هكذا من الاصل

THE TIMES

40p

No. 65,434 SATURDAY NOVEMBER 25 1995



Festive food and drink
36 pages in the Magazine

THE GOOD TREE GUIDE
Weekend
PAGE 5



Brilliant book offer
The Times columnists collection
Weekend
PAGE 14



VISION
Your 7-day TV and radio guide
PLUS IN
1015
Win a JVC TV

Judge rejects grandmother's plea to remove child from sect with history of child abuse

Boy, 3, to stay with mother in love cult

BY EMMA WILKINS

A YOUNG mother was yesterday given a judge's blessing to bring up her three-year-old son in a free-love religious cult with a history of child abuse.

But the boy, who lives in a commune with members of a group formerly known as The Children of God, must have regular contact with his grandmother in case he wants to leave when he grows up, Lord Justice Ward said.

The judge decided that group, now called The Family, was no longer responsible for the sexual and physical abuse of children. But he insisted that the 27-year-old mother and The Family's leaders must renounce the preachings of their late leader, David Berg, who promoted incest, prostitution and sex with children.

The ruling came at the end of the longest wardship hearing ever heard in the High Court in London and the judgment, made public yesterday, ran to 135,000 words. In it, Lord Justice Ward said The Family must face up to the shameful period in the 1970s and 80s when child sex abuse was commonplace.

Granting the mother care and control of her son, the judge said the child would remain a ward of court and must live within the court's jurisdiction so that his progress can be monitored.

Lord Justice Ward praised the fortitude of the boy's 58-year-old grandmother, who successfully applied to have



Lord Justice Ward: "sect has changed"

the child made a ward of court when he was eight days old. Both women had the child's best interests at heart, he said.

The grandmother later issued a statement saying: "I am glad that the court has recognised my concerns for my grandchild and that the wardship will continue. I never wanted and do not want to separate my grandchild from his mother."

The judgment was, however, condemned by Ian Haworth of the Cult Information Service, who said: "I am very concerned for the child and extremely surprised by the judgment. The decision to leave the child within the group has upset me. I only hope the grandmother will be able to monitor the child's future and protect him."

Mr Haworth added: "I am very worried that the judge seems to believe there has been a major change in the group's behaviour. I am not aware of any change, except the change in their name."

The judge ruled that the mother, who gave birth to a second son earlier this year, must undertake never to live apart from the elder boy for more than two weeks, and she may leave him with other commune members for up to three days only three times a year. She must also forbid anyone from hitting him, placing him in isolation or forcing him to be silent — all common forms of punishment within The Family, which has been known to beat children with sticks, canes and cricket bats.

Lord Justice Ward said the most difficult condition would be the denunciation of Berg, who died last year aged 75: "They must acknowledge that through his writings he was personally responsible for children in The Family having been subjected to sexually inappropriate behaviour.

"The Family must be encouraged honestly to face up to this shameful period in their history so that those harmed by it, victims and perpetrators alike, can seek to come to terms with it.

"For an honest memorial to be given to David Berg, this dark side to his character must be revealed. By all means let thanks be given also for the good he did — as I accept he did for many — and for the inspiration he has been to those who through him have devoted their lives to the service of the Lord."

The judge said that ten or even five years ago he would not have allowed a child to remain within The Family, which has about 15,000 members, including 100 adults and 194 children in Britain.

"This grandmother has done a public service by exposing their pernicious practices at that time. But times have changed and so have The Family. They have come in from the cold. They can carry some mud from the past on their coat but if they choose, they can wash it off. Then they can sit at society's supper table, eccentric guests perhaps, but welcome for all that."

In his judgment, Lord Justice Ward catalogued the depraved teachings of Berg, who founded the cult in 1968 among hippies in California. Sexuality in children was encouraged virtually from babyhood, as was sex between children and between children and adults. But the judge said the Law of Love, the group's main tenet of free love, was a pernicious doctrine which robbed children of their childhood.

Women were also told to go "flirty fishing" — recruiting new members by offering sex — although Berg himself outlawed the practice in 1987 with the onset of Aids. This was condemned as common prostitution by the judge, who said the "Jesus babies" born as a result would suffer deep distress when they learnt the truth.

In considering the case, the judge heard evidence from seven expert witnesses and sought assistance from social services staff, who made surprise visits to the boy and his mother at the commune. Social workers found that the group's 20 children were happy and well adjusted.

The Family has communes in the south of England, the Midlands — including its HQ near Leicester — and Glasgow. Police in Australia and France raided cult homes in 1992 and 1993 and 220 children were taken into care, but they were later all returned when no evidence of wrongdoing was found.

Malign influence, page 3

TONY WHITE



Gideon and Rachel Scott with some of their 12 children opened their communal home yesterday to describe The Family sect. Details: page 3

French strike hits travellers

Thousands of travellers setting out for France yesterday were hit by a 24-hour strike of public sector workers that halted the country's trains, docks and airports.

Cross-Channel ferry services were suspended or diverted to Belgium, several Eurostar train services were cancelled and flights were disrupted. Two of the most powerful unions have called for a general strike next Tuesday..... Page 14

Princess pays visit to Menem

The Princess of Wales and President Menem shook hands in Buenos Aires yesterday in a clear signal of the thaw in relations between Britain and Argentina.

Earlier, when the Princess was visiting a hospital, she was subjected to shouts of abuse from an elderly Argentinian woman whose son died in the Falklands War..Page 5

Buying The Times overseas: Austria Sch 40; Belgium B Frs 80; Canada $2.25; Canaries Pes 325; Cyprus C£1.20; Denmark Dkr 18.00; Finland Fmk 17.00; France F 14.00; Germany DM 4.50; Gibraltar 90p; Greece Dr 450; Netherlands Fl 4.50; Irish Republic 45p; Italy L 4,500; Luxembourg LF 60; Madeira Esc 350; Malta 45c; Morocco Dhr 27.00; Norway Kr 20.00; Portugal con Esc 350; Spain Pts 325; Sweden Skr 18.00; Switzerland S Frs 4.00; Tunisia Din 2.200; USA $3.50.

47

9 770140 046466

Hampers herald Christmas boom

BY RUSSELL JENKINS AND ROBIN YOUNG

RECORD sales for old-fashioned Christmas hampers are fuelling what many retailers now believe will be the freest-spending Christmas for a decade.

Marks & Spencer's best-selling hamper is the Luxury Collection at £100, containing champagne, white burgundy, claret, port, Christmas cake and pudding, chocolates, biscuits, bottled fruits, chutney, tea and coffee. Not far behind is an even more lavish Connoisseur Collection at £160. "We are constantly busy taking orders at all our stores and by telephone", a spokeswoman said.

Fortnum & Mason, which expects to sell 80,000 hampers and gift boxes, has sold out of the Roxburgh, at £250 its highest priced hamper for export.

The best-selling hamper from Fortnum's range of more than 40 is the Oxford, priced at £100 and packed with wines, pudding, brandy butter, duck pâté, creamed smoked salmon, preserves, and rich fruit cake with cherry brandy.

Harrods has sold 16,000 hampers priced at up to £1,000, with thousands more by mail order. Orders are running 15 per cent ahead of last year, a spokesman said last night. Harrods' fastest

Continued on page 2, col 5

Christmas Food & Drink, Magazine, page 59

British Rail heads for end of the line in new year

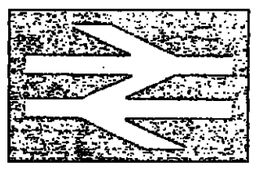
BY JONATHAN PRYNN
TRANSPORT CORRESPONDENT

BRITISH RAIL, one of the most pilloried but familiar features of postwar life, is to be killed off on January 7.

The title will disappear from the 250 million passenger tickets issued annually, 48 years after the industry was nationalised by Clement Attlee's Labour Government. The new name for the network is to be National Railways.

Stickers will be issued to cover up references to BR on posters. The name has been progressively erased from signs and publicity material since the late 1980s.

Most advertising and marketing already refers to the 25 new rail operators, such as



East Coast, South West Trains and Chiltern. The "double arrow" logo, which dates from 1964, will, however, survive for a time, mainly on road signs.

Existing stocks of tickets bearing the BR name will be used before the new versions are phased in. For some less-regularly used services this could take decades.

The industry was known as British Railways between nationalisation in 1948 and 1964. The trading name was then changed to British Rail and became better known as BR. However, the top management body is still called the British Railways Board.

Steve Wilkinson of the Railway Development Society, one of many enthusiast groups campaigning against privatisation, condemned the change as ludicrous. "How many people did it take to come up with National Railways? It hasn't even got British in it," he said. "It will be a long time before people stop calling it British Rail."

Until privatisation is completed, the new operating companies will still be owned by the British Railways Board.

Court challenge, page 2

Girl who danced with the Prince of Wales dies

BY JOE JOSEPH

EDNA Deane, the British queen of pre-war ballroom dance whom Fred Astaire hailed as "authentic poetry in motion", has died.

Although long confined to her home in Rottingdean with osteoporosis, her 90th birthday last month still triggered a wave of tributes and a fresh flood of fan mail. The woman who inspired the song, *I danced with a man who danced with a girl who danced with the Prince of Wales*, observed: "The life of a dancer is not a long one. But true dancers are born, not taught, and none of us ever really stops. I still dance — in my heart."

Deane's famed grace and poise earned her not only the British but also the world ballroom crown. Blonde, beautiful and charming, she also swept the then Prince of Wales, later the Duke of Windsor, off his feet. Fred Astaire, who ought to know, rated her Britain's most astounding female dancer. By the mid-1920s she was as celebrated as any film or stage star. It was when her beauty caught the eye of the Prince of Wales, who danced with her nine times in one evening at the Ascot Cabaret Ball, that she became the inspiration of the improbably convoluted popular song, *I danced with a man who danced with a girl who danced with the Prince of Wales*.

In 1929, she became the British foxtrot champion. It was when she was starring at the London Palladium, billed as "The Queen of Dance", that Fred Astaire first saw her dance.

The year 1933 was Deane's professional pinnacle. In the space of 12 months she and her partner, Timothy Palmer, won both the British and world professional ballroom dancing championships. But in 1935 she married a London barrister and went into semi-retirement. "The lights of London have dimmed," Lord Castlerosse, of the *Sunday Express* lamented. "The divine Edna is lost to us."

Obituary, page 23



Deane with Timothy Palmer

WEATHER 24
CROSSWORD 24
COURT & SOCIAL 22

LETTERS 21
OBITUARIES 23
SIMON JENKINS 20

BUSINESS 25-28, 40,41
WEEKEND MONEY ..29-39
SPORT 42-48

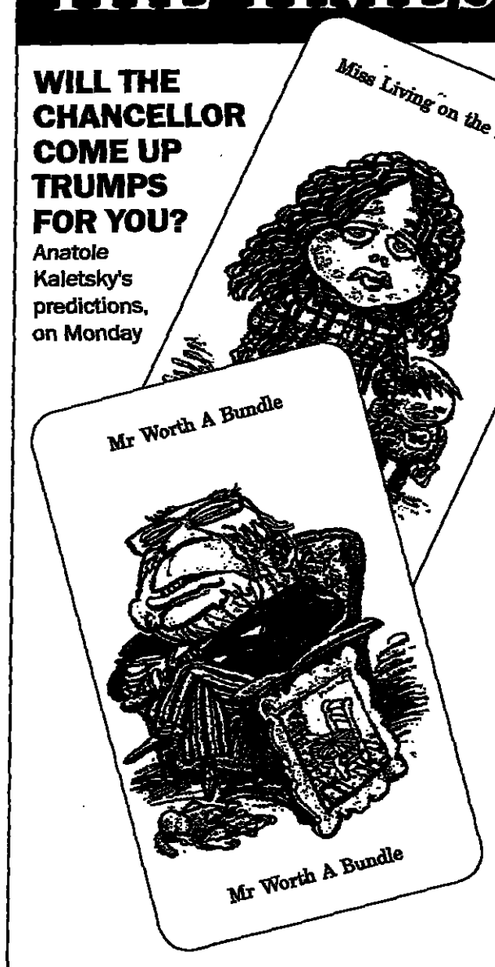
GARDENING: WEEKEND ..5
BOOKS: WEEKEND ..14, 15
TRAVEL: WEEKEND ..17-21



The fragrance of fascination.
Gucci Accenti.

BUDGET WEEK IN
THE TIMES

WILL THE CHANCELLOR COME UP TRUMPS FOR YOU?
Anatole Kaletsky's predictions, on Monday

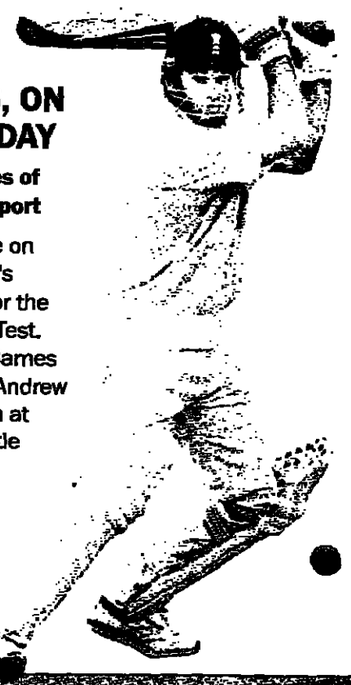


JOHN REDWOOD
What would be in my Budget
Full page, at-a-glance checklist, on Tuesday

Twelve-page guide to winners and losers in Budget 95, on Wednesday

PLUS, ON MONDAY
12 pages of Times Sport

Alan Lee on England's shape for the second Test. Simon Barnes on Rob Andrew in action at Newcastle



EVERY DAY NEXT WEEK: A HOLIDAY FOR TWO TO BE WON

Victor for privatisation opponents days before franchises are transferred

Judge grants right to challenge BR sale

BY JONATHAN PRYNN
TRANSPORT CORRESPONDENT

THE privatisation of British Rail was thrown into confusion yesterday when campaigners won the right to challenge it in the courts.

The High Court ruling came days before the first franchise contracts transferring passenger train services to private companies were due to be signed by the Government.

The decision by Mr Justice Brooke allows the Save Our Railways lobby group to seek a judicial review of the sale of passenger services on the ground that they could lead to cuts in services. Although in the meantime the sales could still go ahead, the decision adds further uncertainty to a privatisation that has run into a series of problems since it began nearly two years ago.

It could also jeopardise the Government's planned £1.5 billion City flotation of Railtrack next spring, which could help pave the way for pre-election tax cuts.

Labour and the rail unions hailed the victory and called on Sir George Young, the Transport Secretary, to ditch the sale altogether.

Jimmy Knapp, general secretary of the RMT rail union, said after the hearing: "This is a tremendous victory for rail users all around the country. The court has exposed the mythology called the franchise of passenger services as a dupe to secure severe cuts."

Clare Short, the Shadow Transport Secretary, said: "This decision is another illustration of the continuing shambles of rail privatisation. The case will cost the Government time and effort that should be spent on securing the future of the railways."

Jonathan Bray, co-ordinator of Save Our Railways, was jubilant, claiming that the judgment was "good news for the many commuters and councils that have seen their rail services slashed."

However, legal experts on privatisation said last night the challengers still faced an "uphill struggle" in halting privatisation, and could face damages running to millions of pounds if they succeeded in securing an injunction. If the court did rule that the Passenger Service Requirements had been set unlawfully, it was open to Sir George to provide more subsidy to allow bidders to operate the existing time-table, Mark Swindell, of the law firm Dubb Lupton Broomhead, said.

The Save Our Railways group, which is backed by rail unions and 19 local authorities, argued that Roger Salmon, the government-appointed rail franchise director, had acted unlawfully in allowing private franchise operators to make cuts in services of up to 20 per cent when they take over from British Rail.

Under the Passenger Service Requirements set by Mr Salmon's office, private bidders are only required to run certain specified services, although it is hoped that, in practice, they will increase them.

Roger Salmon put a brave face on the court decision last night and said it would not hold back the privatisation. "I am satisfied that the Public Service Requirements which I have set are in accordance with the objectives, instructions and guidance issued to me as franchise director by the Transport Secretary.

"Today's hearing merely ascertained that there is a point to be argued and not the merits of the argument. The Office of Passenger Rail Franchising will strenuously defend its position at the judicial review."

A spokesman for the Department of Transport insisted it was "business as usual for rail privatisation" and said the decision would not affect the franchising process. "There is a clear framework for rail franchising laid down in the Railways Act," he said.

IRA 'preparing to resume war' if peace talks fail

BY NICHOLAS WATT AND JILL SHERMAN

THE IRA has told its members to prepare for a "return to war" if London and Dublin fail to break the current impasse in the Northern Ireland peace process, according to security sources in the Province.

IRA leaders, who have become exasperated with the slow pace of the process, are understood to be examining a number of options for resuming their terrorist campaign. These include launching attacks in England on economic targets or striking at figures in the Establishment.

Security sources in Northern Ireland believe that the IRA leadership has informed its key volunteers of its plans to resume violence if Britain refuses to lay the basis for all party talks in the wake of President Clinton's visit to Northern Ireland next Thursday.

One senior security source, who adopted an optimistic outlook in the first year of the ceasefire, fears that IRA violence could resume in the new year. The threat of a return to terrorism emerged as John Major and John Bruton failed to resolve their differences in a 40-minute telephone conversation yesterday. In their fourth contact in as many days the two Prime Ministers were said to have made only a little headway on the issue of disarming the IRA.

Downing Street officials claimed there had been "some progress" during a "useful exchange" but signalled that an Anglo-Irish summit before President Clinton's visit now looked increasingly unlikely.

The deadlock between London and Dublin led Gerry Adams to say yesterday that the peace process was over. Speaking in Belfast the Sinn Fein president said: "Most nationalists and republicans, with some disbelief and with some fear, feel it is over. That is my sense, that is the sense on the streets."

Ministers say that Mr Adams' threat reinforces the importance of responding to the ceasefire cautiously and insisting on the decommissioning of IRA arms. However, a senior Irish official said that the threat of renewed violence underlined the importance of speeding the response in order to lock Sinn Fein into mainstream politics.

Leading article, page 21

MARTIN BEDDALL



The soaraway Sky Dancers, at £12.99, tipped to be the Christmas best-seller

Christmas shopping takes off

Continued from page 1

seller is the Ennismore, at £60, which does not contain wines but adds vanilla fudge, cranberry sauce and Gentleman's Relish to its list of delicacies.

For once, also, traditional toys are outselling film and television spin-offs. This year's flyaway toy, the present parents must have in their children's stocking, according to Hamleys, the world's biggest toy store, is an airborne fairies with a resemblance to the ancient spinning top. Sky Dancers sell at £12.99 a set. Bubbaloo Bird, a marionette soft toy which looks like *Sesame Street's* Big Bird, is also flying off the shelves. Hamleys are selling 300 a week at £9.99.

In London up to one million people will be on Regent Street and Oxford Street tomorrow for the Grand Christmas Parade, masterminded by the American Don Whiteley, choreographer for the Olympic parade in Atlanta.

Shopping centres around the country confirm that customers are already out in large numbers. George MacDonald, centre manager at Eldon Square in Newcastle upon Tyne, said: "Spending is buoyant and we are really motoring now."

A spokesman for the MetroCentre, Gateshead, said: "We are already running 3 per cent up on last year." The Lakeside Shopping Centre at Thurrock in Essex said: "This and next weekend will our busiest of the year."

Christmas Food & Drink, Magazine, page 59

ENGLAND

Post Office workers back strike

A mass meeting of Post Office workers yesterday voted unanimously to continue their unofficial industrial action in Scotland. Some postal employees who balloted on action recently began an official strike yesterday, but mail has also been hit by unofficial strike action.

Union officials claim that changes to working patterns introduced in Edinburgh threaten the future of second deliveries and fear jobs are at risk as a result.

Lamont shunned

Norman Lamont has lost another chance to find a safe seat at the next election by failing to reach the final three for the North West Hampshire constituency. The former Chancellor, whose Kingston upon Thames seat disappears under boundary changes, lost out to Sir George Young, the Transport Secretary.

Owen elected

Lord Owen, the former SDP leader, was elected Chancellor of the University of Liverpool yesterday to replace Sir Alastair Pilkington, who died in May. The election at the annual meeting of the Court is subject to the approval of the Queen, who is Visitor of the University.

Abduction claim

Sue O'Brien, who was ordered by a British court to live in Greece to give her estranged husband access to their four children, claims that he has abducted two of them. Ms O'Brien says Nikkos Balassinas vanished with Zoe, 4, and Athanassi, 22 months, on Wednesday.

Robbers jailed

A prostitute was jailed for six years at the Old Bailey for robbing a civil servant who was kept bound and gagged for three days while his home was ransacked. Katrina Moseley, 22, of Wolverhampton, was aided by her boyfriend, Mark Reid, 28, who was jailed for eight years.

ID cards 'to be voluntary'

BY NICHOLAS WOOD, CHIEF POLITICAL CORRESPONDENT

MICHAEL HOWARD is close to abandoning plans for compulsory identity cards. However, the Home Secretary is expected to announce early next year the go-ahead for a voluntary scheme based on the planned plastic photocard driving licences.

Both Mr Howard and John Major believe a compulsory card would help to fight crime. But they have run into opposition from Cabinet champions of civil liberties, such as Peter Lilley and Michael Forsyth.

A compulsory card would require penalties for people who failed to carry them and produce them on demand from the police. Ministerial critics say that creating an offence of "failing to produce your papers" would run counter to traditional British ideas of personal liberty.

Home Office officials are continuing to study the results of the summer consultation exercise on introducing ID cards but are drawing back from compulsion.

Photocard driving licences could double as a voluntary ID card with non-drivers entitled to such a card for identity purposes. These are due to be introduced next July provided they are approved by European Union transport ministers meeting next month. The cards, it is hoped, would make many daily transactions more convenient and reduce fraud and under-age drinking.

☐ Mr Howard was under fire from ethnic minority groups last night after refusing to sign a European convention outlawing racism and xenophobia. The Home Secretary argued that Britain already had effective race relations laws and good race relations. He wants the convention to be rewritten.

Mural unveiled with high hopes

A PLAYGROUND mural bringing inspiration and hope to an inner-city area rife with racial violence was unveiled yesterday (Ian Murray writes). The painting was created by Karen Gregory, a local artist, on the side of St Mary and St Pancras Primary School in Somers Town, north London. It celebrates the many famous literary names and social reformers including Charles Dickens who once lived in the area. It also depicts an ethnic mix of people working on a community project.

Miss Gregory originally painted the mural — in the styles of Stubbs, Gainsborough, Ford Maddox Brown, Sickert and Gilman — in 1980. But it faded and two years ago was hidden forever behind flats for the disabled.

It has been recreated largely through the enthusiasm of Claire Tomalin, the biographer, who came to know Somers Town while researching her book on Mary Wollstonecraft, the 18th-century women's rights pioneer and mother of Mary Shelley.

Photograph, page 24

صكذا من الاصل

هكذا من الاصل

'Sex with children was wrong. It will never be allowed to happen again'

Communities live on love and donations

BY KATHRYN KNIGHT

GIDEON SCOTT and his wife Rachel, self-styled spokesmen for The Family, yesterday compared their community of 35 children and adults to a monastery. Sitting in the television lounge of one of the group's homes in the village of Dunton Bassett, 15 miles from Leicester, Mr and Mrs Scott admitted that sex between any consenting adults was acceptable but insisted that sexual relations with children would never happen again.

The sect has renounced David Berg's teaching on child sexuality, Mr Scott said. Berg's most disturbing work reflected on the sexuality of children.

The Hollywood actor River Phoenix, reared by the Children of God, used to say he lost his virginity at the age of four. Phoenix died at the age of 23 of a drug overdose two years ago. "He [Berg] himself has said he was wrong. It will never happen again," Mr Scott said.

The Scotts, both 44, have produced 12 children and four grandchildren in 23 years. Their son Jeremy is six months old. They abandoned their real names of Martin and Linda in favour of the biblical Rachel and Gideon.

They live at a rented manor house with three other families including 15 children aged under 16. They invite the vicar for tea and biscuits, host a carol service for villagers at Christmas and join worshippers for Easter ceremonies in the parish church. But all traces of Berg have not been eradicated.



Gideon and Rachel Scott: changed their names

In the hallway of the sprawling redbrick house, a leaflet entitled *Eulogy to David Brandt Berg*, by his daughter Faith, lies on the table. The leaflet praises Berg's love, compassion and wisdom.

Children sleep in bunk beds in pleasant rooms, some of which double as classrooms. The Family believe in corporal punishment but insist no child receives "excess" punishment. "As Christian parents we still believe there is a place for corporal punishment with relation to children within very strict guidelines. We believe it can help them but it is of limited use." They have a strict 15-hour timetable of prayers, work, activity and parental association which is followed each day.

None of them goes to school and all are taught by the sect members. All children and adults rise at seven in the morning and eat breakfast together before pursuing their daily activities.

Children are divided into prayer groups according to their age and are allotted prayer time before, during and after the day's lessons. The daily timetable is interspersed with activity periods of outdoor play and association periods, when the children spend time with their parents.

The families eat dinner together with the rest of the group and most of the younger children are in bed by 9.30pm after a final prayer session. None of the adults works and their only comes from donations. Mr Scott said these stemmed from former members, and from sales of books and videos like *The Family* video, the cover of which claims the group is a "volunteer community motivated by God's love to help others".

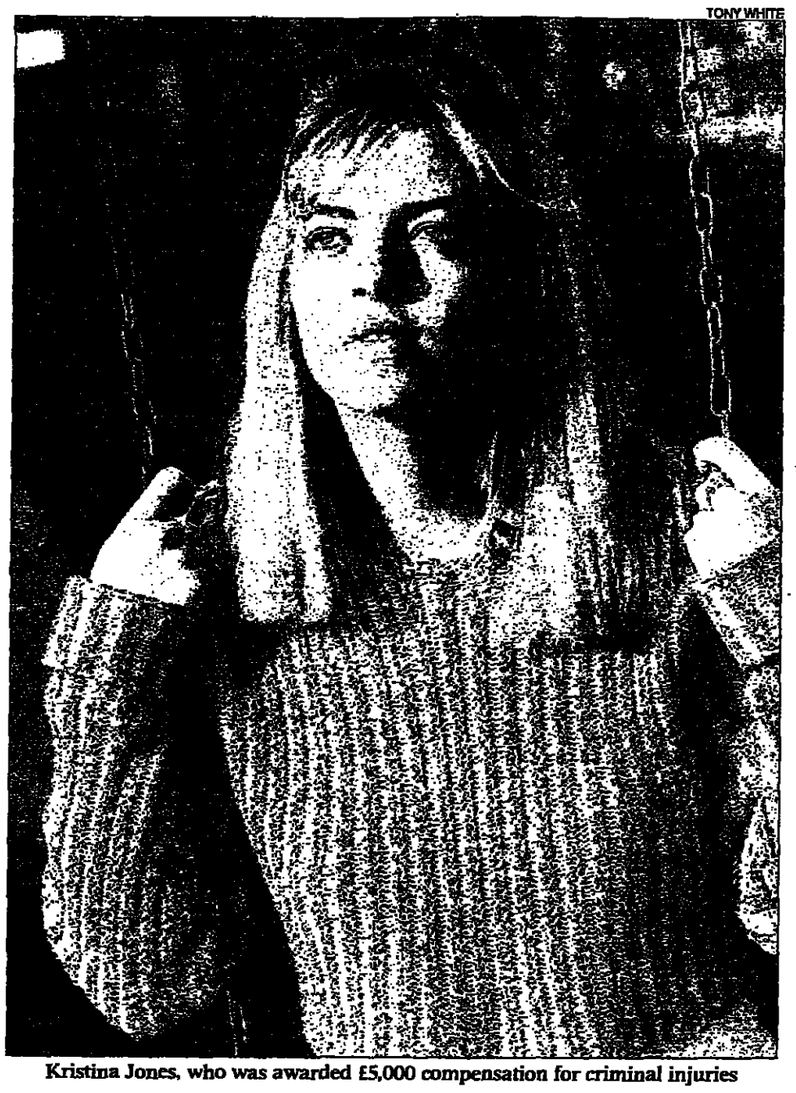
There are 165 other cult members in communities throughout Britain and two-thirds of them are children. Other communities exist in Scotland, Ireland and Kent.

Mr Scott said The Family was against casual sex. "We believe that loving relationships are covered by God's injunction to do unto others as others do unto you, but any relationship without love is not a good idea, so a casual relationship is not a good idea."

Cult members are no longer allowed sexual contact with people outside The Family, but young people could readily find partners within the network of the group in Britain and abroad, Mr Scott said.

"Talking to our teenagers, it sometimes seems like The Family is a holiday club as far as they're concerned. They travel extensively throughout Europe and other countries and are always meeting other young people. They correspond and they have no trouble finding partners."

TONY WHITE



Kristina Jones, who was awarded £5,000 compensation for criminal injuries

Follower describes childhood of abuse

BY DOMINIC KENNEDY

KRISTINA JONES was awarded £5,000 by the Criminal Injuries Compensation Board last year after reporting that she had been sexually and mentally abused from the age of three by followers of the sect. She was born into the Children of God and said she was molested by at least 25 men in Britain and India before leaving at the age of 12.

She cannot identify her attackers because cult members constantly change their names after the example of Saul becoming Paul in the Bible.

Miss Jones had sexual intercourse with men because she was too frightened to refuse and was told it was God's will. "I realise now that it was rape because it wasn't with my consent, but at the time I thought it was normal everyday life," she said.

"If I refused I would be accused of being 'out of the spirit', as they called it, and punished ... I had to prove myself as being unselfish, as Berg wanted all women to be. Punishments were designed to be humiliating and emotionally traumatic."

Miss Jones blames the sect for her present status as a 19-year-old single mother of a three-year-old son. "I didn't know how to say no to sex because it was never instilled into me as a child," she said.

Judge condemns cult's founder as perverted and malign influence

BY EMMA WILKINS

THE founder of the Children of God religious cult was a perverted and malign influence on his gullible followers, Lord Justice Ward said in his 314-page judgment.

The judge, who was presiding over Britain's longest wardship hearing, summoned witnesses from within the movement, former members and expert witnesses in child psychology. He made it clear that the child's mother and grandmother both wanted the best interests of the boy to be paramount. "Each has never flinched or contemplated surrender in this titanic struggle to secure the care and control of the much-loved child in question," the judge said.

The judge praised the grandmother, 58, who wanted to take S to Kenya, where she planned to employ a nanny and later arrange for his education in England. The child was made a ward of court eight days after his birth in 1992 at the grandmother's request.

"The suggestion is made on behalf of The Family that the plaintiff is a mere tool and dupe of the anti-cult movement. I reject that submission. She is a remarkably strong and determined lady who, having embarked on this campaign, has carried it through when many lesser individuals would have folded under the strain."

Lord Justice Ward was severely critical of David "Moses" Berg, who founded the Children of God movement in 1968. Berg was "a man without judgment or moral scruple, and a malign corrupting influence on his susceptible followers," the judge said.

He heard evidence of Berg's perverted views on child sex. In one pamphlet, Berg wrote that young children should be encouraged to explore their naked bodies and play together. In what the judge described as pornographic literature, Berg illustrated his articles of faith with hand-drawings of naked women.

The judge described the Law of Love, which urges free love, as a "pernicious doctrine". He said: "In liberating the ordinary sexual inhibitions, the Law of Love empowers those with strong sexual urges but poor judgment to act indiscriminately and it puts pressure on the weak to succumb to that which does in fact harm them."

The judge condemned the practice of "flirty fishing", by



Berg: founded the movement in 1968

which women members seduced men in pubs and clubs in the hunt for new recruits to the cult. The practice was nothing short of prostitution, the judge said, with Berg and his acolytes living off the proceeds.

With the advent of Aids, "flirty fishing" was outlawed, according to a directive from Berg in 1987. "I am satisfied that it has ceased and I judge there to be no substantial risk that it will be resumed," said the judge.

While the mother had slept with married men in the cult, the judge said he was confident that she was discreet. "Although she, like all members of the movement, exults in the glory of their sexual freedom so that she, like all others, proclaims there is nothing wrong with sex, I accept her protestation that she will not knowingly permit her son to be a witness to sexual activity." The judge condemned the practices of the 1970s and 1980s, when it was commonplace for children to witness adults having intercourse.

The judge said that the movement had now made determined and sustained attempts to eradicate child abuse, which had been widespread in the 70s and 80s. "It was a deplorable period of their history. They have been rightly vilified by the media and pilloried by the press."

After hearing evidence from expert witnesses, the judge said he was convinced that the movement could accommodate change. The crucial event in this process was the death last year of Berg, the judge said. "The original 'one man band' dictatorship has become more democratic, arriving at decisions after consultation and by consensus."

The judge expressed some doubts about the mother's ability to renounce Berg. However, when calling the mother before him earlier this month after a year's absence, the judge was impressed. "This was not the sullen young woman of last year. She showed a readiness to admit past error that has been wholly lacking until now. More importantly she showed a certain insight that frankly surprised me.

"I find she is conscious of the dangers that zealots within The Family may sacrifice the rights of children on a false altar of misconceived service. I am satisfied that she will protect him from the excesses of the group."

Expert witnesses fail to agree

BY EMMA WILKINS

THE judge called on seven expert witnesses to advise him on the psychology of the commune and its possible effects on the boy.

Professor James Richardson, Professor of Sociology and Judicial Studies at the University of Nevada, became interested in the Children of God in the 1970s. Professor Richardson's evidence suggested that The Family had developed "a relatively stable pattern of managing sexuality" but he acknowledged that some children were sexually abused.

Dr Susan Palmer, a part-time lecturer in the Department of Religion at Concordia University, Montreal, interviewed 45 members and ex-members and concluded that young people could easily leave the cult if they wished, but the judge expressed his reservations about this aspect of her evidence. She said that children were happy.

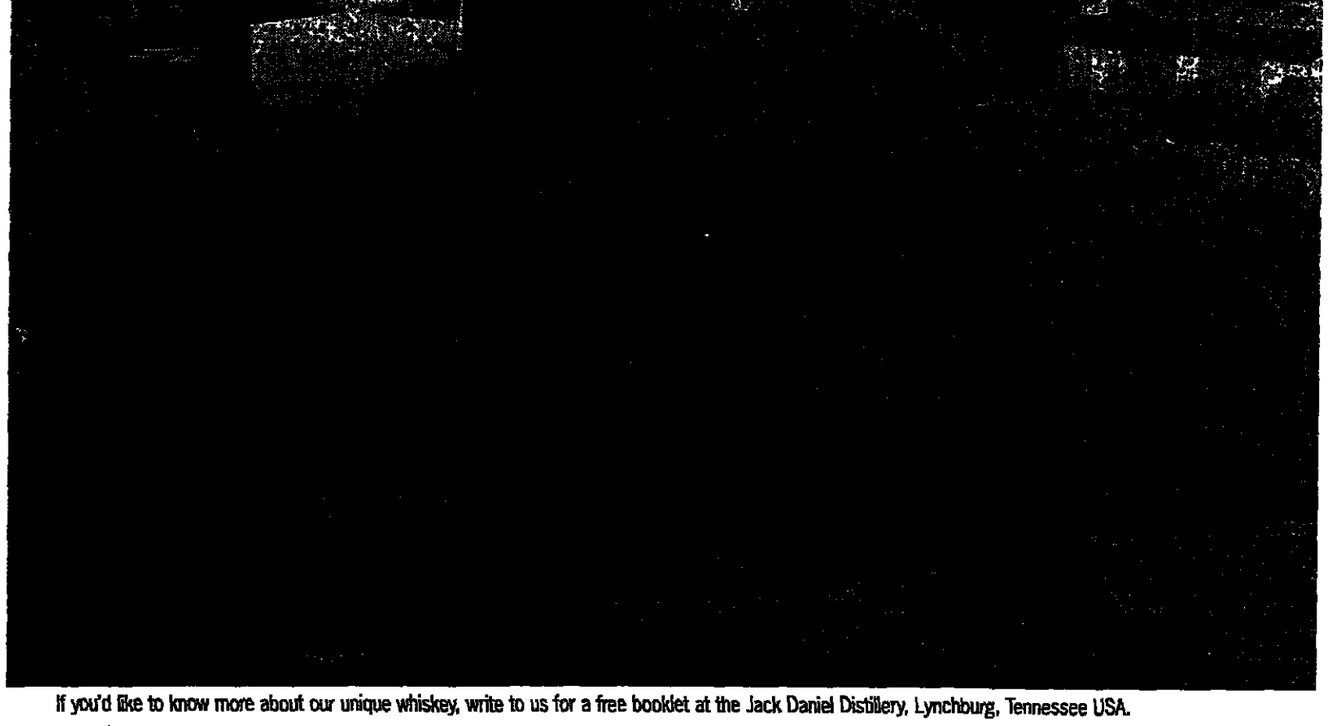
Dr Gordon Melton, director of the Institute for the Study of American Religion, who has monitored the Children of God since the 1970s, found no evidence of child abuse.

The Rev Dr David Millikan, a minister of the Uniting Church in Australia who has monitored the emergence of religious movements there over 20 years, was critical of members' blind faith in David Berg's writings but urged tolerance.

Dr Lawrence Lilliston, a clinical child psychologist with 30 years' experience, saw about 200 children from five homes in America and three in England and found that the children were healthy and stable.

Dr Michael Heller, a consultant psychiatrist and a frequent witness in the Family Division, was called by the mother. He found that S was a normal and polite child.

Dr Hamish Cameron, a consultant child psychiatrist who was called by the Official Solicitor — representing S — said S was a delightful boy. His emotional ties to his mother were less intense than in a normal family, as they were shared around the group who care for him. While acknowledging that there could be future risks of abuse, Dr Cameron urged a "wait and see" approach.



If you'd like to know more about our unique whiskey, write to us for a free booklet at the Jack Daniel Distillery, Lynchburg, Tennessee USA.

A WISP OF SMOKE in the Tennessee hills means they're making whiskey in Jack Daniel's Hollow.

Mr. Jack put his distillery way out here in 1866. And here is where we have always stayed, making our product in the oldtime manner our founder first perfected. True, other distillers have more modern ways of making whiskey. And more modern places for making it. But from what we're told, they've never caught up with our special brand of Tennessee country cooking.



JACK DANIEL'S TENNESSEE WHISKEY

Make the largest withdrawal you have ever made from your bank. Yourself.

MOVING YOUR ACCOUNT to Lloyds Bank couldn't be easier. We'll assign you your own Personal Account Opener, who'll help you fill out the forms, transfer any standing orders and ensure you get your cards and cheque book as quickly as possible.

Once your account is up and running, we'll stay in touch. You'll be invited in for a Service Review to make doubly sure nothing is amiss. (After all, the last thing we want is for you to leave us.)

But before we can do any of this for you, you have to do one thing for us. Call the number for details or fill out the coupon provided or simply walk into your local Lloyds Bank branch.

THE THOROUGHBRED BANK

CALL FREE 0800 430 430
QUOTING REF: TMSA470

Send this coupon to Lloyds Bank Plc, New Account Services, FREEPOST (CV3183) Stratford Upon Avon, Warwickshire CV37 9BR.

Name (PLEASE USE BLOCK CAPITALS).....

Address.....

.....

.....

Postcode.....Telephone.....

TMS/A/47/0

Lloyds Bank

Transfer service applies to personal banking customers only. Lloyds Bank Plc is a member of the Banking Ombudsman Scheme and a signatory to the Code of Banking Practice. Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS.

هكذا من الاصل

هكذا من الاصل

Presidential ambition deftly thwarted by a royal with the stature for the occasion

Princess ducks out of an awkward situation

FROM ALAN HAMILTON IN BUENOS AIRES

THE Princess of Wales clearly saw eye to eye with President Menem of Argentina yesterday, but only when they sat down to lunch.

Any pretence that her South American tour was nothing more than an unofficial working visit to medical charities evaporated when the Princess arrived at the Presidential Palace in the opulent Buenos Aires suburb of Olivos. The President likes to boost his electoral appeal by being seen with beautiful women.

Unfortunately the President stands at 5ft 3in in his socks, although his frequent use of platform shoes increases his altitude by an inch or so. The Princess reaches 5ft 10in, not counting an inch or more of hair. The discrepancy was made the worse as the pair posed for photographs by the Princess being in high heels and the President in flatties.

The Argentinian cameramen whipped themselves to a frenzy in their desire for some show, however small, of Latin passion. "*Presidente, Presidente, un beso a la mano*," they yelled. The President appeared momentarily uncertain of the protocol. The Princess's interpreter scurried forward. "They want him to kiss your hand," she whispered. The Princess laughed merrily. "No," she said firmly. Moments later the President thought he should at least *shake* his guest's hand, and extended a wary palm.

The Princess looked a mite edgy. Would he insist on that kiss? She offered a tentative paw. They shook. Relief all round.

☐ The Princess of Wales came face to face with the lingering bitterness of the Falklands conflict yesterday. As she arrived at a cancer hospital in Buenos Aires an elderly woman yelled abuse at her. Lucia Mastroiani, 70, was restrained by security staff and taken into the hospital well away from the official party.

She told reporters that her son, a doctor, had been conscripted into the Argentine navy in 1982, and had died in the sinking of the *Belgrano*. Her husband had attended a military ceremony at which their son was to be posthumously decorated but insulted senior military figures by telling them: "Keep your flag and medals; I want my son back."

Shortly afterwards her husband disappeared and was never seen again, joining the 30,000 *desaparecidos* who vanished during the rule of the military junta.

Later, Señora Mastroiani returned to live on their farm in Cordoba province, only to find that it had been seized by the local military governor.

Letters, page 21



DYLAN MARTINEZ

Smiling but not kissing for the cameras, the Princess maintains protocol with President Menem, escorted by his daughter Zulemita, right

Advert for condoms 'insulting to Palace'

BY MICHAEL BINYON

THE British Ambassador to Norway has protested strongly over a two-page advertisement for condoms in a leading Oslo newspaper that features a picture of the Princess of Wales with the slogan: "Appearances deceive: use a condom."

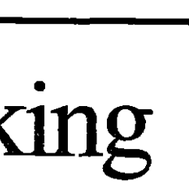
Mark Elliott went on television to denounce what he called an "insulting and utterly tasteless" advertisement. Buckingham Palace said yesterday the use of photographs of the Royal Family for commercial purposes was not authorised and has asked the Foreign Office to instruct the Norwegian Government to take up the matter with the Council for Sex Education, which placed the advert.

The colour advertisement in *Dagbladet* for Black Jack condoms said: "It is difficult to see on the outside that a person has had sex with casual partners. It happens in the best of families ... There is only one thing that protects you against unwanted pregnancy, Aids and other venereal disease. That is why more and more people think that unprotected sex is an insult. A royal insult, in fact. Appearances deceive. Use a condom."

Norwegians, who have seen this week's *Panorama* interview with the Princess, besieged the newspaper with complaints.

THE SUNDAY TIMES

The world's biggest jewel theft



"Germany's priceless royal jewels, handed down by Queen Victoria and Kaiser Bill, disappeared from a secret vault in 1945 when two US army officers got greedy ..."

An extraordinary tale unfolds, in The Magazine

Gates gets domestic

"Computer-controlled displays of various sizes will be built into the walls. Even old photographs will be stored digitally and called up on a screen instead of having to sit in a frame ..."

... Bill Gates is building a new house. An exclusive extract from his book, The Road Ahead — in The Culture

THE SUNDAY TIMES. tomorrow

Cocaine plot chiefs jailed for 30 years

BY STEWART TENDLER, CRIME CORRESPONDENT

TWO men who organised a £124 million cocaine cargo destined for a network of dealers across Britain were each jailed for 30 years yesterday.

Customs and police officers believe George Sansom, a cousin of the former England footballer Kenny Sansom, and Colin Mulkerrins masterminded the biggest cocaine cargo ever uncovered on its way to Britain. It was meant to be the first of many runs.

Sansom and Mulkerrins were members of a big drugs syndicate who had funded the smuggling operation from smaller drug runs. Buyers had already been set up in London, Liverpool and Glasgow. The plan collapsed when customs and police officers sprang an ambush three years ago as the 796 kg cargo arrived in London on a former oil rig support vessel.

Passing sentence at Snaresbrook Crown Court, east London, Judge Brooks referred to the death of Leah Betts, who took Ecstasy, and said: "Those who choose to become involved in drug trafficking must be told in the clearest possible terms the courts will show little or no mercy."

The judge said Sansom, 42, of Dulwich, southeast London, had been the marketeer and Mulkerrins, 52, of Twickenham, southwest London, the financier of the enterprise. "In my view you both richly deserve to be sent to prison for the rest of your lives but unfortunately I cannot do this," he said.

The two were part of a plan that involved buying the former support vessel *Foxtrot Five* from a breaker's yard in Louisiana for £200,000. The boat sailed to the coast of Guyana, where the cocaine was loaded, before heading for London. But *Foxtrot Five* was tracked by the Royal Navy.

After mooring at Woolwich Reach, a crane lifted a pallet stacked with more than 700 black polythene bags containing the drugs. It was openly reloaded into the back of a van, which drove off to a warehouse in Deptford. Police boarded the boat and others raided the warehouse.

The pair were convicted at Norwich Crown Court last month after the first trial, at Snaresbrook, was halted after suspicions of jury nobbling. The ship's six-man crew were acquitted earlier.

Teacher attacked by freed rapist

A MAN was jailed for nine years yesterday for raping a teacher a month after he was released from jail for attacking another woman. Orlando Baker, 28, had an appalling record of sexual and other violent crime, including rape, the Old Bailey was told.

The jury heard that in May, Baker picked up the teacher, 24, at a west London disco. She had only just arrived in Britain from Australia and was drunk. She said Baker was "extremely charming" and "flattering". Against her better judgment she spent the night in his room at his bail hostel, but next morning, when she had sobered up and asked to go, his attitude changed and he locked her in.

The woman said he threatened to throw her out of a window and grabbed her round the neck. He repeatedly raped her over three hours. "I was very scared," she said.

The court was told that in April 1990 Baker had been jailed for seven years for rape. In that case, his victim was threatened with death and then raped and otherwise sexually abused. Shortly after his release, upon serving less than half his sentence, Baker was acquitted of raping a 28-year-old woman but jailed for two years after admitting to punching and threatening her. Other convictions for assault dated back to his early teens.



Baker: court told of previous violence

Passing sentence yesterday Judge Coombe said: "I am satisfied there is a pattern of behaviour and that women are in grave danger from you. This was a wicked rape."

Inmate who absconded killed man

BY KATE ALDERSON

A PRISONER stabbed a man to death after absconding when he was given a bus ticket to transfer between jails.

Michael Quinn, 26, was jailed for life yesterday after being convicted of murder by Newcastle Crown Court. He had been entrusted to travel from Durham jail to Kirkham open prison, Lancashire, in June 1993.

Quinn, who had 18 months left to serve of a six-year sentence for conspiracy to rob, plotted with Wilf McFarling, 32, his brother-in-law, to rob the Springwell Inn in Wrekenton, Gateshead. But Quinn stabbed Alan Bryant, 50, when he tried to stop the robbery. Mr Bryant, who had been drinking in the pub, died in hospital four weeks later.

Quinn and McFarling, from Gateshead, denied murder. Quinn was given six years concurrent to the life sentence for robbery. McFarling was cleared of murder but convicted of manslaughter. He admitted robbery and will be sentenced on Monday.

Mother's killer gets probation

A MAN who killed his crippled mother as she lay crying in pain was given two years' probation yesterday after pleading guilty to her manslaughter.

Birmingham Crown Court was told that Grenville Barker, 50, was worn out with worry and fatigue over his widowed mother, Emily Barker. Mrs Barker, 85, of Sheldon, Birmingham, was in constant pain from a combination of thrombosis, ulcers and gangrene. She was crippled with arthritis, had been fitted with a colostomy bag, was overweight and housebound.

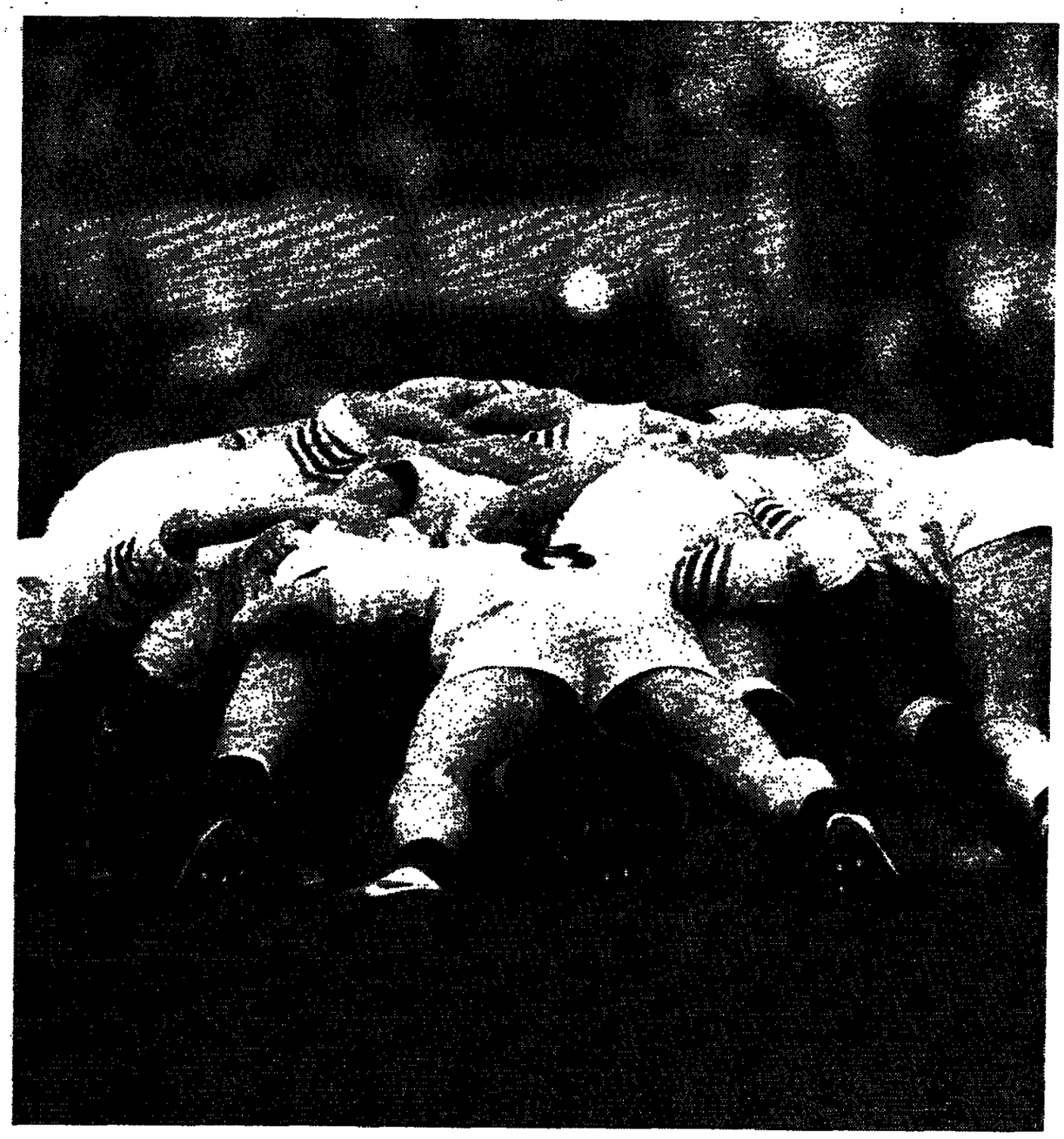
Alistair McCreath, for the prosecution, said Barker, of Solihull, West Midlands, had snapped in the early hours on March 5 when his mother had asked him to renew the dressing on sores on her leg. Instead, he wrapped a towel round her head and killed her.

He said: "You will readily understand that this man could not have been in his right mind when he did what he did. His mother was in constant pain and he often had to pick her up and put her back to bed."

Sentencing Barker, Mr Justice Collins said: "It was not your place to take the life of another human being. Nevertheless, I am well aware of the dreadful pressures that were upon you and more particularly of the dreadful suffering your mother went through in the last weeks of her life. Your responsibility was indeed severely diminished by sleep deprivation and depression from which you were suffering."

THE PRINCIPLES OF INFORMATION:

Knowing what you're looking for is not the same as being able to lay your hands on it.



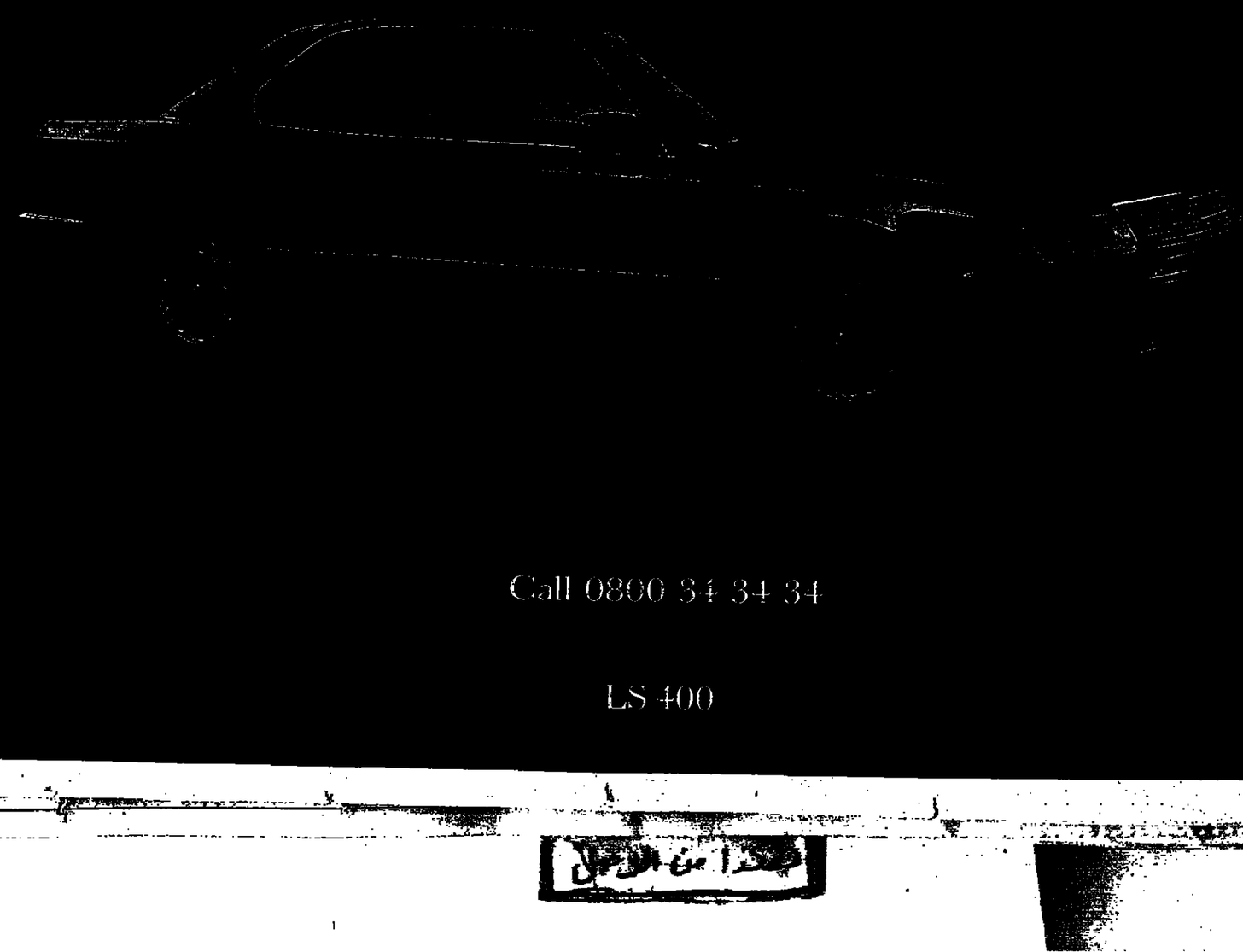
Ask any experienced rugby player. Or ask any senior executive who can't understand why their company's costly computer won't cough up the information they need. Then suggest they talk to Informix about how best to tackle the problem.

INFORMIX®

World leaders in database technology.

FOR THE BEST INFORMATION, RING (0181) 818 1081. INFORMIX SOFTWARE LIMITED, 6 NEW SQUARE, BEDFONT LAKES, FELTHAM, MIDDLESEX TW14 8HA.

Your car can say a lot
about you. Or you
can speak for yourself.



Call 0800 34 34 34

LS 400

هكذا من الاصل

Court backs murder charge

Judges strengthen laws protecting unborn children

BY FRANCES GIBB, LEGAL CORRESPONDENT

A MAN who stabbed his pregnant girlfriend, causing the death of their baby daughter, should have been charged with murder or manslaughter, the Lord Chief Justice ruled yesterday.

In a decision that creates new legal protection for unborn children, Lord Taylor of Gosforth said the man could not escape liability for the baby's death. The 25-week-old foetus was born prematurely as a result of the stabbing and died four months later. The ruling is the latest in a series strengthening the legal status of the foetus.

Counsel had argued in the Court of Appeal that no offence could be committed against a child unborn at the time of the act which later caused death because it was not legally recognised as a "person in being".

But yesterday Lord Taylor said that the unborn child was an integral part of the mother. If the Crown could prove that the man, who cannot be named for legal reasons, intended to kill or cause the mother serious bodily injury, that was enough to sustain a homicide charge. Lord Taylor, sitting with Mr Justice Kay and Mrs Justice Steel, were giving their decision in a test appeal brought by Sir Nicholas Lyell, QC, the Attorney-General, to clarify the law on an issue of public importance. Because of the ethical issues raised, Lord Taylor gave leave for the case to go to the House of Lords for a final ruling. But he emphasised that the judgment had no implications for doctors performing abortions.

At the trial at Leeds in 1993, Mr Justice Holland ruled that there was no offence of murder. He said previous cases involved acts accompanied by specific malice against a foetus and not the "non-fatal injury of a 25-week old foetus without any direct malice".

The case arose after the man stabbed his girlfriend, wounding the foetus. The sta.'.ng caused the women to give birth and the child died four months later. Although the baby's death could not be directly linked with the stabbing, its death was a result of the premature delivery. The man was convicted of the stabbing and jailed for four years.

Yesterday Lord Taylor said: "On our conclusions as to the law, the matter was one for the jury, not for the judge." He ruled that murder or manslaughter could be committed where unlawful injury was deliberately inflicted either to a child *in utero* or to a mother carrying the child.

Simon Hawkesworth, QC, argued at the appeal that no offence could be committed against a child who, at the time of the act which later caused death, was unborn and therefore not legally recognised as a "person in being".

Yesterday Lord Taylor said that the intent the Crown had to prove was an intent to kill or cause really serious bodily injury to the mother, the foetus being viewed as an integral part of the mother. The fact that the child died solely as a result of the mother's injuries and not as a direct result of its own did not remove liability for murder or manslaughter.

The father is entitled to anonymity under rules governing appeals on points of law by the Attorney-General. The reason is that if there has been an acquittal — and in this case the man was effectively acquitted of any murder or manslaughter charges — then it would be wrong for that acquittal publicly to be questioned.

Medico-legal experts will welcome the ruling as clarifying a grey area of the law. John Keown, lecturer in the law and ethics of medicine at Cambridge, said that "an authorative pronoucement on the inter-relation between law and homicide will be of relevance to case of assaults on pregnant women".

Student who beat cancer — with honours

BY KATE ALDERSON

A STUDENT given only a week to live in 1992 because of cancer has overcome the illness and earned a first-class honours degree.

Joanne Rafferty, 22, continued her studies from her sickbed during months of gruelling treatment. She had just begun the public administration course at Teesside University when she was diagnosed with pharyngial cancer, a rare nasal and brain tumour. Doctors told her she might not survive beyond a week and at one stage she was so ill the hospital chaplain blessed her.

Miss Rafferty, then 18, refused to give in and continued her studies while undergoing treatment for a tumour the size of a tennis ball in her brain. The condition was inoperable and she had to undergo radiotherapy five days a week for two months. The cancer had been diagnosed after three years of severe headaches and nose bleeds. She returned to university shortly after her treatment finished and three years later the cancer is in remission.

She was cared for at home in Middlesbrough by staff from Teesside Hospice. Her parents, Frances, 61, and John, 59, were so concerned that Mr Rafferty gave up his job at ICI to care for her.

During the illness Miss Rafferty suffered a stroke triggered by the tumour. The right-hand side of her body was paralysed and she could walk, talk or write properly.

"I had to learn all of these basic things again and the treatment I received has also made me partially sighted, damaging my vision permanently. But I always wanted my degree and suffering terrible headaches in class was never going to stop me," Miss Rafferty said yesterday. "I was so relieved to get this degree. It gives me something positive to say about the past few years, which have been a great strain on me and particularly my family."

It was the thought of leaving her family and the pain her death would cause them that kept her going. "I told myself to stop feeling sorry for myself and there was always a picture in my mind of my family weeping at my graveside."

The graduate, who is working as a clerk at a local court, wants to work with the dying at the Teesside Hospice. "It is heartbreaking to see other sick people who are not as fortunate as me to survive," Miss Rafferty said. "Seeing them made me realise working in that environment is what I want."

CARL RUTHERFORD



Joanne Rafferty, who wants to work at the hospice that cared for her

NEWS IN BRIEF

£19,000 bill for college phone cheat

A man who made telephone calls worth £19,000 to his family in Malaysia after tampering with a payphone's wiring was jailed for two months yesterday. Loke Whong Foo bypassed a card meter at Oxford Brookes University, where he was studying engineering.

Loke, 24, admitted 11 specimen charges of dishonestly obtaining a telephone service. Nigel Daly, his lawyer, told Oxford Crown Court that the student had by chance discovered a live wire poking into his room. Loke has paid back the £19,000 to BT.

Court rage

A man was arrested after driving a car up a pedestrian ramp, through glass doors and into a reception desk at the courts complex in Plymouth. The driver was thought to have been disqualified by magistrates earlier in the day.

Youths shoot seal

Youths shot a seal 30 times with an airgun as it lay stranded in a river. The 12-month-old animal was rescued from a culvert in the River Cleddau, near Haverfordwest, Dyfed, and taken to a wildlife hospital.

Old Master sale

A 17th-century Old Master from Castle Howard is to be sold to help fund upkeep of the North Yorkshire mansion. *The Finding of Moses*, by Orazio Gentileschi, is expected to fetch up to £5 million at Sotheby's on December 6.

Rare visitor

A night heron, rarely seen in Britain, is attracting twitchers to Dowdeswell reservoir near Cheltenham. The bird, about half the size of the common grey heron, is believed to have flown off course on migration to Africa.

CORRECTION

Mrs May Lappin and Mrs Isobel Prentice, aunts of Charmaine West, were not in Winchester Crown Court when the jury found Rosemary West guilty of Charmaine's murder (report, November 22). We apologise for the error.

Water complaints top half a million

BY NIGEL WILLIAMSON, WHITEHALL CORRESPONDENT

THE water industry regulator disclosed yesterday that more than 500,000 people had made formal complaints in the five years since privatisation.

A report by Ofwat showed that 155,800 customers made written complaints last year. In 1990-91, the first year after privatisation, 85,400 customers complained.

The 30 water companies in England and Wales also received more than 15 million queries about bills last year, the highest yet. There have been 67 million queries since 1990.

Anglian Water had the highest level of complaints (15.5 per 1,000 customers), followed by South West (12.2), Thames (7.9) and North West (7.9). Yorkshire Water had the worst supply record, for the third successive year. It was responsible for more than a quarter of the customers whose supplies were interrupted for more than 12 hours.

The figures are for the year ending in March 1995; this summer's drought is expected to produce a higher number of complaints. The report discloses that 6.4 million people, an eighth of the population, are at risk of water shortages in time of drought, a slight increase on the previous estimate. This summer about 38 per cent of customers had hosepipe or sprinkler bans, compared with 3 per cent in the summer of 1994.

Frank Dobson, the Shadow Environment Secretary, said: "This report shows that, even long before the drought began, the privatised water companies have been failing local people."

Seven deaths in fire an accident

BY KATE ALDERSON

SEVEN children died accidentally when they became trapped in their bedrooms after foam-filled furniture caught fire, a coroner ruled yesterday.

The children, aged between 20 months and 12 years, died in Wrexham, Clwyd, in August but Mandy Devrey, 35, the mother of six of the children, and Dennis, 63, her husband and father of the youngest three, managed to escape. The burning furniture gave off toxic smoke.

A three-day inquest in Wrexham was told that the fire probably started when a naked flame was held to a second-hand chair. Charles Rydeard, a forensic scientist, said there was a possibility that it was caused by children playing with matches or a lighter. However, John Hughes, the coroner for South Clwyd, said that was "the purest conjecture" and there was no evidence to support it.

Mr Hughes said he was concerned about the means of escape from the house and would be writing to Wrexham Maelor Council urging it to speed its programme of replacing windows in 33 similar houses. The inquest had been told earlier that a fire alarm in the house had not been working after its batteries were removed.

Those who died were: Heather Davies, 20 months, Robert and Stephen Davies, twins aged three, Philip Foulkes, seven, Matthew Foulkes, eight, their sister Sarah, 11, and Louise Jones, 12, a friend of the family. The parents have one surviving child, Wayne, 14.

Public backs suspended PC

BY KATE ALDERSON

A POLICE officer who may lose his job after being convicted of assault for grabbing a teenager by the ear has been inundated with messages of support from the public and colleagues.

An extra telephone line had to be set up by West Yorkshire Police to cope with calls after PC Nicholas Godber was found guilty on Thursday of assaulting a boy of 15 in Shipley. He was fined £300 by Bradford magistrates. PC Godber, 37, of Bradford, told the court he had seen a group of teenagers, including the boy, shouting and banging into shop shutters. The group refused to move on and when the boy began swearing, he grabbed him by the ear and asked for his name so he could speak to his parents.

The officer, who has been with the force for 13 years, was suspended after the incident and may lose his job. He had been due for promotion on the day of the assault, in July. His force is expected to decide his future next week.

Members of the public have offered to pay PC Godber's fine. One woman told of how the officer saved her teenage son from drugs. "His approach was very gentle. He was incredibly helpful and spent almost an hour talking man-to-man with my son."

PC Godber yesterday met officials of the Police Federation, which has promised to support him.

Celebrate Christmas in style at a Thistle Hotel

If you're looking for somewhere special to celebrate Christmas, may we suggest you take a closer look at the quality Thistle Hotels featured below.

Thistle Hotels offer the highest levels of personal service and comfort with superb cuisine and the freedom to enjoy the kind of Christmas you deserve.

The hotels featured here will provide you with a lively festive atmosphere, complete with a full entertainments programme throughout your stay.

THE BRIGHTON THISTLE
Brighton Seafront
01273 206700
Enjoy a sparkling Christmas in the sumptuous 5 star luxury of The Brighton Thistle. A marvellous array of facilities include a spectacular 4-storey atrium, a swimming pool, gym, superb restaurants and luxurious rooms

THE GOLDEN VALLEY
Cheltenham
01242 252691
You'll have a Christmas to remember in the elegant Golden Valley Hotel. Its excellent leisure club, fine restaurant and superb Christmas programme will ensure you celebrate in style.

THE QUAY THISTLE
Poole
01202 666800
Marvellous views across Poole harbour complemented by fine food and a warm festive atmosphere will make this a Christmas to remember in this charming, modern hotel.

Two, three and four night Christmas breaks and one, two and three night New Year breaks are available. Prices start from just £240 per person for a two night Christmas break at The Brighton Thistle, and from £395 for a four night break at The Quay Thistle.

New Year breaks start at £125 per person for a one night break at The Golden Valley and from £205 for a three night break at The Quay Thistle.

For full details, prices and availability telephone the hotel of your choice. Please quote reference code BTM2

THISTLE HOTELS

INSTANT PRIZES UP TO £2,200 — LONGEST WORD WINS £5,000

Play £75,000 Scrabble

This is the final day of our £75,000 Scrabble game. Printed below is the last set of numbers to play Game D in *The Times* only.

HOW TO PLAY:

Printed below is the last set of numbers which you should scratch off on *The Times* Game D grid on your Scrabble gamecard today.

Do not scratch any other numbers.

By scratching the numbers you will reveal two letters. Using only the letters revealed on Game D, see if you can match any words on the Scrabble board. Each letter you have revealed can only be used once. If you can match a word on the board, you have won a prize and must make a claim today.

If more than one valid claim is made for a prize, the money will be shared equally among the claimants.

GAME D PRIZE WINNERS

The £5,000 prize (FORESTALLED) was won by Mr R Perks, Camberley, Surrey.

The £800 prize (WAGON) was shared by Mr D Turner of Aspley, Huddersfield; Mr R Ling of Chatham, Kent; Mrs H Smith of East Grinstead, West Sussex; Mrs M Peterson of London, SW17; Mr P Smith of West Wickham, Kent and Mrs A Hutton of Banchory, Aberdeenshire.

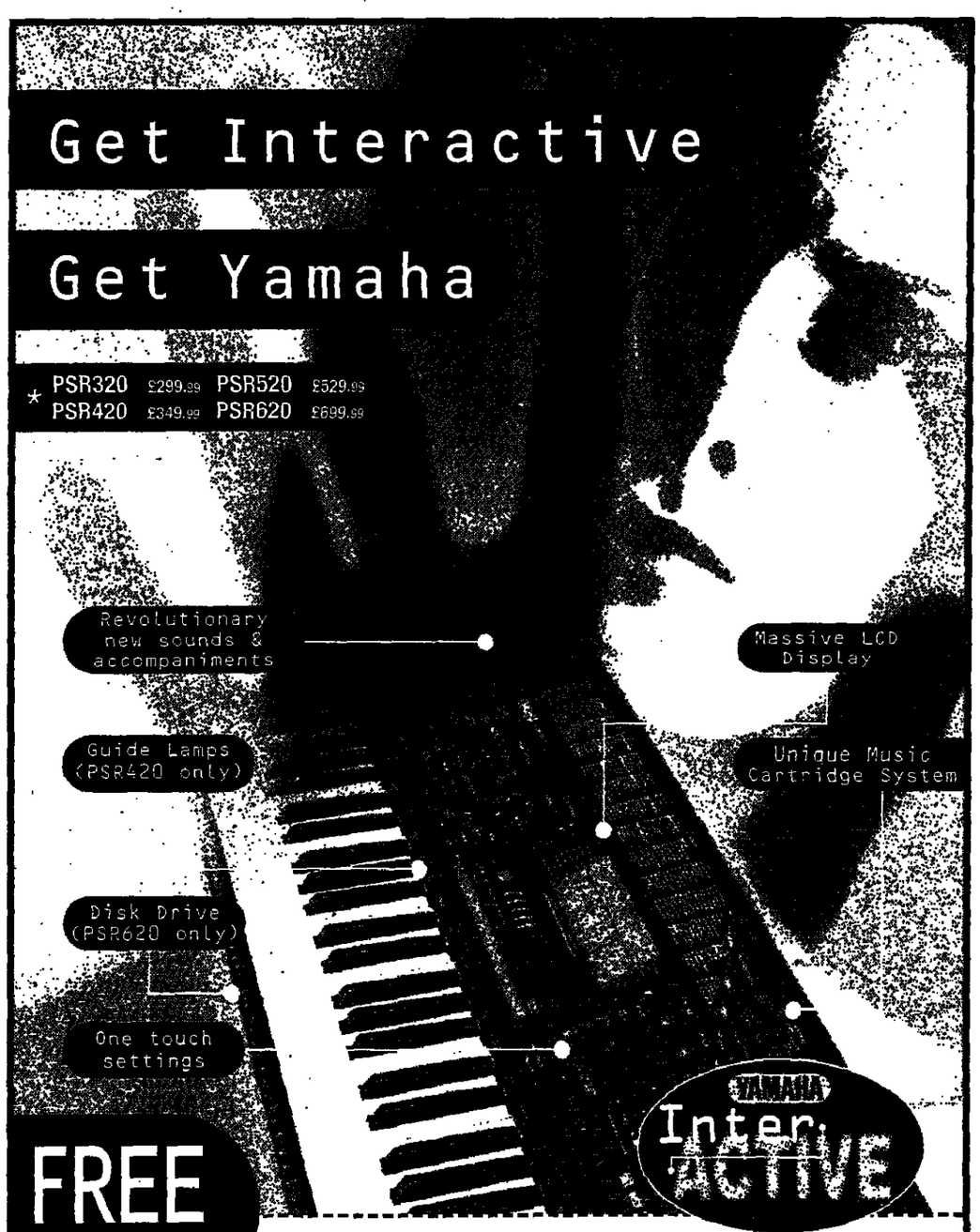
SPEAR'S GAMES

THESE ARE THE NUMBERS TO SCRATCH OFF GAME D ON YOUR *TIMES* CARD

163 172

HOW TO CLAIM

If you reveal all the letters of any word from Game D of your Scrabble gamecard, claim your prize by calling the Scrabble hotline on 0171-867 0406 today, between 9.30am and 3pm. Have your gamecard with you when you claim. Late claims will not be accepted.



FREE demo tape

Please send me a free Yamaha Interactive demonstration pack. TM25/11 *MRP inc. VAT

Name:

Address

Post Code

Yamaha keyboards range from under £25 to around £2,000 and are available today from Argos, Comet, John Lewis, Millers, Tandy, Tempo, Norweb, by Mail Order and from all leading Yamaha Keyboard Stores.

Yamaha-Kemble Music (UK) Ltd., EKB Division, Sherbourne Drive, Tilbrook, Milton Keynes MK7 8BL YAMAHA

Q: WHAT DO YOU CALL

A NETWORK THAT

COVERS LESS THAN 98%

OF THE POPULATION?

A: YOU DON'T CALL THEM.

Cellnet covers 98% of the UK population. Before you choose any other network, just ask them who they cover. Call 0800 21 4000.

THE NET THAT SETS YOU FREE. cellnet

TELECOM SECURICOR CELLULAR RADIO LTD.

هكذا من الاصل

هكذا من الاصل

Tower blocks take pride of place on Bottomley's list

By Marcus Binney and John Young

SIXTIES tower blocks, both praised and reviled as the spirit of a new age, are among more than 20 postwar buildings to be listed by Virginia Bottomley, the Heritage Secretary.

The list, selected from more than 1,000 buildings surveyed by English Heritage, includes Centre Point, Millbank Tower and New Zealand House, all in London, besides other buildings built as offices, factories or for the railways.

Millbank Tower on the Thames is widely recognised as the most elegant tower block in the capital and Centre Point, though condemned as the unacceptable face of speculation when it was built, is now a familiar landmark. More controversial will be New Zealand House which, though sleek in itself, sticks out amid the classical frontages of Pall Mall and The Haymarket.

Mrs Bottomley's choice is clearly a personal selection but has been widely welcomed as representative and fair. Her task was made more delicate by the decision to list postwar architecture by building type, rather than simple architectural merit or a shortlist of leading works by leading architects. This laid the Government open to possible opposition from corporations which felt the value of their property would be reduced by listing or industrialists concerned that factory production might be fossilised.

Owen Luder, president of the Royal Institute of British Architects, one of whose buildings was rejected by Mrs Bottomley, said: "This has to be a good thing. In principle we have to protect buildings of the recent past like those of any other period, otherwise they will go."

Lord Palumbo, a fellow of RIBA and former chairman of the Arts Council, said: "Buildings of real quality in this period are relatively few and far between but it's a healthy exercise and shows the modern aspect of architecture is being considered." Since 1947 ministers have had a duty to compile lists of buildings of special architectural and historic interest. The decision to list postwar buildings came as a surprise initiative from William Waldegrave while he was a junior Minister at the Environment Department.

The selection made by Mrs Bottomley is important in recognising the strong contribution made by structural engineers to the best and most innovative architecture of the Fifties and Sixties. Mrs Bottomley has also listed at least one building that is claimed to be hard to repair, the adventurous 1960 Oxford Road station in Manchester.

Before the listings were announced the Department of National Heritage carried out extensive consultations with the public and with owners. That led to two recommendations being withdrawn because the buildings had been altered. Dr Martin Cherry of English Heritage said a final selection of 40 buildings was given to the Heritage Department, which chose 21.

"We feel this selection reflects the growing interest, especially among younger people, in the music, art, fashion and culture of the Fifties and Sixties," he said.

John Seifert, 47, son of Richard Seifert, the architect who designed Centre Point, which was completed in 1966, said it "captured the spirit of the times" and added: "I'm sure my father is very proud."

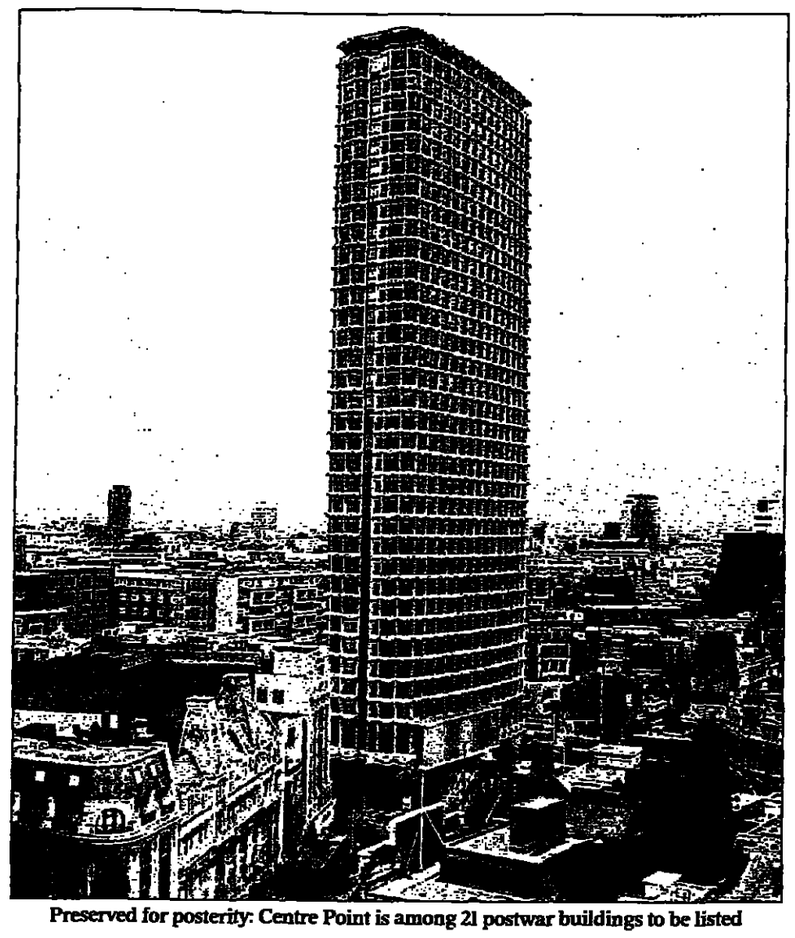
Mr Seifert, who now heads the firm of R. Seifert and Partners started by his father, 85, added: "People were coming out of a period of considerable austerity. It was a symbol of the new world, everything was suddenly bigger, more open. It also reflected changes in the working world. The requirement for modern working conditions, air-conditioning, high-speed lifts, better working spaces. Centre Point has come back into its own again."

Leading article, page 21

21 BUILDINGS COME OF AGE

100 Pall Mall, London; New Zealand House, Haymarket, London; Millbank Tower, London; CIS Building, Peter Street, Manchester; former offices of Yorke, Rosenberg and Mardell, Greystoke Place, London; 41 Albermarle Street, London; Sekers, 170-172 Sloane Street, London; Centre Point, Charing Cross Road, London; Carr & Co, Birmingham.

Head office Pilkington Glassworks, St Helens, Merseyside; Bird's Eye, Walton-on-Thames, Surrey; Heinz headquarters, Hillingdon, west London; 23 St George's Street, Canterbury; canteen at Rhône-Poulenc, Dagenham, east London; John Lewis warehouse, Stevenage, Hertfordshire; Sheldon Bush Shot Tower, Bristol; Harlow Town station, Essex; Oxford Road station, Manchester; Barking station booking hall, east London; Coventry station; Birmingham New Street signal box.



Preserved for posterity: Centre Point is among 21 postwar buildings to be listed

Rallying point for protesters

By Joe Joseph

EVER since it poked its slim concrete head above the London skyline in the early Sixties, Centre Point has divided national opinion.

Derided as an eyesore by some, hailed as an icon by others, Richard Seifert's 35-storey office tower has never strayed far from controversy. It was seen as an emblem of the property boom and the triumph of architecture's brutalists, who cared more about paying hommage to Le Corbusier than for people.

Built on the site of a 12th-century leper hospital, Centre Point, reminiscent of the Pirelli Building in Milan, was built by Harry Hyams's Oldham Estates. Standing 385ft above the junction of Tottenham Court Road and Oxford Street, only the 580ft Post Office Tower could peer down on Centre Point.

Notoriously, it remained unoccupied for years, and in June 1972 Peter Walker, Secretary of State for the Environment at the time, told Parliament: "I believe the time has come to end this highly undesirable practice." In January 1974, apparently to mark the tenth anniversary of Centre Point's completion, a hundred demonstrators occupied the honeycomb building.

The belief grew, although it was vehemently denied by Mr Hyams himself, that Centre Point was being kept empty deliberately while property values ballooned, a common practice among developers in the 1960s. Mr Hyams complained publicly that Mr Walker had done him a "very real injustice".

The CBI is the building's most prominent tenant, but over the years others — including Lonhro and EMI — have sniffed around before deciding against. Cracks began appearing in the building by 1979, the year the CBI moved in and rented 14 floors. In 1987, a year after the courts rejected Camden council's attempt to make a compulsory purchase of 36 unlet flats in the Centre Point complex, Hyams's Oldham Estates sold the building to MEPC in a £516 million takeover. The building is now fully let except for one floor, which is being redecorated.

In 1990 conservationists made their first attempt to have Centre Point listed.

ITV unveils a British Christmas

ITV has placed the emphasis on British talent in its Christmas schedules, announced yesterday.

In recent years, the BBC has beaten ITV in the Christmas ratings. Marcus Plantin, the network's chief, said yesterday that this year ITV had "turned to what British viewers like best of all — home-grown programmes featuring the very best of British talent".

The station's drama includes a Ruth Rendell mystery, *Heartstones*, with Anthony Andrews; Dennis Waterman as a former SAS man in *Circles of Deceit*; and David Suchet as Hercule Poirot in *Murder on The Links*.

Children's television features British-made animated classics with the voices of leading actors. *The Wind In The Willows* is narrated by Vanessa Redgrave, with Rik Mayall as Toad, Michael Palin as Rat, Alan Bennett as Mole and Michael Gambon as Badger.

On Christmas Day, Take That can be seen in concert at Earls Court performing their hits and going backstage for a look at how the show is put together. Robson and Jerome, of *Soldier, Soldier*, have their own musical show.

Costly cars are safest in a crash

By Jonathan Prynn
Transport Correspondent

DRIVERS in a top-of-the-range car such as a Jaguar or Mercedes are up to 90 per cent more likely to escape serious injury in an accident than those in cheaper models, a safety survey has shown.

The Department of Transport looked at 107 models and concluded that, among small cars, only the Renault Clio and the Peugeot 205 come close to matching the safety of executive and luxury saloons.

The safest car on the road is the Mercedes S Class, followed by the Jaguar XJ. Other relatively safe models include all Volvos, the BMW 3 and 5 Series, the Saab 9000, Honda Accord, VW Passat, Peugeot 306, VW Golf, Fiat Tipo and Citroen ZX.

The small car models offering the least protection include the Citroen AX, Fiat Panda, Nissan Micra, Rover Mini, Citroen Visa and Fiat 126. Among larger models the Ford Escort, Nissan Cherry, Peugeot 309, Rover 200 and Skoda Estelle are the most vulnerable in a crash.

Car 95

Advertisement

Thinking of buying a computer?

Computers are playing an increasingly important part in our lives. But how much should you pay for a system? And how do you know a PC will suit your needs?

Help is at hand! Practical, straightforward and reliable, *The Which? Guide to Computers* explains all the jargon. It's ideal for home users and small businesses alike and takes you, step by step, through the buying process.

Using real-life situations to highlight common problems, it tells you • what computers can do for you and/or your business • how to avoid costly mistakes, and select sensibly-priced hardware and software that won't be instantly obsolete • how to calculate the true cost of a system • how to get cost-effective user support and maintenance • why 'latest' doesn't always mean 'best' • how to ensure you buy what you need – and not what the salespeople want to sell you • and much more besides!

This fact-packed book from *Which?* gives independent, unbiased advice and is essential reading for anyone planning to buy a computer, or who wants to get the most from their existing system.

The Which? Guide to Computers costs just £10.99 (P&P FREE). To order, send your name and address, the book title and your payment (cheque made payable to Which? Ltd or credit card number with expiry date) to: Which?, PO Box 89, Dept SP19, Hertford, SG14 1TB. Or call FREEPHONE 0800 252 100 (quoting Dept SP19). Orders are normally despatched within 14 days of receipt. Full refund if not satisfied.

Lowest Prices Guaranteed



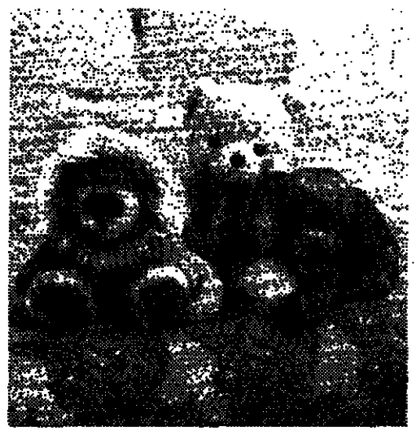
Tandem Options Pushchair £32.75



Barbie Pull Pop and Play House £21.74



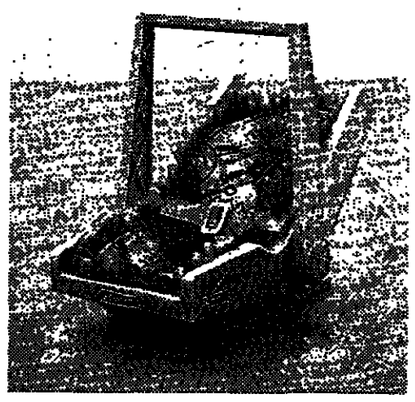
Cut n Style Barbie £8.79



Gund Soft Toys from £14.99 each



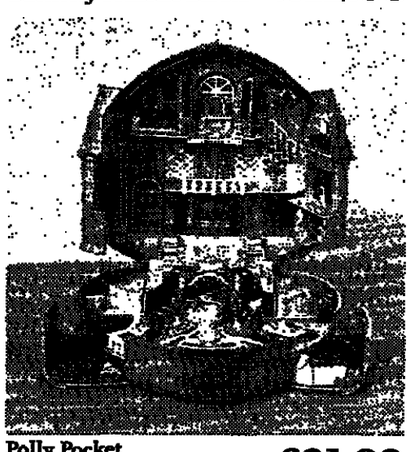
Butterfly Princess Barbie £12.68



Carrytot £7.99



Baby Born Doll £32.87



Polly Pocket Wonderful Wedding Party £21.99



Baby Doll Changer £17.39

If you find the same toy you purchase at Childrens World cheaper elsewhere, we'll refund the difference.

CHILDRENS WORLD

SOUTH EAST Basildon 01268 271471 • Basingstoke 01256 63737 • Bedford 01234 363374 • Chelmsford 01245 268425 • Croydon 0181 760 0484 • Edmonton 0181 807 5518 • Harlow 01279 443944 • Hayes 0181 561 6011 • Reading 01734 503340 Richmond 0181 878 3758 • Romford 01708 730130 • Stevenage 01438 750211 • Watford 01923 246095 • West Thurrock 01708 864211 • Weybridge 01932 353069 SOUTH WEST/WALES Bristol 0117 951 8200 • Bristol (Avonmeads) 0117 971 9815 Cardiff 01222 464456 • Cardiff (Culverhouse Cross) 01222 599144 • Swansea 01792 475020 • Swindon 01793 423595 • Taunton 01823 443862 • Torquay 01803 613143 EAST ANGLIA Ipswich 01473 691524 NORTH/NORTH EAST Gateshead 0191 491 0080 • Hull 01482 588222 • Leeds 0113 244 0655 • Newcastle 0191 214 7128 • Rotherham 01709 780111 • Sheffield 0114 2701915 • Stockton-on-Tees 01642 618325 • York 01904 693915 NORTHWEST Blackburn 01254 674220 • Bromborough 0151 346 1462 • Chester 01244 379989 • Liverpool 0151 525 3607 • Manchester 0161 274 3818 • Preston 01772 722226 • Warrington 01925 413158 SCOTLAND Aberdeen 01224 635637 East Kilbride 01355 243566 • Edinburgh 0131 453 1383 • Glasgow 0141 959 0165 MIDLANDS Birmingham (Perry Barr) 0121 356 8822 • Birmingham (Solihull) 0121 733 7296 • Derby 01332 280570 • Leamington Spa 01926 452917 Leicester 0116 251 0411 • Merrylill 01384 571232 • Milton Keynes 01908 281386 • Nottingham 0115 924 0870 • Oxford 01865 712309 • Stoke-on-Trent 01782 283999 • Tamworth 01827 65066 • Telford 01952 292754

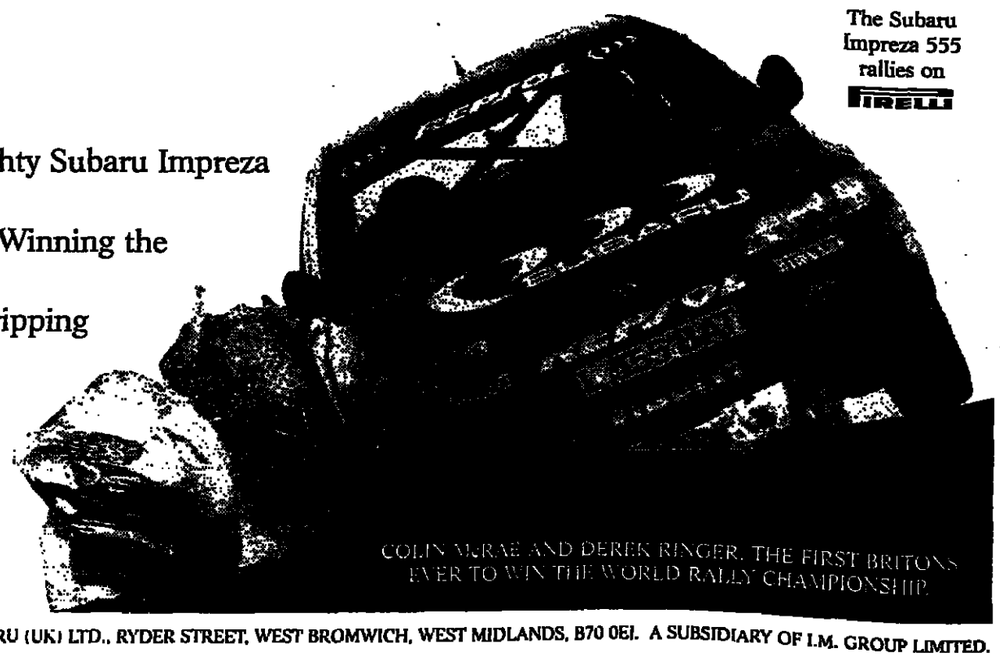
Childrens World Ltd. – A subsidiary of The Boots Company plc. All items are subject to availability. For details of your nearest store call 0115 941 1221.



Sorry Bill, the world's number one superpower is Colin in a Subaru.

The Subaru Impreza 555 rallies on PIRELLI

A new superpower dominates the world. Super Scot Colin McRae and the mighty Subaru Impreza leads the 555 Subaru World Rally Team to a 1–2–3 victory in the RAC Rally. Winning the World Rally Drivers' and the Manufacturers' Championships for Subaru. A gripping performance that yet again proves the supremacy of Subaru All-Wheel Drive on the toughest and roughest surfaces on Earth. SUBARU PROVEN THE WORLD OVER



COLIN MCRAE AND DEREK RINGER. THE FIRST BRITONS EVER TO WIN THE WORLD RALLY CHAMPIONSHIP.

Result subject to FIA Approval.

TO LEARN MORE ABOUT THE ROAD-GOING RELATIVES OF THE WORLD BEATING SUBARU IMPREZA CALL 01244 320099. SUBARU (UK) LTD., RYDER STREET, WEST BROMWICH, WEST MIDLANDS, B70 0EI. A SUBSIDIARY OF I.M. GROUP LIMITED.

هكذا من الاصل

هكذا من الاصل

Backbencher splits Commons

Scots reject MP's summertime plan as daylight robbery

BY ALICE THOMSON, POLITICAL REPORTER

SCOTTISH MPs on all sides of the House attacked a Bill to move the clocks back into line with Europe as "daylight robbery" yesterday. They also made it clear that they would not accept a "ludicrous" proposed amendment that would leave Scotland in a different time zone.

The Private Member's Bill of the backbench Tory John Butterfill to scrap Greenwich Mean Time and impose Central European Summertime threatens to split the Commons along geographical lines. It has widespread support among more than 200 southern MPs and the unofficial backing of several government departments, including the Home Office, the Department of Trade and Industry, the Treasury and the Deputy Prime Minister's office. MPs are likely to be given a free vote.

If the Bill is successful, British clocks would stay on summertime in the winter and move to double summertime in the summer, meaning daylight until 11pm in southern Britain. It would also mean that many Scots would have to wait until 10am in midwinter before seeing daylight.

Mr Butterfill (Bournemouth West) tried to appease the Scottish lobby yesterday by offering to accept an amendment to allow the Scots to stay on the present system. But the Scottish Office, Scottish farming associations, the Scottish construction industry, the Scottish National Party and Scottish Tory backbenchers said it would cause chaos for business if Britain was run on two different time zones. The Bill would "return Britain to the dark pre-industrial revolution age" and must be stopped.

Downing Street was steering clear of the argument yesterday. "There are a range of views on this subject. It is not one, historically, that the Government has taken a formal view on," a spokesman said.

Alex Salmond, the SNP leader, said: "John Butterfill is a would-be time bandit, threatening Scotland with daylight robbery. Just a week after John Major was arguing for sensitivity to Scottish interests, a Tory MP from the deepest South is proposing legislation that would plunge Scotland into darkness."

George Kynoch, Conservative MP for Kincardine and Deeside, said the idea of two time zones was, "totally ludicrous and farcical". He added: "We are firmly part of the United Kingdom and I will certainly have nothing to do with any suggestion that we were other than that."

The issue was debated in Scotland in February by the Royal Scottish Geographical Society. The jury in a mock trial voted 9-3 in favour of keeping the present system after deciding the effects on early risers such as farmers, and the impact on morning road safety, far outweighed the advantages.

In southern Britain campaigners say the reverse is true. Mr Butterfill said: "The police back the measure because it would prevent 660 deaths and serious injuries a year. It would also bring in an extra £1 billion from tourism because when it's dark people don't go out so much."

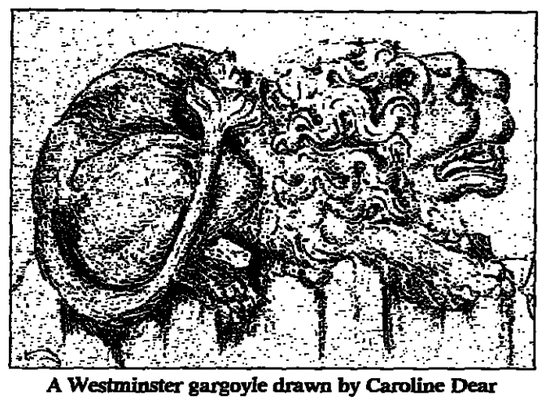
The Daylight Extra Now campaign has the support of 200 businesses and associations including British Airways, the AA, BT, the British Medical Association, the CBI, the British Tourist Authority, Age Concern and the Police Federation. They have allies on Orkney, to the north of mainland Scotland, where in midwinter it stays dark almost until noon. The islanders want to change and recently voted in favour of using BST in the winter.

Magnus Linklater, page 20

GILL ALLEN



Caroline Dear, an artist from Southampton, sketches one of the hundreds of ornately carved beasts that cling to Westminster Abbey



A Westminster gargoyle drawn by Caroline Dear

Gargoyles gaze down

More than two decades of restoration at Westminster Abbey has been completed with the placing of 267 stone beasts on the roof buttresses. Twelve craftsmen took three years to sculpt the creatures, which have been viewed at close quarters by 62,000 visitors since a rooftop exhibition of the £25 million restoration opened six months ago. The site is expected to be safe from decay for 200 years.



Teeth bared, the beast rests on a buttress

Albert H. Friedlander

Our faith must transcend holy days

Religion must be more than a seasonal enterprise. Judaism, and most religions, isolate certain times of the year when they renew their faith in the sanctuary: we have our High Holy Days; and Ramadan, Christmas and Easter all give our neighbours the opportunity to do their religious duty, to "vote" in the sanctuary.

Afterwards, the flame of faith is permitted to burn low, and other matters take precedence. Of course, religious leaders protest at this point, and point out that true religion happens every day, that the sanctuary is open at all times and in every place. And, particularly in Judaism, we reassure ourselves that the home is the central place of our religious tradition, that every Sabbath evening renews Judaism constantly as the family joins together around the Sabbath candles, wine, and the *challot* (Sabbath loaves) while the children are blessed.

But this does not happen in every home, and Jewish family life is not what it used to be. The synagogues are *not* crowded in the "off-season", and the rabbis count the attendance during the festive times with careless optimism to claim that the attendance figures for this year match those of past years.

Is that really the purpose and content of religion? Broadcasters drop programmes with low viewing figures. It can and perhaps should be argued that the few who maintain the faith justify all of the religious enterprise. As long as the

Credo

Eternal Light burns in the sanctuary, the Covenant between Israel and God endures.

Elie Wiesel tells the story of a small synagogue in Eastern Europe during the Holocaust, when each day members of the congregation were taken away to be killed. Nevertheless, each day the cantor would look around, assure himself that a quorum was present and commence worship. At the very end, all alone, he stood in the sanctuary and in his loneliness cried out to God "*mir seinen do*" (we are *still* here), and recited the liturgy to God. "God also has to be reminded of the Covenant!"

Judaism sustained its adherents in that darkness. Not everyone was comforted: some kept or found their faith; others lost it. But the light of religious faith burns brightly in the night. Now, in a world of light and tolerance, it is difficult to see a single flame burning. There are other attractions, and the pageantry and customs of religious traditions seem less important.

Is religion still relevant? If one views it simply in terms of entertainment value, the honest answer is "no". But we continue to assert that there are ultimate values which are presented to us within our faith. Ceremony and ritual are there to lead us towards that vision; they are not ends in themselves. The acts of prayer are not to be confined to the sanctuary. Religious leaders reassure themselves that they defend the citadel of faith. After the night of indifference, religion will return triumphantly into a world which will rejoice that the vision was preserved. Perhaps. But the sanctuary should never become a museum, and religious faith has to be seen to act outside of it.

The teachers of faith have to live in the world, have to be at the barricades, fighting. A relevant religion has to enter the battle for peace, the war against want. And the religious faith to sustain us is not always found in the house of worship, during selected moments.

The secularist may be God's best servant. They asked the Seer of Lublin: "Which way leads to God?" He replied: "Some come to God through prayer; others, through fasting or even through eating. Don't give directions: let each heart find its own way. All will be stronger then."

There is too much to do in the secular world for religion to hide in its fortress. And I can only pray that each "season of religion" prepares us for a creative winter of discontent.

□ *Rabbi Albert Friedlander is Dean of Leo Baeck College*

Poem of loss overwhelms viewers

BY RUTH GLEDHILL
RELIGION CORRESPONDENT

THOUSANDS of viewers have telephoned the BBC for a copy of a poem left "to all my loved ones" by a soldier killed while serving in Northern Ireland. Stephen Cummins, 24, died in an explosion six years ago.

The poem was read on *The Bookworm* on BBC1 and programme researchers and producers have so far dealt with calls from more than 10,000 people. One was from Luke Goss, formerly a singer with the pop group Bros, who wanted the verse for a possible lyric.

I Am Not There, whose authorship is uncertain, was read out on Remembrance Sunday and again last Sunday by Geoff Cummins, the father of Stephen, one of two soldiers killed when an IRA mine blew up their armoured vehicle in Londonderry. He had sent the poem in a sealed envelope to his parents, asking them to open it if he died.

The poem will be read again on *The Bookworm* tomorrow. The £1 made from every sale will go to Children in Need.

Daisy Goodwin, the programme's executive producer, said some believed it to be a Navajo burial prayer. Others attribute it to J.T. Wiggins, an English emigré to America, or to one of two Americans, Mary E. Fry or Marianne Reinhart.

I Am Not There

Do not stand at my grave and weep
I am not there. I do not sleep.
I am a thousand winds that blow
I am the diamond glints on snow.
I am the sunlight on ripened grain
I am the gentle autumn rain.
When you awaken in the morning's hush
I am the swift uplifting rush
Of quiet birds in circled flight.
I am the soft stars that shine at night.
Do not stand at my grave and cry,
I am not there; I did not die.

Copies can be obtained from *The Bookworm*, PO Box 7, W5 2GQ. Send an sae and £1 payable to Children in Need.

Abbey gets into party habit to raise funds

BY A STAFF REPORTER

ENTERPRISING monks are hiring out rooms at their abbey for parties to help to pay for its upkeep.

The Benedictines of Belmont Abbey, near Hereford, have launched an advertising campaign describing it as "a new place for a party". They are offering facilities for events including office parties and weddings complete with disco and a licensed bar, and have appointed a former hotelier as director of hospitality.

The monks already run a successful guesthouse business at the abbey and are hoping to expand into the lucrative conference and exhibition markets. A hunt ball is one of the first social events to be held at the abbey.

Father Mark Jabale, the abbot, said: "We need hundreds of thousands of pounds a year to maintain the abbey church, monastery and grounds and to support our pastoral work. There is a popular misconception that Belmont Abbey is a rich place but that is far from the truth. We have to work for our keep."

A banqueting room is being opened in the former school refectory and the monks are offering special Christmas event packages complete with party hats, crackers and poppers.

At Your Service, Weekend, page 2

Need a Solicitor?
for advice on...

- Wills & probate
- Inheritance tax
- Conveyancing
- Injury claims
- Business & Commercial
- Long term care
- Pensions & Trusts
- Divorce & Separation
- Investments
- Litigation
- Landlord & Tenant

The Solicitors Trust, the national network of 200 local solicitors, is dedicated to providing professional and impartial advice on a full range of topics which may affect you in your everyday life. To contact your local solicitor, return the FREEPOST coupon or call us FREE anytime on:

0500 010·010

THE SOLICITORS TRUST

To: The Solicitors Trust, FREEPOST, Bournemouth BH1 1BR
Mr/Mrs/Miss
Initials
Surname
Phone
Please include phone number & postcode - these enable your local solicitor to offer you the most efficient service.
Address
Data Protection Act 1984. Please tick box if you do not wish to receive further mailings.
TIMES/1102





EIGHT BEAUTIFUL COINS IN THREE SETS £8.95 - £34.50

THESE SUPERB GIFT SETS FROM THE ROYAL MINT MAKE IDEAL PRESENTS - A PERFECT MEMENTO FOR CHRISTMAS 1995.

The 1995 Brilliant Uncirculated Collection comes in an attractive full colour wallet and costs just £8.95. The 1995 Proof Collection is beautifully packaged in a blue leather-look display case for £26.75, whilst the Deluxe version at £34.50 looks superb in a red leather case.

All are available direct from the Royal Mint and will be delivered in time for Christmas, if you order before December 10th.

FREE ROYAL MINT CHRISTMAS GIFT BAG WITH EVERY ORDER.

PHONE 01443 223366
WITH YOUR ORDERS quoting reference DXXBH.
Price includes Postage, Packaging and VAT.
MONEY-BACK GUARANTEE
Return your coins within 30 days for a full refund.

ROYAL MINT

Return to Royal Mint, Freepost, P.O. Box 503, Cardiff CF1 1YY. No stamp needed. Don't forget to enclose your cheque, payable to the Royal Mint, or your credit card number.

Please send me:	Order Code	Price	Quantity
1995 UK De-Luxe Proof Set (as illustrated)*	D95DX	£34.50	
1995 UK Proof Set*	D95	£26.75	
1995 UK Brilliant Uncirculated Coin Set	DU95	£8.95	

* Limited editions (Worldwide, only 100,000 sets will be issued)
Total payable £

I'd like to pay by cheque (name and address on back please) ☐
Visa ☐ Access ☐ Expiry date: /
Card No.:
Mr/Mrs/Miss/Ms: Forename:
Surname:
Address:
Postcode:
Tel No.: Date:
Signature
(it is essential to sign for credit card payment)
All orders are subject to availability.
Any order received after the issue is sold out will be returned quickly.
Was this purchased as a gift? ☐ Please tick. DXXBH

Despots and drug barons sink Cambodia's dream

William Shawcross reports on the gradual destruction of the hard-won achievements of a hugely expensive United Nations peacekeeping operation

CAMBODIA'S hard-won political and press freedoms are under threat as the gains of the $2 billion (£1.3 billion) United Nations peacekeeping operation are swept away by corruption and political ambition.

With the arrest of Prince Sirivudh, the former Foreign Minister and still a leader of the royalist party, the country's fragile civil society is in danger of being smashed again. The most pessimistic interpretation is that one of the two Prime Ministers, Hun Sen, a former leader of the Communist Party, is in effect mounting a piecemeal coup against the royal Government of which he is a part.

He seems intent on destroying all opposition before the next elections, which are to be held before 1998. His royalist partner, Prince Norodom Ranariddh, the First Prime Minister, is doing little or nothing to stop the slide back towards despotism. The promise of a plural society and rule of law, enshrined in the UN peacekeeping operation of 1992-93, are under more serious threat than ever before.

All this is happening in silence. The outside world, which poured money and effort into restoring a semblance of democracy, shows no interst in the country now.

Some Cambodians believe that only King Sihanouk can defend the rule of law. If he fails, then the future is grim: corrupt and ruthless Cambodian politicians are destroying the legacy of the 1991 Paris peace agreement and one of the most successful of the UN's peacekeeping operations. With the country awash in drug money, the spectre of an Asian Colombia looms. Phnom Penh could be Medellin on the Mekong.

Prince Sirivudh, the half-brother of King Sihanouk and uncle of Prince Ranariddh, for a long time has been a leading light in the royalist party Funcinpec, which won most seats in the 1993 election held under UN auspices.



Sihanouk: threatening to leave for China

He resigned from the coalition Government last year in protest at the dismissal of Sam Rainsy, the Minister of Finance, who had become increasingly critical of government corruption. Since then both men have been thorns in the Government's side. This month Sam Rainsy launched the Khmer Nation party; the Government declared it illegal.

Last week Prince Sirivudh, an intellectual with a colourful turn of phrase, was accused of threatening to kill Hun Sen. He denies that he had any such intention, but Hun Sen ordered his arrest. Prince Ranariddh, his partner, agreed. He said that this was because he was warned that otherwise Prince Sirivudh would be murdered. That in itself is a dismaying reflection of the state of Cambodian politics.

The *Cambodia Daily* quoted a source on Thursday as saying that the King was threatening to leave for China because the Government "reminds [him] too much of the Khmer Rouge era". The threat now is different, but also deadly.

In the past two years the coalition has become increasingly corrupt and arbitrary as the royalists have aped the methods of their Communist partners. A recent cover story in *The Far Eastern Economic Review* said that criminal syndicates protected by senior officers had turned the country into a centre for heroin trafficking, money laundering and organised crime.

The Government's two most prominent critics are still Sam Rainsy and Prince Sirivudh. Each has reason to fear for his safety, in or out of prison.

As a result of the UN administration, a free press and respect for human rights seemed for a time to flourish in Cambodia as never before. Now all that was achieved is under threat. What is depressing to those Cambodians who, like Prince Sirivudh, have been brave enough to try to defend those achievements is the silence all around.

The world invested huge treasure and effort in Cambodia. Now the descent into brutal traditions hardly attracts a murmur from Western governments.

The lesson of Cambodia is that peacekeeping is a long-term process. Pressure on the Government can still be applied: loans and aid can and should be tied to observance of the rule of law. If that is lost, Cambodia will plunge into another abyss.

William Shawcross is the author of Sideshow, *an account of the conflict in Cambodia*

KAMRAN ADELE/AKDA



The egg-shaped domes and snake-like corridors which house the hospital in Kaedi, Mauritania, were among the winners of this year's Aga Khan architecture awards for conservation projects in the Islamic world

Islamic world builds on the past

BY MARCUS BINNEY
ARCHITECTURE CORRESPONDENT

THE 1995 Aga Khan awards for architecture highlight the growing scale of impressive, large-scale conservation projects in the Islamic world. Among 12 awards announced in Solo, Indonesia, today are the restoration of the old city at Bukhara, Uzbekhistan.

Many of the city's 500 monuments are being restored, using traditional materials, and at the same time are being protected from earthquakes. A second award goes to the conservation of the remarkable mud skyscrapers in Old Sanaa in the Yemen, where streets have been paved, electricity installed and derelict buildings brought back into use.

In Tunis the rescue of the Hafsia quarter, prompted by a local conservation group, also receives an award. Among new buildings included in the list is the hospital in Kaedi, Mauritania, where a series of egg-shaped domes, connected by snake-like vaulted corridors, house wards, operating theatres and consulting rooms. In Senegal, an award is given to the new cultural centre in Kaolack, with a façade and roof as colourful as strings of African beads.

Also included are the new mosque of the Grand National Assembly in Ankara, and a new bioclimatic office tower in Kuala Lumpur, with a series of inbuilt spiralling terrace gardens.

Seoul leaders face massacre charges

FROM ASSOCIATED PRESS IN SEOUL

THE South Korean President, Kim Young Sam, in a new turn of the national slush fund scandal, ordered his party yesterday to enact a special law to punish two predecessors for a crackdown on a pro-democracy uprising.

Mr Kim was seen as distancing himself from the unpopular military-backed leaders in an attempt to break a political impasse over the scandal that has gripped his Democratic Liberal Party. There are important parliamentary elections in April.

Opposition MPs and activists have often staged violent protests in recent months demanding that Chun Doo Hwan and Roh Tae Woo, former Presidents, be punished for what is known as the Kwangju massacre.

Mr Chun and Mr Roh, then army generals, headed the junta that ordered elite troops and tanks deployed when tens of thousands of people rose against the junta in the southern city of Kwangju on May 18, 1980. At least 200 people were killed. "The establishment of the special legislation will be an opportunity to show that truth and law are alive in this land," Mr Kim was quoted by his party as saying. The incident brought "sadness to the people and hurt their pride", he said.

Mr Kim had previously rejected the idea of legal punishment for the former generals, saying they would be judged by history. Mr Chun took power in a military coup in 1979. Earlier this year, government prosecutors said after an investigation that they found evidence of criminal activity but lacked the jurisdiction to charge and try the former Presidents.

The constitutional court was expected to rule next month on the prosecution decision not to indict Mr Chun and Mr Roh amid reports it would be overruled. Mr Chun was President in 1980-88. Mr Roh is in jail, charged with accepting bribes from businessmen in return for awarding lucrative contracts.

Dixons
The Link

FREE 30 MINUTE CALLS EVERY MONTH FOR A YEAR†

MERCURY
ERICSSON PH337
DIGITAL MOBILE PHONE
NOW IN STOCK
■ Up to 120 minutes talktime/17 hours standby.
■ 99 name and number memory.
■ Built in clock with alarm.
■ Compact design.
£149.99 NEW
Plus £35 SIM card connection.

MERCURY
MOTOROLA FLARE
DIGITAL MOBILE PHONE
■ Up to 60 minutes talktime/12 hours standby.
■ 99 name and number memory.
■ Choice of ringer tones.
Instore price £129.99.
£79.99* SAVE £50
Plus £35 SIM card connection.

MERCURY
MOTOROLA M301
DIGITAL MOBILE PHONE
■ Up to 70 minutes talktime/12 hours standby.
■ Popular flip design.
■ Supplied with rapid desktop charger.
■ 99 name and number memory.
Instore price £99.99.
£49.99* HALF PRICE
Plus £35 SIM card connection.
*With £50 cheque back when you connect to Mercury †Off peak calls when you connect to Mercury. Ask for details. Connection to Mercury is subject to status.

FREE LOCAL WEEKEND CALLS

HALF PRICE
MERCURY & ORANGE
MOBILE PHONES
WITH CHEQUE BACK ON SELECTED MODELS

orange FREE 1 MONTH LINE RENTAL WITH FREE 60 MINUTES TALK TIME*

ORANGE NOKIA
DIGITAL MOBILE PHONE
■ Up to 80 minutes talktime/18 hours standby.
■ Data compatible
Was £199.99
FREE ACCESSORIES
CAR ADAPTOR, LEATHER CASE, SPARE BATTERY
£149.99 SAVE £50

ORANGE MOTOROLA MR20
DIGITAL MOBILE PHONE
■ Up to 60 minutes talktime/12 hours standby.
■ 185 name/number memory.
■ Last 10 number redial.
■ Supports caller ID.
£99.99 NEW

ORANGE MOTOROLA MR1
DIGITAL MOBILE PHONE
■ Up to 60 minutes talktime/11 hours standby.
■ 180 name/number memory.
■ Two-line LCD display.
■ Supplied with rapid desk-top charger.
Instore price £99.99.
£49.99* HALF PRICE

*When you connect to Talk 60. Ask for details. *With £50 chequeback when you connect to Orange. Ask for details. Orange offers are subject to status and bill payment by direct debit. Ask for details.

EXPERT ADVICE
UK's BIGGEST RANGE
GREAT VALUE FOR MONEY

Dixons
The Link
The Communications Specialist.

NOW OPEN IN SOUTHAMPTON AND WIMBLEDON
FOR YOUR NEAREST STORE CALL 0181 200 0200.

Mercedes-Benz Total Care

When a buyer weighs up the value of your Mercedes he'll usually go by the book.

If your Mercedes has a maintenance booklet that contains its rightful quota of stamps from appointed Mercedes-Benz dealers, everyone will know it has been properly maintained.

Its resale value will be maximised and you will enjoy all the reliability, performance and safety that made you choose a Mercedes in the first place. Make sure it is maintained by an appointed Mercedes-Benz dealer.

No-one looks after your Mercedes like Mercedes-Benz

هكذا من الاصل

هكذا من الاصل

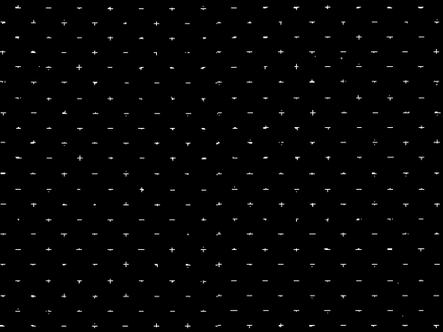


"IF I DIE on a business trip, who'll take CARE of my husband?"

THE STATE?

No.

He won't get a penny. No pension. No help with educating your children. Not even funeral expenses.



Ironically, if your husband died you would get help with all these things.

But in the eyes of the State the husband's the breadwinner, even when it's the wife who earns the bread. And this will increasingly be the case with women forming an ever larger proportion of the workforce. We draw your attention to this inequality for two reasons.

Firstly, and this is something you've probably noticed already, society is very slow to catch up with women's new role in the world. And secondly, it is even slower to help with the new responsibilities that arise. A woman sharing a mortgage is still regarded by many as an aberration that time and motherhood will ultimately cure.

An attitude we've never held at Scottish Amicable. On the contrary, we know that life has changed, is changing. And will continue to change. We introduced a mortgage for two people who choose to live together - or rather, two mortgage plans, his 'n' hers, on the same property. It stems from our belief that the changes happening to us all can in fact be liberating. But only if the financial bedrock of our lives is capable of changing with us.

And by bedrock we mean everything from Protection and Savings to Investments and Pensions. None of these things should be carved in stone any more. They have to be as flexible as you are.

Scottish Amicable can offer flexible Critical Illness Cover, for example, that gives you a tax-free lump sum to pay the bills if you go down with certain illnesses. It can also include life assurance if you wish. Not just for you, but for your partner as well.

We also have pensions that move with you. From employer to employer. Or even into self-employment if, like three-quarters of a million other women, you decide this is your best option.

And which encourage you to vary your contributions according to your income. Even if it fluctuates as far as zero for a time.

Don't bother to remember the details now. A professional financial adviser will fill you in. Right now we're just trying to establish the principle. Life is changing. So are you. So are we. To hear more, contact your financial adviser, or telephone Scottish Amicable on 0990 600200 for a list of financial advisers in your area and further details on our financial planning range.

Scottish Amicable

Life is CHANGING.

SCOTTISH AMICABLE. REGULATED BY THE PERSONAL INVESTMENT AUTHORITY.

Brecht's daughter wins libel ruling

BY BEN MACINTYRE

BERTOLD BRECHT'S daughter has been awarded damages by a Paris court, which ruled that a biography implying that the German dramatist was an anti-Semitic, pro-Nazi plagiarist had defamed her by suggesting she was the illegitimate daughter of his housemaid.

However, the verdict was only a partial victory for Barbara Brecht-Schall, who had accused John Fuegi, an American author, of libelling her late father in his book, *The Life and Lies of Bertold Brecht*. The court ruled that, while Mr Fuegi's caustic biography might well be defamatory, only the suggestion that Frau Brecht-Schall was illegitimate had directly damaged his heirs.

Frau Brecht-Schall, 65, had claimed damages of Fr500,000 (£65,000) but was awarded only a tenth of that. Mr Fuegi's French publishers, Fayard, were ordered to report the ruling in all future editions.

Frau Brecht-Schall launched her action here because the French privacy laws protect the good name of both the living and the dead, although only — as the court pointed out — when a dead person's heirs are directly affected.



Brecht-Schall: only a partial victory

French cities paralysed by strikes over welfare cuts

FROM BEN MACINTYRE IN PARIS

FRENCH public sector workers staged their second strike in two months yesterday, paralysing transport in many cities and closing schools, hospitals, museums, banks and post offices.

The 24-hour strike in protest at a planned overhaul of the debt-saddled welfare system forced millions to walk or drive to work as railway, undergound train and bus services all but evaporated.

The five million public sector employees are particularly enraged by plans to make them work 2½ years longer before retirement, part of a wide-ranging package of welfare spending cuts proposed by Alain Juppé, the Prime Minister, and aimed at reducing France's bloated deficit in time for European monetary union. More than 20,000 people marched through Paris, waving banners, chanting anti-government slogans and calling for M Juppé's resignation. Nationally, the total number on the streets was estimated at 300,000.

The Government, already under pressure from increasing student protests and grim economic forecasts, will face yet another challenge next Tuesday when the Communist-led CGT and the powerful Force Ouvrière unions have called for a general strike by public and private sector workers.

The Paris Metro shut down yesterday. People trying to drive to and from work in the capital found themselves caught in vast traffic jams that in some areas stretched more than 20 miles into the suburbs. Many simply abandoned the struggle and stayed at home. Newspapers and mail were not delivered and litter left by striking dustmen piled up in the streets.

Provincial and suburban rail networks ran at a fraction of capacity and only 10 per cent of buses operated. Air France cancelled 80 per cent of its European flights after air traffic controllers joined the strike and domestic air traffic was also much reduced.

P&O rerouted its Dover-Calais ferries to Zeebrugge in Belgium, and all ferries to Corsica were cancelled. Just a handful of trains on the Eurostar service between London and Paris were affected, although two trains were delayed by protesters in Paris.

Despite the disruption, government officials said that the response among civil servants to the strike call was smaller than during the last stoppage, on October 10, reflecting divisions within the labour movement over welfare changes.

The opposition Socialist Party, however, applauded "the success of the day of action" and said that "more and more French people oppose government policy because it is socially unjust".

To add to the Government's trials, forecasts due out next week are expected to show that the country's economic slowdown is continuing, with little or no growth in the third quarter. Government figures released yesterday also showed a sharp drop in consumer spending last month.

In another move, Alain Madelin, the former Finance Minister ousted from the Government in August, marked his return to the political fray yesterday with a book attacking what he calls a "new state aristocracy" made up of entrenched bureaucrats and the political elite.

In his 210-page political manifesto, entitled *Quand les autruches relèveront la tête (When Ostriches raise their Heads)*, M Madelin, a champion of the free market and a vigorous advocate of fiscal reform, pours vitriol on France's political establishment for obstructing vital reforms, most notably public spending cuts and reduction of the deficit.

Since his resignation, M Madelin claims to have received tens of thousands of letters of support. The letters "remind me of the lists of complaints sent to the people's representatives on the eve of the Revolution", M Madelin says, with more than a hint of menace. The specific remark that led to M Madelin's removal — that civil servants should work as long as private sector workers to qualify for a full pension — has since become a cornerstone of M Juppé's welfare reforms.

M Madelin has taken pains to emphasise his pivotal role in the election campaign of President Chirac and to maintain his links within the Government despite his abrupt departure. In a symbolic gesture surely not lost on M Juppé, the former Finance Minister presented the first copy of his book, in person, to the President.



Thousands of protesting public sector workers march through Bordeaux yesterday as part of French trade unions' response to the government plan to reform the country's debt-laden social security system

Wives plead for captives in Kashmir

Delhi: The wives and girlfriends of four Western hostages held by Muslim separatists in Kashmir issued a fresh appeal yesterday for their release (Christopher Thomas writes).

"You have controlled the fate of our loved ones since you took them captive 145 days ago," they said. "Please show the strength of your humanity by releasing them now."

Britons Keith Mangan and Paul Wells, Donald Hutchings from America, and Dirk Hasert, a German, were seized while on holiday.

Polish protest

Warsaw: Poland's Supreme Court said that at least 540,000 voters have protested over presidential elections in which Aleksander Kwasniewski, a former Communist, beat Lech Walesa. *(Reuter)*

Louis Malle dies

Beverly Hills: Louis Malle, the French director of the films *Au Revoir, Les Enfants, Pretty Baby, Atlantic City and My Dinner With André*, has died at home of lymphoma complications. He was 63. *(AP)*

Radioactive fear

Moscow: A radioactive package found in a park sparked fears of attacks by Chechen guerrillas. The rebels had claimed they had planted packages around the Russian capital. *(Reuter)*

Sax star dies

Battle Creek, Michigan: Junior Walker, one of the most acclaimed pop saxophonists, has died of cancer. Walker, 53, had a number of Motown hits with Junior Walker and the All Stars. *(AP)*

Hotel collapse

The four-storey hotel in the Egyptian Red Sea resort of Nuweiba which collapsed in this week's earthquake was The Barracuda, and not the Hilton, as implied in our news agency report of November 23.

Iron on a medium setting.

Radically rethink the whole ironing idea.



Bass BRITAIN'S BEST SELLING PREMIUM HAND PULLED ALE SINCE 1777.

هكذا من الاصل

Bonn threatens 'pitched battle' on Bosnia cash

BY IAN BRODIE IN WASHINGTON AND OUR FOREIGN STAFF

HELMUT KOHL yesterday promised his European Union partners "a pitched battle" if they tried to have Germany foot most of the bill for the economic reconstruction of former Yugoslavia.

The German Chancellor said he had been disappointed by European states that promised to help Moscow after the Chernobyl nuclear accident or extend aid to post-Communist Eastern Europe but paid little or nothing while Bonn kept its word. "I see the question of reconstruction aid for former Yugoslavia as an all-European one," he said. "One cannot simply say 'the Germans are responsible for that'. I insist that others recognise their responsibility."

Pledging to make this point at next month's EU summit in Madrid, he said: "We are going to have a pitched battle on this issue. There are so many examples of aid to Eastern Europe where I am not satisfied with what others in Europe do."

The Chancellor said German aid could also go to help Serbs and Bosnian Serbs, two groups branded by Carl-Dieter Spranger, German Economic Co-operation Minister, in September as war criminals who would not get a penny from Bonn.

Herr Kohl, the strongest Western supporter of massive aid to post-Communist Russia, said in 1993 that Germany had reached the limits of what it could pay after providing more than $49 billion (£31 billion) in aid to Moscow, more than half the West's total. The European Commission is working on plans for a financing package for former Yugoslavia of $5 billion to $6 billion over three to four years.

He pointed out that Germany had taken more than 400,000 war refugees from former Yugoslavia, double what the rest of Europe had accepted. His priority after the Dayton accord was to engineer the return to Bosnia and Croatia of the refugees stranded in camps, schools and old barracks in Germany.

In Washington, it emerged last night that, on the final day of the Bosnian peace talks in Dayton, President Clinton obtained important letters from the three Balkan leaders guaranteeing the safety of all Nato troops which will be sent to enforce the agreement.

Sarajevo: Two hundred Bosnian army soldiers rode past checkpoints and looted a United Nations base at Velika Kladusa, northwest Bosnia, early yesterday, firing machineguns over the heads of 80 Bangladeshi guards and stealing nine armoured vehicles, the UN reported. The attackers also took 440 gallons of fuel and parcels of food aid. *(Reuter)*

The promises, received at Mr Clinton's insistence, should be of considerable help in his campaign to reassure dubious members of Congress and a worried public. There are widespread fears that the 20,000 Americans, one-third of the Nato force, are being sent into a trap where they will suffer heavy casualties and become bogged down in another Vietnam.



Kohl: insists on EU's responsibilities

The identical letters were signed by Slobodan Milosevic of Serbia, Franjo Tudjman of Croatia and Alijah Izetbegovic of Bosnia-Herzegovina. The trio affirmed they will implement all aspects of the comprehensive agreement that they initialled on Tuesday.

In a sentence that covered troops from Britain and other Nato countries, they promised to "take all possible measures to ensure the safety and security of all American and other forces and civilian personnel participating in the implementation force".

Yesterday American officials were relying on Mr Milosevic to secure a similar written pledge from the Bosnian Serbs whom he represented at the talks. That would be the next logical step after they grudgingly initialled the agreement under pressure from Mr Milosevic in Belgrade on Thursday after two days of refusing to do so.

The Clinton Administration had issued a warning that no American troops would be deployed until the Bosnian Serbs accepted the accord.

Realistically, Nato planners anticipate that they could run into skirmishes with rogue elements of the Bosnian Serb military who may resort to guerrilla tactics against the peacekeepers. But unlike the lightly armed UN forces, Nato troops will have the brawn and authority to destroy any attackers with tanks, artillery and air raids.

Al Gore, the Vice-President, laid out the case Mr Clinton will make on Monday in his televised appeal for support for sending troops. The mission will be limited and achievable within approximately a year, Mr Gore said, no doubt with his eye on next November 5 when he and Mr Clinton will be seeking re-election to a second term.

Within a year, Mr Gore said, Bosnia's hostile forces will have been separated, borders marked, elections organised, police forces established and a balance of power struck between the Muslim/Croat Federation and the Bosnian Serbs.

Mr Gore told *USA Today* that helping Bosnia was in America's national interest because by engaging in peacekeeping now, Washington would ensure the avoidance of a wider war that would inevitably draw its troops into combat.



French designer, Agnes B, holds up the "Free Your Mind" award presented to Greenpeace, the environmental group, at the MTV Europe Music Awards ceremony in Paris as, George Michael, the singer, looks on. Some prizewinners criticised President Chirac at the ceremony. Bono, lead singer of the Irish band U2, which received the award for best group, said: "What a night, what a crowd, what a bomb, what a mistake. What are you going to do about it? Tell me you're going to do something about it," he urged the crowd to applause. American singer Jon Bon Jovi joined in the criticism of M Chirac. "As a sign of solidarity to all our friends in Australia and New Zealand, I'd like to say that the only enemy right now is ignorance. So let's all remember, peace, people, let's get rid of this nuclear testing," he said. Greenpeace said it accepted the award "in the name of people of the world who have protested against nuclear testing in France and China". *(Reuter)*

Rock prizewinners attack Chirac's atoll tests

Moscow shows no mercy as grim winter grips army of homeless

Many vagrants trying to survive know they will not see the spring, reports ***Richard Beeston***

AS ICY winds swept across the unforgiving streets of Moscow this month, claiming the first victims of the winter, the city's small army of homeless braced for another bitter struggle to survive.

In a city with little compassion for those unable to fend for themselves, some 120,000 men and women have begun their grim annual ritual to search for food and warmth, knowing that many of them will not live to see the spring. "My friend Viktor, an invalid, died of exposure on Tuesday," said Sasha, a former convict from Ukraine, who spends his day at the Kievsky railway station in Moscow dodging police and begging for enough money to buy vodka.

"They came along and wrapped him up in a plastic sheet and took him away in a van. They do not care whether we live or die — in their eyes we are not humans any more," he said.

This month 72 people have already died of exposure in Moscow and more than 100 were taken to hospital with frostbite after temperatures dropped below zero and the city's handful of homeless shelters ran out of space for the tens of thousands forced to sleep rough. At Moscow's only state-run shelter, which caters for 24 people, long queues of vagrants form each night, hours before it opens to admit a lucky few. "For those we do help, the conditions here are good. They get a hot meal and a warm bed for the night," said Gennadi Danilin, the shelter's director. "But obviously what we provide is hopelessly inadequate. It is a drop in the ocean."

For other *bomzhi*, as the homeless are known in Russian, there are several Western and Russian charitable organisations offering warm clothes, a few beds and some food. But most are left to fend for themselves. Anna Linda, another former convict who has found herself trapped in Moscow without the means to return to her home in Belorussia, said the key to survival was knowing your way around the city. "In winter you have to know where there are empty basements and apartment stairwells where you can sleep without freezing to death," she said.

Aside from the cold, the greatest threat is from the authorities, who wage an often brutal campaign to drive away the down-and-outs, who are frequently arrested and beaten up by the police. Yuri Luzhkov, Moscow's Mayor, does not hide his desire to clean up the streets, even if it means using Dickensian Soviet-era methods and enraging human rights activists. "In the near future a number of decisions will be made in the interests of 99 per cent of Muscovites which will allow us to stop the flow of tramps and homeless people into our city," he said. It is possible he will resort to mass expulsions to clean up the capital.

"You should not feel sorry for these people they are the scum of society," said a police officer on patrol yesterday. "Most of them are convicts or alcoholics who sold their homes for vodka. They have got what they deserve."

Berlusconi firm 'gave Craxi £4m'

FROM JOHN PHILLIPS IN ROME

SILVIO BERLUSCONI'S tenuous credibility as leader of the Italian Centre-Right was eroded again yesterday after magistrates accused his Fininvest company of paying a £4 million bribe to Bettino Craxi, the disgraced Socialist former Prime Minister. The allegation has been denied by Signor Berlusconi.

Milan investigators have issued an arrest warrant for Signor Craxi on charges of illegal financing a political party over the alleged payment of £4 million into a Swiss bank account. The account is alleged to have been held by the Socialist, who is in Tunisia and has been convicted in absentia on other corruption charges.

Budapest recalls its envoy

FROM ADAM LEBOR IN BUDAPEST

TENSION between Hungary and Slovakia has risen sharply after Hungary recalled its ambassador to Bratislava for consultations on Slovakia's new language law.

At the same time, Laszlo Kovacs, the Hungarian Foreign Minister, said that Budapest would raise the issue of minority language rights with Nato and the European Union, as well as with other international bodies.

The law, passed last week by the Slovak parliament, bans the use of minority languages in such areas as public administration, on street signs and for advertisements. Slovakia is home to 600,000 ethnic Hungarians who, with Budapest, say that the legislation contravenes their human rights.

The dispute comes after a warning from the European Parliament to the Slovak Government this month that it must show better respect for human rights and democracy or else European Union aid may have to be suspended.

Vladimir Meciar, the Slovak Prime Minister, said that the European Parliament's criticism was due to a lack of understanding of Slovakia.

Clinton's funds swell for re-election campaign

BY IAN BRODIE

THROUGH all the recent assaults on his political integrity, President Clinton has been quietly amassing funds for his re-election on a scale that caught Washington by surprise yesterday.

So far, he has raised $26 million (£16.8 million) for his campaign war chest, an unprecedented sum this early in the race. Even better, federal matching funds available after New Year's Day will boost his account to nearly $40 million. Best of all, he can spend this money during the primary season, because when the election proper starts next August all his campaign funds, and those of his Republican opponent, will be paid by the Government.

Mr Clinton's capacity to vacuum up money shows the enduring power of the White House incumbency, despite the Republican success last year in wresting control of Congress. As his poll ratings edge above 50 per cent, there are plenty of lobbyists and well-to-do Democrats prepared to help him financially to achieve a second term.

For several months, Mr Clinton has been working what Ronald Reagan called "the rubber-chicken circuit" of political fundraisers around the country. It was at such a function that he told affluent supporters he had raised their taxes too much, one of several gaffes that have created a chill between Mr Clinton and Democrats in Congress.

A full-time fund-raising staff of 34 will soon be disbanded because the coffers are almost full. Terrence McAuliffe, the campaign finance director, told *The Washington Post*: "It's a beautiful position to be in." At this point four years ago, President Bush had less than $10 million.

Mr Clinton's riches mean he will not be distracted by fund-raising during the campaign itself. They should also deter other Democrats from challenging him for the party's presidential nomination in the primaries.



Clinton: has worked the "rubber chicken" circuit

Those running for other offices, however, will be free to solicit funds from donors without treading on Mr Clinton's preserve.

So far, the President has spent $9 million, nearly a third of it last summer on anti-crime television commercials that most political analysts thought were a waste of money because they were too far in advance of the election.

The Republicans' fund-raising has also proved lucrative, as would be expected. The party traditionally can tap into greater resources and this year has three plausible contenders for its nomination.

The front-runner in the polls, Robert Dole, the Senate majority leader, is also in first place in the money table with more than $20 million, followed by his fellow senator, Phil Gramm, with just under $20 million, and Lamar Alexander, the former Education Secretary and Governor of Tennessee, nudging towards $10 million.

THE SUNDAY TIMES

INSIDE THE MINDS OF MONSTERS



An exclusive insight by the police psychologist who unravelled their secrets

Paul Britton, the renowned forensic psychologist, was called in at the very start of the Cromwell Street investigation. He knows better than anyone the workings of the Wests' warped minds. In a breathtaking report, he describes the thoughts, motivations and fantasies that drove them to the depths of depravity

Only in The Sunday Times

THE SUNDAY TIMES *IS* THE SUNDAY PAPERS



Debtor offers bank shirt off his back

FROM DAVID ADAMS IN MEXICO CITY

JOSÉ MARÍA IMAZ admits he was nervous when he walked into the Serfin bank at a busy shopping centre in Mexico City last week. He had never before taken off his clothes in public.

Standing in only his underpants and holding a protest sign, he filled out a bank deposit slip for "one kilogram of clothes", and handed it to the cashier. "I want to pay my debt, but there is no money," he said as he stuffed his trousers and shirt under the cashier's window.

Like many thousands of Mexicans caught up in the nation's financial crisis, Señor Imaz says he is a victim of skyrocketing interest rates and an incestuous relationship between the Government and the banking system that is stripping the clothes off his back.

Señor Imaz, 31, is a leader of a fast-growing citizens' group, El Barzón, which began two years ago as a rural movement of once-prosperous farmers. The group takes its name from the leather strap that tied a plough to the oxen's yoke.

As the economic crisis deepened this year, El Barzón offices have sprung up in cities, its ranks swelled by middle-class businessmen fighting the banks over outstanding debts. The group has more than 200,000 members.

In the last year, the peso has plummeted from 3.4 to the dollar, to 7.6, a fall of nearly 50 per cent. Billions of investment dollars flowed out of the country, so the Government raised interest rates. Some money did return, but at a tremendous cost to local consumers. Bank rates rose as high as 80 per cent for annual charges on mortgages, 100 per cent for a personal loan, and 120 per cent for credit cards.

Thousands of businesses have been destroyed and the banks are threatening to foreclose on thousands more. An opinion poll in the summer revealed that 54 per cent of Mexico City's 20 million residents have some form of debt. An estimated one million Mexicans have lost their jobs and inflation is expected to top 50 per cent for the year.

El Barzón's leaders have demanded a moratorium on all debt. "Someone has to save [the country] from the Government and the banks," Señor Imaz said. "They are looting Mexico."

☐ Geneva: Paulina Castañón, the sister-in-law of Carlos Salinas, the former Mexican President, has been arrested in Geneva during an investigation into drug trafficking and money laundering, Swiss authorities said yesterday.

The Mexican Attorney-General said she was held as she tried to withdraw £53 million from a Swiss bank with false documents. *(Reuter)*

Anti-spy chief Geiger counters tradition of silence with information revolution

Agent for open secrets

BONN FILE
by ROGER BOYES



HANSJÖRG GEIGER, a tweedy, gangling 53-year-old Bavarian, is very interested in Stephen Lander, the next MI5 chief. How will Mr Lander, who succeeds Stella Rimington as Director-General next year, grapple with his organisation's new brief to monitor organised crime? How do you share information with the police without compromising sources?

These questions are of more than academic interest for Dr Geiger, who is the new head of Germany's Agency for the Protection of the Constitution, one of Europe's largest counter-espionage and counter-terrorist services. The agency is housed in a grim concrete complex outside Cologne; murals, a fish pond and a fountain on the director's floor cannot disguise the fact that the agency played a vital part in the Cold War spy game.

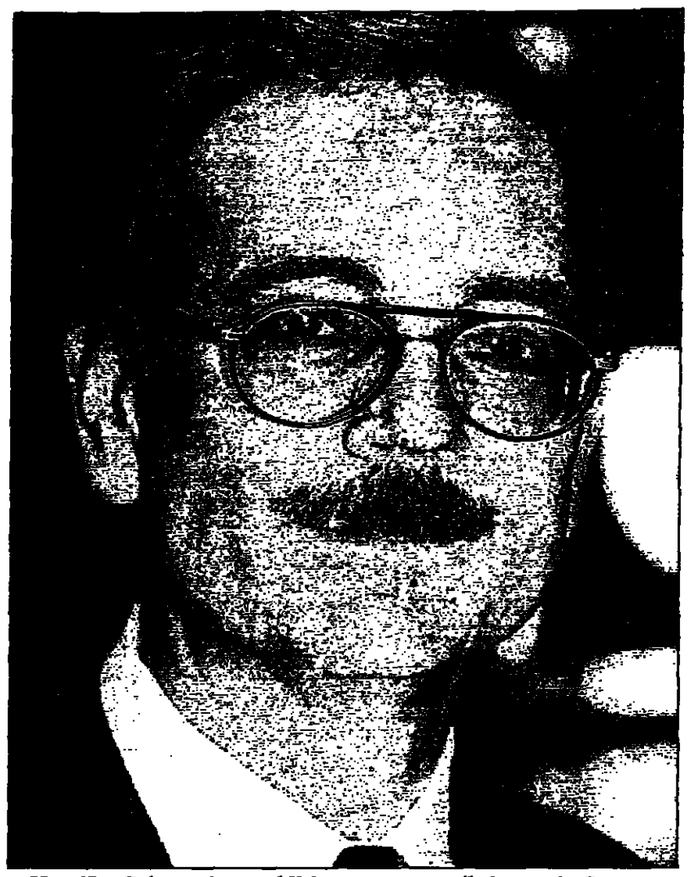
Outside, a rusty statue looks suspiciously like a broken hammer and sickle. MI5, which faces some similar problems over its changing role, has a great deal to learn from the Germans. Dr Geiger is ushering in an era of secret service glasnost. In the post-Cold War period, he argues, "citizens have a right to know what the agency does and the methods it uses". Germans need to know the limits of the powers of the secret service and above all they should be told at what point they become an object of interest for the agency. Dr Geiger wants his secret agents to persuade Germans, particularly easterners who are suspicious of all snoopers, of their democratic credentials. At the same time, he is determined to modernise the service.

The agency hands out T-shirts with its name and logo, and has produced a witty computer game for children, which opens with two swivelling eyes and moves on to questions about neo-Nazis, anarchists and spies. The Cologne headquarters supplies teaching material to schools; mobile exhibitions tour the country. Dr Geiger says: "The point is to remind people what is in the constitution, and therefore which principles have to be protected." In the early 1970s Dr Geiger, who is a computer expert, helped to computerise the Bavarian civil service and throughout the 1980s he was a departmental head in the Bavarian Date Protection Agency. Since German unification in 1990, he has been the head of the Berlin-based office analysing and opening up the files of the East German Stasi.

There is no question of throwing open West German files in the same way, but under a 1990 amendment to national law on the secret service, Germans have a right of access to their dossiers. Fewer than 100 people a year make use of this little-known clause. Dr Geiger wants to change that.

Inside the service, Dr Geiger is introducing new, more flexible management. "We want to build up computer nets within the agency," he says. That would allow different departments to solve problems jointly.

Plainly, says Dr Geiger, the way to defend the state against the current threats — right-wing extremism, left-wing terrorism, Islamic and Kurdish radicals, economic espionage — is not to retreat behind the walls of the fortress. "Some traditionalists believe everything must stay secret. If you cut yourself off, lock everything up, nothing can go wrong." The time has arrived for agents to come out of the cold, blinking into the sunlight. They can, however, retain their dark glasses.



Hansjörg Geiger, whose publicity weapons to sell glasnost in German anti-espionage include free T-shirts and a children's computer game

Undercover recruit for 008

BERND SCHMIDBAUER, the top security adviser to Helmut Kohl, the Chancellor, was briefly distracted from his duties last week by a newspaper report that his mistress had had a baby.

In a rare burst of investigative journalism, Bild found a modest birth announcement and traced it to the 53-year-old adviser. The Chancellor is tolerant of the occasional lapses of his kitchen Cabinet and Dr Schmidbauer, who is nicknamed 008 because of his role as co-ordinator of the spy services, is not likely to be disciplined.

Since Theo Waigel, the Finance Minister, conducted a public love affair with Irene Epple, the former ski star, it would by hypocritical to punish 008.

MPs baited by kiss-and-tell hooker lobby

GERMANY'S prostitutes are organising a trade union. They have a dozen self-help centres and are lobbying for legal changes that will allow them to claim social and medical insurance and decent working conditions.

The Greens and the Social Democrats have started to listen and a few political sympathisers are helping to frame a new law which will upgrade the status of prostitution. The draft Bill could be presented to parliament in the coming session, but seems unlikely to pass into law unless there is a sudden change of government.

As a result, delegates at the prostitutes' national congress in Bremen last weekend were thinking about how to put pressure on Bonn. "We have not gone so far as to 'out' a politician," Kerstin Buechs, their spokeswoman, said, "but we do know some politicians very personally."

Revealing politicians as regular customers of prostitutes is favoured by some radical activists and should enliven political debate. The key to their success is probably held by Oskar Lafontaine, the new Social Democrat leader. While Mayor of Saarbrücken, he was accused of arranging tax breaks for a friend who owned a brothel.

Tax concessions are exactly what the prostitutes are after. One delegate in Bremen said: "We cannot claim anything — the rent of a brothel, our furniture, work clothing or contraceptives. Yet we all pay our taxes and the state earns very well from us."

Ciller gambles on Europe to ward off fundamentalist threat



Ciller: depended on the army for survival

BY ANNE MCELVOY

TANSU CILLER, Turkey's Prime Minister, is remarkably composed for a person besieged by troubles from all sides. With a fractious coalition to run in Ankara, general elections next month being contested by a confident Muslim fundamentalist Welfare Party, a ragged economy and the European Parliament set to determine her fate by ratifying or rejecting the planned customs union between the EU and Ankara on December 13, she is undergoing the greatest test since she swept to power two years ago.

Mrs Ciller stands or falls by her reputation as a proponent of Turkish integration into Europe, carrying on the secular legacy of Kemal Ataturk, who forged modern Turkey in 1923. "I have invested my life in this and I will never give up," she said in an interview. But in courting Europe, she also finds herself condemned to repeating the 19th century role of Turkey as a proud and unwilling supplicant for Europe's favour against entrenched traditional and military interests at home.

She has been seeking both John Major and Tony Blair's support for the customs union. Mr Blair may hold the key to her fate: the Socialist members of the European Parliament are inclined to make ratification dependent on further human rights improvements, such as repealing, rather than the current liberalisation, of harsh anti-terrorism laws which outlaw even moderate Kurdish-language broadcasts and publications. The Socialists may, however, be won over by the argument that undermining Mrs Ciller would leave Turkey hostage to fundamentalist and anti-Nato influences.

> "People always say that it must be hard for me to be a politician in a man's world. A woman is good at democratising ... like a mother, she is chastising but also loving"

The official Turkish insistence that the Kurds are not a distinct ethnic minority remains a stumbling block to aligning the country with Western views of human rights. Prone to occasional maladroitness on the matter, Mrs Ciller rather oddly stated that the lack of women leaders in Europe was as deep a human rights issue as the treatment of the Kurds.

Sensing that her survival as a moderniser and a woman was dependent on early favour from the army, she gave the generals the go-ahead for an incursion earlier this year into northern Iraq to wipe out the bases of the extremist Kurdish Workers' Party, the PKK. Its success in deracinating the movement was modest, the cost in lives and impoverishment of the Anatolia region high.

"It was not an ethnic problem," Mrs Ciller insisted. "It was a terrorism problem." It is unclear whether this echoing of the army's line is merely a survival strategy or whether she believes it.

Mrs Ciller's customs union campaign is being conducted with her hallmark mixture of charm and steel. Turned out in her signature style of pastel suit and careful make-up and describing her policies in a disconcerting little-girl voice, Mrs Ciller is unashamed in her use of femininity as a political lever. "A woman politician is good at democratising people," she said. "She is like a mother: chastising, but also loving."

Her family life has suffered under the strains of office. Ozer Ucuran, her husband and a powerful businessman, left Turkey in high dudgeon last year after the press accused him of involvement in corruption. He has since returned. "People always say that it must be hard for me to be a politician in a man's world," she mused. "But it is much harder for the spouse of a powerful woman. They have to learn to put up with a lot of the pressure that female spouses take for granted."



Ataturk: secular legacy a major consideration



Exclusive Nokia Christmas Offer.

FREE EXTENDED WARRANTY FOR LIFE *



CELLPHONES DIRECT CHRISTMAS PACKAGE NOKIA 101
£9.99 INC.VAT
PLUS
FREE SPARE BATTERY
FREE IN-CAR ADAPTOR
FREE LEATHER CASE
TOGETHER WORTH OVER £100

FREE CONNECTION TO VODAFONE LOWCALL WITH NO TARIFF INCREASES GUARANTEED FOR LIFE

Monthly Rental	£15 (£12.77+VAT)
Peak Rate Calls UK Wide	50p per min (42.5p+VAT)
Off Peak Calls	20p per min (17p+VAT)

Peak times 8.00-19.00 Mon to Fri. Itemised billings charged at £1.77 inc VAT per month. Line rental (debited monthly in advance) and airtime charges will be debited to your nominated credit/charge or Delta card. Calls charged in units of 30 seconds after the first minute.

£25 CASH BACK* ON YOUR AIRTIME BILLS

* Cash Back offer ends December 31st 1995. Phone for details.

NOKIA 101
MODEL 101.
◆ 50 name/number memory ◆ 150 mins* talk-time ◆ 33 hrs* standby-time ◆ Complete with mains charger and 800 mAh battery
*Cumulative figures when using both batteries

GUARANTEED PEACE OF MIND
Your phone is covered by 14 days money back guarantee.

Cellphones direct

ORDER NOW FOR FREE LINE RENTAL UNTIL JANUARY 1996 AND FREE DELIVERY IN 4 WORKING DAYS

FREEPHONE 0500 000 888
CREDIT CARD ORDERING HOTLINE WEEKDAYS 9AM TO 9PM WEEKENDS 9AM TO 6PM

PLEASE HAVE YOUR CREDIT CARD AND THIS ADVERTISEMENT HANDY WHEN YOU CALL AND QUOTE REF 2642
(SORRY WE ARE UNABLE TO ACCEPT SWITCH CARDS)

Offer subject to status and a standard airtime contract for each phone with Cellphones Direct Ltd. 185 Lower Richmond Road, Richmond-upon-Thames TW9 4LN.
*Full written details and terms and conditions of this offer are available on request. © Copyright. Registered No. 2995222.

هذا من الأصل

هكذا من الاصل



■ OPINION

Will lottery money at last be diverted towards putting the arts back in schools?



■ THEATRE

A fine revival in Hammersmith for Henry Fielding's savage satire, *A Modern Husband*

THE TIMES ARTS



■ BASE NOTES

The Martha Graham Dance Company heads the cast list for Edinburgh's 1996 Festival



■ BASE NOTES

Is Woody Allen's play, already an off-Broadway hit, about to head for London?

A class act may still save the show

Rarely have I been so excited twice in one week. On Monday the Princess of Wales tells me that she wants to be queen of my heart. It is quite out of the question, of course. The Editor retains exclusive control of all parts of a *Times* journalist's anatomy, plus first serial rights. Still, it's a lovely idea.

Then on Thursday, on the Tube, I read a headline in this newspaper which is so startling that I let slip a cry of "cripes", causing the lady opposite to fix me with a stern look and then bury her head in the *Daily Express* — an act of desperation if ever I saw one. The headline is "Major plans renaissance for the arts in schools", and the story — based on "Whitehall sources" — suggests that our battered PM is planning to use lottery money to put the arts firmly back into classrooms.

My first reaction is one of almost proprietorial satisfaction. Readers with peculiarly elephantine memories may recall that, back in April, I ended a rant about the spending of lottery money with the question: "Where is the nationwide initiative to put arts education and performing opportunities back into classrooms?" Little did I imagine that a mere seven months later I would receive an answer. Heavens, at this rate we might even get the British Library finished by the 22nd century.

The power of the press? I wish. The truth is that voices much wiser than mine have also spoken. In May, the Royal Society of Arts published a detailed report which argued that the arts were being squeezed out of children's lives, and that swift action was needed if we were not going to become a nation of gormless, goggle-eyed geeks. Meanwhile, some private patrons of arts education — such figures as Paul Hamlyn and the Sainsburys — let it be known that they would welcome just a *little* more support from Her Majesty's Government in the small matter of financing the cultural education of the under-18s.

So at last the politicians have crept in on the act. Those "Whitehall sources" are promising a revolution in arts education to match the initiative already launched in sport. And if lottery money can be brought into play — God knows, there is enough sloshing around — the funds could be available for the first and perhaps last time in a generation. This is a now-or-never chance to halt the slide into yobbery that Mr Major professes to detest.

But to mouth good intentions at an unattributable briefing is one thing; to implement a mammoth scheme that will affect every child in Britain is quite another. Between smart idea and mighty deed is a vast gulf. On the evidence of the past 16 years I cannot believe that this particular bunch of politicians cares enough about culture to cross the gulf — and the Labour Party displays no great concern for high culture either. All we seem to have at the moment is a lot of hot air, spouted (or should I say Sproated?) purely for cosmetic reasons.

Or is that too cynical? Let us give the politicians the benefit of the doubt and assume that they are serious about their "arts renaissance". What steps must be taken? First, of course, lottery money must be wrested away from daft building schemes and ludicrous "feasibility studies". The Noble Order of Smoothie Architects, to say nothing of the Most Congenial Lodge of Vested Interests, will have to find another gravy-train to ride. There is no point in building tomorrow's opera houses and art galleries if tomorrow's adults have been educated without hearing a note of live Puccini or seeing a single canvas by Monet.



RICHARD MORRISON

Then all the civil servants at Education and National Heritage will have to be locked in a big room, along with the numberless platoons of Arts Council apparatchiks, until somebody agrees to shoulder responsibility for the whole matter of taking arts to the young. The buck-passing has been awesome to behold — and the fact that it has sometimes jeopardised the existence of such vital organisations as the National Youth Orchestra is a minor scandal.

It isn't simply a question of throwing money around for "school theatre trips". Those who work on the Hamlyn and other educational projects say that persuading newcomers to enter a theatre or gallery for the first time, or to pick up a musical instrument, is as much a problem of overcoming prejudices as of providing finance. Yet these mental hurdles must be removed, otherwise the middle classes will continue to grab all the goodies, as usual.

Parents and pupils are not the only ones who must be encouraged to give the arts a try. Head teachers must also be reminded that some educational virtues transcend even league tables. The reaction against the touchy-feely progressive teaching of the 1970s has been so extreme that some schools now seem wary of doing anything that isn't central to the curriculum. Somehow the message has to be conveyed that teachers are not going to be taken into the playground and shot by HM Inspectors if they are discovered organising an improvised drama workshop.

But it is those working in the arts who must change their thinking the most. From prima ballerina to junior stagehand, from avant-garde sheep-dismemberer to concert pianist, the paramount concern now must be missionary work. Everything else is secondary to the business of nurturing tomorrow's artists and tomorrow's audiences.

Can all this be made to happen? The answer is yes if this burst of political will is matched quickly with large amounts of lottery funds, and if ministers push through the complex operation with Napoleonic determination. Will they? Well, what do you think? But perhaps Mr Major will prove us wrong. Perhaps this is his own bid to become a "jack of hearts". It is certainly time that he won a trick or two.

BASE NOTES

TOP names from the world of music, dance and theatre will help the **Edinburgh Festival** to celebrate its 50th anniversary next summer. From America will come the **Houston Grand Opera**, the **Martha Graham Dance Company** and the **San Francisco Ballet**, along with **Kurt Masur** and the **New York Philharmonic** and **Christoph von Dohnányi** with the **Cleveland Orchestra**. European visitors will include the **Théâtre Royal de la Monnaie** of Brussels, the **Russian National Orchestra** and the **Oslo Philharmonic**. The August 1996 programme also boasts productions by a trio of trendy producers: **Robert Wilson**, **Robert Lepage** and **Peter Stein**.

☐ THESE days, nearly every English play of note makes it to New York. Now comes word that two current off-Broadway hits are heading for the West End in the new year. **Sylvia**, by A.R. Gurney, tells the story of a Manhattan couple who take in a stray dog, while **Death Defying Acts** is a triple bill, each act written by a different playwright: Woody Allen, David Mamet and Elaine May, no less.

☐ THE Arts Council has announced that London's proposed **Centre for the Performing Arts** has been given £99,000 of lottery money for a feasibility study. The scheme would see the Shell Building, behind the Festival Hall, turned into a new university, bringing together **Trinity College of Music**, the **London Academy of Musical and Dramatic Arts**, the **British Film Institute**, the **National Film and Television School**, the **Theatre Museum**'s massive archive and possibly the **London Contemporary Dance School**. The study will be completed by the end of January, in time for Shell's decision on the market price for its 330,000 sq ft building. If the scheme goes ahead, it will cost up to £100 million.

THEATRE: Searing Fielding well truncated; name-dropping with a friend of the famous

Evil ancient and modern

Paul Godfrey has shrunk Fielding's play from three hours to two by making cuts in both the subplots and the cast-list. But what remains is strong enough to leave you feeling two things. First, it was not surprising the guardians of 18th-century order found Fielding's voice so objectionable that they introduced stage censorship in the form of the dread Lord Chamberlain. Secondly, his exit from the theatre may have given us *Tom Jones* and *Joseph Andrews*, but it lost us a potentially powerful playwright.

The Modern Husband
Lyric Studio, W6

The Actors Touring Company brings only five performers, a card table, some mirrors and two paintings that, when their covers are removed, turn out to be exercises in heroic pornography. But its thrift intensifies the play's moral focus. It is bad enough that a gentleman should feel free to prostitute his wife in order to escape debtors' prison or, worse, exile from London. What seems more shocking is Fielding's suggestion that such arrangements are inevitable in a society where money and class count for everything.

Mr Modern (Ben Ellison-Campbell) has been getting a retainer from Lord Richly (Gerrard McArthur) for lending him his wife (Shelley King). But the noble lord, who "sees the rest of mankind as his tenants", is tiring of the lady. Modern, in a panic, asks her to let him catch them *in flagrante*, so he can sue Richly for "criminal conversation", meaning adultery; but it is too late. The sexual target is now virtuous Mrs Bellamant (Jessica Lloyd). Richly is happy to deceive his friend Bellamant (Richard Cant) and bribe his ex-mistress into becoming a pander, as long as he can enjoy and then reject her.

Even today the natural reaction to this and much that follows is, simply, *yuk*. Considering that the play is nominally a comedy, the scenes between the Moderns are remarkably ugly. Nick Philippou, who directs, may not follow the letter of Fielding when one grapples with the other on the floor in his desperation to grab a banknote from her garter; but he respects Fielding's spirit.

Where the early Restoration dramatists were cynical and amoral, Fielding is cynical, moral, even political. "This is a stock-jobbing age" ... "Poverty makes as many cuckolds as thieves" ... "Gold in this world covers as many sins as charity in the next". The ending has its quota of period sentimentality, but the punches that precede it bruise.

BENEDICT NIGHTINGALE

MARILYN KINGWILL



Richard Cant (Bellamant) and Shelley King, as the much-used Mrs Modern, in Fielding's *The Modern Husband*, the play that led to stage censorship in England

Nice old bluffer

MAX BEERBOHM, re-embodied in old age by a straw-boatered Jonathan Cecil at the Jermyn Street Theatre, wakes in his wicker chair and reminisces about himself: half-brother of the actor-manager Sir Herbert Beerbohm Tree; a caricaturist; and the theatre critic who replaced Shaw on the *Saturday Review*.

Cecil's theatrical tribute **The Incomparable Max** is no doubt very civilised. Beerbohm blesses us with extracts from his review of Sarah Bernhardt playing Hamlet (apparently risibly) and his fond obituary of the comedian Dan Leno. He also parades a tireless line-up of anecdotes about dinner parties, with Yeats banging on about diabolism to Beardsley, and about his passing acquaintances with Henry James and other droppable names. Once he even saw Degas looking out of a window. Sacré bleu!

Part of this solo show's problem is that it obliges Beerbohm to blow his own trumpet while freely admitting he was no big fish, which leaves one wondering why this life was picked for a play. Fundamentally, this kind of mock-autobiographical monologue is as theatrically weak as the stage biogs of rock stars that have plagued the West End recently. Writer Roger Frith's structure is bitty.

Still, Beerbohm can be droll sending up society's dreadful bores. Cecil struggles mildly with so lengthy a soliloquy, but his Max is elegantly endearing.

KATE BASSETT

BACK BY POPULAR DEMAND FROM 1 DECEMBER TO 13 JANUARY

RSC ROYAL SHAKESPEARE COMPANY Sponsored by ALLIED DOMECQ

CHARLES DICKENS'

A CHRISTMAS CAROL

adapted by John Mortimer

'What finer Christmas present could the RSC be giving us' Times

'Take the kids to see these marvellous people cut a slice of theatrical perfection' Today

The family ticket (two children half price with each adult paying full price)

BARBICAN THEATRE, LONDON
☎ 0171 638 8891

This production is financially supported by Unilever

ENGLISH NATIONAL
PATRON HRH THE PRINCESS OF WALES
ARTISTIC DIRECTOR DEBRA DEAKE

Ben Stevenson's production of
The Nutcracker
in association with SBC
Production sponsor
Norwich Union
Supported by The Daily Telegraph
LANDING IN LONDON
DEC 18, 1995 - JAN 6, 1996

Swan Lake
Supported by The Foundation for Sports & Arts
Sponsored by Unilever
JAN 8 - 13 1996

BOX OFFICE 0171 960 4242

Royal Festival Hall on the South Bank

Westminster Cathedral Centenary Concerts

Walton : Belshazzar's Feast
Brahms : Alto Rhapsody
Elgar : Enigma Variations
Tuesday 28 November at 7.30pm
The Philharmonia Orchestra
The London Symphony Chorus
Pamela Helen Stephen
Stephen Roberts
Richard Hickox *Conductor*

TICKETS: from Ticketmaster 0171 344 4444 (24hrs/7days) & Ticketmaster centres including HMV Stores & Tower Records,

PLUS Cathedral Centenary Box Office
open 1100-1600 Wednesday-Sunday

NAXOS
Only One Classical Record Label offers all this.
£4.99* PER CD
Over 1000 titles available
All DDD recordings
Many Penguin Guide Recommendations
Over 150 new releases annually
Over 10 million sold annually worldwide
*suggested retail price
CLASSICAL QUALITY. CLASSICAL VALUE.

WHAT SHALL WE DO WITH THE DRUNKEN POET?

Fairest Isle

A PROFILE OF PURCELL'S CONTEMPORARY, THOMAS D'URFEY. POET, COMPOSER, PLAYWRIGHT AND ENTREPRENEUR.
THE D-D-DRUNKEN P-P-POET. THE SUNDAY FEATURE ON RADIO 3, TOMORROW AT 5.45PM.

TO ADVERTISE CALL: 0171 481 1920

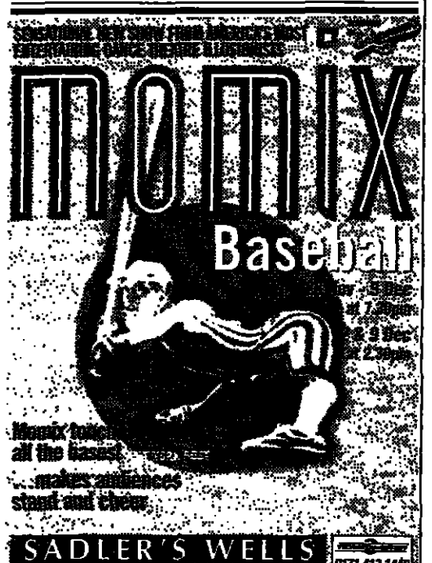
ENTERTAINMENTS

FAX: 0171 481 9313

THEATRES



OPERA & BALLET



ART GALLERIES

THE BECKENHAM EYE
An exhibition of small works chosen by six selectors. All works for sale.
24 Nov to 3 Dec, 10am-5pm daily
MALL GALLERIES, The Mall London, SW1.
0171 930 6844

HUNTING ART PRIZES The prestigious £20,000 Art Competition is still open for entries. Landing in 1-3 December at the Royal College of Art. For full details send a large SAE to Parker Harris & Co, PO Box 1390, London SW8 1QZ. Tel (01372) 462190.

MARLBOROUGH FINE ART 6 Albemarle St, W1 FRED WILLIAMS 1927-82 Selected Works: paintings, gouaches and graphics. Until 2 Dec Mon-Fri 10-5.30, Sat 10-12.30 0171-629 5161.

ROYAL ACADEMY OF ARTS, Piccadilly, W1. 10-6 daily Recorded info 0171 439 4996/7 Advance booking 0171-494 5676 AFRICA THE ART OF A CONTINENT. DAVID HOCKNEY A DRAWING RETROSPECTIVE

OPERA & BALLET

COLISEUM 0171 632 8300 (24hr) ENGLISH NATIONAL OPERA Tonight 6.30 TURANDOT

ROYAL OPERA HOUSE 0171 304 4000 for Box Off & Standby info Tickets available on the day The Royal Opera Mon, Wed 7.30 FEDORA Tue, Fri 7.00 MATHIS DER MALER The Royal Ballet Tonight 7.00, Thur 7.30 Balanchine's APOLLO/MacMillan's SIDE SHOW/Balanchine's DUO CONCERTANT/Page's FEARFUL SYMMETRIES

THEATRES

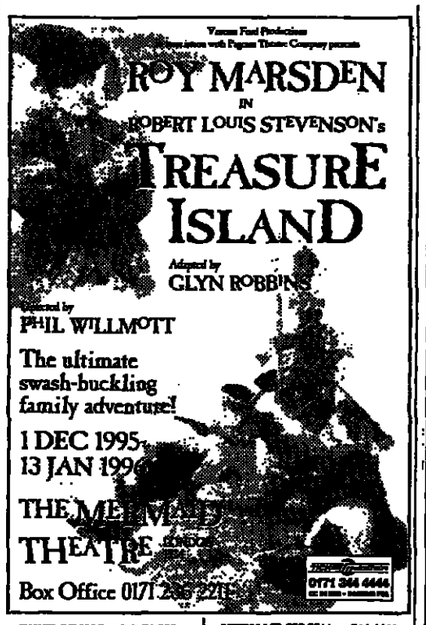
ADELPHI "ANDREW LLOYD WEBBER'S MASTERPIECE" Wall St Journal
SUNSET BOULEVARD
Winner of 7 Tony Awards including
BEST MUSICAL
Starring ELAINE PAIGE
24HR CREDIT CARD BOOKINGS CALL 0171 344 0055 (bkg fee) GRP BOOKING 413 3302 (bkg fee) No booking fee for Adelphi Box Office Callers Recorded information 0171 379 8884 Mon-Sat 7.45 Mats Thur & Sat 3.00

ALBERY BO 0171 369 1730 cc 0171 344 4444 (no bkg fee) Grp 0171 413 3311
"FIVE STAR SHOW ...IRRESISTIBLE" D.Exp
FIVE GUYS NAMED MOE
SIXTH STOMPING YEAR
Mon-Thu 8pm Fri & Sat 6 & 8.45 Fri & Sat 6pm perf.top 4 prices 2 for 1
LAST 8 WEEKS

ALDWYCH cc 0171 416 6003 0171 420 0000 (no fee) Evgs 7.30, Mats Wed & Sat 3.0
NIAMH CUSACK MARGARET TYZACK PAUL BHATTACHARJEE
INDIAN INK
"TOM STOPPARD'S TRIUMPH - A BEAUTIFUL AND FUNNY FIREBALL OF A PLAY TO ILLUMINATE THE WEST END" Today Directed by PETER WOOD
LAST 7 WEEKS ENDS JAN 6

AMBASSADORS 0171 836 6111/ 420 0100 (no bkg fee)
"NEW PLAY OF THE YEAR" D.Mail
BURNING BLUE
Mon-Sat 7.30 Mats Wed & Sat 3.00
LAST 2 WEEKS
Ends 2 December

APOLLO 494 5068/344 4444/420 0000
JENNY SEAGROVE "Impeccable" Times HAYLEY MILLS "Magnificent" F T
DEAD GUILTY
'Richard Harris' new play is
THE PERFECT THRILLER' S Times
Mon-Fri 8, Mats Thu 3, Sat 5 & 8.15



DUKE OF YORK'S 0171 836 5122/8837 cc 420 0000/344 4444 (24 hrs, no fee)
ROYAL COURT CLASSICS
Henry Goodman Aisling O'Sullivan Fred Pearson Tim Potter
HYSTERIA
by Terry Johnson
BEST COMEDY OLIVIER AWARD
"brilliantly original and entertaining' S Times
FOR 10 WEEKS ONLY
Eves 7.30pm Mats Thu & Sat 3pm

FORTUNE BO & CC 0171 836 2238/0171 312 8033
DAVID BURKE ANDREW HAVILL Susan Hill's
THE WOMAN IN BLACK
Adapted by Stephen Mallatratt
"A real thrill of horror" S.Times
NOW IN ITS 7TH YEAR
Mon-Sat 8pm Mats Tues 3pm Sat 4pm

FORTUNE B O.& CC 0171 836 2238
"One of the finest performances on the West End stage"What's On
MARIE
"A breath of fresh air" Times
EVERY SUNDAY 3.30pm

FORTUNE 0171 836 2238
From 13 Dec. A Magical Xmas Show
THE ENCHANTED TOYSHOP
"A real treat for 3-9 year olds"Gdn

GARRICK 0171 494 5085/ 0171 312 1990 (no bkg fee)
WINNER OF 19 MAJOR AWARDS
The Royal National Theatre production
JB Priestley's
AN INSPECTOR CALLS
"THRILLING...MUST BE SEEN" D.Mail
"ONE OF THE MOST INTOXICATING, THEATRICALLY IMAGINATIVE EXPERIENCES OF THE 1990s"E.S
"THEATRICAL PERFECTION"Today
FINAL LONDON SEASON
Mon-Fri 7.45, Sat 5.00 & 8.15, Wed mat 2.30

GIELGUD Shaftesbury Ave inc cc 0171 494 5530 (no bkg fee) cc 0171 344 4444 (no bkg fee) Groups 0171 494 5454
JULIA McKENZIE
COMMUNICATING DOORS
by ALAN AYCKBOURN
"A MELODRAMATIC COMEDY THRILLER WONDERFULLY FUNNY AND GENUINELY SCARY" D.Tel
"with the audience in turn ROARING WITH LAUGHTER AND LEAPING FORWARD IN FRIGHT" Independent
Eves 7.30 Mats Wed & Sat 3.00

HAYMARKET 930 8800 cc 344 4444/420 0000 (bkg fee)
THE PETER HALL COMPANY
ALAN BATES GEMMA JONES 'superb'Times 'marvellous'Gdn
THE MASTER BUILDER
'Peter Hall's fine new staging'D.Tel
'A classic, rebuilt by a master' Today
FOR 7 WEEKS ONLY
Mon-Sat 7.45, Mats Wed, Sat 3pm

HER MAJESTY'S 24hr 494 5400 (bkg fee) CC 344 4444/420 0000 (bkg fee) Grps 494 5454/413 3311/930 6123
ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL
THE PHANTOM OF THE OPERA
Directed by HAROLD PRINCE
NOW BKG TO 28 SEPT 96
Eves 7.45 Mats Wed & Sat 3.00
Apply to Box Office daily for returns

LONDON PALLADIUM BO/CC 0171 494 5020/344 4444 (£1 bkg serv chg) 420 0000 Grps 0171 420 0200
JIM DALE
RETURNS TO THE WEST END
"A MAJOR THEATRICAL EVENT" Daily Mail
OLIVER!
'LIONEL BART'S MASTERPIECE YOU CAN'T ASK FOR MORE' S.Times
Eves 7.30 Mats Wed & Sat 2.30
SOME GOOD SEATS AVAIL NOW FOR WEEKDAY PERFS

LYRIC Shaftesbury Ave BO/cc 0171 494 5045 cc 0171 344 4444 (no bkg fee)
LEO McKERN
"a comic tour de force" D.Tel
NICHOLA McAULIFFE
"born to play Maggie" Today
GRAHAM TURNER
"gloriously funny" D.Mail
HOBSON'S CHOICE
by Harold Brighouse
Directed by Frank Hauser
"a magnificent hit" D.Tel
Eves 7.30 Mat Sat 3.00
EXTENDED TO 3 FEB

SHAFTESBURY 0171 379 5399 0171 344 4444 (24hr/no bkg fee) Groups 0171 413 3321
TOMMY
SEE IT...HEAR IT...FEEL IT
Previews 20 February, Opens 5 March

MERMAID 236 2211 cc 344 4444
JANET McTEER BARBARA FLYNN
VIVAT! VIVAT REGINA!
by ROBERT BOLT
'a knockout of an evening' Today
Eves 7.30,Mats Wed,Thu 2.00,Sat 3.00
FROM 30 NOV Roy Marsden in TREASURE ISLAND

NATIONAL THEATRE BO 0171 928 2252 Grps 0171 620 0741,24hr cc bkg fee 0171 420 0000
OLIVIER Today 2.00 & 7.15
MOTHER COURAGE & HER CHILDREN Bertolt Brecht in a new version by David Hare. Mon 7.15
VOLPONE Ben Jonson
LYTTELTON Today 2.15 & 7.30, Mon 7.30 WILD OATS John O'Keeffe
COTTESLOE Today 2.30 & 7.30 (LAST PERFS) SKYLIGHT David Hare. Mon 7.00 RICHARD II William Shakespeare

NEW LONDON Drury Lane WC2 BO 0171 405 0072 CC 0171 404 4079 24hr 0171 344 4444/420 0000 Grps 0171 413 3311/930 6123
THE ANDREW LLOYD WEBBER/ T.S. ELIOT INTERNATIONAL AWARD-WINNING MUSICAL
CATS
Eves 7.45 Mats Tue & Sat 3.00
LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION, PLEASE BE PROMPT.
Bars open at 6.45
LIMITED NO. OF SEATS AVAIL. DAILY FROM BOX OFFICE.

OLD VIC 0171 928 6555/312 8034
The Royal National Theatre's
THE WIND IN THE WILLOWS
Classic Christmas Entertainment
For Adults and Children alike
"Alan Bennett has served up Grahame's creatures in lashings of his own wicked sauce... GLORIOUSLY WITTY" Ind
Now Previewing
BOOK NOW

PALACE THEATRE 0171-434 0909 cc 24hrs (bkg fee) 0171-344 4444 Grps 0171 413 3311
THE WORLD'S MOST POPULAR MUSICAL
LES MISERABLES
NOW IN ITS 11TH RECORD-BREAKING YEAR
Eves 7.30 Mats Thu & Sat 2.30
Latecomers not admitted until the interval
LIMITED NO. OF SEATS AVAIL. DAILY FROM BOX OFFICE

PHOENIX BO/CC 0171 369 1733 /344 4444/420 0000 (fee)
BEST MUSICAL
ALL 4 MAJOR AWARDS WILLY RUSSELL'S
BLOOD BROTHERS
STEPHANIE LAWRENCE STEFAN DENNIS CARL WAYNE
...Brings the audience to its feet, and roaring its approval" D Mail
Eves 7.45 Mats Thurs 3 Sat 4

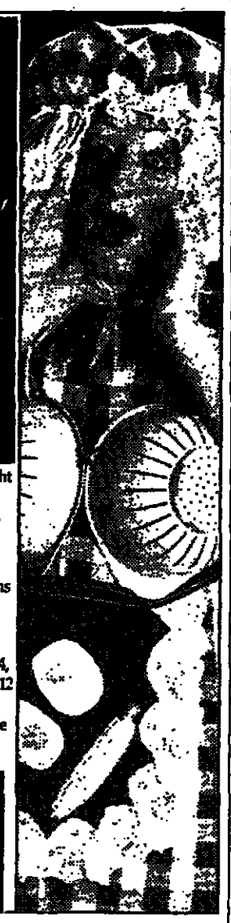
PICCADILLY 0171 369 1734 cc 24hrs 344 4444, Grps 312 1970/413 3321
'SIT BACK AND JUST TAP YOUR TROUBLES AWAY!'Eve Stand.
"ONE OF THE BEST MUSICAL PRODUCTIONS LONDON HAS SEEN FOR YEARS"D.Express
"JERRY HERMAN'S WONDERFUL BURST OF MUSICAL FIREWORKS"D.Mail
MACK & MABEL
Mon-Sat at 7.45, Mats Wed & Sat at 3.00

PLAYHOUSE 0171 839 4401 /0171 420 0000/0171 344 4444
AN ALL STAR CAST IN RAY COONEY'S NEW COMEDY HIT
FUNNY MONEY
"LAUGHS GALORE...A WINNER"D. Exp
"Better than Feydeau...priceless"D. Tel
"It deserves to Run For Your Wife, eggs, run & run"D. Mail
Mon-Sat 8.00, Mats Thu 3.00, Sat 5.00
THEATRE RESTAURANT 0171 930 9445

PRINCE EDWARD 0171 734 8951 cc (24hr no bkg fee) First Call 420 0100 / 0171 344 4444 Groups 930 6123
BEST MUSICAL
Laurence Olivier Awards 93
'YOU'D BE CRAZY TO MISS IT' D Mail
CRAZY FOR YOU
"PUTS THE BRIGHT LIGHTS BACK IN THE WEST END IN DAZZLING STYLE"Mail On Sunday
Eves 7.45, Mats Thu & Sat 3.00
GOOD SEATS AVAILABLE THIS WEEK

PRINCE OF WALES 0171 839 5972/420 0232/344 4444/416 6052 Grps 0171 420 0200/413 3321
TOMMY STEELE
WHAT A SHOW
'Tommy's Show packs Flash, Bang, Wallop' Eve Standard
Evgs Mon-Sat 8pm, Mats Wed 3pm Sat 5pm
For a Limited Season

While there's nothing like a dame, there's nothing like a Theatre Token.



Give someone a great night out at any show at over 160 theatres nationwide, including all of London's West End.
Simply buy Theatre Tokens from most branches of WH Smith, James Thin Booksellers, through Ticketmaster 0171 344 4444, Tickets London 0171 416 6012 or
Call our 24 hour Tokenline
0171 240 8800
THEATRE TOKENS

CONTACT THEATRE
2 DEC - 13 JAN



Hansel & Gretel
A FOREST FULL OF FUN
FOR CHILDREN AGED 4 AND UPWARDS
BOX OFFICE 0161 274 4400

THEATRES

PRINCE EDWARD 0171 447 5400 First Call 420 0100 (24hr Bkg fee) 344 4444 Groups 420 0200 Cameron Mackintosh presents
MARTIN GUERRE
A New Musical by BOUBLIL & SCHONBERG
FROM 22 MAY 1996

QUEENS BO/CC (£1 bkg fee) 0171 494 5040/344 4444 Mon-Thu 8, Fri & Sat 6 & 8.45
LILY SAVAGE PRISONER CELL-BLOCK H
THE MUSICAL
"Hilarious"F T.
"A Huge Hit - A Christmas Smash"Obs
7 WEEKS ONLY!
Stalls & D.C. £12.50-£24.00, Upper Circle £9.50
Fri 6pm Best seats 1/2 price

ROYAL SHAKESPEARE COMPANY LONDON
(0171 638 8891)
For full details dial from your fax machine, 0336 418071 calls cost, per min. 39p cheap rate, 49p at all other times
BARBICAN: A CHRISTMAS CAROL previews from 1 Dec
THE PIT SON OF MAN Today 2.00 & 7.15
STRATFORD (01789 295623)
RST: ROMEO AND JULIET Today 1.30 THE TAMING OF THE SHREW Tonight 7.30
SWAN: THE DEVIL IS AN ASS Today 7.30
THE RELAPSE Tonight 7.30
TOP: THE PHOENICIAN WOMEN next perf 28 Nov

SAVOY THEATRE 0171 836 8888 cc 420 0000 grps 312 1970 No bkg fee
BELINDA LANG KEVIN McNALLY
in Terry Johnson's award winning comedy
DEAD FUNNY
"Blissfully Witty and Wicked" Eve Stand
Mon-Fri 8pm, Sat 8.15pm
Sat mat 5pm & Wed mat 2.30pm

SHAFTESBURY 0171 379 5399 CC 0171 344 4444 Until 16 Dec
EDDIE IZZARD
ENTIRE RUN SOLD OUT
Queue daily for returns.
Tues - Sat 8pm & Sun 7.30pm

SHAFTESBURY 0171 379 5399 344 4444 (24hr/bkg fee)
IT'S BACK - 4 WEEKS ONLY 19 DEC-13 JAN INC MATS RETURN TO THE
FORBIDDEN PLANET
THE COSMIC XMAS PARTY
"deliriously addictive" D.Tel

ST MARTIN'S 0171 836 1443 (no bkg fee) 0171 497 9977 (bkg fee) Groups 0171 312 1994 (no bkg fee) Eves 8, Tues 2.45, Sat 5 & 8 44th Year of Agatha Christie's
THE MOUSETRAP

STRAND THEATRE Box Off & cc (no fee) 0171 930 8800 cc (bkg fee) 0171 344 4444/420 0000 Groups 0171 413 3321/0171 930 6123
BUDDY
The Buddy Holly Story
"BRILLIANT" Sun
BUDDY
"WONDERFUL STUFF" Sun Tel
BUDDY
Tues-Thurs 8.0 Fri 5.30 & 8.30 Sats 5.00 & 8.30, Suns 4.00
ALL SEATS 1/2 PRICE FRI 5.30 PERF
7th HEAVENLY YEAR

VAUDEVILLE 0171 836 9987 cc 420 0000/344 4444 (no bkg fee)
"For a sparkling, affectionate and hilarious evening in the theatre, go and see The RSC production of
THE SHAKESPEARE REVUE"
The Times
"This hugely enjoyable show" Daily Telegraph
Mon-Fri 8.00pm Sat 8.30pm
Mats Wed 2.30pm Sat 5.30pm

VICTORIA PALACE BO & cc (no fee) 0171 834 1317 cc (bkg fee) 0171 344 4444/312 1998/497 9977 Groups 0171 312 1997 (no fee) /0171 930 6123 (bkg fee)
BRIAN CONLEY
"Gives the performance of the decade"Mail on Sunday in
JOLSON
"A resounding hit" Sun. Tel
JOLSON
"Worth walking a million miles to see"D.Mail
JOLSON
Evgs: Mon-Sat 7.30, Mats Wed & Sat 3.00

WHITEHALL 369 1735/344 4444/ 420 0000
"BEST NEW MUSICAL IN TOWN...BRILLIANT"MoS
ROY ORBISON STORY
GUEST-STARRING P.J. PROBY
ALL SEATS ½ PRICE FRI 5.30 PERF
Tues-Thu 8, Fri, Sat 5.30 & 8.30, Sun 4

CALL 0171-481 1920
To place your entertainment advert in THE TIMES

WYNDHAMS 0171 369 1736
MAGGIE SMITH SARA KESTELMAN SAMANTHA BOND EDWARD ALBEE'S
THREE TALL WOMEN
Directed by ANTHONY PAGE
Tue-Sat 8pm Mats Wed & Sat 3pm
LAST 4 WEEKS

CLASSICAL CONCERTS

ISLINGTON WINTER MUSIC FESTIVAL
Artistic Director Robert Hollingsworth
DRAMATIC PRESENTATIONS BY CANDLELIGHT
Nov 28 Machaut – A Medieval Mass
Plainsong and courtly medieval polyphony with the Schola Gregoriana
Nov 29 A Requiem for Mozart
Requiem, arias from The Magic Flute, La Clemenza di Tito
The Hanover Band and Chorus, soloists Cont: Arnold Ostman
Dec 1 A Venetian Celebration
Music for St. Mark's: Venice (Monteverdi et al) with I Pagolini
Dec 2 The Music of the Spheres
Spectacular vocal/instrumental surround-sound extravaganza
With music of Reich, Tavener, Tallis, Striggio et al
UNION CHAPEL Compton Street, Islington N1
Tkts £6–£15 Brochures/Box Office/Info: 0171 226 1686
Next Week

CLASSICAL CONCERTS

WIGMORE HALL 36 Wigmore Street London W1H 0BP Box Office 0171 935 2141 LONDON

Sat 25 Nov 5.00pm Nbt: time — 1995 Cardiff Singer of the World — Song Recital Series
KATARINA KARNEUS mezzo soprano
IAN BURNSIDE piano
Songs by Reger, Strauss, Granados and Poulenc
ALL SEATS SOLD (returns only) — Wigmore Hall/BBC Radio 3

Sat 25 Nov 7.30pm — TAKACS QUARTET — Chamber Music Season
The Bartók String Quartets II: Quartet No.2 (1915-17); Quartet No.4 (1928); Quartet No. 6 (1939)
A Royal Philharmonic Society Concert presented in association with Wigmore Hall
£16.00, £12.50, £10.00, £7.50

Sun 26 Nov 11.30am Nbt: time — RAPHAEL ENSEMBLE — Coffee Concert
Mendelssohn: String Quintet in B flat Op.87
Dvořák: String Quintet in E flat Op.97
£7 incl. prog & coffee/sherry/juice — Wigmore Hall/Tennant Artists

Sun 26 Nov 4.00pm Nbt: time — SHURA CHERKASSKY piano — Steinway Awards Winners
Bach/Busoni: Fantasia & Fugue in G minor; Beethoven: Sonata Op.101; Chopin: Sonata in B flat minor Op.35; Tchaikovsky: Theme & Variations in F; Liszt: Paraphrase on Gounod's Faust
ALL SEATS SOLD (returns only) — Wigmore Hall/Ian Ashmore

Mon 27 Nov 7.30pm — PAUL MARLEYN cello JOHN LENEHAN piano, Bruch: Kol Nidrei Op.47; Mendelssohn: Sonata in D Op.58; Bernstein: 2 Meditations; Ellectic Hebrew Meditation; From Jewish Life; Nigun; Music by Anton Rubinstein, Popper, Gershwin & Shebedrin
£11, £9, £7, £5 — Kirckman Concert Society/Sarah Gordon

Tues 28 Nov 7.30pm — FRANZ HAWLATA bass — Song Recital Series
HELMUT DEUTSCH piano. Schubert: Der Sänger; Ballade; Der Kobold; Im Frühling; Die Bürgschaft; Abschied; Gruppe aus dem Tartarus; An Schwager Kronos; Der Alpenjäger; Erlkönig
£14, £12, £9, £6 — Wigmore Hall/IMG Artists

Wed 29 Nov 6.00pm Nbt: time — LINDSAY QUARTET; MICHAEL COLLINS clarinet — Rush-Hour Concert
Haydn: String Quartet in D minor Op.42
Mozart: Clarinet Quintet in A K581
All seats £7 — Wigmore Hall/BBC Radio 3

Wed 29 Nov 8.00pm Nbt: time — BERNARD ROBERTS piano — Caroline Ireland Management
Beethoven: Sonata Op.7
Henselt: Sonata No.3 (1836); Brahms: 4 Ballades Op.10
Liszt: Il Penseroso; Bénédiction de Dieu dans la Solitude
£12, £10, £8, £6

Thurs 30 Nov 7.30pm — DANISH STRING QUARTET — Judith Hendershot Arts Management
Haydn: Quartet in B flat Op.76 No.4 'Sunrise'
Nielsen: Quartet No.3 in G flat (1945)
Grieg: String Quartet in G minor Op.27
£14, £12, £9, £6

Fri 1 Dec 7.30pm — KONSTANTIN LIFSCHITZ piano — Young Masters
First Recital by the phenomenal young Russian pianist
Couperin: Ordre No.8; Brahms: Variations on an original theme in D Op.21 No.1; Rachmaninov: 13 Preludes Op.32
£14, £12, £9, £6 — Wigmore Hall/Conifer Classics

Sat 2 Dec 7.30pm — VIENNA & THE ROMANTIC CENTURY. The Nash Ensemble Dagmar Pecková mezzo soprano; Herbert Lippert tenor Ian Brown conductor. Wagner: Siegfried Idyll; Mahler: Das Lied von der Erde (arr. Schoenberg)
£15.00, £10.00, £7.50 — Nash Concert Society

Royal Festival Hall South Bank

Royal Festival Hall RFH1 — Tel 0171 960 4200 10am - 9pm

Sat 25 Nov Z30 — **Philharmonia Orchestra** David Zinman (cond) Radu Lupu (pno) Works by: Mozart, Schumann. RFH1 8.00pm Music of Today, James MacMillan. Free with conc ticket. £30 - £5

Sun 26 Nov Z30 — **The London Philharmonic** Resident at the RFH F Weiser-Möst, A Quinn (condo) V Tierney (sop) A Rolfe-Johnson (ten) D Wilson-Johnson (bass) The London Philharmonic Choir. Britten: War Requiem. £30 - £5

Wed 29 Nov 6.30 — **Orchestra of the Age of Enlightenment** SBC Associate Orchestra. Mozart Coni fan tutte. Sir Simon Rattle (cond) K Streit, G Finley, T Allen, H Mantikapetto, A Hagley, A Murray, Choir of the Enlightenment £12, £8 only

Thu 30 Nov Z30 — **The London Philharmonic** Resident at the RFH Marlos Jansons (cond) Honegger: Symphony No.3 G Hurigkajek: Mahler: Symphony No.1. Chalkfield Room, RFH1 6/5pm: talk. Admission free by concert ticket. £30 - £5

Fri 1 Dec — **BBC Symphony Orchestra** E Dismadas (cond) J Tocco (pno) M Luisa Tavoni (sop) BBC Symphony Chorus. Works by J.P. Moncayo, Bernstein, Villa-Lobos £10

Queen Elizabeth Hall, RFH1 — Tel 0171 960 4200 10am - 9pm

Mon 27 Nov 7.45 — **London Sinfonietta** SBC Associate Orchestra. The Composer Conducts III: Esa-Pekka Salonen. A Kertunen (cello) G Halee (oboe) inc works by Weberts, Lutoslawski, Salonen 6nc UK prem of Mimo II) £10, £8

Tue 28 Nov 7.30pm — **Tokyo String Quartet** International Chamber Music Season. Works by Haydn, Shostakovich, Beethoven £16, £13, £10, £8

Wed 29 Nov 7.30pm — **London Mozart Players** M Bement (cond) E Johnson (clar) Works by Ravel, R. Strauss, Tchaikovsky, Haydn £16.50, £13.50, £14.50, £8 only

ROYAL FESTIVAL HALL RFH1
SAT. 16th DECEMBER at 3.00 & 7.30 pm
SPONSORED BY READER'S DIGEST
IN AID OF THE MALCOLM SARGENT CANCER FUND FOR CHILDREN
HOSPITALS' CHRISTMAS CAROL CONCERTS
MASSED CHOIRS OF THE LONDON HOSPITALS
THE CLASSIC BUSKERS
JOHN BIRCH CHARLES & RICHARD FULLBROOK
Fanfare Trumpeters of the Royal Corps of Signals
Director of Music: Major D.F. Wall, LTCL, BBCM, ysm
Conducted by STEPHEN BARLOW
3pm CHILDRENS' MATINEE: £13, £11, £9, £6, £5
7.30pm (identical programme): £15, £13, £11, £8, £7
BOX OFFICE: 0171 960 4242/FIRST CALL: 0171 240 7200
Registered Charity

Queen Elizabeth Hall, RFH2 — Mon 11 Dec, 7.45pm
ACADEMIC STATE CHOIR OF ARMENIA
Ohannes Tchekidjian *conductor*
Albert Khatchadurian *bass*
AIDINIAN Armenian Liturgy Anamesi *(Extracts)*
HAROUTUNIAN Armenian Liturgy Kyrie *(Extracts)*
KOMITAS Armenian Liturgy Benedicton *(Extracts)*
KOMITAS Armenian Folk Songs
£15.00, £12.50, £10.00, £7.50 Box Office/CC: 0171-960 4242

Barbican Centre

Sun 26 Nov 3.00pm — **Grand Piano Classics** Rostal & Schaefer
Two pianos, piano duet and piano solo
Prog inc. Gershwin Rhapsody in Blue Beethoven 'Moonlight' Sonata Scott Joplin The Entertainer Liszt Liebestraum Rachmaninov Paganini Rhapsody Johann Strauss Blue Danube Waltz Ravel Bolero
£7, £9, £11, £13, £15, £17

Sun 26 Nov 7.30pm — **Solti Celebrates Bartók**
London Symphony Orchestra
Sir Georg Solti *conductor* Kyung-Wha Chung *violin*
Bartók Dance Suite; Violin Concerto No 2, Music for Strings, Percussion and Celesta
Tickets £8 - £30

Wed 29 Nov 7.30pm — **Oslo Philharmonic Orchestra**
Paavo Berglund conductor Leif Ove Andsnes *piano*
Great Orchestras of the World
Sibelius Finlandia, Rakastava Beethoven Piano Concerto No 4
Sibelius Symphony No 1 in E minor
Limited seat availability

Thu 30 Nov 7.30pm — **Solti Celebrates Bartók**
London Symphony Orchestra
Sir Georg Solti *conductor* András Schiff *piano*
Julia Varady *soprano* Laszlo Polgar *bass*
Bartók Piano Concerto No 2, Bluebeard's Castle
Tickets £8 - £30

Fri 1 Dec 7.30pm — **The Centenary of the Cinema**
A Musical Celebration
London Concert Orchestra, Ron Goodwin *conductor*
Presented by Sheridan Morley Prog inc music from Gone with the Wind, Casablanca, Singing in the Rain, and many more £8.50, £12.50, £16.50, £19.50, £22.50
Raymond Gubbay in association with The Daily Telegraph

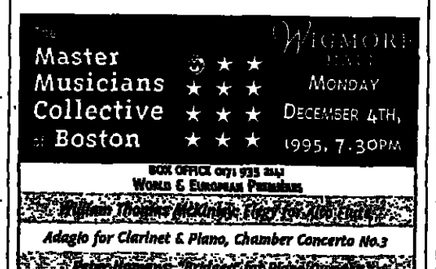
Sat 9 Dec 8.00pm — **English Chamber Orchestra**
Christoph Eschenbach conductor/piano
Mozart Piano Concerto No 23 in A, K488
Stravinsky Pulcinella Suite
Mozart Symphony No 38 in D, Prague
£8, £11, £16, £19.50
Sponsored by the Foundation for Sport and the Arts

0171 638 8891
(9am - 8pm daily)
The Barbican Centre is owned, funded and managed by the Corporation of London



NATIONAL TOUR

27 Nov-2 Dec	DARLINGTON Civic Theatre	N/C	01325 486555
4 Dec-9 Dec	MANCHESTER Palace Theatre	St.	0161 242 2503
14 Dec-16 Dec	SCARBOROUGH Futurist Theatre	N	01723 365789
19 Dec-5 Jan	CARDIFF St. David's Hall	NSB	01222 878444
8 Jan-13 Jan	GRIMSBY Auditorium	SLSB	01472 311311
16 Jan-20 Jan	CAMBRIDGE Corn Exchange	CSL	01223 357851
22 Jan-27 Jan	BLACKPOOL Grand Theatre	SB	01253 28372
29 Jan-3 Feb	LLANDUDNO North Wales Theatre	SBN	01492 872000
5 Feb-10 Feb	EDINBURGH King's Theatre	SLN	0131 220 4349
12 Feb-17 Feb	LIVERPOOL Empire Theatre	SL	0151 709 1555
19 Feb-23 Feb	CROYDON Fairfield Hall	NSL	0181 688 9291
26 Feb-2 Mar	WOLVERHAMPTON Grand Theatre	SBSL	01902 29212
4 Mar-9 Mar	WOKING New Victoria Theatre	SB	01483 761144



London Calling Music Ltd
TINA TURNER
Simply Red
Eric Clapton
Riverdance
Meat Loaf
The Three Tenors
Phantom
Miss Saigon
Les Miserables
Telephone for full lists of events
All packages include: 2-5 star accommodation & best tickets for any show
European Packages for '95: Simply Red (Holland) Levellers (France) Radiohead (Holland)
TEL: 0181 993 9773
FAX: 0181 993 0775

LONDON MOZART PLAYERS
WEDNESDAY 29 NOVEMBER 7.45pm
Ravel Le Tombeau de Couperin
Mozart Clarinet Concerto in A, K622
R. Strauss Romanze *London Premiere*
Takemitsu Requiem for Strings
Haydn Symphony No 44 in E minor 'Trauer'
MATTHIAS BAMERT *conductor*
EMMA JOHNSON *clarinet*
£8, £12.50, £14.50, £16.50, £18.50
Sponsored by Générale des Eaux Group
QUEEN ELIZABETH HALL/RFH2 0171 960 4242

هكذا من الاصل



■ VISUAL ART

Times readers have a unique opportunity to see a show of great National Trust paintings



■ RISING STAR

The abrasive excitement of the new: Julian Anderson on why he has chosen to be a composer

THE TIMES
ARTS



■ VIDEOS

Michelle Pfeiffer in *Falling in Love Again*, and other new videos, reviewed in Weekend, page 16



■ ON MONDAY

Stepping out with the best: the great Twyla Tharp comes to the Royal Ballet

GREAT BRITISH HOPES

Rising stars in the arts firmament

JULIAN ANDERSON



Profession: Composer

Age: 28

Hitherto: Anderson's works include *Scherzo with Trains* for four clarinets, premiered at the Wigmore Hall, and *Tiramisu*, performed by the London Sinfonietta under Oliver Knussen. Virtuoso Nicholas Daniel commissioned the oboe and piano piece, *The Bearded Lady. Khorovod*, written for the London Sinfonietta, became Anderson's Proms debut this year.

Henceforth: Anderson has just finished a score for the Ballet Rambert, based on Purcell and pavans, to be performed at Christmas. He has simultaneously been working on "a big song for orchestra", to be conducted by George Benjamin for the BBC in January. The current Constant and Kit Lambert Fellow at the Royal College of Music (where he was a student), he is also completing a doctoral thesis under Alexander Goehr at Cambridge.

How to spot him: Rather like the White Rabbit in a rush. Talks very fast, but with a natural forcefulness.

The path to composing: "I owe a lot to Radio 3," says Anderson, the youngest child of a microbiologist. "I got interested in contemporary music because it was so odd, abrasive, excitingly unlike anything I knew. I started composing at about 11: wildly overambitious, writing for orchestra from the start. I was also an avid score-reader" — self-taught — "borrowing from the local library."

On his music: "I'm obsessed with folk music. Again, the attraction was the strangeness of the sounds. Once it ceased to be a freak show, I began structurally analysing it. I was always interested in tunes. I found it very hard to write in my early twenties, when melody was not in fashion. Today I use material which is commonplace: folk music, simple intervals such as octaves, diatonic elements. But the music which results is not diatonic, nostalgic, revivalist. I pull the material about. It's a springboard for my imagination."

His inspiration? "Something extraordinary happened when I was 22. In the space of three days, I wrote a whole mass of sketches — melodies and modes. It was like a brainstorm. They were like nothing I'd done. I had no idea what to do with them. Then several years later I started noticing these melodies and ideas cropping up. Some are in *Khorovod*. But why I write, I never wish to know."

KATE BASSETT

A history of house painting

Isabel Carlisle talks to the man behind a major show of art from National Trust properties

Alastair Laing has the daunting job of caring for 8,500 paintings and 1,000 sculptures in 208 country-house collections scattered though England, Wales and Northern Ireland. He is the National Trust's Adviser on Pictures and Sculpture, a post first created in 1948, when the Trust realised that its picture collection was too large to be simply part of the furniture. Anthony Blunt was the first adviser. He was also Laing's tutor at the Courtauld Institute.

Since 1986, when Laing joined the Trust, his working year has been structured by a gradual progress around the houses, with more urgent calls to consider whether picture restoration is needed, to compile entries or introductory essays for a new guide, or to rehang pictures in a house undergoing structural repair or redecoration.

He is at pains to point out that he really is an adviser, and not a curator. The day-to-day care of paintings and sculpture is in the hands of the Historic Buildings Representatives in the regions. Laing is the specialist at hand to give his opinion when needed and devise long-term strategies for display and conservation. One project is a summary catalogue of all the Trust's oil paintings.

Since 1992, however, Laing has been working on putting together an exhibition of the Trust's paintings that has become the closing statement in the celebrations of its centenary year. "I think it is quite right that the celebrations did not kick off with paintings — that would have given the wrong impression of what the National Trust is about, but I do hope this exhibition will make people realise what a marvellous collection the Trust has and will make the Trust cease to be embarrassed about owning paintings," he says.

This embarrassment, he feels, stems from earlier criticism of the Trust for "pickling the past" and its subsequent nervousness about drawing attention to the contents of the houses. As he points out, however, most of the 2.25 million members belong because they want to visit the houses. "It would be self-defeating to play down what the Trust is best known for."

Laing admits that the selection of paintings that will be on show at the National Gallery reflects his own interests, but other considerations came into play: a need to balance the types of paintings and types of collections from which they come was important, as well as thinking about which paintings would go well together.

What we will see is a mini-history of tastes in British collecting through the centuries. If there is a unifying theme it is that "shining through this exhibition is a love of the actual, what Nikolaus Pevsner identified as the English love of real and actual things," says Laing.

The greatest and most obvious strength is portraits, which threatened to overwhelm the show until Laing decided to confine them to two rooms. The first room to be entered is a dramatic statement of full-length portraits, with a separate room for smaller portraits and the conversation piece.

The room of topographical (actual) landscapes contains, in Laing's opinion, some of the most stunning pictures in the show. But there are also ideal or imaginary landscapes, a traditional strength of British collections, though Laing laments the fact that they were among the first things to be sold when families were short of cash.

The last two rooms are for Old Masters — the "picture gallery" for large canvases that in European collections would have been hung in the public rooms of great houses (and in this country tended to be scattered through the house) and the "cabinet" for smaller works, primarily Dutch and Flemish. Here are the great names of European art also found in the National Gallery's collection upstairs.

The big question is how the Trust paintings will look under National Gallery spotlights. In the houses they are often seen across a room in lighting that is intentionally dim to stop the furnishings from fading. The paintings all have different histories of conservation and are of varying conditions, "so the juxtapositions may be surprising, and I hope there won't be glaring discrepancies".

The other issue raised by showing the Trust paintings in gallery conditions is that of context. It opens up a timely debate about the best setting for works of art. In Laing's view, "you never see individual paintings in isolation: you always carry away pictures of the context in your mind. The way you see pictures in country houses is weighted towards the whole and it is a corrective to seeing them in galleries.

"Houses offer the opportunity to look at paintings in the way in which the artists originally wanted them to be seen — at a distance, across a room. On the other hand, a good gallery allows you to see pictures from a particular school or period, or by an individual artist, in one room, allowing you to make cross-comparisons that cannot be made in a country house."



GILL ALLEN

Alastair Laing hanging the National Gallery exhibition of National Trust paintings

● In Trust for the Nation: Paintings from National Trust Houses, *sponsored by Barclays Bank plc, is at the National Gallery (0171-839 3321) until March 10. A special private view of the show for* Times *readers will take place on December 5 — see* Weekend Times *page 4. Richard Cork will review the exhibition on Tuesday.*

CLASSICAL CONCERTS

RG
The Daily Telegraph
Christmas Festival 1995

Barbican Centre
BOX OFFICE: 0171 638 8891 (9.00am - 8.00pm daily)

FRIDAY 1 DECEMBER at 7.30pm
THE CENTENARY OF THE CINEMA
A MUSICAL CELEBRATION
Ron Goodwin conductor Sheridan Morley presenter London Concert Orchestra
Programme includes
Things to Come Adventures of Robin Hood Gone With The Wind Casablanca Singing In The Rain The Dam Busters The Big Country The Magnificent Seven Exodus Lawrence of Arabia 633 Squadron Doctor Zhivago The Godfather Star Wars Cinema Paradiso Schindler's List and a Walt Disney Tribute
£22.50 £19.50 £16.50 £12.50 £8.50

SUNDAY 10 DECEMBER at 8.00pm
The Daily Telegraph
CHRISTMAS GALA CONCERT
Frank Bough introduces a wonderful feast of seasonal and traditional music (and a few surprises) including:
Humperdinck Overture to Hansel and Gretel Rimsky-Korsakov Christmas Eve Polonaise Franck Panis Angelicus Tchaikovsky Sleeping Beauty Suite Fucik Entry of the Gladiators Puccini Christmas Eve Love Duet from La Boheme Johann Strauss Champagne Polka and Feuerfest Polka Anderson Sleigh Ride & Christmas Festival and CAROLS for all
£21.50 £18.50 £16.50 £13.50 £8.50

SUN 17 DEC at 3.30pm & SAT 23 DEC at 8.00pm
THE GLORY OF CHRISTMAS
Bach Opening choruses of Magnificat & Christmas Oratorio, Air on a G String, Handel Worthy is the Lamb, For unto us a Child is Born, Gounod Ave Maria, Stanley Trumpet Voluntary, Berlioz Shepherd's Farewell from L'Enfance du Christ, Adams The Holy City, O Holy Night and CAROLS for all
London Concert Orchestra Philip Sheans conductor Thomas Tallis Choir
SUNDAY 17 - John Graham Hall tenor William Houghton trumpet Finchley Children's Music Group
SATURDAY 23 - Andrew Morgatroyd tenor Crispian Steele-Perkins trumpet Capital Arts Children's Choir
£22.50 £19.50 £17.50 £12.50 £8.50

TUESDAY 26 DECEMBER at 7.30pm
BOXING DAY CONCERT
Philharmonia Orchestra Anthony Inglis conductor Mark Bebbington piano
Mendelssohn The Hebrides Overture Fingals Cave Mozart Eine kleine Nachtmusik
Rachmaninov Piano Concerto No 2 Dvorak Symphony No 9 New World
£25.50 £22.50 £19.50 £14.50 £9.50

THURSDAY 28 DECEMBER at 7.30pm
MOZART IN COSTUME
The acclaimed Mozart Festival Orchestra, performing in authentic 18th century costumes.
Marriage of Figaro Overture, Eine kleine Nachtmusik
Piano Concerto No 21, Horn Concerto No 4, Symphony No 40
Mozart Festival Orchestra Ian Watson conductor Jeffrey Bryant horn
£25.50 £22.50 £19.50 £14.50 £9.50

ROYAL ALBERT HALL
BOX OFFICE: 0171 589 8212 (9-9 daily)

SUN 17 DECEMBER at 2.00 & 5.00pm
the Bach choir FAMILY CAROLS
Sir David Willcocks conductor The Wallace Collection Jane Watts organ
Fanfare Trumpeters of the Royal Military School of Music, Kneller Hall
Lt. Col. C. J. Ross director of music
The Bach Choir's traditional Christmas carols concert including many family favourites for audience and choir. Children aged 7 to 18 in the audience will be invited to join the choir on stage for a special part of the performance.
£21.00 £19.00 £17.00 £12.50 £9.50 £7.50

MONDAY 18 DECEMBER at 7.30pm
CHRISTMAS GALA with the PHILHARMONIA
Two guest choirs, the PHILHARMONIA CHORUS and the CHOIR of WINCHESTER CATHEDRAL join together for a dazzling evening of choral masterpieces and traditional Christmas music in the majestic splendour of the Royal Albert Hall
Handel Zadok The Priest, Vaughan Williams Fantasia on Christmas Carols, Albinoni Adagio, Dvorak In the Bleak Midwinter, Handel Christmas Sequence from the Messiah, Tchaikovsky The Nutcracker, Overture with Carols and Christmas songs for Choir and audience
Philharmonia Orchestra David Hill conductor Stephen Varcoe baritone
Philharmonia Chorus Choir of Winchester Cathedral
£25.50 £23.50 £21.50 £16.50 £11.50 £7.50

THURSDAY 21 DECEMBER at 7.30pm
CHRISTMAS OPERA GALA
A special pre-Christmas Opera Gala featuring four distinguished soloists in a programme of popular excerpts, sung with a sprinkling of festive, from the great operas, including:
Overture to Hansel and Gretel, Soldiers Chorus from Faust, Habanera from Carmen, Duet from the Pearlfishers, Brindisi from La Traviata, Anvil Chorus from Il Trovatore, Quartet from Rigoletto, Grand March from Aida, Largo al factotum from The Barber of Seville, Polonaise from Christmas Eve, Christmas Eve Love Duet from La Boheme, Un Bel Di from Madame Butterfly, Nessun Dorma from Turandot and The Party Scene from Die Fledermaus
£25.50 £23.50 £21.50 £16.50 £11.50 £7.50

SATURDAY 23 DECEMBER at 7.30pm
HANDEL'S MESSIAH
No Christmas is complete without Handel's Messiah performed in the opulent splendour of the Royal Albert Hall
Philharmonia Orchestra Brian Wright conductor
Catrin Wyn-Davies soprano Rebecca De Pont Davies mezzo
Adrian Thompson tenor Peter Sidhom baritone Goldsmith's Choral Union
£25.50 £23.50 £21.50 £16.50 £11.50 £7.50

Royal Festival Hall
on the South Bank
Box Office
0171 960 4242
sbc

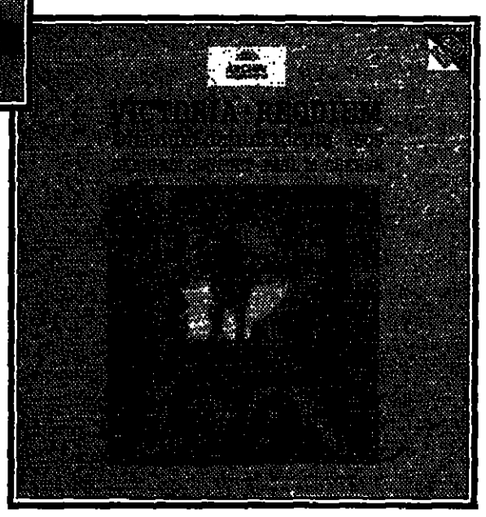
THURSDAY 14 DECEMBER at 7.30pm
THE GLORY OF CHRISTMAS
A welcome return to this concert of glorious seasonal and traditional music which so perfectly captures the true Spirit of Christmas including,
Bach Opening choruses of Magnificat & Christmas Oratorio, Air on a G String, Handel Ombra mai fu (Handel's largo), Worthy is the lamb, For unto us a Child is Born, Gounod Ave maria, Franck Panis Angelicus, Clarke Trumpet Suite, Stanley Trumpet Voluntary, Berlioz Shepherd's Farewell from L'Enfance du Christ, Adams The Holy City, O Holy Night and Carols for all.
£22.50 £21.00 £18.50 £13.50 £9.50 £6.50

SUNDAY 24 DECEMBER at 2.30pm
THE JOY OF CHRISTMAS
A SPECIAL CHRISTMAS EVE GALA
A special Christmas Eve celebrations for all the family with guest traditional favourites evoking the spirit of Christmas including, Bach Jesu Joy of Man's Desiring, Handel Worthy is the lamb, For unto us a Child is Born, Gounod Ave maria, Clarke Trumpet Suite, Stanley Trumpet Voluntary, Berlioz Shepherd's Farewell from L'Enfance du Christ, Adams The Holy City, O Holy Night with readings from the Brothers Grimm The Little Match Girl and The Birth of the Infant Jesus taken from the Scriptures and Carols for all.
£22.50 £21.00 £18.50 £13.50 £9.50 £6.50

TOWER
RECORDS • VIDEO • BOOKS
WE'RE OPEN NIGHTS & SUNDAYS
PRESENT



HONEY AND RUE
KATHLEEN BATTLE
ANDRE PRÉVIN
INCLUDING:
SUMMERTIME,
KNOXVILLE



VICTORIA - REQUIEM
GABRIELI CONSORT
PAUL MCCREESH
"RECORDING OF THE MONTH"
GRAMOPHONE

CD £11.99 MC £7.99
EACH
Sale ends 5th December UK prices only

THE TOWER DIFFERENCE IS SELECTION
PICCADILLY 0171 439 2500
KINGSTON 0181 546 2500
KENSINGTON 0171 938 3511
BAYSWATER 0171 229 4550
GLASGOW 0141 204 2500
DUBLIN 01 671 3250

Keeping us all in the dark

Magnus Linklater on why the clocks debate angers the North

We live in a long narrow country. Bits of it, in the far North, have more hours of darkness in the winter than other bits in the South. Whether that is enough to justify dividing it into different time zones is a debatable point. Now, however, that is precisely the point to be debated.

John Butterfill, the Tory MP for Bournemouth, who is proposing that Britain should be put on the same time clock as the rest of Europe, says he would be prepared to accept an amendment allowing Scotland to stay on the present time system if it wants to. While England would go over to the European system, Scotland would continue to put its clocks backwards and forwards in March and October.

This would have the effect of extending daylight hours in the South, where Bournemouth is, but delaying the dawn in the North, where Scotland is. Since Mr Butterfill has come top of the Private Members' ballot in the House of Commons, his Bill will at least go to a second reading.

There, however, it will encounter the full force of Scottish opposition. Whenever the vital issues of time, the seasons, darkness and light have reached the floor of the House, Scottish opinion has traditionally prevailed. Mr Butterfill's detailed statistics about the potential reduction of accidents, the benefit to big business and tourism, the savings on heating and lighting, may sound convincing, but they are likely to founder on the simple view from the Highland crofter.

> It is likely to founder on the simple view of the Highland crofter

To be fair, it is also the view of most people living north of the Firth of Forth: it conjures up a powerful image of country children making their way to school in the dark, of farmers struggling with the early-morning milking, of housewives coping with the washing in a northern penumbra. And it is not just theory.

In the 1970s there was a two-year experimental period when time changes were abandoned in Britain and the continental system adopted. Opposition from Scotland grew so strong that the experiment was abandoned: it was accepted that no country could simply ignore the needs of its less populated areas.

Britain is not alone in this. In Sweden, for instance, which is even longer and narrower, the seasonal time-change is widely accepted as the fairest way of dealing with its two extremities. This time around, however, there is an added ingredient.

The idea of introducing a different time system conjures up visions of a country consigned to a permanent twilight zone somewhere on the northern fringes of Britain. Already the sounds of protest are to be heard.

Michael Forsyth, the Scottish Secretary of State, has lost no time in mounting a campaign to scotch Mr Butterfill's Bill. He has engaged the support of the Tory Whips' Office to rally party loyalists against the measure and stall its passage when it comes before the Commons for its critical second reading stage early in the new year.

"I am not persuaded by the arguments for change," he says. "It must be stressed that we are one United Kingdom — we do not want to be divided by different time zones."

Opinion from left and right has begun lining up to support him. It would be disruptive, said Labour — and dangerous, said the Lib Dems. But I was surprised to see the Scottish National Party joining in. Alex Salmond, its leader, said that Mr Butterfill's Bill would "condemn the North of Scotland to a winter dawn until almost 10am". I wonder whether he isn't missing a trick. Should he not be advancing the deeply subversive point of view that Scotland will be happy to adopt a different time-zone from England in the hope that it will accelerate other changes? After all, the Scots have always argued for a greater degree of political autonomy. So far, constitutional reform has been witheld, but why not opt for temporal change in the meantime? Time devolution might prove to be the slippery slope leading on towards separate status, and, who knows, complete independence. If dawn is to rise earlier in Scotland than in England, Mr Salmond should be arguing, why not a new constitutional dawn as well?

It may be that this is the risk Mr Forsyth sees ahead. He is currently maintaining that any move to give Scotland its own assembly would simply whet the appetite for even greater political reform. Giving it a different time zone would emphasise the difference between the two nations rather than cementing them together. It would also, of course, be a nightmare for industry, for families divided between North and South, and, dare one say, for politicians.

Even now, the business of ringing up continental Europe has to be preceded by one of those tiresome calculations that depends on the time of year as well as the time of day. Paris is currently one hour ahead of London, so you wait until *l'heure du déjeuner* plus one before dialling that vital contact on whose goodwill you depend. Come March, you forget all that, and try to remember whether it is the other way round or the same way it always was.

Substitute Edinburgh for Paris, and the capacity for irritation, interrupted sleep and missed deadlines is immeasurably increased. For those who find it difficult anyway to work out whether the clocks go backwards or forwards each time, there are here the seeds for potential disaster. A country divided by time becomes a country seriously at odds with itself.

In the interests of sanity, therefore, Mr Butterfill would be well advised to forget the amendment and fight his battle on familiar territory. There, of course, he will have to slug it out with the Scots. Will he be any more successful than his predecessors? Time will tell.

As the Princess of Wales visits Argentina, **Jan Morris** examines Wales's greatest colony

Princess pays homage to Patagonia

Today the Princess of Wales is due to fulfil one of the more anomalous of her engagements as roving Ambassador of the Heart. The unfaithful wife of an adulterous heir to the British throne, she will be visiting the Welsh settlements of Argentine Patagonia, started in the 19th century specifically to give Welsh people a God-fearing, Bible-loving New Wales of their own, far from English influence and well away from the British Empire.

No wonder John Humphreys, one of the local mayors, has already declared her to be unwelcome — "our ancestors came all the way to remote Patagonia to defend our identity and language, and for us the Princess represents those who wanted to take those away from us".

Y Wladfa, The Colony, was founded in 1865 on the inspiration of a hotly nationalist nonconformist minister, the Rev Michael D. Jones of Bala. Three waves of settlers went there, perhaps 3,000 Welsh people in all, and despite fitful and often quarrelsome beginnings (including the arrival of Butch Cassidy and the Sundance Kid, who murdered Mr Jones's own son), the colony survived to be one of the legendary Welsh achievements of history.

Its pioneers, those that stuck it out, opened up totally undeveloped tracts of country, explored new territories, established towns and villages that thrive to this day; and best of all, they managed to do it all while maintaining generally friendly relations with both the indigenous Indians and the Spanish-speaking Argentinians. If there can be said to be a totally benevolent example of overseas colonisation, this is it.

Y Wladfa was, of course, resolutely Welsh from the start, and the Argentinians allowed it autonomy under their own suzerainty. Its language was Welsh, its loyalties and traditions were Welsh, its laws and its constitution were based on the conviction of absolute equality before a nonconformist God — women had the vote half a century before they got it in Britain. The very idea of hierarchy was abhorred there, and the economic ideal was one of self-reliant co-operativism.

The colony coalesced into two main settlement areas: one an irrigated agricultural valley near the coast, the other a magnificent stretch of ranching country, called by the Welsh *Cwm Hyfryd*, Lovely Valley, in the lee of the Andes to the west. Both had their chapels, their *eisteddfodau*, their Sunday schools, their Welsh newssheets: and today both have their graveyards full of Evanses and Williamses, Joneses and Morgans.

Above ground, by the nature of things, the Welshness of *Y Wladfa* has weakened. Its autonomy faded long ago, as the Argentine Government extended its full authority into these southern regions (so conveniently opened up for them), and ethnically it has inevitably been mutated by intermarriage with Spanish Argentinians.

The Evanses and the Joneses of today are, of course, all Argentine citizens, and many have Spanish Christian names. Often, only the old people in a family still speak Welsh. Chapel services are frequently in Welsh and in Spanish, and there is no resident Welsh-speaking clergyman. The century-old newspaper *Y Drafod* is now more like a family newsletter. In another half century, I dare say, the Welshness of Patagonia will be hardly more than a happy memory, a historical curiosity, or a hobby.

But in the meantime, the old loyalties are vigorous indeed, and the links with Wales are enthusiastically maintained — with *Cymru Cymraeg*, that is, Welsh-speaking Wales, which is almost synonymous with nationalist Wales. There are always representatives from Patagonia at the *Eisteddfod Genedlaethol*, the National Eisteddfod. Welsh chapel ministers and language teachers go to Patagonia.

The Red Dragon is everywhere in Trelew, Gaman, Esquel and the other old Welsh settlements. Touristy tea rooms thrive, with good strong tea, *bara brith*, pictures of ancestral Welsh villages, tea-cloth maps of Snowdonia, love-spoons on the walls and pamphlets from the Welsh Tourist Board. Welsh-speakers are easy to find still, and for idle and faltering speakers of the language like me *Y Wladfa* offers the only Welsh discourse anywhere in which we cannot relapse into English — the Patagonian Welsh all speak Spanish.

And if *Y Wladfa* is on its way out, it is going out benignly. There seems to be no resentment, and although the Welsh are now vastly outnumbered, and there can be few citizens of purely Welsh blood anyway, there is still plenty of Welsh pride. The Welsh reputation in Argentina is a happy one — as Bruce Chatwin once wrote, "the Welshmen cheered up all who saw their bright and weatherbeaten faces" — and a visit to the old colony, with its half-Hispanicised Welsh cowboys and its dear old ladies at chapel meetings, is enough to lift any loving Welsh heart.

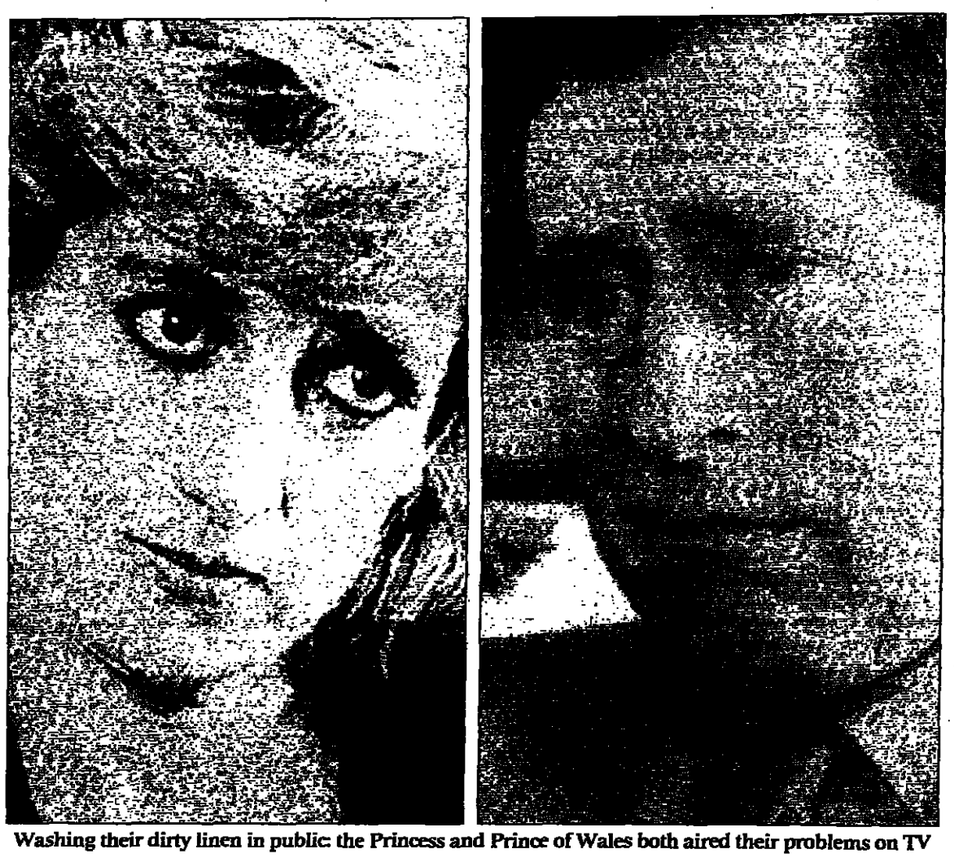
Whether it will lift the Princess of Wales's heart remains to be seen. Her visit was arranged, I assume, by some well-meaning functionary who assumed the "Wales" in her title to have a more than formal significance. As a scion of English aristocracy, not to mention an appendage of English royalty, she may find it hard to respond to folk-memories of life in the 19th-century Merionydd, or to discuss with much conviction the prospects of a Welsh Assembly in Cardiff.

I will make a prophecy, though. The Patagonian Welsh are among the kindest and most welcoming people in the world, and I bet you anything that by this evening Mr Humphreys, having done his historical duty with that fiery statement, will be eating Welsh cake out of the Princess's hand.

Sleeping with the enemy

Whatever was said in that now famous *Panorama* interview, there were no 'constitutional' implications

Simon Jenkins



Washing their dirty linen in public: the Princess and Prince of Wales both aired their problems on TV

Reverberate hills halloo her name and make the babbling gossips of the air cry out. The Princess of Wales loved and lost a soldier. She consoles herself in therapeutic communion with the entire world. The world attends agog. The BBC makes a fortune. On Wednesday I dared offer peace-in-Bosnia as a more important matter for this page. I now admit defeat. Commentators are paid to comment.

There are ceremonies at which we British are superb. We lead the world in royal marriages, VE-Day fly-pasts, openings of Parliament and state banquets. We blow a fine trumpet. We now mean to stage the best ever divorce, a divorce with class, a divorce that will stun the nations and wipe their petty affairs from every front page. Our best journalists, our most articulate politicians, our noblest courtiers, even the majestic BBC is summoned to the call. Britain will take the gold medal for marital savagery. We will be top at pre-emptive malice, unbeatable at revenge. For infidelity in high places we shall lead the world. There is no nook, no cranny of personal misery our media scions will not prise into the public gaze, and gift-wrap and sell for pieces of silver.

For half an hour last Monday the man from *Panorama* teased and feinted his way across the stage before putting the Sex Question. The world tensed. In 1981, every happy couple had "shared the joy of Charles and Di". Now every unhappy couple was on the edge of its seat. Unhappiness is so much more interesting. Charles had thrown himself first on the sword of confession. Would she?

Diana lowered her head, flashed her eyes and charged forward. "Yes, and I adored him." Millions gasped their acclamation. Had he been watching, Tolstoy would have burnt Karenina. Flaubert would have wept in his soup and Sam Goldwyn fired a thousand scriptwriters. Hollywood admitted defeat and reached for its cheque book. I smacked my fist in my hand. Name me a nation that could do it better.

Truth to tell, I find the whole thing sickening. Of course other people's marital miseries and sexual infidelities are intriguing. It is well-known that at the moment of marriage breakdown, each party craves attention and support against the other. This is a syndrome on which lawyers and journalists have long preyed. I am told that talking out one's anger can be therapeutic — witness a thousand starlets and politicians' mistresses. All dignity is cast to the winds. The desire for revenge, which "Diana's friends" say was the motive for her revelation, has long fuelled the engine of yellow journalism.

Why the BBC felt the need to keep such company is beyond me. This is a body of distinguished journalists whose executives sneer at the tabloids, deplore intrusion on privacy, uphold the family and profess high-mindedness. Initiating this interview involved the old *News of the World* foot-in-the-door technique of pretending to do a serious story. The Corporation's flagship news magazine, *Panorama*, was used as the vehicle, its producers purporting to research a series on the British constitution. They exploited the Princess's extreme vulnerability and she exploited their ambition for viewers. Just as the heart has reasons that the mind knows not of, so too does the corporation. From what I saw, *Panorama* plainly made its excuses and left Kensington Palace before discerning the royal view on Bagehot, Dicey and the doctrine of separation of powers. Perhaps there is a sequel on the cutting-room floor.

Instead there was a thumping great sex scoop. In conveying it, the Princess was induced to cheat on her staff, insult the competence of her husband and surely devastate her children and their teachers. Her professed ambition was to be regarded as a caring mother and "queen of hearts" to the world, a sort of Evita in hotpants. It is hard to see how her confession contributed to that goal. But as the hack in the mac says, consequences are not my business, luv, I'm just here to tell the story.

What gave the game away was the BBC's desperation to load its scoop with pretentious constitutional implications, presumably to protect it against accusations of salaciousness. The only item of news in the programme was the question and answer on adultery. Yet every department, from *Newsnight* to the *Today* programme, was put on a war footing to boost the show's high seriousness. I lost count of the number of phone calls summoning me to television and radio studios to "discuss the constitutional implications of The Interview". There were, perhaps, psychological implications, and certainly ethical ones. There were no constitutional implications.

Britain is a democracy. The Queen is titular monarch and head of state and remains so despite all the corporation's best endeavours. She will be succeeded in that benighted job by Prince Charles and then Prince William. These three will more than see me out. Whom they choose to sleep with is a matter for them. Democracy can stand the shock.

If members of the Royal Family wish to discuss their sexuality with half the universe, that is their decision. If a television company wants them to prattle on about their miserable marriages, there will always be an audience. Oprah Winfrey, Kilroy Silk and Anthony Clare do this sort of thing with skill. But to grace such talk with attendant pundits and "constitutional implication" is like the tabloids prying into bedrooms and gyms on the ground that they are "testing royal security". Sometimes the profession of journalism climbs a Matterhorn of hypocrisy.

The British constitution is based on Parliament. If at some future date, it chooses to alter the terms and conditions of the job of monarch, so be it. That will be the outcome of a democratic process and is not at issue today. We have monarchs enough in line. As for their spouses, at this end of the 20th century we can surely let them choose. If we do not like what we get come the next coronation, too bad. We either lump it or get a different monarch: there is precedent for both. The post-coital, post-*Panorama* constitution is identical to the pre-coital one.

This marriage of incompatibles was always going to end messily. Conducting the endgame in a flurry of publicity may entertain the world, whose appetite for *Schadenfreude* is unbounded. It can only increase the agony of the individuals. Like litigation, publicity is a weapon in the strife and must cause great pain to the children. It is plain that the sooner the Prince and Princess of Wales take advantage of the divorce laws, the sooner they and the Royal Family will be rid of this blight. Both will find new partners and new happiness, and their children can settle into a new rhythm of life.

In this they will be like hundreds of thousands of their fellow citizens. Just as the institution of marriage is essentially experimental, so the institution of divorce is essentially humane. If this dreadful saga serves no other purpose it might relieve other divorcees of some burden of guilt, and make their children feel a little less alone.

It points up the added humanity of Lord Mackay of Clashfern's admirable reform proposals.

In the blood

AFTER BLURTING out his suggestion that the Princess of Wales was suffering from the "advanced stages of paranoia", the tank-shaped Armed Forces Minister should check his antecedents for similar symptoms. Nicholas Soames is a cousin of the Princess.

Both he and Diana are descended from Charles Spencer, the 3rd Earl of Sunderland, who died in 1722 and was one of the principal Secretaries of State in the reigns of Queen Anne and George I. The cumbersome minister and the Princess are separated only by seven generations, and Soames's grandfather kept the family name: Sir Winston Spencer-Churchill.

"Nicholas Soames's bloodline can be traced back directly to the 3rd Earl's son Charles," says an expert on such matters. "Diana's line comes through the 3rd Earl's son John."

The Churchill family is none too sound either. Gladstone once remarked: "There never was a Churchill from John of Marlborough that had either morals or principles."

When Soames was first married in 1981 to Catherine Weatherall, the Prince of Wales was best man and Lady Diana Spencer was a guest. After the Soameses divorced in 1990, the Prince of Wales remained loyal to Nicholas, but Diana became best friends with Catherine. "They will have talked about Nicholas and his blunderbuss reaction to *Panorama*," warns one of the Princess's camp.



The Princess and the Minister: are they by any chance related?

Going, gong

THE SURPRISE in intelligence circles is not the appointment of the youthful 48-year-old Stephen Lander to lead MI5, but the fact that Stella Rimington, the outgoing incumbent, has not received the customary gong. One would have expected her to be Dame Stella by now — her predecessor was knighted two years before he retired.

Security sources say she has been overlooked because she fell foul of the Cabinet Secretary, Sir Robin Butler. He was less than pleased, apparently, by her televised Dimbleby Lecture in June 1994 when she disclosed that MI5 was spending half its budget fighting Irish terrorism. Just as the Princess of Wales failed to clear her televised role, so too did Mrs Rimington.

Hippo kebab

POLITICIANS in South Africa are splashing about in a murky row about a hippo eaten by members of the Inkatha Freedom Party at a barbecue attended by Chief Mangosuthu Buthelezi. It's not so much the ethics of eating hippopotamus that concerns the African National Congress as who paid for it. ANC spokesman Mlungisi Ndlela claims that the IFP has roasted "public property" because the hippo belonged to a game reserve financed by taxpayers.

An IFP organiser from Natal denies this, although he admits he supervised the capture of the hippo and its cooking at a barbecue. "I didn't see anything wrong with it, there were plenty of hippos," he said. The ANC retorts that the IFP hides a "secret passion" for hippo cook-ins.



"So we're agreed — a queen of hearts trumps a king"

Pop pants

ERIC CLAPTON was turning back the pages at a *Tatler* party this week at Mr Chow's restaurant in Knightsbridge. "I've always come here since the Sixties because you could get good food late," he said. "Late for me is 11 o'clock nowadays but even when I was young and out of it, I'd always crash out before midnight." Bryan Morrison, the millionaire pop promoter, elaborated: "We all used to come in here and have wild nights. Many a time I've finished up the evening sitting here just in my underpants."

Match play

PEACE and marital bliss have at last come to golf. With the gushing slogan "A golfing match that's made in heaven", a Sussex-based golf club is hosting the first National Married Couples Matchplay Championships.

Mannings Heath Golf Club claims to be "marrying the virtues of husband and wife golf partnerships" in the competition which is being publicised by Melanie Faldo, who split up from her former husband Nick in July 1985. Nick is now separated from his second wife.



Nick and Melanie Faldo

● *A tenor on the park has encountered arboricultural problems. Staying at the Hyde Park Hotel, José Carreras was considered to be in mortal danger because an ailing tree was about to fall through the window of his suite. The Royal Parks had to co-ordinate with Carreras so as not to disturb his sleep. It took three days to cut down.*

P·H·S

هكذا من الأصل

هكذا من الاصل

A PRESIDENT CALLS

Ulster must look beyond Clinton's visit

President Clinton's trip to Northern Ireland next week has been described as the insurance policy of the peace process. In Ulster, the visit has been eagerly anticipated as one of the most significant dividends of the IRA ceasefire, a celebration of the gradual normalisation of life in the Province. Aware of this portentous symbolism and of the role played by Washington in the advancing of nationalist interests, republican hardliners seem to have accepted that a return to bloodshed would be a tactical disaster before Mr Clinton's trip. Now they are reported to be looking beyond next week's political pageantry and considering a return to the gun.

That such a visit should be happening at all is remarkable. Given the scale of the Irish-American vote and American romanticism about the island, the President's visit will do his re-election prospects no harm. But his decision to make such a journey is also a recognition of Anglo-Irish diplomacy and what it has achieved. Without the Downing Street declaration, paramilitary ceasefires and 15 months of peace, this trip and the fanfare which has preceded it would have been unthinkable.

It is unfortunate, therefore, that the trip should coincide with the most serious impasse in Anglo-Irish relations since the declaration in December 1993. Yesterday John Major and John Bruton, the Taoiseach, failed once again to set a date for a summit meeting on Ulster's future — the fourth time they have spoken by telephone this week. The sticking-point remains Mr Major's absolutely justified commitment to so-called "Washington Three", the principle that all-party talks cannot begin before the IRA has made a token act of disarmament "to demonstrate good faith".

The latest threats emerging from republican circles confirm how important this precondition is: the Unionist community cannot be expected to negotiate with a gun at its head. Nor, as the Unionist leader, David Trimble, has made clear, has it any intention of doing so. Yet the Irish Government believes that Mr Major is being rashly inflexible at a time when imagination is badly needed. Dublin would like further compromises to appease republican sentiment; in particular, it wants "Washington Three" to be reviewed by the proposed international commission for disarmament, thus transforming this key principle from an absolute precondition into a debating point.

Mr Clinton, it seems, will be denied the chance to pull a rabbit — or a dove — out of the hat. Unless Mr Bruton and Mr Major reach agreement before Tuesday, there will be no major announcement to coincide with the walkabouts and the handshaking. The mood is bleak in the Province this weekend. But current frustrations are no excuse for fatalism. The prospects of the peace process should not be confused with the success or failure of a presidential visit.

All parties should look beyond next week. First, the loyalist terrorist groups should begin disarmament. The argument of Sinn Fein-IRA, that it is psychologically impossible for republicans to surrender weapons, would seem politically feeble if their paramilitary opponents had made the leap which the British Government demands. A token public gesture by the Ulster Volunteer Force or the Ulster Defence Association would increase the pressure on the republican movement immensely.

Secondly, Mr Trimble should pursue his proposal for a peace convention, where delegates from all parties could negotiate on the basis of electoral mandate before disarmament had commenced. Although this idea is unlikely to become reality, it illustrates the freshness of Unionist thinking since Mr Trimble became leader. Sinn Fein-IRA is doubtless enjoying its latest round of sabre-rattling. But it should ask itself whether the prospects for peace and a lasting settlement will ever be so bright. If the violence begins anew, it may be a very long time before a President visits Belfast again.

BOTTOMLEY'S BUILDINGS

Why be remembered for a touch of the tower block?

Are you thinking already of Christmas presents? One for Virgina Bottomley, perhaps? Then buy her little plastic replicas of tower blocks — if you can find any. If you cannot, get her that waspish pamphlet by Tom Wolfe, *From Bauhaus to Our House*. An attack on the follies of modern architecture, Wolfe's book is just what the National Heritage Secretary should read — and soon.

It may, alas, be too late already. In a decision that will bemuse some and outrage many, Mrs Bottomley announced yesterday that three of London's most brutish buildings — Centre Point, New Zealand House and Millbank Tower — will be listed because of their "special architectural merit". To most Londoners, who have failed to see merit in these buildings for three decades now, the better solution would be to pull them all down. If the Pruitt-Igoe projects could be dynamited in 1972, why not Centre Point in 1996?

There is nothing wrong at all with listing modern buildings; nor is there anything wrong in listing very tall buildings. One has only to visit New York, Chicago or Hong Kong to see how exhilarating skyscrapers can be: the Chrysler Building, for example, is one of the most stately ever conceived in the many ages of architecture, and I.M.Pei's Bank of China tower in Hong Kong is as stylish as it is tall. Cesar Pelli's exultant Canary Wharf building — at One Canada Square — is at least faithful to the skyscraper-idiom invented in Chicago at the end of the last century. But the buildings listed yesterday by Mrs Bottomley have none of these virtues, not even that of especially imposing height.

Why cannot we be more clear-headed about the preservation of our postwar architecture? Whether a modern building is listed or not should depend on two principles: first, is it a thing of beauty, and an asset to the general townscape? And secondly: is it, technically, an irreplaceable example of an architectural type, school or genre? Buildings mooted for listing need not satisfy both criteria: one, alone, should suffice. But where — as with Centre Point, New Zealand House and Millbank Tower — the structures satisfy neither, the case for their preservation cannot be a serious one.

Ugliness is inherent in each structure: none of the three buildings listed by Mrs Bottomley is in harmony with the surrounding townscape. New Zealand House, for example, introduces an alien vertical accent in Haymarket and Pall Mall — a handsome, predominantly 18th and 19th-century quarter of London. The cuboid clumsiness of the Millbank Tower scars the riverbank profile of the capital. And Centre Point, the least-loved of the three, is so unlovely that it qualifies for a Tom Wolfe label: it looks like "a duplicating-machine replacement-parts wholesale distribution warehouse". Actually, it is worse — it is unusable.

Mrs Bottomley can still change her mind. We would particularly like her to do so. In listing the tower blocks, she has made a hideous mistake. Does she really want them to be known to future generations as Bottomley's Buildings?

KNAVE OF HEARTS

A new boss for 007's oldest enemy



"Sit down, Bond." M. gestured to the chair opposite her across the pink leather desk.

"What a pretty scarf, Ma'am!" Bond said. "Georgina von Etzdorf? That must have made a hole in your salary-cheque."

"Marks & Spencer, actually. You never change, Commander," snapped M. "Still the same old sexist dinosaur of the Sixties. I have something more serious to talk about than name-dropping of designer scarves."

Bond felt his interest aroused for the first time since the Berlin Wall came down and SMERSH came over from the cold in wolf packs. The war had changed, but the cold warriors remained the same, their occupation gone. A bastard quotation slipped into his mind. "Those whom the Gods wish to destroy, they first make bored."

"You have heard that our friends over the river are changing their Director-General?" asked M. "Stephen Lander?" replied Bond. "Worked on secondment with us in counter-intelligence. I helped him out of a provisional honeypot in South Armagh." Bond slipped his hand into the inside pocket of his New & Lingwood blazer, pulled out his gun-metal case from Hermès, and tapped a Morland Special with the three gold rings.

"Not in here, Commander," growled M. "The whole of Ceauşescu Towers is a smoke-free zone. If you want to ruin your lungs, you must go to the smoking-room in the basement." Bond took out a packet of Fisherman's Friends, bought only at Culpepper's in Cambridge, and to be sucked not chewed. He stared across the brown river at MI5 in Thames House. "I see what you mean, Ma'am," he said. "This is a wonderful opportunity to get rid of the real enemy. Lander belongs to the Oxford and Cambridge. I have contacts with some of the old and bold there. They would help me to have Lander terminated with extreme prejudice, as Felix Leiter puts it, over the brown Windsor. With no publicity."

"Life is not like that any more, Bond," said M. "I am afraid that these days we have to pretend that we are on the same side as SMERSH, and even MI5. Stella Rimington has let the light in on our shadowy world, and taken funding and functions from us as well as Scotland Yard. I want you to go to Brussels to represent us on the Nato committee harmonising procedures on the European intelligence and security services. It may not be quite Istanbul, and there will be less opportunity for gratuitous sex and violence, but I am sure that you will be able to attract your usual cohort of Bond girls."

Bond sighed. That was the trouble with the world today. No more Evil Empire or home firm. No more lovelies with a killer squeeze of their legs. Nobody took the trouble to do a really sinister interrogation any more. Then his eye caught the queue for the local multiscreen showing *Goldeneye*. He allowed himself a wintry smile in the mirror. At least if he had to be a post-modernist 007, his fans still loved him for his dinosaur ways. If he could no longer be king of the Cold War, he had a role as the knave of the people's hearts.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 0171-782 5000

Public roles, responsibilities and due respect for royalty

From Lieutenant-Commander Adrian Stewart, RN (retd)

Sir, So "senior Conservatives" — not a group one instantly associates with sound marriage guidance — envisage that Prince Charles will divorce (report, November 22; also letters 22, 23 and 24). I hope someone with more authority than I will make the opposite proposal — reconciliation and forgiveness, each way.

Yours faithfully,
ADRIAN STEWART,
The Annet, Oswaldkirk, York.
November 22.

From Rabbi Dr Jonathan Romain

Sir, Yes, there is a special role that, amongst others, the Princess of Wales can play. Her marital problems are not unique but reflect those of thousands of couples throughout the country. Separation and divorce may be regrettable, but are a prominent feature of British life and likely to stay so.

She, and her husband, could provide models of how to disengage maturely and sensitively. At a time when most divorces are acrimonious and confrontational, they could try to show how to part amicably, maintain good relations with an extended family and make the children's interests paramount.

In this way, even at this late stage, she could help turn a desperately sad personal situation into an important national example.

Yours faithfully,
JONATHAN ROMAIN,
9 Boyne Hill Avenue,
Maidenhead, Berkshire.
November 23.

From Miss Virginia Douglas

Sir, For me, the Princess of Wales's plea for "a role" has echoes of the late Duke of Windsor pleading after abdication for a job.

By that the Duke did not, in my view, mean a post where he could make a worthwhile contribution away from the public eye: he wanted the limelight, the adulation and the whole lifestyle pertaining to a prince but without any of the sacrifices of personal freedom and fulfilment which went with it. Other members of the Royal Family made these sacrifices, and in doing so earned our respect.

Yours faithfully,
V. S. DOUGLAS,
73 Ormeley Road, SW12.
November 21.

From Mrs Sandra Phillips

Sir, Mrs D. M. Dudley (letter, November 20) asks if the BBC has any consideration for the Queen's personal feelings. Did Prince Charles consider the personal feelings of his wife, children, parents and family when he gave his interview last year?

Yours faithfully,
SANDRA PHILLIPS,
Ty Gwyn, Treoes,
Nr Bridgend, South Glamorgan.
November 20.

From Mrs Ann Herold

Sir, John Grigg's remark in his article on the monarchy "Whatever offence she has given ..." (November 22), made me choke on my tea and toast.

What offence? She was an innocent young girl who was used by a man and his family for the most cynical of motives. Is it surprising she feels hurt, paranoid even?

Yours sincerely,
ANN HEROLD,
24 The Red House,
Park Lane, Salisbury, Wiltshire.
November 22.

From Mr Jonathan M. Lewis

Sir, The Princess of Wales's interview has initiated a nationwide debate about the allocation of responsibility for the position in which she finds herself. Is there any single member of the press or the media who is prepared to accept a scintilla of this responsibility or — better still — now to lay down his pen or his lens?

Yours faithfully,
JONATHAN LEWIS,
5 Shelbourne Close,
Pinner, Middlesex.
November 22.

From Mrs Brenda Maitland

Sir, What an indictment of the press the Princess's interview was. No marriage could survive the cruelty of the persecution by the media that she and her husband faced and tried to cope with. Those who criticise the Prince and Princess would do well to consider first what their own reactions would have been in those circumstances.

Yours faithfully,
BRENDA MAITLAND,
Heron's Lake,
Milland, Liphook, Hampshire.
November 23.

From Mrs Elizabeth Hilton

Sir, I feel that Princess Diana has set women back decades.

I am a teacher. I am in education because I believe that women have a role in the workplace. I work hard under a great deal of stress with family responsibilities and I cope.

What women need is a role model that is an intelligent, busy, working woman who does not collapse under the strain. What I saw on television was a beautiful, unintelligent woman who seems highly manipulative and spends a great deal of time not coping.

Yours faithfully,
ELIZABETH HILTON,
20 North Avenue,
Gosforth, Newcastle upon Tyne,
Tyne and Wear.
November 21.

From Mr B. D. Burrell

Sir, This post-natal depression must be sheer hell when trying to bring up a baby, or pleasing a husband, or fitting in with and accepting the traditions of royalty.

Thank God it doesn't affect you at film premieres and ski resorts, or when choosing one's wardrobe.

Yours sincerely,
BRIAN D. BURRELL,
5 Guston Gardens,
Kirton, Ipswich, Suffolk.

From the Editor of The Inverness Courier

Sir, Matthew Parris (Political Sketch, November 22) singles out *The Inverness Courier* for not covering the Princess of Wales's interview, saying it "must answer for itself".

The *Courier* is a local bi-weekly, publishing on Tuesdays and Fridays, and contract printing arrangements demand that we go to press at 1.30pm on a Monday for our Tuesday edition. Since *Panorama* was not screened until 9.40pm on Monday and no advance transcript of the interview was available, there was little the *Courier* could do other than fulfil its normal function — cover the news relating to Inverness and district.

Yours faithfully,
JOHN MACDONALD,
Editor,
The Inverness Courier,
12-14 Seafield Road, Inverness.
November 22.

From Mr Michael Donley

Sir, Why not a republic — with Diana as president, of course?

Yours hopefully,
MICHAEL DONLEY,
72d Woodstock Road,
Witney, Oxfordshire.
November 22.

Press and privacy

From Lord Wakeham, Chairman of the Press Complaints Commission

Sir, To make the position absolutely clear to Sir Louis Blom-Cooper (letters, November 20 and 23), my article in *The Mail on Sunday* set out a principle which we all know to be true: privacy is a right to which we are all entitled but which our own actions can compromise. The article did not draw inferences from that or apply it to any particular individual. Our freedom to adjudicate any complaint on an issue touched on in that article is therefore not affected.

In taking the Press Complaints Commission forward over the last 11 months, I have recognised that its effectiveness will only be increased if the industry it presides over is from time to time reminded about its own Code of Practice and the implications of the decisions which the PCC builds up by the application of the code in complaints adjudications. My article did that and reminded all members of the public that while the press has its responsibilities, it has its duties as well.

The main criticism of Sir Louis's Press Council as noted by the Calcutt committee was that it was "ineffective as an adjudicating body". It is in part because we have learnt from these experiences that the PCC now commands the widespread support of the press as a mature and responsible custodian of the industry's own Code of Practice and is increasingly being recognised as an effective complaints-handling body.

Yours faithfully,
WAKEHAM, Chairman,
Press Complaints Commission,
1 Salisbury Square, EC4.
November 23.

The greatest escape

From Brigadier Michael Addison

Sir, Major-General Eric Mackay's most terrifying wartime encounter (obituary, November 23) was not with the Germans at Arnhem but with the matron of the Edinburgh Royal Infirmary afterwards.

Under cover of the blackout, and aided by *maquisards* recruited from his nurses, he led a successful escape from the hospital followed by a night raid on the surrounding pubs.

He and his companions were unfortunately recaptured during the extraction phase, when they crashed their wheelchairs into a rhododendron bush while attempting to evade a hospital patrol.

Eric was summoned by the matron the following morning. She gave him what he described as a man to man talk, from which he thought himself lucky to have escaped alive.

Yours faithfully,
MICHAEL ADDISON,
The Clockhouse,
Sheepstead, Marcham,
Abingdon, Oxfordshire.
November 24.

Quality of the clergy

From the Reverend P. N. Jeffery

Sir, To blame the clergyman when congregation numbers drop (report, later editions, November 16) is as unfair as to blame the doctor when people die. Most priests struggle faithfully to present the claims of God to their parishioners and to bring the needs in their parish to God. Morale is not helped by unsympathetic leadership.

Dr Carey's thoughtless utterances are just another burden the clergy now have to carry.

Yours faithfully,
PETER N. JEFFERY,
The Rectory, Turvey, Bedfordshire.
November 16.

From the Reverend Canon M. W. Dittmer

Sir, Bishop Holloway, head of the Anglican Church in Scotland, is reported (November 16) as saying that biblical morality is out of date.

In about five weeks time we will be celebrating the birth of Jesus, the coming into the world of God's Word. That Word has been faithfully carried across the world for almost 2,000 years by the Church and very many have died in its defence. Its appointed guardians have been the bishops, who, at their consecrations, have promised to uphold this spiritual and moral teaching.

If Archbishop Carey considers that many clergy are ineffective, what else does he expect when the Christian standards that they teach are negated week by week by some bishop or other?

Yours faithfully (one of them),
MICHAEL W. DITTMER,
Greenacres, Summerhedge Lane,
Othery, Bridgwater, Somerset.
November 17.

From the Rector of Armitage

Sir, In view of the Archbishop's remarks are we to assume that Our Lord would have had more followers at the time of his crucifixion had he been better trained?

Yours faithfully,
D. R. H. THOMAS,
The Rectory, Hood Lane,
Armitage, Rugeley, Staffordshire.
November 16.

School evacuation

From Mr C. N. Vokins

Sir, The bold statement in the obituary (November 21) of F. M. Heywood, Master of Marlborough College between 1939 and 1952, that Marlborough was "luckier than some schools in not being evacuated" implies that life was easier for Heywood than it was.

The truth is that Marlborough might have been evacuated in 1942 and 1943 had Heywood not kept an agreement, made by the previous Master, to share the college premises during the day with the City of London School.

Thus one school could be evacuated rather than two.

Yours faithfully,
C. N. VOKINS
(Assistant Master,
City of London School, 1926-68),
83 Pilgrims Way, Kemsing,
Sevenoaks, Kent.
November 21.

Alcohol and the young

From Dr John Rae

Sir, The report by the Royal Colleges of Physicians and Paediatricians, *Alcohol and the Young* (details, November 22), is an important contribution to a debate that is too often confused because we are not clear what it is we are trying to prevent.

The legal drinking age is five. The legal buying age is 18. What do we want to happen between those two ages? The report fails to address this question, yet it says that the average alcohol consumption for 13-year-old boys is four pints of beer or the equivalent a week. Surely that is precisely what we should be trying to prevent. Regular alcohol consumption should not be part of the lifestyle of 13-year-olds.

The report recommends raising the price. But why should everybody pay more when the problem is caused not by cheapness but by adult irresponsibility? Where do the 13-year-olds get the alcohol from? Why do their parents not stop them drinking regularly?

The report implies that the drinks industry also acts irresponsibly by targeting alcoholic colas and lemonades at the teenage market.

To blame these new drinks for a very old problem is illogical. Even so, I do not think the industry can dismiss criticism that easily. Its leaders cannot control what its small and peripheral companies are doing, but they can set an example.

Yours faithfully,
JOHN RAE (Director),
The Portman Group (a drinks industry initiative against alcohol misuse),
2d Wimpole Street, W1.
November 22.

Weekend Money letters, page 39

Letters should carry a daytime telephone number. They may be faxed to 0171-782-5046.

Mr Collins and the Bennet entail

From Mr Philip Rossdale

Sir, Baroness James (letter, November 18) is puzzled by why, in *Pride and Prejudice*, Mr Collins, heir presumptive to the Longbourn entail, is not named Bennet.

At the time that Jane Austen was writing *Pride and Prejudice* entails were far more frequent than they are today. They took two forms: a tail male and a tail general. Property held in tail male descended to and through males.

Longbourn was settled in tail male, and so the daughters of Mr and Mrs Bennet could not take it on the death of their father. The next to take, being a paternal relative, should have had the same surname: yet the next to take was called Collins.

The inference is that a previous settlor had entailed Longbourn in tail male, with a requirement that each holder should take and use the surname Bennet. Such a provision was established as valid in a tail male before *Pride and Prejudice* was written, and is still in use.

Mr Collins would take the property in due course — with the surname that went with it. That is one of the reasons Mrs Bennet is so upset: when Charlotte, *née* Lucas now Collins, does come to live at Longbourn, *she* will be called "Mrs Bennet"; and so "if it was not for the entail, I should not mind it".

To emphasise the point, Jane Austen shows that Rosings was settled in tail general, and could therefore descend on a female. Mr Collins says that Lady Catherine de Bourgh's daughter was the *heiress* of Rosings.

Jane Austen does not use the word heiress elsewhere: it is the technical term for a female entitled to entailed property on the death of a holder not leaving a male heir. Lady Catherine says she saw "no occasion for entailing estates away from the female line. It was not thought necessary in Sir Lewis de Bourgh's family".

Yours faithfully,
PHILIP ROSSDALE,
10 Old Square, Lincoln's Inn, WC2.
November 21.

From Mr Martin de Bertodano

Sir, I suggest that Miss Austen, while correct in the substance of what she wrote, did not properly differentiate between an entail and a settlement.

She was by no means the last person to use those terms indifferently: a strict settlement was — and is — unbreakable within its perpetuity period, which was traditionally the lifetimes of heirs who had already been born before the date of the settlement.

The question was discussed in your correspondence columns of April 2, 1929, where it was suggested by the eminent property lawyer, G. R. Y. Radcliffe, that Mr Bennet must have been tenant for his own life only, with remainder to his first and other sons successively in tail male, followed by similar limitations in the Collins family.

This seems to follow on the assumption that Miss Austen (at the beginning of chapter 7) intended to suggest that Mr Collins was tenant in tail male in remainder in default of heirs male of the body of Mr Bennet.

Mr Radcliffe compared the situation which Miss Austen must have envisaged with the special remainder under which the Nelson earldom passed in real life from the heirs male of the body of the gloriously deceased admiral's brother as first earl to the heirs male of the body of his sister Mrs Bolton, and in preference to the first earl's daughters.

Yours faithfully,
MARTIN de BERTODANO,
Pooley Dale & Co,
Bristol & West House,
10-15 Regent Circus,
Swindon, Wiltshire.
November 18.

From Mrs Ruth E. Seed

Sir, I see no problem in Mr Bennet's reference to Mr Collins as "cousin", even if he was quite a distant relative. In earlier days the term "cousin" was used to denote almost any blood relation, as we see in Shakespeare.

As a child, some sixty years ago, I was taught to address and refer to my parents' cousins as "Cousin Emily", "Cousin Nellie", etc, and I imagine many people, especially those with large and complicated families, would still use the term in conversation to cover second, third or even more distant cousins, for the sake of simplicity.

Yours faithfully,
R. E. SEED,
5 Empress Avenue,
Fulwood, Preston, Lancashire.

From Mrs Felicity Luke

Sir, Jane Austen's contemporaries may have raised the same point as does P. D. James, for in her later novel, *Persuasion*, the heir to Sir Walter Elliot's estate is his distant cousin, to whom she gives the same surname.

Yours faithfully,
FELICITY LUKE,
18 Regent's Park Road, NW1.
November 18.

From Mr David Nathan

Sir, Come to that, why didn't Hamlet inherit Denmark?

Yours faithfully,
DAVID NATHAN,
16 Augustus Close, Brentford Dock,
Brentford, Middlesex.
November 20.

COURT CIRCULAR

BUCKINGHAM PALACE
November 24: The Prince Edward, Trustee, The Duke of Edinburgh's Award, today gave a Luncheon at Buckingham Palace.

KENSINGTON PALACE
November 24: The Duke and Duchess of Gloucester were received this morning by the President of the United Mexican States (His Excellency Ernesto Zedillo Ponce de Leon) at Los Pinos, Mexico City.

Afterwards The Duke of Gloucester visited the National Autonomous University and the Institute of Engineering's Earthquake Monitoring Centre and later attended a Luncheon given by the British Chamber of Commerce at Four Seasons Hotel.

The Duchess of Gloucester visited the National Institute for Breathing Illnesses (INER) and later met Children from British Schools in Mexico City in the Papalote Museum.

The Duke and Duchess of Gloucester were present this evening at a Reception given by Mr Adrian Beamish (Her Majesty's Ambassador) and Mrs Beamish, for members of the British Community, when His Royal Highness on behalf of The Queen invested Mr Philip Guilmant as a Member of the Most Excellent Order of the British Empire, at the British Embassy.

THATCHED HOUSE LODGE
November 24: Princess Alexandra, Deputy Colonel-in-Chief of the Light Infantry, this afternoon received Lieutenant Colonel R.C. Lloyd-Williams upon relinquishing command of the 7th Battalion and Lieutenant Colonel J.N.L. Spencer on assuming this command.

Weekend birthdays

TODAY
Sir John Drummond, writer and broadcaster, 61; Mr Francis Durbridge, playwright and author, 83; Mrs Maria Fyfe, MP, 57; Sir Cosmo Haskard, former Governor, Falkland Islands, 79; Miss Daisy Hyams, former managing director, Tesco, 83; Mr Dickie Jeeps, former chairman, Sports Council, 64; Mr Alan Keen, MP, 58; Mr Charles Kennedy, MP, 36; Dr Elizabeth Laverick, electrical engineer, 70; Lord McConnell, 73; Sir Fergus Montgomery, MP, 68; Mr Michael Morris, MP, 59; Mr Paul Murphy, MP, 47; Mr Tony Neary, rugby player, 47; Mr K.J. O'Keefe, cricketer, 46; Lord Richardson of Duntisbourne, KG, 80; Mr Richard Seifert, architect, 85; Mr L.P.L. Shurman, Banking Ombudsman, 65; Lord Tweedsmuir, 84; Lord Weatherill, 75; Sir Peter Wright, former director, Birmingham Royal Ballet, 69.

TOMORROW
Major-General Sir John Acland, 67; Professor Margaret Boden, philosopher and psychologist, 59; Sir Alan Dalton, former chairman, English China Clays, 72; Lord Forte, 87; Sir Brian Goswell, deputy senior partner, Healey and Baker, 60; the Earl of Gowrie, 56; Mr John Gummer, MP, Secretary of State for the Environment, 56; Professor Sir Harry Hinsley, former Master, St John's College, Cambridge, 77; the Most Rev Richard Holloway, Bishop of Edinburgh and Primus of the Scottish Episcopal Church, 62; the Earl of Lovelace, 44; Mr John McVie, rock guitarist, 50; Lord Moore of Lower Marsh, 58; Sir George Quigley, chairman, Ulster Bank, 66; Miss Joyce Quin, MP, 51; Mr A.A.S. Rae, former chairman, Ciba-Geigy, 70; Mr Charles Schulz, cartoonist, creator of Snoopy, 73; Lord Strathcona and Mount Royal, 72; Mrs Barbara Switzer, trade unionist, 55; Mr Keith Vaz, MP, 39; Mr Des Walker, footballer, 30; Mr Norman West, MEP, 60.




Imran Khan, the cricketer, is 43 today; Tina Turner, the singer, will be 56 tomorrow

Forthcoming marriages

Mr J.A. Brown and Miss T.K.E. Cairns
The engagement is announced between Jonathan, younger son of Mr and Mrs Matthew Brown, of Irvine, Ayrshire, and Tracey, only daughter of Mr and Mrs Brian Cairns, of Midleton College, Co Cork, Ireland.

Mr A.D. Farrow and Miss S.A. Hill
The engagement is announced between Allen David Farrow, of Upminster, Essex, and Susan Andrea, younger daughter of the late Mr N.F. Hill and of Mrs Hill, of Benfleet, Essex.

Mr L.P. McLoughlin and Miss M.L. Ryan
The engagement is announced between Leo Patrick, eldest son of Mr and Mrs Pat McLoughlin, of Roscommon, Co Roscommon, Republic of Ireland, and Myfanwy Louise, second daughter of Mr and Mrs Bill Ryan, of Chalfont St Giles, Buckinghamshire.

Mr S.J. Norris and Miss S.E. Porter
The engagement is announced between Stephen, son of Mr and Mrs Peter Norris, of Chandlers Ford, and Sarah, daughter of Mr and Mrs Barrie Porter, of West Wimbledon.

Mr M. Tritton and Miss S. McEntee
The engagement is announced between Mark, elder son of Mr and Mrs Ian Tritton, of the Willows, Rotherfield Peppard, Oxon, and Susannah, eldest daughter of Mr and Mrs Alan McEntee, of Solihull, West Midlands.

Marriage

Mr A.F. Rae Smith and Miss S.L. Peters
The marriage between Mr Alan Francis Rae Smith, youngest son of Mr and Mrs David Rae Smith, and Miss Sarah Louise Peters, only daughter of Mr Richard Peters and Mrs Diana Rees, took place on Friday, November 17, in San Miguel de Allende, Mexico.

Reception

British Safety Council
Dr Douglas Latto, Chairman of the British Safety Council, was the host at a reception held yesterday at Goldsmiths' Hall to mark the sword of honour safety awards. Mr James Tye, director-general, and members of the board of governors, were present.

Memorial services

The Hon Kenneth Lamb
The Duchess of Kent attended a service of thanksgiving for the life and work of the Hon Kenneth Henry Lowry Lamb, former Secretary to the Church Commissioners, held on Thursday in St Margaret's Church, Westminster Abbey. Princess Alexandra was represented by Major Sir Peter Clarke.

Canon Donald Gray officiated, assisted by the Dean of Westminster, who pronounced the blessing. The Right Rev Lord Runcie, the Rev John Halkes and the Rev Ernest Rea, Head of Religious Broadcasting, BBC, led the prayers.

Prebendary C E Leighton Thomson and Mr Stephen Lamb, son, read the lessons. The Rev Dick Stride, brother-in-law, read John Donne's *Death be not proud* and the Very Rev Professor Henry Chadwick, gave an address. The Rev Malcolm A Johnson and Canon Colin Semper were robed and in the sanctuary.

The Lord Mayor of Westminster was represented by the Deputy Lord Mayor, accompanied by Mrs Jiggens. Among others present were:

The Hon Mrs Lamb (widow), Miss Sarah Lamb (daughter), Lieutenant and Mrs Paul Knight (son-in-law and daughter), Mrs Stephen Lamb (daughter-in-law), Lord and Lady Rochester and the Rev the Hon Roland and Mrs Lamb (brothers and sisters-in-law) Mr and Mrs William Allan (brother-in-law and sister-in-law), Dr David Allan (brother-in-law), the Hon David and Mrs Lamb, the Hon Tim and Mrs Lamb, Mr and Mrs Andrew Lamb, Mr and Mrs Richard Adams, Mr Robert Allan, Mr Alexander Allan, Mrs A Allan, Mrs W Allan, Sir Alexander and Lady Bethune, Mr and Mrs David Pike, Mrs J Unsworth and other members of the family.

Viscountess Whitelaw, Viscount Churchill, (Central Board of Finance, Church of England), the Right Rev Colin and Mrs James, the Right Rev Michael Mann, the Right Rev Dr David and Mrs Say, the Bishop of Chelmsford (deputy chairman, Board of Governors, Church Commissioners) with Mr Michael Alison, MP, (second church estates commissioner) and Mrs Alison, Mrs Margaret Laird (third church estates commissioner), Mr Patrick Locke (secretary of the Church Commissioners) and past and present commissioners and members of staff.

Lord Ashley of Stoke, CH, and Lady Ashley, Lord and Lady Balfour of Burleigh, Baroness Brigstocke, Lord and Lady Carr of Hadley, Lord Howe of Aberavon, QC, and Lady Howe (chairman, Broadcasting Standards Council), Lady Plowden, Lady Prior (Chairman of the Governors, United World College of the Atlantic) with Commander Francis Ponsonby, Lord Remnant (chairman, National Provident Institution), Baroness Robson of Kiddington, the Rev Lord Sandford, Baroness Serota, Lady Swann, Lord Tordoff (chairman, Select Committee of European Committees), Lord Wigoder, QC.

Sir Peter Emery, MP, and Lady Emery, Sir Christopher and Lady Slade, Mr and Mrs Jeremy Thorpe, the Hon Alan and Mrs Gordon-Walker, the Hon Mrs Sara Morrison, the Very Rev the Hon Oliver Fiennes, Sir John and Lady Starkey, Vice-Admiral Sir Barry Wilson (Bede House Association), Sir Robin Butler, Sir Geoffrey Cox, Lady Hancock, General Sir Charles Harington.

Sir John Herbecq, Sir Godfray Le Quesne, QC, Sir Paul Osmond, the Rev Sir Derek Pattinson, Sir Reginald Pullen, Dame Betty Ridley, Vice-Admiral Sir George Vallings, Sir William van Straubenzee, Sir Dennis Walters, Sir Roger Young, Sir Geoffrey Johnson Smith, MP, Professor Dame Margaret Turner Warwick, the Archdeacon of York, the Dean of St Paul's.

Mr Michael McCrum (Cathedrals Fabric Commission for England), Miss Melanie Barber (Lambeth Palace Library), Mr Alan Brown and Mrs Alison Seaman (National Society, RE Centre), Mr Marmaduke Hussey (Chairman of the Board of Governors, BBC) with Sir Roger Cary (a consultant to the chairman of the board) and Lady Cary, Mr James Whitbourn (senior producer, Religious Broadcasting), Mr Graham Mytton (BBC World Service), Mr Ron Moore and Mr Andy Whitman (BBC Cricket Club) and past and present members of the corporation.

Mr David Glencross (chief executive, ITC), Mr Michael Bunce (executive director, Royal Television Society), Mr Colin Shaw (director general, Broadcasting Standards Council) and Mrs Shaw, Mr Anthony Smith (President, Magdalen College, Oxford), Mr D R Exham (Headmaster, Bloxham School), Professor Kenneth Gregory (Goldsmiths' College) and other members of the college, Mrs Beryl Schirn (National Asthma Campaign).

Mr Gerald Charrington, Mr Brian Howard, Mr Patrick Ramsay, Mr John Smallwood, Professor and Mrs Colin St John Wilson, Mrs Joy Upton-Hunn, the Very Rev A B Webster, Professor M S Anderson, Mr J H Arkell, Mr Stephen Bonarjee, Lieutenant-Colonel St J Brooke Johnson, the Ven Michael Brown, Mr John Cain, Canon and Mrs R C A Carey, Dr Priscilla Chadwick, Mr Oswald Clark.

Mr and Mrs John Crawley, Mrs Phyllis Cunningham, Mrs Jill Dann, Miss Margaret Douglas, Mr and Mrs Robbie Dunbar, Mr and Mrs Anthony Fennelly, the Rev Barry Fenton, Mr Frank Gillard, Major Richard Gordon, Dr and Mrs D H Grattan, Mr and Mrs Peter Duffell, the Rev Jonathan Goodall, Miss Eileen Gregory, Mr and Mrs John Grist, Mr A D Guthrie-Jones.

Mrs John Halkes, Mr William Harris, Mr Stephen Hearst, Mr and Mrs Edmund Heward, Mr and Mrs Nicholas Hinton, Professor and Mrs Richard Hoggart, Dr Paul Holloway and Dr Alexandra Holloway, Mr D H L Hopkinson, Dr and Mrs Glyn Tegai Hughes, the Rev O J W and Mrs Hunkin, Mr and Mrs David Hunt, Professor and Mrs Howard Jackson, Professor Walter James, Mr Penry Jones, Mr Michael Kinchin Smith, Mrs Suzanne Knight, Mr David Lane, QC, and Mrs Lane.

The Very Rev Dr and Mrs John Lang, Canon and Mrs E de T W Longford, Mr Gerard Mansell, Mrs Michel Mayne, Ms Imelda Messenger, Mr and Mrs Leonard Miall, Mr C A Michelmore, Mr G T M deM Morgan, Mr Patrick Mullins, Mr and Mrs W D Peel Yates, Mr Patrick Ramsay, the Rev Dr Edwin Robertson, Mr Patrick Roche and Mrs Barbara Roche, MP, Mr and Mrs Denys Salt, Dr and Mrs J G H Shaw, Mr and Mrs Colin Shaw, Mr and Mrs J E Shelley, Miss Monica Sims, Mr M A Soole, Mrs Christine Stanley, Mrs Desmond Taylor, Mr and Mrs Maurice Tinniswood, Mrs W Tumlin, Mr Michael Vallance, Professor and Mrs E G Wedell, Mr L West, Mr John Wilkinson and many other friends.

The Ven Samuel Woodhouse
The Bishop of London and the Dean and Chapter of St Paul's were represented by the Ven George Cassidy at a memorial service for the Ven Samuel Woodhouse held yesterday at St Stephen's, City of Bristol. Canon Edwin Morris officiated, assisted by the Rev Patrick Woodhouse, son.

Mr John Avery and Mr St John Hartnell read the lessons. The Right Rev Edward Roberts gave an address

University news

Liverpool
Lord Owen, CH, has been elected Chancellor of the University of Liverpool with effect from January 1. He will succeed Sir Alastair Pilkington, FRS, who died in May.

Cambridge
Gonville and Caius College
Mr Neil McKendrick, Fellow of Gonville and Caius College and Reader in Social and Economic History in the university, is to be elected Master of the college when Professor Peter Gray retires at the end of the academic year.

Bradford
Chief Anyaoku, Commonwealth Secretary-General, and Baroness Chalker of Wallasey, Minister for Overseas Development, have been awarded honorary degrees by *Bradford University*.

Commonwealth Universities
Mr Michael G. Gibbons, Dean of the Graduate School and Director of the Science Policy Research Unit, Sussex University, to be Secretary General of the Association of Commonwealth Universities. He will succeed Dr Anastasios Christodoulou on June 1, 1966.

Service luncheons

Viscount Cranborne
Viscount Cranborne entertained The Devonshire and Dorset Regiment Officers' Association at a luncheon held yesterday in the House of Lords. General Sir John Wilsey, Colonel of the Regiment, attended.

The Royal Irish Rangers
Lieutenant-General Sir Roger Wheeler presided at the London luncheon of The Royal Irish Rangers held yesterday at the Duke of York's Headquarters, Chelsea.

Royal Artillery Council of Scotland
Colonel J.G. Mathieson presided at the autumn meeting of the Royal Artillery Council of Scotland held yesterday at Craigiehall, Edinburgh.

Major-General I.G.C. Durie, Director, Royal Artillery, and Major-General J.D. McDonald, General Secretary of The Royal British Legion, Scotland, were the principal guests at a luncheon held afterwards.

Service dinners

Minewarfare and Clearance Diving Officers' Association
Rear-Admiral A.W.J. West, the Naval Secretary, was the principal guest at the annual dinner of the Minewarfare and Clearance Diving Officers' Association held last night in *HMS Dolphin*. Commander J.W. Arrow, chairman and superintendent of diving, presided.

Not Under Command Club
Commodore I.P. Somervaille, Director of Naval Recruiting, was the principal guest at the annual dinner of the Not Under Command Club held last night in *HMS Nelson*. Commander C.J. Kirwin, chairman, presided.

The King's Regiment
Brigadier J.J. Gaskell, Colonel of The King's Regiment, attended the annual dinner of The King's Regiment Officers' Dinner Club held last night at the Officers' Mess of the 1st Battalion The King's Regiment at Cavalry Barracks, Hounslow. Lieutenant-Colonel C.O. Hodges, Commanding the 1st Battalion, presided.

The Princess of Wales's Royal Regiment
Lieutenant-General Sir Anthony Denison-Smith presided at a regimental dinner of The Princess of Wales's Royal Regiment (Queen's and Royal Hampshires) held last night at Haberdashers' Hall. The Danish Ambassador, Lieutenant-General Sir Robert Ross and Mr P.W. Bedford, Master of the Haberdashers' Company, were present.

The Devonshire and Dorset Regiment
General Sir John Wilsey, Colonel of The Devonshire and Dorset Regiment, presided at the annual dinner held last night at the Army and Navy Club.

East Anglia TA&VRA
Colonel K.R. FitzGerald, Chairman of the East Anglia Territorial, Auxiliary and Volunteer Reserve Forces Association, presided at a dinner held last night at Bassingbourne Barracks, Hertfordshire, to mark the retirement of Colonel P.D.L. Hopper, the association secretary. The Lord Lieutenant of Essex, the Lord Lieutenant of Hertfordshire and the Lord Lieutenant of Cambridgeshire were among the guests.

Sharpshooters Yeomanry Association
Brigadier A.B.S.H. Gooch was the guest of honour at the annual dinner of the Sharpshooters Yeomanry Association held last night at the Duke of York's headquarters, Chelsea. Major Allan Grant, president, was in the chair.

RAF Wittering
Mr Mark Laity, BBC Defence Correspondent, was the principal guest at a ladies guest night dinner held last night at RAF Wittering. Squadron Leader V.R. Dennay, PMC, presided. Group Captain J. Connolly, station commander, also spoke.

Latest wills

Mr George Hill, of Oxford, left estate valued at £12,019,348 net.

Anne Dorothy, **Countess of Feversham**, of Bransdale, North Yorkshire, who was the first woman ever appointed to the committee of the Masters of Foxhounds Association, left estate valued at £178,981 net.

Major Denis Frederick Spence **Brown**, of Dorrington, Lincolnshire, who was awarded an MC and mentioned in dispatches during the Second World War when serving with the Royal Artillery in the Italian campaign, left estate valued at £1,131,805 net. He left £250 to Dorrington P.C.C.

Church services tomorrow

Sunday next before Advent

ABERDEEN CATHEDRAL: 8 HC; 10.15 SE, Harwood in A flat, Hosanna to the Son of David (Weelkes), The Provost; 6.30 ES, God be in my head (Rutter), Rejoice in the Lord alway (attr Redford), The Provost.

BELFAST CATHEDRAL: 10 M, Responses (Archer), Benedictus (Tonus peregrinus), My spirit longs (King Henry VIII); 11 S Euch, Deliver us O Lord our God (Batten), Celtic Eucharist (White), Insanae et vanae curae (Haydn); 3.30 Choral E, Let my prayer be set forth (Blow), Responses (Reading), Hear my prayer (Purcell).

BIRMINGHAM CATHEDRAL: 9 MP; 9.15 HC; 11 Choral Euch, Kelly in C, When the Lord turned again (Huxley), O salutaris hostia (Sumsion), The Provost; 4 Choral E, Responses (Sanders), Walmisley in D minor, Call to Remembrance (Battishill).

BRISTOL CATHEDRAL, College Green: 7.40 M; 8 HC; 10 Choral Euch: O Praise the Lord (Batten), Missa Brevis (Ives), Ave verum corpus (Elgar), Canon A Redfern; 3.30 Choral E, Responses (Smith), The Chichester Service (Walton), Vigilate (Byrd), Canon P Johnson.

CANTERBURY CATHEDRAL: 8 HC; 9.30 M; 9.30, 11 S Euch, Missa Sancti Joannis de Deo (Haydn), Oculi omnium (Wood), Rev Canon T Thompson; 3.15 E, Fifth Service (Tomkins), When the Son of Man (Locke).

CARLISLE CATHEDRAL: 10.30 S Euch, Mass in G (Schubert), Canon R Chapman; 3 E, Responses (Lloyd), Stanford in A, Remember thou thy creator (Steggall).

CHELMSFORD CATHEDRAL: 7.30 MP; 8 HC; 9.30 Euch, Rev J Jones; 11.15 S Euch, Jackson in G, O salutaris (Elgar), Canon D Knight; 6 Choral E, Where thou reignest (Schubert), Canon B Thompson; 8 Youth Service.

CHICHESTER CATHEDRAL: 8 HC; 10 M, Short Service (Weelkes), Responses (Leighton), Let thy merciful ears O Lord (Mudd), Rt Rev M Manktelow; 11 S Euch, Little Organ Mass (Haydn), Prevent us O Lord (Byrd), The Treasurer; 3.30 E, Hawes in D, Remember now thy creator (Steggall), Responses (Leighton).

CHRIST CHURCH CATHEDRAL, Oxford: 8 HC; 10 M, Ireland in F, Dr S Rowland-Jones; 11.15 S Euch, Missa Simile est regnum (Victoria), Lord we beseech thee (Batten), Canon Ward; 6 College Advent Service.

COVENTRY CATHEDRAL: 7.40 MP; 8 C; 10.30 Euch, Messe Cum Jubilo (Duruflé), Canon V Faull; 3 German Lutherans (Chapel of Unity); 3 Polish Lutherans (Chapel of Cross); 5.30 E, God is a Spirit (Bennett), Responses (Reading), Stanford in G, I will sing to the Lord (Wright).

DURHAM CATHEDRAL: 8, 11.15 HC, Mass for four parts (Byrd), Canon R Coppin; 10 M, The Short Service (Byrd), O come ye servants of the Lord (Tye), Canon M Perry; 3.30 E, Wood in D, Hymn to St Cecilia (Britten).

ELY CATHEDRAL: 8.15 HC; 10.30 S Euch, Coll Reg (Howells), Let all mortal flesh keep silence (Bairstow), Rev R Impey; 3.45 E, Preces (Sanders), And I saw a new heaven (Bainton).

EXETER CATHEDRAL: 8 HC; 9.45 S Euch, Let thy merciful ears (Mudd), Mass for five voices (Byrd), Preb P Stephens; 11.15 M, Responses (Radcliffe), Ireland in F, Britten in C, Remember now thy creator (Steggall), The Precentor; 3 E, Responses (Radcliffe), Stanford in B flat, Give unto the Lord (Elgar); 6 E, Quis te comprehendat (Mozart), Canon D Ison.

LEICESTER CATHEDRAL: 8 HC; 10 M; 10.30 Euch, Schubert in G, O thou that tellest good tidings (Handel), The Precentor; 4 Choral E, Bairstow in D, Responses (Rose), Ascribe unto the Lord (Travers), V Rev L Jackson.

LICHFIELD CATHEDRAL: 8 HC; 10.30 S Euch, Darke in F, A Hymn of St Cecilia (Howells), Oculi omnium (Wood), The Chancellor; 3.30 E, Responses (Aylewarde), The Great Service (Byrd), Ave Maria (Parsons).

LIVERPOOL CATHEDRAL: 8 MP & HC; 10.30 Euch, Missa Sancte Nicholai (Haydn); 3 Choral E, Wood in D, Canon M Wolfe; 4 HC.

LLANDAFF CATHEDRAL: 7.30 M; 8, 12.15 H Euch; Rev N Court; 9 Euch, Rev J Redvers Harris; 11 S Euch, Missa Brevis (Robert Walker), Creed (Merbecke), Thou knowest Lord the secrets of our hearts (Purcell), The Canon; 5 Choral E, Wesley in E, Lord thou hast been our refuge (Bairstow), The Dean.

NEWCASTLE CATHEDRAL: 7.30 M; 8 HC, The Provost; 9.30 S Euch, Missa O quam gloriosum (Victoria), Like as the hart (Howells), The Provost; 6 Choral E, Remember no Lord our offences (Purcell), Second Service (Byrd).

SALISBURY CATHEDRAL: 8 HC; 10 Euch, Mozart in B flat, Thee we adore, Rt Rev G Chadwick; 11.30 M, Responses (Morley), Te Deum & Jubilate in C (Britten), Gaelic Blessing (Rutter), Canon D Durston; 3 E, Second Service (Gibbons), Dixit Dominus (Mozart).

SHEFFIELD CATHEDRAL: 8 HC; 9, 7.45 HC; 9.30 C; 10.30 Text for the day; 11 Euch, Canon T Page; 6.30 E, The Archdeacon.

SOUTHWARK CATHEDRAL: 9 Euch; 11 Choral Euch, Missa Aeterna Christi munera (Palestrina), Sing joyfully (Byrd), Ubi caritas (Duruflé), The Provost; 3 Choral E, Stanford in A, Lord I call upon thee (Bairstow), Rev Canon I Kitterningham.

SOUTHWELL MINSTER: 7.30 M; 8 HC; 9.30 C, The Provost; 11 S Euch, Schubert in G, Here O Lord I see thee face to face (Whitlock), Rev J Ford; 3.15 E, Kelly in C, Rt Rev J Flagg.

TRURO CATHEDRAL: 8 HC; 9 M, The Librarian; 10 S Euch, Jesu the very thought of thee (Bairstow), Missa sancti Nicolai (Haydn), The Dean; 6 E, Responses (Shephard), Walmisley in D minor, Christus factus est (Bruckner), The Chancellor.

WAKEFIELD CATHEDRAL: 8 HC, The Provost; 9.15 C, Canon G Nairn-Briggs; 11 S Euch, Missa Brevis in B flat (Mozart), Gray in G, Creed IV, Canon M Haynes; 4 E, Howells in G, O sing unto the Lord (Purcell), The Provost.

WELLS CATHEDRAL: 8 HC; 9.45 S Euch, Little Organ Mass in B flat (Haydn), Rev M Walker; 11.30 M, Stanford in B flat, We wait for thy loving kindness O God (McKie); 3 E, Insanae et vanae curae (Haydn), Ven R Acworth.

WESTMINSTER ABBEY: 8 HC; 10 M, Festival Te Deum in E (Britten), Hosanna to the Son of David (Gibbons), Canon D Gray; 11.15 Euch, Missa Trinitatis Sanctae (Grier), Set me as a seal (Walton), Salvator mundi (Blow), Canon D Hutt; 3 E, Purcell in B flat, I was glad (Purcell), Rev D Reece; 6.30 ES, Rev Canon E James.

WESTMINSTER CATHEDRAL: 7, 8, 9, 12, 5.30, 7 M; 10.30 SM, Missa Bel amfitrit altera (Lassus), Ecce vicit Leo (Phillips), Ave verum corpus (Dering), Postlude in D (Smart); 10 MP; 3.30 V&B, Magnificat octavi toni (Marenzio), See the word is incarnate (Gibbons), Toccata from the Suite (Duruflé).

WINCHESTER CATHEDRAL: 10.30 M, Coll Reg / My eyes for beauty pine (Howells), Canon M Perham, Prelude in C (Bairstow); 11.30 Euch, Messe solennelle (Langlais), O sacrum convivium (Near), Chant Heroique (Langlais); 3.30 E, Stanford in G, Hymn to St Cecilia (Britten), The Bishop of Southampton.

YORK MINSTER: 8, 8.45 HC; 10 S Euch, Messe solennelle (Langlais), Rt Rev M Turnbull; 11.30 M, Britten in C; 4 E, Wood in F.

ST ASAPH CATHEDRAL, Clwyd: 8 HC; 11 Choral M, Responses (Statham), He is the way (Bryan Kelly), Rev R Griffiths; 3.30 EP.

ST DAVID'S CATHEDRAL: 7.30 MP; 8 HC; 9.30 Faily, The Succentor; 11.15 Choral Euch, O taste and see (Vaughan Williams), The Canon; 6 Choral E, *If ye love me* (Tallis), *Ireland in F*, O thou the central orb (Wood), The Dean.

ST GEORGE'S CATHEDRAL, Southwark: 8, 10, 6 LM; 11.30 SM, Mgr L White.

ST GILES' CATHEDRAL, Edinburgh: 8, 10 MS & HC; Mass for five voices (Byrd), V Rev Dr J Paterson; 11.30 MS, O praise the Lord (Tomkins), Rev S Fazakas; 8 ES, Rev C Kenny.

ST PAUL'S CATHEDRAL, London: 8 HC; 8.45 M; 11 S Euch, Missa Christi (Leighton), Jubilate Deo (Walton), Christus vincit (Macmillan), Rev C Hill; 3.15 E, Responses (Morley), Ecce vicit Leo (Phillips), Rev Canon D Painter.

ALL SAINTS, Margaret Street, W1: 8, 5.15 LM; 10.20 MP; 11 HM, Mass in G (Schubert), Where thou reignest (Schubert), Rev J Clarke; 6 E&B, Worthy is the Lamb (Handel), Rev P Johnstone.

ALL SOULS, Langham Place, W1: 9 C; 11 Rev J Cook; 6.30 Rev S Wookey.

THE ASSUMPTION, Warwick Street, W1: 11, Messe douce memoire (Lassus), O Rex gloriae (Marenzio), Behold O God our defender (Blow).

CHELSEA OLD CHURCH, SW3: 8 HC; 10 Children; 11 M, And I saw a new heaven (Bainton); 12.15 HC; 6 E, Rev Dr P Elvy.

CHRISTIAN SCIENCE CHURCH, Curzon St, W1: 11 Sunday service; 11 Sunday School.

FARM STREET, W1: 7.30, 8.30, 10, 12.15, 4.15, 6.15 LM; 11 HM.

HOLY TRINITY BROMPTON, Brompton Road, SW7: 9 HC, Rev S Millar; 11 Confirmation, Rt Rev M Wood; 5, 7.30 Informal, Mr J Jennings.

THE ORATORY, Brompton Road, SW7: 7, 8, 9, 10, 11 Mass, Messe Solennelle de St Cecile (Gounod); 12.30, 4.30, 7 M; 3.30 V & B, Jesu Rex admirabilis (Palestrina).

ARMENIAN APOSTOLIC CHURCH: Iverna Gdns, W8: 11 MP, Archbishop Y Gizirian.

WESLEY'S CHAPEL, City Road, EC2: 9.45 HC; 11 MS, Rev F R Crewes.

WESTMINSTER CENTRAL HALL (Methodist), SW1: 11, 6.30.

ST ANNE AND ST AGNES (Lutheran), Gresham St, EC2: 11 Choral HC, Rev P Schmiege; 7 Jazz Vespers, Brian Fisher.

ST BARTHOLOMEW THE GREAT, Smithfield, EC1: 9 HC; 11 M, T D Boyce in A, Remember not our offences (Purcell), The Rector; 6.30 E, Like as the hart (Howells), V Rev R Bakere.

ST BRIDE'S, Fleet Street, EC4: 11 Choral M & Euch, Boyce in C, Missa Brevis (Walton), Cantique de Jean Racine (Fauré), Canon J Oates; 6.30 Choral E, Purcell in G minor, Te Deum (Purcell), Canon J Oates.

ST CLEMENT DANES: 11 SM, St Clement Patronal Festival & Friends Service, Mass in B flat (Schubert), Haec Dies (Byrd), Rev P Bishop.

ST COLUMBA'S CHURCH OF SCOTLAND, Pont Street, SW1: 11, Rev J McIndoe; 3 Scottish Festival Service; 6.30 Rev W Alexander Cairns.

ST GEORGE'S, Hanover Square, W1: 8.30 HC; 11 S Euch, Missa Brevis (Simon Williams), God be in my head (Darlow), The Rector.

ST JAMES'S, Garlickhythe, EC4: 10.30 HC, John Paul, Rector.

ST JAMES'S, Sussex Gardens, W2: 8 Euch; 10.30 S Euch, Missa Brevis (Leighton), Drop drop slow tears (Leighton), Mr N Biddle; 6 Choral E, Kelly in C, All we like sheep (Handel).

ST JOHN'S, Stratford E15: 11 Family, Rev D Richards; 6.30 HC, Rev D Richards.

ST LUKE'S, Chelsea, SW3: 8 HC; 10 MP & HC, Jesus Christ the apple tree (Poston), Rev G Beauchamp; 6.30 E, Responses (Smith), Set me as a seal (Walton), Rev D Watson.

ST MARK'S, Regents Park Rd, NW1: 8 HC; 9.45 Family C; 11, S Euch, Little Organ Mass / Asperges me (Haydn), Rev A Shaw.

ST MARGARET'S, Westminster, SW1: 11 S Euch, Lord when the sense of thy sweet grace (Berkeley), Canon S Semper.

ST MARTIN-IN-THE-FIELDS, WC2: 8 HC; 9.45 Euch, Setting (Stringer), Alleluia I heard a voice (Weelkes), Ave Verum (Byrd), Rev C Herbert; 11.30 Visitors, O for the wings of a dove (Mendelssohn), Rev B Schunemann; 2.45 Chinese, Rev G Lee; 5 Choral E, In pace (Blitheman); 6.30 ES, Rev C Herbert.

ST MARY ABBOTS CHURCH, Kensington W8: 8, 12.30 HC; 9.30 Euch, Rev F Gelli; 11.15 Choral M, Rev M Fuller; 6.30 E, Rev M Fuller.

ST MARY'S, Bourne Street, SW1: 9, 10, 7.15 LM; 11 HM, Missa brevis in D (Mozart), Fr B Scott; 6 E&B, Second Service (Byrd), Fr J Lees.

ST MARY-THE-VIRGIN, Primrose Hill: 8 HC; 10.30 Euch, Spatzenmesse (Mozart), Rev L van der Pump; 6 Searching for Wholeness.

ST MARYLEBONE, Marylebone Road, W1: 8 HC; 11 Purcell Celebration.

ST PAUL'S, Wilton Place, SW1: 8, 9 HC; 11 S Euch, Missa Brevis (Gabrieli), O sacrum convivium (Croce), Rev H Ruschmeyer.

ST PETER'S, Eaton Square, SW1: 8.15 HC; 10 Family; 11 S Euch, Missa vinum bonum (Lassus), Laudes I (Eben), Fr A Chidwick.

ST STEPHEN'S, Gloucester Road, SW7: 8, 9 LM; 11 SM, Kronungs Messe / Rex tremendae (Mozart), I waited for the Lord (Mendelssohn), Canon C Colven.

CHAPEL ROYAL OF ST PETER AD VINCULA, HM Tower of London: 9.15 HC; 11 M, Responses (Ayleward), Second Service (Gibbons), Benedictus (Chant), My soul there is a country (Parry), Canon J G M W Murphy.

CHAPEL ROYAL, St James's Palace: 8.30 HC; 11.15 MP, Hosanna to the Son of David (Gibbons), Canon E Buchanan.

CHAPEL ROYAL, Hampton Court Palace: 8.30 HC; 11 M, Short Service (Gibbons), Great Lord of Lords (Gibbons); 3.30 E, O most merciful (Wood), Ascribe unto the Lord (SS Wesley).

GROSVENOR CHAPEL, South Audley Street, W1: 11 S Euch, Missa Papae Marcelli (Palestrina), Domine Dominus noster (Lassus), Praeludium in E minor (Bruhns), Rev S Hobbs.

QUEEN'S CHAPEL OF THE SAVOY, WC2: 11 M, Te Deum (Britten in E), Thou wilt keep him in perfect peace (Wesley), Chaplain: 12.30 HC.

THE TEMPLE CHURCH, Fleet Street: 8.30, 11.15 HC, Coll Reg (Howells), Sacerdotes Domini (Byrd), The Creed (Merbecke), The Master, Like as the hart (Howells).

GUARDS CHAPEL, Wellington Barracks, SW1: 11 M, The heavens declare the Creator's glory (Beethoven), Remember now thy creator (Bennett), Rev J Barrie; 12 HC.

ROYAL NAVAL COLLEGE CHAPEL, Greenwich, SE10: 11 S Euch, Stanford in C, Cast thy burden upon the Lord, Rev Bruce Neil.

Dinners

Lord Brougham and Vaux
The High Commissioner of Sierra Leone and Mrs Haroun Buhari were the guests of honour at a dinner of the International Cultural Exchange held last night at the House of Lords, by courtesy of Lord Brougham and Vaux.

74 Club
Lord Prior, Sir Edward Heath, KG, MP, and Mrs Jane Adley were the principal guests at the 21st anniversary dinner of the 74 Club held last night at the Chewton Glen Hotel, Hampshire, and in memory of Robert Adley, MP.

Assistant Commissioners' Mess
Sir Paul Condon, Commissioner of the Metropolitan Police, presided at the annual dinner of the Assistant Commissioners' Mess held last night at New Scotland Yard.

Old Oundelian Club
Mr Peter Nicholls, President of the Old Oundelian Club, presided at the Annual Dinner held on Wednesday evening at the Langham Hilton and welcomed the principal guests, Mr Michael Pickard, Master of the Grocers' Company, and Mr David McMurray, Headmaster of Oundle School.

Parc Prison Charity
Lord Williams of Mostyn gave an address at the first dinner last evening for the Parc Prison Charity, at the Court Colman Hotel, Bridgend. The High Sheriff of Mid Glamorgan presided and Mr A.R. Lewis also spoke.

Anniversaries

TODAY
BIRTHS: Andrew Carnegie, iron and steel manufacturer and philanthropist, Dunfermline, 1835; Karl Benz, pioneer of the motor car, Karlsruhe, Germany, 1844.
DEATHS: Isaac Watts, hymn writer, London, 1748; Lilian Baylis, founder of the Old Vic, London, 1937; Dame Myra Hess, pianist, London, 1965; Upton Sinclair, novelist, Bound Brook, New Jersey, 1968.
John Mayenberg of St Louis, Missouri, patented evaporated milk, 1884.
Today is the 200th anniversary of the abdication of King Stanislas Augustus Poniatowski, the last elected King of Poland.

TOMORROW
BIRTHS: William Cowper, poet, Great Berkhamstead, Hertfordshire, 1731; William Armstrong, Baron Armstrong, inventor, Newcastle, 1810; Emlyn Williams, actor, Mostyn, Clwyd, 1905; Pat Phoenix, actress, Galway, Ireland, 1923.
DEATHS: John Elwes, miser, Marcham, Berkshire, 1789; John McAdam, inventor of the road surface of that name, Moffat, Dumfriesshire, 1836; Coventry Patmore, poet, Lymington, Hampshire, 1896; Tommy Dorsey, trombonist and band leader, Greenwich, Connecticut, 1956; Cyril Connolly, critic, London, 1974.

BMD'S: 0171 782 7272
PRIVATE: 0171 481 4000

PERSONAL COLUMN

TRADE: 0171 481 1982
FAX: 0171 481 9313

Let me hear the words of God the Lord: he proclaims peace to his people and loyal servants; let them not go back to foolish ways.
Psalm 85 : 8 (REB)

BIRTHS

BALDERSTONE - On 19th November, to Alisa (née Rawlings) and Chris, a beautiful daughter, Chloe, a sister for David and Emma.

BIRD - Zander, Tom, Olivia and Alasdair would love to announce the safe arrival on November 13th of a brother. Thunder! but their parents Stephen and Fiona (née Murray) have decided, slightly more sensibly, on Xavier Nicholas. Thanks to all at Perth Royal.

BROCKMAN - On November 21st, to Christopher and Alison, a daughter, Antonia Sophie, a sister for Alexandra.

CANO - On November 21st at The Portland Hospital, a beautiful son for Marta and Jose. God bless this new family.

CHAPMAN - On 12th November, to Liz (née Gouge) and Howard, a daughter, Eva Charlotte, a sister for George.

MUIR-TAYLOR - On November 20th in Birmingham Alabama USA, to Lisa-Ann and Alastair, a daughter, Georgia Ann, a sister for Thomas William.

PANNAMAN - On November 18th at The Portland Hospital, to Simone (née Gray) and Mark, a lovely son, Ricky, a brother for Jenna.

QUINN - On November 20th, to Katharine (Naylor) and Aidan, a delightful son, Fergus.

ROBERTS - On October 26th, to Selina (née Grove) and Stephen, a daughter, Georgina Myfida Meredith, a sister for Charlie.

ROBINSON - On 11th November, a boy, Isaac John to Simon and Elaine, brother for Saul and Roxanne.

SWAN - On November 24th 1995 at South Miami Hospital, Florida, to Polly (née Kite) and Michael, a son, Oliver Nicholas Harrison, a brother for Claudia and Harriet.

BIRTHS

WOODHOUSE - On 11th November, to Camilla (née Douglass) and Andrew, a daughter, Olivia Charlotte Douglass.

WYMAN - On Wednesday 22nd November, to Bill and Suzanne (née Accosta) a beautiful daughter Jessica Rose, and to Katharine a baby sister.

DEATHS

BATEY - Apperley Dene, Stocksfield. Alan Christian, much loved husband of the late Maud, father of David and Dorothy, grandfather of Alasdair, Douglas and James. Peacefully in Hexham General Hospital on November 23rd after an illness courageously borne. He will be sadly missed by all who knew him. Service to be held at St Peter's Church, Bywell, on Tuesday November 28th at 11 am followed by private interment. Friends please meet at Church. Family flowers only please. Donations, in lieu if so desired, to The Injured Jockeys' Fund, PO Box 9, Newmarket, CB8 8JG or The Stroke Association c/o Kate Bennett, Mea House, Newcastle-upon-Tyne NE1 8XS.

COOPER - Olive, aged 94, widow of Jack, dearly loved mother of Neville, grandmother of Susie and *Henrietta*, great-grandmother of Natascha and sister of John and Raymond, peacefully on 23rd November. Family funeral at Whippingham Crematorium at 2 pm followed by Thanksgiving Service at St Peter's Church, Seaview, Isle of Wight, at 3.30 pm on Thursday 6th December. All friends warmly welcome.

DEATHS

DOWNES - Ellen Mary, widow of John and mother of Philippa and Richard, peacefully on Wednesday November 22nd 1995 at St Mary's Hospital, Paddington, aged 92. Funeral Service at 11.15 am on Thursday November 30th at St James's Church, Sussex Gardens, London W2, followed by cremation at Kensal Green. Flowers or enquiries to J.H. Kenyon Ltd., 83 Westbourne Grove, London W2. Tel: (0171) 229-3810.

ELLIS - On 21st November, peacefully at home, David Brierley, aged 66, beloved by all his family and friends. Funeral Service on Wednesday, November 29th, 2.30 pm at Leatherhead Parish Church of St Mary and St Nicholas; followed by private cremation. Family flowers only, please, but donations in his memory to Christian Aid would be much appreciated.

GYSIN - Francis William Robert on 23rd November 1995 suddenly at home, beloved father of Joanna and Christian. Funeral at Golders Green Crematorium Thursday 30th November 12 noon. Flowers to J. Blackwell & Son, Barnet, (0181) 449-2065. Donations to The Cinema and Television Benevolent Fund.

HANDLEY - On 17th November 1995, suddenly at home, Thomas Godfrey. Brother of Jack. President of The Amateur Swimming Association also President of The Southern Region Surf Life Saving Association and formerly Chief Technical Officer. Sadly missed by his family and friends. Funeral Service 12 o'clock Friday 1st December, West London Crematorium, Harrow Road, W10. Floral tributes from Associations only. Please send donations to Royal National Lifeboat Institution c/o J.H. Kenyon, 83 Westbourne Grove, W2 4UL.

HEWITT - Margaret Thomasine, on 21st November 1995 in St Teresa's, Wimbledon. Funeral at Sacred Heart Church, SW19, on 29th November at 10 am.

DEATHS

NICHOLAS - On 22nd November 1995, Gertrude, aged 95 years, much loved sister-in-law, aunt and friend. Requiem Mass on Wednesday 29th November 1995 at 9.30 am at English Martyrs Roman Catholic Church, Reading, followed by interment at Henley Road Cemetery, Caversham, Reading. Enquiries to A.B. Walker and Son Limited, 36 Eldon Road, Reading RG1 4DL.

NICKERSON - David George Francois, suddenly aged 62, beloved husband of Sara, devoted son of Lois, much much loved father of William, James and Camilla, father-in-law of Jayne, Ann and Neville, and grandfather of Joshua and Alfred. Funeral Service family only. Memorial Service to be announced later.

PARKIN - Peacefully, at Sue Ryder Home, Acorn Bank, on 22nd November, Margaret Katherine, (formerly of Howtown), aged 85. Funeral Service at St Peter's Martindale, Howtown, Penrith, Cumbria, on Thursday November 30th at 2.30 pm. Funeral Directors: John Richardson and Son, Victoria Road, Penrith, Cumbria, (017 688 91189).

PERRY - Mildred Bernice (Jo) very dearly loved wife of Bruce, suddenly on November 23rd aged 94 at home. Much loved mother of Jill, Belinda and Becky, grandmother and great-grandmother. Cremation private. No flowers please but donations if desired to Jenner Appeal, The Chantry, Berkeley, Glos. GL13 9BH.

PUTZ - On November 22nd aged 89, John Putz of Wellow, near Bath, loving husband of Muriel. Funeral Service at St Julian's, Wellow, 10.30 am Saturday 2nd December, followed by private cremation.

DEATHS

SAALFELD - Werner, aged 80, on November 18th at home in Fetcham, Leatherhead, Surrey, peacefully in his sleep, after a long illness borne with great fortitude. He was much loved, especially by his wives Hilde (died 1972) and Maureen, sister Ilse, daughter Barbara, son Michael, and their partners, step-children Fiona, Timothy, Julian, and Rachel, grandson Daniel, granddaughters Laura and Rebecca, and step-granddaughter Roisin. For many years Head of German at the former Glyn Grammar School, and Head of Languages, Epsom Adult Education. Family funeral was held on November 23rd. Donations if wished, in his memory, to Oxfam (c/o Andy McDonald, Oxfam, 274 Banbury Road, Oxford OX2 7DZ) or Shelter (c/o Donations Office, Shelter, 88 Old Street, London EC1V 9HU).

STEELE - Lt. Col. Robert (Bobby) Steele M.B.E. Suddenly on Tuesday 21st November, dearest husband of Gyll, much loved father of Patrick, Nigel and Jenni, adored grandfather of seven. Private cremation. Service of Thanksgiving at All Saints Church, Broad Chalke, on Thursday 4th January 1996 at 2.30 pm.

THACKRAH - R.G. Died peacefully in hospital aged 92 November 22nd. Funeral Friday 1st December Golders Green Crematorium at 2.15pm. No flowers.

BIRTHDAYS

CONGRATULATIONS Florence Honeybun, this time next year, you'll be 81.

DOMESTIC & CATERING SITUATIONS

HOUSEKEEPER. Live in, for mother/daughter in Algarve. French speaking. Clean drive lic. Photo & refs 0181 6606578.

LEGAL NOTICES

No. 006827 of 1995
IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
COMPANIES COURT
IN THE MATTER OF PROTEAN plc
- and -
IN THE MATTER OF THE COMPANIES ACT 1985

NOTICE IS HEREBY GIVEN that a Petition was on the 20th October 1995 presented to Her Majesty's High Court of Justice for the confirmation of the reduction of the share premium account of the above named Company from £20,017,564 to £8,517,564.

AND NOTICE IS FURTHER GIVEN that the said Petition is directed to be heard before Mr Registrar Buckley at the Royal Courts of Justice, Strand, London WC2A 2LL on Wednesday 6th day of December 1995.

Any creditor or Shareholder of the said Company desiring to oppose the making of an Order for the confirmation of the said reduction of Share Premium Account should appear at the time of the hearing in person or by Counsel for that purpose.

A copy of the said Petition will be furnished to any person requiring the same by the undermentioned solicitors on payment of the regulated charge for the same.

Dated this 16th day of November 1995.
McKenna & Co of Mitre House, 160 Aldersgate Street, London EC1A 4DD. Solicitors for Protean Plc.
Reference CAP/TPH4

TRUSTEE ACTS

NOTICE is hereby given pursuant to s27 of the TRUSTEE Act, 1925 that any person having a CLAIM against or an INTEREST in the ESTATE of any of the deceased person's whose names, addresses and descriptions are set out below is hereby required to send particulars in writing of his claim or interest to the person or persons mentioned in relation to the deceased person concerned before the date specified; after which date the estate of the deceased will be distributed by the personal representatives among the persons entitled thereto having regard only to the claims and interests of which they have had notice.

ALDRIDGE, MAJOR DENNIS LEOLIN ST. MAUR of 30 The Paddocks, Bures, Suffolk, CO8 5DF died on 23rd July 1995. Particulars to BLOUNT PETRE & CO. Solicitor(s) of 29 Weymouth Street, London W1M 4LQ. before 31st January 1996.

TRUSTEE ACTS

Notice is hereby given pursuant to s27 of the Trustee Act, 1925 that any person having a claim against the estate of Mrs Marie Salome de Peyer of Grove End, Upper Terrace, London NW3 6RP who died on the 11th Sept. 1994 at the Royal Free Hospital, Hampstead, NW3 should send particulars to Adrian de Peyer, Grove End, Upper Terrace, London NW3 6RP before 30th Jan 1996.

PALMER DENNIS ROY of 15 Selsiae Road, Luton, Bedfordshire LU4 0RR died on 11th October 1995. Particulars to STUART JONES & CO Solicitors of 19A High St South, Dunstable, Beds LU4 5RZ before 29th January 1996.

PUBLIC NOTICES

£50,000 REWARD
for information leading to the recovery of investments of the late Mr Donald Batts Buchanan.
Please Reply to Box No 1987

FLATSHARE

KENSINGTON dble bedrm, bath ensuite, spac. quiet flt nr Tube & park. N/S prof F. £132 pw. 0171 895 2015/584 1679

OVAL Prof f share new flat off st pkg nr tube/BR. Short let. £320pcm excl. 0171 820 0930

PUTNEY SW15, prof m/f to share large, bright, split level 2 bed flat. Close to river, transport and shops. £110 pw. Tel: 0181 788 8258/0831 168798

PUTNEY - Pleasant prof to share excel flat, by river, lge & bright rm. £460pcm. 0181 788 5555

SURBITON 5 mins BR share elegant 3 bed, 2 bath flat in period house. Own lge bedrm, ensuite / dressing rm. £400pcm. Ideal pied a terre. 0181 390 6096.

TICKETS FOR SALE

TICKETS FOR SALE
When responding to advertisements readers are advised to establish the face value and full details of tickets before entering into any commitment. Most sports tickets are subject to strict re-sale and transfer rules.

ALL TICKETS: Int. Rugby, Phantom, R.dance, Clapton, Simply Red. All major pop, sport & theatre. CC's accpt 0171 925 0086

TICKETS
5 NATIONS RUGBY
VARSITY MATCH
ERIC CLAPTON,
SIMPLY RED,
TINA TURNER, OASIS
ROD STEWART, BLUR
RIVERDANCE
MISS SAIGON, PHANTOM,
SUNSET, LES MIS, ALL POP,
THEATRE & SPORTS
TEL: 0171 323 4480
Great Portland Associates

SPECIALISTS

FREE BOOKSEARCH. Any title, author, subject. Norton & Roberts Tel/Fax 0171 384 6771

WANTED

OLD JEWELLERY Wanted. McKenna & Co. 28 Beauchamp Place, SW3 0171 584 1966.

HELEN McNICOLL 1817 - 1915
Oil paintings and watercolours wanted for purchase
Tel: 01743 363929

FOR SALE

RUDOLF NUREYEV'S CAR
With documents, catalogues, low mileage, MOT, for details
Phone 01896 831157 or 0836 633006

MORNING SUITS
DINNER SUITS
EVENING TAIL SUITS
SURPLUS TO HIRE
LIPMAN & SONS
West End Tel 0171 240 2310
22 Charing Cross Rd WC2
City Tel 0171 623 7721
156 Fenchurch St EC3

LUXURY KITCHEN, assembled, un-used can separate. RRP £3,465 will accept £1,250. Can deliver 01706 350811/368909.

THE TIMES - 1791-1995 other titles available. Ready for presentation - also "Sundays". Remember When. 0181-688 6323.

TRADITIONAL GUERNSEYS, Cardigans. Gilets all colours, sizes. Free colour brochure. Channel Islands Jumpers T.M., Camellia Cottage, Gouray, Jersey Tel/Fax 01534 855316.

GIFTS

A BIRTHDATE Newspaper 1890 1995 in presentation folder £18.00 inc p&p. Newsreel year videos avail. Details Tel/Fax 01934-412844 9pm 7 days.

A BIRTHDATE Newspaper. Original. Superbly presented. Freephone 0800 906609

BEAUTIFUL Boxed Precious Stones (guaranteed). The Perfect Christmas Gift. Phone Mr Powell 0115 973 2783

BEAUTIFUL Boxed Precious Stones (guaranteed). The Perfect Christmas Gift. Phone Mr Powell 0115 973 2783

MUSICAL INSTRUMENTS

GRAND PIANO C Bechstein, SN 13437. Re cond as new. Rosewood, 6ft 6". £8,250 ono. Tel: 01476 66474.

PHELPS PIANOS LTD Est 1896. Fine selection of Uprights & Grands for sale or hire with option to buy from only £20 per month. Traditional Piano restorers. UK delivery & service. Assoc. branches throughout London 0171 485 2042.

PIANOS. Discounts on new S/H & digital. Youngchang, Weber & Yamaha, Clavinova main dealer. Rental/ Purchase option. Free catalogue. The Piano Workshop, 30 Highgate Rd, London, NW5, 0171 267 7671 & 111 Ewell Rd, Surbiton, Surrey 0181 399 4110

PIANOS. Discounts on new S/H & digital. Youngchang, Weber & Yamaha, Clavinova main dealer. Rental/ Purchase option. Free catalogue. The Piano Workshop, 30 Highgate Rd, London, NW5, 0171 267 7671 & 111 Ewell Rd, Surbiton, Surrey 0181 399 4110

STEINWAY Bechstein, Bosendorfer Pianos purchased 1890-1990. 01204 532464 or freephone 0800 614065

FURNITURE

The Treske Shop
Quality Furniture



FOR FREE CATALOGUE
TEL: (01845) 522000

هكذا من الاصل

OBITUARIES

LORD O'BRIEN OF LOTHBURY

Lord O'Brien of Lothbury, PC, GBE, Governor of the Bank of England, 1966-73, died yesterday aged 87. He was born on February 8, 1908.



AS ITS first Governor to have made his whole career with the Bank of England, Leslie O'Brien was an appointment very much in the spirit of the meritocratic methods with which Harold Wilson wished to replace the more traditional assumptions about the filling of such important posts. He had begun at the Bank as a clerk direct from school at the age of 19 and replaced a patrician City figure, the 3rd Earl of Cromer, at the helm. All previous governors had come to the Bank from City institutions either direct to the Governorship or to senior positions in the Bank in mid-career. Partly because he was a complete Bank of England professional, O'Brien was acceptable to all the political parties, whereas Wilson's relations with Cromer had never been easy, since the latter's views on the harsh realities of market behaviour did not square with the Prime Minister's desire for a large programme of public spending. O'Brien was reappointed for a second term when Edward Heath's Conservative Government came to power in 1970.

But on his appointment as Governor he soon belied any expectation that, because of his career background, he might be more subservient to the Government than some of his predecessors. An early speech in which he said that a measure of deflation, with some unemployment, would be needed to protect the pound, antagonised the Labour Left so much that some called for his resignation. However, O'Brien criticised Labour and Conservative Governments' policies equally, and his favourite theme was the excessive demands that soaring public expenditure was making on the economy.

At the same time, he was unswervingly loyal in carrying out the policies which were decided by the Government. And there were many important policy decisions which involved the Bank deeply: devaluation in 1967; borrowings from the International Monetary Fund and their use to support the pound; the introduction by Edward Heath's Government of monetary control through interest rates; and finally the floating of the pound in 1972.

O'Brien also pursued many initiatives of his own, being more active than most Governors in planning and negotiating special arrangements of various kinds with City institutions, overseas central banks and others. He earned a high reputation outside the Bank for his ability and diplomacy and it was soon recognised that his quiet and courteous manner concealed a strong will. Inside the Bank he commanded a special devotion from the staff, who felt that he was one of their own. This enabled him to reorganise the Bank in some respects smoothly and without friction.

Leslie Kenneth O'Brien was educated at Wandsworth School. He joined the Bank in 1927 and ascended the promotion ladder steadily and rapidly. He spent a period as secretary to the Governor. His first post with senior responsibility was in the overseas department, where he began to make the acquaintance of overseas central banks and their staff. During and after the war he became involved in the intricacies of foreign exchange control.

After a while he returned to the home side, and in 1951 was appointed to the important post of Deputy Chief Cashier. It was at that time the more important in that bank rate had just been increased from 2 to 2.5 per cent and the Bank had let it be known that, after a lapse of 20 years, bank rate was now to be used as a variable monetary regulator. O'Brien had to assist the Chief Cashier, Sir Kenneth Peppiatt, in helping the money market to relearn the techniques required for a system which had fallen into desuetude.

Three years later he succeeded Peppiatt as Chief Cashier, thereby achieving the strange notoriety which every Chief Cashier achieves for his signature in that he signs the mystic words "I promise to pay the Bearer on Demand the Sum of . . ." which appear on currency notes. His eight-year term as Chief Cashier was an important one, since the money market was becoming more and more an active force in the financial control of the economy instead of the passive formality that it had been for many years.

Then his ascent to the top quickened. He was made an executive director in 1962 and Deputy Governor in 1964. He might have stopped short at the level of Deputy Governor, as several who had served the Bank all their lives had stopped short before him. But circumstances came to his aid. In 1966 the Labour Government was looking for a successor to Lord Cromer, who had been a particularly independent and outspoken Governor and came from the traditional merchant-banking background (he was a Baring). Harold Wilson and his colleagues wanted someone whom they thought would be more reticent and docile, and in this they were supported by the Treasury civil servants. It seemed that O'Brien would fill the bill, and, since his ability was unquestioned, his appointment could hardly be open to criticism.

As it turned out, O'Brien displayed the ability but none of the docility or reticence that were expected of him. After the forced devaluation of the pound in 1967, he ridiculed attempts to blame the devaluation on "speculators", which was what many Labour politicians tried to do. He infuriated the Labour Left still further by saying that "unemployment is an essential part of the economy until the nation's affairs are straightened out". However, he was bipartisan in his criticisms. He advocated an incomes policy when the Tory Government was still dead against it, and said about Conservative policy that there should be more modest targets for growth, that public spending should be cut and that there was excessive deficit financing of the public sector.

Government policy involved O'Brien and the Bank in arduous tasks of exchange and monetary management. O'Brien himself had some reservations about the Conservative Government's "Competition and Credit Control", designed to increase interest-rate control and reduce administrative control of the monetary system. It required new techniques and was not a complete success, but the difficulties were due to deficit financing by the Government rather than any fault in the Bank's management.

O'Brien seems to have concurred in the Government's decision to float the pound in June 1972 and it duly started off its no-fixed-rate career at about $2.45. But, though the Bank was usually able to prevent violent fluctuations, it could not prevent successive falls in the pound's value. O'Brien was more positively associated with the international credit in 1968 to guarantee the exchange value of overseas governments' sterling balances. But this was not a success. It proved expensive and did not prevent the governments from running down their balances in the end; in fact the importance of the Sterling Area declined steadily throughout his governorship.

At the same time O'Brien took a major part in securing the establishment of a body — the Takeover Panel — designed to improve the procedures and ethical standards of takeover bids. He had to organise a rescue operation to deal with the widespread difficulties which arose in the secondary banking system after the collapse of the property boom in 1974. He tried — but in this case unsuccessfully — to persuade the big institutional investors to form a special standing committee to supervise the affairs of ailing companies and impose new managements on them.

He also took a careful look at the organisation of the Bank of England itself, inviting an outside investigation of its administration, as a result of which some changes were made. He also anticipated the Select Committee on the Nationalised Industries and the Bank of England by publishing the Bank's accounts in a new, comprehensive and comprehensible form.

O'Brien continued his criticisms of government expenditure and deficit financing during his term as Governor. He may have felt that he had not fought as hard as he should on public financial policy, for on the verge of a premature retirement he said that he did not want "to evade my share of the blame for the unsuccessful management which has bedevilled this country for far too long". His retirement at the age of 65 in February 1973, three years before the expiry of his term, indicated that his views were becoming increasingly at variance with those gaining support within the Government.

At that time he was made a life peer (he had been appointed GBE in 1967 and was made a Privy Counsellor in 1970). After this retirement he accepted requests from several organisations for his services. On the big business side, he joined the boards of Prudential Assurance, Unilever and the Rank Organisation and also became a member of a special advisory council set up by Morgan Grenfell. He was also a director of the National Theatre and was treasurer and a member of the executive committee of the Royal Opera House Development Appeal.

In private life he was a social and unpretentious person, enjoying home life and the company of his many friends. At home he was, indeed, something of a do-it-yourself man, being an expert carpenter. He was also a keen tennis player and was deeply interested in music and the theatre.

He married, in 1932, Isabelle Gertrude Pickett and they had one son. She died in 1987 and he married, in 1989, Marjorie Violet Taylor. She and the son of his first marriage survive him.

EDNA DEANE



Edna Deane and her partner Timothy Palmer, with whom she won British and world ballroom titles

Edna Deane, former British and world professional ballroom dancing champion, died on November 22 aged 90. She was born on October 15, 1905.

IN THE immaculately dressed world of prewar ballroom dancing Edna Deane reigned supreme as one of the greatest champions of the century. Her grace and poise on the dancefloor brought her not only the British but also the world ballroom crown, while her blonde beauty and distinctive charm earned her the admiration of the then Prince of Wales, later the Duke of Windsor, and also that of Fred Astaire, who described her memorably as "authentic poetry in motion".

Born Edna Morton Sewell at Witsies Hoek in the Orange Free State, she was the eldest of the three daughters of English parents. Percival George Sewell, later the accountant for Harrods, and his wife, Anne St Leger Bradley, a professional pianist (as Dorothy Deane, she played for Beatrice Lillie and other leading stars).

The Sewells returned to Britain when Edna was two and, as a child, she studied classical ballet with Dame Marie Rambert, Greek dancing with Olive Ripman, and ballroom dancing with Josephine Bradley. She made her professional debut at the age of 12 at the Piccadilly, Berkeley and Hyde Park hotels in a dancing trio, called the Sunshine Babies, with her younger sisters Dorothy and Eileen.

By the mid-1920s Edna Deane was one of London's leading dancers and as celebrated a figure as any film or stage star. Her beauty had caught the eye of the Prince of Wales who asked her to partner him nine times in one evening at the Ascot Cabaret Ball, an event said to have inspired the popular song, *I danced with a man who danced with a girl who danced with the Prince of Wales.*

In 1929 Edna Deane became the British foxtrot champion. At the London Palladium, where she starred with Flanagan and Allen, she was billed as "The Queen of Dance". Fred Astaire, watching her perform there, considered her the outstanding British female dancer.

The year 1933 was Deane's *annus mirabilis*. In the space of 12 months she and her partner, Timothy Palmer, won both the British and the world professional ballroom dancing championships. In January 1935, however, she married the London barrister, James Trevor Kendal, and went into semi-retirement. "The lights of London have dimmed," lamented Lord Castlerosse of the *Sunday Express*. "The divine Edna is lost to us."

But Deane, though no longer a competitor, remained a leading figure in the dancing world. Her ballet poem, *Boutique Fantasque*, was broadcast on BBC Radio, and in 1947, Collins published her book *Ballet To Remember*. By that time, she was deeply involved in the Deane School of Dance and Drama, founded by her mother, herself and her two sisters. Many leading stars were among their pupils, including Barbara Murray and Hattie Jacques.

After the Deane School moved from Kensington to Rottingdean in 1945, Edna Deane wrote, directed, designed and choreographed many stage productions for young actors and dancers, including her own play, *The Shepherd's Tale*, which won the Sussex Drama Festival and Glyndebourne. She also adapted two ballets, *Giselle* and *Coppelia*, and staged both as straight plays. In 1956, her production, *The Singing Shell*, was presented at the Scala Theatre in London, and two of the young actresses in its cast, Barbara Whatley and Wendy Lovelock, both her pupils, went on to enjoy successful careers.

In 1967 she skilfully converted an 18th-century cottage in Rottingdean High Street into a boutique, which she ran until 1979, attracting customers as diverse as Dame Anna Neagle, the playwright Enid Bagnold and the novelist Robin Maugham. In recent years, osteoporosis confined her to her Rottingdean home. The advent of her 90th birthday last month was marked by tributes in *Ballroom Dancing Times*, and the arrival of fan mail from all over the world. "The life of a dancer is not a long one," she observed, "but true dancers are born, not taught, and none of us ever really stops. I still dance — in my heart."

Her marriage to James Trevor Kendal was dissolved in 1946. In 1950, she married the restaurant owner John Fuelling, who died in 1980. She is survived by their daughter.

WILFRED WHITE

Wilfred White, OBE, show jumper, died on November 21 aged 91. He was born on March 30, 1904.

WILF WHITE was a quietly spoken Cheshire farmer who took his favourite horse, Nizefela, to the Olympic Games in Helsinki in 1952, and was part of the British team that brought home gold medals for show jumping.

The country was euphoric. Until the show jumping, the last event before the closing ceremony, no British athlete at Helsinki had won a gold medal. But the event was a milestone in other ways too — Britain had never previously won a gold for show jumping in the Olympics. Nor has that Olympic gold been repeated, despite several world cups and world team championships since then. "It was the solid performance of Wilf White right through the competition that was decisive in winning gold," said Lieutenant-Colonel Sir Harry Llewellyn, the 1952 Olympic team captain. Llewellyn rode his famous Foxhunter in the event and the third team member was Major Douglas Stewart, of the Royal Scots Greys on Ruby Holland-Martin's Aherlow.

White was unlucky not to have won a second Olympic gold at Helsinki in the individual event. He was faulted at the water jump when Nizefela dropped a foot in flood water that stretched beyond the boundary tape of the fence. Some of the British contingent felt that there should have been an objection in the circumstances, but the Duke of Edinburgh's advice was accepted, which was that a gold medal had been won and to take the rest in a sporting spirit.

Four years later, in 1956, White and Nizefela were back in the Olympic arena, this time in Stockholm, the horse event having been moved there from the main games in Australia. White entered the arena in pouring rain and fully aware that the previous 13 riders had been eliminated because of their inability to clear the massive rustic jumps. White also knew that the jumps were at the maximum height that his horse could jump. For the second time at the Olympics his performance was the best of the British team and with his two new companions, Pat Smythe and Peter Robeson, he brought home Olympic bronze medals. White was appointed OBE in 1958.



White and Nizefela competing at White City in 1957

White, who never had a professional riding lesson in his life, was a natural horseman of breathtaking ability. He kept his horse beautifully in balance regardless of the weather and the complexity of the track. He had, too, that essential gift of a top show jumper — an eye for a stride. His horse would reach each fence, spot-on, in the right position for take-off. Before he entered the arena one of his family had a habit of saying to other team members: "Now, don't bustle Wilf, he has his own way of doing things." The advice caused amusement as White was invariably cool as ice. Among international riders he was known as "the full back of the British team".

Team competitions were his favourites. He reckoned that they brought more credit to a nation than an individual win. In all he rode in 14 successful Nations Cup teams on both sides of the Atlantic. Six times he was on the winning Prince of Wales Cup team at the Royal International.

White was the third generation of his family to farm at Malpas in Cheshire. He had 60 acres, milking cows and making cheese which was sold commercially. At 15 he left home for a short time, and introduced himself to a horse owner, who owned show jumpers, with hopes of being taught to jump. The man refused but gave young White the job of riding his horses to and from shows, journeys of 40-50 miles a day in the days before motorised transport.

His first show jumper was something of a bucking bronco, a big grey called Desire which kept losing its riders until White took it in hand. They would spend weeks touring the South Wales shows, winning everything.

When he started international riding after the Second World War, White was competing against men who had years of training at the great cavalry schools of the world — Saumur, Tor de Quinto, Fort Riley and Weedon. That never fazed him. In New York in 1950 he won General Tuckerman's Cup, beating into second place the superbly mounted General Humberto Mariles of Mexico who in 1948 at the London Olympics had taken double gold medals for show jumping.

Nizefela was bought as a four-year-old in 1948 at a Shropshire show. White got the name from a gypsy, who passed the horse after the deal, and said to White: "Ah, that's a nice fellow you've got there." White found him as stiff as a plank to ride at first, but persisted as the horse was all he could afford. It was a tribute to his ability and patience that he turned the rough young horse into a co-operative partner to win Olympic gold within the short space of four years.

Nizefela was much loved by the crowds because of his exuberant kick-back after jumping a big fence and his habit of ballooning over the last fence in a spectacular fashion with a foot to spare. He remained with White until he died.

Wilfred White is survived by his wife Mary. There were no children.

PERSONAL COLUMN

SITUATIONS WANTED

HOUSESITTERS Responsible couple avail for short/long term. London. Tel: 0171 720 6472.

ANNOUNCEMENTS

GULF WAR Syndrome? If you are a victim and wish to help research a book on this topic, please write to: TL Carrick, c/o 36 Neville Ave, Anchorsholme, Blackpool, Lancs.

ANNOUNCEMENTS

SOUS - FFFR! You talk wow. My place before 9/12 w/e. You have no. & address and problems call me before 6pm.

ANNOUNCEMENTS

ANIMALS IN NEED

Please help us give unwanted cats and dogs and those whose owners have died or are seriously ill. Our sanctuary provides daily forest walks for dogs, also a rehoming service in the poorer city areas. We never put sky.

Donations to: WOODEESE ANIMAL WELFARE TRUST, Elburton, Plymouth PL7 5ED (Reg Charity No 298788).

ANNOUNCEMENTS

YOUR WILL

If you are making your will please think of BLESMA. We care for all ex-service men and women who have lost limbs in the service of this country.

Enquiries to The Chairman, British Limbless Ex-Service Men's Association, c/o Midland Bank plc, 60 West Smithfield, London EC1A.

ANNOUNCEMENTS

HELPING HOUSE THE HOMELESS

Donations are urgently needed to enable us to buy more houses and rescue more families in urgent need of support. Help us face the problems of homelessness by naming Church Housing Trust as a beneficiary in your Will. Details from

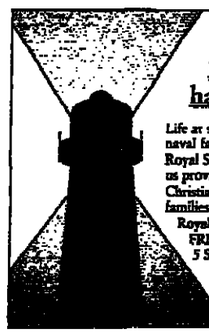
CHURCH HOUSING TRUST
Sutherland House
78-79 West Hendon Broadway
London NW9 7BT

You helped us in ASSOCIATION now help us in ACTION

London Association for the Blind has changed its name. Now we're working even harder to provide better services to blind or partially sighted people, at our care homes, through employment or cash help for those in need. A donation or covenant now and a legacy later will make it all possible.

action for blind people

Ref.TT,14-16 Verney Road, London SE16 3DZ. Telephone: 071-732 8771
London Association for the Blind. Registered Charity No.205913



Your legacy provides a safe haven for sailors

Life at sea has always put pressure on naval families. By leaving a legacy to Royal Sailors' Rests now you can help us provide a 'home from home' and Christian care for sailors and their families. Please send for details to:
Royal Sailors' Rests Dept. L/26,
FREEPOST PT202,
5 St. George's Business Centre
PORTSMOUTH PO1 3EY
Registered Charity No. 238748

SERVICES



Difficulty WITH FOOT-WEAR

As foot specialists, we have helped thousands of adults and children to solve their footwear problems. Our expertise covers both orthopaedic and bespoke shoes, boots and insert soles. Choose from a wide selection of top quality materials including an extensive range of leathers. Our measuring service is available at our fitting room or in your own home.

A.C. Andrews (Dept TT47)
299 Muswell Hill Broadway,
London N10 1DH

HOME VISITS ARRANGED.

Phone or write today for details

Experts in ORTHOPAEDIC footwear.
Telephone 0181 444 5454

FORTHCOMING MARRIAGES AND MARRIAGES etc

On Court Page £11.50 per line plus VAT
Court page announcements by post/fax to:
Mrs J-Neenan
Court & Social Advertising
Level 5, 1 Virginia Street
London E1 9BD
Tel: 0171 782 7347 Fax: 0171 481 9313
Please include in all correspondence: a signature of either one of the parties concerned or a parent, a daytime and your home telephone number and address. Advertisements for the Court Page must be submitted two working days prior to publication and are accepted subject to confirmation.

THE SNEAK GUESTS.

To the Editor of the Times,

Sir, I shall be grateful if you will allow me to make a protest in your columns against a new and dangerous tendency in our social life. For some little time past it has become the practice of certain guests in private houses to make money out of their entertainment by contributing gossip to the newspapers afterwards about their fellow-guests, their host or hostess, and what was done and said when they were together. This abuse has been progressive and what was at one time mere idle and comparatively harmless chatter (written in many cases with no personal knowledge of the people concerned) has lately developed in certain quarters into a regular system of spying, followed by the publication of the most deplorable hints and insinuations. I write of what I know from personal experience, and my experience is corroborated by my friends, when I say that no one but a guest could have acquired sufficient information to give plausibility to some of the paragraphs which have appeared in the Press within the last few weeks. It may be said with truth that hosts and hostesses should be more careful about the people they invite to their houses; but it is not always easy to detect the offender with certainty, and it stands to reason that no help will be given by the newspaper concerned. For this reason, and because *The Times* stands entirely apart from this class of journalism, I ask you to publish what is intended as a warning no less than a protest. I am by no means alone in making it, but am compelled for obvious reasons to sign myself,

A London Hostess.

ON THIS DAY

November 25, 1929

Although letters signed Senex, Civitas, A True Patriot, etc. were at first common enough in The Times, *by the 20th century pseudonyms were rarely allowed, and indicated someone of high influence.*

PETER AND THE STRAY

To the Editor of the Times.

Sir, "Cats" you say, "rarely possess kind hearts." May I tell you the tale of Peter, a black house cat? During the War he entered the kitchen one morning, timidly followed by a wet, bedraggled, and evidently half-starved cat. Peter made encouraging noises and guided him straight to the corner where his own saucer of milk stood, purring with satisfaction as the famished creature drank greedily. Afterwards he licked and cleaned him, and they settled down comfortably in front of the fire. We watched the whole process but I said to Peter that he must not keep the stray long.

A few days later I noticed that the stray was still there and, in view of the severe rationing to which we were subjected, said to Peter severely, "We must send that cat to the Cats' Home." Peter deliberately got up and walked out of the house. Shortly after I was hurriedly sent for, and there was the stray eating a large and solid whiting. Peter standing proudly by as if to say, "I can show benevolence and charity if you cannot". An eminent statesman was at the time our next-door neighbour; and a subdued uproar and ejaculations of "Where has his Lordship's breakfast gone to?" were probably an indication of the source of supply.

I am, Sir, yours faithfully,

Josephine M. Richardson.

NEWS

Judge lets child join free-love cult

■ Lord Justice Ward allowed a young mother to bring up her three-year-old son in a free-love religious cult with a history of child abuse. But the boy, who lives in a commune with members of a group called The Family, formerly The Children of God, must have regular contact with his grandmother in case he wants to leave when he grows up, the judge said..... **Pages 1, 3**

British Rail hits the buffers

■ British Rail is to be killed off on January 7. The title will disappear from the 250 million passenger tickets issued annually, 48 years after the industry was nationalised by Clement Atlee's Labour Government. The new name for the network is to be National Railways..... **Pages 1, 2**

Christmas bonanza

Record sales for old-fashioned Christmas hampers are fuelling what many retailers believe will be the freest-spending Christmas for a decade..... **Page 1, Magazine**

Princess's role

The idea that the Princess of Wales's South American tour is only an unofficial visit to charities evaporated..... **Pages 5, 20, 21**

Cocaine cargo

Two masterminds of a £124 million cocaine cargo destined for a network of drug dealers in Britain were jailed for 30 years..... **Page 5**

Child ruling

The Lord Chief Justice has created new legal protection for unborn children with a ruling involving a man who stabbed his pregnant girlfriend..... **Page 7**

Centre Point listed

London's Centre Point is among 21 post-war buildings listed by the Heritage Secretary..... **Pages 9, 21**

Daylight robbery

Scottish MPs on all sides of the House attacked a Bill to realign clocks with Europe as "daylight robbery"..... **Pages 11, 20**

Press pressure

Cambodia's political and press freedoms are under threat from a wave of corruption and political ambition..... **Page 12**

France on strike

A strike by French public sector workers paralysed transport and closed schools, hospitals, museums and banks..... **Page 14**

Kohl threat

Helmut Kohl promised the EU a pitched battle if Germany is asked to give most of the aid for former Yugoslavia..... **Page 15**

Open secrets

The new head of Germany's Agency for the Protection of the Constitution is ushering in an era of secret service *glasnost*..... **Page 16**

Queen of the dance floor dies

■ Edna Deane, the British queen of pre-war ballroom dance hailed by Fred Astaire as "authentic poetry in motion", and who inspired the song, *I danced with a man who danced with a girl who danced with the Prince of Wales*, has died..... **Pages 1, 23**

CHRIS HARRIS



Karen Gregory's refurbished mural of local people was unveiled yesterday in Somers Town, north London

OPINION

A President calls: If the violence begins anew, it may be a very long time before a President visits Belfast again..... **Page 21**

Bottomley's buildings: In a decision that will bemuse some and outrage many, three of London's most brutish buildings — Centre Point, New Zealand House and Millbank Tower — are to be listed..... **Page 21**

THE PAPERS

A short-sighted cut is threatening the BBC Overseas Service. If we are respected abroad, it is due in no small measure to this outstanding, world-beating venture. Kenneth Clarke should ensure that the service is protected — *Evening Standard*

COLUMNS

Jan Morris: Though there can be few purely Welsh citizens in Patagonia, there is still plenty of Welsh pride...the Welsh reputation in Argentina is a happy one... **Page 20**

Simon Jenkins: The sooner the Prince and Princess of Wales take advantage of the divorce laws, the sooner they and the Royal Family will be rid of this blight..... **Page 20**

OBITUARIES

Lord O'Brien of Lothbury, Governor of the Bank of England; **Wilfred White,** showjumper..... **Page 23**

LETTERS

Role of the Princess of Wales; inheriting property in *Pride and Prejudice*; clergy and congregations..... **Page 21**

BUSINESS

Shake-up: PT has unveiled a radical board restructuring that splits the role of chairman and chief executive and sees the departure of Michael Hepher, the managing director..... **Page 25**

Going bananas: Fyffes and Geest could merge their banana activities in response to aggressive price-cutting by supermarkets..... **Page 25**

Forte bid: City underwriters backing the £3.4 billion bid by Granada Group for Forte could receive a commission of 2½ per cent..... **Page 25**

Markets: The FT-SE 100 index rose 21.5 points to 3,624.0. Sterling's trade-weighted index dipped to 83.0 after falling from $1.5629 to $1.5605 rising from DM2.2096 to DM2.2097..... **Page 28**

SPORT

Cricket: Mark Crawley and Mark Ramprakash, rivals for a place in the Test side, shared an unbroken partnership of 77 as England extended their lead over Free State to 192..... **Page 48**

Football: Ray Harford, manager of the English champions Blackburn, has to consider the fall-out from the brawl on the field in Moscow between two of his players..... **Page 48**

Rugby union: Rob Andrew, who makes his debut for Newcastle today, says that he still has something to offer as a player..... **Page 47**

National Lottery: Sport may in future receive lottery money for coaching and medicine..... **Page 48**

MAGAZINE



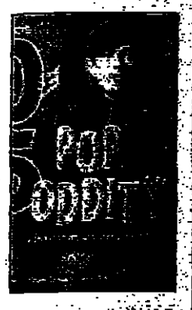
Eternal youth: Ginny Dougary enters the wacky world of Jean Paul Gaultier..... **Page 8**
Sure shots: The Royal Photographic Society's annual exhibition..... **Page 42**
Festive fare: Christmas food and drink..... **Pages 59-97**



WEEKEND

Cover story: Where's the pork? Paul Heiney in search of pig perfection..... **Pages 1, 2**
Books: The critics' choice for Christmas..... **Page 15**
Travel: win a holiday worth £3,500; Anthony Holden in Fiji and Western Samoa; a French course in Nice; plus a feast of oysters..... **Pages 17-21**

10 15



The weekly magazine for young Times readers
Pulp facts: Jarvis Cocker on being a geek..... **Page 6**
Win a JVC TV, AbFab videos, tickets to Capital's Christmas Party. Concert at London Arena..... **Page 3**
Recommended: Best games, music and TV..... **Page 10**



VISION

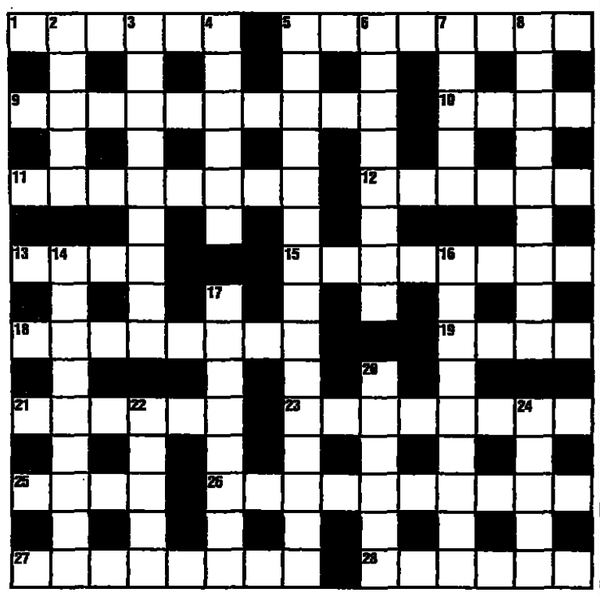
The 7-day TV and radio guide
Cover story: The much-trailed biography of the Fab Four finally comes to the small screen. Part one of *The Beatles Anthology*, Sunday, ITV, 8pm.
Film of the Week: Clint Eastwood in an unheroic role as *Bronco Billy*. Friday, BBC1, 10.20pm.

THE TIMES CROSSWORD NO 20,022

KNOCKANDO — PURE SINGLE MALT SCOTCH WHISKY

A bottle of Knockando, a superb Speyside Single Malt Scotch whisky uniquely bottled only when at its peak of perfection rather than at a pre-determined age, together with a fine leather credit card wallet, will be given for the first five correct solutions opened next Thursday. Entries should be addressed to: The Times, Saturday Crossword Competition, PO Box 486, Virginia Street, London E1 9DD. The winners and solution will be published next Saturday.

Name/Address .....



ACROSS

1 Tofu cooked by partners for the rest of the Japanese (6).
5 Dog gets pieces I put in this dish (4,4).
9 Mark is supporting agreement? Hard luck! (10).
10 Call at sea from a fishing boat (4).
11 Relating to dowry, exactly as arranged (2,3,3).
12 Composer shown round the old university in historic French town (6).
13 Part of stove, normally (4).
15 Come back later to harvest some fruit (8).
18 Poor gather outside South American city (8).
19 Abandoned female with daughter (4).
21 Travel with right fellow, a military hero (6).
23 Characteristic article on stage (8).
25 Be back in base (4).
26 City-state (10).
27 Like legal judgment disturbing bar — new trial needed (8).
28 Race to produce second edition (6).

DOWN

2 Society a number in university set up (5).
3 Edge to the slips, perhaps, is a slight possibility (3-6).
4 Progress made in piano-playing style (6).
5 Alternative suggestion from bartender? (7-8).
6 Produce too many deliveries to carry (8).
7 Brawny friend embracing sweetheart (5).
8 Mess I clean out to protect against disease (9).
14 Vehicle with insurance carrying you, say, in city (9).
16 Not part of the driving force? (9).
17 Person who separates out refuse present in drink, right? (8).
20 Doctor struggles to provide alternative to theatre (6).
22 Capital invested by the British in Asia (5).
24 May, for example, attach name to god (5).

Solution to Puzzle No 20,016

			G	R	A	C	E	D	A	R	L	I	N	G
S	E	L	Y		M	O	I							
T	E	S	T	A	T	E		E	X	C	E	R	P	T
R	T	D	S		N	U		V	H					
A	S	U	N	D	E	R		D	E	S	P	A	I	R
I		R	I		I		T		N	E				
T	R	E	E	N		G	L	A	S	S	W	A	R	E
J			H		G				O					
A	P	A	T	H	E	T	I	C		B	A	N	T	U
C		D	A			O	E		O	A				
K	I	M	O	N	O	S		R	I	S	K	I	E	R
E	I	K		G		D	E	S	T					
T	E	R	R	I	E	R		I	T	E	M	I	S	E
	E		E		U		O		C		E		R	
	C	R	O	S	S	B	E	N	C	H	E	R		

Solution to Puzzle No 20,021

V	I	L	L	A	I	N	O	U	S			S	P	
	M		O		N		D		P	O	S	T	E	R
S	P	A	N	I	A	R	D		O			E		O
	A		G		D		B	U	T	C	H	E	R	S
	L		S		D	A					R		P	
M	E	S	H		I	L	L	I	T	E	R	A	T	E
I		O		T		L		R		G		C		
S	P	U	T	N	I	K		S	E	G	M	E	N	T
S		N		O		C	A		I			U		
T	A	K	E	I	N	H	A	N	D		D	I	G	S
A		I				R		W		N		A		
T	E	N	T	A	C	L	E		A		I		Z	
I		D			E		F	A	T	I	G	U	E	S
N	E	L	S	O	N		U		E		H		B	
G		Y		T	O	L	E	R	A	T	I	O	N	

LAST WEEK'S WINNERS: *D K O'Donnell, Belfast; A Connolly, Liverpool; J P Rangaswami, Windsor; B Allcock, Sheffield; J A Kirk, Birmingham.*

©TIMES NEWSPAPERS LIMITED, 1995. Published and printed by Times Newspapers Ltd at 1 Virginia Street, London E1 9XN, telephone 0171-782 5000 and at Knowsley Park Industrial Estate, Kirkby Road, Prescot, Merseyside, L34 9HN, telephone 0151-546 2000. Saturday, November 25, 1995. Registered as a newspaper at the Post Office.

TIMES WEATHERCALL

For the latest region by region forecast, 24 hours a day, dial 0891 500 followed by the code

Greater London	701
Kent,Surrey,Sussex	702
Dorset,Hants & IOW	703
Devon & Cornwall	704
Wilts,Glouc,Avon,Soms	705
Berks,Bucks,Oxon	706
Beds,Herts & Essex	707
Norfolk,Suffolk,Cambs	708
West Mid & Sth Glam & Gwent	709
Shrops,Heralds & Worcs	710
Central Midlands	711
East Midlands	712
Lincs & Humberside	713
Dyfed & Powys	714
Gwynedd & Clwyd	715
N W England	716
W & S Yorks & Dales	717
N E England	718
Cumbria & Lake District	719
S W Scotland	720
W Central Scotland	721
Edin S Fife/Lothian & Borders	722
E Central Scotland	723
Grampian & E Highlands	724
N W Scotland	725
Caithness,Orkney & Shetland	726
N Ireland	727

Weathercall is charged at 39p per minute (cheap rate) and 49p per minute at all other times.

AA ROADWATCH

For the latest AA traffic/roadworks information, 24 hours a day, dial 0336 401 followed by the code.

London & SE traffic, roadworks	
Area within M25	731
Essex/Herts/Beds/Bucks/Berks/Oxon	732
Kent/Surrey/Sussex/Hants	734
M25 London Orbital only	736
National traffic and roadworks	
National motorways	737
West Country	738
Wales	739
Midlands	740
East Anglia	741
North-west England	742
North-east England	743
Scotland	744
Northern Ireland	745

AA Roadwatch is charged at 39p per minute (cheap rate) and 49p per minute all other times.

HOURS OF DARKNESS

TODAY

Sun rises: 7.34 am — Sun sets: 4.00 pm
Moon sets: 7.22 pm — Moon rises: 10.11 am

First quarter November 29

London 4.00 pm to 7.35 am
Bristol 4.10 pm to 7.45 am
Edinburgh 3.51 pm to 8.10 am
Manchester 4.00 pm to 7.53 am
Penzance 4.28 pm to 7.52 am

TOMORROW

Sun rises: 7.36 am — Sun sets: 3.59 pm
Moon sets: 8.37 pm — Moon rises: 10.56 am

First quarter November 29

London 3.59 pm to 7.38 am
Bristol 4.09 pm to 7.47 am
Edinburgh 3.50 pm to 8.12 am
Manchester 3.59 pm to 7.55 am
Penzance 4.27 pm to 7.53 am

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	3:13	7.27	3:37	7.41
Aberdeen	2:45	4.54	3:01	4.53
Avonmouth	8:43	13.85	9:09	13.83
Belfast	0:12	3.56	0:31	3.61
Cardiff	8:38	12.15	8:59	11.89
Devonport	7:22	5.75	7.51	5.53
Dover	0:03	6.97	0:28	6.83
Dublin	0:49	4.35	1:04	4.44
Falmouth	6:28	5.32	6:53	5.16
Glasgow	11:31	3.79	2:40	4.71
Harwich	1:05	4.14	1:29	4.25
Holyhead	11:47	5.98	–	–
Hull	7:43	7.78	8:00	7.74
Ilfracombe	7:24	9.87	7:48	9.66
King's Lynn	7:37	7.22	7.58	7.31
Leith	3:58	8.00	4:19	5.87
Liverpool	0:23	9.98	0:46	9.99
Lowestoft	11:03	2.66	11:14	2.69
Margate	1:14	4.93	1:43	4.96
Milford Haven	7.41	7.47	8.05	7.21
Newquay	6.25	7.14	6.53	5.96
Oban	7:04	4.17	7:19	3.96
Penzance	8:05	5.71	6:28	5.46
Portland	8.15	2.28	8:40	2.05
Portsmouth	0:36	4.93	0:56	4.88
Shoreham	0:25	6.57	0:45	6.54
Southampton	–	–	0:15	4.85
Tees	5:08	5.59	5:33	5.81
Wilton-on-Nze	0:59	4.47	1:25	4.59

Crown copyright reserved All tide times are GMT

HIGHEST & LOWEST

Yesterday: Highest day temp: Prestwick, Strathclyde, 14C (57F); lowest day max: Cape Wrath, Highland, 7C (45F); highest rainfall: Cape Wrath 0.91in; highest sunshine: Skegness, Lincolnshire, 6.4hr

FORECAST

☐ **General:** England and Wales will have a rather cloudy but mild day. There will be showers over western parts, some of which could be heavy. A few bright or sunny spells are also likely. Eastern areas should be dry for much of the day with a few bright spells, but some patchy rain is likely in the evening.

Scotland and Northern Ireland will be showery. Over western parts of Scotland the showers will be prolonged and heavy, while in the east they will be scattered with sunny spells in between the rain. It will be mild.

☐ **London, SE England, E Anglia, E England, Central N, NE England:** mostly cloudy. A few bright spells. Patchy rain later. Wind south, fresh. Mild, max 13C (55F).

☐ **Central S England, E Midlands, W Midlands, Channel Isles:** mostly cloudy. Rain later. Wind south, fresh. Max 12C (54F).

☐ **SW England, S Wales, N Wales, NW England, Lake District, Isle of Man, SW Scotland, N Ireland:** sunshine at times. Showers, some of which will be heavy. Wind west to southwest, moderate. Mild, max 13C (55F).

☐ **Borders, Edinburgh & Dundee, Aberdeen, Central Highlands, Moray Firth:** scattered showers. Sunny spells. Wind south moderate. Max 12C (54F).

☐ **Glasgow, NE Scotland, Argyll, NW Scotland, Orkney, Shetland:** mostly cloudy. Showers, some prolonged. Wind east to northeast, moderate. Max 11C (52F).

☐ **Outlook:** sunshine and showers will spread to all parts and it will stay mild.

AROUND BRITAIN YESTERDAY

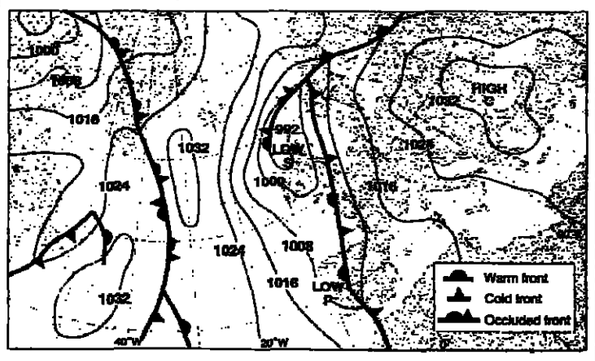
24 hrs to 5 pm: b=bright; c=cloud; d=drizzle; ds=dust storm; du=dull; f=fair; fg=fog; g=gale; h=hail; r=rain; sh=shower; sl=sleet; sn=snow; s=sun; t=thunder

	Sun hrs	Rain in	C	Max F			Sun hrs	Rain in	C	Max F	
Aberdeen	1.2	0.02	13	55	c	Liverpool	-	0.62	11	52	r
Anglesey	0.2	0.14	13	55	sh	London	0.3	-	13	55	c
Aspatria	1.8	0.35	12	54	sh	Lowestoft	-	-	12	54	c
Aviemore	1.1	0.33	11	52	r	Manchester	-	0.03	12	54	r
Belfast	-	0.24	11	52	sh	Margate	-	-	12	54	du
Birmingham	-	0.06	11	52	r	Minehead	0.3	0.08	12	54	d
Bognor R	0.4	0.02	13	55	sh	Morecambe	-	0.33	11	52	r
Bournem'th	-	0.06	13	55	sh	Newcastle	0.5	-	13	55	c
Bristol	0.1	0.01	13	55	r	Newquay	-	0.29	13	55	c
Buxton	-	0.16	10	50	sh	Norwich	-	-	12	54	c
Cardiff	-	-	12	54	du	Nottingham	X				
Clacton	X					Oxford	0.1	0.03	12	54	r
Colwyn Bay	1.2	0.07	13	55	sh	Penzance	1.8	0.39	14	57	sh
Cromer	1.7	-	12	54	c	Plymouth	X				
Doncaster	X					Poole	-	0.10	13	55	sh
Eastbourne	-	-	12	54	du	Prestatyn	X	0.03	12	54	sh
Edinburgh	3.8	0.09	13	55	sh	Ross-o-wye	-	0.06	12	54	sh
Eskdalemuir	-	0.77	10	50	sh	Ryde	X				
Exmouth	-	0.06	13	55	sh	Sandown	-	0.03	13	55	sh
Falmouth	1.1	0.23	13	55	sh	Saunin Snd	-	0.18	12	54	r
Fishguard	-	0.35	11	52	sh	Scarboro'	X				
Folkestone	-	-	12	54	c	Shanklin	-	0.03	12	54	r
Glasgow	0.6	0.71	13	55	sh	Shrewsbury	-	0.03	12	54	r
Guernsey	-	0.02	14	57	sh	Skegness	6.4	-	12	54	s
Hastings	-	-	12	54	c	Southend	0.4	-	12	54	du
Hayling L	-	0.01	13	55	r	Southport	-	0.21	11	52	r
Herns Bay	0.1	-	13	55	c	Southsea	-	0.01	13	55	sh
Hove	-	0.01	12	54	c	Stornoway	X	X	12	54	r
Ilfracombe	4.1	-	13	55	b	Teignmouth	-	0.09	13	55	r
Isle of Man	2.5	0.16	13	55	sh	Tenby	X				
Jersey	1.2	-	13	55	c	Tiree	-	0.75	11	52	r
Kinloss	2.2	0.05	14	57	r	Torquay	-	0.11	13	55	sh
Leeds	0.2	0.08	13	55	r	Tynemouth	-	-	13	55	du
Lerwick	-	0.78	9	48	fg	Ventnor	0.6	0.01	13	55	sh
Leuchars	2.0	0.17	13	55	sh	West-s-mare	X				
Littlehmptn	-	0.04	13	55	r	Weymouth	-	0.07	13	55	r

ABROAD

Ajaccio	17	63	c	Cologne	10	50	c	Madrid	12	54	s	Rome	11	52	f
Akrotiri	13	55	f	Corfu	13	55	f	Majorca	19	66	f	S Fr'isco	16	61	s
Alex'dria	18	64	c	C'phagn	8	46	c	Malaga	19	66	f	S Paulo	24	75	c
Algiers	15	59	c	Dublin	11	52	s	Malta	16	61	r	Salzburg	1	34	c
Amst'dm	10	50	c	Dubrovnik	11	52	s	Melb'rne	15	59	f	Santiago	27	81	s
Athens	12	50	f	Faro	18	64	s	Miami	25	77	f	Seoul	8	43	s
B Aires	25	77	s	Florence	11	52	s	Milan	9	48	s	Sing'por	28	82	f
Bahrain	25	77	s	Frankfurt	9	48	c	Montreal	0	32	-	St'kholm	7	45	c
Bangkok	29	84	f	Funchal	20	68	c	Moscow	-4	25	c	Strasb'rg	9	48	c
Barbados	X			Geneva	8	46	c	Munich	8	46	c	Sydney	20	68	f
Barcelona	11	52	r	Gibraltar	18	64	f	N Delhi	24	75	s	Tangier	20	68	s
Beirut	15	59	f	Helsinki	5	41	f	N York	6	43	f	Tel Aviv	15	59	r
Belfast	11	52	c	Hong K	19	66	c	Nairobi	25	77	f	Tenerife	22	72	c
Belgrade	-3	27	f	Innsbrck	4	39	s	Naples	15	59	f	Tokyo	14	57	f
Berlin	7	45	f	Istanbul	1	34	sn	Nice	15	59	f	Toronto	1	34	f
Bermuda	19	66	c	Jeddah	27	81	s	Oslo	5	41	c	Tunis	19	66	f
Biarritz	12	54	r	Jo'burg	17	63	f	Paris	10	50	f	Valencia	17	63	s
Borde'x	10	50	c	L Angels	19	66	s	Peking	13	55	s	Vanc'ver	12	54	c
Brussels	10	50	c	L Palmas	22	72	c	Perth	26	79	s	Venice	8	46	s
Budapst	-4	25	sn	Le Tquet	11	52	f	Prague	1	34	c	Vienna	-1	30	fg
Cairo	18	64	s	Lisbon	14	57	c	Reykjavik	5	41	sn	Warsaw	2	36	c
Cape Tn	19	66	c	Locarno	7	45	c	Rhodes	11	52	s	Wash'ton	4	39	f
Ch'church	18	64	s	Luxembg	7	45	c	Rio de J	29	84	f	Wel'ngton	14	57	-
Chicago	0	32	s	Luxor	21	70	s	Riyadh	23	73	s	Zurich	5	41	c

Temperatures at midday local time. X = not available



Changes to the chart above from noon: low P will move east and deepen; low S will move slowly southeast; high C will move southeast and decline

NOON TODAY



CHRISTMAS IN LAPLAND

In Lapland, meet Father Christmas, cross the Arctic Circle, experience a reindeer sleigh and snowmobile ride.

From just £249 you could fly by 757 for the day to Lapland. Depart from Birmingham, Bristol, Gatwick or Luton on 10, 11, 15 or 17 Dec.

Four nights at the luxurious Hotel Lapponia from Gatwick on Mon. 11 Dec. with Lapland experience, only £299

For our full colour brochure, please telephone:

0181-993 9973

QE2 CRUISE FOR ONLY £299

Four night QE2 Christmas shopping cruise on 11 Dec from Southampton • visit Paris (from Le Havre) and Amsterdam (for two days) and return to Southampton £299

Concorde supersonic to Paris on 12 Dec. • three night QE2 cruise to Southampton via Amsterdam (two days) • Orient-Express luncheon to Victoria £1,099

Five night Oriana cruise on 22 Dec. to Casablanca via Tangier • Concorde supersonic from Marrakesh £1,499

ORIENT-EXPRESS FOR £79

Orient-Express from Victoria to New Forest on 11 or 15 Dec. • one way with champagne dinner £79 or both ways with champagne lunch and dinner £149
For all O.E. enquiries please phone: 01485-578600

BRUNO v. TYSON

767 from Luton or Gatwick to Las Vegas on 11 March • seven nights at first class hotel • optional tours • reserved seat £699 or £1,499 Ringside

For our full colour brochure, please telephone:

0181-992 6991

or write to

ABTA V 1484 — SUPERLATIVE TRAVEL — 43, Woodhurst Road, London, W3 6SS

هكذا من الاصل

هكذا من الاصل

TRAVEL

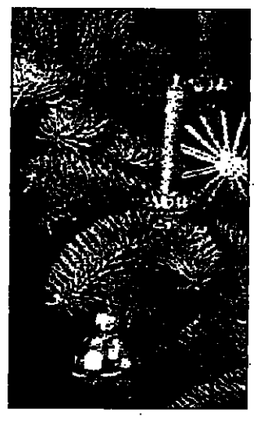


Anthony Holden dances with Fiji warriors

Page 18

PLUS: Simon Barnes in Zambia, page 19

GARDENING



Christmas trees without falling needles

Page 5

PLUS: Garden queries answered, page 5

BOOKS



Curl up with the best reading of 1995

Page 15

PLUS: Times writers book offer, page 14

OFFERS



Invitation to a private view at the National Gallery

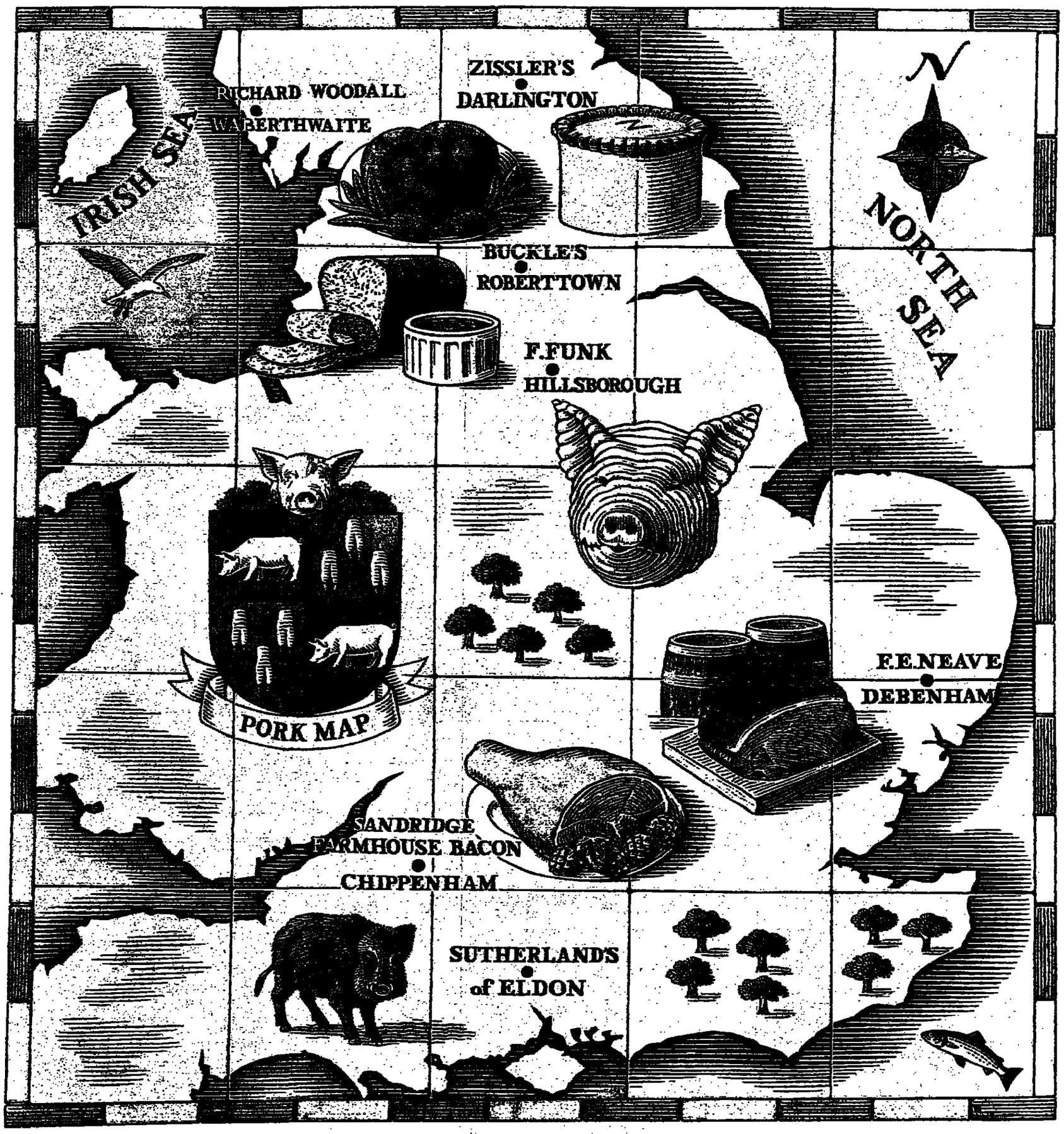
Page 4

PLUS: Night tour of Hampton Court, page 21

WEEKEND

THE TIMES SATURDAY NOVEMBER 25 1995

PAUL HEINEY: WHERE'S THE PORK?



To quarter England in search of a decent ham sandwich might seem like obsessive behaviour. Well, I am obsessed. This obsession started 40 years ago in Sheffield, where I grew up, and ended on our small farm in Suffolk, where I kept my first pigs and cured my first hams.

As a pre-school child, I spent long hours with my grandfather, a carpenter whose workshop was in the basement of Wadsley Bridge School. In exchange for the use of the premises, he kept the boilers burning. Across the road from the school was a pork shop. Not a general butcher's, but an establishment that was proud to sell nothing that did not come from a pig. It was called Kelsey's.

The shop name was spelt in gold letters above the window. And what a window! It sparkled as the sun caught the golden crumbs on the hams, glistened on the glazing that topped the shop-baked pork pies. And behind the counter, on a wooden slab, was the crown of it all: a joint of steaming pork: crisp, bronzed and fresh from the oven.

This is what drew us daily to Kelsey's. Grandfather bought his pork sandwich here. The pork came in a white, soft roll the size of a small dinner plate, liberally spread with pork dripping scraped from a wooden tub, the scraper carefully ensuring in the process that a little of the jellied brown gravy from the bottom of the tub was brought up with the spoon. Then the finely honed butcher's knife, squeaking as it cut the pork, took three generous slices off the steaming joint, a lump of sage and onion stuffing and a good chunk of crackling, and created a handful of heaven.

We hauled the sandwich back to the boiler room, where it sat until lunchtime, roast pork scents mingling with pinewood shavings and sulphurous boiler fumes.

I have loved pork ever since. But, because I have kept my own pigs, I have come to realise that in the intervening 40 years every food that the pig gives us has been in some way diminished. It is clear to me that we have been stealthily robbed. One of the noblest of foods has been devalued to the point of insult.

Centuries ago, the vital discovery was made that by rubbing pig meat with salt or hanging it in wood smoke you could make it last for months. This led to many great things; but modern ham is a downright insult to their memory, and to the pig itself. So out of respect for that most providing of animals, the pig, it is time for a crusade.

We must peel back the greasy slices of limp bread, stare long and hard at the slimy, grey flab that lies between and declare it not to be ham — but a sham.

Shop-bought pork does not crackle any more but comes out of the oven looking like scorched shoe leather; hams are watery and tasteless, except for the salt. Sausages, more often than not, have the flavour of a mouthful of spiced bread; pork pies cause you to wonder exactly what is in them; sausage rolls are fit only for doorstops. We eat them only out of nostalgia for what they used to be.

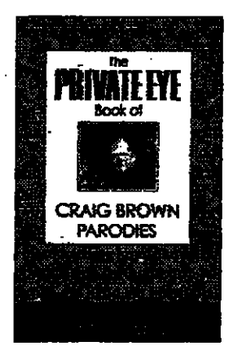
But my grandfather would have recognised the pork from my pigs; he would have found no failing in my home-cured ham. And this inspired me to hit the road, to reassure myself that someone out there is still taking the pig and its meat seriously. It was not intended to be a "foodie" tour of England, or an exhaustive one. Certainly, I was seeking

Continued on page 3, col 1

Get an eyeful of these Privates!









Available at WHSmith and all good bookshops.



MAGIC PRIVATE EYE — THE 4th SECRET DIARY OF JOHN MAJOR — THE PRIVATE EYE BOOK OF CRAIG BROWN PARODIES — SON OF YOBS The sequel to the bestselling YOBS

Egmont

CHOICE

Planning to see a show or a film, an exhibition or a concert? *The Times* critics select the best entertainment

OPERA

Rodney Milnes

MATHIS DER MALER: Hindemith's highly theatrical opera about the responsibilities of the artist in society, composed in Nazi Germany, is a musical feast under the inspired direction of Esa-Pekka Salonen, and wonderfully sung by Alan Titus, Inga Nielsen and Stig Andersen. Reduced seat prices, thanks to the Foundation for Sport and the Arts, make it a bargain. Get there early and buy the bilingual libretto (£3.95): it also contains a proper synopsis, required reading in place of the improper one in the programme that merely summarises the version of the producer, Peter Sellars.
Royal Opera House, Bow St, London WC2 (0171-304 4000). Tues 28, Fri 1, 7pm. 🅂

COSI FAN TUTTE: With Simon Rattle, a dream cast and the excellent Orchestra of the Age of Enlightenment, this promises to be much more than a routine concert performance. Hillevi Martinpelto and Alison Hagley are the sisters, Kurt Streit and Gerald Finley are the brother officers. Ann Murray is the scheming maid and Thomas Allen is the manipulative philosopher — fill your boots.
Royal Festival Hall, South Bank, London SE1 (0171-960 4242). Wed 29, 6.30pm. 🅂

CLASSICAL

Richard Morrison

NEW SCHNITTKE: It probably won't be the jolliest new piece this year, but Alfred Schnittke's *Dead Souls* suite, based on Gogol, is worth attention. For many Russians, Schnittke was the natural successor to Shostakovich, and seemed to occupy the same sardonic and pessimistic musical territory, making use of quotation to underline irony or undermine sentimental feeling. Since the collapse of the Soviet Union, he has perhaps been a rebel without a cause, but his music is still enigmatic. Here his friend Gennadi Rozhdestvensky conducts the City of Birmingham Symphony Orchestra in the British premiere.
Symphony Hall, Centenary Square, Birmingham (0121-212 3333). Tues, Wed, 7.30pm

SOLTI'S BARTÓK: The old Hungarian wizard conducts the old Hungarian wizard: not exactly



Solti: Hungarian wizard

original programming, but I bet it's electrifying. Most of Bartók's greatest instrumental works are included in these three London Symphony Orchestra concerts conducted by Sir Georg: Thursday's, including the disturbing one-act opera, *Bluebeard's Castle*, sung by Julia Varady and Laszlo Polgar, should be special.
Barbican Hall, Silk Street, London EC2 (0171-638 8891). Sun, Thurs and Dec 3, 7.30pm

FILMS

Geoff Brown

GOLDENEYE (12): He may be a sexist dinosaur, but Ian Fleming's 007 can still cut the mustard. Pierce Brosnan's sardonic twinkle is crucial to the film's success; so is the mixture of self-mockery and slam-bang action. There are faults. Director Martin Campbell plays all his cards in the first hour. The plot is too distended, and Alan Cumming's Russian computer geek grates on the nerves. But after the bruising high-tech blockbusters of Schwarzenegger and Bruce Willis, there is something both charming and exhilarating in this latest battle to save the world.
Barbican 🅂 (0171-638 8891) **Clapham Picture House** (0171-498 3323) **MGMs: Baker Street** (0171-935 9772) **Chelsea** (0171-352 5096) **Fulham Road** (0171-370 2636) **Notting Hill Coronet** 🅂 (0171-727 6705) **Odeons: Kensington** (01426 914666) **Leicester Square** (01426 915683) **Marble Arch** (01426 914501) **Swiss Cottage** (01426 914098) **UCI Whiteleys** 🅂 (0171-792 3332)

SHANGHAI TRIAD (15): The Chinese director Zhang Yimou returns to the visual opulence of *Raise the Red Lantern* and his other early triumphs for this gangster drama, largely set in an opulent Shanghai of the 1930s. At the centre lie two innocents trapped in a devious world: a boy from the country, and the Triad boss's mistress, who fancies herself a singer (Gong Li). Zhang's visuals are hugely enjoyable, though a quieter style might have drawn out more of the characters' plight.
Chelsea (0171-351 3742) **Clapham Picture House** (0171-498 3323) **Curzon West End** (0171-369 1722)

MUSEUMS

John Russell Taylor

THE GREAT WEST ROAD REMEMBERED: Since the opening of the M4, the old Great West Road has been virtually forgotten, as traffic speeds over the rooftops, and the Art Deco factory buildings — which made it the model of a land fit for Ovaltinies to live in — are demolished, converted or left derelict. Since Gunnersbury Park is hard by, it seems the logical place to commemorate past splendours and to urge that what remains should be preserved. The exhibition is also part of a drive to collect examples of all the products made in the factories, which included Gillette razors and Jantzen bathing costumes. Also made there was McCleans toothpaste, the squeezy tube being invented in a building now threatened with demolition. The whole image is intensely nostalgic.
Gunnersbury Park Museum, London W3 (0181-992 1612). Daily 1pm–4pm, until late 1996.

IMAGES OF THE WESTERN LAKE. Though in recent years the West has heard a lot about the new colour printmakers of Japan, much less is known about the 20th-century revival of woodblock printing in China. It has been centred in the National Academy of Fine Arts of China in Hangzhou, where the Modern Woodcut Movement has been fostered, since its foundation as the Zhejiang Academy of Fine Arts in 1928.

When the printmaking department was set up in 1954, artists were sent to Peking to study the traditional techniques in depth; the result has been a leap forward in technique, happily unaccompanied by a fall back in original inspiration. This show consists of some 60 prints of extraordinary breadth of influence, eastern and western, traditional and contemporary.
British Museum, Great Russell Street, London WC1 (0171-636 1555). Mon-Sat 10am-5pm, Sun 2.30-6pm, until Feb 11 1996.

JAZZ

Clive Davis

MICHAEL HASHIM: Passion and wit collide with effervescent results in the mainstream soprano and alto playing of the American saxophonist Michael Hashim. A leading light in the jazz repertory movement, Hashim is one of the few young players around capable of absorbing the influences of Benny Carter, Johnny Hodges and assorted bop masters while never sounding like a copycat. His current album, *Transatlantic Airs* — released on 33 Records — offers an exemplary introduction to this spirited revivalist.
Pizza Express, Dean St, London (0171-439 8722) tonight, tomorrow; **Pizza Express**, High St, Watford (01923 213991) Mon 27; **Town Hall**, Cheltenham (01242 523690) Tue 28; **Bulkley Arms Hotel**, Beaumaris, Gwynedd (info 01248 810415) Wed 29; **University of Warwick Arts Centre**, Sat Dec 2; **Albert Inn**, Bristol (0117 9661968) Sun 3.

HOWARD RILEY/MOSE ALLISON: One of the most intelligent pianists this country has produced, Howard Riley has long shuttled back and forth between avant-garde and angular interpretations of standard tunes. On this occasion he links up with Art Themen, a long-time member of Stan Tracey's many ensembles. Mose Allison's return to Soho coincides with a two-week season at Ronnie Scott's by one of his disciples, Georgie Fame. Two bitter-sweet Allison songs — *Your Mind is on Vacation* and *Don't Worry about a Thing* — turn up on Van Morrison and Fame's forthcoming album, *How Long Has This Been Going On?*.
Riley: **Vortex Jazz Bar**, Stoke Newington Church St, London N16 (0171-254 6516) Thur 30.
Allison: **Pizza Express**, Dean St, London W1 (0171-439 8722) Mon 27, Wed 29, Thur 30, Sat Dec 2, Sun 3.

THEATRE

Benedict Nightingale

THREE TALL WOMEN: Edward Albee's sharp, inventive play gives Maggie Smith the opportunity to refute those who have accused her of comic mannerism, and she embraces it with one of the most complete performances she has yet given. While Sara Kestelman and Samantha Bond take the roles of Smith in optimistic youth, and Smith in cynical middle age, Dame Maggie herself gives us a portrait of a woman on the brink of the oblivion: the confusion, the self-pity, the flashes of acuteness, the nostalgia, the humour, the regret, the babyishness, the anger, the pathos and, you may feel by the end, the almost everything.
Wyndhams, Charing Cross Road, WC2 (0171-369 1736). Evenings, Tues-Sat, 8pm; matinées, Weds and Sats, 3pm.

A LITTLE NIGHT MUSIC: Sean Mathias's cast, led by Judi Dench, make an eloquent case for regarding Sondheim's adaptation of Ingmar Bergman's *Smiles of a Summer Night* as his finest musical to date. Has the great cynic written wittier lyrics? Has he ever communicated his funny-glum view of marriage with more astringency? Has he written a more hummable tune than *Send in the Clowns*, here put over by Dame Judi not as an exercise in self-mockery, but as an elegy for times wasted and love lost? Has he ever produced a more genuinely sophisticated entertainment?
National, Olivier, South Bank, SE1 (0171-928 2252). Evenings, Nov 30 to Dec 2, 7.15pm; matinée, Dec 2, 2pm. Continues in repertoire.

DANCE

John Percival

THE NUTCRACKER: It's that time of the year again, and one of the best ballet scores rings joyously around theatres, while one of the silliest ballet stories takes place on stage. Birmingham Royal Ballet's production by Peter Wright is full of colour and imaginative stage effects; Ben Stevenson's staging for English National Ballet is more traditional but lively. BRB opens in its home theatre on Friday for 17 performances; ENB tours to Leeds, Southampton and Nottingham before arriving on the South Bank at Christmas.
Birmingham Hippodrome, Hurst Street, Birmingham (0121-622 7486) Fri until Dec 16, 7.30pm; matinée Sat, 2.30pm. **Grand Theatre, Leeds** (0113 2459351) today, 2.30pm, 7.30pm; **Mayflower Theatre, Southampton** (01703 711811) Mon to Dec 2, 7.30pm; matinées Wed and Sat, 2.30pm; **Royal Concert Hall Nottingham** (0115 9482626) Dec 5 to 9, 7.30pm; matinées Wed, Fri and Sat, 2.30pm; **Royal Festival Hall**, South Bank, London SE1 (0171-960 4242) Dec 18 to Jan 6, 7.30pm; matinées Dec 21 to 23, 26 to 30, Jan 2 and 6, 2.30pm.

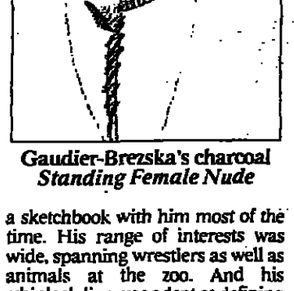
BASEBALL: Moses Pendleton's new show for his company Momix is said to unleash "a cornucopia of baseball, legend and nostalgia" to a mixture of commentary soundbites, rock music and chants. His mixture of contortions, visual tricks and (often barely clad) bodies is not to everyone's taste — include me out — but it has a following.
Sadler's Wells Theatre, Rosebery Avenue, London EC1 (0171-713 6000) Tues until Dec 9, 7.30pm; matinée Sats, 2.30pm.

GALLERIES

Richard Cork

LOUISE BOURGEOIS: Now 84, the Grand Old Woman of contemporary sculpture is given a British retrospective at last. Plenty of space has been found at Oxford's Museum of Modern Art for her carvings and bronzes. Even a work as titanic as her monstrous *Spider* presides over one upstairs room. But the exhibition wisely attends to Bourgeois's achievement as a printmaker as well. Many of her most potent images can be found on these deceptively small sheets of paper. Outstanding among them is *Femme Maison*, where a naked woman is trapped inside her house. The figure's vulnerability is echoed in some of the early sculptures. But as Bourgeois's work develops, the bodies become more robust. They swell in frankly erotic places, celebrating the ripeness of the female form. Pain, however, is never far away, especially in an anguished, dangling figure aptly called *The Age of Anxiety*.
Museum of Modern Art, Oxford (01865 722733) until Dec 31.

HENRI GAUDIER-BRZESKA: Tragically, this precocious French sculptor did not live long enough to fulfil all his abundant promise. But before he was killed in 1915 on the battlefields of France aged 23, he had produced a surprisingly large body of memorable works. Judging by the number of drawings Gaudier left behind, he must have carried



Gaudier-Brzeska's charcoal *Standing Female Nude*

a sketchbook with him most of the time. His range of interests was wide, spanning wrestlers as well as animals at the zoo. And his whiplash line was adept at defining everything with sureness and zest. The collection of sculptural drawings assembled by Peter Nahum testifies to his prodigious ability. Gaudier was a natural draughtsman, both witty and dynamic, and this is an exhibition to relish.
Leicester Galleries, 5 Ryder Street, SW1 (0171-930 6059) until Dec 22.

ROCK

David Sinclair

THE STONE ROSES: It has been a long time coming, but here is a chance to see the most resolutely disorganised, indolent and accident-prone band in the land strutting its stuff on a British stage at last. The mixed reception to last year's modestly titled comeback album, *The Second Coming*, did not prevent it from rapidly acquiring platinum status, and the band's prolonged absence from these shores (bar one secret gig at Pilton) has clearly not eroded the legendary loyalty of their fans. But are they still any good?
Bridlington Spa (0126 267 8258), Nov 28; **Wolverhampton Civic Hall** (0190 231 2030), Nov 30; **Corn Exchange**, Cambridge (0122 335 7851), Dec 1; tour runs until final dates at **Sheffield Arena** (with Black Grape) (0114 256 5656), Dec 28 and **Wembley Arena** (with Manic Street Preachers) (0181-900 1234), Dec 29.

BLUR: Back in the spotlight with a not-No 1 new single, *The Universal*, the larky Londoners round off another triumphant year with a final swing through the nation's arenas. A canny bunch, who combine artful lyrics and off-beat arrangements with choruses that ring out like football-terrace chants, they are also brilliant rabble-rousers, invariably rising to the occasion in front of big crowds.
NEC, Birmingham (0121-780 4133), Nov 25, 26; **Sheffield Arena** (0114 256 5656), Nov 27; **SECC**, Glasgow (0141-556 5555), Nov 28, Dec 11; **G-Mex**, Manchester (0161-832 9000), Nov 30, Dec 1; tour runs until Dec 13 including dates at **Wembley Arena** (0181-900 1234), Dec 2, 3 and 13.



From left, Stig Andersen, Michael Daniels and Alan Titus in the "musical feast" *Mathis der Maler*

CATHERINE ASHMORE

WEST END THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London
■ House full, returns only 🅂 Some seats available ☐ Seats at all prices

🅂 **BREAK OF DAY** Timberlake Wertenbaker play in which Out Of Joint's *Three Sisters* company looks at women's circumstances a century on from Chekhov. Max Stafford-Clark directs.
Royal Court, Sloane Square, SW1 (0171-730 1745) Now previewing, 7.30pm, opens Nov 28, 7pm

☐ **DEAD FUNNY** Belinda Lang, Kevin McNally and Sam Kelly in Terry Johnson's sharply funny play about comics and some of their fans.
Savoy, The Strand, WC2 (0171-836 8888) Mon-Fri, 8pm, Sat, 8.15pm, mats Wed, 2.30pm and Sat, 5pm 🅂

☐ **DESIRE UNDER THE ELMS** Shared Experience back in town with O'Neill's passionate drama of father-son rivalry and forbidden love. Nancy Meckler directs.
Tricycle, Kilburn High Road, NW6 (0171-328 1000) Mon-Sat, 8pm, mats Dec 6, 2pm and Sat, 4pm 🅂

■ **EDDIE IZZARD:** The quirky comedian returns for another season of surreal musings on life.
Shaftesbury, Shaftesbury Ave, WC2 (0171-379 5399). Tue-Sat, 8pm, Sun, 7.30pm 🅂

☐ **FUNNY MONEY** Ray Cooney plays the man who finds a bag of bank-notes in his latest farce, Charlie Drake excellent as a sorely-tried taxi-driver.
Playhouse, Northumberland Avenue, WC2 (0171-839 4401) Mon-Sat, 8pm, mats Thurs, 3pm and Sat, 5pm 🅂

☐ **HYSTERIA** Henry Goodman plays Freud, with Tim Potter as Salvador Dali, in Terry Johnson's surreal, double award-winner, directed by Phyllida Lloyd in the Royal Court Classics season.
Duke of Yorks, St Martin's Lane, WC2 (0171-836 5122). Now previewing, 7.30pm; mat today, 3pm

☐ **THE HOTHOUSE** Assailed by cries in a mysterious detention centre, Harold Pinter is marvellously funny, heading the strong cast in his own, long-buried play.
Comedy, Panton Street, SW1 (0171-369 1731) Mon-Sat, 7.45pm, mats Thurs, 3pm and Sat, 4pm.

🅂 **AN INSPECTOR CALLS** Stephen Daldry's powerful production, with Nicholas Woodeson as the all-knowing Inspector and Edward Peel and Susan Engel as the pillars of society.
Garrick, Charing Cross Road, WC2 (0171-494 5085) Mon-Fri, 7.45pm, Sat, 8.15pm; mats Wed, 2.30pm, Sat, 5pm.

■ **JOLSON** The highs and lows of the singer with with a monster ego. Brian Conley belts out the songs enjoyably and Sally Ann Triplett is an impressive Ruby Keeler



Wind in the Willows previews at The Old Vic

Victoria Palace, Victoria Street, SW1 (0171-834 1317) Mon-Sat, 7.30pm, mats Wed and Sat, 3pm 🅂

■ **MACK AND MABEL:** Jerry Herman's musical set in early Hollywood. Fine songs, though a troublesome book. Starring Howard McGillin and a delightful Caroline O'Connor.
Piccadilly, Denman Street, W1 (0171-369 1734) Mon-Sat, 7.45pm, mats Wed and Sat, 3pm

THE JUNGLE BOOK: Tim Supple directs his adaptation of three of Kipling's Mowgli stories for the Christmas season.
Young Vic, The Cut, SE1 (0171-928 6363). Now previewing, opens Dec 5 🅂

🅂 **KING LEAR** Warren Mitchell in Jude Kelly's often unsatisfying production shot through with flashes of brilliance.
Hackney Empire, Mare Street, E8 (0181-985 2424) Tue-Sat, 7.30pm; mats Wed, 2pm and Nov 26 and Dec 3, 6pm

☐ **THE MASTER BUILDER** Peter Hall's sexually understated production. Alan Bates the smouldering hero; fine performances by Gemma Jones and Victoria Hamilton.
Theatre Royal, Haymarket, SW1 (0171-930 8800) Mon-Sat, 7.45pm, mats Wed and Sat, 3pm 🅂

🅂 **MOTHER COURAGE AND HER CHILDREN** Diana Rigg in title role of Brecht's epic denunciation of war. Jonathan Kent directs a new version by David Hare.
National (Olivier), South Bank, SE1 (0171-928 2252) Today, 2pm and 7.15pm 🅂

■ **PRISONER CELL BLOCK H: THE MUSICAL** Dreadful musical version of the Irish TV show. With Lily Savage.
Queen's, Shaftesbury Avenue, W1 (0171-494 5040) Mon-Thurs, 8pm, Fri and Sat, 6pm and 8.45pm

🅂 **THE SHAKESPEARE REVUE** A witty evening of song, dance and sketches to do with William S. Assembled by Christopher Luscombe, Malcolm McKee.
Vaudeville, Strand, WC2 (0171-836 9987) Mon-Fri 8pm, Sat, 8.30pm, mats Wed, 2.30pm and Sat, 5.30pm

🅂 **TAKING SIDES** Enthralling drama by Ronald Harwood, based on the investigations of conductor Furtwangler's alleged Nazi sympathies. Superb performances by Daniel Massey and Michael Pennington.
Criterion, Piccadilly Circus, WC2 (0171-369 1747) Mon-Sat, 7.30pm, mats Wed and Sat, 2.30pm.

☐ **SON OF MAN.** Dennis Potter's story of the life of Christ (Joseph Fiennes), religious rebel. Strong acting, good design, unclear purpose.
Pit, Barbican, Silk Street, EC2 (0171-638 8891) Today, 2pm and 7.15pm. 🅂

☐ **TEN WOMEN IN A ONE-FROCK SHOW / HEART AND SOLE** Two one-woman comedy shows. Geraldine McNulty presents ten emotionally challenged characters; Lynn Ferguson tells the surreal story of a schoolteacher who falls in love with a fish.
Hampstead, Swiss Cottage Centre, NW3 (0171-722 9301) Mon-Fri, 8pm, Sat, 8.30pm, mat Sat, 5.30pm 🅂

■ **THREE TALL WOMEN** Maggie Smith, Sara Kestelman and Samantha Bond in Edward Albee's fascinating play about the adoptive mother who withered his childhood.
Wyndhams, Charing Cross Road, WC2 (0171-369 1736). Tue-Sat, 8pm, mats Wed and Sat, 3pm.

☐ **VIVATI VIVAT REGINA!** Janet McTeer and Barbara Flynn play the queens in Robert Bolt's new old-fashioned drama of the rivalry between Elizabeth I and Mary, Queen of Scots.
Mermaid, Puddle Dock, EC4 (0171-236 2211) Today, 3pm and 7.30pm; final performances 🅂

🅂 **THE WIND IN THE WILLOWS** Jeremy Sinden plays Toad and Francis Matthews is Badger in the new annual return of the National Theatre production directed this year by Jeremy Sams.
Old Vic, Waterloo Road, SE1 (0171-928 6565). Previews begin tonight, 7.30pm, opens Nov 29 🅂

LONG RUNNERS

■ **Blood Brothers** Phoenix (0171-867 1044) ■ **Buddy** Strand (0171-930 8800) 🅂 **Communicating Doors** Gielgud (0171-494 5530) ■ **Crazy for You** Prince Edward (0171-734 8951) ☐ **Dead Guilty** Apollo (0171-494 5070) 🅂 **Five Guys Named Moe** Albery (0171-369 1730) 🅂 **Indian Ink** Aldwych (0171-416 6003) ■ **Les Misérables** Palace (0171-434 0909) ■ **Oliver!** Palladium (0171-494 5020) ■ **Starlight Express** Apollo Victoria (0171-828 8665) 🅂 **The Woman in Black** Fortune (0171-836 2238)

Ticket information supplied by Society of London Theatre

CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol ◆) on release across the country

NEW RELEASES

L'AVVENTURA (PG) Monica Vitti lights up the screen as the forlorn, questing heroine of Antonioni's 1960 classic. A welcome revival.
Screen/Hill 🅂 (0171-435 3366)

THE BASKETBALL DIARIES (18) Leonardo DiCaprio descends into heroin's hell. Scott Kalvert directs unedifying version of Jim Carroll's book.
Clapham Picture House (0171-498 3323) **MGMs: Chelsea** (0171-352 5096) **Tottenham Court Road** (0171-636 6148) **Trocadero** 🅂 (0171-434 0031) **Odeon Kensington** (01426 914666) **UCI Whiteleys** 🅂 (0171-792 3332)

CARLOTA JOAQUINA, PRINCESS OF BRAZIL (15) Gauche and eccentric historical romp about the rulers of 19th-century Brazil. Director, Carla Camurah.
Barbican 🅂 (0171-638 8891)

A FISTFUL OF FINGERS (15) Juvenile Western spoof filmed in Somerset; it should have lasted 20 minutes. Director, Edgar Wright.
Prince Charles (0171-437 8181)

◆ **GOLDENEYE** (12) See Critics' Choice, above

CURRENT

◆ **APOLLO 13** (PG) The near-fatal moon mission of 1970. Splendid images, but conventional drama. With Tom Hanks, Kevin Bacon and Ed Harris; director, Ron Howard.
Empire 🅂 (0990 888900) **MGM Fulham Road** 🅂 (0171-370 2636) **Ritzy** (0171-737 2121)

THE BRIDGES OF MADISON COUNTY (12) Best-selling romantic tosh given the kid-glove treatment by director Clint Eastwood, who co-stars with Meryl Streep.
MGM Panton Street (0171-930 0631) **Warner** 🅂 (0171-437 4343)

◆ **CRIMSON TIDE** (15) Antiquey heroics in a nuclear submarine, with Gene Hackman and Denzel Washington. Director, Tony Scott.
MGMs: Baker Street (0171-935 9772) **Chelsea** (0171-352 5096) **Odeons: Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **West End** (01426 915574) **UCI Whiteleys** 🅂 (0171-792 3332)

CRUMB (18) Terry Zwigoff's documentary about the underground cartoonist Robert Crumb and his dysfunctional family.
Renoir 🅂 (0171-837 8402)

DEAD MAN (18) Jim Jarmusch's monochrome Western, with Johnny Depp as a mild-mannered accountant who turns into a gunslinger. Director, Jim Jarmusch.
Metro (0171-437 0757) **MGM Piccadilly** (0171-437 3561) **Ritzy** (0171-737 2121)

DEVILS ON THE DOORSTEP (15) Chinese director Jiang Wen's comedy-drama about a village caught between Japanese and Chinese forces during the Second World War.
Renoir 🅂 (0171-837 8402)

DOLORES CLAIBORNE (15) Kathy Bates plays the title role in Stephen King's tale of a woman accused of murdering her employer. Director, Taylor Hackford.
Odeon Kensington (01426 914666) **Swiss Cottage** (01426 914098) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343)

EXIT TO EDEN (18) Rosie O'Donnell plays a dominatrix in Garry Marshall's comedy, with Dan Aykroyd and Paul Mercurio. Director, Garry Marshall.
Warner 🅂 (0171-437 4343)

FARINELLI (15) The life of an 18th-century castrato. Lots of opera, sex and clothes, but Gérard Corbiau's film only scratches the material's potential.
Curzon Mayfair (0171-369 1720) **MGM Tottenham Court Road** (0171-636 6148)

◆ **FRENCH KISS** (12) Dizzy Meg Ryan gets entangled with French rogue Kevin Kline. Charmless romantic comedy, directed by Lawrence Kasdan.
MGMs: Chelsea (0171-352 5096) **Trocadero** 🅂 (0171-434 0031) **Odeons: Haymarket** (01426 915353) **Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343)

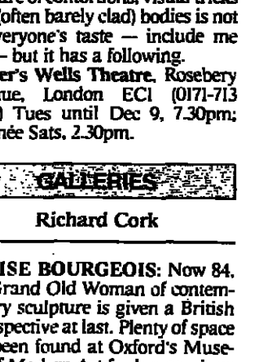
LA HAINE (15) Powerful, angry drama about volatile youths on a Paris housing estate. Director, Mathieu Kassovitz.
Gate 🅂 (0171-727 4043) **Lumiere** (0171-836 0691) **MGM Fulham Road** (0171-370 2636) **Ritzy** (0171-737 2121) **Screen/Baker St** (0171-935 2772) **Screen/Green** (0171-226 3520)

LAND AND FREEDOM (15) Ken Loach's powerful Spanish Civil War drama, with Ian Hart, Rosana Pastor.
Curzon Phoenix (0171-369 1721) **Odeons: Mezzanine** 🅂 (01426 915683) **Swiss Cottage** (01426 914098) **Renoir** (0171-837 8402) **Screen/Baker Street** (0171-935 2772)

LIVING IN OBLIVION (15) Trials and tribulations of making a low-budget movie. Delicious comedy from director Tom DiCillo, with Steve Buscemi.
MGMs: Haymarket (0171-839 1527) **Panton Street** (0171-930 0631) **Richmond** (0181-332 0030) **Ritzy** (0171-737 2121)

◆ **NINE MONTHS** (12) Hugh Grant's Hollywood debut: a messy, crude comedy about parenthood from *Home Alone* director Chris Columbus. With Julianne Moore.
MGM Piccadilly (0171-437 3561)

PANTHER (15) Hurtling, rose-tinted drama about the rise of the Black Panther movement in the 1960s. Mario Van



Zhang Yimou's *Shanghai Triad*, see Film above

Peebles directs Kadeem Hardison and Bokeem Woodbine.
MGM Trocadero 🅂 (0171-434 0031) **Plaza** (0171-437 1234) **Ritzy** (0171-737 2121)

◆ **POCAHONTAS** (U) Strangely dull slice of American history: a backward step for Disney cartoons after *Aladdin* and *The Lion King*. With the voices of Mel Gibson and Irene Bedard.
MGM Chelsea (0171-352 5096) **Odeons: Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343)

◆ **THE SCARLET LETTER** (15) Sex and guilt in 17th-century Massachusetts, a long way from Hawthorne's novel. With Demi Moore, Gary Oldman and Robert Duvall. Director, Roland Joffe.
MGM Fulham Road (0171-370 2636) **Odeons: Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **West End** (01426 915574) **UCI Whiteleys** 🅂 (0171-792 3332)

◆ **TO DIE FOR** (15) Delicious social satire about a television weather girl's murderous lust for glory. Gus Van Sant directs Nicole Kidman and Matt Dillon.
MGMs: Chelsea (0171-352 5096) **Haymarket** (0171-839 1527) **Tottenham Court Road** (0171-636 6148) **Odeons: Kensington** (01426 914666) **Mezzanine** 🅂 (01426 915683) **Swiss Cottage** (01426 914098) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343) **Watermans** (0181-568 1176)

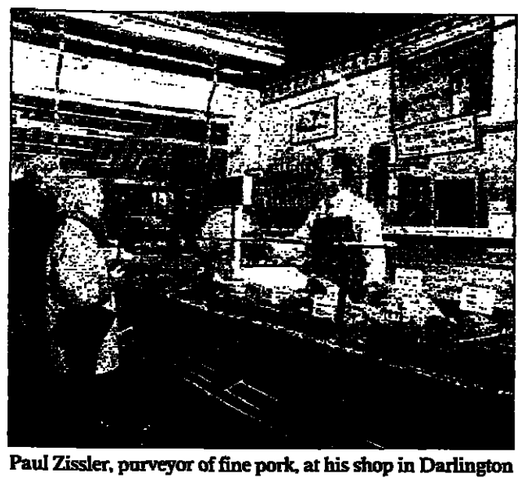
◆ **TO WONG FOO THANKS FOR EVERYTHING, JULIE NEWMAR** (PG) New York drag queens charm the mid-West. Cosy comedy drama, with Patrick Swayze, Wesley Snipes and John Leguizamo. Director, Beeban Kidron.
Clapham Picture House (0171-498 3323) **MGM Haymarket** (0171-839 1527) **Plaza** (0171-437 1234) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343)

◆ **UNDER SIEGE 2** (18) Die Hard on a train, with an impassive star (Steven Seagal), a grinning villain (Eric Bogosian), and much tedious action.
MGM Trocadero 🅂 (0171-434 0031) **Warner** 🅂 (0171-437 4343)

◆ **A WALK IN THE CLOUDS** (PG) Vacuous 1940s romance with Keanu Reeves as a returning soldier who finds a new life in California's vineyards. Director, Alfonso Arau.
MGM Trocadero 🅂 (0171-434 0031) **Odeon Kensington** (01426 914666) **UCI Whiteleys** 🅂 (0171-792 3332) **Warner** 🅂 (0171-437 4343)

WHEN NIGHT IS FALLING (18) Canadian lesbian drama with a good heart but too much fantasy whimsy. Writer-director, Patricia Rozema (*I've Heard the Mermaids Singing*).
Metro (0171-437 0757) **MGM Piccadilly** (0171-437 3561) **Ritzy** (0171-737 2121)

هكذا من الاصل



Paul Zissler, purveyor of fine pork, at his shop in Darlington



Butcher's lament: "We used to do our own polony, but that has dropped right off," Mr Zissler says. "But we still do our own brawns and savoury ducks"



Pork places

- ☐ Zissler & Son, 104 Bondgate, Darlington DL3 7LB (01325 462590).
- ☐ Buckle's, 116 Robertown Road, Robertown, West Yorkshire (01924 402594).
- ☐ F. Funk, Est 1892, of Sheffield (0114 234 3506).
- ☐ Richard Woodall, Lane End, Waberthwaite, near Millom, Cumbria LA19 5YJ (01229 717237).
- ☐ Sandridge Farmhouse Bacon, Sandridge Farm, Bromham, Chippenham, Wiltshire SN15 2JL (01380 850304).
- ☐ Sutherlands of Eldon, Upper Eldon Farm, King's Somborne, Hampshire SO20 6QN (01962 853295).
- ☐ F.E. Neave & Son, 21 Cross Green, Debenham, Suffolk (01728 860240); now owned by David Allen.

Continued from page 1



Zissler's hand-filled pies

flavour and quality, but I was looking, too, for people who treated the pig with respect. It was to be as much by the look in their eye as the meat on their plate that I was to judge the butchers and farmers that I visited. Consequently, you may disagree with my choices, and find glaring omissions. Fine. It means you, too, are a seeker, and have found a ham that pleases you.

I am still far from certain that I have found mine.

I went north, starting in Darlington, Co Durham, sensing that the further north I travelled the better the pork would be. I was not disappointed.

Zissler's & Son in Darlington was the nearest I found to the pork shops I remembered from my childhood. The enthusiastic Paul Zissler — the latest in a long line of Zisslers who landed in Britain from Germany in 1869 and made the grave commercial error of trying to open a pork shop in the Jewish quarter of Leeds — knows his pork.

"Look at that," he cried as a carcass arrived in the shop. "Two layers of fat on that pig. One's its natural fat and the other its winter coat. Never get past a supermarket buyer, but its lovely pork." And it was, too.

And so were his pork pies, hand-filled by jolly, industrious ladies in his kitchen.

"We used to do our own polony, but that has dropped right off," he said. "We still do our own brawns and savoury ducks. We used to sell hundredweights of chitterlings every week. Nothing now."

And ham? "I'm sorry, I buy Danish." Heartbreak. But hams apart, there is no part of a pig which I would not be happy to buy from Mr Zissler. Of course, there's pork and there's pork. It became clear early in my travels that hams and pork are not what they were, because our modern pigs are poor imitations of their ancestors.

Ray Buckle confirmed that. His is a small shop in a working-class, northern suburb of Roberttown, West Yorkshire; not the sort of area to tolerate rubbish or enjoy "fancy stuff".

Mr Buckle knows his pork, ancient and modern, having been chairman of the Pork and Bacon section of the Meat Traders' Federation. "What some makers of pork products do these days is cover everything in additives. We don't. We make polony here. It's just pork, seasoning and binder. We do pork pies up to 14lb — cartwheels we call them. We also do brawns and haslet, like we used to when I was a kid. Then there are salt-and-pepper pork pies, which you don't see anywhere other than round here. The meat in them is grey; our customers don't want a pink pie."

> Pigs are more Naomi Campbell than Dawn French

Contrary to all ideas of dietary correctness, Mr Buckle believes the problem with modern pork is lack of fat. It was to be a recurring theme. That, and sex.

"This is what I don't want to see," he said, slamming an insipid-looking pork chop on to the block. "We call this stuff 'pissy pork'. It smells. They don't castrate the pigs any more. I hate it."

Let us be clear about fat. Without fat meat has no flavour. But fat, we are warned, is bad for us in large quantities. Breeders have responded to this food fashion and bred pigs closer in stature to Naomi Campbell than Dawn French.

So here's a suggestion: why not replace the dry, bland rubbish you have been eating with a succulent slice that has come from a properly fattened animal, and eat less of it? Less but better? You will have to go to a real pork butcher to buy it, and not follow the lemmings to the supermarket counter. But it will be well worth it. Pork butchers are good company. And although they may mince their meat, they do not mince their words.

If the pork butcher F. Funk, Est 1892, of Sheffield, advertises in his shop window "Pressed Face", you can bet it is exactly that. A pig's face will have been taken, cooked and pressed. Try marketing that one, Mr Sainsbury.

On to Cumbria, and a village post office unlike any other in the country. In Waberthwaite, Richard Woodall air-dries his Cumbria Ham, and nothing can prepare you for the shock of going through the door of this undistinguished post office on Cumbria's coastal fringe. This is where *Emmerdale Farm* meets Fortnum & Mason.

Inside, the walls are lined with polished wooden shelves, staff wear maroon jackets, customers are served in hushed voices, sliced hams packed in golden packets lie in state on chilled counters. The occasional pound or two of sausages, I hear, has been dispatched to the Royal Yacht *Britannia*.

"The modern generation do not realise that meat is supposed to have flavour, for God's sake," Mr Woodall says. I was warming to him. "There is a blandness today, and it all boils down to economics. They inject the hams with water and preservative, mess them around. Pork will accept 75 per cent of its own weight of moisture so they pump hams full of water. I don't. The way I cure hams, I'm taking water out of them all the time, and that is why the flavour gets better and better."

Be warned though, Mr Woodall's excellent air-dried ham resembles Parma ham. I know of one elderly Yorkshire woman who was offered a plate and said: "Eh! This bacon's not cooked."

I never expected to find a decent ham in the south of England, but that's just my prejudice. In fact, Roger Keen, of Sandridge Farmhouse Bacon, at Bromham, Chippenham, Wiltshire, came up with a cracking ham: sweet-cured, finely textured. And so he should. Wiltshire is famous for its bacon-curing, being the original home of the Harris bacon factory.

Years ago, pigs were brought from Ireland to Bristol docks and then *walked* to London. By the time they got to Wiltshire, the swineherds were more than ready to shed a few for tuppence each. The rest is bacon history.

But there is nothing "off the back of a lorry" about Mr Keen's Bromham Cured Ham, which he describes as having a "coal-black rind and ruby-red centre", or his Devyses Cure, with a "rich flavour of hops coming through".

The inescapable fact is that indifferent pigs can only provide undistinguished hams, and what sets the best of England's ham curers apart from the rest is their deep understanding of the pig.

Sam Olive, from Sutherlands of Eldon, who farms pigs at King's Somborne, Hampshire, has broken all the accepted rules of pig breeding and come up with something quite spectacular. There again, for a pig farmer, he has a spectacular approach.

"Anarchy. That's how I run this place," he says. "I ask the pigs what they want and then give it to them. I asked them how they wanted to be fed. They said once a day and not twice, and so that's how we do it."

Mr Olive set out to invent a brand new pig, and ended up rediscovering an old one. He calls it the Wild Blue pig, and it is a cocktail of Large White (modern commercial) with a dash of Saddleback (rare native breed). The sow, he says, is then mated with an eastern European wild boar; either the ferocious, dog-like Lech or, perhaps, Batori, Hitler or Mussolini. They suit their names very well.

The resulting meat is pretty wild, too. Mr Olive's partner, Helen, cooked me a roast Wild Blue lunch, and I would never have believed pork could have such delicacy. He does not cure hams. But he must be made to.

Back home in East Anglia, they have their own ways of doing things. In the Suffolk village of Debenham, hams have been cured for as long as anyone can remember at F.E. Neave & Son. Now under the ownership of David Allen, the tradition continues. His speciality is what he calls his "black 'uns"; hams cured until the rind turns as dark as blackened oak.

I nearly got the recipe from him, but not quite. "You take 32lb of treacle, 40lb of black sugar — from Mauritius. No water. I just top it up with home-made beer from the Queen Vic [a local pub-cum-brewery]."

And that's it? I asked.

"Nothing else. Er, just my secret bits and bobs."

I might as well have phoned Coca-Cola and asked for a list of its ingredients.

I never did get a complete recipe from a butcher (except one for making brawn, with which I will not unsettle you on a Saturday morning).

But, in a little front room in Debenham, Mr Neave concluded my English tour before I ventured further afield. His pig-wisdoms come straight from an age when the pig was the ordinary man's treasure, and the keeping of it and its meat the key to all the pleasures of the table:

"Never cure a sow, sir, that's on tog, as we call it... You must use Barbados sugar. You will also need 28lb bars of baked salt, which you can't get any more, sir. Then there's black treacle and light treacle and brown sugar and water, and that's your pickle. You can smoke your ham if you like with pure oak sawdust with a bit of applewood.

"Never let a woman touch the brine if it's her time of the month, never let her touch it, sir! And never let the sun shine on your brine, sir. When your ham has been hanging for about seven or eight months in its bag, pack it four inches deep in brewer's grain.

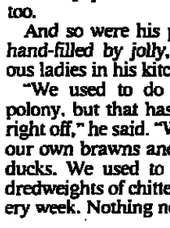
"The final touch is to give it a bit of polish, with edible oil. Rub it up, sir, till it shines."

● Ham and Pigs *by Paul Heiney is published by Excellent Press at £16. See offer, page 14.*

Cover illustration by RICHARD ALLEN
Pictures on this page by RAY MAIN

Ruth Gledhill goes to a centre for physical as well as spiritual healing

Refreshing the body and soul



I WAS at first a reluctant debutante at the Burrswood Christian Centre, a building that looks more like a stately home than a spiritual home, set in 290 acres of countryside near Tunbridge Wells in Kent. According to the mission statement in the front hall, "People find the healing of Jesus Christ through skilled nursing, medical expertise, prayer and counselling". The centre aims to provde stillness "for the holy spirit's transforming work in every area of life". If someone cannot afford the residential costs, help is provided through the charitable trust which administers it.

Burrswood was founded in 1948 by Dorothy Kerin, who at 22 lay on her deathbed after suffering a succession of illnesses including diphtheria, pneumonia, pleurisy, tuberculosis, peritonitis, diabetes and tuberculous meningitis. After a miraculous cure in 1912, when according to one biography she became "irradiated with light" and was instantly healed, she lived until 1963, dedicating her life to prayer and healing.

The centre was founded on the principles of recognition of each individual, of the suffering caused by illness, on the value of listening and on the need for each sick person to receive the best medical treatement. The aim is for "a partnership between religion and medicine," according to the late Dr Aubert, a former warden.

Resisting with difficulty the temptation to dive into "St Peter's Pool", a hydrotherapy pool surrounded by glass, I went instead to the regular morning service with a laying on of hands. Two or three daily services, many including healing and prayer, take place in the pretty chapel with its dark blue, star-studded ceiling. While most present are resident for a week or more, some travel from miles around to attend the service.

Burrswood is registered with the West Kent Health Authority for care of post-operative patients, the terminally ill, disabled, convalescent and psychiatric patients and the elderly infirm. The centre takes children with special needs and those recovering from serious illnesses, and about a quarter of patients are admitted specifically for counselling. Although the chapel is Anglican, the centre takes people of all denominations or none. It is a unique Christian centre in Britain, addressing care of the "whole" person — the mind, body, spirit and emotions.

AT YOUR SERVICE

★ *A five star guide to the service* ★

SENIOR CHAPLAIN:
Rev Michael Fulljames

ARCHITECTURE:
Country house converted into gracious centre. ★★★★

SERMON:
Slightly unconvincing argument about why God has no limitations. ★

LITURGY:
Beautifully written. We addressed God as "thee and thou"." ★★★★

MUSIC:
Hymns with organ. ★★

SPIRITUAL HIGH:
A secluded retreat providing ample time to heal. ★★★★

AFTER-SERVICE CARE:
Coffee before, with sandwiches afterwards beside St Peter's Pool plus any form of spiritual help or medical advice. ★★★★★

The Rev Kennedy Thom, a former chaplain, gave a "peaceful welcome" to us all, including those listening to the worship in their rooms. At the altar with him were the centre's medical director, Dr Gareth Tuckwell, a trustee and a nursing sister. We sang *God is Love, Let Heaven Adore Him*. After intercessions and silent prayer, we heard from Mark's gospel the story of Jesus in Caparnaeum, when a paralytic was lowered through a house ceiling for healing. "Son, your sins are forgiven. I tell you, get up, take your mat and go home," he said, arousing instant controversy over who can and cannot forgive sins.

In the sermon, the Rev Michael Fulljames, the chaplain, addressed our limitations. "We all have points at which we can go no further," he said. "There is a moment at which we have to acknowledge, this is it." It was right to ask questions, such as who apart from God, can forgive sins. "While we have limitations, we know that there are no limitations on the part of our Lord."

We confessed to sins, were absolved, sang another hymn and moved on to the point of this service, the "laying on of hands".

Those who could, walked up to the altar where a nurse or minister prayed softly while hands were laid on heads. No collection was taken, and at the end we sang the popular modern-worship song: "*Be Still for the Presence of the Lord, the Holy One, is Here.*"

Of more than 100 people, not one took up their bed or mat and walked away. But all seemed glowing with happiness and confidence, and none can say what spiritual ills were healed that day.

● *Burrswood, Groombridge, Tunbridge Wells, Kent, TN3 9PY. Tel: 01892 863637*

Kevin takes cans off, sips tea, scratches crotch. **THIS SOUNDS LOAF-ISH. It is. Meatloaf.** Saira shouts **WE'RE PLAYING MEATLOAF. CALL THE RADIO ONE HELPLINE.** Kevin looks at running order **Has every Meatloaf song title got to have a bracket in it? Like 'I'd Lie For You (And That's The Truth)'.YEAH, AND AT LEAST THIRTY WORDS IN IT AS WELL.**

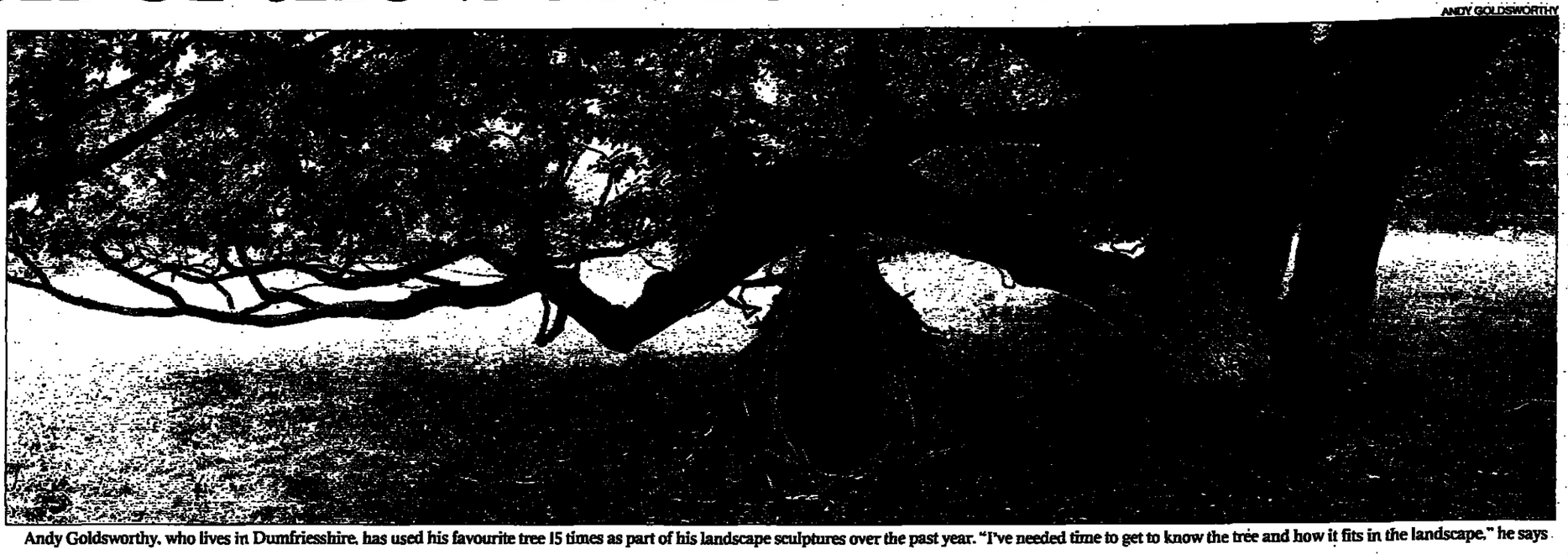
DJ: Kevin Greening
Time: 7am - 10am
Saturdays & Sundays
Frequency 97 - 99FM



BBC RADIO 1 ONE as it is

Ten of the best for Tree Week

ANDY GOLDSWORTHY



Andy Goldsworthy, who lives in Dumfriesshire, has used his favourite tree 15 times as part of his landscape sculptures over the past year. "I've needed time to get to know the tree and how it fits in the landscape," he says

WHEN Keats sang the praises of "the green-robed senators of the mighty woods", there were a great many more of them to praise. Since the end of the Second World War — never mind the early 19th century — 50 per cent of Britain's ancient woodland has been lost to disease and development. A survey taken in the mid-1980s by the Nature Conservancy Council (now English Nature) showed that Britain was down to just over 740,000 acres of woodland; and the great storms of 1987 and 1990 destroyed another 19 million trees.

But the 21st celebration of National Tree Week (November 22 to December 3), instigated by The Tree Council with the aim of gradually restoring Britain's forests, sees events all around the country — from plantings to poetry readings — to highlight the importance of trees both to wildlife and culture.

Many people, even if they grew up in a city, can think of a particulary beautiful tree, or one they loved to climb as a child. ERICA WAGNER asked ten people for their favourite.

ANDY GOLDSWORTHY

Artist

THERE'S an oak near where I live in Dumfriesshire (see above): it has a long branch which runs parallel to the ground and varies from waist to head height. I've worked on it about 15 or 20 times in the last year, in different seasons, really getting to know this tree. This particular long branch made me aware of the tree as a landscape in itself, and of the land that lies within it. I don't see trees as objects placed on the land, but as part of it. Time has made that tree rich in the place that it has grown. I've needed time to get to know the tree, and to know how it fits in the landscape.

JAN MORRIS

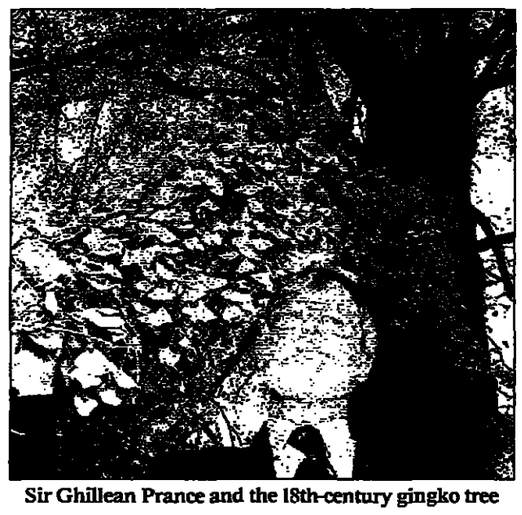
Author

I CAN actually get inside both my favourite trees. One is a weeping elm by my house in Gwynedd: for years we didn't know what it was until one day, on an island in Germany, we saw another and asked its owner about it. Apparently weeping elms are impervious to Dutch Elm disease. On a very hot day you can get right inside and underneath its branches and it is cool and delicious; we sit and drink tea, and it's extremely sensuous. The second tree is by a little hut I have in the Black Mountains, which is right next door to a big beech forest. It's a big old beech tree; and the hut is so small that we really use the tree as a drawing room, with its floor carpeted with beech nuts.

GHILLEAN PRANCE

Director of the Royal Botanic Gardens at Kew

ONE of my favourite trees here at Kew is a large gingko (right) — it's one of the oldest planted in the gardens, from the days of Princess Augusta in the 18th century. I can see it from my bedroom and from my office, and it's looking gorgeous at the moment. It's wonderful how it's survived all the storms and is still there. It's about 25 metres tall, ancient and majestic — a beautiful tree. I notice it particularly at this time of year because of its lovely autumn colouring.



Sir Ghillean Prance and the 18th-century gingko tree

PIPPA GREENWOOD

Panellist, Gardener's Question Time

MY favourite tree — and particularly this autumn — is one I've known for ten years. It's a *Nyssa sylvatica* (Tupelo) in the Royal Horticultural Society's garden at Wisley in Surrey. It's a good-sized specimen, but this year it has had the most beautiful autumn colours, gorgeous oranges and reds. About three weeks ago I was walking in the gardens one evening with Geoff Smith and Anne Swithinbank — because *Gardener's Question Time* was going to be recorded there — and it just burnt in the sinking sun: the loveliest thing you've ever seen. This year has been the best I've seen it because we haven't had any strong winds. So often it happens that you get a lovely flood of colour and the next morning it's all over the grass beneath.

LORD DENNING

Patron of the Woodland Trust

MY family has given me a yew tree for Christmas, and I'll plant it in my garden with a little plaque with their names on it; I do that with all my trees, so I know who gave them to me. My gardens are full of oak, beech, poplar — I have some of the best wooded gardens in Hampshire. And I have 20 acres in Sussex which I planted up with trees — they're evergreens, which I don't like nearly so much, but on the other hand I have got some wonderful old oaks there, on the Sussex Weald. Now's the time for planting, so the trees can settle down before the spring.

BEL MOONEY

Writer and broadcaster

MY favourite tree is one of the copper beeches in the garden of the house we've recently moved from. We lived there for 15 years and there were two magnificent copper beeches that were about 100ft tall and probably at least 200 years old. I loved them both: looking at them gave me intense pleasure, and having to leave them gave me equally intense grief.

STEPHEN ANDERTON

The Times Gardener

OF course my favourite tree is one of many — this one is an ash, which is an ordinary enough tree, and it grows in the grounds of Hulne Priory in Alnwick, Northumberland (below right). It's right inside the priory curtain wall, and the stone and the tree make such a pretty picture. It's a great warty old thing with very grey bark, and it's been lying on its side for most of its life — it hasn't been tidied to death. Somehow it looks far more comfortable that way than ever a tree growing upright could be.

RICHARD MABEY

Author and gardener

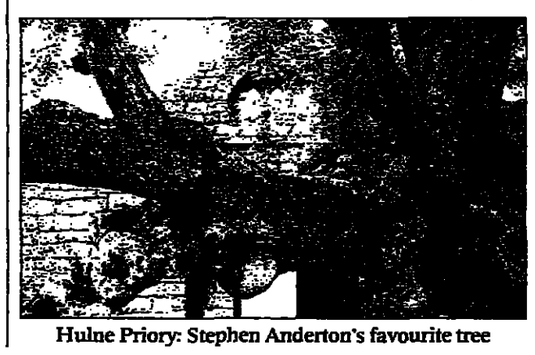
I AM very fond of a black poplar that grows in a churchyard at Hollybush, in the Southern Malverns. In my opinion the black poplar is the most spectacularly beautiful native British tree; there are only about 3,000 of them around. They are immensely rugged, and have no military bearing whatsoever; from the age of 30 they develop a lean of up to 35 degrees off the vertical. The one I've chosen is a classic example, nearly 130ft tall, its bark deeply fissured and covered with bosses and burrs. The branches swoop downwards and then up again as if the whole thing had been caught in a gust of wind. Now the leaves are yellow, but from late January the bare twigs turn bright orange.

● *Richard Mabey is the editor of* The Oxford Book of Nature Writing. *His* Flora Britannica *will be published by Sinclair-Stevenson next summer.*

ALAN CLARK

Historian and former government minister

THERE'S a lovely rowan tree in the park at Saltwood, which is old and has seedlings round it now; it's better to let rowan trees grow naturally, rather than plant them. I feel friendly towards any rowan tree, really; they are beautiful trees with lovely berries, but they also have tremendous powers of rejuvenation. I can't say too much about it: it's always best not to speak of the supernatural.



Hulne Priory: Stephen Anderton's favourite tree

GERMAINE GREER

Author

THE first tree I planted was a weeping willow, and that was my favourite tree for ten years, and then it died; so I'm afraid to tell you my favourite tree in case I look out the window and see something's gone. I love any tree that is prepared to put up with the vicissitudes of its situation. I even like sycamores. I've planted something like 400 trees; the rabbits ate a lot of them. Norman St John-Stevas warned me against trees, told me they were difficult; he planted trees with little fences around them, but still they died, right in their cages.

● *For further information about the Tree Council, contact Fiona Anderson (0171-828 9923); for the Woodland Trust, contact Noelle Fletcher (01476 74297).*

Trees for war dead

CUTTINGS taken from a 2,000-year-old lime tree will flourish as a central feature of the first national memorial arboretum on the banks of the River Thame, in Staffordshire. *Perry Cleveland-Peck writes.* The cuttings are to be planted along a 1,000-yard Millennium Avenue as part of a living tribute to all those who have ever suffered in war.

The National Memorial Arboretum, to be open by the year 2000, will be planted on 150 acres of reclaimed gravel pits and will be an area where groups and individuals, civilian as well as military, can plant a tree in memory of loved ones and comrades-in-arms. It was conceived by the late Lord Leonard Cheshire, and an extension of his World Memorial Fund for Disaster Relief.

THE SITE will be planted with trees connected with specific events, places or people. The Royal Logistics Corps will plant a sapling taken from the chestnut tree at Hougemont farmhouse, the site of their decisive stand at the battle of Waterloo, while the Royal Tank Regiment is to commemorate those lost in the first ever tank battle with an ash tree taken from Cambrai, the same ash used in the regimental officers' canes. A wood will also be planted from trees taken from the Katyn Forest in Poland, where the Russians massacred thousands of Polish officers in 1940.

The arboretum is hoping to be awarded £1 million from the lottery Millennium Commission, who have shortlisted the project.

● *To plant a commemorative tree costs £30. Saplings from the 2000-year-old lime are for sale at £55. Details available from the arboretum (0171-250 1700).*

HOMES & GARDENS

Why not CUT AND COLLECT THOSE FALLEN LEAVES?

SPECIAL AUTUMN OFFERS! SEND FOR DETAILS

There's no quicker or better way - the cutter shreds the leaves, reducing their volume and speeding composting. The powered brush collector simultaneously gathers them completely at a single pass. It's all done so quickly! Britain's best selling range of garden tractors and rider mowers are much more than very good lawnmowers and robust roughcutters - read how they save time and help all round the garden all year round!

Send for this FREE 26 page Brochure:

Or return to: Countax, FREEPOST, Gt Haseley, Oxford OX44 7BR

Name Address

Postcode Tel

COUNTAX POWERED BY BRIGGS & STRATTON 1794

FREE 0500 279927

YOUR CHANCE TO ATTEND A PRIVATE VIEW AT THE NATIONAL GALLERY



Invitation to a private view

Times readers are invited to a private view of *In Trust for the Nation* — an exhibition of paintings from National Trust Houses — at the National Gallery, Trafalgar Square, London on Tuesday, December 5 from 6.30pm-8.30pm.

In Trust for the Nation marks the celebration of the National Trust's Centenary and brings together, for the first time, more than 90 of the finest paintings displayed in National Trust Houses. The exhibition reflects the British love of landscape and provides a fascinating glimpse of the treasures still to be seen in our great country houses.

Invitations to the private view cost £10 each and include a glass of Mouton Cadet vintage Bordeaux from Baron Philippe de Rothschild. Readers will also receive a free National Trust Centenary souvenir brochure, a 10% discount on purchases from the exhibition sales counter and a recorded tour at a special rate of £2.50.

As the number of places is limited, coupons (right) should arrive by Thursday, November 30. You can reserve tickets by calling 0171-226 7450 between 9.30am-6pm Mon-Fri (credit cards are not accepted).

THE NATIONAL GALLERY

IN TRUST FOR THE NATION APPLICATION FORM

Please send me ..... invitation(s) at £10 each for *The Times*/National Gallery Private View on December 5, 1995 from 6.30pm-8.30pm.

NAME:

ADDRESS:

POSTCODE:

DAYTIME PHONE NO:

I enclose my cheque made payable to Times Newspapers Ltd.

Value £ ..... Cheque Number .....
(Please write your name and address on the back of the cheque)

Please post coupon and remittance to arrive by Thursday, 30 November to:
The Times/National Gallery Private View, THP, 45 Islington Park Street, London N1 1QB
Tel: 0171-226 7450

FOR OFFICE USE ONLY

Ticket Number: ..... Date Sent: .....

AN ASHDOWN CHRISTMAS GIFT OFFER

A NEW ROSE ARCH

only £29.95 +£2.95 P&P

SPECIALLY DESIGNED & COMMISSIONED BY AGRIFRAMES, BRITAIN'S LEADING MANUFACTURER FOR READERS OF THIS ADVERTISEMENT

You won't find a more rewarding or more affordable way to transform the appearance of your garden with cascades of glorious summer colour.

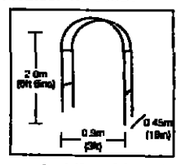
This superb Rose Arch is made to a unique design and is specially commissioned from Agriframes Britain's leading manufacturer of quality garden structures. It is available only by mail order through Ashdown Special reader offers.

Imagine the possibilities. Use your arch to form romantic and fragrant entrances from one part of your garden to another. As a focal point over a path, framing a gateway or even as a charming floral porch over a door. A series of arches draped with clematis or honeysuckle creates the graceful pergola effect so evocative of the English country garden.

Our special offer arch is based on a traditional design and is the natural and improved successor to the classic structures of the Victorian era. Constructed from strong steel tube and moulded joints, it is supplied fully finished with a maintenance-free black nylon coating ready for easy self-assembly. Your arch will provide enduring pleasure for many years to come. But we do advise you to place your order now. Guaranteed Christmas delivery available to readers of this advertisement who return the coupon before the offer closes on December 4th 1995.



Order before December 4th for guaranteed Christmas delivery



Your money back if not delighted - return unused within 14 days.

GUARANTEED 48 HOUR DESPATCH

ASHDOWN SPECIAL OFFERS

East Grinstead, Sussex RH19 2HG. A Division of Agriframes Ltd

The company is registered under the Data Protection Acts. 1984. Registered in England 1082230

ORDER NOW - FOR CHRISTMAS DELIVERY

Please send me ..... (qty) of ROSE ARCHES at £29.95 each + £2.95 P&P

Send cheque to Ashdown Special Offers, East Grinstead, Sussex RH19 2HG

Or charge Access ☐ Visa ☐ Switch ☐ Total £ .....

☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐ Expires ☐☐☐☐

Name ..... Switch Issue No. ☐☐

Address .....

Postcode ..... Tel .....

Please tick here if you do not wish to receive other mail offers from selected companies ☐

Registered in England 1082230 VAT Number 210388001

ACCESS / VISA / SWITCH ORDER ☎ 01342 319111 (24hrs) FAX: 01342 327233.

SIMULATED SECURITY TV CAMERA



ONLY £36.95 +£2.05 p&p

CONTINUOUS FLASHING RED L.E.D. LAMP

This solid, robust, 0.7Kg metal unit will give the impression that your home or premises are under constant video surveillance. To give a totally realistic appearance it is fitted with a continuously flashing high intensity red LED lamp, powered by one AA battery (included) which lasts approx. 1 years. Without question this is the most realistic simulated unit on the market. It comes complete with fixing screws and plugs, transfers and a window sticker highlighting the fact that your premises are protected by security cameras.

Keep thieves at bay – order today!
Money Back Guarantee.

24 hr Credit Card Hotline 01483 268888

Quote No. DIY0020 · J.E.M. Marketing, Dept. DIY0020, Lade Mead, Cranleigh, Surrey, GU6 8ND

HEDGING & YOUNG TREES
Over 180 varieties, plus fruit, ground cover and climbers.
Catalogue request line 01280 822505
Tel: 01280 813556
Fax: 01280 813491
Buckingham Nurseries
72 Tingewick Road, Buckingham MK18 4AE

SkylightSystems Ltd

WHY MOVE OUT? MOVE UP
LOFT CONVERSION SPECIALISTS
ALL WORK CARRIED OUT BY OUR OWN SKILLED CRAFTSMEN
FULL SERVICE FROM PLANS TO COMPLETION OR PART BUILD
PHONE PHIL LLOYD ON 01 44 22 43 408 OR 01 58 22 16 77

هكذا من الاصل

هكذا من الاصل

Pining for a no-needles Christmas?

Stephen Anderton suggests some varieties that give value for money

It goes against the grain to pay £10 for a tree which in a few weeks will be on the bonfire or put through the shredder, but that is the way it goes with Christmas trees. Prices per foot can vary from under £1 to well over £2. But if £14 for a 6ft tree with no roots seems expensive, remember that you are buying the nurseryman's time as well as his tree. The best Christmas trees are carefully cultivated.

To find out more about Christmas trees, I spoke with John Taylor, the manager at Cowell's Garden Centre at Woolsington, Newcastle upon Tyne, which specialises in the better quality trees and is content to let market stalls sell the cheaper forestry thinnings, which we see coming off the hills by the lorry-load early in December. Cowell's buys in trees from all over Britain and even abroad.

The traditional Christmas tree is the Norway spruce *Picea abies*, but it too easily sheds its needles as it dries out over Christmas. It is being superseded, Mr Taylor says, by trees which hold their needles better. Meanwhile, the appeal of this plain, small-needled tree is being enhanced by turning it into a "superspruce", which is shipped in from Denmark.

The change is brought about by a pruning process carried out over the life of the tree until cropped. Each year, the longest young shoots (except the leader, of course) are sheared off at the tip, to make the tree bushier and more cone-shaped.

At the top of the Christmas market are "non-drop" trees, which hold their needles to the end. Cowell's favourite non-drop species is the Caucasian fir *Abies nordmanniana* which, when given the shearing treatment, makes a tidy, dense tree. Mr Taylor says the best *A. nordmanniana* seed comes from Russia.

Cowell's, like most garden centres, buys in its trees but, whatever the source, inspects as many as possible before they are cut, sometimes flying to Ireland to see the stock (50 per cent of its non-drop trees is grown abroad and shipped over in December.)

Climate makes a big difference to the way trees grow, and those produced in the south of England require more shearing to make them dense and bushy than those grown in the colder conditions of Scotland.

Customers seem reluctant to buy pines, which have much longer needles, as Christmas trees, even though they generally hold their needles better than spruce. The Scots pine, *Pinus sylvestris*, is available as a sheared 'superpine', but the lodgepole pine, *P. contorta* var. *latifolia*, is more often sold as forestry thinnings.

The Serbian spruce, *Picea omorika*, is beginning to gain a market share as a novelty Christmas tree, remarkable for the white underside to its needles. Unfortunately, those attractive upswept branches are not apparent at its juvenile selling stage.

The Colorado fir, *Abies concolor*, is another rising star which, with shearing, makes an exceptionally dense tree. The foliage is greyish, and (here's a sales ploy) slightly orange-scented when crushed.

However, I am not sure density is such a virtue in a Christmas tree. If, like my family, you have an attic half full of boxes marked "Christmas", packed with things to hang on trees, you need space on the tree so things can hang freely. The densest trees are reminiscent, to me at least, of those plastic trees, which rather defeats the object of having a fresh tree.

Usually, I grab a tree with only one good side on Christmas Eve, for £5. It stands against the wall to make room for rampaging children, and no one is any the wiser about its low-cut back.

Cowell's sells 10 per cent of its Christmas trees rooted in pots, which seems an ecologically encouraging figure, were not most species too big and/or dreary for the average garden. And, let's face it, even potted trees have a tough time surviving a month of dry heat indoors, when they should be wet and cold.

Some trees are container-grown, meaning they have been in the pot for some time. This is a mixed blessing for a conifer, which likes to make a flat, spreading root system. Others are sold "containerised", which means they were potted with the minimum of root a couple of months ago for Christmas sale. When it comes to successful replanting after Christmas, I suspect there is little to choose between them.

The real test of a Christmas tree is whether or not it can survive a heated room.

Cowell's plans its tree-buying well in advance, choosing a cross-section of the better qualities and prices to suit its customers. Occasionally, it gets it wrong, and was once left on Boxing Day with a couple of thousand pounds worth of trees, which ended up on the bonfire.

In the end, the customer must pay for everything that goes into the production of high-quality Christmas trees: the helicopter spraying to control aphids and other pests, the shearing, the automated cutting, the lifting and baling machines, transport, and the seasonal foresters and their Portakabins in the fields, the staff in garden centres who unwrap the trees for display, then wrap them up again.

But, if it makes you feel any better about paying £10 for a short-lived Christmas tree, remember that a big tree for a city square can cost £1,000.

● *Cowell's Garden Centre, Woolsington, Newcastle upon Tyne, Tyne & Wear NE13 8BW (0191-286 3403).*

MARTIN STANKEWITZ



The traditional spruce, *Picea abies*, faces competition from non-needle-dropping trees

WEEKEND TIPS

● *Ensure that alpines and cushion plants are not smothered in dead leaves; damp and lack of air circulation are killers.*

● *Continue planting deciduous trees and shrubs; even pot-grown ones are better planted now, and certainly before their pots can freeze.*

● *Prune indoor vines after the leaves have fallen and burn the leaves. Ventilate and keep cold.*

● *Attach wire hoops or netting to upright conifers prone to being broken by the weight of snow.*

GARDEN ANSWERS

Q I have grown a beautiful nashi, or Asian pear, from a seed and need to know if it is self-fertile. — A.S. Smith, Brockworth, Gloucestershire.

A The sexual and genetic preferences of this seedling pear, *Pyrus serotina*, are unpredictable and yours may turn out to be partially self-fertile. Because of its early flowering, when there are fewer insects around for pollination, it is better to plant two to flower together. Add one of the named varieties, such as 'Siuko' or 'Nijisseiki'. The fruit is juicy but a little gritty, and the flavour is not remarkable.

Q What is the best way to rid a lawn of fairy rings? — Mrs Pamela Hardy, of Leeds, and Clifford Wray, of Northallerton, North Yorkshire.

A The rings are made by a number of different fungi. Some leave a green ring only; others, the worst, leave a band of dead grass between rings. The proper treatment is to dig them out, making a trench 9in deep and spreading 20in either side of the ring, disposing of the affected soil. The trench must be refilled with clean soil. Chemical treatments are available, but not to amateur gardeners. However, does a fairy ring really matter so much? The green-only rings are the least offensive and can be masked in summer by fertilising the lawn to keep it a uniform emerald. A well-fed lawn is less likely to develop rings.



STEPHEN ANDERTON replies to readers' letters

Q I want to grow an espalier apple tree along a wall. Are there any particular desert varieties which lend themselves to such cultivation, and do they have special needs? — Mrs Louise Hall, Burgess Hill, West Sussex.

A First, you must decide how your tree is to be pollinated. Two trees are required to set fruit, and they need to flower at the same season. Unless you can wed your espalier to an existing nearby tree, you must plant another wall tree or a free-standing tree nearby. Cox's Orange Pippin and James Grieve make a good pair for pollination purposes, and are happy as espaliers. Or, you might plant Lord Lambourne with Egremont Russet. Like any fruit tree, they require good preparation of the soil, with plenty of old manure or compost in the bottom of the planting hole. Espaliers need careful attention, particularly in their pruning, for a year or two until you get the hang of growing them. A specialist fruit nurseryman will advise you on suitable varieties and rootstocks for your soil, and sell you a tree already pruned to form the beginnings of an espalier.

● *Readers wishing to have their gardening problems answered should write to: Garden Answers, Weekend, The Times, 1 Pennington St, London E1 9XN. We regret that few personal answers can be given and that it may not be possible to deal with every request. Advice is offered without legal responsibility. The Times also regrets that enclosures accompanying letters cannot be returned.*

THE PUMPKINS – SQUASH DEBATE

FOLLOWING my article on pumpkins (October 28), many readers wrote to recommend favourite varieties.

"No true pumpkins are worth eating," says Primrose Warburg of Oxford. "You need a winter squash, which is less watery." She particularly recommends the Dumpling and Golden Hubbard.

Many readers agreed about the pumpkins, and recommended flavoured winter squashes, including Buttercup — green, striped grey, 8in. Crown Prince — flat, blue-grey, 12in. Flat White Boer — 12in. Golden Hubbard — orange, rugby-ball shape, 12in. Golden Nugget — orange-red, 5in. Queensland Blue — bluish green, 10in. Sweet Dumpling — cream, splashed green, 5in.

The one true pumpkin to get a recommendation for flavour was Rouge Vif d'Etampes.

Paul Gosling, of Glastonbury, Wiltshire, says lightly roasted pumpkin seeds can be very tasty in a salad, sandwich or soup. And Caroline Boisset, whose pumpkins and squashes at the Royal Horticultural Society's autumn show in London won a gold medal, recommends, for seed, Triple Treat (8in), because its seeds are produced without a hull. Good to eat, but tricky to germinate.

JILL PARRY, of Barnet, north London, recommends a recipe from Papua New Guinea for pumpkin tips, in which the leaves and young shoots are chopped and cooked in coconut cream. They're furry, but have a wonderful taste.

John Cane of Stratford upon Avon, recommends Zucca di Chioggia, a dark green variety with solid orange flesh, which succeeds, for him, even in a poor year. The seed is available from the Henry Doubleday Research Association, Ryton-on-Dunsmore, Coventry CV8 3LG.

HOMES & GARDENS

OIL STAINED DRIVE? You've got the PROBLEM We've got just the SOLUTION NEW FROM THE USA "BUGS" THAT EAT OIL! "Eliminator" removes Oil from Concrete /Pavers & Tarmac quickly & easily, without effort! "Eliminator" Solution contains living micro-organisms that literally eat Oil & Hydrocarbons. "Eliminator" is Chemical Free & Non Hazardous. It is TOTALLY SAFE for people, plants & animals. To discover more about the unique qualities of Eliminator Call Please fill Now on 01772 817500 for a FREE Info pack NO SPECIAL EQUIPMENT NEEDED

The Scientific Solution to Hard Water

SOFT WATER BENEFITS WITH KRYSTAL

Incredible, low cost computer technology. No plumbing - fits in minutes! Astonishing Whole House Results! For less than £80.00

Experience soft water benefits NOW! Improved hair, skin, laundry. CLEAN, GREEN, ABSOLUTELY NO CHEMICALS

Definitely the most economic limescale destroyer!

90 DAY HOME TRIAL! Trade enquiries welcome. Free brochure

FREEPHONE 0800 132803

Vision Aqua, 14 High Street, Pewsey, Wilts SN9 5AB

Orchids! All you need!... Where to see and buy them, and how to grow them. For a free guide send two 1st class stamps to: British Orchid Growers Association, 38 Florence Road, College Town, Camberley, Surrey, GU15 4QD.

CONQUER STAIRS WITH A Churchill's Stairlift

Any written quotation beaten

• 12 months guarantee • Fitted in one day
• Straight or curved stairs catered for
• Unwanted stairlifts purchased & removed

GUARANTEED TO BE FITTED BEFORE CHRISTMAS DAY

PHONE FREE ON 0800 371 982 AND ASK FOR CHRISTINE 7 DAYS A WEEK 8AM - 6PM

24 HOUR call out service

Churchill's Stairlifts plc, FREEPOST WA 1905, PRESTWOOD COURT, LEACROFT ROAD, WARRINGTON, CHESHIRE WA3 6BR

ZAP A NEW GUARDIAN GARAGE DOOR

No more heaving, pushing or lifting, now with a mere touch of a button your Guardian Remote Control Garage Door simply rolls up and away, while you stay warm and dry in the comfort of your car. Manufactured in maintenance free steve enamelled aluminium in a range of colours and fully installed, they will prove to be a sound investment and an attractive addition to your home.

AFFORDABLE LUXURY WITH SECURITY IN MIND

SEND IN THIS COUPON FOR FREE COLOUR BROCHURE

Guardian Garage Doors, Freepost HF3 118 Huddersfield, HD3 3LL.

OR FOR FREE NO OBLIGATION COLOUR BROCHURE PHONE NOW: 01484 461010 UPTO 9PM - 7 DAYS A WEEK

GUARDIAN REMOTE CONTROL GARAGE DOORS

MR/MRS/MS TELEPHONE ADDRESS POSTCODE TT25/11

T. W. PARKER LTD PALMERS GREEN

NO ORDER TO SMALL NO JOB TO LARGE QUALITY SERVICE AND VALUE

TIMBER MERCHANTS

PICTURE FRAME

Specialists in: High quality wood mouldings in hard and soft wood. MOULDING PATTERNS. Made to special order. TIMBER MERCHANTS 0181 882 2477/8/9 or 0181 886 2473

COMPOST BINS AT A FRACTION OF THE PRICE YOU COULD PAY FOR BINS OF THIS CAPACITY

Quickly rots kitchen and garden waste into rich organic compost- keeps the garden tidy too!

COMPARE PRICES - You could pay over twice these prices for plastic composters of these capacities. Buy direct from the manufacturers and Save £££'s

STANDARD 7.5 cubic feet 26in. dia x 32in. high £15.00 Inc. delivery

LARGE 12 cubic feet 32in. dia x 32in. high £17.50 Inc. delivery

KING SIZE 27 cubic feet 40in. dia x 32in. high £22.00 Inc. delivery

Made from rust proof galvanised steel & heavy duty polypropylene. Supplied kit to assemble in minutes. Full assembly instructions included. Delivery 7-10 days. Additional cost for next day delivery. Cheques/Postal Orders to: ARDENCO LTD. (Dept: TCM) 2a Wood Hill Industries, Old Dalby, Melton Mowbray, Leics LE14 3LX

SWIM AT HOME

Keep Fit By Exercising Against A Smooth Current

Adjustable to any speed or ability. Ideal for pleasure and rehabilitation. The 9'x15' ENDLESS POOL is simple to maintain, costs under £5 per week to run. Complete easy to install system £12,500 + VAT.

Call ENDLESS POOLS

01420 561266 or Fax 01420 561277

PRINT PRESSES & CRUSHERS

Turn surplus and windfall fruit into pure, fresh juice. A range of traditional, quality machines suitable for juice, wine & cider making. Presses £125 + carriage

Vigo (T), Chapeldon, Devon EX15 3PN Tel: 01823 680844

TO ADVERTISE IN "HOMES & GARDENS" please call ZOÉ BOSKINS ON 0171 481 1920 ext 147

"TREASURE GARDENS"

WEBSTERS Flat Roofing Problems Solved PERMANENTLY!

REPLACING FLAT ROOFS

When replacing your flat roof insist on the very best - it has to protect your home for a generation. Websters use only the latest proven materials and technology.

The use of a single ply polymeric waterproof membrane is totally reliable as well as giving strength and versatility.

It's quite simply the most comprehensive and technically advanced roofing system available. With all work guaranteed for up to 25 years, Websters are unbeatable for price and quality, whatever your FLAT ROOFING PROBLEMS we can solve them.

Websters are approved UK installers of - the ALWITRA® Flat Roofing System - THE ULTIMATE FLAT ROOFING SYSTEM.

For immediate nationwide response PHONE FREE ON 0800 413532

WEBSTERS MARKET LEADERS Please tick appropriate box FREE Survey (without obligation) Please give me some information *how to make sloping flat roofing problems NAME TEL ADDRESS POSTCODE TT25/11 FREEPOST TODAY TO: WEBSTERS THERMAL ROOFING LTD., FREEPOST, DONCASTER, SOUTH YORKSHIRE DN4 5BR NO STAMP REQUIRED

WEBSTERS THERMAL ROOFING

SOLVES ROOFING PROBLEMS ONCE AND FOR ALL

A TRADITIONAL HARRIS OVER YOUR HEAD

BUILDING SOCIETY APPROVED

AND SAVES UP TO 25% ON YOUR HEATING BILLS!

- Stops slipping slates and tiles
- Stops leaking roofs
- Adds insulation – cuts roof heat loss by up to 80%
- Stops entry of wind blown rain or snow
- Eliminates freezing plumbing
- Costs less than a new roof
- Credit Terms Available
- Preserves appearance
- Reduces home insurance premiums
- Unbeatable on quality and price
- Proven performance over 20 years with local authorities
- Work normally completed in 1 - 2 days

ANY HOUSE - ANY STYLE ☎ FREE 0800 413532

WEBSTERS MARKET LEADERS IN ROOFING FREEPOST TODAY to WEBSTERS THERMAL ROOFING LTD, FREEPOST, DONCASTER, SOUTH YORKSHIRE DN4 5BR Please tick appropriate box FREE survey (without obligation). Show me how to save up to 25% on my heating bills. Name Tel TT25/11 Address Postcode

CHRISTMAS GIFT GUIDE

TO ADVERTISE
CALL: 0171-782 7929
FAX: 0171-782 7930

GIFTS FOR EVERYONE

A PERFECT XMAS Gift. Send 12 of your favourite photograph's (originals returned) Best Regards 1996 personal calendars from £16.95 Tel 01763 852727

BALLOON-IN-A-BOX All occasions. Something different to a card this Xmas! £15.00. Credit Cards, Corporate Volumes Handled. Save our No. 01332 824266

CARICATURES by professional from photos. Tel: 0181 399 7838

GENUINE BIRTHDAY NEWSPAPERS
From famous archive saved from1642-1995. Also Sunday Newspapers from 1915. Ready for presentation. Same day dispatch.
REMEMBER WHEN
361 Brighton Road, South Croydon, Surrey
0181-688 6323

BIRTH MAP Hand drawn, framed picture displaying in colour. A persons unique astrowheel & info + 2 page summary Send name, date, time & place of birth + £24.50 to: Every Aspect. PO Box 2, Romney Marsh, Kent, TN29 0ZZ or Tel: 01303 874574

CARTOON PORTRAITS from photographs. From £18.00 For Brochure 01227 266264

CELEBRATION Wine Direct. Souvenir Gift Bottle of High Quality Champenoise. Printed with Xmas Greeting. Sent Direct 01604 675 476 £18.95 incl

CINE TO VIDEO Home Movies on TV. 8, 9.5 & 16mm Details 01483 823 476. TVW. Owls Nest. Fernmoor. Stroud. GL6 4QD

CHINESE HERBAL BLEND. A Nutritious & Unique Gift. Tel: 01509 218 612/ 01858 525 555

DELICIOUS TASTY Solar flaky smoked salmon is the perfect Christmas present Tel: 01870 610324 Fax: 01870 610369.

DRIVE a full sized steam locomotive and fulfil that childhood dream. Full and half-day courses. An ideal gift. Vouchers available. Midland Railway Centre, Butterley, Ripley, Derbyshire DE5 3QZ. Tel. (01773) 747674. Fax: (01773) 570721

FAMOUS WILLS (copies). Elvis, John Lennon, J.F.K. Marilyn Monroe. £10 each. J.DCarnsler 4 Curdon Rd. Colchester CO2 7PB. Fax: 01206 575328.

PAINTING trees in Herts. The ideal Art Course and Xmas Gift and fun. Spring/Summer 1996. 01992 583909.

FLOWERS BY POST year round. 12 Carnations £9.80. 18 £12.25, 24 £17.00, 12 Carnations and 25 Freesias £17.00. 25 Freesias £10.00 24 Carnations & 25 Freesias £23.50. Card and message inc. La Neuve Maison Nursery, St Saviour's, Guernsey. CI.Tel 01481 63062. CC's. Fax 01481 66013

MAGIC by Post. Britains No 1 magic/tricks catalogue sent FREE. Full range of magic for Professional/Beginner. We can make up gift sets. Tel/Fax. 0117 977 4534 (24 hrs) or write MAGIC BY POST, 167 Winchester Rd. Bristol BS4 3NJ

GLOVES Gloves Gloves Gloves. Ladies & Gentlemens- Brochure from Margaret Anne Gloves 160 Bath St Ilkeston Derbys DE7 8FH 0115 930 1073

RAINMAC - A genuine quality mackintosh makes a super present. Prices from £185. Free catalogue. Tel. 01730 815002.

WRITE TO SANTA telling him your wishes for christmas and recieve a delightful personalised reply. Send £5 to: "Santas Letters", Reply to Box No 1851 C/o Times Newspapers PO Box 3853, Virginia St London E1 9GA

TITANIC New Limited Edition (850) of departure from Southampton. 01705 580236

GREENER GIFTS: Become a Woodland owner from £30 Details Tel 01464 520822

PERSONALISED CALENDERS send 4 favourite photos to make into a colour 1996 calendar (originals returned). 3 months with each photo. A4 size - £8.99. A3 size £12.99 inc p&p. Colour Prints Ltd, Heads Nook Hall, Carlisle CA4 9AA. 01228 562323

CORNISH Fisherman's Smocks. Cook's/ Butler's Aprons. Also Plaster Cherubs - All Hand Made in Cornwall - 01326 378 367

FARLOW'S Magazine (free on request) is full of presents for fishing & shooting people, but only gives a glimpse of what is actually in store at 5 Pall Mall, London. SW1. 0171 839 2425

Books&Booze
(The story of your life)
ANY NAME (&PHOTO) PRINTED ON COVERS & SPINE OF 200 PAGE QUALITY BLANK BOOK OR ON WINE LABELS.
Free brochure 0161 881 2114

YESTERDAY'S NEWS
GIVE SOMEONE AN ORIGINAL NEWSPAPER DATED THE VERY DAY THEY WERE BORN
With name day dispatch. £17.95 Folder. Message included (Plus 100-year-old Times or GUARDIAN - ABSOLUTELY PROOF)
Tel: (01492) 531 195
(01492) 531 303
9am to 9pm every day

GREAT WESTERN WINE
GIFT SERVICE
Grand Marque Champagne
Joseph Perrier Cuvée Royale NV
£21.50 inc card, post & packing
Tel: (01225) 446999
Fax: (01225) 442139
Great Western Wine Co.
FREEPOST (BS 9327)
Bath BA2 3BZ
Full colour brochure available

THE SPECIAL GIFT!
THE GIFT OF FLIGHT!
From Sussex
A Trial Lesson or Pleasure Flight, or - A Very Special Open Cockpit Flight:
All From £43.00
01273 462 874

POCKET WATCH STANDS
Display your pocket watch on an 18th century style hand turned stand. Write or 'phone for a colour brochure showing range of designs and woods.
MIKEFITZ DESIGNS, 37 MEADWAY, HARPENDEN, HERTS. AL5 1JN
TEL: 0582 762231

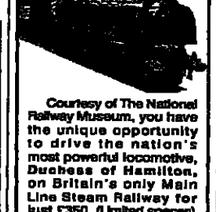
GLOBES
WONDERFUL LASTING GIFTS
£30 to £1900
Catalogues & Prices from:
THANET GLOBE EMPORIUM
Tel: 01227 450055

FRESH FLOWERS BY POST
10 Carnations & 10 Freesias £11.75
10 Roses, & 10 Freesias ... £14.00
30 Mixed Freesias ... £9.50
50 Mixed Freesias ... £14.50
Please order by Dec 14th from Channel Flowers, Rest S.T. Longue Vale Guernsey GY3 5TR or Tel: 01481 48311 Fax: 01481 43215 Access/Visa

GIFT IDEAS
Tank Driving • 4 x 4 Off Road Hands Pilots • Passport Session Skirmish • Rollerskiing • Flying Gliding • Painting & Craft Courses
Plus over 100 other activities from £15
Many Themed Weekends
GIFT VOUCHERS AVAILABLE
Tel: 01568 615000 for brochure
Anglian Activity Breaks (T)

Dandy Beano
Genuine original COMICS FOR BIRTHDAY WEEK 1940's - 1960's
Comics By Post
Springfield, Woodsetts, Worksop S81 8QD.
Tel: 01909 569428
Fax: 01909 566900

MGB GTs & ROADSTERS
CLASSIC CAR SELF DRIVE HIRE
From MEMORY LANE MOTORING CO LTD BASED IN BATH
Gift Vouchers from £50
RING 01225 89 21 89
20 NURSERY ROAD, COLERNE, WILTSHIRE SN14 8BZ
CONVERTIBLE & SALOONS



RUSSIAN 24 HOUR WRISTWATCH
Newly arrived from Russia, these mechanical watches are perfect for travellers and those involved in transport and communications who need to refer to the 24 hour timetable. With a white dial, blue numbers and dark blue outer ring, price £69.95 + p&p. Orders to: Clockwatch & Stores, 24 Bramley Road, Towcester, Northants, NN12 6DU. Tel. 01327 359888 Fax: 01327 358266. Allow 28 days delivery. Catalogue available, £2.00 please.

DRIVE THE ULTIMATE STEAM TRAIN

Courtesy of The National Railway Museum, you have the unique opportunity to drive the nation's most powerful locomotive, Duchess of Hamilton, on Britain's only Main Line Steam Railway for just £350. (Limited spaces)
Other Drive a Train opportunities start at £150.
GREAT CENTRAL RAILWAY
LOUGHBOROUGH, LEICESTERSHIRE
01509 230726
FOR BROCHURE & VOUCHER DETAILS

CASTLE COMBE SKID PAN
Learn how to control a car in wet or icy conditions.
We provide the cars and instruction.
Half day course is great fun and costs £49.50
GIFT VOUCHERS FOR THE COURSE MAKE EXCELLENT CHRISTMAS PRESENTS
Castle Combe Skid Pan, Castle Combe Circuit, Chippenham, Wiltshire SN14 7EX
Tel: (01249) 782101

Get them tanked up for Xmas!
Drive a tank or a 4x4 or a rally kart or a quad or motocross bike - or all of them! Tuition available. Gift vouchers on sale now.
Phone: 01638 751918

WildTracks
Offroad Activity Park
Newmarket, Suffolk
WildTracks

BIRTHDATE NEWSPAPERS
ORIGINALS
1847 – 1995
Authentic gift in presentation folder
£18 each (Inc. p&p)
BYGONE NEWS
Tel/Fax: 01934-412844
7 days till 9 pm.

FRUIT PRESSES & CRUSHERS
Turn surplus and windfall fruit into pure, fresh juice. A range of traditional quality machines suitable for juice, wine & cider making.
Presses £ 55 + carriage
Vigo (ST), Clayhidon, Devon EX15 3PT. Tel: 01823 680644



For an original gift to last forever, why not give a beautiful stained glass clock. Hand made to perfection using Tiffany glass. Many features including animals. 1 year guarantee £49.95 +p&p
For free colour catalogue, telephone 01379 640884
Toys in the Attic, The Piggery, Norfolk, IP21 4EY.

Monogrammed Doormat
Imagine this stylish metal doormat in your doorway uniquely personalised for you with a choice of solid brass letters and numbers i.e. Your initials and date of choice. Beautifully crafted and built to last a lifetime. Call or write for full colour details.
01264 738999

The Story of your Scottish Surname on Video
Explore the clan heritage of your Scottish surname through the eyes of genealogy experts - plus stunning Highland scenery and stirring events like the Edinburgh Tattoo.
Clans available:

Bruce	Maclean
Campbell	Macdonald
Fraser	Mackenzie
Stewart	Robertson
Macgregor	Ferguson

State whether UK or USA format required. Send £13.99 (or £22.00 for 2) inc p&p to:
AZTEC
4 Valentine Place, London SE1 8QH. Please allow up to 14 days for delivery.

Bits for Phones
Our mobile phone "bits" are quality gifts
FREEfone SANTA LINE
0800 817 817 ORA CELLULAR ACCESSORY CENTRE
The Bits Family are trademarks of Bits for Phones - The Mail Order Specialists

SPECIALLY COMMISSIONED ORIGINAL WORKS OF ART - PAINTINGS AND SCULPTURE
FROM £195 - £20,000
Monday - Friday 10 - 6, Saturdays 12 - 4 pm
THE BRUTON ST GALLERY
28 BRUTON STREET, LONDON W1X 7DB
Telephone 0171 499 9747 . FAX 0171 409 7867

400
UNUSUAL LITTLE PRESENTS
FOR CHILDREN (MAINLY) AND ADULTS
The Hawkin catalogue (48 A4 pages of colour photographs and intelligent description) offers a unique mixture of things you thought had gone for ever and things you never knew existed.
It is an unrivalled source of simple but inspired presents, many of them costing less than £1, real old-fashioned stocking-fillers, things which amaze, amuse, entertain and even educate.
FREE CATALOGUE
sent by return
01986 782482
HAWKIN & Co.
St. Margaret - Harleston - Norfolk IP20 0TT

A PERFECT PRESENT
For family and friends, for the dressing table, for the handbag. Various sizes, types and colours, including a Child's brush and the Military models, are all illustrated in the Mason Pearson brochure. Write, phone or fax for your free copy and hair care leaflet to: Mason Pearson Bros. Dept 25 37 Old Bond Street London W1X 4JL Telephone 0(1)71 491 2613 Fax 0(1)71 499 6235.
For shining, naturally conditioned hair.
MASON PEARSON
The Great Original.

Personalised PHOTO MUGS WITH YOUR CAPTION
FROM JUST £7 + p&p
A Great Gift for family & friends or for your home
JUST SEND US A PHOTO AND WE'LL DO THE REST
SEND ANY PHOTOGRAPH - YOURSELF - FRIENDS - PETS - HOLIDAY SHOTS, etc. AND WE'LL PUT IT ON TO A QUALITY CERAMIC MUG, PLATE, PLAQUE AND WITH A CAPTION OF YOUR CHOICE - WON'T FADE - SMUDGE OR WASH OFF.
Don't confuse with inferior services - our technique WILL NOT fade, smudge or wash off and is dishwasher safe! All photographs returned undamaged. For FREE Colour Brochure & Price List please phone 01454 772857/01454 886830/01454 250440 (24 hour) stating "Ceramics Price List" or write to:
CLIFF WILLIAMS (CERAMICS)
Dept T , 24 York Gardens, Winterbourne, Bristol BS17 1QT

The Best Christmas Present you can give anyone
The Chance to Drive a Rally Cosworth



RallyDrive are Motorsport Experts who will let you drive a Cosworth Sierra and a VW Golf GTi 16v Rally Car against the clock. We are centrally based at our own private venue. We can cater for individual, corporate or group bookings, no matter how small or large. For further details of a great day out please send a stamped addressed envelope quoting RD 709 or Tel. 01482 586891.
RallyDrive
153 High Street, Hull HU1 1PA
Tel: 01482 586891
Fax: 01482 323843
Introducing Novice Drivers to Rallying

VINTAGE AIRCRAFT FLIGHTS
Gift vouchers now available for
- Biggles flying lessons
- Tours over London in a 1930's aerial carriage



Call Classic Wings 01255 424671

Port & Stilton
The real flavours of Christmas perfectly packed and ready for delivery for just £21.57
Call Hay Hampers today to order or for your free colour brochure:
01476 550 420

What on earth can you buy your parents this Xmas?
Give them a subscription to The Oldie
Richard Ingrams' magazine
and have a FREE signed copy of The Oldie Book of Cartoons.
TWO PRESENTS FOR THE PRICE OF ONE!
Just £20 for the perfect Christmas present
Call The Oldie's 24 hour hotline on 0171 734 6768. Open 7 days a week.

4X4 OWNERS
THE IDEAL XMAS GIFT
Exciting new designs on spare wheel covers for 4x4 vehicles illustrations of wildlife and country pursuits by Glenn Steward, a well known wild life artist.
Further details and a free brochure from
Red Squirrel Company Ltd
1 Elystan Walk
London N1 6EU
Tel/Fax: 0171 713 0678

OCCASION SONGS
The Ultimate and unique gift idea. Using your information to inspire us, we can write and record a personalised song for whoever you choose. Young or old, this special gift is ideal for: Birthdays, Anniversaries, Christmas etc.
For further details please contact: Simon Venning on
01634 682028

OAK SMOKED SCOTTISH SALMON
Hand Sliced, Vacuum Packed, Superb Quality, Post Paid,
Approx 100g sale £25.50 500g pack £15.30
250g pack £9.70 1000g pack £5.00
Moffat Fishery Smokehouses
Hammerlands, Moffat, Dumfriesshire DG10 9QL
Tel: (01683) 221248
Fax: (01683) 221068
Tel enquiries welcome

Champagne & Chocolates
£25.33
Call Hay Hampers today to order or for your free colour brochure:
01476 550 420

"BRILLIANT!"
That's the most commonly heard response when people step out of our racing cars.
- No experience necessary.
- Drive a real Racing Car.
- 2.4 mile Thruxton Circuit in Hants.
- Professional pre-drive briefing.
- 6 Instructed laps in Rover Coupé.
- 5 laps in single seat Racing Car.
- Commemorative Certificate.
- All for £95 inc. Gift Voucher.
- MORE - FOLLOW ON ADVANCED COURSES ONLY £80
Call NOW for a free colour brochure.

WHY NOT ARRANGE THE ULTIMATE CHRISTMAS PRESENT?



Drive a Formula 1st single seater racing car around the famous Goodwood Motor Circuit. The course starts in the classroom, followed by expert tuition in a high performance saloon and finishes with laps in the race car. At the end of the course you will be presented with a signed certificate. Family and friends welcome. A fully inclusive and special festive price of £89.50.
Also available: Specialist High Performance Driving Courses. Expert tuition for drivers on the circuit.
Contact: Peter Gethin Driving Courses Ltd
Goodwood Motor Circuit, Goodwood, Chichester West Sussex PO18 0PH
Telephone 01243 778118 Fax: 01243 533498

Make someone's day a fruitful one!



Quality fruit and flowers gifts for any occasion. Packed with goodness and bursting with colour, choose from our exciting range... Prices start at £24.99 including delivery-nationwide!
Tel: 01424 850950 Fax: 01424 855000

SKID PAN COURSES
A GIFT VOUCHER WITH A DIFFERENCE!
SERIOUS FUN, PROFESSIONAL INSTRUCTION, IMPROVES SKILLS & REACTIONS
CARS SUPPLIED. ½ & 1 DAY COURSES AVAILABLE IN THE CENTRAL SOUTH AT THRUXTON RACE CIRCUIT & MIDLANDS (nr LICHFIELD)
CALL DRIVING MANAGEMENT LTD 01264 771074

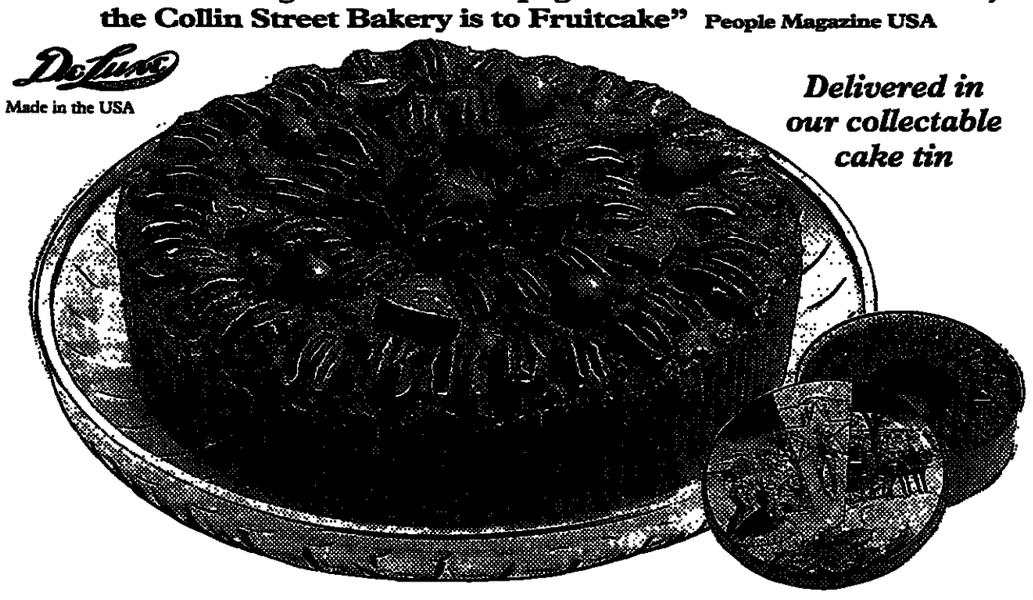
CHRISTMAS FAYRE

A Unique Christmas Gift for the Entire Family to Enjoy

The World's most Recognised Gift of Food

"What Dom Perignon is to Champagne and Romanoff is to caviar, the Collin Street Bakery is to Fruitcake" People Magazine USA

DeLuxe
Made in the USA



Delivered in our collectable cake tin

An International Christmas Gift since 1896

Our internationally acclaimed gourmet fruitcake is the ideal Christmas gift. Now in our 100th year, we still make the fruitcake the old fashioned way. Each one is beautifully hand decorated so this classic cake looks as delectable as it tastes.

A Full 27% Rich, Crunchy Pecans

Every De-Luxe is a full 27% new crop pecans, complemented by pure clover honey, ripe red cherries, pineapple from our own plantation, plus other fancy fruits.

Baked in Texas-Sent to the World

The DeLuxe is not available in any shops. Each cake is baked to order, hand decorated, carefully packaged and shipped in our famous collectable cake tin directly to your door from Texas.

Enjoyed by Royalty, Captains of Industry and Hollywood Stars

How to Order
Ordering is easy and affordable. Simply complete the coupon opposite and mail to our UK address or telephone our UK order line. If you wish us to ship to more than one address then please list the details of other recipients on a separate sheet together with your message.

Unconditional Guarantee of Complete Satisfaction
We guarantee the De-Luxe to be the best fruitcake you or your friends have ever bought, baked or eaten or we will promptly replace or refund.

COLLIN STREET BAKERY

Sizes	Deluxe Prices inc. Worldwide Delivery
Regular (1 ¼ lbs)	£13.80
Medium (2 ¼ lbs)	£18.95
Large (4 ¼ lbs)	£29.25

Please order by December 4th to ensure pre-Christmas delivery from Texas.
Collin Street Bakery, Dept 4108, Unit B, Horton Trading Estate, Stanwell Road, Horton, Berkshire SL3 9PF.

Qty	Size	Price per Cake	Total
		Grand Total	£

I enclose a cheque payable to Collin Street Bakery for £_____ or Please debit my Access, Visa or American Express Card No:

Expires_____ Signature_____
Name_____
Address_____
_____
_____ Postcode_____
To send cakes direct to friends please include details on a separate sheet together with your message. Please state clearly which size of cake to be sent to each address

PLEASE PHONE YOUR ORDER ON 0800 374895
OR FAX YOUR ORDER ON 01753 680132
Please quote Dept. 4108, with your order.
Lines open 8.00am - 8.00pm.
Collin Street Bakery, Unit B, Horton Trading Estate, Stanwell Road, Horton, Berkshire SL3 9PF.

RENT A ROW OF VINES
in a top French Vineyard.
Quality wine and great fun.
A UNIQUE GIFT
For a brochure ring
01205 820745
or write quoting ref ST to 3D Wines, Holly Lodge, High Street, Swineshead, Lincolnshire PE20 3LH

BOOKS ON TAPE
The most original under the . Listen while driving, -ing, cooking, in the garden, stuck in a traffic - or in your at home
Choose from a library of over 2000 titles, for just £7.50
THE TALKING BOOK CLUB
P.O. BOX 993, LONDON SW6 4UW (0171-731 6262)
Write or telephone NOW for a FREE brochure (Ref:TG95)

Fresh Flowers for Christmas
Send freshly cut flowers and chocolates to someone special this Christmas and they'll get the message.

Daffodils	50 for £8.95	Luxury Candies & Chocolates	
Tulips	15 for £9.95	Clotted Cream Fudge	£3.25
Freesias	20 for £10.45	Chocolate Gingers	£6.75
Spray Carnations	15 for £12.45	Rum Truffles	£5.50
Single Carnations	20 for £14.25	Ginger Fudge	£5.75
Carnation Mix	15 for £11.95		

FOR AN ORDER FORM - PHONE 01736 762469
THE CORNISH BULB COMPANY
FAX 01736 763662 or WRITE to: FREEPOST 1900, Helston, Cornwall TR13 9BR

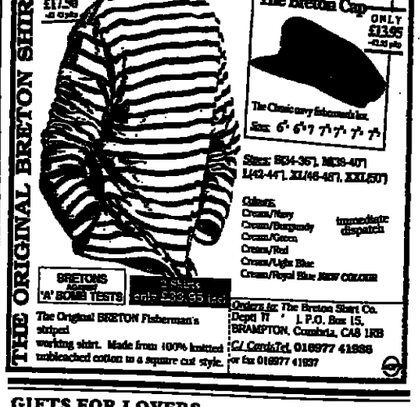
IF HE THINKS HE'S NIGEL MANSELL



GIVE HIM A CHANCE TO PROVE IT.

And we have just the thing. A gift voucher to attend the Nigel Mansell Racing School at Brands Hatch in Kent, Oulton Park in Cheshire or Snetterton in Norfolk. The fuel injected BMW will give him a feel for the track before we strap him into a real single seater race car. Then we leave him to blast round the track and take the chequered flag in true Nigel Mansell style. So if he's been a good boy this year, give him what he's always wanted.

LEISURE GROUP LIMITED
FOR THE DRIVE OF HIS LIFE, CALL 01474 872367



GIFTS FOR LOVERS

LOVERS Romantic Christmas Stockings
A romantic beginning to Christmas for your favourite person.
Choose a stocking for him or her, filled with those extra little presents to surprise and delight: Lovers Sack, heart bookmark, lovers candle, champagne truffles, sensual massage oil and much more.
Call 01763 853 800 for a FREE catalogue of these and other gifts for couples, or write to:
Lovers Limited (TT1), The Barn Yard, Steeple Morden, Royston, Herts SG8 0RN.

صكذا من الاصل

هكذا من الاصل

TO ADVERTISE
CALL: 0171-782 7929
FAX: 0171-782 7930

CHRISTMAS GIFT GUIDE

TO ADVERTISE
CALL: 0171-782 7929
FAX: 0171-782 7930

UNUSUAL GIFTS

CALLIGRAPHY/DRAWING courses. Postal tuition, many options available. 01759 302760

FOR MOTORISTS. A book that reveals the secrets of the car trade. Ideal gift for only £4.99. For details call 01734 611 817

GINGER BEER - Return to tradition. Brew your own 20 Lts for £5 or 15p/pt 0171 284 6176

DESIGNER WINES Your own wine with a personalised message from £3 98+ post 01225 337081. Kensington Warehouse, London Rd. Bath BA1 6AW.

HOP GARLANDS delivered or collected from The Hop Pocket Shop. Also pillows for poor sleepers and many more unusual gifts. Hop Pocket Craft Shop, New House, Bishops Frome, Worcester WR6 5BT. Telephone: 01531 640325. Just off the main A4103 Worcester/Hereford Road.

MILLION denomination bank notes from £6.00. Tel: 0161 881 3262, (24 hours).

PERSONALISED GIFTS GALORE! Photo's, messages, children's art etc reproduced on many items from only £4.50. Free Oyster Magic brochure. Freefone 0800 418769.

PETS IN PRINT. Put your pets in the picture with our exciting personalised cards, calenders, T-shirts and new gift ideas. For free brochure tel: 0151 709 0575.

SEE your pet as a work of art. Sculptured from a photograph. Art Apart 01202 424668

UTSHIRE? Perfect For Radio 4 Addicts and Sailors! A Full Colour Decorated Map of The Shipping Forecast. Details from GWP, PO Box 274 Shrewsbury.

JIGSAW PUZZLES MADE FROM YOUR PHOTOS
An original gift for everyone
11"x 15" - 280 pcs - £12.95 inc p&p.
11"x 15" - 120 pcs - £11.99 inc p&p.
11"x 15" - 60 pcs - £10.99 inc p&p.
11" x 8" - 30 pcs - £9.99 inc p&p.
To order send any size photo (returnable) and payment to:
Artyzan (Dept T1)
Fairholme Farm, 14 Croydon Lane, Banstead, Surrey, SM7 3AE.
Tel: 0181 746 5439
Please allow 7-10 days for delivery.

CHRISTMAS FAYRE

HOLME Farmed Venison for the finest quality and flavour. All delivered fresh to your door. Write/Phone for our mail-order leaflet. HFV, Thorpe Underwood, York. YO5 9SR Tel 01423 331 212/ Fax 330 855

CHATEAU BOTTLED Claret and Other Fine Wines. Have a mixed case for Xmas. Also An Ideal Gift. From £4.35 per Bottle. The Grapevine: 01372 386 419

OAK SMOKED Scottish Salmon. Excellent quality hand sliced vac-packed. p/p inc from £5.25 4oz/113gms. For details Ferry Fish Smokehouse. Tel/Fax: 01671 820630 24hrs.

QUALITY HAMPERS & Gift Boxes from £16.95. For Colour Brochure 0181 293 0225

SEAFOOD fresh from Scottish Highlands. Colour order card. "Oldties. Freepost IV1208. Nairn, Scotland. Tel: 01667 456500. Fax 456800

SERIOUSLY GOOD VENISON delivered fresh to your door. Fieldfares, Auchtermuchty, Fife KY14 7HS or Tel 01337 828 369

HIGHEST QUALITY FINEST SCOTTISH SMOKED SALMON
227g (8oz) Sliced Pack £6.00
454g (1lb) Sliced Pack £11.00
908g (2lb) Sliced Side £19.00
Vacuum Packed
1st Class Post Paid
Tel/Fax for all products available
SJK FISHERIES
PO Box 195 CAMBERLEY
SURREY GU15 5ZX
Tel/Fax 01276 677883
Cheque or Access/Visa

"MRS. McLEOD'S FANCY"
Royal Game Soup, Smoked Salmon, Royal Haggis, Poacher's Pickle, Highland Cheese, Clootie Dumpling, Mustard with Herbs, Butter Shortbread, Stem Ginger Biscuits.
Packed in a wicker basket with a bottle of fine French wine and delivered with your greetings to any address in the UK for only £39.32.
Hampers produced to suit any taste and budget. Smoked salmon a specialty. Credit cards accepted. Brochure from:
GOOD TASTE from SCOTLAND
12 Grange Road, Glasgow G61 3PL
Tel: 0141-942 1337
Fax: 0141-942 2657

SCOTTISH SALMON SMOKED Over Oak in our brick kiln to bring out that subtle flavour and texture only associated with traditional methods. Hand sliced. Now Available through 1st Class post. 227g (8oz) £8.25. 454g (1lb) £15.25. Presentation Sides of 680g (1½lb) £18.00. 908g (2lb) £25.50. Larger Available. P&P inc. Tel: 01491 574 377.

VINTAGE COGNACS
1854/58 PRE-PHYLLOXERA
A limited number of these rare cognacs are available for Christmas. The cognacs are from the Grande Champagne region and bottled around 1932.
Contact CLASSIC COGNACS INTERNATIONAL LTD
PO Box 1171 Melksham, Wiltshire. SN12 8RX
Fax/Tel: 01225 867419

SMOKED SALMON & GRAVADLAX
Smoked Salmon/Gravadlax in 700 gruns (1.54 lbs) sides sliced in gift packs for £22.60 inclusive of P&P to all mainland addresses.
Orders and Cheques to The Arctic Salmon Co. Ltd, 55 South Audley Street, London W1Y 5FA
Tel: 0171 493 1792
Fax: 0171 493 1797
(Monday-Friday)

SMOKED SCOTTISH SALMON
The Very Best Quality
227g (8 oz) Sliced Pack £8.25
454g (1 lb) Sliced Pack £14.25
567g (1¼lb) Sliced Side £16.95
680g (1½lb) Sliced Side £19.15
907g (2 lb) Sliced Side £24.25
1134g (2½lb) Sliced Side £29.65
6 x 227g (8oz) Sliced Pack £41.95
280g Smoked Venison £15.35
GIFT PACK
2 x 227g (8oz) Packs Salmon & ½ Bottle Glenlivet Malt Whisky £29.95
Vac Packed 1st Class Post paid
Cheque with order to:
LOCHENGOWER KEMPLETON MILL KIRKCUDBRIGHT DG6 4NJ
Tel: (01557) 330361 (7 Days)
Fax: (01557) 330385
VISA/ACCESS/AMEX
Gift Cards May Be Included.

WILD SCOTTISH Smoked Salmon hand sliced by 1st class mail. Sliced (8oz) 227gms £9.90. (1lb) 454gms £17.50. (2lb) 907gms £31.50. whole sides approx 1 kilo £22.50. Orders by 15th Dec. Ritchies, Dept. S, 37 Watergate, Rothesay, Scotland. Tel & Fax: 01700 505414.

THE ANTIQUE WINE COMPANY OF GREAT BRITAIN
specialises in providing unique gifts for Birthdays or special occasions. A bottle of exceptional fine wine (Lafite Rothschild etc.) from the relevant year comes in a hand engraved case, with an original London Times from the relevant birth date and a vintage report. Worldwide delivery.
Telephone:
(UK) 01827 830707
Fax: (UK) 01827 830539
Fax/Phone Toll free from U.S.A: 1800 827 7153.

*** DEVON COUNTY FOODS ***
Traditional Foods from the heart of the West Country. Choose from our FREE catalogue a selection of gifts from Devon's Premier Food Producers. A wealth of Smoked and cured foods, Organic meats, Country Hams and Sausages, Cheese and Wine, an Award Winning range of Hand Made Pies and Fresh Poultry & Game from the farm.
SPECIAL OFFER: 'Devon Oak' Smoked Scottish Salmon only £12.95 per lbs sliced (inc P&P - U.K).
Send Cheque, P.O Access/Visa, or send for a free catalogue to: Devon County Foods Ltd, 1 Alansway, Ottery St Mary, Devon EX11 1NE. Tel: 01883 834419, Fax: 835446.

BALLOON FLIGHTS

WIZARD BALLOON flights throughout East Anglia. 01379 898989.

Champagne BALLOON FLIGHTS
XMAS GIFT VOUCHERS
Valid One Year
Tel: for free colour brochure bookings or information
ADVENTURE BALLOONING
01460 234567
25 years experience
CAA Approved

BATH BALLOON FLIGHTS
GIFT VOUCHERS
01225 466888

BALLOON FLIGHTS
★ Xmas Gift Vouchers
★ Around London/S E
★ CAA Approved
★ Major Credit Cards
Tel: 0800 700 007

AIR SPORTS

FREEPHONE 0800 627 627 Ask for AIRBORNE. Flights from Bath plus National Ticket Agency. Gift vouchers & CC.

GIFTS FOR CHILDREN

GREENER GIFTS: Become a Woodland owner from £30 Details Tel 01454 320522

ENCHANT your child with a magical personal letter from Father Christmas. Just £ 4.99. Phone D W Adventures for details: 0171 585 1197.

PERSONALISED 'DISNEY' BOOKS. Make your child the STAR in the favourite titles of 1995, and well loved 'Disney' stories. Phone 015396 64445 for coloured brochure.

BALLOON FLIGHTS

Southern Flight £10 OFF P.P. Xmas Gift Vouchers
Champagne/Certs
In-flight Photos
35 mins SW London
Take-off near Basingstoke
01962 774422

CHRISTMAS FAYRE

PORT & STILTON £21.57
Scottish Smoked Salmon & Muscadet £24.50
(Chilled and delivered overnight)
Claret, Pate, Chutney & Cheese Box £26.02
Four Bottle Wine Gift Box £31.50
Chocolates & Champagne £35.59
Medium Yuletide Hamper £69.60
Large Christmas Hamper £104.65
Our prices include UK despatch & card. Send today for free colour brochure.
HAY HAMPERS
The Barn, Corby Glen, Lincs NG33 4NJ.
Tel: 01476 550 420/476/548 (24hrs) Fax: 01476 550 777
ACCESS • VISA • AMERICAN EXPRESS

GIFTS FOR CHILDREN

DELIGHT a child with a personal letter from Santa. Only £3.50. Details from BPC Enterprises. (01242) 236167.

ROCKING HORSES Beautiful reproduction large Victorian Rocking Horses. Built to highest standard and attention to detail. Contact Carseo Creative Crafts 01405 860702.

BABY OUTFIT for that Special Girl
Tutu
• Wings
• Wand
Ages 3 - 10 years
all for £29.95
0171-631-9453
127 Drury Lane London, WC2

GIFTS FOR EVERYONE

ANIMAL LOVERS
GIVE AN UNUSUAL GIFT
Adopt a rescued pig, lamb, cow with calf, turkey or ex-battery hen (min £6 yearly) to receive twice yearly photos and news. Creates awareness and helps to feed and care for our rescued animals or write for details of our work to: Hillside Animal Sanctuary, Hall Lane, Fritton, Norwich NR14 7TT. Tel: 01603 736280.
Hillside Gifts By Post:
Hillside Christmas Cards, Pk of 8; Hillside Wall Year Planner; Animal Free Festive Cookbook—ALL AT £2.95 each (inc. P&P). Prompt Delivery. Cheques payable please to: Hillside Animal Sanctuary Ltd. (Co. Reg. 3127338).

GIFTS FOR HIM

FISHING WIDOWS Phone 01825 764 707

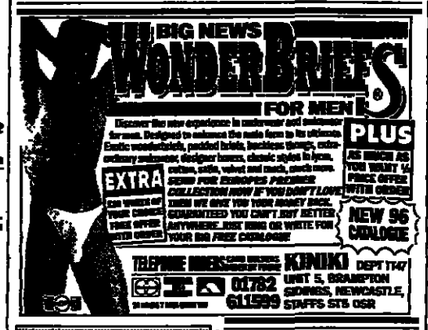
GIFTS FOR CHILDREN

Velindre Dance Supplies
Specialists in the design and manufacture of traditional theatre dance costumes. For Christmas we have available two beautiful fairy dresses which will delight children all year round.
2/3 yr chest £20 including
3/5 yr chest £21 postage
5/7 yr chest £22
To order either of the above or to request a free colour catalogue, telephone: 01874 711588

GIFTS FOR GRANDPARENTS

VJ DAY
50TH ANNIVERSARY VIDEO
2 Hour long Video of the commemorative events that took place in London. Including the Service of Remembrance, Veterans march-past, Tribute & Promise procession, Royal progress along the river, fireworks, and the Beat Retreat and Sunset Ceremonies.
Narrated by Trevor McDonald
Only £9.99 inc. P&P.
(Profits to Tribute & Promise Charity)
Write to PO Box 2201, London W1A 1UZ.
Cheques made payable to Evolutions VJ Account.

GIFTS FOR HIM



GIFTS FOR HER

PERFECT PRESENT every woman's dream. Gift Voucher for a special person for day or stay of pampering at a Health Farm. Luxurious surroundings with all facilities. Henlow Grange Health Farm, Bedfordshire. Tel: 01462 811111. Springs Hydro, Ashby-de-La-Zouch, Leicestershire. Tel: 01530 273873.

GIFTS FOR HER

DOLLS HOUSE - you know she'd love one, and it would keep her quiet for hours! Hundreds of items from which to choose to solve your present problems in now and for years to come. Wonderful 48 page, full colour catalogue, free, from Department TG94, The Dolls House Emporium, Ripley, Derbyshire DE5 3YD. Tel: 01773 513 773 (Fax: 01773 513 772).

36 FRESH DAFFODILS for Christmastime delivery with your message £8.90 Post Free. Groom Bros (TDS) Sleaford PE12 6SR. 01776 722421/766006

THE DOLLS HOUSE (Est 1971) moved from Cov Odn to Cotswolds. Hand made houses & furniture for children & collectors. Cat £3.50. open Thurs-Sat 10-5, ring other days. Market Pl. Northleach, Nr Cheltenham. Glos GL54 3EJ. 01451 860431.

FRESH DAFFODILS FOR CHRISTMAS
Direct from the growers to arrive Christmastime with your personal message. An ideal gift for your family & friends.
30 YELLOW DAFFODILS £8.90
bunched with foliage POST FREE
Send cheque or Access/Visa no with your personal message to:
GROOM BROS LTD
FREEPOST (Dept TDS), Poulte Drove Nurseries, Spalding, Lincs PE12 6BR
or Phone (Credit cards only) (01778) 722421 or 766006
Last orders to be accepted by 16th December

GIFTS FOR HIM

PERCIVALS FINE CIGARS
HAND-ROLLED HAVANAS
DOMINICANS
HON DURANS
FOR HELPFUL BROCHURE
TEL/FAX: 01625 572090

Pure Silk Ties. The Finest Gift.
100% PURE SILK. HAND SEWN. Over 100 designs. All at £9.95. All in the Muchea Silk FREE colour brochure. Superb quality & real value for money. Also silk shirts, waistcoats, boxer shorts & blousons.
For your copy please call 0171 274 3387 (24 hrs) or write to Muchea Silk, (Dpt TT95) FREEPOST, PO Box 3432, London SE5 9BR

GIFTS FOR HER



PROFESSIONAL MAKE-OVER
INCLUDES:
* HAIR
* MAKE UP
* PHOTO SESSION
3 large photos of your choice.
Available on Xmas Gift Voucher.
£99.00
For more information call 01784 460517

The Sanctuary PURE SELF INDULGENCE
THIS CHRISTMAS GIVE HER THE PERFECT PRESENT – AN EXCLUSIVE INCLUSIVE DAY AT THE SANCTUARY.
THE LADIES ONLY HEALTH SPA IN LONDON'S COVENT GARDEN. OUR GIFT VOUCHERS CATER FOR ALL TYPES OF BEAUTY TREATMENT AND BUDGETS.
PRICES RANGING FROM £5 TO £185.
CALL NOW ON 0171 240 9635
12 Floral Street London WC2E 9DH.

BALLOON FLIGHTS

Heritage Ballooning Champagne Flights over the Historical City of Bath
CHRISTMAS GIFT VOUCHERS FOR THE ONE YOU LOVE
01225-318747
24 hrs
For a colour brochure

Hot Air BALLOON FLIGHTS
Special Christmas Offers
The Gift of a Lifetime
For a colour brochure
01483 - 268934
24 hrs

BALLOONS OVER BRITAIN
Nationwide sites!
For brochure or to buy Christmas gift vouchers call
0800 851 871
Buy with confidence and fly with the professionals
All CAA Approved

HOMES & GARDENS

MINIVANES
Ideal for sheds or greenhouses
Choice of 4 designs
For brochure tel: 01787 228288
ONLY £29.95 Incl. P & P
Larger sizes also available
Other Wrought Iron, Barns, Suffolk

AFFORDABLE DINING

The London Steakhouse Co.
Offers It's Members
Memorable dining experiences as a gift
• Discount dining cards
• Hotel bookings at a privilege rate
• Restaurant party bookings
• Invitations to weekly social events
• Private & corporate party planing
• Complimentary whisky/wine/champagne at selected bars
Membership fee £65.00
2 cards 5 years
Tel 0171 917 9945
Fax 0171 486 2226
The London Restaurant Club
211 Piccadilly,
London W1V 9LD

SPORTING GIFTS

Cricketer GIFTS FOR CRICKETERS
FOR UNIQUE IDEAS FROM OUR MAIL ORDER CATALOGUE CALL
01892 740697
THE CRICKETER MAGAZINE

GIFTS FOR CHILDREN

TRADITIONAL TOYS THAT KIDS ENJOY
Rocking Horses, Hobby Horses, Dolls Cradles, Soldier Drum, Blackboard & Easel, Guitar, Desk & Chair and more.
All made with care to last, in wood and natural materials and at sensible prices!
Send for free brochure to:
THE MAPLE VALLEY TOY CO.
3 Chilford Court, Rayne Road, Braintree, Essex, CM7 2QS.
Tel: 01376 321162.

UNUSUAL GIFTS

I.G.S. WEATHERVANES
Quality British Craftsmanship
170 exclusive designs
commissions welcome
Send stamp for brochure
Dept TT, IGS, Sibsey, Boston, Lincs. LN4 2RH. Tel: 01205 280980 Fax: 01205 722786

GIFTS FOR EVERYONE

LAND-ROVER
Q. Rent 3 X 7 for a 4 X 4 X for ?
A. LAND ROVER 4P0 - All Purpose Bicycle.
Tel: 01789 292687

BALLOON FLIGHTS

Your LOCAL Operator
Balloon Flights
Over 200 sites Nationwide
call FREE now
0800 132090
GIFT VOUCHERS
ALL MAJOR CREDIT CARDS

GIFTS FOR EVERYONE

HOME-CURED HAM
Enjoy the traditional taste of ham on the bone. Succulent and full of flavour - Perfect for Christmas
● Wiltshire - the family favourite. Cooked in brown sugar. Mild and delicious.
● Traditional York - the 'smoked salmon' of all hams. Dry cured for a full and mature flavour.
● Shropshire Black - exclusive to Dukeshill. With molasses, juniper and herbs for subtle sweetness.
● Wholes, halves, smoked, unsmoked, cooked or uncooked plus a sliced range.
ALL DELIVERED FRESH TO YOUR DOOR.
FOR YOUR FREE BROCHURE RING
01746 789519
or write to: Dukeshill Ham, Dunshill, Bridgnorth, Shropshire WV16 6AF

GIFTS FOR EVERYONE

"HIGH QUALITY PERSONALISED WOODEN JIGSAWS FROM YOUR PHOTOS"
15"x11" 216 Hand Cut Pieces - £19.95 inc P&P in Elegant Gift Box. Just send any size photo (returnable) to:
Jigsaw Express, FREEPOST TN1617, Pembury House, Cranbrook, Kent TN17 3BR
Telephone: 01580 211133

PHIL PRICE RALLY SCHOOL
TAKE THE WHEEL FOR A DAY
Sample the thrill and excitement of rally driving with professional instruction.
An exhilarating experience lasting around 4 hours and you'll be driving a rally car on a special stage and be shown some precision rally stages in our fully rally prepared cars.
Experience Weekend Days/Mixed Days/Organised Days etc.
Gift Vouchers Available.
6th Generation Rallycraft

GIFTS FOR EVERYONE

by Thorntons
CHOCOLATES BY POST!
Be a little different this Christmas! Send your loved ones delicious Thorntons chocolates – by post.
Prices from £4.95 to £56.00.
To order or ask for your FREE copy of our full range catalogue!
TELEPHONE 01733 241444

COLOUR PERSONALISED CALENDARS
From your own Photo's - A Unique Xmas Gift!
Send us 4 favourite photo's (any size, undamaged). We will enlarge them onto a Colour 1996 Calendar, 3 months to a page, 8"x 12" - £9.99 or 12"x 17" - £14.99. (Sizes approx). 2-3 Day service, Outside England.
HAINES IMAGING (Dept TI) 121 Princess St, Manchester, M1 7AD.
Callers welcome
0161 236 5626

GIFTS FOR EVERYONE

Drive on Track at all UK Race Circuits
Make a 1996 Date On Track for you and your road car. Instruction and fast lap data from top British Touring Car Drivers Including Bailey, Cleland, Hanson, Hoy and Rouledge in Club 89 Instructor Cars. Souvenir Certificate, photographs, lunch & hospitality for you and VIP Guest Drivers and passengers.
CLUB 89 PO Box 89, Woolpit, Bury St Edmunds, Suffolk, IP30 9QA
Tel: 01359 240089 Fax: 01359 240039
ON TRACK DRIVING

GIFTS FOR EVERYONE

THIS GIFT GIVES PLEASURE ALL YEAR ROUND
Membership of the Friends of the Royal Academy
For just £37 (concessions £30) unlimited free visits to all exhibitions with one guest and up to four children, Friends' sitting room, quarterly arts magazine, previews, special events, many other benefits.
Arrange a gift subscription complete with greeting card, personal message and presentation pack.
Further information and credit card payments: ring the Friends Office 0171 494 5884/8; afternoons 0171 494 5571.

THE SELF DRIVE COLLECTION
CLASSIC CARS
Hire & drive these and other fabulous classics. Special Xmas & New Year packages available. We can deliver & collect cars.
MGA ROADSTER £275
E-TYPE JAGUAR ROADSTER £475
MKII JAGUAR £275
ASTON MARTIN V8 ..... £655
PORSCHE 911 TARGA £350
FERRARI 308GTS £655
Weekend rates, exclusive of VAT, noon Friday to noon Monday. Drivers 25+
BESPOKES
RESERVATIONS: 0181 421 8686

The Ideal Gift
All at one price. All at one venue
Buy a £99 Gift Card and the choice is yours.
• Single Seaters • Saloon Cars • Rally Driving
• 4x4 Off-Road • Road Skills
Silverstone DRIVING CENTRE
UK's leading specialist Driving Centre
Call 01327 857177 Now
Payment by: VISA/ACCESS/DINERS/AMEX
14 miles from J16 M40 12 miles from J15A M1

GIFTS FOR EVERYONE

THE GREATEST INNOVATIONS HOUSE OF PATENTS PRESENTS
A LIMITED NUMBER OF HISTORICAL PRINTS TAKEN FROM ORIGINAL GOLFING PATENT SPECIFICATIONS AND DRAWINGS.
AT £44.95, PRESENTED IN A QUALITY GILT FRAME, THIS UNIQUE CHRISTMAS GIFT LOOKS FABULOUS IN THE HOME OR OFFICE AND IS AVAILABLE NOW WITH CHRISTMAS DELIVERY GUARANTEED
ORDERS & ENQUIRIES
0121 359 9605
CHEQUES/POS TO: House of Patents, 15 Cape Hill, Smethwick, Warley, West Midlands, B66 4EX.
HOUSE OF PATENTS HAVE RELEASED A LIMITED NUMBER OF PRINTS ON ALL SUBJECTS... INCLUDING:
ENGINEERING GOLF SPORTS
ALL OUR PRICES INCLUDE POSTAGE & PACKING

GIFTS FOR EVERYONE

CYCLISTS
PERFECT GIFT
THIS IS THE "SWISS ARMY KNIFE" OF CYCLING AND MOUNTAIN BIKING
The legendary multi-function COOL TOOL is an Adjustable spanner, 4-5-6-8-10mm Allenkeys, Screwdriver, Chainbreaker, Crank Tool, Cone spanner, Pedal wrench, and Spoke Key. All these separate tools would weigh 4 times as much, cost twice as much and jangle about in a large saddle bag! It weighs only 7oz and is guaranteed for life. COOL TOOL is famous amongst mountain bikers, expeditioners and touring cyclists the world over and is the perfect Christmas Gift. The ideal partner for Cool Tool is TOOLRAP - a heavy duty pouch that straps to the bike - the pair represent the ultimate bike accessory! ANY keen offroad or road cyclist will be delighted - Guaranteed!
COOL TOOL - £34.95 TOOLRAP £15.95
SPECIAL CHRISTMAS GIFT PACKAGE - COOL TOOL + TOOLRAP + SPECIAL EDITION "CHILL OUT" - T SHIRT £39.95
All prices include vat and post - what you see is what you pay. Full refund if not satisfied - even if opened. Guaranteed delivery for Xmas. Order by post or by phone/fax with credit card details.
COOL TOOL UK LTD
235 DEANSGATE MANCHESTER M3 4EN
Tel: 0161 850 0088 Fax: 0161 832 1244.
(24hrs open 365 days)

GIFTS FOR EVERYONE

The CASHMERE STORE of Scotland
For the very best Scottish Cashmere
Call
0345 697836
to receive your free Autumn/Winter catalogue.
Dpt. B172, The Cashmere Store, 254 Canongate, Edinburgh EH8 1UU.

GIFTS FOR EVERYONE

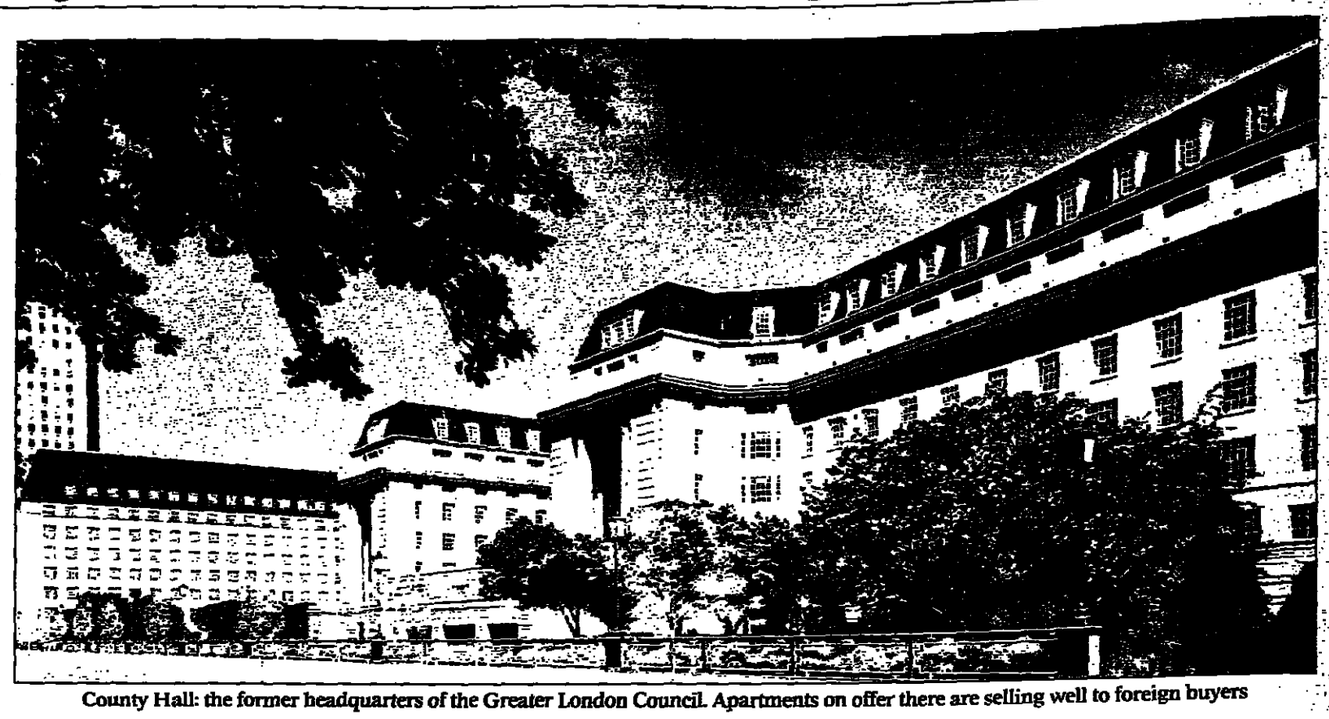
BRILLIANT CHRISTMAS GIFTS!
Over 250 spectacular exhibits to delight the man you love. As seen on TV.
Call Red Letter Days for your FREE brochure
0181 343 8888
SHOOTING • RACING • FLYING
BALLOONING • GLIDING • AIRSHIPS

Scented Christmas
by first class post from The Isles of Scilly
Our Narcissi are sleeved and ribbon wrapped and make a perfect Christmas gift. Your own message can be included.
Orders for Christmas delivery by 16th Dec

Narcissi
Pack A - 12 flowers £6
Pack B - 30 flowers £9
Pack C - 40 flowers £11
Pack D - 50 flowers £13
Pack E - 60 flowers £15
Charlestown Farm, St Martin's, Isles of Scilly, TR25 0QL
01720 422169

Upmarket British homes are attracting new interest as China's takeover of Hong Kong looms closer

Western promise for the Far Eastern colony



County Hall: the former headquarters of the Greater London Council. Apartments on offer there are selling well to foreign buyers

When Major Antony Simmons retired from the Army and returned to Britain from Hong Kong ten years ago, he chose a family home that to him was something out of "a rural dream of England".

Now that his job has forced him to move, Major Simmons is hoping to sell his 18th-century cottage in Devon to expatriates returning from Hong Kong before the handover to China in 1997.



Quick seller: Georgian house in ten acres

The potential buyers of the Simmons' four-bedroom home with views across Dartmoor are just some of many buyers from Hong Kong who are eyeing the British market. Many expats who plan to leave will make house-hunting a high priority when they return to Britain for Christmas. They will already have chosen properties to view, either from estate agents based in Hong Kong or at the many exhibitions held in the colony's major hotels. The exhibitions are dominated by luxury apartments in central London costing between £250,000 and £2 million — which appeal to Hong Kong Chinese as an investment — and country homes within commuting distance of London, which interest expats whose careers in the big financial institutions will involve working in the capital. Rural properties further afield attract those who plan to retire or work part-time from home.

When the apartments in County Hall, the former home of the Greater London Council, were featured at an exhibition in September, 80 of the proposed 411 one, two or three-bedroom properties in two courts of the well-known building beside Westminster Bridge were bought in the first two days. Sales were divided almost equally between Hong Kong Chinese buyers and British expatriates.

The one-bedroom flats cost from £99,000, the three bedrooms from £250,000. Their location is a vital selling point. In the centre of London, they are a short walk from Waterloo International terminal, which is about 180 minutes from Paris and 195 minutes from Brussels via the Channel Tunnel.

Alison Dean, of the developers Galliard Homes, says: "Around 30 per cent of buyers wanted the apartments as an investment to bring in rental income. The rest have plans for use for themselves or family for part of the year." Typical rental yields are, she says, likely to be between £250 and £600 a week.

For the young, British high earners in Hong Kong, undecided about their future, property in Britain is also seen as a good investment. Those who either own a property in Hong Kong or live in company accommodation, have often saved sufficient capital to buy here without having to sell first.

For buyers looking outside London, the most popular regions are Suffolk, Sussex, Wiltshire, Oxfordshire and Berkshire. Properties in Newbury and Salisbury are particularly in demand.

A recent survey by Strutt & Parker, which has a permanent negotiator in Hong Kong, showed that property prices in the Newbury and Lewes areas are bucking the national trend of a depressed market. The agents recently sold a £1.25 million former rectory in an East Sussex village to a British businessman returning from the colony. The seven-bedroom Georgian property in Newick, set in ten acres near Haywards Heath, with swimming pool, tennis court and paddocks, sold within seven days for 25 per cent more than the original price.

A perfect location involves a rural setting with good transport, schools and shops. The property should be in the £500,000 to £1 million bracket. Many buyers planning to retire or work from home are looking further afield than the Home Counties, as far as Scotland, for six to ten-bedroom country homes with land.

Recently, Knight, Frank and Rutley sold several large country-house properties in the £400,000-plus range in Scotland to expats.

Diarmid Mackenzie Smith of Knight, Frank and Rutley, says: "Many have roots in Scotland. After the fast life in Hong Kong, some want to live in a quieter part of the world. But rather than choosing a specific location, they are looking throughout the country for the house they want."

Carlton Clements, an architect and consultant who has worked abroad for 14 years, chose an 18th-century castle divided into ten separate homes in County Durham as his base. Within 20 miles of city of Durham and 30 miles of Newcastle, the five-bedroom property offered "the perfect retreat" for holidays in England, good security (because other parts of the house were occupied) and the rural ambience he and his wife sought.

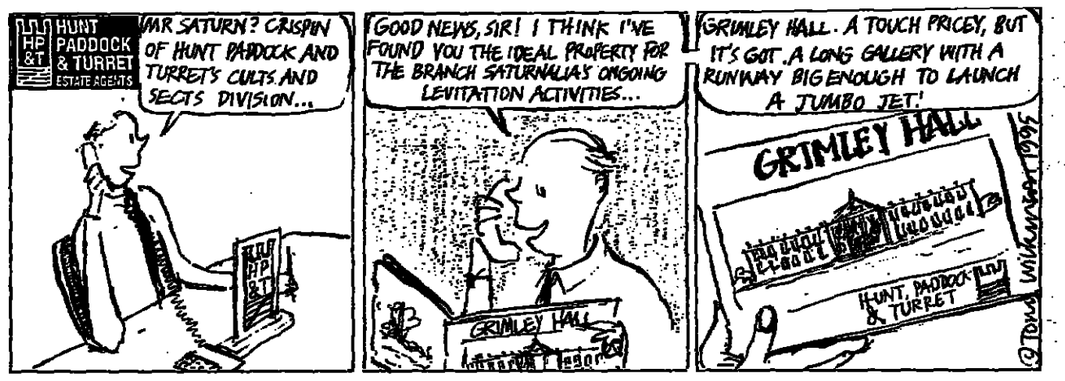
They are now based in England but are moving to be nearer their family, and so they are advertising their Durham castle in Hong Kong at £198,000.

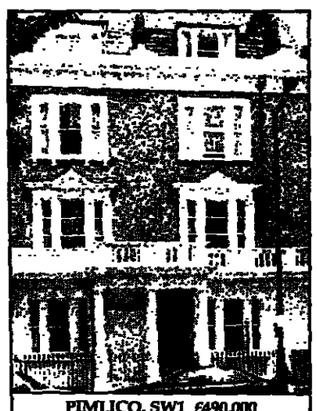
Like the Simmons' four-bedroom stone cottage in Devon, it is included in a December property exhibition in Hong Kong organised by *In The Sticks*, a British country-property newspaper. The exhibition will feature unusual properties including windmills, lighthouses, former rectories and wings of country mansions throughout rural Britain, from Orkney to Cornwall, the Republic of Ireland, the Channel Islands and France, from as little as £30,000 for a remote croft house in the Western Isles to £500,000.

Jeremy Higgs, publisher of *In The Sticks*, says: "House-hunting is never easy, but when you are 6,000 miles away it can be even more difficult. At least by taking details of properties to buyers in Hong Kong, they can narrow down their options for viewing when they come home at Christmas."

LYNNE GREENWOOD

● *Galliard Homes, County Hall sales office (0171-620 1500). Strutt & Parker, London (0171-629 7282); Hong Kong (00 852 2816 2532). Knight, Frank & Rutley, London (0171-629 8171); Scotland (0131-225 8171). In* The Sticks, *Carlisle, Cumbria (01434 381404).*





PIMLICO, SW1 £490,000
In Sutherland St, a house currently providing a separate basement flat. 3 beds, dressing room, 2 baths. 1st flr recep, dining room, kitchen, garden. Freehold.
BELGRAVIA: 0171-730 9854



ST. LEONARD'S TERR., SW3 £1,375,000
A well modernised house with a large secluded terrace and parking. 5 beds, dressing/shower rm, 4 baths, 3 receps, kitchen, comm gdns. Freehold.
CHELSEA: 0171-352 1484

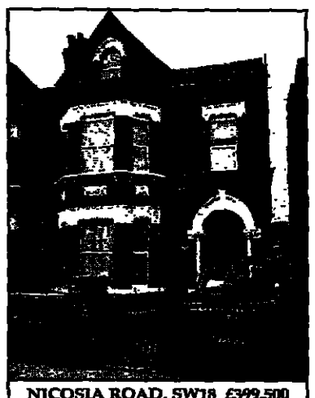
JOHN D WOOD & CO.
LONDON AND COUNTRY ESTATE AGENTS ESTABLISHED 1872



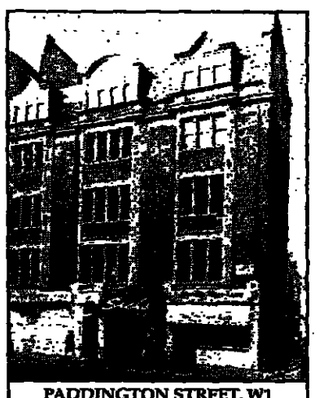
HAMPSHIRE – Overton Price Guide: £450,000
A period house in a lovely rural setting with good communications to London. 4 beds, 4 baths, 3 receps, conservatory, kit. Listed barn with garaging, games rm, staff cottage, stabling, s/c offices, outbuildings, swimming pool, pavilion, tennis ct, paddocks. About 3 ha (7½ acres).
WINCHESTER: 01962 863131



BERKSHIRE
Newtown Common
A secret cottage reached on foot with an imaginative and unusual garden. 2 beds, dressing rm, bath, study/hall, sitting rm, dining rm, kitchen, utility/shower rm, garden lobby, garden store and garden shed, garage, pretty gardens.
Price Guide: £175,000
NEWBURY: 01635 523225



NICOSIA ROAD, SW18 £399,500
Needing some updating, a house on the "Toastrack" off Wandsworth Common. 6 beds, 2 baths, recep, kit, cellar, s/c rear extension, garden, parking. Freehold.
WANDSWORTH: 0181-871 3033

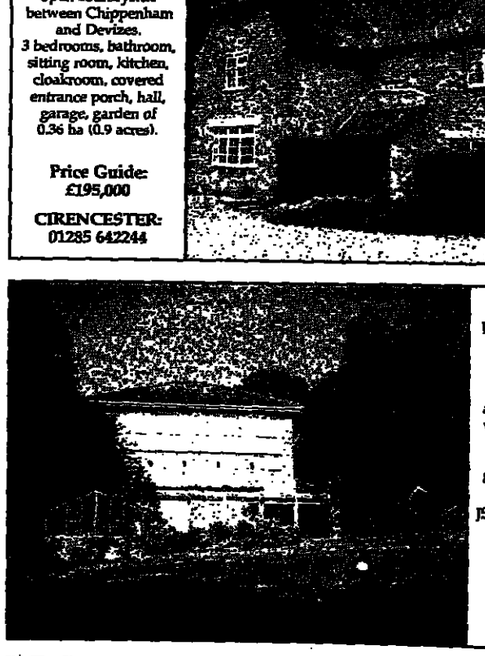


PADDINGTON STREET, W1
£205,000 to £215,000
Four newly modernised 2 bed flats in a small block near Baker Street. JSA: York Estates 0171-724 0335. New 125 year leases.
MAYFAIR: 0171-408 0055

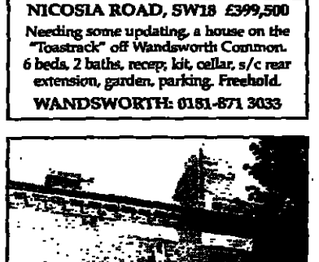
LONDON OFFICES		COUNTRY OFFICES	
BATTERSEA:	0171-228 0174	HEAD OFFICE:	0171-493 4106
BELGRAVIA:	0171-730 9854	CIRENCESTER:	01285 642244
CHELSEA:	0171-352 1484	EAST GRINSTEAD:	01342 326326
FULHAM:	0171-731 4223	FARNHAM:	01252 737115
KENSINGTON:	0171-727 0705	LYMINGTON:	01590 677233
MAYFAIR:	0171-408 0055	NEWBURY:	01635 523225
ST JOHN'S WOOD:	0171-722 5556	OXFORD	01865 311522
WANDSWORTH:	0181-871 3033	WINCHESTER:	01962 863131
WIMBLEDON:	0181-944 7172	HONG KONG:	00 852 2 872 5146

26 CURZON STREET, LONDON W1Y 8LD
0171-493 4106 FAX: 0171-629 6071

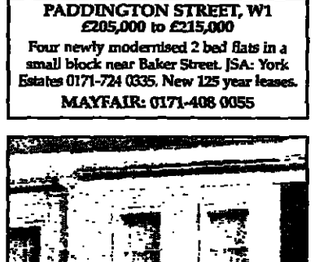
LETTINGS AND MANAGEMENT
To let your house or flat: Central London 0171-491 4311
North London 0171-722 3336 Wimbledon & Surrey 0181-946 9447
South of the M4 01256 398004 North of the M4 01865 311522



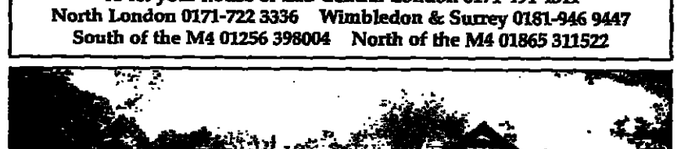
MIDDLESEX
Harrow-on-the-Hill
A detached house of individual design overlooking an attractive garden with views beyond. 6 beds, 2 baths, shower rm, kit, 3 receps, studio/games rm, garden rm, double garage.
JSA: Peter Robson & Co 01923 820622
Price Guide: £425,000
HEAD OFFICE: 0171-493 4106



SHAFTESBURY ESTATE, SW11 £129,950
In good order, a charming, Victorian Gothic style cottage in a Conservation Area. 2 beds, bath, recep, kitchen, pretty small garden. Freehold.
BATTERSEA: 0171-228 0174

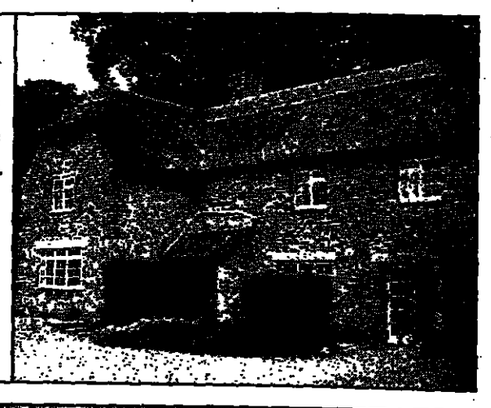


"HILLGATE VILLAGE", W8 £385,000
A light, well decorated Victorian house facing west. 3 bedrooms, bathroom, drawing room, dining room, study, kitchen, patio. Freehold.
KENSINGTON: 0171-727 0705



HAMPSHIRE – New Forest Offers invited for the freehold
A refurbished late Victorian/Edwardian family house in a sylvan setting, fronting the open forest. 4 principal beds, 2 baths, 4 receps, kit. Cottage/annexe with 3 beds, bath, recep, kitchen. Outbuildings, mature grounds and paddock. About 1.04 ha (2.56 acres).
LYMINGTON: 01590 677233

WILTSHIRE
Near Chippenham
A thatched cottage in open countryside between Chippenham and Devizes. 3 bedrooms, bathroom, sitting room, kitchen, cloakroom, covered entrance porch, hall, garage, garden of 0.36 ha (0.9 acres).
Price Guide: £195,000
CIRENCESTER: 01285 642244



HAMPSHIRE
South Warnborough
In a development by Berkeley Homes, the last remaining of three very fine new houses in a superb country location on the edge of the village. 5 beds, 3 baths, 4 receps, kitchen with Aga, double garage, good garden.
Price Guide: £337,500
FARNHAM: 01252 737115



هكذا من الاصل

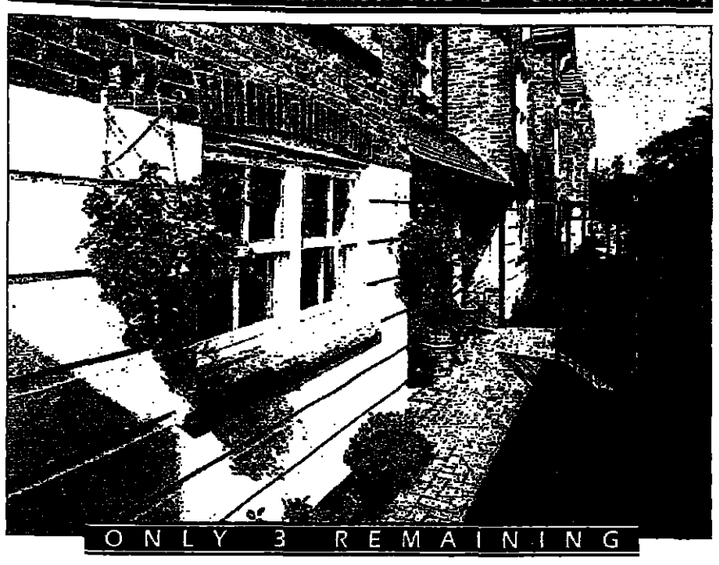
هكذا من الاصل

TO ADVERTISE CALL:
0171 481 1986 (TRADE)
0171 481 4000 (PRIVATE)
FAX: 0171 782 7828 0171 782 7799

PROPERTY

LONDON PROPERTY

HAMILTON MEWS • BRITISH GROVE • CHISWICK W4



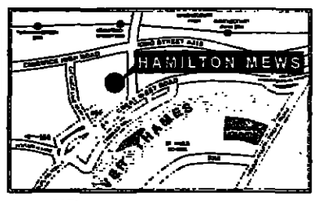
Hamilton Mews, in the historic St. Peter's conservation area is a high quality development of gated mews houses with garaging, and is only a few minutes walk from local underground stations, buses, shopping, and a short drive to M4 with access to city and country.

- Electric security gates to development
- Luxury appointed kitchen with Amtico flooring
- Fully tiled and fitted luxury bathrooms
- Ensuite to bedrooms one and two
- Double glazing throughout (except front door)
- Gas fired central heating
- Energy saving features throughout
- Intruder alarms and security locks to to all external doors and windows

VIEW HOME OPEN
THURSDAY – MONDAY 10.00am to 5.00pm
TEL: 0181 563 8980

SELLING AGENT
CHESTERTONS
0181 995 3443

Prices from
£279,950



NHBC
DESIGN, QUALITY AND VALUE
The Michael Shanly Group

Prices correct at time of going to press. Please check availability before commencing journey.
The Michael Shanly Group, Sorbon', Aylesbury End Beaconsfield, Buckinghamshire HP9 1LW Tel 01494 671331

A POWERFUL EXAMPLE OF PURE MODERNIST ARCHITECTURE

in the heart of Clerkenwell's restaurandand

THE WARNER LOFT BUILDING



WARNER STREET LONDON EC1

- Dual aspect apartments
- Granite tiled balconies
- South facing
- Clear span space
- Diagrid ceiling structure
- Secure underground car parking
- Prices start at £115,000 subject to contract



OPEN SAT/SUN 12.00 TO 3.30PM CONTACT 0171 713 1544

APARTMENTS FROM 750 TO 2800 SQUARE FEET APPROX

FINAL PHASE PRICES FROM £115,000 TO £375,000 S.T.C.

CHELSEA & KENSINGTON

ROLAND WAY SW7. Superb period mews hse with qge in private rd. Recep, enc kit, 3 beds, bath, sep wc. F/h £435,000 TLC 0171 373 0575

WESTMINSTER

COUNTY HALL
Regency Court. Flat 82. River views. 6th floor, one bedroom, reception, kitchen, bathroom. possible balcony. 24 hr security, secure underground parking, swimming pool. owner purchasing larger flat in the building. Leasehold 999 yrs. OIRO £185,000
Tel: 0171 629 7150

HAMPSTEAD & HIGHGATE

SOUTH HAMPSTEAD
Beautiful Victorian 4th floor (top) flat 2200 sq ft. Overlooks 2 acres landscaped gardens, very peaceful. Unique period features intact. 5 bedrms, 2 recepts, bathrm, 2 wc's, potential utility rm, lge kit, huge roof accessable.
£195,000 Leasehold
(FH avail)
Tel: 0171 372 5770
Tel: 0181 455 8136

RICHMOND & KINGSTON

SHEEN SW14 AVENUE GARDENS
New 3 bed, 2 bath houses
Detached and double fronted with 2 car off street parking
£199,950
SHOWHOUSE NOW OPEN
Sat - Sun,
11am - 4pm
Weds - Thurs
2pm - 5.30pm
Tel: 0181 876 5499

BARNES
2 bedroom, quiet, spacious, Edwardian Mansion appartment with character, nr River Thames. Communal gardens on River front + 15 mins walk to Hammersmith Tube. Close to Barn Elms Wildfowl & Wetlands Trust Scheme.
£119,000.
Call 0181 748 0815

PARK VIEWS
Teddington. Edwardian detached house. views over Royal Deer Park. 4/5 beds, 2/3 recep, large kitchen with Aga, garden, quiet road, no through traffic. shared private wood. Easy access to Richmond, Kingston and Thames
£325,000 Freehold
Tel: 0181 977 4138

BERKSHIRE

HANTS BORDER
Superior detached house. 4 bedrooms, 3 bathrooms (2 en-suite), 3 receipts, family room, double garage etc. 2,600 sq ft. Edge of attractive village overlooking farmland.
£250,000
01734 700809

DEVON & CORNWALL

Beautiful South Devon Cornwall Borders
CGT ROLL-OVER
or
HOLIDAY LODGE INVESTMENT
Free inspection breaks
Full management. Capital growth, Quarterly earnings plus lovely lodges for own and family use. packages
£29.950 to £1 million
Vernon Knight Associates
01626 776988 Fax : 770595

N COAST 8 miles Truro. ¼ acre building plot. PP 2 bed bungalow. Secluded position nr cliffs. OIRO £19,000. 0181 743 3403.

EAST ANGLIA

ESSEX/Suffolk Border. Close Bosford. Convenient Colchester Station. Substantial detached period house, 1½ acres. Hall, 4 recepts, large kitchen, cloks, utility, 5/6 beds, 4 baths. Garaging & self cont flat. pond. tennis court. garden. OIRO £295,000. Thornions tel 01787 372833 Fax 01787 376863

ESSEX

COLCHESTER
12 miles.
Manningtree 8 miles.
Liverpool Street
50 mins / 60 mins.
Country farm house, approx 4 acres, paddocks / lawns etc. Swimming pool, tennis court, barns & stables. Elegant drawing room. 2 futher receptions, kitchen & utility with a wealth of exposed beams. Full central heating, 6 bedrooms, 2 bathrooms, study & double garage. All good sized rooms.
£290,000.
Tel: 01255 870739.

HANTS., DORSET, AND I.O.W.

GEESIDE COURT. A highly desirable development of 15 apartments with breathtaking views over golf course and sea. Unbeatable specification. Membership to Golf Club included. *Property exchange facility available.* From £149,500. Early viewing recommended. Limited number available. Tel: 01426 611958

HOUSE HUNTING? Buying or Renting we act on your behalf. 22 yrs exp Rosemary Gould Homesearch 01962 844266

CITY & WEST END

SPITALFIELD E1
A unique warehouse conversion to provide 8 fully fitted high specification apartments approx ¼ mile from the city of London. Exposed timber beams, glass brick walls, hardwood flooring etc.. One and two bedroom units (approx 800 - 1,300 sq ft) 5 Units pre - sold. prices start at £119,000
For a brochure please contact: Sheridan Property Consultants 0121 - 501 - 2020 0860 275 260

LOFTS NOT LIONS!
Victorian Warehouse
SAFARI TOUR
of a full selection of Shoreditch Lofts.
Sunday 26th November
10am - 3pm.
£55,000 - £200,000.
R.S.V.P. Stirling Ackroyd
0171 729 7763
or 0585 562262

VICTORIA PARK E9.
3 storey Victorian House in quiet road overlooking Victoria Park. 4 double bedrooms, GCH, 2 bathrooms, Artist designed fitted kitchen with Aga. 70' rear garden with laid lawn & flower borders. Dry cellar.
£185,000 ono.
0181 533 4037

BELGRAVIA & KNIGHTSBRIDGE

REPOSSESSIONS

The Chester London Repossession List has 3,000 Residences for sale by mortgagees in London/Home counties each month. Find the ones in your price band & in your favourite area. The London Repossession List 1255 Finchley Rd, NW11 6AA

REPOSSESSIONS

CHELSEA & KENSINGTON

A PIED À TERRE
In Kensington
Lovely flat with large room 17.6 ft x 13.6 ft. Fully fitted kitchen, bathroom, and hallway with walk-in wardrobe, total area 480 sq ft. Luxuriously decorated in a well run block with porters and communal gardens. Service charge £90 per month, includes all hot water and central heating. Lease 61 years.
£74,800
Tel : 0171 602 4903

GODFREY ST
Chelsea Green SW3
Very special freehold house in prettiest street in Chelsea next to village green. Superb location. Gorgeous warm interior. lovingly refurbished throughout. Hand made specimen kitchen, conservatory / dining room, reception room. 3 bedrooms, bathroom and cloak room. Permission to extend.£445,000
Tel: 0171 352 4036/
0171 972 9972 (office)

SW7
CORNWALL GARDENS
Large 2 bed, 2 bath Flat, recept 19x20ft, Patio, Own entrance, communal garden, 80 year lease, 3 mins tube, 10 mins Park.
£220,000
For quick sale
Tel: 0171 937 8401

CROWN LODGE SW3 Lux 2 bed flat. Pool. gym. 24 hr priv Long lease £269,500. 0171 931 7797 (T) 7 4386. Will consider letting

KENWAY VILLAGE SW5 Oriental village house with 4 beds. 2 baths. recep. dining. gdn. F/h £375,000 TLC 0171 373 0575

PORTOBELLO W10 Pretty 3 bed Spacious Mews House. £139,950. 0171 221 9044

BERKSHIRE

KENT FOLLY WARFIELD NR BRACKNELL
5 bed homes from £205,000
TEL (01344) 867878

HIGHGROVE NR BRACKNELL
4 bed homes from £118,950 - £169,950
TEL (01344) 867878

HAMPSHIRE

THE GABLES ZEBON COPSE, FLEET
2, 3 & 4 bed homes from £68,950 - £139,950
TEL (01252) 812620

SURREY

WILLOW RIDGE BAGSHOT
3 & 4 bed homes from £99,950 - £135,500
TEL (01276) 452298

NURSERY GARDENS WOKING
2, 3 & 4 bed homes from £76,950 - £167,500
TEL (01483) 799995

ROSEMEAD CHERTSEY
3 bed homes from £127,500
TEL (01784) 253633

KENT

SERPENTINE PLACE SEVENOAKS
2 & 3 bed homes from £114,950 - £184,950
TEL (01732) 741212

DORSET

OASIS BOURNEMOUTH
2 bed apts from £72,950
TEL (01202) 767633

WEST SUSSEX

BIRCHWOOD CRAWLEY
4 bed homes from £124,950
TEL (01293) 515444

WILD ACRE IFOLD NR CRANLEIGH
5 bed homes from £232,000
TEL (01483) 268822

CUCKFIELD
4 bed homes from £149,950
TEL (01444) 416657

PRIORY FIELDS BOXGROVE CHICHESTER
3, 4 & 5 bed homes
1st release of 4 & 5 bed homes from £157,500
TEL (01243) 787071

HERTFORDSHIRE

HOLLYBUSH CRESCENT, HARPENDEN
2 & 3 bed homes FROM £86,950
TEL (01582) 712219

CAMBRIDGESHIRE

MILL CLOSE HISTON
Just one 3 bed bungalow £97,950
TEL (01223) 66377

BUCKINGHAMSHIRE

PARKLANDS MILTON KEYNES
4 bed det. homes, 3 bed bungalows from £111,950 - £141,950
TEL (01908) 679168

NORTHAMPTONSHIRE

CAVENDISH PARK NORTHAMPTON
2, 3 & 4 bed homes from £47,950 - £114,950
TEL (01604) 259410

MASTERS COURT NORTHAMPTON
4 & 5 bed homes from £195,000
TEL (01604) 675773

ESSEX

CHURCH GATE GARDENS OLD HARLOW
Just one 3 bed det. home Price £99,950
TEL (01279) 626117

OXFORDSHIRE

TEMPLE HEIGHTS OXFORD
1 & 2 bed apts, 2, 3 & 4 bed homes from £55,995 - £125,950
TEL (01865) 395473

BEDFORDSHIRE

THE SYCAMORES BARTON LE CLAY
4 bed homes FROM £136,000
TEL (01582) 31261

FUTURE DEVELOPMENTS

London, Tulse Hill, SE24 3 bed terrace homes
TEL (01306) 730822
Herts, Glebelands, Redbourn 3 & 4 bed homes
TEL (01727) 844044
Berkshire, Bradfield Park, Bradfield 4 bed homes
TEL (01306) 730822

Price correct at time of going to press

Martin Grant Homes Ltd, Grant House, Ashtead Hammer, Dorking, Surrey RH5 5QP Tel: 01306 730822

SHOWHOME OPEN 10AM - 5PM DAILY

SHOWHOME OPEN 10AM - 4PM SAT & SUN

FREEPHONE SALES 0500 730 722

Martin Grant Homes U.K. Grosvenor House St. Albans, Hertfordshire AL1 3BA. Tel: (01727) 844044

FREEPHONE SALES 0500 730 733

NORTH OF THE THAMES

ST JOHN'S WOOD
NW8. 1,100 sq ft. B1 building with refurbished maisonette. Very bright corner property, ideal for Studio, Shop or Office. (subject to planning). Freehold £275,000 s.l.c
Tel: 0171 625 5000

DELECTABLE
TUFNELL PARK
PEACEFUL FIVE BEDROOM FAMILY HOUSE. VICTORIAN END OF TERRACE. TWO BATHROOMS, SHOWER ROOM, S.W. FACING GARDEN. CELLAR.
£265,000
TEL: 0171 700 1333

RESIDENTIAL INVESTMENT
* F/Hold res block
* North Finchley N12
* 1x2 + 2x1 s/c FLATS
* £92,000 gross p.a
* £900,000 break-up value
£700,000
0171 586 1143

BARGAINS. Repossession's and reduced for quick sale prope. Capital Property Lists. 7 days 10am-10pm 0171 833 1104.

BAYSWATER. 1st floor 1 bed south facing balcony flat in period conversion £102,000 leasehold Westbourne Estates 0171 727 8612

LITTLE VENICE/Maida Vale. The specialist local agents. Vickers & Co 0171 289 1692

REGENTS PARK NW1 2 bedroom apt. in stucco crown est opposite park £265,000 Sandfords 0171 723 9988

ST JOHNS Wd NW8 Pretty 1 bd gdn flt in period conv. £99,000 Sandfords 0171 723 9988

ST JOHNS Wd Newly refurb 2 bd flt.in period blk £1.59,950 Sandfords 0171 723 9988

WEST HAMPSTEAD Stunningly appointed lux refurb family apt. in character p.b block. 4 beds, 2 baths, 2 recepts, FF/kit. long lease, share. f/h £229,950 tel. 0171 7947866.

SOUTH OF THE THAMES

ABBEVILLE VILLAGE
Clapham
Sought after location in Elms Crescent. 4 bed. family house in good condition, with lots of original features, partially converted loft, mature SW facing garden. Reduced to £210,000 for exchange before Xmas
Tel: 01444 416120(eves)
Tel: 0802 831557(daytime)

BETWEEN THE COMMONS 4 BEDROOMED HOUSE
Newly externally decorated house. 27 Living room, 27 Kitchen / Breakfast room. 4 double beds, 2 bathrooms, cellar, garden. Yards from Wandsworth Common. Easy access to West End and City.
Phone *0171 738 2413* for further details
Offers around £220,000

SE1
BERMONDSEY ST
FOR SALE
Large warehouse shells
1,550 - 2,650 sq ft
Great character
Enormous potential
0171 403 0600

WANDSWORTH SW8
2 bed 2 bath flat in Georgian grade II listed building, Newly converted, Large 22x24 ft lounge, 16ft kitch with fitted appliances.
£129,950
Tel: 0171 350 1189

CLAPHAM
Vast bright elegant 1st flr flat in attractive 1920 mansion block. living rm 23'x 18', parquet. study. dining area. 2 bedrms. well fitted kitchen. garage. Well maintained. ideal for entertaining. 997 yr lease
£100,000 for quick sale.
Tel:0171 274 1284

BARNES. SW13. Architect des. det house with striking central atrium. 4 beds. 3 recs. 2 baths. car port & gdns.OIEO £450,000 Allen Briegel: 0181 392 1636.

DOCKLANDS

SHAD THAMES. 1 bed w/house conv. balc o/look water. pkg. £115k 0171 480 6815

WAPPING PIERHEAD E1. Unique riverside garden flat approximately 2,000 sq ft situated in a conservation area. £275,000 L/H. Hansard Property Services 0171 488 0220

WAPPING. 3 bed 1/house o/look canal. kitchen/diner. garage £145k 0171 480 6815

WAPPING. 1 bed o/look Thames. balc. leisure centre. pkng £115k 0171 480 6815

WAPPING. 3 bed T/house o/look canal. kitchen/diner. garage £145k 0171 480 6815

CITY & WEST END

BARBICAN
1 bed, 2 reception split level flat.
£86,000.
2 year plus company rental would also be considered.
Tel 01494 862386

BARBICAN Spectacular views from 31st floor. 3 bed flat with modern kitchen and 24 hour porter. £230,000. Frank Harris & Co. 0171 600 7000

BARBICAN Penthouse studio on 7th floor, approx 15' ceiling, full length window, modern kitchen. £70,000 Frank Harris & Co. 0171 600 7000

BARBICAN 3 bed. 2 bath flat on 6th & 7th floors & with large roof terrace. £210,000. Frank Harris & Co. 0171 600 7000

PADDINGTON ST W1 Studio flt small purpose built blk £60,000 Sandfords 0171 723 9988

UNMODERNISED 3 bed. 2 bath. rec. kit in a purpose built block. Prime Lancaster Gate W2 Leasehold Tel 0171 936 8814 T

WC1 1 bed Edw blk 3rd flr. GCH. mod flt RE. 75 yr lse. £84,950. Banbury & Ball 0171 833 4466

WC1 2 dble bed Edw blk. 4th flr. GCH flt kit 996 yr lse £109,950 Banbury & Ball 0171 833 4466

MIDLANDS

17th CENTURY MANOR HOUSE
Chesterfield, St Pancras 1hr 55 mins, Unique Grade II Country house dated 1664, totally refurbished. 6 bedrooms. 3 bathrooms. 2 cloakrooms. 4 reception rooms. family kitchen. tennis court. terraced and croquet lawns. wooded coppice. garaging and staff studio. within approx 1.7 acres.
£525,000
Tel: 01142 727955(O) or 01246 567412(H)
For free video or viewing

LINCOLNSHIRE



WEST SKIRBECK HOUSE, BOSTON
Grade II listed, in 10 acres mature parkland. 6 beds, 3 baths, 4 recepts. Extensive outbuildings. Price £350,000
Thos. Balderson & Co.
3, Red Lion St, Boston, Lincs
Tel: 01205 363967.
Fax: 01205 310837

SURREY

Black Horse Agencies Gascoigne Pees

BURWOOD PARK
Recently constructed individual residence providing luxurious accommodation. Four separate receptions, kitchen/breakfast, master suite, two guest suites, en suite suite, two further bedrooms and pool.
£850,000
Walton on Thames
01932 242093

HAMPTON COURT Fine family residence within ½ acre grounds in prestige rd close to station. palace & park. Superb accom incl granny/staff annexe OIRO £725,000 F/H. Midlesone & Collis 0181 892 1313

NORTH WEST

C.B. HOMES
2, 3, 4 Bed Properties
PRICES FROM £59,000 TO £115,000
*WHAT HOUSE? SILVER AWARD WINNER! 1995
- oOo -
Ring for a Brochure of our exclusive character homes on small private estates at NANTWICH, Cheshire HESWALL, Wirral
- oOo -
We also offer a bespoke Design & Build service on single plots throughout the North West & North Wales
Call JOANNE on
01606 782900
Winsington Hall, Northwich, Cheshire CW8 4DU

SOMERSET & AVON

CLUTTONS
BATH
(Circus).
Delightful 1st floor flat in famous location.
22ft. drawing room, double bedroom, kitchen, bathroom.
Requires decoration.
Leasehold. Immediate possession.
Guide Price £89,000
BATH OFFICE :
01225 469511

COUNTRY PROPERTY

TRADITIONAL QUALITY - BUILT WITH CARE

Award Winning Homes by COUNTY HOMES

COUNTY HOMES AVAILABLE AT:
THE CHESTNUTS, ETTINGTON: FROM £198,500
MEADOW VIEW, PRIORS HARSTON: FROM £189,500
ORCHARD VIEW, CHIPPING CAMPDEN: FROM £249,500
HOME ACRES, LITTLE HOUGHTON: FROM £174,500
TEL: 01869 241481

HEREFORDSHIRE, WORCS, & SHROP

Knight Frank & Rutley

East Herefordshire
Hereford about 7 miles. Ledbury about 7 miles.
An important late 16th century house
Grade II Listed and set in attractive gardens & grounds.
Reception hall, 3 reception rooms, study, kitchen/breakfast room, 6 bedrooms, 3 bathrooms, oil fired central heating. Outbuildings, garages, period barn. Gardens Paddock. Vineyard.
About 4 acres
Apply Hereford
01432 273087
(KGM/10175)

KENT

WEALD OF KENT. 3 bedroom house & self contained 1 bedroom flat & retail unit in excess of 1,000 sq feet all within a detached period kentish house. £169,000 F/H. Contact Oliver Fisher 01580 714444

MIDDLESEX

NORTHWOOD
A selection of new 5 bedroom houses in prime location backing onto Green Belt
Prices from £325,000 to £335,000
Show House open
Tel 01923 835523
or by appointment through
Chancellors
Tel 01923 820522

SUSSEX

CHICHESTER 3 miles Only four 1 & 2 bedroom apartments remaining in this fine Grade II Listed Georgian mansion set in 20 acres of parkland £85 - £100,000 Neal Smith P'ship 01243 833632 show apartment 11-5 wkends 01243 542229

WEST SUSSEX South Coast. A substantial marine residence with direct beach frontage. 5 reception rms. 4 bedrms with en suite facilities including self contained annexe Swimming pool. garaging. walled gardens Price £297,500. G A. Town & Country 01903 744342

WILTSHIRE

SIXPENNY HANDLEY
Lovely bugalow, converted for maximum convenience, in quiet setting but close to shops. Large sitting room with view, two good bedrooms, spacious kitchen/diner, newly fitted in limed oak. Mature secluded garden. Garage.
VFM £87,500.
Tel: 01725 55 2307
or 01258 830 443

FOR SALE

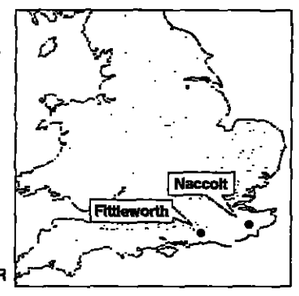
ABOUT £70,000



KENT
Pear Tree Farmhouse, Naccolt, near Ashford. Grade II listed detached cottage, in need of renovation, in half an acre. Three ground-floor rooms, former kitchen and two first-floor rooms. (Listed-building consent for two reception rooms, two bedrooms, bathroom and study/bedroom). About £70,000 (Strutt & Parker, 01227 451123).



WEST SUSSEX
Restharrow,
6 The Terrace, Fittleworth.
Grade II listed
semi-detached stone cottage, with rear garden, in centre of village.
Bedroom with an suite bath, sitting room (with exposed beams), kitchen and cloakroom.
About £77,500
(GA Property Services, 01798 872432)



CHERYL TAYLOR

Log house built by numbers

Ronald Faux reports on a revival of interest in timber-built homes

In a land of bricks and mortar, a log house may seem out of place. Planning authorities shy away from designs clad in timber or made up from precision-cut interlocking logs, even though parts of the civilised world are housed in wood and Scandinavians have for centuries demonstrated the durable and aesthetic quality of timber buildings.

"Everything depends on what is accepted as vernacular. If the most easily available building material is stone then a region or country will have stone buildings," says Ian Jack, a forester and enthusiast for timber buildings. "And where the land is covered in trees, timber dominates as the best building material."

Two world wars depleted Britain's timber stocks and about 90 per cent of wood and wood products, including a variety of timber house kits, are imported.

Timber may be helped towards a comeback by a change in the building regulations under which all new houses are set a minimum standard of energy efficiency. Rosalind Renshaw, editor of *Build It* magazine, says this could improve the market for wood construction. "The term 'log cabin' is rather humble for what many of them are, and their qualities of heat insulation are excellent. But local planners can be very conservative, insisting on houses that 'fit in' with their neighbours."

Norlog timber homes, for example, have traditional Norwegian grass roofs, at which some British planners have balked. Either they do not like grass or they insist on a 45-degree pitch to the roof, which would cause an avalanche of turf. The only alternative is conventional tiling.

"The challenge is to find a site where timber is sympathetic and acceptable to the planners," Ms Renshaw says.

Paul Buxton, 43, a shepherd tending a large flock on 5,000 acres of the Borders, is putting the finishing touches to a two-storey log house south of Moffat. "I was lucky because the planner dealing with my application spent his honeymoon in a log house in the Hebrides and clearly has happy memories.

"I could not be happier with my house. The insulation is fantastic and one log-burning stove heats everything. It was quick to construct from a kit, with all the logs numbered and ready to assemble.

"As an agricultural worker, living in a tied cottage, I was worried about the future: having to buy a two-bedroom terrace house in town. Instead, for about £40,000, I have a four-bedroom detached house in a third of an acre in the countryside."

Bryan Stuart, whose company supplied Mr Buxton's kit, says that, like any conventional home, there would be some settlement of the structure, and the damp climate, unlike the dry cold of Scandinavia, had to be taken into account. Timber was apt to swell or shrink, with implications for pipes and wires.

Ashley French sells timber holiday lodges on a six-acre site near Penrith in Cumbria. The bungalows come with carpets, kitchen fittings and free membership of the leisure centre. A three-bedroom lodge costs £59,950. "The lodges are cheap to heat, using Economy 7 electric, require little maintenance and no outside decoration," Mr French says.

Jack Jones, a Cumbrian architect and designer of a leisure complex at Langdale in the Lake District, where wood was the main material, says: "The trouble with log cabins is that they have been perceived as being cheap, something you stick in the garden; a bit primitive for a home. Timber-frame had bad publicity in the 1980s but all that has changed with the quality control now in force. It allows quick construction not subject to the ravages of the weather, and high levels of insulation."

The Samye Ling Tibetan Centre at Eskdalemuir, Dumfriesshire, has a number of timber houses that have withstood the wind, damp and snowdrifts of nine Scottish winters. David Cameron, the project manager, says the houses were appreciated by the Buddhist community, which generally preferred natural materials.

At the community's centre on Holy Island, in the Firth of Clyde, the head lama will live and meditate in the warm protection of a solid wooden house now being built.



The four-bedroom log house that Paul Buxton, a shepherd on the Borders, built from a kit cost about £40,000

FIVE FACTS ABOUT HOUSES BUILT OF TIMBER

■ SELF-BUILD

Savings may be made if the customer does some of the work, but the building team arranged by the company supplying the kit will generally get the job done faster and more accurately. Several tonnes of interlocking logs, doors, window frames and roof joists are enough to daunt even the most ardent DIY enthusiasts.

■ THE COST

As a rough guide, the cost of erecting the building will be between a quarter and one-third of the basic kit price. Foundations and drainage could add a minimum of £70 per square metre. The other main outlay will be for the building plot. Never begin a self-build project before planning permission is awarded.

■ THE WOOD

Timber construction is claimed by its devotees to be eco-friendly, energy-saving, aesthetically excellent and practical. Timber is a renewable resource, requiring less energy to convert into a building material and helping to improve the climate by giving off oxygen, absorbing carbon dioxide and acting as an air filter. Wooden walls have a mellowing effect on sound, and most noses judge their smell to be pleasing.

■ CRITICISMS

Sceptics say that timber houses are too unconventional in Britain to command the value of bricks and mortar, and that wood will never withstand the rigours of a damp climate, as it does the dry cold of Scandinavia.

■ WOOD RENEWAL

Timber supplied for kit houses comes from commercial woodland where felling is necessary for the long-term health and economic viability of the forest. In Britain, for every tree that is felled two or three saplings are planted as replacement.

Addresses

SUPPLIERS of wooden buildings include:

☐ Finwood UK, Dobbies Garden Centre, Crieff Road, Perth PH1 2JN (01738 43553); offers a range of laminated log buildings in kits from Finland, from £17,357 (40sq m) to £77,437 (208sq m).

☐ Norlog, Kirkmichael, Perthshire PH10 7NY (01250 881321); kits, comprising precision-machined Norwegian logs, from £17,850 (43sq m) to £62,753 (213sq m).

☐ Sylvan Stuart, Old Rayne, Insch, Aberdeenshire AB52 6RX (01464 851208); offers kits from £17,576 (47.3sq m) to £35,163 (127.75sq m). The buildings are double-skinned Douglas Fir logs.

☐ Sales details of Dukes Meadow holiday lodges, near Greystoke, Cumbria, from Frank Sharpe and Co, 6 Frederick Street, Wigston, Leicester LE8 1PJ (0533 886103).

RENTALS

union RAILWAYS
PROPERTY DIVISION

WIDE RANGE OF RESIDENTIAL PROPERTIES
AVAILABLE TO LET IN
KENT, BARKING, SE5 AND SE15.
FOR APPLICATION FORM MON-FRI 9-5 TEL
VICTOR ADEKOYA ON (0181) 666 6372 OR (0850) 41 88 52
CHRIS HUGHES ON (0181) 666 6694 OR (0850) 76 36 63

TOTTERIDGE / MILL HILL NW7
Exquisitely - maintained house in private cul-de-sac, adjoining greenbelt countryside. Beautifully - landscaped gardens, 3 beds, 2 baths (1 en-suite), open-plan drawing - room / dining room / T.V lounge, studio / playroom, conservatory, utility room, ground floor cloakroom, 10 mins British Rail & Underground, 15 miles City.
Fully Furnished
£30,000 per annum
Tel: 0181 906 3065

HAMPSTEAD NW3
A spacious and bright 5 bedroom house on 3 floors, 2 lovely recep, large FF kit, breakfast room, 70 ft garden, 2 baths. Avail from the 2nd Jan - 14th April 1996. Adjacent to the Heath and within easy access of the City. Non smokers please.
£750 ono
Tel: 0171 435 4164

ONSLOW GARDENS SW7
Owners super deluxe maisonette. Available for short let(s) in New Year. Would suit top company executive. 2 great receptions, 3 bedrooms, 2 bathrooms, direct garden access Resident Caretaker.
Tel: 0171 584 8575

OXFORDSHIRE VILLAGE
Close to J9 M40. Characterful newly converted luxury barn set in 11 acres with country views. 4 double bedrooms, ensuite, family bathroom, laundry room, 2 recepts, large farmhouse kitchen, double garage. Unfurnished
Avail end of Nov £1,200 pcm.
Tel: 01865 62678/ 0831 504507

BUCKINGHAMSHIRE 18C COUNTRY HOME
Large newly renovated house on River Wye in West Wycombe Park, to let unfurnished for 2 yrs. 5 bedrooms, 3 baths, 2 recep, dining rm, games rm, offices, dble garage, staff quarters, stabling, approx 1 acre.
£2,500 pcm.
Tel: 01494 538148(H) 0378 419699

FULHAM SW6.
Very large 2 bedroom warehouse appartment with auxiliary office use, tastefully modernised. Very good security & parking. Close to tube. Furnished or Unfurnished.
£475pw.
0171 736 4880

HENRY & JAMES
Lettings & Management
PONT STREET SW1
FULLY FURNISHED 2ND FLOOR FLAT WITH LIFT
4 bedrooms, 2 bathrooms, cloakroom, modern kitchen, & 2 large reception rooms.
AVAILABLE NOW
REDUCED TO £820 PER WEEK
Tel: 0171-235 8861
Fax: 0171- 235 7819

SW16.
A very spacious, 5 bedroom detached family house set in a quiet treelined road, fully furnished, own driveway with parking for upto 3 cars. 2nd ensuite bathroom, 2 reception, 150ft garden, featuring kitchen Poggenpohl/Gaggenau. Bedroom furniture by Hulsta. Central station security systems.
Rent £550 per week.
Tel: 0181 6755027 (work) 0181 6771616 (home).

AUCTIONS

BENSONS AUCTIONS
BY ORDER UPTO 100 PROPERTIES
BY PUBLIC AUCTION
Dec 4th Midlands E. Anglia & Wales
Dec 7th Northern England & Scotland
For catalogue
Tel:0891 51 77 22
Drapery House, N'pton

PROPERTY WANTED

SMALL TOP FLOOR FLAT
WANTED BY PRIVATE INDIVIDUAL.
Terraces/ balconies, view, security, allocated parking. City of Westminster or Royal Borough of Kensington & Chelsea. Max of £175,000.
Fax 0171 351 6165. Or Reply to Box No 1936

CARIBBEAN

BAHAMAS
Are you interested in sharing part ownership of our luxury 2 bed fully serviced beach side appartment & 20ft boat overlooking harbour entrance adjacent to marina in the Bahamas, Near local town & airport, (Not Timeshare)
Tel: 0121 777 6608

FRANCE

COTE D'AZUR/VAR SPA (EL) sell the widest range of Villas/Apts and welcome your enquiries however specific. Tel: 0171 483 0606 Fax: 483 0438

AUVERGNE (Montaigut. Puy de Dome) Restored period frm hse. 4 beds. 2 bath. 2 wc Mod kit. oak beamed living, cellar, barn, stables. ¼ acre Mediaeval vlge 2.6 kms. Paris 3 hrs. £63,800 ono tel for photo 33 7821 8247 evenings. 33 7229 2681 fax

FRANCE

NICE
2nd floor lux flat, 3 bedrm/2bath, lounge/dining rm, fully fit kitchen. CH, part air con. 135 metres sq. excluding balconies. including garage & 2 caves. Gambetta district. Sea approx 500 meters. Built 1969. Potential letting income.
FF 1.5 million.
Tel: 01737 248746.

ST TROPEZ
Marina studio apartment, kitchen & terrace, ensuite bathroom, 1.5 km St. Tropez, sea view.
Freehold £50,000.
Tel. 0385 904773.

ITALY

ENCHANTING PRIVATE ESTATE FOR RESTORATION
Extraordinary & idyllic small Tuscan estate for restoration, comprising 12C monastery, separate farmhouse & cottage with lake set in beautiful terraces & chestnut woodland of approx 100 acres. Located on Tuscan/Umbrian border 7 miles from Cortona & 5 miles from Lake Trasimeno.
£350,000
For written details call
01747 870877

TUSCAN/UMBRIAN BORDER
Set on an Umbrian hillside with magnificent views, this stunning 17th century farmhouse has been sympathetically restored & converted into 4 self contained properties. One 2 bedrm home has become available. Share of swimming pool & 7 acres, 2 of which are set to vines. Private sale. £68,000.Tel: 01483 33474.

PORTUGAL

PORTOGOA
Individually designed, superbly constructed villas situated in the Algarve. Be it on the spectacular coastline, on a golf course or in the countryside.
Contact Portogoa Today:
Tel: 0181 810 0785 UK
Fax: 00 351 82 341265 - P

ALGARVE Apartments and villas Vale do Lobo. Quinta do Lago. Balaia Village. Also Golf plus Carvoeira & Lagos. Prime Property Int 01628 32798

SPAIN

SOTOGRANDE
Venue for 97 Ryder Cup. Studio apartment, lounge/bed, bathroom, fitted kitchenette, garage (below), satellite t.v., views to sea and Gibralta. 1st floor, basic furniture included (good quality).
£37,500.
Tel: 01803 215589

SPAIN

FOR SALE
Reduced by £100,000
Prestigious detached villa with panoramic views of the Spanish Mediterranean
Near to Marina and within 100 metres of the beach - 5 bedrooms, all with en suites - 4 sumptuous reception rooms - Games room - Private Pool/Changing rooms and Gardens. Garaging for 3 cars and boat, luxuriously furnished throughout.
Offered at
£350,000 for quick sale
Private sale, full colour brochure available please call 01933 314501

INTEREALTY
Complete your purchase before Xmas and we will refund your travel costs.
The largest chain of professional Estate Agents on the Costa del Sol, with 4 offices between Sotogrande and Mijas.
For your FREE GUIDE listing over 800 properties
FREE PHONE 0800 966925

GRANADA
Refurb houses/apartments in country estate, pool plus garden. Half hr coast/skiing.
From £27,800
Also set in a secluded corner of same Estate, authentic 15th century Moorish house, 4 beds, private patio, roof terrace, totally renovated. £72,000
Tel: 0171 735 4355
Fax: 3458 788368

COSTA DEL SOL Marbella to Miles Villas to £800K. Apts. £80K to £260K Optional Rental Guarantee Scheme Tel SPS 01202 296098

FARMHOUSES, Cottages, Finces and Village Houses in non-tourist quiet areas of Andalucia 01444 412881 B + V

OFFICIAL AGENTS For Spains premier development & quality resales. Phone for details & free mail out (01492) 640968

U.S.A.

HOMES AND BUSINESSES For Sale, Orlando and Gulf Coast. Guaranteed rental schemes. Call FPC 01202 296098

TIMESHARE

ORLANDO Kissimee 2 beds 2 baths. Week 16. 16. Avail for 96. £1,995pw 01707 872813

TIMESHARE U.K.

CARLTON CLUB
BOURNEMOUTH
Time Share Apartments
To accommodate up to 6 persons, 6 weeks available, Mainly red weeks, ½ term. APRIL, SEPT, OCT, 78 years unexpired for sale or for holiday lets as a whole or seperatly.
Please telephone
01527 576245
0860 477893
For details

Keeping the rural peace

If your quiet country plot is proving less than serene, a trouble-shooting guide is called for



Ramblers know their rights of way like the backs of their fellow ramblers' legs

Any fan of Sherlock Holmes will know that rural living is a hazardous affair. Man-eating hounds, shifty innkeepers and inbred squires inhabit the countryside, causing misery, violence and death. As the great detective remarked in *The Copper Beeches*: "It is my belief, Watson, founded upon my experience, that the lowest and vilest alleys in London do not present a more dreadful record of sin than does the smiling and beautiful countryside."

Most of those who live in the countryside want to keep it smiling and beautiful, but there are lots of rogues and non-conformists who can cause much upset and ugliness. If Conan Doyle were writing today, his detective might be putting under the microscope New Age travellers, polluters, rustlers, over-zealous ramblers, stealers of garden equipment and furniture, as well as those who belong to the more traditional professions of burglary and poaching.

If you have a house in the country, either as a permanent home or as a refuge from those lowly and vile alleys of urban life, it is essential to install some form of deterrent against villainy. Julian Berkeley, who runs Berkeley Guard, which specialises in security for country properties, says that because of their relative isolation, these properties are much more vulnerable than their urban cousins.

"The range of thefts has broadened, too," he says. "Ten to 15 years ago, nobody would have protected their garden furniture, but now it's common to do so. Whole cast-iron fences have gone missing. One householder had all the stone tiles stolen off the barn."

Although the needs of Mr Berkeley's customers vary, he recommends installing a reliable burglar alarm and, for the more security conscious, a closed-circuit television system (CCTV) with a time-lapse video recorder. If your house is burgled when you are away, the video can be replayed in an attempt to identify the intruder. For a largish house, a good burglar alarm will cost about £1,500 and a CCTV about £2,000.

"As with much security, an element of bluff is essential," Mr Berkeley says. "We can also install dummy video cameras."

Garden furniture can be protected by electric beams emanating from the house which, when broken, trigger the alarm. Animals and birds will not activate the alarm, because the beams are set to detect only man-sized prowlers.

Obviously, the level of security can become absurd. Sentries, guard dogs and electric fences may deter everyone but the hardened, international criminal — and you could feel like a Bond villain, such as Dr No, in your lair.

Thieves are not the only rural rogues. Polluters can make life unbearable. Last August, Bill Wyman, the Rolling Stone, complained to his local authority about the smell of manure from a field near his Tudor manor house in Suffolk. The farmer had not been able to plough in the offending muck because the soil had been baked solid by the heatwave.

However, the more unpleasant form of pollution is the unlicensed rubbish dump. Roadside woods are popular locations for those who cannot be bothered to drive to a rubbish dump or hire a skip. If you find a pile of rubbish on your land, report it to the police and the local authority. The latter should take steps to remove it.

> 'Thieves are not the only rural rogues around'

With the introduction of the Criminal Justice Act last year, it is now possible for the police to deal with two groups that may be regarded as a menace by some people: Gypsies and New Age travellers. The Act makes no distinction between the two, and if you find any camped on your land, you can ask the local authority to remove them. Section 77 of the Act also provides local authorities with the power to remove "those residing in a vehicle or vehicles . . . on any land forming part of the highway", or, "on any other unoccupied land". However, many local authorities are wary of exercising these powers to the full, so it may be hard to persuade them to remove gypsies or travellers if they are merely camping near your land.

Another group that can disturb rural serenity is the Ramblers' Association. Their new chair, Kate Ashbrook, is in no way a moderate. She is reported as saying that she was putting the path-blocking, anti-access, criminal, land-owning community on notice.

There is little you can do if you awake to find your garden being crossed by a merry throng of people carrying maps. These will not be mere walkers, but ramblers, who will know their rights of way like the backs of their fellow ramblers' legs.

Perhaps you could try reasoning with them, by asking them to skirt your property next time they are in the area, but it is unlikely to work. These days, many ramblers seem more concerned with rights of way than scenery.

If you keep animals, or your property includes fishing rights, poaching and rustling will become a problem. Without a gamekeeper, whose traditional job it is to tackle these almost-folklorish criminals, you will have to take steps of your own. It may be impossible to to lock up a herd or flock every night, but you can ensure that fences and gates are secure and well-maintained. Animals that can be kept inside at night, such as horses, should have alarms on their stables. "This will help not only to protect the animal," Mr Berkeley says, "but deter those who wish to steal saddlery and other valuable items."

To be fair, the countryside does not have as large a rogue element as the city, and, with common sense, your days of rural idyll should remain undisturbed.

There is, of course, one group you cannot deter. One family, who have a cottage in Cornwall, were disturbed by two men on Christmas Eve. They were wearing dark suits and forced grins: "Hello. We'd like to talk to you about God."

GUY WALTERS

● *Julian Berkeley, Berkeley Guard, Wasing, Old Rectory, Aldermaston, Berkshire RG7 4NB (01734 811428, fax 01734 810487).*

هكذا من الاصل

هكذا من الاصل

Wrap up your gift-buying the easy way

Joseph Connolly's guide to buying presents under £50 on a gentle stroll from Jermyn Street to Bond Street

GENTLEMEN: would you like to take care of all your Christmas shopping for family and friends in one enjoyable day? Look no further. Here is the blueprint. We are strolling from Jermyn Street to Bond Street in quest of stylish gifts in the best shops (many offer free gift wrapping), but they must cost less than £50. You don't have to spend a fortune but, if you are so inclined, most shops will oblige: so we will throw in a few out-of-this-world desirables for the sake of festive glitter.

At the Piccadilly end of Jermyn Street is T.M. Lewin & Son. It has a magnificent range of silk ties and braces (both £29.50) decorated with stripes and spots, Gothic script or 1960s psychedelia. The ladies' shop next door has white cotton and lace nightdresses and gowns (£45 and £49.50) and a slinky, silk number in dusty pink, also £49.50.

Paxton & Whitfield is ideal for large wicker trays from £7.50 packed with your choice of cheese: £4.45 per lb for Stilton.

Floris is not just for fragrances, but for chic stocking fillers, such as fluted brass card cases (£10.95) and art deco-style atomisers and pewter bottles (both from £21).

Next door, James Bodenham is a treasure trove: for the children a soft reindeer with an Andy Capp nose (£14.25) and a £40 hedgehog boot brush attached to a pole.

From December 7, Hilditch & Key are offering shirts at £39.50, nightshirts at £49.95 and pure cashmere scarves in ten colours for £30. Solid-silver collar stiffeners are a nice touch, at £31.95. More luxury? For men, a heavy silk dressing gown (£495).

Sybarites should head for Czech & Speake for perfumed burning sticks (£17.50), fragrances and oils (from £17.50).



Hilditch & Key's heavy silk dressing gown costs £495. From December 7 the shop is selling shirts for £39.50

AT the Alfred Dunhill shop, I recommend the endlessly long ten-year-old Havanas, individually packed in a wooden box: £32 for the smoke of a lifetime. The gift of a lifetime might be one of Viscount Linley's large inlaid wooden boxes, each in the style of an architectural folly: £9,500 for an antique of the future.

Fortnum & Mason has a wooden box containing half a bottle of pink champagne and a handful of truffles (£19.50). Beluga caviar is £45 for 28g (not much these days). Upstairs there are wooden hobby horses with furry heads (£43), big enough for a toddler, and little dollies in hampers (£29): it seems that Fortnum & Mason puts most things in hampers.

On to Burlington Arcade, and a calf Montblanc notebook cum wallet is £49. You could buy all seven of its beautifully bottled inks for £29.75.

Many women would love the wool jersey hand-printed gloves at Georgina von Etzdorf (£49); many more would love the midnight-blue velvet kimono, splattered with gold (£695).

Into Bond Street: feeling tired? Hungry? The Westbury Hotel around the corner in Conduit Street offers a two or three-course lunch (£15 or £22.50) in a relaxing atmosphere — but here is the twist: you can dump all your shopping bags in the hotel for an indefinite period. You can even pop back to add more.

Charbonnel et Walker offers a circular box of the best chocolates (2lb for £45). You can also spell out a message for the person getting the gift with lettered chocs — maybe, "This cost £45". Nearby is Mikimoto, the pearl specialists. A miniature magnifying glass or a silver letter opener, each surmounted by a cultured pearl, costs £42 and £24. Or how about a string of rare black pearls from the Tahitian black-lipped oyster? £44,700.

HERMÈS has a scarf for £45. Admittedly it is only the size of a man's handkerchief, but it might come in useful as a wrist decoration or a handbag flourish. The full-size classic costs £160.

Across the road at Fogal we discover that the best stocking fillers are beautiful legs: glamorous lacy hold-ups for £31; £37.50 for tights that glitter like Liberace.

Among dozens of present ideas at Smythson are colourful quill pens (£9.95) and initial brass paper weights (£12.50), or it might be fun to buy a box of 48 pencils (£26) — and bet on how long it takes to mislay the lot.

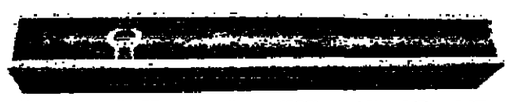
The White House is a sea of frothy luxury: £1,430 for a lace-trimmed silk nightdress, and cotton satin slippers are a bargain at £40.

In the music shop, Chappells, there is a black, red and silver metronome at £45.99, a black recorder (£23.95) and *The Complete Beatles Scores* (£42.95). Alternatively, go for a Yamaha S4 baby grand piano at £26,499.

Now it is time for treats: take a taxi to Claridges and a secret I should not disclose: there lurks within the hotel an oasis of art deco calm called The Causerie. Here you can have a first-rate supper for £12. Now everyone will go, and I will never get a table again. Oh well, that's the season of goodwill for you. It's all give, give, give . . . and give.



Czech & Speake is one of the many shops that will gift-wrap Christmas presents free of charge



Ten-year-old Havana cigars (£32) by Alfred Dunhill

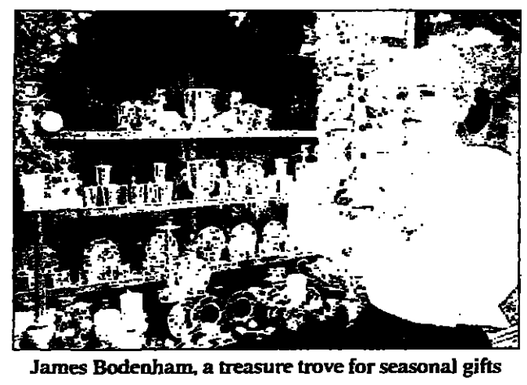
DENZIL MCNEELANCE



Cotton satin slippers (£40) match lace-trimmed silk nightdresses (£1.430) — a sea of frothy luxury at The White House, New Bond Street



Floris's atomisers and art-deco scent bottles (from £21)



James Bodenham, a treasure trove for seasonal gifts



Bodenham's soft red-nose reindeer (£14.25)

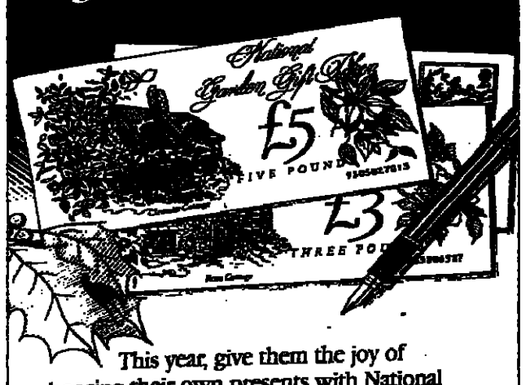
Addresses

☐ All the following numbers have the prefix 0171: T.M. Lewin & Son, 106 Jermyn St (930 4291); Paxton & Whitfield, 93 Jermyn St (930 0259); Floris, 89 Jermyn St (930 2885); James Bodenham, 88 Jermyn St (930 5340); Hilditch & Key, 37 and 73 Jermyn St (930 5336); Czech & Speake, 39c Jermyn St (439 0216); Alfred Dunhill, 30 Duke St (499 9506); Fortnum & Mason, 181 Piccadilly (734 8040); Montblanc, 60-61 Burlington Arcade (493 6369), Georgina von Etzdorf, 50 Burlington Arcade (409 7789); Charbonnel et Walker, 28 Old Bond St (491 0939); Mikimoto, 179 New Bond St (629 5300); Hermès, 155 New Bond St (499 8856); Fogal, 36 New Bond St (493 0900); Smythson, 44 New Bond St (629 8558); The White House, 51 New Bond St (629 3521); Chappells, 50 New Bond St (491 2777); The Westbury, Conduit St (629 7755); two-course lunch £15, three-course £22.50. Claridges and The Causerie, Brook St (629 8860); supper 5.30pm-11.30pm at the Causerie. Two courses — smorgasbord followed by a hot main dish — £12 (lunch and supper prices exclude drinks and service).

CORRECTION

Thomas Goode's glass designer is Neil Wilkin, not Neil Wilkinson as stated in last Saturday's Weekend.

Give the joy of choosing



This year, give them the joy of choosing their own presents with National Garden Gift Tokens.

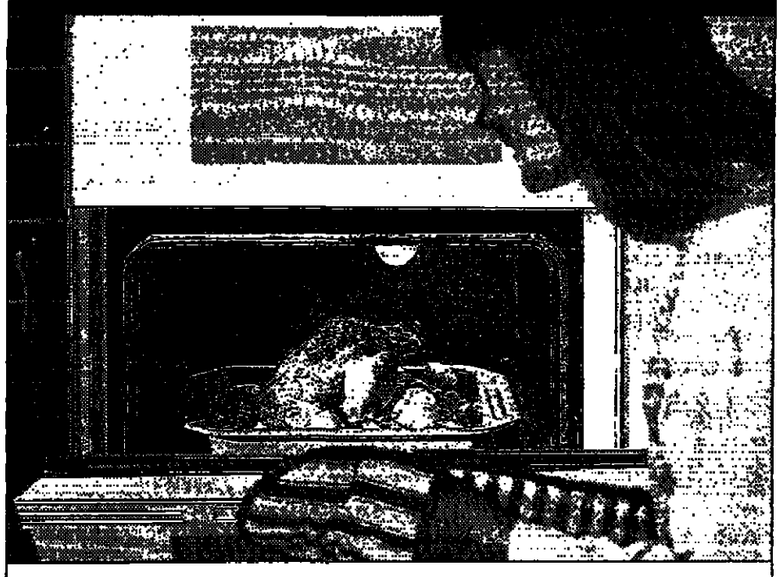
Easy to post, the colourful £1 to £20 tokens can be bought and exchanged for a huge variety of plants and other gardening items at most Garden Centres, Garden Shops and Nurseries right across the UK.

So give real joy this Christmas, give the gift that grows.

NATIONAL GARDEN GIFT TOKENS

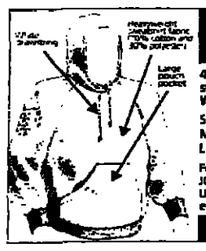
Issued only by members of the Horticultural Trades Association

Creda's fan Ovens cut Out the damp and blasts.



Open most fan ovens and you get a blast of hot air in the face, because the fan keeps running. Which can lead to some bad language. But Creda Circulaire fan ovens that cost from around £458 cut out the moment the door is opened. So you can keep a cool head while you admire the nice even cooking. Circulaire fan ovens come in a whole range of built-in and slot-in Credas. To find out more about Britain's best-selling electric cookers, ring the Creda Answercentre on 0541 546474.

Something's always cooking at Creda



Great Value
CHRISTMAS GIFT PACK

4 garment pack includes: Navy hooded sweatshirt, Navy crew neck sweatshirt, White polo shirt and Baseball cap.

Children's packs available. Details on request.

S (36/38") - £42.50 XL (46") - £47.50
M (38/40") - £42.50 XXL (48") - £49.95
L (42/44") - £47.50 XXXL (50") - £49.95

For full details and order form write to: JOSERY TEXTILES LTD, (DEPT. T1) FREEPOST, Unit 2, Benneworth Close, Hucknall, Nottingham NG15 1BR. email: enquiry@josery.emnet.co.uk

Phone: 0115 963 2200. Fax: 0115 964 0223

TABLESAFE
HEAT RESISTANT PROTECTION FOR YOUR TABLE



40% OFF

Custom-made, any size, any shape. Tablesafe protects your polished table against heat and stains. Can be reversed for use as a writing surface. Delivery 7-10 days. Write or phone for details and sample.

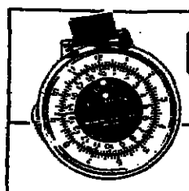
TABLESAFE
2A FERDINAND PLACE, LONDON NW1 8EE
TEL: 0171-267 5688 or 0171-482 4021

HOUSE DUST MITE? ASTHMA? RHINITIS?
GUARANTEED AIR POROUS MITE FREE BEDDING COVERS
Send for details & VAT exemption
Allergy Relief Products Ltd, Mansion House, Mansion Road, SO15 3BP
Tel: 01703 332919/586709
Fax: 01703 332919/676226

TIDY RAIL
SALE
£9.95 inc. delivery



Neat and compact. Ideal for home, flat, bedsit, Assembles in seconds. Just slot together (no bolts!). Includes shoe rack. Tubular steel. Bright plated finish. 58cms. long £9.95 inc delivery. 82cms. long £11.95 inc delivery. Castors £2.40 extra. Clear plastic Dust Covers to completely cover rails £2.40 each. Clear clothes covers: 6 for £2.70. 6 bar black hangers £3.00 each. 5 bar slim hangers £3.00 each. Enquiries invited for Heavy Duty Rails also at very low prices - write for details. Despatched in 7/10 days. U.K. Mainland only. ARDERCO LTD (Dept TIR), 2a Wood Hill Industries, Old Dalby, Melton Mowbray, Leics LE14 3LX.



PEDOMETERS
MAP MEASURERS

COMPASSES & ALTIMETERS

- *Extensive Range*
- *Excellent Prices*

Our impressive range of 40 Pedometers allow you to choose the right model for your needs. If you Jog, Walk, Run, Cycle or you would just like to know how far you have walked the dog, you can measure the distance travelled. Lightweight and compact.

Precision Made Instruments guaranteed for reliability and accuracy.

We also have a large selection of Map Measurers, Compasses, Magnifiers, Stop Watches etc. all available at excellent prices.

FREE COLOUR BROCHURE despatched by return.

WRITE FAX OR PHONE FOR

The full range in our FREE colour brochure of quality precision instruments

PEDOMETERS INTERNATIONAL LTD (TX47)
13/14 James Watt Close, Drayton Fields, Daventry, Northants NN1 5RJ
Tel 01327 706030 Fax 01327 71633

CUBES SHELVING TRESTLES DESKS ETC

Inexpensive drawers, record units, wardrobes, cupboards & shelving beech, white, black for home/work. Mail-order catalogue (or visit us). CubeStore 58 Pembroke Rd W8. 0181 994 8016 (24hrs) also Suffolk



NOT just a choice of sleeve length.
A Seymour Shirt is
GENUINELY CUSTOM TAILORED

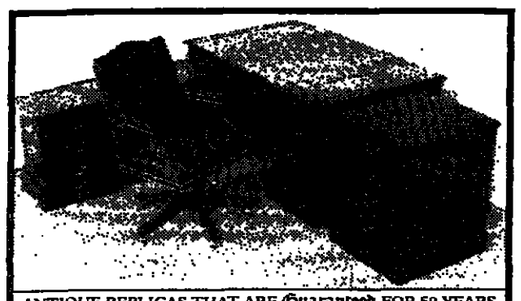
EXACT SLEEVE LENGTH ✓
CORRECT BODY SIZE ✓
CHOICE OF COLLAR SHAPES ✓
CHOICE OF FRONT STYLES ✓
CHOICE OF CUFF STYLES ✓
CHOICE OF SHOULDER FIT ✓
CHOICE OF BODY LENGTH ✓
CHOICE OF 400 FABRICS ✓
TAILS OR SQUARE BOTTOMS ✓
FULL STANDARD or SLIM FITS ✓
AFTER SALES SERVICE ✓
And of course
IMPECCABLY HAND CUT & INDIVIDUALLY SEWN ✓

West End quality at sensible Yorkshire prices will make you feel better in a Seymours shirt.



ALSO MADE TO MEASURE CLASSICAL LADIES SHIRT BLOUSES. *WRITE OR PHONE for 400 fabric samples and our colour brochure.*

SEYMOUR SHIRTS EST. 1979
FREEPOST, Dept XX, Bradford BD1 1BR. Tel: 01274 726520

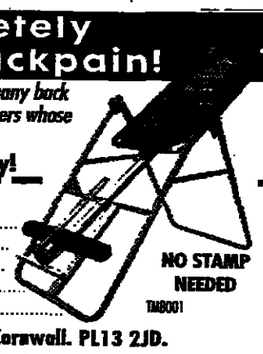


ANTIQUE REPLICAS THAT ARE *Guaranteed* FOR 50 YEARS
Visit our factory & showrooms to see the world's largest display of English Antique Replica Furniture or phone for brochure.
Mon-Sat 9am-5.30pm
BRITISH ANTIQUE REPLICAS
SCHOOL CLOSE, QUEEN ELIZABETH AVE., BURGESS HILL (BETWEEN GATWICK & BRIGHTON) WEST SUSSEX RH15 9RX
Tel: (01444) 245577

BACKSWING - Completely natural relief from Backpain!

Easy to Use. Gravity Traction by inversion provides relief to many back pain sufferers. Testimonials from osteopaths and delighted users whose lives have been changed. It could transform yours.

Ring Health at Home ☎ (01503) 272 127 today!

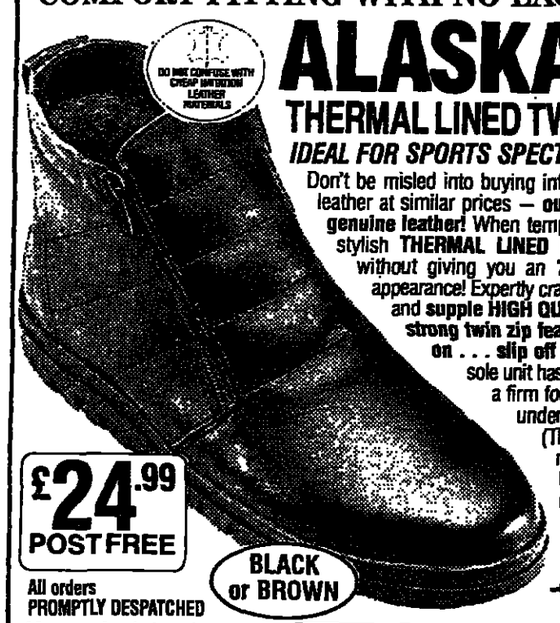


NO STAMP NEEDED
TM8001

Yes! Please send me a FREE Colour brochure.
Surname .....
Title ..... Forename .....
Address .....
.....
Postcode ..... Telephone .....
Send To. Health at Home, FREEPOST, Polyne, Looe, Cornwall. PL13 2JD.

PREPARE FOR COLD, DAMP WINTER WEATHER! BRING WARM *THERMAL COMFORT* TO YOUR FEET.

COMFORT FITTING WITH NO LACES TO TIE



ALASKA GENUINE LEATHER THERMAL LINED TWIN ZIP BOOT

IDEAL FOR SPORTS SPECTATING IN WINTER

Don't be misled into buying inferior boots of imitation leather at similar prices — **our ALASKA is luxurious genuine leather!** When temperatures drop they put stylish **THERMAL LINED LUXURY** on your feet without giving you an 'Abominable Snowman' appearance! Expertly crafted from **extremely soft** and **supple HIGH QUALITY LEATHER. Extra strong twin zip feature enables easy slip on . . . slip off fitting comfort.** Sturdy sole unit has a **ribbed design** to give a firm footing should conditions underfoot turn hazardous. (Thick thermal lining is of mixed fibres).

MENS SIZES - 6 to 13.
COLOURS - Black or Brown

£24.99 POST FREE

BLACK or BROWN



ALASKA TWIN ZIP FEATURE

All orders PROMPTLY DESPATCHED
Money refunded or size changed for complete satisfaction.
Customers requiring C.O.D. service - the Royal Mail will charge £2.00 for this facility

ACCESS/VISA HOLDERS **01483 211415**
CLIFFORD JAMES (Dept. T3) High Street, RIPLEY, Surrey GU23 6AF.

Occasionally our customer lists are offered to carefully screened companies, whose products or services may be of interest. Should these mailings not be required please advise us.

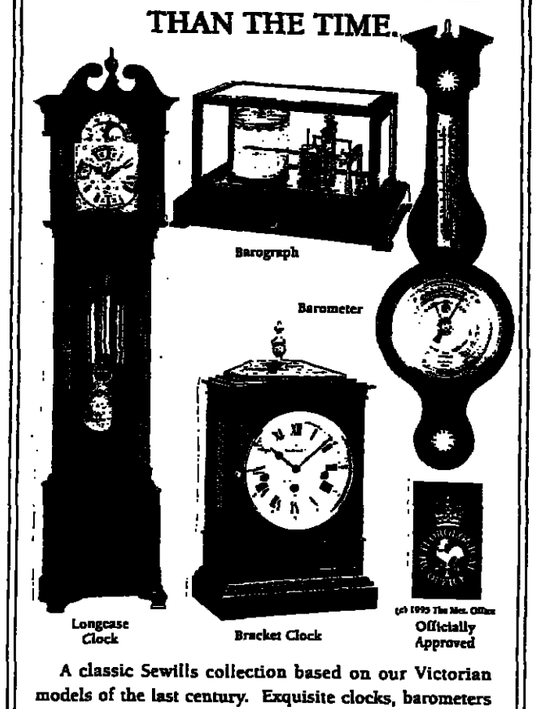
Clifford James
(Dept T3) High Street, RIPLEY, Surrey GU23 6AF

STYLE	CODE	SIZE	QTY	PRICE
ALASKA BLACK	AL			
ALASKA BROWN	ALR			

I enclose Cheque/POs payable to Clifford James for Total £_____
OR debit my ACCESS/VISA/SWITCH Card.
Number_____
Expiry Date_____ Switch Issue No_____ Signature _____
Name_____
Address_____
_____ Post Code_____

Esher Mail Order Ltd Reg No. 981703 Eng

SEWILLS MANOR HOUSE COLLECTION - TELLS MORE THAN THE TIME.



A classic Sewills collection based on our Victorian models of the last century. Exquisite clocks, barometers and barographs all master crafted from the finest materials.

All with full 5 year guarantee, whilst today our weather instruments alone carry The Met. Office seal of approval.

Prices ranging from £20 to £2,495.

Free New 28 page colour brochure on request.

PHONE 0151-708 0099
FAX 0151-708 6777

SEWILLS
Maker to the Admiralty. Estd 1800ad
20 Britannia Pavilion, Albert Dock, Liverpool L3 4AA

BT7-56 Post to, Sewills, FREEPOST, Liverpool L69 3BR (no stamp needed)
NAME
ADDRESS
POSTCODE



Spelling GENIUS!

FUN FOR ALL THE FAMILY!

IDEAL EDUCATIONAL XMAS GIFT!

ONLY £29.95 + £2.05 pp

Guaranteed to improve spelling for both children and adults alike. Test each other on 1500 everyday words and everyone is a winner with greatly improved spelling. 'SPELLING GENIUS' consists of six audio cassettes that can be used ANYTIME, ANYWHERE at home or in the car - day or night. Let 'SPELLING GENIUS' work magic for you and your family .... its only available from us by mail order.

Full refund if not delighted on receipt.
Allow 7 -14 days delivery
Credit card order hotline
01483 268888 [24 hrs]

Send cheque or card details to:
JEM Marketing, (Dept MLP0003) Littlemead, Cranleigh, Surrey GU6 8ND

NEW PATENTED TECHNOLOGY **FORMFIT**
A DIVISION OF ROYCE MEDICAL CO. USA

Designed in cooperation with and tested by orthopaedic specialists.

SUPERIOR QUALITY INDUSTRIAL STYLE BACK SUPPORT

BELT

Perfect for men and women of all ages.
Cool, lightweight and comfortable.
Helps promote proper lifting techniques
Extra durable, breathable and washable fabric.
Tactile gripper lining prevents support from shifting or riding up
Scientifically designed, patented moulded lumber pad provides maximum support to lower back



ONLY £37.95 inc p&p
STATE WAIST SIZE

Credit Card orders call
0181 673 9300
or send cheque / card details to
FULFILMENT BUSINESS
(T) UNITd 11b WEIR RD. BALHAM, LONDON. SW12 0LT

CONDOMS

SAME DAY DISCREET MAIL ORDER SERVICE
ALL QUALITY CONTROLLED
YOUR NAME WILL NOT BE RECORDED IN ANY WAY
We Only Sell Condoms!
YOU WILL BUY BE PESTERED WITH FOLLOW UP MAIL

		QTY
DUREX Fetherlite 36 Transparent lubricated	£12	
DUREX Extra safe 36 Spermicidally Lubricated	£15	
DUREX GOSSAMER 36 Lubricated	£12	
WORLDS-BEST 40 RIB..FORM. Slim Medium	£15	
WORLDS-BEST 40 Semi-Rib. Extra Sensitivity. Slim Large	£15	
WORLDS-BEST CLI-MAX 40 Ribbed & Dotted. Slim Med	£15	
WORLDS-BEST 40 Luxury Assortment Pack	£15	

UP TO 30 VARIETIES
ALL ORDERS SENT IN PLAIN COVER
TICK HERE ☐ FOR FREE BROCHURE OF COMPLETE RANGE
TY25/11

NAME
ADDRESS
POST CODE

CHEQUES/PO's TO:
QUICK & DIRECT
FREEPOST (KT4162) (NO Stamp Required)
137a HERSHAM ROAD, WALTON ON THAMES, SURREY KT12 1YJ.
Tel: 01932-232443.

Finest quality shirts from Jermyn Street at affordable prices

HILDITCH & KEY
Jermyn Street, London — Shirtmakers since 1899 — Rue de Rivoli, Paris



Our Sale by mail has proved so successful with our customers that we are now extending it to the general public.

For your free brochure telephone (01592) 775175 or complete the form below and fax us your details on (01592) 630750 or post to Hilditch & Key Ltd, FREEPOST, Glenrothes KY7 4BR.

NAME (Mr/Mrs/Miss/Ms) .....
ADDRESS .....
.....
.....
POSTCODE .....
Hilditch & Key do not divulge personal details to other companies. TM25/11

SALE COMMENCES SATURDAY 9TH DECEMBER AT OUR TWO JERMYN STREET SHOPS

Poetry Competition
£16000 prize money to be won

The International Society of Poets, an affiliate of the widely respected US National Library of Poetry is sponsoring an International Open Amateur Poetry Competition — with a total of 840 prizes to be awarded over the next twelve months. The closing date for entry is 31 December 1995. Another competition begins on 1 January 1996. The competition is open to all and entry is free.

Publication Opportunity

All of the poems entered into the competition will also be considered for inclusion in one of the Society's forthcoming anthologies. Every poem remains the exclusive property of its author. Anthologies published by the organisation have included *On the Threshold of a Dream, Days of Future's Past, Of Diamonds and Rust*, and *Moments More to Go*, among others.

"It's always exciting to discover new talent. We have been sponsoring competitions in the United States for more than ten years now - and it's a special pleasure to be running these events in the UK," stated Elizabeth Barnes, President of The International Society of Poets. "We're especially interested in receiving poems from new or unpublished poets."

How to Enter

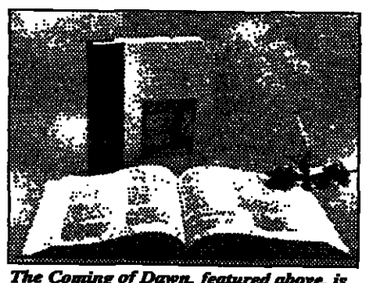
Anyone may enter the competition simply by sending in one original poem, any subject, any style to:

The International Society of Poets
Dept. 9011
FREEPOST LON 2229
London EC1B 1TY

Your poem should be no more than 20 lines, and your name and address must appear at the top of the page. Every poet who enters will receive an evaluation of their artistry by the judges within seven weeks.

World's Largest Poetry Organisation

The International Society of Poets was founded in 1982 to promote the work and achievements of contemporary poets - and is now recognised as the largest organisation of its kind. In recent years it has awarded more than £60,000 in prize money to more than 5,000 poets worldwide.



The Coming of Dawn, featured above, is one of The National Library of Poetry's recent deluxe hardbound anthologies.

WHISPER XL™ The simple, discreet and very effective Hearing Enhancer hears whispers up to 100ft away!

- Technologically advanced
- No fuss, no wires
- Small and very discreet
- Includes 3 changeable ear pieces
- Independent Laboratory Tested
- 5 Sound levels
- No quibble guarantee

only £9.95 +p&p*

BUY A SECOND ONE AS A GIFT AND SAVE £6



INDEPENDENT LABORATORY REPORT PROVES YOU CAN;
- Hear whispers 100 feet away.
- Hear a pin drop 50 feet away with WHISPER XL.



PHONE YOUR ORDER NOW
Access or Visa
☎ 01227 771555
24 hours a day - 7 days a week.

WHISPER XL really is remarkable. It's so small and discreet yet incredibly effective. With 5 sound levels to select to suit your hearing needs and a simple on/off switch it's very easy to use. There's no fuss or wiring involved, it's neat and compact. It comes with 3 changeable ear pieces, is fully adjustable and rotates to fit left or right ear comfortably - you'll forget your wearing it. Comes complete with a 1.4v button cell battery.

But the best thing about WHISPER XL is that it costs just £9.95 plus £2.05 p&p. Or SAVE an extra £6, buy two Whispers for only £18.00 POST FREE!

SATISFACTION GUARANTEED
12 MONTH 'no quibble' money-back guarantee of satisfaction. Your Statutory rights remain unaffected.

*PERSONAL CALLERS: THE WHISPER XL IS AVAILABLE AT THE PRICE STATED FROM THE ADDRESS BELOW.

We deliver to all addresses in the UK (including N. Ireland). Orders are despatched within 7 days from receipt of order.

If you have obvious hearing difficulties you should seek professional advice.

Telebrands, (Dept. L25TIW), 118 West Street, Faversham, Kent ME13 7JB.

To: Telebrands, (Dept. L25TIW), 118 West Street, Faversham, Kent ME13 7JB.
Please send me the Whisper XL(s) as indicated:

Item	Qty	Price inc. p&p	Total
Whisper XL		£12.00	
SAVE AN EXTRA £6 Whisper XL x 2		£18.00 POST FREE	

I enclose cheque/P.O. for £_____, made payable to Telebrands. Or debit my Access, Visa Card
No._____
Expiry Date _____ Signature_____
Mr/Mrs/Miss _____
Address _____
_____
_____ Postcode _____

☐ If you do not wish to receive further Special Offers from us, or from companies we recommend, please tick this box. Telebrands PLC Reg No. 2433095

صكذا من الاصل

هكذا من الاصل

Not to be shared with the angels

Go to Soho for the ideal stocking filler — with whiskies up to £6,250 a bottle



Whisky, Japanese-style

Jack Milroy is a bearded gentle giant of a Scotsman whose knowledge and experience of whisky is exceeded only by his brother Wallace — author of the *Malt Whisky Almanac*. Together they run Milroy's — a part of London's Soho scene for more than 30 years and stockists of *nearly 350 different whiskies. Most* of these are single malts from Scotland, although two dozen Irish whiskeys are stocked (including the rare Old Comber at £100 a bottle), as well as a good American selection, and even a couple from Wales and Japan.

Japanese in London are highly unlikely to buy their own country's produce because they are among the greatest fans of rare and classic Scottish malts. Recently a *businessman from Tokyo dropped in* seeking something special to toast his daughter's engagement and settled on two bottles of 50-year-old MacAllan at £5,000 each.

The most expensive malt that Milroy's has in stock is a Glenfiddich — also 50 years old, and one of only 500 in existence — at £6,250. One reason why whisky of this age is so horribly expensive is that, by the time the bottling takes place, up to 75 per cent of the cask's contents has evaporated: this is referred to rather poetically as "the angel's share", although it has to be paid for by us mere mortals.

Milroy's catalogue is updated every few weeks, and bottles, or cases, can be dispatched anywhere in the world. A personal visit is recommended, however, because Jack Milroy is so concerned that customers find the malt that is right for them that he conducts a mini teach-in for each and every beginner, or for anyone wanting to branch out into the wonderful avenue of Lowland, Islay, Campbeltown and Mull, having experimented with the more popular Highland (the best known of which is Glenmorangie) and Speyside (whose brand leader is Glenfiddich). Tastings are conducted standing around a barrel in the centre of the shop — as I discovered.

First up was Auchentoshan (£22) — "Excellent for weaning people off the blends," says Jack. Blended whisky, such as Bells, Teachers and the Famous Grouse, accounts for the lion's share of sales in this country but the malts are all a single distillation. "Softish and probably elegant," I wrote in my notes.

Next was Craigellachie — 14 years old, 60 per cent alcohol and £35 a bottle. "It needs a drop of water," says Jack. "All malts do — like a rose needs dew." I wrote: "Slightly smoky."

There were one or two more in similar vein. Then came Milroy's own bottling of Springbank — 46 per cent alcohol ("the best strength" says Jack), 29 years old and £69 a bottle. I can't quote from my notes because by this point they had become totally incomprehensible but I do remember enjoying this Springbank so much that Jack insisted I have a touch more.

The shop has just undergone its first refurbishment since it opened in 1964, and the ranked bottles look splendid on their new deep shelves and (for the rarer stuff) behind glass. Downstairs is a crypt devoted to fine wine, including all the first growths since 1945, a stunning collection, and quite possibly one of the best in London. Jack Milroy is well known to the scores of local restaurant proprietors, and the intention is that they can now list a wine without actually stocking it — and then, once it has been ordered by the well-heeled diner, whizz round to Milroy's to pick it up.

Wine catalogues are also available, and soon the Milroys are to open a "whisky academy", where up to 100 whiskies can be tasted. At Milroy's you can even buy your own *cask* of whisky — a hogshead for £900 that will one day yield 300 bottles — or rather less once the angels have set to work.

Milroy's will store it for you — many people visit their cask from time to time, and you pay the duty. Ten years on, 100 bottles may be drawn off: five years after that, another 100. "Milroy's," I said to Jack, "seems an approximation of heaven." He smiled.

"A touch more Springbank?" said Jack; I made my excuses and stayed.

JOSEPH CONNOLLY

● *Milroy's is at 3 Greek Street, Soho, London W1 (0171-437 0893/ 2385/ 9311, fax 0171-437 1345) and is open from Monday to Friday 10am to 7pm, Saturday 10am to 6pm. Whisky and wine list free on request. Also available is the fifth edition of Wallace Milroy's* Malt Whisky Almanac *(£6.99).*

H. ALCOCK





Milroy's, a Soho fixture for more than 30 years, stocks nearly 350 different whiskies, mostly single malts, from Scotland, and Irish whiskeys, as well as American, and even some from Wales, below



SHOPAROUND

Radio Controlled Time-
Accurate to one second per million years.

- perfect timing for only

£27.95 (plus p&p)

So advanced, these radio controlled clocks never needs adjusting. Instead they offer pinpoint accuracy taking their time signal from the BT radio transmitter at Rugby. Now a masterpiece of time technology can be yours in the shape of this attractive Radio Controlled Wall Clock... and the practical dual mode Alarm Clock featured below.



Wall Clock
Diameter
9in - 23cm

One of the most advanced clocks in the world

For perfect timing, a radio controlled clock is the perfect choice. How does it work? Quite simply, a radio receiver in the clock detects the MSF 60 KHz time signal sent by the BT transmitter. In turn the signal is controlled by a Caesium Atomic clock at the National Physical Laboratory - the centre of UK National Time standards. This means the clock in your home is tuned to one of the most advanced timing devices in the world.

Automatic adjustment

No adjusting necessary either, the clock simply responds to the radio beam, switching from British summer time to winter time, automatically. Its slim black case and clear analogue clock face grace any lounge, study or kitchen. And in the office or studio, it couldn't be more practical. Just one AA battery (not included) lasts all year.



Accurate to a second in a million years

Buy a Radio Controlled Wall Clock today and accuracy is assured for your lifetime and beyond. For up to one million years it will barely lose a second. Keeps perfect timing within a 900 mile radius of Rugby.

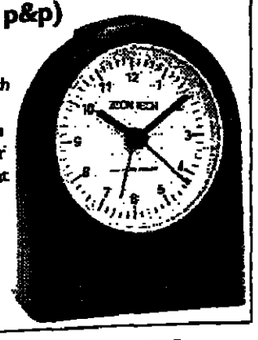
Don't waste a second - complete and return the coupon today or call

0191 419 3333

24 hour, 7 day a week telephone orders

Radio Controlled Alarm Clock
- at only £24.95 (plus p&p)

★ Accurate to a second in a million years
★ Automatic adjustment for British summer time and winter time
★ Quartz movement back-up when travelling further afield Crystal clear alarm function with 24 hour repeat
★ Smooth slide switch for each on/off operation. Black case
★ Three stage crescendo alarm
★ Automatic back lighting
★ 2 AA batteries (not included) last all year. Stands 4½in high



Order in complete confidence

For people who live life to the second, the Radio Controlled Wall Clock and the dual Mode Alarm Clock offer excellent value for money. Order separately or together for the ultimate in synchronised timing. Return them within 30 days if not 100% satisfied and a full, no questions asked refund will be made.

Reg Office: 50 West Street, Farnham, Surrey.

Please complete below and return to:
AWS Ltd, Clock Offer, Newcastle Upon Tyne X, NE85 6FW.

Name: Mr/Mrs/Ms (Please print)

Address:

Postcode Tel: (Incl STD)

Radio Controlled Clocks	Quantity	Price	Total
Wall Clock		£31.90 (£27.95+ £3.95 p&p)	
Alarm Clock		£28.90 (£24.95 + £3.95 p&p)	
		GRAND TOTAL	

Please indicate payment method
☐ Cheque/post order - made payable to AWS Ltd
☐ Visa ☐ Mastercard ☐ Access
Number
Expiry date 199 Delivery allow 10 days
Signature

If you do not wish to receive information about other companies selected by AWS Ltd, please tick here ☐ TIH9CLO

AWS Ltd: Clock Offer, Newcastle Upon Tyne X, NE85 6FW

Super Comfortable Back Rest that adjusts from sitting to sleeping position...

ONLY £9.95 POST FREE



- 4 angles ensure maximum comfort
- Use under or over your mattress
- Helps relieve back problems
- Can also be used outdoors
- Durable construction
- Fully guaranteed
- Washable fleecy cushion available (see bonus offer)



At last you can relax in perfect comfort and enjoy complete bedtime bliss without spending a fortune. The new Super Comfort Back Rest adjusts in a second to any one of 4 preferred angles, guaranteeing just the right back position whether for sleep, watching T.V. reading or enjoying breakfast in bed. No more fights with a stack of pillows. Our Back Rest can be postioned under the mattress or on top and will prove invaluable for the disabled or those suffering with back problems. You can even use it on the floor or outdoors.

Extremely robust, strong nylon straps are attached to a sturdy aluminium frame which folds flat for easy storage or transport and it measures only 18" x 21" when folded. When open measures 20" wide x 17" deep x 18" high approx. Amazing value only £9.95 POST FREE.







BONUS OFFER Fleecy covered cushion Only £7.95 POST FREE

Fits neatly over the back rest and is only available when you buy the Back Rest.
Machine washable. Fibre: 80% Acrylic,20% Polyester

Langley House Ltd, P.O. Box 239, 36 Hilton Street, Manchester M99 1LH.

SATISFACTION GUARANTEED
12 MONTH "no quibble" money-back guarantee of satisfaction. Your statutory rights remain unaffected.

- Goods are normally despatched within 14 days from receipt of order.
- Orders from Ireland are welcome.

ORDER BY PHONE
ACCESS, VISA, DELTA or SWITCH
0161-238 1670
Please quote Dept. LAN 1670 with your order.
Order lines are open 8am-6pm, 7days a week.

LANGLEY HOUSE

To: Langley House Ltd, P.O. Box 239, 36 Hilton Street, Manchester M99 1LH. Dept. LAN 1670

Please send me the Adjustable Back Rest(s), as indicated below.

Item	Qty	Order No.	Price inc.p&p & ins.	Total
Back Rest		PJ 042 70	£9.95 POST FREE	
Fleecy Cushion		PJ 043 80	£7.95 POST FREE	
			GRAND TOTAL	£

I enclose cheque/P.O. for £_____, made payable to Langley House Ltd. Or debit my Access, Visa, Delta or Switch
Card No.
Expiry Date Switch Issue No.
Signature
Mr/Mrs/Miss
Address
Postcode
Daytime Tel No. for Customer Services
☐ If you do not wish to receive further Special Offers from us, or from companies we recommend, please tick this box. Langley House Ltd. Reg in England No. 373883.

Testing tome that tries men's souls

Nicholas Humphrey brings the gentle light of reason to bear on our superstitious nature, says **Lynne Truss**

I DO NOT expect Nicholas Humphrey to talk about *The X-Files* with any enthusiasm. The purpose of Humphrey's elegant and literate deconstruction of paranormal belief is to lead his readers gently into the light of reason. The truth is not "out there", however comfortable that sounds. As far as Humphrey is concerned, the truth is in here.

Humphrey is a well-read theoretical psychologist with a calm approach. He is therefore more than ready for all the usual objections, and in particular refuses to be drawn into the mug's game of proving every miracle a fake, every seance a put-up job. His point is that if many phenomena defy scientific explanation, *that is what they are for.* Instead he traces the human need for belief in the soul, demonstrating how uncritical that need can be, when clutching at evidence. "Explain that, you can't, can you?" we say, happily pointing at a crop circle. "This proves the Resurrection is true, too."

It is all rather shaming. Humphrey's most persuasive arguments concern the paltry content of unexplained phenomena, which, taken cumulatively, appear to attest to a supernatural. Is it such a big deal, for example, that a man can bend spoons? The feats of psychokinesis or extrasensory perception are always only remarkable for the mystery of their unconventional agency, not for their substance. They involve reading playing cards without seeing them, for example: moving things without touching them, while the lights were off. "Nobody has ever been known to succeed by psychokinesis in stopping a charging bull or in creating a Leonardo painting."

■ SOUL SEARCHING:
Human Nature and Supernatural Belief
By Nicholas Humphrey
Chatto, £18.99

This is an intelligent and highly readable book, which grinds its own axe quietly. Never does Humphrey suggest that people are gullible or stupid, only that a rather primitive instinct continues to resist — however feebly and illogically — the idea of a knowable universe. Humphrey quotes Alfred Lord Tennyson's *In Memoriam*: "I think we are not wholly brain . . . Let Science prove we are, and then/What matters Science unto men?"

What may catch on from this book is Humphrey's variant on that old stand-by "the Argument by Design". His new coinage is "The Argument by Unwarranted Design", and it refers to the interesting constraints that surround most claims to psychic power, including (controversially) the miracles of Christ. Why can a horse add up only when its owner is present, wearing a particular hat? Why do messages from beyond the grave arrive in such garbled form? Why do psychics conveniently have no control over their gift? "The arbitrariness of such constraints should alert us," Humphrey says.

The only factor missing from Humphrey's excellent argument is imagination, but then imagination is left out of all arguments these days, especially by theoretical psychologists. "Just what happens when the lights go out?" Quite as much as spiritual need, imagination will grab at anything to fill that gap.

Taylor made for a TV revival

■ DANGEROUS CALM:
The Selected Stories of Elizabeth Taylor
Edited by Lynn Knight
Virago, £15.99

AFTER the rediscovery of Jane Austen via television, it is the turn of another truly English writer, Elizabeth Taylor. Virago has published a well chosen selection of her short stories.

Taylor's territory is mainly the middle-class home counties, but if this sounds low-key, the impression is deceptive. Under the ordered surface, repressed emotions fester. When they find expression, they frequently take the form of sleaziness. In *Summer Schools*, one of Taylor's most brilliantly pointed stories, respectable Ursula has a drunken one-night stand with a man whose vulgarity she despises. Her sister Melanie indulges a neurotic crush on a professor at a summer-school course. Their futile search for love only brings closer the future that menaces them, that of growing into two elderly spinsters together.

A sense of unease runs through many of the stories, from the fraught embarrassment in *The Letter Writers* that afflicts a shy woman who, against her better judgment, agrees to lunch with the famous novelist she has been corresponding with for years, to the raw menace in *Husbands and Wives* that faces a woman alone in a country house when she intervenes in a scene of domestic violence.

Taylor's descriptions are visual gems. Of the manservant Silcox in *A Dedicated Man* she writes, "He was stately, eyes like a statue's, mouth like a carp's". The twist at the end of this story is perfect in its echoing possibilities.

Her observer's eye is no less keen when turned inward — unnervingly in what is probably her last story, *The Wrong Order*. Taylor, who died of cancer in 1975, records the effect of living with the dying in the mind of the fictional Tom, who sees Hilda gazing rapt at lilac blossom. "He remembered reading about Colette on her death-bed, her absorbed and heightened passion for the little things about her, and he wondered if he could stand much more of the same thing."

Taylor felt happiest with the short story but this collection should renew interest in her novels, five of which are being republished by Virago next week. Television producers, having mined the Austen seam, should take note.

CLARE COLVIN

Neighbours in a town like malice

Penny Perrick discovers a nest of poisonous gossip in west London

THE GOSSIPS is a chronicle of a world without love. It is set in Hillgate Village, a charming section of west London's Notting Hill, and depicts ugly existences going on inside pretty, pastel houses.

An object of particular interest to her poisonously nattering neighbours is Annie, whose nasty, self-deceiving husband, Henry, has had their marriage annulled and



Waugh: merciless eye

now has a new wife and baby. The natterers toy with the idea that Henry may have abused Tamsin, his and Annie's troubled, 15-year old daughter, a rumour that has disastrous consequences.

Most malicious of the neighbourhood gossips is Sarah. Her husband is often away, her sons are at boarding school and she has a lot of time to kill between gin and tonics. Bitterly dissatisfied with her empty days, her sole activity is meddling.

Even without Sarah spreading rumours that she is drinking, cracking up and losing her looks, Annie's problems are real enough. Her lover, Will, is a strutting foreign correspondent, hooked on danger zones. Tamsin is currently acting the part of the teenager from hell: skipping school, telling fibs and, although Annie does not know it, working a telephone sex-line.

The silver lining in Annie's clouded life is another neighbour, Walter, who, like her, is a wounded survivor of a failed marriage. He listens to Annie's troubles and, unlike the rest of his vicious circle, does not report them. It is a measure of the blinkered stupidity of Sarah and her ilk that their wild surmises are ludicrously inaccurate. At various times, they assume that Walter is gay, or that he is having an affair with Isabel, another neighbour, whose husband has recently committed suicide.

As viperish tongues wag, Waugh keeps up a spirited pace to reach a conclusion where everyone gets his or her just deserts. Her characterisation is merciless: she makes you shudder at Henry's odious religiosity, Sarah's psychopathic curiosity, and the small-mindedness of a wealthy but worthless community that survives on tittle-tattle and Greek yoghurt. *The Gossips* is more of a horror story than anything written by Stephen King.

■ THE GOSSIPS
By Teresa Waugh
Sinclair Stevenson, £12.99



On the edge of extinction: with only 5,000 tigers left in the wild, the race is on to save the noblest of the big cats

Every cat should have its Day

WHEN the history of the 20th century comes to be written, one of the sorriest chapters will describe how illegal wildlife trafficking has blossomed into the world's second largest racket after drugs.

Demand for bits of dead tigers in traditional Chinese medicine has hastened the tiger's demise, leaving fewer than 5,000 in the wild. The trade took off in the 1980s, when demand outstripped supply. But the story did not come out until 1992 because most wildlife conservation groups seemed out of touch.

So who could save the tiger? Michael Day was an unlikely candidate. He was a hard drinker, fond of life in the fast lane, until a bungled suicide attempt and a close encounter with a wild tiger in the Thailand rainforest brought about his conversion from successful ad-man to buccaneering animal campaigner.

Naive at first, Day was soon put straight by the professionals of the Environmental Investigation Agency. The world's leading wildlife conservation groups had become complacent, and politicians just did not care. But the public would respond if the facts were put before them.

With a reckless disregard for his own safety, he became an eco-spy, gathering a damning dossier of evidence that would give the tiger one last chance. From Bangkok's shameful wildlife street markets the trail led to Hong Kong, mainland China and Taipei, in Taiwan, the tiger necropolis, where Day was offered all kinds of grisly relics — even dried human placentas collected from Chinese labour wards.

His television reports, captured on hidden cameras, exposed the horrors of the tiger-bone trade and forced Chinese officials to admit that in 1994 they had deliberately deceived the Convention on International Trade in Endangered Species by torching 1,100 lbs of fake tiger bones to underline China's commitment to banning the trade. The news went around the world, and America, one of the few countries to emerge with credit from this story, finally authorised limited trade sanctions against China and Taiwan.

Day's book is not only a nail-biting, true-life adventure: it is also a savage indictment of the world's governments and official wildlife bodies, whose supine response to the tiger crisis has hastened the great beasts' slide to extinction.

BRIAN JACKMAN

■ FIGHT FOR THE TIGER
By Michael Day
Headline, £17.99

Women in love and war

■ FORBIDDEN PLACES
By Penny Vincenzi
Orion, £9.99

PENNY VINCENZI'S *Forbidden Places* starts in the present day, but a mere five pages in we have flashed back to 1938. It is one of those spring days in England, when — as we have been primed to expect — a young man's fancy turns to romance. Dating, in both senses, is important here: this is a book about love and war. But the background of war is not incidental, nor is its function merely to place the characters chronologically.

War is crucial to this sort of women's writing, for at a time when women's lives were bound by what men deemed those lives should be, war changed it. The men went and women brought up to be dependent had no choice but to learn how to be independent. And then they learnt they liked it. War was the great emancipator, politically, sexually, sometimes socially: and this is what Vincenzi's novel is about.

Three women, Grace, Clarissa and Florence, struggle to come to terms with their lives, which have been to some extent destroyed but also extraordinarily enlivened by the war. Grace and Florence are sisters-in-law, Clarissa was once engaged to Charles, Grace's husband, Florence's brother, so the fighting depicted takes place not just at the front but within the family. This is always a rich source of conflict, and Vincenzi is particularly good at the sourer side of familial relations.

The forbidden places of the title are meant as well, one presumes, to indicate the illicit sexual entanglements that are rather neatly slotted into the book. The sex is of the melting, moaning variety: enough to thrill, supposedly, but not enough to shock.

Indeed, the whole point of this kind of writing is to be seductively readable, and it is strange how it is. Even as I did not think I found it particularly compelling, I carried on reading, late into the night.

One could not call it good writing, but it would not be fair to call it bad, either. What it is is story-telling — engaging, easy to read and entirely innocuous.

NIGELLA LAWSON

Life's a bitch, then you cry

CHILDREN

WHAT is it about a well told animal story that can defy generation barriers? Something to do with the nature of pride, thought Eric Knight, creator of the original Lassie, whose aim was to bring dignity and honour to the relationship between man and dog. This month sees three new books about the loyal collie for different age groups — each a big hanky job.

At first glance, Lassie by Sheila Black (Puffin, £3.50) is hardly traditional Lassie. In this, Matt Turner is going the way of a city teenager — aimless, brattish and, more poignantly, dogless. But when his father loses his job and the family moves to rural Virginia, a stray collie transforms Matt's life, giving him — Lassie's providential role — something to be proud of.

Lassie Come-Home (Puffin Classics, £3.99), Eric Knight's original epic, was first published in 1940 and was set in a Yorkshire mining village of the 1930s. Here, a shattering blow is dealt to 12-year-old Joe when the family falls on hard times and Lassie is sold to a nobleman, who removes her to Scotland. Lassie's homecoming story, movingly told, is perfectly pitched to the 1990s, a time when we may share the sentiments of an earlier wildlife writer, Roderick Haig-Brown: "All the ills of the human race can be traced to the fact that it has strayed too far from nature".

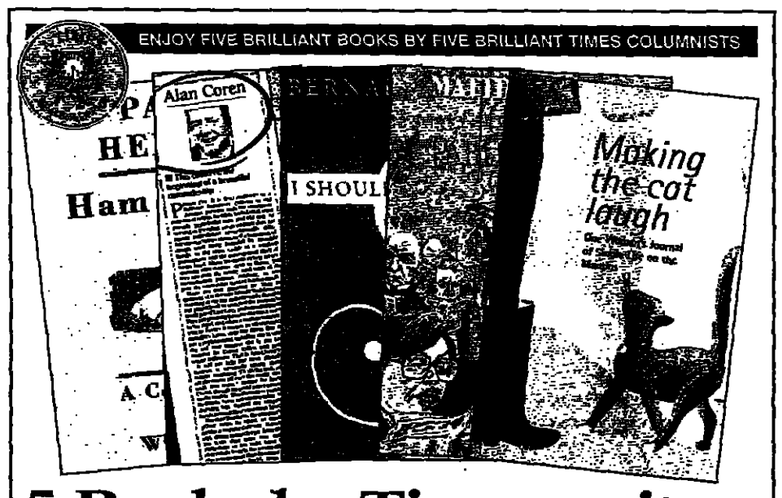
The harsher facts of nature which emerge in Knight's classic (absorbing for anyone over 12) have not deterred Rosemary Wells from devising a picture book for the under sevens. In **Lassie Come-Home** (Hamish Hamilton, £10.99) something odd happens to Lassie on her harrowing journey: she becomes "a modern legend of the triumph of love over the indecent power of poverty". This adds little to the intensity of the relationship between dog and boy, though there is magic in Susan Jeffers's illustrations.

MAUREEN OWEN

TIMES BOOKS

THURSDAY

Euro-dynasties: Norman Stone and Adam Zamoyski on Romanovs and Hapsburgs; Lord Skidelsky on the SDP; Will Self's *Junk Mail*



5 Books by Times writers

For readers who enjoy a good laugh or a quiet chuckle, who like to be challenged by writers with incisive views on anything and everything, *The Times* offers you the chance to buy five superb books by our renowned columnists.

Great Parliamentary Scandals by Matthew Parris. Our award-winning columnist dived into the moral swamps of British politics to dredge up four centuries of calumny, smear and innuendo. The result is a highly entertaining read that reveals the low life of some of those in high office.

A Bit on the Side by Alan Coren. In his inimitably irreverent style, the Sage of Cricklewood lifts his eyes from the navel of the Universe to tackle crucial issues such as whether John Major can bring a lovely shine to those stubborn kitchen surfaces or where linoleum lies in the history of civilisation.

I Should Say So by Bernard Levin. It is true to say there is nothing this "sharpest, funniest, saddest" columnist cannot make interesting. His ever-curious mind can turn a single thought into a serious study of mankind. This book contains 60 plums of the fruits of more than 2,000 articles.

Ham & Pigs by Paul Heiney. Writer, broadcaster, television presenter and now organic farmer in Suffolk, the first animal he owned was a Large Black pig called Alice who provided the material and inspiration for this book. It begins with a simple quest: a search for the perfect bacon buttie. Funny, touching and informative, just like his weekly column.

Making the Cat Laugh by Lynne Truss. For seven years our principal television critic has tried to make her cat laugh. *The Single Woman Stays at Home and Goes Quietly Mad* and other hilarious columns you have read in *The Times* made little impression on her feline friend. But they will make you smile.

The Times
Columnists Book Offer

All books are £2 less than the recommended retail price, and have a signed bookplate by the author.
Please send me (enter quantity). Prices include p&p.
___ Ham & Pigs by Paul Heiney @ £14.00 each
___ Making the Cat Laugh by Lynne Truss @ £8.99 each
___ I Should Say So by Bernard Levin @ £14.95 each
___ Great Parliamentary Scandal by Matthew Parris @ £14.95 each
___ A Bit on the Side by Alan Coren @ £10.95 each
Name (Mr/Mrs/Ms) _____
Address _____
_____ Postcode _____
I enclose cheque/PO(s) payable to *The Times* FT509
Value _____ No _____
Please write name and address on back of all cheques
Or debit my Sunday Times Visa/ Access/ Visa card no
Print Name _____ Exp. Date _____
Signature _____ Date _____
Send coupon and remittance to: Columnists Book Offer, *The Times* FT505, PO Box 333, Leighton Buzzard, Beds LU7 7ZD
Allow 28 days for delivery from receipt of order. The offer is available in the UK only. No claims for loss in transit can be made after 60 days. The Times cannot be responsible for returned goods lost in transit. The offer is subject to availability. All orders received by Friday 8 December will be despatched in time for Christmas.
Please tick box if you do not wish to receive future offers from *The Times* or companies approved by them. ☐

OR ORDER BY PHONE: 01525 851945

The Times/Dillons Bestsellers

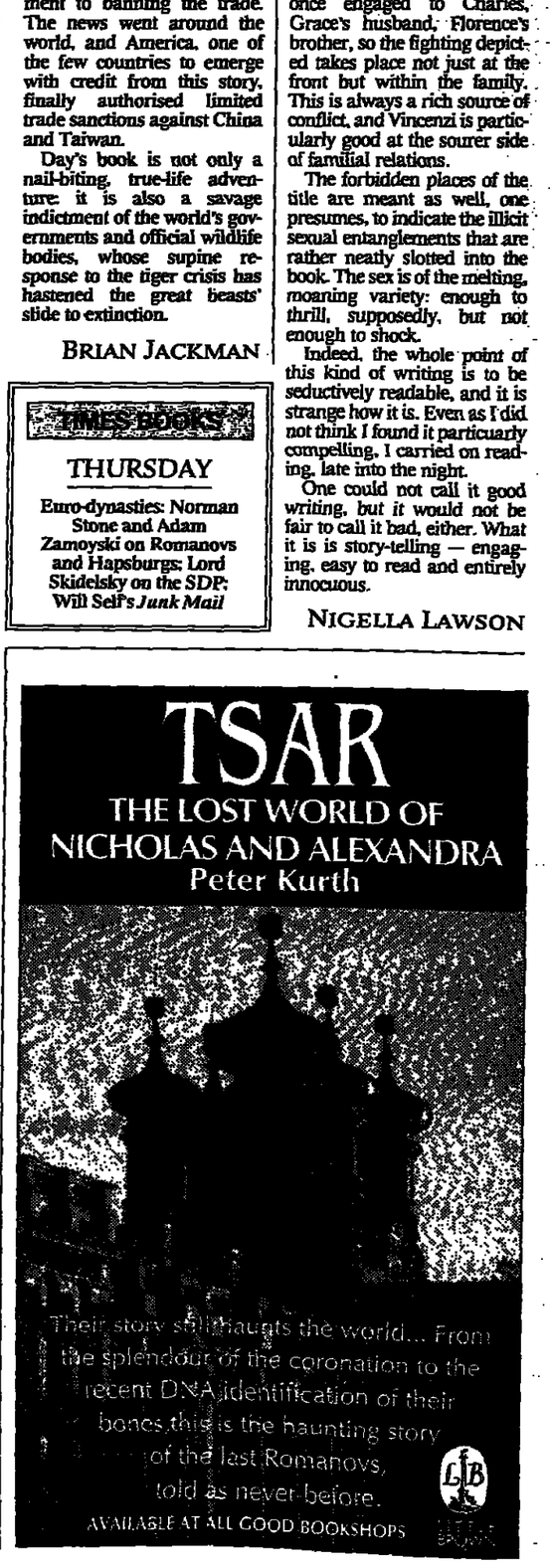
HARDBACK

			Last week	No. weeks
1	DELIA SMITH'S WINTER COLLECTION **Delia Smith** *(BBC)*	£15.99	3	5
2	IMMEDIATE ACTION **Andy McNab** *(Bantam)*	£15.99	2	3
3	MASKERADE **Terry Pratchett** *(Gollancz)*	£15.99	1	3
4	THE GHOST ROAD **Pat Barker** *(Viking)*	£15	0	1
5	X FILES BOOK OF THE UNEXPLAINED Vol 1 *(Simon & Schuster)*	£15.99	4	2
6	ENIGMA **Robert Harris** *(Hutchinson)*	£15.99	0	8
7	FROM POTTER'S FIELD **Patricia Cornwell** *(Little Brown)*	£15.99	5	7
8	THE LOST WORLD **Michael Crichton** *(Century)*	£14.99	7	4
9	THE MOOR'S LAST SIGH **Salman Rushdie** *(Cape)*	£15.99	0	5
10	COME TO GRIEF **Dick Francis** *(Michael Joseph)*	£15.99	9	10

PAPERBACK

			Last week	No. weeks
1	INTERESTING TIMES **Terry Pratchett** *(Corgi)*	£4.99	1	2
2	THE LAST HUMAN **Doug Naylor** *(Penguin)*	£5.99	7	2
3	SNOW FALLING ON CEDARS **David Guterson** *(Bloomsbury)*	£5.99	4	9
4	PRIDE AND PREJUDICE **Jane Austen** *(Penguin)*	£1.99	6	4
5	LONG WALK TO FREEDOM **Nelson Mandela** *(Little Brown)*	£5.99	3	5
6	WRITING HOME **Alan Bennett** *(Faber)*	£7.99	5	6
7	REGENERATION **Pat Barker** *(Penguin)*	£5.99	0	1
8	DAUGHTERS OF CAIN **Colin Dexter** *(Pan)*	£4.99	8	5
9	EYE IN THE DOOR **Pat Barker** *(Penguin)*	£5.99	0	1
10	SIMISOLA **Ruth Rendell** *(Arrow)*	£4.99	11	6

Any book from this list can be ordered from Dillons Mail Order Tel: 0171 636 1577 Fax: 0171 580 7680 DILLONS



هكذا من الأصل

هكذا من الاصل

From stocking fillers to serious brain fodder, **Giles Coren** finds out how to be well-read this Christmas

All the very best from 1995



Someone to curl up with at Christmas: (from left) Graham Greene, Albert Camus, Salman Rushdie, Malcolm Muggeridge and Gore Vidal

J. G. BALLARD

■ *The Language Instinct* by Stephen Pinker (Penguin, £8.99). "A brilliant book about the nature of language."

■ *Miss Smilla's Feeling For Snow* by Peter Høeg (Flamingo, £5.99). "This is a gripping murder mystery, and a meditation on the physics and poetry of ice. A remarkable piece of work."

■ *Junk Male* by Will Self (Bloomsbury, £9.99). "A fascinating collection of his reviews and articles, written in his characteristic high-octane prose."

GARY RHODES

■ *Delia Smith's Winter Collection* (BBC, £15.99). "The latest Delia is always a good bet. They are not just coffee-table books: they are great books on home-cooking."

GLENDA JACKSON

■ *Miss Smilla's Feeling for Snow* by Peter Høeg (Flamingo, £5.99). "I never thought snow and ice could be so fascinating."

■ *Dixie City Jam* by J. L. Burke (Phoenix, £5.99). "He is a wonderful writer, and in this series of novels about a policeman in Louisiana you not only get very involved in the detective story but you can smell the heat and rain."

BERYL BAINBRIDGE

■ *The Riddle of the Titanic* by Robin Gardiner and Dan Van der Vat. (Weidenfeld & Nicholson, £20). "A rattling good read for anyone interested in the mystery of the *Titanic*."

■ *Colin Haycraft 1929-92, Maverick Publisher*, edited by Martin Stoddard (Duckworth, £14.95). "The last of the great publishers. This is for anyone who wants to know how good publishing used to be."

PAUL GAMBACCINI

■ *The Tortilla Curtain* by T. Coraghessen Boyle (Bloomsbury, £20). "A 1990s West Coast counterpart to *Bonfire of the Vanities*, and certainly as inclusive in its treatment of the problems of Los Angeles as



Paul Gambaccini

Tom Wolfe was of New York."

■ *The Sandman: Brief Lives* by Neill Gaiman (Titan Books, £12.50). "I would be happy to give the latest hard-cover edition of *Sandman* reprints to any thinking person for Christmas. The outstanding comic of the 1990s. In fact, the best fantasy writing of the decade."

TARIQ ALI

■ *Diana, The Goddess Who Hunts Alone* by Carlos Fuentes (Bloomsbury, £14.99). "This very unusual novel is a fictionalised account of the life of Jean Seberg. It is about what the FBI did to her and what she did to herself. It is about sexuality, politics and love, and is written with a very light touch."

■ *The First Man* by Albert Camus (Hamish Hamilton, £14.99). "I was surprised that I enjoyed this. Unfinished novels can be so awful. But this clearly autobiographical book is incredibly well written: the descriptions of the Algerian landscape and of life under French colonial rule are stunning. It is one of his masterpieces."

MALCOLM BRADBURY

■ *F. R. Leavis: A Life in Criticism* by Ian McKillop (Allen Lane, £25). "Not brilliantly written but very important because it looks at one of our most influential literary critics in a way that for the first time shows his flaws as well as his strengths. It also clarifies the odd influence exerted by his wife, Queenie. A warts and all version of a great figure."

■ *Wonder Boys* by Michael Chabon (Fourth Estate, £15.99). "A very funny novel by a member of the American literary bratpack, about the encounter between a writer with a a drug problem and his editor. It develops into a complex relationship as both their careers run into trouble. A book about literature going wrong."

KEN FOLLETT

■ *A Day in the Life: Music and Artistry of the Beatles* by Mark Hertsgaard (Macmillan, £16.99). "Tells the story of the writing and recording of each song, who is playing what on each track, and how the sound effects were done. If you are a bit of a Beatles fan, as I am, it is fascinating."

ROSIE BOYCOTT

■ *The Tortilla Curtain* by T. Coraghessen Boyle (Bloomsbury, £20). "English writers tend to write about faraway places, and faraway times, but we are sitting on a social tinderbox, and if Dickens were alive today he would be writing this sort of book."

■ *The Railway Man* by Eric Lomax (Cape, £15.99). "It makes you think differently about what people went through in the Second World War. I could never watch one of those jolly old films about POW camps in the same way again. A very brave book for an 83-year-old to write, and not very English."

■ *The Moor's Last Sigh* by Salman Rushdie (Cape, £15.99). "He is a great thinker and writer, and this book is so funny and wonderful that I have marked about 25 passages to come back to, which I will do again and again."

JANCIS ROBINSON

■ *Hidden Lives* by Margaret Forster (Viking, £16). "I enjoyed this very much, and not just because it is about our common town, Carlisle. She could have made this detailed comparison of the (relatively ordinary) lives of her mother, grandmother and herself into something arch or mundane, but instead it is compassionate and revealing about both social history and the strange magnetic field of the family."

SHERIDAN MORLEY

■ *Always and Always* (John Murray, £19.99). "The most moving and evocative Second World War book I have ever encountered, which is odd as in some ways it is not about the war at all. It is a collection of 1939-45 letters written to each other by Hugh and Margaret Williams: he was the actor-dramatist father of Simon and Hugo, she was the actress-model immortalised by Cole Porter in *You're The Top*. The war starts with him worrying about his career and her infidelity; by the end, two glamorous icons of the 1930s are older, sadder, wiser, but infinitely more human."

■ *The Amber Room* by Christopher Matthew (Sinclair Stevenson, £14.99). "The best thriller I have read this year. A deliberate throwback to the action adventures of the young Ian Fleming and Alistair Maclean, and none the worse for that."

■ *The Private World of the Duke and Duchess of Windsor* by Hugo Vickers (Harrods Publishing, £40). Mohammed Al Fayed's debut as a publisher is a breathtaking album of photographs discovered in neglected cupboards when he bought their house in Paris. Hugo Vickers added a suitably elegant and sometimes rightly acerbic text.

SARAH DUNANT

■ *Tomorrow is Another Country* by Allister Sparks (Heinemann, £7.99). "An insider's story of the tightrope negotiations that led to the fall of apartheid. Sparks is one of South Africa's most respected journalists and he clearly had access to everybody. This is a handbook for anyone who wants to know about South



Sarah Dunant

African politics. It is also terribly exciting, and at times so dramatic that it reads more like fiction than fact."

LORD BLAKE

■ *Gladstone* by Roy Jenkins (Macmillan, £20). "The first really good, full biography since Morley's life in three volumes. A work of high scholarship and very well written, it offers an extremely revealing picture of Gladstone."

■ *Historians I Have Known* by A. L. Rowse (Duckworth, £18.95). "This is a very amusing series of thumbnail sketches of historians — fortunately I am not one of them — which is critical but not as waspish as Rowse can be in private. It is very generous and very readable."

HILARY MANTEL

■ *The Paperboy* by Pete Dexter (Viking, £15). "Pete Dexter writes very tightly and very intelligently. This novel, about a young journalist sucked into the case of a psycopathic monster on Death Row, really makes you turn the pages, and yet at the same time is layered, and very witty."

■ *Behind the Scenes at the Museum* by Kate Atkinson. (Doubleday, £14.99). "Such a confident novel that it is hard to believe it is her first. A huge book of interwoven stories about an ordinary family in York, it moves back and forth in time between the First World War and the present. It is enormously generous, very dramatic and very funny."

RACHEL CUSK

■ *Behind the Scenes at the Museum* by Kate Atkinson. (Doubleday, £14.99). "An old story of twins and mistaken identity, but a great novel and very funny. The history of a family from the point of view of a strong line of women, who soldier on while the men fall, as well as a book about what being a twin does to your identity."

■ *The Unconsoled* by Kazuo Ishiguro (Faber, £15.99). "An extremely underrated book, and the future will testify to its importance. Easily the best I have read this year."

■ *As Luck Would Have It* by Samuel Lock (Cape, £9.99). "A hilarious book about a young gay man in Knightsbridge in the 1950s trying to sort his life out. The narrator is very intrusive and keeps addressing the reader all the way through, which is such a good device and rather neglected."

JULIA NEUBERGER

■ *Konin* by Theo Richmond (Cape, £18.99). "A loving and imaginative reconstruction of a destroyed Jewish community."

■ *Paula* by Isabel Allende (Flamingo, £14.99). "A touching farewell to a daughter, through a mother's life story."

■ *Henry James' Midnight Song* by Carol de Chellis Hill (W. W. Norton, $11). "This was certainly the most amusing book I read all year, a literary and psychological romp through Vienna at the turn of the century. Brilliant."

LORD JENKINS

■ *Enigma* by Robert Harris (Hutchinson, £15.99). "This novel has held sway with me for several months."

■ *Casting Off* by Elizabeth Jane Howard (Macmillan, £15.99). "A recent addition to my pick of the year, this makes a quartet of Howard's Cazalet saga."

■ *The Birth, Life and Death of the Social Democratic Party* by Ivor Crewe and Anthony King (OUP, £25). "This, for me at least, is even more compelling than it is poignant."

MICHAEL DOBBS

■ *Muggeridge* by Richard Ingrams (HarperCollins, £18). "An excellently written book about a fascinating and sometimes brilliant character, made all the more enjoyable for me because his wife, Kitty, was a distant relative."

■ *Great Parliamentary Scandals* by Matthew Parris (Robson, £16.95). "A riotous read which reminds you that some of the most flawed men are also some of the greatest."

TERRY WAITE

■ *Penguin Portrait: Allen Lane and the Penguin Editors, 1935-1970*, edited by Steve Hare (Penguin, £12). "This is



Terry Waite

an excellent book for anyone who has read a few Penguin books over the years. Which, I suppose, is everybody."

■ *United States Essays 1952-92* by Gore Vidal (Abacus, £12.99). "I don't always agree with Vidal's opinions — he is an outrageous man in many ways — but he has an attractive, intelligent way of presenting those opinions, and a marvellous humorous ability."

■ *Graham Greene: The Man Within* by Michael Shelden (Mandarin, £7.99). "This is a beautifully written and constructed biography of Graham Greene, in the modern fashion of critical biography. But how many conclusions can you really draw about a personal life from the writing? I was fascinated, despite my reservations about Sheldon's conclusions."

LORD ANNAN

■ *Gladstone* by Roy Jenkins (Macmillan, £20). "Roy Jenkins has reversed the historian's role: this biography lets the present illuminate the past. He writes on Gladstone's budgets with the assurance of a former Chancellor of the Exchequer. He is critical, ironic, but never satirical, about the noblest, most maddening, most dynamic of all prime ministers who, putting nation before party, twice split the party he joined, a reckless intellectual, legendary orator, and prodigious churchman."

FRANCES FYFIELD

■ *So Little Done* by Theodore Dalrymple (Deutsch, £8.99). "This is a very enjoyable moral-philosophical book, albeit with a strong plot, about a humdrum serial-killer. It is told from prison, in the first person, by a man who, while working in the local authority housing department, has murdered 22 people on the waiting list. He uses philosophy to try to justify his crimes and challenges conventional morality, as well as being very witty."

■ *Driving My Father* by Susan Wicks (Faber, £9.99). "Half memoir, half novel, this is a lovely but unsentimental book about love and devotion and generosity. The narrator cares for her dying father and remembers how happy the family was in her youth. A nice change from all the fiction that focuses on dysfunctional families nowadays."

THE TIMES CRITICS' CHOICE

DERWENT MAY

ALBERT CAMUS'S novel *The First Man* (Hamish Hamilton, £14.99), published 35 years after his death is practically an autobiography. It described the haunting mixture of barrenness and joy in his poor Algerian childhood with extraordinary sensuous force.

D. J. Enright's "kind of commonplace book", *Interplay* (OUP £16.99), wove teasing thoughts around fascinating quotations.

LIBBY PURVES

ROSIE THOMAS'S *A Simple Life* (Heinemann, £12.99) hums with wisdom and a fine Grand Guignol plot in which a mother kidnaps her long-lost Down's syndrome daughter. Strangely escapist.

Otherwise, I am rapt by Amyr Klink's *Between Two Poles* (Bloomsbury, £16.99), the testament of a voyage from the South to North Poles by a poetic Brazilian singlehander inspired by penguins.

PENNY PERRICK

ANNE SCOTT-JAMES'S *Gardening Letters to my Daughter* (Michael Joseph, £12.99) went into a new edition this year. It makes your fingers long to curl around a trowel.

Lives of the Great Songs, edited by Tim De Lisle (Penguin, £6.99) is a piece of musical sleuthing that will fascinate anyone whose ever hummed along to Frankie or Ella.

PETER STOTHARD

MUCH of my youth was spent on Latin and Greek: so some of my middle age is spent wondering whether that youth was wasted. To read *The Oxford Book of Classical Verse in Translation* (OUP, £19.99), where Hadrian's dying address to his soul (*animula vagula blandula*) is rendered by Donne, Byron and Stevie Smith, was enough to reassure this doubting anglo-classicist for another year.

So too *Penguin Modern Poets (1)* (Penguin, £5): James Fenton is our finest poet of today and his *Out of Danger* is just one of many pieces which pull together the centuries.

Best book of the year was Salman Rushdie's *The Moor's Last Sigh* (Jonathan Cape, £15.99) on which *The Times* has already said enough: shame on the Booker judges.

ELIZABETH BUCHAN

GERMAINE GREER had me up to the small hours with her *Slip-Shod Sibyls* (Viking, £20), a showcase for a dazzling intellect and gritty courage.

Pat Barker's *The Ghost Road* (Viking, £15) challenges, appals, haunts and makes astonishing connections in an evocation of the First World War that will not easily be matched. A worthy Booker winner.

BRIAN MACARTHUR

I FINISHED *Casting Off* (Macmillan, £15.99), the fourth and final volume of Elizabeth Jane Howard's superbly crafted Cazalet Chronicle with a real sense of sorrow that the story is over. Also strongly recommended are David Guterson's slow-burning *Snow Falling on Cedars* (Bloomsbury, £5.99) and Robert Harris's *Enigma* (Hutchinson, £15.99).

MARY LOUDON

CHANG-RAE LEE'S *Native Speaker* (Granta, £9.99) is a stunning thriller cum love story. Highly original.

Behind the Scenes at the Museum by Kate Atkinson (Doubleday, £14.99) is a passionate exploration of family life. Written with enormous panache and wickedly funny, it will make you cry too.

DANIEL JOHNSON

DONALD PRATER'S *Thomas Mann: A Life* (OUP, £20) is the most incisive biography I have read this year.

Penelope Fitzgerald's *The Blue Flower* (Flamingo, £14.99) transports us to a remote and unfamiliar past (German Romanticism) with great sensitivity; *The Dreamer of Dreams* by Sean French (Granta, £13.99), by contrast, is an ultra-realistic novel about escapism; it is also very funny.

Hannah Arendt, Martin Heidegger by Elzbieta Ettinger (Yale, £10.95) is more improbable than any novel, devastating to both reputations, and quite mesmerising.

CHRISTINA KONING

I FOUND *Promised Lands* (Faber & Faber, £14.99), Jane Rogers's novel about the settlement of New South Wales in the 1780s, most compelling.

I also enjoyed *Uses and Abuses* (Faber & Faber, £8.99), Aldo Busi's scabrous and irreverent account of his travels in Europe and Latin America.

GILL HORNBY

ANNE TYLER was back on cracking form again, with *Ladder of Years* (Chatto & Windus, £14.99) — funny and sad as ever, with an added, healthy dose of uncharacteristic cynicism.

Giles Smith's wonderful *Lost in Music* (Picador, £12.99) is about his life in pop, as fan and performer, and you can only giggle and hum along.

MARCEL BERLINS

ELMORE LEONARD'S *Riding the Rap* (Viking, £15) is a portrait of lowlife, small-time America that shows him to be the most skilful purveyor of authentic dialogue in the business.

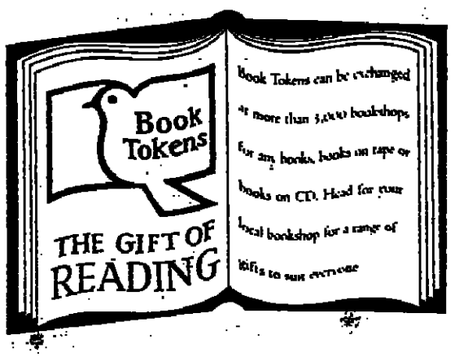
Lawrence Block's *The Burglar who Traded Ted Williams* (No Exit, £5.99) is drily witty, hip and warm.

PETER MILLAR

AN ELEGANTLY crafted historical thriller, Robert Harris's *Enigma* intertwines romance and espionage with the secret of one of the Second World War's darkest horror stories.

Back in the 1990s, Philip Kerr's *Gridiron* (Chatto & Windus, £14.99) is a high-tech version of Agatha Christie's *Ten Little Indians*, set in a sentient skyscraper gone off its trolley.

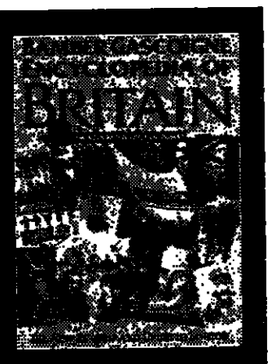




JUST GIVE THE WORD!
Looking for a *really* unusual present? If those you love love words, they'd love a gift subscription to
VERBATIM
THE LANGUAGE QUARTERLY
For just £11.50 post-free you can send this unique mix of erudite and light articles, comprehensive book reviews and lively correspondence anywhere in the world for a year (even as a present to yourself!)
VERBATIM
P.O. Box 199 (DT), Aylesbury, Bucks HP20 2HY
Tel: 01844 208474
Major credit cards
Foll reland 4 not pleased with first issue

THE MOST ACCLAIMED BOOK OF THE SEASON
M
MILLENNIUM
A history of our last thousand years
FELIPE FERNANDEZ-ARMESTO
'An engaging, and often enthralling, blockbuster of a book... a wonderfully entertaining read... bold, imaginative'
J.H. ELLIOT, *The Times*
'Awesome... there is no denying its terrific vitality, its originality, the immense range of its learning... I ended it awestruck'
IAN MORRIS, *Independent*
'This is windows history at its most dazzling... rollicking stuff'
SIMON JENKINS, *Sunday Times*
Out now in Bantam Press hardcover at Blackwells and other good bookshops.

Everything you ever wanted to know about Britain in one volume



(And it's not a bad Christmas present either)
BAMBER GASCOIGNE
ENCYCLOPEDIA OF
BRITAIN
The A–Z of Britain's Past & Present
THE NEW REVISED AND UPDATED EDITION
Out now at only £19.99

NEW ON CD: Prokofiev wrestles with an angel; Brendel goes after *Trout*; the Beatles empty the vault

OPERA

John Higgins

■ **PROKOFIEV**
The Fiery Angel
Gorchakova/Leiferkus/Kirov Orchestra/Gergiev
Philips 446 078-2 (2 CDs)★★★
Also on video, Philips PAL 070 198-3

THIS WAS the unlikely opera in which Galina Gorchakova showed Britain that she was a future international star, first at the Proms in 1991 and then the next year at Covent Garden. Prokofiev's uneven work of obsession and exorcism in medieval Cologne had not been seen at the Opera



Gorchakova: hard to beat

House before: nor has anyone risked reviving it since. But David Freeman's staging was a co-production with the Kirov and that house provides Philips's live recording.

A few years are likely to pass before anyone comes along to rival Gorchakova's Renata, who begins as a frightened, half-mad woman recalling her childhood obsession with "the fiery angel". Prokofiev pitches his distraught heroine straight into a 15-minute narration about the angel, a golden-haired youth who may or may not live only in Renata's imagination. With the help of her admirer, Ruprecht, she sets off to find him and ends up in a nunnery before being condemned to the stake for consorting with devils and demons.

At times Prokofiev, who provided his own libretto from Bryusov's symbolist novel, strays right up to the edge of hokum. It takes all the considerable combined strengths of Gorchakova and the orchestra, with Valery Gergiev underlining all the violence in the score, to haul him back from the brink. But rescue him they do, with much help from Sergei Leiferkus's Ruprecht, a down-to-earth knight all at sea in a world of sorcery.

As light relief, Prokofiev introduces that improbable comic knockabout pair, Faust and Mephistopheles. Konstantin Pluzhnikov is especially effective as Old Nick, who eats a serving boy instead of the mutton which is a bit slow in arriving.

The opera fades in the final nunnery act. It is not helped by a feeble Inquisitor from Vladimir Ognovenko, the one weak link in the cast. Here it is well worth turning to Brian Large's excellent video, where the jock-strapped spectres who have haunted Renata throughout the opera eventually couple with naked ladies. Such things would never have been permitted when St Petersburg was Leningrad.

ORCHESTRAL

Barry Millington

■ **MACCUNN**
Land of the Mountain and Flood: Jeanie Deans (excerpts), etc
BBC Scottish Symphony Orchestra/Brabbins
Hyperion CDA66815★★★

■ **PARRY**
Piano Concerto in F Sharp
STANFORD
Piano Concerto No 1 in G
Lane/BBC Scottish Symphony Orchestra/Brabbins
Hyperion CDA66820★★★

HERE are two more splendid recordings from the ever-imaginative Hyperion label, both featuring little-known music in performances by the BBC Scottish Symphony Orchestra under Martyn Brabbins. Hamish MacCunn was a Scottish composer (1868-1916), highly regarded in his time as a conductor and teacher. He is now remembered only for the concert overture *Land of the Mountain and Flood*, composed at the age of 18. Like the two ballades also recorded here — *The Dowie Dens o' Yarrow* and *The Ship o' the Fiend* — it conjures the brooding atmosphere of the glens with a strongly individual voice.

Even more welcome are the excerpts from MacCunn's masterpiece, the opera *Jeanie Deans*, described by *Opera Grove* as "the finest serious opera of the late Victorian period". Based on Scott's powerful story *Heart of Midlothian*, *Jeanie Deans*, despite some weak word-setting, is a work crying out to be recorded complete. For the time being we must make do with these excerpts, beautifully sung by Janice Watson, Lisa Milne, Stephen Gadd and others.

The Parry and Stanford concertos, both recorded for the first time, are the latest instalment in Hyperion's excellent "Romantic Piano Concerto" series. The Parry, in the exotic key of F sharp major, had not been heard for a century until the scholar Jeremy Dibble was commissioned last year by the Lloyd's Music Foundation to prepare a performing edition. Lloyd's then brought about a private performance (on two pianos), and the first public performance in modern times was on Radio 3's series *Fairest Isle*.

Having heard the work a number of times over the past 18 months, I find myself increasingly drawn to it, especially the contemplative slow movement. But the Stanford (also previously unpublished and edited for this recording by Dibble) is perhaps even more attractive, with its constant melodic invention and resourceful structure. These two works, rescued from undeserved oblivion, are well served by Piers Lane's assured performances.

CHAMBER

Hilary Finch

■ **SCHUBERT**
Trout Quintet
MOZART
Piano Quartet
Brendel/Zehetmair/Zimmermann, etc
Philips 446 001-2★★

ON ONE of the surprisingly few recordings to twin Schubert's *Trout Quintet* with Mozart's G minor Piano Quartet, Alfred Brendel is joined by a cunningly chosen line-up of younger colleagues for what is doubtless a welcome bout of chamber-music making.

It is good to hear Brendel in collaborative mode, though the violin of Thomas Zehetmair is one of the main delights here. The players move into a sleepy backwater for the central movement, and



Brendel: collaborative

the *Trout* itself basks in languid autumnal light until the hunt is up, when each barbed phrase tells.

For the Mozart Piano Quartet, Zehetmair, together with Tabea Zimmermann on viola and Richard Duren on cello, provide a firm yet supple ensemble for Brendel in the outer movements (his playing here is reminiscent of his early Mozart concerto performances) and strong impetus for a sturdy central *Andante*.

POP ALBUM

David Sinclair

■ **THE BEATLES**
Anthology 1
Apple/EMI 8 34445 (2 CDs)★

AFTER the intoxicating hype surrounding the opening track, *Free as a Bird*, comes the sobering reality of a two-hour dig through another raft of substandard recordings and snippets of speech, similar to last year's immensely successful *Live at the BBC*.

Some of it is virtually unlistenable, and most superfluous to the great body of Beatles work that already exists. But rock archivists and



The Beatles: dusty vaults

Beatles completists will spend hours poring over the scrupulously annotated sleeve notes and pondering the dubious merits of numerous rare demos, alternative takes and live recordings retrieved from some very dusty vaults.

POP SINGLE

David Sinclair

■ **PUSHERMAN**
First Time
Ignition IGN CSCD-E★★

PUSHERMAN pull off the neat trick of incorporating the crude, bluesy tones of slide guitar and harmonica into a sound that is unsettlingly strange and modern on their debut single. Screechy guitars, druggy lyrics and a palpably wasted aura lend a feeling of lazy immensity.

JAZZ

Clive Davis

■ **URI CAINE**
Toys
JMT 514022-2★★★

POST-BOP piano is often all velocity and no feeling: listening to several albums in one sitting can be as enervating as watching an ultra-competent typist impassively hammering out 500 words a minute. Uri Caine, a New York musician who visited London in the company of Annie Ross not so long ago, can detonate the pyrotechnics when the mood takes him, yet there is much more to his music than mere muscle and surface dexterity.

When he was accompanying Ross, Caine impressed with his idiosyncratic sense of time, his angular phrasing and his aversion to clichés. The compositions on this album are much spikier and unyielding, but underneath lurks the same thoughtful sensibility, the same gift for the unexpected turn of phrase.

Don Alias's restless percussion immediately brings a fresh dynamic to the band's performances, and Caine's careful juggling of the instrumentation keeps staleness at bay. Trombone, trumpet and Gary Thomas's tenor saxophone are used sparingly, and on *Canteloupe Island* (one of two outstanding Herbie Hancock numbers, along with the title tune) Caine indulges in a funky duet with the wayward clarinettist Don Byron, whose contribution is unusually disciplined. Bassist Dave Holland and Ralph Peterson provide a reassuring presence whenever the soloists seem about to stray too far.

★ *Worth hearing*
★★ *Worth considering*
★★★ *Worth buying*

NEW ON VIDEO: Raving royal, Pfeiffer's false start, bringing home the Bacon, and a street-fighting Kylie

■ **THE MADNESS OF KING GEORGE**
Columbia TriStar, PG, 1994

NIGEL HAWTHORNE reigns supreme as George III, racked with mental, physical and political agonies in the film version of Alan Bennett's play. Nicholas Hytner, the original stage director, makes the most of cinema's opportunities for period display and location shooting, and the camera pulls you into the king's plight. Excellent support from Helen Mirren as the devoted Queen Charlotte; Rupert Everett as the fat and fatuous Prince of Wales; and Ian Holm as the maverick doctor who temporarily eases the king's torment. Available to rent.

■ **THE AMERICAN SOLDIER**
Connoisseur, 15, 1970

AN EARLY example of Rainer Werner Fassbinder's talent for taking movie clichés and twisting them into something personal. The hero is a Vietnam combatant of German descent, played by Karl Scheydt, who returns from duty and puts his killing skills to work in the Munich underworld. Costumes, props and gestures are drawn from Hollywood gangster movies; but the film's cynicism and black humour create a bizarre and fascinating parallel universe.

■ **FALLING IN LOVE AGAIN**
Arrow, 12, 1979

"INTRODUCING Michelle Pfeiffer as Sue Wellington." Well, we all have to start somewhere, although it is hard to detect Pfeiffer's later excellence in this awfully contrived piece of fluff about a Bronx youth's 1940s courtship of a Wasp goddess with long hair, unflattering dresses and upper-class vowels. Matters are not helped by the contemporary frame put around the story: the boy grows up to be Elliott Gould, and Pfeiffer matures into Susannah York. Directed, produced and co-written by 20-year-old Steven Paul, a man not afraid of overstretching himself.



Majestic mania: Nigel Hawthorne gives an electrifying performance as the king in Nicholas Hytner's *The Madness of King George*

■ **FRANCIS BACON**
Phaedon Video, E, 1985

JOIN Francis Bacon and Melvyn Bragg for lunch as they chew over the painter's artistic philosophy. Wade through the photos and clippings on Bacon's studio floor and tour the Tate Gallery's 1985 Bacon retrospective. This is a particularly fascinating documentary profile. Others in Phaidon's latest batch of releases include studies of Roy Lichtenstein, Annie Leibovitz and Hockney's photographic collages of the 1980s.

■ **RICHIE RICH**
Warner, PG, 1994

NOT a film to win Macaulay Culkin new friends: as the cosseted son of zillionaire parents, he mugs his way through this strenuous comedy inspired by comic-book characters. In the course of the plot, he learns the value of friendship with impoverished kids: hard to square this with the Culkin money-making machine, or the film's dull, expensive trappings. Available to rent.

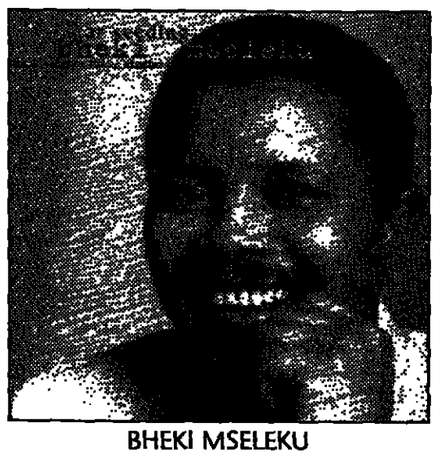
■ **STREET FIGHTER**
20:20 Vision, 12, 1994

CHARACTERS in a video game do not necessarily make good live-action figures, and all the furious action in the world cannot kick this movie spin-off into life. It has its compensations, though: such as Jean-Claude Van Damme as a dashing UN-type troop commander; and Kylie Minogue as his right-hand girl, getting her lips round thankless dialogue. Raul Julia wastes his fading energies as a mad general out to conquer the world. A rental release.

GEOFF BROWN

TOWER RECORDS • VIDEO • BOOKS

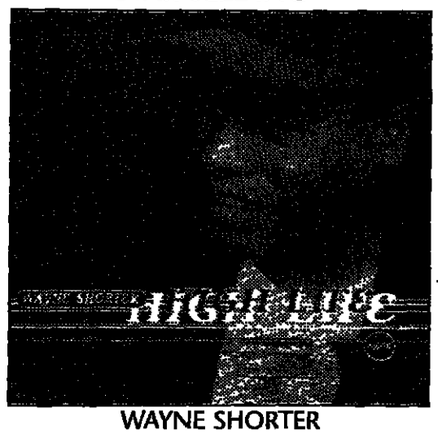
WE'RE OPEN NIGHTS & SUNDAYS



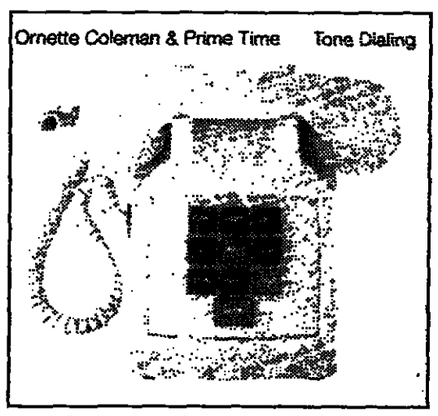
BHEKI MSELEKU
STAR SEEDING



JOHN McLAUGHLIN
AFTER THE RAIN



WAYNE SHORTER
HIGH LIFE



ORNETTE COLEMAN & PRIME TIME
TONE DIALING

Sale ends 6th Dec UK prices only

CDS £11.99 PER DISC

THE TOWER DIFFERENCE IS SELECTION

PICCADILLY 0171 439 2500 | KINGSTON 0181 546 2500 | KENSINGTON 0171 938 3511 | BAYSWATER 0171 229 4550 | GLASGOW 0141 204 2500 | DUBLIN 01 671 3250

THE TIMES

PASSPORT OFFERS

FROM MUSEUMS AND GALLERIES



Street Musicians, St Petersburg c.1800 by William Garrick

EDINBURGH, EH2
The Carrick Family in Russia
at The Scottish National Portrait Gallery

Featuring 40 photographs by Edinburgh born William Carrick, this exhibition chronicles through photographs, water-colours and oil paintings, the changing fortunes of a Scottish family in Russia. Carrick's 19th century photographs also document a society on the eve of revolution.

Passport holders entitled to 10% reduction on shop purchases
1 Queen Street, Tel: 0131 556 8921
Mon-Sat 10am-5pm (Sun 2pm-5pm)
Exhibition runs until Jan 21 (closed Dec 25-26 & Jan 1-2)

LONDON, W1
David Hockney Drawing Retrospective
at The Royal Academy

The exhibition of 176 works by one of the most important living British artists includes portraits, landscapes, still-lifes and images of California and other places that the artist has visited. Many have not been shown before.

Passport holders are entitled to take two young people up to age 18 free of charge
Burlington House, Piccadilly
Tel: 0171 439 7438
Daily 10am-6pm (5.30pm last entry)
Exhibition runs until Jan 28 (closed Dec 24-26)

WITNEY, OXON
Advent Weekend at Cogges Manor Farm

The working museum, covering the site's 1,000 year history, will be open only on December 2 and 3. Activities include: traditional preparations for Christmas; a wooden toy maker; Mummers travelling troupe; carols; cooking in a Victorian kitchen and making traditional evergreen decorations.

Passport holders are entitled to two for one admission
See signposts local and A40 Oxford-Burford
Tel: 01993 772602
Event takes place only December 2-3 11am-4pm

RUNCORN, CHESHIRE
Tree dressing at Norton Priory

Visit the 800 year old undercroft (crypt) in the Priory, which is decorated for Christmas. Then watch a tree dressing festival in the 100 year old pear orchard (Cheshire Orchards Project) where local groups decorate trees and then perform an open air programme (ultimately by lantern light).

Passport holders are entitled to two for one admission
Tudor Road, Manor Park. Tel: 01928 569 895
Priory open noon-4pm
Tree dressing starts at noon
Event takes place only on December 3

ALL THESE SPECIAL OFFERS ARE AVAILABLE TO HOLDERS OF THE TIMES-BARCLAYS PREMIER MUSEUMS AND GALLERIES PASSPORT.

If you would like a passport, send your name, address and a first class stamp loose in the envelope to: The Times Museums and Galleries Passport Offer, Spero Communications, PO Box 349, Maidstone, Kent ME15 6YU.

BARCLAYS PREMIER
The Gold Charge Card From Barclays

هكذا من الاصل

هكذا من الاصل

SKIING: **Doug Sager** finds a resort that persuades him of the joys of short breaks in the snow

Off piste for a wild weekend

Weekend skiing can be the worst of all possible worlds. A four-day fling for the price of a week's holiday, a fervid flight to the airport during the evening rush hour to get away, a panic after a full day's skiing to make the last flight back on Monday, and feeling like a zombie in the office for the rest of the week.

That is a *not* untypical view of weekend skiing from the uninitiated, and a *not* entirely inaccurate one from the adept. Weekend skiing *is* bad economics: flights are an absolute cost, whether amortised over four days or a fortnight, and scheduled flights cost more than Saturday charters. Personally, I'd always considered weekend skiing rather in bad taste, too; the last flight of the yuppie, as it were.

Peter Matza, a veteran of six years' weekending with FlexiSki in Courchevel and Flaine in France, and Wengen in Switzerland, does not agree. "I can't deny that the absolute cost is there," he says, "but the rationale is being able to leave your office, arrive five hours later in the Alps and take off skiing first thing the next morning."

Mr Matza fits the weekender profile perfectly. He's a 36-year-old City financial officer, and he supplements annual ski holidays of a week or two with a four-day weekend early in January and another, in these years of excellent spring snow, around Easter. "For me," he explains, "a weekend is as good as a week. Whatever rut you're in at the office, you get an instant shock because of the sudden change of environment."

Another weekend veteran, and serious off-piste skier, Roddy McKean, a London lawyer, relies on his four or five short breaks in the Alps, as "a way of getting in extra skiing without using my limited holiday time".

As a form of therapy, weekend skiing might work out comparatively inexpensive. There is no denying that weekenders ski and party at an accelerated pace, particularly the corporate and incentive groups which, for tour operators, are by far the most lucrative segment of the winter holiday business.

According to Britain's two leading weekend specialists, Ski Weekend and FlexiSki, clients fit into a distinct market profile. They typically take two to five "weekend" holidays, of an average four days each. They are generally professional people — almost as many women as men — who have more money than time. In fact, weekend firms report a noticeable increase in skiers of both sexes travelling on their own among the core client population aged between 25 and 45. A FlexiSki four-day weekend, with hotel, costs between £570 and £1,090, including flights.

The weekend ski business seems a good one to be in. During a year in which mainstream operators report drastically reduced bookings to Switzerland, FlexiSki is booked out from January to March in Verbier, the Swiss resort with the most expensive lift passes in Europe.

In France, Ski Weekend reports from its base in Chamonix a continued growth of 30 per cent a year, and 75 per cent of weekenders return for more. And in Courchevel, FlexiSki has just announced its acquisition of Lodge Nogentil, the former luxury hotel that is probably the best-appointed British-owned hostelry in the Alps. It has, incidentally, been renamed The Lodge.

I booked in last winter for three days of skiing the manicured slopes of the Trois Vallées. FlexiSki gives clients entry to Russian evenings at La Bergerie. The shows, with dancing girls and gallon jugs of vodka, earn rave reviews from the bankers and medical men who make up its corporate clientele, bringing in 80 per cent of FlexiSki's revenues.

But even as an ordinary client, accompanied by FlexiSki personnel, I noticed that the welcome from Courchevel's elegant Bellecôte dining room was much warmer than that dished out to the average British package tourist, who is not always politely received by the French in the Trois Vallées.

FlexiSki can lay on jet flights from London City Airport direct to the airport in Courchevel, or to Lyons for a two-hour transfer. It can also arrange a weekend to Verbier only a few hours before the final Thursday-evening flight to Geneva. There is flexibility for day trips and long-haul, ten-day "double weekend" holidays centres on scheduled flights, lightning transfers and instant access to resort hotel rooms, which are often otherwise restricted to guests staying a minimum of seven days.

My final conversion to weekend skiing came in Courchevel while I was waist-deep in shifting snow high in the notorious Trifides *couloir* above La Grave. Skiing there with Gavin Foster of Ski Weekend and the La Grave master guide Bruno Gardent, I had the best snow experience of the entire season. The danger of La Grave has been well illustrated in newspaper accounts of the fatal accident there last spring involving British ski writers. The thrill of exploring Europe's most unadulterated expression of the *ski sauvage* ethos is one for which any serious skier will happily endure a tedious three-hour transfer by private car.

Ski Weekend whisked us out of the door of Geneva airport into arranged cars and along the motorway towards Grenoble in time to arrive at the humble Auberge Edelweiss for dinner. Cecile and Vincent, who run Edelweiss as an old-fashioned country inn with impeccable bourgeois cuisine, also act as foster parents to the small army of stunt skiers and filmmakers who flock into La Grave from around the world.

Ski Weekend's La Grave crowd were all experienced off-piste weekenders, many of them veterans of previous La Grave excursions. Ski Weekend makes a policy of using only highly experienced local mountain guides, where other off-piste firms often import British guides who don't live in the area they are skiing. This policy paid off handsomely when snowstorms closed La Grave's lift system to all skiers not accompanied, as we were, by local guides.

A week of skiing cannot escape some longueurs. A four-day weekend with the men and women I skied with in La Grave is more work than two weeks of pottering around the pistes in any other resort I can think of. Despite all the powder snow you could eat and *couloirs* and glaciers still unmarked by skis, I was ready after four days to go home, while I could still walk.

DOUG SAGER



La Grave: the danger of skiing there has been well-publicised, but it has hardly deterred enthusiasts

Sloping off

☐ The two leaders in weekend skiing are Ski Weekend (01367 241636) and FlexiSki (01490 440445). Ski Weekend employs up to 25 mountain guides and instructors a week at its permanent base in Chamonix, the big-name resort with the quickest transfer time in the Alps.

☐ Ski Weekend serves skiers of all abilities, but is at its best off piste with top guides in Chamonix and in the cult resort La Grave.

☐ FlexiSki offers hard-core skiing in Verbier, within 90 minutes of transfer from Geneva. FlexiSki staff enjoy honorary status in Courchevel, where their corporate and short-break luxury holidays emphasise Courchevel's unequalled reputation for wild nightlife and smooth pistes.

☐ Collineige (01276 24262) weekends in Chamonix offer the option of a mountain guide and accommodation in distinctive chalets.

☐ Alpine Answers (0181-871 4656), the independent ski consultants, can arrange good value weekends, with meals, at a British-owned chalet in Megève.

JANE SPENCER



● *Exercises extracted from* Skilegs, *by Tessa Coker, available from the Ski Club of Great Britain, 118 Eaton Square, London SW1W 9AF, £2.50 including p&p.* The Times *cannot be held responsible for any injuries resulting from or sustained while carrying out the exercises and movements described.*

COLLECT 30 TOKENS FOR A CHANCE TO WIN £20,000 CASH FOR AN 80-DAY HOLIDAY OF A LIFETIME — PLUS SAVE 10% ON ALL HOLIDAYS FEATURED

Win a holiday worth £3,500

Today and every day until the end of December, *The Times* and *The Sunday Times* are offering readers the exclusive chance to win one of 80 holidays for two worth more than £150,000 in total. You can also get ten per cent off all the holidays featured in our Around the World adventure.

Plus there is an opportunity to win £20,000 cash for an 80-day holiday of a lifetime.

Our series of 80 holidays around the world began in Europe, continued to South America with exciting tours of Belize, Chile, Argentina, Peru and Brazil; then to Pakistan, the jungles of India, Sri Lanka and Nepal. There were luxurious holidays to seven paradise resorts in the Caribbean and individually tailored safaris to Kenya, Zimbabwe, Botswana and South Africa. Last week there were trips to Thailand, Malaysia and Hong Kong.

Today we begin a week of holidays to the Middle East, beginning in the Arabian peninsular to one of the least known countries, Yemen. After centuries of virtual isolation, the doors to tourism have recently opened revealing spectacular scenery and decorative architecture.

You will also have a chance to win holidays to the magical city of Petra, to Syria, to Lebanon, Israel and Oman.

The tours are operated by Cox & Kings who have catered for discerning travellers for over two hundred years.

TEN PER CENT DISCOUNTS
Readers can take advantage of an exclusive ten per cent discount on every holiday featured during our 80-day *Around the World* competition. Many of them include five-star accommodation, superb meals, excursions led by qualified guides, safaris and sightseeing.

To get brochures for the holidays featured in previous weeks, please write to:
The Times Brochure Service, PO Box 9, Dunoon, Argyll, PA23 8QQ.

Bookings should be made through Cox & Kings before February 28, 1996. All other terms and conditions relating to these holiday competitions and offers are contained in the brochures.



Silver ornaments adorn a woman from eastern Yemen

HOW TO WIN £20,000
Collect 30 of the 80 tokens which will appear every day in *The Times* and *The Sunday Times* until December 28, for the chance to win £20,000 cash to spend on an 80-day holiday of a lifetime. The winner will be given help to work out a holiday itinerary.

Attach your 30 differently numbered tokens to the completed entry form below and you will be entered into our prize draw. Readers may collect 60 tokens for two chances of winning.

Previously published tokens may be obtained free of charge by sending a sae to:
The Times/Sunday Times Holiday of a Lifetime Competition, Token Request, PO Box 480, London E1 9DN.

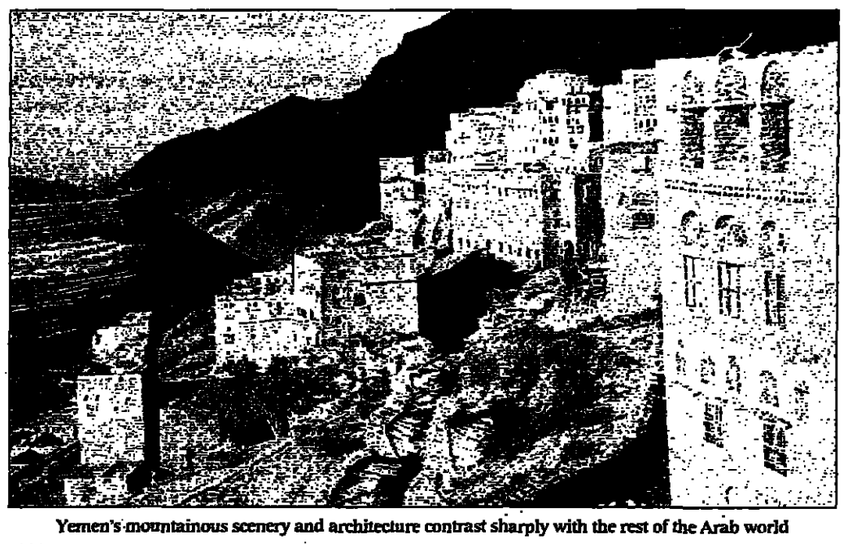
A maximum of four tokens can be supplied per application.

HOLIDAY PRIZE WINNERS:
The winner of our holiday to Hong Kong is: Dr J Dalgleish of Plymouth; the winner of our holiday to Thailand is: Ms C Philips of Bromsgrove, Worcs; the winner of our holiday to Singapore and Sentosa Island is: Mr P Conway of Winchester, Hants; the winner of our holiday to Penang, Malaysia, is Mr S Joynson of Glen Vine, Isle of Man.

Cox & Kings
FOUNDED 1758

FOR YOUR 10% HOLIDAY DISCOUNT CALL FOR A BROCHURE ON: 01369 70 77 11

14 days for two in Yemen to be won



Yemen's mountainous scenery and architecture contrast sharply with the rest of the Arab world

Today's prize, a 14-day trip to the land of the Queen of Sheba, takes you to the former republics of North and South Yemen visiting Marib, Shibam and Seyun and then down to the port of Mukalla on the Gulf of Aden.

ITINERARY:
Day 1 Fly to San'a, on Gulf Air, via Bahrain. **Days 2-3** Stay at the Taj Sheba Hotel and go sightseeing in San'a. **Day 4** Drive to Baraquish and on to the ancient village of Marib. Stay at the Bilquis Hotel. **Day 5** Led by a Bedouin guide, cross the desert to Old Shabwa and Seyun, "town of a million palm trees", see the Sultan's Palace, the Tomb of Habshi and the Souq. Stay at the Al Salaam hotel in Seyun. **Day 6** Visit Shibam with its mud-built "skyscrapers", and Tarim and Ainat. **Day 7** Drive to Mukalla, a prosperous seaport, via Al Hajarain, Sif, Wadi Doan, Bada, Rashid and Khuriba. **Day 8** Tour Mukalla and fly back to San'a. **Day 9** Visit Wadi Dhahar, Thula, Shibam, Kawkaban and Hababa. **Day 10** Drive via the central highlands to Ibb and Jibla. Stay overnight in Taiz at the Royal Hotel. **Day 11** Explore the colourful town of Taiz then drive to Zabid, one of the oldest towns in Yemen. Continue to Bayt al Fakhi and Hodeidah. **Day 12** Visit the mountain villages of Manakha, al Hajara and Bayt al Amir. **Days 13-14** Return to London

DATES OF DEPARTURE
March 2, April 6, October 12 and November 16, 1996. All departure dates are subject to availability.

The price, with our exclusive 10 per cent discount, is £1,615 (down from £1,795) and includes flights, 11 nights twinshare accommodation, local guide to accompany you on excursions, full board, transfers and sightseeing as detailed in the itinerary, a brief summary of which is reproduced here.

HOW TO ENTER

For your chance to win today's prize, phone your answers to the two questions below on our competition hotline: 0891 40 50 34 before midnight tonight. Calls are charged at 39p per minute cheap rate and 49p at all other times.
The winner will be selected at random from all correct entries received. Normal *Times* Newspapers competition rules apply.

THE QUESTIONS
1. The "skyscrapers" at Shibam are built of what?
2. Yemen was once home to which queen?

THE TIMES
Around the World in 80 Days
£20,000
TOKEN 48

AROUND THE WORLD IN 80 DAYS PRIZE DRAW ENTRY FORM

I enclose 30 tokens from *The Times/Sunday Times* and wish to enter the prize draw. Send to: Around The World Prize Draw, PO Box 6885, London E2 8SR. Closing date Friday January 12, 1996

Mr/Mrs/Miss/Ms ..... First Name .....

Surname .....

Address .....

..... Postcode .....

It would help us if you answered these four questions:

1. Which of the following age groups do you fall into? (Please tick box)
1) 15-24 ☐ 2) 25-34 ☐ 3) 35-44 ☐
4) 45-54 ☐ 5) 55-64 ☐ 6) 65+ ☐

2. Which national daily newspaper(s) do you buy regularly (4-6 copies) during the week?

3. Which national daily newspaper(s) do you buy occasionally (3 copies or less) during the week?

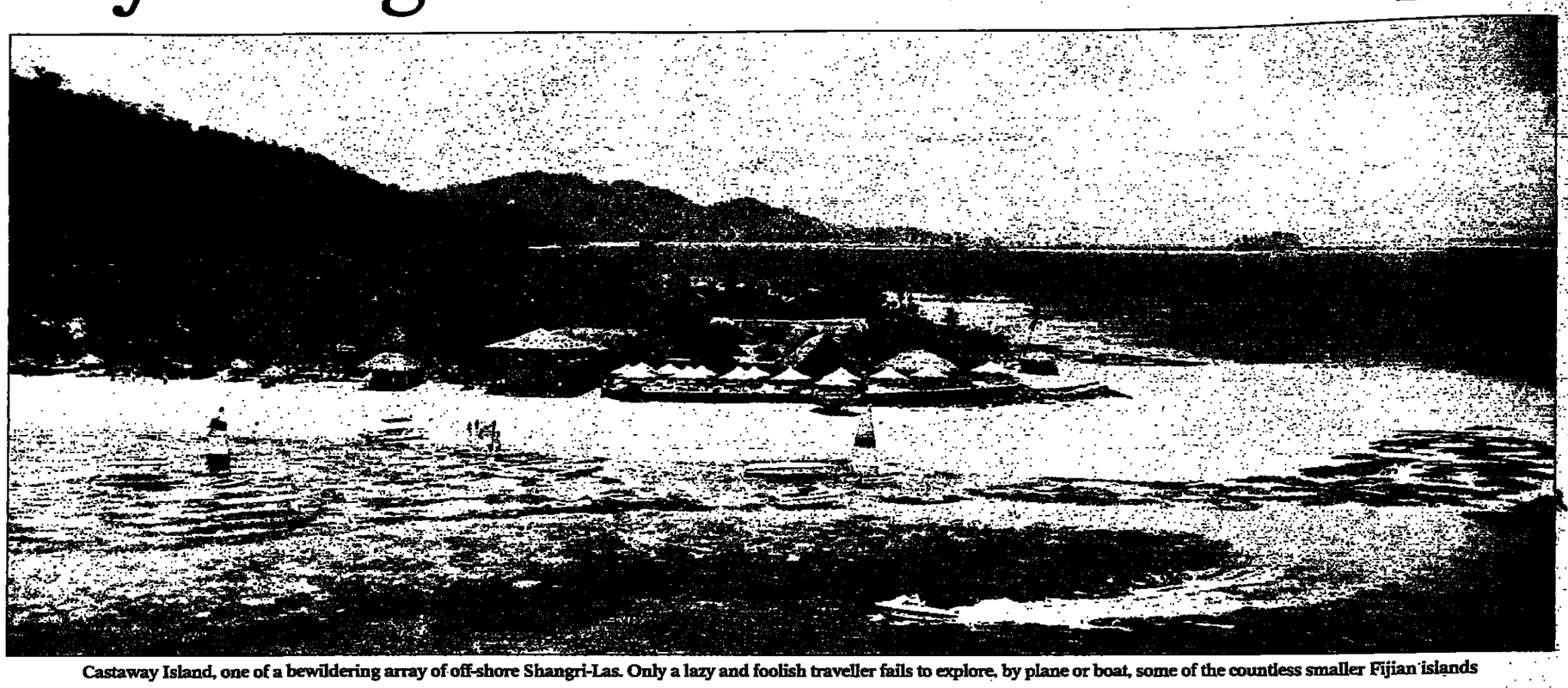
4. Which national Sunday newspaper(s) do you buy regularly (2-4 copies a month)?

Times Newspapers and its marketing partners would like to inform you of future products and offers. If you would prefer not to receive such information, please tick here. ☐

IN THE SUNDAY TIMES TOMORROW: WIN A TOUR OF SYRIA AND LEBANON

SOUTH PACIFIC: **Anthony Holden** visits the tropical idylls of Fiji and Western Samoa

A bounty of lagoons and lush landscapes



Castaway Island, one of a bewildering array of off-shore Shangri-Las. Only a lazy and foolish traveller fails to explore, by plane or boat, some of the countless smaller Fijian islands

Captain William Bligh of the infamous *HMS Bounty* never seemed to me the most enviable figure in British maritime history — until I visited Fiji. If you're going to be cast adrift by a bunch of macho mutineers, I can think of worse places for an unplanned sojourn.

In those days, of course, the locals tended to regard tourists as just another course for dinner, to be marinated in coconut juice before roasting gently among the papayas and sweet potatoes. Two centuries on, I am pleased to report, the natives are among the friendliest on earth, in some of its most extravagantly beautiful surroundings.

That Bligh survived to tell the tale is witnessed by the straits named after him, marking his perilous passage from Tonga to Viti Levu, the largest of the 330 islands that today comprise the independent republic of Fiji. Where he was chased away by cannibals, I was greeted with a garland of frangipani, and welcoming cries of "*Bula!*", the multi-purpose greeting that follows you everywhere.

The pallid European visitor has already enjoyed tantalising glimpses from the air of the lush volcanic landscape and impossibly turquoise lagoons below — if only through the bleariest of eyes. After two all-day stints aboard a 747, relieved only when cast adrift by Air New Zealand for a brief Los Angeles stopover, the first thing you want to do is slump in one of the ritzy resort hotels within reach of Nadi international airport.

Packaged Americans may choose the Sheraton, and fun-lovers the Fijian, but connoisseurs of the good life head for the Regent of Denarau Island, a luxury Four Seasons resort where Michael Kemp, a Lancastrian, leads a smiling staff outnumbering guests by at least two to one, offering so much choice amid its five restaurants that they say you can stay a month without eating the same meal twice.

The first thing to do, while surveying the pellucid Pacific with a wild surmise, is to take off your watch. You're not going to need it on "Fiji time", the locals' own, self-mocking name for their laid-back version of Spain's *mañana*. Time itself seems to melt in the South Pacific sun, which beams tirelessly down on attractions beyond the obvious water sports and championship golf course: a 2,000-species orchid garden, for instance, started by the late Raymond Burr, television's Perry Mason, and the human cooking-pit at the Tavuni Hill fort.

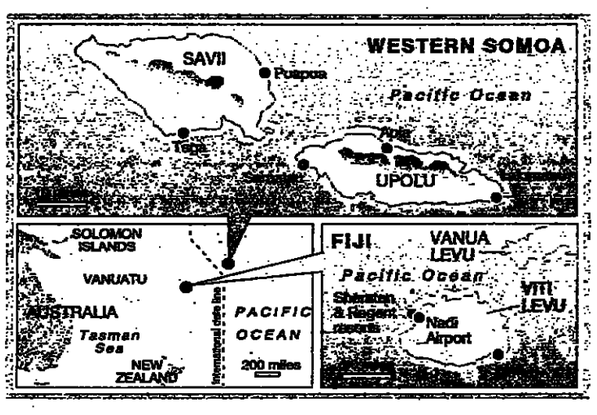
Fijian pride in their fierce warrior tradition is by night reflected in wild, exuberant grass-skirt dancing, noticeably more aggressive than similar entertainments in neighbouring islands. Avoid the front row — or prepare to be showered in sweat by the Pavarotti-scale Nureyev who comes at you with a distinctly worrying spear.

Prepare also to suspend your disbelief at the ancient Fijian rite of fire-walking. It's easy to scoff as native dancers stoke the flames before holy men, who are obliged to spend the previous fortnight shunning women and coconuts, tread a majestic path across white-hot stepping stones. If you're not convinced, check out those stones afterwards. I did, and I won't be trying it at home.

Be sure to accept the invitation of local villagers to join them for dinner cooked in their *lovo*, an underground oven. After the ceremonial drinking of *kava* — a narcotic extract of shrub roots, which you must down in one (none too thrilling) gulp — you will feast cross-legged on suckling pig and home-grown vegetables before a lusty Fijian knees-up.

When it comes to lighting the fire, today's Fijian villagers may no longer need to rub two sticks together, as older tribesmen will expertly demonstrate. But the native lifestyle has otherwise changed little over the past few hundred years, as can be seen in a waterborne tour of traditional arts and crafts at the Pacific Harbour Cultural Centre. Amid the coral jewellery on sale here, or in nearby Sigatoka market, you can haggle for hand-carved wife-beating clubs and human brain-eating forks.

All this and more could well beguile a week on Viti Levu alone. But the entire Fijian archipelago,



covering more than 275,000 square miles of the South Pacific, offers a bewildering array of offshore Shangri-Las. It is a lazy and indeed foolish traveller who goes all that way without venturing beyond the diverse delights along the coastal road between Nadi (pronounced "Nandi") and the cosmopolitan bustle of Suva, Fiji's capital.

By plane or boat there are countless smaller Fijian islands to explore, ringed by beaches so archetypally white-sanded and palm-fringed that you half-expect to bump into Robinson Crusoe or Long John Silver, if not Sue Lawley. I opted for the two-hour ferry ride from Denarau marina to Castaway Island. As its clutch of thatched cottages (*bures*) approached over the azure horizon, I could feel my skin, then my soul sloughing off months of London grime. By the time the hotel band piped me ashore with a Fijian song of welcome, as if I were another Bligh landing in happier times, I was ready for some serious relaxation. After an arduous bout of beach reading, punctuated by several rums, I felt obliged to work it all off with a trip to the horizon by jet-ski. A snooze beneath the fan in my *bure* and it was soon time for more cocktails in the Sundowner Bar, the perfect place to watch that unique South Pacific sunset, followed by a beach barbecue.

There can be few more romantic places than a Fijian shore beneath the moonlight. For the unattached, however, a word of warning. If a Fijian maiden wears her flower behind her left ear, she is "available". Behind her right, she is not. If you can't tell your left from your right, especially after too much rum, beware. Even out here, on your fantasy island, those fire-dancing warriors are lurking amid the palms.

How to get there

☐ **The author was a guest of Kuoni Travel (01306 741111), the Tourism Council of the South Pacific (0181-392 1838) and Air New Zealand (0181-741 2299).**

☐ **Fiji and Western Samoa are South Pacific stopovers offered by Kuoni (01306 741111) in its return air fare to Auckland, Christchurch or Wellington, from £919 to £1,500.**

☐ **Rooms at any of the resort hotels mentioned can be booked in the UK via Kuoni.**

Russian Waterways of the

GOLDEN RING

linking St Petersburg and Moscow along the quiet rivers, lakes and canals of Russia

10 nights from £595.00*

The opening of the waterways between St Petersburg and Moscow allows us to link a visit to two great cities with a relaxing cruise that travels the Neva River, Lake Ladoga, the Svir River, Lake Onega, the Baltic Canal, White Lake, the Volga River and finally the Moscow and Volga Canal. This intricate system of waterways has a beauty that is hard to describe. Serene, peaceful and timeless with silver birch and pine forests, sandy shores, calm flowing water and spectacular late sunsets, in these realms of the 'White Nights'. Calls will be at such historic towns as Uglich, where the blue cupolas decorated with the golden stars of the riverside church make a stunning landmark.



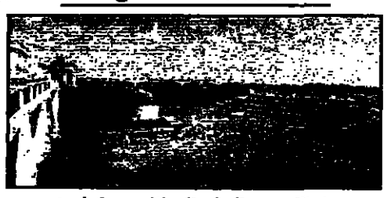
For many the visit to Kizhi Island in Lake Onega will be the highlight of the waterway journey. Here the magnificent Church of the Transfiguration with its 22 shimmering grey domes in three tiers are more than a match for the fairytale splendour of Moscow's St Basil's. From here we cruise through the fascinating waterway system through Goritsy to the cities of the Golden Ring, stopping at Yaroslavl and Uglich on the mighty Volga. These magical cities of Holy Russia still preserve their medieval kremlins, fortified monasteries and churches, in surroundings remote from the modern world.

For this journey we have selected the MS Karamzin which, although not as high a standard as our other vessel the MV Kirov, offers very good facilities considering the competitive tariff. This is especially relevant in view of the high hotel prices now applied in Russia due to the westernisation of the hotels. This tour will therefore appeal to those wishing to see unspoilt parts of Russia from an economical and comfortable base.

The MS Karamzin

This comfortable, well-maintained ship was built in Germany and partially renovated this year. All cabins are outside with large picture window (except those on the Lower Deck that have two portholes), private shower, toilet and individual temperature control; the ship is fully air-conditioned. The bright, pleasant restaurant has windows on three sides offering views as you dine. Cuisine (Russian and Continental) is adjusted to western taste. There is a main lounge/bar with live music, several more lounges, a souvenir shop, beauty shop and ample deck space. Laundry service is available and a medical doctor is on board.

Because the ship is now under Western management, you can expect many upgraded amenities (including quality towels, soap, toilet paper, coffee) and better food, service, cruise director and staff.



Itinerary

Day 1 Fly from London Gatwick to St Petersburg. Drive to the MS Karamzin.

Day 2 In the morning a sightseeing tour of the city will include Peter and Paul Fortress.

Day 3 Morning visit to the Hermitage Museum. Afternoon visit to Pushkin, the blue and gold rococo palace designed for the Empress Elizabeth. Sail in the evening.

Day 4 Svir Stroy - the day is spent leisurely cruising Lake Ladoga and the Svir River stopping at the village of Svir Stroy.

Day 5 Kizhi Island - sail across Lake Onega to Kizhi and see the typical wooden churches, houses with early barns and a windmill. A visit will be made to the Transfiguration Church.

Day 6 Goritsy - sail along the Baltic Canal and across White Lake to the town of Goritsy to visit the Kirill-Belosersk Monastery.

Day 7 Yaroslavl - one of the seven cities of the 'Golden Ring'. A city sightseeing tour will include some of the many churches and fine examples of 16th-century architecture.

Day 8 Uglich - cruise along the Volga to Uglich. Founded in the 12th century, it was here that Ivan the Terrible's youngest son was murdered. Sail in the evening towards Moscow crossing the Moscow/Volga Canal.

Day 9 Sail along the River Moskva reaching Moscow in the late morning. A city tour is arranged for the afternoon.

Day 10 Morning city tour of Moscow to see Red Square, St Basil's Cathedral and the Kremlin including a visit to the Armoury Museum.

Day 11 Transfer to the airport for the flight from Moscow to Gatwick.

Departure Dates & Prices

1996 - per person on Lower Deck

May 4**, 15	£695.00*
June 22**	£695.00*
July 3, 13**, 24	£695.00*
August 31**	£695.00*
September 11, 21**	£695.00*
October 2	£695.00*

* we are making available the first 20 places at the special tariff of £595 per person.

** these departures operate in the reverse direction (Moscow to St Petersburg) and include one extra night visiting Kostroma: £49 supplement per person.

Supplements per person

Single cabin	£300.00
Main Deck	£95.00
Upper Deck	£150.00
Boat Deck	£220.00

Price includes: return air travel, full board, excursions and entrance fees, all transportation, services of cruise director. Not included: travel insurance, airport taxes, visa, tips. All prices are subject to change.

Longer Duration

A 14-night itinerary is also available at a supplement of £240 per person on the following dates: May 25, June 8, August 3 and 17. Please contact us for details.

0171-616 1000

VOYAGES JULES VERNE
21 Dorset Square,
London NW1 6QG

Travel Promotions Ltd. ABTA V1661 ATOL 883B

Our offices are open for telephone reservations weekdays from 9am to 5pm and at weekends from 9am to 5pm. For personal visitors, the office hours are 9am to 5pm weekdays and 9am to 1pm on Saturdays.

A gentle, sun-drenched world where time has stood still

Just some enchanted islands

While the rest of the world gets on with today, it's still yesterday in Western Samoa. A sudden detour in the international dateline, as it otherwise scythes straight down the South Pacific, appears to bend a courteous knee to these serenely beauteous islands, as if acknowledging their reluctance, even by sleepy South Seas standards, to be dragged from one day to the next.

Contentedly lagging a few centuries behind western civilisation, this is also the last place in the world to move on past midnight. Fly in from the west and you'll get one day of your life twice.

Given such a welcome bonus, there can be few better places to spend it. Western Samoa, two main islands and a few outcrops, lies at the very heart of Polynesia, not far south of the equator. Hot and humid all year round, with a rainy season from November to April, it combines all the sun-steeped, palm-fronted, azure-watered blessings of the South Pacific with an unspoilt, unhurried, undemanding way of life locally known as *fa 'a Samoa*.

No wonder Robert Louis Stevenson, a restless traveller all his life, finally chose to put his feet up here in 1889, hoping the climate would ease his sufferings from tuberculosis. And it did for five years, until he died of a stroke at 44 while cooking his family dinner.

Now Stevenson's house, Vailima, is lovingly preserved on , 'Upolu, Western Samoa's main island. An arduous, hour-long climb through lush tropical rainforest brings the literary hiker to the tomb at the summit of his private mountain, Mount Vaea, where his famous self-epitaph moistens even the dehydrated eye:

This be the verse you grave for me:
'Here he lies where he longed to be:
Home is the sailor, home from sea
And the hunter home from the hill.'

A century on, Vailima is famed also as the name of a beer brewed on the outskirts of Apia, 'Upolu's capital, the kind of rackety Pacific hub redolent of another Samoa-inspired writer, Somerset Maugham.

In Apia's main hotel, Aggie Grey's, a pseudo-Raffles reeking of better days, lurks

PICTURES



Western Samoans enjoy an unhurried way of life

another literary surprise. The eponymous Aggie, the daughter of a Samoan by an emigrant Brit, saw World War Two convert her haven for lonely GIs to a large and fashionable hotel. Among her regulars was James Michener, then writing the *Tales from the South Pacific* on which Rodgers and Hammerstein were to base their musical. Michener made his friend Aggie Grey, who continued to charm guests until her death in 1988 at 91, immortal as *South Pacific*'s Bloody Mary.

It was at Aggie's that Marlon Brando stayed while filming *Mutiny on the Bounty* and Gary Cooper *Return to Paradise*. Even Hollywood could not improve on the spectacular waterfalls, Tarzan-type vegetation and sumptuous beach locations of Western Samoa. Along 'Upolu's south coast, on the very sand where once Cooper mourned his lost love, you can snooze in your own private *fale* — a thatched, miniature version of the houses-without-walls in which most Samoans still live — while friendly locals cook you a delicious barbecue lunch.

Western Samoa offers 640 rooms in 32 hotels — including those on the other main island, Savai'i, an hour's ferry ride from Apia to even more idyllic, remoter beaches. But few come as close to paradise as a cluster of upmarket beach fales around a gourmet restaurant in southern 'Upolu, 30 minutes from Apia, where a trio of disenchanted American city exiles have made their own dream — and now those of others — come true.

The Coconuts Beach Club and Resort is the brainchild of Barry and Jennifer Rose, two Los Angeles lawyers who ten years ago decided to sell up and go native. After a vain worldwide search for Utopia, they fed their criteria into a computer — which came up with Western Samoa. The personal paradise they created for themselves has now grown into a small, select dreamland for those travellers who want to get away from it all.

Behind the bar, the genial storyteller mixing your pre-prandial cocktail also happens to be the tribal chieftain of the local village. Hotel guests are honorary villagers for the duration, and are welcome to join in any of the local rites, from eating delicious corned beef (*pisupo*) cooked in the earth (*umu*) to playing kirikiti, the eccentric Samoan version of cricket, or even dressing up as drag queens (*fa 'afine*).

In 1962, after years of domination by Germany, then New Zealand, Western Samoa became the first South Pacific island to gain its independence. As a result, perhaps, its people retain their ancient way of life more genuinely than any of their neighbours. Only 60 miles to the east, across the 171st meridian, the fast-food joints and garish nights-spots of American Samoa show just how fast and furiously western ways can wreak cyclone-scale havoc on the true, gentle South Pacific experience.

Madrid
Kenya
Marrakech
Vienna
Oporto

SWAN HELLENIC

Escorted Tours for Christmas

Join us for an escorted Christmas break in traditional Swan Hellenic style.

- Excellent value fares inclusive of rips, travel, accommodation and sightseeing.
- Small parties accompanied by a specialist guest lecturer or tour escort.

For a brochure and further information contact Swan Hellenic, 77 New Oxford Street, London WC1A 1PP
Tel: 0171 800 2300

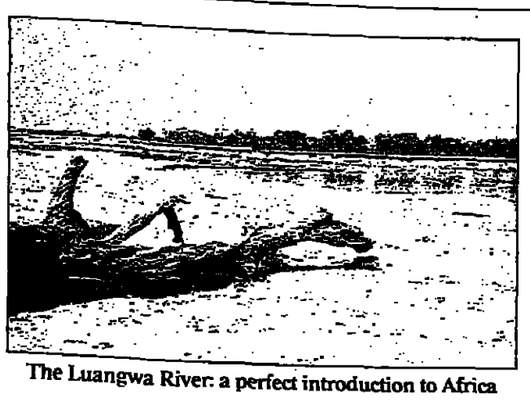
A P&O Company

ABTA V4507X ATOL 2072

هكذا من الاصل

هكذا من الاصل

AFRICA: **Simon Barnes** takes flight over a lion-coloured land; **Justin Cartwright** walks in Masai country



The Luangwa River: a perfect introduction to Africa

Madly in love with Zambia's crazy river

I was halfway up a mountain in Borneo when I reached a decision. No more silly stunts. I will climb no more mountains for their mere thereness. I will never again white-water raft. And I will never bungee-jump.

So what was I doing, strapping myself into a microlight in the middle of the African bush? Why was I going to ride this lawn-mower-engined hang-glider over the vastness of the Luangwa valley in Zambia? Had I gone back on my Borneo resolution?

Surely not. For this was not a quick fix for the adrenalin-junkie that lurks within all people of spirit. It was an Aspect of Love. Nothing less.

How can anyone be in love with a river? Well, it is quite easy when the river in question is the Luangwa. It empties into the Zambezi hundreds of miles further south: for millennia it has zigged and zagged its way across the floor of this southern spur of the Great Rift that is the Luangwa valley.

Six years ago, I sat on one of its cliff-like banks, dangling my feet over the edge and drinking a Mosi beer from the bottle while, a few hundred yards downstream, a lion sat with her paws equally a-dangle over the edge.

I have ridden in a bucking Land Cruiser onto one of its vast, sprawling beaches just five minutes after 500 buffalo had been down to drink — there to discover that three of them did not complete their journey, lying warm and dead in the arms of a ferocious lion pride.

On this, my most recent trip, I watched three elephants playing silly fellows in one of the few deepish bits left in this, the height of the dry season. One kept disappearing, leaving in sight only a snorkeling trunk.

And I watched a colony of carmine bee-eaters, birds whose colour is the impossible crimson of synthetic cherryade, tunneling deep into the river bank to nest.

It is a mad river this, crazy, untamed and utterly devastating in its mood swings. At the start of this trip, I visited the Shire River in Malawi: broad, calm, gentle in temperament: a pacific river, a river that observes the decencies.

And so back to Luangwa. Luangwa was my introduction to Africa; this was my tenth visit to Africa, my fifth to Luangwa, including a two-month sabbatical three years back. It is the perfect introduction to the Great Continent: the perfect place for a second trip. I hope I am spared to investigate possibilities of its being the perfect place for a sixth, a seventh ...

> 'The river ties itself in knots, then tears itself apart leaving oxbow lagoons'

I have waded the Luangwa armpit deep. (It is full of crocodiles and in retrospect it was not a particularly smart thing to do. But it was not a stunt: I did need to get to the other side.)

And I have walked. Walked endless miles across the valley, along the banks, into the riverine glades, into the open plains, up onto its rare eminences. Walking — for walking is the best way to enjoy the bush.

There, relating to the beasts as mammal to mammal, you are not so much observer as observed. On my last walk on this trip, as splendid as any trip and any walk I have done, I encountered lions on four separate occasions. Beautifully controlled encounters, too, in which neither species of mammal involved — not *Homo sapiens* and not *Panthera leo* — were threatened, or even inconvenienced.

They looked: we looked back. Lions in a lion-coloured land.

I met them on and around a river of sand, the Lubi, a dry tributary of the Luangwa with occasional water holes. In the dry season, water is life. As the dry season boils on, the Luangwa dwindles to a ditch, one which you can wade in places — as I have done on many an occasion — without getting your knees wet.

The strip of water is a magnet, a life force, and all the zebras and other herbivores must come down and drink. And as the season hots up, the carnivores reap their harvest. Then the annual rains come after the long and anxious wait, and again it is a time of plenty for the herbivores, but of relative hardship for the lions and leopards that eat them. So it goes: so it has gone for millennia.

That is why, with thoughts of death not a million miles from my mind, I strapped myself onto the lawn mower, wrapped my legs in the indecent fashion demanded by the pilot, John Copinger, pulled on the Biggles goggles and the headset, and then the lawn mower was off and running.

Why was I doing this? For the sake of my beloved Luangwa. I wanted to see the river in all its true insanity. Mad, squirming, wriggling, contorted: a river that ties itself in knots, then tears itself apart again, leaving collapsing banks and oxbow lagoons that dry and shrivel and become gentle gardens of fertility nibbled daintily by antelope.

A time-lapse film of the past hundred millennia would show the river thrashing like a wounded snake. And every year it changes and fills and floods and becomes a torrent as the water drains from the hills and the escarpments: and every year it almost vanishes. Sometimes it stops altogether: wilfully capricious.

All this and more was revealed as, heedless of rational fears, adrenalin-drunk, I leant over the side and gazed and whooped at the Luangwa. Giraffes browsed unmoved: kudus, with barley-sugar horns, looked up with sad and wondering eyes. And best, six lions spread out on a huge sandy Luangwa beach glared up.

One sprang to her feet and lashed her tail at us, daring us to fly lower, so she could pull us down like a guinea fowl.

Oh yes, I flew. But as soon as you arrive in Luangwa, no matter what you do, your soul takes wing.



The Luangwa is a magnet where the zebras and other herbivores must come down and drink

Where to stay on a Zambian safari

☐ The author was a guest of Naturetrek (01962 733051) and Wildlife Worldwide (0181-667 9158). The 17-day trip cost £2,700.
☐ Zambia: Chibembe. A comfortable lodge with a stunning river frontage and superb game-viewing. From there, I made a three-day walking safari, overnighting in their two bush camps. This sort of thing really is the best of Africa.
☐ Tafika. A small camp with stunning views of lions and leopards at night. Microlight flights, £35.
☐ Kapani. A comfortable lodge just outside the park. Excellent walking and game-driving.

At the very centre of the universe

East Africa owes much of its character to the Masai. Because they do not hunt the game and because they do not till the soil, the great plains where they live have retained their grandeur. The contrast between Masai areas and those of other tribes is stark. There are 30 other tribes in East Africa, but only the Masai have really entered the consciousness of the tourist.

There are places in East Africa where you can walk among cattle and wildlife, as the Masai do, to experience Africa in a way that no tourist in a minibus ever does. I have made four such walks in recent years, in northern Kenya, in the Masai Mara and in Tanzania.

The first great difference between a walk and a minibus trip is the sense of danger. You can call it excitement if you like, but there is a very real sense that walking and camping in the wild are, if only marginally, dangerous. You will see elephants, you will see buffaloes.

Even if you don't see lions, you will certainly hear them roaring. And it is important to go with an experienced recognised guide, particularly if you want to get close to big game.

Ron Beaton is one of the most experienced guides in Africa. With his wife, Pauline, he runs a company called Off the Beaton Track. They offer walking safaris in vast tracts of Masai land, which usually start at their simple homestead with elephants and lions in the garden.

All Ron's walks are tailored to your requirements: you can spend nights out in the bush in fly-camps or in luxury camps. The fly-camps, with a comfortable bed, a shower and a mess tent where his staff serve gargantuan meals, are far from spartan.

You can walk from one campsite to the next, in say about four hours, or stroll by the Mara River, to a breakfast site with a view of the giant crocodiles and squabbling hippos. At all times you will be accompanied by Ron with a large gun, and by two trackers.

It is best perhaps to spend one or two nights at the start of your safari in one of the luxurious camps such as Kichwe Tembo, to get your bearings and to tick off your animals before going out in the bush.

I had many memorable experiences. With Ron's help, I was able to approach within 20 yards of a herd of feeding elephants and to sit on a rock and watch a lioness dozing in the last warmth of the day. Probably the least-known game reserve in Africa is Mkomazi, the Tanzanian section of the more famous Tsavo. It had been neglected until 1989, when the Tanzanians decided to bring it back from the brink of collapse.

George Adamson's former assistant and friend, Tony Fitzjohn, was, coincidentally, looking for a place to set up the George Adamson Trust to continue his work. Fitzjohn was able to bring funds, enthusiasm, a plane and experience to the task. Before he could start on his own passion — the rehabilitation of various species — he realised that he would have to help the demoralised and under-equipped game department to reclaim what was theirs. Roads have been put in, airstrips carved out of the bush and the boundaries clearly defined. Best of all, an energetic warden is in charge.

Mkomazi is dry, bush country, varying from steep valleys near the Pare Mountains, to vast plains on the Kenyan border. Most of the year you won't see the huge herds of animals, but you will see dik-diks, kudus, buffalos, gerenuks, giraffes, zebras and elephants.

Unvisited and neglected though Mkomazi has been, you will not have to rough it there. I spent a memorable time with Tony Fitzjohn and Kim Ellis, who have set up a fine camp with a view stretching hundreds of miles into Tsavo. On a clear day you can see Kilimanjaro. Kim and Tony do not offer safaris, but Abercrombie & Kent do, and other specialists are likely to follow suit. This is connoisseurs' Africa, ideal for walking.



A woman of the Masai: powerful sense of worth

Ol Doinyo Lengai is the Masai's Mountain of God. It lies just to the east of Ngorongoro in Tanzania between Lakes Manyara and Natron. This, I decided, was the perfect place for a walking safari, well off the tourist track. With a Masai-speaking driver and a cook, I made camp near a dry watercourse and walked with some Masai from a nearby *manyatta*.

Our longest walk was about eight hours, up the escarpment. We were in the shadow of the Mountain of God, but God had not yet given the Masai rain. Of all the peoples in Africa, the Masai seem to have retained the most powerful sense of the worth of their own customs. Their way of life is under threat.

One day we drove to Lake Natron, a ghostly and beautiful place. The famous flamingoes chattered like electric lawnmowers above the stillness of the lake. We walked along the flats, where a herd of wildebeest was grazing on the edge of a small stream. On the way back we passed through uplands full of zebras, oryxes, gazelles and Masai cattle. We arrived at our camp as the sun was setting to find a crackling fire and the obligatory three-course meal in preparation. In a nearby thicket, lions were roaring; the Masai women who were gathering wood near our camp hurried back to their *manyatta*. I took a shower under a bucket of warm, woodsmoke-scented water. Succumbing to the powerful charm of nightfall in Africa is almost guilt-inducing, like a weakness for country and western music. But as the night rolled down from the escarpment, it was not difficult to believe that God lived on Lengai. Indeed, by the end of my stay, I found myself sharing the Masai's view that they were at the very centre of the universe.

An "adventure" holiday in East Africa — walking in the Mara, riding in the Aberdare Mountains, a camel safari in Samburuland, camping in the Mahala chimpanzee reserve on Lake Tanganyika, fishing on Lake Victoria, walking in the Selous or Mkomazi — will dispel any notion that the earth is overrun by tourists from Stuttgart and San Diego.

● *Justin Cartright is the author of* Masai Dreaming (Picador, £5.99).

● *Four-day safaris with the Beatons, walking five to ten miles a day, with meals in the open and accommodation in tents with showers cost £622 a person, full board, including flights to the base camp.*

● *Safaris start from Nairobi on Mondays and Fridays. Details: Abercrombie & Kent (0171-730 9600).*

WORD-WATCHING

Answers from page 25

SLEAZO
(a) Something sleazy or pornographic. US slang.

TAMWORTH
(b) The name of a town in Staffordshire, used absolutely or attributively to designate a pig of the breed of this name, usually red or brown in colour, lean and large in build, and used to produce bacon. The breed was first developed in this area, and is now almost extinct.

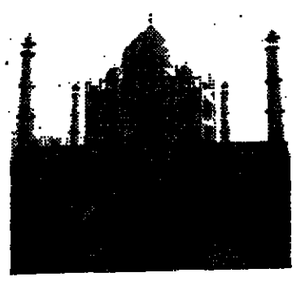
VENDEUSE
(c) A saleswoman, specifically one employed in a fashion house. Muriel Sharp, *Eye of Love*, 1957: "In the show-room Miss Molyneux, vendeuse and model, and Miss Harris, who fitted, were as usual discussing the private lives of film-stars."

TEBETH
(c) The fourth month of the Jewish year (though placed tenth in the traditional list of months), corresponding to parts of December and January. From the Hebrew *tēbēt*. Wycliffe's *Bible*, *Esther*, *circa* 1382.

Indian Experience

9 days from £615

Enjoy a taste of India on this outstanding 9 day tour to the most famous sights of the Subcontinent. Your journey takes you to the 'Golden Triangle', beginning in the imperial sweep of New Delhi and continuing to the fort city of Gwalior and Agra, home of the incomparable Taj Mahal. Explore the exquisite ruins at Fatehpur Sikri and the romantic city of Jaipur and on your return to Delhi, visit the imposing Neemrana Fort. Visiting forts, temples, tombs and palaces, this journey offers a great insight into the days of the Raj and the Mughals and reveals the lively and unique spirit of the Subcontinent which is dominated by colour and ancient traditions.



Itinerary at a Glance
Delhi (Hotel Oberoi Maidens) 1st and last night
Agra (Hotel Novotel) 2 nights
Jaipur (Holiday Inn) 3 nights

Prices From £615 Include
International flights – 7 nights twinshare accommodation – Transfers – Sightseeing – a/c transport – Services of a local escort – Breakfast

Departures
10 & 24 Jan, 7 & 21 Feb, 6 & 20 Mar 1996
3 & 17 Apr, 1 May, 21 Aug, 4 & 18 Sep 1996
2, 16 & 30 Oct, 13 & 20 Nov, 4 & 20 Dec 1996

For further details call 0171-873 5000
Cox & Kings, 4th floor, Gordon House, 10 Greencoat Place, London SW1P 1PH (please quote EI251195).

Cox&Kings EST. 1758 ABTA: V2999 ATOL: 2815

JO'BURG Christmas Flights
Direct flights with Caledonian Airways
Every Monday & Thursday
FIRST
0181 5000505

I·N·D·I·A
Pettitts offer the definitive brochure for tailor-made travel throughout India and Nepal. We specialise in bookings at short notice.
Please call 01892 515966 (24 hours)
Pettitts
Calverley Travel Ltd., Tunbridge Wells, Kent
ABTA V5041 ATOL 2041

EDINBURGH/ GLASGOW
from £58
8 Flights Daily
Diamond Service

BM British Midland
Diamond Deals
Return fares from London Heathrow.
Contact your local travel agent or call for details on
0345-554554
Diamond Deal fares available on selected dates and flights subject to availability. Travel must include a Saturday night stay. Passport taxes will apply.

How to learn French without tears

A Francophile takes a crash course to brush up her language skills

Eric looked me straight in the eyes and contorted his mouth into a variety of unnatural shapes. Out came sounds that might be vaguely written down as "oouu", "urrrrh" and "huh".

"At home last night," he told me in French, "I looked in the mirror to see what I do when I make these sounds with which you have such difficulty." Despite our facial gymnastics and the efforts of Florence and Véronique, Eric's colleagues, I fear there are some French sounds I was never designed to articulate like a native.

Yet the four-week course at the EF Language School in Nice during my sabbatical leave improved immeasurably my grasp of French, especially my comprehension. And it was by no means all work, despite the five hours a day in a classroom. Just staying on the Riviera in mid-winter, and the change from my normal lifestyle, juggling work and teenage children, imbued the month with the heady, even guilty, feel of a holiday.

For years, my inability to communicate intelligibly in French had nagged at me. The only way to learn, everyone said, was to immerse oneself in the language. The principle is simple. A language is force-fed to the student for a set time during which teachers discourage the use of one's native tongue.

On arrival at the school, in the centre of Nice, we sat an initial test covering grammar, oral and written communication skills, before being placed in classes. In mine, which, on average, had six students over the month, we varied in our knowledge. Some, like me, had not studied French for years but had regularly visited France on holiday; most of the young ones had only recently left school.

Though on occasion I would struggle and, at other times, feel we were repeating a lesson too often, we all kept pace well. The courses were worked out so that the basics were being instilled the whole time. But a variety of methods was used: work in the language laboratory and "fun" exercises. We were all there for the same purpose, so an immediate rapport developed, helped by chats during breaks either in the canteen or the bars and cafés near by.

I did "cheat" — but then so did everyone else — by chatting to compatriots in English. Yet, one morning, I realised that not a word of English had passed my lips for three days.

The school laid on daily excursions around Nice and to the nearby area which were always popular. Weekend trips to Venice and the local ski resorts, for example, were also arranged. As I had a car, I tended to explore the Côte d'Azur after school and ski at weekends at Isola 2000, only one and a half hours away.

One of the bonuses of the EF school is its emphasis on students living with host families. My "family", a very sprightly retired couple, could not have been kinder. Since we had to communicate in French or stay silent (for me an impossibility), I was forced to find ways of expressing myself, and Guy and Danielle did their best not to let the pain of listening to my appalling pronunciation show.

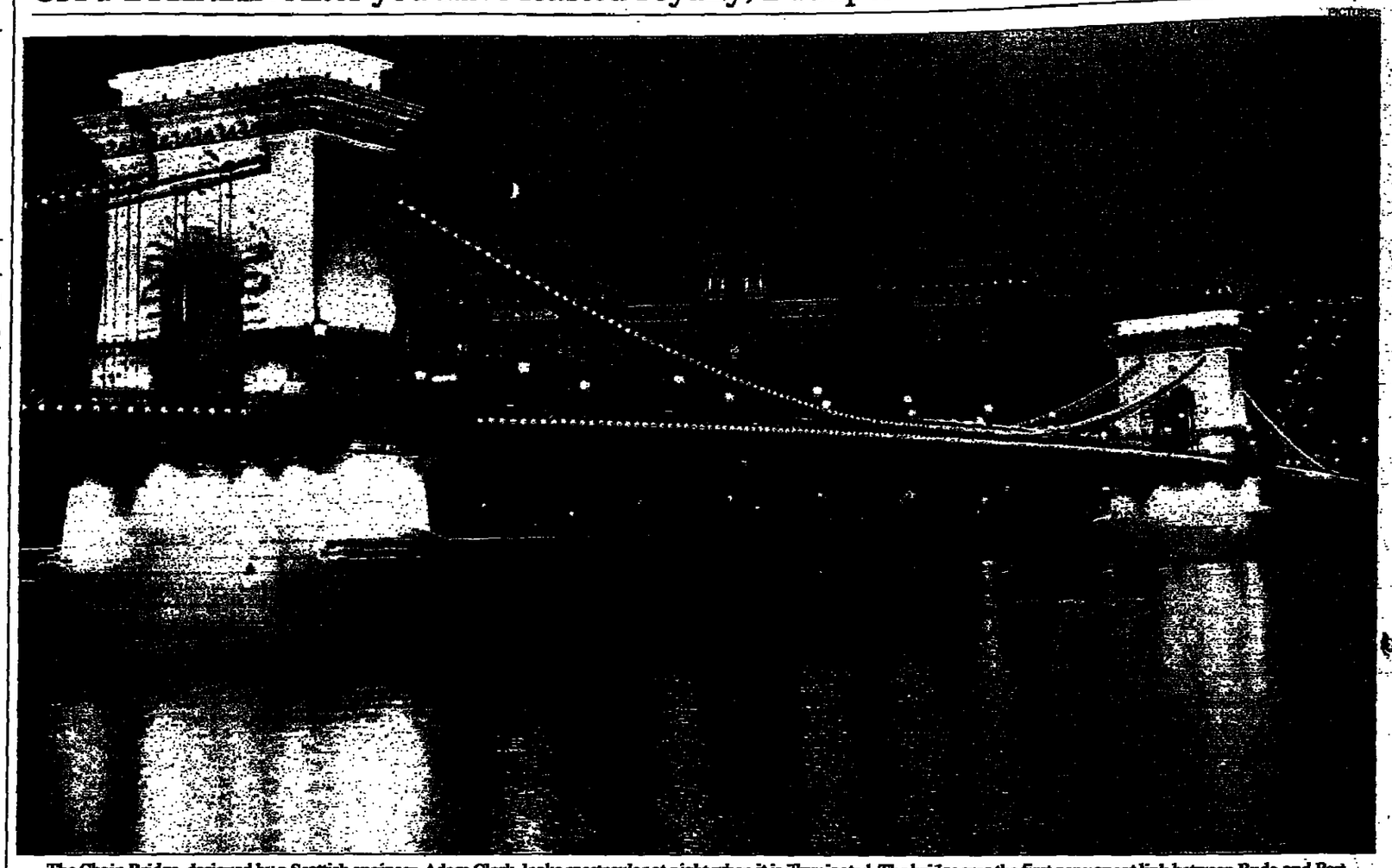
I had my own key, and freedom to come and go as I liked. Danielle, a fantastic cook, sent me off in the mornings with a packed lunch and would sigh deeply if I ate fewer than three courses for supper. Most other students were content with their host families, although the amount of conversation — and familiarity — varied.

I had been warned that one danger of being taught by such an intensive method was that you can lose your skills all too quickly if you do not use them. Hopefully, since it took so much effort by my teachers to ingrain the rudiments into my stubborn brain, they will stick in there a bit longer.

SHEILA GUNN

● *The author was a guest of EF International Language Schools (0171-795 6675; fax 0171-795 6635). 5 Kensington Church Street, London W8 4LD. Courses in Nice (including rooms, meals and tuition) cost from £192-£365 per week. The four-week Nice course of 20 lessons, rooms and meals, costs £1,180. For enrolments on intensive courses of 12 weeks or more in Nice, Reims, Munich or Barcelona, made before December 15, a free return flight is offered.*

CITY BREAKS: After you have feasted royally, Budapest's distinctive nightlife beckons



The Chain Bridge, designed by a Scottish engineer, Adam Clark, looks spectacular at night when it is illuminated. The bridge was the first permanent link between Buda and Pest

Let them eat chocolate cake

The broad sweep of the Danube through Budapest has a particular appeal just now. Most days the river is deserted except for the occasional hydrofoil bound for Vienna, and even pleasure boats barely intrude upon the scene.

The autumn sunshine gives the city a contented hue. There is nothing of the frenetically fashionable pace of other eastern European capitals. Buda, the ancient city on the hill overlooking the more modern Pest across the river, and joined by the magnificent Chain Bridge, is gradually but tastefully being restored to its full glory. McDonald's and Marks and Spencer have arrived, but so far they have not dented Hungary's dignity.

Wherever you walk through its broad main streets you feel that whatever recent history may have inflicted on Budapest its people have never forgotten what is important in life: how to live.

On Sunday mornings people flock to the Széchenyi bathhouse to sit in 70F water soaking up the medicinal benefits of the ancient waters which well up from 1,000 metres below. In one corner bronzed and grey-headed aficionados are playing chess on larger than life boards; wreathed in the rising steam in another a couple canoodle, but most are content to read the paper or just doze. Behind are the faded yellow-ochre main buildings that must have seen more deals and political plots than can be imagined. Leading off from the main baths are passageways to sauna baths and massage rooms. Survive the pummelling and reward yourself with refreshments in the long, covered terrace that surrounds the bathhouse.

Food and the vitality of passionate gypsy music seem to be everywhere in Budapest. Fine, refined cakes of extraordinary richness are the speciality in places such as the Ruszwurm, a baroque café, a short walk from the equally baroque royal palace. In the 19th century Vilmos Ruszwurm's pastries were so special that some Viennese sent their carriages to collect them. The Ruszwurm is packed with ladies of a certain age delicately tasting large slices of chocolate layer cakes that come in almost as many varieties as there are guests. The slender waitresses, in contrast, clearly manage to avoid temptation as deftly as they avoid the tables, darting here and there, their trays stacked with chocolate goodies. Rokoko torta is recommended — as sumptuous as its name implies.

But eating cake on a quiet Sunday turned out to be the only really quiet meal of the weekend — tourists turning out at any of the wonderful traditional restaurants such as the Csarda are fair game for mischief-making. The trick is to sit near the orchestra, something I didn't remember until it was almost the end of our weekend in Budapest. If you don't remember that tip then be prepared to join in the fun, whether you like it or not. Most of the time it doesn't amount to anything more than swirling round the floor with a large-bosomed gypsy singer, and enthusiasm counts for more than skill. But it can be more demanding — dancing blindfolded with a flagon of wine on your head.

The meals are massive with lashings of meat, vegetables and Bull's Blood wine and, of course, paprika and garlic seasoning to match the generous helpings.

But it is best not to indulge too heavily before you hit Budapest's trendiest night spot, the Hulley Gulley. That may be the name of a 30-year-old dance that lasted only as long as it takes to say it but it's very much the last word in modern nightlife Budapest-style. The Hulley Gulley is a sort of nightlife supermarket complex. You can start with a coffee shop and then graduate to a country and western bar or a rock café before reaching the disco.

At the disco there is everything you would expect to find in the West, but its clientele are stuck in that quaint era of innocence when only girls danced with each other.

"Don't fancy your chances of pulling anything here, David," teased one of the girls in our group. As my eyes became accustomed to the gloom I could see what she meant: the average age of the bopping teenies was about 12.

DAVID WATTS

Short breaks in Budapest

☐ The author was a guest of Travelscene (0181-427 8800), whose two night weekend breaks start from £319 and include return British Airways flights from Heathrow, return transfers to hotel and B&B accommodation.

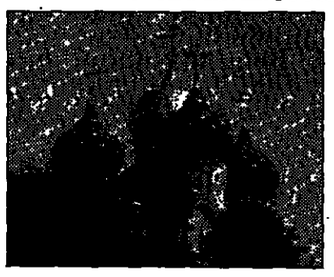
☐ Travelscene offers a choice of four hotels in the city, two in Buda and two in Pest. Special flight discounts from British Airways until March 31, 1996 reduce package prices by a further £40.

☐ British Airways (0345 222111) flies to Budapest three times a day, with fares available from £199.

☐ Opera House tickets cost from around 50p to £7.50; guided tour around Opera House £2. Tram or subway tickets: approx 17p each. Csarda evening including meal and folklore performance: £10. Entrance to Széchenyi Bathhouse: £1.

ANCIENT RUSSIA AND ITS WATERWAYS

A 14 NIGHT RIVER JOURNEY LINKING ST PETERSBURG AND MOSCOW FROM £1095



Join us in this our fifth year of offering Russian waterway cruises, for a passage through time as we sail the intricate pattern of connecting rivers, lakes and canals that link Russia's greatest cities – Moscow and St Petersburg.

From the comfort of our well run 260 passenger vessel we will venture ashore to explore the architectural wonders of St Petersburg, the forests and lakes of Kareliya, the magical cities of the 'Golden Ring' and the treasures of Moscow's Kremlin.

Fourteen nights is the ideal time to devote to such an itinerary, allowing three days in both St Petersburg and Moscow and eight days for our journey through the enchanting countryside. Here one is able to experience that uniquely timeless Russian feeling as we pass the rolling landscape dotted with farms and small villages with their wooden churches and seemingly endless forests of silver birch.

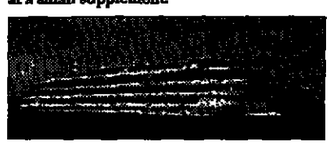
Ornately decorated, onion-shaped church domes suddenly appear as you navigate a bend in the river and immediately one can appreciate all the past glories of the cities of the 'Golden Ring'. We will visit four 'Ring' cities including the wonderfully well preserved Yaroslavl, the imposing Volga city of Uglich, the lovely city of Kostroma and Zagorsk, seat of the Patriarch of the Russian Orthodox Church.

TRAVEL WITH EXPERTS

Travelling with each Noble Caledonia party from the UK will be an experienced tour manager, who will co-ordinate the day to day arrangements and a guest speaker, who together with the local guides, will add much to your understanding and enjoyment of this great land.

SCHEDULED AIR TRAVEL

All Noble Caledonia parties will travel on scheduled services with either British Airways or Scandinavian Airlines. Specially reduced business class fares are available with Scandinavian Airlines, also flights from Manchester and Glasgow are available at a small supplement.

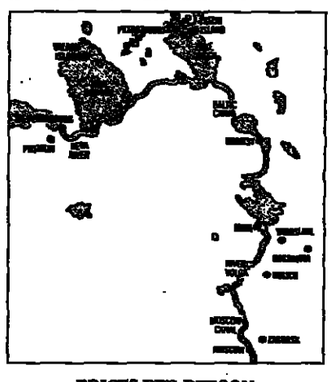


OUR VESSELS MS LENIN AND MS LITVINOV

Your base for the 14 nights will be aboard one of the above named vessels. On board you will find outside two bedded cabins with private facilities. Lower deck cabins have a porthole, whilst Main, Upper and Boat deck cabins have large windows. Both ships were built in Germany in 1987 and were designed for river cruising. Facilities on board include a two-sitting dining room, music/lecture room, bar, theatre, hairdressers and shop. Each vessel is under long term charter to our American based partners and the cruise director and assistants are American or British.

1996 DEPARTURE DATES

FROM MOSCOW TO ST PETERSBURG
24,31 May; 21,28 June; 19,26 July; 16,23 August
FROM ST PETERSBURG TO MOSCOW
7,14 June; 5,12 July; 2,9,30 August; 6 September



PRICES PER PERSON IN TWIN BEDDED CABINS

Category D 2 beds	Lower deck	£1095
Category C 2 beds	Main deck	£1195
Category B 2 beds	Upper deck	£1280
Category A 2 beds	Boat deck	£1450
Suites	Boat deck	£1695
Single	Upper and Boat deck	£1475

Prices subject to surcharge. Ports subject to change.

High season air supplement of £39 per person applies to all departures in July and August.

Price includes: Return scheduled air travel, 14 nights' cruise on full board, excursions, entrance fees (except for Cathedrals of Annunciation on day 13), transportation, local guides, Guest Lecturer, Tour Manager and Cruise Director.

Not included: Travel insurance, Russian visa £25, airport tax, UK departure tax £10, optional excursions, tips to ship's crew.

FOR FURTHER DETAILS

Please telephone 0171-409 0376 (7 days a week)

NOBLE CALEDONIA LIMITED

11 CHARLES STREET, MAYFAIR, LONDON W1X 8LE
TELEPHONE 0171-409 0376 FACSIMILE 0171-409 0834
24 HOUR BROCHURE ANSWERPHONE 0171-355 1424
ATOL 308 ABTA V221X

Antigua update

There is still great confusion over which hotels on Antigua are back in business in the aftermath of Hurricane Luis, *Harvey Elliott writes.*

My local travel agent had not been notified which hotels were open and which were still closed for repairs.

At the Antiguan High Commission, an official said: "Sandals is due to reopen on December 10." Wrong. If work is completed, it should reopen on January 18.

The peak tourist season begins on December 15 and many leading hotels intend being fully operational by then. The Rex Halcyon, for example, is already back in business.

Anyone thinking of going to Antigua must check with the tour operator before making a booking. And don't forget that the pictures in the brochures were taken before the hurricane destroyed countless palm trees.

TRAVEL TIPS

☐ Travelsphere Holidays (01858 410818) is offering a weekend in the Rhine Valley, taking in a tour of Cologne's Christmas market and a stop in Bruges, where travellers can stock up on Belgian chocolate. The coach trip, on December 15 to 17, takes Le Shuttle, and costs from £79.

☐ To guarantee a White Christmas, Leger Holidays (01709 833833) is offering a six-day festive break in the Austrian Alps. Departing from Heathrow or Manchester on December 22, the trip includes five nights half-board near Salzburg plus a Christmas lunch, with excursions to Salzburg and the Austrian Lake District. Price from £549 per person for two sharing.

☐ The Imaginative Traveller (0181-742 8612) has a 15-day Southern Thailand tour starting in Bangkok on December 16. The tour includes walks through the Khao Sok rainforest with overnight accommodation in a floating guesthouse, plus Christmas Eve camping on an uninhabited island. The cost is £515 per person, including accommodation, guides and some meals, plus about £650 for return flights from Heathrow.

☐ Hendra Holidays (01637 875778) offers a week's Christmas or New Year golfing break at the Los Arqueros resort, near Marbella in Spain. Departures from Gatwick on December 23 or 30. Price £345, including return flights and one free round of golf per day. Four people sharing a two-bedroom apartment.

☐ Mundi Color Holidays (0171-828 6021) has a weekend break in Madrid for art lovers, including free entry to the three leading art museums, the Prado, the Museo Thyssen-Bornemisza and the Museo Nacional Centro de Arte Reina Sofia. Departures every Friday until December 15. Prices from £239 per person for a two-night stay in the two-star Asturias Hotel. Return flights from Heathrow.

☐ Visit the Mountains of the Moon with Sherpa Expeditions (0181-577 2717) on a 19-day trek in Uganda. The departure date is December 12, and the cost £1,555 per person, including flights from Heathrow, accommodation — mainly camping with all meals, vehicle support and a guide.

☐ Great Rail Journeys (01904 679969) is offering a 19-day tour of South Africa, including a six-day rail excursion around the Cape, travelling first class. This is followed by a trip on the Blue Train from Cape Town to Pretoria. The package includes a dinner cruise on the Knysna lagoon. Price £2,450 per person including return flights from Heathrow or Manchester, seven nights accommodation on trains with all meals, plus ten nights in hotels with breakfast. Departs March 14, 1996.

☐ A weekend exploring the South of England's most famous gardens is on offer from Solo's (0181-202 0855). From its 50 plus brochure, the trip includes visits to Sissinghurst, Bateman's and Scotney Castle. The price of £199 per person includes two nights' half-board single room accommodation at the Ashford International Hotel in Kent, transport, garden guides and entrance fees. June 14/15, 1996.

PERRY CLEVELAND-PECK

Far East

Hong Kong (5 nts)	fr £675
Beijing + Hong Kong (8 nts)	fr £940
Far East excursions: Bangkok (3 nts)	fr £157
Singapore (3 nts)	fr £257
Kuala Lumpur (3 nts)	fr £220
Bali (5 nts)	fr £288
Beijing + Bangkok (9 nts)	fr £1050
Beijing + Singapore (8 nts)	fr £1190
Beijing + Bali (8 nts)	fr £1070
Beach stay trips: Penang (4 nts)	fr £284
Langkawi (4 nts)	fr £180
Phuket (4 nts)	fr £376
Samui (4 nts)	fr £343

Phone 24 hr hotline for brochure
01233 211818
Please quote FT 25/11
CHINA TRAVEL SERVICE
ABTA W9737 Tel: 0171-836 9911 ABTA 2967

From the group that gave you Airline of the year, now...
HOTEL OF THE YEAR

AA Hotel of the Year England 1996
Crathorne Hall Hotel
Crathorne, Yarm, North Yorkshire.

... as well as
AA Award for Customer Care
Taychreggan Hotel
Taynault, Loch Awe, Scotland.
Salford Hall Hotel
Evesham, Worcs.

... and
One of the Top 12 Conference venues in the UK
Norton House Hotel,
Ingliston, Edinburgh.
as voted for by Banks Sadlers clients

... and
The Award of 3 Red Stars from the AA and a Blue Ribbon from the RAC to
The Close Hotel,
Terbury, Gloucestershire.

Virgin HOTELS LIMITED
For further information on our 25 hotels for business or leisure telephone 0171 221 5200 or fax: 0171 221 4304

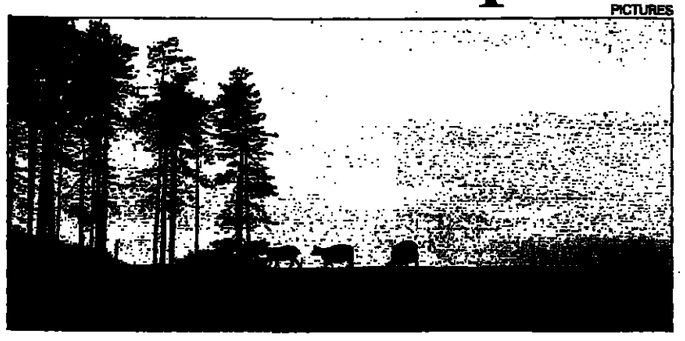
هكذا من الاصل

هكذا من الاصل

BRITAIN: Walking high in Gloucestershire; eating oysters in Colchester; exploring the shadows of Henry VIII

To the top of the singing hill

PICTURES



It's no more than a pimple in terms of height. With a summit measuring 969ft, May Hill is hardly in the pantheon of momentous peaks. Yet as you drive down the A40 on the straightest of roads from Cheltenham to Gloucester there are but two landmarks dominating the landscape.

Towards the left, as you near the city, is the light and lacey tower of Gloucester Cathedral, newly cleaned and gleaming. And on the horizon, to the right, is May Hill, a hump-backed left-over from the nearby Malverns, that sits there like a snoozing whale with one distinctive additional feature. This is May Hill's topknot of tall, striking trees, a copse of Corsican pines planted there in 1888, a year late, in celebration of Queen Victoria's golden jubilee. They provide the beckoning beacon for those heading westward home and, more than that, a natural observatory of the Severn Vale, in the heart of England.

Or, as Ivor Gurney put it:

"May Hill that Gloucester dwellers
'Gainst every sunset see."

And some spectacular ones there have been of late.

Take the ring road round Gloucester, cross the Severn on the road to Ross-on-Wye, turn right on to the B4215 to Newent, passing first the elegant spire of Holy Innocents, at Highnam, where Parry wrote the music to Blake's inspired *Jerusalem*. Already between the hedgerows you can begin to feel the insistent pull of May Hill, which lies nine miles west of Gloucester and three miles southwest of the half-timbered medieval town of Newent, founded by three monks from the Abbey of Cormeilles in the wake of conquering William.

May Hill appears and disappears as you drive the twisting roads, in Newent following the High Street signs for Clifford's Mesne and the National Birds of Prey Centre. There are several ways up, one past the Glasshouse Inn, which takes its name from Huguenot refugees who set up a glass furnace in 1598, to May Hill village itself and edging your way down Yartleton Lane. Yartleton being the hill's original name, to a stile on your right.

There are other lanes that duck and dive towards the top. The best way is to turn right in Clifford's Mesne past the Yew Tree pub. Follow a single track through the wooded hillside for three-quarters of a mile, park by the fence.

Two bracken-embroidered paths offer themselves. Take the right-hand one, on a not too difficult climb, up to a stile. A National Trust notice informs you that this is May Hill Common, circled by deep deciduous woodland for at least three centuries, now being overtaken by conifers, which was bought by the Trust in 1935. However, the four acres at the summit itself, declared a site of special scientific interest in 1952, remains in parish care. Perhaps with good reason since it was long ago dedicated to the poor as a place of recreation.

Ancient man obviously made May Hill a defensible place, worked flints having been found in the past, though there is no recognisable camp, just the shallow remains of a circular ditch 100 yards in diameter. Local lore and legend provides many a romantic reason for the name, Nathaniel Spencer recording in 1771 a connection with "May Day Games".

One defunct custom was for young people from the neighbourhood to meet on May Hill on May Day, the start of summer in the Celtic calendar, and clash in a mock battle, one side fighting symbolically for the arrival of summer, the other for winter. Victory, naturally, went to the summer people, who chanted their way home to Newent carrying branches of new green leaf and budding flowers.

Morris men danced round the trees in the last century, a ceremony now revived on May Day. There are stories too of the remains of a lost castle, of hidden Civil War booty, and of a secret cave where Protestants prayed in fear of their lives during Mary Tudor's reign.

But the true impact of May Hill is its pure physical beauty. As you arrive on the heathland with its sheep grazing among the gorse and stunted trees, the grass itself has a spring to it that leads you up a gentle slope. As you rise, new vistas appear, the blue-green Malverns, the Cotswold escarpment and the dark faraway hills of Wales. The big sky gets bigger and on a clear day a dozen of the old counties are spread-eagled into view. Whatever way you turn you see the making of the English landscape with all its patchwork of colours and delights.

The trees sing their own song of the day as the wind swishes through the diadem of almost a hundred that stand like masts before the storm at the top, a different descant coming with each of the seasons. The music provides the prelude for the excitement of the view beyond. Here is Spencer's "stately Severn", the boundary of old between Saxons and Celts, snaking down to the sea in sweeping arcs of reflected light.

This is the place to breathe free air, to shed stress and to contemplate, as poets such as Leonard Clarke have done:

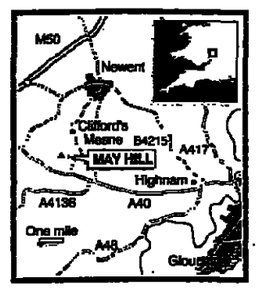
"The great strong bow of Severn
winding out to sea
And Gloucester tower four square and
shining in the Cotswold sky"

For John Masefield — who lived a few miles away when he was a child — the trees were a powerful image. "The grown-up observer knew that the ploughman, the plough and the team were distant trees but the child thought that they were real ploughing figures . . . What if those figures were to come down and command men to do their bidding and bear a hand at ploughing the hill?"

Some of the trees on May Hill were probably here before the royal plantation, now grown to 80 feet and more. Others will follow. For more were planted to provide a permanent mark for our own Queen's silver jubilee, followed by a tree tribute to the Queen Mother on her 80th birthday. So the pimple will not be denuded as the millennium calls. Continuity, the essence of the countryside, remains in place.

GERALD ISAAMAN

Quick guide to the area



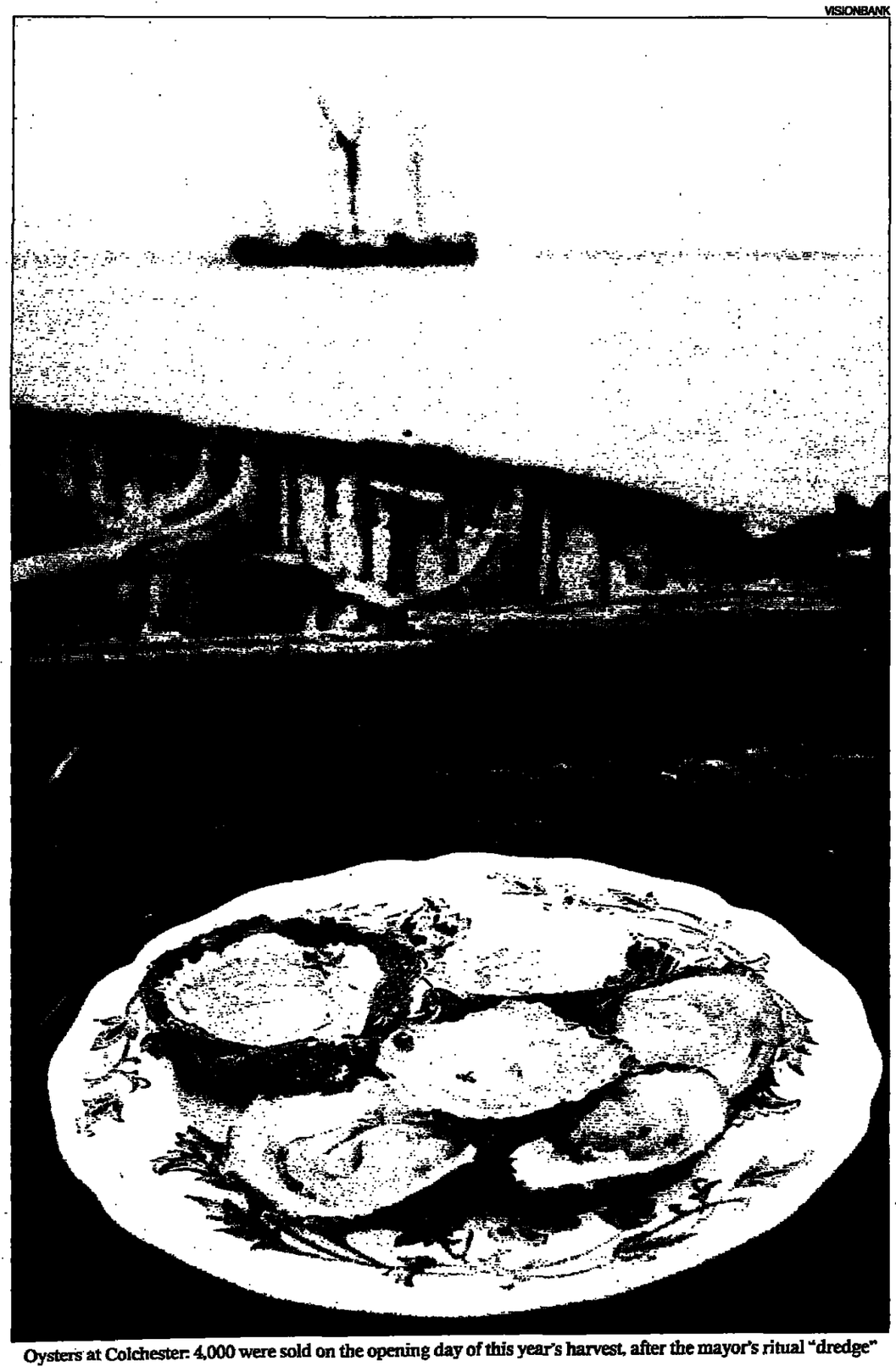
☐ Where to stay: Old Court Hotel, Church Street, Newent (01531 820522); B&B from £47 for two.

☐ Where to eat: Soutters, 1 Culver Street, Newent (01531 820896); by far the best locally, evenings only.

☐ What else to see: The National Birds of Prey Centre (01531 820286), between Newent and Clifford's Mesne, open Feb-Nov; 200 birds on display and four flying demonstrations a day.

Slimy, slippery and still alive

VISIONBANK



Oysters at Colchester: 4,000 were sold on the opening day of this year's harvest, after the mayor's ritual "dredge"

Last month 300 guests sat down with the Mayor of Colchester to enact a ritual dating back to the reign of Charles II. The Oyster Feast used to take place on the eve of St Denys's Fair, launching an eight-day celebration paid for by public funds. The Municipal Reform Act of 1835 put paid to such junkets — but the Oyster Feast survived as the Mayor's private party.

Royalty sometimes attend, as do politicians, but the burghers of Colchester have to make do with applying for tickets in a lottery and stumping up £35 if they are successful.

Oysters have a long history in Britain's oldest recorded town. The Romans caught them and sold them throughout the empire, even building roads out of their crushed shells. Much later they became known as the food of the poor, collected free by local people from the Colne Estuary. Only recently have Colchester oysters become a delicacy, served in London's best restaurants at expense-account prices and famed as much for their aphrodisiac as for their digestive qualities.

> 'Once the chemical was banned, we noticed more birds, feeding on shellfish'

In the first half of the last century, oysters were available in profusion in Britain. But their numbers declined dramatically, mostly because of overfishing. The introduction of American oysters as a result — 120 million a year were imported by the turn of the century — also brought pests such as limpets, which competed for food with oysters and hastened their decline.

But native oysters are once again spawning around Mersea Island, which can be reached from Colchester across The Strood, an ancient causeway.

They can be harvested only when there is an "r" in the month: September 1 in Colchester is like the Glorious Twelfth in the Highlands. Four thousand oysters were sold on the opening day of the season this year, and the mayor took the boat out for a ceremonial dredge. The catalyst for the recent recovery was the European Union ban on TBT, a chemical applied to the bottom of fishing boats to repel weeds. Since the practice ended in the late 1980s, native oysters have returned.

Richard Haward, a fisherman, says: "Once TBT was banned, we started to notice more birds on the mud, feeding on shellfish — as well as porpoises and cormorants that we hadn't seen for years. You don't really notice them dying out until they come back."

Ten years ago, Colchester oysters were imported from the south coast and relaid: now locally spawned oysters are on sale again at last, having taken five years to reach market size.

Mr Haward learnt ostreiculture at the age of 13 from his father, and has been farming and fishing for oysters virtually ever since. He has customers in London, Paris and Hong Kong. "You really need to eat them within three or four days," he told me as we headed out to the oyster beds. "And once they are opened, they will die very quickly."

This is a reminder, if one were needed, of the reason why some of us will never eat an oyster: they are best slurped down raw, with just lemon juice, black pepper and brown bread.

Bake them, steam them, make them into soup if you will — they are even put into beer barrels to improve the flavour — but slimy, slippery and still alive is the classic style.

In the vaults of Colchester Castle, I came across an oyster shell set into the foundations of a Roman temple. Dick Barton, our guide, suggested: "I expect it was thrown into the mixing pit by a labourer finishing his lunch. In 2,000 years' time, they'll probably find Coke cans in the ruins of cement buildings."

This was the site of the Temple of Claudius, the centre of Roman worship in Britain, built to honour the man-god who overthrew Cymbeline and captured the town. The temple was sacked by Queen Boadicea, in revenge for the rape of her daughters, and 30,000 Romans were massacred. When the Romans retook Camulodunum, they built Britain's first town walls, long sections of which survive.

The Normans built their biggest ever castle on the temple ruins. But when this too fell into disrepair it was bought for £100 by a local ironmonger. While taking down the stone to sell, he accidentally smashed open the floor to reveal the Roman origins. The castle was later given to the local MP by his mother-in-law as a wedding present; his wife owned the adjoining mansion and it was thought fashionable to have a ruin in the garden.

Nowadays, it is a boisterous and highly imaginative museum, admired by some and despised by others for replacing glass cases with interactive displays. You can try on a toga or a slave's chains, watch videos and listen to the last words of Roman soldiers about to be slaughtered by Boadicea's army.

For a very different atmosphere, visit the Clock Museum, a collection of beautiful Colchester clocks from the 18th and 19th centuries in a 15th-century timber-framed house. It is an oasis of peace, yards from a busy shopping centre.

Clockmaking was probably brought to Colchester by Dutch refugees, cloth merchants who settled in the town in the 16th century. The Dutch Quarter, several streets of tall, overhanging houses on a hill behind the High Street, is a pleasant place for a stroll.

Near here is the Victorian Town Hall, topped by a statue of Saint Helena, Colchester's patron and daughter of Old King Cole and mother of Constantine the Great. It's a cheat, really — the statue was converted from an existing statue of the Virgin.

So, after all this, what did I think of the oysters?

I have a confession to make: I didn't have any. I tried them once in France and decided once was enough. But, please don't let that put you off.

TONY KELLY

Colchester

☐ Where to stay: Red Lion Hotel, High Street (01206 577986), 15th-century timber-framed building in the centre, double B&B £60. The Rose and Crown, East Street (01206 866677), claims to be Colchester's oldest inn; double B&B £58.

☐ What to see: Castle Museum, open Mon-Sat 10am-5pm, also Sun 2-5pm, until end of Nov; £2.80, children £1.80, under-fives free. Guided tour of vaults and roof; adults £1, children 50p. Clock Museum, open Tue-Sat 10am-5pm (closed in winter).

☐ Where to eat: Red Lion Hotel (above), three-course dinner £13.95, good à la carte menu, bistro lunches £4-£8. Champagne Charlies, High Street



Mayor Mary Fairhead at last month's feast

(01206 369372), three-course lunch/dinner £9.95 including half-bottle of house wine. Starters include oysters.

☐ The Stockwell Arms in the Dutch Quarter is popular with walkers and cyclists and serves lunches for £2.50.

☐ The Company Shed, Coast Road, West Mersea (01206 382700). Open 9am-5pm, closed Mon; oysters 50p-£1.25 each. Bring bread and wine.

☐ How to get to the Oyster Feast: for next year's Feast (Friday, October 25), write to the Mayor's Secretary, Colchester Borough Council, Colchester CO1 1FR by Sept. About 20 places are available to the public by lottery, but preference given to Colchester residents. Cost: £35.

After dark in a haunted palace

MARTIN BEDDALL



Hampton Court Palace: strange sounds in the night?

If you walk at night through Henry VIII's state apartments at Hampton Court Palace, your lantern casting nervous shadows on the walls, there are moments when you can almost hear the screams of the young Catherine Howard, *Timothy Rice writes*.

There, in front of you, is the door where Henry's fifth wife pounded frantically to get an audience with her husband. Having discovered her infidelity, he had no intention of answering her knocking. She was dragged away in terror. On the anniversary of her execution, in February, people have felt a rush of wind in this haunted gallery.

Lantern-lit tours are new to the palace (see *The Times* reader offer below). And when you have been on one, through shadowy spaces where you imagine spectral figures emerging from dark corners, you wonder why they have not been introduced before.

You are met by a huge log fire in the Great Kitchen, with hefty pies and plates of carp in the candle-light. But this is only for show. Canapés and wine arrive. Our guide, dressed as an attendant to one of the queen's gentlewomen, leads us on the 45-minute tour up unadorned stone stairs (for servants) to the apartments.

The first stop is Henry VIII's Great Hall, hung with the Flemish tapestries the king commissioned in the late 1520s but used mainly as a dining room for less important members of the court. Here 600 men ate two meals a day in two sittings and slept under the carved hammer-beam roof. For those wanting to feel themselves back in those times, discussion can turn to how important it would have been to clean the hall, bearing in mind the bodily requirements of 600 men. The fire was at one end. The knights slept near it; those of lower rank shivered further off.

Next door is the Great Watching Chamber, where the king's bodyguard watched over his safety. The original gold ceiling glimmers in the lantern light and four centuries ago the carved panelling would also have been gilded to spectacular candlelit effect. Then, in the haunted gallery, our guide takes the opportunity to describe the death of the king and the gruesome story of how his ulcerous body, taken from Whitehall towards Windsor, lay for a night at Syon and burst in its lead coffin. More details would not be appropriate for breakfast-time reading.

The "Hampton Court After Dark" tour continues past the Holy Day closets, used for royal worship, and ends at the spectacular Royal Chapel. While in daylight the rich blue of the ceiling — the most important Tudor example in the country — is magnificent, the effect at night is equally beguiling. The blue has turned a deeper shade against which stars shimmer and the gilded wood gleams.

From the same spot where Henry VIII himself would have stood, you look down on the chapel from the royal pew, with the great oak reredos — carved by Grinling Gibbons in Anne's reign — on the far wall. As you descend the stone steps at the end of the tour, that final scene glows powerfully in the mind's eye.

READERS' OFFER: LANTERN TOURS

TIMES readers are invited, exclusively, on the first ever lantern-lit tours of Hampton Court Palace, on December 6, 13 and 20 at 6.30pm and 6.45pm. Tickets cost £15, which includes wine, soft drinks and canapés served in the Great Kitchen, followed by the state apartment tour and a guide book to keep as a memento. Afterwards, the palace shop will be open and visitors are offered a 10 per cent discount on all goods. The Chapel Royal choir will be in the shop to sing to the visitors. There will be two tours each evening and a maximum of 50 people on each tour (100 people a night).

● To apply for tickets:

Either (a) phone 0181-781 9675 (ask for Hannah or Catherine) and pay by credit card. This line is open on weekdays 9am-5pm, and this weekend (Nov 25, 26) from 10am-5pm.

Or (b) write — enclosing a cheque made payable to Hampton Court Palace — to Hampton Court Palace After Dark, Apartment 44, Hampton Court Palace, East Molesey, Surrey KT8 9AU.

● *The palace shops are open on tour days from 9.30am-8.30pm and ticket-holders may shop before the tour if they wish.*

Because we think the world of you ...

current best buys on the world's finest airlines

	one way from	return from		one way from	return from		one way from	return from
SYDNEY	£339	£583	NEW YORK	£99	£185	JOHANNESBURG	£251	£418
CAIRNS	£352	£638	BOSTON	£129	£189	HARARE	£314	£495
AUCKLAND	£352	£638	FLORIDA	£159	£245	NAIROBI	£223	£339
BANGKOK	£284	£487	LOS ANGELES	£195	£276	CAIRO	£142	£237
HONG KONG	£277	£453	SAN FRANCISCO	£195	£276	TEL AVIV	£149	£179
SINGAPORE	£219	£439	TORONTO	£125	£225	RIO	£276	£436
BALI	£319	£545	VANCOUVER	£255	£326	PARIS	£59	£59
SAIGON	£297	£489	CARIBBEAN	£276	£276	AMSTERDAM	£72	£79
TOKYO	£329	£605	MEXICO CITY	£244	£352	NICE	£124	£124
DELHI	£289	£341	KATHMANDU	£275	£473	AROUND THE WORLD		£688

plus discounted quality accommodation per room per night from

AUSTRALIA £33 • USA £32 • AFRICA £41 • PACIFIC £39 • ASIA £31

USA CAR HIRE FROM £10 PER DAY • CALL NOW FOR OUR NEW NORTH AMERICA DIRECTORY

TRAILFINDERS
THE TRAVEL EXPERTS

CARIBBEAN DECEMBER SUNSHINE FROM £239

Ski the Summit in Denver. Colorado £339 return per person* includes 1 week car hire
* based upon 2 adults travelling. Car hire includes CDW & unlimited mileage
No surcharge on many regional departure points

FLIGHTS • HOTELS • CAR HIRE • TRAVEL INSURANCE • TOURS • CRUISES • HOLIDAYS • ITINERARIES

worldwide attention to detail

For the real lowdown on worldwide travel, Trailfinders is your one stop travel shop.
Trailfinders offers more low cost flights to more destinations than anyone. Experts in airfares since 1970, we can tailor-make your itinerary with up to 65% discount on hotels and car hire worldwide.

FOR YOUR FREE COPY OF THE TRAILFINDER MAGAZINE CALL 0171-938 3366 ANYTIME

ATOL 1458 IATA ABTA 89781

42-50 Earls Court Road • LONDON W8 6FT
Long Haul Flights: 0171-938 3366
Transatlantic & European: 0171-937 5400
194 Kensington High Street • LONDON W8 7RG
Long Haul Flights: 0171-938 3939
Transatlantic & European: 0171-938 3232
First & Business Class: 0171-938 3444
22-24 The Priory Queensway • BIRMINGHAM B4 6BS
Worldwide Flights: 0121-236 1234
48 Corn Street • BRISTOL BS1 1HQ
Worldwide Flights: 0117-929 9000
254-284 Sauchiehall Street • GLASGOW G2 3EH
Worldwide Flights: 0141-353 2224
58 Deansgate • MANCHESTER M3 2FF
Worldwide Flights: 0161-839 6969
First & Business Class: 0161-839 3434

... people think the world of us!

PETITS PRIX

AIR FRANCE

LONDON - PARIS £59 | BIRMINGHAM - PARIS £97 | MANCHESTER - PARIS £120 | LONDON - NICE £125 | LONDON - TOULOUSE £99

All fares are subject to availability and differing booking and travel periods. Passenger taxes apply. For full details of conditions and our Petits Prix to other worldwide destinations call Air France on 0181 742 6600 or contact your Travel Agent.

JUST AMERICA

UP TO £200 per person OFF SELECTED COACH TOURS

WEEKEND BREAKS
New York, Boston, Nashville, Las Vegas and many more exciting destinations.
NEW SUPER VALUE CAR RENTAL RATES
Including Collision Damage Waiver AND Topup Insurance
COACH TOUR DISCOUNTS
Discounts apply to most Winter 1995 and Summer 1996 Tours.
For Motorhomes, Villas, Flydrive Tours, Bahamas Holidays and much more call Just America
1996 BROCHURE OUT NOW

TELEPHONE 01730 266588

asia plus

BALI	£525	COLOMBO	£399	PHUKET	£525
BANGKOK	£395	DUBAI	£345	RANGOON	£595
BEIJING	£490	DELHI	£370	SAIGON	£479
BRUNEI	£555	JAKARTA	£449	SEOUL	£555
CEBU	£490	K. LUMPUR	£429	SINGAPORE	£429
		MANILA	£479	TOKYO	£490

0171 470 0707 0708
Fax: 0171 470 0709

AIR TICKETS DIRECT

FARES INCLUDE ALL AIRPORT DEPARTURE TAXES

EUROPE				AMERICAS				WORLDWIDE			
Paris	£64	Zurich	£117	Orlando	£249	Miami	£299	Jo'Burg	£599	Jamaica	£259
Amsterdam	£75	Dusseldorf	£89	Boston	£255	New York	£199	Bangkok	£449	Dubai	£415
Brussels	£71	Bologna	£105	L.Angeles	£319	S. Francisco	£319	Sydney	£549	Luxor	£175
Valencia	£124	Lanzarote	£89	Atlanta	£269	Toronto	£317	Bombay	£425	Banjul	£169

01279 713 737 | 01279 713 747 | 01279 713 777

GREAT OFFERS on: Car Hire • Insurance • Car Parking
MON - TUES - THURS 8.30am to 8.00pm FRI 8.30am to 6.00pm SAT 9.30am to 4.00pm OPEN SUNDAY 10am - 2pm
All fares subject to availability

FLY BETWEEN LONDON & SCOTLAND FROM £29 SINGLE

easyJet
01582 44 55 66
CALL US 24 HRS / DAY



FLIGHTBOOKERS

OFFICIALLY APPOINTED BVA AIR Airlines AGENT travelling freestyle

WORLDWIDE 0171 757 3000
AMERICAS & EUROPE 0171 757 2000
AUSTRALIA & NEW ZEALAND 0171 757 2468
FIRST & BUSINESS CLASS 0171 757 3500
ALSO AT GATWICK AIRPORT 01293 568 300
Open 7 Days 7am-10pm
On the Net at http://www.flightbookers.co.uk/americas

Flightbookers offer great value on low cost flights with the Worlds leading scheduled airlines.
Substantial savings on: • Flights • Car Hire • Hotels • Insurance • Custom made itineraries.
Booking with Flightbookers means booking the best.
177/178 Tottenham Court Road London W1P 0LX
ABTA D0808 ATOL 2582 IATA

WORLDWIDE		AMERICAS	
Sydney	fr £625	New York	fr £189
Cairns	£625	Los Angeles	£275
N. Zealand	£625	San Francisco	£275
Singapore	£440	Orlando	£255
Bangkok	£429	Miami	£220
Manila	£495	Boston	£199
Hong Kong	£451	Chicago	£270
Tokyo	£589	Las Vegas	£275
Bali	£545	Dallas	£250
Jo'burg	£429	Honolulu	£441
Cape Town	£500	Toronto	£239
Nairobi	£352	Vancouver	£305
Harare	£485	Rio de Janeiro	£440
Dubai	£320	Mexico City	£355

JO'BURG £1009rtn Spouse £505 BUSINESS CLASS
MALL OF AMERICA MINNEAPOLIS £279pp inc 2 nts hotel accom
NEW YORK £595rtn BUSINESS CLASS

EUROPE	
Paris	£59
Frankfurt	£79
Amsterdam	£82
Brussels	£59

FOR YOUR COMPLETE GUIDE TO HOLIDAYS TO AUSTRALIA CALL OUR BROCHURE HOTLINE ON 0171 757 2206
All fares are return flights, subject to availability, seasonal and regional supplements & taxes where applicable

Charter FLIGHT CENTRE

XMAS CRACKERS SYDNEY £719 GENEVA £129

EUROPE Return Prices from

Alicante	£79	Lyon	£99
Athens	£99	Madeira	£99
Cyprus	£129	Malaga	£79
Faro	£79	Menorca	£129
Istanbul	£119	Tenerife	£99
Italy	£99	Zurich	£99
Las Palmas	£99	Many more destinations available	

WORLDWIDE Return prices from

Australia	£499	India	£299
Bangkok	£329	Jo'burg	£429
Cairo	£239	Lagos	£379
Caribbean	£269	Los Angeles	£229
Canada	£229	New York	£129
		N. Zealand	£559
		Singapore	£399

CHEQUES/RATES FROM VICTORIA STATION 15 Gillingham St, London SW1V 1HN
0171 828 1090

Australiand New Zealand

So Near, So Both!
• Travelbag value means two holidays for so little extra.
• Top scheduled airlines, full stopover choice Far East, USA and more. • Tailored itineraries, car, campervan hire air, rail, coach passes.

FARES TO AUSTRALIA FROM £449 RETURN
NEW ZEALAND FROM £525*
SEE BOTH FROM £615* RETURN
* Plus tax and insurance
Open 7 days Mon-Fri 9am-7pm Sat-Sun 9am-5pm
PRICE GUARANTEE: We will not be beaten on price. Ask for details.
TRAVELBAG
OFFICIALLY APPOINTED BA/QANTAS AGENT
12 High Street, Alton, Hants, GU34 1BN
01420-88724 Fax 01420 82133 or 0171-497 2028

INTER EUROPE TRAVEL LTD

Prices fr	O/W	RTN	Prices fr	O/W	RTN
Amsterdam	—	59	Moscow	279	279
Barcelona	—	99	Madrid	129	139
Bologna	89	119	Nice	—	149
Copenhagen	129	154	Paris	59	77
Frankfurt	89	119	Rome	89	139
Geneva	—	99	St. Petersburg	179	279
Madrid	89	109	Vienna	99	139
Milan	89	139	Zurich	79	109

Many other destinations available
Tel: 0171 630 8188 Ext 28. FAX: 0171 233 9141
63 Buckingham Palace Road London SW1W 0QJ
Victoria Station ATOL 2783

Delta Air Lines
Pioneers & Partners in
AMERICA
DAILY SCHEDULED FLIGHTS FROM LONDON GATWICK, HEATHROW AND MANCHESTER TO OVER 240 U.S. CITIES
THE COMPLETE FLIGHT, FLEXIBLE AND HOLIDAY OPERATOR FOR THE AIRLINE
For further information and brochures call your local travel agent or HERMIS TRAVEL
1996 NORTH AMERICA BOOK OUT NOW
FREE AMERICA HOLIDAY GUIDE WITH YOUR HOLIDAY
0171 731 3979 0161 839 6772

Go GOA
DREAM BEACHES
INDIA
Fr £269 RETURN
ACCOMMODATION FR £6 P.P.P.N
0171 439 4646
RETAIL AGENT FOR ATOL 2214

GERMAN TRAVEL CENTRE
0161 429 2900

Berlin	£89	Hanover	£79
Bremen	£79	Leipzig	£99
Cologne	£79	Munich	£89
Dresden	£145	Munster	£89
Dusseldorf	£89	Nuremburg	£149
Frankfurt	£89	Paderborn	£89
Hamburg	£89	Stuttgart	£91

EMBASSY FLIGHT CENTRE

Athens	£99	Orlando	£149
New York	£179	Malaga	£99
Cancun	£99	Milan	£99
Paris	£59	Rome	£99
Sydney	£599	Tokyo	£599
Perth	£599	Toronto	£179
Rio	£599	Vancouver	£179
Cairo	£299	Tel Aviv	£149

ALL WORLDWIDE & EUROPEAN FIRST AVAILABLE AT DISCOUNT RATE
Tel: 01273 700737
OVERSEAS TRAVEL

Paris & Brussels in a flash by EUROSTAR

City breaks through the Channel Tunnel now featured in our exciting 1995 brochure available by return. Write or phone
TIME OFF
Freepost
London
SW1X 7YY
0171-235 8070

USA

Air Vacations
FANTASTIC VALUE

	NOV-DEC*	JAN/MAR*/96	APR/OCT/96		NOV-DEC*	JAN/MAR*/96	APR/OCT/96
ATLANTA fr.	£220	£220	£385	MIAMI fr.	£240	£240	£440
BOSTON	190	270	385	N. ORLEANS	295	295	495
CHICAGO	270	270	435	NEW YORK	190	190	320
DALLAS	245	270	435	ORLANDO	240	240	390
DENVER	280	280	445	SAN DIEGO	260	300	495
HONOLULU	430	430	595	SAN FRANCISCO	260	280	445
LAS VEGAS	260	280	445	TAMPA	240	245	440
LOS ANGELES	260	280	445	WASHINGTON	220	220	385

0171-828 1137

SUNDIAL TRAVEL Ltd
DECEMBER 6 - 10
SPANISH CITIES - Flight only
MADRID BARCELONA SEVILLE VALENCIA BILBAO ALICANTE
ALL AT £39
All prices subject to £5 APD
Call also for Flydrive prices
01276 686808
ABTA E0920

TRAVEL INSURANCE
ANNUAL MULTI-TRIP from £79
SINGLE TRIP from £10 Europe £20 USA
LONG STAY from £125
WORLDWIDE TRAVEL INSURANCE SERVICES
01732 773366

AIR TRAVEL INTERNATIONAL
BANGKOK fr £225 LAGOS fr £295
BOM/DEL £225 NEW YORK £129
HONG KONG £269 RIO/SAO £499
JO'BURG £289 SYDNEY £499
LA/SFO £279 TORONTO £179
0171 436 3616
OPEN SEVEN DAYS A WEEK, UNTIL 8PM
ALL MAJOR CREDIT CARDS ACCEPTED

CITYBOND 0171 486 1535
CAPITAL FLIGHTS
PRICES FROM
ATHENS £99 MALAGA £99
CAIRO £199 NICE £99
DELHI £299 PALMA £99
FARO £99 PARIS £59
MADRID £99 ROME £99
MILAN £99 TUNIS £99
MUNICH £99 U.S.A. £129
WORLDWIDE DISCOUNT FARES AVAILABLE
0171 209 4000
ABTA 6560

ABSOLUTE HOLIDAYS
Worth £70-£80 from Most Anybody
Last Min. Xmas, Easter, Xmas Hol
Malta prices from £99 Malia £99
Corfu/Kerkyra £99 £99
Spetses/Hydra £99 £99
Crete/Chania £99 £99
Agios Nikolaos £99 £99
Corfu/Kerkyra £99 £99
Chania/Crete 7nights £99 £99
Xmas Hols 7/8 in Corfu £99 £99
U.S.A. Long Hols Available
Discounts, Families, phone us.
ABTA ATOL

TRAVEL INSURANCE
'FROM THE SPECIALISTS'
LOOKING FOR THE LOWEST PREMIUMS AND QUALITY COVER?
CALL NOW ON 01730 817533
CLUB DIRECT
YOUR SATISFACTION OUR POWER

COSTCUTTERS on flights & hols to Europe, USA & most destinations. Diplomat Travel Services Ltd. 0171 730 2201. ABTA 26703 IATA/ATOL 1368.

CEARNS APART
01628 75760
79 KING STREET MAIDENHEAD

VACATION TRAVEL

PRICES FR.			
FARO	£9	PALMA	£9
MALAGA	£5	GREECE	£9
ALICANTE	£9	MALTA	£9
TENERIFE	£9	TURKEY	£15
LAS PALMAS	£9	ISRAEL	£9
LANZAROTE	£9	CYPRUS	£9

All Worldwide destinations avail.
Winter/Summer. Also car hire & luxury villas.
0800 371855

British Midland
Diamond Deals
Return fares from London Heathrow.
Contact your local travel agent or call for details on
0345-554554
Diamond Deal fares available on selected dates and flights. Subject to availability. Travel must include a Saturday night stay. Passenger taxes will apply

AMSTERDAM from	£88
BERGEN from	£180
FRANKFURT from	£79
NICE from	£125
PALMA from	£125
ZURICH from	£99
EDINBURGH from	£58
GLASGOW from	£58
PRAGUE from	£145

LOW COST FLIGHTS WORLDWIDE

RETURN FLIGHTS FROM LONDON

NEW YORK	from £177
BOSTON	from £187
WASHINGTON	from £209
MIAMI	from £242
LOS ANGELES	from £259
SAN FRANCISCO	from £259
TORONTO	from £215
JOHANNESBURG	from £414
BANGKOK	from £398
AMSTERDAM	from £ 69
BRUSSELS	from £ 53
DUSSELDORF	from £ 79
GENEVA	from £121
MADRID	from £ 99
DUBLIN	from £ 49

CHRISTMAS SHOPPING IN EUROPE FROM £59 DAY AND WEEKEND RETURNS EXCLUSIVE TO LUNN POLY

• All fares subject to availability and booking conditions • Fares exclude airport taxes, duties and weekend supplements • Departure dates vary • Ask for details at any Lunn Poly Holiday Shop or call us now on
01203 225888†
Lunn Poly
The same flight for less.
†Mon-Fri 8.30am-8pm, Sat 9am-6pm. Sun 9.30am-5pm. Method of payment accepted Access, Visa, Switch, Delta. Credit card surcharge of £1 per person applies.

Going Places
Pricesaver Airfares

MADRID	£99
NICE	£108
GENEVA	£124
ROME	£132
NEW YORK	£178
PHILADELPHIA	£230
ATLANTA	£233
ORLANDO	£245

TWO TICKETS FOR £99 PARIS, DUBLIN, BRUSSELS

HOUSTON	£250
SEATTLE	£267
PHOENIX	£267
DUBAI	£319
NAIROBI	£364
MEXICO	£377
MONTEGO BAY	£426
ROUND THE WORLD	£699

706 shops nationwide or call now on 01614 747 555

IATA, ABTA No. 48226. ATOL No. 2873. Fares subject to availability, tax where appropriate, specific travelling dates and are not all for immediate departure. Fares for departures from Southern airports. 1% charge applies to all credit/charge card transactions on bookings under £2000. For two flight offers passengers must travel together. *Opening hours Mon-Fri 9am-10pm, Sat-Sun 8am-8pm.

OVERSEAS TRAVEL

SAFARIS
From The Masters Of Kenya
From £702
The Choice Is Vast - Visit The Masai Mara, Samburu, Tsavo, Amboseli, The Aberdares, Mt Kenya & The Famous Lakes -
BEACH EXTENTIONS AVAILABLE
Contact Your Travel Agent or call
Somak HOLIDAYS
ATOL 2550 REQUEST YOUR BROCHURE ABTA ADTO
TEL: 0181 423 3000

OVERSEAS TRAVEL

POLAND, HUNGARY CZECH REPUBLIC £129
10 day holidays discovering the magic of Eastern Europe
NO DEPOSIT
New Millennium 0121 711 3388

هكذا من الاصل

هكذا من الاصل

TO ADVERTISE CALL:
0171 481 1989 (TRADE)

TRAVEL

0171 481 4000 (PRIVATE)
FAX: 0171 481 9313

CHECK-IN

NEW ZEALAND AUSTRALIA SOUTH PACIFIC

CALL NOW FOR BROCHURE

ABTA V4838 D2445 IATA

• THE BEST VALUE • THE WIDEST CHOICE OF HOLIDAYS & FLIGHTS •

* Farm & Homestays * Sailing, Fishing
* Exclusive Lodge * Guided Treks
* Escorted Coach Tours * Campervans
* Cycling Holidays * Travelpass
* Hotels, Motels * Car Rental

CAR RENTAL FROM £18 | CAMPER-VANS FROM £26 | HOTEL ROOMS FROM £32 PER NIGHT PER PERSON

QANTAS | AIR NEW ZEALAND

SYDNEY FROM £555 RETURN | AUCKLAND £669 RETURN

94 Fulham Palace Road, London W6 9PL

RESERVATIONS - INFORMATION

TEL : 0181 748 4455 Fax: 0181 748 2274

NZTIS

OVERSEAS TRAVEL

CANCUN Lux flat, at a brand new Hotel resort 3 bed, kit, living rm, furn w/ priv rf terrace. Golf, pyramids, aquariums etc. £1,000 pw until 16/12 then £1,500 pw. 0181 342 8702

GO-GOA fr £269. Kerala fr £199 0171 439 4646. Retail Agts for ATOL 2314.

PASSAGE TO SOUTH AMERICA
THE TAILOR-MADE SPECIALIST
We have the widest selection of tours and flights to South America.
Call us for a brochure and we will help you plan the holiday of a lifetime.
0171 602 9689
ABTA ATOL
FULLY BONDED

GOA GOA GOA
Starting 20 NOVEMBER 1995
Deluxe apartments and villas
Fully furnished
From - £7 per person per day
At: Beira Mar Hotel
- Paraiso de Praia
Tracy Court - Miranda Beach Resort
All in popular Baga and Candolim area
Contact: 0171 582 6957 or 01234 267853
Demfer Resorts International

CHRISTMAS IN THE SUN
Goa, Kerala, Gambia, Kenya, Caribbean, Far East, Sri Lanka, Canaries, Elite, Madeira & theoughout America
FOURWAYS TRAVEL
0181 907 0205
ABTA 30129 OPEN 7-DAYS

FLIGHTS

DATA

ATHENS	124	JO'BURG	488
BARCELONA	99	MADRID	89
BUDAPEST	158	MALAGA	99
CAIRO	245	MILAN	119
CANARIES	195	MOROCCO	128
COPENHAGEN	134	NICE	109
FARO	89	PRAGUE	144
FRANKFURT	95	TEL-AVIV	179
FUNCHAL	128	VIENNA	147
ISTANBUL	119	ZURICH	129

Tel: 01424 722394

AIRPORT PARKING

FREE Hol Parking with 1 nt at many airport hotels fr £20.50. Holiday Xtras 01303 812886.

FLYING from Gatwick? Park on-airport at NCP Flightpath Long Term car parks. Turn up & take off or save up to 24% by booking in adv ex 8 days £28.15 8 days £51. Prices valid to 31st March 1996. Both terminals. 24hrs. Bookings 0800 128 128 Mon-Fri 9-6. Sat 9-5.

HEATHROW £6 daily 1-6days, thereafter only £5, no min stay long stay discount. Secure Parking Ltd 0181 813 8130.

SECURE Airport Parking. Save £'s - Prebook (even last minute) From per day-Gatwick £2.95, Heathrow £4.95. £3pd after 9 days!. Manch £2.80. Other airports. Holiday Xtras 01303 812886 7 days.

AFRICA

A1 for Africa. Cape Town/ Harare/ Nairobi First & Club special. Flights only. Tailor made packages. Safaris Xmas avail For further info & brochure call Cleveland Travel 071 383 2853. ATOL 3384/ABTA

AUSTRALIA & NEW ZEALAND

INDIA
For An Exotic Experience
From **£1078**
The Choice Is Vast -Delhi (Old & New), Bombay, Agra & The Taj Mahal, Bikaner, Jaisalmer, Udaipur, Jaipur - The Pink City, Aurangabad, Varanasi
BEACH EXTENTIONS AVAILABLE
Contact Your Travel Agent or call
Somak HOLIDAYS
ATOL 2558 REQUEST YOUR BROCHURE ABTA ATTO
TEL: 0181 423 3000

AFRICA

SOUTH AFRICAN Affair
CAPE TOWN WINELANDS
GARDEN ROUTE
NATAL TRANSVAAL
A unique selection of Classic Hotels, Game Reserves and Charming Homes & Gardens.
Fly-drive with direct flights to Cape Town, Durban, Johannesburg
South African Affair ATOL 2334
5/7 Hamholt Road, London W6 8QH
0171-381 5222

AUSTRALIA & NEW ZEALAND

The world's most exclusive collection of resorts.
Introducing Select from Austravel. An exclusive and inspiring collection of holidays for the discerning traveller.
From tropical island paradises to exquisite stop-overs in stunning cities. From Australia and New Zealand to the South Pacific and Asia.
For details and a copy of our brochure, call 0171 838 1011 or visit our shop at 152 Brompton Road, London, SW3.
Select FROM AUSTRAVEL

BALEARICS

INDIVIDUAL TRAVELLERS
SPAIN
— MALLORCA - MENORCA —
Traditional cottages, villas, houses & apartments, delightfully set on these sparkling islands.
FREE COLOUR BROCHURE
TEL (01798) 869416 QUOTE REF M130

CANARIES & MADEIRA

Madeira
The pearl in the atlantic
SAVE over £200 OFF CHRISTMAS & NEW YEAR
12 NIGHT HOLIDAY SPECIAL
22 DEC - 3 JAN £499 B/B
4★ Luxury Hotel
■ SCHEDULED day flight.
■ PRIVATE transfers.
■ FREE guide book & discount card.
■ FREE transfer to see MADEIRA FIREWORK DISPLAY.
Call FREEPHONE for our fabulous new brochure:
0800 591281
Cadogan Holidays
ABTA V7068 ATOL 978

CARIBBEAN

BARBADOS. Super house right on S.W. beach. 3 dbls. Maid. Avail fr 30 Dec 01892 618301.

CRUISE & SAIL ABROAD

FREIGHTER CRUISES Worldwide, 7-110 days. Expeditions/ voyages. Cruises. The Cruise People Ltd 0171 723 2450 Freephone 0800 526515

BOATING FRANCE
For your widest choice of Boating Holidays on the finest rivers and canals of France. Hand-picked craft. Quote K4104.
FREEPHONE 0800 528 528
HOSEASONS
ABTA V0116 ATOL 2280

FRANCE

PARIS by Eurostar: S/C Studios & Apts. All major locations. RCN: 01484 680 865 bonded

PROVENCE Medival Chateau apt. 40 mins Canges. 50 mins riding. 6 acres grounds. tennis pool. Sips 4. 0171 794 6261

S.W. FRANCE Book now for '96 at '95 prices! Villas & cottages. Atlantic beaches/beautiful countryside. Francophile Holidays bonded. 015394 31860

Chez Nous '96
SAVE MONEY - BOOK DIRECT!
1500 PRIVATE OWNERS ADVERTISE
Chateaux • Villas & Farm Houses, many with pools • Cottages • Studios Apartments • Family Hotels • Mobile Homes • Bed & Breakfasts • Special Interest Holidays •
All regions of France
Free 280 pg Colour Brochure
Tel: 01484 682503
Write - Chez Nous, FREEPOST ST, Huddersfield HD7 1BR

FRANCE

BRITTANY. Dordogne. Provence. Quality villas by the sea or with pools. Broch 0161 707 8794 Sunselect Villas AITO

NORMANDY: Gites de France cottages. Hotel short breaks. Brochure 01922 728706 AITO.

CHANNEL ONE TRAVEL 01992 504411
CHANNEL SAVERS
Day trips from £15
Car + five pass
Three Days from £45
Car + two pass
Five Days £80
Car + five pass

FRANCE
No one comes closer to France.
Farmhouses in Provence, châteaux in the Loire, cottages in Burgundy. Individual holiday houses of quality & character in France and Corsica. Many with pool.
FREE COLOUR BROCHURE
RING (01798) 869411
QUOTE REF: F097
Or write to: Vacances en Campagne, Dept. F097, Bignor, Pulborough, W. Sussex RH20 1QD.
Vacances en Campagne
AITO BOND 2020 ATOL 2623

EASTERN EUROPE

TRAVELLERS CZECH
DISCOVER THE BEAUTY OF BUDAPEST
3 DAYS BY AIR from only £219
CZECH REPUBLIC ALSO AVAILABLE
01959 540 700

CZECH REPUBLIC
Stay in a 3-star hotel in Prague from only £24 per night
Also traditional Christmas holidays
ASK FOR THE BRAND NEW BROCHURE FROM
Cedok CEDOK TRAVEL LTD
The leading Czech tour operator
Telephone: 0171-839 4414

GERMANY

GERMANY Daily low cost flights. 0181 429 2900. Visa/Acc ABTA 90585 ATOL

GREECE

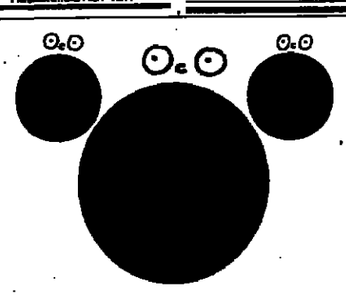
GRECOFILE/FILOXENIA A very different Greece. 01422 376999 ATOL 2817 AITO

GREEK Islands. Individually arranged. upmarket holidays in quality accommodation, many with pools, on 19 of the lesser known, unspoilt islands including Cycladic cruises on wooden sailing boats, tours of ancient sites & walking holidays Greek Sun Holidays, established 33 years. ATOL 0011. ABTA V219X. AITO 24 hr. brochure line 01732 740317

ITALY

XMAS IN ITALY
Venice, Rome Florence or Sorrento
Weekends and longer
with scheduled service flights
For FREE Brochure, see a travel agent or call 01235 824324 24 hrs
ITALY
From Crystal Holidays

FRANCE



Even our special offers are amazing.

Two adults two kids £37 per person per night

Come for a magical weekend at Disneyland® Paris and you'll be amazed. Not just by the five lands and countless attractions, but also by the price.

Accommodation and unlimited entry to the park in November can cost as little as £37 per person per night, for a two-night break.

To book the most amazing holiday you'll ever have, call Disneyland Paris Direct now.

Disneyland PARIS DIRECT
0990 03 03 03

Ref. TN2671 ABTA No. 29853

ITALY

IDYLLIC Italy Countryside to Coast. the complete selection Bridgewaters Tuscana 0161 707 8795 ABTA V7278

TUSCANY/SICILY select holiday properties in excellent locations. Pools etc. Col Brochure. 016394 31120 ABTA V7353.

UMBRIA.
Lovely converted 18C Watermill. Well equipped comfortable accomodation for 6/8. 6km from Sansepolcro, centrally situated for visit to Umbrian and Tuscan hill towns. Brochure.
Tel: 0113 265 7099

Exceptional value New Year break to the Eternal City
ROME
29 Dec '95 - 2 Jan '96
in 3 star central hotel
£199 PER PERSON
4 NIGHTS B&B
FROM GATWICK
TRANSFERS INC.
TAXES INCLUDED
NOUVELLES FRONTIERES
FRANCE'S LEADING TOUR OPERATOR
0171 629 7772



THE ART OF LIVING IN ITALY
Traditional Italian properties: farmhouses, villas and apartments in Tuscany, Umbria, Lake Garda, Sicily, Venice and the Amalfi coast. Many with pool. Travel facilities available.
FREE COLOUR BROCHURE
RING (01798) 869421
QUOTE 1090 Or write to: Vacanze in Italia, Dept 1090, Bignor, Pulborough, West Sussex RH20 1QD.
VACANZE IN ITALIA
AITO BOND 1010 ATOL 2433

MAURITIUS

LUXURY 3 bed apt, sips 6, nr white sandy beach & lux hotel. £345pw. 01707 667348

PORTUGAL

FOUR SEASONS Country Club & Fairways. Quite 4b Lago. villas/golf discounts. Special winter golf/tennis packages always avail. EHS Travel 01993 700600 ABTA 64267

SPAIN

INDIVIDUAL TRAVELLERS
SPAIN
Traditional farmhouses, cottages, apartments and village houses throughout the most delightful areas of countryside Spain and Portugal. All chosen for their charm, character and setting. Many with pool.
FREE COLOUR BROCHURE
RING (01798) 869416
QUOTE REF ES072
Or write to: Individual Travellers Spain, Dept. ES072, Bignor, Pulborough, W. Sussex RH20 1QD.
AITO BOND 1010 ATOL 2433

PORTUGAL

INDIVIDUAL TRAVELLERS
PORTUGAL
Fisherman's cottages, country houses & apartments throughout the most delightful areas of Portugal, from the Algarve to the Costa Verde. Many with swimming pool.
FREE COLOUR BROCHURE
RING (01798) 869416 QUOTE REF P128
Or write to: Individual Travellers Portugal, Dept P128, Bignor, Pulborough, W. Sussex RH20 1QD.
AITO BOND 1010 ATOL 2433

USA & CANADA

The new way to discover America.



Two weeks in a traditional New England house (including flights, car hire, hotel stopover and insurances) from £625* per person low season and from £875* per person high season.
Choose from a superb collection of carefully selected coastal, lakeside and inland properties in Maine, Vermont, New Hampshire, Connecticut, Rhode Island and Massachusetts (including Cape Cod). FREE 136 PAGE COLOUR BROCHURE, CALL (01328) 856660 (24 Hrs) Quote N222. Or write to: New England Country Homes, Dept. N222, Fakenham, Norfolk NR21 9NB.
NEW ENGLAND COUNTRY HOMES
*Prices based on group of 4 sharing.
ATOL 2984

PORTUGAL

PORTUGAL. All areas. Villas/ apts., hotels, pousadas, golf hols, flights. Longmere Int'l. 0181 655 2112. ABTA 73196

SPAIN

ANDALUCIA Gaucin. Spectacular hilltop 'white' village. Lovely old courtyard hse/ apts. Sips 2-13. Magical courtyards & gdns. Walks, flowers, birds. Yr round comforts. 0171 7209748

HYATT
LA MANGA CLUB RESORT
MURCIA, SPAIN
EUROPE'S PREMIER SPORTS RESORT
VENUE OF THE:
UNBEATABLE PACKAGES
ON 3,4 & 7 DAY SPORTING BREAKS
FROM £217 including:
DIRECT BA FLIGHTS - TRANSFERS
5 STAR ACCOM - DAILY GOLF (5 COURSES)
(5 day hours - self catering - 4 sharing - 1 golfing)
Barwell Leisure
FROM NOW FOR A BROCHURE
0181 397 4411

SPECIAL INTEREST

LEARN to play Golf in Mallorca Phil Lee's Golf Academy. 7th season. For details & brochure phone 00 34 71 672578.

TENNIS HOLIDAYS in the sun at The Jonathan Markson Algarve Tennis Centre, including Christmas & New Year. All incl. & standards Brochure. Tel:0171-460 0500 (24 hrs).

BUTTERFIELD'S INDIAN Railway Tours. Join our special carriage & see the the real India or Pakistan. 01262 470230.

Travel Writers & Photographers Course
This free Prospectus from the Morris College of Journalism shows you how to combine your domestic and international travel with making money at the same time. Call now for your free copy on
Freephone 0800 371 500

OKAVANGO TOURS & SAFARIS
Simply the best for:
BOTSWANA
ZAMBIA
ZIMBABWE
NAMIBIA
SOUTH AFRICA
TANZANIA
Tel: 0181 343 3283
Fax: 0181 343 3287
Gadd House
Arcadia Avenue
London N3 2JU

JOURNEY LATIN AMERICA
54 DEVONSHIRE RD LONDON W4
Tours (London)
0181 747 8315
Flights (London)
0181 747 3108
MANCHESTER
0161 832 1441
◆ ESCORTED GROUPS
◆ BESPOKE TOURS
◆ LOW COST FLIGHTS
FULLY BONDED

U.K. HOLIDAYS

HIDEAWAYS. Cottages of Distinction South & South West & Heart of England. Free Colour Brochure 01747 828 000

English Country Cottages
AN UNRIVALLED choice of quality holiday cottages in England's loveliest areas.
Free 428 page colour brochure.
RING (01455) 852222
QUOTE E456 (24 Hrs)
OR WRITE TO: ENGLISH COUNTRY COTTAGES, DEPT. E456, P.O. BOX 18, EARL SHILTON, LEICESTER LE9 8ZY

CORNWALL & DEVON

EXMOOR
Explore some of the best countryside. Stay in a fully licensed 16th century Country House set in 25 acres sweeping down to the sea. Excellent food.
BREAKS
3 Nights from £85 DB&B
ETB 3 Crowns Highly Commended
Parkash Valla House
Porlock Weir
Tel/Fax: (01643) 862338

U.K. HOLIDAYS

ELEGANT HOUSES & IDYLLIC COTTAGES
"A hamper on the table, a log fire waiting to be lit, the beds are made, towels and toiletries in the bathroom - the perfect ingredients for your holiday in our elegant properties in the most beautiful parts of Britain. Stay 2 nights or more."
CHRISTMAS AVAILABILITY
01666 70117
BLOCKLEY, MORETON-IN-MARSH, GLOUCESTERSHIRE, GL56 9DZ.

USA & CANADA

FLORIDA Gulf Coast. 5 bd, 2 bth villa, with pool, by golf zone. 1¼ hrs Disney. 01827 61748

ORLANDO Lux 3 bed, 2 bth, pool. Nr Disney/Universal/Sea World Fr £280 pw Easter avail. Tel/fax 01635 275075

ORLANDO Deal Exec 5 bed hse on Lindfields Lge Hld prv pool 6 mins Disney 01234 214995

ARIZONA
GRAND CANYON STATE
Luxury villas with pools in beautiful resort of Scottsdale.
Tel: 01624 880860 or Fax 01624 880893 for brochure.

WINTER SPORTS

MORZINE Ski fit Ctr to hits Kitch & linge, 2 bdrm slps 4-6 Av Dec-Apr Fr £320pw 01284 386284

PORTES Du Soleil. Superb catered chalet holidays. 01179 476067 or 0385 536111

ST ANTON. Pvte. self, cat'd flat. Slps 4/6. Balcony. British TV, HiFi all mod cons £400-600pw 01483 414196 news base

ALPBACH and Seefeld. Apts avail Xmas/N. Year. Slps 4. Close lifts. Tel: 01202 310366

CHAMONIX Chalets, hotels, S/C sparts. Quality accommodation & service. Weekends, fixed-dates a speciality. Bigfoot Travel 01491 579601 ATOL 2781

COURCHEVEL Fully equipped private apt. Sleeps 6. Easy access slopes. 01732 451389

CHATEL Lux S/C chalet slps 10 + 6 in 2 apts. avail Xmas, N. Year + March. 01772 868043

GSTAAD 14km Lux flat. Chateau D'Oex. FF. slps 6. 2 bths. terrace Wonderful view Garage. Access over 50 ski lifts. Also good walking. Fr £750 for 2 weeks. 0171 435 3567 HM

LA CLUSAZ. Typical French chalet with open log fire slps 6/7 people Excellent position on the slopes. Ski to & from 4/5 mins walk from traditional French village centre Friendly atmosphere. B/fast & evening meals inc. Excellent price Start from £230 per person per week Xmas & New Year available. Tel: 0171 289 1226

MERIBEL (Belvedere) Lux apt 6 bedrms, 3 bth, Balc/lge Verander. Slps 12. Adj piste, lifts, ski school. Stendid views. Parking. £2,250pw. Tel 01483 200584/ fax 01483 200596

MERIBEL Xmas avail Fully catered luxury chalet. Slps 12. Fine cuisine. Open log fire. Also avail 8 person s/c apt. Brochure: 01608 641761

MERIBEL
Card chalet, slps 10/12
BASI guides, superb food. Available Xmas/New year.
Tel: 01732 867 347

U.K. HOLIDAYS

English Country Cottages
AN UNRIVALLED choice of quality holiday cottages in England's loveliest areas.
Free 428 page colour brochure.
RING (01455) 852222
QUOTE E456 (24 Hrs)
OR WRITE TO: ENGLISH COUNTRY COTTAGES, DEPT. E456, P.O. BOX 18, EARL SHILTON, LEICESTER LE9 8ZY

CORNWALL & DEVON

EXMOOR
Explore some of the best countryside. Stay in a fully licensed 16th century Country House set in 25 acres sweeping down to the sea. Excellent food.
BREAKS
3 Nights from £85 DB&B
ETB 3 Crowns Highly Commended
Parkash Valla House
Porlock Weir
Tel/Fax: (01643) 862338

SPECIAL INTEREST

An adventure of a lifetime . . . and its FREE (almost!)
Scope is looking for volunteers to take part in a 5 day Bike Ride in Israel next year. You will ride through 350km of spectacular countryside from the Mediterranean, down to the Dead Sea and on to Jerusalem in March 1996. All we ask is that you pay the initial registration fee and raise the minimum sponsorship. In return, we'll provide flights, bikes, food and accommodation.
The Israel Bike 350km Away
SCOPE
If you've got the time and stamina call Scope 0345 69 79 69.

LONDON

HOLIDAY FLAT
Want a break in London for Christmas shopping. Our flat overlooking the Thames nr Tower Bridge is available now. Our facilities include access for up to 4, security, underground parking, private leisure centre, 24 hr porterage. Also avail for longer lets.
Tel 01206 210650

NORTHUMBRIA

CHOOSE from 300 cottages Northumbria Holiday Cottages 01200 444070 Ref. LRD601.

PEAK DISTRICT

"PEAK COTTAGES" Quality s/c accom. in Derbyshire Dales & Peaks. Brochure 01142 620777

PEAK District Specialists. Choose from over 250 cottages 01282 445726 (LRA 1061.

SCOTLAND

SCOTLAND Specialists. Choose from over 45 cottages. 01282 445725 (LRA 107).

WALES

Llovely Welsh Cottages
AN UNRIVALLED selection of quality holiday cottages in the best areas of Wales. Free 64 page colour brochure.
RING (01328) 851341
QUOTE W302 (24 Hrs)
OR WRITE, WELSH COUNTRY COTTAGES, DEPT. W302, FAKENHAM, NORFOLK NR21 9NB.

YORKSHIRE

SUPERB Cottages, Yorks Dales, Northumbria, Lakes, Peaks Sykes Cottages (01244) 346700

YORK CITY CENTRE Book NOW Nov/Dec Special Deal £19.50 B&B excl Xmas/N Year All facilities Car Park. Abbots Mews Hotel 01904 634866

DALES 18th cent Coaching Inn & elegant restaurant 3 beam area 2nts DB&B from £75pp plus special offers. The Plough Nr Settle (01729) 840243

HAWES Wensleydale 40 Country Cottages Pets welcome Broch 01969 667 654

YORK DALES Wensleydale Watermills, houses cottages idyllic locations Country Hide aways (01969) 663659

YORKSHIRE Dales Welcome Cottages Pets, linen, fuel inc Many less than £150 p/w Oct April 01756 702209

YORKS DALES. Moors Coast Peak & Lake Dist Holiday Cott. Yorkshire 01756 700872

YORKSHIRE Specialists. Choose from over 415 cottages. 01282 445726 (LTA109)

YORK upto 50% OFF All facilities Brochure Heworth Court Hotel 01904 425156

YORK Xmas Shopping Brks. Ans 3nts DB&B £123pp Lady Anne Middleton's Hotel. Skeldergate York. YO1 2DS. 01904 632257

SOMERSET & AVON

CELEBRATE New Year in Country House Style at Farthings Hotel, in the Somerset village of Hatch Beauchamp. Our acclaimed restaurant bar and lounges with log fires are an ideal setting for a traditional New Year Break. We have 9 ensuite guest rooms, 3 acres and many country walks and drives nearby 01823 480664

COTSWOLDS

ABSOLUTE Comfort. Highly Commended Country Cottages. Winchcombe. 01242 602390

STONE COTTAGE open fire, CH. sleeps 4/6 plus cot Avail Dec 1st. Tel: 01869 249545

DORSET, HANTS., & I.O.W.

DREAM COTTAGES Dorset Devon. Winter Breaks. Xmas & New Year. 01306 761347

NOVEMBER SPECIAL
3 Nights from £79
Bed, Breakfast & evening meal
Large antique hotel, entertainment, indoor pool, jacuzzi, solarium, sauna
* FREE CAR FERRY *
Sandringham Hotel
Southsea, Spend one, Isle of Wight
Tel: 01 983 406655
* Christmas Special *
28th-30th December £59

HOLIDAYS AFLOAT

BRITAIN'S BEST BOATING
For your widest choice of Boating Holidays on all Britain's finest waterways. Including Norfolk Broads, Canals, Thames, Cumbs and Scotland. Short breaks too! Quote H230e.
FREEPHONE 0800 528 528.
HOSEASONS

IRELAND

IRISH Country Holidays Across all Ireland. Over 300 individual cottages & farmhouses. Tourist Board approved. 01502 860688 (24hrs).

SHAMROCK COTTAGES. 60 High St, Wellington, Somerset 01823 681060 Col Bro of 280 select houses. Disc Fares AITO.

LAKE DISTRICT

CUMBRIAN COTTAGES 150 Lakeside Cottages '96 Brochure now available 01228 599950

LUXURY apt. Sips 4 adjoining hotel with use of leisure facils Dec 29th Jan. 6th £350pw. 0181 241 1325

LAKE DISTRICT

Christmas Has Come Early At Langdale
Pre-Christmas rates FROM £35 p.p.p.n. The ideal place to come and do all your Christmas shopping with a wide range of unusual Lakeland crafts & gifts available within the area.
Pre-Christmas 4 Night Stayover
Luxury 4 Star Bed & Breakfast - Only £140 p.p.
with Dinner - from Only £237 p.p.
Afterwards, relax and unwind...luxurious en suite rooms, two restaurants, our own Lakeland pub and FREE guest membership of the Country Club.
Tel Langdale Hotel & Country Club : (015394) 37302
ETB CROWNS HIGHLY COMMENDED
(This unmissable offer is strictly subject to availability)

London Hotels

ALISON HOUSE HOTEL
Londons most central & exclusive location.
Close to Oxford Street & Knightsbridge shopping areas.
Small, clean, family run B&B. Basic & ensuite rooms available.
Tel: 0171 730 9529
Fax: 0171 730 5494

DOLPHIN HOTEL
Ideally located in central London, close to Oxford Street and Hyde Park. Budget accommodation for the demanding traveller. Families welcome.
Tel: 0171 402 4943
Fax: 0171 723 8184

LONDON SW1
ELIZABETH HOTEL
37 Eccleston Square, VICTORIA. SW1V 1PB.
Ideal, central, quiet location on fringe of Belgravia
Comfortable Single / Double / Twin / Family Rooms.
Good ENGLISH BREAKFAST. MODERATE PRICES.
FREE COLOUR BROCHURE.
TEL: 0171-828 6812

FITZROY HOTEL
41 Fitzroy street London. W1P 5HR
5 Mins walk from Oxford St. VERY CENTRAL LOCATION
Double & Single Bedrooms En-suite
Colour T.V.
Bed & Breakfast.
Competitive rates for extended stays Ideal for the low budget traveller
Tel: 0171 387 7919

THE HOTEL LILY FULHAM.
Close to Knightsbridge & South Kensington. Harrods only 20 mins walk. Easy access to the rest of the West End
Mid/Week Break: Double £49 incl VAT (17.5%) + full English Breakfast. (Single £39)
Contact Mary
The Hotel Lily
23 Lillie Road
London SW6 1UG
0171 381 1881

KENSINGTON GARDENS HOTEL
9 Kensington Gdns Sq.
Highly Recommended Hotel overlooking Gardens Square
Tel: 0171 221 7790
Fax: 0171 792 8612

THE LANGORF HOTEL
Peace and tranquility within elegant surrounds.
Only 10 minutes from West End and close to fashionable Hampstead Village and the Heath.
Special Christmas and New Year rates.
Call Reception.
0171 794 4483

Mayfair's LONDON MARRIOTT HOTEL
Celebrate Christmas and New Year's Eve in Grosvenor Square in five-star style
Special holiday room rates available and ask about our very special New Year's Eve celebration in the Diplomat Restaurant.
Tel: 0171 493 1232
Fax: 0171 491 3201

MITRE HOUSE HOTEL
Near Paddington. Hyde Park Oxford Street & Marble Arch. Freindly family run hotel. All rooms with en-suite bath. Lift, bar and free car park. Reasonable rates inc VAT. AA/RAC/LTB listed.
Tel: 0171 402 5695
Fax: 0171 402 0990

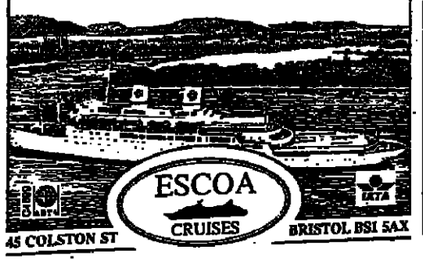
NUMBER SIXTEEN
Four Victorian townhouses form this exquisite hotel with the unique atmosphere of the home in South Kensington. Ideally located for shopping & theatre. 10 mins walk from Harrods & Knightsbridge. Large en suite double or twin: £117 per night. Includes VAT & Continental breakfast
TEL: 0171 589 5232
FAX: 0171 584 8615

PRINCE WILLIAM HOTEL
42-44 Gloucester Terrace London. W2 3DA.
Clean comfortable Hotel Central location near Hyde Park, Marble Arch Oxford St. Friendly service, good food and wine. English restaurant. All rooms ensuite, T.V / Radio, tea/coffee tray. Telephones Single fr £39 Double fr £49. All rates per night incl. VAT
Tel: 0171 724 7414
Fax: 0171 706 2411

THANET HOTEL RUSSELL SQUARE
Small family run Hotel next to the British Museum & London's famous Theatre Land. All rooms en suite with colour TV, tea & coffee & direct dial. 5 mins to Oxford Street & Covent Garden
Single £49 Double: £64
All rates inc Full English Breakfast
Tel. 0171 636 2869
Fax. 0171 323 6676

FAR EAST

Discover the Hawaiian Islands.
FROM £1499 PER PERSON FOR 14 NIGHTS
Cruise Hawaii's crystal blue waters aboard the SS Constitution and SS Independence. Discover a land of waterfalls, volcanoes, rain forests, pristine white beaches, coral reefs and quaint towns.
✓ Scheduled return flights to Honolulu.
✓ 4 Nights at the 4 star Kaimana Beach Hotel.
✓ 7 Night cruise calling at Oahu, Maui, Hawaii and Kauai.
✓ 2 Nights at the Hyatt on Sunset, Los Angeles.
Our special interest cruises include Big Band (40's Cruise), Blue Hawaii (50's Cruise), Country and Western, Wine Appreciation and Whale Watching.
For booking or details call 0117 927 2273.



ESCOA CRUISES
45 COLSTON ST BRISTOL BS1 5AX

THE ONLY ESCAPE KIT YOU NEED.



AUSTRALIA FROM £399 RETURN
From the lowest fares to the best budget accommodation, the big new Austravel's Great Escape Guide tells you all you need to know about travel to Australia, New Zealand and Round the World. For your FREE copy or details of our Great Escape road shows, call Austravel now on:
0171 287 6318.
AUSTRAVEL'S GREAT ESCAPES
IATA ABTA
50 Conduit Street, London W1R 9FB.

24 SATURDAY RENDEZVOUS

TO ADVERTISE
CALL: 0171 481 1982
FAX: 0171 481 9313

SATURDAY RENDEZVOUS

AMERICANS SEEK friendship, romance and marriage with British ladies & gentlemen! All ages! English Rose/English Connection, Romance House, 20 Albion Street, Broadstairs, Kent CT10 1LU. Tel: 01843 865322 (24 hrs). As featured on National Television.

ANTHONY'S Super Party. W1. Sat 2. From 30-45. £18.50 in adv. (Charity). 0171 486 5789.

CHRISTMAS ALONE ? make new friends join Special Occasions. 01628 533144

CONNEXIONS is the friendship club for single people with values, occasions church goers and live 12 miles rad. London. 0181 906 4467 for brochure.

CONNECT TWO Register for finding that special friend. 01280 814451.

HANTS Wits & Dorset - For a discerning local service call Together 01962 860600

HEIDI FISHER Bureau. High quality, attractive clientelle. Discerning men 45-65 esp. in demand. 0171 722 0744 Day. 0181 202 1768 Eve/Wkends.

HERTS, Beds, Bucks. Good company, good food, good times. The Supper Club. 01763 849080

LOVELY Thai educated ladies, introduced personally to you. Colour brochure also videos. Siam Introductions Estab. 1985 Tel: 01689 850 890 (24 hrs)

NEXUS We are unattached people. In your area and nationwide, meeting socially (parties, holidays, walks, theatre trips etc) and individually. We are not a marriage bureau or dating service. Ring for the brochure. (01227) 71704, (01811) 367 6528 (0113) 2448186, (01869) 33801, (0141) 221 1090, (01202) 761006, (01286) 831599 or (01211) 472 1968. By the way, what are you doing for Christmas? Not a marriage bureau or dating service.

PLUMP PARTNERS National Dating Agency. If you are plump or prefer a plump partner ring 01362 716909.

RICHMOND DINING CLUB Single & interested in wining & dining locally? 01483 414419

RSVP Top Class introductions. Beds 01234 870550 Cambs 01223 328205 Essex 01473 216566 Kent 01233 664159 Kent 01892 528560 Herts 01767 641265 Phone 01733 311747 Surrey 01252 726216 Sussex 01903 211100

THE DINNER CLUB Singles dining and dinner dances nationwide. Tel (01384) 360537 or 548816 Franchises available.

THIS PICTURE Dating idea is brilliant Capital Radio, for details call D171 839 8884 (day) 0181 297 1424 (anytime) ABBA

LADIES

ATTRACTIVE brunette lady, 27, working in London, likes keep fit, music and fast cars WLTM a good looking professional man 28-34, honest, supportive with GSOH for genuine friendship. Recent photo please. Please reply to Box No 2049.

ATTRACTIVE female graduate, 35, green eyes, tall 5'9, slim, intelligent, achiever, creative, warm, emotionally aware, free thinker, varied interests, seeks tall male counterpart, London. Please Reply to Box No 2082.

ATTRACTIVE Educated, prof. lady (53) of reduced circumstances wishes to be spoilt by affluent elderly English gentleman in return for lots of tender loving care. Sussex/Surrey. Please Reply to Box No 2003.

ATTRACTIVE, blonde, continental lady, London, divorced, 47, artistic, well travelled, many interests, WLTM mature wealthy businessman, 48-68 for mutual stimulating relationship. Photo please. Box 2072.

ATTRACTIVE, active blonde, 5'7, early 50s, bobbies: scuba diving, snorkling, aprè ski, entertaining, antiques and travel. WLTM man of similar tastes. Please Reply Box 1824.

ATTRACTIVE blonde, romantic, young 60s, London based, seeks gentleman 60-80 for lasting relationship. He must be well off. Can you afford to spoil me? Please Reply to Box No 2098.

ATTRACTIVE lady 49 Cheshire seeks charming gentleman 45+ Please Reply to Box No 2036

BEAUTIFUL woman, socially presentable, divorced, likes chill, green, blonde, 5'7, early 40s, enjoys art, theatre, opera, dining out, functions-balls, bridge, travel, Ascot, the country etc. seeks man who will appreciate, respect and spoil her and who enjoys a quality life, Please Reply to Box No 1979.

BERKSHIRE Workaholic merry widow needs help in extricating herself from the office. She feels a tall gentleman interested in wining, dining, backgammon, golf, theatre and generally sociable could be just the answer. If you are between 45-60, could you help? All letters answered and photos (essential) returned. Box No 2057.

BERKS/HANTS border based attractive Company Director, 39, blonde, petite & sensual seeks tall, handsome, professional man with warmth, wit and intelligence for fun, outings, friendship & maybe more. Reply Box No 2103

BERKS Tall, attractive blonde 29, successful in all but love, WLM Prince Charming to wash me off my feet Please Reply to Box No 2110

BOLD & Beautiful interesting altruistic widow 54 retired 5'9". London born/Italian/Irish. Curvy with a touch of class. Green-eyed Gemini worth 150 carats. Myriad interests. Seeks nice educated tall N/S strong tactile deeply caring gentleman. GSOH for Magic/Marriage. Borders based UK. Here in paradise at Box 1137. 8131 Kato Paphos Cyprus. Can move on. Please write. Quisque Anavri Cras Amet? T/F 06231628.

CAMBRIDGE/Herts/Essex. Independent lady 40s, seeks successful, cultured Radio 4 listener, varied interests, 36 plus, character/SOH more important than looks. Child/pets welcome. Please Reply Box 1799.

CASCADE ..... Bristol
CASCADE.....Cardiff
CASCADE.....Bath
CASCADE.....Swansea
CASCADE.....Gloucestershire
CASCADE.....Taunton
CASCADE.....Pembrokeshire
CASCADE.....Worcestershire
civilised Social Groups for the unattached aged 30'ish to 50'ish contact Howard or Jan 01495 75 83 09 noon to 7pm any day. Fax 01495 759046.

CHARMING attractive, London-based woman W50H, seeks fun-loving man (50's) with sparkle to share weekends with. Volvo drivers need not reply! Please Reply to Box No 2114

CLASSY Cheshire lady 38, tall, elegant and eloquent, invites tall, handsome, healthy intelligent knight offering lots de vivre. Photo essential Box 2039

CORNWALL/Devon. cheerful, intelligent woman, 45, n/s, seeks affectionate, educated walking companion. Please Reply to Box No 1821.

CROSSWORD. Backgammon, cards? I'm bright, pretty, funny and 40 enjoy theatre, opera, music, good food, fine wines and love to cook. WLTM some one who believes in romance. Please Reply to Box No 1998

'CULTURALLY' aware, educated, curvaceous, no history, GSOH+, young lady would like to meet like minded tall 'gentleman'. Please Reply Box 1981.

CURVACEOUS bubbly, fun loving blonde, age 28, seeks older man for romantic relationship. I love the finer things in life, night clubs, parties, expensive restaurants and casual nights in with a guy willing and able to spoil me rotten. If you think you are the man for me, send letter and photo to Box No 1900.

DOCTOR 33, single, no ties, attractive, n/s, WLTM sincere educated gentleman for a committed relationship with a view to marriage and family life. Reply to Box No 1999

LIBRAN lad 50, 6ft, seeks quiet n/s lass of shape and wit, 38+ for simple London pleasures. Photo? Reply to Box No 2116

MUCH LOVED Grandma, gregarious, non conformist, Liberal, romantic, seeks educated Grandpa for company to restore sparkle, 60+, loneliness a curse, lets talk, Midlands. Please Reply to Box No 2060

NURSE 22 wishes to have personal correspondence & friendship with gentleman. Staffordshire. Box No 1953.

OUTGOING attractive lady, 33 today! Good cook, good job, enjoys theatre, cinema, swimming and tennis. Seeks genuine caring partner. Please Reply with photo to Box No 2033.

PETITE attractive, late 30s professional lady who enjoys life seeks intelligent caring man with GSOH for laughter, romance, and to share the long winter evenings. Surrey, Hants, Berks. Photo appreciated but not essential. Box No 1787.

POLITICALLY incorrect, self assured, gorgeous woman, nearly 40s! with a rich chequered past would like to meet a man who is 40 (but not 50) 5'10" more or less! Creative (but not arty). Experienced in relationships, financially secure, broad minded and most of all good fun. Central Scotland. Please Reply to Box 1968

PRETTY blonde classy lady 40. Independent successful, outgoing, funny and intelligent with children N.Kent. WLTM successful, caring tall man with affluence, brains & humour. Please Reply to Box No 2104.

PROFESSIONAL lady 38, WLT exchange briefcase for passion, love & large family, are you man enough? Box No 1982.

READ the Road Less Travelled? Then you know what's important to this attractive, slim, bru nette (5'1) She relaxes with 1 sets. Interested? Box No 2157.

RECENTLY returned from living in USA, stylish, prof lady, early 40s, widowed, slim, attractive, warm, and funny seeks gentleman of integrity with sense of humour for sharing quality time. Please reply to Box 1932

REQUIRED Tall, handsome, quick witted, solvent gentleman. Must be fun. Aged 40-50. OFFERED Attractive, intelligent, successful lady with a rather wicked sense of humour, whose hedonistic tendencies have been neglected due to over work. Late 30's, looking for fun and friendship. Photo appreciated. West London. Please Reply to Box No 2118

SCORPIO lady with no sting attached. Very attractive, slim, blonde, petite, young, looking 48, elegant, warm with GSOH and interesting personality with many varied interests, enjoys good food, theatre, travel abroad, countryside, tennis, cosy fireside evenings. London based, WLTM 50+ discerning, solvent, intelligent, affectionate, sincere gentleman with GSOH to spoil each other and to enjoy a long term, permanent relationship. Please write with telephone number and recent photo must (to be returned). Please Reply to Box No 1854.

SKIING partner? Highly attractive lady late 30s WLTM a fun low caller rider over 40, London weekdays, country weekends. Reply to Box No 2029.

SLIM, attractive, well spoken, right wing, 54 y.o., ex-pat, widow, seeks similar chap who understands. Box No 1911

SLIM smart, energetic, Wiltshire lady, young 50, well educated, independent means seeks similar gentleman, n/s, good stature to share town and country interests. Box No. 1837.

SLIM stylish, sporty, sensual, successful lady 30's seeks similar male. S Mids/anywhere. Please Reply to Box No 1808.

SOUTH American lady, pretty, slim, elegant late 30's, educated WLTM unencumbered professional/businessman, 5'11+, 63-66, share life, interests, future. Southern England/Midlands. Box No 2055.

MANY ATTRACTIVE Ladies in The Midlands' Exclusive Hospitality Company, extensive social events calendar. Tel Exclusive Co. 01564 775200

MEN it's simple - one Free call equals 965 eligible, attractive women, plus an active social life at Close Encounters Cardiff, Bristol, Bath, Cheltenham, Swindon, Salisbury, Reading. 0800 141 141. Open every day.

MEN Why call long distance? Close Encounters Sussex, Kent, Surrey, London, has an abundance of eligible women. Call 01424 772027.

NEEDED committed best friend/lover, tall 30ish, likes fun, children and animals for sincere 37 yours attractive slim blonde in Surrey. Please Reply Box 1976.

SATURDAY RENDEZVOUS

BRISTOL
Caroline Crowther
Exclusive introductions in the West Country.
0117 9735877.

SATURDAY RENDEZVOUS

Verve
INTRODUCTIONS
RING NOW FOR DETAILS
0800 413 473
EXCLUSIVE INTRODUCTIONS FOR DISCERNING PROFESSIONALS IN YOUR AREA

THE FIRST AND ONLY AGENCY ON INTERNET
DINNER DATES
Too busy to organise your social life? Then why not join our Dinner Parties, Buffets, go Hot Air Ballooning, Clay Pigeon Shooting, Fly a BA 747, Play Tennis & Golf, Ski holiday in Verbier, etc.
0181 741 1253 (London) 0181 658 9441 (S.E.)
Est. 7 years As featured on BBC's Food & Drink 7,000 miles. Run by Media Personality, Agony Aunt & Author Hilda Marshall.

zygosis the bringing together...
THE PROFESSIONAL PERSON'S INTRODUCTION AGENCY
Professional people often don't meet their ideal partner in their current social circle. That's where Zygosis can help.
We are highly selective, operate nationally, are confidential, discreet and produce results. We look forward to your call.
LONDON 0171 629 4979 | OUT OF LONDON 01625 582800 | SCOTLAND 0131 556 5655

INTRO 45 PLUS
(formerly Intro 50 plus)
Exclusively for the older generation.
"Youth is wasted on the young."
Gentlemen - mature ladies have so much more to offer.
0181 466 9533

SATURDAY RENDEZVOUS

Perfect Harmony DINING CLUB
For Single Business and Professional People. Join us at our Dinner Party at The Shenton Hotel, Belgravia, London, S.W.1. Saturday 2nd December and make new friends of the opposite sex. Xmas Party Saturday 16th December.
PHONE 01923 840441

GENTLEMEN

ACTIVE professional American, tall, slim, good looking, GSOH, 42. Are you professional, successful, slim, fit lady, 30-40 in London area with adventurous spirit? Nice letter and photo please to Box No 2138.

ACTIVE up market, stylish, with Bostonesque attitude seeks personality girl to swing along with him. Box No 1872.

ANGLO Australian travelled prof SE Kent, 48, N/S single GSOH. Loveless Lonely offers commitment & Happiness 60's Opera Classical Astronomy France Tropics Gardening History Poetry Wine appeal? + Photo = Reply. Box No 2079

ANYONE for sailing? Attractive and sporty man 52 y. well travelled and multilingual, WLTM attractive lady friend with class and big heart, 30-45ish to share sailing adventures on own. Solent based, yacht. Experience not necessary, just GSOH. Please reply with photo to Box No 2092.

ARCHITECT/Company Director early 60s N. London based. Humorous, wealthy and moderately fit. 6ft n/s seeks slimish lady who likes jazz, opera, mountains and maybe Florence for New Year. Box No 2062.

ARE you a 39ish petite brunette prof. girl, active, enjoy travel, probably fit, maybe sail and definitely prefer weekends in the Lakes to being on the beach at Marbella? A n/s with a GSOH living Glos/Avon/Wilts and looking for a like-minded 49ish prof. man for friendship and who knows? Then maybe we're both in luck. Box 2065.

SATURDAY RENDEZVOUS

drawing down *the* moon
THE THINKING PERSONS INTRODUCTION AGENCY
"the agency people rave about"
Adam & Eve Mews, Kensington
0171-937 6263

BEEP! Beep! It's not easy - creating an enticing doodle designed to deliver via mailbox and telephone my air-space and tomorrow, a very clever, unconventional, fit, sensuous, adventurous, woman wishing to meet appreciative man with whom to share thoughts, desires, adventures, dreams, absurdities, fun, conversation, coffee, and sometimes silence. But maybe I, (publisher, 40s, successful, occasionally amusing, a few baubles, unpretentious, more or less intact but battery short) will have to do it again? Box No 2045.

CARING genuine man early 30s, 6'2, medium build, average looks, London area. Interested in keep fit, cinema, theatre and romantic evenings seeks kind hearted woman of similar for relationship. Photo appreciated. Please Reply to Box No 1975.

CASCADE ..... Bristol
CASCADE.....Cardiff
CASCADE.....Bath
CASCADE.....Swansea
CASCADE.....Gloucestershire
CASCADE.....Taunton
CASCADE.....Pembrokeshire
CASCADE.....Worcestershire
civilised Social Groups for the unattached aged 30'ish to 50'ish contact Howard or Jan 01495 75 83 09 noon to 7pm any day. Fax 01495 759046.

CEREBRAL Iconoclastic humanistic, sensual, novel loving London-loving, retired Lawyer, 61, looking for long term relationship with literate, tolerant, informal lady who doesn't mind smoking and prefers the local bistro to dressing up for Ascot. Reply to Box No 1917

EAST KENT Country based graduate 28, seeks attractive lady. Please Reply to Box No 2116

SATURDAY RENDEZVOUS

PARTY EVENING
Wine, buffet, smart London house. All of us lively, likeable & attractive, prof bus careers living/working London. Girls 30s, chaps 45 max. If the cap/Alice band fits you perfectly, isn't it worth the call?
Patricia 0181 392 9009 weekends & eves.

SATURDAY RENDEZVOUS

SIRIUS
The Intelligent Person's Introduction Agency
The Local service operating Nationwide for the intelligent, articulate and well educated
Join the Largest agency with personal interviews and BS 5750
24 hour information Freefone 0800 374451 brochure line
Ask for your Free CD or Tape

London	North West	Scotland	North East
0171 256 6123	01625 860924	0131 225 3606	0191 383 2224
South West	West Midlands	Yorkshire	East Midlands
0117 942 9500	0121 704 0200	01904 611621	0115 924 1113

FREEPOST 305 London EC1B 1SY Office hrs 8.30am to 10pm 7 days week

Save Eden
Windsor
01753 830650
London
0171 590 9626

KATHARINE ALLEN
established 1960, incorporating The Marriage Bureau Member Jenner established 1939
"Highly respected" Independent
"Made to measure" S/Telegraph
"Less random... more private" Client
18 Thayer St, London W1M 5LD
Tel: 0171 935 3115

Dateline
"The U.K.'s largest agency..."
THE INDEPENDENT
For free details in absolute confidence: Dept N, Dateline, 23 Abingdon Rd, London W8 6AL
0171 938 1011

WATERCOLOURS
SINGLES GALLERY LTD
FOR EXECUTIVES AND PROFESSIONALS
Watercolours stands alone in the field of romance. Our commitment allows you to choose your very own partner from our extensive range of portfolios. A unique service with a difference, for unattached executives and professionals. Completely confidential, with no obligation.
FOR FURTHER INFORMATION, CALL US ON:
0171 629 3185 or 0171 495 7711

The EXECUTIVE Club
4 Park Place St James's London SW1A
Since 1985 people of quality have been introduced through our exclusive social events and superb introduction service. We invite membership to complement almost certainly the largest selection of unattached professionals in the UK.
● Social events ● Personal introductions
ASSOCIATE OFFICES THROUGHOUT THE UK
0171 499 8833

BRISTOL	BATH	SUSSEX	NOTTINGHAM	CHESHIRE	MANCHESTER	YORK
0117 9735877	01225 852852	01903 211100	0115 979 9015	01625 533144	0161 8322593	01904 626347

THERE IS ONLY ONE .....
VIRGINIA CHARLES
The exclusive introduction agency for people of quality and integrity.
The Old Brewery, Burford, Oxon, OX18 4SG.
Tel: (01993) 824500
LONDON AND NATIONWIDE

ALL BOX NUMBER REPLIES SHOULD BE ADDRESSED TO:
BOX No:- .....
c/o THE TIMES
P.O.BOX 3553,
VIRGINIA ST.
LONDON, E1 9GA

WANTED
21st Century Men together enough to wine & dine with elegant ladies at London's top restaurants.
Call Eleanor or Ingrid on 01442 879074 or 0181 671 9455
Exclusive Social Dining Club

GENTLEMEN

ARE you open with your feelings? I am and look good mate, non smoking lady, 30-50 who likes laughter, music, food, countryside, log fires, holding hands, West Midlands. Chris. Box No 1940.

ARTICULATE amusing, Warwickshire gentleman. Fit, forties, slim, sporty, healthy, humorous, very lovely bed WLTM a friendly, fit, convivial, conventional, slim, sensuous, ideally independent lady who will attend to his nasty bouts of alliteration. Reply Box No 1820

A SIMPLE letter - and life gets better? Try me! Kind and handsomish businessman in 50s bankers to find kind and honourable Surrey/Sussex lady in 50s/40s. Box 1872.

ATTRACTIVE, fit 63 yr old, Sagittarian. Likes town, country, cinema, animals, sailing, cooking. Seeks attractive 40-50 lady with GSOH. S.W. London/Surrey. Box No 1896.

ATTRACTIVE prof man, bouncy but caring and reliable. Seeks lovely well bred lady. 35-50, London. Photo plse. Box 2130

A West Midlands Marketing Director with so much to offer, early forties extrovert, romantic and affectionate. If your over 30, fun, affectionate and with a sincere, caring partner and lives West Midlands, photo and letter. Box No 1930.

A West Midlands 36 year old young man, successful, superb caring qualities, has slight walking difficulties but overcome with personality and enthusiasm, wants loyal caring, sincere, friend/relationship. Photo please and letter. Box 2113.

BEARDED Viking, 48, 6ft, slim & reasonably fit, attractive, successful businessprofessional, too successful for own good as at present bored and lonely due to over work. Various interests and enjoy the good life, regretfully still smoke a little. Seek tactile dancer with empathy and style (I'm pickey!) to restore my sanity and bring a sense of equilibrium to life. Lover rather than mother figure with GSOH, conversation and personality. Ideally residing near or in South London. Lifetime soulmate sought for mutual TLC and who enjoys being spoilt, something rotten and who I could do same to. No Prima Donnas or emotional baggage please. Regret previous replies stolen with longboat. Photograph (if possible) and contact no. to: Box No 2099.

BEEP! Beep! It's not easy - creating an enticing doodle designed to deliver via mailbox and telephone my air-space and tomorrow, a very clever, unconventional, fit, sensuous, adventurous, woman wishing to meet appreciative man with whom to share thoughts, desires, adventures, dreams, absurdities, fun, conversation, coffee, and sometimes silence. But maybe I, (publisher, 40s, successful, occasionally amusing, a few baubles, unpretentious, more or less intact but battery short) will have to do it again? Box No 2045.

CARING genuine man early 30s, 6'2, medium build, average looks, London area. Interested in keep fit, cinema, theatre and romantic evenings seeks kind hearted woman of similar for relationship. Photo appreciated. Please Reply to Box No 1975.

CHARMING attractive professional guy (private business) 45, North London, varied interests, jazz, restaurants, theatre etc. looking for attractive female 30-45 to spend some good times together. Photo appreciated. Please Reply to Box No 2013.

CORNWALL, yachtsman, youthful 59, own business, enjoys classical music and theatre as well as the outdoors. Kind, considerate and humorous. Seeks slim, mermaid, photo would be nice. Reply to Box No 1916

COUNTRY GENT. East Anglia. 55yrs old, 6ft 4", dark hair/eyes, outgoing personality, enjoys country pursuits seeks tall, slim, attractive, country or city girl, 25-35, for fun & possibly romance. Photo plse Box 2021

CUMBRIA NORTH Professional, 61, active, enjoys interesting lifestyle, likes good food, wine, sun, outdoors WLTM slim, attractive, warm lady, n/s, 45+ Photo apprec. Box 1993

I AM a widower of 4 years, 49, fair haired (long at present), blue eyes, 5'8, slightly build. I am self employed and (if it matters) wealthy and live alone. I have a degree, I own homes in London and Cheshire. My two children have grown up and it is time for me to start again with a younger woman. Photo (essential and which I promise to return) and phone number please to Box No 1981.

I AM a 52yr old Surrey man and definately looking for a mate but first As in rust be this and must be that. But I am a man who is looking for a want to be, that is a woman who wants to be looking for a want to be. Physical aspects are not that important after all good looks is just a matter of opinion. Please Reply to Box No 1822

JUST on the Martell Romantic. Leslie, a divorced Hertfordshire n/s, Hampshire based, young 52, own company. Seeks very attractive, slimmish, shortish bright lady for the best we can dredge out of life. If you have GSOH, enjoy wining, wining, dining, travel, romance & seek a positive soul mate, then rush early reply with photo (or yourself!) reply assured. Box 2067.

LADIES Why call long distance? Close Encounters Sussex, Kent, Surrey, London, has an abundance of eligible men. Call 01424 772027.

SATURDAY RENDEZVOUS

Camelot
(such a romantic name!)
The caring introduction service. Let us help you to find your ideal partner or just make new friends. Many have!
Call us for a free brochure. Nationwide.
0171 589 9696

Music Lovers
Classical Partners
As featured on BBC Radio 3, Classic FM and Classical Music magazines. For the shared enjoyment of Classical Music nationwide. The natural way to meet your kind of person informally or at informal musical evenings.
Tel: 0181 903 0211 office
01923 853826 even w/ends

ASSURANCE OF STUNNING LADIES
Shortage of nice men!
Candlebarnons
has some super chaps already but you get snapped up very quickly so we always need more. Personal introductions and Enchanted Evenings for attractive, professional people.
Please call Cheryl Brown
0171 371 5535

LADIES it's simple - one free call equals 830 eligible, attractive women, plus an active social life at Close Encounters Cardiff, Bristol, Bath, Cheltenham, Swindon, Salisbury, Reading. Call 0800 141 141. Open every day.

MANAGING DIRECTOR 49, 6ft 2ins, slim, dark-haired, presentable, divorced no children, based Chelsea, seeks genuinely attractive, interesting, tallish lady, 28-45, who is fun company to share a good lifestyle including dining out, travel, weekends away etc. Do write with photo to Box No 1945

ME, generous, outgoing, solvent, home erection, tall dark and wholesome in perfect working order. You, attractive, slim and smoothly sensuous, broad minded woman with own means and healthy regard for finance, preferably 28-35, n/s, for friendship and fun. Photo and chatty letter a must. Please Reply to Box No 1865.

NICE guy, 45, slim fit, well travelled, cultured, enjoys the good life, married businessman with GSOH seeks the right lady, intelligent, up to 36 with GSOH. Please Reply Box 2018.

NICE man 39 and boy 10 would like to create lasting partnership with clever, sane, n/s and cuddly mummy. SW London/Surrey for fun, friendship and to please. Box 2129

QUESTION. If you are truly stunning, smile as a first reaction and under 35 then why are you replying to this? Answer. Because you are prepared to try anything once. Then honest, all photos returned. Box No 2046.

RETIRED police officer, 49, attractive, sincere, solvent, seeks attractive lady, similar means with no ties for life partnership, North West/anywhere. Please Reply Box 2031.

ROMANTIC, caring, attractive, outgoing, intelligent, caring, sports travel, food, loving, WLTM attractive warm, winning lady in, near 40s, share eclectic interests. London, Home counties. Photo please. Please Reply to Box No 2091.

SENSUAL and sensitive, tall, attractive, slim man, young 45, parent, likes sport, cinema, food! WLTM slim attractive n/s woman. Wilts. Box No 2058.

SATURDAY RENDEZVOUS

PHEASANT Shooter needs girlfriend to drive him home, understand him, love horses, dog and faithful, honest and caring. You must also be pretty, slim, petite, sporty and 20-35 max. In return you will find a loyal, public school bachelor who will take you on overseas trips and hols & more. A serious enquiry if the devious & Good Friends Old London & South. Photo please. Box 2127

PHILOSOPHER, mid-60s seeks blue stocking - philosopher, historian or other learned lady. Accomplished cellist a distinct bonus as she is master of her field of study. Ad reply most nice. Please Reply to Box No 1969.

PROFESSIONAL male 41, has much to offer the right lady, hopefully she will be between 28-35, attractive, intelligent but with a VGSOH and a healthy appetite for all physical aspects of life. I am 5'11, good build, generous & warm hearted, much fancied and looking to share my comfortable life style. J28-M26 area. Descriptive reply & photo please. Please Reply to Box No 2111

PROFESSIONAL presentable, educated but not yet perfect gentleman. 44, 5ft 8, quiet but strong, recently separated so needs to play. WLTM lady London/Surrey for fun, friendship and to please. Box 2129

QUESTION. If you are truly stunning, smile as a first reaction and under 35 then why are you replying to this? Answer. Because you are prepared to try anything once. Then honest, all photos returned. Box No 2046.

RETIRED police officer, 49, attractive, sincere, solvent, seeks attractive lady, similar means with no ties for life partnership, North West/anywhere. Please Reply Box 2031.

ROMANTIC, caring, attractive, outgoing, intelligent, caring, sports travel, food, loving, WLTM attractive warm, winning lady in, near 40s, share eclectic interests. London, Home counties. Photo please. Please Reply to Box No 2091.

SENSUAL and sensitive, tall, attractive, slim man, young 45, parent, likes sport, cinema, food! WLTM slim attractive n/s woman. Wilts. Box No 2058.

SATURDAY RENDEZVOUS

IN

STRICTLY BUSINESS
Professional Introductions
Nationwide
Tel: 0171 371 5535

TIMES NEWSPAPERS
cannot guarantee that respondents will receive a reply when answering boxnumbers on this page, although we hope that as a matter of courtesy they will. When you come into contact with people for the first time, it is advisable to meet in a public place and let a member of your family or a trusted friend know where you will be.
We would advise readers and advertisers to exercise caution when giving out personal details. This will be respected by genuine respondents.

Discover the romance of The Times.

Ever considered looking for Mr or Ms Right in our Saturday Rendezvous section? Over 32% of our readers are single, widowed, divorced or seperated. Maybe one of them would like to share their life - and their paper - with you.

The cost of an advertisement is normally £6.50 per line plus VAT and a Box No. charge of £10.00 plus VAT (minimum 3 lines, approximately 4 words per line, please allow 1 line for the box no.) for 1 Saturdays insertion.

SPECIAL OFFER!
Until further notice, when you book your advertisement for 2 consecutive Saturdays you will only be charged £4.50 per line + VAT each week and a single box no. charge of £10.00 + VAT.
A 30% Discount For 2 Weeks Advertising!
To advertise call 0171 481 1066 Fax: 0171 782 7899 or return the coupon below.

NAME
ADDRESS
POST CODE TEL (DAY)
ACCESS ☐ VISA ☐ AMEX ☐ CARD NO.
EXPIRY DATE SIGNATURE
This offer is open to private advertisers only. Please attach your wording and send to: Saturday Rendezvous, Classified Advertising, Times Newspapers Limited, Level 5, 1 Virginia Street, London E1 9BL.

MEET SOMEONE THROUGH THE TIMES
Source: NRS Jan-June 94

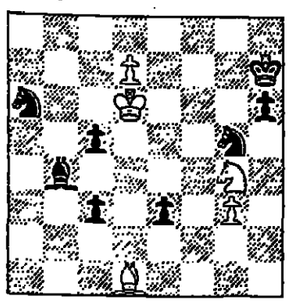
صكذا من الاصل

هكذا من الاصل

CHESS

by Raymond Keene

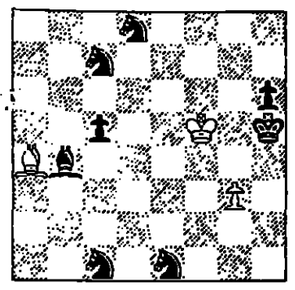
I PUBLISHED the following study on August 12.



The composer of the study is unknown, but it is fiendishly difficult. White has to play and win.

Here is the solution:

1	Nf6+	Kg7	2	Nh5+	Kg6
3	Bc2+	Kxh5	4	d8Q	Nf7+
5	Ke6	Nxd8+	6	Kf5	e2
7	Be4	e1N	8	Bd5	c2
9	Bc4	c1N	10	Bb5	Nc7
11	Ba4				

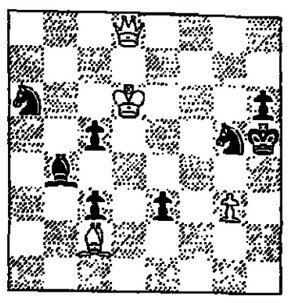


and now checkmate by the white bishop, coming to d1, cannot be avoided.

This solution, with the extraordinary underpromotion to a knight of two of the black pawns, was submitted by Bill Stirling of Essex, J. Gill of Surrey, and Anthony Chanter of Henley-on-Thames.

However, there is a problem with the study. After the moves

1 Nf6+ Kg7 2 Nh5+ Kg6 3 Be2+ Kxh5 4 d8Q



Black does not need to co-operate by forking White's king and queen. Instead he can try 4 . . . Kg4, which leads to a very unclear position, e.g. 5 Qc8+ Kxg3 6 Qxa6 c4+ 7 Kd5 e2.

This is just a sample variation, but even analysis by computers has so far failed to find a clear-cut win for White after 4 . . . Kg4.

I learnt of this possibility from the Grandmaster James Plaskett, the former British champion, and I believe that this is the first time that this radical flaw in the study has been pointed out in print.

Meanwhile, copies of *Secrets of Spectacular Chess* by Jon Levitt and David Friedgood (Batsford) are being sent to the three *Times* readers who submitted the main line analysis given above.

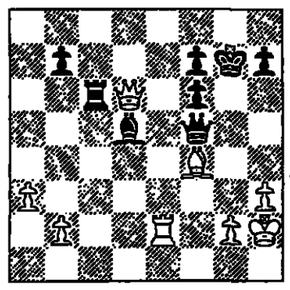
The full line-up for the Hastings Centenary Premier tournament, December 28 to January 6, has been announced. It is an all-grandmaster tournament, and the strongest all-play-all to have been held in Britain for several years. The players will include Alexander Khalifman (Russia); last year's winner, Thomas Luther from Germany; the British champion Matthew Sadler and the Grandmasters Julian Hodgson, Tony Miles and Jon Speelman.

If you wish to attend or to enter one of the subsidiary tournaments, please contact Pam Thomas on 01424 445348.

WINNING MOVE

By Raymond Keene

This position is from the game Below - Ossatschuk, USSR 1965. Can White do better than retreating his attacked queen?



Send your answers on a postcard to The Times, 1 Pennington Street, London E1 9XN. The first three correct answers drawn on Thursday will win a British Chess Magazine publication. The answer will be published next Saturday.

Solution to last week's competition: 1 ... Rxa3+

Last week's winners: G Tebble, Horsted, Norfolk; A Ostashchuk, Knaresborough, N Yorkshire; P W Foster, Alderley Edge, Cheshire

PUNCHLINE

READERS are invited to write an amusing caption for the cartoon, right. The cartoon, from the Punch library, includes the contemporary caption.

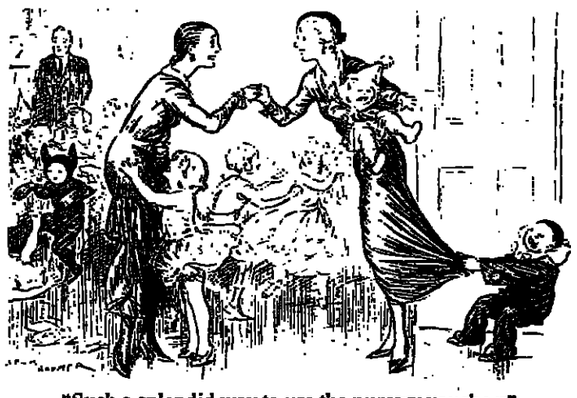
The cartoon will be printed again next week on the Games page with a caption selected from those submitted.

Send caption suggestions on a postcard with your name and address to: Cartoon caption 84, Weekend Games Page, *The Times*, 1 Pennington Street, London E1 9XN.

The editor's decision is final.

The closing date for entries is Wednesday, November 29.





"Such a splendid way to use the nursery vouchers"

The winning caption for last week's cartoon (above) was submitted by P. Cunningham of Southend-on-Sea

WORD-WATCHING

by Philip Howard

SLEAZO
a. Something pornographic
b. A cartoon clown
c. Page 3 in a newspaper

TAMWORTH
a. Hypocrisy
b. A red pig
c. A floppy cap

VENDEUSE
a. The wine harvest
b. French Revolutionary month
c. A frock flogger

TEBETH
a. A semi-housetrained polecat
b. A fast
c. A winter month

Answers, page 19

COMPUTER GAMES

NOW THAT the fireworks have passed, there is an explosion of creativity in the air, with many multimedia studios letting you make your own animated pictures and minimovies. One of the first from the current wave is Viacom's PC CD-Rom, **Director's Lab**.



Suitable for all ages, the studio allows you to hone artistic skills in several suites. You can play around in the video suite, editing together hundreds of stored video clips, or make your own footage. In the music studio, you dabble with scores to bring video creations to life, and sound effects (or your own voice) can be added. Finishing touches are made in the title editor and graphics suite.

This American import is great fun while the novelty lasts. Another title in the genre, to be released imminently here, is Brøderbund's **Kids Pix Studio** on CD-Rom. This seems easier to use and, overall, is the more colourful affair.

"My name is Forrest Gump. People call me Forrest Gump," explains Forrest Gump in the movie *Forrest Gump*. We turn to him now in Cyberspace Nineteen — with a dozen double-CDi copies of the film to be won.

Using technical wizardry, Forrest stumbles through American archive footage and rewrites the country's history books. When he does a stint fighting in Vietnam he arrives during the rainy season, where "it even rained at night".

In the film, Forrest learns from his mum the memorable soundbite: "Life is like a box of chocolates, Forrest. You never know what you're going to get."

To enter Cyberspace Nineteen, you are asked to complete Mrs Gump's adage in your own humorous words. How, in your mind, might life be considered to be like a box of chocolates? Send your revised maxim, together with your name, age, address and telephone number, to: Cyberspace Nineteen, Computer Games, Weekend, The Times, 1 Pennington Street, London E1 9XN. You may also fax entries on 0171-729 6791. The competition is open to anyone aged 12 or over. The closing date is midnight on December 5 and the judges will not enter into additional correspondence.

Forrest is definitely one of the good guys. After all, any person who can refer to Apple Computers Inc as "some kind of fruit company" must know his onions. And that's all I have to say on that.

TIM WAPSHOTT

BRIDGE

by Robert Sheehan

THIS is a defensive problem from the round-robin phase of the recent Marlboro Bermuda Bowl. It came up in the match between Sweden (East-West) and China (North-South).

Dealer North — North-South vul IMP's

	♠AKQ92 ♥— ♦K9742 ♣AQ8		
		♠63 ♥KJ8 ♦J863 ♣K1072	

W	N	E	S
—	1♠	Pass	1NT (1)
Pass	3♦	Pass	3♥
Pass	3NT	All Pass	

(1) Forcing.
Contract: 3NT by South
Lead: five of clubs

South's 1NT was forcing, showing about 6-10 points; in addition, it was possible for him to have a long suit. During the auction East asked South about his Three Heart bid. South described it as "5+ good". (In international competitions, a screen runs diagonally across the table, and South and East were on the same side of the screen.)

The declarer took the five of clubs with the ace, and played a diamond, the queen, West following with the ten. He then played the ten of spades to the ace. Another diamond went to South's ace (East discarding the three of clubs), followed by another spade to the king. That left this position:

	♠Q92 ♥— ♦K97 ♣Q8	
		♠— ♥KJ8 ♦J8 ♣K102

The declarer then played the queen of spades. As East, can you tell what is going on? How would you plan your defence? Decide before reading on.

This was the complete deal:

	♠AKQ92 ♥— ♦K9742 ♣AQ8	
♠J754 ♥AQ74 ♦10 ♣9543		♠83 ♥KJ8 ♦J863 ♣K1072
	♠106 ♥1096532 ♦AQ5 ♣J6	

What happened at the table was that East, the Swedish player Mats Nilsland, discarded the eight of hearts on the queen of spades in the position shown in the second diagram, and threw another heart when the declarer continued with a fourth round of spades. Now the defence could only take two hearts and a club, and the declarer eventually made a second club trick.

It should have been obvious to East that the declarer did not have the ace of hearts. If he had that card, either he would have finessed clubs at trick one, or run the ten of spades at trick three. His unnatural-looking play of taking the ace of clubs on the first round must be because he is hoping to make five tricks in either spades or diamonds to get home in 3NT, and that he is nervous of hearts. Remember, by the time East had to make the decision on his first discard South had already shown up with A Q x of diamonds and 10 x of spades.

So what East should have done was to discard the jack of hearts on the queen of spades, and a diamond on the fourth spade, catering for his partner to hold either the jack of clubs or a heart holding at least as good as A 10 xx. As the cards lie the discard of the jack of hearts loses a trick in that suit, but the defence still make three hearts, a club and a spade.

You might think that after this performance Nilsland would want to put his cards back into the board hastily, and get on with the next hand. Not a bit of it — Nilsland called the tournament director and claimed that he was damaged by the "incomplete" explanation of South's suit requirements for his Three Hearts bid. The director ruled that the score stood. Normally if the director thinks there is any substance in a claim he will rule for *the non-offending side, in this case* East-West.

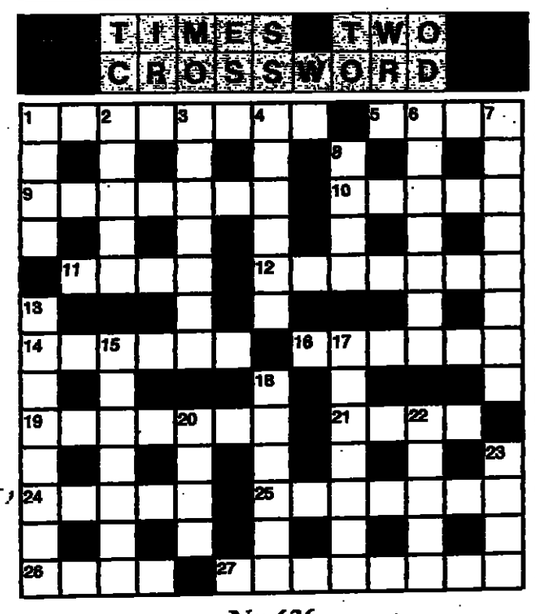
Not content with this, East-West appealed. This is the procedure if a pair don't agree with the director's ruling. The appellants have to put up a deposit, which is forfeited if the appeal is deemed to be without substance.

Before the Appeals committee, East said that "he understood South's explanation of his Three Hearts bid to mean that the suit had to be at least 5-cards in length, but must always be a good one. He therefore decided that South must hold at least ♥Q 10 9 xx, and decided to discard his hearts to make as many tricks in the off suits on defence as possible, rather than playing for an 'impossible' set". (I am quoting the report of the Appeals committee.)

Quite why East claimed that he was "playing to cut down the overtricks" when on the putative hand he gave South the defence were always going to have four tricks anyway I don't know.

Where it all leaves a bad taste is that Nilsland defended incompetently and then tried, presumably with the concurrence of his captain, what looked suspiciously like a free shot that someone on the Appeals committee would be asleep. The committee ruled that, although South's explanation did fall short of full disclosure (I don't see it myself), East should have worked out how to defend the hand correctly, along the lines explained above. So the result stood. The committee *was* asleep on one point — they gave the Swedes their deposit back.

TIMES TWO CROSSWORD



No 636

ACROSS
1 Not mass-produced (8)
5 Weeding tool; vegetable (4)
9 Ducal headwear (7)
10 Restorative (5)
11 Precious, pricey (4)
12 A hundred years, runs (7)
14 Holder for arriving work (2-4)
16 No 1 batsman (6)
19 Regal authority symbol (7)
21 Cloak; headland (4)
24 Release fastening (5)
25 Sorry, you lost! (3,4)
26 Drink sediment (4)
27 Get to know and like (person) (8)

DOWN
1 Cut roughly; break (into computer) (4)
2 Calm impudence (5)
3 Roman wisdom goddess (7)
4 Tear, pull off (6)
6 Antarctic bird (7)
7 Naval repair site (8)
8 Knock senseless (4)
13 Twist of hair on forehead (4-4)
15 Playhouse (7)
17 Bullfight horseman (7)
18 Smooth stone (6)
20 Pullulate (4)
22 Strait-laced person (5)
23 Slide; US down-and-outs' row (4)

SOLUTION TO NO 635
ACROSS: 1 Remark 5 Save 8 Wing 9 Ointment 10 Cherokee 11 Vamp 12 Step in 14 Perish 16 Gain 18 Class war 20 Apple-pie 21 Putt 22 Racy 23 Survey
DOWN: 2 Epithet 3 Anger 4 Knocking copy 5 Samovar 6 Venom 7 In deep waters 13 Penalty 15 Startle 17 Alpha 19 Super

AKOM Ltd is now offering readers of The Times free delivery of the items listed below at standard retail price — offer applies UK only. TIMES WORLD ATLASES: 9th Comprehensive Edition £85. NEW! 7th Concise Edition (Slipcased) £40 until December 31, £45 after December 31. 3rd Family Edition £17.99, Reference Edition £12.99. Compact Edition £8.99, Mini (Pocket) Edition £5.99. TIMES THEMATIC ATLASES: The Times Atlas of World History (HB) £40. Concise Edition (PB) £14.99, Compact Edition (HB) £9.99. The Times Atlas of European History (HB) £25. The Times Atlas of the Second World War (HB) (NEW 50th Anniversary Edition) £27.50. The Times Atlas of Archaeology (HB) £35. The Times London History Atlas (HB) £22.99. Send cheques with order payable to Akom Ltd 51 Manor Lane, London SE13 5QW. Delivery to 8 days. Tel. 0181-852 4575 (24hrs) No credit cards.

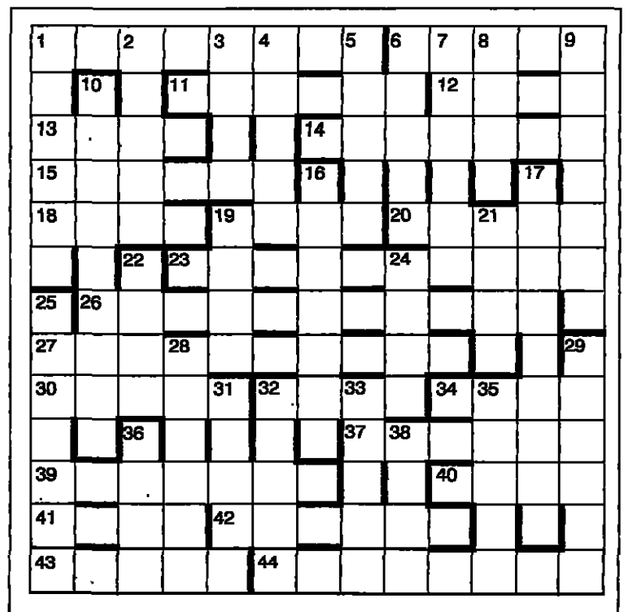
THE LISTENER CROSSWORD

No. 3333: Thirty-six by Law

THIRTY-SIX of the clues are of the Letters Latent type: from the *answer to each such clue one letter is to be removed, every time it* occurs, before entry in the diagram. Definitions in these clues refer to the full answers: subsidiary indications are to the mutilated forms to be entered. An alternative form of the title (A, to be written below the grid) is to be treated similarly to form B, a nom de guerre assumed by a fictional character (to be found in another of his guises in the grid): the 36 letters omitted as above, *taken in clue order, spell out the character's more common name*, the book and the novelist (the chapter required should be evident). Further treatment of B yields C: it will be found that although the remaining clues are normal, B are to be entered as C, linearly arranged in A (thus providing a solution to a variant of an old type of puzzle). The superconfident solver may wish to demonstrate understanding of this by fulfilling the relevant clue, using a ruler an appropriate number of times, but this is not essential. *Chambers* (1993) is recommended.

ACROSS
1 Florid musical treatment has unusually fair outing
6 Butterflies in the city
11 Cwm? Aber? — Slan's not even Welsh!
12 One's after ants? Not half
13 The Italian restaurant's centre dish
14 "Methodism"? — primarily, following trails?
15 Flying machines with no map — in some confusion!
18 Cricket club's about right for strong ale
19 Container for ministerial papers concerning swindle involving British vote
20 Head of school has small child lead choral work
23 See me, returning, take Australian News at Ten — it's *improving*
26 Unusually certain, connects focal positions
27 Made one essentially dead, without name and number
30 Obtained drugs, having timeless "street cred"
32 Was full of vitality about beginning of last month
34 Lines cauching the little fishes
37 Outside firm's prosecuted, having flouted old usage
39 Naughty child's apprehended in charge of a tropical fish
40 Anxious about leaving trophies to last of line
41 See a setback in Spenser's welfare
42 *Introduces to company consisting of unruly mass*
43 Drunk? Exit! Right, left, . . .
44 Deficiency on board — heartless captain told to go back

DOWN
1 Balanced statement of personal account following transactions
2 Water-colourists can freely represent merriment
3 Common interjection in past is sound
4 Lower rib: a section's displayed
5 Dam up during excavation
6 Layers end up as milk-producers on farm!
7 Railway vehicle with hot and cold running water (not English!)
8 Inflame old anger with short measure following starters
9 For instance, check for vehicle or engine
10 Times of blossoming in three US states to the south
16 Brightness one's found in a minuet, perhaps
17 His irritation in Scottish coastal town is characteristic of youth
19 Salesman's to Bury? "No time!" he lamented
21 "Directed" describes me
22 Old sulphur compounds are explosive at present
24 Having been dragged in the past, the lady's afraid to go outside
25 Camus is confused about one "English" soirée
28 Mouldy cheese found in drains
29 They've certain advantages, briefly, and dress extravagantly
31 Endless veneration, in short, is for the birds!
32 Silliness outbreaks, no less?
33 European's vacations's beginning with one month in Israel
35 Laid up? That's clumsy, lassie
36 Spot handcuff — fellow's escaped!
38 Jock's to appear in court — it's commoner in company with *The Listener*!



LISTENER CROSSWORD No. 3333

In association with CAMBRIDGE UNIVERSITY PRESS

NAME.....

ADDRESS.....

.....

.....

Cut out and send the completed crossword and coupon above to The Listener Crossword No. 3333, 63 Green Lane, St Albans, Hertfordshire AL3 6HE. Entries must be received by Thursday, December 7.

The winner will receive **The Cambridge Encyclopedia**, the most up-to-date and comprehensive one-volume encyclopedia available, with over 36,000 entries; **The Cambridge Encyclopedia of the English Language**, a highly illustrated format embracing every aspect of the English language in one volume; and **The Cambridge Guide to Literature**, covering all the major writers and movements in literature written in English up to the present. Two runners-up will receive **The Cambridge Guide to Literature**.



Cambridge University Press, the oldest printing and publishing house in the world, issues some 1,500 new publications in over 190 countries each year, encompassing virtually every subject seriously studied in the English-speaking world.

B	C	N	C	N	C	K	M	C	G	B	S	S	
T	O	A	D	E	D	F	A	R	S	O	T	K	
K	E	R	M	E	S	G	L	U	V	T	O	I	
P	L	E	W	D	U	A	I	N	J	E	C	T	
L	O	N	G	O	D	D	S	F	R	A	K	P	
C	R	P	S	X	W	H	G	A	L	O	G	O	
T	C	D	Q	W	H	U	E	X	U	B	V	L	
T	A	L	I	O	F	A	S	K	Z	Z	K	Y	
A	S	O	H	O	I	X	I	A	W	A	L	E	
D	I	H	Y	G	X	J	X	G	P	S	K	S	
V	M	B	W	P	I	U	M	O	L	E	S	T	
M	A	T	E	L	O	T	N	L	S	P	U	E	
F	R	O	I	U	N	D	U	L	A	T	O	R	

Solution to No. 3330: Key Numbers by Le Gallois

Lights starting with musical key letters (A to G) are weighted by the numerical value of their key *after* the opening letter, eg box becomes bqz.

Answers before alteration:

ACROSS: 1 Balalaika 7 Gull 12 Fulmine 14 Genom 20 Flue 22 Computed 25 Canterburys 29 Fumettes 33 Deduct 35 Gild 37 Bungs 41 Flic

DOWN: 1 Brinjarry 4 Caprate 6 Cork 7 Glockenspiel 11 Discomedusae 12 Fauxbourdon 20 Fur 24 Gode 27 Endship 33 Drib 34 Gien 35 Ghee

The winner is T.M. Crowther of Winchester. The runners-up are H. Martin of Caernarvon and John Minter of Telford.

The Music Shopper...

Your Favourite Music on Tapes and CD's!

Great Gifts! Great Values!

The Celebrity Voice Loved By All

Richard Tauber

25 Classic Recordings



Here are all the songs which make us remember the great and wonderful Richard Tauber.

His voice was pure magic! Of course, he endeared himself to us all with his immortal rendition of **You Are My Heart's Delight**. His golden years, from 1935 into the 1940s, are the ones we have recaptured here in this superb collection.

You Are My Heart's Delight • Lover, Come Back To Me • One Night Of Love • Trees • Roses Of Picardy • One Day When We Were Young • Serenade From "The Student Prince" • Bird Songs At Eventide • Waltz Of My Heart (From "The Dancing Years") • Sylvia • Love's Old Sweet Song • Sweethearts • Kiss Me Again • Only A Rose • The Merry Widow • A Sleepy Lagoon • One Alone Because • Smilin' Through • Ich Liebe Dich • Will You Remember Marcheta • Begin The Beguine • All The Things You Are • Ah! Sweet Mystery Of Life

Richard Tauber - Serenade
2 Cassettes Cat. No. 132M £12.95
Compact Disc Cat. No. 132C £14.95

Best Of British Dance Bands

Dancing In The Streets!



The Bands That Made Us Dance!

Over 50 Wonderful Hits!

Indulge yourself in pure nostalgia! Here is a fantastic journey in a time machine which brings you back to an era when such favourites as the Henry Hall Orchestra, Carroll Gibbons and his Savoy Hotel Orpheans, Billy Cotton, Al Bowlly, and so many more were on the airwaves thrilling a generation of devoted listeners.

A History Making Collection!

Here are some of the wonderful memories: **Cheek To Cheek** Roy Fox, Denny Dennis • **Dancing In The Dark** Ambrose, Sam Browne • **You're The Cream In My Coffee** Jack Hylton, Sam Browne • **In The Mood** Joe Loss • **Me** Ambrose, Sam Browne • **Music, Maestro, Please** Lew Stone, Al Bowlly • **Goodnight My Love** Charlie Kunz, Vera Lynn • **Swing High, Swing Low** Bert Firman, Sam Costa • **April In Paris** Henry Hall, Les Allen • **Ain't She Sweet, Piccadilly Revels and Broadway Rhythm** Carroll Gibbons, Savoy Hotel Orpheans • **Where Are You?** George Barclay, Mantovani...and more!

British Dance Bands
2 Cassettes Cat. No. 100M £14.95
2 Compact Discs Cat. No. 100C £16.95

Frank Sinatra
• *Tommy Dorsey*
• *Harry James*



70 Original Hits From The Swing Years!

Over 3 Hours Of Fabulous Music On Three CDs or Cassettes!

Relive the magic of Frank Sinatra's years with Tommy Dorsey and Harry James. Thrill again to such wonderful hit recordings as **Night And Day... Marie...The Song Is You...Star Dust...I'll Never Smile Again... East Of The Sun**...and so many, many more. 70 in all!

These are the songs, the original recordings, that will whisk you back again to those glorious days when the music was sweet, the words were true! Here is the magic big band sound as created by two of the finest aggregations from that golden era - Tommy Dorsey and Harry James. All of these recordings have been impeccably restored to sound better than ever on today's sound systems. They never sounded so good! Try them in your own home at no risk. Your money will be happily refunded if you are not completely thrilled and delighted with this historic collection. Order today!

The Night We Called It A Day • There Are Such Things • East Of The Sun • Imagination • Street Of Dreams • How About You • Blue Skies • Without A Song • Dolores • The One I Love (Belongs To Somebody Else) • Yours Is My Heart Alone • Fools Rush In • I Think Of You • Be Careful, It's My Heart • In The Blue Of Evening • Who? • Whispering • I'll Guess I'll Have To Dream The Rest • Our Love Affair • I'll Be Seeing You • Polka Dots And Moonbeams... Plus 49 more!!!

Frank Sinatra - The Big Band Singer
3 Tapes Cat. No. 200M £22.95
3 Compact Discs Cat. No. 200C £22.95

Gregorian Chants By The Sea



- **For Peaceful Reflection**
- **Here Is The Sound Enchanting The World...**

Close your eyes. Let go. Leave the physical world behind as you enter the spiritual. Hear the gentle sounds of the ocean's surf, followed by the mystical melodies of Gregorian Chant which seem to float from the sea. Here are the timeless echoes of bygone centuries. Experience the magic and mystery of Gregorian Chant as it is beautifully performed by the Benedictine Monks of France.

These historic recordings have been remastered digitally from the original recordings for this unique and marvellous compact disc and tape collection.

Mass Of The Immaculate Conception • Litany Of Easter Eve • Gloria • Sunday Processional • Complines • Monastery Bells... and much, much more!

Gregorian Chants
2 Cassettes Cat. No. 136M £14.95
2 Compact Discs Cat. No. 136C £16.95

Crazy For Gershwin!



54 Gershwin Melodies

Plus A Free Special Bonus Album "By George"! Gershwin at the piano plays 18 of his own compositions.

This is the Gershwin Collection we've all been waiting for. The songs and the artists will escort you to a time gone by when Hollywood was in its heyday and the music was 'S wonderful. Unavailable anywhere, it contains some of the best original recordings of Gershwin melodies by the great entertainers of our time!

Embraceable You Helen O'Connell, Jimmy Dorsey • **Rhapsody In Blue** Glenn Miller, Bobby Hackett • **I'll Build A Staircase To Paradise** Paul Whiteman • **Funny Face** Fred & Adele Astaire • **How Long Has This Been Going On?** Peggy Lee, Benny Goodman • **Somebody Loves Me** Bing Crosby • **I Got Rhythm** Adelaide Hall • **'S Wonderful** Billy Cotton • **But Not For Me** Judy Garland • **My One And Only** Whispering Jack Smith, Carroll Gibbons Orchestra • **Nice Work If You Can Get It** Billie Holliday, Teddy Wilson • **They Can't Take That Away From Me** Denny Dennis, Roy Fox • **Someone To Watch Over Me** Fats Waller, Lee Wiley • **Liza** Al Jolson • **The Man I Love** Sophie Tucker • **He Loves And She Loves** Adele Astaire & Bernard Clifton • **Let's Call The Whole Thing Off** Evelyn Dall & Sam Browne, Ambrose • **Maybe** Gertrude Lawrence & Harold French • **Looking For A Boy** Percival Mackey • **Nice Baby** Savoy Havana Band • **Soon** Lewis James • **Do, Do, Do** Gertrude Lawrence & Harold French • **Fascinating Rhythm and So Am I** Carl Fenton • **Sweet And Lowdown** Paul Whiteman • **Bidin' My Time** The Carlyle Cousins, Carroll Gibbons • **Things Are Looking Up** Denny Dennis, Roy Fox • **Treat Me Rough** Mickey Rooney • **I Was Doing All Right** Ella Fitzgerald • **Love Walked In** George Melanchrino, Carroll Gibbons • **The Man I Love** Artie Shaw • **I Got Plenty Of Nuttin'** Avon Long, Leo Reisman • **Summertime** Billie Holliday • **Oh, Lady Be Good** Artie Shaw • **Shall We Dance** Fred Astaire • **Boy! What Love Has Done To Me** Jane Froman • **Love Is Here To Stay** Carroll Gibbons, George Melanchrino • **I've Got A Crush On You** Lee Wiley • **I've Got Beginner's Luck** Edythe Wright, Tommy Dorsey • **An American In Paris** Matty Malneck • **A Foggy Day** Cyril Grantham, Geraldo • **They All Laughed** Tommy Dorsey, Edythe Wright • **Fascinating Rhythm** Cliff Edwards ("Ukelele Ike").

Crazy For Gershwin
2 Cassettes Cat. No. 112M £14.95 (+ free tape By George!)
2 Compact Discs Cat. No. 112C £16.95 (+ free CD By George!)

John McCormack In Song
The Irish Tenor



21 Recordings including "I Hear You Calling Me"

Perhaps the greatest voice ever from Eire, John McCormack was tipped to be one of the best tenors of all time at the young age of 23! And for forty years he lived up to that billing.

The Rose Of Tralee • Killarney • The Snowy Breasted Pearl • Macushla • Ben Bolt • Come Where My Love Lies Dreaming • The Vacant Chair • The Lost Chord • Kathleen Mavourneen • Somewhere A Voice Is Calling • The Minstrel Boy • She Is Far From The Land • Swans • Norah O'Neale • She Rested By The Broken Brook • God Gave Me Flowers • The Cloths Of Heaven • Song To The Seals • The Little Boats • The Gentle Maiden • I Hear You Calling Me

John McCormack In Song
Cassette Cat. No. 142M £12.95
Compact Disc Cat. No. 142C £12.95

Hollywood's Singing Sweethearts!

Nelson Eddy & Jeanette MacDonald



Sing 22 All-Time Favourites Including "Indian Love Call"

Singing Sweethearts was the title given to Nelson Eddy and Jeanette MacDonald. All the world fell in love with this duo, he so handsome, shy and dependable. And Jeanette, not glamorous but pretty, full of charm, the "girl-next-door" and a magnificent voice.

We've made it possible for you to hear them all again. To thrill to the exquisite voice of Jeanette and the superb golden voice of Nelson Eddy.

Indian Love Call • Ah! Sweet Mystery Of Life • Will You Remember (Sweetheart, Sweetheart, Sweetheart) • I'll See You Again • Rose Marie • Italian Street Song • Lover Come Back To Me • Tramp, Tramp, Tramp Along The Highway • I'm Falling In Love With Someone • Love's Old Sweet Song • Drink To Me Only With Thine Eyes • Farewell To Dreams • Merry Widow Waltz • Who Are We To Say? • Dream Lover • At The Balalaika • Song Of Love • Beyond The Blue Horizon • When I Grow Too Old To Dream • One Kiss

Sweethearts
2 Cassettes Cat. No. 053M £12.95
Compact Disc Cat. No. 053C £14.95

Our Guarantee: If for any reason you are not 100% satisfied with your purchase, you may return it within 15 days for a complete refund.

"Only A Rose we bring you..."



50 Memorable Songs! Golden Voices from the 30s and 40s

Here is a delightful collection from the golden days of song when melody was king and the gift of a single rose signified nothing less than the truest love. When songs like **Wanting You, One Kiss** and **Rose Marie** were the magical ingredients to the stimulation of love in our lives.

When you hear the thrilling voices of Ann Ziegler and Webster Booth singing **Lover Come Back To Me**...and Charles Kullman singing **Love Here Is My Heart**...or Gertrude Lawrence with **Some Day I'll Find You**...see if your heart doesn't swell to the feeling of romance.

Only A Rose Jussi Bjorling • **Serenade "The Student Prince"** Richard Crooks • **Make Believe** Allan Jones • **Love's Last Word Is Spoken** Monte Rey • **You Are My Heart's Delight** Richard Tauber • **A Little Love, A Little Kiss** Richard Crooks • **Dream Lover** Jeanette MacDonald • **I'll See You Again** Evelyn Laye • **My Hero** Deanna Durbin • **When I Grow Too Old To Dream** Nelson Eddy • **Ciribiribin** Grace Moore • **Laughing Song** Elisabeth Schumann • **Goodnight Pretty Maiden** Charles Kullman • **The White Dove** Lawrence Tibbett • **The Song Is You** Charles John Thomas • **Merry Widow Waltz** Richard Tauber • **Vilia** Jeanette MacDonald • **Sweethearts** Webster Booth • **Wanting You** Lawrence Tibbett • **Kiss Me Again** Deanna Durbin • **Because** Richard Crooks • **Indian Love Call** Nelson Eddy & Jeanette MacDonald...**and many, many more!**

Only A Rose
2 Cassettes Cat. No. 176M £16.95
2 Compact Discs Cat. No. 176C £19.95

Can't Help Singing!

Deanna Durbin



26 All-Time Favourites

We all fell in love with this nightingale of song. Her magnificent voice will bring the romance of youth back into your heart. As you listen to some of her greatest, all-time original recordings including **Il Bacio, Amapola, Kiss Me Again** and **Because**. The voice, the songs, the magic - incomparable!

Always • One Fine Day • Cielito Lindo • Brindisi • Waltzing In The Clouds • Estrellita • It's Foolish But It's Fun • Annie Laurie • When The Roses Bloom Again • It's Raining Sunbeams • Spring Will Be A Little Late This Year • Beneath The Lights Of Home • When April Sings • Spring In My Heart • Love's Old Sweet Song • The Old Folks At Home • My Hero • Can't Help Singing • The Last Rose Of Summer • Home Sweet Home • Ave Maria...and more!

Deanna Durbin
2 Cassettes Cat. No. 173M £12.95
Compact Disc Cat. No. 173C £14.95

Romance Floats Into The Night...

The Street Singer

22 Unforgettable Recordings!



Each evening the announcer would say, "Round the corner and down your way comes **Arthur Tracy**, your street singer." And here he comes again with his beautiful melodies, 22 recordings which were deemed lost forever, not even held by Arthur himself.

Marta • Where Are You? • When I Grow Too Old To Dream • So Do I • Somebody's Thinking Of You Tonight • Dance, Gypsy, Dance • Shake Hands With A Millionaire • A Sailboat In The Moonlight • Can I Forget You? • The Way You Look Tonight • Stay Awhile • Harbour Lights • Pennies From Heaven • When I'm With You • Lovely To Look At • In A Mission By The Sea • East Of The Sun • Laughing Irish Eyes • Red Sails In The Sunset • (In My) Solitude • September In The Rain • Gypsy Fiddles

Arthur Tracy
2 Cassettes Cat. No. 073M £12.95
Compact Disc Cat. No. 073C £14.95

24 HOUR ORDERING SERVICE
0990-110156

Music & Memories, Dept. L25TIM, Hays House, Box 99, St. Austell, PL25 3YD. We deliver to all addresses in the UK. Orders from Eire welcome (Post-Paid). Goods are despatched within 7 days. Your statutory rights remain unaffected.

Buy 2 products, cross off the £2.05 post & packing charge

Music & Memories, Dept. L25TIM
Hays House, Box 99, St. Austell, PL25 3YD.

Name _____

Address _____

_____ Postcode _____

Item No.	Qty	Title	Total Price

☐ Cheque Enclosed
Charge My:
☐ VISA ☐ Access

Sub-Total
Postage and Handling £2.05
Cheque or Card Total

Card No. _____ Exp. Date _____

Signature _____

If you do not want to receive further Special Offers from us, or from companies we recommend, please tick box. ☐

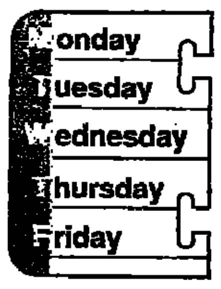
Haysbridge (UK) Ltd T/A Music & Memories Reg No 2771545

صكذا من الاصل



MELVYN MARCKUS 26

Our City Editor on a royal lesson for industry



WORKING WEEK 27

Fashioning a a career in the clothes industry



SPORT 42-48

Coaker's lead helps team regain Times corporate golf title

THE HIDDEN ASSETS AT THE STRAND PALACE
Page 27

THE TIMES

BUSINESS EDITOR Lindsay Cook

SATURDAY NOVEMBER 25 1995

ANTHONY UPTON



Sir Iain Vallance, left, the chairman, welcoming Peter Bonfield, head of ICL, the computer company, who is to be BT's new chief executive

BT splits top roles in radical board shake-up

By Eric Reguly

BRITISH TELECOM yesterday unveiled a radical board restructuring that splits the role of chairman and chief executive and sees the departure of Michael Hepher, the managing director who oversaw 75,000 redundancies.

The shake-up came only three days after Cable and Wireless, a rival, sacked its chairman and chief executive.

Sir Iain Vallance, 52, who has been both chairman and chief executive of BT for nine years, will step down as chief executive at the end of the year. The post will be filled by Peter Bonfield, currently chairman and chief executive of ICL, Britain's biggest computer company.

Mr Hepher, 51, denied that he had been under pressure to resign and said he never expected to become chief executive. He added: "I'd like to stress that this is an amicable arrangement on boths sides. I have probably one more interesting and big job left in me, and I'd like to do that sooner rather than later."

Paul Bosonnet, the deputy chairman, who is to be replaced by Sir Colin Marshall, a non-executive director, said Mr Hepher was leaving because "there was a parting of the ways". He would not elaborate.

Mr Hepher will not be replaced because the role of managing director is being eliminated. His salary of £430,000 will be paid until the end of his contract in August 1997. He has more than 400,000 share options, but is unlikely to earn much money from them because the majority were granted at 400p. BT's shares have underperformed in recent months and closed Friday at 360½p, up 5½p.

Many of Mr Hepher's duties will be taken up by Mr Bonfield, who will be responsible for running the company and developing its strategy. His salary will be £475,000 a year and he will also be entitled to an annual performance-related bonus of as much as 50 per cent of his salary, plus shares from the long-term incentive scheme.



Hepher: bowing out

Sir Iain said that as chairman he would have overall responsibility for the "reputation" of the group and would act as a "bridge" between the company and the board over matters of policy and strategy. His salary will remain at £480,000, but he will no longer be eligible for the bonus, or long-term incentive plans.

It appears that his desire to shed the chief executive's post is being done in preparation for his eventual departure. "There's no question of me leaving at this stage, but I don't want to spend my whole career at BT. The separation of the two roles will make it easier for me to go."

Under Mr Bonfield, a technology expert, BT is likely to evolve more quickly into a multimedia company as opposed to a pure phone company. It will, as Sir Iain has said, attempt to become "a retailer of anything you can convert into digital form".

Mr Bonfield, 51, was approached in the spring about taking the chief executive's job at BT. He has an engineering degree from Loughborough University, started his career with Texas Instruments in the US, and joined ICL in 1981.

He became chairman and chief executive in 1985, five years before Fujitsu of Japan bought control of the company. Mr Bonfield made plans to return ICl to the stock market, but they have been delayed until 1997 or so.

He said he felt some "angst" about running a company that was so closely regulated. Relations between Don Cruickshank, the Director-General of Telecommunications, and BT are at an all-time low.

Mr Hepher is expected to become the chief executive of a large financial services company.

Fyffes in talks for Geest bananas

By Colin Narbrough

FYFFES and Geest, the rival fruit importers, could merge their banana activities in response to aggressive price-cutting by supermarkets which has seen the price of bananas tumble.

Fyffes has formed a joint venture to acquire Geest's banana business, which imports up to 45 per cent of all bananas sold in Britain.

Industry sources are suggesting a purchase price of about £70 million.

Its partner in the joint venture is the development company for the Windward Islands, the traditional Caribbean source of Geest's bananas, which has suffered a bad run of tropical storms and hurricanes in recent years.

The announcement by Geest that it was engaged in discussions after receiving a "number of proposals" followed a formal denial earlier this month that the sale of its banana business was imminent. Less than two weeks ago, Geest shares dropped 23 per cent to 107p after a warning that this year's pre-tax profit would fall well short of last year's £12.8 million. Yesterday, the shares recovered 42p to 142p.

Earlier this month, Asda, the supermarket group, cut the price of bananas to just 19p per pound as the store wars intensified.

After the sale of its banana business, Geest would focus on chilled and prepared food operations, and the low-margin general produce business, which together could achieve a pre-tax profit of more than £10 million, analysts predicted.

With the outlook for bananas set to deteriorate further as the European market is opened to lower-cost, non-Caribbean fruit, Geest is seeking to reduce the threat which volatile trading in bananas poses to its diversification strategy.

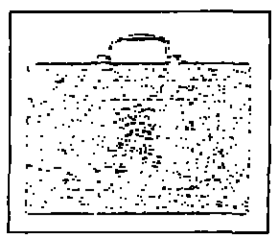
WEEKEND MONEY



31 **Anne Ashworth** on new ratings system for pensions

BUDGET '95

29 What the Chancellor may have in store



PENSIONS



30 The disappointment of the war widows

MORTGAGES

35 Loan book sales. Good news for borrowers?



INVESTMENT



36 Next stop Bucharest. The emerging markets bandwagon

BUSINESS TODAY

STOCK MARKET INDICES

FT-SE 100	3624.0	(+21.5)
Yield	3.95%	
FT-SE A All share	1772.82	(+8.44)
Nikkei	18215.23	(-24.61)
New York:		
Dow Jones	5048.84	(+7.23)
S&P Composite	599.97	(+1.57)

US RATE

Federal Funds	6%	(closed)
Long Bond	108[illegible]	(.....)
Yield	6.25%	(.....)

LONDON MONEY

3-mth Interbank	6[illegible]%	(6[illegible]%)
Liffe long gilt future (Dec)	109[illegible]	(109[illegible])

STERLING

New York:		
$	1.5605	(closed)
London:		
$	1.5595	(1.5635)
DM	2.2106	(2.2104)
FFr	7.6005	(7.6100)
SFr	1.7820	(1.7785)
Yen	158.25	(157.29)
£ Index	83.0	(83.1)

DOLLAR

London:		
DM	1.4178	(closed)
FFr	4.8760	(.....)
SFr	1.1423	(.....)
Yen	101.50	(.....)
$ Index	93.0	(92.8)

Tokyo close Yen 100.95

NORTH SEA OIL

Brent 15-day (Feb)	$16.55	($16.55)

GOLD

London close	$383.65	($382.85)

Amec bid

Amec, the construction company, has launched a £130 million takeover bid for the rival contractor Alfred McAlpine, as it prepares to do battle with Kvaerner, the Norwegian shipbuilding group, in defence of its own independence.

Report 26, Tempus 28

First Choice cuts jobs and holidays as bookings flag

By Marianne Curphey

ONE of the UK's largest tour operators is shedding 300 jobs and cutting its package holidays by 7 per cent because of disappointing bookings for next year.

First Choice, which last month gave warning that full-year profits would be £15 million lower at about £1 million, said the job reductions were in response to "cautious" trading forecasts.

Malcolm Heald, the group finance director, is to leave and will be replaced by David Gill, currently finance director of Proudfoot.

The shares fell 18p to 70p after the profit warning. Yesterday they closed at 62p, down 1p. Analysts said Mr Gill, who formerly worked for Avis Europe and the BOC Group, seemed "a reasonable replacement" for Mr Heald, who is rumoured to have left because of a personality clash. Mr Heald has indicated, however, that he wishes to pursue a career outside the travel industry. He will stay on until January. Ken Smith, managing of director of Air 2000 since November 1993, also joins the board.

The slump in holiday sales, estimated at 30 per cent overall, has also hit rivals Thomson and Airtours. It follows a disastrous summer in which job insecurity made many people reluctant to splash out and demand for foreign holidays evaporated in the heat wave.

Thomson, the largest holiday company, had already announced it was cutting summer 1996 capacity before First Choice said that it, too, was having a difficult time.

Francis Baron, First Choice chief executive, told the City in October it had been "the toughest summer on record".

Yesterday he added: "This cautious approach will help to ensure that satisfactory returns can be made from summer 1996 even though volumes may be down on the previous year."

Shares sale nets JJB chief £1.8m

A DEFT turn on the stock market has netted David Whelan, footballer turned businessman, a tidy £1.8 million to add to his groaning bank balance (Jon Ashworth writes).

The former Blackburn Rovers defender raised the money from the sale of shares in JJB Sports, his Wigan-based sports equipment retailer.

The money tops up the £13.5 million windfall he enjoyed when JJB came to the market a year ago. The funds will be put into his other business interests, mainly Wigan Football Club, which he owns and manages.

Mr Whelan sold 370,451 shares at 480p per share, raising nearly £1.8 million. He retains a holding of 10.83 million shares, representing 36.11 per cent of the share capital.

Bid for Forte may yield £69m fees

By Martin Waller and Jon Ashworth

CITY underwriters backing the £3.4 billion bid by Granada Group for Forte, the hotels group, could receive a thumping commission of 2⅝ per cent for the job, giving potential total fees of some £44 million.

In addition, further straight fees of £25 million are on line for Granada's financial advisers. The underwriting fees are at the top end of usual earnings from a contested takeover.

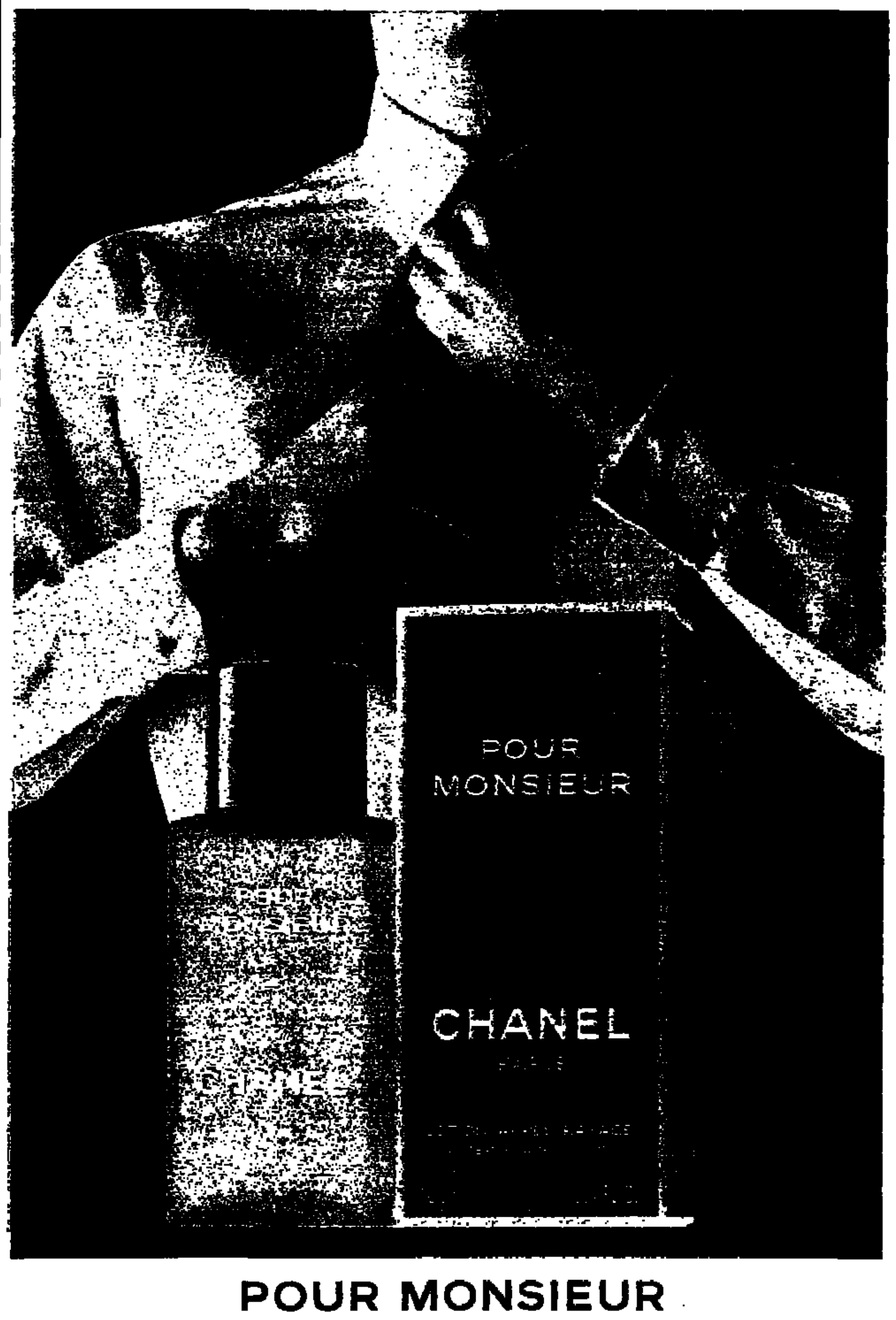
Granada's defence document, rushed out yesterday, showed total fees to the three financial advisers underwriting the cash alternative to the cash-and-shares offer of 2 per cent, including a ¾ per cent success fee. In addition, a further ⅛ of a percentage point a week ticks up on the meter from day 31 of the bid, which will almost certainly run the full 60 days of the City takeover timetable.

There is a full cash alternative to the offer, which, if accepted in total by Forte shareholders, will require the issue of shares worth £1.7 billion. The three underwriters are Lazard Brothers, BZW and Hoare Govett, with the last two sharing 85 per cent of the fees between them. A rival merchant banker said last night that standard undewriting fees in most hostile takeovers would have totalled 1½ per cent, with the extra ⅛ per cent kicking in after 40 days rather than 30 in the case of Granada.

The offer document itself pulls few punches. Over five years, Granada's share price has outperformed the FTA all-share index by 156 per cent; Forte has underperformed by 40 per cent. £100 invested in Granada five years ago with dividends reinvested would have increased by £444, compared with an increase of just £30 for Forte.

Forte said Granada's critique was two-and-a-half years out of date. A spokesman said: "The document adds nothing to the debate and simply repeats what was said before. This is a clear attempt to capture Forte's assets on the cheap and to create a conglomerate which will have little industrial logic."

Forte has raised £875 million in the past two years from the disposal of non-core assets. Further sales worth £300 million are planned. Shareholders have until December 15 to respond to the document.



POUR MONSIEUR
ELEGANCE IS TIMELESS
CHANEL

Sir Rocco won't go quietly



MELVYN MARCKUS

There are, I suspect, lessons to be learnt by leaders of industry from the Princess of Wales's heart-to-heart with Martin Bashir on Monday night.

Might one not argue that the strange events in Cable & Wireless's boardroom would be better understood if Lord Young had fluttered his eyelashes, tilted his head and bared his soul to the nation for 50 minutes? It is not beyond the realms of possibility that Lord Young might have divulged how marriage to James Ross, his once-upon-a-time chief executive, was a bit crowded, even though there were only two of them.

It is, I grant you, highly debatable whether Lord Young would have captured the 12.7 million audience enjoyed by the Prince of Wales's interview, let alone the 21 million that watched the Princess. But, with all to play for, we might, perchance, have enjoyed a not entirely dissimilar performance.

Martin Bashir: "Who was the enemy?"

Lord Young: "Well, the enemy was Ross's department, because I always got more publicity, my work was more, was discussed much more than him. And, you know, from that point of view I understand it. But I was doing good things, and I wanted to do good things. I was never going to hurt anyone, I was never going to let anyone down."

MB: "There's a lot of discussion at the moment about how matters between yourself and the chief executive will be resolved. There's even the suggestion of a divorce between you. What are your thoughts about that?"

Lord Young: "Obviously we need clarity on a situation that has been of enormous discussion over the last three years in particular ... I take some responsibility that our marriage went the way it did. I'll take half of it, but I won't take any more than that, because it takes two to get in this situation."

MB: "But you do bear some of the responsibility?"

Lord Young: "Absolutely. We both made mistakes."

In the event, clarity came on Tuesday when Cable & Wireless's non-executive directors, led by Winfried Bischoff, chairman of Schroders, delivered a Solomon-like judgment. Off with Young's and Ross's heads "with immediate effect". But might the outcome have been different if either of the executives had displayed a little of the Princess of Wales's candour? Come to think of it, not necessarily.

Then again, what of Granada's £3.3 billion takeover bid for Forte? Surely Gerry Robinson, Granada's chairman-designate, warranted a *Panorama* slot to explain to a startled business community why a company whose roots are steeped in television had suddenly decided that salvation lies in attempting to acquire the UK's largest hotel combine.

It is common practice in takeover bids — one of the City's tools for reshaping British industry — for the predator company soundly to trash the target company, so much so that a casual observer might wonder where the attraction of such a purchase lies. Mr Robinson is clearly a firm believer in this approach.

Granada, whose 1994-95 results showed a 32 per cent rise in pre-tax profits to £351 million on a turnover of £2.3 billion, argued that, in recent years, Forte has "failed to deliver adequate value" to shareholders. According to Granada, Forte's five-year summary shows an 11 per cent decline in operating profits before exceptionals and a 41 per cent fall in earnings per share. Granada described its own performance as "impressive", a factor that was "a direct result of its clear strategic focus and strong financial disciplines". We also learnt about "the breadth and depth of Granada's management skills".

What is not pointed out is that the degree of synergy between the two companies is next to zilch. Granada currently operates a handful of budget hotels, representing 1,300 rooms, compared with Forte's international portfolio of 940 hotels and 600 restaurants. Where synergy exists, in motorway service areas, divestments loom.

What was required was a *Panorama* programme entitled "Back to the Eighties". Then, with suitably coy expressions, Mr Robinson could have put to viewers Granada's modestly worded proposals. Such as:

☐ "Ensure that each of Forte's businesses meets Granada's test of producing a proper return."

☐ "Rejuvenate the restaurant brands."

☐ "Capitalise decisively on the Meridien brand."

As Robinson put it: "Forte is an ideal acquisition for Granada. It conforms to all our main acquisition criteria ... It is of a worthwhile size and it offers significant scope for performance improvement."

The risk in making such statements is that someone, such as myself, might leap up and proclaim that Mr Robinson is suffering from the advanced stages of paranoia.

What is highly debatable, in spite of Mr Robinson's opinion of Granada's management skills, is whether the company possesses the ability to run a major hotel combine. As Forte pointed out yesterday: "Granada has little experience in running UK hotels and no experience as an international hotel operator."

As Forte puts it: "Much of Granada's growth is fuelled by acquisitions. Granada is now becoming an old-fashioned 1980s-style acquisition machine lacking industrial logic. Where will it end?" A good question. Shares in Hanson, the ultimate takeover machine, currently yield close on 8 per cent — a sure sign that "diversified industrials", as the *Pink 'Un* now describes conglomerates, are not in vogue.

Should Sir Rocco Forte be interviewed by Mr Bashir, the exchange might be:

MB: "Can't we pack him off to somewhere quietly rather than campaign against him?"

Sir Rocco: "He won't go quietly, that's the problem. I'll fight to the end, because I believe that I have a role to fulfil. They hadn't expected that. And I'm a great believer that you should always confuse the enemy."

■ I erred last week in suggesting that, despite the National Lottery, off-track betting receipts had risen sharply this year. During the first eight months of 1995 receipts showed a decline of 0.92 per cent. My apologies to the bookmaking fraternity.



BUDGET WEEK IN THE TIMES

MONDAY

The best Budget predictions from Anatole Kaletsky and John Redwood's Budget.

TUESDAY

Your Budget checklist to cut out and keep by you as the Chancellor makes his speech

WEDNESDAY

Twelve-page Budget pullout. Expert analysis of what the Budget means for you, for industry and for the Government. Plus the views of families, business leaders, employees affected by the spending cuts, duty increases and any taxation largesse.

Amec bids for Alfred McAlpine

By Alasdair Murray

AMEC, the construction company, has launched a £130 million takeover bid for the rival contractor Alfred McAlpine, as it prepares to do battle with Kvaerner in defence of its own independence.

Amec's offer of two new shares for each McAlpine share received a lukewarm response from McAlpine's board. McAlpine said it was unable to decide what to recommend to shareholders until talks between Kvaerner and Amec were concluded.

McAlpine noted that the effect of the Kvaerner offer has been to increase Amec's share price by 21p, making it impossible to determine the real value of Amec's offer.

Kvaerner is considering an offer of 100p per ordinary share for Amec, making a total of £340 million if preference shares are included. Amec had dismissed the Norwegian company's terms as too low. On Thursday Kvaerner acquired a 10 per cent interest in Amec through a dawn raid on the stock market.

Kvaerner was last night considering its position after the new developments and a further statement is expected early next week. Amec's share price was 3p lower at 96p yesterday but was still 18p higher than before Kvaerner's raid. McAlpine rose 19p to 159p.

Amec is believed to have been looking at McAlpine for a number of months and the two have bid for construction work together in the Government's private finance initiative.

City reaction to the bids was mixed, with many sceptical about the value of Amec's share swap bid but also uncertain whether Amec would be a suitable target for Kvaerner.

The major institutional shareholders in Amec are Phillips and Drew Fund Management with 14 per cent, Lazard Frères Asset Management with 3.1 per cent and the BBC Pension Trust with 3.2 per cent. Tempus, page 28

TONY WHITE



Sir Peter Osborne at Osborne & Little's King's Road showroom in London

Osborne & Little prospers abroad

OSBORNE & LITTLE, the designer and distributor of furnishing fabrics and wallpapers, relied on its substantial overseas business to offset the effects of a flat domestic market and to lift pre-tax profits to £1.69 million, from £1.5 million, in the half-year to September 30 (Martin Barrow writes). The company, which achieves three-fifths of its sales overseas, saw turnover in North America overtake Britain for the first time, with California emerging as an important market. UK sales rose by just 1 per cent.

Sir Peter Osborne, chairman, said that the results were encouraging, given the difficult markets in which the company operates. The interim dividend is lifted to 4.5p a share, from 3.5p, and is payable on January 24. The shares fell by 5p, to 400p.

BUSINESS ROUNDUP

Norwich sells back Virgin Direct stake

NORWICH UNION has sold its 50 per cent stake in Virgin Direct, Richard Branson's direct-selling financial services operation, back to the Virgin Group after just eight months. Both sides said they had decided by mutual agreement to develop separate direct selling businesses.

Virgin Direct is joining forces with Australian Mutual Provident to expand its operations in the UK and overseas. It will start selling life assurance and pension policies directly to customers early next year. Norwich Union will press ahead with plans to start Norwich Union Direct, which will sell motor and household insurance directly to customers over the telephone from January, and unit trusts and personal equity plans during 1996. Virgin Direct was launched in March this year. Its first product, a personal equity plan that tracked the performance of the FT-SE all-share index, has brought in almost £100 million from 25,000 investors.

St James's setback

ST JAMES'S Place Capital, the financial services group headed by Sir Mark Weinberg and Lord Rothschild, suffered a £1.1 million fall in first half profits to £15.4 million in the six months to September 30. The figures were hit by a downturn in new business at J Rothschild Assurance, where sales of single premium investment bonds have fallen sharply. However, the firm increased sales of new regular premiums and lifted market share. J Rothschild Assurance funds under management increased from £1 billion to £1.25 billion. The interim is held at 1.5p, due on December 22.

Budget housing plea

THERE IS "little chance" of a Budget aiding the housing market because the Government has lost interest in housing and would rather win votes by cutting taxes, UBS, the broker, said in a report. Bringing main residences into the capital-gains-tax system, an option UBS proposes, could help improve the housing market but was unlikely to be implemented. It said abolition of the 1 per cent of stamp duty charge paid by house purchasers on properties above £60,000 "hangs in the balance" yet could stimulate the market for a cost only £250 million.

Lambert may buy agent

LAMBERT SMITH HAMPTON, the surveying firm, is negotiating a reverse takeover of Herring Baker Harris, the quoted estate agent, which in May issued shares for 18.5 per cent of itself to its landlord, Friends Provident, for a cut in rent on its Mayfair headquarters. Herring shares were suspended yesterday at 10½p. Lambert indicated that heads of agreement have been approved. No details will be issued until completion of due diligence. The merged property agency would be named Lambert Smith Hampton. A takeover would mean Lambert has shelved flotation plans. Tempus, page 28

Lowndes chief dies

RICHARD SHAW, chairman of Lowndes Lambert Group, the insurance broker, has died from a heart attack, aged 59. He had led the group since 1979. William Wilks, finance director, said his death was desperately sad. He added: "Richard was a very colourful character and a fine businessman." Sir Robert Clark, deputy chairman, will act as chairman of the board. David Margrett, group managing director, will become chairman of the executive committee. Mr Shaw had a passion for golf and steeplechasing. His horse Hallo Dandy, for which he paid £20,000, won the 1984 Grand National.

Amberley acquisition

AMBERLEY GROUP, which makes and distributes speciality minerals and chemicals, is buying Bousfield Printing, based in Bristol, for £9.52 million. Bousfield, which makes and distributes inks, coatings and printing consumables, earned pre-tax profits of £1.4 million on turnover of £18.4 million in the year to March 31. Amberley is funding the deal through a placing and open offer of new shares at 61p. Existing shares rose 5p to 70p yesterday. Amberley reported a rise in interim pre-tax profits to £920,000 (£552,000). Earnings were 1.39p a share (1.16p). The interim dividend rises to 0.3p (0.25p), due on February 21.

Price rule holds back Seeboard

By Martin Waller

TIGHTER prices imposed in spring on the electricity industry by the regulator trimmed profits of Seeboard, the first of the regional electricity companies in England and Wales to report interim figures covering the summer.

Since then, Professor Stephen Littlechild has again tightened price caps on the companies' core distribution businesses, but this has not prevented a wave of bids in the sector. Seeboard is awaiting the result of an agreed 635p-a-share offer from South West Corporation, of the US.

Seeboard operating profits fell from £40.1 million to £38.5 million in the half-year to September 30, in part because of a £10 million hit from the new price controls, although these were offset by lower operating costs after job cuts.

Non-repetition of one-off items allowed pre-tax profit of £39.4 million (£33.5 million).

No interim dividend is paid, because of the bid, which may be sent for monopolies review.

LCI profits lifted by high rollers

By Martin Barrow

A RETURN of the high rollers to the capital lifted trading at London Clubs International, the casinos operator, to record levels in the first half to September. Pre-tax profits rose to £19.3 million from £16.3 million and the company is confident of a strong second half.

Sir Timothy Kitson, chairman, said: "We remain confident that the conditions which present an attractive environment for overseas visitors in London will prevail and the outlook for our casinos in the capital therefore remains good."

London Clubs' burgeoning overseas operations had mixed fortunes. In Egypt high attendances encouraged enlargement of the casino at Taba, which became fully operational this week. But at the Carlton casino in Cannes summer trading was depressed by the strong franc. The interim is increased to 5p (4.25p), due January 31. Proforma earnings were 17.7p (16.5p). Tempus, page 28

Welsh Water sees profits climb 63%

By Alasdair Murray

WELSH WATER has announced a 63 per cent rise in half-year profits, to £80.6 million, and confirmed that it will be holding discussions with South Wales Electricity, its bid target, on Wednesday.

Talks between Welsh and Swalec have been repeatedly rescheduled since Welsh first admitted it was considering a bid for Swalec earlier this month. Yesterday, however, Graham Hawker, Welsh's chief executive, said: "We will definitely be meeting with Swalec on Wednesday, after the Budget."

Welsh's performance was helped by a big drop in exceptionals and an improved performance from its non-regulatory businesses, which returned a profit of £3.7 million, up from £0.6 million.

Turnover was up by 3.7 per cent, to £269.5 million, and profits excluding exceptionals rose by 3.5 per cent.

Welsh said that restructuring of Acer, its troubled engineering consultancy, is substantially complete. Acer, which has cost Welsh more than £50 million in write-offs since it was bought for £21 million in 1992, made a profit of £0.1 million, against a £2.8 million loss last year.

Welsh Water International, which bought a 33 per cent stake in a privatised Czech water company earlier this year, broke even after making a £0.5 million loss last year.

Welsh Water is to pay a dividend of 12.6p, up from from 9.3p, on 31 January.

The shares closed down 3.5p, at 700.5p.

Tempus, page 28

TOURIST RATES

	Bank Buys	Bank Sells
Australia $	2.22	2.08
Austria Sch	16.56	15.06
Belgium Fr	48.44	44.14
Canada $	2.222	2.062
Cyprus Cypf	0.749	0.688
Denmark Kr	9.18	8.38
Finland Mrk	7.17	6.52
France Fr	8.03	7.38
Germany Dm	2.37	2.16
Greece Dr	380.90	355.90
Hong Kong $	12.73	11.73
Ireland Pt	1.02	0.94
Israel Shk	5.1800	4.5400
Italy Lira	2995.00	2440.00
Japan Yen	172.30	156.30
Malta	0.560	0.535
Netherlds Gld	2.628	2.398
New Zealand $	2.54	2.32
Norway Kr	10.33	9.53
Portugal Esc	242.50	224.00
S Africa Rd	nrl.	5.38
Spain Pta	196.50	183.50
Sweden Kr	10.85	10.05
Switzerland Fr	1.92	1.74
Turkey Lira	refer	79805.0
USA $	1.660	1.530

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.

THE SUNDAY TIMES

ROBBO vs ROCCO

"Gerry Robinson is going to know he has been in a fight, and a pretty rough one the way things are looking ..."

Sir Rocco Forte on Granada's hostile bid for the family hotel empire — Business The Sunday Times tomorrow

Marks & Spencer will give you the financial protection you want, or your money back.

When you are considering ways to give yourself and your family financial security, Britain's best-loved high street name might not be at the top of your list.

Until now.

After all, whatever you buy from Marks & Spencer, you buy with confidence, and the certainty of being able to bring it back if it is not right for your needs.

SIMPLE COVER DESIGNED AROUND YOUR NEEDS

So, you decide how much cover you need and how much you would like to pay. There's no pressure and you won't be paying a salesman's commission.

"No pressure, no salesmen – just a simple phone call."

YOUR MONEY REFUNDED IN FULL

And, as you might expect, we have a special money-back guarantee. If during the first three months you decide our cover is not right for you, we will return all the money you have paid, without any deductions.

HOW TO FIND OUT MORE

We have a life assurance plan to safeguard your family and a plan to provide cash if serious illness strikes. To find out exactly what they could do for you, call for our free information pack on 0800 363 422. Our staff are available from 8am to 8pm weekdays, and from 8am to 5pm on Saturdays.

Call free on

0800 363 422

8am to 8pm weekdays, 8am to 5pm Saturdays.

MARKS & SPENCER LIFE ASSURANCE LTD

Minimum premiums for Value Family Protection Plan £7 per month. Serious Illness Protection Plan £10 per month. No cash-in value at any time.

DATA PROTECTION: We never make your name and address available to companies outside the Marks & Spencer group for marketing purposes, but we may send you details about other Marks & Spencer goods and services. Please telephone us if you do not wish to receive such information.

We may telephone you to confirm receipt of your illustration and information pack.

Marks and Spencer Life Assurance Limited. Registered Office: Michael House, Baker Street, London W1A 1DN. Registered in England No. 2866083. Regulated by the Personal Investment Authority. A subsidiary of Marks and Spencer plc.

Marks and Spencer Life Assurance Limited is part of the Marks & Spencer Financial Services Marketing Group which uses the business name Marks & Spencer Financial Services.

A101

صكذا من الأصل

هكذا من الاصل

A WORKING WEEK FOR: DEREK LOVELOCK

Fashioning a career in the clothes industry

Sarah Bagnall finds that being a self-confessed clothes junkie is vital for the head of Sears Womenswear

Monday
Tuesday
Wednesday
Thursday
Friday

HE IS not your typical man. Derek Lovelock doesn't spend weekends tinkering with the car, repointing brickwork, or doing the gardening. He goes shopping. And peculiarly, it's women's wear shops he frequents the most.

Lovelock is a self-confessed clothes junkie. A necessary condition given his position as managing director of Sears Womenswear, the fashion retailer trading from 650 outlets under the names of Miss Selfridge, Warehouse, Wallis and Richard Shops.

"I'm a great husband. I like going shopping with my wife," he says. Few men can claim to relish the prospect of fighting their way through the ranks of Saturday shoppers, but Lovelock says most weekends he can be spotted trawling Britain's high streets and shopping malls.

His trips are not limited to his own group's stores as part of his job is keeping close tabs on the competition.

But, he says, while looking at rivals' wares is okay, he actively discourages his wife from parting with cash to rival retailers.

"There are certain shops I really don't like her bringing things back from. She does on occasions and tends not to tell me, but I've been around long enough to spot where clothes have come from most of the time.

"And when that happens I say: 'How could you? That is a competitor'," he says. His remarks are made with a large dollop of good humour, a characteristic that pervades his whole manner. Sitting in his office in Hendon, northwest London, where the walls are covered in designs of hoped-for fashions, Lovelock doesn't look like a fashion victim.

Dressed in a sombre grey suit and dark blue shirt and tie, Lovelock, aged 45, could easily be confused for a number-cruncher or civil servant. Once he starts speaking, the mistake is quickly revealed.

His talk is of hipsters, animal prints and jewel-encrusted camisoles. Hardly surprising, given that Lovelock has spent 23 years in the rag trade.

His first job in the industry was as a management trainee with C&A, where he stayed for 12 years before moving on to Storehouse, the BhS and Mothercare retail group that at the time also owned Richard Shops.

Initially, the buying and merchandising controller for Richard Shops, he became the brand's chief executive in 1987.

Three years later, he took over the reins of Mothercare and became a member of the Storehouse board. The departure of Sir Terence Conran, the creator of Storehouse, in 1990 set in motion a revolving boardroom door with Lovelock being among the first to go. He next set up shop at Sears, the sprawling retail group that owns Selfridges, Freemans, British Shoe and Olympus Sport, and has been ensconced there ever since. Given his background in buying and merchandising, most of Lovelock's time is spent dealing with the product.

As Lovelock puts it: "The product side is the drug. There is such a kick of getting it right but there is another sort of kick when you get it wrong. I suppose it's a kick either way."

> "Unlike most men, he relishes the prospect of fighting his way through the ranks of shoppers"

Lovelock commutes to work from his home in Buckinghamshire, where he lives with his wife, Deborah, and children Robert, 14, and Bryony, 10. He normally reaches the office at 7.30am because "I'm a morning person. I tend to fade as the day goes on."

The first hour of the day tends to be the calm before the storm and a time when Lovelock says he is most productive. "Getting in a bit earlier than most other people gives me a chance to read. It's my time," he says.

The first fixed item of the week is Monday's 9am conference call with the myriad Sears businesses.

Each managing director, together with some of their staff, gather round their squawk boxes in order to discuss the previous week's trading with Liam Strong, chief executive of Sears. "It's an information-gathering exercise for Liam. It also enables us to compare notes and share information, such as if British Shoe had a very good week and we didn't. Then we can try to find out why not?" he says.

As a follow-up to the weekly conference call, Lovelock has a communications meeting on Tuesday mornings.

Every other week, it is the turn of the product meeting at which each brand hears what the worst and bestsellers were for all the other brands in the previous week. "That's the best bit of my week, particularly hearing the bestsellers for Miss Selfridge.

"They are the most fun and the most instant and always the most interesting because Miss Selfridge is the highest-risk brand and, therefore, the most volatile and the hardest to understand but the most stimulating to work out," he says.

Fashion is well known for being a fickle business where tastes can swing sharply in a matter of weeks, leaving retailers nursing rails of unsold stock. "It's a job of highs and lows," he says.

"The more fashionable the business is, the shorter time span that either one of these occurs. Miss Selfridge can turn very quickly and it's a matter of keeping on top of it all the time. You think the future is in volume basics and suddenly the public don't want basics as something else is fashionable.

"That can happen over one or two weeks. That aspect of the industry will never go away. It comes down to how you manage it," he says.

This is the job of Lovelock and his team. Trying to get the right balance between fashionability and risk. "It's like a set of balances which, historically, in the retail trade you veer one way and then redress the balance by veering the other way."

The Miss Selfridge bestsellers last week were a tight, stretch satin shirt worn with the hipster, boot-cut flared trousers. Lovelock says: "That is THE look at the moment. That is the blouse to have. We have bestselling hipsters, bestselling boot-cut flares, but the best bestseller is the hipster, boot-cut flares."

Richard Shops is also selling satin shirts like hot cakes, but, reflecting the more mature age of the average shopper there, the shirt is less stretchy and less tight.

At the other end of the spectrum are the slow sellers — namely jewel-encrusted camisoles and dresses, an experience Lovelock says they are still trying to get to grips with. One aim of the meetings is to promote a cross-fertilisation of ideas and experiences between the brands.

"For example, we have Warehouse, which is a slightly older brand and gets its fashion more from the catwalk, and we have Miss Selfridge, where the fashion comes up from the street. Sometimes we have situations where Warehouse is ahead of the game and getting the right consumer reactions which Miss Selfridge can pick up on in the meetings and sometimes it's the other way round," argues Lovelock.

His least favourite part of the week is the time spent in the car stuck on the Finchley Road between his office in Hendon and the head office of Sears in Duke Street in the West End.

"That's tough. It's a bit of a grind," he says.

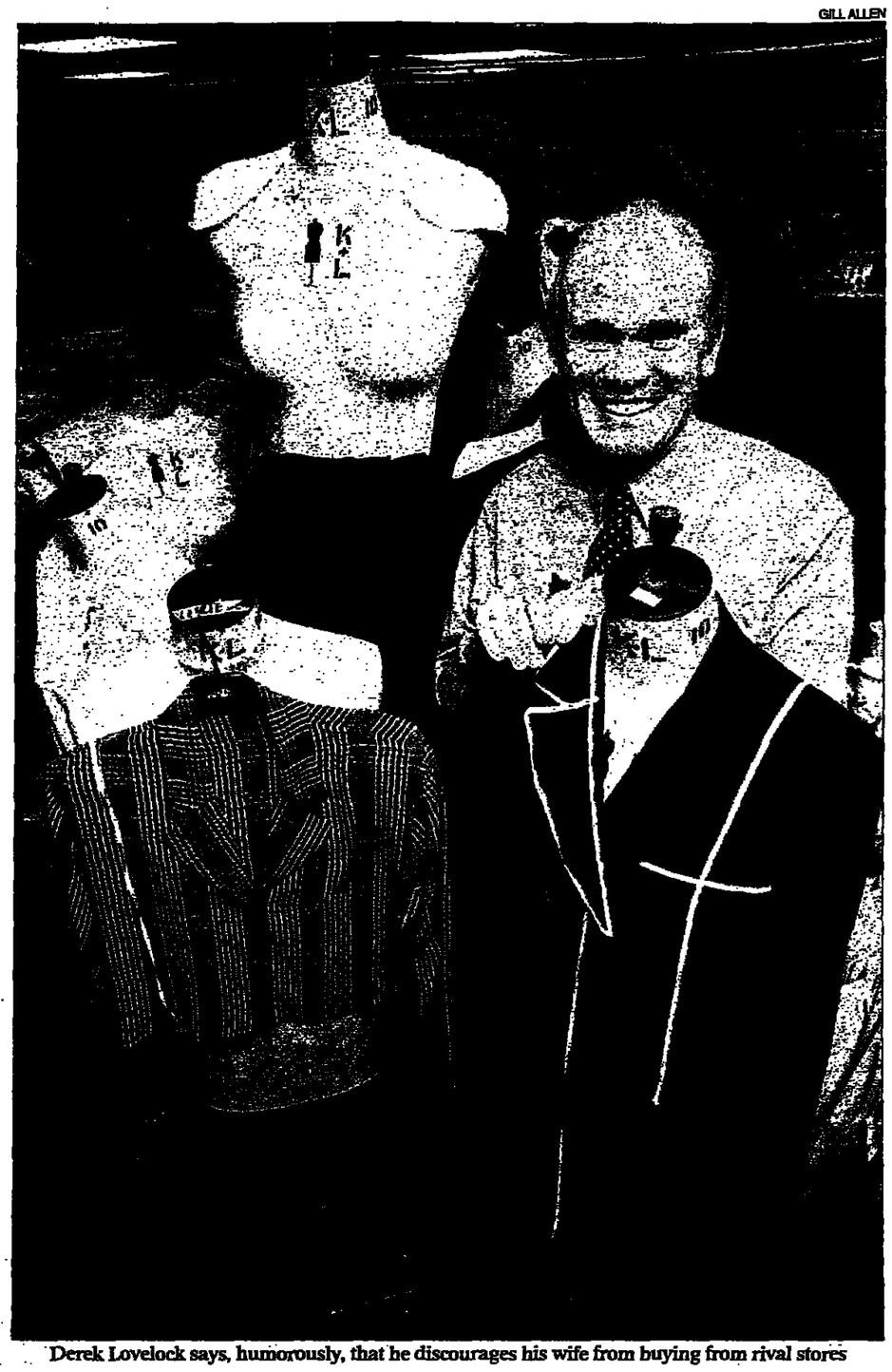
He tries to visit stores on a Friday because that way he can get a feel for what's likely to happen at the weekend. "I would love to say that without fail I'm in the stores every Friday, but no, it's not like that. I do try to visit stores every week. Sometimes it's a matter of driving to Birmingham and spending the day there and visiting anything up to about 12 stores," he says.

Lovelock's day tends to end around 6.30pm, with work encroaching into the evening only once or twice a week. A situation he says he thinks is reasonable, but "if you asked my wife she would say there seems to be a lot".

He tries not to take work home, but an hour or so is spent each Sunday checking through the figures before Monday's weekly conference call.

He admits this is a source of some annoyance to the family "as the kids are getting to the age when they want to monopolise the phone and the fact that their dad is on it, with people ringing in with figures, is not on".

GILL ALLEN



Derek Lovelock says, humorously, that he discourages his wife from buying from rival stores

HIDDEN ASSETS

Foyer that brings back fond memories of grander days

Lindsay Cook discovers an art deco gem in the Forte hotels empire

Deep inside a vault at the Victoria and Albert Museum is one of the hidden assets of Forte, Britain's largest hotels group, which received an unwelcome £3.4 billion takeover bid from Granada this week.

The elegant piece does not come from one of the "trophy" hotels that Lord Forte and his son, Sir Rocco Forte, have brought into the group, such as the Hotel George V in Paris, Hotel Ritz in Madrid, or the Hyde Park Hotel, but from the lowly Strand Palace Hotel. The V&A has tucked away the hotel's foyer, a splendid example of Oliver Bernard's art deco architecture and design.

The hotel in the Strand is opposite the much grander Savoy Hotel, for which the Fortes battled over the past 14 years, but never won control. The foyer was refurbished earlier this year to give it a modern, contemporary look.

Olga Polizzi, Sir Rocco's sister, who is responsible for decor and design at the hotels, has long wanted to restore the foyer to its former art deco glory. The Forte board has yet to consider such a proposal, but Mrs Polizzi has a £200 million budget so money should not be a problem.

Should the board decide not to rroceed, the lobby will remain at the V&A, where it has been since 1969 under the supervision of the keeper of furniture and woodwork.

It has not yet been on display to the public, but is being kept at the right temperature and condition so that the mirrors and marble do not deteriorate.

The lobby was not an original feature of the hotel, which was designed by Joseph Lyons — of nippies fame — and colleagues on the directorate of J Lyons in the early years of the century.

The completed hotel was opened on September 14, 1909. The price of a single room with bath and breakfast was five shillings and sixpence and lunch was shilling and six pence, or 7.5p. It was advertised as for people "who cannot afford to waste money". The publicity said it had everything that the expensive hotels did, except the "expensiveness."

The Bernard lobby was added in 1928 when the hotel was refurbished and reopened with an additional eight floors. It had moved into a new age when each of the hotel rooms had a telephone and independently controlled central heating.

With marbled walls, geometic carpet, leaded ceiling lights and ashtrays on stands, the foyer was at the leading edge of the art deco movement.

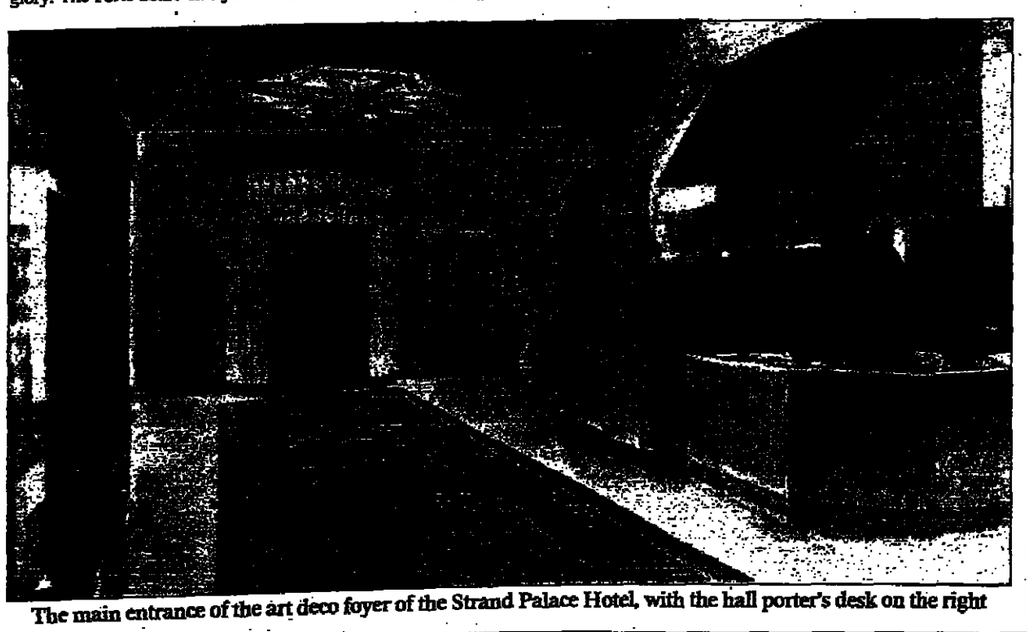
Nowadays, the hotel, which is close to Covent Garden, is a bustling centre of tourism, attracting many Americans and other tourists on short stopovers in London, who want to be at the centre of things. The foyer seems to be constantly busy day or night as customers seek out the Original Carvery, Johnston's brasserie and bar, or the Biancone Wine Cellar. Only the Mask Bar gives a hint of the calmer, quieter, more discreet days in the Strand Palace's history.

Then the biggest sign in the foyer was for the hotel doctor, with the printed guidance that those in need of such assistance should apply to the hall porter.

Insiders at Forte remember the foyer fondly from the more leisurely and grander days of hotels, reminiscent of a scene from one of Agatha Christie's Hercule Poirot murder mysteries.

As one of the middling hotels in the Forte empire, it does not appear in danger of being sold by Forte as a defence measure or Granada should it win the takeover battle.

The three-star hotel provides 783 of the group's 97,000 rooms and stands on the site of the historic Exeter Hall, which was owned by the Dukes of Exeter. It received planning permission in 1907 and is one of London's oldest hotels.



The main entrance of the art deco foyer of the Strand Palace Hotel, with the hall porter's desk on the right

Thinking of a mortgage or to remortgage -

Bank of Ireland's new discounted mortgage has some very special features. For every completed mortgage or remortgage, we will give the NSPCC £150, but we also have a great deal for you. Finding out about our mortgages couldn't be easier. You don't have to visit a branch - everything can be arranged by telephone at your convenience. Why not phone us and ask about the special NSPCC mortgage deal, you'll be helping yourself and the NSPCC.

6.74% 6.90% APR

* Discounted for 2 years off variable standard rate
* No valuation fee
* No arrangement fee
* Solicitors fees paid



WHAT MORTGAGE TOP LENDERS OF THE YEAR AWARDS 1994

Call us today from 10am - 5pm or Monday to Friday from 9am - 5.30pm

01734 510100

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

Bank of Ireland Mortgages

STOCK MARKET  MICHAEL CLARK

Investors find Asda a big counter attraction

CITY investors were busy filling their shopping trolleys with shares of **Asda** in the belief that the supermarket chain will be the next bid target among the top 100 companies.

In heavy trading that saw more than 42 million shares change hands, the price touched 105p, just 2p short of its high, before settling 5¼p up at 103½p. There were a number of bizarre stories circulating to account for the sudden surge in demand. One even suggested that Kingfisher is about to buy Do-It-All, the do-it-yourself chain owned jointly by WH Smith and Boots. Once this deal has been completed, Boots would then make an offer for Asda. **Boots** finished the session 10p better at 588p, while **Kingfisher** rose by a similar amount to 534p. **WH Smith** added 17p at 427p.

Another suggested a bid by cash-rich **Associated British Foods**, down 14p at 704p, for Asda. At these levels the group is capitalised at £3.2 billion. This year it has turned the corner under the leadership of Archie Norman and is looking to expand.

Early support for the shares came from the traded options market where dealers talked of heavy call option activity in the April 110p series. But as one dealers said: "Something appears to be going on in the retail sector, but it looks as if we are going to have to wait to find out just what it is".

Elsewhere in the food retail sector, talk was rife that **J. Sainsbury**, up 6p at 376p, is about to increase its 16.7 per cent holding in Giant Food, the US food chain, after the death of Israel Cohen, its co-founder and chairman. He owned 50 per cent of the company and is said to have offered Sainsbury an option to increase its share of the company. Last year Sainsbury paid £206 million for a 50 per cent stake that gave it three seats on the board.

Geest, the banana importer, *jumped 25p to 142p*, recovering virtually all the ground it lost after its recent profits warning, following news that it had received a bid for its banana interests. Fyffes, the Irish company which is the other main importer of bananas, has teamed up with the Windward Island Banana Develpoment company to make an offer. Banana prices recently have slumped to their lowest levels for 20 years, weighed down by the current glut in northern Europe. Brokers say the business could fetch £75 million. **Fyffes** firmed 2p to 100p.


Banana takeover plans saw Geest shares ripen by 25p

The rest of the equity market regained some of its composure to end the week on a firm note. Another flurry of takeover speculation *combined with an opening rise on* Wall Street to enable the FT-SE 100 index to finish 21.5 points up at 3,624.0 — a fall on the week of 4.8 points.

Brokers said there had been an element of short covering in the wake of Thursday's losses, with retail business thin on the ground. Investors were reluctant to open fresh positions before Tuesday's Budget. By the close, a total of 670 million shares had been traded.

Among leaders, **Ladbroke** shrugged off recent weakness to finish 10p better at 148p on talk of a bid from **Bass**, 7p stronger at 689p. Ladbroke had previously been mentioned as a possible target for **Granada**, 2p easier at 651p, which this week turned its attentions to **Forte**, 5p off at 346p.

The Recs remained depressed by Thursday's decision to refer the bid for **Southern**, up 7p at 920p, and **Midlands**, up 15p at 933p, by **National Power**, 14p worse at 464p, and **PowerGen**, 16p down at 524p, to the Monopolies and Mergers Commission.

News of the boardroom reshuffle at **BT** lifted the shares 5½p to 360½p. News of a buy recommendation from Credit Lyonnaise Laing, the broker, was good for **Caradon**, up 6p at 196p. Laing says it expects profits to rebound to £206 million in 1996, compared with last year's £144 million and says the company is now leaner and fitter.

Amec retreated 3p to 96p after announcing plans to make a bid for **Alfred McAlpine**, up 18p at 159p. Earlier this week, Kvaerner, the Norwegian company, snapped up 10 per cent of Amec after a dawn raid by SBC Warburg, the broker, for 20 million shares at 95p. It seems that fearing a full bid, at some stage from Kvaerner, Amec has decided to jump into bed with McApline. Brokers say Kvaerner is unlikely to bid more than 100p a share for Amec, which gives the group a price-tag of £202 million. In contrast, McAlpine is priced at around £100 million. Now the market *is* waiting to see Kvaerner's next move.

Welsh Water retreated 5p to 699p after unveiling a small rise in interim pre-tax profits of 3.5 per cent to £80.6 million. But the group had nothing new to say about its proposed bid for **South Wales Electric**, up 24p at £10.27.

The two sides announced they were in bid talks earlier this month, but decided to put them on hold until after the flotation of the National Grid. Iain Evans, chairman of Welsh Water, said all the group's principal businesses were achieving a profit.

□ **GILT EDGED:** Investors consolidated their positions before the Budget. Brokers reported few fresh positions being opened, but prices made headway as short situations were covered.

The best peformances were seen among index-linked issues, where the Bank of England was finally able to exhaust remaining supplies of Treasury index-linked 2½ per cent 2009 and Treasury index-linked 2½ per cent 2016.

In the futures pit, the December series of the long gilt put on £7/32 to £109 11/32 as 42,000 contracts were completed.

In the cash market, *Treasury 8 per cent 2013 rose £7/32* to £101⅝, while at the shorter-end Treasury 8 per cent 2000 added £⅛ at £104 1/32.

□ **NEW YORK:** In a shortened post-Thanksgiving Day holiday session that ended at 1 pm, the Dow Jones industrial average added 7.23 points to close at a record 5,048.84. Advancing issues led declining shares by about 5 to 4 on turnover of around 111 million shares.

There was a flat end to the week on the grey market for shares in the National Grid. They fell 8p to 216p as almost 4 million changed hands. Brokers say sentiment was undermined by a potential seller of 5 million shares. Grey market dealings began on Wednesday as the prospectus was published.

MOVERS OF THE WEEK

	Current price	Week's change	
Forte	346p	+84p	Rejects Granada bid
Powell Duffryn	487p	-110p	Group plunges into red
De La Rue	713p	-196p	Profits warning
Rexam	341p	-31p	Profits warning
Exco	120p	-21p	Profits warning
Amec	96p	+24p	Dawn raid by Kvaerner
Graseby	128p	-15p	Profits warning
Southern Electric	920p	-51p	National Power bid referred to MMC
Ferry Pickering	192p	+58p	Agreed bid from Wace

MAJOR INDICES

New York:	
Dow Jones	5048.84 (+7.23)
S&P Composite	599.97 (+1.57)
Tokyo:	
Nikkei Average	18215.23 (-24.61)
Hong Kong:	
Hang Seng	9488.75 (-16.92)
Amsterdam:	
EOE Index	467.37 (+3.38)
Sydney:	
AO	2150.9 (+0.2)
Frankfurt:	
DAX	2198.16 (+5.91)
Singapore:	
Straits	2100.00 (-2.56)
Brussels:	
General	7932.66 (+8.70)
Paris:	
CAC-40	1890.95 (+23.84)
Zurich:	
SKA Gen	701.20 (+1.00)
London:	
FT 30	2654.8 (+15.6)
FT 100	3624.0 (+21.5)
FT-SE Mid 250	3942.8 (+8.8)
FT-SE-A 350	1797.5 (+9.2)
FT-SE Eurotrack 100	1450.97 (+6.80)
FT A All-Share	1772.82 (+8.44)
FT Non Financials	1867.81 (+8.29)
FT Fixed Interest	113.90 (+0.24)
FT Govt Secs	59.14 (+0.13)
Bargains	33701
SEAQ Volume	688.4m
USM (Datastrm)	187.95 (+0.33)
US$	1.5605 (-0.0024)
German Mark	2.2097 (+0.0001)
Exchange Index	83.0 (-0.1)
Bank of England official close (4pm)	
£:ECU	1.1788
£:SDR	1.0404
RPI	149.8 Oct (3.2%) Jan 1987=100
RPIX	148.7 Oct (2.9%) Jan 1987=100

RECENT ISSUES

Arlon Props	9	...
BZW Tesco Elt (306)	291	+ 4
Benfield & Rea	103	...
Chartwell Intl	64	...
David Glass (60)	66	- 2
Entrprse Inns (145)	148	...
Guinness Flight	92	...
Guinness Flight U	192	...
Guinness Flight W	10	...
Heritage Baths (125)	158	...
Hoare Govett Sml C	97½	...
London Town	80	...
Martin Currie Japan	94	- ½
Martin Currie Jp Wt	31	- ½
Northern Venture	97	...
Perp UK Sml C (100)	99	...
Premium Undrtg C	125	...
Schroder Asia Pc	97	+ ½
Tom Cobleigh	187	- 4
Vero Group	271	+ 2

RIGHTS ISSUES

Cordiant n/p (60)	27	- 1
Frport Leis n/p (100)	15	...
Mayborn n/p (210)	38	...
Pilkington n/p (155)	36	- 1

MAJOR CHANGES

RISES:	
Geest	142p (+25p)
Air London	113p (+13p)
A McAlpine	159p (+18p)
Alders	198p (+17p)
Ladbroke	148p (+10p)
Redland	370p (+15p)
WH Smith	427p (+17p)
Stand Chart	587p (+23p)
Lloyds Chem	259p (+10p)
DFS Furniture	378p (+14p)
Next	458p (+14p)
FALLS:	
Billam	90p (-10p)
Body Shop	152p (-8p)
MAID	243p (-11p)
Micro Focus	613p (-22p)
Go-Ahead	295p (-10p)
Johnson Matth	577p (-10p)

Closing Prices Page 41

TEMPUS

Contracting love affair

KVAERNER'S tactics in the pursuit of Amec look bizarre. It has paid a high price for 12 per cent of the construction company but now rules out paying a penny more if and when it launches a bid. Having tied its own hands, the Norwegian contractor is left squinting through the keyhole while the object of its affections, Amec, performs a peculiar love dance for Alfred McAlpine, another financially challenged construction company.

McAlpine, being no fool, is smiling at Amec but saying little. When pressed, the company murmured sweetly that Amec would have to sort out its relationship with Kvaerner before it could contemplate the offer of marriage. McAlpine could scarcely take a sensible view of Amec's two-for-one share offer with the latter's price buoyed by Kvaerner's interest.

Those investors who did not take Norwegian cash on Thursday will be feeling a bit browned off. A merger with McAlpine is unlikely to deliver any short-term gains. Cutting costs in housebuilding or contracting means expensive redundancies and a potential loss of workload. Moreover, the market thinks little of Amec's offer: McAlpine shares closed at 159p yesterday, well below their theoretical see-through value of 192p based on the price of two Amec shares.

That leaves the Amec share price looking very exposed. Kvaerner may yet offer £1 in cash but Amec has already rejected it and some big investors may be reluctant to crystallise losses. Amec shares currently trade at 96p, but their real value is less than 80p demonstrated by the share price of McAlpine. Come Monday, if brokers are still offering 96p, investors should take the money and run.

BT

MICHAEL HEPHER may be relieved to be leaving BT. The company was at pains to dampen speculation that there was as much pushing as jumping, but the truth is that Mr Hepher will be glad to move to a business where the chief executive rules, and not the regulator. He will keep his managing director's salary of £430,000 until August 1997, but will be putting some distance between himself and Don Cruickshank, the telecommunications regulator.

Relations between Oftel and BT reached a new low this week when Mr Cruickshank accused the company of having a natural affinity towards anti-competitive behaviour. The acrimonious battle between Oftel and BT has taken its toll on the share price. Investors fear that Mr Cruickshank is obsessed with driving down BT's market share and that any complaints from a company that still controls 95 per cent of the market can only provoke him further.

With the new man Peter Bonfield at the helm, BT has a golden opportunity to make peace with Mr Cruickshank. Mr Bonfield would do best not to enter the ring with fists raised. The regulator has broad public support, and BT cannot claim that it is suffering financially.

Moreover, a bruising confrontation between BT and Oftel could renew pressure to split the telecoms group into separate network and services divisions.



Welsh Water

WELSH WATER is feeling bruised over some unflattering comparisons between its own top team and the management of bid target Swalec. Welsh is aggrieved by accusations that it has dithered, blaming events beyond the company's control for the delayed talks. It resents the continued criticism of its disastrous diversification programme of the early 1990s. Sneering suits dismiss Welsh as provincial and its dream of creating a mega-utility in the valleys finds few takers in the City.

Yesterday's results provided Welsh with the chance to hit back ahead of next Wednesday's talks with Swalec. The company proudly revealed that the non-regulated businesses were at last profitable, including Acer, the engineering consultancy, which until this year had proved to be a £50-million black hole. Moreover, unlike some of the bigger water companies, Welsh did not have to cut supplies in the summer drought.

But Welsh has taken the snide comments too much to heart. It will be the company's money that ultimately will do the talking. Stripping out the grid element which Welsh has promised to Swalec shareholders, Welsh looks likely to launch a bid of between £9 and £9.50 a share, well above Swalec's current price of £8. With no counter-bid in sight, it should be enough to persuade shareholders to cash in.

Herring Baker

HAVING gobbled up Connell Wilson last summer, Lambert Smith Hampton is intent on doing the surveying industry a favour by swallowing Herring Baker Harris. There are too many surveyors chasing too little business but financial pressures have failed so far to have much impact on supply. Firms that are wedded to their posh offices have cut staff and salaries in order to keep afloat and this year Herring gave up almost a fifth of the company to cut its property costs.

Friends Provident may welcome a takeover, having been issued shares at 12p, but Conrad Ritblat, which spent some £600,000 on its 9 per cent stake, may wonder how it will recoup the investment.

At the suspension price, the loss-making Herring is valued at about £2 million but the injection of Lambert will add a business making about £2.5 million a year, mainly *from regional offices in the* Midlands and North of England. A flotation might have cost Lambert £500,000 and, with Herring rid of its Mayfair lease, the enlarged group will no doubt be sharing less overhead. It is ironic that one of the main drags on the profitability of estate agents is the cost of their premises.

EDITED BY CARL MORTISHED

COMMODITIES

LONDON COMMODITY EXCHANGE

COCOA

Dec	917-915	Mar	1033-1031
Mar	954-953	May	1044-1042
May	973-972	Jul	unq
Jul	992-991	Sep	...
Sep	1012-1011		
Dec	1024-1021		Volume: 2684

ROBUSTA COFFEE ($)

Nov	2529-2495	Jul	1918-1916
Jan	2189-2185	Sep	1880-1865
Mar	2054-2053	Nov	1850-1817
May	1977-1975		Volume: 3265

WHITE SUGAR (FOB)

Reuters		Oct	306.5-05.5
Spot: 394.2		Dec	297.5-97.0
Mar	355.0-54.4	Mar	297.3-96.5
May	345.5-44.7	May	298.5-97.6
Aug	336.9-36.0		Volume: 681

MEAT & LIVESTOCK COMMISSION

Average fatstock prices at representative markets on November 23

(p/kg lw)	Pig	Sheep	Cattle
GB:	104.48	112.04	127.17
(+/-)	+1.50	+3.56	+0.27
Eng/Wales:	104.55	112.30	126.64
(+/-)	+1.51	+3.21	+0.25
(%)	+10.0	-4.0	+38.0
Scotland:	97.28	109.97	129.88
(+/-)	-0.03	+5.71	+0.81
(%)	+3.0	-18.0	+14.0

ICIS-LOR (London 6.00pm)

CRUDE OILS ($/barrel FOB)

Brent Physical	16.80	-0.05
Brent 15 day (Jan)	16.80	+0.05
Brent 15 day (Feb)	16.55	n/c
W Texas Intermediate (Jan)	unq	unq
W Texas Intermediate (Feb)	--	--

PRODUCTS ($/MT)

Spot CIF NW Europe (prompt delivery)

Premium Gas .15	B: 187 (n/c)	O: 189 (n/c)
Gasoil EEC	158 (-1)	160 (n/c)
Non EEC IH Dec	160 (n/c)	161 (n/c)
Non EEC IH Jan	160 (+1)	162 (+2)
3.5 Fuel Oil	87 (n/c)	89 (n/c)
Naphtha	149 (n/c)	151 (n/c)

IPE FUTURES (GNI Ltd)

GAS OIL

Dec	n/a	Mar	154.00-54.25
Jan	157.25-57.75	Apr	152.00-52.50
Feb	156.00-56.25		Vol: 8104

BRENT (6.00pm)

Jan	16.78-16.79	Apr	16.23-16.29
Feb	16.56-16.57	May	16.13-16.18
Mar	16.38-16.39		Vol: 12145

GNI LONDON GRAIN FUTURES

WHEAT (close £/t)		BARLEY (close £/t)	
Jan	127.20	Jan	118.05
Mar	120.25	Mar	120.25
May	311.20	May	122.00
Jul	133.15	Sep	111.50
Sep	114.50	Nov	113.00
Volume: 457		Volume: 61	

POTATO (£/t)	Open	Close
Mar	unq	270.0
Apr	247.9	252.0
May	unq	285.0
		Volume: 53

RUBBER (No 1 RSS Cif p/kg)

Dec 113.50-114.00

BIFFEX (GNI Ltd $10/pt)

	High	Low	Close
Nov 95	unq	unq	1683
Dec 95	1585	1580	1576
Jan 96	1515	1510	1519
Apr 96	1508	1500	1505
Vol: 122 lots			Open Interest: 3834

Index 1707 -10

LONDON METAL EXCHANGE (Official) (Volume prev day) Rudolf Wolff

	Cash	3mth	Vol
Copper Gde A ($/tonne)	1402.0-1410.0	1442.0-1445.0	1136925
Lead ($/tonne)	772.50-773.00	739.00-740.00	96900
Zinc Spec Hi Gde ($/tonne)	1038.5-1039.0	1061.0-1062.0	295375
Tin ($/tonne)	6400.0-6405.0	6425.0-6430.0	25355
Aluminium Hi Gde ($/tonne)	1681.5-1682.5	1713.0-1714.0	969700
Nickel ($/tonne)	8620.0-8630.0	8726.0-8730.0	63858

LONDON FINANCIAL FUTURES

	Period	Open	High	Low	Sett	Vol
FT-SE 100	Dec 95	3623.0	3642.0	3618.0	3627.0	6282
Previous open interest: 74049	Mar 96	3645.0	3645.0	3644.5	3651.5	1207
FT-SE 250	Dec 95				3955.0	0
Previous open interest: 3500	Mar 96				4000.0	0
Three Month Sterling	Dec 95	93.48	93.50	93.47	93.48	8650
Previous open interest: 372454	Mar 96	93.73	93.73	93.68	93.70	9923
	Jun 96	93.80	93.80	93.73	93.76	7348
Three Mth Eurodollar	Dec 95				94.26	0
Previous open interest: 110	Mar 96				94.64	0
Three Mth Euro DM	Dec 95	96.11	96.12	96.11	96.11	15531
Previous open interest: 895983	Mar 96	96.33	96.35	96.32	96.35	22356
Long Gilt	Dec 95	109-09	109-16	108-30	109-11	42431
Previous open interest: 112854	Mar 96	108-24	108-24	108-12	108-24	3130
Japanese Govmt Bond	Dec 95	123.05	123.19	123.02	123.05	746
	Mar 96	121.65	121.83	121.64	121.68	3358
German Gov Bd Bund	Dec 95	97.93	98.09	97.91	98.02	82708
Previous open interest: 224683	Mar 96	97.34	97.50	97.34	97.43	15643
Three month ECU	Dec 95	94.66	94.69	94.66	94.68	592
Previous open interest: 21008	Mar 96	94.82	94.85	94.82	94.84	580
Euro Swiss Franc	Dec 95	98.00	98.00	97.95	97.96	4014
Previous open interest: 57388	Mar 96	98.26	98.30	98.22	98.24	4444
Italian Govmt Bond	Dec 95	103.84	104.05	103.72	103.84	20068
Previous open interest: 42683	Mar 96	103.50	103.66	103.40	103.47	1399

MONEY RATES (%)

Base Rates: Clearing Banks 6¾ Finance Hse 7
Discount Market Loans: O/night high: 7 Low 6½ Week fixed: 6½
Treasury Bills (Dis): Buy: 2 mth 6 17/32 ; 3 mth 6½ . Sell: 2 mth 6 17/32 ; 3 mth: 6½ .

	1 mth	2 mth	3 mth	6 mth	12 mth
Prime Bank Bills (Dis):	6 11/16-6⅝	6 19/32-6 17/32	6½-6⅜	6⅜-6¼	
Sterling Money Rates:	6 23/32-6 21/32	6 23/32-6 21/32	6⅝-6 9/16	6 17/32-6 15/32	6½-6⅜
Interbank:	6 13/16-6 11/16	6 23/32-6 21/32	6⅝-6 9/16	6 17/32-6 15/32	6½-6⅜

Overnight: open 6⅝, close 6½ .

Local Authority Deps:	6 11/16	n/a	6 19/32	6 17/32	6⅜
Sterling CDs:	6 23/32-6 21/32	6 11/16-6⅝	6 19/32-6 17/32	6 17/32-6 15/32	6½-6 13/32
Dollar CDs:	5.74	n/a	5.73	5.63	5.55
Building Society CDs:	6 23/32-6 21/32	6 11/16-6⅝	6⅝-6 9/16	6½-6⅜	6⅜-6¼

TREASURY BILLS: Applicts: £5,680m allotted: £1,200m; Bids: £98.410% received: 83%; Last week: £98.395% received: 17%; Avge rate: £6.3758% last wk £6.4055%; Next week: £1,200m.

EUROPEAN MONEY DEPOSITS (%)

Currency	7 day	1 mth	3 mth	6 mth	Call
Dollar:	5¾-5⅝	5 11/16-5 9/16	5⅝-5½	5 11/16-5 9/16	5¼-4¾
Deutschemark:	4-3¾	4-3 13/16	3 13/16-3 11/16	3⅝-3½	4⅛-3¾
French Franc:	5 11/16-5⅜	5 11/16-5 9/16	5½-5⅜	5⅜-5¼	7-5
Swiss Franc:	2⅛-2⅛	2⅛-1 15/16	2⅛-2	1 15/16-1 13/16	2⅛-1½
Yen:	½-⅜	½-⅜	½-⅜	½-⅜	n/a

GOLD/PRECIOUS METALS (Baird & Co)

Bullion: Open $383.40-383.70 Close: $383.40-383.90 High: $383.70-384.20 Low: $382.65-383.15 AM: $383.50 PM: $383.45

Krugerrand: $385.00-387.00 (£245.00-247.00)

Platinum: $412.90 (£264.15) Silver: $5.24 (£3.335) Palladium: $133.15 (£85.20)

STERLING SPOT AND FORWARD RATES

Mid Rates for Nov 24	Range	Close	1 month	3 month
Amsterdam	2.4704-2.4787	2.4741-2.4773	½-⅜pr	1⅜-1¼pr
Brussels	45.360-45.540	45.410-45.510	12-9pr	24-19pr
Copenhagen	8.5470-8.5820	8.5540-8.5760	1¼-⅞pr	3⅛-2¾pr
Dublin	0.9673-0.9717	0.9673-0.9698	10-7pr	24-19pr
Frankfurt	2.2066-2.2138	2.2091-2.2121	⅝-½pr	1⅝-1½pr
Lisbon	230.79-231.78	230.87-231.49	26-53ds	111-150ds
Madrid	189.02-189.59	189.02-189.31	40-49ds	135-152ds
Milan	2485.3-2491.5	2485.3-2489.3	7-8ds	23-26ds
Montreal	2.1096-2.1205	2.1096-2.1126	0.20-0.11pr	0.32-0.21pr
New York	1.5590-1.5654	1.5590-1.5600	0.12-0.10pr	0.30-0.27pr
Oslo	9.7200-9.7650	9.7490-9.7650	1½-1⅛pr	4⅛-3¼pr
Paris	7.5930-7.6180	7.5940-7.6070	1-½pr	2¼-2pr
Stockholm	10.142-10.234	10.142-10.165	⅛-⅜ds	½-¾ds
Tokyo	157.72-158.66	158.11-158.38	⅞-⅝pr	2⅜-2⅛pr
Vienna	15.525-15.577	15.541-15.568	⅝-⅜pr	1-⅝pr
Zurich	1.7779-1.7849	1.7806-1.7834	⅞-⅝pr	2-1¾pr

Source: Extel Premium - pr. Discount - ds.

DOLLAR RATES

Australia	1.3526-1.3535
Austria	9.96-9.97
Belgium (Com)	29.11-29.15
Canada	1.3534-1.3539
Denmark	5.4864-5.4884
France	4.8720-4.8750
Germany	1.4160-1.4165
Hong Kong	7.7340-7.7350
Ireland	1.6080-1.6100
Italy	1592.90-1594.40
Japan	101.42-101.49
Malaysia	2.5415-2.5425
Netherlands	1.5858-1.5863
Norway	6.2418-6.2455
Portugal	148.08-148.18
Singapore	1.4120-1.4130
Spain	121.22-121.30
Sweden	6.5083-6.5183
Switzerland	1.1414-1.1419

OTHER STERLING

Argentina peso*	1.5609-1.5635
Australia dollar	2.1117-2.1141
Bahrain dinar	0.5835-0.5955
Brazil real*	1.5070-1.5112
China yuan	12.00 Buy
Cyprus pound	0.6950-0.7050
Finland markka	6.5350-6.6510
Greece drachma	361.25-368.25
Hong Kong dollar	12.0743-12.0813
India rupee	53.97-54.93
Indonesia rupiah	3538.00-3606.60
Kuwait dinar KD	0.4640-0.4740
Malaysia ringgit	3.9678-3.9719
New Zealand dollar	2.3948-2.3982
Pakistan rupee	53.36 Buy
Saudi Arabia riyal	5.6325-5.7565
Singapore dollar	2.2044-2.2074
S Africa rand (com)	5.6620-5.7640
U A E dirham	5.6825-5.8065

Barclays Bank GTS * *Lloyds Bank*

FT-SE VOLUMES

3i	564	Legal & Gn	2,100
ASDA Gp	43,000	Lloyds Bk	2,200
Abbey Ntl	2,200	London Elec	2,400
Allied Dom	537	Marks Spr	6,000
Argyll Gp	2,500	Mid Elec	4,200
Arjo Wggns	2,300	NatWst Bk	3,400
AB Foods	356	Nat Power	6,700
BAA	1,600	NW Water	732
BAT Inds	3,400	P & O	4,700
BOC	451	Pearson	1,300
BP	7,400	PowerGen	4,300
BSkyB	2,500	Prudential	4,000
BTR	13,000	REXAM	3,000
BT	12,000	RMC	52
Bk of Scot	1,400	RTZ	2,200
Barclays	2,000	Rank Org	1,600
Bass	5,800	Reckitt Col	891
Blue Circle	162	Redland	3,400
Boots	2,300	Reed Intl	473
BAe	3,800	Rentokil	626
BA	1,400	Reuters	1,400
Brit Gas	2,400	Rolls Royce	8,500
Brit Steel	7,100	Royal Ins	1,500
Burmah Cstl	652	Ryl Bk Scot	3,800
Cable Wire	4,600	Sainsbury	3,900
Cadbury	1,500	Schroders	211
Carlton Cms	296	Scot & New	1,300
Cm Union	1,400	Scot Power	3,300
Cookson	1,200	Sears	7,900
Courtaulds	1,700	Svrn Trent	360
De La Rue	1,200	Shell Trans	2,100
Enterpr Oil	3,600	Siebe	550
Forte	2,300	SmKl Bch	999
GKN	124	Smith Nph	448
GRE	9,200	Sthern Elec	4,000
GUS	1,000	Std Chartd	4,400
Gen Acc	2,200	Sun Allnce	2,900
Gen Elec	3,100	TI Gp	1,400
Glaxo Well	1,300	TSB	6,800
Granada	909	Tate & Lyle	4,100
Grand Met	1,400	Tesco	4,300
Guinness	2,100	Thames W	396
HSBC	4,100	Thrn EMI	493
Hanson	10,000	Tomkins	1,300
ICI	3,300	Unilever	649
Inchcape	4,600	Vodafone	14,000
Kingfisher	11,000	Whitbread	979
LASMO	1,400	Wlms Hld	1,400
Ladbroke	5,800	Wolseley	646
Land Secs	819	Zeneca	964

LIFFE OPTIONS

	Series	Calls Jan	Calls Apr	Calls Jul	Puts Jan	Puts Apr	Puts Jul
Alld Dom.	460	33	41	45	6½	12	18½
(*491½)	500	8	19½	24	26	31½	38½
Argyll	280	17½	24½	29	5½	10	16
(*293)	300	7	14½	19	16	20	26½
ASDA	100	9	13½	15½	4	7½	7
(*103½)	110	5	9	10½	9½	12½	12
Boots	550	43½	59	66½	3½	8	14½
(*587)	600	13	27½	36	22½	27	39½
Br Airways	460	22	35	43	9½	15	21½
(*469)	500	5½	16	23	33½	37	43
BP	500	18	29	36½	8½	17	21½
(*505½)	550	1½	9	15½	44½	47½	51
Br Steel	160	12	17½	20½	2½	5	9
(*168½)	180	2½	7½	10	13	15½	20
C & W	420	37	51	58	5½	12	17½
(*452)	460	14½	28½	36½	22	28½	34½
CU	600	57	68	74½	5½	16½	20½
(*646½)	650	23	35½	45½	20½	38½	42½
ICI	700	53	64	72½	6	18½	23½
(*739)	750	21½	35	45	24½	42½	47½
Kingfishr.	500	42	59½	59½	5	14½	21
(*532½)	550	13	27	32½	26	38	45½
Land Sec	600	13½	26½	33	16½	21½	33
(*607½)	650	1½	8	13	58	58½	66
M & S	420	37½	48	53	1½	5	10
(*452)	460	10½	21½	28	15	19½	29½
Nat West	650	39	48½	61½	11½	26½	35½
(*671½)	700	14½	24	38	36	54½	63
Sainsbury	360	23½	33½	37½	3	7	13½
(*375½)	390	7½	17	21½	17½	20½	28
Shell	750	55	66½	70½	2½	11	13½
(*795½)	800	18	31½	38½	15½	29½	34
Smkl Bch.	650	50½	64	77	6	14	18½
(*689)	700	18	33½	48½	24	34½	39
Storehse	330	17½	25½	34	8	11½	16
(*339½)	360	6	11½	19	25½	28	32
Trafalgar	20	5	7	8½	0½	2½	4
(*24)	25	2½	5	6½	3	5	7
Unilever.	1200	44½	66	78	13	28	34½
(*1222½)	1250	16½	37½	51	37	53	59
Zeneca	1250	78½	106	130½	24	53	61½
(*1291½)	1300	50	77½	103½	44½	75½	84½

	Series	Calls Feb	Calls May	Calls Aug	Puts Feb	Puts May	Puts Aug
Grnd Met.	420	25½	33	42	10	20½	27
(*430)	460	10	17½	25½	42	45	50
Ladbroke	140	14½	17½	21½	6	7	12
(*146)	160	6½	9½	13	17	19½	23
Utd Bisc	260	15½	21½	25½	12	17½	21½
(*260)	280	8	13	18	24	30½	33½

	Series	Calls Jan	Calls Apr	Calls Jul	Puts Jan	Puts Apr	Puts Jul
BAA	460	41½	52½	59	2	6	11
(*495)	500	14	26	33½	14½	20	25
Thames W	550	25	42½	49½	13	19½	33
(*558)	600	7	21½	27	44½	48	62

	Series	Calls Feb	Calls May	Calls Aug	Puts Feb	Puts May	Puts Aug
BAT Ind	550	37½	46½	53½	14	24	32½
(*567½)	600	14	22½	30	40½	52	60
BTR	300	35	37½	40½	1½	5	7
(*329)	330	14	17	21½	10½	17	19
Br Aero	750	64½	78	96½	17	27	35
(*786½)	800	35½	52	69½	37½	49½	58
Br Telcm	330	33	37	43	3	5½	9½
(*359½)	360	12½	19	25	15½	17½	22½
Cadbury	550	34	40½	51½	20½	32½	34½
(*556)	600	14	20½	30	49½	62	64
Guinness	420	47½	52	57	4½	9	12
(*457½)	460	19½	25½	32½	16	25	28½
GEC	300	23½	31	35	5	7	12
(*318)	330	7½	14	18½	19	21	26½
Hanson	180	13	13½	17½	4	5½	8½
(*190½)	191	6½	—	—	9	—	—
LASMO	140	22	34½	28½	2	3½	5½
(*158)	160	9	12½	17	8½	11½	13½
Lucas	180	13½	17½	21½	5½	9	10½
(*185)	200	4½	8½	12½	17	20	21½
Pilkingtn	172	23	27½	30½	2	3½	6½
(*190)	191	11	16	19½	8½	10	14
Prudential	420	35½	40	46½	10	18½	22½
(*438)	460	15½	20½	27	29	39½	43½
Redland	360	25	33½	35½	9½	18½	21
(*369½)	390	11½	18½	21½	26½	35½	38
R-Royce	160	16½	19	22½	3½	7½	9
(*170)	180	6	9	13	13½	17½	19½
Tesco	280	18½	23	27	7½	12½	15
(*286½)	300	8½	13	17½	17½	23½	25½
Vodafone	200	24	29½	33½	4½	8	9½
(*217½)	220	12½	18½	23	13	16½	18
Williams	330	16½	21½	24	8½	15	17
(*332½)	360	4	8½	11½	28	34	35½

FT-SE INDEX (*3623)

	3500	3550	3600	3650	3700	3750
Calls						
Dec	138½	95	58½	30½	15	5½
Jan	162	129½	94	66	43	27
Feb	185	148½	118½	90	67½	49
Mar	201	166½	134	106	83	62½
Jun	242	—	177½	—	127	—
Puts						
Dec	9½	17½	33	57½	95	143
Jan	30	42	61½	84	113	150½
Feb	40	54	74	97½	126½	160½
Mar	54½	70	88½	111	130	170
Jun	95½	—	129	—	178	—

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Abby Nat.	600	19½	38	45	10	28½	34
(*606½)	650	3	16½	23½	44	60½	64½
Amstrad	280	9½	20½	29	6	13½	18
(*283)	300	2½	11½	19½	18½	24½	28½
Barclays	800	18½	42½	53	16	36½	45
(*801½)	850	4½	20½	32	50	68	75
Blue Circ	300	24½	34½	38	1½	7½	13
(*321½)	330	5½	16½	21½	13	20	27½
Br Gas	220	19	27	28	1	4½	8½
(*237)	240	4½	15	16½	7½	12½	18
Dixons	420	15	32	38	8½	21	24½
(*423½)	460	2½	15½	20½	37	43½	47½
Forte	330	21	29½	30½	3½	8	10½
(*346)	360	4½	14	15	17½	19½	26
Tarmac	90	4½	9½	11	2½	5½	8
(*91½)	100	1	5	7	9	11½	14
Hillsdwn	140	17	20½	22	0	2	5½
(*156)	160	3½	8	10	6	9½	15½
Lonrho	160	11½	16	19½	1½	5½	6½
(*169)	180	2	6½	10½	12	17	17½
Sears	100	3½	7	8½	3	5	6½
(*100½)	110	0½	2½	4	10	11	12½
Thrn Eml	1500	59½	95½	133½	12½	40	48
(*1539)	1600	12½	48½	82½	66½	93½	99
Tomkins	240	20	25	31½	1	5	7½
(*258)	260	6	13	19½	7	13½	15½
TSB	390	19	26½	29	4	18½	23
(*403½)	420	5½	11	13	19½	34½	41

	Series	Calls Jan	Calls Apr	Calls Jul	Puts Jan	Puts Apr	Puts Jul
Glaxo Well	850	49½	69	81	13	30½	37½
(*880½)	900	22	41½	55	34	55	62
HSBC	950	37	62½	78	28½	55	67
(*950½)	1000	17½	40	57	58	85	96½
Reuter	600	34	49	62½	13	26	31
(*615)	650	11½	25	38½	40½	52½	57
Royal Ins.	360	35½	44½	51	4	14½	20
(*387)	390	18½	26½	36	15	29½	34½

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Fisons	260	5	5½	5½	0½	0½	0½
(*264)	280	0	0	0	16	16	17½

	Series	Calls Feb	Calls May		Puts Feb	Puts May	
Eastern Gp	950	27½	26½	—	0½	1½	—
(*974)	1000	0½	0½	—	33	33½	—

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Natl Pwr	460	12	27½	36½	9½	18	27½
(*465)	500	1½	12	20	41½	43	52
Scot Pwr	360	27½	33	40	1	8	9½
(*384½)	390	7½	14½	22½	10	20	22½

November 24, 1995 Tot: 23984 Calls: 16988 Puts: 6996 FT-SE Calls: 955 Puts: 1226
*Underlying security price.

WALL STREET

	Nov 24 close	Nov 22 close
AMP Inc	39¼	39½
AMR Corp	72	71½
AT & T	64¼	64¾
Abbott Labs	40⅞	40⅞
Advanced Micro	20½	20¾
Aetna Life	74½	74¾
Ahmanson (HF)	26⅛	26⅜
Air Prod & Chem	57½	58
AirTouch Comm	27¾	28½
Alberto-Culver B	31⅛	31
Albertson's	33¾	33¾
Alcan Alumnm	33⅝	34
Alco Standard	46⅛	46⅛
Allied Signal	45⅞	45
Alum Co of Am	58	57½
Amax Gold Inc	6	5⅞
Amerada Hess	48⅝	48½
Amer Brands	42	42⅝
Amer El Power	37	37
Amer Express	43½	42⅝
Amer Genl Corp	33½	33⅞
Amer Home Pr	90⅜	90½
Amer Intl	89⅜	87⅝
Amer Stores	26⅝	26½
Ameritech	55⅛	55
Amoco	67⅜	67
Anheuser-Busch	66⅛	66½
Apple Computer	40⅛	38⅞
Archer Daniels	17⅜	17¼
Armco	6	6⅛
Armstrng Wrld	61⅛	61¼
Asarco	35	35⅛
Ashland Oil	33⅛	33½
Atl Richfield	109⅝	109⅝
Auto Data Pro	76½	76⅛
Avery Dennison	47¼	47⅝
Avon Products	73⅜	72½
Baker Hughes	21	20⅞
Baltim Gas & El	26½	26½
Banc One	38	37⅝
BankAmerica	62⅝	62⅞
Bank of NY	46⅛	46½
Bankers Tr NY	60½	61¼
Barnett Banks	58½	58⅝
Bausch & Lomb	36½	37
Baxter Intl	37⅝	37½
Bectn Dicknsn	68⅝	68½
Bell Atlantic	63⅜	63½
Bell Industries	22⅜	22¼
BellSouth	38¼	38¼
Black & Decker	37¼	36⅛
Block (H&R)	45⅜	45⅞
Boeing	73¼	74⅛
Boise Cascade	35⅞	36⅛
Bristol Myrs Sq	77½	78¼
Browning Ferris	29½	29½
Brunswick	20½	20⅝
Burlington Nthn	80½	80⅞
CBS	81⅛	81⅛
CNA Financial	114½	115⅜
CPC Intl	67⅝	67⅛
CSX	86⅞	86⅛
Campbell Soup	53⅜	53¼
Can Pacific	18⅜	18⅜
Cptl Cities ABC	125⅞	123½
Carolina Pwr	32⅜	32½
Caterpillar	59¼	59⅜
Central & SW	26½	26⅛
Champion Intl	47	46½
Chase Manhat	61⅛	61⅛
Chemical Bk	60⅜	60⅜
Chevron Corp	49½	49⅝
Chrysler	52⅛	51½
Chubb Corp	97	97½
Cigna Corp	109⅞	109½
Citicorp	67¼	68
Clorox	76½	74⅛
Coastal Corp	32⅝	32½
Coca Cola	79½	75
Colgate-Palmolive	70⅛	70⅛
Columbia Gas	40⅞	40½
Compaq Comp	48½	47⅝
Comp Ass Intl	59⅜	57½
Conagra	39⅝	39½
Conrail	70	69⅞
Cons Edison	28⅝	29
Cons Nat Gas	43⅜	43⅛
Cooper Inds	36⅛	36⅛
Corestates	37⅝	37⅝
Corning Inc	29½	28½
Crown Cork	42¼	42⅛
Dana Corp	29⅝	29½
Dayton Hudson	73½	73⅛
Deere	91	91⅛
Delta Air Lines	74⅛	73⅛
Deluxe Corp	27½	27½
Detroit Edison	32⅜	32⅝
Digital Equip	53½	53
Dillard Dept St	29⅜	29½
Disney (Walt)	62⅛	62
Dominion Res	39⅜	39½
Donelley (RR)	38½	38⅜
Dover Corp	38¼	39½
Dow Chemical	70⅛	70¼
Dow Jones	37⅛	37⅛
Dresser	22⅜	22½
Duke Power	44⅛	44½
Dun & Bradstreet	61⅛	61½
Du Pont	67	67¼
Eastman Kodak	69½	69⅝

	Nov 24 close	Nov 22 close
Eaton Corp	55⅝	55½
Emerson Elec	74	73⅝
Engelhard Corp	22⅛	22
Enron Corp	36½	36⅛
Entergy	27⅜	27¼
Ethyl Corp	11⅛	12
Exxon	78⅝	78½
FMC Corp	73⅛	73½
FPL Group	42½	42½
Federal Express	78	77⅛
Fed Nat Mtge	107⅝	108½
First Chicago	67⅛	67¼
First Interstate	134⅝	134¼
First Union Rlty	7⅝	7⅜
Fleet Finl Grp	40⅛	40⅛
Fluor Corp	62⅛	62⅝
Ford Motor	29¼	29
GTE Corp	41⅛	41⅛
Gannett	59⅝	60⅛
Gap Inc Del	48	48
Gen Dynamics	60⅛	60½
Gen Electric	66	66⅛
Gen Mills	54⅛	54⅝
Gen Motors	49⅜	50
Gen Reinsurance	148	147⅛
Gen Signal	32⅝	31¼
Genuine Parts	39¼	39½
Georgia Pac	75⅛	75⅛
Gillette	53½	52⅝
Glaxo Wellc ADR	27½	27½
Goodrich (BF)	69⅜	70⅛
Goodyear Tire	42⅝	42⅛
Grace (W&R)	58⅞	59
Grt Atl Pac Tea	21⅛	21⅛
Great Wstn Fin	24⅜	24⅜
Halliburton	42¼	42⅝
Harcourt General	40½	40½
Heinz (HJ)	31⅛	32
Hercules	56⅛	56½
Hershey Foods	61⅛	61⅛
Hewlett Packard	84⅛	84
Hilton Hotels	65¼	65⅛
Home Depot	43⅜	43⅝
Homestake Mng	15½	15⅝
Honeywell	45⅝	45½
Household Intl	57	57
Houston Inds	45⅝	46
Humana	24⅜	24½
ITT Corp	121⅛	121½
Illinois Tool	61⅛	60⅞
Illinova	28½	28⅛
INCO	37⅝	37½
Ingersoll Rand	37¼	37
Inland Steel	27	26⅛
Intel Corp	63	61¼
IBM	95⅝	95⅝
Intl Flav & Fr	50⅝	50⅝
Intl Paper	36⅛	36⅛
James River Va	30¼	30
Jhnsn & Jhnsn	84⅛	84½
Kellogg	75⅛	75½
Kerr-McGee	57½	57⅛
Kimberly-Clark	76	76⅛
Kmart	8	7⅝
Knight-Ridder	65⅜	65
Lilly (Eli)	98⅛	98⅛
Limited Inc	18⅛	17⅜
Lincoln Nat	46⅝	46⅛
Litton	43⅜	43⅝
Liz Claiborne	28⅝	28⅜
Lockheed Martin	72½	72½
Louisiana Pac	23½	23½
MCI Comm	26½	26½
Marriott Intl	38⅛	38¼
Marsh & McLnn	84½	84⅞
Masco Corp	30¼	31
May Dept St	44¼	44⅛
Maytag Corp	20¼	20⅛
McDonalds	43⅝	43½
McDonnell D	89⅞	90
McGraw Hill	84½	86⅛
Mead Corp	56	55½
Medtronic	51¼	51⅛
Mellon Bk	53⅛	53⅛
Melville Corp	30⅛	29⅝
Merck Inc	58⅝	58⅝
Merrill Lynch	55⅜	55⅛
Microsoft	88	87⅛
Minnesota Mine	64½	64⅛
Mobil Corp	105⅛	105⅝
Monsanto	112⅛	112⅝
Morgan (JP)	77	77⅛
Motorola Inc	61⅛	60
Natl Semi	21½	20⅞
Natl Service Ind	31⅛	31⅛
Navistar Int	11⅛	11
NBD Bancorp	37⅝	37¼
NY Times A	29⅜	29½
Newmont Mng	38¼	38⅛
Niag Mohawk	9⅛	9½
Nike B	60	59⅝
NL Industries	12¼	12⅝
Noram Energy	7½	7½
Northrop	42⅜	41⅛
Norfolk Sthrn	76⅛	76⅛
Nthn State Pwr	46⅛	46½
Norwest Corp	31¼	31⅛
Nynex Corp	50⅛	50⅛
Occidental Pet	22⅝	22⅝
Ohio Edison	22¼	22¼

	Nov 24 close	Nov 22 close
Oracle	45⅝	44 13/16
Oryx Energy Co	13	13
Owens Corning	43½	43⅝
PPG Industries	45¼	45⅝
PNC Bank	29	29⅝
PP&L Res	25⅝	23⅝
Paccar Inc	44½	43⅛
Pacificorp	19½	19⅝
Pac Enterprises	26½	26⅝
Pac Gas & Elect	27½	27⅝
Pac Telesis	30	29⅝
Pall Corp	25½	26½
Panhandle East	27½	27½
Peco Energy	29	28⅝
Penney (JC)	46⅝	46¼
Pennzoil	39⅜	39½
Pepsico	54⅛	54⅝
Pfizer	58¼	58½
Phelps Dodge	69⅝	68⅝
Philip Morris	89⅜	89⅜
Phillips Pet	33⅝	33¼
Pitney Bowes	44	43⅝
Polaroid	44½	44½
PriceCostco	16⅛	16
Procter & Gmbl	86⅛	85⅜
Providian	39⅜	39½
Pub Serv E & G	28⅝	29⅛
Quaker Oats	34⅝	34½
Ralston Purina	61½	62⅝
Raychem Corp	51⅛	51⅛
Raytheon	43¼	42⅝
Reebok Intl	28	27⅜
Reynolds Metals	57¼	57⅝
Roadway Srvcs	51¼	51¼
Rockwell Intl	48⅝	48⅝
Rohm & Haas	59⅜	58⅝
Royal Dutch	130½	130½
Rubbermaid	27⅜	27½
SBC Comms	53½	53⅝
Safeco Corp	70½	70
St Paul's Cos	54⅝	54½
Salomon Inc	36	36
Sara Lee Corp	31⅛	31⅛
Scecorp	16⅛	16
Schering Plough	56⅝	55½
Schlumberger	66½	65¾
Scott Paper	56	56⅛
Seagram	39½	38⅛
Sears Roebuck	39¼	39⅝
Shell Trans	75⅜	75⅜
Sherwin Wlms	39¼	39½
Skyline Corp	18⅜	18⅝
Snap-On-Tools	43½	43⅝
Southern Co	23	23
Sprint Corp	39⅜	39½
Stanley Works	50⅜	50⅝
Sun Company	29	29
Sun Microsys	79¼	77½
Suntrust	66⅝	67
Supervalu	32⅛	31⅛
Sysco Corp	31⅛	31⅛
TRW Inc	74⅛	74⅛
TCC Inds	2¼	2⅜
Tandem Comp	11⅛	11⅛
Tandy Corp	45½	45
Teledyne	23⅜	23½
Temple Inland	45½	45⅝
Tenneco	46½	45⅝
Texaco	71⅛	71⅛
Texas Inst	55⅝	52⅝
Texas Utilities	38⅝	38½
Textron	74½	73⅝
Time Warner	39⅜	39⅝
Times-Mirror A	31½	30⅝
Timken	41	40½
Torchmark	41¼	41½
Toys R Us	23	23⅜
Transamerica	75½	74⅝
Travelers	54⅛	53½
Tribune	67⅝	67
Tyco Labs	33	33
UST Inc	32½	32⅝
UAL	198⅛	199⅛
US Inds	15⅝	15¼
USX Marathon	18½	18½
Unicom	31⅛	31⅛
Unilever NV	128⅝	129⅝
Union Camp	48½	48⅛
Union Carbide	40	40
Union Pacific	66½	66½
Unisys Corp	6	6⅛
USAIR Group	12¼	12⅝
USF&G Corp	17⅜	17⅛
US Life	28⅝	28
United Tech	92⅝	92
Unocal Corp	27½	27¼
VF Corp	50¼	50½
WMX Tech	29½	28½
Wal-Mart Stores	24½	24⅛
Warner-Lambert	89⅝	89½
Wells Fargo	212½	213⅛
Westinghouse El	16⅛	16⅛
Weyerhaeuser	43½	43¼
Whirlpool	56	56⅛
Whitman	21⅛	21½
Winn Dixie	65⅛	64½
Woolworth	15⅜	15⅜
Wrigley (Wm) Jr	47½	47¼
Xerox	138⅝	138
Yellow Corp	12 7/16	11 15/16

هكذا من الاصل

هكذا من الاصل



WAR WIDOWS 30

The battle for compensation continues

WEEKEND MONEY

PENSIONS 37

Which is the best scheme for you?



Anne Ashworth and her team on what Kenneth Clarke's third Budget may mean to you

Taxpayers hope to get lucky



Kenneth Clarke, the Chancellor, will rise to his feet — presumably shod in the familiar Hush Puppies — on Tuesday fully aware that taxpayers are expecting to get lucky in his third Budget. Income tax cuts seem to be in store, with a reduction in the 25 per cent basic rate and some adjustments to the 20 per cent rate widely predicted to take more people out of the tax net. However, as a report in *The Times* revealed earlier this week, a man on average earnings would need a cut of 8 per cent to restore him to the position he enjoyed in 1992-93.

Some pronouncement from Mr Clarke to clarify the confused area of long-term care for the elderly is also expected. Tax concessions for those prepared in their youth to take long-term care insurance have been mooted. For details of these and other forecast measures, such as the threat of extra tax on insurance premiums, see below.



ROBIN MAYES

The Chancellor is expected to deliver tax cuts in his Budget speech on Tuesday

THE ODDS ON INCOME TAX CUTS

THE expected £3 billion to £5 billion in income tax cuts seems likely to focus on the 20 per cent lower rate of tax and the 25 per cent basic rate of tax, lessening the burden of taxation on the average worker.

In its Budget racecard, Coopers & Lybrand gives the chances of a 1 per cent cut from the basic rate as 1-2. But it doubts whether the Chancellor can afford to be more generous. The odds on a 2 per cent cut are, it says, 100-1.

Coopers & Lybrand gives the odds for a 1 per cent increase in the 20 per cent rate as 5-1. More likely, it believes, is an increase in the lower rate threshold, the level at which the tax becomes payable. The aim of raising the threshold is to take people out of the tax net, encouraging them to join the workforce rather than rely on benefits. The chances of an inflation-linked rise of 3.9 per cent are 1-2, with 3-1 odds on a increase of more than inflation.

At present, about one in five people pay tax only at the 20 per cent rate. When it was introduced in the 1992-93 tax year, it was payable on the first £2,000 worth of taxable income. In successive Budgets, the band has been widened, with the first £3,200 worth of income now being taxable at this rate. The Chancellor this week again made it clear that it was his eventual aim to make 20 per cent the basic rate of tax.

Reductions in the basic and lower rates would benefit those on modest and average earnings. The Chancellor may, however, also act to cut taxes for the slightly better off, alarmed that the numbers now paying the 40 per cent higher rate of tax have swelled to more than 2.5 million. The 40 per cent rate now applies to taxable earnings above £24,301. There is a chance that he move move to increase this threshold by more than the rate of inflation.

PROFITS-RELATED PAY

IF THE Chancellor announces a big, headline tax cut in Tuesday's Budget, then he may very well abolish the tax relief on profits-related pay to claw back some money for the Treasury, according to Chris Giles of the Institute of Fiscal Studies.

PRP schemes are seen as an easy target for the Chancellor. They will cost the Government an estimated £800 million this fiscal year in lost tax revenues, and increasingly are seen as no longer doing what they were intended to do.

PRPs were introduced in Nigel Lawson's 1986 Budget to promote more active employee involvement in the success of companies and have become very popular. By March this year, there were 9,425 registered PRP schemes with close to 2.5 million employees.

PRP payments are tax-free if they do not exceed £4,000 or 20 per cent of total earnings (whichever is lower). Higher amounts are subject to tax. For employees, this can mean tax savings of £1,000 for basic-rate taxpayers or £1,600 for higher-rate taxpayers.

Tony Butcher of Touche Ross says: "PRP can be used by employers to reduce or maintain gross pay levels while increasing employees' net pay."

The Institute for Fiscal Studies, in its Green Budget for the Chancellor, said: "There is little evidence to suggest profit-related pay actually fluctuates with the profits of the companies." Research has indicated that companies manipulate the pool of profits to produce reasonably stable levels of PRP.

STAFF BONUSES AND LOOPHOLES

THE Chancellor may make another attempt to close the loophole that allows employers to escape paying National Insurance (NI) on bonuses given to highly paid staff. Early versions of these schemes involved City high-flyers receiving bonuses in gold bullion, diamonds, or cash unit trusts.

Accountants, who are finalising the details of schemes this weekend before the Budget deadline, will not disclose what assets they are now using. But it is thought that Persian rugs, racehorses, greyhounds, and Savile Row suits feature in some arrangements.

The aim is to avoid the 10.2 per cent NI charge that would otherwise by payable on the bonus. The saving for a company can be considerable, amounting to £10,200 on a £100,000 bonus before accountants' fees. Employees, meanwhile, have no cause for complaint as the assets are easily convertible into cash. In most cases, the employee would not take possession of the Persian rug.

The ruse is based on the general principle that income tax extends to all payments, whereas NI extends only to cash. The loss to the Exchequer, however, may be as much as £50 million a year.

Ministers find the schemes distasteful. In a speech last year, Peter Lilley described them as "spivvy".

Philip Fisher, of Chantrey Vellacott, the accountant, believes that the Chancellor could easily put an end to the practice. It would also be "politically acceptable".

INSURANCE PREMIUM TAX

INDUSTRY rumours suggest the Chancellor will raise insurance premium tax (IPT) including household, car, and travel insurance, from 2.5 to 6 per cent. The tax, which was introduced last year, could add another £32 to the average family bill and raise a further £1,750 million for the Treasury.

The Association of British Insurers predicts that low-income families living in cities will be worst hit. There is also a fear that the Government's decision could lead to an increase in the number of uninsured vehicles and homes.

David Arnold, of Ernst & Young, predicts that the Government may introduce a system of variable rates. He also thinks some types of health insurance, including PHI and critical illness cover, could be subject to IPT for the first time.

LONG-TERM CARE COSTS

CHARITIES and insurance companies believe Mr Clarke is most likely to bow to the demands of middle-class families and double to £16,000 the savings threshold that cuts off state help for long-term care. The current limit of £8,000 was set in 1988. The Chancellor is known to be considering measures to safeguard property when elderly people go into nursing homes. This would enable them to pass on a proportion of their assets to their children.

One option being looked at is to ignore the first £20,000 of property when elderly people are means-tested to judge their eligibility for state care. Insurance companies have been lobbying the Government to give tax incentives to people who take out policies which would pay for long-term care.

If the Chancellor accepts that the state will have to share half the burden of care as the population ages, he has a number of options. The Budget could clarify whether the state is prepared to pay for nursing fees but not accommodation, an idea which has already been floated. Or, people might be required to fund their own care for the first three years, after which the state would step in and meet the cost, whatever their means. Insurance companies have supported the latter policy.

A report by the all-party Health Committee of MPs recommended this week that the Health Department draw up a long-term care charter to spell out national minimum standards expected from local authorities, GPs and NHS Trusts. The Government has now signalled it intends to set up a working party to look at ways to fund care for the elderly.

HOUSING TRUSTS

TENS of thousands of investors trapped in property related Business Expansion Schemes could be thrown a lifeline in the Budget in the form of housing investment trusts (HITs). These trusts, proposed in the Government's housing white paper, will be set up to own and manage property for rent. Institutions investing in rented housing through a trust will be given tax breaks. HITs could buy up portfolios of rented property from BES companies. These companies were set up to buy property and rent it out. Individuals who invested benefited from generous tax breaks and were promised a guaranteed exit return.

But many companies have been unable to sell their property to produce the returns promised to investors.

Benefit taxed in error

A Scottish couple, alerted by an article in *Weekend Money*, were £1,300 richer this week after questioning the Inland Revenue about their tax bill (Marianne Curphey writes).

The husband was receiving the basic state pension, plus an allowance for the couple's two school-age daughters as well as ordinary child benefit.

A letter in *Weekend Money* alerted them that they were paying tax on the dependent children's allowance even though, like child benefit, it is not taxable.

They wrote to the Inland Revenue with details of their financial situation, and within a month they had received the cheque, with a promise of a further refund next year.

"We are extremely grateful to *The Times* and delighted with the way the Revenue dealt with our inquiry," the couple, who have asked not to be named, said yesterday.

Unaware that the allowance was tax-free, even though it was added onto the basic state retirement pension, the couple had been paying too much tax for at least four years.

They said: "We just did not know that we had wrongly been declaring our allowance in the 'income for others' box on our annual tax form."

The Benefits Agency said the allowance was additional to the basic state pension.

A spokesman said yesterday: "Only a very small proportion of people are in this situation."

Geoffrey Bernstein, an independent actuary, said the case was unusual. "I have never heard of such a case before, but this is very good news for them," he said.

Weekend Money is edited by Anne Ashworth

London envies Wall Street

PERSONAL INVESTOR



GRAHAM SEARJEANT

Hopes of a cut in interest rates plus the spice of takeover bids at last propelled the FT-SE 100 share index above 3,600 last week. But investors with a memory are not exactly dancing in the aisles. The blue chip index is still only about 2 per cent above its brief February 1994 peak, before a boom in fixed-interest bonds burst.

On Wall Street, meanwhile, the Dow Jones average of blue chips surged above 5,000 this week. On a broader average American share prices are up a third over 12 months. Ten years ago, both the FT-SE and the Dow stood at about 1,400. UK share prices could catch up, but don't hold your breath.

There is no particular reason why the two most popular share indices should be near each other. If you take the FT-SE numbers back to the start of 1978, they were little more than half the Dow. American stocks performed badly under America's pre-Reagan stagflation, but have pulled further away since Britain went into recession.

There are three main influences on share prices: profits, interest rates and confidence. BZW, who follow these things, note a striking divergence of interest rates. In 1985, ten-year government bonds, the nearest rival to shares among institutional investors, carried a market interest rate of about 10.6 per cent in America, 11 per cent in sterling. Now American bonds yield about 6 per cent, UK gilt-edged 7.8 per cent, even though inflation and short-term interest rates differ less. That wider confidence gap is reflected in the lower income investors accept on American shares. The average UK dividend yield has fallen from 4.2 per cent to just under 4 per cent over a decade. In America, it is down from 3.5 nearly to 2 per cent.

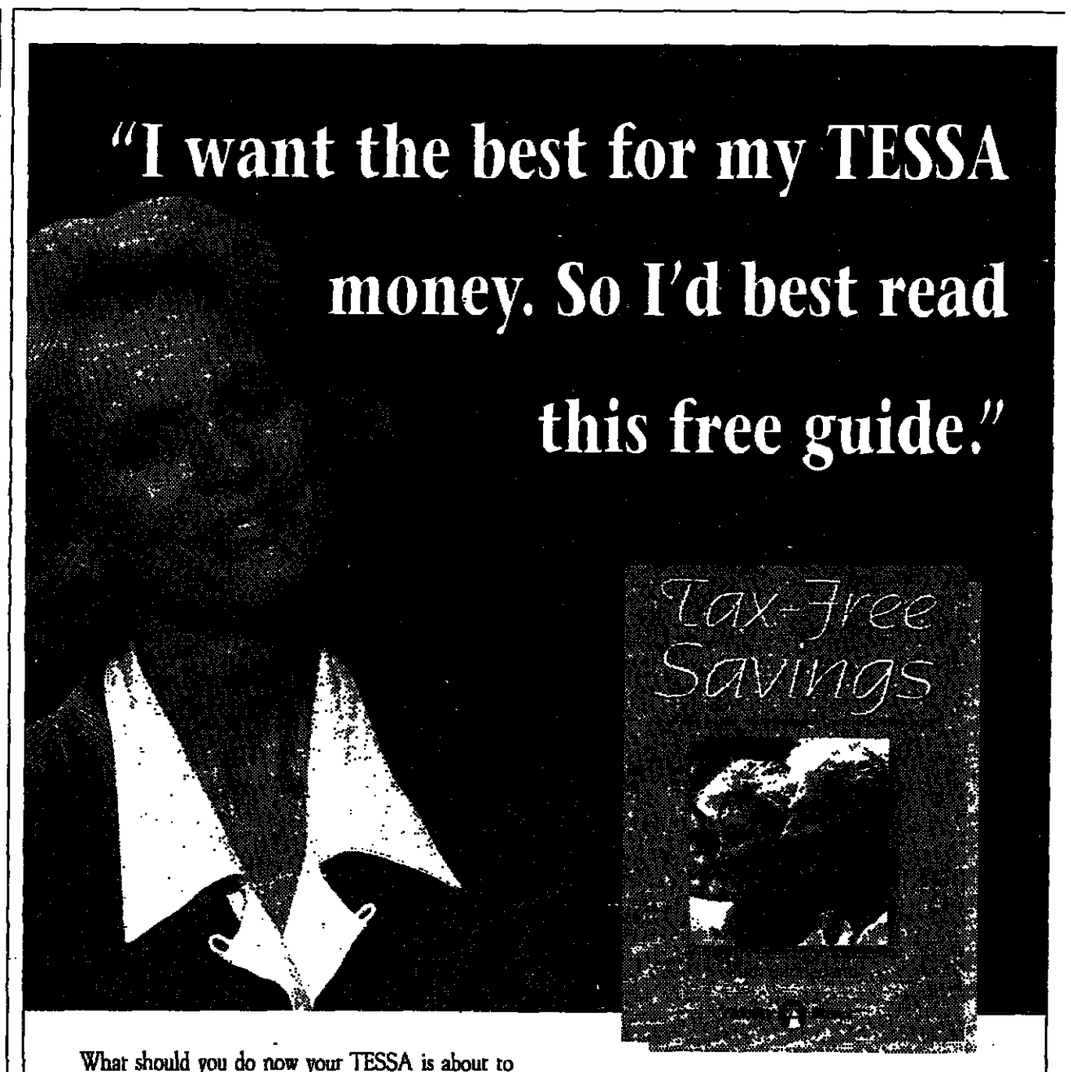
American companies are paying out relatively less and investing more to grow faster. Stock market valuation of profits varies less. In America, shares sell at about 18 times latest company earnings, up from 15 times a decade ago. British shares sell at 16 times, up from about 12 times. Evidently, company profits have grown much faster in America, notably since 1992. True, America is about 18 months ahead of the UK in the economic cycle, but profits grew much more strongly during the recovery phase than in Britain.

Britain's recovery is also fading, while America is still growing. BZW projects that for 1995 as a whole, US company earnings will grow on average by 16-17 per cent, in Britain by 8-10 per cent. That alone explains why New York is outpacing London. In Britain, the recovery has been too patchy. Construction output is 3 per cent lower than a year ago. No wonder building materials and construction shares are 3 per cent down on the year, against an 18.5 per cent rise in the FT-SE index. The paper and packaging sector is down 10 per cent, textiles and clothing down 6 per cent. By contrast, shares in drug companies are up 63 per cent and high street banks 45 per cent. America's business growth is more broadly based. As the fall in dividend ratios and bond yields suggests, it has adjusted to achieving growth with low inflation.

The tables could still turn in Britain's favour. Confidence has been held back because people thought interest rates would keep rising until the next recession. If base rates are now cut, albeit thanks to summer stagnation, consumers, homeseekers and company boards might begin to believe that growth can continue. That could help long-term rates too, making now a good time to buy bonds for income.

Meanwhile, the takeover boom is good for shares, if not for the economy. Companies, flush with funds, lack confidence in the economy, and prefer to buy rivals rather than invest. Bids in lagging sectors, such as hotels and construction, are a short-term proxy for missing growth. More will follow.

If base rates do fall, London shares could have better prospects than Wall Street. But there is no chance of catching up until an election has cleared the political uncertainty that now puts off foreign investors. Roll on 1997.



What should you do now your TESSA is about to mature? Should you re-invest the money? Or would you be better off putting it somewhere else?

If these are the questions on your mind, why don't you ring the number above for a free Tessa Guide? It's written by Ruth Sunderland, former Money Editor at the Daily Express and will contain everything you need to know – including any changes in next week's budget. So call now to register for your free copy.

0800 41 41 61

Callfree 9am-6pm. Open 7 days.
Or contact us on http://www.fid-intl.com/uk

Fidelity Direct™

Take a wiser line with your money.

Tax assumptions may be subject to future statutory change and the value of tax savings and eligibility to invest in a PEP will depend upon individual circumstances. If you call Fidelity and you receive advice, this will only relate to the products offered by Fidelity Investment Services Limited or a member of its marketing group. The Fidelity PEP is offered and managed by Fidelity Investments Limited regulated by IMRO and the Personal Investment Authority. TMB2

For those who would like independent financial advice, Fidelity products are also available through Independent Financial Advisers.

Jenny Grove tells how a seeming victory over pensions in February turned into a near-defeat

Betrayed war widows fight on

A year-long battle for better pensions for armed forces widows has left many feeling betrayed — in some cases by the MPs who pledged to support them.

In February, Lord Freyberg persuaded the Lords to pass an amendment to the Pensions Bill to help elderly war widows — those who had forfeited their pensions through subsequent remarriage and divorce.

After the Lords victory, the Officers' Pensions Society, headed by Major General Peter Bonnet, highlighted the plight of another three groups — younger war widows forfeiting pensions on remarriage; elderly widows receiving only one third of their former husband's pension; and those with no pension because of post-retirement marriages.

An early day motion proposing better pension rights for the three groups was tabled by Alfred Morris, MP for Manchester, Wythenshawe, and signed by 251 MPs. A further 50 wrote letters of support. At the final reading of the Bill in the Commons on July 4, not only were the key clauses defeated by 199 votes to 41, but 38 of the MPs who voted against had signed the early day motion.

When the Pensions Act became law on July 19, only one group of widows stood to gain, the 16,500 elderly war widows covered by Lord Freyburg's amendment. Of these, 9,000 claims have resulted in only about 150 pensions being paid.

General Bonnet said yesterday the campaign partners, including the War Widows' Association and RAF Widows' Association, were "delighted" with the concessions achieved so far. "But we were profoundly disappointed to have been defeated on the changes we sought." These service widows "are now getting old and feel neglected and forgotten".

He said such reforms were common practice in 15 other Allied and Commonwealth countries. "We intend to go on seeking justice."

Any war widow who believes she might be eligible to have her DSS war widow's pension re-instated because a second marriage has ended in bereavement or divorce, should contact: DSS War Pensions Agency, Norcross, Blackpool, Lancs FY5 3WP. Helpline: 01253 858858.

NEIL PLUMB



Jackie Towl says the pensions structure reinforces loneliness

The struggle for survival

One war widow still waiting for her pension is 77-year-old Jonne Blundell. Mrs Blundell's first husband, Flight Lieutenant Dicky Filleul, whom she married in 1940, was killed in September 1944 when his Flying Fortress was shot down over France and sank in the Channel. Her second husband — also a flight lieutenant — left her in 1980 and since their divorce she has received no maintenance.

Until this summer, as a war widow whose husband died before 1973, and who subsequently remarried and divorced, Mrs Blundell was left without a military pension. If her second marriage had ended in bereavement the pension might have been restored — but only if she could prove hardship. Now, as from July 19, the date the Pensions Act became law, her Department of Social Security war widow's pension will be restored automatically.

> "If I didn't let part of the house, I wouldn't be able to afford clothes or a holiday"

Mrs Blundell, who lives near Tonbridge, Kent, says: "For years I've been doing gardening work to supplement my income. If I miss a day, I really do miss the money. Now my war widow's pension is going to be restored, it'll be nice to feel I needn't turn out in the snow."

For Jackie Towl, 45, widow of Squadron Leader John Towl, who was killed in a Tornado accident in Powys, Wales, in 1986, the outcome of the Pensions Bill debate is disappointing.

Lord Freyburg's amendment was, she says, a small reform in the right direction. "It's a help, but the DSS pays only a small part of my pension." As a war widow whose husband was killed after 1973, most of her pension is paid by the Ministry of Defence. Strict rules mean that remarriage — or even co-habitation — will result in the pension being stopped.

Mrs Towl believes such strictures are unfair and that a war widow's pension should be paid for life, not forfeited on remarriage. As an armed forces wife, she had little chance of building a career of her own. Now she feels sentenced to lifelong widowhood.

"With two children and two stepchildren, I'm not going to tamper with my financial security. Widows are bound to be lonely, but the pension structure reinforces that loneliness," she says.

Jenifer Cornish, of Kingsbridge, Devon, has different concerns. Because her husband retired from the armed forces before March 31 1973, as a widow she receives only one third of his pension. Flight Lieutenant Robert Cornish took part in the Battle of Arnhem. They married in 1947 and he retired from the RAF on March 19 1973.

The date is significant. Had he retired two weeks later he would have had the opportunity to "buy-in" for a better pension. Since his death in 1987, Mrs Cornish, now 74, has had to make do on one third of her husband's pension. She says: "I let part of my home as a self-catering flat. If I didn't do that, I wouldn't be able to afford clothes or a holiday."

Jean Hale, now 80, married retired Lieutenant Commander Jay Hale in 1953. Her husband's 25 years in the Navy included 36 hours clinging to wreckage in the Indian Ocean in April 1942 after his ship was sunk by the Japanese.

In spite of his service, and Mrs Hale's five years in the WAAF, when he died in 1984, Mrs Hale was told she was not entitled to a military pension. Later the rules were changed, but the possibility of a pension depended on length of service after April 1978. Mrs Hale, of Torrington, Devon, says she learnt to live on a limited income. "I spend most of my time putting off repairs to an old house. I skimp on heating sometimes, and I grow all my own vegetables and fruit."

M. RICHARDSON/KENT NEWS



Jonne Blundell has supplemented her income by gardening

A QUESTION OF MONEY

Where to make your complaints

When you want a financial problem resolved with speed and at no cost, finding the right person and following the correct complaints procedure can make all the difference.

It is always best to approach the firm involved first and only when you have exhausted its internal complaints service write to the relevant self-regulatory body. The final stage is to take your complaint to the ombudsman, if there is one.

Q What should I do first?

A There is sometimes a time limit on complaints if you are looking for redress. Always keep a record of any letters or phone calls between you and the firm. Collect your evidence, and note the main points you want to raise. Then take up your complaint with the firm by phone. Most complaints are dealt with at this level.

If it is a simple misunderstanding, ask the firm to send you, in writing, what has been agreed. If it cannot be sorted out over the phone, send a letter to the firm's managing director. Try to be factual, outlining the main details of the complaint, including dates and names.

Enclose photocopies of relevant documents or correspondence and ask for a response within a specific time scale.

Q What if I am unhappy with the response?

A By law, all firms must investigate and assess your complaint. But if the firm is taking an unusually long time to reply, or you are not satisfied with its response, your next step is to request a "deadlock letter". Write to the firm's regulator, which is an independent official watchdog with legal powers. Explain what you think the firm has done wrong, what losses you have suffered, and what you want the regulator to do about it.

The Securities and Investments Board has a central register that lists the names of companies and their regulators.

Q How do I complain to a regulatory body?

A Put your complaint in writing, with the "deadlock letter" and copies of relevant papers enclosed. The regulator will assess whether the firm has treated you badly or broken any rules and, using powers of persuasion, will come to a decision. They may want to interview you, and will certainly make contact with the firm. The regulator will notify you of the outcome, but the time taken will depend on the complexity of the complaint.

Q What if a settlement cannot be reached?

A The regulator usually has an independent investigator, or ombudsman with a semi-judicial function, who in some circumstances can grant a cash award up to a set limit.

If you are still not satisfied, you may be able to take your procedure to the courts, but that could be an expensive route. By taking your complaint to the ombudsman, you do not lose any of your legal rights.

HELPLINES

Investment Management Regulatory Organisation, Broadwalk House, 5 Appold Street, London EC2A 2LL. 0171-390 5000. **Securities and Investments Board**, Gavrelle House, 2-14 Bunhill Row, London, EC1Y 8RA. 0171-638 1240.

Personal Investment Authority, Hertsmere House, Hertsmere Road, London E14 4AB, 0171-538 8860. **Banking Ombudsman**, 0171-404 9944. **Building Societies Ombudsman**, 0171-931 0044. **Insurance Ombudsman**, 0171-928 7600. **Pensions Ombudsman**, 0171-834 9144. **Investment Ombudsman**, 0171-796 3065.

MORAG PRESTON

Life companies forced to cut pension charges

The charges on some personal pensions have dropped by more than 12 per cent over the last year, according to a survey from Bacon & Woodrow, consulting actuary.

Life companies have been forced to cut their costs because of new rules which came into force at the beginning of this year. The new rules mean they have to explain their charges to customers. To remain competitive, many companies have cut their costs over the last 11 months. However, Andrew Warwick-Thompson, Bacon & Woodrow associate partner, believes that cost-cutting will, in the long run, be bad news for the consumer. He said: "Providers are becoming increasingly conscious of the cost of distributing their pension plans via different types of independent adviser. Advisers who can afford the necessary hardware to deal with providers electronically and, therefore, most cost-effectively are likely to be preferred to the smaller, less-technologically advanced firms."

He said this would lead to a reduction in the number of places where it was possible to get advice about pensions. "The traditional, one or two-man high street firms are pretty unlikely to survive." He also said that the number of companies providing personal pensions is likely to shrink to only a handful over the next few years, which will reduce choice, and allow companies to increase their charges over the longer term.

The survey, on 244 unit-linked personal pensions, found that, for pensions where contributions are made on a recurring single premium basis, the best companies were Standard Life and Norwich Union. Other companies that were highly rated by Bacon & Woodrow were Sun Life, Legal & General and London & Manchester.

Where contributions were paid into the plan on a regular monthly basis, the best companies were again Standard Life and Norwich Union, with Clerical Medical, Gartmore and Equitable Life also getting a high rating.

Bacon & Woodrow used four screening methods to analyse the pensions' performance, charges and volatility. All the analysis was carried out assuming that no commission was taken out of the contributions — Bacon & Woodrow is a fee-charging adviser. The survey pointed out that different results might be obtained if commission-paying terms, still the more usual way of remunerating advisers, were used. Mr Warwick Thompson said: "Many people, particularly those paying a high contribution will find that they will get much better value for money by dealing with an adviser who will charge a time-costed fee for advising them and set their policy up on nil commission terms. For example, someone paying £100 a month for 20 years could expect the emerging pension fund to be about 11 per cent greater if the premiums were paid to a nil commission policy." Policyholders whose advisers insisted on commission would get better value on regular premium contributions if the commission was spread over the term of the policy rather than being levied upfront.

The first test to which Bacon & Woodrow put the funds excluded 90 pensions which had below-average performance. Among those that scored lowest were American Life, Midland Life, Provident Life, and Windsor Life.

The second screen selected those funds which have appeared in the top quartiles of performance most frequently and in the bottom quartiles least frequently — only 58 passed though this test. Among those that failed this hurdle were Century with its UK Life fund, Old Mutual's managed fund and Target's managed opportunity fund. The third test knocked out those pensions funds which were considered to be the most volatile from the 58 remaining — 18 were excluded on volatility grounds. Four more funds, from Aegon, Provident Mutual, Scottish Amicable and United Friendly were excluded because their performance was in decline.

The remaining 36 funds were analysed according to charges and features. Among those that made it through to this stage were funds from Friends Provident, Allied Dunbar, Abbey Life, Prudential and Royal Life.

CAROLINE MERRELL

National Savings Virtual Shop

Today's Offer

The Virtual Shop Guide

UNIQUE INVESTMENT OPPORTUNITIES

This guide will tell you all you need to know about National Savings' unique investment opportunities. It will give you detailed information on the benefits of each investment, with all the help you'll need to select the ones that are right for you.

Please send me my free copy of the National Savings Virtual Shop Guide.

Name (Mr Mrs Miss Ms)

Address

Postcode

Date of Birth: Day Month Year

Daytime telephone number (Inc STD code)

Please send me any new updates on National Savings investments when appropriate (please tick)

Please send to National Savings, Virtual Shop Guide, Freepost BJ 2092, Blackpool, FY3 5XR.

GB1TM5

NATIONAL SAVINGS

sales desk

For your free copy of the National Savings Virtual Shop Guide, please write to us using the coupon.

Or call us free on 0500 500 000.

Call free anytime on 0800 500 000

Key Plus Points

100% SECURITY

Guaranteed by HM Treasury

Inflation proof investments

Premium Bonds

Tax-free investments

Monthly Income Bonds

Unique Investment Opportunities from HM Treasury

هكذا من الاصل

Where to make your complaints

Why we must go the Which? way



COMMENT

ANNE ASHWORTH
Personal Finance Editor

The *Which?* approach to major purchases has much to commend it. The less than technically minded who like clean laundry need not seek out spin-speed specifications for every washing machine on the market. They simply check the latest *Which?* report to find out whether the Hoover beats the Candy.

Those who have ever chosen a pension or an endowment have probably wished that they could have consulted a "best-buy" list. Knowing which insurance companies could be eliminated because their investment record is poor would have simplified a complex task. This is why this week's proposal from the Office of Fair Trading to extend *Which?*-type scores to endowments and pension plans makes such good sense.

The OFT would like to see individual policies given rankings, ranging between Triple A for the champions and Triple C for the losers. These are similar to the scores awarded by Moodys and Standard & Poor's, the powerful rating agencies that assess the creditworthiness of businesses.

City professionals who have infinite amounts of performance and other data at their disposal place great reliance on the S&P's pronouncements. Why should an equivalent guide not be available to ordinary people?

When these endowment and pension ratings will be published is, however, another matter, a detail that must come as a relief to those insurance companies that know that the new system will expose their sins.

The OFT, at first, believed that the press could compile the figures. A strange suggestion, given that the average newspaper does not keep spare actuaries around in the hope that one day the OFT will call upon its services. The body is now attempting to find other means of putting the numbers together. Spurring the OFT on is its conviction that the life and pension disclosure rules, introduced this year, cannot, by themselves, enable consumers to make an informed choice.

It is vital to know how much an insurer deducts from your premiums in commissions and charges. This does not, however, give you enough knowledge to compare policies. Disclosure (see page 30) may have forced down charges. But it cannot single-handedly ensure that insurance companies provide good value and are cleaner-than-clean.

Perk dilemma

BUDGET commentators seem certain that the Chancellor will attack at least one employment (or unemployment) perk. Last month, they were convinced that his target would be redundancy money. Currently, the first £30,000 of any golden handshake is tax-free. But some within the Inland Revenue are apparently convinced that the concession is being abused.

In past Budgets, Kenneth Clarke seems to have paid little heed to what taxmen think. This may be why profit-related pay (PRP) is now said to be within his sights, as the Revenue has, as yet, given no signs that it also disapproves of this tax break.

Introduced in the 1987 Budget, PRP was intended to involve workers in the fortunes of their employer. If they accept that their salaries will be linked to their company's performance, then they can receive up to £4,000 of their wages tax-free.

Those who believe that the Chancellor will either restrict or abolish the tax relief say that businesses are using PRP to save on their payroll costs. The arrangement has become less an exercise in popular capitalism and more a hidden employment subsidy. Ending the exemption would save £800 million.

But would the Chancellor really want to offend the three million voters now in PRP schemes?

Jean Eaglesham meets a woman who missed out on an excellent scheme

When a talk on pensions is a source of conflict

Insurance sales representatives are forbidden by the regulators to use the ongoing £2 billion-plus pensions review as a sales opportunity.

However, a Prudential representative who visited Susan Corneille in June and discussed the review then advised her to increase her contributions to her personal pension plan. Mrs Corneille claims the representative told her that, as a "formality", he required her signature on a form to say that she had agreed to the original decision to take out the plan, rather than join her employer's scheme.

Mrs Corneille, a sheltered housing worker, has been employed by Leeds City Council for more than 25 years but has never been a member of the pension scheme. In December 1992, she contacted the Prudential to ask whether she should take out a personal pension or join the council scheme. She says the representative advised her that the insurer's scheme would provide a better pension.

In fact, such advice would have been quite wrong. Employees who are entitled to join their employer's scheme are almost invariably better off doing so, because they get the benefit of the employer's pension contributions on top of their own.

In Mrs Corneille's case, she missed out on a particularly good scheme. The West Yorkshire Superannuation Fund, which covers Leeds council workers, offers an employer's contribution that is roughly double the employee's; provision for ill-health or voluntary early retirement; and an inflation-linked pension. The Prudential personal pension offers none of these benefits. It locks Mrs Corneille into a retirement age of 63. And the increased contributions now account for more than half her net take-home pay.

The Prudential refused to comment on the case, other than to say that there was a conflict between the accounts of their representative and Mrs Corneille and that the case was being dealt with as part of the review. A spokesman said: "It is certainly not our practice to get customers to sign disclaimers."

The regulators recently announced that they had decided not to discipline the Prudential after an 18-month investigation into the way it sold personal pensions.

STEVE FORREST/GUZELIAN



Susan Corneille is angry about the advice she received

ADVICE ROW

INDEPENDENT financial advisers are lobbying their watchdog, the Personal Investment Authority, to try to force company pension schemes to pick up at least part of the estimated £2 billion to £3 billion bill for bad advice given to people switching from company to personal pension schemes. Garry Heath, of the Independent Financial Advisers Association, says that the company scheme trustees and actuaries have "got away with murder". He is particularly concerned about the cases where people failed to join their current employer's scheme, or switched from it, in favour of a personal pension. This is almost always a bad move, as you lose the benefit of your employer's contributions. Nevertheless, some 800,000 people did this after taking financial advice. Mr Heath believes the schemes should share the blame. He claims that the schemes' trustees gave people in these circumstances "almost no warnings at all. They had a vested interest in not doing so, as they were losing liabilities (in other words, the commitment to pay out pensions in the future) from the scheme". Sun Life, the insurer, has estimated that employers "saved" £1.5 billion in contributions. The row highlights the limitations on the advice that trustees can give, despite being charged with looking after scheme members' interests. As the schemes are not authorised as investments by the Financial Services Act, trustees cannot advise on whether to switch pensions.

New

One decision in a complex world.

Schroder Strategic Management Service

The new Schroder Strategic Management Service offers you convenient, one-stop access to worldwide investment, through Schroders' first "fund of funds" unit trust for private individuals: the Schroder Strategic Fund.

- The Fund will be invested exclusively in Schroders' global range of high performing, award-winning unit trusts.
- Your money will benefit from 400 investment personnel based all over the world who are dedicated to analysing the profit potential of individual companies and markets.
- Twice yearly, we'll send you a personalised statement of your investment. You can also call our ClientLine, for an up-to-the-minute report on world markets.
- Invest before 8th December and we will reduce the initial 5.25% charge by 20%.

The minimum investment is £10,000. To request details, call 0800 002 000 or return the coupon below. Alternatively, contact your usual financial adviser.

The Schroder Strategic Management Service. It's the only investment decision you need to make.

Issued by Schroder Unit Trusts Limited. Regulated by IMRO and by the Personal Investment Authority. Member of AUTIF.

Call 0800 002 000

TO: SCHRODERS, CUSTOMER SERVICES DEPT, 01213 FREEPOST, LON 7109, LONDON EC4B 4PD. Please send me details about the Schroder Strategic Management Service.

Name _____ Address _____

Postcode _____ Tel. No. _____

Past performance is not necessarily a guide to future performance. The value of investments and the income from them can go down as well as up and investors may not get back the amounts originally invested. Exchange rate changes may cause the value of overseas investments to rise or fall.

Schroders

An Equitable way to top up your company pension.

Did you know that to receive the maximum pension available, you would typically have to be a member of the same company pension scheme for 40 years?

Or that changing your job, even once, could dramatically reduce your pension? So that, just when you have more time to enjoy life, you have less money.

Topping up your company pension with an Equitable Free-Standing Additional Voluntary Contribution Scheme can help bridge the gap.

You make contributions from your gross income, with tax relief at the highest rate you pay.

Remember that the value of tax relief available will depend on individual circumstances, and that current legislation can change in the future.

What's more, we don't believe in paying commission to third parties for the introduction of new business.

If you would like more information by post and by telephone call Aylesbury (01296) 26226, or return the coupon below.

Information/advice will only be given on Equitable group products. Regulated by the Personal Investment Authority

THE EQUITABLE LIFE, FREEPOST, WALTON STREET, AYLESBURY, BUCKINGHAMSHIRE HP21 7BR

To: The Equitable Life, FREEPOST, Walton Street, AYLESBURY, Bucks HP21 7BR
I would welcome information on The Equitable's Free-Standing AVC plans ☐
TMVE5E

NAME (Mr Mrs Miss) _____

ADDRESS _____

Tel: (Office) _____

Tel. (Home) _____

Date of Birth _____

Postcode _____

We guarantee that no company outside The Equitable Group will receive these details. If, however, you would prefer to receive no further information from us, please tick this box ☐

Founded 1762

The Equitable Life

You profit from our principles

WHY *ON EARTH* DO I WANT TO OWN AN *OSTRICH?*

For private individuals and corporate buyers the Ostrich Farming Corporation looks after the birds for you, offering the purchaser:-

51.6% minimum annual return.

All year round income.

The commercial breeding life of the ostrich is 25 years.

An asset that continues to appreciate and is wholly owned by you.

The opportunity of Capital Gains Tax benefits.

Outright purchase with single payment.

Various purchase levels.

A product that grows financially and naturally.

Ostrich produce has been described as "the cash crop of the nineties".

The five key revenue generating markets are detailed in the free video brochure and market report. To find out more -

TELEPHONE (01623) 422700
FAX (01623) 422800

Office hours Mon - Sat 9am-6pm
Sun 10am-4pm

OVERSEAS +44 (0) 1623 422700

SHERWOOD HOUSE, RANSOM WOOD PARK, SOUTHWELL ROAD WEST, MANSFIELD. NG21 0HJ.

the Ostrich Farming Corporation Ltd

When purchased the ostrich is an asset wholly owned by the purchaser, with no investment or share participation in the Ostrich Farming Corporation Ltd.

THE SUCCESS STORY CONTINUES...

Virgin direct
personal financial service

Open seven days a week from 8am to 10pm (0345) 95 95 95

Virgin Direct
Personal Financial Service Ltd
PO Box 161
FREEPOST
Discovery House
Whiting Road
Norwich NR4 6BR

Saturday, 25 November 1995

Dear Customers – present and future!

Since our launch in March, more than 25,000 customers have invested over £100 million in our personal equity plans. This response has exceeded all our expectations. What this means is that there is now a clear opportunity to broaden out into products such as life insurance and pensions, and to expand overseas.

We are pleased to announce that Australian Mutual Provident Society, one of the top 20 insurance companies in the world, have, together with Virgin, agreed in principle to commit in excess of £100 million to fund this expansion, both in the UK and abroad.

I'd like to extend a big thank you to all our customers who have helped to make this success possible.

If you would like to find out more about what Virgin Direct are doing to change the face of the UK's financial services industry, call us on 0345 95 95 95. All calls will be recorded.

Regards,

Richard Branson.

Richard Branson.

Older people find private insurance can be prohibitively expensive, says **Helen Pridham**

A question of health and wealth

The hip replacement operation of Queen Elizabeth the Queen Mother appears to have been very successful. But it has been suggested that, had she been an ordinary member of the public, she would not have been offered this treatment under the National Health Service.

Anecdotal evidence indicates that some health authorities are effectively refusing some treatments on the basis of old age. This may encourage more people to consider taking out private medical insurance (PMI).

Unfortunately, private medical insurance for older people is often prohibitively expensive. Stephen Walker of Medical Insurance Services, a firm of intermediaries in Brighton, says: "The cost of many policies rises in leaps and bounds once you get into your sixties and seventies — when people generally most need PMI cover but can least afford huge premium increases.

"We receive a large number of inquiries from elderly people who have been with an insurer for many years, have never made a claim and are dismayed at their premiums rising to an unaffordable level as they get older."

Premiums go up for two reasons — inflation and age. Insurers usually carry out annual reviews, adjusting their premiums in line with inflation and claims experience. This has led to rapid increases in recent years because of high rates of medical inflation. Average increases this year are expected to be about 10 to 15 per cent.

Most insurers also have a system of age-banding their premiums. Premiums rise in five or ten-year age bands. Each level of premiums is based on the claims history for that age band. This can result in big jumps in premiums as you get older. Tax relief of 25 per cent is available on premiums when you get to 60, but the cost can still become exorbitant.

Mr Walker points out that significant increases can occur even in your early fifties. At present, few companies give any reward for loyalty so you pay the same whether a new recruit or someone who has been with an insurer for 20 years and never claimed.

There are exceptions. Prime Health, for example, operates a no-claims discount. A more attractive approach adopted by OHRA, a Dutch-owned company, is to impose only one age-related premium increase after a customer joins — on his or her next "0" birthday. David Potter, of OHRA, says: "Your premiums will still increase in line with inflation but not because of age. This is our way of giving customers a loyalty bonus."

One company that does not impose any age-related premium increases is Exeter Friendly Society. Established in 1927, and with 30,000 members, it specialises in providing cover for the over-fifties. Roger Cawse, the chief executive, says that by specialising and encouraging long-term membership, the society is able to calculate uniform premiums. He adds: "Our overheads are also not as high as some of our competitors."

Exeter offers the choice of a comprehensive and a low-cost policy. Under the comprehensive policy, outpatient benefits are somewhat more restricted than some competitors' plans. The low-cost policy, like most others, does not normally cover outpatient treatment.

Mr Cawse says the most frequent claims are for hip replacement and cataract operations — for which patients often have to wait 12 months or more under the NHS.

It may not be too late to switch insurers when you are older but if you have received, or are receiving, treatment under your existing policy, then by transferring you may have exclusions on your new policy for that treatment.

A new insurer may take you on a moratorium basis. This generally means that any condition suffered in the five years before joining is not covered until two years have elapsed since joining free of treatment or consultation. But it is advisable before switching to consult a specialist health insurance intermediary. Various chronic age-related conditions, such as arthritis, diabetes and Alzheimer's disease, are not normally covered by PMI policies. If you suffer one of these complaints, you will be back to square one with the NHS.



The cost of insurance can become an issue as policyholders advance in years and treatment becomes more likely

PRIVATE MEDICAL INSURANCE

Cost of Budget policies for a couple aged 55 today, with premium projections based on current rates

	Couple's age 55 £pm	60* £pm	65* £pm	70* £pm	75* £pm
Norwich Union - Personal Plan	39.30	52.88	52.88	52.88	108.16
PPP - Key Plan	49.66	42.18	50.21	62.55	78.82
BCWA - Vital Scale	51.22	46.79	59.24	67.07	71.23
Exeter Friendly - Low Cost	61.40	46.05	46.05	46.05	46.05
Prime -Hospital Care+	67.84	59.21	73.94	92.83	116.11
BUPA -Essential Care+	67.99	58.55	75.45	92.66	113.06

*Tax relief has been deducted +Includes cover for some out-patient treatment
Source: Medical Insurance Services

Where are tomorrow's investment opportunities?

Biotechnology and healthcare

Invest now through a top performing unit trust

*+294% growth over 5 years**

*3rd out of 165 funds in the international equity growth sector over 1 year**

Framlington Health Fund

For further information on this unit trust contact your independent financial adviser. Alternatively call us on 0345 775511 or complete the coupon below.

framlington

Please send me details of the top performing Framlington Health Fund.
Return the coupon to: Framlington Unit Management Limited, Freepost, 155 Bishopsgate, London EC2B 2TT.

Title Name

Surname

Address

Postcode

Telephone

TI 25/11/95

Source and basis of figures: *Micropal, offer to bid, net income reinvested to 1/11/95.

Advertisement issued by Framlington Unit Management Limited, regulated by the Personal Investment Authority and IMRO. Member of AUTIF.

Past performance is not necessarily a guide to future performance. The price of units and the income from them can fall as well as rise and investors may not receive back the full amount invested which may in part be due to exchange rate fluctuations.



Here's a gift that shows you care
A unit trust featuring Rupert Bear

On important occasions like birthdays, you need to find a gift which really expresses how much you care. Something that can grow in significance and value as they get older. Something that will remind them of you, even when they're grown up.

INVESCO have the answer. An ideal gift - a unit trust featuring Rupert Bear. Perfect for new-born or older children, an account with Rupert Children's Fund gives you the assurance of having provided for their future.

CALL FREE FOR FURTHER DETAILS ON
0800 010333
Or fill in the coupon below.

Surname
Mr/Mrs/Miss/Ms
Initials
Address
Postcode
Telephone number (inc. STD code)

For further information about the Rupert Children's Fund from INVESCO, send this coupon to INVESCO, FREEPOST, 11 Devonshire Square, London EC2B 2TT. We may telephone you to ensure you have received the literature. If you would prefer not to receive further mailings from INVESCO please write to Data Protection Officer, INVESCO, 11 Devonshire Square, London EC2M 4YR. TI 25/11/95

RUPERT CHILDREN'S FUND
the perfect present for the future

Rupert Characters TM&© 1995 Express Newspapers Plc. Licensed by Abbey Home Entertainment Licensing/Nelvana Marketing. The value of units can fall as well as rise and the investor may not get back the amount originally invested. INVESCO is the marketing name for the INVESCO Marketing Group. INVESCO Fund Managers Ltd is regulated by IMRO and the Personal Investment Authority and is a member of AUTIF.

Want a high performing low cost pension?

Our regular contribution with-profits pension plan appeared in the top ten in all five investment performance league tables according to a survey carried out by Money Marketing (with-profits survey, May 1995).

Of course, that's just one set of results - we'd be glad to show you our record over many years.

But having such excellent performance is what you might expect from a company that has an international reputation for keeping costs under control. In January, Money Marketing showed the effects of our charges in our with-profits pension to be the lowest of all the companies surveyed.

In fact, the effect of other companies' charges were, on average, 115% more, while in the worst case they were 177% more. (Source: Money Marketing, 19 January 1995, £100pm 10 year personal pension plans).

So, if you would like to learn about The Equitable's high performance, low cost personal pension plan by post and by telephone, return the coupon below or call Aylesbury (01296) 26226.

Past performance is no guarantee of future performance.

Information/advice will only be given on Equitable group products Regulated by the Personal Investment Authority
THE EQUITABLE LIFE, FREEPOST, WALTON STREET, AYLESBURY, BUCKINGHAMSHIRE HP21 7BR

To: The Equitable Life, FREEPOST, Walton Street, AYLESBURY, Bucks HP21 7BR
I would welcome details on The Equitable's pension plans. I am self employed ☐
I am an employee not in a company pension scheme ☐ TMRC5E
NAME (Mr Mrs Miss)
ADDRESS
Tel: (Office)
Tel: (Home)
Date of Birth
Postcode
We guarantee that no company outside The Equitable Group will receive these details. If, however, you would prefer to receive no further information from us, please tick this box ☐

Founded 1762

The Equitable Life
You profit from our principles

THE GT INCOME FUND

Top performance.

Consistent performance.

Tax-free performance.

№1
UK Equity Income Fund over three years.

Top quartile
over 1, 2, 3, 5, 7 & 10 years and since launch.

PEP Option

1% DISCOUNT EXTENDED UNTIL 31ST JANUARY 1996

- AAA rated Unit Trust by Fund Research Limited
- 4.44% GROSS YIELD – significantly above the sector average
- Annual compound growth rate over five years of 17.5%
- £10,000 invested at launch in September 1973 would now be worth over £250,000

For further information, please contact your financial adviser, call GT Client Services on 0800 212274 or complete and return the coupon opposite.

To: Client Services, GT Unit Managers Ltd, Alban Gate, 125 London Wall, London EC2Y 5AS. Please send me details of the following (tick boxes):
GT Income Fund: ☐ GT Income Fund PEP: ☐
Name
Address
Postcode
TI 25/11

THE INTERNATIONAL INVESTMENT MANAGERS
GT UNIT MANAGERS LTD IS REGULATED BY IMRO

Source: Micropal, offer to bid, net income reinvested. Figures to 1.11.95. UK Equity Income sector Fund launched Sept. 1973. Past performance is not a guide to the future. The price of units and the income from them can go down as well as up and you may not get back the amount invested. PEP legislation can change at any time and the value of tax concessions will depend on individual circumstances. The GT PEP is managed by GT Client Services Ltd, regulated by IMRO. The GT Income Fund is managed by GT Unit Managers Ltd (part of the BIL GT Group), which is regulated by IMRO and the Personal Investment Authority and is a member of AUTIF.

صكذا من الاصل

Guide to prospecting for gold cards that suit you

Is your top-ranking card really necessary? And which is the best?

Karen Zagor reports

A colleague recently downgraded his American Express card from gold to green after discovering that he was not benefiting from any of the perks he was paying for.

"I first had an American Express gold card in the States, which was great because it offered free collision/damage insurance whenever I hired a car," he said. "When I moved to the UK, I found the card didn't have as many benefits, and there was no point forking out an extra £47.50 a year for the gold card after I moved to a bank that offered commission-free traveller's cheques."

The lull before Christmas spending starts is a good time to consider whether you need a gold card. With more and more card issuers reducing rates to woo customers, using a gold card can be a cost-effective way to get through the season. There is, however, no point in renewing a gold card with an annual fee if you are not getting value for money.

Not every gold card will suit your needs or spending habits. Fees vary from nothing to £250 a year, and benefits range from free comprehensive travel insurance to extended warranties for household electrical goods. It is important to shop around, because card issuers regularly change terms and benefits.

Big spenders at the end of their overdraft limit should consider a card with low interest rates. A gold card can be one of the cheapest ways to get an unsecured loan. People who regularly pay their balances in full, on time, would be better off looking for a card with low fees and benefits that suit their needs.

What are the interest options?

Charge cards linked to bank accounts often offer the best interest options. NatWest's gold Mastercard, for example, is tied to a NatWest current account. The card balance is paid off every month by debiting money from the bank account, which has an overdraft limit of £10,000 and an annual percentage rate of only 10 per cent. The rate is competitive with the best of the bank overdraft facilities and the spending limit is much higher, making the annual membership fee of £80 worthwhile for people who need time to pay off large purchases.

Some issuers now link card interest rates to base rates. This may seem like an obvious connection, but it has never been customary for issuers to pass on the benefits of falling base rates automatically to card holders. With the new cards, payments will fall, or rise, with base rates. Co-Op's new credit card guarantees that its rates will be tied to base rates for life. The card, with an annual fee of £120, currently carries an APR of 11.4 per cent.



Christmas shopping tests credit limits

What about fees?

Some cards, like the traditional Co-Op gold card, have no fees. The card's APR, of 19.5 per cent, is higher than Co-Op's fee-based card. However, it is lower than the 20.9 per cent APR for Barclaycard Gold Visa, which carries a £30 annual fee. NatWest charges £35 a year for its Visa Gold, which now has a reduced APR of 15.9 per cent.

How good is the travel cover?

Most gold cards carry some form of travel insurance, but the cover may not be as good as it looks. It pays to find out exactly how much cover you will get before taking out a gold card. NatWest's Visa gold card is fairly typical in its accident insurance, which applies only when you are actually in transit. So, you would be covered if your aircraft crashed, but not if injured in a friend's car while abroad. The NatWest Mastercard gold card, on the other hand, offers a comprehensive travel plan if you pay for your holiday on the card, including up to £2 million in medical cover, up to £2,500 for lost bags and up to £3,500 for travel curtailment or delay.

What about air miles?

British card holders are not getting as good a deal as Americans on air miles linked to card usage. NatWest card holders, for example, get only one British Airways Air Mile for every £20 spent, against one American Airlines mile for every dollar spent with a US Citibank credit card. American Express Membership Awards can be transferred to several affiliated airlines. Effectively, £1 spent on the card earns one Virgin or Continental air mile.

Are there higher rates for getting cash?

Credit cards can be used for cash advances in most countries, but cash usually carries a higher interest rate than purchases, and charges may accrue from the day of the advance. If you plan to use your card to get cash regularly, shop around for the card with the lowest cash rates.

Will I get purchase protection?

Royal Bank of Scotland has been attracting customers to its new gold Visa card by offering a free second-year extended warranty on some household electrical appliances bought with the card. If the appliance already has a two-year warranty, the card holder will get a third year covered free. Many other cards have more limited purchase protection schemes, such as the NatWest gold Visa card, which covers goods for 90 days.

What are the spending limits?

There is no limit on the American Express charge card, but you must be able to pay off your balance every month. Royal Bank of Scotland says it tailors spending limits to individual needs. Gold credit and charge cards tend to have higher spending ceilings than standard cards. Those linked to bank accounts with overdraft facilities are particularly high. Save & Prosper's overdraft limit is £25,000 for an account linked to its gold card. The Save & Prosper card works like a bank debit card, with charges instantly deducted from the account. The overdraft facility on the linked bank account carries monthly charges of £5, plus an effective annual rate of 9.6 per cent.

Can anyone get a gold card?

Most gold cards have salary restrictions. Royal Bank of Scotland gold card holders must be over 21 and earn at least £20,000.

BID ALERT

Target	Bidder	Value £m	Terms	Launch date	Closing date
Forte	Granada	3,400	398.6p cash/share split	22/11	na
Cntry Casuls	Ciro.	27	140p per CC share	12/10	7/12
Seaboard	CSW	1,600	635p cash/share split	6/11	na
Engl.Nat.Inv.	Pan-Caribbean	na	na	8/11	29/11
Nrthmbrn Wtr	Lyonnaise	823	1179p per NW share	23/11	na
S.Wales Elec	Welsh Water	na	In discussions	na	na

Granada switches on to the attraction of Forte

GRANADA, the TV and leisure company, was the big name among this week's bidders, with a £3.4 billion offer that was rejected by Forte, Britain's largest hotels group.

Granada is offering four shares plus £23.25 in cash for every 15 Forte shares. Granada shares fell 48p to 649p; at that price, the offer values each Forte share at about 328p. Alternatively, shareholders can accept a full cash offer of 321.7p per share.

Northumbrian Water last week became the first water and sewerage company to be taken over. Northumbrian's board recommended that shareholders accept an offer from Lyonnaise des Eaux, which values the company at £823 million. The offer consists of £11.65 in cash and 14p as a special dividend share.

Bids by PowerGen and National Power for Midlands Electricity and Southern Electric respectively, were referred to the Monopolies and Mergers Commission on Thursday.

MORAG PRESTON

Mrs Jean Ginder

Although Mrs Jean Ginder has successfully sued her husband (report, Weekend Money, October 28) for injuries received in an accident, damages have yet to be assessed.

YEAR 4 9.5% GUARANTEED
YEAR 3 7.0% GUARANTEED
YEAR 2 6.75% GUARANTEED
YEAR 1 6.5% GUARANTEED

Take steps to guarantee a healthy income.

Bank of Scotland's 4 Year Stepped Rate Bond gives you a guaranteed high return on a minimum investment of £5,000.

No matter what happens to base rates over the next four years, you can look forward to an excellent performance from your money.

For more details about the 4 Year Stepped Rate Bond (and our 2 and 3 Year Bonds), either contact any Bank of Scotland branch, phone free on the number below, or complete the coupon.

It's a limited offer, so act now.

To: Freepost, Bank of Scotland, SRB Manager, 61 Grassmarket, Edinburgh EH1 0AA. TTMS
Please send me full details of the 4 Year Stepped Rate Bond.
Name
Address
Post Code
Are you a Bank of Scotland customer? Yes ☐ No ☐
If so, which branch?

BANK OF SCOTLAND
A FRIEND FOR LIFE

FREEPHONE 0500 31 31 11

All interest rates are gross. Gross – the rate of interest paid without the deduction of basic rate tax to eligible non-tax payers. Interest rates correct at time of going to press. The Bank reserves the right to withdraw the offer at any time. Interest payable monthly or annually. Maximum investment £250,000. Early withdrawal permitted, subject to fee. Withdrawals are subject to a fee of 4% on 2 and 3 Year Bonds and 4.5% on the 4 Year Bond, calculated on the amount withdrawn. Bank of Scotland, Head Office: The Mound, Edinburgh EH1 1YZ.

WORLDCOVER
ANNUAL TRAVEL INSURANCE
CALL US ON 0800 365 121

HOW TO INVEST IN NEW TECHNOLOGY



The Finsbury group gained performance awards from Micropal in both 1993 and 1994, and also manage one of the best-performing new investment trusts of 1995.*

Now the Finsbury Technology Trust gives you an opportunity to invest in some of today's most promising new technologies.

Call free on 0500 232 132 or simply return the coupon for further information.

*Finsbury Worldwide Pharmaceutical Trust PLC is amongst the top three performing Investment Trusts launched in 1995 as at 30.9.95. (Source: AITC)

Please return to:
FINSBURY ASSET MANAGEMENT LIMITED, ALDERMAN'S HOUSE, ALDERMAN'S WALK, LONDON EC2M 3XR.

Name:
Address:
Postcode:

Past performance is not necessarily a guide to the future. The value of your investment and the income from it may fluctuate and you may get back less than you invested. Investment Trust share prices may not fully reflect underlying net asset values. No offer or invitation to acquire shares in Finsbury Technology Trust PLC is being made now. Applications may be made only on the basis of the Prospectus published on 17th November 1995 which contains specific risk warnings. Issued by Finsbury Asset Management Ltd, which is regulated by IMRO.

FINSBURY ASSET MANAGEMENT

"...one of the top performing pension funds available..."
THE FINANCIAL TIMES April 8 1995

A Pension Fund from one of the UK's oldest established investment trust companies has been rated by The Financial Times as one of the top performing, lowest cost pensions available*. Cost is important - with some plans, charges can reduce your savings significantly. This pension is an example of a number upon which Investor Intelligence advisers can offer advice. To make sure you get the pension best suited to your circumstances, you need INDEPENDENT financial advice. With over 300 Investor Intelligence independent financial advisers across the UK, there's one near YOU. Return the FREEPOST coupon or phone FREE, anytime, on:**

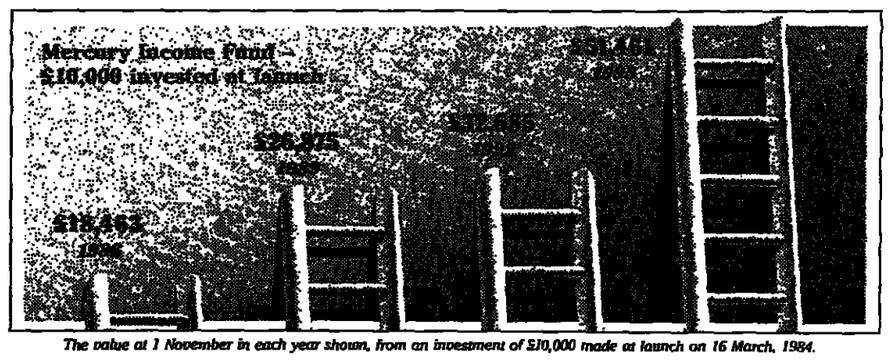
INVESTOR INTELLIGENCE
MAKING MONEY MAKE SENSE
0800 19-20-21

Name
Day/Eve PHONE
Address
Postcode
TIM25/11R

*FT Weekend April 8th 1995, based on the Fund's performance since it's launch a year earlier. **Money Management, July 1995, Personal Pension Point Service. A pension is invested on a long term investment. The value of shares and the incomes from them can fall as well as rise, and you may not get back the full amount invested. The past is not necessarily a guide to future performance. Your local Independent Financial Adviser is authorised and regulated by PIA, SIB or IMRO to give you independent advice. This advertisement is approved by Investor Intelligence Ltd, 2 Eastgate Street, East Street, Andover, Hampshire, who are members of PIA. This service is available throughout the UK, Channel Islands, and to ex-patriates.

MERCURY
ASSET MANAGEMENT

Invest in the Income Fund that's climbed 414% since launch



The value at 1 November in each year shown, from an investment of £10,000 made at launch on 16 March, 1984.

Mercury Asset Management delivers performance where it counts.

Just take a look at the Mercury Income Fund. Not only has it turned £10,000 into £51,461 since launch in March 1984, and beaten the average UK Equity Income fund over 5 and 10 years, but it has also outperformed the average UK Equity Growth fund over the same periods*.

Performance like this has made Mercury Asset Management one of Britain's largest investment houses, managing over £70 billion.

For further details, contact your financial adviser, complete the coupon or call free on:

☎ 0800 44 55 22

To: Mercury Fund Managers Ltd, FREEPOST, London EC4B 4DQ. Please send me your free brochure on the Mercury Income Fund.
Surname
First Name Title
Address
Postcode
TMRN 47/95

BRITAIN'S LEADING INVESTMENT HOUSE

*Figures based on selling prices of a $10,000 investment with net income reinvested, to 1.11.95. The Mercury Income Fund: 10 years $35,440. 5 years $18,420; average UK Equity Income Fund: 10 years $22,650, 5 years $17,717; average UK Equity Growth Fund: 10 years $29,898, 5 years $18,064. Source: Micropal. ■ The price of units and the income from them may fluctuate and are not guaranteed. ■ Past performance is no guarantee of future performance. ■ The Mercury Income Fund is a unit trust managed by Mercury Fund Managers Ltd (regulated by IMRO and the Personal Investment Authority), the unit trust management arm of Mercury Asset Management plc (regulated by IMRO). ■ This advertisement relates to the packaged products of, and is issued by, Mercury Fund Managers Ltd, 33 King William Street, London EC4R 9AS. ■ We will not disclose any of your details outside Mercury, its associated companies and agents. We may write to tell you about other Group products; if you would prefer not to receive such details, please write to us.

Fortune favours

the left hand column.

If you are looking to accumulate a sizeable sum, there's a decision to be made. Here are a few helpful pointers.

Investment of £1,000 in December 1945		
	Foreign & Colonial Investment Trust PLC†	Higher Rate Building Society Account*
1945	£1,000	£1,000
1970	£30,269	£2,554
1985	£191,470	£8,489
1995	£922,610	£17,363

The Foreign & Colonial Private Investor Plan is one of the lowest charging available. It is also flexible - it allows you to invest monthly or by lump sum into our range of investment trusts and you can alter the amount and the frequency of your savings without penalty.

Don't leave it to fate. Find out more and enjoy the benefits of Foreign & Colonial.

Name .....

Address .....

Postcode ..... Code: P251185T

Foreign & Colonial INVESTMENT MANAGEMENT

Phone 01734 828 802 Fax 01734 344 622 any time, quoting the coupon code.

Return this coupon to: Foreign & Colonial Management Ltd, PO Box 2, Twyford, Berkshire RG10 9NW

The value of shares and the income from them can fall as well as rise and you may not get back the full amount invested. Past performance is no guide to the future. All figures to 31 December (1995 figure to 29/9/95). *Basic net rate to 1962 - source BZW. Thereafter highest net rate available from Micropal (£25,000+ Account), based on total return, net income reinvested. †Source Foreign & Colonial Management Ltd using mid-market prices, net income reinvested, incl. historical 3.5% notional expenses. Plan charges 0.2% commission excl. 0.5% Govt. stamp duty. Foreign & Colonial Management Ltd (regulated by IMRO and the Personal Investment Authority) or its subsidiaries are the Managers of the investment trusts.

MARK CARWARDINE/STILL PICTURES



Whale watch: the adult blue is an an endangered species, which has prompted the development of electronic devices to monitor its whereabouts

Your heart can help your wealth

Karen Zagor says that ethical investment can pay off but finding the right manager may be tricky

Investors who care about blue whales may have been alarmed by recent reports that NEC is developing electronic devices to monitor the number of blue whales. Ultimately, the information could help Japan to resume whale hunting.

A spokesman for NEC in Japan said its whale watching role had been purely advisory, showing how NEC technology could be used to apply ideas for a project on monitoring whales using satellites.

The information would be used for scientific research. But there is concern that it could also provide Japan with data to show when blue whales are no longer endangered.

The idea of allowing your heart to dictate your investments is not new. Ethical and environmental funds have been around for years. Yet a recent study by Friends Provident showed 80 per cent of British adults are still not aware that ethical investing exists.

Using ethics to shape your investment strategy need not be bad for your financial health. A good ethical or environmental investment should perform as well as an investment chosen solely for performance.

An initial investment of £1,000 in Framlington Health, the top performing ethical fund in the five years to November 11, would have grown to £4,055.29. In comparison, Pembroke Grove, the top UK equity growth unit trust in the same period, would have risen to £2,722.06. The ethical sector, as a whole, also outperformed the UK equity growth sector in the five years, according to Micropal.

The trick is finding a good manager, and choosing one whose ethical or environmental concerns most closely mirrors your own.

Q What makes an investment ethical or a fund green?

A Almost all such funds avoid companies with stakes in arms production, tobacco, pornography, gambling and alcohol concerns. And few choose to invest in companies which do business with oppressive regimes.

Beyond that, some funds take a negative approach to selection, eliminating any companies which do not meet their criteria. This might mean shunning all chemical companies, because it is almost impossible to produce chemicals without polluting the environment in some way.

Others take a positive approach, only investing in companies which are doing some good, such as companies that develop ways to use solar energy. Many funds use a balance of the two methods, rejecting the worst offenders but perhaps including a chemical company that is cutting its toxic-waste emissions.

Environmental and ethical funds should always spell out their strategy for selecting companies to invest in. Each fund uses slightly different criteria. Jupiter Asset Management's ethical criteria for funds, for example, allows companies to derive up to 10 per cent of turnover from the alcoholic drinks industry before striking them off their approved list. Turnover linked to armaments, nuclear power and tobacco, however, is limited to 1 per cent.

Q How green or ethical is your fund?

A If you really care where your money goes, you need to look beyond the headlines. The Imperial Cancer Research Fund discovered earlier this year that about £20,000 of its money had been invested in tobacco company shares, in spite of asking its investment manager not to put any money into tobacco.

So great is the concern that some funds are exploiting the good intentions of investors that Friends of the Earth has called for the introduction of an ombudsman scheme to regulate the market. Charles Secrett, executive director, says: "From our point of view, some investment managers have very curious ways of measuring high environmental performance. Some will choose large oil companies because they say they're committed to improving environmental standards. It shouldn't be necessary to plough through the small print to see if the banner claims are true."

TSB's environmental investment fund, for example, had holdings in Shell Oil for many years, although criticism of Shell's environmental performance has been widespread for years. Friends of the Earth says NPI and Jupiter Asset Management are two of the best in terms of living up to their environmental claims.

Q How far must you dig?

A Framlington Health's literature openly states that it invests in companies that "are required by law to test their products on animals before entering human clinical trials". The fund says its ethical element comes from investing in companies that provide "innovative products or solutions for unmet medical needs".

So if you believe drug companies should not use animals for testing, this is not the investment for you. But, if you believe that medical research concentrates too heavily on the headline illnesses, the fund might appeal.

Sometimes the problems are more difficult to spot. Eagle Star, for example, has an Environmental Opportunities Trust which is included on many ethical and environmental investment lists. There is nothing in Eagle Star's literature to tell you that the company is owned by BAT, one of the biggest cigarette-makers in the world.

Q What are your choices?

A You can invest directly in companies that appeal to your ethical or environmental beliefs, but this is a risky course for most private investors. Collective investments, such as unit trusts, are safer.

There are now about 20 unit trusts that focus on ethical or environmental investments. A growing number of these are Pepable, allowing investors to receive income and capital gains free from tax for investments of up to £6,000 a year.

Q What about charges?

A The charges on ethical funds may be slightly higher than those on standard unit trusts because of the extra screening involved. NPI's Global Care unit trusts, for example, carry a 5.5 per cent initial charge, with annual management fees of 1.5 per cent. This compares with an industry average of 5 per cent initial charges and 1.25 per cent annual management fees. Fund managers say the extra charges have a negligible impact if a fund performs well.

Q What if you don't want to invest in equities?

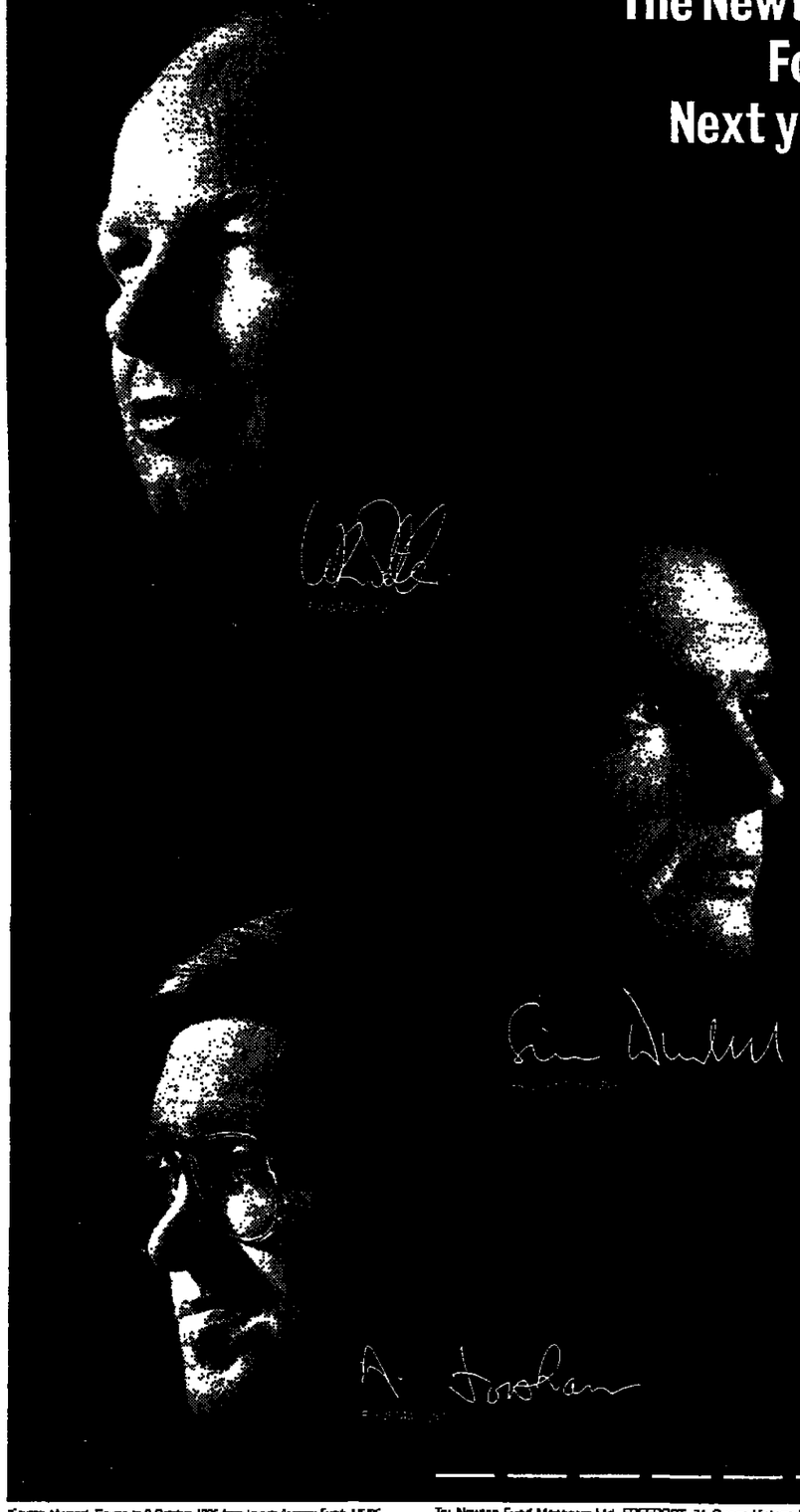
A You can open a savings account with one of the banks or building societies which have ethical aims. These include the Co-operative Bank, the Ecological Building Society and the Catholic Building Society.

Q Where can you get information?

A Ethical Investment Research Services (Eiris) offers extensive non-financial information on companies. While it does not give financial advice, it can provide a list of financial advisers and fund managers who specialise in ethical investment.

Holden Meehan, which publishes an independent guide to ethical and green investment funds, can be contacted on 0117-925 2874. Eiris is at 504 Bondway Business Centre, 71 Bondway, London SW8 1SQ (0171-735 1351).

NEWTON



The Newton Income PEP Range. For income next month. Next year. And next century.

The Newton Income PEP

- The UK's top performing Equity Income unit trust over ten years*
- Top quartile: 1, 5, & 7 years: £1000 invested ten years ago would now be worth £7199 tax-free*

The Newton Higher Income PEP

- An unbroken record of rising income since launch
- Top quartile over one year; annualised tax-free return of 14.8% over five years*

The Newton Distributor PEP

- Choose a level of income to suit your needs, from 3% to 9% pa†
- 3rd out of 43 funds* in its sector since launch: a clear alternative to corporate bond PEPs for maximum income

For more information talk to your IFA, return the coupon or call the Literature Line free on

0500 110 000

1% DISCOUNT

"Whether for a decent income next month or a higher return over the years, Newton – now with over £9bn under management in the Group – is the more serious PEP choice."

*Source: Micropal, Figures to 2 October 1995 from launch (Income Funds: 1/5/85 Higher Income Fund: 1/9/87; Distributor Fund: 1/2/94) on an offer-to-bid basis, with gross income reinvested. † Gross yield on 2 10/95 3.0% plus optional 2%, 4% or 6% capital withdrawals pa year. Five year performance for the Income Fund: +185%, Higher Income Fund: +89%, Distributor Fund: +3% since launch. Prevailing tax levels and reliefs are liable to change and their value will depend on your individual circumstances. The value of units and the income from them can go down as well as up and investors may not get back the full amount invested. Past performance is not necessarily a guide to the future. Newton Fund Managers Limited is regulated by the Personal Investment Authority and IMRO. A member of AUTIF.

To: Newton Fund Managers Ltd, FREEPOST, 71 Queen Victoria Street, London EC4B 4TH. Please send me details of the Newton Income PEP Range.

Name _____ Address _____

TT951125 Postcode _____

"Newton has a single aim in life: to increase the real wealth of all of our clients."

1% DISCOUNT until 31.12.95

ALBERT E SHARP – a name worth talking to

80·29%

Talk about strong, long term performance.

From its launch in March 1991 the offer price of the Albert E Sharp Smaller Companies Unit Trust has risen by 80.29%.[1] That's more than 34.4% above the FTSE 100 Index[2] and 38.52% above the Hoare Govett Smaller Companies Index[3] over the same period.

We believe such strong performance deserves to be talked about. And we've no doubt that you might want to talk to us too. For more information, consult your usual independent financial adviser, return this coupon or ring our Freephone number below.

ALBERT E SHARP
0500 127489

Sources: 1: HSW Ltd; 25/3/91 to 8/9/95; 2: Financial Times Actuaries, 3: Hoare Govett Smaller Companies Index excluding Investment Trusts. Capital Gains only. Albert E Sharp Smaller Companies Unit Trust is managed by Albert E Sharp Fund Managers Ltd on behalf of Albert E Sharp. Albert E Sharp Fund Managers Ltd regulated by IMRO. Albert E Sharp regulated by SFA. Past performance is not necessarily a guide to future performance. Value of units and income from them can fall as well as rise.

PLEASE SEND ME MORE INFORMATION ON THE ALBERT E SHARP SMALLER COMPANIES UNIT TRUST ☐ AND/OR DETAILS OF YOUR OTHER FINANCIAL SERVICES ☐

Name _____

Address _____

_____ Postal code _____

Please return coupon to:
Rachael Hawkley, Albert E Sharp, Edmund House, 12 Newhall Street, Birmingham B3 3ER.

BIRMINGHAM • BRISTOL • MANCHESTER • LONDON

TT

هكذا من الاصل

هكذا من الاصل

Caroline Merrell finds foreign banks are leaving the UK mortgage business

Why home loan sales are good news for borrowers

Waking up to find that someone has bought your mortgage is becoming a more common occurrence. Billions of pounds worth of mortgage books have been sold this year to building societies. The bad news for borrowers is that, in spite of what some may think, they have to continue to make their repayments. The good news is that the interest rate may decrease a little.

These sales mark the ending of an era in the home loans industry that began in the mid-Eighties. New-style lenders, for the most part subsidiaries of overseas financial institutions, came into the market, offering low-rate loans, in an attempt to grab business from the building societies.

These discounts were often short-lived, as borrowers found to their cost. These new centralised lenders (so called because they did not have branches) found their margins squeezed when property prices fell and thousands defaulted on their loans.

These losses were passed on to other borrowers in higher rates. Meanwhile, the vigorous pursuit of bad debts by some lenders caused distress among borrowers.

A flood of complaints to trading standards officers has led to an Office of Fair Trading warning to the Mortgage Corporation, a subsidiary of Salomon Brothers in the US.

In many cases, centralised lenders advanced to those who would have found it difficult to get a mortgage elsewhere. Their assessment of customers' creditworthiness was sometimes sketchy. It is rumoured that one lender allowed the intermediaries who introduced borrowers to check their clients' ability to repay.

It was, in part, this philosphy of accepting customers turned down by other banks and building societies — for example, those who had County Court judgments against them, or who did not have proof of earnings — that eventually led to the virtual dismembering of this sector. Foreign institutions shed their UK mortgage businesses with alacrity when it became apparent that the borrowers to whom they had chosen to lend money, were most at risk of going into arrears or being repossessed.

GRAY MORTIMER/ALLSPORT



Hand over: foreign banks tried the field then passed on UK businesses

Ironically, over the past few months, the mortgage books of many of these companies have been sold back to the lenders who turned down the business in the first place. The centralised-lender businesses that have been sold include the Household Mortgage Corporation (HMC), and CIBC, which were sold to the Abbey National; BNP, a subsidiary of Banque National de Paris, which was sold to the Halifax; and Hypo MSL which was sold to Birmingham Midshires Building Society.

The latter has indicated that it is keen to acquire more mortgage books if it can get them at the right price. Over five years, the society has spent £3 billion on mortgage books, an activity that is now seen as the surefire way to increase your society's assets in a slow mortgage market.

In spite of the overall fall in interest rates, those for the clients of many of the centralised lenders have, in numerous cases, remained above those offered by building societies.

Centralised lenders claim the arrears and high levels of repossessions they have experienced mean that they are unable to offer the maximum interest-rate cuts to their customers.

But can borrowers of centralised lenders look forward to better treatment in their new ownership structure? Ian Darby, marketing director of John Charcol, the mortgage broker, said: "Most people are delighted when they find out that their mortgage lender has been taken over. They view it as good news. There is a great deal of public relations pressure on building societies to ensure their rates are competitive."

He added: "It means the borrower is no longer the customer of an obscure, unknown lender." Mr Darby added that centralised lenders have been swifter to repossess the property of those who have slipped into arrears, and have adopted a less sympathetic attitude than mainstream banks and building societies. He said that he would not advise borrowers whose centralised lender had been taken over by a building society to move their loan.

A remortgage with the new parent society, or another lender, could entail the payment of premium for mortgage protection insurance — likely to be a substantial sum if the borrower is considered to be in a high-risk category.

Payment lottery for bought-out borrowers

The treatment of customers of the former centralised lenders under their new owners, whether they are building societies or banks, varies from owner to owner. For example, borrowers with Hypo MSL were paying an interest rate of 8.49 per cent. Under the new ownership of Birmingham Midshires, this will drop by 0.5 of a point to 7.99 per cent, in line with the society's variable rate. However, the 28,000 HMC borrowers, with loans worth £1.5 billion, will not benefit from the same rate offered to borrowers with Abbey National. HMC borrowers are continuing to pay 8.49 per cent, 0.5 of a point higher than the 7.99 per cent offered to Abbey National borrowers.

Chris Wermann, of Abbey National, said: "You have to look at the quality of the business." He said that Abbey National was not planning to offer any special deals to allow those who had mortgages with HMC to transfer to the Abbey. The interest rate was just a reflection of the risk involved, he said.

Borrowers with BNP, now part of Halifax Building Society, currently pay a rate of 7.99 per cent on their loans, equivalent to the rate offered by the society. They will not, however, benefit from free shares in the planned flotation of the society. A spokeswoman said: "Borrowers in subsidiary companies will not get the benefits of the flotation."

Borrowers with two other centralised lenders, The Mortgage Corporation and National Home Loans, may well be hoping that their mortgages are taken over by another company.

TMC currently offers new and existing borrowers a rate of 8.85 per cent — nearly one percentage point higher than the standard variable rate offered by many societies. A spokesman for TMC said that its parent, the US-based Salomon Brothers, had no intention of selling the mortgage book.

NHL, originally one of the biggest of the centralised lenders, offers new customers a rate of 7.95 per cent, while existing customers are charged between 7.75 and 11.89 per cent.

A NEW ENTRY AT Nº1

The Virgin Growth PEP is now the top performer of all 106 funds of its kind over the six months to 1 September '95.* That's something to make a song and dance about.

*SOURCE: MICROPAL. OFFER TO BID. NET INCOME REINVESTED

Virgin direct

Open an ISA with a lump sum from £500 to £6,000. For your free PEP pack, call us for a rate card, fax us on 01483 215700 or write to us at Virgin Direct, PO Box 151, FREEPOST, Glenrothes KY6 3BR. Minimum investment £50 a month or £1,000 lump sum.

Virgin Direct Personal Financial Service Ltd is regulated by the Personal Investment Authority and IMRO. Past performance is not necessarily a guide to the future. The price of units and any income from them can go down as well as up. You may not get back all the money you invest. Virgin Direct does not offer investment advice nor make any recommendations about investments. We only market our own products. For your security, all telephone calls to Virgin Direct will be recorded.

7·2% Tax Free Income*

The new M&G Corporate Bond PEP invests in units of The M&G Sterling High Interest Fund, one of the largest corporate bond funds on the market.

- No initial charge
- No withdrawal fee after 5 years
- No UK tax

The new M&G Corporate Bond PEP gives you a sensible way of achieving a high level of income exempt from all UK personal taxes.

The capital value of, and income from, units are not guaranteed.

For details during business hours please telephone or write to: The M&G Group, Dept C, Bristol BS38 7ET. 01245 390 475

For your security all telephone calls to M&G's Customer Services are recorded.

*The estimated gross redemption yield on The M&G Sterling High Interest Fund within The M&G PEP as at 17th November 1995 was 7.2%. The estimated gross distribution yield was 7.4% as at 17th November 1995.

M&G does not offer investment advice or offer any recommendations regarding investments. We only market the packaged products and services of the M&G marketing group.

You should contact your independent financial adviser (if you have one) before investing. The price of units and the income from them can go down as well as up. The value to you of the tax benefits will depend on your own circumstances. The tax regime of PEPs could change in the future.

Issued by M&G Financial Services Limited. (Regulated by The Personal Investment Authority.) M&G Unit Trusts are managed by M&G Securities Limited. (Regulated by IMRO and The Personal Investment Authority.)

We never make your name and address available to unconnected organisations. We will occasionally tell you about other products or services offered by ourselves and associated M&G Companies.

M&G

Managing your money for the longer term

The new M&G Corporate Bond PEP

RETIREMENT PLANNING

for

.....Income

We have been advising our clients nationwide since 1979 on how best to achieve their financial objectives.

.....Growth

Capital growth and an increasing income during retirement are essential to maintain your standard of living.

.....or Both

Our Brochure *simply* describes many different investments available today. It can help you decide where to focus your attention.

Young Ridgway & Associates
Freepost
10 Borelli Yard, Farnham, Surrey GU9 7BR
Tel: 01252 727122

Regulated by The Personal Investment Authority

INDEPENDENT FINANCIAL ADVICE *from* Young Ridgway & Associates Ltd

YRA

Please send me a FREE copy of your brochure RP4
Name (Mr/Mrs/Miss)
Address
Postcode
Telephone No TT 25.11.95

"L&G flying high with cheap PEP.

Legal & General has thrown down the gauntlet to the £20 billion Personal Equity Plan industry with its launch yesterday of the lowest charging shares fund from a major player."

DAILY EXPRESS, 1st NOVEMBER 1995

The Index-Tracking PEP: reliable performance and low costs – all in one PEP.

When we launched our Index-Tracking PEP recently, the Press made quite a noise about our low charges. Not surprisingly, as we believe our charges overall are the lowest of any index-tracking PEP on the market.

- NO initial charge.
- NO withdrawal fees.
- Low total charge of 1% or less per year.

But having the lowest costs is only one way in which our Index-Tracking PEP comes out on top.

Its structure aims to provide reliable, above-average performance by tracking the FT-SE-A All-Share Index – the index that the vast majority of actively managed funds have failed to match with any consistency*.

Our method of tracking has been proven for its accuracy and reliability over more than ten years. In fact we currently manage over $13 billion of index-tracking funds worldwide.

And because your PEP will be tracking such a well-known index, you'll be able to follow its progress regularly in newspapers, TV and radio reports.

If you'd like to make more of your PEP investment, you can either contact your financial adviser, call us now, or return the coupon.

*Source: Micropal. Past performance is not necessarily a guide to future performance. Both capital and income values may go down as well as up and you may not get back the amount invested. All statements are correct as at 1.11.95. Full written details are available on request. Legal & General (Unit Trust Managers) Limited. Registered in England No. 1009418. Registered Office: Temple Court, 11 Queen Victoria Street, London EC4N 4TP. Regulated by IMRO and the Personal Investment Authority.

CALL FREE NOW ON 0800 11 66 22

7 DAYS A WEEK 8AM TO 10PM. PLEASE QUOTE REF. TP131

Post to: Legal & General (Unit Trust Managers) Limited, FREEPOST KT4 474, Kingston-upon-Thames, Surrey KT2 6BR.
Please send me full written details of the new Legal & General Index-Tracking PEP.

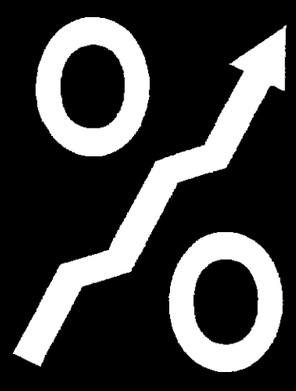
NAME
ADDRESS
POSTCODE TELEPHONE NO.

If you already have any PEP investment, please tick here ☐

We never make your name and address available to unconnected organisations. We will occasionally tell you about other products or services offered by ourselves and associate Legal & General Companies. Please tick this box if you would prefer not to receive this information ☐

Legal & General
trust us to deliver

TRANSFER NOW TO OUR
NEW ESCALATING TESSA.



Open our new TESSA and we'll guarantee you a tax-free, risk-free investment with interest rates rising every year, starting at 6.5% in year 1, 6.75% year 2, 7.0% year 3, 7.5% year 4 and rising to 9.0% by year 5.

Invest anything from £3,000 to £9,000 straight away and we'll guarantee you a fixed amount at the end of the five year term. On £9,000 you'll receive £12,828.

9% GUARANTEED IN YEAR FIVE

If you already have a TESSA, which matures between 1/1/96 and 31/5/96, transfer now and we'll pay 7.50% pa until the maturity date and automatically open your new TESSA.

If you'd like to enjoy an escalating rate up to 9%, call now for your application form.

FLEMINGS
SAVE & PROSPER

CALL TO TRANSFER OR INVEST ON 0800 829 024
24 HOURS A DAY, SEVEN DAYS A WEEK

This offer does not affect the rates guaranteed to any previous applicants for our fixed rate TESSAs. Interest rate subject to continued availability of funds and may be withdrawn at any time. Once we have accepted your application, however, the advertised rate applies for the whole term of your account. Under current Inland Revenue regulations, interest received from a TESSA is not subject to tax. No withdrawals of capital are allowed within the five year term of the account. Robert Fleming & Co. Limited. (Registered Office 25 Copthall Avenue, London EC2R 7DR) accepts deposits as principal. Save & Prosper Group Limited act as its agent. If the TESSA is closed or transferred before its maturity date there may be a charge to reflect any funding costs incurred by Flemings as specified in the account rules.

Robert Miller says it has been a year of quiet reflection for emerging markets

Why going global could pay

MARK ELLIDGE



Romania is on the road to investment with the opening of the Bucharest stock exchange

The debut this week of the Bucharest stock exchange (listing: seven companies) caused barely a ripple on the global stock market pond.

But then neither did the announcement that Indonesia hopes to have its own stock exchange by the end the year. Nevertheless, the progress of both will be conscientiously monitored by emerging stock market fund managers.

Emerging markets have always been a more exciting investment theme to package to investors than the more mature, and infinitely larger markets, of the United States, Japan and the United Kingdom. Generally speaking this year has been one of quiet reflection for emerging markets compared with their bigger brethren. But then their growth rates in the early 1990s were such that they were bound to run out of steam at some stage and 1994 was certainly that year.

Nor has 1995 given them much to shout about. Several questions, therefore, now confront UK investors.

What should their portfolio weightings be over the next few years? Should they opt for global emerging markets, unit or investment trust, or take the regional approach by choosing a trust that concentrates on one geographical area such as South-East Asia (excluding Japan) or Latin America?

For cautious investors a regular monthly savings scheme is a useful way to test the water without committing too much of a portfolio.

In performance terms, the World Bank's IFC (International Finance Corporation) Composite Index of emerging markets is down 13.1 per cent for sterling investors so far this year, while the Financial Times Actuaries World Index of all stock markets is up 9.2 per cent.

But then the IFC has a collective market capitalisation of just £700 million, compared with the UK's FT all-share index of British companies, which alone has a market capitalisation of £800 million.

Earlier this summer, there was a glimmer of hope that the emerging market investment story was about to perk up. This proved to be a false dawn for many of them, however, including Mexico, Brazil and Argentina. Jean De Bolle, the global portfolio manager for Foreign & Colonial Emerging Markets, which has £2 billion under management, believes that the correct investment strategy for UK investors to adopt is global rather than regional.

He is not one of those who subscribes to the theory that the emerging market story is one of individual regions unless you have the personal knowledge or access to in-depth research.

He says: "Chile, for example, is more like Singapore than Brazil or Peru, which are almost next door." Over the past ten years, as emerging markets have put in place tougher market regulations on one level and imposed stricter fiscal measures to combat runaway inflation on the higher economic plane, individual markets have attracted huge inward investment flows. Mr De Bolle points out, however, that while South-East Asian companies have on the whole produced steady year-on-year profit increases. Latin American firms have been much more volatile. That could be a plus over the next three to five years as Latin American companies find more room to become even more efficient. "The growth in Asia could surprise on the downside while Latin America has the capacity to surprise on the upside," says Mr De Bolle.

He also draws on his own experience of having lived in Brazil for 20 years. Between 1960 and the late 1970s, Brazil and South Korea more or less marched in step with steady, or even "fantastic", annual growth rates of between 7 and 10 per cent. But then their paths diverged dramatically, with Korea keeping a steady hand on the tiller, while Brazil attempted to interfere in the markets, producing hyperinflation as a result.

On individual markets, Mr De Bolle is overweight in Latin America and therefore underweight in Asia, where the emphasis has changed from countries most closely linked to the US dollar, such as Malaysia and Thailand, in favour of those with more tenuous dollar ties such as India, Korea and Taiwan. In Latin America, favoured markets are Brazil, Peru and Colombia with Mexico neutral — although this could become more positive over the next six months — and possibly Argentina. The area in which F&C is now taking a much keener interest is Eastern Europe and, in particular, Poland, Hungary and the Czech Republic. Given time, Romania could join that list.

Newcomer adds some sparkle

TRUST WATCH

Jupiter Asset Management brought a sparkle to the investment trust sector this week with the launch of its blockbuster Jupiter Split Trust that has already raised £175 million from institutions. The offer is now open to the public.

As an added twist, the trust is also hoping to mop up all the share classes in River Plate and General, another in its stable of investment trusts, which is scheduled to be wound up next year. Jupiter's newcomer, which will invest for capital and income growth in the UK market, will have four classes of share.

The annuity shares will have a high fixed-income equivalent to a net 13.2p per share, while the income shares will aim for a high initial gross dividend of 9.05p a share, increasing over the planned lifetime of the trust to October 2004.

The zero dividend shares will have a gross redemption yield of 9 per cent, while the capital shares will have a geared exposure to the UK equity market.

Jupiter claims that by aiming to produce a yield of 1.25 times the FTSE A all-share index, equivalent to a target portfolio yield of about 5 per cent, it is setting its sights lower than many of its competitors.

The offer closes on December 13. As a new issue, the shares may be ring-fenced in a personal equity plan up to £6,000. The minimum investment is £500.

The Split Trust, which will be managed by William Littlewood, is a relatively complex one on which independent advice should be sought.

To obtain further details, telephone 0171-412 0703.

ROBERT MILLER

10% HIGH INCOME - PLUS PROFIT FROM STOCK MARKET GROWTH WITH NO RISK TO CAPITAL - 5 YEAR BOND

GROSS P.A. From a leading Building Society

Fixed for one year on up to half of your investment; 100% of the FT-SE Index percentage gain on the rest.

SEYMOUR SINCLAIR INVESTMENTS

PLUS A 1% CASH-BACK BONUS ON THE GROWTH PORTION

0171-935 6445

This is a building society product and therefore not regulated by the FIA.

Telephone today for a full information pack.

10% OFF first year's premium if you join before December 31st 1995

How much will you save in Private Medical Insurance premiums?

Join Exeter Friendly Society today and the savings start today. Because the Exeter is the only leading private medical insurer which **does not increase subscription rates automatically based on age.**

Join the Exeter today and your age-related subscription rate is fixed for life. **You will never have to pay more based on growing older!**

As the chart on the right clearly shows the savings are substantial. And **the sooner you join the more you save.**

Anyone under the age of 80 may join Exeter Friendly Society. It would pay you to find out how much the Exeter can save you – even if your renewal date is later in the year.

For further details please telephone **01392 498063**, fax 01392 421480 or complete the coupon.

EXETER FRIENDLY SOCIETY

Joining Age	Cumulative Savings*
50	£9,248.04
51	£8,895.35
52	£8,542.66
53	£8,189.97
54	£7,837.28
55	£7,484.59
56	£7,036.14
57	£6,587.69
58	£6,139.24
59	£5,690.79
60	£5,242.34
61	£4,848.79
62	£4,455.24
63	£4,061.69
64	£3,668.14
65	£3,274.59
66	£2,758.99
67	£2,243.39
68	£1,727.79
69	£1,212.19
70	£696.59

*Comparison with the leading private medical insurer illustrating the savings realised without automatic age increases.

I am under 80 years of age please send me details of your private medical insurance plans.

Mr/Mrs/Ms _____

Address _____

_____ Postcode _____

Telephone _____ Ages of people to be included _____

I am currently insured with _____

50 PLAN EXETER FRIENDLY SOCIETY

Beech Hill House, Walnut Gardens, Exeter EX4 4DG

TI K/95



Crystal clear!

The best fixed rate secures your investment for the Millennium

Who knows how things will have changed by the end of the century? However there's one prediction we can make with absolute confidence. When our new Millennium Bond matures on 31 December 1999 it will be paying exactly the same high rate of interest as the day it started. That's 7.75% Gross if you take the annual interest option (5.81% Net). The best rate* currently available from any bank or building society for this type of account. The monthly interest rate is a very attractive 7.5% Gross CAR# (5.58% Net CAR). The minimum level of investment is £5,000, with a maximum of £500,000. *What's more, when you open your Millennium Bond you will be eligible for our once-in-a-lifetime prize for two – a fortnight in Sydney, Australia, worth up to £10,000, to see the Millennium Olympics!*

To: Birmingham Midshires Building Society, FREEPOST (WY6680), PO Box 183, Wolverhampton WV99 5BR (No stamp needed.)
☐ Please send me/us details of your Millennium Bond
☐ Please open my/our Millennium Bond. I/We enclose a cheque for £_____ (min £5,000; max £500,000) payable to Birmingham Midshires Building Society (please print your name and address on the reverse of the cheque).
My/Our interest is to be paid ☐ Annually ☐ Monthly by: ☐ crediting back to this account ☐ transferring it to another Birmingham Midshires a/c no. _____
☐ paying it directly to my bank (please send full details of your bank account) TI 28/11
Name _____
Address _____
Postcode _____ Daytime tel. no. _____

Birmingham Midshires Building Society

CALL FREE 0500 710 710 – 8AM TO 8PM, 7 DAYS A WEEK, OR CALL INTO YOUR LOCAL BRANCH

"We'll exceed your expectations"

*Correct as at 18/11/95. Source Moneyfacts November 1995. #(CAR = Compound Annual Rate where interest is added to the account. Full details of this competition will be sent when you open your account. Closing date for entries is 31/12/99. The competition is open to investors over 18 years of age. Birmingham Midshires Building Society, PO Box 81, Pendeford Business Park, Wobaston Road, Wolverhampton WV9 5HZ. Assets exceed £7 billion. Established since 1849. Member of the Building Societies Association and the Investors Protection Scheme. Interest is calculated from the 4th working day following receipt of your cheque. All cheques are processed within 24 hours of receipt. Interest is payable gross subject to receipt of certification as required by the Inland Revenue or net of basic rate tax at the appropriate time.

صكذا من الاصل

هكذا من الأصل

Change of direction on the pension front

Sara McConnell on the growing trend for companies to switch to money-purchase schemes

Firms are cutting back on their pension provision for staff in an attempt to reduce their costs and shield themselves from investment risk.

Growing numbers of companies are insisting that new staff join money-purchase pension schemes, where the employee rather than the employer has to shoulder the risk, rather than more generous final-salary schemes.

On top of that, employers who previously paid the whole of the monthly contribution are asking staff to pay a part.

WH Smith, the retailer, is the latest to announce changes to its pension arrangements. From October 1, all staff must join its newly established money-purchase scheme. An estimated 1,000 staff have been taken on since the beginning of October. By April, when they have the right to join the company's pension scheme, thousands more will have joined them.

Unlike existing staff, they will have to contribute to their pension. They can pay up to 5 per cent of salary and WH Smith will match that sum with up to 5 per cent.

Existing staff will continue to belong to the company's final-salary scheme, under which pensions are based on a proportion of that final sum. WH Smith pays all pension contributions up to 10 per cent of salary.

The National Association of Pension Funds (NAPF) gave a warning this week that more companies would follow WH Smith's example, or even stop providing pension schemes, if the Government continued to impose expensive regulatory requirements.

Much stricter rules governing pension schemes are set to be implemented when the Pensions Act comes into force in April 1997. Colin Steward, the NAPF's director of parliamentary and international affairs, said: "It is voluntary to provide an occupational pension scheme, but each extra layer of government legislation adds to the cost."

Last year, fewer than 1 per cent of NAPF members moved from final-salary to money-purchase schemes, but the number is expected to increase.

But what are the differences between money-purchase and final-salary schemes? And should you be concerned if you are offered a money-purchase scheme?

The precise details of your benefits will depend on the wording of your scheme, but here are some general pointers.

ANGUS MEWSE



FINAL-SALARY SCHEME

HOW it works: You and/or your employer make monthly contributions. But these do not directly influence the size of your final pension fund, as in a money-purchase scheme. Instead your pension is a proportion of final salary, up to a two-thirds maximum. Generous schemes pay 1/60th of salary for each year's service and less-generous 1/80th. If the pension fund's investments do not do well enough to pay this, your employer has to make up the difference.

The advantages

- Your employer takes the investment risk, not you. Your pension is guaranteed to be a proportion of the final salary you are receiving at retirement or that you were receiving when you left the company.
- If you die while you are still working, your dependants will get a lump sum based on salary plus typically half the pension you would have been paid based on your final salary when you die. If you have only been in a job a short time, you will still get a payout based on your final salary.
- Your employer should be able to provide a full retirement pension if you are made redundant and retire early.

The disadvantages

- You will be subsidising others in the firm, particularly those who are married or who die in service. Highly paid directors or others have been known to negotiate big rises just before they retire to push up their pension benefits. Final salary schemes benefit long stayers on high salaries most.

MONEY-PURCHASE SCHEME

HOW it works. You and/or your employer make monthly contributions. These are invested and managed, often by an external fund manager. The pension benefits you receive at the other end depend on how much you have put in and how well they have been invested. Your benefits are not defined by your final salary so you cannot predict what your final pension will be worth.

The advantages

- If you are single and have no dependants, you are not cross-subsidising your married colleagues as you are in a final salary scheme. According to Ron Spill, of Legal & General, money-purchase schemes are "essentially fair" in that everyone has their own "pot" of money. In final salary schemes, you are contributing to the cost of death benefits and early retirement for others in the firm.
- If you are unmarried when you retire and have no dependants, you can use all the contributions you have built up to fund your own pension. In final-salary schemes, you will automatically pay for a dependant's pension and will not get any benefit if you do not marry. But money-purchase schemes have few advantages over final salary schemes for employees. They are attractive to employers because they limit costs.

The disadvantages

- You, rather than your employer, take the investment risk. If your contributions are not well invested and skilfully managed, markets crash or there is rampant inflation, you will get a smaller pension. It is your contribution which defines your pension, not your salary. Rodney Buse, group personnel director of WH Smith, concedes that moving to money-purchase schemes "does mean the investment risk does not fall on the company, but on the employee". But this can work both ways, with employees also benefiting from good performance.
- If you die in service, your dependants will get a payout of the contribution pot you have built up to provide a pension. But he or she will only get what is there. If you have not had time to build up a pension, your dependants will not get much.
- You have to use most of your pension fund to buy an annuity. With a money-purchase scheme, you have to buy the annuity and risk getting a bad rate if you retire when rates are low or choose the wrong provider.

WHICH ONE TO CHOOSE?

1 Gartmore American Emerging Growth Fund

1 Gartmore Japan Fund

1 Gartmore British Growth Fund

1 Gartmore European Selected Opportunities Fund

1 Gartmore Global Managed Fund

In each of the world's largest investment regions, you will find a Gartmore unit trust in the top quartile of its sector for performance. Or, if you find it hard to choose between them, consider our Global Managed Fund. It is a first quartile performer too. This all demonstrates our strength and expertise in managing investments, right around the world. For the full story, call now for a free copy of our unit trust guide.

Gartmore

0800 289 336

Internet address: http://www.iii.co.uk/gartmore

Source: Performance data, Micropal. Basis offer to offer, net income reinvested, 5 years to 1.11.95. The price of units and the income from them may go down as well as up and you may not get back the amount you invest. Past performance is not a guide to future performance. Emerging markets are volatile and may suffer from liquidity problems. Changes in rates of exchange between currencies may also cause the value of investments to increase or decrease. Issued by Gartmore Fund Managers Limited, regulated by IMRO and the Personal Investment Authority and a member of the Gartmore marketing group which markets pension schemes, regulated collective investment schemes and investment services.

TO ADVERTISE IN WEEKEND MONEY PLEASE CALL 0171-782 7115

CASHING IN YOUR ENDOWMENT ?

IT'S EASY TO GET MORE

We regularly pay up to 30% MORE* than the surrender value for with profits endowment and whole life policies.

Life Company Offered £8,396
Policy Portfolio Price £10,750

*For policies which are at least 6 years old and have a surrender value greater than £2,000.

Don't lose out - contact Policy Portfolio Plc today.

Regulated by the Personal Investment Authority

POLICY PORTFOLIO

T25118

TEL: 0181 343 4567 Lines Open 24 Hours - 7 Days a Week

Gadd House, Arcadia Avenue, London N3 2JU



ADVICE YOU CAN TRUST

Directly by telephone 24 hours a day

0345 6789 10

Issued by Scottish Widows' Fund and Life Assurance Society, a mutual company. Regulated by the Personal Investment Authority. Information/advice will only be provided on Scottish Widows products.

SCOTTISH WIDOWS

THE TIMES MONEY INFORMATION SERVICE

Giving to charity is made easier

Investment and Tax Publishing Services' latest *Guide to charitable giving and establishing charitable gift trusts* is now available. Priced at £40, the in-depth guide outlines the new charity accounting regulations to take effect from March 1, 1996. Included is the "light touch" regime for charitable gift trusts of less than £10,000, which will no longer normally be required to submit annual reports to the Charity Commission. Available from ITPS, 31 Aylesbury Road, Bedford MK41 9RJ.

■ YorkSHARE, the stockbroking subsidiary of Yorkshire Building Society, is offering commission-free sharedealing for clients looking to trade in the National Grid share handout. More than a million investors are set to receive free National Grid shares if they have holdings in the independent regional electricity companies, and YorkSHARE will allow individuals to sell, or buy more shares, without paying commission. Lifetime membership of YorkSHARE costs £5 and offers customers a free nominee service. Call 0800 736736.

■ Lloyds Bank has produced a free guide to last month's changes to income support for mortgage holders. It compares the old and new rules, showing how much income support is given and when. It also explains when mortgage holders do not qualify for state help — for example, if they have more than £8,000 in savings. Available from branches, or Lloyds Bank Insurance Direct on 0800 834610.

■ Direct Line Financial Services is to offer unsecured personal loans to any comprehensive motor policyholder — no matter with whom they are insured. Loans of between £1,000 and £15,000 are available. APRs range from 13.6 per cent to 17.7 per cent, and the purpose of borrowing must exclude business or investment. Policyholders must prove that they have a comprehensive policy. Call the Direct Line Personal Loan Hotline on 0181-680 9966.

■ TSB has published a free *Guide to Money and Marriage*, in association with Relate, which is designed to help couples avoid money arguments. Write to TSB Guide to Money and Marriage, PO Box 4650, London SE1 3YQ.

LIZANNE ROSE

SAVERS' BEST BUYS

INSTANT ACCESS ACCOUNTS	Account	Notice of term	Deposit	Rate	Interest paid
Britannia BS 01538 392808	Capital Trust	Postal	£2,000	5.60	Yly
Co-operative Bank 0345 252000	Pathfinder	Instant	£5,000	5.90	Mly
Leeds & Holbeck BS 0113 2438292	Albion	Postal	£10,000	6.00	Yly
Brmnghm Midshires BS 0645 720721	First Class	Postal	£25,000	6.20	Yly

FIXED RATES	Account	Notice of term	Deposit	Rate	Interest paid
Sun Banking Corp 01438 744505	Investment Cert	1yr bond	£1,000	6.60	F/OM
Sun Banking Corp 01438 744505	Investment Cert	2yr bond	£1,000	6.80	F/OM
Brmnghm Midshires BS 0645 720721	Quantum Fixed	3yr bond	£5,000	7.25	F/Yly
Brmnghm Midshires BS 0645 720721	Millennium Bond	4yr bond	£5,000	7.75	F/Yly

NOTICE ACCOUNTS AND BONDS	Account	Notice of term	Deposit	Rate	Interest paid
Nottingham BS 0115 9481444	Postmark	7 day p	£2,500	5.90	Yly
Scarborough BS 0800 590578	Scarborough 50	50 day	£1,000	6.60	Yly
Northern Rock BS 0500 505000	Postal 90	90 day p	£10,000	6.80	Yly
Halifax BS 01422 333333	Special Rsrv	1 yr bnd	£10,000	6.90	OM

CREDIT CARDS BEST BUYS

CREDIT CARDS	Card type	Interest per month	APR%	Fee per annum
Robert Fleming/S&P 0800 829024	MasterCard/Visa	0.98%G	12.40%	Nil C
Robert Fleming/S&P 0800 829024	MasterCard/Visa	1.00%	14.60%	£12
Royal Bank of Scotland 0800 161616	MasterCard	1.14%	14.50%	Nil C

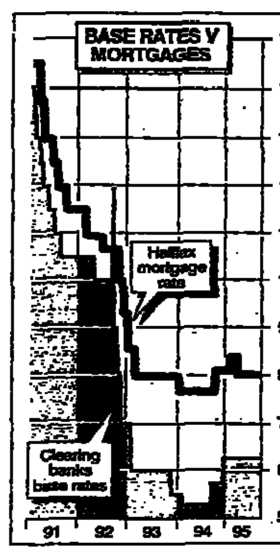
PERSONAL LOANS BEST BUYS

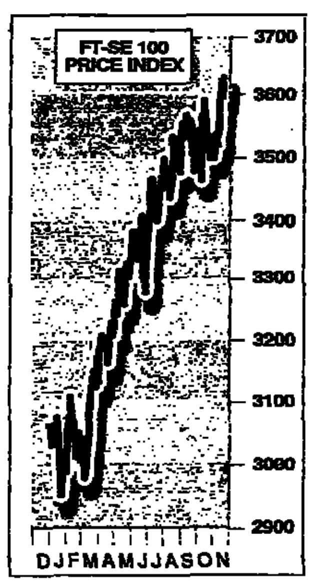
PERSONAL LOANS	APR	Monthly payment on £3,000 for 3yrs with insurance	no insurance
Midland 0800 180180	15.40%	£116.54	£103.14
N&P BS 0800 808080	15.50%	£118.22	£103.29
Clydesdale Bank 0800 240024	16.20%	£113.94	£103.33

Nb. A - Feeder account required. In the interest paid columns, C = no interest free period D = annual fee rebated £1.5K+ charged per annum E = Annual fee waived for 1st year for new accounts F = fixed rate (all other rates are variable): OM denotes interest paid on maturity

* RATES SHOWN ARE GROSS AND SUBJECT TO CHANGE WITHOUT NOTICE PLEASE CHECK RATES BEFORE INVESTING

Source: MoneyFacts, the Monthly Guide to Investment & Mortgage Rates (01692 500 677)





NATIONAL SAVINGS

	Gross rate	At tax rates 25%	40%	Min/maximum investmnt £	Notice	Contact
Ordinary A/c[1]	2.00	1.50	1.20	10-10,000		01416494555
Investment A/c* ▪	5.25	3.94	3.15	20-499	1mth	01416494555
Income Bond* ▪	6.50	4.88	3.90	2,000-24,999	3mth	01253766151
First Opt Bond ▪	6.40	4.80	3.84	1,000-250,000		01416362558
42nd Issue Cert† ▪	5.85			100-10,000	8day	01913864900
Children's Bond†	7.85			25-1,000	1mth	01416362635
Gen Ext Rate	3.51					
Capital Bond ▪	7.75	5.81	4.65	100-250,000	8day	01416362603
8th Index Linked† ▪	3.00			100-10,000	8day	01913864900
Pensnrs Bond S2 ▪	7.50	5.63	4.50	500-20,000 ▪	60day	01253766151

[1] *first £70 (£140 jt) of int tax free. Inst accs for up to £100 ‡ Additional hldgs up to £20,000 for reinvested proceeds †Tax free *Rates gross and vble ‡Guaranteed when held for 5 years ◦0 3% net bonus for £20,000+ ▪£40,000 jt in addition to S1 holdings ▪Taxable but cred in full.*

PENSION ANNUITIES

All figures are the gross annual annuity (£100,000 purchase), guaranteed 5 years, paid monthly in advance

SINGLE LIFE (level ann)	Male: Age 60	Age 65	Age 70
Prudential ....Level	£10,377	£11,391	£12,758
Canada Life ....Level	£10,130	£11,297	£12,878
Stndrd Life ....Level	£10,136	£11,204	£12,584
Equit Life ....Level	£10,277	£11,187	£12,381
Royal Life ....Level	£10,047	£11,183	£12,723

SINGLE LIFE	Female: Age 60	Age 65	Age 70
Prudential ....Level	£9,625	£10,355	£11,428
Royal Life ....Level	£9,313	£10,149	£11,380
Canada Life ....Level	£9,303	£10,141	£11,369
Equit Life ....Level	£9,350	£10,027	£10,975
Norwich Un ....Level	£9,277	£10,025	£11,129

JOINT LIFE, 2/3 WIDOWS (level annuity)	Male: Age 60 Female: Age 55	Age 65 Age 60	Age 70 Age 65
Prudential ....Level	£9,237	£9,803	£10,599
Equitble Life..........Level	£9,046	£9,563	£10,276
Generali ....Level	£8,929	£9,547	£10,401
Canada Life ....Level	£8,890	£9,547	£10,478
Royal Life ....Level	£8,855	£9,496	£10,413

Source: Annuity Direct (0171 588 9393)

Compiled by: Lizanne Rose

GUARANTEED INCOME BONDS

ANNUAL INCOME
Rates as at November 22, 1995

	Investment (£)	Company	Standard Rate (%)
1 Year			
	5,000	AIG Life	5.10
	10,000	AIG Life	5.15
	20,000	AIG Life	5.20
	50,000	AIG Life	5.25
2 Years			
	5,000	AIG Life	5.28
	10,000	AIG Life	5.43
	20,000	AIG Life	5.48
	50,000	AIG Life	5.53
3 Years			
	1,000	Premium Life	5.30
	5,000	Swiss Life	6.00
	50,000	Swiss Life	6.20
4 Years			
	1,000	Premium Life	5.80
5 Years			
	1,000	Premium Life	6.00
	5,000	Swiss Life	6.50
	50,000	Swiss Life	6.70

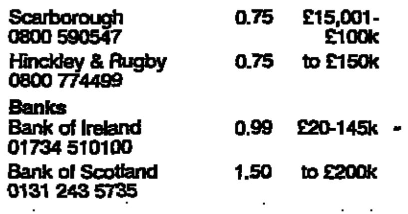
Source: Chamberlain de Broë 0171-434 4222. Net rates. Income and capital guaranteed. Early surrender. Terms vary. Monthly income may be available.

PIBS

FIXED RATE	Gross coupon	Buying price	% Gross yield	Issue price	Minimum purchase amount
Birmingham Midshires	9.375%	98.04	9.553	100.17	1,000
Bradford & Bingley	11.625%	120.30	9.647	100.13	10,000
Bradford & Bingley	13.000%	134.06	9.678	100.20	10,000
Bristol & West	13.375%	136.93	9.752	100.34	1,000
Britannia	13.000%	132.58	9.786	100.42	1,000
Coventry	12.125%	123.80	9.772	100.75	1,000
First National	11.750%	114.55	10.252	100.25	10,000
Halifax	8.750%	92.29	9.480	100.62	50,000
Halifax	12.000%	125.30	9.387	100.28	50,000
Halifax	13.625%	143.06	9.504	100.00	50,000
Leeds & Holbeck	13.375%	136.46	9.779	100.23	1,000
Newcastle	10.750%	112.25	9.571	100.32	1,000
Newcastle	12.625%	131.68	9.571	100.45	1,000
Northern Rock	12.625%	133.61	9.428	100.14	1,000
Skipton	12.875%	133.31	9.636	100.48	1,000

FLOATING RATE	Gross coupon	Buying price	Issue price	Minimum purchase
Cheshire (28/03-28/09)	9.24766%	103.63	100.00	1,000
First National	9.30000%	100.75	100.00	1,000

PIBS = Permanent interest-bearing shares
Source. ABN AMRO Hoare Govett — 0171 601 0101



LARGER LENDERS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Bristol & West 0800 100117	0.95	£15k+	90	Fixed to 30.11.96
Northern Rock 0800 591 500	1.99	to £100k	90	6.00% discount to 1.2.97
Yorkshire 0800 378836	1.85	neg	95	6% disc 1 year, 2% disc 18 mths
Banks				
Midland 0800 494999	2.79	£100k+	80	4.86% discount for 1 year
National Westminst 0121 234 2000	2.79	£15k+	75	5.20% discount for 12 months

LARGER LOANS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Bristol & West 0800 100117	0.95	£15k+	90	Fixed to 30.11.96
Scarborough 0800 590547	0.75	£15,001-£100k	95	7.24% disc 6mth 2% 6mth,0.5% 1y
Hinckley & Rugby 0800 774499	0.75	to £150k	70	Fixed to 1.12.96
Banks				
Bank of Ireland 01734 510100	0.99	£20-145k	95	7.51%dsc-6 mth 3% dsc-6 mth
Bank of Scotland 0131 243 5735	1.50	to £200k	95	6.49% discount for 6 months

FIRST-TIME BUYERS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Brad & Bingley 0800 252 993	1.89	no min/max	95	fixed to 1.10.96
Bristol & West 0800 100117	3.00	£15k+	95	4.74% discount for 12 months
Skipton 0800 446776	1.84	£25-150k	95	6% disc 5 mnths 1.75% disc 1 year
Banks				
Midland Bank 0800 494999	3.29	£30k+	95	4.36% discount for 1 year
Royal Bnk Scot 0131 523 4442	4.74	£15-150k	95	3.25% to 1.10.96

Larger lenders, larger loans and first-time buyers tables supplied by Blay's Guides Ltd. Further information: Blay's Guides, 01753 880482.

GUARANTEED 10% P.A. GROSS, FIXED FOR ONE YEAR AND STOCK MARKET GROWTH
For details of this bond, from a top ten building society, which gives you the best of both worlds:
CALL NOW ON FREEPHONE 0800 526 091
The FIA does not regulate building society investments
CHASE DE VERE INVESTMENTS PLC
REGULATED BY THE PERSONAL INVESTMENT AUTHORITY

UNIT-LINKED INSURANCE INVESTMENTS

	Bid	Offer	Wkly +/-	Yld %
AEGON LIFE ASSURANCE Aegon House, Lanark Square, London E14 9XS 0171 538 8800				
Balanced	517.00	536.00	+0.10	...
UK Equity	645.50	683.10	+0.50	...
Property	509.80	539.50	+0.70	...
Fixed Interest	349.10	364.50	+1.30	...
Money	259.80	275.00	+0.20	...
International	427.60	452.50	-1.90	...
ABBEY LIFE Holdenhurst Road, Bournemouth BH8 8AL 01202 292373				
Property Fd Inc	248.40	261.50	...	0
-do- Acc	489.10	514.90	-0.10	...
Equity Fd Inc	190.10	200.20	+0.30	...
-do- Acc	260.90	274.60	+0.30	...
Selective Fd	518.80	546.20	+0.90	...
Money Fd	393.30	414.10	-0.30	...
Prop Fd Ser 4	374.30	394.70	-0.10	...
Equity Ser 4	243.80	256.70	+0.40	...
Man Ser 4	709.30	746.60	+0.20	...
Conv Ser 4	340.70	358.70	+0.30	...
Money Ser 4	340.30	358.30	+0.30	...
Fixed Int Ser 4	370.50	390.00	-1.10	...
American Ser 4	557.80	587.20	-8.00	...
High Inc Ser 4	748.60	788.00	-3.20	...
Indexed Inv Ser 4	224.00	235.90	+0.60	...
Japan Ser 4	343.30	361.40	+3.80	...
ALBANY LIFE 3 Darkes Lane, Potters Bar EN6 1AJ 01707 42311				
Equity Fd Acc	1709.70	1799.70	-1.90	...
European Fd Acc	400.10	421.10	-2.30	...
Fixed Int Acc	546.00	574.70	+3.00	...
Gtd Money Acc	346.50	364.70	+0.30	...
Intl Managed Acc	643.80	677.60	-5.00	...
Int Fxd Int Acc	353.70	372.30	-0.70	...
Japan Fund	248.60	261.70	-0.20	...
N American Acc	365.30	384.50	-1.00	...
Prop Fd Acc	454.20	478.10	-0.20	...
Multiple Inv Acc	1109.90	1168.30	+0.10	...
ALLIED DUNBAR ASSURANCE Swindon SN1 1EL 01793 514514				
Fxd Int Dep Acc	387.50	407.90	+0.40	...
Equity Acc	1547.80	1629.30	+6.20	...
Property Acc	604.80	636.70	...	...
Far East Acc	308.00	324.30	+4.70	...
Managed Capital	572.50	602.70	-1.90	...
-do- Acc	1189.10	1251.70	-4.20	...
Overseas Acc	1037.30	1091.90	-2.00	...
Gilt Edged Acc	523.60	551.20	-2.30	...
Amer Equity Acc	938.10	987.50	+9.90	...
Amer Man Acc	393.50	414.30	+3.60	...
Amer Prop Acc	119.40	125.70	-0.30	...
Distribution Bonds	24.70	26.10	+0.10	...
AXA EQUITY & LAW LIFE ASSURANCE Amersham Road, High Wycombe, Bucks 01494 463463				
Reserve Ser 6	169.50	178.40	+0.30	...
Balcd Ser 6	779.60	820.60	-2.10	...
Opportunity Ser 6	177.90	187.10	-0.40	...
Distribution Ser 6	103.30	108.70	+0.30	6.57
UK Equities Ser 6	1098.10	1155.80	-1.10	...
Higher Inc Ser 6	1159.20	1220.20	-0.10	...
North Amer Ser 6	535.40	563.50	-9.80	...
Far East Ser 6	560.90	590.40	+5.10	...
Europe Ser 6	419.40	441.40	-3.30	...
Intnl Ser 6	613.80	646.10	-2.20	...
Property Ser 6	567.70	597.50	...	...
Fixed Int Ser 6	473.90	498.80	+1.40	...
Ind-Lnkd Sec Sb	191.60	201.60	-0.40	...
Gteed Dep Ser 6	309.20	325.40	-0.30	...
BARCLAYS LIFE 252 Romford Road, London E7 9JB 0181 534 5544				
Equity Acc	942.70	992.40	-0.70	...
-do- Initial	600.70	634.80	-0.50	...
Gilt Edged Acc	415.80	437.70	-2.50	...
-do- Initial	268.20	282.40	-1.50	...
International Acc	428.50	451.10	+1.20	...
-do- Initial	274.80	289.30	+0.80	...
Managed Acc	573.30	603.50	+0.60	...
-do- Initial	368.80	388.30	+0.40	...
Money Acc	302.10	318.10	+0.40	...
Property Acc	306.10	322.30	+0.50	...
-do- Initial	195.60	205.90	-0.20	...
America Acc	334.00	351.60	+1.60	...
Australia Acc	227.10	239.10	+2.90	...
Financial Acc	412.10	433.80	+3.80	...
500 Accum	478.20	503.40	-0.30	...
Japan Genl Acc	302.80	318.80	-1.70	...
Income Acc	571.20	601.30	-2.10	...
Leisure Acc	281.10	295.90	+1.40	...
Special Sits Acc	272.90	287.30	+0.60	...
Univ Tech Acc	176.10	185.40	-1.10	...
BLACK HORSE LIFE Mountbatten House, Chatham, Kent ME4 4JF 01634 834000				
The Managed Fd	875.24	875.23	+1.24	...
Income Fund	829.53	873.18	-2.27	...
Extra Income	755.97	795.76	-1.69	...
Worldwide Gth	517.05	544.27	+4.42	...
Balanced Fund	729.04	767.42	-2.73	...
Smllr Cos Recov	861.50	910	-0.29	...
N Amer & Genrl	410.52	432.13	+3.36	...
Pacific Basin	409.31	430.86	+8.67	...
German Growth	246.96	259.96	-1.46	...
Japan Growth	186.08	196.51	+2.17	...
The UK Gth Fd	233.58	245.88	-0.95	...
Contl Euro Gth	149.21	157.07	+0.71	...
Property Fund	412.12	433.82	-0.60	...
Fixed Interest	338.70	356.53	+2.38	...
Cash Fund	294.07	309.55	+0.27	...
Managed Inv	527.14	554.88	+0.63	...
Nth Amer Recov	276.62	291.18	-1.10	...
Abtrust Fund				
Managed Grth	517.64	544.89	+1.65	...
BRITANNIA LIFE ASSURANCE PO Box 37, Greenock, Renfrewshire 01475 888000				
Measured Perf	171.30	181.20	-0.50	...
Performance Plus	178.40	198.70	-1.20	...
With Profit Perf	178.40	188.70	-0.10	...

	Bid	Offer	Wkly +/-	Yld %
UK Opportunity	202.90	214.70	+0.40	...
Euro Opportunity	235.60	249.30	-3.30	...
North Amer Opp	181.70	192.20	-1.60	...
Far East Opp	187.40	198.30	+4.20	...
Gwth Prop Ser 1	156.90	167.30	...	...
Gth Prop Ser 2	193.50	204.70	+0.30	...
Fixed Int	209.40	221.50	+0.50	...
Cash	163.10	172.50	+0.10	6.74
Overseas	205.90	217.40	-1.40	...
Formerly LAS				
Managed Fund	361.80	380.90	-2.30	...
UK Equity	641.30	675.10	-1.20	...
Property	255.20	268.70	-0.10	...
Money Market	261.20	275.00	+0.20	...
Fixed Interest	312.20	328.70	+0.40	...
Japan	347.60	365.90	+2.60	...
North America	169.70	178.70	-1.30	...
International	326.90	344.20	-2.80	...
European	309.40	325.70	-2.30	...
Far East	135	142.20	+3.00	...
CANADA LIFE 26 High Street, Potters Bar, Herts EN6 5BA 01707 51122				
Equity Growth ‡	277.80	...	...	...
Managed	358.10	377.00	+0.60	...
Property	239.80	252.50	+0.30	...
Gilt & Fxd Int	257.60	271.20	+0.70	...
Equity	408.40	429.90	...	...
Cash	223.40	235.20	+0.10	...
CLife Euro Mgd	416.70	438.70	-1.90	...
CLife Intl Fd	374.00	393.70	-0.50	...
Managed Fund	781.40	822.50	+3.80	...
Property Fund	551.10	580.10	-1.30	...
Equity Fund	1032.30	1086.60	+11.00	...
Gilt Edged Fd	658.50	693.20	-1.10	...
Deposit Fund	342.60	360.60	+0.50	...
Investment Fd	442.90	466.00	+7.50	...
International	582.20	612.80	-0.80	...
CITY OF WESTMINSTER ASSURANCE Sentry House, 500 Avebury Blvd, Milton Keynes MK9 2NU. 01908 606101				
Property Fund	162.10	170.70	...	...
Managed Fund	687.80	724.00	-0.80	...
Equity Fund	401.40	422.60	-2.00	...
CLERICAL MEDICAL/FIDELITY INVESTMENTS Narrow Plain, Bristol BS2 0JH. 0117 9290566				
Assurance Funds				
Sapphire Mixed	310.90	327.30	+1.00	...
Ruby	184.80	194.60	+0.70	...
Emerald	153.50	161.60	+0.40	...
Equity	359.60	378.60	+1.40	...
Property	231.00	243.20	-0.30	...
Gilt & Fixed Int	218.80	230.40	+0.90	...
Indexed Secs	178.60	188.10	+0.40	...
Cash	195.00	205.30	+0.20	...
Nth American	263.90	277.70	-0.10	...
Far East	324.50	341.60	+2.70	...
International	252.70	266.10	+0.40	...
Special Sits	376.80	396.70	+0.70	...
Intl Income	317.70	334.50	-0.30	...
American Inc	220.00	231.60	+0.30	...
European	356.10	374.90	-0.50	...
Japanese	131.50	138.50	-0.30	...
SE Asia	368.00	387.40	+5.10	...
With Profits Reg	175.70	184.30	+0.20	...
-do- Spec	175.00	184.30	+0.20	...
Flexible Retirement Plans Funds				
Mixed	358.60	377.50	+1.70	...
Equity	438.00	461.10	-3.00	...
Property	211.70	222.90	...	...
Gilt & Fixed Int	277.60	292.30	+1.60	...
Index Linked	189.10	199.10	+0.60	...
Cash	264.00	277.90	+0.40	...
Nth American	330.60	348.00	-1.00	...
Far East Acc	305.30	321.40	+1.70	...
International Acc	323.00	340.10	+1.80	...
Special Sits	563.00	592.70	-1.90	...
European Flex	506.00	532.70	-1.10	...
COLONIAL MUTUAL GROUP Colonial Mutual House, Chatham Maritime, Kent ME4 4YY. 01634 890 000				
(Unitsl. Key I	223.51	...	...	...
-do- Pacemaker I	331.33	...	...	...
-do- Cash	210.41	221.48	+0.14	...
-do- Equity	587.93	618.87	+1.64	...
-do- Fxd Int	385.26	405.54	+2.01	...
-do- Managed	422.28	444.51	+1.63	...
-do- Property	282.93	297.82	+1.02	...
(Pens). Cash Cap	211.52	222.66	+0.10	...
-do- Cash Inv	320.36	337.23	+0.38	...
-do- Equity Cap	615.39	616.20	-6.60	...
-do- Equity Inv	623.31	624.54	-8.35	...
-do- Fixed Cap	417.32	439.29	+1.93	...
-do- Fixed Inv	632.05	665.33	+3.38	...
-do- Index Cap	208.95	219.95	+0.49	...
-do- Index Inv	316.46	333.13	+0.97	...
-do- Mngd Cap	617.31	649.81	+2.05	...
-do- Mngd Inv	934.95	984.17	+3.77	...
COMMERCIAL UNION St Helen's, 1 Undershaft, EC3 0171 283 7500				
Var Ann Acc (5) ‡	796.70	...	+12.56	...
Var Ann (5) ‡	100.63	...	+1.58	...
Prime Managed	440.80	464.10	-1.40	...
Prime UK Equity	549.10	578.00	-2.00	...
Prime Intl Equity	316.90	333.60	+0.30	...
Prime Property	253.10	266.50	+0.20	...
Prime Fxd Int	250.30	263.90	+2.30	...
Prime Index-Lnk	180.40	189.90	+0.60	...
Prime Cash	214.10	225.40	+0.10	...
CONFEDERATION LIFE Lytton Way, Stevenage, Herts SG1 2NN 01438 744840				
Managed Fund	1196.50	1259.40	+12.30	...
Equity Fund	1745.20	1837.00	+21.60	...
CROWN FINANCIAL Crown House, Woking GU21 1XW 01483 715033				
Life Mangd Acc	642.10	675.80	+0.40	...
Life Fxd Int Acc	398.70	419.60	+0.20	...
Life Equity Acc	918.60	966.90	+0.50	...
Life Money Acc	311.30	327.60	+0.20	...

	Bid	Offer	Wkly +/-	Yld %
Life Int Tst Acc	840.50	884.70	+0.40	...
Life Intl Acc	519.40	546.70	+3.80	...
Life High Inc Acc	866.50	912.10	+0.40	...
Life Property Acc	247.00	260.00	+1.80	...
Crown Brit Inv A	1416.60	...	...	...
Brewin Equity	784.90	826.20	+3.80	...
EAGLE STAR LIFE ASSURANCE Bath Road, Cheltenham, Gloucester GL53 7LQ. 01242 221311				
Secure Fund	182.30	192.00	+0.10	...
Managed Fund	259.80	273.50	...	...
-do- Series 2	172.10	181.20	+0.10	...
Adventurous Fd	212.70	223.90	-0.30	...
-do- Series 2	164.60	173.30	-0.20	...
Equity Mngd Fd	258.70	272.40	-0.20	...
-do- Series 2	173.40	182.60	-0.10	...
UK Pref Fxd Int	154.30	162.50	+1.10	...
Uk Equity Fund	183.80	193.50	-0.40	...
Property Fund	121.60	128.00	...	...
Envrnmntl Opps	177.10	186.50	-0.70	...
Euro Fund	202.80	213.50	-1.90	...
North Amer Fd	224.20	236.10	-1.10	...
Oriental Ops	225.20	237.10	+2.70	...
Japanese Fund	115.90	122.10	+0.80	...
BU & West Life	129.80	136.70	+0.20	...
Bd & West Pen	149.30	157.20	+0.20	...
EAGLE STAR/MIDLAND 60 St Mary Axe, London EC3. 0171 929 1111				
Eagle/Mid Uts	299.90	310.70	-0.60	2.95
FRIENDS' PROVIDENT Castle Street, Salisbury, Wilts SP1 3SH 01722 413366				
Managed	331.80	349.30	+0.50	...
UK Equity	446.80	470.40	+0.30	...
Stewardship	388.10	408.60	+1.20	...
Overseas Equity	304.80	320.90	+0.80	...
North American	169.60	178.60	-0.10	...
Pacific Basin	164.90	173.60	+2.30	...
European	252.40	265.70	-1.00	...
Property	191.00	201.10	+0.20	...
Fixed Interest	255.00	268.50	+2.00	...
Index Linked	178.30	187.70	+0.50	...
Cash	208.30	219.30	+0.20	...
FP Life Assurance ex NM				
Fixed Interest	578.70	609.10	+1.70	...
Managed	744.90	784.10	+0.90	...
Deposit	354.00	372.60	+0.30	...
Property	484.50	510.00	+0.70	...
American	477.30	502.40	-0.60	...
Australian	550.90	579.80	-6.00	...
European	611.50	643.60	-2.20	...
Income Acc	809.00	851.50	-3.30	...
-do- Dist	473.00	498.00	-2.30	4.57
International	330.00	347.30	+0.60	...
Japan Smaller	443.10	466.40	-3.10	...
Singapore & Mal	376.50	396.30	+6.80	...
Smaller Cos	441.00	464.20	+4.90	...
Tokyo Fund	621.70	654.40	+0.90	...
UK Equity	632.40	665.60	-0.60	...
CCM Vangd Mg	819.20	862.30	+0.50	...
GT UNIT MANAGERS LTD Alban Gate, 14th Flr, 125 London Wall, Lond EC2Y 5AS. 0171 710 4567				
GT Plan Far East	313.00	329.50	+1.50	...
GT Plan Wwide	504.10	530.70	-6.00	...
GAN LIFE & PENSIONS Gan House, Harlow, Essex CM20 2EW. 01279 626262				
Portfolio Acc	736.80	776.90	-1.20	...
-do- Inv A	736.70	775.60	-1.20	...
UK Equity	446.90	470.50	-1.50	...
Gilt Plus	215.70	227.20	+1.10	...
Managed	329.60	347.10	-0.30	...
GENERAL ACCIDENT 2 Rougier St, York YO1 1HR. 01904 628982				
Managed	227.80	239.70	+1.10	...
Unitised Profit	146.20	153.90	+0.20	...
UK Equity	319.10	335.80	-1.50	...
Fixed Int	207.90	218.80	+0.90	...
Index-Linked	175.10	184.20	+0.50	...
Cash Deposit	180.40	189.80	+0.20	...
Property	183.40	192.90	+0.20	...
International	182.40	191.90	+1.50	...
American	188.00	197.80	-0.40	...
Japan	235.00	247.30	+0.70	...
Japan Smllr Cos	240.70	253.20	+0.70	...
European	197.60	208.10	-0.40	...
Pacific Fund	283.00	297.80	+5.50	...
Conv Life	139.10	146.30	+1.10	...
GUARDIAN ROYAL EXCHANGE Royal Exchange London EC3. 0171 283 7101				
Ass Prop Bds	840.30	875.30	...	...
Managed Initial	498.60	524.80	+0.20	...
-do- Acc	726.70	764.90	+0.60	...
Equity Initial	766.30	806.60	-1.90	...
-do- Acc	1116.80	1175.60	-2.30	...
Fixed Int Initial	466.20	490.80	+2.50	...
-do- Acc	679.50	715.30	+3.90	...
Intl Initial	480.90	506.20	+0.80	...
-do- Acc	700.90	737.80	+1.50	...
Nth Amer Initial	215.00	226.30	-1.50	...
-do- Acc	285.10	300.20	-1.80	...
Pacific Initial	231.70	243.90	+2.50	...
-do- Acc	304.30	320.50	+3.90	...
Property Initial	180.50	190.00	...	...
-do- Acc	262.70	276.50	...	...
Index-Lnkd Initl	167.10	176.00	+0.70	...
-do- Acc	221.70	233.40	+1.00	...
Deposit Initial	203.90	211.50	+0.10	...
-do- Acc	292.80	308.20	+0.20	...
Euro Initial	114.00	119.90	-1.80	...
-do- Acc	139.70	147.00	-1.90	...
HALIFAX LIFE LTD PO Box 285, York YO1 1YB 01904 611110				
Life Funds				
Foundation	27.26	28.69	+0.06	...
Balanced	27.61	29.13	+0.07	...
Opportunity	28.18	29.66	+0.16	...
Deposit	24.49	25.78	+0.02	...
Pension Funds				
Foundation	37.58	39.54	+0.10	...
Balanced	28.03	29.50	+0.14	...

	Bid	Offer	Wkly +/-	Yld %
Opportunity	28.79	30.30	+0.19	...
Deposit	24.79	26.09	+0.02	...
HAMBRO ASSURED Harbour House, Portway, Preston, Lancs PR2 2PR. 01772 840000				
Managed	182.10	191.60	+0.30	...
-do- Pens	227.40	239.30	+0.70	...
UK Equity	190.70	200.70	+0.40	...
-do- Pens	222.70	234.40	+0.60	...
International	157.50	165.70	+1.80	...
-do- Pens	172.50	181.50	+2.50	...
Deposit	144.30	151.80	+0.10	...
-do- Pens	172.90	181.90	+0.20	...
HENDERSON ADMINISTRATION 3 Finsbury Avenue, London EC2M 2PA 0171 638 5757				
UK Equity Fd	378.30	402.50	-2.00	...
North America	409.00	435.20	...	...
Far East Fund	570.20	606.80	+5.60	...
Global Managed	496.30	528.00	+1.40	...
Deposit Fund	237.40	249.90	...	...
Prime Residential	139.30	146.70	-0.30	...
European Fund	287.40	305.80	+0.60	...
Fixed Interest	64.90	69.00	+1.20	...
HILL SAMUEL LIFE NLA Tower, Addiscombe Road, Croydon 0181 686 4355				
Security Fund	584.40	618.50	+2.00	...
British Fund	597.90	632.70	+1.40	...
International	587.90	622.20	+0.60	...
Dollar Fund	462.40	489.40	-0.60	...
Capital Fund	532.60	563.60	+1.80	...
Income Fund	763.70	808.20	-0.60	...
Property Series A	467.30	494.50	...	4.50
Property Units	772.50	811.20	...	...
Financial Fund	682.50	722.30	+5.50	...
Managed Ser A	592.80	627.40	+2.00	...
Managed Units	1064.80	1120.90	+3.40	...
High Yield Fund	697.80	738.50	-0.90	...
Money Series A	299.90	317.40	+0.30	...
Money Units	398.90	419.90	+0.40	...
Equity Fund	678.70	718.30	+2.30	...
Fixed Interest	393.20	416.10	+2.70	...
Indexed Secs	198.00	209.60	+0.60	...
European Fund	808.10	855.20	-0.60	...
Natural Res	306.80	324.70	+2.10	...
Far East Fund	648.10	685.90	+1.70	...
Smaller Cos	542.20	573.80	+0.10	...
Special Sits	524.50	555.10	-9.60	...
Man Currency	276.20	292.30	-0.30	...
Japanese Tech	305.00	322.80	-1.90	...
US Smaller Cos	329.90	349.20	-5.30	...
Formerly Target Life Assurance Co Ltd				
Deposit	258.00	271.70	+0.30	...
Financial Ser 1	55.10	59.00	+0.60	...
Fixed Interest	354.30	373.00	+1.60	...
Gold	84.20	88.80	+1.40	...
Managed	659.60	694.40	+0.90	...
Mngd Growth	209.30	220.40	+0.90	...
Mngd Opp	220.50	232.20	+0.60	...
Property	329.40	346.70	...	...
Residential Prop	104.00	109.60	...	...
TSB American	238.40	251.10	-0.20	...
TSB Brit Gwth	971.40	1022.70	+2.70	...
TSB European	291.70	307.20	-0.60	...
TSB Income	417.30	439.30	-1.00	...
TSB Intl	452.40	476.30	+0.30	...
TSB Intl Inc	314.80	331.50	-0.20	...
TSB Pacific	398.90	420.00	+4.90	...
TSB Prem Inc	272.50	284.80	+1.80	...
IRISH LIFE ASSURANCE Irish Life Centre, Victoria Street, St Albans, Herts AL1 5TF. 01727 48181				
Global Managed	624.90	657.80	-0.90	...
Global Property	310.00	326.30	...	...
Global Fixed Int	550.50	579.50	+2.00	...
Global Equity	676.10	711.70	-1.10	...
Global Cash	222.10	233.80	+0.30	...
LAURENTIAN LIFE Barnwood, Gloucester GL4 7RZ 01452 371371				
Property	500.60	526.90	+0.40	...
Managed	453.30	477.10	+2.10	...
American	481.80	507.10	-1.30	...
UK Equity Fd	501.20	527.50	+3.20	...
Japan	205.60	216.40	+0.60	...
Index-Lkd	195.30	205.50	+0.50	...
High Yield	937.50	986.80	+1.20	...
Money	418.60	440.60	+0.30	...
International	419.00	441.00	+1.20	...
Henderson Active	219.80	231.30	+1.80	...
Perpetual Active	352.30	370.80	+1.20	...
Growth Acc	708.60	745.80	+2.80	...
Gilt Edged	461.80	485.80	-2.30	...
European	167.90	176.70	-1.00	...
Far East	204.10	214.80	-1.90	...
LEGAL & GENERAL UNIT ASSURANCE 2 Montefiore Road, Hove, Sussex BN3 1SE 01273 824000				
B Soc Lnkd Init	134.80	141.90	...	...
-do- Acc	142.20	232.40	+0.10	...
Brit Opps Inc	158.80	167.20	+0.40	...
-do- Acc	202.60	213.30	+0.50	...
Cash Initial	169.20	178.20	+0.30	...
-do- Acc	299.30	315.10	+0.30	...
Equity Initial	718.40	756.30	+3.10	...
-do- Acc	1271.10	1338.00	+5.20	...
Fixed Initial	360.50	379.50	+0.90	...
-do- Acc	637.80	671.40	+1.60	...
Index-Lnkd Gilt	138.30	145.60	+0.50	...
-do- Acc	208.90	219.80	+0.80	...
Intl Initial	331.40	348.90	+1.90	...
-do- Acc	577.40	607.80	+3.30	...
Managed Initial	504.60	531.20	+2.30	...
-do- Acc	892.80	939.80	+4.00	...
Property Initial	218.50	230.00	+0.20	...
-do- Acc	386.70	407.10	+0.50	...
LINCOLN NATIONAL 1 Olympic Way, Wembley, Middx HA9 0NB 0181 902 8876				
Equity Units ‡	£139.34	...	+4.61	...
Property Units ‡	£26.81	...	+0.96	...

	Bid	Offer	Wkly +/-	Yld %
Bal Bd Exec Unit	70.60	74.31	-0.43	...
2nd Equity Acc	684.20	720.20	-6.70	...
2nd High Inc Ac	656.70	691.20	-3.60	...
2nd Property Acc	245.00	257.90	-0.60	...
2nd Mngd 2 Acc	188.80	198.70	-0.80	...
2nd Mngd 3 Acc	493.30	519.30	-3.00	...
2nd Mngd 4 Acc	243.60	256.50	-1.30	...
2nd Deposit Acc	294.70	310.20	+0.10	...
2nd Gilt Acc	325.60	342.70	-2.30	...
2nd Amer Acc	819.70	862.90	-16.10	...
2nd Intl Mny Acc	275.80	290.30	-0.10	...
2nd Index Acc	217.50	229.00	+0.10	...
2nd Far East Acc	436.50	459.50	-0.80	...
2nd Global Acc	185.20	195.00	-0.70	...
2nd Euro Acc	172.60	181.70	-1.40	...
2nd Japan Acc	185.30	195.00	-1.00	...
2nd Int Cr Bd Acc	172.80	181.90	-0.80	...
2nd Cap Gth Acc	137.00	144.30	-0.70	...
LONDON LIFE 100 Temple Street, Bristol, BS1 6EA 0117 9279179				
Equity ‡	970.20	...	+2.20	...
Fixed Interest ‡	457.50	...	+2.40	...
Property ‡	429.70	...	-0.40	...
Deposit ‡	304.60	...	+0.30	...
Mixed ‡	641.40	...	+1.40	...
Indexed Stock ‡	226.70	...	+0.50	...
International ‡	312.80	...	+0.60	...
Equity A ‡	224.80	...	+0.50	...
Fixed Int A ‡	202.80	...	+1.10	...
Property A ‡	188.70	...	+0.20	...
Deposit A ‡	178.80	...	+0.10	...
Mixed A ‡	210.60	...	+0.50	...
Index Stock A ‡	177.30	...	+0.40	...
International A ‡	195.20	...	+0.40	...
Equity P ‡	802.00	...	+3.10	...
Fixed Int P ‡	609.70	...	+1.40	...
Property P ‡	333.40	...	+0.40	...
Deposit P ‡	362.50	...	+0.60	...
Mixed P ‡	588.30	...	+1.20	...
Index Stock P ‡	260.10	...	+0.60	...
International P ‡	364.00	...	-0.40	...
LONDON & MANCHESTER ASSURANCE Winslade Park, Exeter EX5 1DS. 01392 283456				
Inv Trust Cap ‡	593.80	...	+1.60	...
-do- Acc ‡	1037.90	...	+3.60	...
Property Cap ‡	145.10	...	+0.10	...
-do- Acc ‡	243.30	...	+0.40	...
Fxd Interest Cap ‡	200.50	...	+0.50	...
-do- Acc ‡	338.40	...	+1.30	...
Equity Cap ‡	342.50	...	-0.40	...
-do- Acc ‡	586.40	...	-0.20	...
Internatl Cap ‡	236.40	...	+0.90	...
-do- Acc ‡	400.70	...	+1.80	...
Gtd Deposit Cap ‡	163.30	...	-0.10	...
-do- Acc ‡	272.70	...	+0.10	7.20
Flexible Cap ‡	359.70	...	+0.20	...
-do- Acc ‡	614.10	...	+0.80	...
Moneymaker Fd ‡	475.40	...	+0.70	...
Capital Growth ‡	1906.10	...	+1.10	...
M & G Victoria Road, Chelmsford, Essex CM1 1FB 01245 266266				
Amer Bond Acc	486.90	511.30	+2.80	...
Amer Rec Bond	533.90	560.70	+0.10	...
Am Smlr Cos Bd	255.10	268.00	-2.40	...
Australasia Bd	233.50	245.30	+2.30	...
Commodity Bond	342.20	359.40	+11.80	...
Deposit Bond Acc	374.80	393.70	+0.30	...
Equity Bond Acc	1641.80	1724.00	-7.50	...
European Bd Acc	415.40	436.30	+1.70	...
Extra Yld Bd Acc	811.10	851.80	-2.20	...
Far East Bd Acc	304.40	319.70	+2.20	...
Gilt Bond Acc	472.90	496.70	+3.50	...
Gold Bond Acc	156.80	164.80	-2.70	...
High Yield Bond	360.30	378.40	+1.10	...
Index-Lnk Gt Bd	220.90	232.10	+0.30	...
International Bd	795.40	835.20	+0.30	...
Japan Bond Acc	241.30	253.50	...	...
Japan Sml Cos Ac	228.70	240.20	-0.90	...
Managed Bonds	933.70	980.50	-11.10	...
Prop Bond Acc	351.20	368.90	-0.40	...
Rec Bond Acc	844.40	886.70	+1.80	...
MGM ASSURANCE MGM House, Heene Road, Worthing BN11 2DY. 01903 204631				
UK Equity	246.00	259.00	-0.10	...
UK Equity Acc	358.90	377.80	...	...
Special Sits	99.80	105.10	...	...
Special Sits Acc	145.70	153.40	+0.10	...
North American	204.80	215.60	-1.20	...
N American Acc	299.00	314.80	-1.40	...
Pacific Basin	354.30	373.00	+3.10	...
Pacific Basin Acc	517.10	544.40	+4.80	...
Fixed Interest	293.00	308.50	+1.30	...
Fixed Interest Acc	428.20	450.80	+2.20	...
Property	178.70	188.20	+0.20	...
Property Acc	261.20	275.00	-0.30	...
Deposit	153.30	161.40	...	...
Deposit Acc	224.10	235.90	+0.10	...
Managed	277.00	291.60	+0.10	...
Managed Acc	372.60	392.30	+0.40	...
MERCHANT INVESTORS St Bartholomews House, Lewins Mead Bristol BS1 2NH 0117 9266 366				
Property	429.30	451.80	+0.30	...
UK Equity	399.40	420.40	+0.80	...
Gilt Edged	612.00	644.20	-2.50	...
Interest Fund	405.30	426.60	+0.50	...
Managed Fd	523.60	551.10	+1.50	...
Intl Equity	612.90	655.60	+1.20	...
North American	238.90	251.40	+0.30	...
Far East	443.50	466.80	+4.40	...
Intl Currency	264.10	278.00	-0.50	...
NPI 48 Gracechurch Street, London EC3P 3HH 0171 623 4200				
Managed	530.90	558.80	+1.70	...
UK Equity	685.20	721.20	-0.70	...
Overseas Equity	515.90	543.00	+3.80	...
Americas	468.20	492.80	+7.00	...
Far East	566.20	596.00	+11.70	...
Property	219.00	230.50	-0.50	...
Fixed Interest	419.80	441.80	+1.60	...

	Bid	Offer	Wkly +/-	Yld %
Indexed Gilt	247.00	260.00	+1.00	...
Deposit	225.20	237.00	+0.20	...
NORWICH UNION LIFE INSURANCE SOCIETY - Ex NUAM Funds PO Box 140, Norwich NR1 1PP 01603 622200				
Managed Fund	1573.20	1656.00	+1.80	...
Equity Fund	3493.00	3676.80	+0.70	...
Property Fd	590.60	621.70	+0.20	...
Fixed Int Fd	645.90	679.90	+3.70	...
Deposit Fund	364.10	383.30	+0.50	...
Intl Fund	263.40	277.30	+0.70	...
OLD MUTUAL 2 Bartley Way, Hook, Hants RG27 9XA 01256 768888				
Equity Fund Acc	325.60	342.50	+0.60	...
Fxd Interest Acc	258.60	272.80	+1.50	...
International Acc	258.00	272.20	-1.10	...
Managed Acc	232.90	245.70	+0.70	...
Property Acc	219.80	231.90	-0.20	...
Money Acc	160.70	169.60	+0.10	...
Spec Sits Acc	217.00	229.00	+1.50	...
Japan Equity Acc	112.90	119.10	+0.80	...
N Amer Acc	168.70	178.00	-0.70	...
Pacific Acc	150.10	158.40	+1.30	...
European Acc	189.60	200.00	...	...
PEARL ASSURANCE The Pearl Centre, Lynch Wood, Peterborough PE2 6FY. 01733 470470				
Inv Prop Dist	146.60	154.40	+0.20	...
Prop Acc (Gross)	328.70	346.10	+0.30	...
Inv Equity	1318.80	1388.30	-3.90	...
Inv Managed	919.60	968.10	-0.60	...
Ret Managed	1043.20	1098.20	+0.10	...
PROVIDENT MUTUAL Six Hills Way, Stevenage, Herts SG1 2ST 01438 732000				
Managed Ord	518.30	545.60	-2.30	...
Managed Initial	338.60	356.40	-1.20	...
Equity Ord	806.40	848.80	+4.20	...
Equity Init	526.90	554.60	+2.40	...
I-Linked Gilt Ord	212.90	224.10	+0.60	...
I-Linked Gilt Init	145.30	152.90	+0.30	...
Oseas Equity Ord	400.60	421.70	+1.50	...
Oseas Equity Init	261.70	275.50	+0.80	...
Property Ord	278.40	293.10	-1.00	...
Property Init	181.90	191.50	-0.80	...
Fixed Int Ord	302.70	318.60	+1.10	...
Fixed Int Init	197.80	208.20	-0.60	...
Deposit Ord	214.50	225.80	+0.20	...
Deposit Initial	140.20	147.60	+0.10	...
PRUDENTIAL Holborn Bars, London EC1N 2NH 0171 405 9222				
Managed	380.40	396.30	+5.30	...
PRUDENTIAL INDIVIDUAL LIFE FDS 1 Stephen Street, London W1P 2AP 0171 548 3278				
Managed Fund	885.10	931.70	+2.70	...
Equity Fund	1715.80	1806.20	+4.20	...
Intl Fund	685.90	722.00	+4.00	...
Fixed Interest	607.60	639.60	+2.00	...
Property Fund	492.40	518.40	...	...
Cash Fund	379.20	399.20	+0.50	...
Pacific Basin	372.80	392.50	+5.70	...
N American Fd	314.10	330.70	+1.80	...
Euro Fund	303.30	319.30	-0.60	...
Balanced Fund	173.00	182.20	+0.40	...
Strategic Fund	184.70	194.00	+0.70	...
ROYAL HERITAGE LIFE ASSURANCE Peterborough Business Park, Peterborough PE2 6GG. 01733 390000				
Mult Grow (45) ‡	814.80	...	...	...
-do- Acc	475.80	500.80	...	...
Op Prop	483.70	509.10	-0.10	...
Op Equity	1091	1148.40	-1.00	...
Op High Yield	637.40	670.90	+3.50	...
Op Managed	886.60	933.20	-0.20	...
Op Deposit	408.40	429.80	+0.40	...
Inc Gth	334.70	352.30	+0.20	...
Japan Smlr	234.80	247.10	-4.50	...
Managed Gth	284.40	299.30	-7.10	...
Gilt	86.70	91.20	+0.40	...
British	406.70	428.10	-21.30	...
Global Bond	125.90	132.50	+0.40	...
Global Inc & Gth	180.30	189.70	-2.30	...
Gold Share	85.10	89.50	+1.00	...
High Income	323.60	340.60	+0.80	...
Income	482.60	507.90	-2.30	...
Japan	422.60	444.80	+7.70	...
UK Smlr Cos	387.30	407.60	+0.60	...
Mngd Growth	503.90	530.40	+1.70	...
ROYAL LIFE INSURANCE New Hall Place, Liverpool L69 3HS 0151 239 3000				
Royal Shield Fd	1062.00	1123.60	+0.50	...
Royal Life Unit Linked				
Managed Fund	419.70	441.70	+0.10	...
Equity Fund	603.90	635.60	-2.70	...
Property Fund	335.00	352.60	-0.10	...
International	515.10	542.20	-2.80	...
Pacific Basin	261.30	275.00	+4.30	...
United States	310.30	326.60	+2.40	...
Gilt Fund	395.80	416.60	+2.30	...
SAVE & PROSPER 16-22 Western Road, Romford, Essex RM1 3LB. 01708 766966				
Bal Inv Fund	825.20	873.30	+0.60	2.37
Deposit Fund (2)	389.30	412.00	+0.40	7.10
Gilt Fund	560.50	593.20	+2.40	8.00
Global Equity Fd	247.60	262.10	-0.50	...
Property Fund Hol	116.30	123.10	...	7.12
AG Bond Fund	152.70	161.60	+0.70	...
SCOTTISH AMICABLE 150 St Vincent Street, Glasgow 0141 248 2323				
Equity	659.70	694.50	-0.90	...
Fixed Interest	400.30	421.40	+1.40	...
Index-Linked	207.30	218.30	-0.10	...
International	489.30	515.10	+3.00	...
Property	303.20	319.20	+2.80	...

	Bid	Offer	Wkly +/-	Yld %
Cash	239.20	251.80	+0.20	...
Managed	511.40	538.40	+0.20	...
Cap Gteed Bd	127.80	134.60	-0.10	...
SCOTTISH EQUITABLE 28 St Andrew Square, Edinburgh EH2 1YF 0131 556 9101				
Cash	188.525	198.448	+0.17	...
Index-Linked	172.20	181.40	+0.20	...
Fixed Interest	192.90	203.20	+1.10	...
Mixed	281.00	295.90	+0.50	...
UK Equity	271.50	285.80	+0.90	...
International	274.70	289.30	+0.90	...
American	305.40	321.70	+0.30	...
Japan	227.50	239.30	-1.50	...
European	288.90	304.20	-1.80	...
Pacific	344.70	363.00	+3.70	...
Technology	450.80	474.60	-8.10	...
Frgn Bd/Crrcy	250.10	263.40	-0.90	...
SCOTTISH LIFE INVESTMENTS 19 St Andrews Square, Edinburgh EH2 1YE 0131 225 2211				
Property	224.80	236.70	+0.20	...
UK Equity	396.70	417.70	-0.80	...
American	290.50	305.90	-1.30	...
Pacific	350.90	369.40	-7.00	...
European	514.50	541.70	-4.80	...
International	334.30	352.00	+1.90	...
Fixed Interest	254.50	268.00	+1.40	...
Index Linked	209.40	220.60	+0.60	...
Deposit	202.60	213.30	+0.20	...
Managed	313.10	329.70	+0.30	...
Worldwide	128.20	135.00	+1.00	...
Pen Worldwide	137.40	144.70	+1.30	...
SCOTTISH MUTUAL ASSURANCE 109 St Vincent Street, Glasgow G2 5HN 0141 248 6321				
Flex Fund (35)	1811.90	1867.90	...	...
Safety Fund	254.50	267.90	+0.80	...
Growth Fund	253.80	267.20	+0.70	...
Opportunity Fd	253.90	267.30	+0.60	...
Cash Fund	180.70	190.30	+0.10	...
European Fund	378.10	398.10	-0.20	...
Gilts & Fxd Int	217.00	228.50	+1.20	...
Index-Linked Fd	192.40	202.60	+0.30	...
International Fd	302.80	318.80	...	...
North American	269.50	283.70	-3.90	...
Property Fund	129.00	135.80	+0.10	...
UK Equity	275.40	289.90	+1.00	...
UK Smaller	265.30	279.30	...	...
SCOTTISH PROVIDENT 6 St Andrews Square, Edinburgh EH2 2YA 0131 556 9181				
Mixed	291.90	307.30	-0.10	...
Equity	311.80	328.40	-0.80	...
International	281.30	296.30	+0.80	...
Property	233.80	246.20	+0.20	...
Fixed Interest	232.50	244.80	+2.00	...
Index Linked	191.50	201.70	+0.50	...
Cash	193.30	203.60	+0.20	...
Formerly Prolific				
Bal Gwth Mngd	869.00	924.50	-1.90	...
Cash Fund	351.60	370.50	-0.40	...
Property Fund	299.90	316.10	-0.30	...
Equity Fund	968.90	1030.80	-0.80	...
Fxd Interest Fund	492.50	519.00	-2.00	...
International	403.40	429.20	+1.00	...
High Income	786.40	836.60	-5.40	...
Far East	561.90	597.80	+6.40	...
North American	637.50	678.20	-1.10	...
Special Sits	710.00	755.40	-3.50	...
Technology	904.00	961.80	-22.80	...
Extra Income Fd	430.90	458.50	-0.80	...
Gilt Fund	511.10	543.80	-0.60	...
European	162.00	172.40	+0.10	...
Adventurous Mg	243.70	256.60	+0.30	...
Secure Mgd	158.50	167.10	+0.20	...
Equity Inc Dist	127.10	134.00	...	4.45
Managed Dist	116.00	122.30	+0.30	5.03
SCOTTISH WIDOWS PO Box 902, Edinburgh EH16 5BU 0131 655 6000				
Inv Pol 1	1067.70	1067.70	+4.40	...
Inv Pol 2	968.00	1019.00	+4.10	...
Inv Pol 3	920.70	969.30	+3.90	...
Inv Cash	327.90	345.20	+0.30	...
Mixed Fund	501.20	527.80	+1.00	...
Equity Fund	603.90	635.70	-0.70	...
Property Fund	246.10	259.20	+0.90	...
International Fd	540.60	569.10	+3.00	...
Fixed Interest Fd	408.10	429.70	+2.60	...
Indexed Stock Fd	210.40	221.40	+0.60	...
Cash Fund	237.00	249.60	+0.20	...
SKANDIA LIFE Skandia House, Portland Terrace, Southampton SO9 7BX 01703 334411				
Managed Acc	416.10	438.00	+2.20	...
Equity Acc	508.10	534.80	+2.60	...
International Acc	360.90	379.80	+5.40	...
Property	231.50	243.60	+1.10	...
STANDARD LIFE ASSURANCE CO 3 George Street, Edinburgh EH2 2XZ 0131 225 2552				
Cash	278.60	293.30	+0.20	...
Equity	1145.30	1205.60	+8.90	...
European	186.90	196.80	-1.60	...
Far East	172.10	181.20	+1.40	...
Fixed Interest	432.40	455.20	+2.60	...
Index Linked	224.20	236.00	-0.90	...
International	658.80	693.50	+1.10	...
Managed	781.90	823.10	+4.40	...
Nth American	171.60	180.70	-0.70	...
Property	370.50	390.00	+0.40	...
Pensions				
Cash	439.30	462.50	+0.60	...
Equity	1712.70	1802.90	+0.50	...
European	228.50	240.60	-2.30	...
Far East	138.00	145.30	+1.10	...
Fixed Interest	607.30	639.30	+3.70	...
Index Linked	313.70	330.30	+1.30	...
International	946.80	996.70	+0.40	...
Managed	1131.40	1191.00	-5.00	...
Nth American	219.80	231.40	+0.30	...
Property	517.60	544.90	+0.30	...
Stock Exchange	255.30	268.80	+1.10	...

	Bid	Offer	Wkly +/-	Yld %
SUN ALLIANCE St Mark's Court, Horsham, Sussex 01403 232323				
Managed Fund	743.40	782.60	+1.60	...
Equity Fund	991.50	1043.70	+3.30	...
Fixed Interest Fd	441.60	464.90	+1.50	...
Index-Linked Fd	338.70	356.60	+0.80	...
Property Fund	532.20	560.30	-0.60	...
International Fd	716.30	754.00	-0.70	...
N American Fd	301.90	317.80	-1.50	...
Far East Fund	230.00	242.20	+2.90	...
Deposit Fund	310.60	327.00	+0.30	...
International Bd ‡	497.95	...	+0.94	...
Worldwide Bond	172.10	181.20	-0.60	...
European	183.50	193.20	+0.70	...
Phoenix Assurance				
Wealth Assured	742.90	782.10	+11.90	...
Ebor Phoenix Eq	514.00	552.30	+2.00	...
Property Growth				
Property Fund ‡	617.70	...	+0.70	...
-do- Acc ‡	574.30	...	+0.60	...
Agricultural Fd ‡	855.80	...	+0.70	...
-do- Acc ‡	830.30	...	+0.60	...
Abbey Nat Fd ‡	459.80	...	+0.50	...
Abbey Nat Acc ‡	484.30	...	+0.40	...
Investment Fd ‡	397.00	...	+0.90	...
Investment (A) ‡	380.50	...	+0.90	...
Equity ‡	1449.50	...	+4.90	...
Equity Acc ‡	1384.70	...	+4.60	...
Money Fund ‡	497.40	...	+0.50	...
-do- Acc ‡	474.50	...	+0.40	...
Actuarial Fd ‡	653.70	...	+1.40	...
Gilt-Edged Fd ‡	414.60	...	+1.40	...
-do- Acc ‡	414.60	...	+1.40	...
Retire Annuity ‡	1267.50	...	...	...
Immed Annuity ‡	307.50	...	...	...
Bldg Soc Life ‡	235.80	...	+0.20	...
SUN LIFE OF CANADA Basingview, Basingstoke, Hants RG21 2DZ Dealing: 01256 841414				
Growth Acc ‡	1631.30	...	+26.10	...
Managed Acc ‡	913.00	...	+14.80	...
Equity Account ‡	1333.00	...	+28.90	...
Mngd Fund Acc	418.00	440.00	-7.00	...
Equity Fund Acc	579.50	610.00	+13.10	...
Prop Fund Acc	265.30	279.30	+0.40	...
Fixed Int Fd Acc	330.80	348.30	+4.60	...
Money Fund Acc	229.60	241.70	+0.10	...
Indx-Lnk Scs Ac	216.10	227.50	+0.80	...
Pers Pens Acct ‡	2071.40	...	+30.30	...
Pens Mngd Acct	962.90	1013.60	+14.80	...
Pens Guarantee	272.50	286.90	+0.40	...
Pens Equity	373.40	393.00	+6.70	...
Pens Property	310.20	326.50	+0.40	...
Pens Fixed Int	311.10	327.50	+2.20	...
Pens Intl	264.40	278.30	+4.80	...
Pens Money	249.00	262.10	+0.20	...
Pens Indx-Lnkd	208.00	219.00	+0.10	...
SUN LIFE UNIT St James Barton, Bristol BS99 7SL 0117 9426911				
Managed Acc	972.90	1024.20	+7.60	...
Property Acc	311.60	328.00	+0.60	...
Equity Acc	1631.00	1716.90	+17.40	...
Fixed Int Acc	433.30	456.20	+2.10	...
Cash Acc	322.00	339.00	+0.30	...
Amer Equity Acc	445.20	468.70	-0.60	...
Japan Acc	293.20	308.70	+5.60	...
Pacific Acc	366.50	385.80	+2.60	...
Far Eastern Acc	832.30	876.20	+7.90	...
International Acc	635.50	669.00	+6.90	...
Distribution Fund	286.90	302.10	+1.60	5.96
European	206.90	217.80	-0.90	...
Deffrd Dist	183.20	192.90	+1.20	...
TSB LIFE LTD Charlton Place, Andover, Hants, SP10 1RE 01264 345678				
Managed Fund	309.90	326.30	+1.40	...
Property Fund	230.30	242.60	-1.50	...
Fixed Interest Fd	240.90	253.70	+1.80	...
Money Fund	208.20	219.30	+0.10	...
Equity Fund	402.60	423.80	+2.00	...
WINDSOR LIFE Windsor House, Telford, Shropshire 01952 292929				
Managed Bond	760.70	801.60	+0.40	...
Money Fund	330.10	347.50	+0.20	...
Equity Fund	687.50	723.60	+7.00	...
Fixed Interest	300.20	315.90	+2.50	...
Property Fund	332.90	350.40	...	...
Gresham Framlington				
American & Genl	655.40	690.60	-3.30	...
Income	805.50	848.80	+1.00	...
International Gth	667.10	703	-5.10	...
Capital Fund	677.90	714.30	-0.90	...
Recovery Fund	645.50	680.20	-2.30	...
Japan & General	265.60	279.90	+0.70	...
Formerly AEtna				
Life Funds				
Squirrel				
Bear	18.76	19.75	+0.02	...
Owl	21.46	22.59	+0.08	...
Bull	23.16	24.38	+0.07	...
Stag	19.58	20.61	+0.02	...
Gilt Edged	20.33	21.40	-0.01	...
Deposit	20.06	21.11	+0.07	...
Pensions	16.35	17.21	+0.01	...
Squirrel				
Bear	25.83	27.19	+0.03	...
Owl	30.23	31.82	+0.17	...
Bull	32.07	33.76	+0.17	...
Stag	25.08	27.08	+0.07	...
Gilt Edged	26.07	27.44	+0.04	...
Deposit	25.57	26.92	+0.09	...
Pre 1982 Series	21.41	22.54	+0.02	...
3-Way Fund	638.20	..	+0.69	...
1982 Series				
UK Equity	382.04	403.09	-1.03	...
N Amer Equity	330.28	347.66	-3.07	...
Far East Equity	366.15	385.42	+5.00	...
Fixed	317.26	333.96	+1.04	...
Cash Deposit	212.82	224.02	+0.17	...
Property	145.13	152.77	+2.43	...
Special Opp	382.58	402.72	+0.35	...
Managed	336.75	354.47	+0.38	...
Index-Linked Fd	200.15	210.68	...	...

Pension po
W
Are yo
busy e
money
make
......
Call Fr

هكذا من الاصل

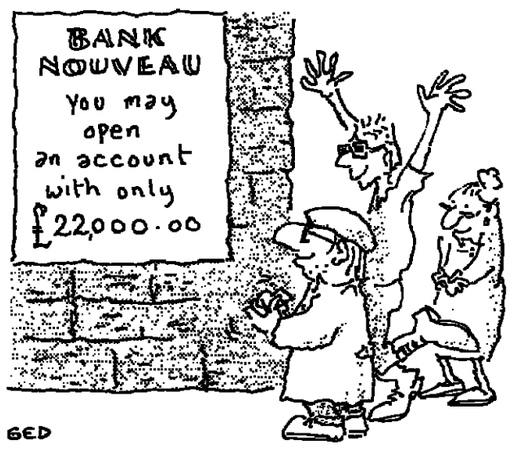
THE TIMES WEEKEND MONEY LETTERS

Decision on repaying home loan depends on time and type

From Mr W. G. T. Jones
Sir, Contrary to the advice in "To repay or not to repay" (Weekend Money, November 18) it is unfortunately *not* simple to calculate whether it is worth paying off a mortgage. As stated, mortgage interest rates are inevitably higher than interest earned on savings. However, if you use a capital sum to repay part of your mortgage, presumably you will want to replenish your savings. With sufficient self-discipline, each month you can save the amount by which the mortgage payments have been reduced. This will accumulate over the remaining period of the mortgage, with compound interest, but will it reach as much as the original capital sum plus interest would have done?

The answer is — it depends. With an endowment mortgage, when the policy matures it will add to the monthly amount saved plus interest, assuming the policy payout exceeds the outstanding mortgage. Paying off a capital sum is then almost certainly a good idea. With a repayment mortgage it is more complex. Using the interest rates in the article, a higher rate taxpayer paying off part of a repayment mortgage, but leaving over £30,000 outstanding, could see their savings recover if the mortgage has about 12 years or more to run. On the other hand, it is quite different for a basic rate taxpayer with an interest-only mortgage of less than £30,000. They will not get back to their starting point on savings for around 23 years (ignoring endowment policies). Repayment penalties, inflation and possible changes in interest rates complicate the issue even further.

Until the savings are replaced they cannot be used for other purposes. Any borrowing due to the lack of savings is likely to be at a much higher rate than for a mortgage. Paying off a mortgage helps the "feel-good" factor, but may not be the best financial decision.
Yours faithfully,
W. G. T. JONES,
1a The Drive,
Radlett, Hertfordshire.



Bank's demand on savings account balance

From Mr S. Read
Sir, Today I received a letter from my bank, HFC, telling me that unless I kept a balance of at least £1,000, the bank would close my savings account. The bank says it is doing this so that its interest rate for balances over £1,000 will *remain competitive*.

I am a small saver but increasingly I find that banks and building societies do not want my custom. Competition is supposed to benefit the customer. The banks' and building societies' so-called competition seems to benefit only the wealthy. I am one customer who certainly feels as if he has been "serviced".
Yours faithfully,
STEVE READ,
18 Meadow View,
Water Eaton Road,
Summertown, Oxford.

Ernie keeps to the basics

From Mr T. O'Brien
Sir, Your letter "Ernie should learn to communicate" (Weekend Money letters, November 18) set my antennae quivering. Many years ago, when you could buy single Premium Bonds, I sent one each with Christmas cards to about 15 nephews and nieces in Australia, *and recently felt the need* to write to Ernie for help.

A nephew had written to say he had found his bond in a house move, and as he had changed addresses several times since receiving it, wondered whom to notify. I wrote to Ernie asking for particular questions to be answered.

In reply, I had a printed card asking him to complete it with his change of address. That and nothing more. Ernie should learn to communicate.
Yours truly,
TERENCE O'BRIEN,
Innisfree, Seal Square,
Selsey, Chichester,
West Sussex.

Letters for Weekend Money may be sent by fax to 0171-782 5082.

Building societies find nice little earners when mortgage term ends

From Mr W. G. Gillow
Sir, Ivan Mattin (Weekend Money letters, November 11), should consider himself lucky that his building society did not get possession of maturity funds from an assigned endowment policy.

My own mortgage with Bristol and West Building Society ended its 20-year term on November 3, and the associated endowment policy with Eagle Star Assurance matured at the same time. Funds from the insurance company were passed to the building society in good time, so that in the society's records my account was "cleared" a day early on November 2, by a deduction from those funds of the original mortgage amount plus £54.60 — no explanation.

Fine, but the remaining surplus of £10,500 from the endowment maturity value was not passed to me for a week — and then by a cheque through the post which, with a weekend in between, rendered this money inaccessible for nearly two weeks.

Additionally, I was astonished to find a direct debit for interest for the whole of November charged to my bank account — despite the society's record showing full redemption on November 2.
Yours truly,
W. G. GILLOW,
25 Kingston Road,
Nailsea, Bristol.

From Mr D. Pearson
Sir, Abbey National's charge of £50 "deeds handling fee" may seem unwarranted, but at least Mr Mattin will get his deeds.

Lambeth Building Society proposes to charge me £30 "to cover the cost of production and dispatch of the title deeds" and £40 "deed sealing fee".

This is on redemption of a "top-up" mortgage. The Lambeth does not even have the deeds and never has done. They are held by the first mortgagee.
Yours faithfully,
DAVID PEARSON,
Moravka, Beech Grove,
Amersham,
Buckinghamshire.

A cheerier view of endowment insurance

From Mr B. E. Collins
Sir, I have no axe to grind in the matter, but I believe that your often repeated gloomy warnings about endowment life insurance policies are giving a distorted picture. Perhaps I can illustrate what a valuable savings medium this type of policy can prove, provided they are regarded as a long-term investment and are allowed to run to maturity.

This year, three with-profits endowment policies of mine have matured. The details are as follows:

Company	Start Yr	Premium/ month	Term yrs	Sum Assured	Sum paid out
Standard Life	1970	£7.70	25	£2,000	£15,427
Equity & Law	1968	£12.55	27	£3,600	£28,338
GA/Yorkshire	1857	£4.40	38	£2,400	£40,013

The full picture is really better than that shown because the premiums are gross; I have disregarded the fact that I received tax relief on the premiums.
Yours sincerely,
BRIAN E. COLLINS,
The Orchard, Upper Wield,
Alresford, Hampshire.

Pension policies where the payout disappoints

WINNERS & LOSERS

When, some years ago, insurance companies gave prospective policyholders an idea of the possible returns on their life insurance and pension policies, they had to be based, as now, on projections of returns, standard charges and inflation rates. The room for a mismatch between forecast and returns achieved was great. Many people may now well be retiring on pensions thousands of pounds below the amount anticipated.

Derek Pollitt's experience with an Eagle Star policy shows what can happen. Poor performance, and high projections, conspired to produce a pension £17,000, or 26 per cent, lower than the £64,000 he expected.

Mr Pollitt, a former insurance broker, transferred the proceeds from his occupational scheme, about £15,000, into an Eagle Star with-profits scheme some 11 years ago. He was told then that the amount would produce a fund which could reach £64,000, with an annual return of 13 per cent and terminal bonus of 15 per cent.

The value on maturity reached only £47,251. The annual investment returns did not meet expectations and the terminal bonus was scrapped. He says: "The whole idea of choosing a with-profits fund is to avoid the problems of a depressed stock market as bonuses, once allocated, cannot be withdrawn."

Eagle Star says the inflation figure projected was 9 per cent, against an average over the 11 years of about 5 per cent. In a letter to Mr Pollitt, it said: "The actual maturity of the £47,251 represents an average annual return of 10.31 per cent, or a real return of 5.44 per cent allowing for inflation.

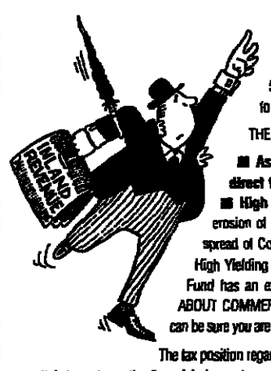
"We do not accept that the original quotation was misleading — the assumptions ... were reasonable given expectations of inflation at that time."

The same amount invested in an equivalent Norwich Union pension would now be worth £68,000, and £69,737 with Sun Life.

CAROLINE MERRELL

The one that got away.

8.9%* TAX FREE



ARE YOU A TAXPAYER INVESTING FOR INCOME?

If so, and you have £6,000 to invest, Commercial Union's NEW Monthly Income Plus PEP offers you a high rate of regular monthly income. *Based on an offer price of 50.11p on 23.10.95, the PEP will have been paying monthly income at a rate equivalent to 8.94% gross per annum.

THE MONTHLY INCOME PLUS PEP HAS FOUR KEY BENEFITS:

■ **As a PEP, all income is completely free of tax** ■ **The income is paid MONTHLY direct to your bank or building society** You have easy access to your money at any time. ■ **High income with Diversified Risk** Monthly Income Plus is structured to guard against the erosion of your capital in the long term by investing in a wide spread of Corporate Bonds, Preference Shares, Convertibles and High Yielding Equities. ■ **Good Track Record** This Unit Trust Fund has an excellent record of income payment since launch. ABOUT COMMERCIAL UNION: With £45bn under management you can be sure you are investing with a reputable and dependable company.

The tax position regarding PEPs may change in the future and the value of tax relief depends on the financial circumstances of the investor. Please remember that past performance is not necessarily a guide to future returns. The price of units and the income from them can go down as well as up, therefore current income levels may not be sustained and you may not get back what you invest. To maintain income, potential for capital growth may be foregone. Any significant change in interest rates would substantially affect the capital value of the fund. Securities held may have a current value higher than their ultimate maturity value.

COMMERCIAL UNION
MONTHLY INCOME PLUS PEP

APPLY FOR FURTHER INFORMATION TODAY – AND RECEIVE THIS INDEPENDENT GUIDE, "INVESTING FOR INCOME", WITH OUR COMPLIMENTS. FREEPHONE 0800 100 155

To: Commercial Union Monthly Income Plus PEP, FREEPOST, BS4335, Bristol BS1 3YX. I'd like to know more about your Monthly Income Plus PEP. Please send me an information pack. I understand that I am under no obligation to buy.
Title: Mr/Mrs/Miss/Ms. Forenames Surname Address
Postcode Tel:

Issued by Commercial Union Financial Management International Limited which is regulated by the Personal Investment Authority for investment business. The Plan Manager is Commercial Union Trustees Limited. Registered Office: St. Helen's, 1 Undershaft, London EC3P 3DQ. Regulated by the Personal Investment Authority and IMRO in the conduct of investment business. Member of the Commercial Union Marketing Group which is regulated by the Personal Investment Authority for Life Assurance, Pensions, Unit Trusts, UCITS and PEPs. E10

To save money, direct your next investment application via Seymour Sinclair on an 'Execution Only' basis, and you will receive a cash-back or reinvestment bonus of 2/3rds of the commission payable, (normally equivalent to between 2% - 4% of the amount you invest) - money that would otherwise otherwise be lost to you if you invest direct yourself with the PEP, Unit Trust or Insurance Bond of your choice.

WHY NOT CUT THE COST OF INSURANCE BONDS UNIT TRUSTS PEPS ?

SEYMOUR SINCLAIR INVESTMENTS
0171-935 6445
Telephone today for a full information pack.

Please remember that the value of your investments can go down as well as up. SEYMOUR SINCLAIR Independent Financial Advisers are regulated by the Personal Investment Authority.

Are you too busy earning money to make money?



If you're working hard for your money, you may not have the time – or the expertise – to ensure that you're making the most of the amounts you can afford to save or invest.

As a result, it's easy to miss out. You may be missing opportunities to save tax. You may have money in accounts which offer uncompetitive growth rates. Or equally, you may be putting your money at unnecessary and inappropriate risk.

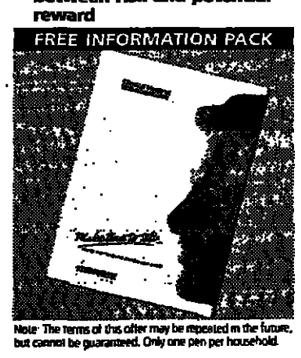
When you've worked so hard to earn it in the first place, this can't be right. That's why, at Clerical Medical, we've introduced a new service specifically designed for busy, professional people. It's called ProVision, and it can give you expert advice on how you could maximise the return on your savings. In fact, its purpose is to develop a valuable blueprint for all your financial affairs, recommending Clerical Medical products where appropriate.

ProVision is not just a new service: it's a new kind of service. We've prepared a full information pack, without charge or obligation, which spells out how it's different, and why it's better.

For your copy, and **free ProVision pen**, call us now on **0800 80 60 60** quoting ref 10779 or return the coupon below.

Find out how you can:
- **develop the most tax-efficient savings strategy**
- **make sure that your savings and investments are in line with your long-term goals**
- **strike the right balance between risk and potential reward**

FREE INFORMATION PACK



Note: The terms of this offer may be repeated in the future, but cannot be guaranteed. Only one pen per household.

PROVISION

Call Free on 0800 80 60 60

Lines open 8am to 8pm Monday to Thursday, 8am to 5pm Friday and 9am to 5pm Saturday and Sunday

Only available to residents in England and Wales.

Yes. Please send me a free Information Pack on financial planning with ProVision, along with my complimentary ProVision pen. Post today, without a stamp, to: Clerical Medical Investment Group, Financial Planning Centre, FREEPOST, Narrow Plain, Bristol BS2 0AB.

PROVISION *Financial Planning for the Professional*

Title (Mr/Mrs/Miss/Ms/Other) Name
Address
Postcode
Telephone (home) (work)
Independent Financial Adviser (if any) 10779

Clerical Medical INVESTMENT GROUP

The details you provide may be held by Clerical Medical on computer, and may be used to keep you informed about products and services provided by us and other organisations which we think will be of interest to you. If you prefer not to receive this information, please write to us at the above address. We may call you to make sure you have been supplied with the information you require. Offer available to UK residents only. The value of investments may fall as well as rise. Issued by Clerical Medical and General Life Assurance Society incorporated in England by Act of Parliament with Limited Liability No 2193. Principal Office: 15 St. James's Square, London SW1Y 4LQ. Enquiries to: Bristol Head Office, Narrow Plain, Bristol BS2 0JH. Regulated by the Personal Investment Authority and IMRO. A member of ABI. Clerical Medical Investment Group comprises Clerical, Medical and General Life Assurance Society and its subsidiaries who together market a wide range of savings, investment and pension products.

Wake up your lazy money! zzzzzzzz

Get your savings working harder with our high income, corporate bond PEP.

7.72%* TAX FREE INCOME

How much return are you getting on your savings? With an Allied Dunbar Extra Income PEP you can currently make 7.72%* per annum. **And every penny of that income will be tax-free.**

So far, so good. But watch out – with some other corporate bond PEPs you'll find that, even though the taxman won't be eating into your income, the high charges of the PEP provider may well be.

***Our* charges are exceptionally low, which means that the money in your Allied Dunbar Extra Income PEP will be working very hard – *for you*.**

We've compiled a detailed information pack on the Allied Dunbar Extra Income PEP to help you decide whether it could be the right investment option for you.

SEE HOW OUR RATES COMPARE*

	GROSS INTEREST RATE	AFTER BASIC RATE TAX	AFTER HIGHER RATE TAX
Halifax	4.94%	3.71%	2.97%
Woolwich	4.85%	3.64%	2.91%
Nationwide	4.7%	3.53%	2.82%
Allied Dunbar Extra Income PEP	**7.72%**	**7.72%**	**7.72%**

The income from your corporate bond PEP can fall as well as rise and is not guaranteed. And, unlike a building society, the value of your *initial* investment can fall as well as rise and is not guaranteed. The above building society information refers to interest rates (variable) for deposits of £10,000 - £24,999 held in 90 day accounts.

If you think it's about time your money started working a little harder, return the coupon below or:

call free for an application pack on

0800 888 666

Any time between 7am-10pm, 7 days a week.

Please send me full written details of the Allied Dunbar Extra Income PEP and an application form. 36B
Title Surname Full Forenames
Address
Postcode Tel No. (day/evening**) **Delete as applicable

Return this completed coupon to Allied Dunbar by fax to: 0117 930 4850 or by post to: Allied Dunbar, FREEPOST BS4335, Bristol BS1 3YX. NO STAMP REQUIRED.

The information you give will be stored on computer. It may be passed to other companies to keep you informed about other plans and services offered by the Group or bearing the Allied Dunbar brand. Please tick this box if you do not wish the information to be used in this way. ☐

For the life you don't yet know

ALLIED DUNBAR

*All these rates are variable and therefore will change over time. They are correct at the time of going to press. The projected total yield of 7.72% is the current anticipated annual level of income you may receive if the underlying investments are held to maturity. This rate has been calculated in accordance with guidelines set down by The Association of Unit Trust and Investment Funds (AUTIF). The value of units, as well as the income they produce, can fall as well as rise. Allied Dunbar Unit Trusts plc is a member of the Allied Dunbar Marketing Group. It is regulated by the Personal Investment Authority and IMRO. Allied Dunbar Unit Trusts plc. Registered in England number 2859B8. Further information can be obtained by contacting the Company's registered office at Allied Dunbar Centre, Swindon SN1 1EL. The tax position of personal equity plans depends on individual circumstances and the Law and Inland Revenue Practice which are, of course, subject to change. This product is only available in mainland UK. For your security, all telephone calls to Allied Dunbar (on the above number) will be recorded.

THE TIMES UNIT TRUST INFORMATION SERVICE

	Sell	Buy	Wkly +/-	Yld %
AIB UNIT TRUST MANAGERS LTD 01895 259 783				
Groland Amer	192.30	203.50†	+ 2.40	0.28
Groland Equity	268.90	286.10	- 0.40	1.95
Groland Euro	239.20	253.10	+ 0.60	0.91
Groland Ext Bal	124.40	128.90	+ 2.60	0.80
Groland GR	78.07	78.42	+ 0.37	4.74
Groland Japan	164.90	174.50†	+ 0.90	...
AXA EQUITY & LAW UNIT TST MGRS 01203 553 231				
General Acc	610.30	649.30	+ 1.30	2.83
General Inc	524.30	557.80	+ 1.00	2.83
UK Growth Acc	414.00	440.50†	+ 0.80	2.83
UK Growth Inc	275.80	293.50†	+ 0.60	2.83
Higher Inc Acc	763.50	812.30†	+ 0.90	4.12
Higher Inc Inc	425.29	452.49†	+ 0.70	4.12
Gilts/Fxd Int Acc	204.10	215.50	+ 0.60	5.60
Gilts/Fxd Int Inc	93.82	99.09	+ 0.29	5.60
Nth America	328.80	347.70†	- 5.90	
Europe	314.90	335.10	- 1.46	0.76
Brit Excell	82.71	87.99†	- 0.06	2.94
Brit Fndmtls Acc	110.80	117.90	- 0.30	4.76
Brit Fndmtls Inc	77.61	82.57	- 0.21	4.76
Global Opps	92.12	98.08†	- 0.55	0.27
Balanced Acc	59.65	63.46†	+ 0.07	2.89
Balanced Inc	57.07	60.72†	+ 0.06	2.89
Japan Acc	44.27	47.10	+ 0.31	
Pac Basin Acc	362.00	385.20†	+ 4.30	1.07
ABBEY UNIT TST MGRS 0345 717 373				
High Income				
Gilts & Fixed Int	132.20	140.30	+ 0.80	7.13
High Inc Equity	174.50	185.60†	- 1.30	4.22
Worldwide Bond	288.70	308.10†	- 0.90	4.57
Capital Growth				
American Growth	325.80	349.40	- 5.40	0.37
Asian Pacific	295.30	315.80	+ 5.30	
Assets & Earnings	286.20	304.50†	- 1.80	2.85
Cmdty & Energy	110.90	118.00	+ 0.60	0.11
Euro Capital Inc	148.70	158.00	- 1.10	0.61
-do- Accum	159.60	170.60	- 1.10	0.60
General	260.70	277.30	- 1.00	3.00
Japan	116.50	124.60	+ 1.20	
Masterinvst	149.50	159.90	+ 0.20	1.48
US Emerging Cos	169.40	180.20	- 3.00	
Ethical	73.48	78.17	+ 0.62	2.61
International	122.20	130.00	+ 0.40	0.62
Dividend & Growth	65.78	69.98	- 0.26	4.02
Global Gwth & Sec	70.06	74.85	+ 0.10	2.70
ABERFORTH UNIT TRUST MGRS LTD 0131 220 0733				
UK Small Cos	1964.00	2041.00	+ 4.00	
ABTRUST UNIT TRUST MGRS LTD 0800 833 580				
Amer Inc & Growth	52.84	54.68†	+ 0.02	0.56
Cash	50.53	50.53	+ 0.05	5.79
Emerging Mkts	62.42	66.16	+ 1.39	0.05
European	129.00	134.80	- 1.10	
Exempt	1023.00	1083.10†	+11.60	1.70
Extra Income #	48.97	52.47	+ 0.09	6.48
Far East Emg Ecn	112.40	119.90	+ 1.10	0.52
Fixed Interest #	23.16	24.31†	+ 0.17	9.66
Fund Inv Tst	164.10	172.70†	+ 0.10	9.01
Japan	175.30	183.70	- 1.30	
Latin American	45.82	48.09	+ 2.14	1.01
Pacific	75.80	80.14	+ 0.75	0.33
Property Share	61.81	64.88	+ 0.27	2.70
UK Emerging Cos	69.21	73.02	- 0.10	1.69
UK Growth	48.72	51.61†	+ 0.13	2.27
New World Port #	76.98	78.34†	+ 0.07	3.09
Ethical	71.53	75.08	+ 0.41	2.35
Aberdeen Gilt Inc #	51.08	51.08	+ 0.12	7.35
AEGON UNIT TRUSTS LTD 0131 549 3232				
Select Portfolio	93.89	99.88†	+ 0.13	
AIRWAYS UNIT TRUST MGRS LTD 0171 256 5868				
Resdl Property	97.50	104.00		5.28
ALLCHURCHES INV MGMT SVS LTD 01452 305 958				
Amity Income	81.80	86.79	+ 0.21	2.36
Income Builder Inc	75.83	80.67	+ 0.15	2.69
ALLIED DUNBAR UNIT TSTS PLC IFA dlg: 01793 610 366 Client dlg: 01793 514 514				
Balanced Trusts				
Growth & Income	257.80	275.50†	+ 0.20	2.83
Capital	455.40	486.80†	- 0.80	1.70
Balanced	759.20	811.50	+ 1.00	2.45
Accumulator	1428.00	1526.00†		2.66
Income Trusts				
American Income	55.29	59.10	- 0.12	3.01
High Income	423.40	452.60	+ 1.10	3.41
Equity Income	237.90	254.30		3.28
High Yield	256.80	274.50†	- 0.10	3.17
Govt Securities	34.26	36.16†	+ 0.25	5.86
International Trusts				
Amer Spec Sits	181.50	194.40	- 0.50	0.36
European Growth	42.45	45.24	- 1.00	0.01
International	172.00	183.80	- 0.20	0.18
Japan	189.90	202.10	+ 1.10	0.01
Pacific	376.80	402.70	+ 5.50	0.01
Secs of America	514.40	549.10†	- 4.40	0.42
Wrlde Asset Val	51.05	54.57	+ 0.14	0.22
Specialist Trusts				
Asset Value	569.90	609.30†	- 5.70	2.09
Conv & Gilt	44.70	47.78	+ 0.15	4.86
Smaller Cos	188.60	201.60†	- 1.60	1.10
2nd Smaller Cos	178.40	190.70	- 1.30	1.27
Recovery	150.90	161.30†	- 1.00	1.62
Met Min & Cdty	167.20	178.70†	+ 5.10	0.67
Oseas Earnings	381.30	407.60	- 1.70	1.65
Technology	204.50	218.60†	- 6.30	0.01
UK Special Sits	521.10	557.00†	- 4.50	1.55
B & C E UNIT TRUST MGMT LTD 01293 526 911				
Cntrctd Out Pens	109.00	113.20	.	3.04
Fcmdtn Persl Pens	64.93	67.45		1.44
BSI-THORNHILL UNIT TST MGRS LTD 0171 600 0033				
Capital	75.90	80.74	+ 0.27	1.80
International	65.61	69.80	+ 0.34	
BAILLIE GIFFORD & CO LTD 0131 222 4242				
America	283.40	303.90	- 3.60	
Bond	119.10	125.30†	+ 0.90	6.68
Brit Smlr Cos	110.40	117.40	+ 0.30	1.69
Conv & Gen #	68.97	73.37†	- 0.11	5.36
Europe	233.70	248.70†	- 1.40	0.63
Euro Smlr Cos	105.20	112.20†	+ 0.40	0.63
Income Grth	375.90	399.90	- 0.10	3.84
Japan	309.40	329.50†	+ 1.70	
Latin American	64.70	68.83	+ 2.19	
Pacific	102.20	108.50	+ 2.50	1.29
UK Smlr Cos	58.75	62.50	- 0.26	1.29
Japan Fd	647.50	687.90	- 1.50	
Mngd Fd	188.40	200.20†	- 0.10	2.98
BANK OF IRELAND FUND MGRS LTD 0171 489 8673				
Brit & Oseas	330.50	347.90	+ 5.00	0.83
Capital Gwth	118.50	124.70	- 0.40	2.63
Wrlde Opps	199.70	210.20	+ 1.90	0.95
BARCLAYS UNICORN LTD 0181 534 5544				
Balanced Trusts				
Brit Inv Fd Inc	383.80	399.80†	+ 0.70	2.59
European Bd Inc	95.29	98.66	+ 0.26	6.90
Exempt	76.97	82.10†	+ 0.24	4.05
Financial	91.48	97.84†	+ 1.01	2.48
500	468.50	586.50	+ 0.10	2.63
General	294.00	314.80		2.59
Property	236.50	253.70†	- 8.40	6.51
Trustee	207.70	221.50	- 1.30	2.27
Income Trusts				
Cash Inc	100.70	100.70†	+ 0.10	6.04
Extra Income #	126.80	135.70†	- 0.50	4.95
Gilt & Fxd Int	58.20	60.15†	+ 0.26	8.27
Income	561.40	600.50	- 2.00	3.82
Income Builder #	66.41	70.63	- 0.16	5.52
Intl Income	67.03	71.30	+ 0.16	3.25
Growth Trusts - UK				
Capital	130.30	139.60	- 0.20	2.26
Leisure	148.60	158.90	+ 0.90	1.11
Recovery	444.80	474.80	- 1.80	2.80
Smlr Cos Inc	48.07	51.55	+ 0.16	2.15
Special Sits	332.10	355.20	+ 0.50	1.54
Growth Trusts - Overseas				
America	155.40	165.30†	+ 0.90	0.31
Aust Acc	259.20	277.10	+ 3.40	1.91
Aust Inc	158.10	169.00	+ 2.00	1.91
Euro Gwth Inc	164.80	174.90	+ 0.40	0.75
-do- Accum	177.90	188.90	+ 0.40	0.75
Japan & Gen Inc	155.50	164.60	- 0.80	..
-do- Accum	157.20	166.50	- 0.80	..
Japan Spec Sits	71.21	75.43	- 0.63	.
Unlv Tech Inc	88.52	94.42	- 0.74	.
Worldwide	179.00	190.00	+ 1.10	0.65
BARING FUND MANAGERS LTD 0171 214 1004				
American Growth	112.20	118.60		
Amer Smlr Cos	147.80	158.10	- 8.20	.
Convertibles	54.58	58.55	+ 0.72	5.70
Eastern	268.00	289.10	+ 6.10	0.30
Equity Income	87.67	94.00†	- 1.46	4.10
European Growth	326.40	348.40	- 1.50	0.80
Europe	289.90	306.50	- 0.50	0.20
German Growth	78.74	83.43	- 0.71	0.50
Global Bond	68.30	71.92	+ 0.26	6.50
Global Growth	138.10	144.90†	- 0.20	
Japan Growth	194.10	206.80	- 1.00	
Japan Smlr Cos	147.80	157.30	- 0.30	.
Korea Trust	78.15	82.93	- 0.77	.
Portfolio	137.10	145.70	+ 0.40	2.30
-do- Accum	255.40	273.30	+ 0.80	2.30
UF Growth	87.95	94.22	+ 0.45	2.70
UK Smaller Cos	84.05	91.65†	+ 0.50	2.50
Select Managers	80.39	85.96	- 0.20	1.00
BLACKSTONE FRANKS UT MGRS LTD 0171 250 3300				
Intl Gwth Port Inc	81.92	87.15	- 0.39	
Special Oppor Inc	55.99	59.56	+ 1.07	
BRITANNIA LIFE UNIT MGRS LTD 0141 223 6020				
Balanced Growth	122.20	129.32†	+ 0.33	1.54
-do- Accum	139.83	147.96	+ 0.37	1.54
Smaller Cos	122.18	129.29†	- 0.59	0.79
Higher Yield #	50.38	53.31†	+ 0.11	4.30
American Gth Inc	80.97	85.69	- 0.78	
European Growth	145.75	154.23	- 2.38	0.62
-do- Accum	148.62	157.27	- 2.43	0.62
Global Bond Inc #	27.17	28.16†	+ 0.01	7.17
Mngd Pfolio Inc	45.53	48.18	- 0.15	1.46
-do- Accum	46.70	49.39	- 0.16	1.46
Intl Spec Opps	131.18	138.81	- 1.07	
Pacific Gwth	125.33	132.62	+ 3.33	0.38
UK General #	84.34	89.25	+ 0.54	3.17
-do- Accum #	87.85	92.98	- 0.25	3.17
Japan	75.90	80.21	- 0.01	.
Gilt & Fixed Int #	100.27	103.91†	+ 0.53	8.59
BURRAGE UNIT TST MGMT LTD 0171 480 7216				
Short Dated Gilt	67.27	68.13	+ 0.15	6.23
CIS UNIT MANAGERS LTD 0161 837 5060				
Environ	169.40	180.20	- 0.10	1.71
UK Growth	188.50	200.50	+ 0.58	2.08
UK Income	140.70	149.70†	+ 0.60	4.31
CANADA LIFE MGMT (UK) LTD 01707 622 100				
Can Gen Dist	213.50	226.30	+ 0.70	1.75
-do- Income Dist	115.20	122.10†	- 0.80	4.08
-do- Accum	362.50	384.20	+ 2.30	4.08
Gilt & Fxd Int	41.75	44.28	+ 0.17	6.15
Growth Units	229.00	244.90	+ 2.60	2.04
Bond	176.20	185.50	+ 1.20	6.26
Intl Growth	224.90	239.20	+ 0.30	0.31
North American	223.50	237.80	- 1.40	0.28
Far East	277.60	298.90	+ 4.30	1.13
UK Smaller Cos	195.90	208.90	+ 0.20	1.45
European	88.90	94.58	- 0.54	0.68
Japanese Growth	45.41	48.21	+ 0.26	
High Income	203.90	218.10	+ 1.20	4.01
CAPEL-CURE MYERS UT MGMT LTD 0161 831 7433 Enq 0161 831 7453 Dlg 0161 831 7455				
American & Gen	181.70	193.90	- 0.20	
European Inc	85.19	91.23	- 0.29	1.14
Smaller Cos (4-1)	91.73	97.58	- 0.57	1.57
Growth	480.10	510.80	+ 4.10	1.84
Income & Growth #	438.90	464.80	+ 0.20	3.87
-do- Accum #	636.30	677.00	+ 0.40	3.87
Japan & Gen	66.36	70.44	+ 1.01	
Master Portfolio	£109.50	£113.17†	+43.00	2.29
-do- Accum	£132.78	£137.24	+52.00	2.29
Special Sits	112.00	119.20		1.93
High Yield	£14.03	£14.47†	+ 3.00	4.36

	Sell	Buy	Wkly +/-	Yld %
CAZENOVE UNIT TRUST MGMT LTD 0171 606 0708				
Cazenove Portfolio	92.38	98.56	- 0.07	2.59
American Portfolio	108.68	115.36	- 0.97	0.95
European Portfolio	109.67	116.94	- 0.66	0.49
High Income	51.60	51.85†	+ 0.17	8.00
Japanese Portfolio	64.50	68.62	+ 0.18	
Pacific Portfolio	138.37	146.79	+ 1.28	1.50
UK Inc & Growth	85.53	91.56	- 0.19	3.04
Utility & Bond	57.05	57.68	- 0.32	6.60
CENT BD OF FIN OF CHURCH OF ENG 0171 588 1815				
Inv Fund	724.84	735.80	+13.38	4.32
Fxd In Sec	157.38	158.02	+ 1.19	9.11
COIF CHARITY FUNDS 0171 588 1815				
Investment Inc	714.18	724.98	+15.78	4.40
Investment Acc	£31.45	£31.93	+69.80	...
Fixed Int Inc	127.58	128.10	+ 1.04	8.98
Fixed Int Acc	212.29	213.15	+ 1.74	...
CITY FINANCIAL UT MGRS LTD 0171 407 5966				
Beckman Intl	88.55	94.55†	+ 8.49	3.14
Beck Bio-Tech	37.27	40.30	- 1.32	
Acorn Ethical Tst	167.86	169.97	+ 1.12	0.73
City Fin Assets	74.77	78.52†	+ 1.73	2.07
City Fin America	99.71	104.70	+ 2.13	
City Fin Intl	84.81	89.06†	+ 1.48	0.92
City Fin Japan	144.98	152.16	+ 1.94	
Fcstrs Hsn Cap	286.49	309.94	+ 8.85	2.36
Fcstrs Hsn Inc	193.30	209.32†	+ 2.66	4.55
Buckley Yield Grth	133.88	141.91	+ 0.48	
Fairmont Cap Gth	140.77	148.18†	+ 1.71	...
Fairmont Intl	148.18	155.98†	+ 1.21	...
J Sld Inc/Gth Inc	58.79	59.63	- 0.47	1.96
CITY OF LONDON UNIT TST MGRS LTD 0171 711 0771 Admin: 01277 227 300				
Emerging Markets	53.82	56.89	- 0.16	.
CLERICAL MEDICAL UT MGRS LTD 0800 373 393				
American Gwth	73.25	78.34	- 1.53	..
Dragon Growth	64.90	69.41	+ 1.22	1.04
Equity High Inc	87.15	93.45	- 0.02	4.10
-do- Accum	121.00	129.76	- 0.03	4.10
Extra Income Inc	26.60	28.02	+ 0.16	7.35
Extra Income Acc	27.86	29.16	+ 0.17	7.35
European Gwth	57.06	60.70	- 0.16	1.15
Evergreen	28.03	29.97	+ 0.35	.
General Equity	93.39	99.08	+ 0.65	2.86
Japan Growth	48.18	51.53	+ 0.31	.
Pedigree Gwth	56.00	60.18		2.60
Pref Sts Cos Inc	32.91	35.01†	+ 0.15	1.66
-do- Accum	34.66	36.87	+ 0.16	1.66
Retirement Inc #	26.94	28.66	+ 0.13	5.85
Special Sits	42.67	45.39	+ 0.45	2.18
UK & Overseas	53.41	56.82	+ 0.50	0.86
COLONIAL UT MGRS LTD 01634 898 000				
Capital	74.60	77.58	+ 0.16	1.96
Balanced	65.18	67.79	+ 0.22	4.15
COMMERCIAL UNION FINANCIAL MGMT INTL LTD 0181 686 9818				
PRESTIGE PORTFOLIO (PPT FUNDS)				
Income Funds				
Equity Inc	189.44	180.26†	- 1.02	4.85
Fixed & Convertible	40.60	43.19†	+ 0.60	6.73
Monthly Inc Plus	49.35	52.50	+ 0.41	8.53
Preference Share	46.27	49.22†	+ 0.59	7.92
Balanced Funds				
High Yield	128.35	136.54†	- 0.55	5.95
Managed Fund	72.22	76.83†	+ 0.06	3.06
UK Growth Funds				
Smaller Cos	42.54	45.26	+ 0.29	1.80
-do- Accum	49.51	52.67	+ 0.33	1.80
UK & General	87.46	93.04†	+ 0.84	2.75
-do- Accum	112.24	119.40†	+ 0.05	2.75
UK Growth	163.42	173.85	+ 0.24	2.33
International Growth Funds				
Europe Growth	197.77	210.39	- 0.60	0.11
Far Eastern Gth	124.55	132.50	+ 1.96	.
Global Bond	83.14	88.33†	- 0.37	5.99
Japan Growth	111.48	118.60	+ 0.15	.
North Amer Grth	202.34	215.26	+ 0.28	.
Oriental Growth	75.13	79.93	+ 1.85	0.07
Worldwide Growth	68.94	73.34†	+ 0.24	0.11
OTHER CU TRUSTS (NON PPT FUNDS)				
Deposit Fund	92.06	92.06†	+ 0.08	6.11
Homeowner Fund	85.56	91.02	- 0.01	1.66
Builder Fund	143.14	152.28	- 0.40	2.00
CONSISTENT UNIT TST MGMT CO LTD 0171 407 5966				
Consistent UT	32.97	35.29	+ 0.12	3.37
COOKE (HENRY) INV FUNDS LTD 0800 526 358				
Growth	167.49	178.10†	- 2.70	1.70
Income	71.16	75.78	- 0.87	5.61
European	64.88	69.02	- 0.24	1.04
Recovery	165.70	176.30	- 2.00	2.20
CO-OP PENSION FDS UT MGRS LTD 0171 283 9494				
Equity Dist	892.60	896.60†	..	3.56
CREDIT SUISSE INV FDS (UK) LTD 01277 690 370				
Fellowship Tst	91.01	96.81	- 0.32	1.55
Income #	262.60	279.30†	- 0.20	4.29
-do- Accum #	673.50	716.40†	- 0.20	4.29
Smaller Cos	194.10	206.40	- 0.70	1.00
-do- Accum	238.80	254.00	- 0.90	1.00
Inv Portfolio	88.52	94.23	- 0.75	1.59
High Inc Port #	77.16	82.08	+ 0.04	4.34
DIMENSIONAL TST MGMT LTD 0171 410 0177				
Euro Small Cos	1547.70	1600.20†	- 5.90	
Japan Small Cos	1121.80	1144.20†	+23.60	...
UK Small Cos	1917.90	1958.20	+ 8.10	...
US Small Cos	1873.40	1913.30†	+ 9.00	
DISCRETIONARY UNIT FUND MGRS 0171 377 8819				
Disc Inc	218.90	230.50	+ 0.60	2.93
DUNEDIN UNIT TST MGRS LTD 0131 315 2500				
European Gwth	297.20	314.10		0.67
New Asia	209.40	222.70	+ 1.40	0.26
Japan Growth	105.10	111.70	- 0.10	.
Jap Smllr Co	427.80	453.40	- 1.70	
Nth Amer	334.70	354.20	+ 0.92	0.83
UK Inc & Gth	229.50	244.90†	+ 1.90	2.89
EAGLE STAR UNIT MGRS LTD 01242 577 555				
UK Balanced Inc	155.10	165.00	- 0.60	1.62
UK High Inc Inc	162.50	172.80†	- 0.40	4.17
-do- Accum	215.40	229.10†	- 0.40	4.17
UK Pref & F I Inc	80.30	85.96	+ 0.36	4.99
Emerging Opps	91.97	97.83	- 0.65	0.96
UK Smlr Cos #	60.47	64.32	+ 0.22	0.01
Extra Income Inc	48.44	51.41	+ 0.45	7.80
EDINBURGH UNIT TST MGRS LTD 0345 090 586				
American	148.80	158.00†	+ 1.50	1.11
Convertibles #	21.55	22.90	+ 0.15	6.11
Equity Income #	135.10	143.50	- 0.40	3.89
EuroFund	52.30	55.47	+ 0.09	0.36
Financial	49.23	52.31	+ 0.85	1.43
Growth & Inc #	265.80	282.40	+ 1.30	2.73
High Dist #	168.30	178.80†	+ 0.20	4.19
International	397.30	422.10	+ 7.00	0.12
Int Cap Inc	95.62	103.10†	+ 0.40	2.67
Latin American	24.44	25.97	+ 1.26	...
Pacific	77.02	81.83†	+ 2.04	...
Pref High Inc	21.68	23.04†	+ 0.21	7.16
Tokyo	216.60	229.90	+ 2.40	..
UK Smaller Cos	252.30	268.10	- 0.70	1.03
ELY PLACE UNIT MGRS LTD 0171 242 0242				
Brit Director Dlgs	97.63	103.98	+ 1.37	1.31
Growth Acc	238.02	254.33	+ 6.27	0.58
Income	583.83	618.51	.	5.23
ENDURANCE FUND MGMT LTD 0171 373 7281				
Endurance Fd	212.20	225.70	+ 1.59	1.22
EQUITABLE UNIT TRUST MGRS LTD 01296 431 480				
European	85.39	89.88	- 0.14	2.08
Ethical Tst	45.26	47.64	- 0.20	1.20
Far Eastern	287.72	302.86	+ 1.88	1.78
High Income	134.83	141.93†	+ 0.29	4.83
Intl Growth	120.32	126.65	- 0.02	0.51
North American	131.01	137.91	+ 0.47	1.57
Pelican	128.38	135.14†	+ 0.04	3.31
Smaller Cos	67.50	71.05	- 0.15	2.93
Special Sits	88.37	93.02	+ 0.11	3.12
Tst of Inv Tsts	193.57	203.76	+ 1.39	1.29
EVERMORE FUND MGMT LTD 0171 407 5966				
Smaller Cos Inc	196.12	208.64†	+ 0.59	1.35
Smaller Cos Acc	347.08	369.23†	+ 1.03	1.35
Recovery	48.99	52.12†	+ 0.28	1.54
Recovery Acc	50.15	53.35†	+ 0.28	1.54
EXETER FUND MANAGERS LTD 01392 412 144				
Capital Growth	87.94	94.31†	+ 0.40	..
Fd of Inv Tsts	47.63	50.80	+ 0.18	0.57
High Income #	41.13	44.08†	- 0.05	10.44
Warrant	51.69	58.18	+ 0.73	.
Zero Preference	41.79	44.34	- 0.06	.
FAMILY INVESTMENT MGMT LTD 01273 220 707				
Family Asset Tst	88.97	88.13†	- 0.10	3.29
Family Income Tst	44.65	44.85†	+ 0.17	6.80
Family Fund	90.47	96.24†	- 0.56	2.32
United Charities	261.30	277.90†	- 2.40	5.02
FIDELITY INVESTMENT SERVS LTD Callfree: Private Clients: 0800 414 161				
Cash Fund				
Cash Fund	100.00	100.00	.	6.20
Bond Funds				
Gilt & Fxd Int	28.00	28.08†	+ 0.11	7.12
Intl Bond	29.89	31.82†	- 0.04	5.41
Income Funds				
High Income	25.38	26.68†	+ 0.13	5.41
Income Plus	120.80	128.50	+ 1.10	4.12
Amer Eq Inc	55.27	58.57†	+ 0.10	1.51
European Income	44.94	47.79	- 0.40	2.48
Far East Inc	63.88	67.82†	- 0.42	2.43
Global Convertible	24.17	25.77	+ 0.08	2.74
UK Div Gth	27.59	29.34	- 0.20	2.21
Equity Funds				
ASEAN	58.84	62.77†	+ 1.60	..
American	290.80	308.30†	+ 1.20	.
Amer Spec Sits	154.70	165.10	- 3.90	.
Japan Smaller Cos	34.15	36.43	- 0.04	.
European	194.90	207.30	- 0.60	0.86
European Opps	69.29	73.78	- 0.18	0.15
Global Priv	27.25	28.98	- 0.07	0.77
UK Growth	105.30	112.00	- 1.60	1.29
Growth & Inc	158.00	168.00	- 1.10	2.78
Intl PEP	41.89	44.55	- 0.12	1.09
Japan Spec Sits	83.40	88.82	- 0.25	.
Japan	176.60	187.90	- 0.50	..
Managed Intl	311.90	331.70	- 0.80	0.45
Moneybuilder	58.51	62.22	- 0.08	..
Recovery	49.84	53.10	+ 0.06	1.45
South E Asia	160.30	171.00	+ 3.70	1.14
Special Sits	592.40	629.90	- 6.20	0.73
Specialist Funds				
Cash Accum Units	111.91	111.91	+ 0.09	6.20
FLEMING PRIVATE FUND MGMT LTD 0171 814 2700				
Balanced #	140.10	142.80	+ 1.50	2.06
Inc Pfolio #	88.57	90.27†	- 0.70	3.42
Cap Pfolio	150.90	153.40	+ 0.10	1.48
General Opps	131.30	132.80†	+ 2.90	3.50
Growth Inc	33.52	34.25†	- 0.04	1.36
Private Portfolio	442.30	452.00	+ 5.40	1.86
FOREIGN & COLONIAL UNIT MGT Enq 0171 454 1434 Dlg 01277 261 010				
European	123.00	130.40	- 1.20	0.66
Emrg Asian	144.60	154.70†	+ 1.00	
High Income	21.26	22.58†	+ 0.08	9.96
UK Growth	117.70	126.00	+ 0.20	2.43
UK Income	107.00	114.30†	+ 0.20	4.36
US Smaller Cos	360.90	385.40†	- 3.30	.
FOSTER & BRAITHWAITE FUND MANAGEMENT LTD 0171 407 5888				
-do- Inv Tst Inc	77.09	81.06	+ 0.13	4.19
Investment Trust	98.72	103.81	+ 0.40	...
UK Smaller Cos	92.13	96.88	- 0.15	0.98

	Sell	Buy	Wkly +/-	Yld %
FRAMLINGTON UNIT MGMT LTD Enq 0171 330 6500 Dealing 0345 775511				
American Growth	70.41	75.04	- 0.86	.
-do- Accum	70.41	75.64	- 0.86	.
Amer Smlr Cos	591.50	632.60	- 4.20	
-do- Accum	604.30	646.30	- 4.20	
Capital Tst	336.10	357.40	- 1.50	1.45
-do- Accum	486.10	519.10	- 2.10	1.45
Conti Smlr Cos	57.45	61.54	- 0.62	0.64
-do- Accum	60.62	64.72	- 0.67	0.64
Convertible	133.40	141.90	+ 0.60	4.95
-do- Accum	275.10	292.60	+ 1.30	4.95
Emerging Markets	61.60	65.80	+ 0.07	...
-do- Accum	61.64	65.85	+ 0.07	..
European	127.00	134.60	- 0.60	0.37
-do- Accum	133.50	141.50	- 0.70	0.37
Extra Income	360.40	383.30		3.88
-do- Accum	553.40	588.50	- 0.29	3.88
Financial	144.30	154.80		0.48
-do- Accum	152.60	163.90†	..	0.48
Gilt Trust	63.85	65.83†	+ 0.37	6.36
-do- Accum	94.82	96.95†	+ 0.55	6.36
Health Fund Inc	196.10	209.40†	+ 1.10	...
-do- Accum	196.10	209.40†	+ 1.10	..
Income & Growth	205.60	218.90†		3.55
-do- Accum	321.60	342.10†	+ 0.10	3.55
Intl Growth	389.00	414.30†	- 4.30	..
-do- Accum	430.80	460.80†	- 4.90	..
Japan & Gen	173.00	184.40	- 1.00	.
-do- Accum	174.70	186.30	- 1.00	..
Monthly Inc	178.00	189.20†	- 0.50	3.72
Managed Port Inc	112.00	117.90	- 0.20	2.02
-do- Accum	120.30	126.60	- 0.20	2.02
Quarterly Income	53.13	57.14†	- 0.21	4.42
-do- Accum	58.90	63.35†	- 0.22	4.42
Recovery	342.00	365.70	- 2.70	0.15
-do- Accum	403.70	431.60	- 3.30	0.15
UK Growth	59.48	63.57	- 0.07	2.45
-do- Accum	63.03	67.37	- 0.06	2.45
FRIENDS PROVIDENT UNIT TRUSTS Dealing 01705 881330 Enq 01705 881340				
FP American	53.17	56.56†	- 0.97	0.48
FP Am Smlr Cos	158.00	168.90	+ 1.40	..
FP Asian Growth	246.90	264.00	+ 5.40	
FP Australian	352.70	378.40	+ 4.80	..
FP Equity Dist	410.80	436.80†	+ 0.40	2.52
-do- Accum	891.00	947.80†	+ 0.80	2.52
FP Euro Gth	240.90	256.20	- 1.80	0.20
-do- Accum	261.80	278.50	- 1.10	0.20
FP Intl Bond	60.84	64.38	- 0.01	4.71
FP Intl Gth Dist	34.24	36.54†	+ 0.08	0.53
-do- Accum	50.00	53.36†	+ 0.12	0.53
FP Pac Basin Acc	197.90	211.50†	+ 3.20	
FP Income	56.58	60.35	- 0.29	4.60
-do- Accum	186.60	199.00	- 1.00	4.60
FP Jap Smllr Cos	290.60	309.90	- 2.80	..
FP Monthly Dist	73.23	78.15†	+ 0.13	5.47
FP Stlg Deposit	100.70	100.70†	+ 0.10	6.25
FP Tokyo	77.53	82.69	+ 0.13	.
FP UK Focus	38.47	41.36†	+ 0.44	2.61
FP UK Growth	184.80	196.90	- 0.10	2.70
-do- Accum	362.40	388.50	- 0.30	2.70
Stewardship Dist	368.70	392.20†	+ 1.50	1.95
-do- Accum	459.00	488.20†	+ 1.90	1.95
Stwdshp Inc Dist	74.41	79.15	+ 0.75	3.64
-do- Accum	99.08	105.40	+ 1.00	3.64
N Am Stwsp Dist	112.60	119.70	- 1.30	0.99
-do- Accum	120.20	127.80	- 1.50	0.99
FP Managed Portfolio Service				
Capital Gwth Acc	115.00	122.30†	+ 1.00	1.04
Open Cap Gth Acc	118.30	125.80†	+ 0.70	0.10
Cap Gth Inc Inc	111.20	118.20	+ 1.00	2.19
Cap Gth Inc Acc	114.90	122.20	+ 0.90	2.19
Opn Cp Gth Ic Ic	114.70	122.00	+ 0.50	3.32
Opn Cp Gth Ic Ac	119.10	126.70	+ 0.50	3.32
GA UNIT TRUST MGRS LTD 0345 581 108/7				
GANDA	262.00	277.10†	+ 1.30	2.22
Cash	49.40	50.14†	+ 0.04	5.31
Growth Portfolio	81.19	86.07	+ 0.74	0.95
Income Portfolio	88.18	89.98†	+ 0.43	4.40
GEM DOLPHIN INV MGRS LTD 0171 236 8441				
Special Sits	205.70	220.00	+ 0.30	1.54
Dividend	92.15	98.57	- 0.06	4.84
Intl Gth & Inc	231.50	247.60	+ 0.30	3.19
UK & Gen	47.25	50.53	- 0.15	2.59
Fund of Funds	68.12	72.86	+ 0.35	.
GT UNIT MANAGERS LTD Inv 0800 212274 Dealing 0171 626 9431				
Amer Spec Sits	221.40	236.80	+ 0.50	
European	602.40	644.00	- 9.30	0.30
Euro Eq & Bd Inc	51.16	54.45		4.99
-do- Accum	55.69	59.27		4.99
Far East & Gen	248.70	266.00	+ 1.90	
Germany	118.60	127.00	- 2.10	..
High Yield #	49.42	52.23†	+ 0.22	8.14
-do- Accum #	51.89	54.85	+ 0.23	8.14
Income Inc	169.20	181.00	+ 0.20	4.34
-do- Accum	186.70	199.70	+ 0.30	4.34
International	345.50	369.80	- 4.90	
Intl Income	88.57	94.81	- 0.34	3.32
Japan & General	418.20	445.40	- 1.20	
Korean Securities	67.04	71.70	- 0.81	
Orient Acc	132.60	141.90	+ 3.80	0.24
Smlr Cos Div Inc	45.05	48.19	- 0.07	4.19
-do- Accum	49.75	53.21	- 0.09	4.19
UK Capital Inc	179.30	191.80	- 3.90	1.49
UK Capital Acc	316.20	338.20	- 6.70	1.49
UK Spec Sits	93.28	99.77	- 0.33	1.30
US & General	170.30	180.80	- 1.10	
Wrlde Spec Sits	147.90	158.20	+ 0.20	
GARTMORE FUND MANAGERS 0171 782 2000 Dlgs only: 01277 264 421				
UK Growth Funds				
British Growth	56.42	60.28	+ 0.45	1.73
Cash Trust	141.06	141.06†	+ 0.12	6.26
Practical Inv Inc #	118.50	126.74	+ 0.42	2.68
-do- Accum #	278.10	297.43	+ 0.97	2.68
UK Index	164.94	165.77	+ 0.38	3.78
UK Smaller Cos	145.91	156.05†	+ 0.09	0.66
Income Funds				
Extra Yield	24.22	25.10†	+ 0.12	6.25
High Income	33.95	36.27†	+ 0.08	5.24
UK Equity Income	148.04	158.33	+ 0.45	2.67
Global Bond	30.43	31.52	- 0.05	5.14
International Funds				
Emerging Markets	41.39	44.27	+ 0.19	.
Global Managed	139.53	148.65†	+ 0.44	1.51
Gold & Intl Res	102.92	110.08	+ 0.30	.
Global Utilities	137.84	147.34		1.49
Overseas Funds				
American	172.19	183.46	- 1.47	0.90
European	117.24	124.24	- 1.88	0.89
Euro Sel Opps	173.75	184.39	- 2.14	
Amer Emerging	133.40	142.67	- 3.79	
Hong Kong	139.20	149.09	+ 2.86	2.20
Japan	233.45	247.81	+ 1.71	
Pacific Growth	204.46	218.67	+ 2.80	...
Gartmore Pensions Strategy Funds				
Managed Equity	232.69	232.69†	+ 0.49	2.11
Long Term Bal	255.21	255.21†	+ 0.38	3.13
Med Term Bal	214.74	214.74†	+ 2.49	3.30
UK Equity	270.56	270.56†	- 0.41	2.48
UF Emerging Cos	154.57	154.57	- 0.27	2.00
American	283.98	283.98	- 0.60	1.14
Japan	122.11	122.11	+ 0.78	..
European	304.13	304.13	- 2.14	1.08
Index Linked Gilt	179.63	179.63	+ 0.38	2.68
Fixed Interest	169.27	169.27†	+ 0.81	8.51
Amer Emerges	315.89	315.89	- 8.12	
Pacific	229.18	229.18	+ 3.29	0.70
Emerging Mkts	113.46	113.46	+ 2.33	0.92
Index Stnl Japan	145.07	145.07	+ 0.65	0.20
-do- Pacific Rim	178.26	178.26	+ 4.36	1.42
-do- Cont Europe	169.15	169.15	- 0.26	2.04
Index Strat USA	165.24	165.24	+ 0.19	1.97
Gartmore Personal Pension Funds				
Managed Equity	109.65	116.68	+ 0.25	..
Med Term Bal	102.13	108.65	+ 0.14	..
Long Term Bal	114.78	122.02	+ 0.18	..
UK Equity	125.30	133.19	- 0.20	..
UK Emerging Cos	72.18	76.79	- 0.43	..
American	131.77	140.18	- 0.11	..
Japan	58.43	62.16	+ 0.39	..
European	126.14	134.20	- 1.21	..
Fixed Interest	86.04	91.54	+ 0.44	..
Index Linked Gilt	79.80	84.89	+ 0.16	..
Deposit	83.59	88.92	+ 0.07	..
Broker Unit Trusts				
BWH Intl	147.93	155.72	+ 0.44	0.55
BsqIM Gth Port Inc	65.61	70.39	- 1.83	0.60
-do- Inc Port Inc	58.87	63.19†	+ 0.37	3.50
-do- Wrlde Port	55.85	59.94	- 0.78	0.10
Stew Utilities	64.65	68.23†	- 0.62	3.15
GLOBAL ASSET MANAGEMENT GAM Sterling Management 0171 493 9990				
Gbl & Intl Inc	577.19	613.94	- 2.82	2.27
-do- Accum	641.85	682.82	- 2.92	2.27
European Inc	158.88	168.91	+ 2.31	1.28
Apollgam Inc	150.93	158.85	- 0.57	.
N America Inc	346.32	368.43	+ 0.06	0.82
Far East Inc	355.43	378.12	+ 6.81	.
-do- Accum	368.12	391.62	+ 7.05	.
UK Divld Inc	189.80	201.92	+ 5.47	3.29
GOVETT (JOHN) UNIT MGMT LTD 0171 378 7979 Dealing: 0171 407 7886				
UK Equity Inc	99.77	106.69	+ 0.46	4.35
UK Small Cos	57.52	61.51	+ 0.05	0.71
British Growth	65.14	69.66	+ 0.45	2.44
American Gwth	232.02	248.14	- 6.70	.
Japan Gwth	64.58	69.06	- 0.52	.
Greater China	171.80	183.74	+ 1.20	0.56
Pacific Strategy	145.24	155.33	+ 2.13	0.55
European Gwth	95.78	102.23†	+ 0.64	0.89
Intl Growth	157.55	168.49	+ 0.33	.
US Index (£)	16.2856	17.1584	- 0.04	4.60
FT-SE Mid 250 Ind	81.33	86.97	- 1.24	2.15
Monthly Income	40.52	43.24†	+ 0.07	8.00
MIS Unit Trust Dealing: 071 865 0033				
Gvt UK Index (£)	13.1411	13.8730	+ 0.03	5.50
GRANVILLE UNIT TST MGMT LTD 0171 488 1212				
Small Cos	96.66	102.83	+ 0.61	1.49
GUARDIAN UT MGRS LTD 0171 538 9888				
European	524.70	560.50	- 5.60	0.49
Gilt & Fixed	131.40	139.40	+ 0.90	5.62
Growth Equity	375.50	401.10†	- 0.60	1.49
Income Trust	145.40	155.30	- 0.29	3.27
International	194.20	207.40	- 0.10	0.21
Japan Trust	124.30	132.70	+ 1.10	
Nth American	318.00	339.70†	- 2.00	
Pacific	520.70	556.30†	+ 6.70	0.28
Guardhill	569.30	608.20	+ 0.20	1.59
GUINNESS FLIGHT UT MGRS LTD 0171 522 2129				
EMU Trust	108.91	112.13	- 0.23	6.36
Global High Inc	101.34	105.23†	- 0.07	6.42
Corporate Bond	105.45	109.47	+ 0.60	6.56
Eqty & Bond Inc	108.91	115.81†	- 0.08	5.06
European Growth	113.09	120.24	- 0.51	.
Intl PEP Trust	64.89	69.00	- 0.56	.
Equity Inc	130.04	138.27†	- 0.39	4.06
-do- Accum	185.04	196.74	- 0.57	4.06
Recovery	348.00	370.00†	+ 4.80	2.13
-do- Accum	407.80	433.50	+ 5.20	2.13
St Vinc High Inc	129.29	131.22	+ 0.22	6.49
UK Emrg Cos	267.30	284.20†	+ 1.10	1.93
UK Smlr Cos	383.90	350.70	+ 5.70	2.48
Glob Priv Tst	96.74	102.86†	+ 0.25	1.38
-do- Accum	98.54	104.77	+ 0.25	1.38
Inc Share Tst	90.40	96.12	+ 0.24	6.95
HALIFAX UT MGMT LTD Dealing: 0171 220 5050				
Growth	29.67	31.33	+ 0.09	1.85
Growth Acc	29.98	31.60	+ 0.10	1.85
Income	29.36	31.13	+ 0.17	4.50
Income Acc	30.08	31.90	+ 0.18	4.50
HAMBROS UNIT TRUST MGRS LTD Enquiries: 01277 227 300 Dealing: 01277 690 390				
Model Pfolio	221.60	233.30	+ 1.40	2.43
Smaller Cos	33.72	35.87	+ 0.05	1.20
HENDERSON TOUCHE REMNANT Enquiries: 01277 263 290 Dealing: 01277 234 772				
UK Funds				
Special Sits	337.04	360.63	- 0.11	1.31
Best of British	68.73	70.93†	+ 0.09	2.90
UK Smaller Cos	137.93	148.27	- 0.16	1.78
High Income Funds				
Income & Growth #	289.28	308.06†	- 3.82	3.72
-do- Accum #	801.32	853.37	+ 1.13	3.72
High Income	327.40	349.99†	- 2.81	4.47
Extra Income #	289.28	307.64	+ 0.06	5.03
Pref & Bond	47.59	49.18†	+ 0.20	8.50
International				
International	290.90	309.17†	+ 0.12	.
Global Bond	57.36	60.36	+ 0.76	5.14
Intl Port Tst	89.55	95.77†	+ 0.17	0.64
Global Tech	232.38	250.00†	- 6.69	.
Overseas Funds				
Asian Enterprise	166.30	177.83	+ 2.31	0.63
European	535.86	567.09†	- 0.04	0.70
European Income #	85.58	90.75	- 0.13	1.50
Euro Smlr Cos	159.74	171.14†	+ 1.32	0.63
Eur Sp Sits	78.24	83.62†	+ 8.25	1.49
-do- Accum	83.81	89.58	+ 0.27	1.49
Japan Trust	214.03	228.37	+ 1.99	...
Japan Special Sits	210.58	224.61	- 1.02	.
Pacific Smlr Cos	219.87	235.26	+ 3.26	.
North American	277.41	294.51	- 1.81	...
American Smaller	137.67	147.16†	+ 0.78	

	Sell	Buy	Wkly +/-	Yld %
HILL SAMUEL UNIT TST MGRS 0181 688 4365				
British	110.42	115.63†	+ 0.37	1.84
Capital	186.66	197.55	+ 0.84	1.40
Dollar	427.40	447.54†	- 0.52	.
Enterprise Gth	370.58	388.04	+ 1.71	1.33
European	250.05	261.83	- 0.14	0.49
Far East	295.03	308.94	+ 2.68	.
Financial	946.81	991.22	+ 9.05	1.77
Gilt & Fxd Int Inc	26.05	27.10	+ 0.12	6.70
High Yield	106.71	111.76†	- 2.67	3.74
Income & Growth	153.04	160.25†	- 0.13	3.11
International	272.81	285.77	+ 0.29	..
Japanese General	204.78	214.43	- 0.17	..
Japan Tech	87.66	92.08	- 0.64	..
Nat Resources	76.24	79.83	-22.12	.
Portfolio	78.57	82.27†	+ 3.10	1.34
Smaller Cos	141.48	148.15†	+65.91	1.13
Special Sits	173.88	182.07	+33.82	0.87
UK Emerging Cos	105.03	109.98	-75.77	0.87
US Smaller Cos	119.21	124.83	+15.90	
HSBC UNIT TRUST MGMT LTD Advisers: 0800 181 890 Investors: 0800 289 505				
UK Funds				
Balanced #	108.90	116.20†	+ 0.20	5.84
Capital	658.80	700.70†	- 1.50	2.20
Income #	613.10	654.30	- 1.50	5.41
Footsie Fund	60.53	60.83	+ 0.28	2.71
Tidal Index	113.40	120.00		2.35
UK Index	154.70	163.70	+ 0.50	2.83
International Funds				
American Growth	560.90	585.70	- 0.80	0.36
American Index	247.50	261.30	+ 0.30	1.29
European Growth	123.90	131.60	- 1.00	0.16
Eurotrack 100	179.90	190.40	- 0.50	1.02
Global Bond	22.84	24.09	- 0.06	5.19
Japan Growth	269.90	287.90†	- 3.50	
Japan Index	77.81	82.34	+ 0.46	0.30
Japan Smllr Cos	29.91	31.92	- 0.14	.
Far Eastern Funds				
Asian	57.10	60.94	+ 2.22	0.19
Hong Kong Gwth	111.70	119.29	+ 2.40	1.34
Spore & Mlysn Gth	72.35	77.21	+ 0.80	.
Tiger Index	190.60	201.70	+ 3.20	1.12
INVESCO FUND MANAGERS LTD 0171 626 3434 Dealing: 0800 010 733				
UK Specialist Trusts				
UK Smaller Cos	40.08	41.66	- 0.16	0.67
General Funds				
Managed	79.45	82.59†	+ 0.18	1.35
Rapid Child Fnd	94.25	97.97	+ 0.31	2.27
UK Growth	65.37	67.95†	- 0.13	2.19
High Income Funds				
UK Extra Inc	85.62	89.00	+ 1.21	6.58
Gilt & Fixed Int	27.20	28.06	+ 0.13	7.81
UK Inc & Gwth	43.87	45.60†	+ 0.02	3.25
UK Income	343.10	356.70†	- 0.70	4.53
Overseas Growth Funds				
American Growth	58.96	59.07	+ 0.13	0.22
Amer Smllr Cos	132.40	137.60	- 1.60	.
-do- Accum	133.80	139.10	- 1.60	
Europe Gth	183.40	190.30	+ 0.40	
-do- Accum	190.00	197.10	+ 0.40	.
Euro Smaller Cos	33.77	35.10†	- 0.23	
French Growth	83.74	87.05	- 1.16	0.24
-do- Accum	89.83	93.38	- 1.26	0.24
H Kong & China	81.30	84.51	+ 1.79	1.41
Intl Growth	61.77	64.21†	+ 0.26	0.54
-do- Accum	62.64	65.11†	+ 0.27	0.54
Japan Gth	31.29	32.53	+ 0.34	.
-do- Accum	31.29	32.53	+ 0.34	.
Japan Smaller Cos	37.02	38.48	- 0.70	.
Glob Emg Mkts	88.74	92.25	+ 1.97	.
-do- Accum	89.37	92.90	+ 1.99	..
SE Asia	310.60	322.90	+10.50	0.03
Overseas Income Funds				
Intl Bond	56.12	57.84†	- 0.05	5.99
JOHNSON FRY UNIT TRUST MGRS LTD Enq 01277 227300 Dealing 01277 261010				
Sector Value Inc	96.62	102.20	+ 0.20	4.89
Sector Value Gwth	97.17	102.80	+ 0.30	1.95
JUPITER UT MGRS LTD 0171 581 3020				
World Health	182.60	194.20	- 2.90	
Income	183.48	195.19	- 0.19	3.13
UK Growth	71.89	76.48	+ 0.24	0.46
International	77.60	82.54	- 0.74	0.08
Ecology	90.22	95.97†	- 0.34	1.12
European	144.33	153.54	- 1.45	..
Far Eastern	285.90	304.00	+ 0.80	..
KLEINWORT BENSON UNIT TRUSTS Dealers: 0171 956 7354				
Income Trusts				
Bond Income	100.60	103.90	+ 0.40	7.40
Gilt Yield	119.10	125.70	+ 0.60	6.76

QUORUM

LIMITED OFFER



Take advantage of this special offer.
QUORUM 50ml Aftershave at £9.95.
Available from most leading perfumery outlets and larger Boots stores.
While stocks last.

	Sell	Buy	Wkly +/-	Yld %
Global Income	217.20	231.10†	+ 1.20	3.75
High Yield	145.30	154.60†	+ 0.80	5.78
-do- Accum	458.60	487.90†	+ 2.60	5.78
Smlr Cos Div	55.34	58.87†	+ 0.37	2.91
Capital Growth Trusts				
Amer Smlr Cos	122.40	130.20	+ 0.20	
Asian Growth	304.90	324.40†	+ 5.40	0.25
-do- Accum	358.30	381.20†	+ 6.30	0.25
North American	95.03	101.10	- 0.10	0.16
European Special	119.10	126.70	- 0.30	0.16
European	164.30	174.80	- 0.50	0.44
-do- Accum	216.50	230.30	- 0.80	0.44
Global Eqty Inc	111.90	118.70	+ 0.40	2.17
Japan	401.10	426.70	+ 0.70	.
Japanese Special	220.10	234.10	- 5.80	
Smaller Cos	120.40	128.10†	+ 0.40	1.19
UK Equity Growth	44.80	47.66	+ 0.93	1.55
UK Index Inc	306.00	309.10†	+ 1.30	3.52
Bircham Tst	100.80	108.50	+ 2.50	2.76
-do- Accum	100.80	108.60	+ 2.50	2.76
LAURENCE KEEN UNIT TRUST MGMT 0171 407 5966				
Bridge Income	276.37	294.01†	+ 2.87	5.27
Inc & Growth Inc	59.65	63.46	+ 0.02	4.30
Smaller Cos	67.22	71.51†	+ 0.09	1.41
LAURENTIAN UNIT TST MGMT LTD Enq: 01452 371 500 Dlg: 01452 371 823				
Growth Trust	273.10	290.50	- 1.20	1.85
High Income	112.60	119.70	- 1.40	4.34
International	102.10	108.60	+ 0.80	0.55
European Trust	81.29	86.47	- 0.79	0.88
Japanese Trust	40.78	43.38	+ 0.15	.
American Trust	101.60	108.00	- 0.20	.
LAZARD UNIT TST MGRS LTD 01277 690 432				
UK Cap	407.30	432.30	+ 0.10	2.37
UK Inc/Gth	439.60	465.40	+ 1.10	2.99
UK Income	299.70	316.90	- 4.20	3.79
UK Smr Cos	261.70	278.90	- 0.50	1.76
Euro Gwth	144.00	152.30†	+ 0.60	.
N Amer Gwth	107.30	113.90†	- 0.60	0.21
Japan Growth	62.08	66.50†	+ 0.36	.
Money Mkt	127.949	127.949	.	0.000
LEGAL & GENERAL (UT MGRS) LTD Enquiries: 01277 227 300 Dealing: 01277 690 395				
Equity Dist	531.10	565.00	+ 2.00	2.63
-do- Accum	£10.72	£11.40	+ 4.00	2.63
Equity Income #	103.90	110.50	- 0.30	4.37
UK Tactical Allocn	62.55	66.43	+ 0.47	4.14
European	130.40	138.70	+ 0.10	1.65
Far Eastern	207.80	221.10	+ 2.80	.
Fixed Interest	53.61	57.01	+ 0.44	7.09
Gilt	90.64	96.12†	+ 0.37	6.38
Global Growth	76.22	81.09†	+ 0.40	0.31
Intl Bond	56.36	59.77	- 0.13	5.36
Japanese	71.21	75.76†	- 0.50	
North American	179.10	190.50	+ 1.50	0.64
Pacific Growth	103.70	110.30	+ 2.10	0.25
UK Index	69.45	73.30†	+ 0.27	3.08
UK Recovery	102.80	109.40†	- 0.60	2.00
UK Smaller Cos	138.40	147.20	- 0.80	1.44
US Index	73.74	77.83	- 0.12	1.45
European Index	83.12	87.73	+ 0.06	2.20
Japan Index	39.80	42.01	+ 0.23	.
Worldwide	89.38	95.08†	+ 0.21	1.47
LINCOLN NATIONAL 0181 602 8878 Dealing: 0800 282 621				
Growth	53.34	57.04	- 0.12	2.15
Income	63.22	67.81	+ 0.16	2.98
Far East	51.36	54.93	+ 0.67	.
North American	123.20	131.70	- 2.40	
Global	102.20	109.30	- 0.40	0.20
European	91.54	97.87	- 0.78	0.66
Japan	101.60	108.80	+ 0.60	
Intl Currency Bd	61.68	65.57	- 0.71	4.26
SE Asia	99.12	106.00	+ 3.70	.
UK Cap Growth	97.90	104.70	- 0.20	1.68
Recovery Trust	70.56	75.08†	+ 0.17	1.48
Managed	69.29	73.71	+ 0.20	0.86
Cash	51.27	51.27	+ 0.04	5.21
LLOYDS BK UNIT TST MGRS LTD Helpdesk: 01634 834 339 Dealing: 01634 834 313				
Balanced	371.80	395.40†	- 0.80	2.73
-do- Accum	867.50	922.90	- 1.80	2.73
Cont'l Euro Gth	71.01	74.75†	- 0.21	1.26
-do- Accum	76.42	80.45	- 0.23	1.26
Extra Inc	271.00	288.30†	- 1.10	4.10
-do- Accum	728.70	775.30	- 3.10	4.10
FTSE 100 Inc	111.30	118.40	+ 0.20	2.49
FTSE 100 Acc	113.20	120.50	+ 0.20	2.49
German Gth	132.00	139.00	- 1.70	
-do- Accum	138.40	145.70	- 1.80	
Growth Port	593.40	631.30	- 9.30	0.15
-do- Accum	611.00	650.00	- 9.50	0.15
High Interest Inc	98.43	102.00	+ 0.60	7.66
High Interest Acc	98.43	102.00	+ 0.60	7.86
Hi Reserve Inc #	104.50	111.20†	- 0.30	6.65
Hi Reserve Acc #	108.70	115.70	- 0.20	6.65
Income	513.10	545.60†	- 6.00	3.53
-do- Accum	£14.34	£15.15	-21.00	3.53
Income Port	538.60	573.00†	- 0.90	4.53

	Sell	Buy	Wkly +/-	Yld %
-do- Accum	586.80	624.38	- 1.00	4.53
Japan Growth	107.00	113.90	+ 0.90	...
-do- Accum	107.40	114.30	+ 0.80	
Master Trust	62.06	66.03	+ 0.05	1.24
-do- Accum	70.50	75.00	+ 0.04	1.24
N American Gen	218.20	232.20	+ 0.30	0.68
-do- Accum	232.30	268.50	+ 0.40	0.68
NAm Sm Co Rec	167.40	178.10	- 3.00	
-do- Accum	170.80	181.80	- 3.00	
Pacific Basin	245.30	261.80	+ 7.80	0.42
-do- Accum	260.60	277.30	+ 8.30	0.42
Small Cos Rec	420.10	442.20†	-13.70	1.91
-do- Accum	572.10	602.30	-18.70	1.91
UK Growth	94.85	100.10	- 1.50	2.12
-do- Accum	115.80	123.20	- 1.90	2.12
Worldwide Gth	333.00	354.30	+ 2.40	...
-do- Accum	481.20	522.60	+ 3.50	...
LONDON & MANCHESTER TST MGMT 01392 282 673				
American	77.70	83.25	- 0.30	0.40
General	97.81	104.94†	- 0.17	2.48
Income	68.63	73.63	- 0.31	3.40
International	68.40	73.39	+ 0.14	0.50
Japan	56.74	60.88	+ 0.61	..
Tst of Inv Trusts	70.63	75.78†	+ 0.15	1.30
M & G SECURITIES Cust Svcs/Unit Dlg: 01245 390 390				
Amer & General	465.20	491.90	+ 2.50	0.37
-do- Accum	580.70	614.10	+ 3.20	0.37
Amer Recovery	508.80	538.10†	- 0.40	0.55
-do- Accum	586.30	620.00†	- 0.50	0.55
Amer Smlr Cos	142.10	150.30	- 1.70	
-do- Accum	145.20	153.60	- 1.70	..
Australasian	159.90	169.10	+ 1.60	2.48
-do- Accum	197.30	208.70	+ 2.00	2.48
Capital	899.30	951.00	+ 2.30	2.84
-do- Accum	1043.00	1103.00	+ 2.60	2.84
Charifund	723.60	730.90†	- 1.90	5.91
-do- Accum	3657.10	3692.70†	- 9.30	5.91
Commodity	416.90	440.90	+14.50	0.40
-do- Accum	614.10	649.40	+21.40	0.40
Compound Gwth	1031.40	1098.70†	- 2.20	2.82
-do- Accum	1109.70	1173.50†	- 2.40	2.82
Dividend	43.00	45.50†	- 0.10	4.37
-do- Accum	187.40	198.50†	- 0.20	4.37
Equity Income	340.00	359.50	- 2.30	5.05
-do- Accum	451.20	477.10	- 3.00	5.05
Euro & General	535.70	566.50	- 1.10	1.21
-do- Accum	682.80	722.10	- 1.20	1.21
Euro Dividend	75.90	80.30	- 0.20	3.82
-do- Accum	93.60	99.00	- 0.30	3.82
Extra Yield	440.50	465.80	- 0.70	4.83
-do- Accum	1426.80	1508.60	- 2.40	4.83
Far Eastern	340.50	360.10	+ 3.80	0.53
-do- Accum	454.10	480.20	+ 4.70	0.53
Fund of Inv Tsts	649.10	686.40†	- 3.10	1.96
-do- Accum	1233.20	1304.10†	+ 3.10	1.95
General	65.80	69.69	+ 0.10	3.78
-do- Accum	187.60	198.50	+ 0.30	3.78
Gilt Income	61.61	61.69†	- 0.45	7.00
-do- Accum	178.79	179.04†	+ 1.24	7.00
Gold	64.30	68.00	- 1.20	0.60
-do- Accum	76.20	80.70	- 1.30	0.60
High Income	31.40	33.20	...	4.52
-do- Accum	128.80	136.10		4.52
Intl Growth	82.30	87.00	+ 0.80	0.91
-do- Accum	144.60	152.90	+ 1.60	0.91
International Inc	183.80	189.60†	+ 0.10	4.08
-do- Accum	160.20	169.58†	+ 0.30	4.08
Japan & Gen	40.40	42.70†		
-do- Accum	43.40	45.90†		
Japan Smlr Cos	140.90	149.00†	- 1.20	...
-do- Accum	141.90	150.00†	- 1.20	.
Managed Gwth	25.00	26.40		
Managed Income	28.80	30.20†	- 0.10	4.32
Midland	58.90	62.30†	- 0.20	3.45
-do- Accum	202.10	213.90†	- 0.70	3.45
Pension Ex	1009.00	1034.30†	+ 4.80	4.29
Recovery	45.20	47.80		2.67
-do- Accum	75.20	79.70		2.67
Second General	72.20	76.48	- 0.40	3.68
-do- Accum	189.80	200.70	- 1.20	3.68
Smaller Cos	69.80	73.80	+ 1.10	3.23
-do- Accum	140.80	148.70	+ 2.00	3.22
Sterling Hr Int	25.44	25.54	+ 0.14	7.50
Treasury	25.05	25.09†	- 0.08	6.36
Trustee	42.10	44.50†	- 0.20	4.50
-do- Accum	176.20	186.30†	- 0.90	4.50
MGM UNIT MANAGERS LTD Dealing: 01277 261 010 Enq: 01903 204 631				
European Growth	88.62	94.27†	- 0.07	1.45
Intl Bond	66.70	70.08†		5.63
Intl Equity Growth	78.12	83.02†	- 0.15	0.70
N Amer Growth	118.58	126.00	- 0.73	0.34
Special Sits Growth	23.93	25.45	+ 0.03	2.27
UK Growth	413.66	440.06†	+ 0.09	2.76
-do- Accum	554.44	589.82	+ 0.11	2.76
MW JOINT INVESTORS LTD 01820 825867				
Balanced Fd #	1406.33	1426.90†	+10.60	3.00
Income #	1024.70	1041.70	- 0.60	4.10
MALDON UNIT TRUST MGRS LTD 0131 222 4242				
Maldon General	156.90	160.63	.	3.76
For Manulife see Canada Life				
MARKS & SPENCER UNIT TRUST LTD 01244 680 066				
M & S Inv Pfolio	165.90	174.60	+ 0.50	2.17
-do- Accum	193.00	203.20	+ 0.70	2.17
UK Sel Pfolio	146.00	153.70	+ 0.70	2.52
-do- Accum	171.80	180.80	+ 0.80	2.52
MARLBOROUGH FUND MGRS LTD 01204 364 842				
Managed Tst	72.57	77.20	+ 0.24	3.68
MARTIN CURRIE UNIT TRUSTS LTD 0131 479 4646				
Intl Income	77.49	82.28	+ 0.05	4.05
European	91.68	97.32	- 0.23	1.17
Income #	77.99	82.79†	+ 0.15	4.32
Nth American	78.93	83.79	+ 0.44	0.55
Far East	160.40	170.30	+ 1.20	0.11
Japan	57.22	60.74	- 0.42	
Emrging Mkts	80.49	86.09	+ 1.34	0.02
Intl Growth	116.70	123.99†	+ 0.20	0.66
UK Growth	105.40	111.90†	- 0.60	1.64
UK Smlr Co	50.88	53.99†	+ 0.26	1.37
Asian Opps Fd	34.86	37.28	+ 0.64	0.09
Glob Gwth PEP	54.99	58.37†	- 0.20	0.48
MAYFLOWER MANAGEMENT CO LTD 0171 407 5966				
Income	451.22	480.02	+ 4.78	3.70
Global Inc	73.99	78.71	+ 0.55	3.55
Brit Leaders	384.05	408.56	+ 1.73	1.71
Intl Leaders	215.85	229.63	+ 1.07	1.35
PAM Mg Bal Grth	66.82	69.42	+ 0.32	0.75
MERCURY FUND MANAGERS LTD Dealing: 0171 280 2860				
American	233.40	247.10†	- 0.40	.
-do- Accum	249.60	264.20†	- 0.60	
American Opps	108.30	115.50†	- 0.70	...
-do- Accum	109.60	116.90†	- 0.60	
British Blue Chip	88.01	93.46†	+ 0.63	2.57
-do- Accum	111.40	118.20†	+ 0.80	2.57
Cash	100.50	100.50	+ 0.10	6.46
-do- Accum *	142.70	142.70	+ 0.10	8.46
Emerging Mkts	102.50	110.20	+ 1.50	0.13
-do- Accum	103.10	110.90	+ 1.50	0.13
European Growth	268.30	284.70	- 2.10	0.16
-do- Accum	291.10	309.60	- 2.30	0.16
European Income	89.94	95.19	- 0.09	3.02
-do- Accum	124.90	132.10	- 0.30	3.02
General	557.30	593.00	+ 1.60	2.09
-do- Accum	1112.00	1183.00	+ 3.00	2.09
Global Bond	132.00	138.70	- 0.40	5.32
-do- Accum	166.30	174.80	- 0.40	5.32
Gold & General	201.80	216.80	- 0.50	0.41
-do- Accum	208.10	223.60	- 0.50	0.41
Govt Securities	94.82	97.75	+ 0.36	6.00
-do- Accum	189.10	194.90	+ 0.70	6.00
High Yield Bd	101.50	105.10	+ 0.10	7.04
-do- Accum	101.50	105.10	+ 0.10	7.04
Income	170.80	180.60†	+ 0.70	3.93
-do- Accum	273.70	290.70†	+ 1.10	3.93
Inc Portfolio #	105.40	111.80	+ 0.40	4.70
-do- Accum #	110.10	116.70	+ 0.40	4.70
Intl Opps	493.10	526.00	+ 7.10	0.17
-do- Accum	660.60	704.60	+ 9.30	0.17
Japan	165.40	175.50	+ 1.80	
-do- Accum	169.80	180.20	+ 1.10	
New Europe	199.50	212.80	+ 1.10	0.95
-do- Accum	205.70	219.40	+ 1.20	0.95
Pacific	108.50	115.70	+ 1.80	0.88
-do- Accum	116.50	124.30	+ 2.10	0.88
Recovery	338.00	360.50†	+ 0.90	0.72
-do- Accum	438.20	467.40†	+ 1.20	0.72
UK Smaller Cos	56.98	60.78	- 0.17	0.85
-do- Accum	65.05	69.39	- 0.20	0.85
Portfolio	87.25	92.58	+ 0.05	2.49
-do- Accum	105.10	111.50		2.49
Managed Gth	107.40	112.40	+ 0.60	1.69
Managed Inc	113.40	117.70	+ 0.30	3.82
METROPOLITAN UT MGRS LTD 01707 662 233				
Eurogrowth Plus	128.49	134.56	- 0.80	0.18
Portfolio	72.86	77.51	+ 0.28	1.55
UK Income Inc	83.82	89.17	+ 0.13	4.88
MIDLAND UNIT TRUST MGMT LTD Enq: 0345 456 123 Dlg: 0345 456 126				
Balanced	64.26	67.29	+ 0.14	2.86
-do- Accum	69.65	72.93	+ 0.15	2.86
British Tst	96.57	101.10		2.03
-do- Accum	113.30	118.60		2.03
Emrg High Inc	69.45	72.73	+ 0.29	6.47
-do- Accum	142.30	146.90	+ 0.70	6.47
FT-SE 100 Acc	62.29	65.22	+ 0.29	2.54
FT-SE 100 Dist	60.41	63.26	+ 0.28	2.54
Gilt & Fxd Int	56.41	58.71	+ 0.20	6.78
-do- Accum	169.90	176.90	+ 0.60	6.78
High Yield	227.40	238.10†	+ 0.60	6.07
-do- Accum	599.90	628.10†	+ 1.70	6.07
Income	303.60	317.90	- 0.10	3.87
-do- Accum	882.80	714.90	- 0.20	3.87
Money Market UT	49.29	49.29†	- 0.01	5.56
-do- Accum	80.02	80.02†	+ 0.06	5.56
Monthly Income	89.25	93.46†	+ 0.22	4.87
Midland Personal Pension Unit Trust				
British	118.40	126.00	- 0.20	1.58
European Growth	114.40	121.20	+ 1.30	0.02
Gilt & Fixed	93.71	99.45	+ 0.35	5.58
Income	93.07	98.01	+ 0.12	2.58

	Sell	Buy	Wkly +/-	Yld %
Japan Growth	43.61	52.58	+ 0.18	
Managed	76.22	81.08	+ 0.32	2.17
Money Market	95.59	96.23	+ 0.10	4.19
North American	101.50	107.60	+ 1.10	0.42
Midland FSAVCS Unit Trust				
British	107.40	114.30	+ 0.20	1.55
European Growth	107.50	113.90	+ 1.20	0.01
Gilt & Fixed Int	88.86	94.30	+ 0.32	5.57
Income	91.73	97.11	- 0.11	2.64
Japan Growth	49.73	52.38	+ 0.19	.
Managed	72.95	77.50	- 0.21	2.14
Money Market	93.60	93.61	+ 0.09	4.15
North American	91.78	97.29	+ 1.00	0.50
Midland Executive Pension Unit Trust				
British	107.20	114.00	+ 0.20	1.54
European Growth	104.30	111.20	+ 1.20	
Gilt & Fixed Int	81.72	88.72	+ 0.27	5.63
Income	83.69	88.42	- 0.10	2.68
Japan Growth	50.60	53.53	+ 0.18	
Managed	75.64	80.47	- 0.21	2.18
Money Market	77.72	82.32	+ 0.06	4.22
North American	102.60	108.70	+ 1.10	0.39
MILLENNIUM FUND MGMT LTD 0171 407 5966				
International (US$)	14.08	14.90	- 0.06	..
MORGAN GRENFELL INVEST FDS LTD Dealers: 0171 826 0826 Enquiries: 0171 826 0123				
American Gwth	425.30	451.60	- 7.60	...
European Gth Inc	565.10	605.60	-10.60	..
-do- Accum	571.20	612.40	-10.70	
Intl Gwth	212.20	225.60†	- 0.10	
UK Equity Inc	204.70	217.90†	+ 0.30	2.93
Do Accum	270.90	288.30†	+ 0.40	2.93
UK Ind Trckr Inc	177.40	189.70	- 0.40	2.65
-do- Accum	213.40	229.30	+ 0.50	2.65
US Eq Ind Trk Inc	243.20	259.00	- 0.10	1.68
Japan Tracker	72.85	77.76†	+ 0.33	.
Asian Tracker	200.60	217.20†	+ 3.50	0.29
Managed Inc	172.10	181.80	- 0.10	2.15
Deposit Inc	99.92	99.92†	+ 0.53	6.50
Europa	250.20	270.30	- 3.50	.
Genesis	177.30	192.70†	- 0.10	1.64
High Income	21.48	22.78†	- 0.01	10.00
MURRAY JOHNSTONE UT MGMT 0345 090 933				
Acumen	101.80	104.20†	+ 0.29	2.47
Acumen Inc	94.18	96.50†	+ 0.22	2.47
Acumen Reserve	93.50	93.71†	+ 0.33	2.17
-do- Inc	74.41	76.30†	+ 0.27	3.17
American Growth	58.71	60.47		..
Cash Income	45.64	49.64†	- 0.05	5.95
Equity Income #	99.28	102.00	- 0.32	4.83
European	76.41	77.59	- 0.17	0.16
Smaller Cos	83.28	87.69†	- 0.97	1.32
Wrlwde Eqty	63.75	70.48	- 0.41	0.44
Global Bond	46.97	46.59†		6.41
UK Growth	102.00	105.80	+ 0.30	2.13
Pacific Growth	104.50	108.90†	- 2.70	0.87
Japan Growth	100.10	101.80†	- 0.40	
NFU MUTUAL UNIT MGRS LTD Enquiries: 01277 227 300 Dealing: 01277 251 010				
Avon Equity	135.39	145.30	+ 1.52	2.46
N&P UNIT TRUST MANAGEMENT LTD 0161 237 5322				
UK Growth	81.56	86.70	- 0.35	2.10
UK Income	[illegible]	124.26†	- 1.15	3.81
Higher Income	224.00	233.22	+ 2.55	5.24
Smaller Cos	87.85	93.46	- 0.39	1.35
International	124.45	[illegible]	+ 0.55	1.62
NPI INVESTMENT MGRS 0171 623 4200				
American Dist	113.40	120.00	+ 2.10	0.29
European Dist	129.90	137.10†	- 0.70	0.17
Far East Dist	180.20	191.70	+ 3.20	...
Global Care Dist	79.41	84.48	+ 2.17	0.61
Cnsrv Dist	1089.70	1159.30	+ 5.90	0.01
-do- Accum	1418.40	1503.30	+13.10	0.01
UK Dist	384.70	403.60†	+ 0.32	2.45
-do- Accum	770.50	819.70	- 0.43	2.45
UK Extra Inc Dist	85.50	91.26	- 0.41	3.54
Wrlde Dist	112.10	120.30†	+ 1.20	0.27
Wrlde Inc Dist	77.35	82.93†	+ 0.72	2.29
NATIONAL WESTMINSTER UT MGRS Dlg: 01277 690 260 Admin Enq: 01277 690 338				
Europe Inc	69.17	73.60	- 2.29	1.10
Fund of Funds Inc	65.50	69.62	- 0.33	2.24
North America Inc	62.93	64.31	- 0.43	
UK Equity Gth Inc	63.75	67.28†	- 0.24	2.56
-do- Accum	67.78	71.54	- 0.25	2.56
UK General Inc	62.83	66.37†	+ 0.17	2.77
UK Gilt/Fix Int Inc	49.25	50.81†	+ 0.17	7.12
UK Income Inc	51.67	65.39†	+ 0.09	3.46
NEWTON FUND MGRS LTD Enquiries: 0500 550 000 Dealing: 0500 440 000				
American Tst	45.55	48.64†	- 0.25	
-do- Accum	43.39	46.57	- 0.29	
Bond	[illegible]	133.25	[illegible]	5.57
Bridge Fund	31.25	[illegible]	.	2.20
Cash Income	52.05	52.05†	+ 0.04	5.90
-do- Accum	65.52	65.52†	[illegible]	5.90
Distributor	99.52	105.94	[illegible]	3.27
European	47.13	52.14	- 3.62	
Foundation	171.36	[illegible]	[illegible]	[illegible]
General	202.62	216.62	- 2.79	1.82
Global	332.37	350.57†	- 3.82	3.19
Growth	133.51	141.56	- 2.95	2.51
Higher Income Inc	30.69	32.65	- 2.75	4.50
-do- Accum	[illegible]	[illegible]	[illegible]	4.50
Income	[illegible]	[illegible]	[illegible]	[illegible]
Intnatl	[illegible]	[illegible]		[illegible]
Japan	24.93	[illegible]	[illegible]	.
Managed Tst Inc	52.32	[illegible]	[illegible]	2.75
-do- Accum	[illegible]	[illegible]	[illegible]	2.59
Oriental Inc	[illegible]	[illegible]	[illegible]	[illegible]
-do- Accum	[illegible]	[illegible]	- 2.90	[illegible]
Pers Intl Gwth	32.25	[illegible]	[illegible]	[illegible]
Royal Scottish Assurance				
Cap Hse Global Inc	83.91	88.68	- 0.55	1.55
NORTHERN ROCK UNIT TRUST LTD 0191 285 2555				
Managed	105.60	111.70	+ 1.70	2.29
NORWICH UNION TST MANAGERS 01603 682 234				
Master Trust	131.66	138.53	- 0.64	1.31
UK Equity	153.48	161.56	- 0.02	3.02
UK Equity Income	140.53	147.99†	- 0.07	2.46
UK Smaller Cos	125.50	132.11	- 0.52	1.82
UK Equity Growth	144.42	152.02	+ 0.03	2.71
UK Index Trckg	155.55	163.74	- 2.38	3.44
Intl Index Trckg	158.35	166.68	- 2.49	1.08
International	253.38	267.35†	+ 0.74	0.75
European	221.51	233.27	- 1.86	0.21
Pan European	148.02	155.81†	- 0.51	1.26
Nth American	209.25	223.77†	- 1.39	0.12
N Amer Smlr Cos	222.32	234.02	- 1.12	..
Japanese	88.80	93.47	- 0.17	..
Pacific	225.26	237.14	+ 2.74	0.74
South East Asian	250.51	263.70†	+ 4.34	0.63
Intl Bond	142.70	150.21	- 0.40	4.92
Gilt & Convertible	109.68	115.45	- 0.56	6.05
Property	79.22	83.39	- 0.03	6.66
OLD MUTUAL FUND MGRS LTD 01256 768 888				
European Inc	259.80	279.80	+ 0.20	0.42
-do- Accum	274.90	295.00	+ 0.30	0.42
Japan Inc	100.90	107.70†	+ 0.80	..
Nth American Inc	118.00	126.40	- 0.50	0.31
Worldwide Inc	163.70	175.70	- 0.60	0.39
Hong Kong Inc	143.70	154.20	+ 2.60	1.65
Swiss Equities Inc	84.78	90.52	+ 0.58	0.11
Wrlde Bond Inc	66.03	69.88	- 0.06	5.03
Emging Asia Inc	198.20	215.30	+ 1.70	0.14
-do- Accum	198.90	216.00	+ 1.70	0.14
UK Money Mkt Inc	50.16	50.15†	+ 0.04	6.41
Thailand Inc	153.00	166.30†	+ 2.00	1.37
Gold Trust Inc	70.52	77.53		0.19
New Zealand Inc	95.15	102.20†	- 0.30	1.83
Intl Mngd PEP Inc	65.48	70.37	- 0.30	1.44
Latin Am Cmp Inc	54.05	58.61	- 2.83	0.12
UK All Sh Idx Inc	65.22	69.97	+ 0.18	2.46
Broker Unit Trusts				
Global Trustees	82.21	87.93†	+ 0.09	
Global Portfolio	72.99	77.73	- 0.98	.
Global Opps	66.27	70.88	+ 0.42	
Marsh Global Gth	64.87	68.79	+ 0.20	
AAM Global Equity	55.65	58.98	+ 0.18	2.13
CAM Brit Gwth Inc	101.70	108.80	+ 0.50	
Temple Equity Inc	45.73	48.76	- 0.01	2.26
Hartley Growth	93.45	99.41	- 1.09	
Intl Growth Inc	88.85	95.03†	+ 0.67	1.01
IPS Portfolio Inc	87.25	93.32	+ 0.21	
Premier Portins Inc	68.92	73.71	+ 0.37	1.78
Roxburgh Strat Gth	74.67	79.86	+ 0.32	0.47
Slater Gwth	116.40	123.80†	+ 4.10	
Rosebery Growth	50.53	54.39		0.58
International Gwth	77.99	83.41	+ 0.47	
UFC Ind-Act Gth	58.81	62.90	+ 0.15	
Coverdale Topsd	51.22	56.32	+ 0.16	
Prism Equity Inc	111.90	122.30	+ 0.40	
Lowes Intl Growth	48.97	51.55	- 0.32	
PEARL UNIT TRUSTS LTD Dlg: 0800 826 577 Enq: 01733 470 470				
Equity	260.20	276.70	- 0.70	2.58
-do- Accum	556.30	591.70	- 1.40	2.58
Growth	168.90	177.40	- 0.40	2.86
Income	252.30	268.40†	- 0.70	3.72
Intl Equity	266.70	283.60	+ 0.80	0.77
-do- Accum	296.90	315.60	+ 0.90	0.77
UK Income	70.28	74.76	- 0.19	3.23
UK Intl 25	85.94	91.42	- 0.04	2.09
New Europe	87.74	93.33	- 0.81	0.34
PERPETUAL UNIT TST MGMT 01491 417 000				
Intl Growth Inc	642.12	686.76†	+ 3.71	0.47
-do- Accum	644.64	689.46	+ 1.73	0.47
Income	407.51	435.85†	+ 2.75	3.14
Wrldo Recovery	417.78	446.84	+ 0.97	0.42
Amer Growth Inc	264.39	282.78	- 4.35	0.01
-do- Accum	264.39	282.78	- 4.35	0.01
Intl Emerging Cos	254.37	272.06	- 0.41	0.10
Far Estn Grth Inc	277.62	296.93	- 2.08	0.49
-do- Accum	277.62	296.93	- 2.09	0.49
Euro Grth Inc	164.92	176.39	- 0.72	0.17
-do- Accum	165.34	176.84	- 0.72	0.17
UK Growth Inc	104.82	112.11	+ 0.93	2.65
-do- Accum	110.28	117.95	+ 0.98	2.65
High Income	108.25	115.78	+ 0.77	3.90
Jap Gwth Inc	205.40	219.02	+ 0.96	0.01
-do- Accum	205.40	219.02	+ 0.96	0.01
PEP Growth	130.98	140.10	- 0.04	0.67
Asian Sir Mkts Inc	120.90	129.31	+ 0.88	0.44
-do- Accum	120.90	129.31	+ 0.88	0.44
Amer Smlr Co Inc	166.19	177.75†	- 3.78	0.01
-do- Accum	166.19	177.75	- 3.78	0.01
Global Bond	57.25	60.28	- 0.15	5.74
UK Smaller Cos Inc	93.81	100.34	+ 0.26	1.57
-do- Accum	98.70	105.57	+ 0.28	1.57
PILGRIM UNIT TRUST MGMT LTD 0181 201 3927				
American	116.81	124.27†	- 0.55	
European	80.67	85.82	- 0.28	..
Global	64.47	68.58	+ 0.07	.
Pacific	56.56	60.19†	+ 0.53	
UK Inc & Grth	70.97	75.50	+ 0.27	2.20
PORTFOLIO FUND MGMT LTD Enq: 0171 638 0808 Dlg: 01277 690 430				
Fund of Funds	178.23	186.49	+ 0.60	0.64
Emerg Mkts	44.36	46.94	+ 2.74	1.11
High Income #	53.96	56.68†	+ 0.33	5.73
PREMIUM LIFE UNIT TST MGRS LTD 01444 458 721				
Monthly Income	68.32	72.41	- 0.64	2.81
Growth Income	72.60	76.95	- 0.04	2.26
PRINCIPAL UNIT TRUST MGMT LTD 01732 740 700				
Principal Tst	155.18	165.09	+ 0.28	1.91
PROLIFIC UNIT TST MGRS LTD Enquiries 0171 280 3700 Dealing 0800 262 443				
American Income	107.80	114.70	+ 1.30	3.38
Conv & Gilt	114.00	121.20†	+ 0.30	6.20
European Income	78.12	83.10†	+ 0.32	3.10
Extra Income	168.50	179.30	+ 0.58	4.86
-do- Accum	212.10	225.60	+ 0.50	4.86
Far East	380.10	404.40	+ 5.00	0.31
-do- Accum	388.10	412.90	+ 5.10	0.31
Global Income	27.67	29.44	...	4.81
High Income	125.00	133.00†	- 1.00	4.07
-do- Accum	154.50	164.30	- 1.30	4.07
International	199.50	212.30	+ 0.60	0.82
-do- Accum	206.50	219.70	+ 0.70	0.82
Pref & Fxd Int	43.41	46.18†	+ 0.40	7.04
Recovery	76.52	81.41	- 0.31	2.67

	Sell	Buy	Wkly +/-	Yld %
Special Sits	120.10	127.70	- 0.70	1.66
-do- Accum	133.80	139.10	- 0.70	1.66
Technology	607.70	645.90	-16.50	..
UK Blue Chip	77.68	82.64	- 0.57	3.11
-do- Accum	88.66	94.32	- 0.64	3.11
PROVIDENT MUTUAL UT MGRS LTD 0171 588 3903				
Equity Gth	216.40	230.20	- 1.00	1.57
European Gth	116.00	123.10	- 0.10	0.94
Income & Gth #	148.50	158.00		3.24
Japan Gth	112.10	119.30	- 0.50	..
Nth Amer Gth	185.20	197.00	+ 0.50	0.08
Overseas Gth	109.10	116.10	+ 0.10	0.28
PRUDENTIAL UNIT TRUSTS LTD 0161 476 3377 Client Enq: 0171 911 4490				
Managed Tst	41.06	42.54	+ 0.19	1.74
Cash Haven Inc	101.00	101.49†	+ 0.08	5.75
Cash Haven Acc	114.91	115.47†	+ 0.09	5.75
Dist Trust Inc	102.23	105.93†	- 0.18	6.31
Dist Trust Acc	109.97	113.95†	- 0.20	6.31
Global Growth	98.00	104.25	+ 1.16	1.42
Equity Inc	87.00	92.55†	- 0.04	3.02
Equity	808.60	860.29†	+ 1.41	2.20
European	236.48	245.05†	- 0.64	0.74
High Income	91.65	97.50	+ 0.08	5.02
Intl Gth	203.91	216.92	+ 2.10	0.88
Intl Sm Co	85.80	91.27	+ 0.53	0.47
Japanese	208.09	215.63	+ 2.28	..
Nth Amer	209.62	217.22†	+ 1.44	1.13
Pacific Mkts	106.05	111.96	+ 1.10	0.25
Premier Inc	48.00	50.89†	+ 0.27	6.56
Sm Cos	100.34	106.74†	- 0.20	1.43
Spec Sits	118.76	126.34	+ 0.36	2.56
UK Growth	136.63	145.35	+ 0.32	2.13
RELIANCE UNIT MGRS LTD 01892 510 033				
British Life	322.70	342.30	- 0.30	3.10
ROTHSCHILD FUND MANAGEMENT Dealers: 0171 623 1000				
FA America (Inc)	604.58	642.61	- 2.22	0.64
FA America (Acc)	707.06	751.54	- 2.58	0.64
FA UK Equity Inc	169.63	180.08†	+ 0.57	3.47
FA Japan	239.56	254.94	+ 1.49	
FA Major UK Cos	104.53	111.51	- 0.66	2.33
FA Smlr UK Cos	329.85	350.20	+ 0.34	1.31
FA European	354.68	376.98	- 2.93	0.76
FA Amer Smlr Cos	54.65	58.56	- 0.09	0.13
FA Asia	48.63	52.18	+ 1.26	0.13
FA Jap Smlr Cos	40.92	43.79	- 0.14	..
RAM Personal Pension				
UK Major Cos	108.38	114.08	- 0.68	
UK Smlr Cos	96.28	101.34	+ 0.10	
UK Income	107.78	113.44	- 0.34	...
America	121.73	128.13	- 0.44	..
Japanese	52.90	55.68	+ 0.25	..
European	114.32	120.33	- 0.94	..
ERF	95.97	101.01	+ 0.68	..
Deposit	86.94	91.51	+ 0.08	..
Managed	107.66	113.14	- 0.24	..
RAM FSAVC Scheme				
UK Major Cos	105.42	110.96	- 0.66	..
UK Smaller Cos	93.91	98.84	+ 0.09	.
UK Income	105.03	110.55	+ 0.34	..
America	118.34	124.56	- 0.43	...
Japanese	51.42	54.12	+ 0.31	
European	111.25	117.10	- 0.91	.
ERF	94.22	99.17	+ 0.70	.
Deposit	83.03	87.40	+ 0.09	.
Managed	100.70	106.00	+ 0.09	.
ROYAL LIFE FD MGMT LTD Prices: 01733 282 828 Gen Enq: 01733 390 000				
United States	101.70	108.50	+ 0.60	
Pacific Basin	73.99	79.62	+ 1.05	..
High Inc Dist	144.90	155.09	+ 0.30	1.97
Ryl Life Int Cfsy	61.22	64.89	+ 0.18	1.99
Ryl Life Intl Gwth	72.03	76.95	+ 0.04	
Ryl Life Intl Spec	66.40	70.63	- 0.14	..
UK Emerging Cos	137.76	148.80	- 1.20	1.03
UK Index Trckg	181.80	193.70†	+ 2.60	3.14
European	147.50	156.50†	- 0.40	
Managed	163.50	175.80	- 0.10	0.67
ROYAL LONDON UNIT TST MGRS LTD 01206 764 408				
American Growth	169.10	179.80	- 0.40	1.79
European Growth	120.60	127.80	- 0.50	2.57
Far East Growth	132.40	140.98	+ 3.10	2.15
Japan Growth	127.60	135.80†	+ 3.00	
Special Sits	223.10	237.30	- 1.10	1.25
UK Growth	87.21	92.77	- 0.41	2.10
Trstm General	258.10	274.60†	+ 2.00	1.08
ST JAMES'S PLACE UT GROUP LTD 0141 307 6500				
Far East Inc	156.60	165.70	..	0.35
Gr Euro Prog Inc	352.50	373.00	- 0.50	0.22
-do- Accum	547.90	579.80	- 0.90	0.22
Growth Inc	141.30	149.50	+ 0.70	0.37
-do- Accum	144.90	153.30	+ 0.80	0.37
International Inc	362.10	383.20	+ 2.10	0.29
-do- Accum	499.20	528.30	+ 3.00	0.29
Nth Am & Intl Inc	369.60	390.10	+ 5.80	0.29
UK Gen Prog Inc	237.80	251.40	+ 1.50	1.23
-do- Accum	247.30	262.90	+ 1.70	1.23
US High Inc Inc	140.80	149.00	- 0.10	3.74
SANWA INTL INVEST SERVICES LTD 0171 330 0572				
American Gwth	74.90	79.68†	- 0.92	..
Asian Gwth	108.52	115.44	+ 2.56	0.75
European Gwth	77.58	82.52	- 0.35	1.00
Global Bd	61.27	64.79	- 0.10	5.00
Global Eq	63.20	67.23	- 0.09	0.50
Japan Sm Cos	55.27	58.80	- 0.16	
UK Gwth	75.91	80.65	+ 0.34	1.75
SAVE & PROSPER GROUP 01708 766 966				
Amer Inc & Gwth #	82.30	87.55†	- 0.05	3.05
Amer Smlr Cos	133.10	141.60	- 2.80	
Asian Smaller Cos	40.51	43.10	+ 0.58	.
Capital Portfolio	138.50	147.40	- 0.80	1.75
Cash	130.60	130.60	+ 0.10	6.15
China Dragon	55.38	58.91	+ 1.06	1.59
Commodity	126.80	134.90	+ 2.10	.
Eastern Discovery	96.38	102.50	+ 0.50	.
Emerging Mkts	34.66	36.87	+ 0.36	0.04
Energy Inds	132.30	140.70	+ 0.90	0.15
European Gwth	202.20	215.10†	- 1.00	0.21
Euro Inc & Gwth #	84.27	89.65	+ 0.14	3.01
Euro Smllr Cos	59.20	62.98†	- 0.82	0.08
Extra Income #	54.79	56.54†	- 0.01	5.53
Financial Secs	251.40	267.40†	+ 3.30	1.25
Gilt & Fxd Int Inc #	49.42	52.19	+ 0.28	8.69
Gold & Exploration	76.51	81.39	- 2.39	..
High Return #	244.30	259.90	+ 0.10	3.96
High Yield #	244.80	260.40	+ 0.48	3.53
Income #	138.90	147.80	+ 0.40	4.17
Intl Bond	173.00	182.70	+ 0.30	5.54
ITU	220.09	234.00†	+ 1.20	0.71
Japan Growth	164.50	175.00	+ 0.50	
Japan Smaller	166.20	176.80	- 1.50	
Korea	64.30	68.40†	+ 0.31	
Masterfund	58.21	61.93	+ 0.07	0.97
Scotbits	380.39	404.60	+ 4.30	1.01
Scotshares #	323.70	344.40†	+ 1.00	1.84
Scotyields #	260.70	277.30	- 0.30	3.30
Select Intl	144.60	153.80†	+ 0.30	0.15
Smaller Cos Inc #	249.90	265.90	- 0.80	3.51
SE Asia	48.88	52.00	+ 0.98	0.24
Special Situation	143.90	153.10	+ 0.10	1.80
UK Equity #	272.60	290.00	- 0.20	2.40
UK Growth	73.32	78.05	+ 0.11	1.79
UK & O'seas	181.40	193.00	+ 0.30	1.24
UK Smlr Cos Gwth	52.84	56.21	- 0.13	1.54
US Growth	181.80	193.40	- 0.10	0.13
Univ Growth	145.40	154.70	+ 0.60	0.41
SCHRODER UNIT TRUSTS LTD Cust: 0800 526 535 Brkr: 0800 526 540				
Retail Funds				
American	301.40	319.48†	+ 1.71	1.00
-do- Accum	331.62	357.51†	+ 1.88	1.00
European Gwth	83.51	88.61	- 0.08	0.88
Euro Smlr Cos	89.33	95.18	- 0.84	0.42
Far Eastern Gth	96.01	102.41	+ 1.01	..
-do- Accum	97.75	104.27	+ 1.10	.
Gilt & Fixed Int #	52.50	55.35	+ 0.33	7.47
Global Bond #	53.58	55.36	- 0.03	7.04
-do- Accum #	60.26	62.27	- 0.03	7.04
Global Emer Mkts	49.39	52.88†	+ 1.02	
-do- Accum	49.44	52.73†	+ 1.03	.
Income #	383.94	409.53	+ 3.98	4.96
-do- Accum #	£12.48	£13.31	+12.95	4.96
Japan Smlr Cos	427.85	456.15	- 0.21	
-do- Accum	428.50	457.06	- 0.21	
Japan Enterprise	66.28	70.69†	- 0.28	.
Pacific Gwth	134.13	143.07	+ 3.56	0.51
-do- Accum	138.46	147.69	+ 3.67	0.51
Portfolio	88.11	93.98	+ 0.60	1.98
-do- Accum	96.34	102.78	+ 0.66	1.98
Seoul	49.69	53.00	- 0.02	
-do- Accum	49.69	53.00	- 0.02	
Smaller Cos	249.15	265.75	- 0.61	1.20
Tokyo	119.43	127.39	+ 0.13	
-do- Accum	120.64	128.67	+ 0.13	
UK Enterprise	304.84	324.94	+ 3.55	2.07
-do- Accum	368.14	392.68	+ 4.23	2.07
UK Equity	271.90	290.02	+ 1.43	2.55
-do- Accum	535.48	571.17	+ 2.80	2.55
US Smlr Cos	200.37	213.72†	- 1.80	
-do- Accum	200.37	213.72†	- 1.80	
Institutional Funds				
European	266.10	276.40	+ 0.90	1.33
-do- Accum	297.70	309.21	+ 1.00	1.33
Euro Smlr Cos	30.41	31.67	- 0.33	1.60
-do- Accum	32.66	34.02	- 0.36	1.60
Global Equity Inc	82.97	86.42†	+ 0.27	1.13
Japan Smlr Cos	35.75	37.23	+ 0.15	0.15
-do- Accum	36.05	37.55	+ 0.16	0.15
Mngd Balanced	208.17	218.84†	+ 2.17	2.84
-do- Accum	230.41	249.29†	+ 2.43	2.84
Overseas Equity	204.15	212.65	+ 2.67	1.12
-do- Accum	212.09	220.92	+ 2.77	1.12
Oseas Smlr Cos	129.89	135.30	+ 0.18	1.00
-do- Accum	136.17	141.84	+ 0.19	1.00
Pacific	245.74	255.97†	+ 5.98	1.44
-do- Accum	271.48	282.79†	+ 6.61	1.44
Recovery	£20.60	£21.45	+15.72	3.00
-do- Accum	£22.13	£23.05	+16.89	3.00
UK Index	169.93	177.01		3.41
-do- Accum	213.79	222.69		3.41
UK Small Cos	122.13	127.21	- 0.45	2.75
-do- Accum	132.51	138.02	- 0.49	2.75
US Smlr Cos	56.64	58.99†	- 0.46	0.44
-do- Accum	57.93	60.34†	- 0.47	0.44
SCOTTISH AMICABLE UT MGRS LTD 0141 204 2200				
Equity Income	56.50	59.75	+ 0.06	2.68
Equity Trust	69.64	73.64	- 0.08	2.99
Equity Strategy	81.33	86.01	- 0.18	1.82
European Opps	97.74	103.36	- 0.97	0.40
UK Smaller Cos	71.92	76.06	- 0.26	1.21
Maximum Inc	99.42	102.01	+ 0.09	6.78
Japanese	75.07	79.39	+ 0.45	.
Asia Pacific	120.73	127.67	+ 2.53	1.49
American	119.74	126.62	+ 0.53	0.60
SCOTTISH EQUITABLE FD MGRS LTD 0800 454 422				
Cash	32.05	32.05	+ 0.04	6.178
UK General Inc	57.92	61.78	+ 0.06	1.761
-do- Accum	76.12	81.19	+ 0.08	1.761
Intl Income	277.00	295.40†	+ 0.50	1.56
-do- Accum	482.80	515.00†	+ 1.00	1.56
European	89.16	94.41	- 0.34	1.89
Japan	65.99	69.94†	+ 0.61	0.30
American	83.25	88.21	+ 0.06	1.81
Far East	83.25	88.80	+ 1.05	1.47
Ethical Inc	33.46	35.79	+ 0.04	2.02
UK Blue Chip Inc	37.59	40.20	+ 0.13	3.84
High Income Inc	38.59	41.16†	- 0.08	3.52
UK Global Inc	43.98	46.98	+ 0.33	1.81
Wrldo Tact	74.90	80.11	+ 0.08	1.19
Europe 2000 Tact	59.47	63.19	- 0.24	1.43
Technology	134.69	143.63†	- 2.78	1.02
SCOTTISH LIFE INVESTMENTS 0131 225 2211				
UK Equity	433.10	462.40	- 1.00	2.77
American	312.70	331.90	- 1.50	0.55
Pacific	388.20	413.10	+ 2.50	0.44
European	580.40	630.40	- 6.40	1.39
Worldwide	93.78	100.30	+ 0.93	0.68
SCOTTISH MUTUAL INV MGRS LTD 0141 248 6100				
UK Equity Inc	300.90	322.30	+ 0.50	2.22
-do- Accum	388.50	413.40	+ 0.60	2.22
UK Sir Co Eq Inc	229.30	244.00	+ 0.20	1.88
-do- Accum	278.30	296.10	+ 0.20	1.88
Select Opptnty Inc	78.34	83.79	- 0.45	1.96
Income Plus Inc	79.58	84.67	+ 0.18	3.50
European Inc	380.50	404.80†	- 0.30	1.24
-do- Accum	433.50	461.20†	- 0.20	1.24
Far Eastern Inc	169.70	180.60†	+ 3.40	0.93
-do- Accum	195.10	207.60†	+ 3.90	0.93
Japanese Inc	59.87	63.70†	+ 0.61	
Nth American Inc	283.40	301.50†	- 4.40	0.30
-do- Accum	313.30	333.30†	- 4.90	0.30

	Sell	Buy	Wkly +/-	Yld %
Intl Growth Inc	215.00	228.80	+ 0.20	0.45
Wrlde Venture Inc	84.57	89.97	+ 0.11	0.78
SCOTTISH WIDOWS' FUND MGMT 0131 668 3724				
Equity Inc	404.70	431.60	- 2.40	2.45
-do- Accum	607.90	648.30	- 3.80	2.45
UK High Inc	198.30	209.40	+ 0.20	3.42
-do- Accum	294.30	313.80	+ 0.30	3.42
Europe Inc	425.00	453.30	- 1.80	0.28
Nth Amer Inc	270.10	288.00	+ 0.60	
Global Inc	234.70	250.30	- 1.80	0.24
Global Acc	252.80	269.70	- 1.00	0.24
UK Spec Sits Inc	111.80	119.30		2.85
South East Asia	216.50	230.90	+ 5.70	0.37
Cash Trust Inc	102.30	102.20	+ 0.20	5.99
UK Smlr Cos Inc	111.80	119.30	- 0.30	2.08
-do- Accum	115.70	123.40	- 0.30	2.08
Intl Bond Inc	98.06	104.10	- 0.20	5.59
SEMPER EADEM FUND MGMT LTD Enquiries: 01277 227 300 Dealing: 01277 261 010				
Sector Recovery	149.60	157.10	+ 1.80	4.25
SHARP (ALBERT E) Enquiries: 01277 227 300 Dealing: 01277 261 010				
European	143.10	150.60	.	0.95
Nth American	126.40	133.00	- 0.60	0.18
Intl Bond & Conv	126.60	133.30†	+ 0.30	6.65
Pooled Pension (E)	211.80	227.70†	+ 3.50	2.13
Smaller Cos	93.42	98.34†	- 0.12	1.16
UK General	149.10	156.90†	- 0.20	2.49
Far Eastern	93.86	98.80†	+ 0.67	..
SINGER & FRIEDLANDER INVESTMENT FUNDS LTD 0171 626 8226				
Amer Gth Fund ‡	118.74	..	- 1.44	.
Aztec ‡	60.91	..	+ 1.94	.
European ‡	142.53	..	+ 0.12	0.29
Global Bond ‡	95.05	..	- 0.02	8.30
Investment Trust ‡	103.29	..	+ 0.27	2.08
Preferred Income ‡	101.68	..	+ 0.16	5.90
Samurai ‡	52.11	..	- 0.47	.
Sterling Reserve ‡	100.67	..	+ 0.12	6.00
UK Growth ‡	105.18	..	- 0.15	2.37
Tax Free ‡	96.19	..	+ 1.62	
UK Emerg Leaders ‡	102.49	..	+ 0.76	2.90
UK Equity Inc ‡	108.49	..	+ 0.54	5.55
Glob Grth PEP	68.85	73.24	- 0.26	1.30
Pref Inc PEP #	100.70	106.60	+ 0.20	5.10
Inv Trust PEP	51.65	54.94	- 0.07	.
SMITH & WILLIAMSON UT MGRS 0171 637 5377				
American	390.50	413.10	+ 2.90	..
Canadian	70.65	74.73	+ 0.71	0.64
Capital	135.90	145.20	+ 0.30	1.74
Cash	100.86	100.88	+ 0.09	6.22
European	145.60	154.00†	- 1.30	0.85
Far Eastern	151.50	160.30	+ 2.50	.
Growth	148.40	157.00	- 0.10	1.33
Income	136.70	144.60	- 1.20	4.97
Magnum	145.90	156.40	+ 0.40	1.73
Smile Secs	447.30	473.20	+ 2.00	0.61
Thoroughbred	168.90	181.10	+ 0.30	1.44
SOVEREIGN UNIT TST MGRS LTD 01202 298 422				
Cnti'd Primary	55.61	59.47	+ 0.74	7.00
Ethical	68.25	73.39	+ 0.10	0.50
European Growth	77.79	82.75	- 0.34	1.50
Income	57.36	61.67†	- 0.17	4.30
Intl Growth	103.80	110.70		1.60
Managed	87.70	93.55	+ 0.34	2.30
UK Growth	70.45	75.74	+ 0.58	1.50
STANDARD LIFE UNIT TRUSTS 0800 393 777				
Standard Life Fund Mngmt Ltd				
Global Advtg Inc	43.80	44.02	+ 0.08	2.19
Global Advtg Acc	47.24	47.48	+ 0.09	2.19
Income Advtg Inc	34.68	34.88	+ 0.12	5.36
Income Advtg Acc	39.11	39.31	+ 0.12	5.36
UK Equity Gth Acc	81.50	86.39	+ 0.13	1.27
Premier Inc Inc	49.69	52.30	+ 0.26	7.16
Premier Inc Acc	49.69	52.30	+ 0.26	7.16
Managed Acc	57.17	60.61	+ 0.15	1.85
UK Eq Hi Inc Inc	39.66	42.04†	+ 0.18	3.83
UK Eq Hi Inc Acc	50.81	53.86	+ 0.25	3.83
Standard Life Tst Mngmt Ltd				
UK Equity Gen Acc	70.97	75.41	+ 0.14	2.81
UK Equity Gen Inc	51.71	54.85		2.81
Gilt & Fxd Int Inc	31.81	33.64†	+ 0.13	6.53
Oseas Lrg Co Acc	341.50	370.60	+ 3.60	1.84
Nth American Acc	53.74	57.10	+ 0.31	
Pacific Basin	42.21	44.85	+ 0.60	0.97
European Acc	56.63	60.17	- 0.82	0.96
Japan Acc	26.89	28.58	+ 0.69	.
STATE STREET UT MGMT LTD 0171 344 7000				
Global A (NZ$)	4.146	4.397	+ 0.05	1.83
US Eqts (US$)	2.949	3.129	+ 0.07	1.02
Far East Eqts (yen)	244.70	259.50	+ 0.30	..
FT Europe	142.80	151.70	+ 1.80	1.26
FT N Amer (US$)	2.244	2.378	+ 0.05	0.46
FT Japan (yen)	210.50	223.60	+ 5.20	.
FT Asia Exjap (US$)	2.537	2.695	+ 0.06	0.91
STEWART IVORY UNIT TST MGRS LTD 0131 226 3271				
American	447.10	474.60	- 2.60	..
British #	1160.30	1227.60	- 5.10	3.14
Emging Mkts	129.80	138.90	+ 1.30	0.45
European	581.80	619.00†	- 6.50	0.52
Japan	134.10	142.50	+ 0.30	.
New Pacific	385.40	411.50	+ 3.40	1.60
-do- Accum	411.90	439.70	+ 3.70	1.60
Inv Trust Acc	278.20	294.80	+ 0.80	0.82
Mngd Equity	188.90	199.90		1.66
Mngd Cash	96.03	96.03	+ 0.08	6.03
SUN ALLIANCE UNIT TST MGMT LTD Enquiries: 01277 227 300 Dealing: 01277 690 380				
Equity	952.20	1018.00	+ 3.00	2.16
North America	159.90	171.00	- 0.80	..
Far East	146.90	157.10	+ 2.20	0.22
Wrlde Bond	60.79	64.51†	- 0.23	5.08
European	114.30	122.20†	+ 0.50	1.44
Equity Income #	102.20	109.30	+ 0.80	4.66
Portfolio	96.49	103.20	+ 0.48	1.91
UK Leading Cos	70.00	74.67	+ 0.40	2.69
Broker Trusts				
Intrl Equity	69.84	74.69	+ 0.54	.
SUN LIFE OF CANADA UT MGRS LTD 0800 525 725				
Antares UT	21.76	23.15†	+ 0.33	0.92
European	44.26	47.69†	- 0.24	0.87
High Income	34.34	38.54†	- 0.01	4.09
Japan	35.06	37.30†	+ 0.18	0.18
Managed Assets	135.21	144.62	+ 0.30	2.57
North American	37.83	40.25†	- 0.34	0.49
Smlr Co's Inc	31.96	34.01	- 0.22	2.36
Smlr Co's Acc	34.55	36.76†	+ 0.25	2.36
UK Growth Inc	60.44	64.30	- 0.19	2.75
UK Growth Acc	65.40	70.64†	- 0.21	2.75
UK Income	43.99	47.05	- 0.11	3.28
Worldwide Gth	37.63	40.25†	+ 0.47	0.92
Confederation				
Canadian Exmpt	64.40	66.40	+ 1.26	2.01
European Exmpt	91.52	94.36	- 0.02	2.12
Pacific Exmpt	59.03	60.86†	+ 0.46	1.18
US Exmpt	88.99	91.75	- 0.25	1.61
SUN LIFE TRUST MGMT LTD Admin & Enq. 0171 606 4044 Dlg: 0171 606 6010				
Discretionary	52.74	56.11†	+ 0.14	
Cap Protector Inc	43.41	46.18†	+ 0.56	2.79
UK Income Inc	55.75	59.31	+ 0.27	3.21
Mngd Edns Inc Inc #	34.63	36.84†	+ 0.33	5.89
Mngd High Yld Inc	84.24	89.62†	+ 0.43	4.41
Mngd Inc/Gth Inc	80.05	85.16†	+ 0.42	3.29
UK Smaller Cos	37.07	38.44†	- 0.03	1.70
Pacific Gth Port	47.08	50.09	+ 0.39	0.69
TSB UNIT TRUSTS 01264 346 794				
American	257.87	272.87	- 0.19	..
-do- Accum	284.00	300.56	- 0.20	.
Brit Growth	109.15	115.50	+ 0.39	1.88
-do- Accum	133.76	141.55	+ 0.48	1.88
European	115.16	121.86	- 0.24	
-do- Accum	122.57	129.70	- 0.26	
Extra Income	201.39	213.12	- 0.58	3.87
-do- Accum	354.90	375.56	- 1.03	3.87
Smaller Cos	79.51	84.13	- 0.05	1.08
-do- Accum	90.37	95.62	- 0.05	1.08
General	324.11	342.98	+ 1.08	2.20
-do- Accum	679.04	718.56	+ 2.25	2.20
Premier Income	51.33	53.47†	+ 0.35	6.87
-do- Accum	122.09	127.18†	+ 0.66	6.87
Income	355.50	376.19	- 0.82	3.55
-do- Accum	793.47	839.65	- 1.84	3.55
Pacific	400.85	423.97	+ 4.90	
-do- Accum	420.98	445.48	+ 5.14	..
International	582.93	616.86†	+ 8.55	
-do- Accum	768.04	812.74†	+ 0.73	
Nat Resources	168.32	178.11†	+ 2.19	
Stcld Opps	122.66	129.80	+ 0.19	1.52
-do- Accum	158.83	167.86	+ 0.24	1.52
Environmental Inv	69.90	73.97	+ 0.32	1.46
Selector	68.29	72.27†	+ 4.38	1.64
-do- Accum	78.49	83.06†	+ 0.04	1.64
High Income	67.62	71.56	- 0.32	4.30
-do- Accum	88.16	93.29	- 0.41	4.30
Intl Income	62.71	66.36	- 0.05	5.01
-do- Accum	80.30	84.97	- 0.07	5.01
Selector Income	64.13	67.86†	- 0.03	4.20
-do- Accum	78.42	82.98†	- 0.04	4.20
TU FUND MANAGERS LIMITED 0161 667 1018				
British	369.30	388.74	+19.99	2.80
TEMPLETON UNIT TRUST MGRS LTD 0131 469 4000				
Glob Growth Inc	220.98	236.34	+ 1.48	2.17
Glob Balncd Inc	186.15	199.09†	+ 1.06	3.58
Value Tst Inc	130.31	139.37	+ 0.32	2.14
THORNTON UNIT MANAGERS LTD 0171 246 3000 Dealing: 0171 246 3001				
Directinvt Eur Bd	45.00	46.81	- 0.11	6.82
European Growth	301.85	316.07	- 0.48	0.40
Exempt	600.81	628.05†	+ 0.25	2.84
Global Em Mkts	75.98	79.56	+ 0.06	0.39
Japan Tst	79.95	83.71	+ 0.36	0.90
Little Dragons	87.07	91.17	+ 1.41	.
Nth Amer Gwth	270.81	283.57	- 1.53	0.61
Oriental Income #	44.58	46.68	+ 0.23	2.37
Preference	127.34	133.33†	+ 0.98	8.80
Tiger	269.25	282.04	+ 4.67	
UK Blue Chip	71.30	74.65	+ 0.49	1.77
UK Growth	584.07	611.59†	+ 0.65	2.07
UK High Yield #	108.44	113.54†	- 0.33	4.42
UK Mid-Cap	277.08	290.13†	- 2.36	2.15
UK Smllr Cos	114.82	120.23	- 0.10	0.97
UK Smlr Cos Div #	87.10	91.20	+ 0.45	5.32
UNITED FRIENDLY UT TST MGMT LTD 01277 690 336				
UK Equity Income	106.21	112.99	+ 0.82	3.45
UK Equity Growth	94.61	100.65	+ 0.80	2.75
European	73.30	77.98†	- 0.50	1.50
Nth American	80.37	85.50†	+ 0.30	0.16
Far Eastern	72.11	76.71	+ 0.47	1.00
Money	69.25	69.25	+ 0.06	5.27
Fixed Interest	76.86	81.77	+ 0.26	6.76
Index Linked Gilt	70.18	74.68	+ 0.16	1.27
VIRGIN DIRECT PFS LTD 0345 959595				
Income Trust	103.82	103.82	+ 0.78	8.89
UK Index Tracking @	119.56	119.58	+ 0.25	2.87
WAVERLEY UNIT TST MGMT LTD 0131 225 1551				
Australasian Gold	24.38	25.68	- 0.22	.
Pacific Basin	43.26	45.53	+ 0.33	...
Global Bond (US$)	0.9175	0.9557	+ 0.00	...
Penny Share	42.68	44.90	- 0.02	
WHITTINGDALE UNIT TST MGMT LTD 0171 623 2444				
Challenger	98.09	100.70†		2.80
Short Dtd Gilt	120.10	121.70	- 0.10	...
US Govt Bd (US$)	0.7656	0.7757	+ 0.00	
Gilt Income	52.07	54.18	- 0.01	6.75
Gilt Growth	75.75	78.83	- 0.05	.
Sterling Bond	49.31	51.12†	- 0.01	7.80
WOOLWICH UNIT TRUST MGRS LTD 0181 298 4000				
Intl Mngd	51.96	55.24	+ 0.05	1.84
UK Stockmarket	89.39	95.72	+ 0.46	2.56

Source: Finstat

* Yield expressed as CAR (Compound Annual Return). † Ex dividend. ‡ Middle price. .. No significant data. # Periodic Charge deducted from capital. @ Exit Charge

هكذا من الاصل

Firm end to the week

TRADING PERIOD: Settlement takes place five business days after the day of trade. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

BANKS

1995 High	Low	Company	Price (p)	+/-	Yld %	P/E
2928¼	2137½	ABN-AMRO	2868¾	- 3¾	4.5	10.6
622½	413	Abbey Nat	608	+ 2	4.0	12.2
368	250	Allied Irish	362		4.0	10.5
281	198	Aus New Z	279		5.6	
4075	2531¼	Bank America†	4000	- 12½	...	...
276	191½	Bank Scotland†	272	+ 5	2.8	12.0
812½	557½	Barclays	802	+ 10	3.5	10.9
479	388	Bk of Ireland†	473	+ 1	3.6	9.5
525	418	Cater Allen	459	- 2	7.9	6.9
4662½	2450	Citicorp	4362½	+ 6¼		
340½	216¼	Close Bros	316		3.4	14.3
£162¼	£129¼	Commerzbk	£149	- 14¾	3.6	
1375	980¾	Dai Ichi Kan Y	1153½	- 9¼	0.5	
3231¼	2775	Deutsche Bk	3053¾	+ 65¾	2.4	
881¼	568¾	Espirito Santo	558¾		6.3	7.6
1611	1138¾	Fuji Bank Y	1273¾	+ 2½	0.4	
490	385	Gerrard Nat	454	- 2	6.2	14.7
253	180	Hambros	203		4.7	
963	589	HSBC	952½	+ 9½	3.7	12.4
947	578	HSBC HK	932½	+ 6½	3.8	12.1
350	228	Irish Perm	350	+ 2	3.5	8.1
463	353	Joseph (L)	463		4.8	25.9
145	85	King Shaxson	117	+ 2	9.6	9.1
873	530	Lloyds	857	- 7	3.9	13.1
592	479	Nat Aust Bk	549	- 1	7.1	
697	454	Nat West	674	- 3	4.2	10.5
3000	2150	Ottoman Bank	2500		6.6	3.4
67	44	Rea Brothers	45		2.8	18.0
568¼	373½	Ryl Bk Scot	540	+ 9¼	3.3	13.0
1478	906¾	Schroders	1306	+ 3	1.4	18.6
1180	823¼	Schroders N/V	1103	+ 5	1.6	15.7
110	81	Singer & Fried	110	+ 1	4.2	11.4
610	246	Stand Chart	587	+ 23	1.9	14.8
416	217	TSB	404	- 6	3.6	14.1
121	70	Union	111		3.4	
£145¼	9043¾	Wells Fargo	£136¾		2.2	
269¾	211	Westpac	261½	-	5.1	
295	200	Wintrust	278	- 10	5.1	15.9

BREWERIES

1995 High	Low	Company	Price (p)	+/-	Yld %	P/E
331	143	Ascot Hldgs	221			0.4
696¼	487	Bass	689	+ 7	3.9	16.6
449	239	Boddington	439	+ 1	2.6	22.6
192	137	Burtonwd Brwf	180½		3.7	17.5
186	137	Eldridge P 'A'	173		3.1	21.0
433	335	Fuller Sm 'A'	409		2.6	17.5
540	402	Greenalls Grp	526	+ 1	3.2	15.2
658	468	Greene King	628		2.8	16.8
297	240	Hardy Hansn	289		4.2	13.5
160	150	Heavitree	155		4.5	10.9
3425	3048	Holt J	3113		2.2	16.7
347	219	Mansfield	325	- 4	2.1	16.2
321	266	Marston Thomp	306		2.7	15.3
543	391½	Morland	517		2.7	15.6
8½	6½	Paramount†	6¾		4.1	10.8
605	307	Regent Inns	597	+ 2	1.5	23.5
2143¾	1287½	SA Breweries	2125		1.7	28.9
635	482	Scot & New	632	+ 10	3.6	17.0
337	226	Scot & New P/P	330			
309	211	Vaux Group	266	- 1	4.7	15.0
640	448	Wetherspoon JD†	639		1.6	
666¼	521	Whitbread†	664	+ 13	3.9	16.4
585	483	Wolvhmptn D	530	- 5	3.4	13.4
306	186	Yates Bros	305		1.3	27.0
475	425	Young 'A'	445		4.3	17.8

DISTRIBUTORS

1995 High	Low	Company	Price (p)	+/-	Yld %	P/E
113¾	88¾	ABI Leis	99		5.7	
595	510	Adam & Harvey	510	...	4.9	6.6
21	14	Alexanders	14		6.2	23.0
113	88	Appleyard	91		8.2	9.8
4¼	3¼	Ass Br Eng	3¼		2.1	28.5
623	518	BSS Group	565	- 2	4.3	16.3
48	28	Banro	33			
24½	15½	Bearing Power	16¾	...	7.6	8.1
28	18	Bogod 'A'	20		3.4	9.2
483	345	Brammer	439		3.8	16.9
21	10½	Bridgend Gp	17		1.5	
96	78	Brit Fittings†	83	- 1	4.8	12.6
270	215	Caffyns	253		5.7	18.0
88	54	Central Mtr	66		5.2	17.8
60	35	Cook (DC)	55		3.4	8.1
320½	220	Cowie	288	- 1	4.1	12.4
155	125	Dag Motors	128		7.0	10.6
598	503	Dawsons D	503		1.9	11.1
501	408	Diploma	435	- 1	4.3	
333	236	Electrocomponents†	325	+ 5	2.3	22.1
247	153	Eurodis Elec	232		2.3	16.0
235	64	Eurodollar	87		15.3	3.8
120	87	European Mtr	95		8.8	8.2
449	269	Evans Halshaw	288	- 1	6.7	8.9
685	512	Farnell Elect†	669	- 2	1.8	19.5
72	48	Fife Indmar	66		6.2	10.8
24¾	15	Gardiner	19		5.4	8.4
30	16	Glenchewton	29½	+ 1½	1.3	
108	61	Gowrings	85		3.3	14.1
185	148	Harris (Phillip)	182	- 2	4.9	12.6
201	142	Headlam†	191	- 3	2.7	16.7
554	256	Henlys	500		2.5	18.6
137	81	Holders Tech	134		5.6	25.5
163	88	ISA Intl†	153	- 2	1.3	16.7
430	235½	Inchcape†	245	+ 7	7.7	22.2
66	53	Jacks (Wm)	60		1.8	11.4
187	142	Kwik-Fit	183		3.1	15.6
358¾	264½	Lex Service	295	- 5	6.1	15.7
195	146	Lookers	149		6.4	8.2
22	9	Malaya Grp	11½		5.3	15.2
8¼	5	Middlesex	8¼		0.7	28.1
71	36	Midsales	38	+ 1		5.5
503	330	Morhain	485		1.3	18.7
268	78	Northumber	260	+ 5	0.8	20.8
155	135	PCT	137		7.0	9.8
283	225	Pendragon	272		3.9	14.2
166	123	Perry Grp	156		6.1	11.8
146	126	Quicks Group	140		5.1	11.9
198	160	REA	195		2.6	23.2
3¼	2½	Reece	3			
73	48	Ronson	54		2.9	11.0
6½	2½	Ross Gp	3½			
63½	37½	SEP Indl	58½		2.5	19.8
17½	8½	Saltire	10½	- ½		6.0
74½	38	RLS	69		3.4	11.7
266	226	Time Products	256		4.6	14.8
275	151	Vardy (Reg)	265		2.7	16.8
305	240	Wholesale Ftgs	305		4.8	19.0
80	60¼	Witshier†	60½	- 3	1.6	14.4
90	58½	Wyko	85		1.8	
104	68	Young (H)	103	+ 3	4.4	15.8

IF YOU'RE AN ACTIVE TRADER, ACT NOW.

Trade at least 25 times a year? Look what Fidelity Active Trader offers you - Commission from £15 - Priority Callfree access to qualified dealers - Excess ICS cover up to £5m - Designated nominee service. And more. Call free today.

FIDELITY ACTIVE TRADER 0800 222 190

Fidelity Brokerage Services, Freepost KT4392, Tadworth, Surrey KT20 6BR. I make my own investment decisions and trade at least 25 times a year. Please send me a brochure and application for ☐ Fidelity Active Trader. ☐ Self Select PEP. ☐ Options Trading.

Mr/Mrs/Miss.................................

Address.................................

.................Postcode.................

Fidelity Brokerage — WE CUT COMMISSION – NOT SERVICE.

This advertisement is issued by Fidelity Brokerage Services, member of the London Stock Exchange and regulated by SFA.

BRITISH FUNDS

1995 High	Low	Stock	Price £	+/-	Int yld %	Gss red yld
LONGS (over 15 years)						
86¾	79¾	Treas 6¼% 2010	85¾ †	+ ¼	7.26	7.84
111⅛	101⅝	Conv 9% 2011	110⅜	+ ¼	8.16	7.84
111⅝	102⅛	Treas 9% 2012	110⅝	+ ⅜	8.13	7.84
80¾	72¾	Treas 5½% 2008-12	80⅞	- ⅞	6.83	7.53
102⅝	93⅝	Treas 8% 2013	101⅝	+ ¼	7.87	7.83
99¾	91⅝	Treas 7¾% 2012-15	98¾	- ⅛	7.85	7.84
102⅛	93⅞	Treas 8% 2015	101⅛ †	+ ⅜	7.85	7.80
110⅝	100⅞	Treas 8¾% 2017	109⅝	+ ⅜	8.01	7.85
139⅞	127⅝	Exch 12% 2013-17	138⅝ †	+ ⅜	8.63	7.90
UNDATED						
45¼	40⅝	War Ln 3½%	44⅝ †	+ ⅛	7.89	...
31½	28⅜	Treas 2½%	31⅛		8.05	...
49⅞	45⅛	Consols 4%	49½	+ ¼	8.08	...

WATER

1995 High	Low	Company	Price (p)	+/-	Yld %	P/E
603	443	Anglian†	576	- 2	5.8	8.8
366	295	Mid Kent Hdgs	358		4.6	9.7
641	457¼	North West▼	603	- 6	5.6	7.7
1175	676	Northumbrian†	1169		3.2	9.1
672	475	Severn Trent	662	- 3	5.5	8.2
2300	1855	South Staffs	2300		4.0	13.3
555	459	South West	500½	- 6½	6.8	7.0
731	517	Southern	675	- 4	4.8	8.7
575	456	Thames†	558	- 6	5.9	7.6
800	592¼	Welsh	699	- 5	7.7	8.2
106¼	100½	Welsh Cm Prf	105½	+ ¼	9.6	
361	256¾	Wessex	344	- 10½	4.8	8.6
677¼	472	Yorkshire	609	- 7	5.7	9.7

Source: Finstat

© UCM. # Price at suspension † Ex dividend. ‡ Ex scrip ▲ Ex rights issue. ▼ Ex all. § Ex capital distribution. * Figures on report awaited. No significant data. Companies in bold are constituents of the FTSE 100 index.

Inspired streak puts Daly back in contention

FROM PATRICIA DAVIES IN MELBOURNE

EARLIER this week, John Daly claimed that Australia was his second home, and yesterday the American golfer showed that he had indeed settled down. Daly had a run of six successive birdies in the course of a second-round 68, four under par, in the Australian Open at Kingston Heath, to post a halfway total of 141, three shots behind the leader, Peter McWhinney.

McWhinney, a Queenslander who missed 13 cuts in succession on the Japanese Tour this season, added a round of 70 to his opening 68, and attributed his success to a new, "less technical" attitude.

Daly, the player with the techniques that cannot be taught and an improved attitude since he gave up drinking, had no idea what sparked his run of birdies, just as he was equally baffled by finishing with four bogeys. "I was in total shock after six birdies in a row from the 4th, and that finish is not what I had in mind," he said.

After eight birdies in 11 holes, Daly, who used his driver only three times, was leading the championship at seven under par, but he slipped back with that sloppy finish. At the 156-yard 15th, his tee-shot was buried in a bunker, he bunkered his second at the 16th, and wayward irons off the tee at the 17th and 18th led to two more dropped shots.

Greg Norman, who had been heavily critical of the greens after the first round, had 31 putts in a round of 69 that put him back in contention alongside Daly on 141. "My concentration was better, I was mentally prepared and I am glad to be back in contention to win on a golf course I enjoy," Norman said. "The course is in great shape."

Steven Richardson and Steven Bottomley, the Britons, missed the cut, but Gary Evans made it, just, on 148.

Scores, page 47



The victorious Hall and Coaker golfers celebrate their win. From left: Andy McClelland, Mick Stobbart, Andy Coaker and Danny Hall

Jokers enjoy successful Challenge

FROM MEL WEBB IN LA MANGA

NOBODY could say they had not been warned. Hall and Coaker, winners of the first national final in *The Times* MeesPierson Corporate Golf Challenge in 1993, were grateful to their successors for looking after their trophy for them, but they would brook no foolishness. They were coming to La Manga to regain their title: yesterday they did so, and in considerable style, too.

Hall and Coaker, a firm of building contractors and surveyors from Sussex, went down as the happy champions on their first appearance in the final two years ago, and they did not change their approach here. They did not come to La Manga to lose, they were quick to say, but if grim earnestness was needed to win, then they would just as soon forget it.

The four laughing cavaliers — their captain, Andy Coaker, his business partner, Danny Hall, Andy McClelland and Mick Stobbart — scored a highly impressive 90 Stableford points yesterday to finish with a total of 173 points, seven ahead of Data Connection, with Prebon Yamane, last year's winners, third with 163. This was not a mere victory, it was something close to annihilation.

Hall and Coaker started the day in second place, three points behind Prebon, but a combination of composed golf by themselves and a surprisingly diffident display by the leaders, who scored only 34 in the first nine holes, took Coaker's men to the turn five points ahead with 42 points, with Data Connection closing fast on the 1994 champions. Hall and Coaker got even better coming back, 48 points giving them a second-round score of 90, a record for the national final of this competition.

"We thought we would probably have to get pretty close to 90 to have any sort of chance," Coaker said. "We decided that we were going to treat our round as 18 separate games — the important thing was to forget what we'd just done, think only about what we still had to do." It was a policy that paid rich dividends.

Prebon, meanwhile, tried vainly to reproduce the performance that had taken them to 86 points the day before. "We never at any time put it together," Duncan Holdsworth, their captain, said. "We thought we would be able to cope with the pressure of the situation — after all, we had been here before — but we just couldn't cope. In the end I have to put it down to nerves."

Nerves may well have been on the agenda for Hall and Coaker, but if they were, they were never raised at the meeting. A bad shot was greeted in one of two ways: laughter combined with a deal of mickey-taking, or lashings of very vocal encouragement.

The one necessary ingredient for success in any competitive endeavour is to be visited by a modicum of luck, and Hall and Coaker got their big break on the 1st hole. None of the four players hit the fairway, but somehow they managed to walk away from the green five points in credit. A lowly three followed on the 2nd, but then they were off and running: another three points did not appear on their card until the 17th, by which time they had to do no more than remain vertical to win.

They did not look at their score until they reached the halfway point, and then had the perfect kick-start to the home stretch when they scored seven points on the 10th.

Hall hit a good drive, gave it everything with his sand-iron for his second shot then sank a 15-foot putt for a net eagle two and four points. Stobbart, left-handed and talented, was in perfect position off the tee and then put a sand-iron to 12 feet. He did not have a shot, but a birdie three still gave him three points.

From that moment on, the trophy was theirs. Six weeks earlier they had said they were going to Spain to get back what was rightfully theirs. They are, as many have discovered in the last 48 hours, men of their word.

THE TIMES Mees Pierson CORPORATE GOLF CHALLENGE

FINAL SCORES

173: Hall and Coaker 83, 90.
166: Data Connection 78, 88
163: Prebon Yamane 86, 77.
155: Cooperative Insurance Soc 74, 81.
149: Unisys 74, 75.
149: Chemical Corporation (UK) 71, 78.
148: Allied Dunbar (Yorkshire) 74, 74.
147: Lawson Mardon Star 71, 76
146: Drakes Group 77, 69.
142: Bolton Birch 74, 68

Partners driving in opposite Tour directions

FROM JOHN HOPKINS, GOLF CORRESPONDENT IN SAN ROQUE, SPAIN

IT WOULD be hard to find two men with more different golfing backgrounds than Maurice Besse, 22, and Stephen Gallacher, 21. Besse took up golf in 1989, by which time Gallacher had been playing for 12 years. In 1994, Gallacher, then playing off a handicap of three, became European amateur champion, while Besse had a handicap of one. Gallacher is from Bathgate, in Scotland, Besse is from Abidjan, in the Ivory Coast.

They were paired together in the second round of the European Tour qualifying school yesterday, as they had been in the first, and their paths seemed to move in opposite directions.

Gallacher took a further step towards achieving one of the coveted cards for the PGA European Tour next year, despite hitting into seven fairway bunkers. He went round San Roque in 72, level par, and was an aggregate of one over par after 36 holes. Hitting long, straight shots that were unaffected by a nagging wind, he covered the last nine holes in 35.

Besse, meanwhile, took another step towards failing to get his card. His score was 73, and, like Gallacher, he played the inward half in 35. This was doughty golf over the more difficult of the two courses being used for this competition, but as Besse had been eight over par the previous day, at Guadalmina's composite South Course, his cause is already lost.

It will take something completely unexpected for him to beat the 72-hole cut tomorrow night, when the field is reduced to 75. At present, he is joint 144th, while Gallacher if fortieth.

Besse slumped in his chair in the afternoon sun. "No luck," he said. "No luck." Then he blew his cheeks out in a quintessentially French gesture. The world, Besse's body language seemed to suggest, was against him. He has no sponsor, and until a member of Gallacher's travelling fan club from the Scot's home town offered to step in and pull his trolley, no caddie.

A few words of encouragement from Gallacher helped. "He strokes it well," the Scot said, showing that he was already well versed in pro-speak — an essential for someone about to embark on a career as a professional. "He is also sneaky long."

Besse put the tips of his long fingers together and peered through them at a glass of Coke. "Stephen Gallacher is very, very, very good," Besse said, in halting English. "He is good here," and he tapped his head and smiled a smile that seemed as wide as the 18th fairway. "For me, good head means good golf."

The 9th was Besse's worst hole. He described it thus:

Leading scores 47

"The drive right, second shot in the trees, three in bunker, four after green, chip, two putts." This added up to a seven on the shortest of the four par-fives.

The name Gallacher resounds throughout European golf because of the deeds of young Stephen and uncle Bernard, the captain of the Europe Ryder Cup team. The name Besse rings no bells. Not even the European Tour officials knew much about him.

Besse was one of nine children. His father was a pilot. He started playing golf at the 18-hole Abidjan Golf Club, and became so proficient at it that he quickly decided to abandon karate and tai kwando to concentrate on it.

Soon he was down to a handicap of one. "Yes," he said clearly and confidently, "I am the best player in the Ivory Coast. I no win the Ivory Coast Open, but I am the champion of the Ivory Coast. Tomorrow, I must go two or three under. Yes, I be very positive. Is OK. No luck today."

GET UP TO SIX CLASSICS FREE — PLUS BUY ONE FULL PRICE BOOK AND GET ANOTHER FREE

A TIMES READER OFFER

Free Penguin 60s Classics

Starting today *The Times*, in association with Penguin Books and Dillons and Ottaker's bookstores, offer readers up to six free books from the Penguin 60s Classics series, launched this month as part of Penguin's 60th birthday celebrations. The 60s Classics, some of which are abridged, some essays, and some complete works, follow on from the first successful series of Penguin's 60s paperbacks, also included in this offer, which flew straight to the top of the bestseller lists. This gives you a choice of 120 titles to choose from subject to availability at participating Dillons and Ottakar's stores. The launch of the new 60s Classics series, see list right, offers you some of the some of the world's greatest literature, and the original 60s series offers such titles as Edith Wharton's *Madame De Treymes*. To get the first of your six free books, present the voucher, left, at a participating Dillons or Ottakar's bookstore. More vouchers will appear next week. For your local participating Dillons bookstore, one of Britain's largest booksellers, call: **0121 7038114.**

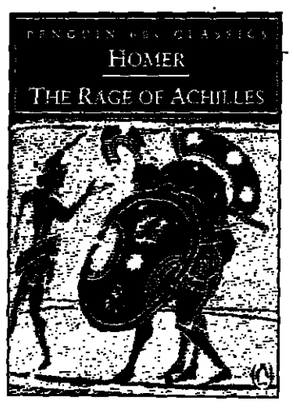
For your nearest Ottakar's bookstore, one of the newest and fastest-growing bookshop chains, call: **01722 780475.**

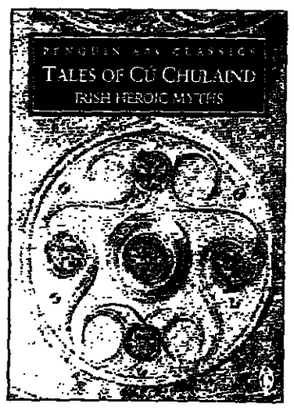
THE TIMES FREE BOOK OFFER

Present this voucher at a participating Dillons or Ottakar's bookstore to receive ONE free book from the Penguin 60s and 60s Classics series. This offer is subject to availability and is valid until December 31, 1995.
This voucher cannot be used in conjunction with any other offer and has no cash value.

OTTAKAR'S DILLONS

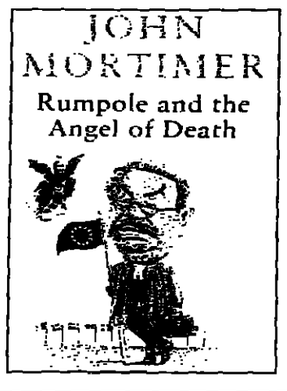
60s CLASSICS ON OFFER: **Beowulf and Grendel** by M Alexander; **Jason and the Argonauts** by Apollonius of Rhodes; **Lysistrata** by Aristophanes, translated by A H Sommerstein; **History of England** — Jane Austen — Lesley Castle; **The Atheist's Mass** by Honoré de Balzac; **Haiko** by Basho; **Ten Tales from the Decameron** by Boccaccio; **Meeting Dr Johnson** by James Boswell; **Mina Laury** by Charlotte Bronte; **The Dream of the Red Chamber** by Xueqin Cao; **On Great Men** by Thomas Carlyle; **Etiquette for Renaissance Gentlemen** by Castiglione; **The Jealous Extramaduran** by Cervantes; **The Kiss and Other Stories** by Kate Chopin; **The Secret Sharer** by Joseph Conrad; **The First Three Circles of Hell** by Dante; **The Galapagos Islands** by Charles Darwin; **A Visitation** by Daniel Defoe; **Buddha's Teaching** by Dhammapada; **The Betrayal of Montezuma** by Bernal Diaz; **The Gentle Spirit** by Fyodor Dostoyevsky; **The Education of Frederick Douglass** by Frederick Douglass; **The Lifted Veil** by George Eliot; **A Simple Heart** by Gustave Flaubert; **Means and Manner of Obtaining Virtue** by Benjamin Franklin; **Tales of Cu Chulaind** by Jeffrey Gantz; **Reflections on the Fall of Rome** by Edward Gibbon; **The Yellow Wallpaper and Other Stories** by Charlotte Perkins Gilman; **Letters from Italy** by Goethe; **The Rage of Achilles** by Homer, translated by R Fagles; **The Voyages of Odysseus** by Homer, translated by E V Rieu; **The Lesson of the Master** by Henry James; **The Judgement and the Penal Colony** by Franz Kafka; **Counsels on the Spiritual Life** by Thomas A Kempis; **Hannibal's Crossing of the Alps** by Livy, translated by A de Selincourt; **The Art of War** by Niccolo Machiavelli; **The Death of King Arthur** by Thomas Malory; **Krishna's Dialogue on the Soul** by Juan Mascaro; **Boule De Suif** by Guy de Maupassant; **Zarathustra's Discourses** by Nietzsche; **Orpheus in the Underworld** by Ovid, translated by M M Innes; **Two Viking Romances** by H Edwards Palsson; **Phaedrus** by Plato; **Murders in the Rue Morgue** by Edgar Allan Poe; **The Pleasure and Pains of Opium** by Thomas de Quincey; **A Season in Hell** by Rimbaud; **Meditations of A Solitary Walker** by Rousseau; **Gilgamesh and Enkidu** by N K Sandars; **Confessions of A Sinner** by St Augustine; **Dr Jekyll and Mr Hyde** by Robert Louis Stevenson; **Nero and the Burning of Rome** by Tacitus, translated by M Grant; **Civil Disobedience and Reading** by Henry David Thoreau; **The Death of Ivan Ilych** by Leo Tolstoy; **Three Sketches from a Hunter's Album** by Ivan Turgenev; **The Man That Corrupted Hadleyberg** by Mark Twain; **Lives of Three Renaissance Artists** by Giorgio Vasari; **Marquise of O** by Heinrich Von Kleist; **Souls Belated** by Edith Wharton; **Song of Myself** by Walt Whitman; **The Portrait of Mr W H** by Oscar Wilde.





Two books for the price of one

Readers of *The Times* can buy two books for the price of one with free postage and packing. When you order a hardback or paperback book from the list printed right, you can choose an equivalent book free. Buy one hardback and you get a second hardback free. Buy one paperback and you get a second paperback free. You can get up to three free hardbacks and three free paperbacks, six titles in all.





HARDBACK TITLES
01 RUMPOLE AND THE ANGEL OF DEATH by John Mortimer £15
02 THE PILLARS OF HERCULES by Paul Theroux £17.50
03 FAVOURITE FAMILY POETRY chosen by Felicity Kendal £14.99
04 THE MODERN COOK'S MANUAL by Linda Brown £16.99
05 WAINWRIGHT'S FAVOURITE MOUNTAINS by Alfred Wainwright and Derry Brabbs £16.99
06 LOAF, CRUST AND CRUMB by Silvija Davidson £17.99
07 THE SECRET LANGUAGE OF BIRTHDAYS by G Goldschneider & J Elffers £15.99
08 THE HABSBURGS by Andrew Wheatcroft £20
09 THE WINTER KING by Bernard Cornwell £15.99
10 THE HEART OF INDIA by Mark Tully £16

PAPERBACK TITLES
11 MY IDEA OF FUN by Will Self £5.99
12 PARADISE NEWS by David Lodge £5.99
13 HAVE THE MEN HAD ENOUGH? by Margaret Forster £5.99
14 A CHANGE OF CLIMATE by Hilary Mantel £5.99
15 WHAT A CARVE UP! by Jonathan Coe £5.99
16 INNOCENT BLOOD by P D James £5.99
17 THE KILLJOY by Anne Fine £5.99
18 PARTIAL ECLIPSE by Lesley Glaister £5.99
19 JUGGLING by Barbara Trapido £5.99
20 FELICIA'S JOURNEY by William Trevor £5.99
21 THE BURDEN OF PROOF by Scott Turow £5.99
22 ALL OUR YESTERDAYS by Robert B Parker £5.99
23 NO NIGHT IS TOO LONG by Barbara Vine £5.99
24 TUNNEL VISION by Sara Paretsky £5.99
25 PERFUME by Patrick Suskind £5.99
26 FAREWELL MY LOVELY by Raymond Chandler £5.99
27 WILDTRACK by Bernard Cornwell £4.99
28 ONE FAT ENGLISHMAN by Kingsley Amis £5.99
29 THE BEST OF FLOYD by Keith Floyd £16.99

THE TIMES 2 FOR 1 BOOK OFFER

Choose one free book for each full-priced hardback book, or paperback, up to a maximum of three each. Send to: **The Times/Penguin Books Offer, PO Box 180, Horley, West Sussex, RH6 0GD.**
Offer closes December 31, 1995.

Please send me the following books. I enclose a cheque for £ ..... payable to Penguin Books Ltd. All prices include p&p.

HARDBACKS
Choice 1 No ..... Price £..... Free book choice No .....
Choice 2 No ..... Price £..... Free book choice No .....
Choice 3 No ..... Price £..... Free book choice No .....

PAPERBACKS
Choice 1 No ..... Price £..... Free book choice No .....
Choice 2 No ..... Price £..... Free book choice No .....
Choice 3 No ..... Price £..... Free book choice No .....

Title..... Surname.....
First Name .....
Address .....
.....
.....
Postcode.....

هكذا من الاصل

هكذا من الاصل

Rivals follow Ajax's example by giving emerging players their chance

Europe's finest learn to put their trust in youthful talent



ROB HUGHES
Weekend View

Is there no escaping the tease of advancing years? Never mind that policemen appear ever younger, the football fields of Europe abound with precocity. The bigger the match, the more the supposed pressures tell on experienced campaigners, the more the game seems to be child's play.

Ajax have become as practised at initiating teenagers as priests are at christening children. Patrick Kluivert and Nwankwo Kanu are almost veterans now, 19, but winners already of European Cup and Dutch league medals. On Wednesday, they bestrode the Bernabeu, the citadel of Real Madrid, dismantling the home side with ease and with the ruthlessness of the system that produces them.

They know that in the Ajax kindergarten, it is one small step into the Champions' League; they only have to look behind them, where Kiki Musampa, one of the *younger* boys who have already usurped some of the team from last year, directs the play. They look on the bench and see Dennis Schulp, 17, eagerly waiting for his chance. In Real Madrid, once Europe's finest club, they also see Raul Gonzales, just 18, the key player of last season, and the scorer last Sunday of the only goal in the fierce Madrid derby.

Back home in Holland, never afraid to import, PSV are revelling again in Ronaldo, 18, their Brazil striker. He hit another hat-trick last Saturday, but only one goal against Werder Bremen in the Uefa Cup — overplayed, obviously.

Even Great Britain is at it. Nottingham Forest, struggling against a 19-year-old playmaker for Lyons, Ludovic Giuly, finally brought on two inexperienced performers. Stephen "Bobby" Howe shot for goal, and after his effort was handled and the penalty was saved, Paul McGregor stole in with the winner. "Kids Save Forest" ran the headlines. Those kids are 22 and almost 21. They may be slow by continental standards, but perhaps they are on the more natural learning curve of professionalism.

The other day, Alex Ferguson, the manager of Manchester United, who is reckoned to have the finest crop of emerging talents in the land, took pains to "rest" David Beckham and Phil Neville. "They are still developing physically, and I have always been very sensitive to the dangers of burning out young players," Ferguson said.

"I did it once very early in my management career at Aberdeen and vowed never to make the same mistake again. I don't mean to stop them training and working. I want to relieve them from the pressure, both physical and mental, involved in playing football at Premiership level."

'He felt no fear, for nobody told him he was playing until just before kick-off'

Do the youths see or feel these perceived pressures? They live, many of them, on goals, but youth is not exclusive to the predator. Parma, who share the *Serie A* lead in Italy with AC Milan, last Sunday appeared to spring the baby bloomer of the year by putting Gianluigi Buffon between the posts. However, Buffon, 17 years and 295 days, has the build, self-assurance and anticipation of a man twice his years.

Nothing that Baresi or Baggio, Weah, Boban and the rest of the AC Milan team could throw at Buffon caught him off his guard. He made two extraordinary saves in a minute — a one-handed stop from Simone, and a dash off his line to throw himself at the feet of Weah. The first put instinct before thought, the second had to be calculating and fearless. Weah's intent and power usually wins, but Buffon claimed the ball, and Weah needed medical assistance.

Perhaps when he is old, say all of 20, Buffon will know the hesitancy of fear. Perhaps the accumulation of bruises and the burden of expectation will take the edge off his game. But when he was interviewed, he simply dismissed the notion of fear. How could he have felt anything, nobody had told him until an hour before kick-off that he was playing.

The Buffons are quite an athletic brood. His mother held the Italian women's discus record for 17 years. She, like his father, was also a shot putter. His two sisters are first-class volleyball players . . . but it is a cousin of his father's in whose footsteps young Gianluigi Buffon is following.

Thirty-four years ago, Lorenzo Buffon won his first cap for Italy, playing in front of 60,000 at the Stade de Colombes in Paris. If the boy listens to his older relative, he will hear that there is sometimes a price to pay for hurling your body in the path of an oncoming opponent. Lorenzo Buffon had to be carried off in Rome in 1961 when he collided with Johnny Haynes, of England.

However, absorbing the family trade, Buffon has at least obeyed the dictum of Per Olof Astrand, a leading Swedish sports physiologist, who once opined that any youth aspiring to athletic greatness should be very careful when choosing their parents.



Buffon, the teenage Parma goalkeeper, stretches to defy AC Milan once more after being blooded in the match between the joint leaders of Serie A

Ferguson released and returns to the fold at Everton

By Russell Kempson

DUNCAN FERGUSON, the Everton striker, was released from Barlinnie prison in Glasgow yesterday and rejoined his FA Carling Premiership club. He served 44 days — half of his three-month sentence — after being found guilty of assault.

The former Rangers forward still has nine games of a 12-match suspension left to serve, which he also received for head-butting John McStay, the Raith Rovers striker, while playing for Rangers in April 1994. Everton have maintained that they will try to overturn the ban, saying that it is unfair that Fergsuon should be punished twice for the same incident, and they will have the backing of the Professional Footballers' Association (PFA).

"We think the Scottish authorities were harsh by treating it as a separate issue," Brendan Batson, the deputy chief executive of the PFA, said. "We know this is the clear view of the Scottish PFA and one that we endorse."

Joe Royle, the Everton manager, said: "I've had a brief chat with Duncan. He is naturally very tired so I've sent him away for the weekend. He's just happy to be out and will start training sometime next week."

Bryan Richardson, the Coventry City chairman, has told Ron Atkinson, the City manager, that his job is safe — despite Coventry slipping to the bottom of the premiership, after a 4-0 home defeat by Manchester United, only three days ago. Coventry have collected two points from 27 since early September.

"The league position does not matter at this stage," Richardson said. "I would be worried if we were still bottom in February, but, with three points for a win, we could be in mid-table if we could string together three wins."

Grimsby Town, of the Endsleigh Insurance League first division, have signed Ivano Bonetti, an Italian, until the end of the season. Yet the deal for Bonetti, 31, still hinges on the £50,000 fee being raised by supporters and local businessmen.

Brolin in clear to make debut against Newcastle

By Russell Kempson

TOMAS BROLIN joined the FA Carling Premiership's ever-expanding foreign legion yesterday when his £4.5 million move from Parma, of Italy, was given the seal of approval by Uefa, football's European governing body. His international clearance came through in time for him to be to be eligible to play for Leeds United against Newcastle United, the leaders, at St James' Park this afternoon.

Howard Wilkinson, the Leeds manager, has bought Brolin to fill a support role behind Tony Yeboah, whose flurry of early-season goals has dried up. However, Brolin has been limited to only three appearances for Parma and four international matches for Sweden since a seven-month absence while recovering from a broken ankle.

Wilkinson declined to say whether Brolin would play.

Ken Bates, the Chelsea chairman, yesterday accused Matthew Harding, his fellow director, of lacking the business acumen needed to run the club. Bates, who has banned Harding from the directors' box at Stamford Bridge as their bitter power struggle rumbles on, insisted that he is still the man to lead the club into the 21st century.

"I have a vision," Bates said. "You must remember that he [Harding] is not a businessman in the accepted sense of the word. He doesn't run a business, he runs an insurance broking business. When you're running a very complicated business, you have to have a different philosophy and have to have a proper business plan.

"It's one thing to tell the supporters that you're going to buy all kinds of players with fabulous money, but it doesn't tell you how you're going to run a business and get it on a proper basis. Two years ago, when he came along, I saw him as my sort of surrogate son and successor — I thought it would be ideal. I believe in evolution, not revolution; unfortunately, I think Matthew sees it the other way around."

THE TIMES MATCH-BY-MATCH GUIDE TO THE PREMIERSHIP THIS WEEKEND

CHELSEA v TOTTENHAM

Stamford Bridge Promotions presents: In the true blue corner, Ken "Blaster" Bates; and in the red corner, Matthew "Seriously Rich" Harding. Just what exciting new episode can these squabbling directors come up with next. Yawn, yawn. Away from the boardroom intrigue, Chelsea will do well to halt Tottenham's impressive surge, with the Armstrong-Sheringham combination now having decided in as formidably as the Klinsmann-Sheringham partnership of last season. Guilt for Chelsea, sadly, is doubtful.

LAST SEASON: Chelsea 1 Tottenham 1.
10-YEAR RECORD: 2-0, 0-2, 0-0, —, 1-2, 3-2, 2-0, 1-1, 4-3, 1-1.

How they line up

CHELSEA (from): D Kharine, R Guiltt, D Petrescu, E Johnson, D Lee, N Spackman, M Duberry, G Hall, C Burley, D Wise, E Newton, M Stein, P Furlong, J Spencer, M Hughes, K Hitchcock.
TOTTENHAM (from): I Walker, D Austin, D Howells, G Mabbutt, E Sheringham, C Armstrong, R Rosenthal, C Calderwood, J Dozzell, S Campbell, R Fox, J Edinburgh, G McMahon, C Day.

COVENTRY CITY v WIMBLEDON

Au revoir, Big Ron? The Coventry manager, yesterday received the dreaded vote of confidence from his chairman. Bryan Richardson said: "Ron's future is not even a point for consideration and if we ever went down, God forbid, then it would still not be a point because of the calibre of the man." So there would not be even the slightest chink in Atkinson's armour if he led Coventry screaming into the Endsleigh Insurance League? Richardson must be a pig farmer, of the flying variety, in his time away from Highfield Road.

LAST SEASON: Coventry 1 Wimbledon 1.
10-YEAR RECORD: —, 1-0, 3-3, 2-1, 2-1, 0-0, 0-1, 0-2, 1-2, 1-1.

How they line up

COVENTRY (from): S Ogrizovic, R Shaw, D Rennie, P Williams, M Hall, G Strachan, K Richardson, Isaias, J Salako, P Ndlovu; D Dublin, A Pickering, P Cook, J Filan, P Telfer.
WIMBLEDON (from): P Heald, A Thorn, K Cunningham, A Pearce, J Goodman, V Jones, R Earle, A Kimble, A Clarke, C Perry, M Gayle, J Fuell, M Harford, G Blissett, S Talboys.

EVERTON v SHEFFIELD WEDNESDAY

Everton are on a roll. Three successive wins in the Premiership, without a goal conceded, and Duncan Ferguson has done his porridge. Vinny Samways has also turned down joining Barry Fry's ever-expanding troops at Birmingham, such is the new mood of optimism at Goodison Park. Wednesday, without a league win in four attempts, have resorted to employing Steve Nicol, almost 34, from Notts County. Strange move . . . unless David Pleat has managerial plans for the former Scotland player.

LAST SEASON: Everton 1 Sheffield Wed 4.
10-YEAR RECORD: 3-1, 2-0, 4-0, 1-0, 2-0, —, 0-1, 1-1, 0-2, 1-4.

How they line up

EVERTON (from): N Southall, J Kearton, M Jackson, R Unsworth, D Watson, A Grant, A Hinchcliffe, A Kanchelskis, B Horne, J Ebbrell, J Parkinson, A Limpar, D Amokachi, G Stuart, P Rideout.
SHEFF WED (from): K Pressman, I Nolan, L Briscoe, S Nicol, P Atherton, D Walker, C Waddle, G Hyde, D Hirst, G Whittingham, A Sinton, M Degryse, M Bright, M Williams, J Watts, C Woods.

MANCHESTER CITY v ASTON VILLA

Unbeaten in three Premiership fixtures, off the bottom of the table and ready to unveil its new £11 million, three-tier Kippax stand. Manchester City is abuzz with expectation again. Pity, then, that Villa are the visitors. Brian Little, after a year in charge, has pensioned off most of the ageing actors he inherited and transformed Villa into a youngish, spritely squad. Probably too much for City to cope with. Is there any chance, though, that somebody can teach Milosevic how to use his right foot? It is almost painful to watch.

LAST SEASON: Manchester City 2 Aston Villa 2.
10-YEAR RECORD: 2-2, 3-1, 0-2, —, 0-2, 2-1, 2-0, 1-1, 3-0, 2-2.

How they line up

MAN CITY: E Immel, R Edghill, S Lomas, K Curle, G Kinkladze, N Quinn, G Flitcroft, I Brightwell, K Symons, N Summerbee, U Rösler.
Substitutes (from): A Coton, G Creaney, A Kernaghan, M Brown.
ASTON VILLA (from): M Bosnich, U Ehiogu, P McGrath, G Southgate, G Charles, I Taylor, M Draper, A Wright, T Johnson, S Milosevic, D Yorke, S Staunton, N Spink, R Scimeca.

MIDDLESBROUGH v LIVERPOOL

Middlesbrough have not won in four Premiership matches — even with the Brazilian brilliance of Juninho — and Liverpool have not won in three. At least Collymore has made his peace with Roy Evans, stopped sulking in the reserves and is now totally committed to Liverpool's cause until the next time he is dropped. How convenient, for Evans and Collymore, that Ian Rush's long-term absence, because of injury, appears to have settled one of English football's most boring sagas. Get well soon, Rushie.

LAST SEASON: No fixture.
10-YEAR RECORD: —, —, —, 0-4, —, —, —, 1-2, —, —.

How they line up

MIDDLESBROUGH: G Walsh, N Cox, C Morris, S Vickers, N Pearson, N Barmby, J Pollock, J A Flortoft, P Stamp, C Liddle, Juninho.
Substitutes (from): B Robson, A Moore, J Moreno, J Hendrie.
LIVERPOOL: D James, R Jones, P Babb, N Ruddock, M Wright, S Harkness, S McManaman, J McAteer, J Barnes, R Fowler, S Collymore. **Subs** (from): J Scales, M Thomas, N Clough, M Kennedy.

NEWCASTLE UNITED v LEEDS UNITED

So Brolin has finally received his international clearance and can play for Leeds. Good news for the Elland Road crowd, but for how long? Howard Wilkinson agreeing to the get-out clause in his contract — that Brolin could leave if he didn't settle in Leeds — smacks of desperation. Just imagine little Tomas's reaction when he has to sit on the substitutes' bench for the fourth successive match in deep mid-winter. "Er, Mr Wilkinson, may I remind you of section F, sub-section 2, paragraph (i). I'm off; bye bye."

LAST SEASON: Newcastle 1 Leeds 2.
10-YEAR RECORD: —, —, —, —, 5-2, —, —, —, 1-1, 1-2.

How they line up

NEWCASTLE (from): S Hislop, W Barton, J Beresford, D Peacock, S Howey, K Gillespie, R Lee, L Clark, D Ginola, D Beardsley, L Ferdinand, S Watson, S Sellars, R Elliott, P Smicek.
LEEDS (from): J Lukic, G Kelly, D Wetherall, R Jobson, A Dorigo, A Couzens, C Palmer, G McAllister, G Speed, T Brolin, B Deane, A Yeboah, N Worthington, P Beesley.

SOUTHAMPTON v BOLTON WANDERERS

Down at The Dell, much depends on the fitness test that Barry Venison will have on his dodgy back shortly before kick-off. The three matches in which he has played, since returning from a cut-throat existence in Turkey, Southampton have won; in the two he has not, Southampton have not. An important signing by Dave Merrington. More curious is the new contract offered to Alan Stubbs, the Bolton defender, who has spent most of the past six months trying to leave Burnden Park. Must be a funny clause, *a la* Brolin, somewhere.

LAST SEASON: No fixture.
10-YEAR RECORD: No fixtures.

How they line up

SOUTHAMPTON (from): D Beasant, J Dodd, F Benali, R Hall, K Monkou, T Widdrington, M Le Tissier, J Magilton, N Shipperley, G Watson, N Heaney, D Hughes, F Bennett, N Maddison, B Grobbelaar.
BOLTON (from): K Branagan, C Fairclough, G Bergsson, G Taggart, S Green, S Curcic, A Todd, M Patterson, J Phillips, A Thompson, J McGinlay, A Davison, S McAnespie, R Sneekes, A Stubbs.

WEST HAM UNITED v QPR

Mark Hateley, two months after he joined Rangers from Rangers for £1 million, may be spotted in the Premiership for the first time this afternoon. He has recovered from injury and could come in to bolster an attack that has mustered only two goals in five league matches. West Ham, only one defeat in eight, are without the suspended Eyal Berkovic but have signed Rio Ferdinand, cousin of Newcastle's Les, Rio is a Bam nonetheless; not Juninho country, is a centre half and has signed a five-year contract.

LAST SEASON: West Ham 3 QPR 0.
10-YEAR RECORD: 2-1, 3-3, 0-0, —, 2-2, —, 0-1, 0-0.

How they line up

WEST HAM (from): Miklosko, Potts, K Rowland, A Martin, M Rieper, T Bishop, C Williamson, Lindsay, J Hughes, T Dowie, A Cottee, R Slater, T Brabrook, L Sealey, D Hutchison, M Bowyer, S Lazaridis.
QPR (from): J Sommer, A Roberts, K Ready, S Yates, D Middix, A McDonald, R Brevett, T Challis, A Impey, S Barker, N Zelic, M Brazier, T Sinclair, R Wilkins, M Hateley, I Holloway, S Osborn, D Dichio, K Gallen.

ARSENAL v BLACKBURN ROVERS

Jack Walker Promotions, in conjunction with HighWay Entertainments, presents: In the blue-and-white corner, David "Excess-Injury" Batty; and in the red-faced corner, Graeme "Left Hook" Le Saux. A right old ding-dong it should be, too, if Le Saux overcomes a strange wrist injury that he sustained in a non-title bout in Moscow on Wednesday. Arsenal beat Wednesday 4-2 on Tuesday, albeit with some outrageous fortune, but still gave the impression they will ultimately challenge for the Premiership crown. Unlike Blackburn, will ultimately challenge for the Premiership crown.

LAST SEASON: Arsenal 0 Blackburn 0.
10-YEAR RECORD: —, —, —, —, —, —, —, 0-3, 1-0, 0-0.

How they line up

ARSENAL (from): D Seaman, L Dixon, K Adams, S Bould, N Winterburn, G Helder, D Platt, P Merson, M Flower, D Bergkamp, J Hartson, P Dickov, V Bartram, J Jensen, O Hillier.
BLACKBURN (from): T Flowers, G Le Saux, J Kenna, C Hendry, M Berg, D Batty, J Sherwood, P Warhurst, S Ripley, M Newell, A Shearer, N Marker, M Pearce, T Bohinen, R Wegerle.

HOW THEY STAND

	P	Pts	Goal diff	Recent form
1 Newcastle	14	35	+21	WDWWD
2 Manchester Utd	14	32	+18	WWLWW
3 Arsenal	14	27	+11	WLWLW
4 Aston Villa	14	27	+9	LWWDW
5 Tottenham	14	25	+5	DDWWW
6 Liverpool	14	24	+14	WWLLD
7 Leeds	13	24	+5	DDWWW
8 Notts Forest	13	24	+3	WWDWL
9 Middlesbrough	14	23	+4	WLDDL
10 Chelsea	14	19	-3	DLDLW
11 Everton	14	18	0	LWWWL
12 Blackburn	14	17	+6	DWLLW
13 West Ham	14	17	-2	DWLWD
14 Sheffield Wed	14	13	-6	WLDDL
15 Southampton	14	12	-11	LWWLL
16 QPR	14	11	-11	LDLDL
17 Wimbledon	14	11	-14	LLLDL
18 Manchester City	14	9	-16	DLWDW
19 Bolton	14	9	-15	LWDW
20 Coventry	14	8	-18	LLLDL

TOMORROW

ARSENAL v BLACKBURN ROVERS

Jack Walker Promotions, in conjunction with HighWay Entertainments, presents: In the blue-and-white corner, David "Excess-Injury" Batty; and in the red-faced corner, Graeme "Left Hook" Le Saux. A right old ding-dong it should be, too, if Le Saux overcomes a strange wrist injury that he sustained in a non-title bout in Moscow on Wednesday. Arsenal beat Wednesday 4-2 on Tuesday, albeit with some outrageous fortune, but still gave the impression they will ultimately challenge for the Premiership crown. Unlike Blackburn.

LAST SEASON: Arsenal 0 Blackburn 0.
10-YEAR RECORD: —, —, —, —, —, —, —, 0-3, 1-0, 0-0.

How they line up

ARSENAL (from): D Seaman, L Dixon, K Adams, S Bould, N Winterburn, G Helder, D Platt, P Merson, M Flower, D Bergkamp, J Hartson, P Dickov, V Bartram, J Jensen, O Hillier.
BLACKBURN (from): T Flowers, G Le Saux, J Kenna, C Hendry, M Berg, D Batty, J Sherwood, P Warhurst, S Ripley, M Newell, A Shearer, N Marker, M Pearce, T Bohinen, R Wegerle.

MONDAY

NOTTINGHAM FOREST v MANCHESTER UTD

Forest, now that their 25-match unbeaten league run is over, have to pick up the pieces from the 7-0 battering at Blackburn last week. The 1-0 Uefa Cup win over Lyons, on Wednesday, will have helped. United, whatever permutation Alex Ferguson employs, and there have been many this season, have maintained the chase of Newcastle with great gusto, at least preventing the Premiership from turning into a Toon Army walkover. Roll on Boxing day, when the big two meet at Old Trafford.

LAST SEASON: Notts Forest 1 Manchester Utd 1.
10-YEAR RECORD: 1-3, 1-1, 0-0, 2-6, 4-0, 1-1, 1-0, 0-2, —, 1-1.

How they line up

NOTTM FOREST (from): M Crossley, D Lyttle, S Pearce, C Cooper, S Chettle, S Stone, I Woan, J-Lee, S Gemmill, A Silenzi, A I Hazland, C Bart-Williams, P McGregor, D Phillips, C Tiler.
MAN UTD (from): P Schmeichel, D Irwin, L Sharpe, G Pallister, N Butt, G Neville, B McClair, P Scholes, P Neville, D Beckham, S Bruce, A Cole, R Giggs, E Cantona, D May.

WHEN TO WATCH ON TELEVISION

Today

10.45pm BBC 1 Match of the Day (highlights)

Tomorrow

11.00am Sky Sports Goals on Sunday

12.00 Sky Sports Ford Escort Super Sunday: Arsenal v Blackburn Rovers

Monday

7.00pm Sky Sports Ford Escort Monday Night Football: Nottingham Forest v Manchester United (live)

Compiled by Russell Kempson, Julian Desborough

Rough Quest ready to deny One Man

By Richard Evans, Racing Correspondent

ONE MAN, the Desert Orchid lookalike with a jumping style to match, will attempt to escape from the suffocating cocoon of potential stardom at Newbury today by emulating the mighty Arkle and winning the Hennessy Cognac Gold Cup for a second successive year.

If the Gordon Richards-trained grey, already as low as 8-1 for the Cheltenham Gold Cup, is successful, the flamboyant seven-year-old will not only become the new steeplechasing idol but he could also help to fill the void left in the hearts and minds of many National Hunt followers since the retirement of "Dessie".

However, the "if" surrounding his chances is far bigger than the miserly odds — as short as 6-4 — being offered by the bookmakers and he is worth opposing for a variety of reasons, not least his poor betting value.

The statistics are stacked against One Man. The Hennessy is a graveyard for favourites, with no market leader having obliged in the past decade, and no horse at 2-1 or shorter having won since 1980. Similarly, no runner has carried more than 11 stone to victory during the past ten years and the last time a winner successfully carried a penalty, incurred for winning a race after the Hennessy weights are published, was also in 1980.

Although One Man jumped in spectacular style when defeating Jodami on his seasonal reappearance at Ayr two weeks ago, the equally spectacular blunders on his previous two starts — in the Racing Post Chase and Rowland Meyrick last season — remain a worrying mystery. Significantly, he is unlikely to have the space and freedom up front today, which he enjoyed at Ayr, with the Nigel Twiston-Davies-trained trio of Young Hustler, Earth Summit and Grange Brake looking sure to set a demanding pace. That could cramp his style.

Add to that the injury to One Man's regular jockey, Tony Dobbin, and the doubts grow. Mark Dwyer is a more than capable replacement but today will be the first time he has ridden the horse in a race. In the circumstances, it must be worth opposing the favourite.

Young Hustler, so impressive at Aintree last Saturday, again has his sights set on the Grand National next year. The consistent eight-year-old will be difficult to keep out of the first three, but top weight of 12 stone (including a 4lb penalty) and the absence of fast ground may deny him the winner's enclosure.

If the rain arrived in sufficient quantity, Earth Summit would be a strong fancy but he could just lack the necessary speed in this race.

Although Martin Pipe's Chatam is weighted to reverse recent Haydock form with Couldnt Be Better, the Charlie Brooks runner is younger, progressive and should confirm the placings. Somewhat surprisingly, Graham Bradley has opted to ride Black Humour, the second Brooks runner, who is making his seasonal debut.

Rough Quest, a much-improved horse this year, looks to have outstanding each-way claims. After winning the Ritz Club Handicap at Cheltenham, he confirmed the improved form by following up at Punchestown. On his seasonal reappearance at Cheltenham, the Terry Casey-trained nine-year-old was in the process of running an excellent race when falling four fences out.

"Mick [Fitzgerald] said he was travelling so strongly he decided to take a slight pull going into the fence because he didn't want to dispute the lead too early. As a result, Rough Quest was watching the other two horses and took a tumble," Casey explained yesterday.

However, Rough Quest is none the worse for that fall, has schooled well for Jamie Osborne, who replaces the suspended Fitzgerald, and there is no mistaking the stable confidence behind the second favourite.

"He's in very, very good form. This horse is well, take it from me," Casey added. "He's done a lot of work and I've been quite hard on him, but he thrives on it. He has a great constitution and he's tough. I am very hopeful."

RICHARD EVANS

Nap: Conquering Leader (1.50 Newbury)

Next best: Shankar (3.30 Newbury)

MARTIN LYNCH



Rough Quest, a Cheltenham Festival winner, is fancied for today's Hennessy Gold Cup

Clifton Beat can gain revenge

TODAY'S RACES ON TELEVISION

NEWBURY
BBC1

1.15: **Clifton Beat** finished 14 lengths behind Kissair in the Triumph Hurdle last season but this race-fit hurdler can take his revenge. Twice a winner at this track, the four-year-old just failed to hold Atours at Wincanton last time. Killone Abbot looks sure to win races this term, but probably over further, or on softer going, while Fourth In Line progressed well last season.

1.50: Nicky Henderson's **Conquering Leader** is a confident choice. She was beaten two lengths by Jibber The Kibber in a fast-run Tote Silver Trophy at Chepstow but reopposes on 12lb better terms and also steps up in distance, which looks sure to suit. Cab On Target and Jibber The Kibber look the dangers.

2.25: see left.

NEWCASTLE
CHANNEL 4

2.10: Emerald Storm has benefited from the move north and, after winning at Kelso on his reappearance, improved again when finishing second behind Whaat Fettle on the same course. Fiveleigh Builds was seven lengths away in third while **Deep Decision** jumped round safely at the back of the field. He should have improved for that gentle introduction and looks well handicapped. Son Of Iris has scope for improvement.

2.40: **Chief Minister** did particularly well on his first run of the season at Cheltenham, finishing a close third in a fast-run race, with Padre Mio and Home Counties several lengths behind. The six-year-old, twice a winner at this track last season, looks fairly handicapped. Kadastrof, who fell early in the Cheltenham race, would appreciate softer going.

3.10: **McGregor The Third**, impressive winner of novice events at Carlisle and Newcastle before comfortably winning the cross-country chase at Cheltenham, looks to have a simple task. Seven Towers is an interesting debutant over fences.

3.40: Little Bromley improved with every run last term and goes well for Tony Manners. She could run well but the race fitness of **Stay Awake** can make a big difference. Mary Reveley's runner ran especially well behind Keep Your Distance here three weeks ago.

RICHARD EVANS

NEWBURY

THUNDERER

12.45 Berude Not To
1.15 Kissair
1.50 Conquering Leader
2.25 Rough Quest
3.00 Gales Cavalier
3.30 SHANKAR (nap)

The Times Private Handicapper's top rating: 3.30 SHANKAR.

GOING: GOOD SIS

12.45 FULKE WALWYN CHASE (£5,803. 2m 4f) (4 runners)

101	11120-2	BERUDE NOT TO 21 (BF,F,G,S) (G Addiscott) O Sherwood 6-11-0	J Osborne	[top]
102	42/212-	CASTLE COURT 631 (S) (Mrs D Thompson) N Gaselee 7-11-0	C Llewellyn	—
103	41P-124	GO BALLISTIC 13 (G,S) (Mrs E Lockyer) J C Shea 6-11-0	J R Kavanagh	87
104	1334-	MAJOR SUMMIT 239 (G) (A Weller) J Gifford 6-11-0	S McNeill	—

BETTING: 4-6 Berude Not To, 7-2 Major Summit, 4-1 Go Ballistic, 8-1 Castle Court

1994: THE FROG PRINCE 6-11-0 J Osborne (7-4) N Gaselee 10 ran

1.15 BONUSPRINT GERRY FEILDEN HURDLE BBC1

(Grade II: £10,820. 2m 110yd) (8 runners)

201	3111P-	KISSAIR 233 (D,S) (T Benson) M Pipe 4-11-6	J Lower	[top]
202	1012-30	STOMPIN 14 (D,G,S) (Voice Group Ltd) Miss H Knight 4-11-6	J Osborne	89
203	522-312	CLIFTON BEAT 21 (CD,G,S) (D O'Connor) P Hobbs 4-11-3	G McCourt	90
204	11-21	EXTERIOR PROFILES 10 (D,F,G) (Exterior Profiles) N Twiston-Davies 5-11-0	C Llewellyn	68
205	50/1121-	FOURTH IN LINE 301 (D,G,S) (Mrs C Jenkinson) J Edwards 7-11-0	D Bentley	78
206	5/41011-	KILLONE ABBOT 219 (G,S) (Lady Lloyd Webber) J Old 6-11-0	G Bradley	83
207	4/230-1	MOUSE BIRD 11 (S) (P Pierce) D Gandolfo 5-11-0	M Dwyer	66
208	2210-35	SHOOFK 8 (S) (S Dow) S Dow 4-11-0	D Bridgwater	83

BETTING: 3-1 Kissair, 7-2 Clifton Beat, 4-1 Exterior Profiles, 6-1 Killone Abbot, 7-1 Fourth In Line, 8-1 others

1994: LARGE ACTION 6-11-6 J Osborne (2-5 fav) O Sherwood 4 ran

FORM FOCUS

KISSAIR beat Silver Wedge 2½l in grade I Daily Express Triumph Hurdle at Cheltenham (2m 1f, soft) with CLIFTON BEAT (3lb better off) 11¾l 5th, SHOOFK (6lb better off) 7l 9th and STOMPIN tailed off 18th. STOMPIN best effort beat CLIFTON BEAT (3lb better off) 3½l in grade II Glenlivet Anniversary 4yo Hurdle at Aintree (2m 110yd, good) with KISSAIR pulled up 3 out. CLIFTON BEAT 3½l 2nd of 3 to Alours in grade II Tanglefoot Elite Hurdle at Wincanton (2m, good to firm). EXTERIOR PROFILES beat Jet Boys 10l in novice hurdle at Kempton (2m, good). FOURTH IN LINE beat Freddie Muck 15l in novice handicap hurdle at Cheltenham (2m 1f, heavy). KILLONE ABBOT beat Addington Boy 20l in novice hurdle at Ayr (2m 4f, good). SHOOFK 18¾l 5th to Non Vintage in handicap hurdle at Ascot (2m 110yd, good).
Selection: CLIFTON BEAT

1.50 AKZO NOBEL LONG DISTANCE HURDLE BBC1

(Grade II: £11,180: 3m 110yd) (8 runners)

301	21/25P-2	AVRO ANSON 28 (F,G) (B Slorton) M Camacho 7-11-7	M Dwyer	90
302	F121-14	CAB ON TARGET 14 (CD,F,G,S) (Mrs J Fulton) Mrs M Reveley 9-11-7	G Bradley	95
303	38510-1	JIBBER THE KIBBER 21 (S) (J Hitchins) Mrs J Pitman 6-11-7	W Marston	80
304	11223-3	SILVER WEDGE 21 (G,S) (Mrs S Robins) O Sherwood 4-11-6	J Osborne	79
305	2614/43-	SIMPSON 254 (CD,F,G,S) (J Bickel) J Old 10-11-4	T Grantham	[top]
306	312300-	ISLAND JEWEL 233 (D,S) (M Cartwright) J Bosley 7-11-0	M Bosley	69
307	12206P-	TOP SPIN 191 (F,G,S) (Mrs E Long) J Jenkins 6-11-0	P Carberry	85
308	1/1113-2	CONQUERING LEADER 21 (C,G,S) (Mrs R Proctor) N Henderson 6-10-9	J R Kavanagh	90

BETTING: 11-4 Conquering Leader, 3-1 Cab On Target, 4-1 Jibber The Kibber 9-2 Avro Anson, 6-1 Simpson, 10-1 Silver Wedge, 20-1 others

1994: HEBRIDEAN 7-11-4 A Maguire (7-2) D Nicholson 6 ran

FORM FOCUS

CAB ON TARGET beat AVRO ANSON 5l in 4-runner grade II Tote West Yorkshire Hurdle (3m 1f, good to firm) penultimate start. Better effort beat Command Serenade 3l in handicap hurdle at Doncaster (3m 110yd, good) with AVRO ANSON pulled up. JIBBER THE KIBBER beat CONQUERING LEADER (12lb better off) 2l in handicap hurdle at Chepstow (2m 4f 110yd, good to soft) with SILVER WEDGE (5lb better off) 3½l 3rd. SILVER WEDGE 4l 3rd of 18 to Stompin in grade II Glenlivet Anniversary 4-Y-O hurdle at Aintree (2m 110yd, good) penultimate start. SIMPSON 10l 3rd of 11 to Dorans Pride in grade I Bonusprint Stayers' Hurdle at Cheltenham (3m 110yd, soft). CONQUERING LEADER 1l 3rd of 15 to Morgans Harbour in grade I Belle Epoque Sefton Hurdle at Aintree (3m 110yd, good to firm) penultimate start.
Selection: CAB ON TARGET

2.25 HENNESSY COGNAC GOLD CUP HANDICAP CHASE BBC1

(Grade III: £48,989: 3m 2f 110yd) (13 runners)

401	25U2-21	YOUNG HUSTLER 7 (C,F,G,S) (G MacEchern) N Twiston-Davies 8-12-0 (4ex)	C Llewellyn	90
402	424163-	MONSIEUR LE CURE 233 (G,S) (H Brown) J Edwards 9-11-9	J R Kavanagh	88
403	F4124-4	COGENT 14 (CD,F,G,S) (Pell-mell Partners) J Glover 11-11-7	S McNeill	94
404	0/11UF-1	ONE MAN 14 (CD,F,G,S) (J Hales) G Richards 7-11-6 (4ex)	M Dwyer	96
405	1F21P-2	EARTH SUMMIT 14 (B,G,S) (The Summit Pbrs) N Twiston-Davies 7-10-11	T Jenks	90
406	256F0-2	CHATAM 10 (V,CD,F,G,S) (A Nolan) M Pipe 11-10-9	D Bridgwater	[top]
407	33211-F	ROUGH QUEST 14 (G,S) (A Wates) T Casey 9-10-9	J Osborne	89
408	2210P-1	COULDNT BE BETTER 10 (F,G,S) (R Whittle) C Brooks 8-10-8 (4ex)	D Gallagher	97
409	P12U32-	BLACK HUMOUR 353 (D,F,G,S) (Lady Lloyd Webber) C Brooks 11-10-5	G Bradley	—
410	420344	BISHOPS HALL 10 (F,G,S) (J Carroll) H de Bromhead (Ire) 9-10-3	P Carberry	85
411	230U0-3	SUPERIOR FINISH 10 (G,S) (G Henfrey) Mrs J Pitman 9-10-0	W Marston	91
412	/11FP-4	GIVUS A BUCK 10 (B,C,F,G,S) (K Costello) D Elsworth 12-10-0	A Procter (3)	94
413	0-42385	GRANGE BRAKE 10 (C,D,F,G,S) (Mrs J Mould) N Twiston-Davies 9-10-0	D Leahy	90

Long handicap: Givus A Buck 9-12, Grange Brake 9-12.

BETTING: 6-4 One Man, 5-1 Rough Quest, 6-1 Earth Summit, 7-1 Couldnt Be Better, 8-1 Young Hustler, 12-1 Chatam, Black Humour, 20-1 others.

1994: ONE MAN 6-10-0 A Dobbin (4-1) G Richards 16 ran

FORM FOCUS

YOUNG HUSTLER beat Sir Peter Lely 6l in handicap chase at Aintree (3m 3f, good to firm). MONSIEUR LE CURE best effort last season 2½l 2nd of 9 to Algan in grade I King George VI Tripleprint Chase at Kempton (3m, soft) with YOUNG HUSTLER (5lb worse off) head and 4l 4th. ONE MAN beat Jodami 7l in 7-runner limited handicap chase at Ayr (3m 1f, good) with COGENT (4lb better off) 41l 4th. EARTH SUMMIT 9l 2nd of 8 to Willsford in handicap chase at Cheltenham (3m 3f 110yd, good) with ROUGH QUEST a faller 4 out. Better effort beat CHATAM (2lb better off) 1½l in 4-runner grade II Peter Marsh Chase at Haydock (3m, heavy) with MONSIEUR LE CURE (11lb worse off) tailed off last. ROUGH QUEST beat Feathered Gale 2½l in 9-runner grade II Castlemartin Stud Pat Taaffe Handicap Chase at Punchestown (3m 1f, good) penultimate start. COULDNT BE BETTER beat CHATAM (4lb better off) 2l in 6-runner limited handicap chase at Haydock (3m, good to firm) with SUPERIOR FINISH (4lb better off) 11l 3rd, BISHOPS HALL (4lb better off) 15l 4th and GRANGE BRAKE (2lb better off) head 5th.
Selection: YOUNG HUSTLER

BLINKERED FIRST TIME: Haydock Park: 2.15 Pink Gin. Lingfield Park: 12.50 Goldsearch, 1.55 Hurricane Horn. Newbury: 2.25 Chatam. Newcastle: 12.40 Bold Top, 1.10 Classic Crest, 2.10 Boarding School. Warwick: 1.35 Sabeel.

3.00 NEWBURY SAAB HANDICAP CHASE (£6,791: 2m 1f) (6 runners)

501	1112P-2	GALES CAVALIER 8 (D,G,S) (Starlight Racing) D Gandolfo 7-12-0	M Dwyer	95
502	141453-	THUMBS UP 214 (F,S) (M Buckley) N Henderson 9-12-0	J R Kavanagh	93
503	2112-33	SEVEN OF DIAMONDS 10 (C,F,G,S) (T Keeping) R Alner 10-10-10	Mr P Henley (5)	98
504	221-111	EASTHORPE 24 (D,F,G,S) (M Broughton) Miss H Knight 7-10-8	D Bridgwater	[top]
505	2-641F1	TIME WONT WAIT 10 (D,F,G) (Old Berks Pbrs) R Phillips 5-10-7	J Railton	97
506	F165/1-1	FRONT STREET 30 (D,G,S) (Mrs J Bishop) S Sherwood 8-10-5	J Osborne	97

BETTING: 2-1 Gales Cavalier, 5-2 Easthorpe, 9-2 Time Won't Wait, 11-2 Front Street, 6-1 Thumbs Up, 8-1 Seven Of Diamonds

1994: COULTON 7-11-12 J Osborne (9-4) O Sherwood 6 ran

3.30 RON LLOYD CELEBRATION NOVICES HURDLE

(£4,435: 2m 110yd) (18 runners)

601	40/33-1	FLIGHT LIEUTENANT 13 (S) (Mrs L Peggi) T Casey 6-11-6	E Murphy	66
602		DARK STRANGER (T Neill) C Brooks 4-11-0	G Bradley	—
603		GLITTER ISLE (Mrs T Pilkington) J Gifford 5-11-0	Mr P O'Keeffe (7)	—
604		HEADWIND (Pell-mell Partners) J Gifford 4-11-0	S McNeill	—
605	00-	IGGINS 245 (Pell-mell Partners) J Gifford 5-11-0	L Aspell (7)	—
606		ISMENO 17F (Mrs A Upsdell) S Dow 4-11-0	A Dicken	—
607	0-0	JIMBO 64 (T Long) J Jenkins 4-11-0	D Yellowlees (7)	—
608		LUNAR RISK 122F (Cosyforce Ltd) Miss B Sanders 5-11-0	D Bridgwater	—
609	10-	MAITRE DE MUSIQUE 255 (S) (R Ogden) A Turnell 4-11-0	P Carberry	—
610	P-	NEW ALBION 166F (The Barrow Boys) N Henderson 4-11-0	J R Kavanagh	—
611		NOTHING TO IT (Pell-mell Partners) J Gifford 4-11-0		—
612	404/0-5	SCARLET RAMBLER 9 (E Partnership) N Twiston-Davies 6-11-0	C Llewellyn	55
613	4	SHAHIK 21 (S Hunter) J O'Shea 5-11-0	D Bentley	50
614	F422-	SHANKAR 233 (International Plywood Plc) D Nicholson 4-11-0	W Marston	[top]
615		SHOW FAITH 35F (T Wright) R Hannon 5-11-0	G McCourt	—
616		SWINGING SIXTIES 47F (K Higson) G L Moore 4-11-0	D Gallagher	—
617	10/03	THE BOUNDER 21 (F) (B Stewart-Brown) O Sherwood 5-11-0	J Osborne	63
618	5035-	SCAMALLACH 240 (Mrs S McCarthy) J Jenkins 5-10-9	M Dwyer	—

BETTING: 5-2 Shankar, 3-1 Flight Lieutenant, 9-2 Show Faith, 8-1 Dark Stranger, 10-1 Iggins, 12-1 Nothing To It, 14-1 others

1994: CALLISOE BAY 5-11-6 J Osborne (5-6 fav) O Sherwood 12 ran

COURSE SPECIALISTS

TRAINERS	Wins	Rns	%	JOCKEYS	Winners	Rides	%
G Richards	3	8	37.5	P Carberry	3	5	60.0
R Alner	4	15	26.7	J Osborne	38	149	25.5
O Sherwood	18	68	26.5	W Marston	5	25	20.0
Mrs M Reveley	5	21	23.8	G McCourt	12	73	16.4
D Nicholson	24	106	22.6	S McNeill	9	55	16.4
R Hannon	4	18	22.2	C Llewellyn	11	89	12.4

Pure Grain raids Japan

PURE GRAIN, trained by Michael Stoute, attempts to become the first British winner of the Japan Cup, run in Tokyo tomorrow, since Clive Brittain's Jupiter Island was successful in 1986. She is rated a 10-1 chance.

The Irish and Yorkshire Oaks heroine is drawn in stall two under John Reid, and is one of four European runners in the race, the others being Hernando, Lando and Carling. The 1993 French Derby winner, Hernando, fourth in this race last year, and Lando, the 1994 German Horse of the Year, will both be retired to stud after the race.

YESTERDAY'S RESULTS

Newbury

Going: good

1.00 (2m 110yd hdle) 1, Our Kris (J R Kavanagh, 7-1); 2, Tibetan (11-4 fav); 3, Kilcoran Bay (9-2). 15 ran. NR: Lynton Lad, Toskano. 3l, 12l. N Henderson. Tote £8.00; £2.30, £1.70, £1.80. DF: £20.70. Trio £20.90. CSF: £24.77.

1.30 (3m ch) 1, Act The Wag (P Carberry, 5-2); 2, Bertone (5-6 fav); 3, Glenfinn Princess (14-1). 4 ran. 6l, 10l. A Turnell. Tote: £3.70. DF: £2.10. CSF: £4.85.

2.00 (2m 110yd hdle) 1, Eskimo Nel (D Bridgwater, 4-1 jt-fav); 2, Windward Ariom (12-1); 3, Southampton (14-1). Marius 4-1 jt-fav. 10 ran. 8l, nk. J Spearing. Tote: £4.30; £1.70, £5.10, £3.30. DF: £24.70. Trio: £116.20. CSF: £45.17. Tricast: £542.23.

2.30 (2m 4f ch) 1, Easy Buck (C Maude, 7-2); 2, The Frog Prince (10-1); 3, Rouyan (15-8 fav). 9 ran. 1¼l, 1¼l. N Twiston-Davies. Tote: £4.80; £1.60, £1.60, £1.30. DF: £25.10. Trio: £30.50. CSF: £34.77. Tricast: £76.58.

3.00 (2m 5f hdle) 1, Goldenswift (B Fenton, 10-1); 2, Clash Of Cymbals (12-1); 3, Dark Nightingale (5-1). Bank Place 7-4 fav. 10 ran. ¾l, 15l. G Balding. Tote £11.80; £3.60, £2.30, £1.80. DF: £47.70. Trio £45.20. CSF: £103.43. Tricast: £602.79.

3.30 (3m 110yd hdle) 1, Tennessee Twist (W Marston, 6-4 fav); 2, Yahmi (4-1); 3, Woodford Gale (16-1). 12 ran. NR: Hermite Du Manoir. Nk, 4l. Mrs J Pitman. Tote: £2.10; £1.40, £1.30, £2.70. DF: £4.40. Trio: £16.80. CSF: £7.91.

Jackpot: £7,100.00 (0.20 winning tickets; pool of £3,533.74 carried forward to Newbury today).

Placepot: £114.20. Quadpot: £21.20.

Bangor

Going: good, good to firm in places

1.20 (2m 1f hdle) 1, Steadfast Elite (A Roche, 9-4); 2, Buckley Boys (7-4 fav); 3, Parish Walk (20-1). 9 ran. NR: Queen Of Shannon, Viaggio. 1¾l, 2l. J J O'Neill. Tote: £2.90; £1.60, £1.10, £2.50. DF: £4.80. Trio: £13.60. CSF: £6.04.

1.50 (2m 4f 110yd ch) 1, Jason's Boy (J F Titley, 7-2); 2, Dantes Sun (9-2); 3, Seymour Spy (16-1). Big Arthur 3-1 jt-fav. 7 ran. NR: East Houston. 10l, 6l. J Bradley. Tote: £3.70; £2.30, £2.10. DF: £7.30. CSF: £18.33. Tricast: £198.46.

2.20 (2m 1f hdle) 1, Habasha (J Lower, 5-1); 2, Green's Fair (12-1); 3, Ho-Joe (16-1). Master Ofthe House 5-2 fav. 8 ran. 4l, 2l. M Pipe. Tote: £3.70; £1.70, £2.50, £2.80. DF: £23.70. CSF: £52.19. Tricast: £796.87.

2.50 (2m 4f 110yd ch) 1, Better Times Ahead (B Harding, 1-2 fav); 2, Master Boston (7-2); 3, Man Of Mystery (6-1). 4 ran. NR: Honest Word. 11l, dist. G Richards. Tote: £1.30. DF: £1.80. CSF: £2.50.

3.20 (3m 110yd ch) 1, Mr Mulligan (M Dwyer, 6-5 fav); 2, Arctic Red (16-1); 3, Spa Kelly (100-1). 7 ran. Dist, 25l. N Chance. Tote: £1.80; £1.90, £3.40. DF: £17.40. CSF: £16.23.

3.50 (2m 1f hdle) 1, Castle Sweep (P Niven, 4-6 fav); 2, Manvulane (66-1); 3, Kemiller (50-1). 16 ran. Dist, 1l. D Nicholson. Tote: £1.70; £1.10, £16.50, £11.90. DF: £48.30. Trio: £245.70. CSF: £55.81.

Placepot: £88.50. Quadpot: £13.70.

Southwell

Going: standard

12.20 (7f) 1, Nashaat (D R McCabe, 8-1); 2, Stand Tall (6-1); 3, Ochos Rios (10-1). Barrel Of Hope 9-4 fav. 11 ran. 2l, 1¾l. M Chapman. Tote: £11.80; £2.90, £2.00, £2.10. DF: £93.50. Trio: £239.60 (part won; pool of £101.25 carried forward to 2.25 at Newbury today). CSF: £56.00. Tricast: £457.83.

12.45 (6f) 1, Berge (Emma O'Gorman, 4-6 fav, Newmarket Correspondent's nap); 2, Vladivostok (25-1); 3, Desert Invader (5-1). 12 ran. 7l, 1l. W O'Gorman. Tote: £1.70; £1.10, £4.40, £2.10. DF: £19.40. Trio: £22.50. CSF: £21.71.

1.10 (5f) 1, Galine (Emma O'Gorman, 2-1 fav); 2, Mask Flower (11-4); 3, Frontman (16-1). 16 ran. 2l, 3¼l. W O'Gorman. Tote: £4.40; £1.70, £2.10, £3.90. DF: £8.30. Trio: £90.30. CSF: £10.50.

1.40 (6f) 1, Most Uppitty (Joanne Webster, 10-1); 2, Ichester Lass (8-1); 3, Al The Savoy (6-4 fav). 11 ran. ¾l, 2¼l. J Berry. Tote: £14.60; £4.60, £2.30, £1.10. DF: £21.30. Trio: £56.70. CSF: £94.84.

2.10 (7f) 1, Theatre Magic (C Teague, 8-1); 2, Angus McCoatup (10-1); 3, Welsh Melody (14-1); 4, Foreman (10-1). Rawi 5-1 fav. 16 ran. Nk, 1¼l. S Bowring. Tote: £10.00; £1.90, £2.60, £7.70, £2.30. DF: £51.50. Trio: £239.20 (part won; pool of £235.87 carried forward to 2.25 at Newbury today). CSF: £93.27. Tricast: £1,051.24.

2.40 (7f) 1, Prima Silk (T Ives, 8-1); 2, Benjamins Law (10-1); 3, Misleman (100-30). Be Warned 2-1 fav. 11 ran. Nk, 3¼l. M Ryan. Tote: £10.40; £2.50, £3.30, £1.80. DF: £53.70. Trio: £48.60. CSF: £85.62. Tricast: £297.28.

3.10 (1m) 1, Addie Pray (J Tate, 9-2); 2, Dragonjoy (10-1); 3, La Finale (8-4 fav). 16 ran. 6l, 4l. M Jarvis. Tote: £4.70; £2.00, £3.10, £1.80. DF: £55.40. Trio: £32.80. CSF: £55.89.

3.40 (1m 6f) 1, Stalled (Marchioness Blandford, 6-1); 2, Ijab (6-4 fav); 3, Modest Hope (9-1). 12 ran. Hd, 5l. P Walwyn. Tote: £7.30; £2.40, £1.40, £3.00. DF: £8.30. Trio: £36.00. CSF: £16.41. Tricast: £80.31.

Placepot: £874.90. Quadpot: £16.40.

RAPID RACELINE
FULL RESULTS SERVICE
0891-168-168
0891 168+ BEFORE THE OFF RESULTS COMMENTARY

NEWBURY	101	201	301
N'CASTLE	102	202	302
HAYDOCK	103	203	303
WARWICK	104	204	304
LINGFIELD	105	205	305
IRISH	120	220	320

Calls charged at 39p/min cheap rate, 49p/min at all other times. IMS, 15 Mark Lane, Leeds LS1 8LB.

RACING NEXT WEEK

MONDAY: Kelso (first race, 1.00), Wolverhampton (AW, 2.10), Worcester (12.50)

TUESDAY: Fontwell Park (1.15), Newcastle (12.30).

WEDNESDAY: Catterick Bridge (1.00), Hereford (12.50), Lingfield (AW, 1.10)

THURSDAY: Lingfield (AW, 1.15), Leicester (1.00), Windsor (1.10).

FRIDAY: Exeter (1.20), Sandown Park (12.50), Southwell (AW, 1.10)

SATURDAY: Chepstow (BBC, 1.00), Sandown Park (C4, 12.50), Towcester (12.55), Wetherby (12.40), Wolverhampton (AW, 1.50).

Flat meetings in bold

GOT A CARD?
GET A FREE £10 BET.

FOR FIRST TIME TELEPHONE CALLERS staking £25 or more on today's racing using Switch or Delta bank or building society debit cards.

RING TODAY · BET TODAY
0800 44 40 40
(Minimum total investment per call £10. Over 18's only.)
*Free bet is a £10 Straight Forecast on the Hennessy Gold Cup today. (Please place your bet and make your free forecast selection within the same call.)

HENNESSY GOLD CUP
3 miles 2½ furlongs. Newbury 2.25 pm. Live on BBC TV.

6/4	One Man
4/1	Rough Quest
6/1	Couldn't Be Better
13/2	Earth Summit
10/1	Young Hustler
12/1	Black Humour
12/1	Chatam
25/1	Cogent
25/1	Monsieur Le Cure
25/1	Superior Finish
66/1	Bishops Hall
66/1	Givus A Buck
66/1	Grange Brake

Each way One Quarter the odds a place 1, 2, 3. Prices subject to fluctuation. Available up to First Show. Tattersalls Rule 4 (c) may apply. Non runner – no bet.

LATEST ODDS ON William Hill TV TEXT
• Teletext on CH4 P601/602/603

William HILL

TO OPEN A CREDIT ACCOUNT FREEPHONE 0800 289 892. WILLIAM HILL RULES APPLY PRICES SUBJECT TO FLUCTUATION.

NEWCASTLE

THUNDERER

12.40 Executive Design
1.10 Chopwell Curtains
1.40 Down The Road
2.10 Habton Whin
2.40 Home Counties
3.10 McGregor The Third
3.40 Cool Luke

GOING: GOOD SIS

12.40 NORTHERN ELECTRIC CHARITY CHALLENGE SERIES

(Juvenile novices hurdle: 3-Y-O: £2,897. 2m) (25 runners)

1	3611	DONE WELL 14 (CD,F,G) (A Melville) P Monteith 11-10	J F Titley	90
2	211	ELATION 50 (D,F) (R Tyer) G Richards 11-10	B Harding (3)	98
3	1	EXECUTIVE DESIGN 36 (D,G) (W Strawson) Mrs M Reveley 11-4	P Niven	[top]
4	13	SHINING EDGE 13 (D,F) (G Graham) M H Easterby 11-4	L Wyer	94
5		BARTON HEIGHTS 112F (Miss C Raines) Mrs M Reveley 10-12	M Herrington (7)	—
6	0	BATTERY BOY 14 (Mrs M Butler) W Elsey 10-12	D Byrne	75
7	0	BOLD TOP 11 (B) (Mrs G Spink) B Rothwell 10-12	R Supple	—
8		DONT FORGET CURTIS 140F (S Swaden) G Moore 10-12	J Callaghan	—
9		FANADIYR 79F (D Callaghan) W Storey 10-12	J Supple (3)	—
10		GOSPEL SONG 106F (C Whillans) A Whillans 10-12	E Callaghan (7)	—
11		GRANDINARE 106F (M Tabor) J J O'Neill 10-12	A Roche (3)	—
12		HOMECREST 12F (Mrs M Foster) Mrs A Naughton 10-12	M Foster	—
13		KOMREYEV DANCER 57F (D Gallagher) A Bailey 10-12	P Holley	—
14		MEADOW FOODS (R McAlpine) M W Easterby 10-12	J Driscoll	—
15		MOVIE MAN (Mrs E Dixon) J Turner 10-12	W Fry	—
16		POSTED ABROAD 281F (D Fulton) J Hellens 10-12	S Taylor (7)	—
17		RALITSA 119F (Wetherby Racing Bureau Plc) M Hammond 10-12	R Burns (7)	—
18		RED SPECTACLE 94F (D Morgan) P Haslam 10-12	Sarah Bainbridge (7)	—
19	0	SEDVICTA 14 (The Mary Reveley Racing Club) Mrs M Reveley 10-12	T J Comerford (7)	73
20		SHERAZ 81F (Speedlith Group) N Tinkler 10-12	E Husband (3)	—
21	0	TEEJAY'N'AITCH 14 (J Goldie) J Goldie 10-12	F Leahy (3)	—
22		THREE WILD DAYS 45F (The Ivy Syndicate) T Tate 10-12	Mr S Swiers	—
23		VINTAGE TAITTINGER 154F T Dyer 10-12	Peter Hobbs	—
24	0	KRALINGEN 14 (R Chamberlain) N Chamberlain 10-7	B Storey	—
25		SOUPREME 43F (The Soupreme Partnership) Mrs M Reveley 10-7	G Cahill (7)	—

BETTING: 7-4 Executive Design, 4-1 Elation, 5-1 Done Well, 6-1 Shining Edge, 14-1 Sedvicta, 16-1 others.

1994: ZAMHAREER 10-12 N Doughty (5-1) W Storey 8 ran

1.10 CANON OFFICE EQUIPMENT NOVICES HURDLE

(£2,754: 3m) (13 runners)

1	3F2261-	FURIETTO 204 (D,F) (Shelbrook Park Management) M Hammond 5-11-6	R Burns (7)	[top]
2	00-5132	TOUGH TEST 21 (F) (J Goodfellow) Mrs J Goodfellow 5-11-6	B Storey	92
3	306-0	ANSURO AGAIN 15 (Frickley Holdings Ltd) Mrs M Reveley 6-11-0	P Niven	—
4	0/25/	BECKLEY FOUNTAIN 666 (J Henderson (Durham)) J Howard Johnson 7-11-0	Hugh Taylor	—
5	0-	BOLD ACCOUNT 217 (J Robson) G Moore 5-11-0	N Bentley	—
6	5	CASH BOX 130 (Dr T Wadrop) T Carr 7-11-0	R Guest	—
7	322-15	CHOPWELL CURTAINS 11 (F) (Durham Drapes Ltd) M H Easterby 5-11-0	L Wyer	91
8	4/0655-5	GARBO'S BOY 57 (J Turner) J Turner 5-11-0	W Fry	81
9	300P5-3	TICO GOLD 15 (Miss S Turner) P Cheesbrough 7-11-0	R Supple	94
10	002-242	CLASSIC CREST 19 (V) (G B, A & G Peacock) G Moore 4-10-13	J Callaghan	74
11	0	SKANE RIVER 15 (N Peacock) G Richards 4-10-13	B Harding (3)	81
12		ITALIAN PRINCESS (Mr J Corbett) J Howard Johnson 5-10-9	J F Titley	—
13	OPP06-	MEADOWBURN 236 (G Dance) W Reed 5-10-9	J Burke	—

BETTING: 3-1 Chopwell Curtains 7-2 Furietto, 6-1 Ansuro Again, 8-1 Garbo's Boy, 10-1 Tough Test, 12-1 others

1994: NO CORRESPONDING RACE

COURSE SPECIALISTS

TRAINERS	Wins	Rnrs	%	JOCKEYS	Winners	Rides	%
Mrs M Reveley	26	99	26.3	P Niven	29	113	25.7
P Cheesbrough	12	48	25.0	N Bentley	8	37	21.6
M W Easterby	7	33	21.2	D Byrne	6	28	21.4
G M Moore	12	65	18.5	L Wyer	14	83	16.9
J Fitzgerald	7	44	15.9	R Guest	3	21	14.3

1.40 DOUGLAS SMITH MEMORIAL HANDICAP CHASE

(£3,436 2m 4f) (6 runners)

1	343114-	FRONT LINE 213 (S) (J McManus) J J O'Neill 8-12-0	A Roche (3)	98
2	045213-	STRONG SOUND 180 (C,D,F,G,S) (Mrs H Scotto) P Cheesbrough 8-11-8	R Guest	90
3	545-326	BEAUCADEAU 14 (D,F,G) (T Barnes) M Barnes 9-11-5	P Waggott	91
4	1/21112-	DOWN THE ROAD 344 (CD,F,G,S) (R Crake) J Howard Johnson 8-11-2	J F Titley	92
5	F1854-1	EASBY JOKER 3 (D,G,S) (G Orchard) S Kettlewell 7-10-4 (5ex)	P Niven	[top]
6	235613	RUPPLES 8 (F,G) (Exors of Mr C Hague) M Chapman 8-10-1	W Worthington	96

BETTING 9-4 Front Line, 3-1 Easby Joker, Down The Road, 5-1 Beaucadeau 8-1 Strong Sound, Rupples.

1994: DOWN THE ROAD 7-11-1 R Guest (8-13 fav) J Johnson 3 ran

2.10 LADBROKE HANDICAP CHASE C4

(£7,425: 3m) (17 runners)

1	13300-4	MONKEY AGO 14 (D,G,S) (Mrs B Gerber) Mrs S Bramall 8-12-0	J Burke	92
2	2214-12	EMERALD STORM 16 (D,F,G,S) (T Finch) P Monteith 8-11-10	B Harding (3)	91
3	51-1123	FIVELEIGH BUILDS 16 (D,F,G,S) (Miss L Russell) Miss L Russell 8-11-8	R Davis	93
4	U3PP4/1	HIGH PADRE 14 (D,F,G,S) (J Murdoch) J Fitzgerald 9-11-8	F Leahy (3)	93
5	P211-23	COUNTORUS 19 (D,F,G,S) (M Thompson) J Howard Johnson 9-11-8	J F Titley	87
6	223324-	HABTON WHIN 271 (G) (L Stevens) M H Easterby 9-11-7	L Wyer	90
7	1/F11F2-	SON OF IRIS 238 (F,G) (MHG Systems Ltd) Mrs M Reveley 7-11-4	P Niven	90
8	0/3F1U1-	BRAVE BUCCANEER 291 (D,G,S) (S O'Shea) Mrs M Reveley 8-11-4	N Smith	96
9	5624-44	BOARDING SCHOOL 19 (B,F,G,S) (R Green) C Parker 8-11-4	B Storey	91
10	35P540-	MARCHWOOD 236 (D,G,S) (N Chamberlain) N Chamberlain 8-11-4	N Bentley	92
11	113314-	PIMS GUNNER 222 (F,G,S) (A Chappell) M Hammond 7-11-3	J Callaghan	91
12	2-23112	POWLEYVALE 89 (BF,D,F,G,S) (Miss A McCabe) B Rothwell 8-10-13	R Guest	88
13	P5132-5	DEEP DECISION 16 (C,F,G) (A Cairns) P Cheesbrough 9-10-11	R Supple	91
14	5525-23	PRINCE YAZA 14 (F,G,S) (Mrs M Curtis) J Curtis 8-10-8	D J Kavanagh (5)	[top]
15	24P145-	SNOOK POINT 199 (G) (I Jordon) D Lamb 8-10-5	A Manners (7)	86
16	1/0PUP-6	LUPY MINSTREL 16 (CD,F,G,S) (R Green) C Parker 10-10-4	D Parker (3)	—
17	1P4-33B	BLAZING DAWN 3 (F,G,S) (J Hubbuck) J Hubbuck 8-10-0	E Callaghan (7)	80

Long handicap: Blazing Dawn 9-7

BETTING: 7-2 Son Of Iris, 5-1 Emerald Storm, 8-1 High Padre, 10-1 Brave Buccaneer, Fiveleigh Builds, Powleyvale, 12-1 Countorus, Deep Decision, Pims Gunner, 16-1 Habton Whin, 20-1 others.

1994: TARTAN TRADEWINDS 7-10-0 M Moloney (3-1 jt-fav) G Richards 9 ran

FORM FOCUS

EMERALD STORM neck 2nd of 9 to Whaat Fettle in handicap chase at Kelso (3m 6f 110yd, good) with FIVELEIGH BUILDS better off) 7l 3rd, DEEP DECISION (3lb better off) 20l 5th and LUPY MINSTREL (9lb better off) 7l 6th. HIGH PADRE beat Gilpa Valu 4l in 4-runner handicap chase at Market Rasen (3m 1f, good to soft) with PRINCE YAZA (10lb better off) distance 3rd and MONKEY AGO (10lb better off) 1l 4th. COUNTORUS 18½l 3rd of 6 to Romany Creek in handicap chase at Carlisle (3m, good to firm) with BOARDING SCHOOL 5l 4th. SON OF IRIS 9l 2nd of 13 to Ceilidh Boy in handicap chase at Sedgefield (3m 3f, good) with PRINCE YAZA (5lb better off) 20l 5th and MONKEY AGO (10lb better off) tailed off 9th. POWLEYVALE 1½l 2nd of 4 to Frozen Drop in handicap chase at Southwell (3m 110yd, good to firm).
Selection: EMERALD STORM

2.40 BELLWAY HOMES FIGHTING FIFTH HURDLE C4

(Grade II: limited handicap: £18,860: 2m) (7 runners)

1	31226-3	ABSALOM'S LADY 21 (D,G,S) (Whitcombe Manor Stables) D Elsworth 7-11-7	P Holley	90
2	5/22-110	PADRE MIO 14 (D,G,S) (Lady Lloyd Webber) C Brooks 7-10-10	R Guest	88
3	12226-F	KADASTROF 14 (D,S) (A Paton) R Dickin 5-10-8	D Meredith	95
4	11512-F	MORCELI 7 (CD,G,S) (Mrs J Corbett) J Howard Johnson 7-10-4	J F Titley	97
5	23110-6	HOME COUNTIES 14 (D,F,G,S) (Roxy Cinemas Ltd) D Moffatt 6-10-4	D J Moffatt	97
6	31001-3	CHIEF MINISTER 14 (CD,F,S) (G Shiel) T Dyer 6-10-4	Peter Hobbs	[top]
7	4231-21	NON VINTAGE 8 (D,G,S) (A Mann) M Chapman 4-10-4	W Worthington	78

Long handicap: Chief Minister 10-3, Non Vintage 8-8

BETTING: 7-4 Absalom's Lady, 7-2 Morceli, 5-1 Kadastrof, Chief Minister, 15-2 Padre Mio, 8-1 others.

1994: BATABANOO 5-11-0 P Niven (6-4 fav) Mrs M Reveley 4 ran

FORM FOCUS

ABSALOM'S LADY 5¼l last of 3 to Alours in grade II Tanglefoot Elite Hurdle at Wincanton (2m, good to firm). PADRE MIO beat Nordic Thorn 1l in 11-runner handicap hurdle at Listowel (2m, good to yielding) penultimate start. MORCELI best effort last season beat Dancing Paddy 1¼l in 7-runner grade I Sandeman Maghull Novices' Chase at Aintree (2m, good). HOME COUNTIES best effort beat Simple Arithmetic 6l in 4-runner grade II Daily Star Scottish Champion Hurdle at Ayr (2m, good to firm). CHIEF MINISTER 5¼l 3rd of 15 to Lonesome Train in handicap hurdle at Cheltenham (2m 110yd, good) with HOME COUNTIES 7¾l 6th, PADRE MIO (3lb better off) 5l 8th and KADASTROF a faller at 1st. NON VINTAGE beat Sublime Fellow 4l in 11-runner handicap hurdle at Ascot (2m 110yd, good).
Selection: CHIEF MINISTER (nap)

GUIDE TO OUR IN-LINE RACECARD

101 113143 GOOD TIMES 13 (BF,F,G,S) (Mrs D Robinson) B Hall 12-0 .... B West (7) 88

Racecard number. Six-figure form (F — fell. P — pulled up. U — unseated rider. B — brought down. S — slipped up. R — refused. D — disqualified). Horse's name. Days since last outing. F if flat. (B — blinkers. V — visor. H — hood. E — Eyeshield. C — course winner. D — distance winner. CD — course and distance winner. BF — beaten favourite in latest race). Going on which horse has won (F — firm, good to firm, hard. G — good. S — soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

3.10 TOMMY McNICHOLAS NOVICES CHASE C4

(£3,615: 2m 4f) (7 runners)

1	111	McGREGOR THE THIRD 13 (C,D,F,G) (Mrs D Whitaker) G Richards 9-12-1	B Harding (3)	[top]
2	F/313F3-	MR FUDGE 197 (CD,F,G) (P O'Brien) Mrs J Brown 8-11-9	R Supple	89
3	0/F000-	AVENUE FOCH 245 (P O'Donnell) F Murphy 6-11-5	M Foster	—
4	00005-3	CHIEF RAIDER 3 (G,S) (J Wade) J Wade 7-11-5	K Jones	79
5	121P/51-	SEVEN TOWERS 353 (S) (Mrs E Murray) Mrs M Reveley 6-11-5	P Niven	—
6	45/P33-3	SHAWWELL 21 (F,G) (Mrs J Stoles) J Charlton 8-11-5	B Storey	58
7	6P-2	BILLSBROOK 38 (R Brewis) R Brewis 5-11-4	G Harker	72

BETTING: 4-5 McGregor The Third, 4-1 Seven Towers, 6-1 Chief Raider, 10-1 Shawwell, 12-1 others.

1994: NO CORRESPONDING RACE

FORM FOCUS

McGREGOR THE THIRD beat Viva Bella 15l in chase at Cheltenham (3m, good). MR FUDGE 4l and short-head 3rd of 7 to General Giggs in novices' hunter chase at Market Rasen (2m 6f 110yd, good to firm). CHIEF RAIDER 15¾l 3rd of 9 to Forbidden Time in novice chase at Hexham (2m 110yd, good). SEVEN TOWERS beat Burnt Imp 10l in handicap hurdle at Haydock (2m 7f 100yd, soft) with CHIEF RAIDER (17lb better off) tailed off 5th. SHAWWELL 23l 3rd of 4 to The Toaster in novice chase at Cartmel (2m 5f 110yd, good) penultimate start. BILLSBROOK 14l 2nd of 5 to Monkey Wrench in novice hurdle here (2m 4f, firm).
Selection: McGREGOR THE THIRD

3.40 LADBROKE HANDICAP HURDLE C4

(£5,272: 2m) (11 runners)

1	143-112	STAY AWAKE 21 (D,F,G,S) (A Donnelloo) Mrs M Reveley 9-11-10	C McCormack (7)	88
2	0/23112-	LITTLE BROMLEY 207 (D,F,G,S) (A Eubank) A Eubank 8-11-9	A Manners (7)	89
3	P/21314-	COOL LUKE 213F (D,F,S) (B Batey) G Moore 6-11-6	J Callaghan	[top]
4	403-012	THORNTON GATE 7 (D,F,G,S) (T Bennett) M H Easterby 6-11-2	L Wyer	91
5	20120-6	BLACKPATCH HILL 13 (D,S) (J Bradbury) N Tinkler 6-11-1	J F Titley	86
6	310P2-0	SUNDAY NEWS'N'ECHO 14 (D,G) (D Batey) W Storey 4-10-12	J Supple (3)	80
7	51P-116	VAL DE RAMA 23 (BF,F,G) (D Merland) Denys Smith 6-10-11	P Niven	88
8	403F-03	GYMCRAK SOVEREIGN 10 (D,G,S) (Gymcrak Racing) G Holmes 7-10-9	R Marley	94
9	1/0013/	NATIVE FIELD 800 (D,F,S) (R White) J Fitzgerald 6-10-7	E Callaghan (7)	—
10	P0/440-2	NODFORM WONDER 15 (C,F,G,S) (Equiname Ltd) D Eddy 8-10-4	B Storey	81
11	182-232	KEEP BATTLING 28 (D,G) (J Goldie) J Goldie 5-10-0	F Leahy (3)	82

Long handicap: Keep Battling 9-10

BETTING: 3-1 Thornton Gate, 7-2 Cool Luke, 6-1 Stay Awake, 8-1 Nodform Wonder, Val De Rama, 10-1 Blackpatch Hill, Little Bromley, 12-1 Keep Battling, Native Field, 14-1 others

1994: CUMBRIAN CHALLENGE 5-11-10 L Wyer (11-2) M Easterby 9 ran

FORM FOCUS

STAY AWAKE 3l 2nd of 5 to Keep Your Distance in limited handicap hurdle over course and distance (firm). Previously beat KEEP BATTLING 1¾l in 7-runner handicap hurdle at Kelso (2m 110yd, good to firm). COOL LUKE beat Flat Top 11l in 18-runner novice hurdle at Wetherby (2m, soft) penultimate start. THORNTON GATE 12l 2nd of 9 to Bimsey in handicap hurdle at Aintree (2m 110yd, good to firm). SUNDAY NEWS'N'ECHO ¾l 2nd of 9 to Topothenorthracing in novice handicap hurdle at Catterick (2m, soft). VAL DE RAMA beat Sousson 2l in 7-runner handicap hurdle at Sedgefield (2m 5f 110yd, good to firm) penultimate start. NODFORM WONDER 1l 2nd of 9 to Copperhurst in selling handicap hurdle at Ayr (2m 4f, good).
Selection: STAY AWAKE

☐ Sharp Prod, owned by the Queen, beat the Mark Johnston-trained Branston Abby (Jason Weaver) in the listed Prix Contessina (6f) at Evry yesterday. The Lord Huntingdon-trained runner, ridden by Olivier Peslier, won by a nose, with the favourite, Anabaa, the same distance away in third.

هكذا من الأصل

هكذا من الاصل

Our Kris pays interim dividend

By Julian Muscat

THE virtues of syndicate ownership resounded from the winner's enclosure at Newbury yesterday as a sea of beaming faces pierced an afternoon otherwise shrouded by drizzle and gloom.

Not that the Million In Mind partnerships have known anything other than unbroken success. Mysilv was their standard-bearer until her sale — for a record 155,000 guineas 19 months ago — gave shareholders a healthy financial dividend to set alongside their emotional scrapbook.

Our Kris is the partnership's latest recruit, and his future looks bright after his impressive debut victory in the Freshman's Juvenile Novices' Hurdle.

Some 50 of the 140 syndicate members were on hand to see Our Kris pounce on Tibetan before drawing away for a three-length success. A big, strong horse, the winner will doubtless be aimed at the Triumph Hurdle and along the way he will attempt to retrieve the syndicate's money in a race they sponsor at Cheltenham on December 9. The horse looks well bought at 20,000 guineas.

It was smiles all round after Eskimo Nel continued her winning sequence for her owners, First Chance Racing, in the Brimpton Handicap Hurdle. The filly was demonstrably the best on show and won as she liked, her efforts prompting another noisy reception in the winner's circle.

Perhaps a more poignant performance was that put up by Easy Buck, who offered his eight opponents a lesson in quick, clean fencing in winning the Jacky Upton Handicap Chase.

The eight-year-old tired in the closing stages but this was an eye-catching reappearance from the new inmate of Nigel Twiston-Davies's stable. Easy Buck now heads for the Tripleprint Gold Cup at Cheltenham next month. Chris Maude, who brought him home, maintained the eight-year-old would improve for the run.

Coming, as it did, on Hennessy Cognac Gold Cup eve, the victory came as a welcome tonic for Twiston-Davies, who said Young Hustler would only be withdrawn in the event of an overnight deluge. "The horse won't mind if it is good to soft ground but any worse and we'll pull him out," the trainer said. Further rain would certainly be welcomed by the connections of Earth Summit, who hails from the same stable.

After the Oxfordshire Novices' Chase, Andy Turnell offered an insight on the sometimes demoralising pursuit of training steeplechasers when he said of Act The Wag: "He is a little horse with a big heart. I'd like to put his heart in one or two others."

On that score, there is nothing faint-hearted about Tennessee Twist, who battled back to land the Sonning Novices' Hurdle after he looked out for the count at the final flight.

It bodes well for the Jenny Pitman-trained half-brother to the Grand National winner, Royal Athlete. Needless to say, Tennessee Twist will one day head for Aintree — probably in 1998.

JULIAN HERBERT



Act The Wag leaps clear in the Oxfordshire Novices' Chase at Newbury yesterday

Klairon Davis to make superior pace count

THE MMI Stockbrokers Chase at Punchestown today features the second clash this season of Klairon Davis and Merry Gale (our Irish racing correspondent writes).

Nine days ago at Tipperary, the Arkle Chase winner, Klairon Davis, easily beat Ireland's leading Gold Cup hope over two miles, and while today's extra half-mile favours Merry Gale, Klairon Davis can again succeed.

Trainer Jim Dreaper yesterday played down Merry Gale's chances. He said: "The Tipperary race did him a bit of good and he is in good nick but he's still only 85-90 per cent fit."

Merry Gale is best over three miles, and while Richard Dunwoody is likely to set a good pace on him, that should set Klairon Davis up to use his superior acceleration in the closing stages.

PUNCHESTOWN LINE-UP

GOING: GOOD TO YIELDING SIS

3.00 MMI STOCKBROKERS PUNCHESTOWN CHASE C4
(Grade I: £22,750: 2m 4f) (7 runners)

1 11134-1 KLAIRON DAVIS 9 (G,S) A Moore 6-12-0 F Woods [illegible]
2 F1241-2 MERRY GALE 9 (C,D,G,S) J Dreaper 7-12-0 R Dunwoody 96
3 1124-02 BROCKLEY COURT 21 (D,G,S) Mrs J Harrington 8-11-8 C Swan 78
4 1/1- BUCK ROGERS 384 (CD,G,S) V Bowens 6-11-8 C Bowens 60
5 13113-1 IMPERIAL CALL 16 (C,D,G,S) F Sutherland 6-11-8 B O'Neill 85
6 1111U/2 KING OF THE GALES 16 (C,D,G,S) J Kiely 8-11-8 K O'Brien 87
7 0212F-5 SULLANE RIVER 41 (D,G,S) D McGrath 7-11-3 C O'Dwyer 92

BETTING: 2-1 Klairon Davis, 5-2 Merry Gale, 4-1 Imperial Call, King Of The Gales, 10-1 Sullane River, 12-1 others.

1994: MERRY GALE 6-12-0 K O'Brien (9-4) J Dreaper 5 ran

WARWICK

THUNDERER

12.30 Le Khoumf. 1.00 Celibate. 1.35 Bone Setter. 2.05 Gilpa Valu. 2.35 Nine O Three. 3.05 Noblely. 3.35 Tompetoo.

GOING: GOOD (GOOD TO FIRM IN PLACES) SIS

12.30 QUINTON NOVICES HURDLE
(£4,283: 2m) (10 runners)

1 -211 LE KHOUMF 17 (D,F,G) Mrs L Murphy 4-11-8 R Farrant
2 RAJAN 115F A Foster 8-11-3 Mr J Culloty
3 6 FULL QUIVER 11 (V) Mrs B Waring 10-11-3 E Byrne
4 2 HARDING 14 S Mellor 4-11-3 M Perrett
5 06- JACK LEADER 375 Mrs J Cecil 4-11-3 T Kent
6 03- MR PERCY 193 J Gifford 4-11-3 B Powell
7 /P-2 RIVAL BID 12 Mrs N Macauley 7-11-3 J Railton
8 06 TANSEEQ 9 M Meagher 4-11-3 G Lee
9 TROUVAILLE A Turnell 4-11-3 L Harvey
10 0P FAIRFIELD CHOICE 11 A Newcombe 4-10-12 N Mann

6-4 Le Khoumf, 9-4 Harding, 4-1 Rival Bid, 8-1 Jack Leader, 10-1 others.

1.00 WARWICKSHIRE COLLEGE OF AGRICULTURE HANDICAP HURDLE
(£5,508: 2m 4f 110yd) (6)

1 03-F BELL STAFFBOY 21 (F,G) C Broad 6-11-11 R Farrant
2 13-3 MOMENT OF GLORY 9 (G,S) D Gandolfo 4-11-5 G Upton
3 0-20 MISTER DRUM 7 (G,S) M Wilkinson 6-11-0 P Crowley (7)
4 0521 CELIBATE 7 (F,S) C Mann 4-10-12 Muredach Kelly (7)
5 10/ SESAME SEED 596 (S) Mrs J Cecil 7-10-4 T Kent
6 06-P NASHVILLE STAR 36 (F,G) R Mathew 4-10-3 B Powell

5-2 Mister Drum, 3-1 Moment Of Glory, 7-2 Celibate, 5-1 Bell Staffboy, 7-1 Sesame Seed, 10-1 Nashville Star.

1.35 TOWER NOVICES CHASE (£3,763: 2m) (4)

1 321U BONE SETTER 7 (G,S) S Mellor 5-11-11 Chris Webb
2 1-13 DESTINY CALLS 10 (F,G) N Gaselee 5-11-11 B Powell
3 /P- PRECIOUS WONDER 40F P Butler 6-11-5 G Hogan
4 0-4U SABEEL 21 (B) T George 5-11-0 G Upton

4-5 Destiny Calls, 6-4 Bone Setter, 6-1 Sabeel, 25-1 Precious Wonder

COURSE SPECIALISTS

TRAINERS: P Bowen, 3 winners from 6 runners, 50.0%; N Gaselee, 8 from 35, 22.9%; Mrs J Pitman, 12 from 76, 15.8%, N Twiston-Davies, 9 from 58, 15.5%; K Bailey, 5 from 34, 14.7%.

JOCKEYS: M Perrett, 6 winners from 30 rides, 20.0%; G Hogan, 3 from 23, 13.0%. Only qualifiers.

2.05 TILTYARD BRIDGE HANDICAP CHASE
(£4,380: 3m 2f) (9)

1 5/P STUNNING STUFF 13 (F,G) T George 10-11-10 G Upton
2 3111 IFFEEE 18 (F,S) P Bowen 8-11-2 M Perrett
3 UU2- MR INVADER 218 (S) N Gaselee 8-10-12 B Powell
4 -141 THE BUD CLUB 21 (D,F,G) K Bailey 7-10-11 W McFarland
5 0/4 ANDROS PRINCE 21 (G,S) Miss A Embiricos 10-10-10 J Ryan
6 5-12 GILPA VALU 14 (BF,F,S) Mrs J Pitman 6-10-8 R Farrant
7 R33P SPECIAL ACCOUNT 11 (V,F,G,S) C Barwell 9-10-5 B Clifford
8 U11 EQUITY PLAYER 13 (D,F,G,S) R Curtis 10-10-5 D Morris
9 2-65 ALLO GEORGE 11 (D,G,S) A Newcombe 9-10-0 N Mann

9-4 Iffeee, 3-1 Gilpa Valu, 7-2 The Bud Club, 4-1 Equity Player, 8-1 Mr Invader, 14-1 Andros Prince, Special Account, 16-1 others

2.35 UNIVERSITY OF WARWICK NOVICES HANDICAP HURDLE (£2,376: 2m) (13)

1 00-3 ROBERO 14 Mrs J Pitman 4-11-10 R Farrant
2 33-5 NINE O THREE 168 (S) N Ayliffe 6-11-10 S Fox (5)
3 134/ ARGAKIOS 574P (S) D Lloyd 8-11-7 B Fenton (5)
4 -061 ANLACE 8 (D,F) S Mellor 6-11-4 M Perrett
5 6202 VALISKY 22 R Lee 5-10-12 T Eley
6 00-U STAR MANAGER 9 P Cole 5-10-12 B Powell
7 00-0 SPEEDY SNAPS MAGIC 21 M Wilkinson 5-10-11 I Lawrence
8 PP-0 RAFTER-J 12 J A Harris 4-10-7 Chris Webb (5)
9 0/3 OOZLEM 10 J Poulton 6-10-7 K Gaule (3)
10 465- DORMSTON BOYO 196F T Wall 5-10-6 S Joynes (7)
11 0662 LITTLE TINCTURE 16 (B) Mrs T Stoner 5-10-4 Sophie Mitchell (5)
12 P-05 WIXOE WONDER 14 (BF) M Bradstock 5-10-2 G Upton
13 0/U NEEDWOOD NATIVE 10 A J Wilson 7-10-2 L Harvey

3-1 Anlace, 7-2 Robero, 5-1 Nine O Three, 6-1 Valisky, 7-1 Oozlem, 10-1 Star Manager, Little Tincture, 12-1 others.

3.05 BUILDING SERVICES HANDICAP CHASE
(£4,085: 2m) (4)

1 0-30 MR FELIX 28 (D,F,G,S) J Gifford 9-11-10 B Powell
2 0/P- NATHIR 252 (D,S) P Butler 9-11-9 G Hogan (3)
3 2232 NOBLELY 7 (D,F,G,S) N Walker 8-11-6 R Farrant
4 321U WAVE HILL 10 (D,F) P Hedger 6-11-4 M Perrett

6-4 Mr Felix, 9-4 Nathir, 3-1 Noblely, 9-2 Wave Hill

3.35 BONUSPRINT STANDARD NATIONAL HUNT FLAT RACE (£2,166: 2m) (9)

1 0-1 KNIGHTSBRIDGE SCOT 21 (F) N Babbage 4-11-11 R Massey (5)
2 BERTS CHOICE K Bridgwater 4-11-4 M Keighley (7)
3 BUSTER BOB Mrs J Pitman 5-11-4 S Knott (7)
4 DENHAM HILL C Mann 4-11-4 A Larnach (3)
5 00- MUMMY'S MOLE 245 Graeme Roe 4-11-4 Philip Hughes (7)
6 STORM TIGER S Mellor 4-11-4 Chris Webb (5)
7 TOMPETOO N Twiston-Davies 4-11-4 S Joynes (7)
8 ASHCAL LADY T Wall 4-10-13 G Lee (3)
9 POLLYDALUS Mrs M McCourt 4-10-13 B Fenton (5)

7-4 Tompetoo, 9-4 Buster Bob, 7-2 Knightsbridge Scot, 7-1 Storm Tiger, 10-1 Denham Hill, 14-1 Pollydalus, 16-1 others.

HAYDOCK PARK

THUNDERER

1.10 Viardot. 1.40 Tothewoods. 2.15 Ghia Gneuiagh. 2.45 Outset. 3.15 Sailor Jim. 3.45 Dukes Meadow.

GOING: GOOD (GOOD TO FIRM IN PLACES) SIS

1.10 NORTHERN CLAIMING HURDLE
(£2,411: 2m 4f (6 runners)

1 23/ BORNE 612F M W Easterby 5-11-7 R Garritty
2 1311 NORDIC VALLEY 16 (F,G,S) M Pipe 4-11-7 D Burrows (7)
3 144/ VIARDOT 58F (S) Mrs M Reveley 6-11-7 R Hodge
4 P624 MEMORABLE 12 (D,G,S) J Hetherton 4-11-3 G Tormey (3)
5 -161 PERSIAN VIEW 24 (G,S) K Bailey 5-11-1 A Thornton
6 25-0 ALICANTE 29 (F) D McCain 8-10-9 D McCain

7-4 Nordic Valley, 11-4 Persian View, 3-1 Viardot, 6-1 Memorable, 10-1 Borne, 25-1 Alicante.

1.40 MAKERFIELD NOVICES CHASE
(£3,388: 2m) (4)

1 -413 HIGHLAND POACHER 7 (F,S) D McCain 8-11-7 D McCain
2 -231 PERSIAN TACTICS 7 (D,F,G,S) K Bailey 6-11-7 J Magee (3)
3 060- CLIVINE 226 T Tate 5-11-2 R Garritty
4 4/P- TOTHEWOODS 422 (S) N Twiston-Davies 7-11-2 C Maude

Evens Persian Tactics, 6-4 Tothewoods, 6-1 Highland Poacher, 20-1 Clivine.

2.15 TIM MOLONY MEMORIAL CHASE
(Handicap: £7,100: 3m 4f 110yd) (6)

1 /12- GHIA GNEUIAGH 406 (F,G,S) N Twiston-Davies 9-11-7 C Maude
2 12-2 SCOTTON BANKS 15 (G,S) M H Easterby 6-11-6 R Garritty
3 1PP- URANUS COLLONGES 217 (D,G,S) J Fitzgerald 9-10-12 W Dwan
4 4113 FAR SENIOR 21 (F,G) K Bailey 9-10-9 T J Murphy (3)
5 5-U6 VELEDA II 7 (B,D,F,G,S) Mrs S Bramall 8-10-7 Mr K Whelan (5)
6 61-R PINK GIN 21 (B,F,G,S) M Hammond 8-10-0 Mr C Bonner (3)

9-4 Scotton Banks, 5-2 Far Senior, 3-1 Ghia Gneuiagh, 8-1 Uranus Collonges, 10-1 Veleda II, 12-1 Pink Gin.

2.45 HAYDOCK GOLD CARD HURDLE
(Handicap: £5,084: 2m 6f) (9)

1 3UF- BEACHY HEAD 255 (G,S) J J O'Neill 7-11-10 M Moloney
2 1111 RUNAWAY PETE 10 (C,F,G) M Pipe 5-11-3 D Burrows (7)
3 3P3/ KILGARIFF 578 (G,S) R Fahey 9-11-2 L O'Hara
4 111- ALJADEER 171F (F,G) M W Easterby 6-11-2 R Garritty
5 1F-3 LIVIO 10 (G,S) L Lungo 4-10-6 F Perratt (3)
6 31F/ OUTSET 22F (D,G) M Hammond 5-10-1 Mr C Bonner (3)
7 421- FEELS LIKE GOLD 255 (D,G) M Pipe 7-10-1 C Maude
8 1112 THE LAST FLING 21 (D,F,G) Mrs S Smith 5-10-1 R Wilkinson (7)
9 12-3 LIEN DE FAMILLE 7 (F,S) J Quinn 5-10-0 A S Smith

9-4 Runaway Pete, 11-4 Aljadeer, 5-1 Feels Like Gold, 6-1 The Last Fling, 8-1 Beachy Head, Livio, 14-1 Outset, 20-1 others

3.15 RAINFORD HANDICAP CHASE
(£3,111: 2m 4f) (8)

1 030- THREEOUTOFFOUR 284 (G,S) S Norton 10-12-0 O Pears
2 4F23 DRUMSTICK 13 (D,F,G,S) K Bailey 9-11-5 A Thornton
3 2-P3 SARTORIUS 9 (F,G,S) T Thomson Jones 9-11-4 G Tormey (3)
4 -F26 SAILOR JIM 21 (D,F,S) P Dalton 8-11-4 C Maude
5 24/0 HEY COTTAGE 29 (D,G,S) D McCain 10-10-10 D McCain
6 U0-4 SUPPOSIN 23 (D,G,S) Mrs S Smith 7-10-2 R Garritty
7 U10- SPY'S DELIGHT 203 (F,G) Mrs A Hewitt 9-10-0 S Wynne
8 3UP2 RIVER RED 11 (F) K Frost 9-10-0 P McLoughlin

5-2 Sartorius, 3-1 Drumstick, 5-1 Sailor Jim, 6-1 Threeoutoffour, 8-1 Hey Cottage, 12-1 Supposin, 14-1 Spy's Delight, 16-1 River Red

3.45 WHITE LODGE NATIONAL HUNT NOVICES HURDLE (£3,761: 2m 4f) (6)

1 3/1- DUKES MEADOW 238 (S) K Bailey 5-10-12 A Thornton
2 22-3 HOODWINKER 10 W Jenks 6-10-12 S Wynne
3 00-0 KILTULLA 19 Mrs S Smith 5-10-12 R Wilkinson (7)
4 066- PEBBLE BEACH 259 G Moore 5-10-12 R Garritty
5 0-0 UP AND ABOVE 149 H Collingridge 6-10-12 A S Smith
6 60- RASCALLY 249 Miss L Siddall 5-10-7 C Maude

4-6 Dukes Meadow, 7-2 Hoodwinker, 6-1 Pebble Beach, 10-1 others

COURSE SPECIALISTS

TRAINERS: Mrs M Reveley, 10 winners from 33 runners, 30.3%; J Fitzgerald, 12 from 44, 27.3%; N Twiston-Davies, 11 from 43, 25.6%; M Pipe, 25 from 107, 23.4%, Mrs S Bramall, 4 from 18, 22.2%; T Tate, 3 from 16, 18.8%.

JOCKEYS: No qualifiers.

LINGFIELD PARK

THUNDERER

11.50 Dancing Lawyer. 12.20 Shabanaz. 12.50 Dancing Jack. 1.20 Awesome Power. 1.55 Superoy. 2.25 Hawaii Storm. 2.55 Agwa. 3.25 Broughtons Formula.

Our Newmarket Correspondent: 12.50 Goldsearch. 1.55 SAHHAR (nap). 2.55 Moujeeb.

GOING: STANDARD DRAW: 5F-1M, LOW BEST SIS

11.50 SOUTHRIVER TOOLS & FIXINGS HANDICAP (Div I: £2,807: 1m) (9 runners)

1 0400 PENGAMON 14 (F) H Collingridge 3-9-12 J Quinn 7
2 4036 BAGSHOT 71 (BF,F,S) R Hannon 4-9-10 Mark Denaro (7) 5
3 2-31 NEUWEST 38 (D,F) N Walker 3-9-10 J Stack (3) 2
4 4324 DANCING LAWYER 74 (C,D,F,G) B Meehan 4-9-7 R Cochrane 3
5 0040 REMAADI SUN 182 (BF) M Usher 3-9-1 R Street 8
6 0300 WAIKIKI BEACH 23 (V,D,F,G) G L Moore 4-8-12 S Whitworth 6
7 0-00 CLARION CALL 14J (B,G) G Thorner 4-8-6 A Whelan (5) 4
8 1504 YO KIRI-B 11 (F) J Ffitch-Heyes 4-7-9 D Wright (3) 1
9 00-0 SIR OLIVER 11 (G) B Pearce 6-7-7 G Bardwell 9

9-4 Neuwest, 3-1 Bagshot, 9-2 Dancing Lawyer, 6-1 Pengamon, 7-1 Yo Kiri-B, 10-1 Waikiki Beach, Remaadi Sun, 12-1 others.

12.20 WILLIAM J TOWNER MEMORIAL SELLING STAKES (Div I: £1,279: 1m 2f) (9)

1 3116 SHABANAZ 23 (CD,F,G,S) W Muir 10-9-9 C Rutter 3
2 1034 GRANDIQUE 35 (G) P Smith (Bel) 3-9-5 T Ives 6
3 000- PERTEMPS FLYER 30J S Earle 4-9-4 J Williams 9
4 4060 THE LITTLE FERRET 11 (F) A Moore 5-9-4 R Cochrane 2
5 6210 LITTLE SCARLETT 12 (G) P Makin 3-9-0 R Perham 7
6 0046 TOAT CHIEFTAIN 5 D Morris 3-9-0 J Tate 5
7 6000 MARY MACBLAIN 15 (F) J L Harris 6-8-13 J Kovarik 4
8 0000 MUTINIQUE 4 (B,S) B Pearce 4-8-13 C Lowther (7) 8
9 0060 SARASONIA 72 J Payne 4-8-13 S Galliard (7) 1

11-4 Shabanaz, 3-1 Little Scarlett, The Little Ferret, 5-1 Toat Chieftain, 8-1 Mary Macblain, 12-1 Sarasonia, Granique, 14-1 others.

12.50 SCENA HOLDINGS NURSERY HANDICAP
(2-Y-O: £2,211: 5f) (10)

1 2020 THE FRISKY FARMER 103 (D,F) W G M Turner 9-7 A Lakeman (7) 7
2 4410 BEENY 11 (CD,G) A Jarvis 9-1 J Tate 10
3 5054 LAUGHING BUCCANEER 17 (B) B Meehan 8-11 R Cochrane 9
4 4300 IMPINGTON 56 W Muir 8-10 S Sanders 6
5 8530 DON'T TELL VICKI 58 (F) J Moore 8-7 P P Murphy (5) 1
6 0053 GOLDSEARCH 17 (B,BF) W O'Gorman 8-6 Emma O'Gorman 5
7 5840 DANCING JACK 11 J Bridger 8-0 J Quinn 3
8 0210 NO SYMPATHY 79 (D,F) G L Moore 7-13 A Whelan (5) 2
9 0060 MIDNIGHT COOKIE 19 B Pearce 7-13 G Bardwell 8
10 3045 TOUCH OF FANTASY 14 C Dwyer 7-11 N Varley (3) 4

7-2 The Frisky Farmer, 4-1 Goldsearch, Laughing Buccaneer, 6-1 No Sympathy, Beeny, 8-1 Impington, 10-1 Touch Of Fantasy, 12-1 others.

1.20 WILLIAM J TOWNER MEMORIAL SELLING STAKES (Div II: £1,271: 1m 2f) (8)

1 0005 ABSOLUTE RULER 139 (D) J L Harris 4-9-9 K Fallon 7
2 6000 GOOD SO FA 12 (C,G) C Allen 3-9-5 N Adams 3
3 0600 AWESOME POWER 23 (CD,G) J Hills 9-9-4 A Clark 6
4 6-40 KENYATTA 19 (C,G) A Moore 6-9-4 Candy Morris 8
5 -400 LABUDD 31 (G) R Ingram 5-9-4 D Biggs 1
6 040- SALUTING WALTER 28J (G) R Akehurst 7-9-4 S Sanders 5
7 ELA-MENT 42 B Pearce 3-9-0 D McKeown 2
8 4000 SWYNFORD FLYER 9 (F,G) J A Harris 6-8-13 C Adamson (5) 4

5-4 Saluting Walter, 7-2 Kenyatta, 9-2 Awesome Power, 7-1 Good So Fa, 10-1 Labudd, Swynford Flyer, 12-1 others.

1.55 CONFERENCE STAGING MEDIAN AUCTION MAIDEN STAKES (2-Y-O: £2,253: 1m 2f) (14)

1 6025 BATH KNIGHT 15 D Branch Davis 9-0 N Adams 3
2 0 BRIGHTER BYFAAH 37 N Graham 9-0 T Ives 1
3 0 CHAUVELIN 23 M Johnston 9-0 J Fanning 6
4 GENERAL HAVEN T Naughton 9-0 S Sanders 14
5 0050 HURRICANE HORN 15 (V) W Muir 9-0 R Cochrane 9
6 0606 JEMSILVERTHORN 17 J Bridger 9-0 J Quinn 10
7 505 MOUNTAIN DREAM 17 P Cole 9-0 C Rutter 12
8 0 PRESUMING ED 11 N Walker 9-0 J Stack (3) 13
9 0 SAHHAR 22 R Armstrong 9-0 R Price 11
10 000 SHEEMORE 65 J Bethell 9-0 K Fallon 4
11 05 STERLING FELLOW 33 R Hannon 9-0 R Perham 5
12 5300 SUPAROY 67 T Mills 9-0 A Mackay 8
13 0000 TABLETS OF STONE 25 J Bosley 9-0 J Tate 7
14 5443 THORNTOUN ESTATE 28 M Johnston 9-0 D McKeown 2

3-1 Chauvelin, 9-2 Sahhar, Sterling Fellow, 6-1 Thorntoun Estate, 7-1 others.

2.25 SOUTHRIVER TOOLS & FIXINGS HANDICAP
(Div II: £2,807: 1m) (8)

1 0265 PERILOUS PLIGHT 15 (CD,F,G) W Muir 4-9-10 R Cochrane 8
2 0360 GREENWICH AGAIN 84 (CD,F,G) T Mills 3-9-8 D Toole (7) 5
3 0500 KINTWYN 17 (CD,G) C C Elsey 5-9-7 C Rutter 7
4 2014 OLD HOOK 17 (C,D,F,G,S) P Smith (Bel) 4-9-7 T Ives 2
5 0643 FIELD OF VISION 23 (B,C,F) M Johnston 5-9-0 D McKeown 3
6 0020 HAWAII STORM 4 (CD,G,S) D Branch Davis 7-8-9 J Williams 6
7 4404 LOVE LEGEND 5 (C,F,G,S) D Arbuthnot 10-8-6 S Whitworth 4
8 0060 RIPSNORTER 5 (D,G,S) K Bishop 6-8-3 N Adams 1

5-2 Field Of Vision, 3-1 Hawaii Storm, 5-1 Perilous Plight, 6-1 others

2.55 CUTTING EDGE HANDICAP (£3,203: 6f) (14)

1 0020 MISTER FIRE EYES 22 (B,BF,F,G,S) C Brittain 3-10-0 J Quinn 1
2 2550 CHEWIT 48 (CD,G) A Moore 3-9-9 Candy Morris 6
3 6041 DANCING HEART 17 (B,C,F,G) B Meehan 3-9-4 G Hannon (7) 12
4 0000 AGWA 21 (CD,F,G) R O'Sullivan 6-9-3 D Biggs 2
5 0000 ASHTINA 21 (C,F,G,S) B Pearce 10-9-2 M Wigham 4
6 0060 SIR TASKER 9 (CD,F,G) J L Harris 7-9-2 S Sanders 7
7 1004 ROBO MAGIC 15 (CD,F,G) L Montague Hall 3-8-10 R Cochrane 13
8 0205 PATSY GRIMES 75 (C,D,G,S) J Moore 5-8-10 P P Murphy (5) 11
9 3060 LITTLE SABOTEUR 15 (C,F,G,S) P Makin 6-8-9 A Clark 8
10 0000 ROBELLION 23 (V,F) D Arbuthnot 4-8-6 S Whitworth 9
11 0022 MOUJEEB 31 (V,CD,G) Pat Mitchell 5-8-2 J Fanning 10
12 2506 PHARAOH'S DANCER 17 (CD,G,S) P Burgoyne 8-8-2 D Sweeney (7) 5
13 4506 RANDOM 15 (C,G) C James 4-8-0 C Rutter 14
14 0203 SOUTHERN DOMINION 42 (G) M Johnston 3-7-9 N Adams 3

9-2 Dancing Heart, 5-1 Mister Fire Eyes, 6-1 Moujeeb, 7-1 others

3.25 SHOWFORCE SERVICES HANDICAP
(£2,274: 1m 5f) (11)

1 0311 JARAAB 11 (V,C,G) G Lewis 4-10-1 S Whitworth 4
2 1121 ELEMENTARY 23 (CD,F,G,S) N Walker 12-10-0 J Stack (3) 6
3 0405 ONE OFF THE RAIL 17 (C,F,G) A Moore 5-9-13 Candy Morris 7
4 1411 OPERA BUFF 4 (C,F,G) Miss Kelleway 4-9-12 (5ex) A Whelan (5) 3
5 6500 RASMI 79 P Howling 4-9-7 J Quinn 10
6 3045 YOUGO 11 M Johnston 3-9-5 D McKeown 11
7 2605 PREMIER DANCE 9 (C,F,G) D Haydn Jones 8-9-1 A Mackay 1
8 0054 EXHIBIT AIR 17 (B,C,F,G) R Akehurst 5-9-1 S Sanders 9
9 4600 BROUGHTONS FORMULA 19 (B,CD,F,G) W Musson 5-8-6 P McCabe (3) 8
10 5040 MAFUTA 29 J Sheehan 3-7-8 N Adams 5
11 5400 SMOCKING 19 J Pearce 5-7-7 G Bardwell 2

9-4 Opera Buff, 5-2 Jaraab, 5-1 Elementary, 6-1 Exhibit Air, 7-1 others.

COURSE SPECIALISTS

TRAINERS: N Walker, 8 winners from 27 runners, 29.6%, G Lewis, 16 from 67, 23.9%; P Cole, 23 from 102, 22.5%; N Graham, 8 from 37, 21.6%; J L Harris, 8 from 40, 20.0%.

JOCKEYS: Emma O'Gorman, 40 winners from 188 rides, 21.3%, D McKeown, 26 from 136, 19.1%; T Ives, 16 from 96, 16.7%, R Cochrane, 34 from 206, 16.5%.

COMPREHENSIVE GUIDE TO THE WEEKEND'S FIXTURES

FOOTBALL

Kick-off 3.0 unless stated
Pools coupon numbers in brackets

FA Carling Premiership
(1) Chelsea v Tottenham
(2) Coventry v Wimbledon
(3) Everton v Sheff Wed
(4) Man City v Aston Villa
(5) Middlesbrough v Liverpool
(6) Newcastle v Leeds
(7) Nottingham Forest v Man Utd P
(8) Southampton v Bolton
(9) West Ham v QPR

	P	W	D	L	F	A	Pts
Newcastle	14	11	2	1	31	10	35
Man Utd	14	10	2	2	31	13	32
Arsenal	14	8	3	3	21	10	27
A Villa	14	8	3	3	19	10	27
Tottenham	14	7	4	3	22	17	25
Liverpool	14	7	3	4	26	12	24
Leeds	13	7	3	3	19	14	24
Nottm F.	13	6	6	1	23	20	24
Middlsboro	14	6	5	3	12	8	23
Chelsea	14	5	4	5	14	17	19
Everton	14	5	3	6	17	17	18
Blackburn	14	5	2	7	23	17	17
West Ham	14	4	5	5	14	16	17
Sheff Wed	14	3	4	7	12	18	13
Southampton	14	3	3	8	14	25	12
QPR	14	3	2	9	11	22	11
Wimbledon	14	3	2	9	16	30	11
Man City	14	2	3	9	6	22	9
Bolton	14	2	2	10	14	29	8
Coventry	14	1	5	8	11	29	8

Endsleigh Insurance League
First division
(10) Barnsley v Luton
(11) Charlton v Port Vale
(12) Crystal Palace v Derby
(13) Huddersfield v Wolverhampton
(14) Ipswich v Portsmouth
(15) Oldham v Southend
(16) Sheffield Utd v Reading
(—) Stoke v Millwall
(17) Tranmere v Grimsby
(18) West Bromwich v Sunderland

	P	W	D	L	F	A	Pts
Millwall	18	9	7	2	23	16	34
Leicester	18	9	4	5	29	24	31
Tranmere	16	8	6	2	29	15	30
Birmingham	18	8	6	4	28	20	30
Norwich	18	8	6	4	28	20	30
Grimsby	18	8	6	4	22	19	30
Sundrlend	17	7	7	3	20	15	28
Derby	18	7	6	5	26	24	27
Oldham	18	6	8	4	27	21	26
Huddersfld	18	7	5	6	24	24	26
Charlton	18	6	8	4	21	17	26
Stoke	18	6	7	5	28	24	25
West Brom	18	7	3	8	23	26	24
Barnsley	18	6	6	6	23	30	24
Ipswich	18	5	6	7	29	28	21
C Palace	17	5	6	6	20	23	21
Southend	18	5	6	7	18	24	21
Reading	18	4	7	7	21	25	19
Wolvrhmptn	18	4	6	8	21	26	18
Sheff Utd	18	5	2	11	25	33	17
Watford	18	3	8	7	22	26	17
Portsmth	18	3	7	8	24	31	16
Luton	18	3	6	9	12	24	15
Port Vale	18	2	7	9	18	26	13

Second division
(19) Brentford v Bradford
(20) Bristol Rovers v Stockport
(21) Burnley v Wrexham
(22) Chesterfield v Bournemouth
(23) Hull v Peterborough
(24) Oxford Utd v Crewe
(25) Rotherham v Bristol City
(26) Swansea v Notts County
(27) Swindon v Shrewsbury
(28) Walsall v Blackpool
(29) York v Brighton

	P	W	D	L	F	A	Pts
Swindon	17	11	5	1	33	13	38
Crewe	16	10	4	2	34	17	34
Notts Co	17	10	4	3	30	16	34
Wycombe	17	7	8	2	25	16	29
Blackpool	17	8	4	5	24	18	28
Wrexham	17	7	6	4	28	20	27
Chestrfld	17	8	3	6	24	19	27
Burnley	17	7	5	5	25	21	26
Bradford	17	7	4	6	24	26	25
Bournemth	17	7	4	6	19	19	25
Shrwsbury	17	7	2	8	25	25	23
Stockport	17	5	8	4	19	15	23
Oxford Utd	17	5	7	5	21	19	22
Bristol R	17	6	4	7	18	26	22
Rotherham	17	5	5	7	21	29	20
Walsall	17	5	5	7	19	16	20
Peterboro	17	4	7	6	22	25	19
York	17	5	3	9	20	28	18
Swansea	17	4	6	7	19	26	18
Bristol City	16	4	6	6	14	20	18
Carlisle	17	3	6	8	17	28	15
Brentford	17	4	3	10	12	23	15
Brighton	17	3	3	11	13	29	12
Hull	17	1	8	8	11	24	11

Third division
(30) Barnet v Leyton Orient
(31) Bury v Exeter
(32) Cambridge Utd v Torquay
(33) Chester v Darlington
(34) Colchester v Mansfield
(35) Gillingham v Fulham
(36) Lincoln v Northampton
(37) Plymouth v Rochdale
(38) Preston v Hartlepool
(39) Scunthorpe v Scarborough
(40) Wigan v Doncaster

	P	W	D	L	F	A	Pts
Chester	17	10	4	3	33	19	34
Gillingham	17	9	6	2	24	6	33
Preston	17	8	8	1	38	18	32
Rochdale	17	8	5	4	32	18	29
Colchester	17	7	6	4	27	20	27
Plymouth	17	7	5	5	29	21	26
Doncaster	17	7	5	5	19	23	26
Darlington	17	6	8	3	18	13	26
Bury	17	6	6	5	21	25	24
L Orient	17	6	5	6	21	22	23
Cambs Utd	17	6	4	7	28	30	22
Wigan	17	5	7	5	21	21	22
Scunthrpe	17	5	6	6	23	19	21
Exeter	17	4	9	4	18	21	21
Hereford	17	4	8	5	20	20	20
Northmptn	17	5	5	7	18	18	20
Fulham	17	3	10	4	22	21	19
Hartlpool	17	4	7	6	16	25	19
Scarboro	17	4	6	7	18	25	18
Mansfield	17	3	8	6	25	35	17
Barnet	17	3	8	6	16	24	17
Cardiff	17	4	5	8	15	18	17
Lincoln	17	3	5	9	16	33	14
Torquay	17	2	4	11	16	39	10

Vauxhall Conference
(—) Bromsgrove v Bath
(—) Dover v Stalybridge
(—) Hednesford v Morecambe
(—) Kettering v Altrincham
(—) Macclesfield v Farnborough
(—) Runcorn v Stevenage
(—) Slough v Northwich
(—) Southport v Gateshead
(—) Telford v Dagenham and Red
(41) Welling v Halifax
(42) Woking v Kidderminster

Bell's Scottish League
Premier division
(43) Celtic v Hearts
(—) Hibernian v Rangers
(44) Motherwell v Falkirk
(45) Partick v Raith

First division
(—) Airdrie v Dundee Utd
(46) Clydebank v St Johnstone
(47) Dunfermline v Greenock Morton
(48) St Mirren v Hamilton

Second division
(49) Ayr v Montrose
(50) Forfar v Berwick
(51) Queen Of South v East Fife
(52) Stenhousemuir v Clyde
(53) Stirling v Stranraer

Third division
(54) Albion v Livingston
(55) Brechin v Queen's Park
(56) Caley This v Alloa
(57) Cowdenbeath v Ross County
(58) East Stirling v Arbroath

UNIBOND LEAGUE: Premier division: Colwyn Bay v Guiseley; Droylsden v Frickley; Hyde v Marine; Knowsley v Barrow. First division: Atherton LR v Worksop; Bradford PA v Warrington; Congleton v Alfreton; Eastwood Town v Workington, Harrogate Town v Curzon Ashton; Leigh v Lincoln United, Whitley Bay v Netherfield.

FA CARLSBERG VASE: Second round replays: Bishop Sutton v Dorking.

BEAZER HOMES LEAGUE: Premier division: Baldock v Merthyr; Cheltenham v Crawley; Rushden and Diamonds v Atherstone. Southern division: Erith and Belvedere v Witney; Fisher 93 v Ashford; Forest Green v Sittingbourne; Margate v Newport IoW; Waterlooville v Fareham; Weston-super-Mare v Tonbridge Angels; Weymouth v Cinderford; Yate v Havant. Midland division: Bridgnorth v RC Warwick, Buckingham Town v Grantham; Evesham v Moor Green; Hinckley Town v Paget; Leicester Utd v Bury Town; Redditch v Stourbridge; Solihull v Bedworth.

ICIS LEAGUE: Premier division: Bishop's Stortford v Walton and Hersham; Kingstonian v Enfield; Yeovil v Dulwich. First division: Basingstoke v Whyteleafe; Berkhamsted v Billericay, Marlow v Chesham; Wokingham v Abingdon Town. Second division: Bedford Town v Leatherhead; Bracknell v Metropolitan Police; Chalfont St Peter v Tilbury; Cheshunt v Canvey Island; Collier Row v Hungerford; Croydon v Edgware; Hampton v Ware; Saffron Walden v Banstead; Wivenhoe v Hemel Hempstead. Third division: Aveley v Harlow; Cove v Lewes; East Thurrock v Camberley; Epsom and Ewell v Leighton; Harefield v Kingsbury; Hertford v Southall; Horsham v Windsor and Eton; Tring v Hornchurch; Wealdstone v Clapton; Wingate and Finchley v Northwood.

FA UMBRO TROPHY: Third qualifying round: Accrington Stanley v Gresley; Ashton Utd v Lancaster, Bishop Auckland v Witton; Blyth Spartans v Gretna; Boreham Wood v Heybridge; Bromley v Oxford City; Burton v Bamber Bridge; Cambridge City v Hendon; Carshalton v Braintree; Chelmsford v Yeading; Chertsey v Purfleet; Chorley v Winsford, Dorchester v Hayes; Dudley v VS Rugby; Emley v Great Harwood; Gloucester v Aldershot Town; Halesowen v Bilston Town; Hitchin v Bognor Regis; Ilkeston v Gainsborough; Leek v Boston; Matlock v Buxton; Molesey v Staines; Radcliffe v Farsley; Rothwell v Uxbridge; Spennymoor v Nuneaton; St Albans v Thame; Stafford v Tamworth; Sudbury v Tooting and Mitcham; Sutton United v Trowbridge; Wembley v Bashley; Worcester v Aylesbury.

LEAGUE OF WALES: Afan Lido v Newtown; Bangor City v Ebbw Vale; Caersws v Cwmbran; Conwy v Rhyl (2.30); Holywell v Aberystwyth; Inter Cardiff v Flint Town (2.30); Llanelli v Barry, Porthmadog v Briton Ferry; Ton Pentre v Cemaes Bay.

LONDON SPARTAN LEAGUE: Premier division; Amersham v Waltham Abbey; Beaconsfield Sycob v Willesden (Hawkeye); Cockfosters v Barkingside; Corinthian-Casuals v Tottenham Omada; Hanwell v Croydon; St Margaretsbury v Brimsdown; Tufnell Park v Hillingdon; Woolwich v Brook House.

ESSEX SENIOR LEAGUE: Premier division: Basildon United v Eton Manor; Brentwood v Maldon; East Ham v Hullbridge Sports; Great Wakering v Sawbridgeworth; Southend Manor v Burnham Ramblers; Stansted v Romford.

COMBINED COUNTIES LEAGUE: Premier division: Ash v Netherne; Bedfont v Walton Casuals; Chipstead v Farnham; Cranleigh v Ashford; Eton Wick v Godalming and Guildford; Hartley Wintney v Cobham; Horley v DCA Basingstoke; Merstham v Peppard; Reading v Feltham; Sandhurst v Raynes Park Vale; Viking Sports v Westfield.

MINERVA SOUTH MIDLANDS LEAGUE: Premier division: Buckingham Athletic v Milton Keynes; Harpenden v Toddington; London Colney v Dunstable; Potters Bar v Letchworth; Shillington v Arlesey Town.

JEWSON EASTERN COUNTIES LEAGUE: Premier division: Cornard v Stowmarket; Felixstowe v March; Halstead v Harwich and Parkeston; Lowestoft v Sudbury, Soham v Clacton; Tiptree v Wisbech.

JEWSON WESSEX LEAGUE: First division: Aerostructures v Whitchurch; Totton v Bemerton Heath; Andover v Ryde Spartans; Bournemouth v Eastleigh; Brockenhurst v BAT; Downton v Christchurch, East Cowes v Petersfield; Gosport v Wimborne, Portsmouth v Lymington; Swanage and Herston v Thatcham.

UNIJET SUSSEX COUNTY LEAGUE: First division: Hassocks v Hailsham; Southwick v Horsham YMCA.

WINSTONLEAD KENT LEAGUE: First division: Canterbury v Dartford.

HELLENIC LEAGUE: Premier division: Abingdon United v Shortwood; Brackley v North Leigh; Cirencester v Burnham; Carterton v Endsleigh; Fairford v Bicester; Kintbury v Swindon Supermarine; Lambourn Sports v Almondsbury; Tuffley v Banbury

HEREWARD SPORTS UNITED COUNTIES LEAGUE: Premier division: Bourne v Wellingborough; Desborough v Northampton Spencer; Holbeach v Kempston; Long Buckby v Mirrlees Blackstone; Newport Pagnell v Cogenhoe; Potton v Raunds; St Neots v Boston; Spalding v Eynesbury; Stamford v Stotfold; Wootton v S and L Corby.

ARTHURIAN LEAGUE: Premier division: Aldenham v Repton; Lancing v Malvernians. First division: Brentwood v Haberdashers; Salopians v Bradfield; Wellingburians v Wellians.

INTERLINK EXPRESS MIDLAND ALLIANCE: Boldmere St Michael v Armitage; Bolehall Swifts v Chasetown; Kynpersley v Halesowen; Oldbury v Sandwell; Rocester v Willenhall; Shifnal v Hinckley Athletic; Stapenhill v Stratford; West Midlands Police v Barwell.

ENDSLEIGH MIDLAND COMBINATION: Premier division: Boxwich v Highgate; Coventry Sphinx v Shirley; Knowle v Olton Royale; Northfield v Southam; Upton v Coleshill; Wellesbourne v Chelmsley; West Midland Fire Service v Kings Heath.

BANKS'S BREWERY LEAGUE: Premier division: Bloxwich v Malvern; Ludlow v Brierley Hill; Lye v Lichfield; Pelsall v Tividale; Stourport v Darlaston; Walsall Wood v Ettingshall Heath, Wednesfield v Cradley Town; Wolverhampton City v Stafford Town.

NORTHERN COUNTIES EAST LEAGUE: Premier division: Armthorpe Welf v Denaby; Arnold v North Ferriby; Ashfield v Hatfield Main; Brigg v Belper Town; Goole v Hucknall; Hallam v Pickering; Liversedge v Sheffield; Maltby MW v Glasshoughton Welfare; Ossett Albion v Thackley; Stocksbridge PS v Ossett Town.

SOUTHERN AMATEUR LEAGUE: First division: Alexandra Park v Old Bromleians; Kew Association v Old Esthameians; Merton v Reigate Priory; Old Parmiterians v Lensbury; Old Westminster Citizens v Brentham.

FEDERATION BREWERY NORTHERN LEAGUE: First division: Consett v Stockton; Crook v Billingham; Durham v Bedlington Terriers; Eppleton CW v Chester-le-Street; Guisborough v Shildon; Murton v Ferryhill; Seaham RS v Peterlee; West Auckland v Whitby; Whickham v Dunston Fed.

SMIRNOFF IRISH LEAGUE: Premier division: Bangor v Glentoran; Cliftonville v Portadown, Crusaders v Linfield; Glenavon v Ards.

BORD GAIS LEAGUE OF IRELAND: Premier division: Galway v Athlone (7.0); Sligo v Derry (7.30).

SOUTH EAST COUNTIES LEAGUE: First division: Arsenal v Southend; Cambridge v Charlton; Ipswich v QPR; Leyton Orient v Millwall; Portsmouth v Gillingham; West Ham v Fulham. League Cup: Third round: Chelsea v Watford; Crystal Palace v Oxford; Norwich v Southampton; Tottenham v Wimbledon.

AFA SENIOR CUP: Old Tenisonians v Old Westhamelans; Cardinal Manning v Hale End; Polytechnic v Glyn; Old Kingsburians v Old Hamptonians; Old Ignatians v Old Alpertonians; Old Isleworthians v Barclays Bank; Old Meadonians v St Mary's; Old Lyonians v Shene; Winchmore Hill v Old Salvatorians; Ibis v Old Suttonians; Old Manorians v Broomfield; Old Wilsonians v Carshalton; Old Vaughanians v Old Tiffinians; Enfield v Crouch End Vampires; Old Salesians v Old Tollingtonians; Old Camdenians v Old Actonians.

NORTH WEST COUNTIES LEAGUE: First division: Blackpool Rovers v Trafford; Bootle v Skelmersdale; Chadderton v Nantwich; Clitheroe v Eastwood H; Darwen v Flixton; Kidsgrove v Maine Road; Mossley v Burscough; Newcastle Town v Holker Old Boys; Penrith v Prescot; St Helens v Rossendale; Salford v Glossop North End.

SOUTHERN OLYMPIAN LEAGUE: Senior one; Old Grammarians v Southgate County. Senior two: City of London v Old Bealonians; Old Finchleians v Old Woodhouseians; UCL Academicals v Hadley.

OLD BOYS LEAGUE: Premier division: Clapham v Old Danes; Latymer v Old Alysians. Senior first division: Phoenix v Chertsey.

FA YOUTH CUP: Second round: Leicester v Luton.

SCHOOLS MATCHES (2.30 unless stated): English Schools Fuji Film Trophy: Third round: Coventry v Derby; Liverpool v Middlesbrough (11.0); North Tyneside v Leeds (11.0). FA Premier League Under-18 Trophy: Leicestershire v Derbyshire (11.0). London Corinthian Shield: Islington v South London; Newham v Luton (11.0). English Eagles Trophy: Woking v North Kent. Surrey Black Cup: Croydon v Kingston. Essex Finch Shield: Barking v Waltham Forest. Cheshire Senior Trophy: Mid-Cheshire v Chester; Halton v Kirby. Middlesex Star Shield: Brent v Harrow. Shaw Cup: Cambridge v Yarmouth; Ipswich v Peterborough; West Suffolk v Lowestoft. Charlton Cup: Aldershot v Basingstoke; Gosport v Havant; Isle of Wight v Southampton; Poole v Portsmouth. Inter-Association: Bermondsey v Bexley; East Berks v Vale of White Horse; Spen Valley v Huddersfield; Hackney v Luton. Welsh Glynoocd Shield: Afan Nedd v Rhondda

RUGBY LEAGUE

Regal Trophy
Third round
London Broncos v Halifax
(at Harlequin FC, 3.0)

NATIONAL CONFERENCE LEAGUE: Premier division (2.30): Leigh MW v Dudley Hill; Millom v Mayfield; West Hull v Egremont.

ICE HOCKEY

BRITISH LEAGUE: Premier division: Basingstoke v Fife (6.30); Milton Keynes v Sheffield (6.30); Nottingham v Cardiff (6.30); Slough v Humberside (6.30). First division: Bracknell v Billingham (6.0); Dumfries v Medway (7.30); Paisley v Blackburn (7.0); Solihull v Peterborough (5.30); Swindon v Manchester (5.30); Telford v Murrayfield (7.30)

RUGBY UNION

Kick-off 2.30 unless stated

Tour matches
Cambridge Univ v Western Samoa (3.0)
Leinster v Transvaal (Donnybrook)

CIS Insurance divisional championship
North v London (Wakefield, 2.15)
South West v Midlands (Gloucester)

CIS Insurance county championship
Midlands
Warwickshire v Notts, Lincs and Derby (Rugby, 3.0)
E Midlands v N Midlands (Bedford)
North
Cheshire v Yorkshire (New Brighton)
Durham v Northumberland (Durham City, 2.15)
Lancashire v Cumbria (Manchester, 2 15)
South
Dorset and Wilts v Berkshire (Dorchester)
Devon v Oxfordshire (Torquay)
Herts v Gloucs (Hertford)
Middlesex v Hampshire (Old Merchant Taylors')
Sussex v Kent (Worthing, 2.15)
Somerset v E Counties (Taunton)
Surrey v Cornwall (Richmond, 3.0)

CIS UNDER-21 COUNTY CHAMPIONSHIP: North: Lancashire v Cumbria (Old Aldwinians, (2.15).

Irish inter-provincial championship
Exiles v Connacht (Sunbury)
Ulster v Munster (Ravenhill)

Heineken League
First division
Aberavon v Newbridge
Cardiff v Newport
Ebbw Vale v Bridgend
Llanelli v Neath
Swansea v Abertillery
Treorchy v Pontypridd
Second division
Abercynon v Bonymaen
Caerphilly v South Wales Police
Cross Keys v Tenby Utd
Llanharan v Dunvant
Maesteg v Llandovery
Ystradgynlais v Pontypool

THIRD DIVISION: Blaina v Builth Wells; Glamorgan Wndrs v Tondu; Narberth v Blackwood; Penarth v Cardiff Inst; Pyle v Mountain Ash; Tredegar v Kenfig Hill.

Tennents Premiership
First division
Boroughmuir v Heriot's FP (2.0)
Edinburgh Acads v Watsonians (2.0)
Gala v Hawick (2.0)
Stirling County v Melrose (2.0)
Second division
Currie v Jed-Forest (2.0)
Dundee HSFP v West of Scotland (2.0)
Kelso v Stewart's Mel FP (2.0)
Selkirk v Glasgow HK (2.0)

CLUB MATCHES: Aspatria v Carlisle (2.0); Barking v Brentwood; Bath v Loughborough Students (3.0); Birmingham Solihull v Macclesfield (2.15); Blackheath v Fylde (3.0); Broughton Park v Manchester; Cheltenham v Birkenhead Park; Coventry v Exeter (3.0); Havant v Sutton and Epsom; Henley v Basingstoke; Kendal v Wigton, Leeds v Bradford and Bingley; Leicester v Rugby (3.0); Liverpool St Helens v Preston Grasshoppers; London Welsh v Bedford; Metropolitan Police v Bridgwater (3.0); Morley v Hull Ionians (3.0); Newcastle v Harrogate (3.0); North Walsham v Ipswich; Nuneaton v Vale of Lune; Otley v Wakefield (2.15); Reading v Bracknell; Rosslyn Park v Saracens; Rotherham v Lichfield; Sale v Moseley (3.0); Sheffield v West Park Bramhope; Stoke v Burton; Stourbridge v Lydney; Walsall v Stroud (2 15); Waterloo v Orrell (2.15); West Hartlepool v Nottingham (3.0)

HOCKEY

INTERNATIONAL MATCH: Great Britain v Argentina (Chiswick, 2.0).

MEN'S NATIONAL LEAGUE: First division: Hounslow v Canterbury.

NASTRO AZZURRO LEAGUE: Premier League: Anchorians v Oxford Hawks; Chichester v Ashford; Gore Court v Lewes; High Wycombe v Old Walcountians, Old Kingstonians v Fareham; Spencer v Beckenham; Wimbledon v Lions; Woking v Bournemouth; Wokingham v Winchester. Hampshire/Surrey: Andover v Old Cranleighans, Barnes v Camberley; Basingstoke v Petersfield, Epsom v Old Edwardians, Old Mid-Whitgiftians v London University, Oxshott v Cheam; Solent HC v Blandford: Purley v Old Whitgiftians, Southampton v Oxted; Walton and Weybridge v Dulwich. Kent/Sussex: Bognor v Bexleyheath, Horsham v Old Bordenians, Mid Sussex v Belvedere, Old Beccehamians v Crawley; Old Holcombeians v Marden Russets; Old Williamsonians v Middleton, Sevenoaks v Herne Bay; Tulse Hill v Bexley Invicta; Tunbridge Wells v Blackheath, Worthing v Brighton. Middx/Berks/Bucks and Oxon: City of Oxford v Bracknell, Eastcote v Headington; Harrow v Amersham; Hayes v Sunbury; HCC v Etessa; Hendon v Staines; Marlow v PHC Chiswick; Mill Hill v Richings Park; Milton Keynes v Ramgarhia; NPL v OMT.

ADNAMS EAST LEAGUE: Premier division A: Bedford v Chelmsford; Bishop's Stortford v Colchester; Bury St Edmunds v Ipswich; Cambridge University v Peterborough; Cambridge City v Redbridge and Ilford. Premier division B: Brentwood v Norwich; Dereham v Old Southendian, Ipswich and East Suffolk v Romford, Luton v Stevenage, Westcliff v Sudbury.

NORTHERN LEAGUE: First division: Ben Rhydding v Warrington, Harrogate v Formby; Neston v Halifax; Southport v Sheffield Bankers: Timperley v Norton.

SUN LIFE LEAGUE: First division: Bath Bucs v Cheltenham; Bristol v Swansea; Exeter Univ v Plymouth; Robinsons v Taunton Vale; Whitchurch v Weston-super-Mare.

DTZ DEBENHAM THORPE LEAGUE: Premier division: Belper v North Notts; Bridgnorth v Nottingham, Hampton-in-Arden v Loughborough Students, Harborne v Khalsa: John Player v Bloxwich.

WOMEN'S NATIONAL LEAGUE: Premier division; Balsam Leicester v Ipswich (12.30); Clifton v Bracknell (12.30); Hightown v Doncaster (12.0); Sutton Canada Life v Slough (11.30). First division: Bluehars v Sunderland Bedans (12.30): Canterbury v Trojans (12.0); Exmouth v Bradford Swithenbank (1.30); Wimbledon v Chelmsford (11.45). Second division: Aldridge v St Albans (2.0); Olton v Loughborough (2.0); Reading v Ealing, Woking v Sherwood (12.30).

LACROSSE

SHEPHERDS FRIENDLY SOCIETY LEAGUE: Premier division: Cheadle v Heaton Mersey; Cheadle Hulme v Mellor; Timperley v Poynton; Sheffield Steelers v Stockport; Hulmeians v Old Waconians.

OTHER SPORT

BADMINTON: Scottish Open (Kelvin Hall, Glasgow)

BASKETBALL: Budweiser League: Derby v Manchester (8.0); Newcastle v Chester (7.15); Hemel v Worthing (7.30)

BOXING: World Boxing Organisation super-middleweight championship: Steve Collins (Ire, holder) v Cornelius Carr (GB) (The Point, Dublin). Commonwealth lightweight championship: Billy Schwer (England, holder) v David Ooditetteh (Ghana) (Dagenham).

LACROSSE: British universities women's championship (Sheffield).

SNOOKER: Royal Liver Assurance United Kingdom championship (Preston), world amateur championship (Bristol)

TOMORROW

FOOTBALL

Kick-off 3 0 unless stated

FA Carling Premiership
Arsenal v Blackburn (12.45)

Endsleigh Insurance League
First division
Birmingham v Leicester (2.55)
Watford v Norwich (2.55)
Second division
Carlisle v Wycombe
Third division
Hereford v Cardiff (12.0)

Scottish Coca-Cola Cup Final
Aberdeen v Dundee (Hampden, 3.15)

FA UMBRO TROPHY: Third qualifying round: Newport AFC v Grays.

BORD GAIS LEAGUE OF IRELAND: Premier division: Shamrock v St Patrick's Athletic (2.30).

FA WOMEN'S LEAGUE: Southern division: Ipswich v Three Bridges. Cup: Second round: Garswood St Helens v Southampton; Bronte v Liverpool; Ilkeston v Croydon; Millwall v Berkhamsted.

UK LIVING WOMEN'S FA CUP: Third round: Plymouth Pilgrims v Barry.

RUGBY UNION

CIS UNDER-21 COUNTY CHAMPIONSHIP: North: Durham v Northumberland (at Houghton, 2.15). South West: Dorset and Wilts v Berks (Westbury, 2.15); Gloucs v Devon (Lydney, 2.30); Somerset v Cornwall (Wellington, 2.30). South East: Hants v Eastern Counties (Havant, 2.15); Middlesex v Kent (OMT, 2.30); Army v Surrey (Aldershot, 2.15); Sussex v Herts (Chichester, 2.15).

CLUB MATCH: London Irish v Wasps (3.0).

RUGBY LEAGUE

Kick-off 3.0 unless stated

Regal Trophy
Third round
Batley v Warrington (3.15)
Dewsbury v Rochdale
Huddersfield v Wigan (3.30)
Hull v St Helens (3.15)
Hunslet v Carlisle (3.30)
Leeds v Bradford
Workington v Widnes

Stones Championship
First division
Featherstone v Whitehaven (3.30)
Second division
Bramley v York
Doncaster v Leigh
Hull K R v Highfield (3.15)
Swinton v Chorley

HOCKEY

MAN'S NATIONAL LEAGUE: First division: Barford Tigers v Cannock (Holyhead LC 1.0); Bournville v Hull (Grange Hill 2.30); Hounslow v Canterbury (Dukes Meadow, Chiswick 12.0); Reading v Stourport (Sonning Lane 2.0); Southgate v Old Loughtonians (Broomfield Sch 2.0); St Albans v Guildford (Clarence Pk 2.0); Surbiton v Havant (Sugden Rd 2.30); Teddington v East Grinstead (Teddington Sch 1.30); Trojans v Indian Gymkhana (Stoneham Lane 1.30). Second division: Beeston v Slough (Highfields 2.0); Bromley v Bluehars (Priory LC Orpington 1.30); Brooklands v Sheffield (Georges Rd Sale, 1.45); Crostyx v Edgbaston (Chigwell 1.0); Firebrands v Oxford Univ (Longwood, Bristol 2.0); Hampstead and Westminster v City of Portsmouth (Paddington Rec 12.30); Harleston Magpies v Doncaster (Shotford Hth, Doncaster 2.0); ISCA v Gloucester City (Exeter Sch 2.0); Olton and West Warwicks v Richmond (Grange Rd, Solihull 2.0)

ICE HOCKEY

BRITISH LEAGUE: Premier division: Durham v Nottingham (6.30); Humberside v Milton Keynes (5.45); Newcastle v Cardiff (6.30); Sheffield v Fife (6.30). First division: Billingham v Medway (6.15); Blackburn v Bracknell (6.0); Chelmsford v Guildford (6.30); Murrayfield v Manchester (6 30); Peterborough v Dumfries (5.30); Telford v Swindon (5 30).

OTHER SPORT

BADMINTON: Scottish Open (Kelvin Hall, Glasgow).

BASKETBALL: Budweiser League: Sheffield v Leicester (6.15); Leopards v Doncaster (5.0). 7-Up Trophy: Quarter-finals: First leg: Chester v Birmingham (5.0); Second leg: London v Thames Valley (5.0).

LACROSSE: British universities women's championship, Sheffield.

SNOOKER: Royal Liver Assurance United Kingdom championship (Preston).

VOLLEYBALL: National League: Women: Guildford Spectrum v Leeds; Salford v Loughborough; Orpington v Birmingham; Wessex v Music City; Sheff Wed v Liverpool

Saturday portrait: Salim Malik by Michael Henderson

Exoneration leads to isolation for man at centre of cricket drama

ILLUSTRATION: STEVE MARTIN



The cameras were rolling at Melbourne airport the other day, waiting for Pakistan's cricketers to disembark from Hobart. The man they had come to photograph had not played in a fortnight, but as the players strolled towards the arrivals lounge, the producer made sure that he caught what his crew had come for, a shot of Salim Malik.

It has been the same story since the Pakistan party arrived in Australia for a three-Test series that they have already surrendered. The final game, which begins in Sydney on Thursday, is now irrelevant. Australia, winners by an innings and 126 runs in Brisbane and by 155 runs in Hobart, have summarily sentenced the team that beat them last year on the sub-continent, when Salim, the opposing captain, recorded the remarkable aggregate of 557 runs. The four-day game against Victoria began without him, but Intikhab Alam, the tour manager, is desperate for Salim to play at Sydney.

Although he may not confer his blessing on it, Salim, 32, will undoubtedly recognise the Chinese greeting: "May you live in interesting times." In the past year, increasingly to the irritation of everybody in cricket, he has hogged the limelight. The good conduct of both groups of players during the present series, which reflects favourably on the captaincy of Mark Taylor and Wasim Akram, cannot disguise the fact that Salim is the central character of an unappealing drama that began in Karachi 14 months ago.

Evelyn Waugh had just the phrase for Salim's state of mind: "The fashionable agonies of angst." The former Pakistan captain — no fewer than five men have held the job this year alone — went on record after the Brisbane Test, saying that all he did was sit in his hotel room, watching television and ticking off the days. Despite injuring his left hand in that match holding a catch to dismiss Taylor, an injury that kept him out of the second Test, he remains a member of the touring party; on the fringes, perhaps, but still part of it.

Salim's arrival in Perth, after the other players had reached Australia, was covered as though it was a State visit. A judicial commission in Pakistan had just declared the charges laid against him earlier this year by three Australian players to be groundless, and the way was clear for his restoration to the Test side. Less happily, the Pakistan authorities followed up with a verbal volley at the truthfulness of the Australians, an attack subsequently toned down.

The written submissions from Shane Warne, Tim May and Mark Waugh focused on events during the first Test of the series last year, which Pakistan won by one wicket. Salim was alleged to have approached Warne and May in the hotel that the teams shared, offering them about £33,000 for

> **'He cuts a lonely figure, ignored by his accusers and no longer a voice in his own dressing-room'**

throwing the match. Waugh also claimed that he was offered an unspecified amount, in American dollars, by Salim before a one-day game. The Australians declined to go to Pakistan for questioning, feeling that they had supplied all the evidence that was necessary.

It is useful to bear in mind that their tour of Pakistan was partly a bridge-building exercise. Mindful of the bad blood in the past, particularly a rancorous series in 1988, when Allan Border was captain, there was a conscious effort during Taylor's first series as captain to play down the differences that have always kept these opponents far apart. It was not until Australia returned home to play England that rumours of skulduggery materialised as direct allegations against the Pakistan captain.

The echoes of those allegations, after the apparent toothlessness of the International Cricket Council in getting to grips with an incident that could hardly be more threatening to the game's image, continue to resonate. It is impossible to quantify but it may be due in part to their portrayal as liars that Australia have played such dead-eyed cricket in the past month. By letting their deeds do service for their thoughts, they have supplied an unequivocal answer.

It was predictable that Warne and Salim would confront each other directly in the first Test, and poetic justice that the Australian should win both battle and war. Salim had impugned Warne's dignity, boasting that he could pick the leg spinner's deliveries, and it is true that on the slower, blander pitches in Pakistan, Salim was rarely troubled. On the faster pitches of Australia, where Warne is king and court rolled into one, he was being naughty.

Salim, who damaged his hand on the first day of the Test and sat out Pakistan's first innings, ducked the encounter until the fourth day. When it came, it did not last long. Attempting to turn his fourth ball to leg, Salim lobbed a catch to mid-off, where Craig McDermott held on, giving Warne and his team-mates a wicket that they celebrated without restraint.

In view of the way Pakistan prepared for that Test, disrupted by events on and off the field in recent months — including a first series defeat by Sri Lanka before this tour — it might have been better if Salim had stayed at home. He cuts a lonely figure, ignored by the Australians and no longer a significant voice in his own dressing-room. For all that, he remains the senior batsman in a team full of greenhorns, and it is to him that Pakistan look for stability — if he is fit — when the caravan comes to Sydney.

Salim has made 13 hundreds, the first on his debut at 18, in 85 Tests, at an average of 45, so he has a decent record. The son of a Punjabi, he was introduced to cricket at 12 and bowled leg spin before a coach at the Victorious Club persuaded him to concentrate on batting. He was taught early to eliminate risky shots, and his batting is characterised by playing the ball in the arc between mid-on and mid-off.

He has not always been an unpopular cricketer. At Essex, where he spent a productive summer in 1991, he fitted snugly into a club that was then the most harmonious in England. He understood as much English as it suited him to know, but that is by no means unusual.

England proved more a test of Salim's temperament than technique. He admitted then to having a short temper but learning patience at the crease. Indeed, perhaps Salim's best batting for Pakistan came in 1987, the first time they won a Test series in England, against a team that had just won in Australia. He was out for 99 at Headingley, but Pakistan won the Test, the only victory that season. Later that year, in Faisalabad, came the incident involving Mike Gatting, the England captain, and Shakoor Rana, the umpire, that has blighted relations between the countries to this day.

Salim is no stranger to controversy. In 1992, the Headingley Test was contentious for his injudicious remarks about the quality of the England bowlers and the umpires. And the present affair is not necessarily dead. Pakistan is one of three stages when the World Cup begins in February, and Salim will probably be a member of the team that tries to defend it. The pressure on Pakistan to retain the cup is enormous, and the final is scheduled for Lahore, Salim's home city. Scarcely a day goes by in Australia without Wasim or Intikhab mentioning that the main purpose of the itinerary this winter is getting the team right for the World Cup.

Southgate wait on Soma Singh

SOUTHGATE are at full strength for their important National League hockey match against the leaders, Old Loughtonians, tomorrow, but will take a late decision on whether to field Soma Singh, who played for Great Britain against Argentina on Thursday and who is due to turn out in the second international match today at Chiswick (Sydney Friskin writes).

Soma Singh, the Southgate captain, was out of action for several weeks early in the season, and decided to answer Great Britain's calls in order to prove his fitness.

Cannock, who are on the heels of the leaders, are prepared for a tough match against Barford Tigers, who, with home advantage, cannot be taken lightly, as was seen last week when they came back from 5-0 down to 5-4 against Guildford.

Phillip McGuire, who has missed most of Teddington's matches this season because of a back strain, will take the field for a brief spell in the home match against East Grinstead. Nicklin and Sully will be missing from the Teddington attack because of injury problems, but Gibbins is fit again.



Fraser puts Britain in clear sight of Atlanta

Great Britain	2
Argentina	2

FROM A CORRESPONDENT IN CAPE TOWN

A SUBTLE signal from the bench by Great Britain's coach, Sue Slocombe, was all that her side required for Sue Fraser to slam in a late equaliser from a penalty corner in the Olympic Games qualifying tournament in Cape Town yesterday.

Slocombe said that she had been very nervous before the match, knowing that her team needed to earn at least a point to make almost certain of qualification.

A draw against South Africa today will be enough for them to book their accommodation in Atlanta.

As the seconds ticked away and her team threw everything at the World Cup silver medal-winners in search of the equaliser, Slocombe said that she had remained absolutely focused on the match.

"I never even thought about the result," she said. "I was just concerned about the job the players had to do on the pitch. I can't afford to let my anxiety affect them."

There were few worrying moments in the opening stages as Mandy Nicholls glanced in a Fraser free hit to put Britain 1-0 ahead in the fourteenth minute. However, a combination of poor passing and sloppy marking gave Maria Paula Castelli the opportunity to give Argentina a 2-1 lead when she hit rebound goals ten minutes either side of the break.

In a frantic late flurry, Mariana Arnal in Argentina's goal made two splendid saves from Anna Bennett and Jane Sixsmith, before Fraser's thumping drive rescued Britain.

GREAT BRITAIN: J Thompson (Ipswich); J Atkins (Bradford), D Renilson (Edinburgh Ladies), S Fraser (Grove), L Copp (Leicester), M Davies (Sutton Coldfield), P Robertson (Grove), T Miller (Clifton), J Sixsmith (Sutton Coldfield), A Bennett (Slough), M Nicholls (Slough). Subs used: S MacDonald (Glasgow Western), R Simpson (Edinburgh Ladies), C Cook (Hightown).
ARGENTINA: M Arnal; S McKenzie, M Alcaga, J Castellan, S Cowalan, A Gambero, M-P Castelli, G Sanchez, J Reynold, V Chiaro, K Masotta. Sub used: X Camardon.
Umpires: C Helmichs (Ger) and Lee Mi Ok (Kor).

Smith gets chance to confirm his fitness

FROM PAT GIBSON IN LAHORE

TWO of the most respected bowlers in county cricket, Mike Smith, of Gloucestershire, and Tim Munton, of Warwickshire, will share the new ball for England A in their three-day game against a Patron's XI, which starts here today, knowing that one of them will be on his way home next week.

Munton has only just arrived as cover for Smith, who had bowled 3.1 overs of left-arm swing in the first four-day game of the tour, nearly three weeks ago, when he broke down with a recurrence of an intercostal injury. He has not played since.

Now he has to convince the England A management that he is fit to play a full part in the rest of the tour instead of wandering around with his camera, looking for all the world like a tourist. If he can, Munton's job will be over within a week.

There could also be a contest between Dominic Ostler and Jason Pooley, who are expected to be given opportunities to claim a batting place in the side for the second international at Rawalpindi next Thursday. To make room, Keith Piper, the only wicketkeeper in the party, may be rested; in which case Ostler and Anthony McGrath, will alternate, session by session, with the gloves.

It has been rumoured that Abdul Qadir, the famed Pakistan leg spinner, may captain the opposition but that seems unlikely. Even if he is fit, Qadir, now 40, would be a strange choice to lead a representative team only a week after he took part in a demonstration against the policies of the Pakistan Cricket Board.

The protesters do seem to have a point. Further evidence of the shambolic state their game appears to be in came yesterday with the announcement that their A team will play in a one-day tournament in Sharjah between December 5 and December 12, even though the third and final international against England A is due to start in Peshawar on December 8.

Carrying weight in the business of drug bans



SIMON BARNES
On Saturday

THERE are some people who are foolish enough to believe that there is a drug problem in weightlifting. This is nonsense. Drugs, yes. But no problem. Four of the top weightlifting nations had more than two positive tests for anabolic steroids over the past year. For this, the entire nation can be banned from competition. The International Weightlifting Federation general secretary, Tamas Ajan, has come down like a ton of bricks on these offending nations. "I gave them a very strong warning," he said.

Ooh-er. The nations in question are the weightlifting powerhouses of Bulgaria, Kazakhstan, Armenia and Russia. Under the sport's legislation the nations are not permitted to compete in the world championships, at present being held in Guangzhou, China, or in the Coca-Cola Olympics next year. But there is a get-out clause.

It is called $50,000 (about £33,000). Pay up and all is forgiven. And all four have coughed. Well, weightlifting folk argue, if you left Bulgaria or former Soviet republics out, the notion of a world championships would be meaningless. A steroid-chomping free-for-all is, of course, highly meaningful. Fifty grand is a lot of money for an amateur federation: there are rumours that it comes from the mafias that now flourish in the ruins of the bankrupt economies . . . mafias in which, it is alleged, former weightlifters have a big say.

Holding off

Goalkeeper of the week is David McAllister. He is 49, and last week he made a comeback to premier division lacrosse, and starred as Mellor beat Timperley 16-1. Meanwhile, the inadvertent goalie of the week is Bruno Giamettei, an outfielder who played for Thatcham Town against Petersfield in football's Wessex League. His team won 4-1, but Giamettei was sent off for deliberate handball. Thatcham's manager, Jim Greenwood, said: "It was a diabolical decision. When the ball's travelling at 30mph at your groin, what's your immediate reaction?"

By George

More Magic Numbers continue to come in, but I have still more bottles of gorgeous Nicolas Feuillatte champagne to offer for those who come up with more. Latest suggestion is 425,000 for the great George Graham. Send me your Magic Numbers, and the champagne will be flying in your direction.

Vintage Gazza

"I haven't had a beer for



months," Gazza said the other day. "If I drink at all, it's wine or champagne. I am studying books about wine and I am becoming a bit of a wine buff. The guzzling days are gone, and my only lapse is to have a few toffees." Which go down very well with a robust claret. These revelations come from *Healthy Eating* magazine. "I just will not be beaten," Gazza adds. "I'm hungrier than ever."

Name game

Well, Major League Soccer, the all-American venture into real football, is still tottering along, and scheduled for an actual start, believe it or not, in April. As many as ten clubs are likely to be involved. Here is the latest roll-call: New England Revolution, Columbus Crew, NY/NJ MetroStars (named because only tough guys ride the Subway), Tampa Bay Mutiny, Washington DC United (*good name*), Dallas Burn, Colorado Rapids, Kansas City Wiz, San Jose Clash, and LA Galaxy. Better suggestion, LA Ojays: 8-0 down in the 85th minute but always given nine penalties.

Romario ruckus

Let us not be too censorious about the on-field punch-up between Graeme Le Saux and David Batty in midweek. In Brazil, team-mates of still greater eminence, if such a thing is possible, are hard at it in the Rio newspapers. Flamengo keep losing and worse, no one is going to watch them. They are down to gates of 800, and Zico has said: "The blame for the current chaos at Flamengo is principally Romario's and it stems from the privileges he enjoyed. Romario, a man with a Woosterish, Grimesian or even Diegonian affinity for landing in the soup, replies: "Zico is a clown, a lesser person who has to insult me in order to get noticed." The Gucci handbags are flying down in Rio.

Running sore

It has been the custom in the past for winners of the New York Marathon to get invited back, and to get paid a nice appearance fee for doing so. That has not happened with Salvador Garcia, who won in 1991. No fee, no invite and faxes he sent to the organisers were not answered.

The race director, Allan Steinfeld, said: "Not everyone is invited. He just didn't fit in." In the end, Garcia just turned up and raced, finishing in tenth place. He did so wearing a singlet bearing a red star and crossed rifles, which, he says, is the symbol of his own political party, "The Democratic Revolutionary Movement for the Honour of Mexican Sport".

هكذا من الاصل

هكذا من الاصل



Broncos feeling at home with life on road

BY CHRISTOPHER IRVINE

AN *A-Z* map of the capital, rather than scarf or replica jersey, has become the essential accessory for London Broncos rugby league supporters. T is for Twickenham, B for Brentford next week and C for Charlton from December.

It is confusing enough that "home" today is the Stoop Memorial Ground, home of Harlequins rugby union club, during the Broncos' brief stay in Twickenham's shadow. Live BBC television coverage of their Regal Trophy third-round tie with Halifax will put the Broncos on the map. Where is trickier.

The Stoop is the London club's ninth "home" ground in the 15 years since their halcyon early days as Fulham. Brentford is yet another staging post — Wigan visit tomorrow week — before a one-year move to the The Valley with Charlton Athletic.

Although a 25-mile trek from their nominal base at Barnet Copthall, the facilities at Charlton, plus the football club's enthusiastic welcome, offers the opportunity Barry Maranta, the Broncos chairman, has been seeking since relinquishing his quarter-share of Brisbane Broncos and investing in London.

"It's a matter of converting people," he said. "With good seating, good food and so on, we can bring in families. When we present the sport the way we play it, we'll attract the numbers."

Since becoming victims



Bentley: Halifax return

of the Broncos' expansive game in the championship match at the Stoop ten days ago, Halifax have back their international trio, Bentley, Harrison and Moriarty. Craig Dean, 19, is a gamble at stand-off against Dynevor and Walker, the accomplished London half backs.

Bradford are rebuilding and Leeds recuperating from their defeat by Sheffield, which gives a keen edge to their derby tie at Headingley tomorrow, in which Craig Robinson, a Dudley Hill amateur, gets a surprise debut as the Bulls struggle to replace Deryck Fox at scrum half.

St Helens have an awkward hurdle at Hull. Wigan, the holders, also face first division opposition at Huddersfield, who will have Darryl Van de Velde, the former Castleford coach, in charge from December 5.

☐ Hopes of ending the feud in Australia have risen with the agreement by Kerry Packer, the Australian Rugby League's main backer, to screen Super League matches on his Channel 9 network.

All-English tournament has place in calendar

BY DAVID HANDS, RUGBY CORRESPONDENT

THE vexed question of whether club or district should be the proving ground for international rugby can be set aside for a week or two, in England and Ireland anyway. The competitive club programme in both countries is in abeyance, leaving the established provincial series in Ireland and the dying divisional championship in England to take centre stage.

The Irish, at least, seem content with that structure. Their provinces are in Europe but resume their own internecine struggle today, in Belfast (Ulster v Munster) and at Sunbury, where the Irish Exiles meet Connacht. The Exiles include Paul Flood, a former England Under-21 player, at centre and link Christian Saverimutto, Ireland's newest scrum half, with Niall Malone, of Leicester, at half back.

Murray Kidd, the Ireland coach, and Donal Lenihan, the manager of the A team, are due to watch the Exiles, whose ranks may be swelled next season if the informal discussions taking place between Saracens and Eddie Halvey, the international flanker from Shannon, bear fruit.

If the Rugby Football Union's report on the future of the game is accepted, then the CIS divisional championship in England is on its last legs. In the wake of the disappointing international performance last weekend, however, it would appear to have a marked relevance this season both so far as the divisional XVs to play Western Samoa are concerned and with regard to the England senior and A teams against the same opponents.

London, who play the North at Wakefield today, open against the touring side on Wednesday at Twickenham — for a change a comparatively empty, echoing Twickenham. Ticket sales have been meagre, swelled only by the union's youth development officers offering free seats to parties of youngsters, as the North have done so successfully in the past.

In contrast, tickets at the provincial venues have sold well — for example, the first game of rugby union at the new Sir Alfred McAlpine Stadium in Huddersfield on December 5 is expected to attract around 15,000; but then the North, who beat a lacklustre South West 38-15 last week, have always invested heavily in the divisional championship.

Fran Cotton, the former England prop who is their chairman of selectors, makes the valid point that divisional rugby is for Englishmen only. "Club sides are increasingly multinational, which denies some would-be England players the chance to prove themselves," he said. "Divisional sides allow the best players in the best clubs to form a side which has that important element of not being cosy and familiar."

Cotton believes that area rugby remains the way forward and that divisional sides should be playing provincial visitors.

At an individual level, the progress of Austin Healey, the Orrell scrum half, will be closely monitored. He was initially picked in the North's squad as a wing (his position last season), but Mike Slemen, the England selector, insisted that Healey should be considered at scrum half and his voice has been heard.

The Samoans, having disposed of the Dark Blues in midweek, take on the Light Blues at Cambridge with a side that includes eight of those who drew 15-15 with Scotland a week ago. They beat the university 33-13 six years ago and, having watched Tulele Faaiuaso score four tries against Oxford, Brian Lima will be keen to show his paces in success by a similar margin.

Cardiff, returning from probably the best match of the Heineken Cup so far, against Bègles-Bordeaux, seek to retain their place at the head of the Heineken League by beating Newport. They lead by five points from Pontypridd, but Pontypridd have a game in hand and should comfortably beat Treorchy.

For the misty-eyed generation whose memories go back 50 years, a tour that begins tomorrow will stir the imagination — 14 survivors of the New Zealand Army side of 1945-46, Charlie Saxton's Kiwis, will accompany a New Zealand Army party on a golden-anniversary tour. The first of six matches is against the Public School Wanderers at Old Deer Park.

MICHAEL SCOTT



Andrew, who makes his first appearance for Newcastle today, during training at the club's Kingston Park ground

Newcastle discover the new world

Rob Andrew looks forward to returning as a player on a modest rugby stage

Under normal circumstances I don't suppose a friendly fixture between Newcastle and Harrogate would attract quite so much attention as my new club's game today appears to be doing. But we are all living in a new world and I have to accept that my first appearance in Newcastle colours, alongside Nick Popplewell, Dean Ryan and Graham Childs, will create something of a stir.

Although the past two months have been almost frightening in the pace of change, it has also been frustrating personally. While I admit that I would have been in no shape to play for England against South Africa last week, such has been the disruption to my training schedule, as a player I still have something to offer.

There was a similar situation in 1992, when I returned from Toulouse to rejoin Wasps and found myself obliged to spend six weeks requalifying. While I don't mind watching, I would far rather be out on the field; it will be different when age or injury removes me from the game but today comes as a welcome diversion.

Everyone connected with Newcastle has lived through a dramatic change but that had to happen if fortunes were to be revived. During the summer players were leaving the club, even though they had had a moderately successful season in the second division, but now people are coming to terms with life after Sir John Hall's arrival.

If the players have any ambitions they know they have a chance to fulfil them: some may realise their days are numbered but that increasingly will be the case at all clubs. Players who can survive in the second division may not necessarily do so in the first division, which is where we all hope Newcastle will be within a couple of years.

I have seen a gradual improvement in form over the past month as players have buckled down to the job of stemming the slide down the table. In that period we have played the four strongest clubs in the division, Northampton, London Scottish, London Irish and Moseley. Now we have the chance to blend in the newcomers, three of them internationals, with the other squad members who will get a far more realistic idea of where the club is going.

Some may suggest that our game with Transvaal on Tuesday represents far too high a step to negotiate. But this will bring home to everyone where we want Newcastle to be. I hope that Gary Armstrong and Doddie Weir, the two Scotland internationals, will be available and that it will offer players and supporters a taste of the "big time".

The time and effort being spent on Newcastle is not so that the club can be mediocre. We need a culture that is both successful and enjoyable, and I hope some of that comes out against Harrogate today. I'm a great believer in winning, that's why we play the game. I don't believe we should accept a few defeats on the way to improvement.

We will visit Wasps in three weeks' time in that frame of mind. Not that any of the new recruits, all of whom used to play at Sudbury, will appear in that game, which must be used as a dress rehearsal for the Pilkington Cup match against Moseley a week later.

But though some Wasps supporters may retain a sense of disappointment, I don't believe there is any residual problem and it will serve as a useful reminder to my new club of the status we seek.

Rob Andrew's last club game for Wasps was against Gloucester on October 14. The next week he retired from international rugby.

All Blacks juggernaut becomes a transport of delight



GERALD DAVIES
Rugby Commentary

I do warm to the All Blacks. This tendency is not usual; I mean, affection is not a quality that New Zealand rugby normally arouses. There is nothing seductive about their cold, hard-nosed, unsmiling, dogged persistence.

Respect, yes. A polite, often grudging regard, yes. But we would not travel far to pay them homage. We would know what to expect. At the blast of the whistle, as with a click of a switch, the machine would begin its production-line rugby. To travel was to go in the fervent hope of seeing the juggernaut toppled. Not anymore. To see them beaten, yes, but there is nowadays also the simple pleasure of watching them play.

Doffing my cap in admiration of the South Africans and their many accomplishments during the last year, it is nonetheless difficult to respond to them with anything other than appreciative applause, a formal salute. But they have not inspired genuine delight.

Strange to say, then, that New Zealand stand apart and offer something genuinely different. Their rugby is glorious to watch. Not the least noticeable factor in Paris last Saturday was the amount of open space that was created. Admittedly, this had as much to do with the way France chose to play. As with the tango, it takes two to make a success of rugby's dance.

At a time when so many within rugby suggest that the 30 players and the laws to which they conform have outgrown the size of the pitch, we have no right to expect much freedom of movement among the clusters of bodies. The midfield tends to be overcrowded; tactics are consequently restricted. The plan is to create and recreate innumerable mauls, to recycle the ball until at some stage it is hoped a gap might appear.

This kind of rugby is not only predictable but is played with blinkers. Recently, Jonathan Davies played stand-off half for Cardiff against Cambridge University. He had, as should be expected in only his second game since his return from rugby league, a modest match. There was criticism, however, that he played rugby relevant to six or seven years ago. It appears that he is so out of touch that he naively passed the ball, heaven forbid, to his threequarters from first-phase possession. This, by all accounts, is not the done thing.

Scrums and lineouts are opportunities for mauls or rucks to be set up, followed by more of the same. Those who profess such a philosophy need only to have looked at the highlights of France versus New Zealand to discover what boloney they speak. Three of the All Blacks' tries came directly from the lineout. France's last try — and indeed their first, with a couple of slight adjustments by Benazzi — were intiated from scrums. There was no need for several bludgeoning attempts at physical confrontation.

Timing, angles of running and speed were the vitalising components. What is more, rugby in the northern hemisphere countries is geared to those phases — rucking and mauling — in which they are not particularly good.

Critically, the ball is returned too slowly. For any advantage to accrue, swiftness is of the essence; the key is to catch the opposition on the hop. Justin Marshall did not have to go digging beneath a heap of bodies to retrieve the ball in the way that scrum halves from other countries do. As always with New Zealand, the ball was presented to him as he is meant to have it, on a plate and quickly.

All possibilities are open after that, as the All Blacks showed in what was a comprehensive display at Parc des Princes. But there is a problem. Laurie Mains, in his concluding comments as the All Blacks coach, said: "We want a fast game but we have yet to fathom what the required levels of fitness are to play it for the full 80-minute duration."

Asking the referee how long there was still to go, Sean Fitzpatrick, the All Black captain, was told: "Twenty-five minutes." He could hardly believe it. His team had to dig deep into their reserves after that, he said.

It did not show — they were a joy to watch. And with the festive season nearly upon us, a Christmas gift suggestion? The month of August in South Africa, please. Why? A four-match series between the Springboks and the All Blacks will be on.

IN BRIEF

Confident Collins can put Carr in place

STEVE COLLINS, the World Boxing Organisation (WBO) super-middleweight champion, has to look to contests ahead of him against Nigel Benn and Roy Jones (Srikumar Sen writes). So he is not likely to let a lowly challenger like Cornelius Carr spoil his plans tonight at the Point, Dublin.

Unless Collins has taken the bout lightly Carr should not pose a threat. Although, at 26, Carr is five years younger than the champion. He has so far shown not the kind of flair that makes a future champion stand out from rank and file contenders.

The bout should not be more than a marking time affair for Collins as he waits for Benn to come through his mandatory defence against Thulane Malinga, of South Africa.

Ryan endures

Squash: Derek Ryan, of Ireland, ended the winning run of Mark Chaloner, of England, at the Pakistan Open in Karachi yesterday. Chaloner, a member of the England team that won the world championship in Cairo last weekend, lost out to Ryan in an energy-sapping five-game quarter-final. The Irishman fought back from two games down to win 14-17, 12-15, 15-18, 15-3, 15-12 and will play Jansher Khan, the world No 1, in the semi-finals.

True aim

American football: Troy Aikman threw for 192 yards and two touchdowns as the Dallas Cowboys secured a 24-12 Thanksgiving Day win over the Kansas City Chiefs. Scott Mitchell passed for a team-record 410 yards and four touchdowns, two of them to Brett Perriman, as the Detroit Lions beat the Minnesota Vikings 44-38 for their third successive win.

Henman halted

Tennis: Tim Henman's winning run came to an end yesterday when he was beaten 7-6, 4-6, 6-3 by Jordi Burillo, of Spain, in the quarter-finals of the ATP Challenger event in Andorra. Henman, 21, was far from disgraced against a player ranked No 52 in the world — 47 places above the Englishman.

Blown away

Yachting: Gale force winds and rough seas forced organisers to abandon the third day of the world match-racing championships in Auckland yesterday. Rod Davis and Bertrand Pace, the defending champion, have already qualified for the semi-finals.

Return visit

Rowing: Matthias Siejkowski, the German world indoor champion, heads a record entry of more 600 competitors for the 1995 British indoor championships in Reading tomorrow. Siejkowski, 6ft 10in and 17 stone, last appeared in, and won, the championships in 1992.

Clarke's aim

Cycling: Barrie Clarke, Britain's cyclo-cross and mountain bike champion, returns to competition tomorrow after a two-week lay-off in the Open London championship's cross event at Addington Hills. He is determined to reverse his defeat last year by Roger Hammond and Steve Douce.

Basketball loses its new year festival

LACK of sponsorship and television interest has forced one of the world's oldest basketball tournaments to close down (Nicholas Harling writes). For the first time in 19 years, the world invitation club championships (WICB) will not be taking place at Crystal Palace over the new year holiday.

David Last, the tournament's director since its inauguration, had lined up four foreign clubs and four Budweiser League teams for this year's event, but reluctantly he has had to tell them to look elsewhere for competition over the festive period.

Last was unavailable for comment yesterday but it is believed that he has not given up on the tournament altogether. "I think he will make the utmost effort to get it on again next year," Mark De'Ath, the event's manager at the National Sports Centre, said. "I don't think he wants to drop it entirely."

Billed as merely "a televised international tournament", the WICB started out in 1977 with just eight mens' senior teams. The sponsorship of Philips Electronics brought much-needed prestige over the next few years, during which the event's profile was improved by the participation of such illustrious foreign clubs as Maccabi Tel Aviv, victorious six times in nine years.

Women's, junior and wheelchair competitions were all added to the WICB programme and Last struggled on between the end of Philips's involvement and the beginning of a four-year association with Russell Athletic, the kit manufacturer. Without television or a sponsor last year, he still somehow put on a promotion but it had become a shadow of its former, far grander self.

FOR THE RECORD

AMERICAN FOOTBALL

NATIONAL LEAGUE (NFL): Detroit 44 Minnesota 38.

BADMINTON

GLASGOW: Scottish Open: Women: Singles: Second round: M Pedersen (Den) bt A Humby (Eng) 12-9, 10-12, 11-7; D Piche (Can) bt K Ericsson (Swe) 7-11, 12-10, 12-9; H Poole (Can) bt S Lelievre (Fra) 11-5, 11-3.

BASKETBALL

NATIONAL ASSOCIATION (NBA): Houston 115 Indiana 108

EUROPEAN CUP: Group A: Bayer Leverkusen 73 Irakis Salonika 52; Olympiakos 92 Ulker (Tur) 76. Group B: Barcelona 88 Real Madrid 80; Maccabi Tel Aviv 74 Benfica 66; Buckler Bologna 99 Pau Orthez 102.

CRICKET

PUNE (fourth one-day international; India won toss): India beat New Zealand by five wickets

NEW ZEALAND

M J Greatbatch c Mongia b Srinath	13
N J Astle run out	11
M D Crowe low b Kapoor	16
S P Fleming c and b Tendulkar	26
R G Twose c Mongia b Prasad	46
C L Cairns st Mongia b Tendulkar	103
S A Thomson not out	7
Extras (lb 7, w 5, nb 2)	14
Total (8 wkts, 50 overs)	235

**H K Germon, G R Larsen, D J Nash and D K Morrison did not bat.*

FALL OF WICKETS: 1-27, 2-31, 3-68, 4-75, 5-222, 6-235.

BOWLING: Prabhakar 8-0-31-0; Srinath 10-1-42-1; Prasad 8-1-45-1; Kumble 8-0-35-0; Kapoor 7-0-28-1; Tendulkar 9-0-49-2

INDIA

M Prabhakar c Twose b Cairns	20
S R Tendulkar c Larsen b Morrison	7
V G Kambli run out	43
*M Azharuddin lbw b Cairns	63
S V Manjrekar not out	47
A D Jadeja b Cairns	12
†N R Mongia not out	36
Extras (lb 3, w 8, nb 3)	14
Total (5 wkts, 45.5 overs)	236

A Kumble, J Srinath, A R Kapoor and V Prasad did not bat.

FALL OF WICKETS: 1-20, 2-56, 3-127, 4-158, 5-179.

BOWLING: Morrison 8-0-62-1; Nash 8-0-48-0; Cairns 10-1-37-3; Larsen 8.5-0-42-0; Thomson 4-0-17-0; Twose 3-0-16-0; Astle 3-0-11-0

Men of the match: C L Cairns.

TOUR MATCH: Mackay (third day of four): Queensland 305 and 255 (T J Barsby 51; M D Muralitharan 5-87, J Silva 5-86); Sri Lankans 178 and 59-3.

CASTLE CUP (first day of day): Durban: Eastern Province 67-9 (Shaun Pollock 5-18) v Natal. Paarl: Boland 199 (Adrian Kuiper 52; Steven Jack 4-54). Transvaal 12-0. East London: Northern Transvaal 183 (Mike Rindel 82). Border 88-1.

FOOTBALL

SCHOOLS MATCH: North Avon 2 East Berkshire 2.

UEFA CUP: Third round, first leg: AC Milan 2 Sparta Prague 0.

FA YOUTH CUP: First round replay: Mansfield 0 Walsall 1.

JEWSON WESSEX LEAGUE: First division: Postponed: Totton v Wimborne.

BORD GAIS LEAGUE OF IRELAND: Premier Division: Dundalk 2 UCD 0.

GOLF

PGA EUROPEAN TOUR QUALIFYING SCHOOL (Selected scores): 136: P Nyberg (Swe) 69, 67 138: J Mellor (Eng) 68, 72. 139: A Collison (Eng) 69,70; S Webster (Eng) 74,65; A Leboux (Fr) 71,68; M Wills (Wal) 71,68. 140: R May (US) 67, 73; T Larsson (Swe) 72,68; R Sailer (Austria) 70, 70; S Pullan 70, 70; H.Buhrmann (SA) 67,73. 141: R Coles (Eng) 69, 72; O Sellberg (Swe) 70,71, F Howley (Ire) 72,69; R Budde (Den) 72,69; S Brown (Eng) 72,69; R Coles (Eng) 69,72. 142: J C Pinero (Sp) 73,69; G Clark (Eng) 70,72; N Henning (SA) 70,72; M Turmicliff (Eng) 72,70; D Lynn (Eng) 72,70; C Post (Den) 71,71; D Howell (Eng) 70,72 143: R Dinsdale (Wales) 73,70; A Sandywell (Eng) 75,68; R Russell (Scot) 70,73; G Ryall (Eng) 74,69; R.Mann (Eng) 73,70; F Caa (Sp) 69,74; J Garcia (Sp) 71,72; A Saavedra (Arg) 74,69; J Cole (Switz) 76,67, G Owen (Eng) 71, 72; T Gegele (Ger) 67, 76.Other: S Gallacher (Ballngrae) 72, 72; I Feliu (Sp) 67, 77.

AUSTRALIAN OPEN: Leading second round scores (Australia unless stated): 136: P McWhinney 68, 70. 140: W Grady 69, 71; R Whitlock 68, 72. 141: T Gale 71, 70; J Daly (US) 73, 68; G Norman 72, 69 142: J Morse (US) 70, 72; L Tinkler 68, 74; P Dwenport (NZ) 69, 73; G Waite (NZ) 69, 73; C Gray 70, 72, J-L Guepy (Fr) 73, 69; M Clayton 73, 69; M Harwood 71, 71; C Parry 70, 72. 143: D Hill 73, 70; P Fowler 72, 71; L Westtle 70, 73; L Stephen 68, 75; R Pampling 70, 73; J Clifford 74, 69. Other: B Jackson (Eng) 73, 71. 148: G Evans (Eng) 74, 74.

IBUSUKI: Casio World Open: 133: K Malta 65, 68 137: H Meshiai 68, 71; 139: M Ozaki 70, 69; K Tomori 69, 70; Y Kaneko 68, 71. 140: C Franco (Par) 70, 70, C Rocca (It) 70, 70; R Baciowsi (Aus) 69, 71; K Takami 68, 72. 141: N Yuhara 72, 69; V Singh (Fiji) 70, 71; S Okuda 69, 72. 142: M Kuramoto 73, 69; T Takasaki 72, 70; T Nakajima 71, 71; K Takahashi 71, 71; N Ozaki 70, 72; P Walton (Ire) 70, 72; J Haeggman (Swe) 70, 72. B Watts (US) 69, 73; B Jobe (US) 69, 73.

HARARE: Zimbabwe Open: Leading second-round scores (South Africa unless stated): 134: B Lincoln 67, 67; B Pappas 67, 67 135: M McNulty (Zimb) 69, 66; N Price (Zimb) 70, 65. 136: M Norrwa 69, 67. 137: J le Grange 69, 68; B Vaughan 69, 68; R Stewart 69, 68; C Williams (Can) 71, 66; A MacKenzie (GB) 68, 69. 138: S van der Merwe 68, 70; G Muller 68, 70; C Whitelow 65, 73; D van Staden 69, 69; D Tarblanche 70, 68; A P Botes 71, 67.

HOCKEY

CAPE TOWN: Women's Olympic qualifying tournament: Argentina 2 Britain 2 (M Nicholls 14, S Fraser 70); Korea 2 Germany 1.

	P	W	D	L	F	A	Pts
Korea	6	4	1	1	13	8	9
Germany	6	4	0	2	7	4	8
Argentina	6	3	2	1	7	5	8
Britain	6	2	3	1	9	9	7
Holland	6	1	3	2	11	12	5
China	6	2	1	3	6	8	5
South Africa	6	1	1	4	4	9	3
Canada	6	1	1	4	2	8	3

☐ Top five qualify for Olympic Games.

INTERNATIONAL MATCH: Great Britain 4 Argentina 2 (at Reading).

BRUSSELLS: Men's tournament: Pakistan 1 Spain 0; Belgium 2 India 1.

ICE HOCKEY

NATIONAL LEAGUE (NHL): Vancouver 3 St Louis 2.

REAL TENNIS

QUEEN'S CLUB: British Land Open championship (GB unless stated): Second round: C Bray bt J Mais 4-6, 6-3, 6-2, 6-0; L Deuchar (Aus) bt P Tabley 6-4, 6-2, 6-5; M Gooding bt R Gunn 6-1, 6-1, 6-4. Quarter-finals: R Fahey (Aus) bt N Wood 6-5, 6-4, 6-2; Bray bt F Filippelli (Aus) 2-6, 5-6, 6-3, 6-5, 6-4; Deuchar bt Gooding 6-5, 6-3, 6-3; J Snow bt M Devine 6-2, 6-2, 6-2.

RUGBY UNION

DUBAI: Exiles International sevens: Semi-finals: Hawke's Bay 19 Warblers 24; Kiwi Nomads 48 Korea 0. Final: Warblers 19 Kiwi Nomads 47 Plate final: USC Old Boys (Can) 12 Thistles (Scot) 21 Gulf Championship: Dubai Exiles 36 Bahrain 14.

SQUASH

KARACHI: Pakistan Open: Quarter-finals: C Walker (Eng) bt Z J Khan (Pakistan) 16-17, 17-14, 15-4, 17-16; D Ryan (Ire) bt M Chaloner (Eng) 14-17, 12-15, 15-8, 15-3, 15-12; R Eyles (Aus) bt M Cairns (Eng) 11-15, 15-10, 15-8, 15-6; J Khan (Pakistan) bt J Powers (Can) 15-5, 8-15, 15-4, 13-15, 15-9.

TABLE TENNIS

LYON: French Open: Men: Singles: First round: A Cooke (Eng) bt N Karlovic (Cro) 21-15, 19-21, 21-13, 21-16; P Sideski (Pol) bt B Bittington (Eng) 21-15, 21-17, 21-13; A Eden (Eng) bt N Chaterlain (Fr) 21-15, 21-18, 16-21, 21-19. Women: Singles: First round: A Holt (Eng) bt S Plaisant (Fr) 21-19, 21-7, 21-10.

TENNIS

EINDHOVEN, Holland: World doubles championship: Red group: T Woodbridge and M Woodforde (Aus) bt C Suk and D Vacek (Cz) 7-6, 2-6, 6-4. Blue group: J Eltingh and P Haarhuis (Holl) bt G Connell (Can) and P Galbraith (US) 7-6, 6-2; Suk and Vacek bt T Ho (US) B Steven (NZ) 6-3, 7-6; L Lobo (Arg) and J Sanchez (Sp) bt G Connell (Can) and P Galbraith (US) 5-7, 7-6, 6-3.

WEIGHTLIFTING

GUANGZHOU: World championships: Men: 99kg: Snatch: 1, S Syrtsov (Russ) 190.0 kg; 2, A Khrapaty (Kaz) 185.0; 3, K Kakiasvilis (Gr) 182.5kg: Clean and jerk: 1, Kakiasvilis 227.5; 2, Syrtsov 220.0; 3, O Tchiritsov (Belo) 217.5. Total: 1, Kakiasvilis 410.0; 2, Syrtsov 410.0; 3, Khrapaty 400.0; 4, S Ribalchenko (Ukraine) 395.0 5, V Rubin (Russ) 392.5.

Women: 83 kg: Snatch: 1, M I Urrutia (Colombia) 105.0kg; 2, C Shu-Chih (Taiwan) 105.0; 3, P Antonopoulou (Greece) 100.0 Clean and jerk: 1, Chen 135.0; 2, Urrutia 132.5; 3, Antonopoulou 125.0. Total: 1, Chen 240.0; 2, Urrutia 237.5; 3, Antonopoulou.

THE TIMES SPORTS SERVICE

RACING
Commentary
Call 0891 500 123
Results
Call 0891 100 123

FOOTBALL
Reports and scores from the FA Carling Premiership
Call 0839 555 562
Reports and scores from the Endsleigh Insurance League
Call 0839 555 512

Calls cost 39p per min cheap rate, 49p per min at all other times

Illingworth's support cannot disguise fast bowler's likely fate

Malcolm facing Test exile

FROM ALAN LEE
CRICKET CORRESPONDENT
IN BLOEMFONTEIN

BLOEMFONTEIN (second day of three): England, with nine second-innings wickets standing, are 192 runs ahead of Free State

ON HIS ritual visit to the press box, Raymond Illingworth grimaced expressively. "I'm not learning much on this pitch," he muttered. And yet the day was not without its valuable deposits in the England manager's bank of wisdom.

He learnt, if he did not already know, that the battle to give his fastest bowler a significant role in this Test series is now close to being lost. And he learnt that his best batting side is almost certainly not the one that will play in the second Test next week.

Devon Malcolm may protest with good cause that the pitches thus far in South Africa have given him no assistance. Without exception, they have been discouragingly slow. But the best fast bowlers command respect on all surfaces and Malcolm, beset by technical and temperamental flaws he shows no sign of resolving, is fast squandering the reservoir of South African respect with which he began this tour.

Salim Malik portrait 46
Smith's last chance 46

It is not unusual for Malcolm to concede four runs an over, as he did yesterday. This can be accommodated so long as he offers hostility as a counterpoint to charity. But while he bowls as he is now, his lumbering approach giving way to a square-on delivery, arms and feet splayed, and an apologetic follow-through that darts daintily away towards cover, the batsmen's fear-factor so important to his game does not exist.

Illingworth, having evidently given up trying to goad him, did his best to excuse and encourage his strike bowler. "It is a very, very slow pitch and it's hard to judge him on this. I think his general body language has been better in this game. I think he has tried." It was faint praise, and he knew it. Malcolm is bowling as if he no longer means it: no rhythm, no pace, no point.

Unless he undergoes a transplant of aggression and adrenalin early today there is no reason to consider him for the Johannesburg Test.

Conversely, there are numerous reasons to consider John Crawley. His unbeaten half-century amid the shadows of a glorious evening was just one more endorsement of his rich form. The problem for Crawley is that there is no short-cut into the team. His natural place is at No 3 and soon it may be his, to make of what he will. For now, however, it would barely be conceivable to abandon Mark Ramprakash with only one game behind him and Illingworth confirmed that this will not be done.

These were the central issues yesterday but much the most compelling phase of the day was the post-lunch session, in which Dominic Cork bowled England into a commanding position and Free State fought back through a precocious innings from their teenage debutant, Hendrik Dippenaar.

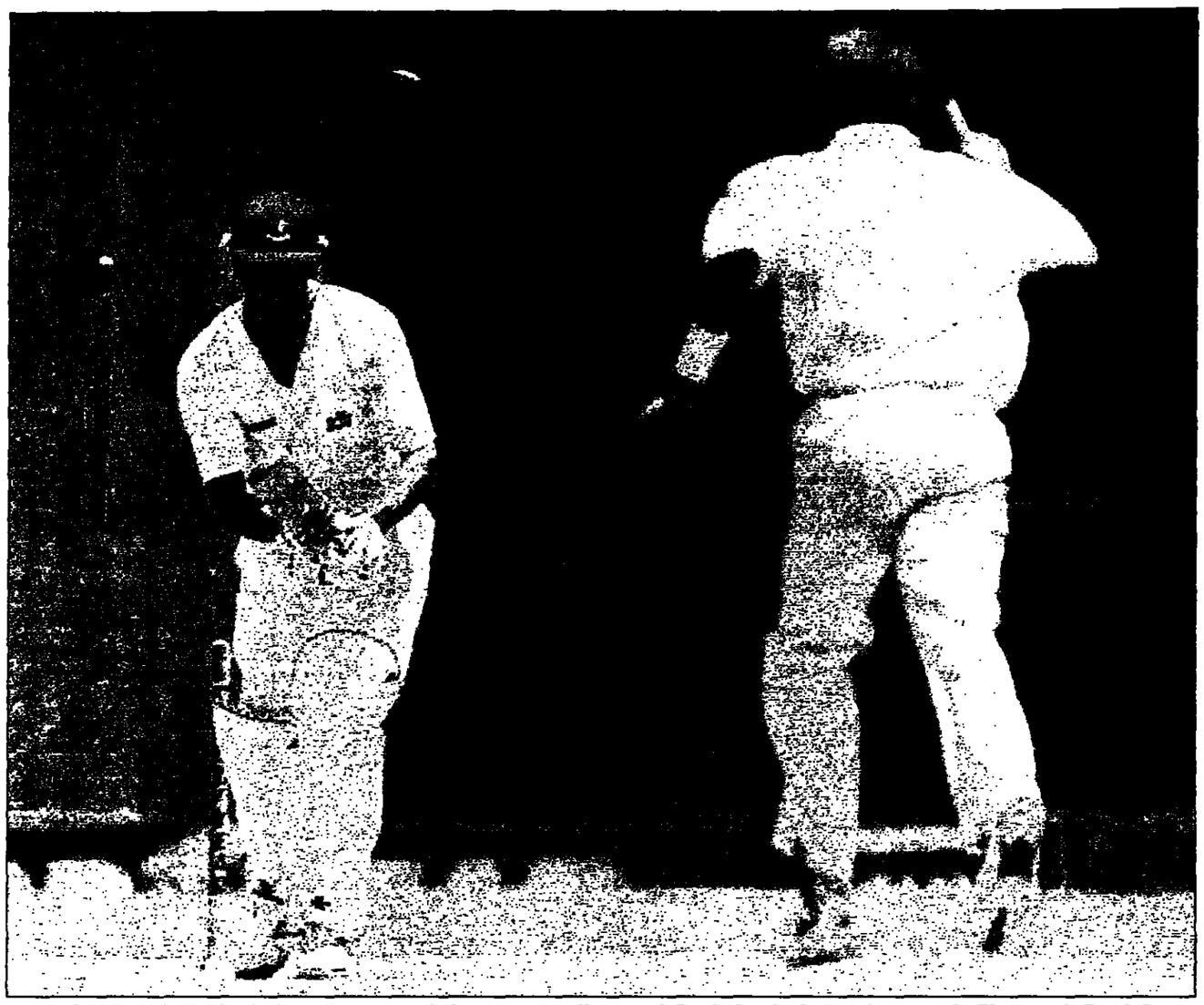
Cork is my idea of England's likeliest match-winner in the Test series and his first competitive bowl for almost three weeks did nothing to dissuade that view. He ran in with the purpose and poise that Malcolm found so elusive, bowled close to the stumps and darted the ball about at a brisk pace. He plucked out the off stump of Hansie Cronje, the South Africa captain, with a ball that straightened off a good line then cut one into the left-handed Kosie Venter to win a leg-before shout.

He might have had another, two overs later, but Dippenaar was reprieved, to the great relief of several dozen of his schoolmates. Released from studies at the nearby Grey College they were seated in red and black tracksuits on the grass bank, a banner bearing their friend's nickname, "Boeta", draped in front of them. By teatime they had seen him score 46 in the style of a coming talent, and they rushed across the ground to shake his hand, one by one.

Dippenaar, 18, headed the South African Under-19 averages on their tour of England last summer, making 133 at Headingley in the final Test. Breaking from his final examinations for his opening in first-class cricket he batted with rare panache, a hook for six off Malcolm being the best of many pedigree strokes.

In the morning, Free State had proceeded sedately, Deon Jordaan profiting from a stumping miss by Stewart on his way to 52 and Cronje playing some dismissive cover drives. Malcolm's only wicket was a dubious one, Jordaan plainly believing he had hit the ground with his bat when adjudged caught behind but, for this bowler, all donations were welcome.

Cork and Mark Ilott altered the tone of the game after lunch and, with Richard Illingworth picking up three late wickets, it was not until the final hour, when Atherton had gone to an ugly pull and Ramprakash joined Crawley in a stand threatened only by risky running, that the bat dominated again.



Dominic Cork, the England all-rounder, spectacularly uproots the off stump of Hansie Cronje, the Free State captain. Photograph: Derek Cox

BLOEMFONTEIN SCOREBOARD

ENGLAND XI: First Innings 316 for 4 dec (G P Thorpe 131 not out, A J Stewart 110)

Second Innings

J P Crawley not out	69
*M A Atherton c Cronje b Craven	13
M R Ramprakash not out	37
Extras (b 1, nb 1)	2
Total (1 wkt, 38 overs)	121

FALL OF WICKET: 1-44.

†A J Stewart, G P Thorpe, R A Smith, D G Cork, M C Ilott, R K Illingworth, P J Martin and D E Malcolm to bat.

BOWLING: Pretorius 6-0-22-0; Bakkes 6-2-12-0; Craven 6-3-10-1; Cronje 2-0-14-0; Boje 10-3-41-0; Venter 7-1-16-0; Jordaan 1-0-5-0.

FREE STATE: First Innings

D Jordaan c Stewart b Malcolm	52
G F J Liebenberg c Crawley b Martin	30
*W J Cronje b Cork	30
L J Wilkinson c Stewart b Ilott	19
J F Venter lbw b Cork	4
H H Dippenaar c Stewart b Illingworth	46
C F Craven c Crawley b Martin	5
N Boje lbw b Illingworth	45
H C Bakkes not out	3
†P J L Radley lbw b Illingworth	0
Extras (lb 7, w 1, nb 3)	11
Total (9 wkts dec, 72 overs)	245

FALL OF WICKETS: 1-74, 2-112, 3-122, 4-129, 5-159, 6-176, 7-232, 8-245, 9-245.

N W Pretorius did not bat.

BOWLING: Malcolm 15-2-59-1; Ilott 10-1-37-1; Cork 13-2-40-2; Illingworth 19-6-50-3; Martin 12-3-45-2; Ramprakash 3-1-7-0.

Umpires: C J Mitchley and S B Lambson.

Batty thwarts swift solution to brawl row

BY PETER BALL

BLACKBURN Rovers suffered yet another blow yesterday when their attempt to deal promptly with Graeme Le Saux and David Batty for their touchline brawl in Moscow during the match against Spartak on Wednesday was brought to an abrupt halt when Batty decided to consult his adviser.

The club had intended to announce that they had fined the pair, but Batty is taking the weekend to decide whether to accept the punishment and the club will not now make a statement until Monday at the earliest. Whatever the final outcome, Batty's decision has prevented any swift, clean solution.

The aftermath will linger on, leaving both the club Ray Harford, and the manager, at the crossroads of their season.

"It has not been an easy 48 hours," Harford said with evident feeling yesterday after meeting Robert Coar, the club chairman, for the second time in 24 hours. Although suspending the players or putting them on the transfer list were options, the verdict was a fine.

Even with the subsequent complication, dealing with the offence may be the easy bit for the manager. "The problem we have now is where we are going, what we are going to do about this situation and the future," a subdued Harford said.

Five months after fulfilling his ambition and returning to management at the peak of the English game, Harford is left considering the fall-out from the fight at a club that has plunged to the depths, with a team now divided among themselves after the euphoria of winning the FA Carling Premiership last season.

"Rediscovering team spirit is the hardest job," Harford said. "The first job is to get some unity. Team spirit has always been terrific here — that's why we won the league, but the job now is to get them all together to play for the club."

To do that, Harford is facing the hardest task of his managerial career. The English champions, already at a low ebb with an appalling away record for a club of their strength, are contemplating a perilous short-term future with visits to Arsenal tomorrow and Leeds United in the Coca-Cola Cup on Wednesday.

"The last five home performances have been good, but then you go and get a bad performance in Norway, a really bad performance against Everton, and then Wednesday," Harford said. "It has been really extreme contrasts, and I've found that difficult to come to terms with. The results away from home have been just too poor to be true."

Ironically, as he reflected, the performance on Wednesday, if not the result, against a very good team was better, as it had been in their previous away game, against Newcastle United. On Tuesday, in Moscow, looking back over Blackburn's unhappy European experiences, he had said: "There are scars, but we are better for it."

Whether Blackburn and Harford can come back stronger from the much deeper wound inflicted on Wednesday is the question. "It wasn't one blow too many, but there's only two ways you can go after that," he said. "You either crack completely or you get stronger."



Harford: subdued

Yesterday, as he wrestled with the situation, it was impossible not to sympathise with Harford. Nothing in his spells at Wimbledon or Luton Town, or his four years as coach at Blackburn during the club's rise to the top of the English game, had prepared him for the present difficulties. How he copes will determine not only Blackburn's future, but also his own.

TCCB rule changes would close door on Symonds



Symonds: facing exile

FROM ALAN LEE

ANDREW SYMONDS, the gifted young batsman who spurned selection for the England A tour to Pakistan, could be outlawed from county cricket if proposed new legislation on the hot potato of dual nationality is adopted by the Test and County Cricket Board (TCCB) next month.

The TCCB's registrations committee is planning to alter the procedure under which Symonds, who was born in Birmingham but brought up in Australia, controversially pledged his availability for England last year in order to play for Gloucestershire.

If the changes are passed, at a meeting scheduled for December 7, Symonds would no longer be able to shelter behind the ambiguity of his situation.

Until now the declaration document has stated merely an intention to be available for England. It has also involved only those cricketers in the process of qualifying for this country, so technically, by birthright, Symonds was not even required to sign it. It is intended that the new declarations should be signed by every county cricketer in the country and they will contain a subtle change of wording.

I understand the negative will now be emphasised, the cricketer having to declare that he has "no desire or intention to play cricket in any country outside the European Union" and that he will not seek to qualify for any such country. The Australian allegiances of Symonds would debar him under this arrangement, just as it would have prevented Roger Twose playing for Warwickshire last season while qualifying to represent New Zealand. In future, such players could only play county cricket as overseas players.

This toughening of the registration rules will win approval from the Cricketers Association, which voiced deep concern over Symonds's situation at its annual meeting in September. David Graveney, the general secretary, confirmed yesterday: "There is a strength of feeling among my members which has not dissipated. They are against the principle of players exploiting our system."

Symonds, who received the relative pittance of £7,000 for a season with Gloucestershire in which he achieved a first-class average of 56 — breaking the world record for sixes, in an innings and a match, along the way — has a vastly improved contract offer from the club, but has not yet signed. Despite the widespread scepticism over his moral right to play as an Englishman, several other counties, Surrey among them, are watching the situation.

The dilemma that new legislation would cause him may be averted. Although he has yet to establish a place in Queensland's Sheffield Shield side, influential voices in Australia are promoting his inclusion in the country's World Cup squad, which would automatically terminate his right to dual qualification.

Prospect of wider funding by lottery

A STRONG hint that National Lottery money might be made available to sport for revenue funding rather than restricted, as at present, to capital projects was given yesterday by David Carpenter, the head of the Sports Council's National Lottery unit (David Powell writes).

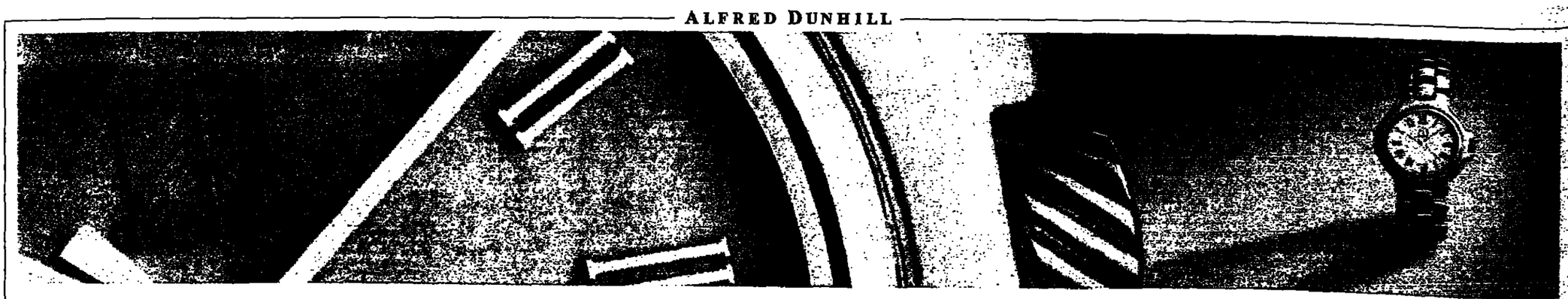
Until now, lottery grants have been limited to applications for the building and improvement of facilities. However, in recent months, there has been a strong voice from within the governing bodies of sport, and from international competitors, to widen the scope to include athlete preparations. The British Olympic Association, the British Athletic Federation and the Top 100 Club, comprising leading British sportsmen and women past and present, are among those who have called for a change in the lottery's constitution.

Carpenter, speaking at the annual conference of the Central Council of Physical Recreation, said that he sensed that a change was imminent. "The door has been firmly shut within Government, but we are starting to see it open," he said.

From the middle of next year, Carpenter suggested, sport might receive grants for coaching, sports science and sports medicine. He added that money could become available to national federations endeavouring to put on world championship events in Great Britain.

The need for money to support world events in Britain was underlined by Liz Nicholl, the chief executive of the All England Netball Association, who told the conference that her governing body had lost £120,000 in staging the world championships in Birmingham this year.

ALFRED DUNHILL



THE LONDINIUM.

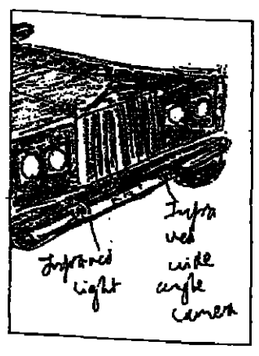
Inspired by London, home of Alfred Dunhill. Stainless steel and precious yellow metal. Swiss made with quartz movement. Sapphire glass. Water-resistant. Discreet folding clasp. International guarantee.

Available at: Alfred Dunhill stores, 30 Duke Street, St. James's, Harrods, Selfridges, Harvey Nichols and selected branches of Watches of Switzerland, The Goldsmiths Group, Mappin & Webb & leading jewellers nationwide.

Sought after since 1893.

هكذا من الاصل

هكذا من الاصل



Your vision of the Rolls of the future

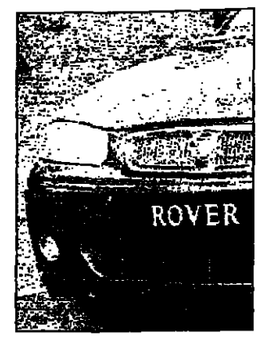
Page 8

THE TIMES

CAR 95

Rover goes it alone with a winner

Page 3



SATURDAY NOVEMBER 25 1995

Cowboy companies that offer to buy cars in instalments are costing owners thousands. **Tony Dawe** reports

The racket that never-never pays up

Beware strangers bearing gifts! An Army officer who advertised his high-performance Volkswagen VR6 was approached by a leasing company which offered him far more than he had hoped. He never saw a penny.

He lost the car completely for more than three months. Even after tracing it, he had to spend another ten months chasing it across England, employing private detectives and solicitors, before he got it back.

The officer is just one of hundreds of victims of a racket being operated by a handful of cowboy leasing companies. They entice motorists eager to sell prestige second-hand cars by offering larger-than-expected amounts, which will be paid in monthly instalments with a lump sum at the end.

Many lured by these deals have not received a single instalment or seen their car again. Those, like the officer, who have traced their vehicles have discovered that the law is so complicated that it can prove immensely difficult to get their own property back.

Detective Constable John Ryan of Greater Manchester Police's vehicle fraud and autocrime unit, which traced the VR6, advised *CAR 95*: "If anyone is approached and offered a deal which involves being paid in instalments for their car, they should think long and hard about it."

The unit is currently engaged in a far-reaching investigation into vehicle leasing companies, which has taken officers to most counties in England and Wales and involves at least 200 cars. Its warnings are endorsed by the Finance & Leasing Association, which fears that motorists will be put off entering into genuine leasing deals because of the activities of a few cowboy companies.

These operators feast on the classified advertisements in newspapers and motoring magazines, which is why papers such as *The Times* strive to ensure that advertisers are genuine. No publication, however, can control those who respond to the advertisements.

The Army officer, whose name we have agreed to withhold because he has served in Northern Ireland, advertised his top-of-the-range 1993 VR6 in *Carweek* in August last year. The only serious inquiry he received was from Management Leasing of Stockport, Cheshire.

The company said it had a customer eager to lease a VR6 and offered £400 a month for a year with a final payment of £12,200, making a total of £17,000. At the officer's request, the company provided two references, both of whom said their dealings had been satisfactory.

The officer, who was about to be posted abroad, decided the offer was preferable to leaving the car in a garage, so handed over the keys to two representatives of Management Leasing in London on October 3 last year.

He also signed a contract stating that he would retain ownership of the car until the deal was completed the following year, but the lease company would be responsible for all maintenance and insurance costs. The first payment was due on November 4 last year. It did not arrive.

Unable to pursue the lease company himself, the officer enlisted Graham Cotton, his uncle and a former motor industry marketing executive, to fight his battle. Mr Cotton of Kilmington, Wiltshire, said: "I called the lease company several times and was told, first, that the man who had leased the car had failed to pay up, secondly that he had been ordered to pay me directly and then that the company would be repossessing the car and returning it.

"None of these things happened, so I checked out the lessee and found that he was 74 and had handed in his driving licence four years ago."

Further inquiries revealed that trading standards officers in Cheshire had investigated similar rackets, but had handed over the case to Greater Manchester Police. In January, one of their detectives told Mr Cotton that the car had been traced to a private motorist in Huyton, Liverpool.

To his astonishment, Mr Cotton learnt that the VR6 had been sold four times before his nephew's first payment was even due, and twice more in the next fortnight. It had moved from an unknown dealer in Stockport to a private buyer with an address on an industrial estate in Salford, Greater Manchester, to garages in Birmingham, Stourport-on-Severn and Worcester before ending up in Liverpool.

"All along the trail, reputable garages were buying and selling this vehicle without proper proof of ownership," Mr Cotton said. "They were behaving in a way most private owners would never dream of doing. This could never happen in the United States because of the requirement to hand over documents at every transaction."

Locating the car was just another stage in a long battle. Its new owner was reluctant to give up a prestige model for which he had paid £13,000, especially as the Driver and Vehicle Licensing Agency had registered him as its keeper after letters to the officer at his former London address had gone unanswered.

The legal position was far from clear. The officer had handed over the vehicle willingly and possessed a contract saying he retained ownership until the deal was completed. According to Inspector Reg Pengelly, a car crime specialist with Thames Valley Police, the vehicle could not, therefore, be classified as stolen and the lease company's failure to honour the financial terms of the contract constituted a civil rather than a criminal offence.

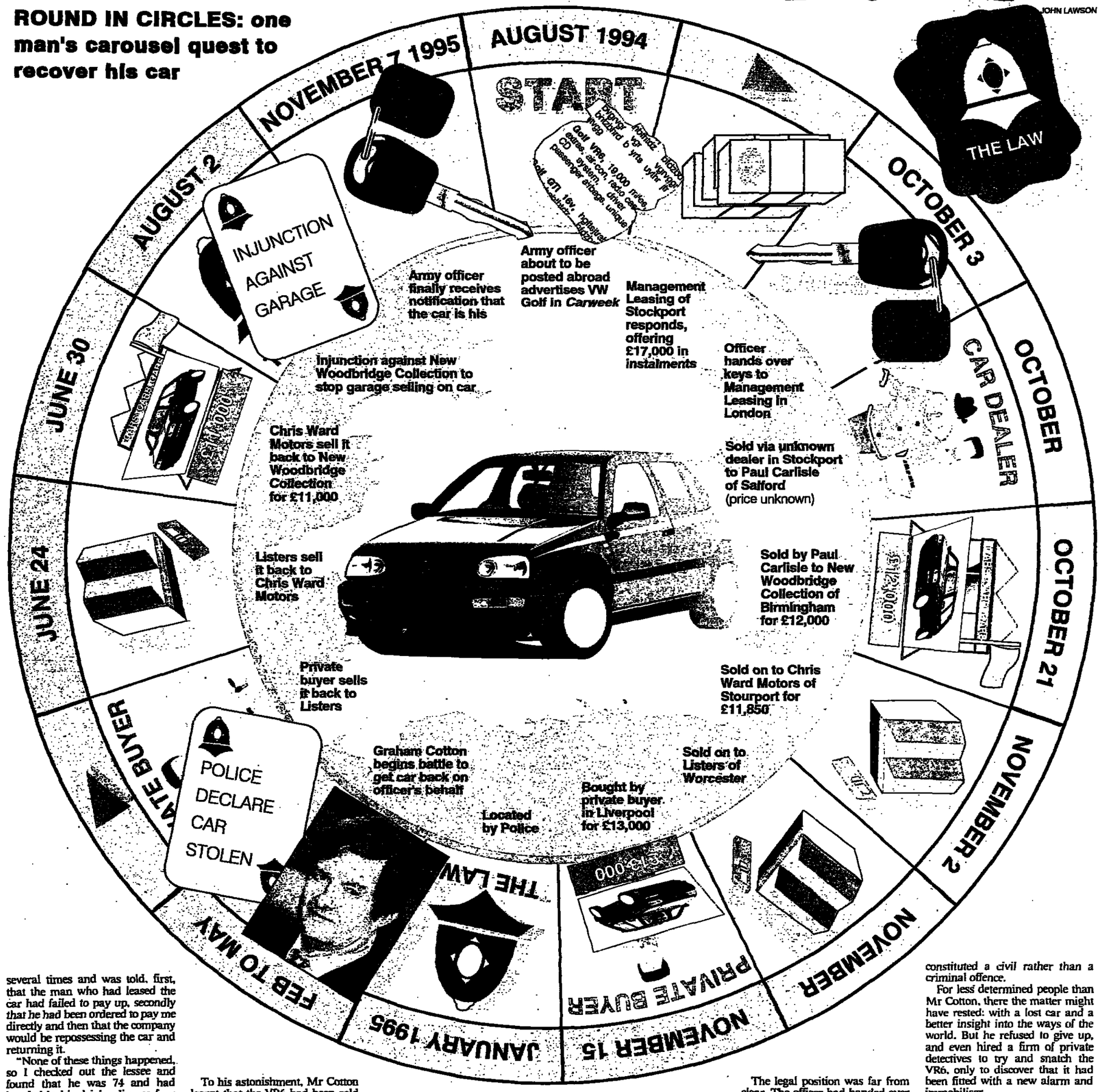
For less determined people than Mr Cotton, there the matter might have rested: with a lost car and a better insight into the ways of the world. But he refused to give up, and even hired a firm of private detectives to try and snatch the VR6, only to discover that it had been fitted with a new alarm and immobiliser.

The legal position suddenly changed in May this year, however, when Greater Manchester detectives decided, as part of their detailed investigation, that the car had, indeed, been stolen. The Liverpudlian owner complained to the Worcester garage, part of the

Continued on page 2

ROUND IN CIRCLES: one man's carousel quest to recover his car

JOHN LAWSON



Cellnet and Vodafone round up to the nearest minute or half minute,

Orange rings you should be charged by the second.

Another reason why, on average, Orange users save £20 every month.

orange

Available from Dixons, Carphone Warehouse, The Link, Tandy, Currys, Comet, John Lewis Partnership, Granada, Radio Rentals, Tempo, Norweb, Hutchison Telecom Retail and other leading high street and independent stockists nationwide. Call 0800 80 10 80 for full details.
Comparison based on equivalent tariffs.

AA GRIDLOCK GUIDE

● **LONDON**
A40 Western Avenue, Acton: Major roadworks between Hilary Road in Acton and the Northern Roundabout — two lanes each way through a contraflow.
A406 North Circular Road, Upper Edmonton: Major roadworks continue at the Lea Valley Viaduct.
A10 Great Cambridge Road, Enfield: Major roadworks between Lee Road and Bury Street, with a contraflow.
A240 Kingston Road, Tolworth: Roadworks between Tolworth Broadway and Jubilee Way cause regular delays around Worcester Park and the A3.
A304 Fulham Road, Fulham: Closed westbound for roadworks at the junction with Gunter Grove.

● **SOUTH EAST**
M4 Berkshire: Major roadworks and a contraflow between junctions 6 and 8/9 (Slough-Maidenhead) cause lengthy tailbacks daily.
M3 Surrey: Roadworks with lane closures in both directions between junctions 1 and 2 (Sunbury-M25).
A12 Essex: Roadworks and a contraflow on the Stanway Bypass, near Colchester, with just 1 lane open in each direction now.
A5 Buckinghamshire: Roadworks and lane closures at Milton Keynes, between the Abbey Hill junction and the Kelly's Kitchen roundabout.
A340 Hampshire: Roadworks at the Town Centre West roundabout, Basingstoke.

● **SOUTH WEST**
M5 Gloucestershire: Roadworks and a contraflow between junctions 11 and 12 (Cheltenham-Gloucester)
M5 Somerset: Bridge repairs with lane closures both ways between junctions 21 and 22 (Weston-super-Mare - Burnham-on-Sea).
M5 Somerset: Roadworks with lane closures either side of junction 23 (Glastonbury).
A30 Dorset: Kit Hill in Sherborne is closed for resurfacing work.

● **MIDLANDS AND EAST ANGLIA**
M6 West Midlands: Roadworks and a contraflow between junctions 5 and 6.
M50 Hereford & Worcester: Roadworks and lane closures between junctions 1 and 2 (Tewkesbury-Ledbury).
M6 Staffordshire: 1 lane closed northbound for roadworks near junction 14 (A34).
M1 Leicestershire: Roadworks and a contraflow between junctions 21 and 22 (Leicester).
A47 Norfolk: 2 sets of major roadworks, at Terrington St John (between Wisbech and King's Lynn) and at Swaffham.

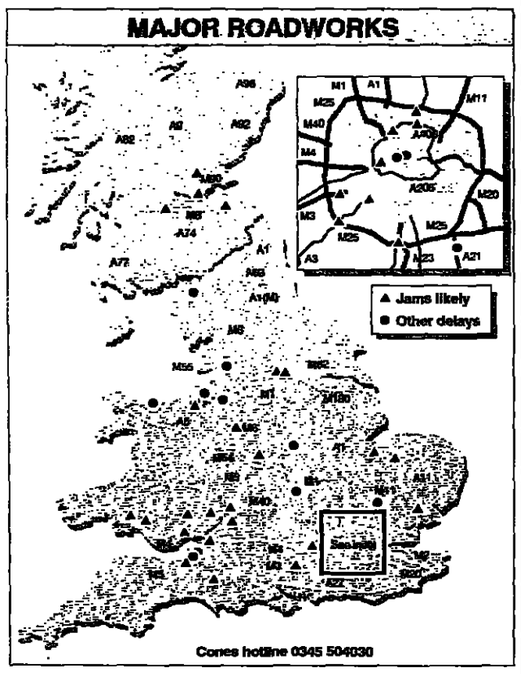
● **NORTH**
M1 West Yorkshire: Roadworks and a contraflow at the end of the motorway at junction 47.
M6 Greater Manchester: Roadworks and lane closures between junctions 24 and 26 (Ashton-Orrell).
A595 Cumbria: Resurfacing work at Wigton with restrictions near the Red Dial junction.
Merseyside: Major roadworks on Derby Road, Liverpool between Blackstone Street and Bankhall Street.
A56 Lancashire: The Haslingden Bypass is closed southbound for roadworks at the Bent Gate Roundabout every weekend until Christmas, 8pm Friday to 6am Monday.

● **WALES**
A449/A40 Gwent: Roadworks continue between Newport and Monmouth, with much of the route reduced to a single lane.
A465 West Glamorgan: Roadworks and a contraflow at the Glynneath interchange.
A48 West Glamorgan: Construction work with lane closures at the Wychtree Roundabout at Morriston.
A547 Gwynedd: Bridge repairs with temporary traffic lights near the A55 junction at Llandudno Junction.
A548 Clwyd: Roadworks and a contraflow between Oakenholt and Kelsterton.

● **SCOTLAND**
A749 Strathclyde: Dalmarnock Bridge in Glasgow is closed southbound for roadworks.
A768 Lothian: Lasswade Bridge in Edinburgh is closed for repairs.
M90 Fife: Roadworks and a contraflow between junctions 1 and 2 (Admiralty-Masterton).

● **NORTHERN IRELAND**
County Tyrone: Roadworks on the Omagh Bypass at the junction with Derry Road.

MAJOR ROADWORKS



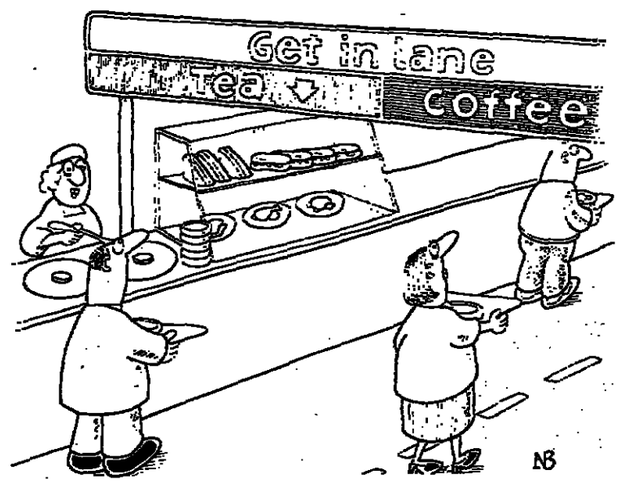
First you're in the wrong queue, then the girl on the till goes for lunch. After that comes the motorway teapot . . .

As served in disaster areas

DRIVEN TO DISTRACTION



Peter Barnard



According to research commissioned by Hyundai, only 43 per cent of drivers claim to like travelling on motorways. Admittedly, this is a handy conclusion considering that Hyundai, jointly with the RAC, has just published a route guide which avoids motorways and traffic jams.

I think I know why a lot of drivers are jaundiced about motorways: they are allowing their opinions to be coloured by their experience of service areas. What is it about these places? They are fast catching up with British Rail and the BBC as institutions we love to hate. The reason has to do with certain scenarios, repeated *ad infinitum*. Here are some:

The food queue. This always includes four youths in motorcycle leathers who only want drinks but do not want any of the drinks on display, thus launching a redundant argument with the staff.

It also includes a couple who have not decided what they want until they are standing in front of the hot food area, which always contains three items covered by pie crust, none of which is labelled. A quiz starts: What's that? Has it got onion in it? And so forth.

The hot drinks section. This is cunningly designed. Some of them have cups and saucers where you get the drinks, in others the crockery is half a mile away across the floor. This ensures people always have to ask, thus causing more delays.

The check-out. Motorway service areas always have two check-outs, of which one is usually closed. They get busy at lunchtime, so one of the girls goes to lunch. The other immutable law is that you are standing at the one which will close after the customer in front of you has paid.

Once seated at a table, we can start to philosophise about the greatest mystery of all: the motorway teapot. This device is impossible for ordinary people to buy, since no retailer would have the gall to stock it. The motorway teapot is made by Motorway Teapot plc, probably in China (the one I examined this week, having first donned heat-resistant gloves, gave no country of origin).

At first sight the motorway teapot looks as if its contents would hardly fill a cup. What a terrible injustice! There is enough tea in there to fill a cup, a saucer and an entire table.

Despite the fantastic buying muscle of the service area operators, they are all too shy to ring up Mr Rin Tin Tin in Shanghai and tell him they want a teapot that pours or they will go elsewhere. I listened in vain this week for news that the reason Granada had bid for Forte was because the latter had better teapots.

My own view is that the operators are missing a golden opportunity. On boats there is a thing called a fiddle around the edge of tables, cookers etc to stop things sliding off. Kids love boats, so why not put an inch-deep fiddle around service area tables so that fractious kids can sail their model boats on a tea lake?

ONE OF the more dismal characteristics of the main motoring organisations is that they seem to agree rather a lot, so how good to see that the AA greeted the idea of 10mph limits in residential streets enthusiastically, while the RAC produced a "yes but . . ." response.

I am with the RAC. I will support anything that reduces the numbers of children being knocked down by cars, provided there is also a campaign aimed at parents who send their children into the street without a thought to their safety. It takes two to make a tragedy.

CHRISTMAS drink-driving myth of the week: I'm all right, I ate a big meal before drinking. Absolute tosh. All the meal does is reduce the rate at which the alcohol enters the bloodstream. Driving ability is just as impaired on a full stomach.

Victory in Britain's RAC Rally is only the beginning of a profitable road, reports **Oliver Holt**

Now can McRae be driven?

BRYN WILLIAMS



O ye'll take the fast road: Colin McRae and friend Mary Kazcor celebrate his rally victory in traditional Scots style

Muddied cars of the stragglers were still struggling back to the finish of the Network Q RAC Rally in Chester when David Richards, the Subaru team director, began mapping out the future of Colin McRae. He predicted McRae could beat Juha Kankkunen's record of five world title wins and, in rallying, superstars don't come any bigger.

McRae became Britain's first world rally champion when he swept aside the challenge of his Subaru teammate, Carlos Sainz, over the 1,446 miles and 28 stages of his home rally last week. He was quickest on 17 stages and overcame the loss of more than two minutes through a puncture early in the contest to beat the Spaniard.

The manner of his victory, and the evidence of the preceding months when he finally conquered his distrust of tarmac surfaces to finish runner-up in the Catalonian Rally, suggested that indeed this might be the start of a brilliant career. Sitting in the warmth of the rally headquarters, McRae agreed. "This is just the beginning," he said.

He discounted some of the wilder, populist rumours that he might now be ready to try his hand at Formula One. He would like to organise a run-off with a grand prix driver, a two-heat race where each drives a rally car and a Formula One car against the other to see who comes out on top. But that would be as far as it went.

His ambitions, instead, lie in cementing this success over a winter of testing and then by winning the world championship next year. He has won only five world championship rallies in his career and his hunger to add to his tally will be burning as strongly as ever, despite the addition of the world title, he promised.

"My goal is to be quick in all types of rallying," he said. "At the moment, Carlos is the one driver who is good on all surfaces. My only weakness was tarmac but I started to put that right in Catalonia and I want to continue where I left off next season.

"There is a lot more to come from me. This is just the beginning. I want to try to win the world championship again next year because defending it is even harder than winning it and I know I will still have the same level of motivation. I am still very young and comparitively new to the sport."

Richards, a man whose ideas can take the sport forward and help to make it more accessible to a still largely uncomprehending public, was looking at the wider canvas.

He was happy for his team, of course, for the 200 employees who work at his Prodrive factory in Banbury, where the Subaru operation is based, who had just been rewarded with their first Manufacturers' Championship as well as the drivers' crown. But he is also aware that McRae's success brings significant commercial opportunities for both driver and sport, that may only be seized if McRae attempts to shed an attitude that is basically pleasant and humorous but is always verging on the truculent.

"With all the performance-related bonuses from sponsorships, Colin will be already well up into seven figures on his contract," Richards said. "If he decides to hibernate in Monaco and go up to see his mum in Lanark from time to time, he is not going to develop his earning capacity.

"Carlos earned more than $5 million this year, but he is one of the best there is at developing relationships with sponsors. He is regarded on a par with Miguel Indurain as Spain's best-known sportsmen, and that cannot be said of Colin McRae in Britain at the moment. Still, the potential is there and it might be the case in 12 months' time.

As far as the sport goes, television has got to be the ultimate goal. Lessons have to be learnt about tailoring the sport to deadlines for the media and organisers have to realise that their customers are not the competitors but the public. In Catalonia, we had live television throughout the day. Things will quietly build here, too, and the starting point has got to be having the world champion.

"Colin is only 27 and he is a natural. A lot of the other great rally drivers, the real natural talents, have not really fulfilled their potential, but Colin is so focused and determined that I think he can. I see no reason why he cannot surpass the five titles that Juha Kankkunen has won."

McRae says he is ready to meet the commercial challenge. Whether he will embrace it remains to be seen. "There is a time for doing things like that and the time is now," he said. "But money is not that important to me. As long as I am being paid a salary in line with my position in the sport and in relation to what other drivers are getting, I would be happy with a quarter or a tenth of my salary." David Richards, you feel, will have to work on him.

Continued from Page 1

Lister group, which agreed to repurchase the vehicle.

Faced with angry calls from Mr Cotton and his solicitor, Lister's managers sold the car back to the previous owner, Chris Ward Motors of Stourport-on-Severn, which, under continued pressure from Mr Cotton persuaded the New Woodbridge Collection of Birmingham to repurchase it.

There the VR6 finally came to rest at the end of June, after ten moves in nine months. In August, Mr Cotton obtained a court injunction to prevent the car being sold, but the company announced its intention to fight the subsequent court case. It even won the backing of the Retail Motor Industry Federation, which insists that the garage had bought the car in good faith and there was no proof that it had, at any point, been stolen.

On the eve of the hearing this Autumn, the New Woodbridge Collection changed its mind and agreed to return the car. Earlier this month, the Army officer finally collected the VR6 and received formal notification from the court and the company that he is the rightful owner.

"It has taken ten months to get the car back and for much of that time we have been negotiating with reputable dealers who had the support of their own association in deciding to hold on to the car," Mr Cotton said. "The police have been brilliant, patient and helpful.

"For months, I was going round one corner and running straight into a brick wall. But I refused to give up because the whole business made me so angry."

Neil Marshall, policy director of the industry federation, said that the "super-fast" movement of cars such as the VR6 defied existing checks and he supported proposals for dealers to register all transactions which would provide "greater transparency" for the consumer.

"We want the rogues out," he said. "Our members are going about their business trying to turn an honest penny, doing more and more for the customer for less and less. But there are always people on the margins".

Management Leasing has moved from its last known address, but detectives warn that the people behind the company may well be running the same racket under a different name.

Impreza takes the rough with the smooth

WATCHING Colin McRae chucking his Subaru Impreza around Welsh forest tracks with such abandon has prompted much admiration for one of the most understated medium-sized cars around, *Sheila Gunn writes*.

But as a confirmed enthusiast, I still think this driver's car, built to take the rough with the smooth, deserves more attention. Earlier this year I took one, courtesy of Subaru, to France in place of my own larger Legacy estate.

While my 1.8GL model may not have had £250,000 worth of specialist work put in by Pro-Drive to prepare it for international rallying, the Impreza available on the forecourt is still a versatile beast. With its full-time four-wheel drive, it is also just a little bit different from anything else around — perhaps that is its attraction for one of the best-known owners, Camilla Parker Bowles.

Even without the extras, the car imparted a confidence-giving steadiness whether on the zigzag bends of Monte Carlo or ungritted roads in the French Alps.

Initially wary about swapping the comfort of my Legacy 2.2GL automatic for the smaller Impreza, the sheer fun of a car which needed to be *driven* soon came back.

As I was driving around the French Alps in early January, I had demanded a full set of chains. The mechanic based at the Birmingham headquarters snorted: "If you can't get up the mountain in four-wheel drive, you're not going to do it with chains on." He was, of course, right and they remain in their boxes to this day.

The Impreza whizzed up and down mountains, often in blizzards. It was too much to expect the full-time 4WD to stop the car skidding if I swung it too casually around a hairpin bend sealed in ice. But the car imparted a confidence about keeping or regaining control. It gave the same feel when overtaking lorries in high winds on the autoroute, something that always makes me cringe.

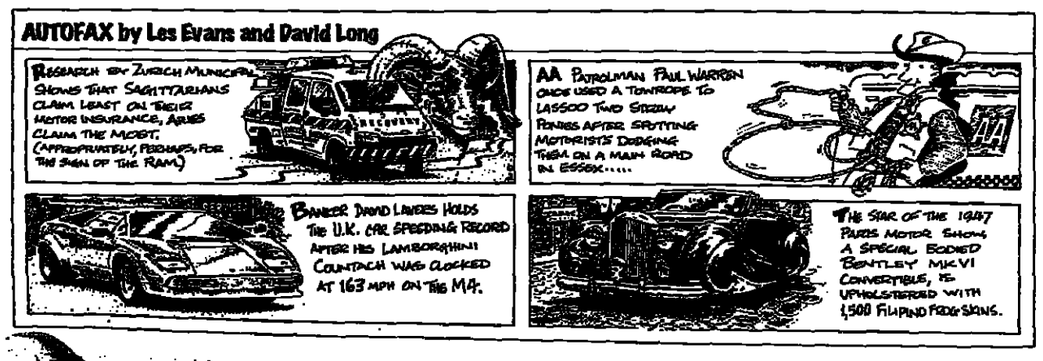
THERE WERE mornings when I came out to find the only thing visible on the car through a blanket of snow was the tip of the ski rack. It never failed to start first time or to emerge from its parking space once the biggest drifts were shovelled away.

On the French autoroutes, the only hassle was keeping an eye on the speedometer, which tended to creep inexorably upwards to a level I hesitate to mention. For there was no hint of straining or shuddering.

The only faults were that the turning lock was not as tight as I'd expected, and the full headlight beam and indicator lights were masked by the steering wheel.

Driving a Subaru Impreza around the hilly S-bends of Monaco caused the occasional second glance from the local young bloods. Only one such car had been seen in the area recently, I was told. That one had won the Monte Carlo rally. Otherwise, its understated look, like most Subarus, was a plus factor.

AUTOFAX by Les Evans and David Long



NEWS IN BRIEF

Rallying to the family cause

THE McRae clan clearly decided to dominate the RAC Rally. Not only did Colin win the Network Q RAC main event with Alister, his 25-year-old brother in fourth place, but father Jimmy — a former British champion — took the laurels in the classic event in a Porsche 911.

Exhausts fail

THE AA says that 40 per cent of cars fail the MoT because they have polluting exhausts plus one other fault. Seven per cent would not get through because they cannot pass the engine emissions test alone.

Bull bar ban

TWO BIG insurance companies are refusing to offer cover on cars or four-wheel-drive vehicles fitted with bull bars. CGA Direct and Preferred Direct both called this week for the steel bars — shown to increase the risk of death in an accident with pedestrians — to be banned.

Merc success

BRITAIN is now the third biggest market in the world for Mercedes-Benz after the company enjoyed some spectacular sales success. Sales are set to reach 32,000 this year with 1994's record registrations already broken. Only Germany and the United States outrank the UK for sales of Mercedes.

Smooth work

HOW TO impress your boss: when Alex Trotman, the British-born chairman of Ford worldwide, paid a visit to the Bridgend engine plant in South Wales, someone put a 2p coin edgeways on a running Zetec SE engine to prove how smooth it was. Trotman was clearly taken with the demonstration — and probably relieved as he gave the go-ahead for £340 million investment to build the engine in Wales.

Coupé killed

FAREWELL to the Audi Coupé. The Germans have decided to kill off their "hot" two-door because Europe seems to have become bored by it after nearly 241,000 sales. The car was popular in the UK where more than 33,600 were sold since launch in 1981.

Vectra orders

ORDERS are pouring in for the Vectra, Vauxhall's replacement for the sales reps' favourite, the old Cavalier. The company took 20,000 orders in three weeks, a third of the European total, for the car, which is in showrooms at prices between £12,235 and £20,345.

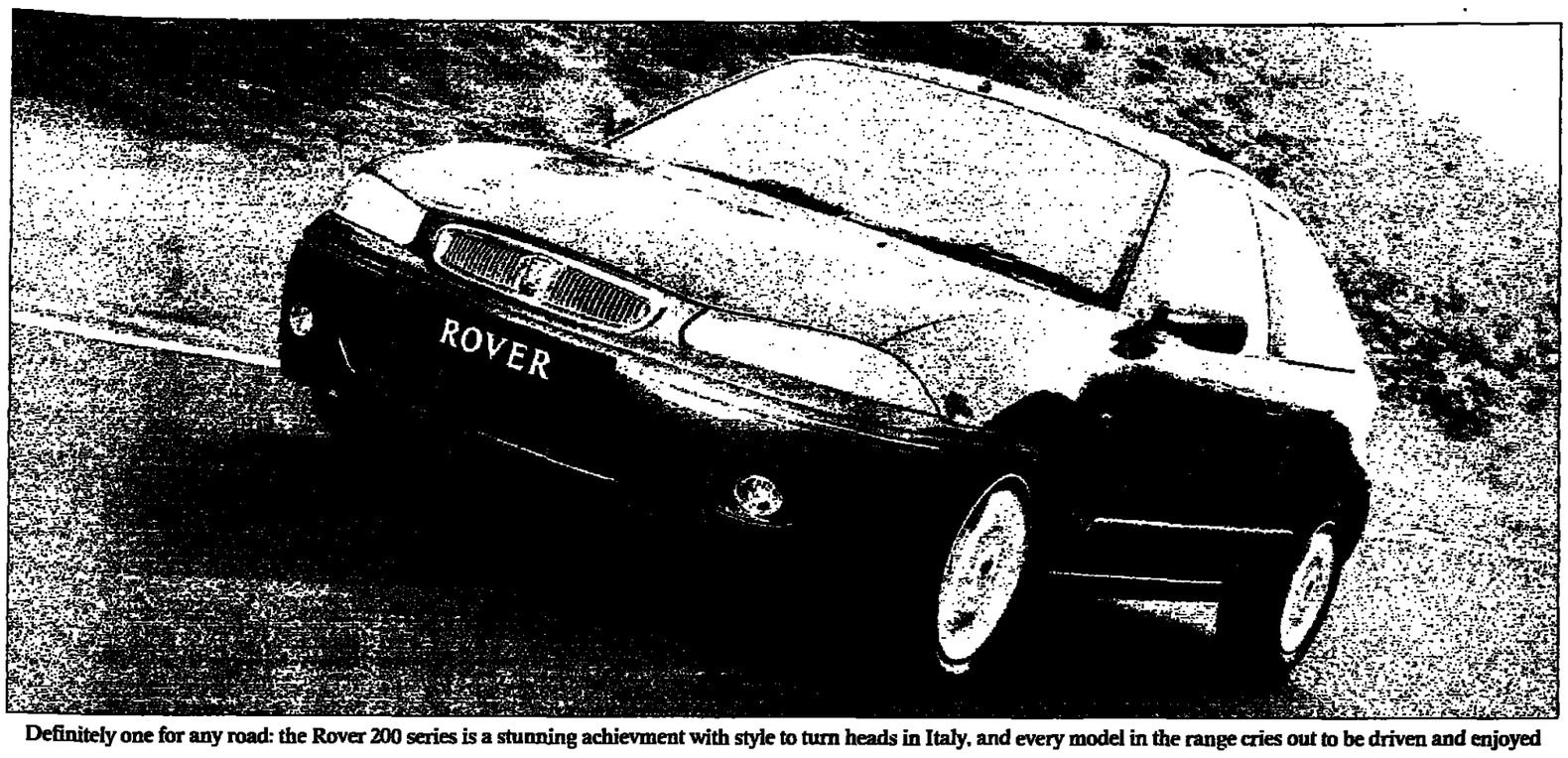
Brazil swap

BRAZIL sends us its finest footballer — and they get 30 Essex lads in return. Ford has sent a team of top engineers to São Paulo to set up assembly lines for the Fiesta. They will be there until the spring when the first car rolls off the line — by which time Juninho, Brazil's footballing export to Middlesbrough, should have scored in the Premier League.

هكذا من الاصل

Ignore the professional critics, says **Kevin Eason.** Rover's new 200 series is a British stand-alone success

The winner that's all their own work



Definitely one for any road: the Rover 200 series is a stunning achievment with style to turn heads in Italy, and every model in the range cries out to be driven and enjoyed

The camera homed in on the flicker of irritation on the face of John Towers as he played a straight bat to yet another frustrating question.

Towers, chief executive of Rover, was this week launching the company's new 200 series, the culmination of the regeneration of a business that was a down and out 20 years ago. And all the hacks of Fleet Street could do was carp.

Worse still, a BBC camera crew was collecting enough film to stretch about twice around the world by the time they are ready to transmit their fly-on-the-wall documentary on a year in the life of Rover late next year.

The Rover 200 is the first mass production car the company has made alone in 16 years, the first model to roll out without even a chrome strip that owed anything to the longtime alliance with Honda. It is vital that the car carves a place among the Escorts, Astras and VW Golfs that claim the biggest slice of the market for small compacts and Rover wants to make around 160,000-a-year, so Towers needed a positive response from the sea of journalistic faces in front of him.

All he got was a torrent of questions: "Was the styling simply a leftover from an aborted attempt to revive the Metro?" and "Where is the British-ness we are supposed to expect from a Rover?" The best way out for Towers was the simplest and most effective: He just let us loose in the car.

And if I might smooth that furrowed brow and put a smile on the face of Rover's chief executive as he faces up to another three weeks of harassment showing the car to the world's press, the 200 is stunning.

The looks, particularly on the cute three-door version, are enough to have had Italians, brought up on a diet of stylish Alfas and Ferraris, turning to gawp during test drives around Genoa. That deep throat of a front spoiler coupled to the now traditional grille are as distinctive as anything on the road, the profile close to Vauxhall's Corsa in shape but the rear sharp and sporty.

The cabin is as welcoming as you would expect in a Rover. Each car, from the top to bottom of the range, gets effectively the same quality trim, the only differences outlined by engines and specification changes.

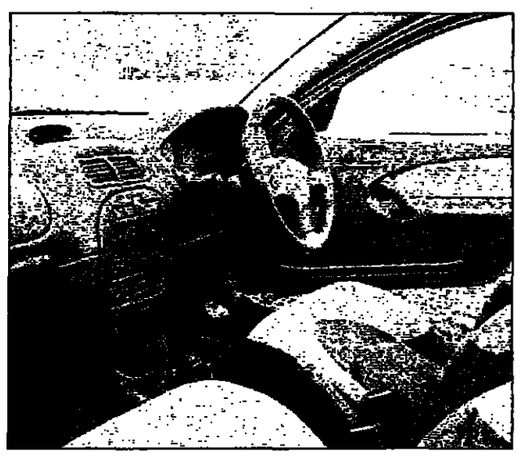
NEW ROVER 200 SERIES

214i/214Si. Prices: £9,995 to £11,695. **Engines:** 1.4-litre, 16-valve in 75PS and 103PS form. 75PS figures: 0 to 60mph in 12.5 seconds; top speed, 103mph; fuel economy, 45.2mpg average; 103PS: 10.2, 115mph, 43.7mpg. **Insurance groups:** 4E and 6E.

216Si/216SLi. Prices: £12,195 to £13,895. **Engine:** 1.6-litre, 16-valve, 111PS for 0-60mph, 9.3 seconds; top, 118mph; economy, 42mpg. **Insurance:** 7E.

220D/220SD/22SDi. Prices: £10,495 to £13,295. **Engine:** 2-litre, 8-valve. Power 86PS standard and 105PS from turbo-charged version. 86PS version: 0-60mph, 12 secs; top, 105mph; economy, 57.2mpg average; 105PS: 9.8, 115 and 57.8mpg. **Insurance:** 220D, 5E; 220SD, 6E; 220SDi, 7E.

200vi. Price: £15,000. **Engine:** 1.8-litre, 16-valve for 145PS. 0 to 60mph, 7.5 seconds; top, 127mph; economy 40.3mpg. **Insurance:** 14P.



Inner space: the surprise is how big the cabin seems

The surprise, though, is how big the cabin seems, partly created by the large window area. This is a four-metre-long car that feels like a big saloon: the doors shut with a thunk and the feel of Rover's clever three-spoke steering wheel gives an immediate impression that the car is not only luxurious but means business.

Towers says that the car is designed for a younger audience than traditional Rover buyers used to a steady diet of reliable but unremarkable saloons and hatchbacks.

The 200 is the key which should unlock the doors to that audience of 20 and 30-somethings looking for a stylish — and cheaper — alternative to BMW's 3-series range. Every car in the range cries out to be driven and enjoyed. The base 1.4-litre models have pace enough for any driver while the 1.6 petrol cars would happily content me in town or on motorway. They cruised quietly and contentedly or could be revved freely as I worked the gearbox on Italy's twisting mountain roads.

There are three diesels in the 12-model range, equipped with Rover's L-series engine. Acceleration from the turbo version is perky enough for a 0-60mph time of 9.8 seconds with fuel economy calculated at an average 57mpg.

The flagship car sets the tone for the range though, and Rover will not disappoint drivers wanting to return to "hot hatchbacks" which offer discretion as well as performance. The 200*vi* gets the 16-valve 1.8 developed for the MGF with enough ooomph for a 0-60mph time of 7.5 seconds and top speed of 127mph. Even then, Rover engineers reckon a driver with a highly-developed sense of how to use the right boot could get just over 40mpg unleaded. Cornering ability is supreme and safe and the car quiet and docile around town.

The 200 really is a breakthrough for Rover, at last proving that it does not need Honda's help to make cars. In fact, the company is better off with its designers and engineers now freed from having to design models around someone else's chassis and suspension and released to indulge their own ideas.

BMW, Rover's new owner, loved the company's first attempt at making its own car, and even Honda thought long and hard about buying the model from Rover and rebadging it. That is tribute enough, so don't just take my word for it: the new Rover 200 is a winner.

SHIFTS IN TECHNOLOGY

A system that jumps into a different gear

The car is 100 years old and has had more facelifts than a Hollywood actress on the slide, yet it is at the cutting edge of technology.

And still our left legs push clutch pedals and we waggle gear levers to get our little runabouts around town when we could simply point and press.

In Rover's new 200 CVT, you switch on, put the car in drive and press the throttle. The company has jumped a stage in automatic gearboxes for small cars by offering only continuously variable transmission on the new 200 range. So there are no gear changes, just a continuous band of power from rest to top speed, with no jerky movements between.

The technology of CVT has been around for a long time — long enough to have scared most motorists away from it. But they need not fear, because Rover's new CVT is a remarkable and welcome improvement.

Conventional automatics use a step change, going up and down without the driver needing to push in the clutch but at the expense of performance and fuel consumption. Overtaking, for example, means pressing the throttle hard to the floor to force the gearbox into changing down.

The CVT works on a pulley system through a drive belt which remains the same length whatever the power so that the torque delivery and efficiency remain high through the speed range. The problem with old CVTs was that flooring the throttle simply raised engine revs until the belt tightened — like running on the spot.

Happily, that fault has been overcome, and Rover's CVT — mated to the 1.6-litre engine — is evidence in the case being built by those who claim that manual gearboxes are little more than a waste of effort.

Rover figures show that the engine will run at just 2,700rpm at 70mph, while fuel economy figures are almost as good as for the manual five-speed box: 54 miles to the gallon compared with 53.9mpg. There is virtually no loss of performance, with 0-60mph coming in 9.8 seconds (9.3 for the manual) and top speed down by 3mph to 115mph.

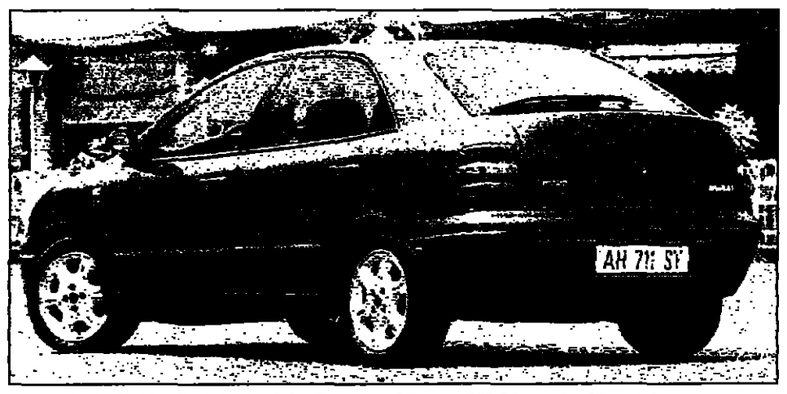
First moments with the car are curious as the gearbox whines into action. I kept listening for the reassuring clunk of gears, but there was nothing as I pressed the throttle down. Instead, the 200 CVT set off with all the torque I would have expected from a car with a normal manual transmission. The ride was smooth and quiet, and within minutes of hitting heavy town traffic I was converted to the merits of CVT.

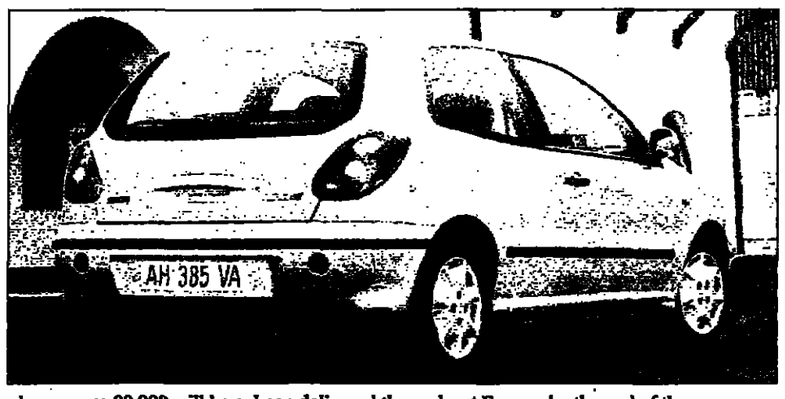
The only thing that could put me off is the price: a £940 option on top of the 1.6 range, so the cheapest version would be £13,135 — a little steep for motorists who will probably want CVT on cars which are runabouts.

European Car of the Year

Title goes to bravura Fiat twins

And it's two victories in a row for the Italian giant, reports **Alan Copps**





The individualistic look of the Brava and Bravo: Highly praised for style, performance and economy, 90,000 will have been delivered throughout Europe by the end of the year

Bravo and Brava, the clever 3-door/5-door twins introduced by Fiat only two months ago, and available in Britain just in time to catch the Christmas present market, have been named European Car of the Year 1996.

It is the first time that a carmaker has won the accolade, regarded as the premier motoring award, in successive years. The title last year went to the Punto, which so far this year has sold more than 40,000 in Britain. It is also the seventh time overall that Fiat has won. No other manufacturer can claim more than three wins, a record shared by Ford, Renault and Citroën.

The cars compete in the C-segment which accounts for more than 30 per cent of all sales in Europe. Their rivals include the Ford Escort, Vauxhall Astra, VW Golf, Citroën ZX, Renault's Megane, and now the Rover 200. They have been highly praised for style, performance and economy. By the end of this year, 90,000 Bravo/Bravas will have been delivered throughout Europe. A road test will appear in *CAR 95* next month.

The jury for the European Car of the Year award is a 56-strong panel drawn from motoring journalists in 21 countries. The Bravo/Brava gained 378 votes to top a shortlist of five vehicles. The Peugeot 406 gained 363 votes, the Audi A4 246, the Vauxhall/Opel Vectra 217 and the Mercedes E-class 196. Each jury member had a total of 25 points to award, spread across at least four cars.

The Bravo/Brava is regarded as the first mainstream model to reflect a new and much more individualistic design philosophy at Fiat, in line with a move by carmakers worldwide away from recent much-criticised computer-generated bland vehicles.

The European award follows hard on the heels of three firsts for Fiat in the *Autocar* awards. The Bravo/Brava won for the design, the company was manufacturer of the year and Paolo Cantarella, chief executive, was man of the year. He will collect the European award at a ceremony in Seville in January.

Saxo: not quite the right stuff

FOR THOSE of you for whom the word Saxo mistakenly conjures up images of the dinner table, meet the car that will bear the unenviable badge when launched here in the Spring.

The Citroën Saxo is coming as a three-door hatchback, bigger than the current AX, smaller than the ZX and fractionally shorter than the Rover 200.

Why Citroën needs yet another small car is yet to be discovered, but engine sizes — 1.1 litre, 1.4 and 1.6 — are already covered by the rest of Citroën's admirable range. A five-door, diesels and new high-performance, 120 horse power, 1.6-litre petrol version follow soon. Sales targets include the Ford Fiesta, Vauxhall's Corsa and the Renault Clio.



Citroën Saxo: a car for all seasons?

But was that name rally necessary? Citroën, which clearly has not come across Saxa salt and Paxo stuffing here, says that Saxo has "musical overtones". However, there must be a high chance that drivers confronted with an outbreak of road rage run the risk of being told by salty types to "Get stuffed".

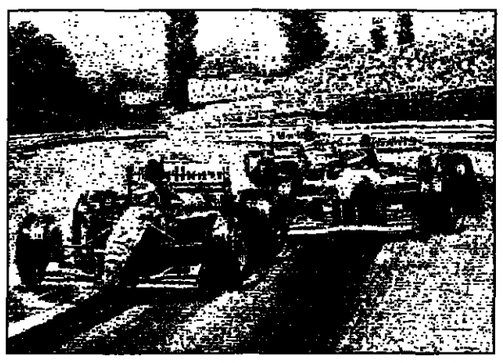
Great moments and legendary drivers are being immortalised in paint. **Jennai Cox** reports

Capturing the art of motor racing

MOTOR racing enthusiasts find different expressions for their love of the sport. Craig Warwick and Alan Fearnley found theirs in paint and brush stokes. Both artists are racing fans and their work in the growing market for motor art reflects their passion for motor cars and drivers.

Taken to racing events as a child, Warwick continues the tradition to ensure his pictures are technically accurate and lifelike. Sir Jack Brabham bought one of himself recently and many drivers sign limited edition lithographs of their portraits.

Fearnley's interest lies in the machine. As well as painting historic moments in motor racing, from Juan Manuel Fangio's 1955 victory in Argentina to Damon Hill winning the Hungarian Grand Prix in 1993, Eddie Stobart commissioned a series of paintings for the 25th anniversary of his fleet of trucks. But because of the growing demand, Fearnley has to concentrate on cars. Nigel Mansell, Derek Bell and Jackie Stewart all adorn their walls with his work, but others face a three-year wait for a commission.





Jean Alesi leading in a Ferrari 105 by Alan Fearnley and David Coulthard and Damon Hill by Craig Warwick

Grand Prix Sportique, which publishes, promotes and reproduces the artists' work, expects to sell all 50 paintings at £295 to £8,750 by today when the exhibition at The Gallery in London's Cork Street ends at 6pm. Only two exhibitions can be held each year — the other is in Monte Carlo — or demand would outstrip supply.

"There is a shortage of good artists in this field and their paintings sell extremely well," says David Mills, managing director of Grand Prix Sportique.

Interest in motor racing art has been gathering pace, particularly since the death of Ayrton Senna, which hightened general awareness of the sport, says Scott Siemers, managing director of the Fine Art Trade Guild.

JOHN Fitzpatrick, chief executive of the British Racing Drivers Club, thinks that cars will soon take over from ships as the fashionable theme for paintings.

"We are always buying them for the club house. They are very popular, especially the historic ones. They are so much better than photographs."

The Gallery of Fine Motoring Art, established three years ago in a marquee at the annual Silverstone International Historic Festival, is where an increasing number of motor racing artists display their work. The exhibition, growing each year, is where many display, sell and take commissions for their work for the first time.

"Young artists need to be encouraged into that line. The paintings are going up in value all the time," says Mr Fitzpatrick.

An international hunt for new talent opens from next May when amateur or professional painters of any age will be invited to submit their work to Grand Prix Sportique on the theme of motor and motor racing. Entries will be judged by the likes of Murray Walker, Stirling Moss and Lord Alexander Hesketh.

For details of the competition write to: Grand Prix Sportique, PO Box 20, Tetbury, Gloucestershire GL8 8ZG.

'Privilege saved me £153 on my BMW insurance'

Mr C.D. aged 37. Humberside. H reg BMW 318i. Renewal Premium £509. Privilege Premium £351.

Phone 0113 292 [illegible]

LINES OPEN 8AM-8PM WEEKDAYS. 9AM-5PM SATURDAYS.

privilege INSURANCE

Isn't it time you had the Privilege?

AUDI APPROVED

Available in any colour, apart from rust.

Every Audi since 1988 has a 100% zinc galvanised body and carries a 10 year anti-corrosion warranty.

Audi Approved Used Cars 0345 55 22 66

Audi. Vorsprung durch Technik.

Scotts Audi

0171-730 2131

0171-233 3636

0171-737 7133

After Hours: 0850 89 89 89

Audi. Vorsprung durch Technik.

95M AUDI S6 AUTO ESTATE Ragusa Leather Climate Control P/S/Roof Cruise Rear Seats S/Lev/Susp Scorpion 5000 H/Seats A/W 6,900 mls ...£POA
94M AUDI 'NOTHELLE' N300 COUPE Amethyst Grey Leather Alcantara E/Seats Aircon 300 + BHP Conversion Total Specification 12,900 mls ...£POA
95M AUDI 2.6E AUTO CONVERTIBLE Crystal Silver Power Hood Leather S/Seats Walnut Airbag ABS Alarm 10 Spokes 4,600 mls ...£26,495
94L AUDI 80 S2 6SP ESTATE Titan Grey S/Seats Air Conditioning Walnut ESR H/L/W R/Rails OTG Alarm 6CD Avus A/W 25,900 mls ...£28,495
93K AUDI 80 S2 ESTATE Titan Grey Leather Aircon E/Sunroof S/Suspension H/Seats R/Rails H/Locks R/Locking + Alarm Alloys 7,250 mls ...£24,995
95M AUDI 80 2.6SE AUTO ESTATE Crystal Leather Aircon Cruise E/Sunroof OTG A/Check H/L/W R/Rails Scorpion 5000 6CD 10 Spokes 5,400 mls ...£24,495
95N AUDI A4 TURBO SPORT Blue Pearl Black Leather S/Seats P/S/Roof Airbags ABS S/Suspension Competition Alloys 4,600 mls ...£22,495
95M AUDI A4 2.6 Volcano Anthracite Trim P/S/Roof A/Bag ABS ASC Walnut S/Susp Boot Spoiler S/S/Wheel & /Bag 6CD 17" Alloys 5,600 mls ...£21,495
94M AUDI A4 1.8SE Blue Pearl S/Seats ABS Climate Control ASC S/S/Wheel A/Bag S/Susp S/Exhaust Alcantara Inlays 6CD Antera A/W 8,500 mls ...£20,495
94M AUDI A6 2.6SE AUTO ESTATE Volcano Black Leather P/S/Roof Walnut ABS A/Bag ASC P/S/Roof EWx4 R/Rails Alarm Alloy Wheels 6,300 mls ...£19,750
94L AUDI 2.3E CONVERTIBLE Laser Red Black Hood S/Seats PAS ABS Pro10 EWx4 EDM Scorpion 1000 + Interface 6CD 10 Spokes 24,500 mls ...£19,650
94L AUDI 2.0E CONVERTIBLE Volcano Black Black Hood Black Satin Trim ABS Pro 10 Immobiliser Alloys 37,900 mls ...£17,495
94M AUDI 80 2.0SE AUTO ESTATE 95MOD Laser Red S/Seats ABS A/Bag ESR E/W R/Rails EDM Alarm 10 Spokes 12,900 mls ...£16,495
95M AUDI A4 1.6 Velvet Blue Grey Cloth ABS Airbag EW EDM CDL ASC Tints Stereo Alarm 3,900 mls ...£14,995
94M AUDI 80 2.0E SPORT Brilliant Black ABS Pro 10 ESR EW EDM CDL Boot Spoiler Tints S/Susp Alarm Alloys 12,600 mls ...£14,295
93L AUDI 80 2.0E ESTATE Crystal Silver Platinum Trim ABS E/Sunroof E/Mirrors Pro Con 10 C/Locking Alloys 22,600 mls ...£13,495
94L AUDI 100 2.0SE AUTO Indigo Blue Sapphire S/Seats ABS Pro 10 P/S/Roof EWx4 EDM R/Locking 10 Spokes 14,200 mlsd ...£12,495
91H AUDI 100 2.8E AUTO SALOON Titan Grey Platinum Trim ABS Pro 10 E/S/Roof E/Windows x 4 EDM CDL Tints Stereo 43,900 mls ...£9,995

Audi at Dovercourt

BATTERSEA

95M 80 2.0 SE ESTATE, Ruby Red, 7,600 miles, Alloy Wheels, CD, EW
92J 80 2.6E SALOON, Tornado Red, ABS, CL, Proton Tex 38,000 miles
94M COUPE 2.6E AUTO, Emerald Green, 23,000 miles, Elec. Sun roof, ABS
94M 2.6 CABRIOLET, Kingfisher Blue, 15,000 miles, Alloys, CD, 1 Owner
94L 100 2.0 SE ESTATE, Lago Blue Met., 5 Speed, 9,000 miles, Alloys, FSH
92K CABRIOLET 2.3E, Black, 26,000 miles, Alloys, FSH
93L 80 TDi ESTATE, Azurite Blue, 32,000 miles, Alloys, S/Roof, E/Windows
91J 80 1.8 SALOON, Tornado Red, 42,000 miles, PAS, E/Windows, FSH
95M 80 2.6E CABRIOLET, Ming Blue, 600 miles, Power Hood, Auto

Audi Approved Used Cars
■ Comprehensive Multi-Point Inspection & Preparation to Audi Standards
■ Vehicle Mileage Check by an independent checking service
■ HPI Autodata Check to confirm authenticity of the vehicle
■ Inclusive 12 month Audi Approved Warranty with optional upgrade or extension

ST. JOHNS WOOD

94M 16V COUPE, Ruby Red, Alloy Wheels, ABS, 12,200 miles
95M 80 2.6SE AUTO, Pearl Blue, Ex. Demo, CD, FSH, 10,000 miles
95M 80 2.6SE, Avocado Green, Ex. Demo, Alarm, FSH, 6,000 miles
93L 80 2.0E, Brilliant Black, Sunroof, PAS, ABS, FSH, 21,000 miles
93K 80 2.0E AUTO, Laser Red, PAS, ABS, CL, FSH, 11,500 miles
95M 100 2.0E ESTATE, Alpine White, Roof Rails, Alloys, Ex. Demo, 9,000 miles
93K 100 2.0E SALOON, Titan Grey, Sunroof, ABS, PAS, 42,000 miles
94M A6 2.0 SE AUTO, Emerald Green, Black Leather, Recaro Alarm, Walnut, 14,000 miles
95M A4 1.9 TDI, Ex Demo, Volcano Black, Alloy Wheels, S/R, ABS

Dovercourt Audi

ST JOHNS WOOD 22-24 ST. JOHNS WOOD RD, LONDON. TEL: 0171 [illegible]
BATTERSEA 65 YORK ROAD, BATTERSEA, LONDON. TEL: 0171 924 [illegible]

AFN Audi

94M	A8 4.2q Amethyst Grey, Leather, Sports Suspension, Full Spec	8T	P.O.A
95M	A8 4.2q Cashmere Grey/Platinum Leather, Remote Lock, Rear Blind	15T	P.O.A
95M	A8 4.2q Amazon Green/ Ecru Leather, Full Spec	10T	P.O.A
94M	RS2 RS Ragusa green, full spec, Ital/Alcantra	10T	P.O.A
95N	S2 ESI Pearl White, Full Leather, High Spec, A/C	3T	£34,995
94L	S4 ESI Auto Emerald, Black Leather, Auto, Climate, Rear Seats	19T	£32,995
94M	S2 Coupe, Aqua Green, A/C, High Spec, E/S/R	2T	£28,995
94M	2.8q Coupe, Indo Orange, A/C, Headlamp Wash, E/S/R	11T	£22,995
94L	2.8q Coupe, Crystal Silver, E/S/R, Alloys	24T	£18,995
94L	2.6 Coupe, Man, Laser, E/S/R	16T	£17,995
94L	2.6 Coupe, Auto Crystal Silver, E/S/R, Auto	19T	£17,995
95M	2.6 Cab Amerson, Anthracite, Walnut	2T	£23,995
94L	2.6 Cab Man Ruby Red, Wood, CD Disc, P/Hood	16T	£22,995
94M	2.6 Cab Auto Ruby Red, Ecru Lthr, Walnut, Power Hood, HLW	8T	£24,995
94L	2.0 Cab, Man, Crystal Leather, ABS, E/Windows	16T	£18,995
93L	2.3 Cab Man White, Sapphire, ABS, Alloys	20T	£19,995
95M	A6 2.8 SE Auto Est Crystal Silver, Auto, Climate, E/S/R	9T	£23,995
94M	A6 2.5 TDI Saloon Blue Pearl, 140bhp, High Spec	11T	£23,995
95M	A6 2.6 SE Auto Saloon, Titan Grey, Auto, Climate, Walnut	9T	£22,995
95M	A6 2.0 SE Saloon Man, Emerald Green, E/S/R, ABS	8T	£17,995
94L	100 2.6 Saloon Cayenne Pearl, E/S/R, ABS	33T	£14,995
94L	100 SE Auto Estate Indigo Blue, Blue Trim, Alloys, E/S/R, ABS	27T	£17,995
94L	100 2.8 quattro Saloon Volcano Auto, Sports Seats, Alloys	38T	£16,495
95M	A4 2.8 SE Quartz Metallic, Alloys, Climate, E/S/R	12T	£19,995
95M	A4 1.8 SE Autumn Red, Alloys, E/S/R	8T	£14,995
95M	80 16V Saloon Piemont Cherry, Alloys, E/S/R	9T	£15,995
93K	80 1.9 TDi Crystal Silver, Anth, E/S/R, ABS	34T	£13,495

AFN

GUILDFORD 01483 408800 0378 002004

ISLEWORTH 0181 5688700 0831 111911

Executive Audi

3 SPECIAL DEMOS
ALL HIGH SPECIFICATION

AUDI A4 1.8 TURBO SPORT MANUAL. Laser Red and anthracite leather upholstery ...£POA
AUDI A4 2.6 SE. Aluminium Silver, Titan velour interior ...£POA
AUDI A6 2.0 SE AUTO SALOON, Titan metallic and anthracite cloth, ...£POA

AUDI 80

94(L) AUDI 80 SE SPORT, Tornado Red ...£12,995
93(L) AUDI 80 TDi SALOON ...£12,495
93 (L) AUDI 80 TDi SALOON ...£12,995

AUDI A4 & A6

95 (M) AUDI A4 1.8 SE, Emerald Green Met., ...£17,995
95 (M) AUDI A4 2.6 SE. Forest Green Met ...£17,995
95 (M) AUDI A6 ESTATE, Emerald ...£POA

4 SPECIAL DEMOS
ALL HIGH SPECIFICATION

95 (M) AUDI 80 2.6E ESTATE ...£POA
95 (N) AUDI A6 2.8 SE SALOON ...£POA
95 (M) AUDI A4 2.6, Ruby ...£18,995
95 (N) AUDI CABRIOLET 2.0, Red ...£POA

AUDI 80/100

91 (J) AUDI 80 2.0 SE, Lago Blue ...£8,495
93 (K) AUDI 80 TDi ESTATE ...£10,995
95 (M) AUDI 80 SE TDI, Black ...£14,995
92 (K) AUDI 100 ESTATE 2.0, Grey ...£11,995

AUDI A4 & A6

95 (M) AUDI A4 1.8 SE, Red ...£18,495
95 (M) AUDI A4 1.6, Blue Pearl ...£15,995

OTHERS

93 (K) BMW 320I AUTO, Red, FSH ...£14,995

HERTFORDSHIRE 01438 746400 — ST ALBANS, HERTS 01727 836366

80 2.8 Quattro 1992 K Tornado Red, aircon, walnut facia 51,000 miles FSH. £10,495. Tel. W. Grose 0802 618564.

AUDI Cabriolet 2.3 93 K in white power roof, blue leather, alarm, alloys, FSH. £15,995. 01992 712323 T

ALAN DAY Audi

95M Cabriolet 2.6 Auto Blue Pearl, Fully loaded ...£20,995
95M Cabriolet 2.6 Crystal Silver, Blk Lthr, P/Hood, 8K ...£23,995
95M A4 2.6 Blue, Extra's 11K ...£18,495
94L Coupe 2.6 Auto A/C, 11K ...£18,995
94M Coupe 16V E/S/R/L 1K ...£16,495
95M A4 1.8 Silver, A/W, 7K ...£16,495
94M 80 TDI Estate Auto, 20K ...£15,495
95M 80 TDI SE, Laser Red, 12K ...£15,295
92J 80 2.0 E Auto Red, 44K ...£7,995
88E 90 2.2 E Red, 60K ...£4,995

0181 349 0022

Lockyear Audi

80 TDI 93M estate ABS Sf ...£14,995
80 TDI Est 93L ac ...£12,995
80 TDI Est 93K ...£12,995
80 2.0E 92J ABS ...£9,995
80 2.0E 92J ...£8,995
80 2.0 92J ...£8,495
A4 1.8 95M ...£17,495
Cpe 2.0E 90H ...£6,995
Cpe S2 93M ...£21,995
100 2.0E Est 93K ...£13,995
100 2.0E Est 94M ...£15,995
100 2.0E Est 93K ...£10,995
100 2.0SE Est 94L ...£14,995
A6 2.0SE 94M ...£17,995
A6 2.0SE Est 95M ...£22,995
A6 2.5TDI SE Est 95M ...£22,995
Cabriolet 2.6E 94L ...£20,995
S4 Est 93K ...£17,995
S4 Auto 93K ...£18,995
RS2 Avant 94M ...£43,995
RS2 Avant 95M ...£43,995

Sussex & Surrey

Skinners Audi (01323) 647141

93 L 100 2.5 TDI SE, Minerva, Leather, Alloys, 36K ... £15,995
94 L 80 TDi Estate, Alpine, ESR, PAS, ABS, CL, 16K ... £13,995
93 L 80 2.0E Estate, Crystal, ABS, SR, EFW, 43K ... £12,495
93 K 80 2.0E, Laser Red, ESR, PAS, Alarm, 17K ... £10,995
91 H Coupé 2.0E, Indigo Blue, PAS, EW, Fogs, 56K ... £8,495
91 J 80 1.8, Crystal, PAS, CL, EFW, 24K ... £7,495
91 J 80 2.0 Sport, Alpine White, Alloys, EFW, SR, 67K ... £6,995

After Hours Sales 0860 435620

Blade Audi

92J Audi 2.8 Coupe, Indigo Blue Pearl, Alloy wheels, Sunroof, Walnut dash ...£12,995
93L Audi Coupe 2.8 16v, 10 Spoke Alloy Wheels, Metallic Green, FSH, 34,000 miles ...£13,995
94L Audi Coupe 2.0 Tornado Estate, Roof Rails, Sunroof, 19,000 miles, FSH ...£15,295
94M Audi Coupe 2.8E Auto, Blue Metallic, Alloys, Sunroof, 17,200 miles, FSH ...£17,995
94M Audi A6 2.6 Estate, Red, 19,000 miles, Sunroof, FSH ...£18,995
93L Audi S2 Estate, Emerald Green Pearl, Walnut trim, CD Player, Air Cond., FSH, 21,200 miles ...£26,495

Priory Road, Gloucester, Gloucestershire GL1 2RQ

Telephone: 01452 412000

ISAAC AGNEW AUDI

1992 Audi Cabrio 2.3E, Red, 24,000 miles, leather upholstery, sports steering wheel, 15in. alloys, remote alarm ...£15,750

1994 Audi S4, Ruby Red Met, 120 miles, 2.2 20V Turbo Quattro, Beige leather, electronic climate control, cruise control, 10 spoke alloys, headlamp washers ...£23,995

CONTACT JOHNSTON YARR/BRIAN McCRORY TEL 01232 234477

Northfield Audi

95 N Coupe Quattro, Leather, air con, Volcano £POA
94 M A6 2.8 Quattro, Auto, leather, air con, Titan £22,995
94 M A6 Quattro, Cruise, Climate, Tornado £21,995
94 M A6 2.0 SE Auto. Leather, walnut, Indigo blue £16,995
93 L 80 2.6 Quattro Est. ABS, r/rails, Titan grey £15,995
93 K Coupe 2.6 Auto, s/roof, ABS, PAS, alloys, Crystal Silver £13,995
94 M 100 2.0 E, ABS, PAS, s/r, e/w, Silver £13,495
94 M 80 1.6 Est, S/r, ABS, PAS, alarm, Tornado Red £12,995
92 K 100 2.0 E Est, ABS, PAS, e/w, c/l, Tornado Red £12,495
93 K 80 TDi Saloon, s/roof, ABS, alarm, PAS, Red £11,295
90 G Coupe 2.3 Quattro. S/roof, alloys, Titan Grey £9,995
91 H 100 2.3 E, ABS, PAS, s/roof, e/w, Titan Grey £7,995

LONDON RD TETBURY 01666 502473

ALFA ROMEO

ALFA SPYDER 2.0 16V Lusso 95 N. Red. a/c. 16" alloys. 2000klm. £22,000. Cubleys of Ainsdale. 01704 574114.

ASTON MARTIN

V8 1982 auto. Fiesta Red / parchment, company car owned since 1985, maintained by A M agent, everyday use. £17,600. 0171 816 2075 (o).

VIRAGE 90 H Westminster blue, magnolia piped blue, 19,000 miles, auto, absolutely mint condition, much loved car. £47,600. Andy 0831 212 444 or 0171 242 1111.

ASTON MARTIN

VANTAGE VOLANTE 88 Red / Magnolia. X pack auto. 90k m. FSH. 1 owner. Mint, drives as new. £59,500. 0181 340 8647

VIRAGE Volante Auto 92J. Racing grn met, parchment hide p'd grn. 1 own 12k. Excellent Saving. Lancaster 01604 239944.

VIRAGE 91/J. Auto. Salisbury Blue / Magnolia piped Blue. 31,000 miles. FSH. £57,000. 01227 784928 or 0831 210139

V8 OSCAR INDIA 1979. 106,000 mls. 2 owners. Bronze. BBS wheels. Maintained by Mason. Personalised number. £16,000. Tel: 0171 4931613.

ASTON MARTIN LAGONDA
1990, 25,000 mls, full Aston service history, 1 private owner, dark metallic blue, parchment hide. As new condition. Offers over £40,000. PX considered Tel: 01708 471 340 (O) or 01375 891032 (H) 0860 350370.

DB6 MKI VANTAGE
Manual. 1966. Goodwood Green/ Tan interior, total engine rebuilt, handling enhancement. £35,000 OVNO. Julian 0171 431 0091

AUDI

CABRIOLET 2.6E. N reg, auto. Metallic Dark Blue, power hood, half leather, tracker & double alarm system, alloys, 10 CD autochanger, cherished plate. £26,800. 0121 422 5456.

COUPE 2.3 Lady Director Car. Diamond Blk. Immac Cond. Drop Suspension. TWS alloys. Yokohama Tyres. Elec s/roof, win etc. 56k mls. £8,995. 0973 213704 (m) 0171 4822401 (w).

S2 ESTATE 93(L). Laser Red. Cd, Walnut trim, 6 speed, FSH. Superb - Ring for full details. £23,500. (01207) 860304

AUDI

80 TDI saloon. 1995 model, air bag, emerald green met, 19,000 mls, FSH, RDS, private owner. £14,000. 01371 873837.

80 2.6 Estate, 1993 K, met silver, EW, alloys, stereo, 1 owner. FSH. 80,000 mls. Excellent cond. £11,995. 01844 274185.

A6 2.6 Avant Estate. May 95. White, FSH, roof bars, E/W, 25k miles. £17,995. Tel. 0121 525 8577 (office hours)

A6 95M. 2.6 SE Estate. Ranguna met green, alloys, 10x CD, alarm, 11k mls. FSH. wrnty. EW. £19,998. 01206 794814

AUDI cabriolet
2 litre, manual, '94 L, indigo blue, blue hood, full service history, EW, alarm, ABS, PAS, extended mfg warranty, 18,000 mls, immaculate. All extras. £16,995. Tel: 0181 682 3155 (H) or 0181 545 0550 (O).

Temple Car Company

1993L Audi 80 TDi Estate Azurite Blue/Navy Cloth, ESR, ABS, 1 Owner, FSH, 28,000 mls ... Save £1,000 £12,995

1992K Audi 100 2.0E Tornado Red/Anthracite Cloth, ESR, ABS, EW, Rear Blind, HFS, HLWW, 2 Owners, 73,000 mls ... £7,995

1989G, Audi Coupe 2.2 White with Platinum, velour. AW, EOW, ABS, FSH, 2 Owners, 51,000 mls ... £7,495

All Cars with 12 Month Warranty

01920 434185 01832 710437

AUDI AUTHORISED DEALERS

95 M A8 4.2 Quattro Saloon, Cashmere Metallic, full spec ...£40,995
95 M A4 2.6 Saloon, Amethyst Metallic, CD player, alloys, rear spoiler ...£20,695
94 M A6 2.5 TDi SE Auto, Amazon Green Met, ABS, electronic air con ...£19,995
95 M A4 2.6, Ruby Red Met, sports seats, walnut dash, alloys ...£19,995
94 M A6 2.5 TDI SE Saloon, Ruby Red, ABS, SE pack ...£19,250
94 M Cabriolet 2.0 E, Laser Red, sports seats, 10 spoke alloy wheels, computer ...£18,695
94 M Coupe 2.0 16v, ABS, alloys, PAS, alarm, Red ...£15,995
94 L 80 2.0 E Saloon, Bright Red, PAS, ABS, e/s roof ...£11,995
92 J 80 2.8 Saloon, Metallic Black, ABS, PAS, e/w ...£10,150

Northfield Audi

KINGSMEADOW · CRICKLADE RD CIRENCESTER 01285 650222

Drift Bridge Audi

95M A8 4.2 QUATTRO Black, Grey Leather, Climate Control, Cruise Control, ESR etc ...£42,995
95N AA 1.8SE Blue Pearl, Grey Leather, Climate Control, ESR, Centre Arm Rest, Remote Central Locking ...£28,495
95N A4 1.8T SPORT Aluminium Silver, Competition Alloys, ESR, ABS etc ...£21,995
95M A6 2.6SE AUTO ESTATE Amazon Green, Climate Control, ESR, Roof Rails, 7,000 miles ...£23,995
95M 80 2.6SE Alpine White, Alloys, Sports Spec, 10,000 miles ...£16,995
93L 100 2.8E QUATTRO Alpine White, Walnut Facia, Alloys, Alarm, 38,000 miles ...£13,995
91J 80 2.0E AUTO Titan Grey, PAS, ESR, 35,000 miles ...£8,295
92J S2 COUPE Indigo Pearl, A/C, ESR, 55,000 miles ...£17,995
94L 100 2.6SE AUTO ESTATE Tornado Red, 23,000 miles, Alloys, Roof Rails, ESR, ABS ...£18,495
94L CABRIOLET 2.0E Aqua, 12,000 miles, Alloys, Alarm ...£18,995

EPSOM, SURREY 01737 360111

AUDI AUTHORISED DEALERS

ASTON MARTIN AUTHORISED



Aston Martin Sales
MAYFAIR London
Alan Baker or Derek Campbell
0171 235 8888
0585 506917

Stratstone Staffordshire, Cheshire & Merseyside — John Wild or Malcolm Short — 01625 548802 — 0585 244728

PARAMOUNT East Midlands — Ian Tooley — 01332 385222 — 0831 096227

PARAMOUNT West Midlands — Patrick McCormack — 01384 424471 — 0585 579539

PARAMOUNT Wales & South West Country — Richard Sargeant — 01222 755766 — 0585 229594

ASTON MARTIN Virage 91J. 29,000 miles. £52,995. 0114 276 6822, 0831 480011.

ARE YOU interested in Aston Martin? So am I. Whether buying or selling contact Richard Sargeant at Paramount Cardiff. Tel: Sun 0585 229594. 01222 755766 Open 7 days

VANTAGE V8 Manual 1984. Salisbury Blue with Magnolia Piped Blue. Documented Aston Martin History, genuine 41,000 miles, excellent condition all round. P.O.A Lancaster 01732 456300.

Lancaster
Aston Martin DB7
95M Ex demonstrator, 7,500 miles P.O.A.
01732 456300
LANCASTER SEVENOAKS

CITROËN

CITROËN 'N' REG
MASSIVE SAVINGS ON NEARLY NEW CITROENS



ZX Elation, 3 dr, special ...£8,395
ZX 1.9 Turbo Diesel Avantage ...£9,895
ZX 1.9 TD Special Edition Memphis ...£9,895
ZX 1.9 Turbo Diesel Aura ...£10,295
ZX Avantage Estate ...£9,295
ZX Aura TD Estate ...£10,995
XANTIA 1.9TD LX ...£11,595
XANTIA 1.9 TD SX ...£12,695
XANTIA 1.8 LX 16v ...£10,995
XANTIA 1.8 SX 16v ...£11,395
XANTIA 2.0 LX 16v ...£11,995

New Xantia ... £10,995 ON THE ROAD

NEW XANTIA ESTATE - NOW IN STOCK FROM £13,995 ON THE ROAD

FREE UK DELIVERY

BROAD'S MOTOR GROUP 01923 211414 01494 873045

10 MINS M25 M40 • HUGE STOCKS

XM VSX 2.1 Turbo diesel, auto, 1994 M, 5 door saloon, 13,500 miles, FSH, ABS, air bag, Elec seats, windows and s/roof. £15,500. Tel: 01353 661515

CITROËN

CITROEN IN ST IVES CAMBRIDGESHIRE

95 M Xantia 2.0i LX, Magenta, 1K ... [illegible]
94 M Xantia 1.6i, Red, Cherwell ... [illegible]
95 M ZX Avantage 1.4 Estate, White, 6K ... [illegible]
95 J XM 2.0i Prestige, Cobalt Blue, ABS, Alloys, Y/K, Warranty "as new" ... [illegible]
93 K Xantia 1.8i SX, Sapphire, 22K ... [illegible]
92 J 94 BX Maxx... [illegible]
89 F CX 25 GTi Turbo 2, Black ... [illegible]
95 J ZX 1.9D Turbo Diesel ... [illegible]
89 F CX 25 GTi Auto, Silver, ABS ... [illegible]

BRAMLEY PARK GARAGES Incorporating The CX Centre 01480 494432

CLASSIC CARS

1963 Jaguar Mk7, Manual, Dove grey, red leather, 60,000 mls, 2 owners. £15,995. Tel: 0131 445 4711 or 0836 677099 T.

1973 Jensen Healey Mark I White, beautiful condition. £4,250. MOT & tax. Tel. 0836 718445 (Cheshire).

E-TYPE, V12, 2+2, 1971, prof. rest. 1992, company maint. CWW, auto, White / Black leather, divorce sale. £14,995. 0181 686 5555 / 667 0055.

E-TYPE CENTRE Buying or selling Contact US. At Least 50 E-Types in Stock. Sensibly Priced. Tel: 01827 373247 (Midlands)

JENSEN Interceptor III, 1976. 51k mls, blue, black int. Years MOT, tax, excellent cond. £10,750 ono. 01734 760038.

SUNBEAM Alpine Series IV, 1965, green, hard/soft tops, good cond. Offers around £2,500. 01423 770480.

V/W Beetle Carmann Cabrio 1978, RHR, 1 owner F/New, 4,000 miles. Silver / Black hood. £15,000. 01734 712140.

PANTHER J 72
1978, Metallic Cobalt Blue, Chrome wires, 35,000 miles genuine. Last owner 15 years. Fine investment. £18,950. Tel: 0181 504 7574

RS500 COSWORTH
Original & unmarked in Black. FSH. 87,000 miles, excellent example. £12,000. 0161 773 6544 or 0831 515805.

FERRARI

308 GTB 1981 carb. last of, red/magnolia lthr, A/C, FSH. 54,000 mls, Probably the best avail. £27,950. 0181 455 1438.

328 GTS '88, red/mag. one owner, A/C, 7,000 dry miles. FSH. As new. £39,950. Tel/Fax 0113 269 0526

355 all models required. Lancaster 0831 791979 or 0860 308333.

356 Berlinetta brand new, avail now or Jan 96. Rosso crema £97,950. 01283 762762 TH

F355 required, cash purchase. 01302 311330.

355 GTS/B / Spider buying or selling, immediate stock call Tom Hartley 01283 762762.

FERRARI at Glenvaragill. 92J 348 TB Rosso. 22T. £49,950. 94M 348 Spider Rosso. 2T. POA. 91J Testarossa Rossa 5T. £64,950. 88F Testarossa Chiaro 9T. £51,950. 86D Testarossa Rosso 20T. £46,950. 0131 441 1111. 0374 614776.

FERRARI (all mods) 1990-96. Tom Hartley pays the best price. 01283 762762 7 days

TESTARROSA 1991. 19,000 miles, FFSH. Black with Black hide. 2 owners from new, light side damage, mint pre - accident condition, drive away £39,500. Tel: 01268 766707.

246 GTS DINO
1972, red/tan leather, 74,000 genuine mls, good history, very original. Very good condition. £44,000. Tel: 01344 882407 or 0802 274600

Stratstone of WILMSLOW

95N	F512M Rosso/Corsa ... 1T	P.O.A
95M	348 Spider Rosso/Corsa ... 2T	£76,995
88F	Testarossa Rosso/Corsa ... 4T	£59,995
93K	348 TS Grigio ... 7T	£56,995
91H	348 TB Grigio ... 34T	£44,995
91H	Mondial 304T Rosso/Corsa ... 7T	£38,995
91H	Mondial Cab Rosso/Corsa ... 17T	£39,995

Contact Richard Roger today 01625 522222

FERRARI

308GTSi Ferrari Red. 88 on private plate. RO1 336 (ROB 36) Fully reconditioned. Interior & paint work immaculate. MOT. £28,000. 01502 716056 days/ 01502 717519 even/wends.

308 GT4 1975, 64k miles. Rosso Red. Cream leather, nut & bolt restoration by main agent. FOC concourse winner. £23,500. Private Sale. 01784 436638.

TALACREST
EUROPE'S LEADING FERRARI SPECIALIST

1962	250 GT SWB (RHD)	£345,000
1985	288 GTO	£194,995
1971	365 GTB/4 DAYTONA	£APPLY
1966	330 GT 2+2	£34,995
1979	308 GTS	£29,995
1978	308 GT4 (x3)	from £16,995

Sun 0860 589703 Mon-Sat (01784) 430797

H.R. OWEN
TRADITION OF EXCELLENCE
London's Sportscar Centre

94L 456 GT Rosso Monza ... P.O.A.
94M 512 BBi Rosso Corsa ... [illegible]
89E 412 Auto Argento Silver ... [illegible]
95M F355 GTS Rosso Corsa ... [illegible]
91J 348tb Rosso Corsa ... [illegible]
91H 348ts Rosso Corsa ... [illegible]
91H 348ts Rosso Corsa ... [illegible]

[illegible]

WANTED: All models 1985-95 urgently required. 24hr Buying Hotline - 0836 [illegible]

0171 225 2007 SUNDAY 0836 740000

Lancaster Ferrari

95N 456 GT Nero ... 4T P.O.A.
94M 456 GT Nero ... 9T P.O.A.
94M 512 TR Rosso ... 2T [illegible]
95M 355 GTS Rosso ... 6T P.O.A.
95M 348 Spider Rosso ... 6T [illegible]
93L 348 Spider Rosso ... [illegible]
93K 348 TS Rosso ... [illegible]
91H 348 TS Rosso ... [illegible]
91H 348 TB Rosso ... [illegible]
89G 328 GTS Rosso ... [illegible]
89G 328 GTS Nero ... [illegible]
88F 328 GTS Rosso ... [illegible]
87E 328 GTS Rosso ... [illegible]

Business user finance plans, subject to status

• All Ferrari Models Urgently Required •

CALL RICHARD HOWARD or RICHARD BRAMWELL

BRITAINS BEST FERRARI BUYER

01206 855500 Open Sunday 10-2 0850 716911 0831 791979

Stratstone of WILMSLOW

WE WANT YOUR FERRARI!

The only dealer that buys consistently, 365 days a year.
• Immediate Decision • Bankers draft
• Collect anywhere

Contact Phil Taylor 0585 229 544 or 01625 522222

EXECUTIVE CARS

William Loughran

NEW JAGUAR XJ220 LHD Le Mans Blue, Grey Hide, Factory Warranty ...P.O.A.
88 (F) PORSCHE 959 Graphite, Triple Silver Hide, Comfort Model, 3,000 kms ...P.O.A.
95 (M) PORSCHE Carrera RSR 3.8 Riviera Blue, One of only 7 RHD Cars. Delivery Miles ...P.O.A.
91 (J) FERRARI F40 adj. suspension, 3,000 miles, FSH, ex Stirling Moss ...P.O.A.
90 (H) FERRARI F40 Red, Catalytic Converter, 3,000m, FSH, [illegible] ...P.O.A.
85 (B) FERRARI 288 GTO A.C, Hide, E.Windows, 1 Owner, 9,000m, Full Maranello History ...P.O.A.
88 (F) FERRARI 412 Auto, Graphite, Beige Hide, 38,000m, Full Maranello History ...£34,950
91 (L) BENTLEY Continental R Midnight Blue, Silverstone Grey Hide, 3,000mls, FSH ...£144,950
91 (H) ROLLS-ROYCE Silver Spirit II Black, Silverstone Grey hide. 1 Lady Owner, 19,000 FSH ...£46,950
86 (E) ASTON MARTIN Vantage Auto, Winchester Blue, Parchment Hide, 6,000 miles, FSH ...£67,950
94 (L) BMW M3 Convertible Avus Blue, Silver Hide, huge alloys, 1 Owner, 10,000 miles ...£33,950
94 (M) PORSCHE Carrera 2 Cab Tiptronic [illegible] Blue, Grey Hide, Air Con, 17" Alls, 3,000m ...£[illegible]
94 (M) PORSCHE Carrera 2 Silver, Marble Hide, 17" Alloys, 1 Owner, 2,000 miles ...£54,950
90 (H) PORSCHE Carrera 4 Cab Guards Red, Parchment Hide, 4,000 miles, as new ...£37,950
90 (H) PORSCHE 944 S 2 Cab Tahoe Blue, Linen Hide, 1 owner, 18,000 miles, FSH ...£23,950

01772 613114 Open Sundays. Eves 012572 67364

Bramley (01483) 898159 Open daily including Sunday
26 High Street, Bramley (A281), Nr. Guildford, Surrey.

MERCEDES BENZ ... *Full specifications on request*
93L SL500 Climate, A.Bags, E.M. Seats, Cruise, R.Seats, Stereo ...4,000 ...£61,995
94L SL320 Hide, 5Sp Auto, AC, A.Bags, E.H.Sts, R.Seats, CD, Alls ...8,000 ...£54,995
93L 500SL Hide, AC, ASR, A.Bags, E.M. Seats, R.Seat, Alloys, CD ...11,000 ...£59,995
90G 500SL Hide, AC, ABS, ASR, E.M.Seats, Cruise, Alloys, Stereo ...24,000 ...£47,995
92K 300SL 24V Hide, Auto 5 Spd, A.C, A.Bag, E.Seats, R.Seats ...27,000 ...£45,995
93K 300SL 24V LHD Hide, AC, A.Bags, E.H.Seats, R.Seats, Stereo ...15,000 ...£44,995
91H 300SL 24V. Met, Hide E.Seats, ABS, Cruise, Alloys, Stereo ...16,000 ...£43,995
89F 500SL Hide, AC, ABS, Cruise, R.Seats, Stereo, 1 Owner ...9,000 ...£34,995
85B 380SL Met, Hard & Soft Tops, Alloys, HLWW, Stereo ...18,000 ...£18,995
90G 500SEC Hide, AC, ESR, E/Seats, ABS, Cruise, R/Blind, Stereo ...55,000 ...£24,995
92J 500SEL Climate, E.S.Roof, E.Seats, A.Bag, E.R.Seats, 91 Reg ...29,000 ...£41,995
95N S320 Saloon Hide, Climate, Auto 5 Spd, E.Seats, E.S.Roof, Alls ...1,000 ...£52,995
95M E320 Cab Hide, A.Bags, AC, E.Seats, H.P.Tele. Kit, Alloys ...3,000 ...£51,995
95M E220 Cab Hide, A.Bags, ABS, Walnut, P Roof, Alloys, Stereo ...3,000 ...£39,995
93L E320 Coupe Hide, 5Sp Auto, AC, A.Bag, ESR, Alloys, Stereo ...10,000 ...£39,995
95M E36 AMG Estate, 272 BHP, 14 Factory Fitted Extras, Very Rare ...7,000 ...£54,995
95M E320 Est 5spd Auto, AC, E.S Roof, A.Bags, E.D.Seat, R.Seats ...10,000 ...£41,995
93K 320CE Hide, AC, E.D.Seat, CC, E.S.R., A.Bag, S.line, 92 Reg ...18,000 ...£34,995
91H 300CE Met, E.S Roof, ABS, E.Seats, Walnut, Alloys, Stereo ...21,000 ...£23,995
93K 220CE Met, Sport Interior, ABS, ESR, A.Bag, Alloys, Stereo ...9,000 ...£23,995
PORSCHE ... *All high quality cars purchased*
88E 959 LHD Comfort Hide, Full Factory Specification ...3,000 £199,995
92J 928 GTS Auto Hide, A.C, E.S.Roof, E.Seats, ABS, 93 Model ...11,000 ...£42,995
95N Carrera 4 Cab Hide, Spts Seats, Climate, 17" Alloys, Stereo/CD ...600 ...£69,995
95M Carrera Cab Hide, Spts Seats, Climate, 17" Alloys, Stereo/CD ...3,000 ...£62,995
95M Carrera Coupe Tiptronic S Hide, 17" Alloys, AC, E.S.R., A.Bags ...1,000 ...£59,995
89F Carrera SSE Cab Turbo Body, Sports Seats, Power Hood, Alloys ...6,000 ...£36,995
93L Carrera 2 Targa Plecto Tiptronic Hide, A.Bag, AC, 17" Alloys ...12,000 ...£46,995
90G Carrera 2 Targa Sports, Exhaust, Concours Condition, Stereo ...15,000 ...£34,995
89F Carrera Sport Targa 5 Speed, Black, Ruffled Hide, Alarm, Stereo ...9,000 ...£29,995
BMW ... *Confidential finance arranged*
95M M3 Cpe 15 Factory Fitted Extras, Cost New in excess of £44,000 ...1,000 ...£37,995
94M 320i Auto Convertible 15 Factory Extras & Power Hood, Stereo ...4,000 ...£37,995
93L 530i A Touring, 5Sp Auto, AC, ASC+T, Park Distance, Alloys ...19,000 ...£23,995
94L 325i Auto Coupe PAS, ABS, AC, Alloys, A/Bag, Stereo ...19,000 ...£23,995
95M 318i Auto S Coupe AC, E.S.R, A.Bag, Stereo, 93 Reg ...10,000 ...£19,995
92K 320i Auto Coupe E.S.Roof, ABS, E.Windows, Alloys, Stereo ...18,000 ...£19,995
92J 318i Auto Touring PAS, E.S.Roof, E.Windows, Stereo ...17,000 ...£15,995
SPECIALIST CARS ... *All makes taken in exchange*
95N FERRARI F355 SPIDER CONVERTIBLE Delivery Mileage ...£109,995
95N FERRARI 348 Convertible LHD, AC, 94 Manufactured ...Del Miles ...£67,995
73L FERRARI 365 GTC 4 5 Speed, PAS, AC, Pristine Condition ...£49,995
87D ASTON MARTIN V8 VANTAGE VOLANTE Auto, AC ...10,000 ...£76,995
89F ASTON MARTIN VANTAGE Factory 6.3 Engine, AC, Alloys, Stereo ...£69,995
91J ALFA ROMEO SZ LHD Limited Edition, Hide, AC ...Del Miles ...£29,995
95N ALFA ROMEO GTV.T. Spark, 16V Coupe, LHD, Latest Model, Delivery ...£21,995
74N JAGUAR E TYPE SERIES 3 V12 ROADSTER Manual ...4,000 ...£44,995
91J JAGUAR XJS V12 Coupe, LE MANS No 209, Limited Edition ...16,000 ...£19,995
95M LEXUS LS 400 New Mdl, Hide, A/B, A.C, ESR, E.H.Sts, Alloys ...8,000 ...£38,995
91H LEXUS LS 400 Hide, AC, E.S.Roof, ABS, E.Seats, CD ...36,000 ...£19,995
95M JEEP CHEROKEE 4.0 Ltd SE Hide, AC, A.Bag, E.Seats, 94 Reg ...8,000 ...£21,995
95M MAZDA MX5 1.8i S Convertible AC, Hard Top, ABS, Alarm ...6,000 ...£18,995

صورة من الاصل

هكذا من الاصل

In his series on British motoring giants, **Lord Montagu of Beaulieu** looks at William and Reginald Rootes



Car dealers extraordinary: William, left, and Reginald Rootes with, clockwise from left, Humber Super Snipe, Sunbeam Alpine, Montgomery's staff car — an adapted Snipe — and the Hillman Minx. Illustration by Philip Castle

Fraternal partnership

The Rootes brothers, William and Reginald, differed from others in this series in that they neither founded companies, like Austin and Morris, nor designed cars for their employers, like Pomeroy and Issigonis, yet for more than 40 years they were among the leaders of British carmakers. Their talent was commerce, first as dealers, then buying up promising companies which they welded into a powerful manufacturing empire.

Rootes were a well-established Kentish family with an engineering and cycle business in Goudhurst. They were also celebrated musically, the Rootes Band, formed in 1870, performing throughout the county and beyond. In 1895 the business was headed by William Rootes, father of the brothers, and in that year he visited Britain's first motor show, organised by Sir David Salomons at Tunbridge Wells.

This fired his enthusiasm for the motor car, and two years later he added a motor section to his business. In the early 1900s, he became an agent for several well-known makes, such as Napier, Humber and Vauxhall. He was not to know that his sons would eventually buy up Humber and become serious rivals to Vauxhall.

William and Reginald were born in 1894 and 1896 respectively, and educated at Cranbrook School. Reginald was the bright one, though generally more cautious, while William, always known as Billy, was more practical and more adventurous. Their first drive in a car, when they were aged ten and eight, took place when their father was away, and certainly without his permission. Characteristically, Reginald urged caution, but Billy took the wheel and drove the little New Orleans for some distance before ending up in a ditch.

When he was 16, Billy began an apprenticeship at the Singer Motor Company in Coventry, another firm which he would later add to his empire. After three years he decided to set up as a Singer dealer; he ordered 50 Singer Tens before he got his father's agreement that the family firm would sell them. William senior, furious that his son proposed to abandon his apprenticeship, refused to support him. Billy therefore sold a chicken farming business he had started before going to Coventry, and with the £250 raised set up as a Singer dealer himself. He was still several months short of his 19th birthday. Within a short time he had sold all 50 cars, at a profit of £1,500, worth more than £50,000 today.

> They first drove when they were aged ten and eight

The First World War interrupted Billy's career, though he profited from it by opening a factory at Maidstone for the repair of aero engines. He was a Lieutenant in the Royal Navy, but presumably obtained extended leave to run the factory. Reginald was a civil servant with the Admiralty, and after the war he left to join Billy and their father in what was now an important dealership. They sold many makes, but the greatest numbers came from America, particularly General Motors products.

The Maidstone premises were joined by ones at Rochester, followed by a move to London and a rented showroom in Long Acre. By 1926 even this was not enough, and they took a 99-year lease on Devonshire House in Piccadilly, an imposing building occupying a whole block. Company publicity claimed that it was "the finest building in London"; certainly it was the most magnificent car showroom.

Duties on imported vehicles severely dented sales of American cars, and the Rootes brothers were able to combine patriotism with profit in pursuing an all-British policy. Their leading make was Austin, and in the late 1920s they sold more Sevens than any other company in the world. A merger between Austin and Rootes was considered and urged by the government, alarmed by the effect of an Austin collapse on employment in Birmingham. The merger never happened, but Billy was attracted by the idea of becoming a manufacturer in his own right. He knew that the time for forming a large company catering to the mass market was gone, and had no interest in becoming a small specialist manufacturer. He would have to buy into an existing firm, therefore, and, aided by Reginald's planning and finance from the Prudential Assurance Company, that is what he did.

The Coventry firms Hillman and Humber had merged in 1928, Humber also owning commercial vehicle makers Commer. Rootes sold all three makes, though none was doing very well. Rootes began buying Humber shares in 1929 and in 1932 took complete control. This brought about changes which were not welcomed by Humber enthusiasts, such as the replacement of the faithful inlet-over-exhaust valve engine by a conventional side-valve unit. However, sales did not suffer and Humbers continued to be bought by Lord Mayors and the like, even serving as royal transport on several occasions.

The Hillman line was extended to include the Minx, a small saloon in the popular car class designed by A.H. Wilde, whom Billy had lured from Standard. From its launch at the 1931 Paris Salon, the Minx was an instant success and put Hillman in fourth place among British car makers by 1939. Among its innovations in a popularly-priced British car were the first factory-fitted radio (and Melody Minx of 1934) and the first all-synchromesh four-speed gearbox in 1935.

Rootes's next acquisitions were two quality British makes, Sunbeam of Wolverhampton and Talbot of London, which had been merged in the Anglo-French STD (Sunbeam-Talbot-Darracq) Group since 1919. By the end of 1934 they were facing bankruptcy owing to their inability to repay a £500,000 loan. Rootes took Sunbeam and Talbot separately, closed the Wolverhampton factory and asked Talbot's Swiss-born engineer, Georges Roesch, to design a popular-priced "luxury sports saloon" to be called the Talbot Ten. This was really a Hillman Minx in a party frock, and the purist Roesch resigned. His larger Talbots soon acquired Humber engines, and the Talbot Ten gave way to the Sunbeam-Talbot in 1938. Enthusiasts for the old-style Humber, Sunbeam and Talbot cars may lament the Rootes takeover, but it gave work to thousands who might otherwise have joined the unemployed.

> The Rootes takeover provided work for thousands

Re-armament in the late 1930s led Rootes to build a large shadow factory at Ryton-on-Dunsmore near Coventry, and this became the main works for the expansion of production after the war. Billy Rootes saw the importance of exports earlier than most, and drove the prototype Hillman Minx himself on a proving tour of Europe before it was launched. My first car was a 1947 Hillman Minx, and when I drove across the United States and back in 1953 — Coronation year — to promote Britain's Stately Homes, he lent me a Humber Hawk, which never let me down. He earned a knighthood for his war work, and for his services to exports he was created Baron Rootes of Ramsbury in 1959. Reginald also received a knighthood, though he never made it to the peerage.

Billy Rootes' last acquisition was that of Singer in 1956. This must have given him particular pleasure as he had started his working life there, and he would point out to visitors the exact spot where he had stood as an apprentice in 1910.

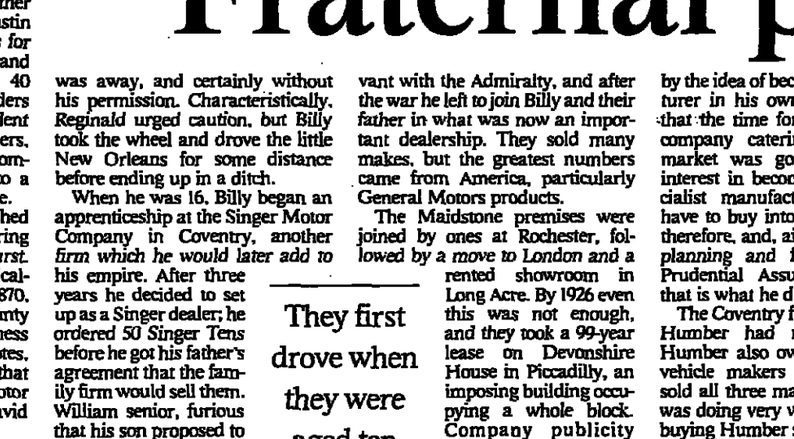
The 1960s were unhappy for the Rootes Group, due to acrimonious strikes and the introduction of a new car in a new factory. This was the rear-engined Imp, a rival to the Mini, which appeared in 1963. Government attempts to reduce unemployment in depressed areas dictated that it be made in Scotland rather than the Midlands, where there was much more labour familiar with the motor industry. In addition to their labour problem, the Imp's light-alloy engine proved unreliable at first and, worst of all, the group took on a huge government loan, on which interest rates piled up with little hope of complete repayment.

In the spring of 1964 the American Chrysler Corporation approached the Rootes Group with a view to an amalgamation. Partial control passed to Chrysler in June 1964 and complete ownership in 1967. Billy Rootes had approved the Chrysler deal, and any suggestions that his death in December 1964 was due to disappointment or a broken heart can be discounted. Outside the motor industry he was a keen farmer and cattle breeder, and in the early 1960s he set in motion a fund-raising campaign which led to the foundation of Warwick University. He was its first Chancellor, and the family name is commemorated in the University's Rootes Hall.

Reginald became chairman on his brother's death, but Billy's eldest son, Geoffrey, was vice-chairman and manager director. He remained in this post until 1973. Reginald enjoyed a long retirement until his death at the age of 81 in 1977. The Rootes Group became Chrysler UK in 1970, and this in turn became Talbot in 1980. It is now the UK branch of Peugeot, whose cars are made in the Ryton-on-Dunsmore factory.

Daewoo aims to prove that there's more to the marque than marketing

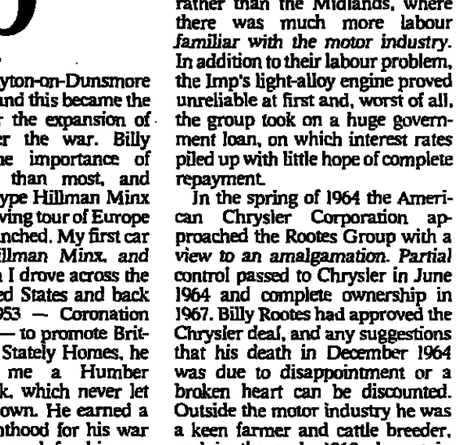
The Korean carmaker has designs on the big league, says **Vaughan Freeman**



Daewoo convertible and Woo-Choong Kim



On the Daewoo drawing board: concepts for the first sports car to come out of Korea and the micro town car



If Mystic Meg could give a glimpse of what the world's most ambitious car companies would be building in five years' time, the revelations would probably look something like the cars pictured here.

She might also forecast they would be produced by growth-hungry car firms from America, Germany or Japan. She might be right about the cars, but quite wrong about the identity of one firm.

All these cars — and there are dozens more on their Korean drawing boards — carry the Daewoo name, still little known in Britain but with advanced plans to bulldoze its way up the league of leading car manufacturers.

Daewoo has poached some of the best-known names in the Western automotive world to help build a motoring empire that within 10 years will be making 2.5 million cars a year at factories around the globe, enough to supply the entire UK market and still have 500,000 vehicles over.

Far from being deterred by Ford Chairman Ian McAllister's recent warning that a flood of Korean cars were on their way to Britain and Europe, Daewoo instead announced plans to build a new facility that will churn out an extra 300,000 cars annually from 2005.

Daewoo is better known here for its innovative marketing campaigns than for the quality of its limited range of £8,000 to £10,000 Nexia and £10,000 to £12,000 Espero cars, based on out-dated Astra and Cavalier designs from Vauxhall. All that will change next year when the first all-Daewoo designed cars arrive in the UK, the early fruit from a £1 billion development programme.

The three-car range starts with the T100, replacement for the Nexia, which will be available in three- and five-door hatch plus four-door saloon. The J100 Espero replacement is longer and wider than the current car and will come in four-door saloon, five-door hatch and estate. There will also be the flagship four-door saloon V100.

Further down the line, Daewoo is already working on six- and seven-seat people movers (code-named R100), a four-seat one-box micro town car (code-named the M-car), and also hopes to build the first sports car to come out of Korea, as well as a luxury limousine to take on Jaguar and Mercedes.

Engines for future cars will cover everything from an 800cc to six-cylinder 2.5 litre petrol units, as well as electric cars and vehicles powered by compressed natural gas (a third of taxis in the Korean capital of Seoul are powered by compressed gas). Daewoo is even drawing on the expertise of Lotus Engineering to develop a 12-seat bus.

The man now responsible for engineering development at Daewoo is Ulrich Bez, best known for his work when at Porsche on the 911 Turbo, and then at BMW, where he worked on the new 3, 5 and 8 Series ranges.

Surely Daewoo, which has only been building cars for 17 years and is best known as a manufacturer of low-cost A to B cars with emphasis on the service and support package customers buy with their vehicles, cannot hope to match the engineering excellence and prestige of more established manufacturers?

Dr Bez emphatically believes otherwise, and that with the right cars, British motorists, who have bought 11,000 Daewoos since last April's launch, will flock to the marque.

While he admits the present Daewoo cars are the four-wheeled equivalent of toasters, efficient but boring, he adds: "Our cars will have more identity, more character, with a greater emphasis on the feel of the drive, on steering and on handling. We plan not to sell cheap cars, but to offer customers more car for their money, a bigger vehicle and a bigger engine for the same price as smaller rivals."

Daewoo's plans are built on highly-robotised factories. The Kunsan plant being built on Korea's west coast will make 900,000 cars a year by 2005, but needs only 7,500 workers to do it, about what Jaguar needs to build 40,000 — albeit very different — cars a year.

Another successful signing for Daewoo is Design Forum vice-president Ray Everts, ex-Ford and who led the team that designed the then revolutionary jelly-mould Sierra. Mr Everts says the bland Daewoo is a thing of the past: "We are developing a distinctive look and image, a personality that will be recognisable anywhere in the world.

"We are a young company. Some car companies have been around for 50 years and it has taken that long for them to develop their own look. Some have been around for 100 years and keep changing their look. We want to be able to find a design that is acceptable everywhere. If BMW, VW and Mercedes-Benz can do it, there's no reason why we can't. I don't think customers are after cars that are sleek and trendy. First they want quality, and then they want value for money."

As proof of that, Daewoo are taking Western tastes seriously, cars such as the Lexus from Toyota, Ford Galaxy and Renault Espace are among those that have been stripped and minutely examined to see what the competition is up to.

If there is a fly in the ointment, it might be that Daewoo group chairman Woo-Choong Kim, has been linked to a £400 million bribery and loan scandal, which has already led to the arrest of former Korean President Roh Tae-Woo. It seems unlikely, though, this will be enough to push the Daewoo juggernaut off-track.

FERRARI

SELLING or buying. for fast & efficient service use THE REGISTER. 01869 343432 T

FERRARI F355 Spider Convertible. delivery mileage. £109,995. Bramley 01483 898159.

F355 GTS 1996 Rosso red/tan 7,000 miles, red carpets. Alpine stereo CD stack £92,498 01634 683646 (kent) or 0585678823

STRATSTONE of WILMSLOW are the only official Ferrari Centre in the North West. For full details on all current vehicles in stock, call Richard Roger on 01625 522222. 0161 257 5007 Mon-Sat

TESTAROSSA 86. red/blk. 17k. A/C. FFSH, mint cond, owner emmigrating. £45,500. Tel: 01332 519221 no canvassers.

FIAT

HUGE Savings on Brand New Fiats for Private Individuals. Tel: 01767 641146 T

FORD

A Large selection of late year low mileage Fords at The Granada and Scorpio Centre. Tel 01530 560056/ 01530 814440 S

ALL Ford cars nearly new from Scorpio to Fiesta available. For lowest prices 01565 652767 T

AUTOMATIC Scorpio 2.9 24V Ultima 4 dr 95M Nouveau leather 21 miles only £20,498 01530 560056/ 814440

AUTOMATIC Scorpio 2.9 Ultima 4 dr 95M Nantucket lthr 7,700 mls £16,495 01630 560056

AUTOMATIC Scorpio 2.0 ghia 4 dr 95M State blue 7 mls only £13,495 01530 560056

AUTOMATIC Granada 2.9 exec estate 94L Levante 5Kmls a/c £11,495 01530 560056

ESCORT RS Cosworth Luxury. 95M. Dark aubergine/full grey hide, 8,000 miles. total spec inc aero pack. air cond etc. £23,995. Rayns Leicester 0116 261 2200

MONDEO 1.8LX 5 Dr 95M Latest spec. latest colours. choice 8-10,000 miles. £7,995 delivered Rayns Leicester 0116 261 2200

MONDEO 1.8TD LX 5Dr 96M. Latest spec. latest colours. choice 7-14,000 miles. from £8,495 delivered. Rayns Leicester 0116 261 2200.

MONDEO 2.0Si 5Dr 96M. Choice £9.995/Mondeo 2.0 Ghia Auto 5 Dr 96M. choice £10,995. Rayns Leicester 0116 261 2200

MONDEO 2.0 Ghia Estate Auto 95M. Metallic blue. 12,000 miles. a/c. latest spec. £12,995 delivered. Rayns Leicester 0116 261 2200.

MONDEO 1.8 GLX estate 96M Petrol blue 7,800 mls £10,995 01530 560056/814440

FORD

PROBE 16V 95(M) White. 12,000 miles. Immaculate. Private £10,750 Tel 01572 822288 (Day) 01572 737482 (Eve) (Leics).

PROBE 2.5 24V 95M met red 9,000 mls leather £13,995 01530 560056/ 814440

SCORPIO Ultima 2.0 Auto 95M. A/C. CD. hide. choice 7-12,000 miles. from £13,995 delivered. Rayns Leicester 0116 261 2200.

FOUR WHEEL DRIVE

3.9 SE 93 Ardennes, Grey Lthr. 28k FSH. air ride. 1 owner. £21,000. 01932 248760.T

A CHOICE of four Jeep Cherokees starting at £17,995. 2 x Ltd SE's in Black. 2 x Ltd's in Green registered 94/95 fantastic specification. low mileages. 12m warranties. Tel. Jacksons 01202 6663300.

RANGE ROVER
REG 94 VOGUE SE
L plate. Auto 3.9. 2..100 miles. One owner. 3 year warranty & 3 year service transferable. Metallic. Leather. Sunroof.
£23,200
Tel: 01753 580431 H
or 0802 408302 Cell

RANGE ROVER DISCOVERY & LANDROVER SPECIALISTS
Buying & Selling?
Over 70 Vehicles to see
RHD & LHD
12-24 mth warranty
Export Facilities
WEST ONE CARRIAGE CO
0181 906 8800
01734 774261
Eves/Sunday
0860 288955

FOUR WHEEL DRIVE

DISCOVERY TDIS Mar 95. 10k miles. Epsom green. twin s/roofs, tow pack, other extras. Immaculate. £19,280. Tel: 01604 880230.

DISCOVERY V8i. auto. S. Pack. 94 L reg. 5 door. sunroofs, alarm, Montpellier Red. 7 seats. FSH. warranty. 23k mls. £17,800 Poss px for Espace. Tel. 01732 833074 / 744000.

DISCOVERY V8 iS. Met Red Auto. 5 door. 1993. FSH. 28K. L/R warranty, twin S/R, E/W, E/M, alloys, rad/cass £14,950 ono. 0181 207 4781/8040 (P)

DISCOVERY V8 5dr 92J 28,000 miles, 1 owner. FSH. elec windows, alloy wheels. sunroof. bull bar rear seats etc Excellent cond £11,950 0831 488098 T

DISCOVERY TDIS. N reg. 8,000 miles. 5-door choice. 7 seats. wide alloys. sunroofs. CD. £21,500 ono. 01484 604202

DISCOVERY TDIS 5 door. 93 L. Burgundy. Extras. alloys. 27k. 7 seats. WTY Oct 96. £18,695 Must Sell. 0181 546 8855.

FRONTERA 2.3 TD. LWB. '94 M. 12K mls. FSH. full extras. black windows. black metallic. alarm. superb vehicle. £14,250. 01458 274682 Somerset.

ISUZU/ Subaru Lancaster in Kent for all your Sales, Service and Parts requirements. New for immediate delivery most models in stock. 01732 456300.

JEEP CHEROKEE Limited Edition. 4 litre. 94(L). 17 K mls. Blue/grey leather. FSH. Auto. Air/con. cruise control. excellent throughout. £18,500. Tel: 0181 4787786 or 0956 331444

JEEP Cherokee Ltd. 94 L Met Green. 4.0 auto. 19,000 miles. air con. electric windows etc. Immaculate condition. £17,500 ono. 01525 861411 (Office hours) or 0860 901877 (Mobile)

SHOGUN 3.0 V6 1990 LWB 7 seats 58k FSH, as new, all electric. £9,995. 01932 248760.T

JEEP CHEROKEE 4.0 LTD. 94 M reg. Dark Green / Sand leather. 9,300 miles 1 lady owner. As new £19,398. 01480 498372

JEEP Wrangler 4.0. '94 L H/S tops, 16,000 mls, various extras, blue met/spice lthr. £12,000. 01788 860677.

JEEP Grand Cherokee. 1995. 5.2 V8. leather Int. Calif spec. full lux motoring. 7k mls. forced sale at £28,000. 0171 267 8990

JEEP WRANGLER 4.0i auto. Black. L reg. 5,000 miles. H/S tops. most extras. £14,950. Tel. 0171 636 6262 office.

LANDCRUISER VX '94 M. Goodwood green. 21K mls. auto. leather. air/con. many extras. FSH. £31,000 ONO. Superb. 01962 718707 24 hrs.

RANGE ROVER 4.6 HSE 1994. Green. 7,000 miles. £37,000. Must be viewed. Tel: 0385 346481 or 0181 954 9978

RANGE ROVER '90 G. 3.9 white. auto. ESR. A/C. average miles. FSH. £11,250. 01342 714352 (H) or 01372 741822 (O).

RANGE ROVER 3.9. H reg. Harrods Green. 68,000 miles. 2 lady owners. £9,995. 01159 484888 or 0374 748474.

SERVICE your Range Rover or Discovery tomorrow at special November promotion prices from £118. Ring Ash at Hexagon on 0171 284 1777.

SHOGUN V6 3000 LWB 7 seats. 91H. old shape. Dk Red Met. 69k mls. top of the range spec. £10,950 ono. 01244 336950

TOYOTA Landcruiser VX Diesel 5 door estate. automatic. 1993 K reg. 34,000 miles. 1 owner. FSH. full accessories. £27,250. Tel: 0171 351 2221

TOYOTA Landcruiser VX Diesel 5 door estate. automatic. 1993 K reg. 34,000 miles. 1 owner. FSH. full accessories. £27,250. Tel: 0171 351 2221

WRANGLER 2.5 + unused soft top. black. K reg. 4K mls. all chrome extras. showroom condition. £12,500 0181 958 3646

LAND CRUISER VX
1995, auto diesel, Maple Red, 13,000 miles, 2 year warranty, towing equipment, CD player, FSH.
£34,500.
Tel. 0181 883 0822 day.

DISCOVERY
Turbo diesel Auto, Full 'S'pack, 38,000 mls FSH, 7-seater, Air con, 1994 (1995 model) Private sale. No Canvassers.
£18,995
Tel:01454 228362
0836 596666

FOUR WHEEL DRIVE WANTED

1988 1995 Top prices paid for all low mileage 4x4's. Mole Valley Motor Group 01372 749090.

AALL 4 WD 90/95. Tom Hartley pays best price. collection nationwide. 01283 762762.

COUNTRY MOTORS urgently require Range Rover Discovery. Land Rover. Trooper. Subaru. Daihatsu. Shogun. Frontera. Jeep. Land Cruiser and Suzuki. 90-95. Collect anywhere UK. 01963 363110

4X4 HIRE

BRAND New Land Rover Discoverys available for hire from only £129.95 weekly. Phone now on 01252 26252

4X4 HIRE

BRAND New Lexus available now from as little as GS300 £189.98 per week LS400 £269.96 per week Phone now on 01252 26252

HONDA

ACCORD Coupe 1992 Metallic Green. 23k mls. a/c. ESR. Immaculate condition £8,995. Tel. 01908 233700.

LEGEND Coupe 98M in Buckingham Blue, alarmed, 300 miles only. £28,995. 01890 623464 or 0374 430222 T.

95M Range Rover 4.0 SE Black, saddle leather. 9K. £34,995. 01625 522222.

NSX 1993 'L'. Formula red. totally immaculate. FHSH. just serviced. new tyres. Cd. cobra alarm. £42,000 private sale. Px considered against Lexus or other luxury car. Tel 01825 878117 daytime/875457 eves

SHUTTLE 2.2 Auto Aug 95N. 2,500 mls. ex demo. £21,500. 01702 711080 (Sat/Sun) T.

LEGEND
New shape 3.2 coupe, automatic, metallic grey, air/con, leather interior, PAS, EW, '92 J reg, 67,000 mls, FSH. Pristine condition
£13,995.
Tel: 0181 449 1111
(Neal Rose)

HYUNDAI

SONATA 2.0 CD Automatic in dark green with 0 miles. one only £13,995. 01733 62053 T

JEEP

CHEROKEE 96 N. 4.0 Ltd SE. Black with Grey. remote alarm. low bar. 8,500 mls. £21,780. 01159 797976 (Nottingham).

CHEROKEE 94 L reg. Ltd SE. 23,000 miles. FSH. 1 owner. full spec. £17,999. 0171 827 3388 (W) 0181 532 1164 (H).

LANDROVER

DISCOVERY V8i. M reg 1994. Plymouth Blue. 5 door. Automatic. alloys. 24,000 miles. £18,500. Tel: 01892 834823

LEFT HAND DRIVE

TOYOTA Camry V6 Air Con J Reg 91 Excellent Cond £6,000 01424 850115/0802 208311T

LEFT HAND DRIVE

RENAULT TWINGO 94 L. purple. 12,000 miles. 1 owner. Immac cond. £4,995. 0181 789 1605

BMW 328iSE Leather. 4 Head Rests. Spoiler. Low Kilometre Excellent Condition £12,500 01424 850115/0802 208311T

TRIUMPH TR6 1973. Red / Black interior. recent US import. immaculate condition. £6,800. Tel. 0171 603 1694.

S320
92 model W140, 5 gear box Automatic. Dark blue Metallic, Alloys, Cloth interior, FMBSH & other Mercedes Benz extras.
Excellent Condition
£25,500
Tel: 01424 850115
or: 0802 208311

S320
92 model W140, 5 gear box Automatic. Blue Black Metallic, Alloys, Grey leather, FMBSH 46,000 mls, E/Seats & other Mercedes Benz extras.
Excellent Condition
£27,900
Tel: 01424 850115
or: 0802 208311

BMW 318i TOURING
L reg, 41,000 kms, FBMWSH, automatic, air conditioning, sun roof, sports seats, radio cassette, alarm, towing bar. Alloys, P600 tyres.
£16,400.
Tel: 01580 880182

LEXUS

COUPE K reg. 38,000 miles. Dark Green with Grey leather. £35,000. 01203 302078.

M REG
LS400, Riviera white, F.S.H. 1 owner (Gold Badging) Immaculate.
£31,500.
tel
(W) 0161 627 4281.
11am - 4pm
(H) 017063 68331.

LEXUS

COMPANY car Lexus LS400 1991 model. Green. Pristine condition. Chauffeur driven. £18,000. Tel: 0171 636 6836.

COUPES & Convertibles in stock. Other unusual cars. UK's leading specialist. Rare imports 0171 209 2123

COUPES Available New & Used. For The Very Best Deal Call Intercar on 0181 203 3399 or 0161 764 8881

COUPE(S) (a) 4.0GT 91J 4k Grey Met £28,000. (b) 2.5GT Ti Twin Turbo 92J 9k Dark Green Met £28,000. 01642 760789

GS300, 1995M. Lucerne silver/grey lthr. 13,000 miles. £26,998. Lancaster Porsche 0181 983 4444

LS 400 Dec 1995. Boston Green. 32,000 miles. FSH. All extras. Lexus telephone. £24,800. 01424 846595

LEXUS AUTHORISED

H.R. OWEN
TRADITION OF EXCELLENCE
LS 400

95M	Regent Green	£38,995
94M	Lucerne Silver	£36,995
94L	Boston Green	£31,995
93L	Boston Green	£29,995
93K	Zermatt Silver	£26,995
91J	Washington Cherry	£21,995
	GS 300	
95N	Astral Black	P.O.A.
95M	SPORT Antigua Pearl	£31,995
94L	Sherwood Green	£24,995

Please contact
Austin Constant
0181 458 7111
LEXUS IN LONDON

LOTUS

ELAN S2 - Your last chance to own a new Elan! Please call for details of colour choice, specifications and some amazing finance deals. Bell & Colvill 01483 281000.

ELAN SE. Chassis No. 1 1990. Br green/grey full hide. CD. tracker. 4,000mls only. unique £19,998. Wheelhouse 0115 970 5665.

ELAN S2. Black 1995 Limited Edition Number 357. 13K miles. £21,000. Tel: 01273 488880 in office hours

ESPRIT Turbo SE 1989- 1 owner - 18,000 miles- FSH. pristine condition. £21,500 ovno 0181 661 0991 (Day) 0181 642 0772 (Eves/ wk/ends)

LOTUS

ELAN SE turbo K reg. calypso red. FSH. leather. removable stereo. CD. immaculate. private £17,980 ono 0181 304 2114

ELAN SE TURBO. Full Service History. excellent condition. silver. 60k. 91 (J). CD player. £12,900 Tel. 01424 883 053.

ESPRIT SE Turbo (F). Commemorative Edition. pearl. FSH. lthr. air. alarm. 51K mls. superb. £17,800. 0171 738 9025.

LOTUS ELAN S2 ltd ed 95 Green Cream lthr low mls. 1 lady owner. Sad to sell outstanding car £23,995. 0181 5029635.

LOTUS ESPRIT Turbo. Red. 1989 G reg. 16,000 miles. 1 owner from 1989. £18,560. Tel: 01420 22790

LUXURY CAR HIRE

mazda
UK's No:1
MX Series Specialist
[illegible listing]
IS YOURS FOR SALE?
Tamplins
of Twickenham
Call Free 0800 614258

LAMBORGHINI

WANTED Lamborghini Diablo. Please fax details incl price to 01908 830212 (Private Buyer)

Lamborghini
Great Britain Limited

85Y	Lamborghini Countach 5000S Midnight met blue, cream/ dark blue hide, totally refurbished to 'Collection' standard	P.O.A.
93K	Lamborghini Diablo Rosso Diablo, crema hide, piped red, sport exhaust, one owner, 22,000kms	£99,995
95M	Lamborghini Diablo VT Deep black met, champagne hide, dispoiler, air con, elec suspension, radio/CD system, 1,300kms	SOLD

Sole UK Concessionaires - Sales - Service - Parts
Telephone 01734 327560 Sunday 0385 258881
J12-M4 Reading, Berkshire

LUXURY CAR HIRE

XEDOS 6 2.0 V6 SE Auto 93 (K). Red/ grey hide. air con. 22k. £13,495. Hexagon 0181 348 5151.

EDEN PARK MAZDA
(J) 323 1.6 F/back Auto, Black, 5 dr, 22k mls, FSH, ... £8,995
(M) 323 1.8 GLX new model, ESR. E/W. C/L. Twin Airbags. £12,995
(K) 626 2.0i Estate. 7 seater. Met Grey. FSH. £8,995
(J) MX5 Blue. Power Steering. E/windows. 1 owner. FSH. £11,995
(J) MX3 1.8 V6 Coupe Black. ABS. PAS. E/W. Alloys. £10,995
(L) MX3 1.8 V6 Coupe Red. ABS. PAS. E/W. .. £13,495
(K) MX3 1.6 Automatic Coupe. Met Blue. PAS. E/W. Two from £10,495
(M) MX3 V6 Equipe. Met Green, Lthr, 15" Alloys, A/C, ... £13,995
(H) RX7 Turbo II Conv Black/Grey/Red. Power Hood, Leather Trim. Full spec. Three from .. £9,495
(J) RX7 Turbo II Coupe, White, 1 owner, low mileage, FSH, ... £10,995
(J) 626 2.5i 24V GT Auto. Met grey, PAS, 5 dr, £8,995
(L) 626 2.0i Auto GLX, silver, 5 dr, ABS, PS, EW, alloys, ... £10,995
(J) 626 2.5i, 24V, GT Auto, Met Grey, PAS, 5 dr, £8,995
(J) MX6 2.5 V6 Coupe Red. ABS. E/W. Electric s/roof, cruise £10,995
0181 658 7122

LAMBORGHINI

MX UK's largest stock. Always plenty of choice. Mazda choice free phone 0800 323 626.T

WANTED MX3's. MX5's & MX6's. Urgent. Phone free 0800 614258 or 0585 229539.r

WANTED
Lefthand drive
Mazda MX 5
1991-92 model, low mileage
Call Steven on 0181 242 4122 office hrs.

JAGUAR & DAIMLER

SOVEREIGN 4.2 auto. 1985 Series III. 1 previous owner. cobalt blue. FSH. superb condition. £3,500 ONO. (01672) 511105 (O) or 810015 (H).

JAGUAR 3.2S
Sovereign spec, M reg, immaculate, air/con, cruise, CD, elec sunroof, etc. British racing green, doeskin leather, F/SH, transferable warranty & free service.
£24,950 ONO
or would consider PX
Tel: 0191 384 6116
or 0374 189300.

SOVEREIGN
4 litre, auto, first reg 2/7/92, kingfisher blue/doeskin leather, 1 owner, 16,000 mls, FSH, air/con, ESR, EW, CD auto change player, Elec front seats, WW/HL. Superb.
£21,000.
Tel: 01734 693485.

XJS V12
Artic blue, magnolia leather interior, '91, H reg, only 32,000 mls, FSH, alarm, 1 owner. Immaculate.
£14,995.
Tel: 01689 891015 (H)
or 0181 855 9537 (O).

BMW

316i 1990 G. man. red. 35K mls. FBMWSH. alarm. one of the finest examples around London. £5,795. 01707 330725.

316i compact. '96 M. brilliant red. ESR. colour keyed bumpers. rad/cass. 21K mls. FBMWSH. air bag. 1 owner £12,500. Tel: 01734 474282 (H) or 01722 321833 (O).

318i (J). dark blue/silver cloth. FSH. low mileage. ABS. ESR. alloys. etc. Pristine. £9,950 ONO 0121 323 4200.

318i 93 L Arctic silver e/sunroof. alloys. fully colour coded. FBMWSH. 80,000 miles. Immaculate throughout. £13,926. Tel 0191 2622281

318i Feb 95. 20K. Black. Blue velour seats. air/con. ABS. airbag. remote alarm. pristine £15,995 Tel: 01226 241114

325i Coupe 94 L. auto. Calipso Red. sunshine roof. 20k miles. £20,500. 01372 450702.

London's No. 1 Independent BMW Dealer MILDMAY
BMW SPECIALISTS (Est. 1979)
Why Pay Main Dealer Prices?
91J 525 SE Auto Calypso Red, ESR a/w 67K FSH £11,995
94M 328 Conv. Auto Diamond Blk, Pwr Hood, Alloys, Stereo, 1 Own 9K FSH £25,750
92J 320 SE Diamond Blk Sport Seats, 28K FSH £13,495
92J 320 SE Auto Calypso Red, E/W, ESR, Alloys, 10wnr, FSH, C/Code + R. Spoil £11,995
91J 318 Auto Mauritius Blue, ESR, E/W, Alloys, C/Code + R. Spoil, FSH £11,995
93L 318 A. Blue, ESR, E/W, FSH £11,495
92J 318 Blue S/R E/W ESR FSH £12,495
92L 318 Atlantis Blue S/R, E/W, C/Code + R. Spoil, FSH £11,995
92J 318 Brilliant Red, ESR, E/W, C/Code + R. Spoil, 1 Own FSH £11,995
88E 325 Conv Auto Atlantis Blue, Tan Hide, 4 E/W, Alloys, 67K FSH £10,250
87E 325 Conv Lazur Silver, Natural Hide, 4 E/W, Alloys £10,250
87E 325 Auto 4 dr Diamond Blk, Natural Hide, ESR, 4 E/W, M. Tech Kit, X-Spokes £6,495
BMW'S WANTED ALL MODELS
For Sales & Servicing at Competitive Rates
Tel. 0171-254 4765
or 0171-241 1539
42 MILDMAY PARK
ISLINGTON N1 4PJ

318i 93 K reg. 28,000 miles. Laguna Metallic Green. sun roof. electric windows. BMW alloys. immobiliser / alarm. FBMWS & warranted £12,000 0171 878 6960 (W) or 0181 461 6372 (H) No canvassers.

318i H reg. new shape. Granite grey. FBMWSH. ESR. E/W. remote alarm. front fogs. PAS. Blaupunkt stereo. 82,000 miles. £9,500. Tel: 0171 470 2401

318iS Coupe 94 Black 1 owner ABS. power steering. e/w. esr. airbag. remote alrm. FBMWSH & Warranty. 15,000 miles. £16,800. 0181 442 0635.T

318i SE '93 L. calypso red. 1 lady owner. 5K miles only. manual. fog lamps. alloys. stereo. BMW overmats. Immaculate. £16,950. Tel. 01424 843070.

318i Designer Convertible 1992 K. FSH power hood. Electric Blue. low mileage. £14,495. Tel. W. Grose 0802 618364

318i Touring 91 J. Metallic Black. air con. X spokes. 1 owner. 65k miles. FBMWSH. £8,500. Tel. 01895 624688.

318i convertible. J reg '91. 31K mls. FBMWSH. Mauritius. power hood. alarm. rad/cass. £11,750. 01306 730496.

318i SE 1994L. jet black/grey. airbag. alloys. esr. r/c. rhr. FSH. immac. 11,800 miles. £14,750 ono 0171 794 1388

318i 1992 J reg. Vulcan Grey. 40,000 miles. Full Service History. M.O.T. £10,250 ono. Tel: 0171 372 0146

520iSE Touring 93K Met Blue. 1 Owner. FSH. Immac £12,999 01562 744003/66758T

328i
(N) reg Montreal Blue, Coupe, leather interior, arm rest, sun roof, stereo, 1400 miles, immaculate, must be seen.
£26,000
Tel: (day) 0171 278 5255
(eve) 0181 348 5003

318i 1992. 4 door saloon. private. 46k. FSH. immac. elec sun roof + remote alarm. £11,750. 0171 328 8564

318 Touring 1991(H) Auto. Lag Green. Almost 1 lady owner. S/roof. 56K mls. £9,280. Tel: 0171 376 7126 Mon-fri.

318Ti Compact auto. 3 weeks old. '96 spec. 800 miles. a/c. lux pack. alarm. £2,000 saving off list. Tel 0171 328 7112.

320i coupe. Dec '92. manual. black. ESR. alarm. FBMWSH. 1 owner. 28,000 mls. 1 yr MOT. £14,996 ONO Tel: (0171) 226 6340 (H) /353 0641 (O)

320i Convertible. Aug 94. blk/ saffron. CD. wider alloys. 6,000 miles. £23,995 No offers No canvassers. 01268 287305 Eves/ We 01268 288871 Days.

325 i SE Auto. (G)90. immac cond. 4dr. white (inc trims). blk leather. Aircon. alloys. elec/w. sun/r. stereo & other extras. FBMWSH. 57K miles. £8,100 ono 01708 724824 X204

320i SE '93 K. 26,000 mls. 1 owner. FBMWSH. met diamond black. ESR. BMW alarm. £14,995. 0181 693 2984.

320i 24 v. '91 J. new shape. FBMWSH. nautic green. BMW alarm. 66,000 mls. ex cond. £9,250 ONO. 0181 540 4697.

320i Touring 1995 model. 6K. Top spec inc leather. CD. alloys. computer etc. Offers £25,000. Tel: 0973 306354

320 SE K reg 93. Mauritius Blue. BMW spoiler and colour coding. 1 lady owner. 28,000 miles. FBMWSH. CD player. £13,996. Tel: 01895 834167

520 iSE
L Reg 1993, Calypso Red. only 9,500 miles, silver grey hide interior, on board computer, Sony 10 disk CD, de-chromed, full SE spec, FBMWSH. Showroom condition. £15,995
Tel: 0151 489 1800

325i Coupe. 94/L). Mauritius blue, air con. Cd. FBMWSH. leather trim. 17 inch alloys, and many more extras. 24K miles. £20,996. Tel: 0181 343 8232.

325i Coupe 93 L Jet Black 13,000 miles, aircon. Trip Com. 1 owner. FSH £19,995. W. Grose 0802 618364.

325i SE Oct. 1991 J. new shape. 36,000 miles. FBMWSH. £12,250. Tel. 01892 545967 home 01892 527041 office.

325 TDS SE white. auto. 94(L). 20k mls. S/S. R/alarm. R/C. FBMWSH £17,250. 01904 707943(H) 01937 887563(W)

328i Conv. auto. 1990. Met Blue. Cream Hide. BBS alloys. 52,000 mls. FBMWSH. Mint. £11,995. 01702 258417

325TDS SE 94M. Black/grey cloth. automatic. r/str. 1 onr. 7,000mls. £19,995. Bramshaw 01202 396342.

635CSi A 85. Diamond Blk. blk lthr recaros. LSD. A/C. alarm. FSH £8,800. 0161 443 1313.T

730i V8
1993 L, calypso red/parchment leather, full spec plus cruise control, air/con, FBMWSH, excellent condition, 36,000 mls.
£23,750.
Tel: 0181 343 8232
or 0860 782849.

540i Touring
Auto, 94 (M) Orient Blue, silver leather, alloys, ASC & T. Cruise. FBMWSH, double sun-roof, auto, air conditioning, electric heated seats, 10 speaker system, tracker, servotronic steering. 2 years warranty, 23,000 miles £30,000 ono. No canvassers
Tel : 01883 345138 (H)
Tel : 0181 684 4319(O)

325TDS SE Auto. Mauritius Blue. Air con. VGC. 45K FBMWSH. L-reg. £18,950. 01844 208023/0850186678.

520i SE '92 J. 24 V. granite. 58,000 mls. PAS. ABS. remote c/locking alarm. FSH. £10,995. 01828 372553.

525i Auto. 1992 J. good condition. white. electric s/roof & windows. remote alarm. FBMWSH. pioneer CD player. £8,750 o.n.o. 0181 979 6137

525i SE Auto. 92 Calypso Red. K reg. PAS. central locking. alloy wheels. ABS. aircon. elec sunroof. 25,000 miles £15,000. Tel: 0181 428 0933 (Office) or 0973-550986 (mobile)

525is Sport Black. J 92 Dechromed. 37k FSH Original 5 star alloys. Unusual 2 tone lthr. High spec stereo/CD. other extras £16,995 ono. 0181 693 8427 (h) 0171 737 3131 (w).

535SE Auto. F reg. 80k mls. FBMWSH. leather. air con. elec seats. sunroof. remote alarm. £9,995. 01372 451848.

M3
coupe, '94L, Avis blue, leather, larger alloys, ESR, spoilers, CD player. FBWSH, low mileage, alarm, immaculate condition.
£30,000 ONO.
Tel: 0161 929 0410.
(Cheshire)

M3
1994 M. 20,000 miles. Air conditioning, silver, black leather. extra wide wheels. Cd. FBMWSH. No dealers. Offers in the region of £30,000
Tel :0171 727 5044(H)
Mobile :0831 314255

525i SE Auto. Aug 95. met blue. 3,000 miles. £24,995. No canvassers. 01268 287305 Eves/We 01268 288871 Days.

535i Sport. 92 (K reg). Red / grey lthr. man. air con. 56k mls. FSH BMW wnty. Immaculate. £16,500 Tel.01761 472603.

535i Sport manual. 1989 G. diamond black. grey velour. FBMWSH. 2 owners. full spec. excellent cond. £8,750. 01202 553385(W) 01202 553380(H)

535 SE 1989. Diamond Black. Manual. Long M.O.T. taxed. FBMWSH. £7,325. Tel: 01273 857025. or 01273 848995

635 CSiA Hi'line Reg A635 ONE (89F) Rare Misol Ed. silver blk hide. BMWSH. 34k. immac. photos. £17,950 01924 499091

540i Touring 940(M) 7,000 miles. Fiord. leather. air. twin roof. £29,950 Telephone 0181 943 5960(Office) or 01266 703201

740i 92K 1 Own. Laser blue. 76k. FSH. £16,995 0181 868 9826/01753 529036.

M 5 (M REG)
6 SPEED
Daytona Violet. 10k mls. FSH. Full spec inc N Ring susp. BMW remote. Anti-theft.
£38,750
TEL: 012477 88460
Anytime

BMW 750i
Auto, J reg (92), Silver, Black Leather, Full specs, BMW alloys, ESR, CD player, BMW service history, 25,000 mls, purchased from BMW and kept in garage. New fitted cover. Immaculate condition.
£22,500
Tel: wkdays (0171) 727 9278
wkends 225 0330.

835 CSi 89 Auto. full H/line spec. silver hide. twin A/C. S/level. airbag. LHD. FBMWSH. 1 onr. 30K. as new. £16,480. Tel: 0941 119911

730 SE. Auto. 1993 (L). Black/ Black lthr int. full spec. 18,000 mls. Superb. FSH. £21,000. 0181 203 3349 / 0802 216176.

730i SE Auto. 1991 J. white. air con. leather. FBMWSH. 58k mls. 10 mths BMW warranty. £13,895. 0181 446 5005

730 New shape. sorrento blue. grey hide. climate PDC. steering column. 1994 M. private sale 15,000 miles. £31,950 Tel: 01483 252640 (w) 01483 826520 (h).

735iSE 'G'. Met Bergundy. Grey lthr. Alloys. A/C. Cruise. FBMWSH. Superb. Above av mileage £7,950. 01384 693934

735 SE 1990 G reg. 54,000 mls. Silver with grey leather. Alpine radio CD. FSH. extras. £12,000. Tel. 0181 3479500.

850CSi Coupe '92 Mauritius blue. silver hide. 10K just as new. FSH. £39,995. LSM 0860 538 907/ 0121 643 1915.

740i Auto. 95 M. Sorrento blue. grey full leather. high spec incl Motorola battery flip phone 16,000 miles. Excellent condition. £37,950. 01438 833438 or 01438 833432 (Ans Ph)

740 i V8 Auto (new shape). Feb 95. usual extras plus comfort seats. HiFi and CD. ASC. TV in dash. £37,495. Tel : 01634 683014 mobile 0585 678823

DIGITAL Speedometer corrections. BMW. Mercedes. VW etc. Phone 0802 379400

BMW 325i
convertible
1990 H reg, manual, red, cream interior, 15" cross spoke alloys, EW, PAS, ABS, c/locking, alarm, Vecta antitheft system, Alpine flipfront stereo, new hood, FSH, 36K mls, Gorgeous car!
£12,000. No canvassers.
Call Steven on 0181 242 4122 office hrs.

840 CiA 94/L) Orient II silver. A/C. Cd. ESR. HW. ESB. FBMWSH. auto dim etc. Excellent cond. 1 owner. 13,500 mls. £41,995. Tel: 0181 984 9369

850i auto. 1991. Calypso red/grey hide. 46,000 miles. fully documented BMW service hist. full spec incl sports/comfort. air con. outstanding cond. £31,950 01705 692501(O) 01705 214962(H)

94 840 CSi Silver. Black Leather. Total Motorsport Specification. 5,000 miles. £53,950. 01403 753999.

1995 M5 M Reg - 6 Speed 3800cc -18" wheels - Passenger Air Bags - Air Con - CD - One owner - 16,580 miles- Blue - £37,995. Tel 01934 744686.

A 316i Auto 'K' 8/92 M.S.R + extras. One lady owner FSH immac £12,995 ono (01634) 846456 (wk) 0585 145105 (m)

AIR Condition your BMW. Fitted by the experts. Hexagon 0171 485 6011

IF you don't ring Executive Searchline you probably won't find the approved used BMW you are looking for Tel: (01753) 677776 now

M3 Convertible. Avus blue/black leather. air con. 94 M. unmarked. 11,000 miles £32,950 Tel: 01628 778320 or 0385 940488 Private sale.

M5 J 1991 Metallic black. Full cream leather. FBMWSH. 83,000 miles. BMW alarm. Blaupunkt Keycard stereo £19,500 tel: 0151 4942525 (w) 0151 4282190 (h).

740i
K reg, FBMWSH, 18,000 miles, a/c, cruise, elec seats, heated seats, CD stacker, ASC+T, ESR, EW, 17" alloys, elec blinds, silver with black leather + walnut, indistinguishable from new.
£25,000.
Tel: 01623 797922/ 0973 654409.

M3 Conv. factory. hard top. Mar 95. 9,000 miles. Avus blue. blue hood. black leather int. many extras. Private sale. £37,850. Tel: 0385 320395.

M3 Conv. 1995M. Daytona violet /silver lthr. large wheels. cd. £37,998. 0181 983 4444.

M3 Coupe 94M. Daytona Violet. Lthr. Air. Alloys. M3 Plate. F/Hist. P O.A. AFN Reading 01734 303911. 0836 222998. (Sun).

M3 L 94. 24k miles. Blue. just serviced. 1 owner. alarm. air con. leather. ESR. CD. £27,995. Tel: 0181 995 0597

M3 93(L). Dakar. leather. A/C. ESR. large wheels. cruise. R.spoiler. RHR. Cd. airbag. 27K miles. FSH. £27,960. Tel: 0181 668 0512(O) 01737 830871(H)

M5 '94 (L) Lagoon. Full Nurburgring Pack. Rear spoiler. 6 stack CD. FBMWSH. Immac. 0141 334 6666 (week days)

M3 '95 N. only 5,000 mls. 4 door. Avis blue. black leather. air/con. walnut. Tracker. wide wheels. As new. £38,500. Tel: 01962 715707 24 hrs.

M5 Special edition of 50 only. Reg 1/8/95. orinoco green. many extras. 6,400 miles. As new £44,995 (new £56K). 01202 827141 (Office).

525i SE Auto 91. 24V. 5 spd auto. Diamond black. 67,000 mls. FSH. sports seats. switchable box. cross spoke alloys. excellent condition. £8,250. 0131 539 9316.

518i
1994 Touring Dark Blue, 16,000 miles, Air con, Stereo/cass, 1 lady owner.
£17,500
Tel: 01562 884698

525i SE Auto 93. Truley stunning condition in Mauritius blue with full white leather trim. extras inc. air con. e/windows. e/sunroof. PAS. ABS. 15" alloy wheels. Must be viewed. £16,998. 0181 768 0066.

525iSE 24V K reg. Burgundy Red/Grey interior. FBMWSH + Warranty. CD player. 75K mls. Best offer over £10,500 secures. 01243 575399

BMW WANTED

WANTED BMW. 3/5 series. 1988 - 1993 with FSH up to 50k. Hassop 0181 459 0008 T

ANY high spec/low mileage models. best prices 0860 327808 /0831 791979. Scotthall.

87 95 Premium Prices paid for all low mlge BMW'S Mole Valley Motor Group 01372 749090

SELL YOUR BMW NOW!
EVEN MORE PAID FOR YOUR HIGHER SPEC AND LOWER MILEAGE BMW - ALL MODELS
BILL DAVIES
0181 993 3456
or 0836 288288
Altwood

WE DON'T BUY RUN OF THE MILCARS
BUT WE DO BUY QUALITY, HIGH SPEC, LOW MILEAGE BMW'S
CALL GARY WILLS ON
0831 722227

BMW AUTHORISED DEALERS

95M M5 Oxford Green. Full Champagne Leather. Total Specification. 4,000 miles. £49,950. Barons 01428 606000.

95M 750i A LWB V12. Silver. Blue Hide. TV Monitor. 8,000 miles. £64,950. Barons 01428 606000.

94 840i A Maldives Blue. Silver Hide. AC. Sport Seats. 12,000 miles. 1 Owner. £44,950. Barons 01428 66000.

"A little learning is a dangerous thing...."

BEFORE YOU RISK LETTING ANYONE ELSE WORK ON YOUR BMW, CALL US FOR ANOTHER INSTANT QUOTATION.

Others may claim to understand your BMW, but your BMW Dealer really has the expertise to keep it in peak condition. But perhaps you think you can't afford it?

If so, a single phone call could well prove you wrong.

Because, thanks to a new computerised system, your BMW Dealer can now give you an accurate and competitive quotation on servicing and key repairs in a matter of seconds.

So call your Dealer* now for an instant quotation.† Or call this free number for details of your BMW dealership:

0800 777119

THE ULTIMATE DRIVING MACHINE
(KEEP IT THAT WAY)

*AVAILABLE FROM PARTICIPATING DEALERS. †QUOTATIONS ARE ISSUED AGAINST THE CUSTOMER PROVIDING EXACT MODEL SPECIFICATIONS INCLUDING AGE AND CHASSIS NUMBER

SPECIALIST CARS
K 850i Man. Black, 69K £33,500
L 740i Auto Diamond, 33K £27,500
L 535i Man. Tour, huge spec 19K £25,000
K 535i Auto SE Air con, 39K £17,500
M 525i Auto SE, Leather, air £23,500
K 525i Auto Air con, luxur, 20K £18,250
M 325i Auto Coupe. Full chr 8K £22,000
95 328i Coupe. Montreal, air con £26,000
L 318i S Cpe. Granite, full chr £15,500
K 318i Convert Lux. Mets, 9K £16,250
K 318i Choice of five from £12,500
0181 840 8400
OPEN SUNDAYS

328i Coupe 94L Boston green/grey cloth. electric s/roof. spts seats. rear spoiler. Prophets BMW 0831 831 636 today or 0121 733 3444 T.

318i Designer Convertible 1992 K. FSH power hood. Electric Blue. low mileage. £14,496. Tel. W. Grose 0802 618364.

95M BMW 530 Auto Orient Blue metallic with silver grey leather. Front Passenger airbag. alarm. stereo. £29,996 Greenicks BMW 01738 630001

328i SE 4dr 1994 Cosmos Black/ Beige Leather Alarm R/St 19,000 miles £18,750 Sytner 0115 924 1144

320i Touring Auto. 95M. Boston green/lt silver leather. spts seats. elec s/roof. rear headrest. pas a/bag. computer. spts susp. full colour code. dbl spk alloys. £24,960. Prophets 0831 831 636 today or 0121 733 3444 T.

325i Coupe 94M. Boston Green/Lt silver leather. air con. spts seats. elec s/roof. rear headrests. front arm rest. full colour code. Prophets 0831 831 636 today or 0121 733 3444 T.

325 Convertible. 94 Samoa red. hide. 17" a/w. CD multiplay. alarm. 12k. £27,500. 01902 457000/378088 (Eves) T

LONDON'S LARGEST BMW SHOWROOM
A SELECTION FROM OUR CURRENT STOCK
[illegible listing]
Cheyne
PARSONS GREEN SW6
0171 736 8481
0374 194646

Altwood
94M 740i Calypso/Sand Beige Hide, 9k £38,995
93K 730i A SE Diamond/Grey Lthr, Dechrome, 38k .. £19,995
93L M5 Avus/Silver, Air Con, Rear Spoiler, 27k £31,995
94M 520i A SE Silver/Anth, Air Con, 17k £20,995
95M M3 Conv Cosmos/Lthr, A/C, Hard Top, 8k £37,995
95 M3 Saloon Cosmos/ Lotus White Full Leather, A/C, Huge Spec, 5k £36,995
94L M3 Coupe Avus/Leather, A/C, Huge Spec, 12k .. £31,995
95 328i Auto Coupe Boston/Anthracite, A/C, Huge Spec, 6k £28,995
93L 325i A Coupe Mauritius/ Lthr, Huge Spec, 19k .. £20,995
93L 325i SE Lagoon/Lthr, A/C, Huge Spec, 33k £18,995
95 328i Tour Red/Lthr, A/C, Huge Spec, 5k £24,995
95 318is Coupe Montreal, Bodykit, Split Rim, X Spoke, 6k £23,995
MAIDENHEAD
(01628) 74445
Open Sunday 10am - 4pm

L&C Tunbridge Wells
7 days 01892 548877
24 hrs 0589 677892

3 Series
J 316i 4dr Black/Anth. PAS. Alarm £ 9,995
L 316i Red. ESR Choice of 2 from . £12,995
H 318i S Alpine White. S/R. Alloys Stereo. R/spoiler. PAS ..... £ 8,995
L 318i Saloon Brilliant Red. ESR. Air bag. 1 onr FSH. 9,800 m £14,995
K 318i S Coupe White/Black lth 1 onr. History. 19,000 m ... £14,995
J 320i SE Black/Anth. 5 Spd. Hid locks. GTS. 1 onr. FSH £13,995
L 325i Cpe Diamond Black/Black lth A/c. Alarm. S/roof. 9,800 m . £30,995

3 Series Auto
J 318i Brilliant Red. S/R, FSH £11,995
G 316i A Black/Anth. S/roof. PAS Low mlg. 1 onr ..... £ 7,995
L 318i S Cpe Sterling/Black lth. S/roof FCA. Stereo 1 onr. 7,000 m £18,795
H 320i SE 4dr Sterling Silver. ESR 1 onr FSH £12,495

3 Series Auto (contd)
D 325i Red/Anth. S/R. C/L Lw mlg . £ 5,495
M 325 TDS Montreal. ESR £20,995

5 Series
J 520i SE Auto Arctic Silver/Anth ESR. Stereo. FSH. 2 ons .. £13,495
K 520i SE Auto White. Low mlg .. £13,995
L 520i SE Granite/Silver Grey Sports steering wheel. Alloys £15,995
L 525i SE Auto Sterling. FSH ... £19,995
M 525i SE Auto Calypso. 9,700 m £21,995
H 535i Sport Red/Silver cloth. ASC OBC Cruise. 64,000 m FSH £13,995

7 & 8 Series
F 730i SE Auto Granite Grey A/c. Service hist £10,995
M 730i Auto Sorrento Blue 8,000 m. Ex-demo £34,995
K 740i Auto Alpine/Ath. OBC LRM £22,995

7 & 8 Series (contd)
M 740i Mojave/Sand lthr. AC. Comfi sts Ping dist contr. Elec steer colmn ASC + T 20" Alpine alloys 1 onr 9,700 m. Call for spec £39,995
J 850i Auto Glacier Blue/Silver Grey lth ASC+T 10 stack CD ... £34,995

Convertibles
H 320i White. Blue hood. 1 onr.FSH £13,995
J 325i Motorsport Calypso.E/hood £18,995
F 21 Red. LRM. Ring for full spec £24,995

Motorsport
M M3 4dr Avus Blue/Blk. A/c. CD. R/spoiler ..... £ POA
D M5 Met Blue/Black lth. M-Tech body kit. 4,000 m. 1 onr Hist £24,995
M M5 Rosso Red/Champagne lth Low mileage ..... £ POA

We pay the best prices for quality used BMW

THE WINTER COLLECTION
[illegible listing]
Hexagon 0181-348 5151

Cotswold

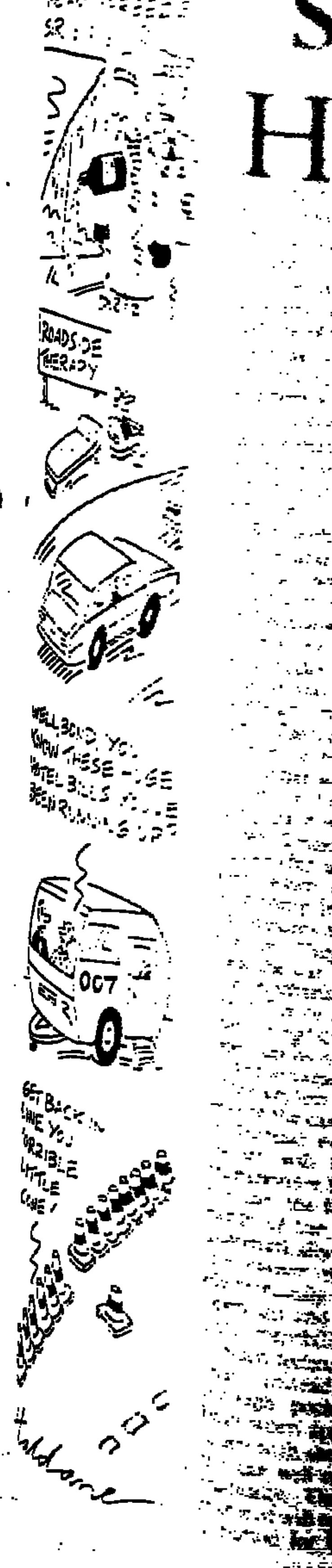
91J	316i Auto, Alpine White, Electric Sunroof. 34K	£11,495
92K	318i, Alpine White, S/R, 42K	£12,495
92K	318iS Coupe, Brilliant Red, S/R, 27K	£14,995
94L	318iS Coupe, Alpine White. S/R, 17K	£17,495
91H	320i Auto Touring, Macao Blue/Beige Lthr, 94K	£ 9,495
92J	320iSE, Sterling Silver, A.B.S. Alarm, 49K	£12,995
92K	320iSE, Brilliant Red, S/R, Alloys, 37K	£14,995
92K	320i Coupe, Glacier Blue, Electric Sunroof, 44K	£15,495
95M	320i Touring, Boston Green, S/R, Alloys, Ex-Demo	£21,495
91J	325iSE, Brilliant Red, 47K	£13,995
90H	325i Auto Cab, Dolphin, A/C, Alloys, Computer, 54K	£13,995
92J	325iSE, Calypso Red, S/R, 39K	£14,995
93K	325i Coupe, Alpine White, S/R, Sport Seats, 14K	£17,995
94M	325i Coupe, Morea Green, Electric Sunroof, 6K	£22,995
94L	328i Convertible, Arctic Silver, Black Leather, 12K	£28,495
93K	518i SE, Sterling Silver, Alloys, S/R, 18K	£12,995
93L	525i Auto SE, Calypso Red, S/R, 27K	£18,995
95M	525TDS SE Auto, Petrol Mica, Air Con, Ex-Demo	£24,495
95M	525i Auto SE, Oxford Green, S/R, Alloys, Ex-Demo	£24,995
94M	740i AVB, Choice of two from	£34,995

Over 45 Used Cars Available
Tewkesbury Road, Cheltenham, Gloucestershire
Telephone: 01242 578838
Open 7 days a week Sunday 10.00am - 4.00pm

Altwood
The largest choice • The highest specifications • The best value
[illegible listing]
Many more cars available. Ring for details.
SLOUGH (01753) 821821
Open Sunday 10am - 4pm

Holland Park
[illegible listing]
Sun 10am-1pm 0171 221 8575
After hours 0831 411033

هكذا من الاصل



هكذا من الاصل

Alan Copps discovers that reality is rather different from official figures in a Citroën ZX

Miles better than expected



Citroën ZX: at a constant 75mph driving through France, the results proved to be nothing less than astonishing

In the diesel-versus-petrol debate there is one area where diesel has a clear lead: fuel economy. The argument about environmental and health damage is far from resolved and may be intensified if the duty on diesel is raised, as many have predicted, in next week's Budget.

But if you want to go a long way on as little fuel as possible then, at present, a diesel car is probably the answer. The Citroën ZX Aura estate which CAR 95 had on a long term test this year proved itself in the course of 6,000 miles a competent family load carrier with zippier performance than most in this class, thanks to the excellent 1.9-litre turbocharged diesel engine.

In all kinds of family motoring it did everything asked of it in comfort and with impressive economy, but this last is probably the most difficult thing to guage on such a test because official figures quoted by manufacturers bear such little relation to real motoring.

Under EC rules every manufacturer is obliged to quote fuel consumption figures at a constant 56 mph, a constant 75mph and for an urban cycle.

These Government-approved figures are the results of laboratory tests not of road driving and are useful as a comparison between various makes and models, unaffected by variables like weather, road surfaces and driving ability.

The urban cycle is a complicated formula, impossible to replicate on the road; the higher speed is illegal in Britain, and on our crowded roads where can you go at 56mph for more than a few yards, let alone miles, without needing to stop, corner or speed up to overtake?

> The figures always came out at 50 mpg

But you can drive at 75mph on a French Autoroute (the maximum is 130kmh or 81mph) provided the weather is dry, in the wet the limit falls to 100kmh or 62mph. So the need to travel quickly to the South of France, for a combination of business and family reasons, presented a rare opportunity to double check the 75mph claim, at least. The method might not pass the most rigorous scientific test but it's about as close as the ordinary motorist will ever get. The results were nothing short of astonishing.

The official figure for this car at a constant 75mph is 44.1mpg. Its first full service was due at 6,000 miles and I started just 300 miles short of that figure, knowing it would be thoroughly overdue by the time I returned. In my experiment it returned no less than 52.2mpg.

On the first leg of the journey to Nice I drove as close as possible to a constant 75mph on the Autoroute that runs from Calais to Dijon. The weather was good, visibility excellent and the road was relatively empty. It is a classic French road, frankly boring but presumably the sort that Citroëns are built for. There are long straights and undulations but nothing resembling a corner or an incline until you get very close to Dijon.

I left the Shuttle terminal at Calais with a full tank. I was driving alone and gave myself half an hour's rest every 200 miles. I got to Dijon in just over ten hours, including the stops. I had travelled 632 miles on 55 litres of fuel.

Now here's a tip if you ever have to make such a long journey alone on such a boring road: try converting miles per litre into miles per gallon in your head. It's not such a difficult sum, you simply multiply by 4.54. But if the answer is so radically different from the one you expect it is guaranteed to keep you alert.

To travel 632 miles in 8½ hours works out at an average of 74.35mph, so I expected the consumption to be in line with the quoted 44mpg. But no matter how many times I did the calculation in my head, it came out at over 50. In the end I stopped and worked it out on paper: it was 52.2mpg.

I have double checked the figure since and can find no potential source of error, unless one of the fuel pump readings was seriously wrong — unlikely. It was clear there was nothing inaccurate about the mileometer or the trip recorder.

On the return journey, there was no deadline and I took a completely different route, the first part on a spectacular Alpine road full of hairpins, with frequent stops including an overnight, and on the second day the weather varied from grim to appalling, so my average speed was nothing like as fast and was very far from constant. Nevertheless, in 838 miles the ZX used just 92 litres of petrol, which works out at 41.3mpg.

And when the service came almost 2,500 miles late it cost just £50. In the 8,000 plus miles we had it the ZX had required no oil and no water. Its alarm was too sensitive to cope with being parked on a London bus route, but apart from that it provided comfortable reliable family transport. I was sorry to see it go.

CITROEN ZX ESTATE

Engine: 4-cylinder, 1905cc turbocharged diesel giving 92bhp at 4000 rpm.

Transmission: 5-speed manual.

Performance: Max speed 111mph; 0-60mph 10.9 seconds.

Economy: Constant 56mph, 64.2mpg; Constant 75mph, 44.1mpg; Urban cycle, 39.2mpg (Government figures).

Load space: Height 0.92m; Max width with seats folded 1.35m (1.15m between wheel arches); Length with seats up 0.98m; with seats folded 1.68m. Rear seats split 2/3 — 1/3. Boot contains storage compartments and luggage net.

Equipment: Alloy wheels; central locking with remote control, anti-theft alarm; power-assisted steering; electric front windows and tilt/slide sunroof with door-open warning display; roof bars.

Price: £13,825.

Helen Mound investigates a change in technology that tells motorists what to do in an emergency

A new way to hear the siren song



It's a horrible feeling, sitting behind the wheel of your car, listening to an ambulance siren wailing in the background; it's getting closer, but you can't see it and you haven't a clue which direction it's approaching from.

You know you should get out of the way, but don't know if it's in front or behind. Frustrating isn't it? Not to mention dangerous: in America last year there were 537 accidents and 62 deaths involving ambulances on emergency calls. But work is now under way to change the sound of emergency sirens to inject an element that will make it easier for drivers to identify the direction.

Sound specialists have tried hundreds of different noises for sirens from screaming women to elephants trumpeting, believing they needed more startling noises to get quicker reactions from other road users. Now Dr Deborah Withington, an auditory physiologist at Leeds University, who has been studying the problems motorists have with emergency service sirens for two years, has come up with one you can locate accurately.

She is surprised that no one has addressed the problem before, and believes that previously researchers were trying to solve the wrong problem. "They forgot to consider the basic element of sound," she says. "Motorists get in the way because they can't locate the noise and they're confused, not because they haven't heard it."

Four traditional types of sirens are used by the three emergency services around the world and all suffer the same problems; they are known as the "high-low", a two-tone siren; "pulsar", popular in America; "wail", favoured in Europe; and "yelp" common in the UK.

"The human ear needs a broad frequency range to be able to locate a noise, but modern sirens traditionally have a very narrow range, 0.5 to 1.8kHz," says Dr Withington. "The ear can pick up frequencies from 20Hz to 20kHz. White noise — the disturbance on a radio or TV — covers all frequencies, which means it can be accurately located. But it wouldn't make a good siren on its own because it doesn't alert people and might be ignored."

She began by testing the four sirens on a driving simulator with 200 motorists. All were driving at 40mph and the sirens were reasonably quiet, as if at a distance. They had to choose one of four arrows to show which direction they thought the sound was coming from.

In every case, the drivers got it wrong more often than right — only 42 per cent of their decisions were correct — which meant they were all guessing and had the potential to cause an accident.

"The biggest problem we found was locating a siren when it's in front or behind. It has to do with the timing and intensity cues of the sound. If the ambulance approaches from the left or the right, the sound's cues will reach the relevant ear first, indicating which side it's on. However, the front and rear cues are identical, so you can't tell whether it's approaching from the front or behind."

Her new multi-frequency siren is locatable as well as alerting. It incorporates two loud wails to get motorists' attention and a bout of white noise for localisation. The chances of drivers locating an ambulance with the new siren are doubled, as test drivers proved when they selected the correct direction 88 per cent of the time.

"Ambulance drivers are under pressure to ensure 70 per cent of all responses reach the scene of an accident in four minutes, and they are continually slowed down by other drivers. A locatable siren will mean fewer obstructions, getting them there quicker and safer."

Dr Withington also believes that a new siren should try to differentiate between the emergency service, alerting other motorists to its location and whether it is signalling fire, police or ambulance.

"Currently a fire engine siren in Leeds could be on an ambulance in London or a police car in Cardiff. If drivers knew in advance a fire engine rather than a Panda car was approaching, they could make more room for it."

Tests are being carried out on West Yorkshire's roads with Dr Withington's new siren fitted to ambulances and videos are recording other road users' responses. If all goes well, police and fire departments are also likely to employ the new sirens. Interest has spread as far as ambulance services in Australia. The only problem with the new siren is the name; currently the locatable siren is known as the whah, whah, whoosh.

"We're holding a competition at the moment to come up with a more professional sounding name," says Dr Withington.

CAR-TOONS

Forgot to lock the car after parking it a mile away? **Vaughan Freeman** has a futuristic answer

Secured by everything except a key

How often, gazing idly out of the train buffet or office window as the rain starts, have you realised that a few hours earlier you left your car with the sunroof gaping invitingly open?

In the catalogue of motoring disasters, soggy upholstery is just one of many. The other, as you make your way back to the city centre parking precinct and peer across acres of identically coloured and shaped cars, is that you have not a clue where you parked, or even which of the seven levels you were on.

But within five years you will be able to phone your car from anywhere in the world, and tell it to close its sunroof and windows to keep out rain — or more maliciously-minded intruders. You will also be able to dial it up if you are in "lost-car" mode and tell your car to flash its lights and honk its horn so that you can spot it no matter where in the multi-storey or hectares of airport car park it is located.

No longer will motorists have to fret about security and keys when leaving their car first thing in the morning at the dealers for the six-month service. They will be able to lock the car securely, wait for the mechanic to call them at the office or on the train, and then "ring" the car and tell it to open up its doors.

At the same time, the advent of the keyless car will mean the end of the car key as we know it. Instead, every car and car owner will have their own transponder fobs. Having left the car, the fob passes out of range of the car, which then automatically locks itself. As the owner returns, the fob electronically tells the car to open up and disarm the engine immobiliser.

Such technology will mean that, instead of searching through pockets and handbags when approaching a car laden with shopping or cases, the car will open itself automatically. Once inside, the motorist will need only to push a button for the car to start without inserting yet another key that is prone to loss, breakage or duplication.

The advances will cost little — only £30 in the case of the dial-a-car system — and are being developed by Ford and partners.

The dial-a-car system is based on the sort of pocket-sized pager used now to receive messages while you are on the move. Using a mobile or conventional phone, the car owner calls a central communications centre. The motorist is then put through to the car via the nearest transmitter mast, having dialled the right security number. By punching numbers on the phone, various messages can be relayed to the car. The system can even be activated by computer users contacting their cars via a modem link.

The pager built into the car's electronics receives the messages, then tells the car's electronic systems what is required. When not in use, the pager can be used as a conventional messager, mounted on the dashboard.

Aaron Osmun, of Ford's Advanced Vehicle Technology Electronics Systems research department, says an owner could even call the car and tell its engine immobiliser to stop the car and lock all doors if it had been stolen: "On a cold day the owner could phone ahead to turn on the car's heater, or the air conditioning on a hot day."

Mr Osmun and his team are also working on the keyless car: "Fob technology will spell the end of the car key as we know it," he says. The system is based on an electronic "clever" key fob — but without the key — which the car owner simply carries around.

When the motorist approaches the locked car, the presence of the fob completes a "loop" by reacting to a transmitter in the car and to a receiver. The fob and the car "talk" to each other via the transmitter and receiver, the fob reacting to the car's beam, identifying itself, and then transmitting the correct open-sesame code to the receiver.

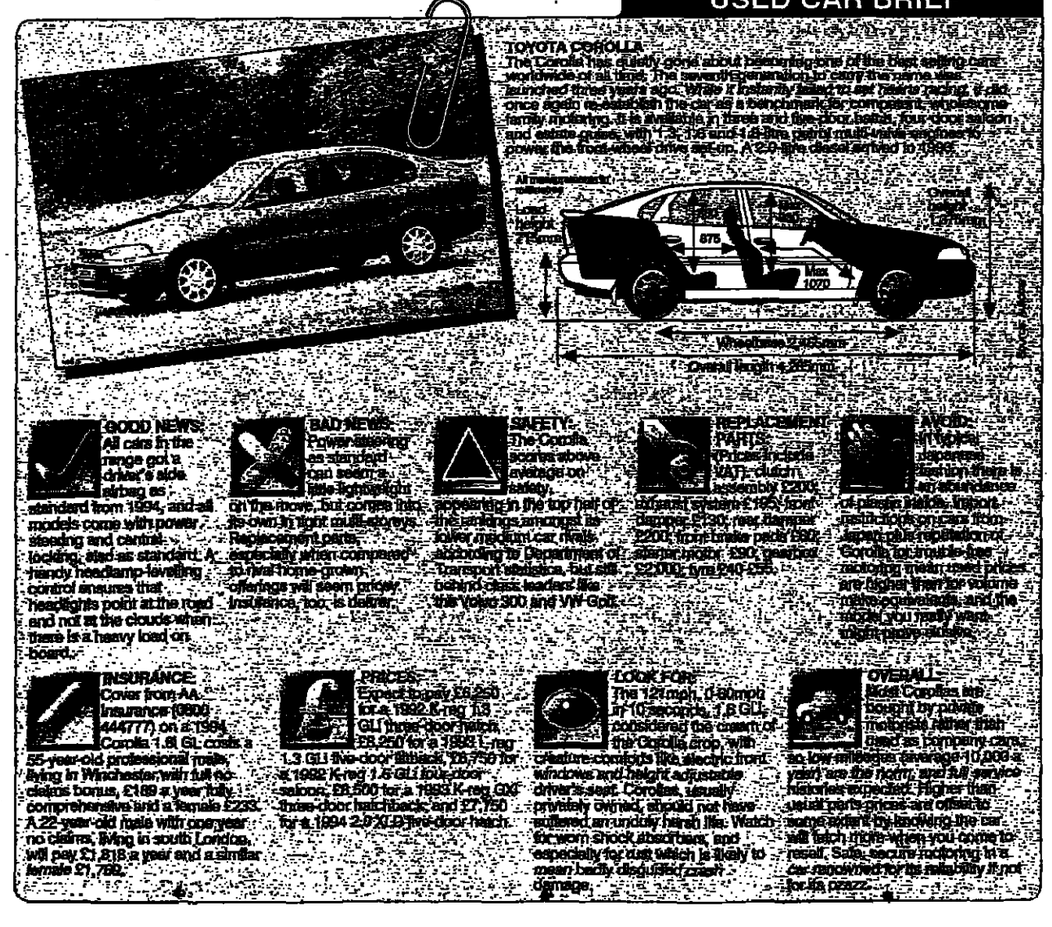
The fob tells the car to unlock the doors. Once in, because the car "knows" that the rightful owner is inside, there is no need for a secure ignition key. Instead, the motorist can turn a new-style ignition dial which allows accessories such as the radio/cassette or heater to be run or for the engine to be started — all without a conventional key.

50 '94M ESTATES/PEOPLE MOVERS

MODEL	PRICE Oct-95	Nov-95	Chge
Audi New 80 2.0 E estate 5dr	14550	13995	-3.81
Audi S4 estate 5dr 6 speed	28750	28250	-1.73
BMW 518i Touring 5dr	16650	16250	-2.40
BMW 525 SE Touring estate 5dr	23000	22500	-2.17
Citroën ZX 1.4i Reflex estate 5dr	7495	6995	-6.67
Citroën XM 2.0 VSX Turbo estate 5dr	14995	14495	-3.33
Fiat Tempra 2.0 IE Station Wagon 5dr	8395	8275	-1.42
Ford New Escort 1.8i LX estate 5dr	8750	8375	-4.28
Ford Granada Scorpio 2.9i 5dr Auto	16595	15895	-4.21
Honda Aerodeck 2.2i SE 5dr	16795	16750	-0.26
Lada Riva 1500 E estate	3595	3575	-0.55
Land Rover Discovery 300 TDi 5dr	18850	18150	-2.68
Mazda 626 2.0i estate 5dr	11550	11150	-3.46
Mercedes Benz E220 estate 5dr Auto	23750	23500	-1.05
Mitsubishi Space Wagon 2.0 GLXi 5dr	13395	12995	-2.98
Nissan Sunny 1.6 LX estate 5dr	8875	8595	-2.02
Nissan Primera 1.8i SLX estate 5dr	10550	10150	-3.79
Nissan Serena 2.0 SLX 5dr	13295	12850	-3.34
Peugeot 405 Cat estate 5dr	11750	11295	-3.87
Renault Espace 2.0 RN 5dr	14850	14250	-4.04
Renault Espace 2.9 RXE 5dr Auto	19595	18495	-5.61
Rover 416 SLi Tourer 5dr	10395	9950	-4.28
Skoda GLXi estate 5dr	5425	5350	-1.38
Subaru Impreza 1.6 GL 4WD estate 5dr	9795	9450	-3.52
Subaru Impreza 2000 4WD estate 5dr	14995	14495	-3.33
Subaru Legacy 2.0 4Cam Turbo 5dr	15850	15450	-2.52
Toyota Corolla 1.3 GLi estate 5dr	9450	8995	-4.81
Toyota Carina E 1.6 XLi estate 5dr	9950	9425	-5.27
Toyota Camry 3.0 V6 estate 5dr Auto	18095	17095	-5.52
Toyota Previa 2.4 GL Auto	17795	17450	-1.93
Vauxhall Astra 1.4 LS estate 5dr	8550	8225	-2.63
Vauxhall Astra 1.7 LS TD estate 5dr	9575	9095	-5.01
Vauxhall Omega 2.0i 16V GLS estate	14750	14250	-3.38
Vauxhall Omega 3.0 V6 Elite 5dr Auto	22500	21250	-4.49
Vauxhall Monterey 3.2i V6 ltd 5dr	17895	17295	-3.35
Volkswagen Passat 1.8 CL estate 5dr	11095	10595	-4.50
Volkswagen Passat CL TDi estate 5dr	12895	12350	-4.22
Volvo 850 2.5 20V GLT estate	18595	18450	-0.24
Volvo 850 2.0 20V SE estate	16895	16750	-0.85
Volvo 940 2.0 Wentworth estate 5dr	16295	16195	-0.61
Volvo 960 24V estate 5dr Auto	21250	21000	-1.19
BMW 520i Touring 5dr Auto	20250	19650	-3.45
Ford Mondeo 2.0 GLX 5dr Auto	11095	10495	-5.40
Mercedes Benz E320 estate 5dr Auto	31250	30750	-1.60
Land Rover Discovery 3.9 V8i S 5dr	18850	18395	-2.41
Renault 21 Diesel RTD estate 5drv	10195	9950	-2.40
Suzuki Vitara JLX SE 16V estate 5dr	11850	11350	-4.21
Austin Montego 2.0i Countryman	9095	8575	-5.71
Mitsubishi V6 24v coupé	15195	14395	-5.26
Rover 216 Cabriolet	12295	11750	-4.43

Prices rounded to simulate actual dealer forecourt prices. HB = hatchback S = saloon Price changes based on M-reg, low mileage cars. Figures supplied by CAP Motor Research.

USED CAR BRIEF



CAP Motor Research Ltd

THE motor auction business is booming as activity in the used car market continues to outstrip that in the new car sector, according to the latest quarterly report from HPI Equifax, the vehicle information company, which offers checks on the identity of vehicles both to private buyers and the trade.

The auction market was benefiting in particular from an increasing preference by fleet managers and motor dealers to use auctions as the quickest method of disposing of their vehicles. The report also showed that more people were buying second-hand vehicles through dealers (53.7 per cent) than privately (42.3 per cent).

"The outlook for the used car sector remains good, with buyers increasingly turning to the consumer protection offered by buying from a reputable dealer, rather than running the risks of the private used car market," says Tony Worthy, HPI's managing director.

HPI Equifax, 01722 422422.

COMPETITION RESULTS

Your vision of tomorrow's high Rollers

The Rolls-Royce of the future will be a box of high-technology trickery on the most elegant body yet seen in 100 years of motoring in Britain, according to readers of *CAR* 95.

We asked you to send us ideas for a Rolls-Royce fitted for the 21st century, and were deluged with pictures and specification lists that would have put the best efforts of Nasa in the shade.

Even though readers clearly have ideas of how a Rolls-Royce should take advantage of technological innovation, many harked back to a more elegant age when they thought of the body shape.

Only Robert Gunn, from Woking in Surrey, tried to break tradition by designing a Rolls-Royce as an open-backed, three-seater pick-up that would have put grins on the faces of the Dukes of Hazzard.

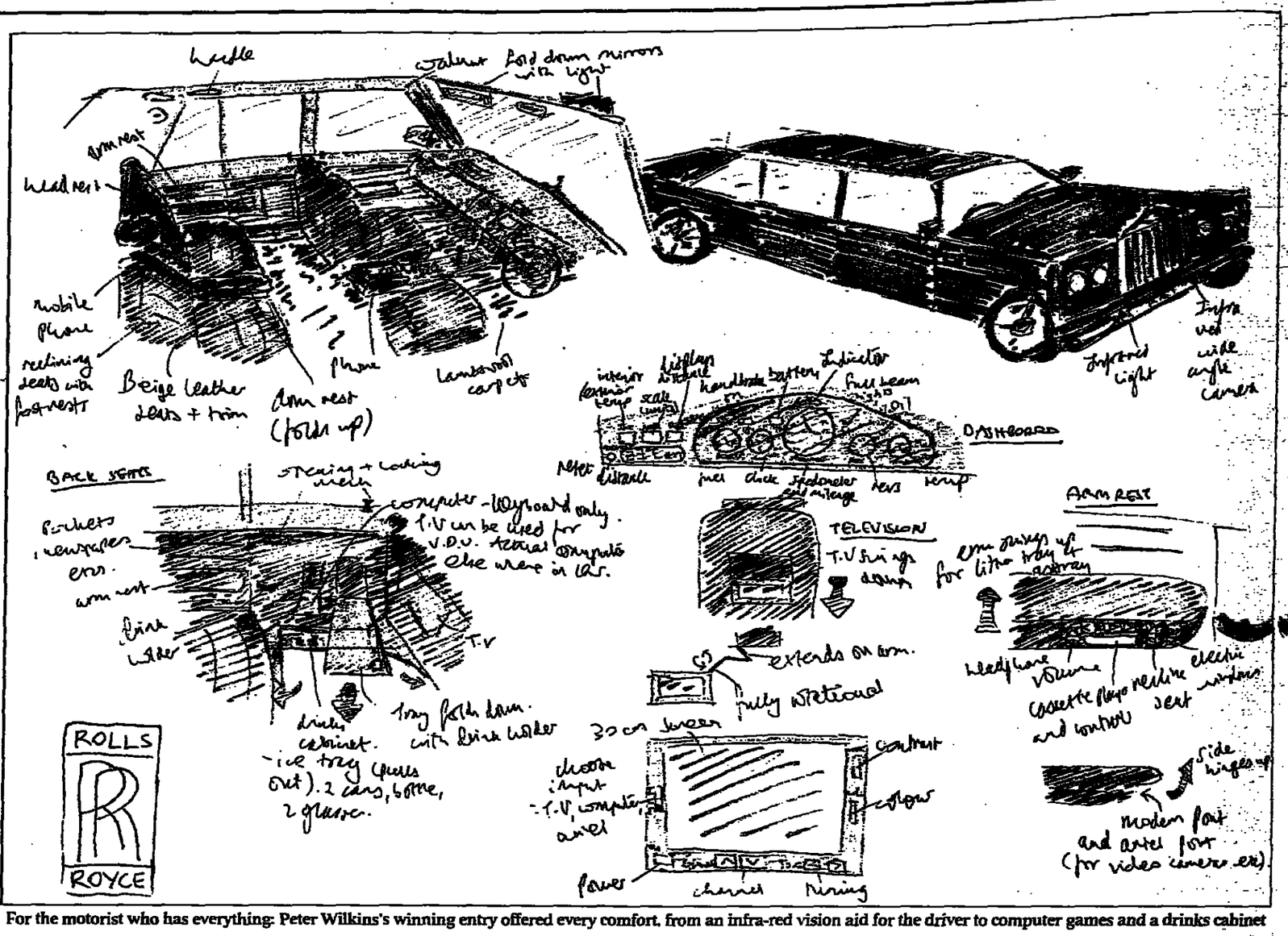
But most readers clearly wanted Rolls-Royce to retain its famous stately image, as David Driver, design director of *The Times*, discovered as he sifted through the entries.

His eyes lit up when he saw the "shape of things to come" suggested by Nicholas McVeigh, of Ballygowan, Northern Ireland. That long, sleek shape was "striking, combining age-old elegance with some new ideas", he said.

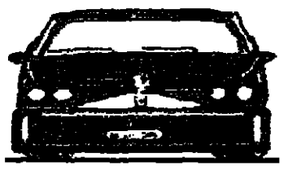
The detailed efforts of John Spence were also an attraction, a computer model accompanied by a specification sheet that could have occupied this entire space. He refused to bow to modernity by insisting on a six-litre, flat 12-cylinder engine while frequent continental travellers would be able to unlock the steering wheel and transfer it from the British right-hand side to continental left-hand.

Sam Flight, aged 11 from Hertfordshire, had a head — or at least, a surname's — start designing a new Silver Flight, while Geraint Davies suggested the Rolls-Royce Fantasy. All entries were noteworthy for their detail and innovation.

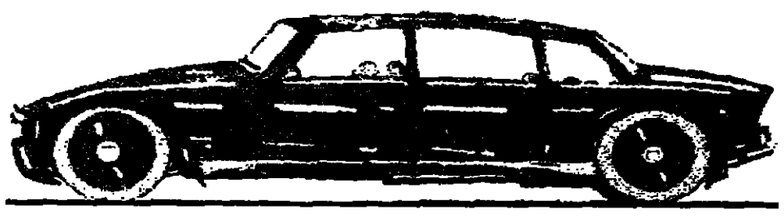
But it was Peter Wilkins, of Kingston-upon-Thames, who caught Driver's eye. His incredibly detailed sketches of a car with every comfort, from an infra-red vision aid for the driver to computer games and a drinks cabinet, won the day and the prize of a Spirit of Ecstasy mascot which will be winging its way to him soon.

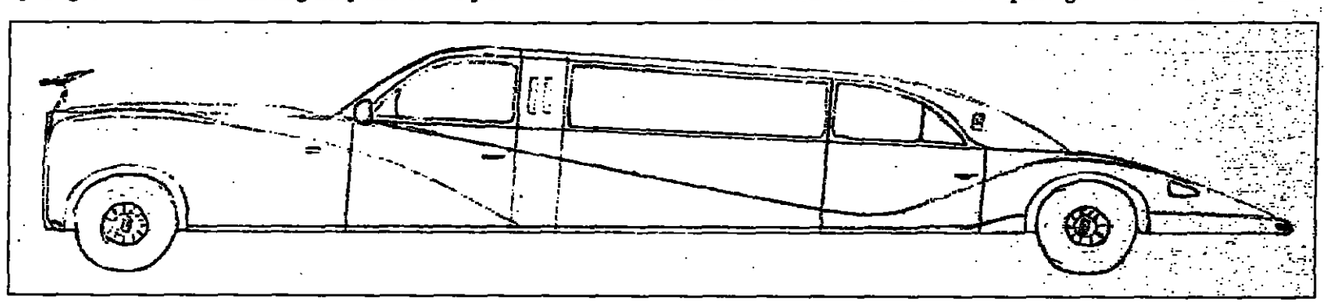


For the motorist who has everything: Peter Wilkins's winning entry offered every comfort, from an infra-red vision aid for the driver to computer games and a drinks cabinet



John Spence, right and below, offered a steering wheel that switched from side to side, while Nicholas McVeigh, far right, married age-old elegance to new ideas





JAGUAR & DAIMLER

3.6 Sovereign. Auto. 1989 Grey Metallic. 86,000 Mls. FSH. Good condition £7,800. Tel: 01278-685749. Som

JAG SOV 3.6 Auto 89 ABS a/c s/r 1 reg owner 36k mls FJSH Glacier white beige lthr.£9,250 Tel:01424 420020. E Sussex

XJS convertible. Jan 1993. Westminster blue/magnolia hide interior. Immac condition. 22,000 mls only. FSH. £27,000. 01282 783117.

XJ12 6 litre. diamond blue/magnolia leather. '93 L, 46,000 mls, director's car, FSH. Immaculate £19,950 OVNO. 01332 810811 (Mon-Fri).

SOVEREIGN 4.0 92(J). 29k mls, s/c. met blue. Beige hide. FJSH. Immac. £18,750 Tel 0181 6809726 h 0171 4376977 w.

XJ6

3.2. 1991, auto, Solent Blue. 39,000 miles, electric sunroof, FJSH. Original owner selling.

PX considered.

£10,295.

Tel: 01323 485767 or 01323 642929 (eves)

XJ6 4.0. auto, 1990 British Racing Green. Full leather 53,000 miles. Immaculate condition. £10,900. Tel: 01932 224091

XJS '93 L, 3.2 S. auto, flamenco red, magnolia interior, A/C, CD unit, FSH. £16,995. 01342 714352 (H)/01372 741822 (O)

JAGUAR & DAIMLER WANTED

1988 1996 Premium Prices Paid for Low mileage Jaguars Mole Valley Org 01372-749090

1ST at buying Jaguar, Lancaster consistently the best 01302 311330 / 0850 327808.

X300 models required. Lancaster 0850 327808 or 0831 791979.

AALL New shape Jaguar/ Daimler Wanted, Tom Hartley UK's No.1 buyer 01283 762762

LEX are leading nationwide buyers of Jaguars. One call reaches six dealerships. Call Tim Boyd 0836 222830; 0161 224 2206

MOLE VALLEY Pay Premium Prices for Low Mileage Jaguars 01372 749090/0831 406172 T

TRY us last! The ultimate Jaguar buyer. Kingsley Park Garages (01604) 716905

MITSUBISHI

MITSUBISHI 300GT 93L. Blk/blk hide. all usual 3000 extras. 1 owr. 12K. £27,995. Bramshaw 01922 396342.

SHOGUN 3.5 V6 L.W.B. Auto, 1994 L, Silver Dark Grey, Grey Leather Trim. 25k. Bull Bars, Side Steps. Immaculate £26,600 ono. Tel: 01509 232426 or 0421 305 793

MORGAN

MORGAN +8 1995 red stone leather alloy body wirewheel walnut dash delivery mileage £34,995 tel: 01494 812223.

NISSAN AUTHORISED DEALERS

300ZX Turbo Targa Auto Air Con CD Leather Red L Reg 25k 1 Owners FSH £27,995. Alan Day Nissan 0181 203 8899

300ZX Turbo Man Targa Red Air Con CD J Reg 69K 2 Owners FSH £16,995. Alan Day Nissan 0181 203 8899

NISSAN AUTHORISED DEALERS

STOP PRESS....Nissan Cancelled Fleet Order. Unbeatable Prices. These Cars Must Be Sold. For Details Tel: Nissan St James 0171 496 8899

NISSAN

300ZX Turbo Auto Sports 1990 24,000 Miles, FSH. Finished in White with Black Leather. As New £17,000 01825 290636T

300ZX T/Turbo auto. April 94 L, 30k mls. Blue Metallic / Black leather, a/c, CD, alarm / immob, e/window. Immac. £26,995. Tel. 01964 581533.

300ZX T/Turbo. Auto. '93L. 28k. 1 own, blue met, bk. lthr. A/C. ESR. CD, alarm/ immob. c/lock. E/window. Immac. £28,995. 0181 449 1858.

300ZX Twin Turbo. Auto. L reg. T-Bar. 33k mls. FSH. Red, blk lthr. Excellent cond. £23,500. Tel: 0171 3710137 (weekdays).

LAND ROVER AUTHORISED DEALERS

Stratstone MAYFAIR

95M Discovery 4.6 HSE 5T £39,995
95M Discovery 4.0 SE 4T £34,995
95M Discovery DT 12T £29,995
95L Discovery 3.9 SE 23T £25,995
95K Discovery 4.3 LSE 4ST £19,995
95M Discovery TDI5 ..... 11T £19,995
94L Discovery V8i S Auto AC 4T £19,995
94L Discovery V8i S Auto 25T £17,995
94L Discovery V8i S Man 9T £17,995

40 Berkeley Street, London, W1X 6EN
0171 629 4404
Sunday 0585 229540
Diplomatic & Tax Free Sales

Testers of Edenbridge

We'll go out of our way to help you

RANGE ROVER CLASSIC
85 N (SS) SE Auto, Epsom £34,995
94 M (SS) Vogue Manual V8, ... £24,995
94 M (SS) Vogue Auto V8, ... £23,995
93 L 4.2 LSE, Ardennes £20,995
93 K 4.2 LSE, Plymouth £25,995
93 L 4.2 LSE, Plymouth £24,995
93 L Vogue Auto, Aspen £19,995
92 J Vogue Auto, Plymouth £16,995
85 MODEL DISCOVERY
95 M Tdi ES Auto, Epsom £27,995
95 M Tdi S, Epsom £21,995
94 M Tdi S Auto, Black £21,995
94 L Tdi S Auto, Plymouth £21,995
94 L Tdi 5dr, Aegean Blue £19,995
DEFENDER
93 L 110 CSW Tdi, Montpellier £14,995*
*Plus VAT
TEL:01732 863303
OPEN SEVEN DAYS

Lancaster Assured

DISCOVERY
95L BMW 5dr Cardigan 25T £14,775
95K TDI S 5dr Indus 40T £10,495
95K TDI S 5dr Black 29T £10,995
95L TDI 5dr Aegean 17T £17,495
95L V8i S 5dr Auto Montpellier 22T £17,495
94L V8i Auto Avalon 15T £17,495
94L TDI S 5dr Avalon 32T £10,495
94L TDI S 5dr Auto Montpellier 18T £10,495
93L BMW5 5dr Indus 12T £10,775
94L TDI S Auto 5dr White 23T £10,495
94L TDI S 5SEAT Avalon 35T £10,495
94M TDI 5dr Auto Epsom 8T £21,495
95SM TDI5 5dr Avalon 10T £20,495
94 M TDI ES Auto Adan 5T £14,995
94M TDI ES Auto Cardigan 16T £25,495
95M TDI ES Epsom 5T £20,495
NEW RANGE ROVER
95M TDiSE Epsom 5T £39,995
95M TDiSE Black 15T £39,995
95M TDiSE Montpellier 12T £39,995

DISCOVERY SDi
95L TDI Indian Blue 18T £17,750
95M TDI S Stlmnt Epsom Green 10T £18,495
94M TDI S Stlmnt Silver 19T £15,495
94M TDI S Stlmnt White 15T £16,495
94M TDI S Stlmnt Caspian 3T £20,495
95SM TDI S Stlmnt A Montpellier 16T £20,995
94M TDI S Pahasca Blue Special Ed. 5T £20,495
94M V8i S Stlmnt Cordoba Red 8T £20,995
94M V8i S Auto Monaco Red 5T £20,495
95SM TDI S Stlmnt Stratst 5T £21,495
95M TDI ES A Fiuji 7T £20,495
94M TDI ES A Rioja 15T £20,495
94M TDI ES A Stlmnt 2T £20,495
95M V8i ES A Rioja 5T £20,495

NEW DISCOVERY
95L Vogue SE Aspen Silver 4ST £29,495
95L Classic SE TDI Stlmnt Auto 11T £28,450
95K Classic SE A 65 Red Fiuji, Red/T £23,495
NEW MODEL RANGE ROVER
95M 4.0 Caspian, Auto 1T £33,495
95M 2.5 DSE Montpellier 1T £24,495

2 Year Land Rover Assured Warranty or A Land Rover off road driving experience day is offered free with any vehicle above, purchased by the end of December 1995.
Offer subject to availability. Offer ends 31st December 1995.

READING
Open Sunday
01734 844664
0374 448755

LONDON
Sunday for telephone enquiries
0378 158027
0181 522 0023

H.R. OWEN
TRADITION OF EXCELLENCE

RANGE ROVER
94M (New Mod) 4.6 HSE Blantiz Blue/Granite Leather, 13k £39,995
95M (New Mod) 4.0 SE Auto Beige Black, Saddle Lthr, ESR, 9K £35,995
95M 4.0 SE Auto Niagara Grey/Granite Ltbr, ESR, 9k £35,995
95M (New Mod) 4.0 SE Auto Montpellier, Saddle Ltbr, 7k £34,995
95M Vogue SE Niagara Grey, Granite Ltbr, Air Bags, 6k .. £31,995
94L (96 Mod) Vogue SE Auto Green, Winchester Ltbr, 24k £27,995
93L Vogue SE Westminster Grey/Winchester Leather, 13k £25,495
93L Vogue SE Auto Grey Green, Winchester Leather, 16k £25,995
93L Vogue LSE Westminster Grey, Dark Saddle Leather, 27k £24,995

DISCOVERY
95M TDI ES Montpellier, Beige Leather, 1k £29,995
95K TDI XS Auto Monza Red, Air Con, 2k £20,995
94M V8i ES Auto Niagara Grey, Grey Leather, 14k £25,995
94M TDI ES Niagara Grey, Grey Leather, 18K £24,995
94L V8i ES Auto Cartigada Green, Beige Leather, 25k £22,995
93M TDI S Rioja Red, 2y SR, 1k £22,995
94M TDI S Auto Montpellier, 21k £18,995
94L TDI S Montpellier, 2y SR, 29k £17,995
93L TDI S Cartigada Green, 18k £17,995

RANGE ROVER
95M 4.6 HSE Blantiz Grey Hide 5k £39,995
94M 4.6 HSE Niagara/ Grey 5k £36,995
94L 4.2 LSE Montpellier/ Saddle 14k £26,995
94L 4.2 LSE Westminster/ Grey 13k £25,995
93L 4.2 LSE Westminster/ Grey 31k £22,995
93L 4.2 LSE Plymouth/ Grey 34k £22,995
93K 4.2 LSE Black/ Grey 31k £21,995
94M Vogue SE Coniston/ Granite 16k £27,995
94L Vogue Auto Plymouth/ Grey 14k £19,995
92J Vogue SE Plymouth/ Grey 21k £19,995

DISCOVERY
94M V8i ES Auto Montpellier/ Beige 16k £24,995
95M V8i "S" Auto Blantiz/ Grey 5k £22,995
94M TDI "S" 5Dr Montpellier/ Grey 15k £21,995
94L TDI "S" 5Dr Cartigada/ Grey 20k £18,995
94M TDI Blantiz/ Grey 7k £17,450
93K TDI 5Dr Black/ Grey 31k £15,995

0171-590 5900
Sundays (378 958 818 Kensington)

Assured

0181-992 2299
Open Sunday 10am - 4pm
A40 Western Ave, London

NISSAN WANTED

NISSAN 300ZX wanted low mileage pref lthr Mole Valley Motor Group 0181 394 1114

PERFORMANCE CARS

300ZX 92 K. Grey Metallic. auto, Goun. CD. Immob, 49,000 miles. Immaculate. £18,995. 0181 780 0431 (Eves. W/end).

300ZX Twin turbo Sept.90 89,000 mls. FSH. manual, 350 BHP modification. White / black leather. radio/cass/CD. VOC. £16,800. 0181 502 4215.

COSWORTHS Wanted: Escorts, Sierras & Sapphires. Please call 01279 816049/0589 856268 T

LOTUS ELAN SE. 90 H reg. Red. full leather. 16,000 miles. FSH. immaculate. £16,750. Tel: 01689 821984

DODGE VIPER Dec 93 (L). Black. grey lthr. 3,000 miles, only Ex-demo. Serving. Lancaster 01604 239944.

RS COSWORTH D reg. genuine 8,000 miles. black. full spec + additional handed suspension. Immaculate. 1 owner. FSH. £10,500. 01753 531631

CORVETTE
92 J reg, Personalised Plate (68 USA) LT1 300 HP
Auto, Metallic Black Rose, 32,000 miles, FSH, all extras, including electronic aircon, UK spec lights, leather seats, Bose hifi, traction control, ABS, glass targa top £21,000
Tel: 01253 593968 (9.30-5.30) Tel: 01253 858885 (Home)

MERCEDES

190E 2.6 1992. 33k. auto. Sportline. leather. Cosworth kit. alloys. ew. cr. cls. cty. far. Met. FMBSH. immac. £19,995. 0181 784 0100 / 0831 268857.

190D 2.5 '87 D reg. Metallic Green, auto, fully loaded, FSH, excellent condition. £7,500. Tel. 01280 853848.

190E Auto, 92 J reg. 2.6. White. FMBSH. 47,000 mls. 14 month warranty. Cruise. alloys. alarm. all electric. £14,500. Tel: 0181 740 5894

190E 1.8 Manual. K reg. 36,000 mls. Red. ESR. ABS. FSH. Excellent condition. 1 owner. £11,000 ono. 0181 200 6800.

MERCEDES

190E 2.5. 16v. 1989, full leather. Merc alarm. 15" alloys. 11 mos MOT. 68,000 mls. FMBSH. Immac condition & driving. £11,500. 01648 401266.

C250 ELEGANCE

Diesel 1995 N. Metallic paint, stereo. sunroof etc. 3,000 miles, cost new over £29,000. Genuine reason for sale.

£25,950 ono.

Tel. 01325 354398.

95N SL 6.0 AMG mot paint full spec. del miles C84,950
95N SL 320 Azurite/ mushroom hide climate /i/Seat, tracker, ultra spec. del miles list £69,400 avail at £60,950
Tom Hartley The Ultimate Name Dealing in Luxury Cars
01283 762762

$280
March 1995
8,000 miles, Metallic Green, leather, sunroof, 8 bole alloys, good stereo + many other extras.
£38,000
Tel: 0191 386 6423.
Private Sale

C180
ELEGANCE
auto, '94 L, dark blue metallic, 11K mls, ESR, EW, remote locking & alarm, interior: wood, leather trim, dark blue cloth. FMBSH, 2x airbags, pristine.
£18,995 only.
Tel:(0171) 586 4695 (H) or 799 2313 (O).

400SE AUTO
92 K reg, blue/ black, fawn leather, immaculate. Alloys, self-closer doors, electric seats, air-con, climate control. FMBSH. 10 months dealer warranty remaining. 45k miles.
£39,995.
01252 861233 or 0831 639903.

SL320
1995 Blue Black/ Black leather, 5-speed auto, Rear seats, Cruise, twin airbags, 9,000 miles FSH, Alloy wheels, Twin alarm, Private sale. £57,500
Wk: 01749 654351
Hm: 0191 377 1974
Mobile: 0802 305775

UNIQUE OPPORTUNITY
S1X Merc 280SE
1 owner from new 87,000 miles. Full Mercedes Service History. Original unmarked, words cannot describe.
No Offers.
£4,850
01704 877770
0850 255755 Northwest

CONTRACT HIRE

CONTRACT HIRE
ALL MAKES SUPPLIED E.G.
BMW 328i Coupe ..... £ 299 month
Discovery TDi 300 7 seat. ..... £ 295 month
Mercedes C180 classic ..... £ 295 month
Ford Mondeo Si ..... £ 299 month
FINANCE
Contract Hire & Leasing
Call today 01264 334444
Fax 01264 334455

600 SL
May 95, 4,600 miles, finished in Beryll with black hide, stunning car, significant saving on new.
Stratton Motor Co Ltd
Tel 01508 530491

CONTRACT HIRE

G Ford HODSON and son (Motor Sales) Ltd.
STONE CROSS GARAGE, PENKRIDGE, STAFFORD. ST19 5AS
Tel: (01785) 712244
Fax: (01785) 715699
"Are you taking FULL advantage of the new VAT Legislation"?

VEHICLE	CASH	LEASING
FIESTA 1.1LX 5dr	£11,995	£245.83 weekly +c
MONDEO 1.8TDLX 5dr	£16,972	£347.87 weekly +c
ESCORT 1.8 TDLX ESTATE	£15,467	£316.96 weekly +c

Quoted on a 2 year contract - 3 months x 21 months - 10,000 miles per annum - Non Maintenance

PROBE 2.5 24v 3 dr	£14,125	£289.46 weekly +c

Quoted on a 2 year contract - 3 months x 21 months - 12,000 miles per annum - Non Maintenance

FORD FIESTA 1.25D ECONOMY 3 dr, PAS	£10,344	£211.96 weekly +c
NEW FELICITY 96 1.3 5 dr Geddeon	£10,995	£225.33 weekly +c
NEW SHAPE FIESTA 1.3LX 5 dr	£9,854	£201.92 weekly +c
MONDEO 2.5 V6 24v 5 dr	£17,497	£358.58 weekly +c
NEW RENAULT CLIO 1.8 16v 3 dr	£10,236	£209.75 weekly +c
NEW VAUXHALL VECTRA 1.8LS 16v	£13,495	£276.56 weekly +c
FORD GALAXY ASPEN 7 seater LSTDi	£16,995	£348.24 weekly +c
NEW VAUXHALL CALIBRA 8v 3 dr	£14,625	£299.71 weekly +c
NEW ROVER 620SDi 4 dr c.sunroof	£15,750	£322.79 weekly +c
NEW BMW 320iSE 4 dr	£23,625	£484.03 weekly +c
NEW MERCEDES C180 CLASSIC	£17,995	£368.75 weekly +c

Quoted on 3 year contract - 3 months x 33 months - 10,000 miles per annum - Non Maintenance

NEW VW GOLF 1.8GL 5MAN 5 dr	£15,467	£316.96 weekly +c
NEW AUDI A4 1.9TDI SE metallic	£17,451	£357.64 weekly +c
L/ROVER DISCOVERY TDi 300 S	£18,251	£367.79 weekly +c

Quoted on 3 year contract - 3 months x 33 months - 12,000 miles per annum - Non Maintenance

LEASING FIGURES ARE FOR UNLIMITED MILEAGES WITH 40% RESIDUALS FOR 2 YEARS & 30% RESIDUALS FOR 3 YEARS
All the above are subject to VAT
We can quote for most makes of cars & vans
CALL LISA ON 01785 712244 or 0850 362684 (24hrs)

DRIVING TUITION

What price safety?

£39

Did you know that you can become an advanced motorist or motorcyclist, for just £39? Advanced motoring makes safer drivers.

For further information and the address of your Local IAM Group complete the coupon and return Freepost

POST TODAY NO STAMP NEEDED

INSTITUTE OF ADVANCED MOTORISTS
Freepost, Licence No. SW1965, 359 Chiswick High Rd., London, W4 4BR.
Tel: 0181-994 4403 (24hr Answering) Fax: 0181-994 9249

Name _____ title
Address _____
Post Code _____
Reg. Charity No. 249087

H.R. OWEN
TRADITION OF EXCELLENCE

NEW MODEL JAGUAR
94M Daimler 6S 8T £45,950
95M Sov 4.0 12T £38,950
94M Sov 4.0 12T Hi Spec £39,950
95M XJ6 3.2 10T £30,950
95M XJ6 3.2 6T £31,950
94M XJ Sport 3.2 11T £30,950
94M XJ Sport 3.2 8T £27,950
XJS
95M XJS 4.0 Conv 5T £37,950
95L XJS 4.0 Coupe 22T £25,950

91J XJS 5.3 Conv 38T £22,950
JAGUAR SALOON
91J XJ6 4.0 42T £18,950
94L XJ6 Gold 6T £22,950
94L XJ6 3.2 16T Hi Spec £23,950
92J XJ6 3.2 25T £12,950
91H XJ6 3.2 25T £13,950
93K Daimler 6S 51T £22,950
92K Sov 4.0 35T £20,950
93K Sov 4.0 45T £19,950
92K Sov 4.0 41T £18,950

0181-992 2299
OPEN SUNDAY 10am - 4pm
A40, Western Avenue, London

'95 N JAGUAR XJ6 3.2 SVB (NEW SHAPE)
Sapphire Blue, Auto, Air cond., Connoll leather, Sports suspension, Ehlerson, Alloy wheels, 6 speaker stacker C.D. player, 3 year manufacturer's warranty, extremely low mileage.
SAVE THOUSANDS ON NEW!
ONLY £32,500 NO OTHERS OFFERED ON THIS CAR
CONTACT KEVIN WHELDON
01925 597657 0850 327808

Stratstone MAYFAIR

95M XJR Supercharged Auto 4T £65,995
94M XJR Supercharged Man 12T £57,995
95M SOV 4.0 Auto 4T £44,995
95M SOV 4.0 Auto 3T £39,995
93K SOV 4.0 Long Wheel Base 1ST £22,995
95M XJ Sport 3.2 Auto 2T £34,995
95M XJ Sport 3.2 Auto A/C 5T £29,995
95M XJS 3.2 Auto A/C 3T £32,995
95M XJS 3.2 Auto 5T £30,995
95K XJS 3.2 Auto A/C only 18T £29,995

40 Berkeley Street, London, W1X 6EN
0171 629 4404
0585 229540

WEBBERS

91 H XJS 3.2 A, Solent Blue/Magnolia Leather, ESR, FSH, 84,000m £10,995
91 H XJS 4.0 Carpdi A, Flamenco Red/Beige Leather Trim, A/C, Grates, 98,000m £20,995
94 L XJS 4.0 Carpdi A, Monaco Red/Biscotti Leather, A/C, 27,000m £25,995
94 M XJR Supercharger A, Sapphire Blue/Oatmeal Ltbr, A/C, Harman Kardon Radio, 7,000m £41,995
95 M XJR 3.2 Sport A, Flamenco Red/Oatmeal, Air Conditioning, 6,000m £31,995

Tel: 01256 24661
Elite Motorcar Collection
JAGUAR

MERRITTS FOR JAGUAR

94 M XJR SCSupercharged (X300) Mineral, Turquoise/Grey, Traction Control, Air Con, 1 Owner, 17T £38,995
94 M XJS 4.0S A, Flamenco Red/Magnolia Leather, 1 Owner, 11T £22,995
94 L Sov 4.0, Solent Blue/Doeskin Leather, Demo + 1 Owner, 28T £32,995
94 M XJ6 3.2S A, Flamenco Red/Magnolia, A/Con, CD, Tracker, 1 Owner, 21T £24,995
93 K XJS 3.2 A, Brooklands Green/Doeskin Half Leather, Demo + 1 Owner, 48T £16,495
92 K XJS 3.2 A, Westminster Blue/Stone Leather, 2nd Blue, 1 Owner, 48T £16,495
Title is only part of our selection. Please call for full details.
Amersham, Bucks
(01494) 725911
Open 7 days

Loncaster JAGUAR

91H XJS V12 Conv White 46T £18,995
95K XJS 4.0 Diamond 25T £22,995
91J XJS 3.6 Man Signal 39T £14,995
94M SOV 4.0 Ice Blue 11T £37,995
95M SOV 3.2 Ice Blue 11T £34,995
95J SOV 4.0 Kingfisher 35T £18,995
93G SOV 4.0 Solent Blue 48T £14,995
95M XJS 3.2 X300 Kingfisher 13T £28,995
94M XJS 3.2 X300 Flamenco 18T £28,995
94L XJS 3.2 Gold Gunmetal 20T £22,995
93L XJS 3.2S S.R. Green 12T £21,995
92J XJS 3.2 Kingfisher 38T £14,995
92K Rillover Vogue SE 20T £22,995
92K Merc 500SL Black 25T £18,995

91H XJS V12 Convertible Diamond Blue, Magnolia Hide piped Blue, 7,200 miles £22,995

95M XJR Supercharger Sapphire, Cream Hide 11T £63,995
94M XJS 4.0 S Auto Flamenco, Magnolia Hide 13T £24,995
94M XJS 3.2 Gold Auto Regency, Doeskin Hide 13T £24,995
94L XJS 3.2 S Auto Flamenco, Doeskin Hide 21T £22,995
93L XJS 3.2 Auto Flamenco, Doeskin Half Hide 35T £17,495
93J XJS 3.2 Auto Piuklund, Saville Hide 48T £13,995
93H XJS 4.0 Auto Savoy, Chevriot Cloth ..... 50T £ 9,995
90H XJS V12 Auto Oyster, Doeskin Hide 30T £10,995
89G Sov 2.9 Auto Savoy, Saville Hide 80T £11,995

XJS 4.0 Auto Kingfisher 13T £28,995
XJS 4.0 Auto Flamenco 24T £24,995
XJS 4.0 Auto Kingfisher 30T £18,995
XJS 3.6 Auto Soleil 28T £16,995
XJR SCCharge Auto Sapphire 8T £47,995
XJR SCCharge Auto Sapphire 16T £44,995
SOV 4.0 X300 Auto Black 13T £27,995
SOV X300 3.2 Auto Sapphire 17T £20,995
SOV 4.0 Auto Kingfisher 28T £25,995
SOV 4.0 Auto Kingfisher 48T £18,995
SOV 3.2 Auto Diamond Blue 39T £16,995
XJS X300 3.2 Auto Black 4T £31,995
XJS X300 3.2 Auto Timeless 11T £31,995
XJS 3.2 S Auto BR Green 16T £23,995
XJS 3.2 Auto Oyster Met 24T £18,995
XJS 3.2 Auto Ice Blue 24T £16,995
XJS 3.2 Auto Flamenco 32T £18,995
XJS 3.2 Auto Metear 45T £14,995
XJS 3.2 Auto Black 51T £14,995
All the vehicles listed above are of high specification. Please call for full details and demonstration.

Tel: 01732 456300 Sunday 10am - 2pm
Tel: 01734 845555 Open 7 Days Sunday 10am - 4pm After hours 0378 320483
Tel: 01604 239944 SUNDAY 10am-5pm 0378 277604
Tel: 0181 302 3333 After Hours 0836 274690

We pay top prices for your quality used Jaguar.
Call Kevin Wheldon 0850 327808 or Richard Bramwell 0831 791979

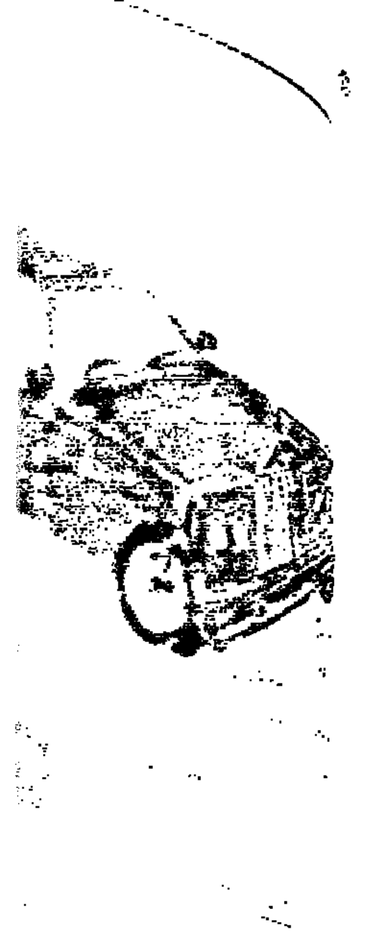
Saverna

Tel: 01635 52144

Tel: 0171 352 39

هكذا من الاصل

هكذا من الاصل



MERCEDES

190E Auto. 89 black/ grey int. FMBSH 6 month MB warranty 4 EW/ ESR/ sports susp/ CL/ alarm/ alloys. exc cond. £8,495. 0181 591 5856 or 0973 220079

190E 2.0 auto. '92 K. ESR. E/W alarm, stereo, white. 28K mls. FMBSH, £14,650. Tel: 0836 333533 or 0181 422 6152.

200 TE 5 speed manual, smoke silver. K reg. 65,000 mls. FMBSH. £13,995. Tel: 0181 290 4933 (Off Hrs.)

200TE H reg. 5 speed, smoked silver, ABS. ESR. RFS. 79K mls. FSH. 1 owner £9,695. Excellent 01483 274693.

220 E 1993 K. auto. Red. 25k miles. Immac. FSH. ABS. extras £17,995. Tel: 01268 792305 / 01268 785192

220 Elegance 1994 almandine red, auto, climatic, seat heaters, 8 hole. C.D.. only 5,000 miles from new by eldery gent. Immac. £26,000. Over £8,000 below list price 01978 823999

230TE Estate Auto. 90 G. 81k. Met Pearl Blue. Every extra. FSH. Superb Condition. £12,950. Private sale 01530 416660 / 01827 830782.

230TE Auto. Silver Grey. G reg. ew. esr. rhr. FSH. £8,900 ono. 0689 898159 / 01703 847410.

230TE Estate Auto 91J. red. grey trim, alloys, elec roof/windows central armrest FSH. 60k mls. £16,995 Harrogate Cars 01423 503022/0973 132849 T

230TE Auto. 90 (G). red. 1 owner. FMBSH. R/seats. Superb. offers on £9,999 can deliver Tel: 01202 717932

280 TE Estate '88 E. 93K mls. FSH. 7 seats. auto, met Burgundy. Blaupunkt rad/cass. ESR. £7,300. 01962 774222

280E Auto. 92 K Malachite. Leather Heated Seats. CD/Cass/Rad. Air Con. Many extras FSH. 24k miles £19,000 Tel: 0181 4284968.

280 E Mercedes Salon. 1988. Metallic. auto, PAS. electric s/r. elec windows. ABS. FMBSH. 1 owner. exc cond. 76,000 miles. £8,750. Tel: 0973 700809 or 0181 979 6923

280 SEL 1980. Rare Ex-Embassy incl. Flag Mount. An outstanding car. Met grey. tinted wins. £4,000 Tel: 01737 247381

300TE Estate auto. Metallic Green, 87 (E), 84k. FMBSH. ESR. EW. attractive car £10,500. 01962 884760

300 D 91J Auto Blue Met RHR OTG HWW 1 Own 100k FSH Trade £12,995 01753 621696

300CE Auto Coupe. 89F. Charcoal grey met. 1 own. 62k. FMBSH. lower susp. 5 spk alloys. Immaculate. £14,500. 0121 313 0776 or 0836 229 084 T.

320 CE 93 Blue blk alloys, music. S/R etc. 38,000m. fsh 1 own. £27,950. 01283 762762 TH

300CE 24V 90 Pearl Grey fully loaded, incl air lther etc 49K FSH. £21,999. LBM. 0860 535 907 / 0121 643 1916.

300D '94 M. brilliant silver. 14,000 mls. FMBSH. airbags. walnut trim. 1 owner. alarm. Private sale. £24,750 Tel: 01609 890261.

300D 1990 H Havana brown metallic. Auto/ABS. FSH Numerous extras £14,750 ono Tel 01953 717257 Norfolk.

300 E 1989. G. Pearl grey. FMBSH. ESR. AC. EW. ABS. e/seats. Kenwood CD. alloys. alarm. VGC. £11,750. Tel: 01437 563578 (Pembs).

300 E 24 valve. '92 J. immaculate. 48,000 mls. FMBSH. pearl. leather. air. CC. etc. £19,995. For details telephone 01491 681027.

300SL 1991 Silver/black hide. cruise. htd seats. 26,000mls. fsh. £38,995. Wheelhouse 0115 970 5555.

300SE LHD. J(92) 49,600km. auto 1 owner. lthr interior. heated seats. automatic s/roof £23,000. Tel: 0161 303 0412.

300SL 24v. J-reg. Pearl Blue. 13,000 miles. history. r/seat. CD. Ex-condition £42,600. 01708 340777/ 0831 820477.

300 TE Auto. 91 J. Blue Black. Grey cloth. 40,000 mls. A/C. Cruise Rear seats. FMBSH £19,000. Tel: 0171 359 5597

320SL M Reg. Brilliant Silver /Grey Leather. Alloys. CD. R/Seat. Cruise. 4k Miles £54,999 Motorhouse of Cannock 01543 506060

320CE Cabriolet 93 Manual. c/ralio. midnight blue/cream hide pdd blue. 21,000mls. fantastic value £35,995 Wheelhouse 0115 970 5555.

400 SEL white. K reg. alloys. FMBSH. 29K mls. CD. climate. leather. R/bund. remote alarm. memory seats. etc. As new. £40,000. Tel: 0973 503024.

380SL auto A reg. 70,000 miles. White / red leather. 2 owners. Mint condition. £15,500. Tel. 0121 455 6431.

360SL 1980. Unmarked Silver/ Blue lthr. H/S top. Extensive History. Stunning! 164k mls hence £9,800. 0181 546 8885

300SL 89(F) 1 of last old shape. 1 lady owner from new. Alderine metallic Red. Cream leather interior. Auto. FMBSH. 27K mls. £26,000 ono. 01502 716056 day/ 01502 717519 eves/wends.

420 SEC auto. D reg. silver sand. 62,000 mls. full service history. excellent condition. A/C. alloys. CC. ESR. leather. auto seat belts. Blaupunkt rad/cass. £13,250. Tel: (0121) 705 4760 (H) or 355 5661 (O).

420SEC Immaculate cond. met petrol blue. average miles. 1987. suede interior. air con. lumbar support. cruise. all extras £11,000. 0570 436900

420SE 90G. Havanna bronze met/ crm hide. eds. rrb. alloys. ster. 36K. £19,995. Bramshaw 01202 396342

420SEC Anthracite/Suede s/roof. elec/seats. 95K. Superb cond. full Merc hist. £12,750 evngs 01494 763575

500SEL Auto 1988 (E) Silver Air Con memory seats elec sunroof cruise alloys alarm 1 owner FSH 75,000 miles £13,995 Mr Bostel 01844 290813 (eves and weekends)T

500 SEC '90. Almondine/Cream hide. Duchatelot styling. every extra. 47K. FSH. exc cond. £26,500. Tel: 01926 633507

500SL March 92 reg J500 MSL. 1 owner. Almandine + black leather Fully equiped + CD. 31,500 miles. FMBSH Totally immaculate. private sale. serious offers on £49,000. No Trade prices or canvassers. Tel: 01473 833100 office hours

500SE New Model K reg. 1 own. Blue Black Met. Cream Leather. climate control. ESR. elec seats. etc. Twin airbags. 8 h alloys. 36,000 miles. full Merc hist. £39,995. 0121 445 2628.T

500SEL 89(F) Auto. Blue/Black metallic. Grey leather. Air con. stereo. FMBSH. 69K mls £14,000 ono. 01502 717519 wends/ 01502 716056 days

500SL 90G Met Green. Cream hide. 30K miles. FSH. A/con. A/bag. Fabulous condition £42,950. Tel: 01274 561438 W/end. 01845 537644 W/day

500SEL 1987. met silver blue. air con. cruise. ABS. below avg mls. priv plate. fully maintained. £10,500. 0191 487 9953 or 0860 201525

500SL 1989G Almandine/cream hide. air cond. rear seat. fsh. 45,000mls. £26,995. Wheelhouse 0115 970 5555.

500 SEC 91J. Brill silver/ blk hide. a/c. e/etc+htd sts. c/c. allys. errb. cd. 40K. £31,995. Bramshaw 01202 396342.

500 SEC Oct 85. P/plate. 111K. Naut. Blue/crm lthr. EFS. usual extras. RHR. OTG. FSH. exc cond. £11,800. 0181 550 2951

500SL 1993 K Nautic Blue. Beige Hide. 1 owner. 18K. FMBSH. Total spec. Showroom cond. £61,800 Tel: 0171 4933481.

560SEC 1988 (F). 117,000 miles. FMBSH. total spec. absolutely immaculate. £14,750. 01252 879584 / 0831 636588.

560 SEL Auto. 90 (G). Blue/black metallic. Every Extra. 71,000 miles. Tax & MOT. Service history. Ex. cond. £15,995 Tel: 01530 813402. 0836 679158

600 SEL 92 J. Silver / Grey Hide. FMBSH. 36K miles. full specification. Perfect condition. £44,995. Tel: 01754 766202

C180 Classic 95M. Met blue. 14,000. aircon. E/W. FMBSH. stereo. Private sale £17,500. Tel: 01202 590948

C180 Classic auto. 94(L). Polar white. 33K miles. FMBSH. ESR, ESW. alm/immob. 6 spkrs CD £15,000. 01734 477737

C250D Elegance. Manual. L 94 Silver blue/mushroom leather. immac. 1 lady owner. £21,000 ono. Tel. 01206 211864.

C180 Elegance. auto. s-silver. (N-Reg). 7k. elec seats etc. many extras - list £26K + 3 months old. £22,950. Eastbourne 01323 412888

C200 Eleg 95N. Smoke silver /mush cloth. auto. r/ster. 1,000 mls. £25,995. Bramshaw 01202 396342.

C200 Sport 94M. Badged C220. Twin exhausts. Auto. Blue/Black Metallic. Black leather. Alloys. Glass sunroof. Remote alarm. CD autochanger. FMBSH. 31K mls. £21,800. 01502 716056 day/ 01502 711999 eves/wends

C200 Elegance auto. 94. Smoke Silver / mushroom. cruise. RHR. alarm. 19k. 1 owner. £20,750. Tel 01273 702272

C200 Sport. M reg. Badged C220. Twin exhausts. Auto. Blue/Black Metallic. Black leather. Alloys. Glass sunroof. Remote alarm. CD autochanger. FMBSH. £21,600. 01502 716056 day/ 01502 711999 eves/wends

C220 Sport 94(L). 26K miles. white/black leather. FMBSH. 1 lady owner. AMG body styling. glass sunroof. Cd. 5 spoke alloys. heated seats. immaculate. Stunning car £24,500 ono. Tel: 0191 271 6536

C220 Sport. 95 M. Silver/ black ESR. EW. 16k mls £23,995. C. Thompson W/e 0181 894 0170. Wk 01923 262277

E320 Cab 94L. Blue blk/ grey hide. a/c. cd+stack. factory alm. 1 onr. 18K. £42,995. Bramshaw 01202 396342.

E320 CAB 93 L 22,000 miles. Immaculate Full spec.Cream lthr int. Nautical Blue FMBSH £40,000. Tel: 0181 4513147.

E220 Cab 94M. Bornite/ mush hide. htd sts. s/line. walnut. 17" alloys. 14K. £37,995 Bramshaw 01202 396342.

E 320 cab '95 N. 3,000 mls only. azurite/grey leather. A/C. fully loaded. FSH. private sale. As new £48,000. Tel 01205 364352 or 01205 359063.

E220 Coupe. 94 (L). Auto. silver. black cloth. cruise. HWW. RHR. FMBSH. 8,000 miles. radio/stereo. £27,500 ono. Tel: 01244 532384/ 0378 936329

E300D Auto L 94 Blue 33k FSH Cruise & many extras. Immac condition. £21,750. Tel. 0181 6938427 (h) 0171 7373131(w).

E300 D Estate Nov '93. L. silver. high spec. FMBSH. high mileage. hence price. £22,500. Private sale. 01273 882980.

E250 Diesel. automatic. L reg. Nautic Blue. Good condition. £17,600. Tel: 0388 346481 or 0181 964 9978

E300 D L reg. pristine. 26,000 miles. Blue/Black. leather. aircon. alloys etc. £24,995. Phone for full details. Genuine sale. Tel '01494 673457

E280 93L. Almandine/mush hide. walnut. 8ha. r/ster. 1 onr. 27K. £24,995 Bramshaw 01202 396342.

MERCEDES shipping worldwide For the best service and rates. Karman Shipping. Tel: 01525 851545. Fax: 01525 860996

E320 2 door coupe. Nautic blue / cream leather. 1994 M reg. 8 holes. sunroof. stereo. FSH. 27,000 miles. £33,950 No offers. Tel : 0151 207 3751(W) or 0151 334 1654(H)

SL280 Jan 94 Almandine red Cream leather. 8 hole alloys Rear seats. Cruise FMBSH 29,000 miles £41,500 Tel 01491 412630 (office) 01491 873286 (H) No canvassers.

SL280 94L. Imperial red. mushroom hide. rear seats. cruise. 5 speed auto. 19k. FMBSH. £44,750. 01438 798587

S 280 N reg. 1700 miles. 8 hole alloys. S/R. closing aid. metallic silver. many extras. £40,000 ono. Tel : 01656 862270

MERCEDES WANTED

WANTED Mercedes. all models 88 - 93 with FSH up to 50k. Hassop 0181 459 0006 T

WANTED Wanted. All Mercedes. any miles / condition. 01895 835446 / 0831 123911 now T

MERCEDES WANTED Probably the best buyer in this column Brightmores 01751 477800.

S CLASS Coupe urgently required 01387 253861.

JOHN WATSON will race to buy your Mercedes-Benz and pay you a top price if it's the right car Tel: Malaya Garage 0850 338115 or 01636 830547

BRAMLEY require. low mileage. high specification. Mercedes-Benz. Our buyer's are available 7 days a week Telephone 01483 898159.

1987 1995 Premium prices paid for all Mercedes. Glenn Williams 01372 749090.T

1st at buying Mercedes nationwide. Lancaster consistently the best 0860 308333 (South) 0831 344706 (North).

---

300 SL
24 Valve, 1992, K reg, FMBSH, 12,000 miles, almandine, cream hide interior, rear seat, 8 hole alloys, drivers air bag, 5 speed auto, absolutely immac, looks & drives like new. £42,995 ONO.
Tel: 01268 682919 or 0850 682919

380SEC COUPE
C reg / 85. Genuine 74,600 miles, Smoke Silver, Brown leather. Superb condition. FSH, cruise, air con, Elec seats, s/r. Latest wheels. Never carwashed. 23 mpg
£11,750 ono.
Tel D. Robertson 01753 883436

E320 COUPE
L reg (94) 1 owner
Almandine. Cream hide. air conditioning. FMBSH.
18,000 miles, auto sun roof, outside temperature gauge, anti glare rear mirror, Alpine stereo, 8 hole alloys, 5 speed automatic. £38,000 ono. Sale due to relocation abroad.
Tel: 0171 350 1407

SL320
13,000 miles. 1995 reg 1/5/95. Azuite Blue, leather interior, Climate, C/C, E.T.S., E.S., rear seats, 2x alarms and tracker
£54,000.
Will take £10,000 runaround plus cash in exchange.
Tel: 0181 662 1347

300 GES
91 J reg. 39,000 miles, Met Blue. Full leather interior light Grey, air con, seat warmers, Walnut Dash, Chrome bull bars and side steps. Flared arches, big wheels.
£19,500.
Office Hours on 0181 558 9235

500SL
J-Reg. Blue / Black Metallic with Burgundy leather. 8-hole alloys. 49,000 miles. Beautiful condition.
£48,500
(0171) 971-5600 (W) or (0171) 589-6274 (H)

500 SEC
1991 H reg, Nautic Blue, Grey hide, FMBSH, every extra, multi Compact Disc player, car phone set up, Impeccable condition, PAS, 63,000 miles, all electrics.
£22,500
Tel: 01703 227919
Fax: 01703 230913

500SL
1990 G. Brilliant White, Black leather interior. 1 owner only, in superb condition. FMBSH, air con, heated seats. Remote central locking, colour coded & most other extras. Stunning car. 87,000 miles.
£39,500 Private
0171 537 4200 (W)
0181 954 4029 (H)

300E
24 valve, auto, 91 H reg. 38,000 mls, silver met/black leather. FMBSH, sportsline, every conceivable extra incl ABS, ASR, A/C, elec seats, EW, ESR. Recently serviced. Perfect condition.
£ 17,500.
Tel: 01276 23470.

230 TE
Auto, 89 F reg, FMBSH, Petrol Green, alloys, ESR, 7 seats, rails, all electric, MB tow bar 82,000 miles, MD's car. Excellent condition.
£11,300.
Tel Trevor on 01773 541414 (W), or 01773 812370 (H)

COSWORTH
190 E 2.5 16v
58K, 91(H), Metallic silver, black leather, FMBSH, all electrics, ABS, 10 Stack Cd, alarm, immobiliser, ASD, 1 owner, alloys, pristine, rare must be seen.
£17,500 ono.
Tel :0181 332 0208 (eves)
Mobile : 0956 274340

450 SLC
First genuine offer or £16,000 plus, Registered 1.8.75, only 12,000 miles, thistle green metallic, ESR, auto, FSH, family owned since new, superb condition.
Tel: Weekends 01252 617060 or Mon-Fri 0181 893 8333.

E 220
cabriolet M reg. Oct '94, rarely used, only 1,100 miles. Almandine red, cream/ mushroom leather, sportline suspension. Plus all usual extras. Totally as new.
P.O.A.
Tel: 01636 830766.

C220
Diesel, automatic, Classic White, 94 L reg, 52,000 miles. Perfect service record. Good condition. 1 owner.
£15,950.
Phone 0181 505 9151 (office hours only) or 0831 898361 (anytime)

C180
Automatic, Elegance, air conditioning, Metallic Azurite Blue, grey cloth, 2 airbags, Infra Red locking, radio with auto antenna, 5,000 miles, M Reg 95, as new and Manufacturers warranty
£22,750
Tel: 01547 530502

420 SL.
87 E reg. 48,000 miles. Pearl silver/ black leather interior. Heated seats. Rear seats. ABS. Cruise control. Radio/ cass. Remote alarm/ immob. Full History. IMMACULATE!
£24,750.
Absolutely No Offers.
01372 842286

300 CE
H reg - Smoke Silver - Cream leather - Auto - Sport line - Cruise control - EFS seats - ESR - Alloys - Alpine CD/Radio - Full Service History - Merc Boot Spoiler - M.D's car - Superb Example 37K miles -
£21,995.
Tel: 01903 264774

500SL
Auto Convertible. N August 95. T Green. 2,000 miles. Air conditioning. Mushroom leather. Kenwood multi play CD. £72,500.
Weekdays 8.30 to 5.30
0171 614 5701
weekends
0181 788 9437

420 SL.
87 E reg. 48,000 miles. Pearl silver/ black leather interior. Heated seats. Rear seats. ABS. Cruise control. Radio/ cass. Remote alarm/ immob. Full History IMMACULATE!
£24,750.
Absolutely No Offers.
01372 842286

C220 ELEGANCE
August 94 (M). 11,500 miles, blue/ black, mushroom leather, auto. climate control, immaculate condition.
£26,495 ono.
Tel: 0181 423 8759 Home
or 01708 442332 Day

300 TE MATIC
Estate, Arctic white, 1 owner, 83,000 miles, FSH, V high spec, inc air-con, 7 seats, lthr etc.
OIRO £15,000.
(Day) 0171 823 5458
or (Eves) 01252 794880

C220
Diesel, automatic, Classic White, 94 L reg, 52,000 miles. Perfect service record. Good condition. 1 owner.
£15,950.
Phone 0181 505 9151 (office hours only) or 0831 898361 (anytime)

300SL
24V 1993K, Red/ leather interior, 22,000 miles.
£45,000
Tel: 0181 491 7589

C180 ELEGANCE
1994, imperial red, grey cloth, FSH, 10,000 miles. Purchased 5 months ago from Alan Day Motors for £21,950.
Now asking £19,950.
Tel: Paul 0378 778888.

Tom Hartley
(AS SEEN ON T.V.)
U.K's No. 1 Buyer of all Mercedes Benz, BMW & Lexus 1987-95.
Collect Anywhere
(01283) 762762 (7 days)
The ultimate name dealing in Luxury Cars.

Normand Mercedes-Benz
We pay top prices for 1988-1995 Mercedes-Benz
Contact: Tim Western
0181 965 7757
0836 233 328

William Loughran

96 Spec	MERCEDES C 3.6 AMG Azzurri, Black hide, Climate ETS, Elec. Seats, Del. Miles	£49,950
95 (K)	MERCEDES 600SL Almandine, Cream Hide, Total Spec, 9,000m	£89,950
93 (K)	MERCEDES 600SL Silver, Black Hide, Total Spec, 40,000 miles, FSH	£62,950
94 (M)	MERCEDES SL320 Met. Silver, Black Hide, Cruise Control, Mem. Seats, 1,000m	£54,950
94 (L)	MERCEDES S500 Coupe Pearl Blue, Mushroom Hide, Total Spec, 1 Owner, 9,000m	£59,950
92 (J)	MERCEDES 500SE Nautic Blue, Grey Hide, Clim, ASR, ADS, Mega Spec, 14,000m	£44,950
92 (K)	MERCEDES 400SE Pearl Blue, Blue Hide, Air Con, Elec Seats, 22,000miles, FSH	£38,950
87 (D)	MERCEDES 420SL Black, Grey Cloth, Rear seat, Alloys, 36,000m, FSH	£19,950

01772 613114 Open Sundays. Eves 012572 67384

MERCEDES AUTHORISED DEALERS

MERCEDES-BENZ RETAIL

94L C180 Eleg Polar White ...2T £20,750	94L E220 Pearl Blue, Lthr ...17T £24,950	95M E220T Tourmaline ...14T £25,950	92K 190E 1.8 Pearl Grey ...36T £14,250	95M C280 Eleg Brilliant Silver ...9T £28,950	95M E320 Brilliant Silver ...14T £32,950	95N E200SE Brilliant Silver ...10T £22,950	95M E220T Brilliant Silver ...12T £28,950	95N S280 Brilliant Silver ...7T £42,950
94M C180 Eleg Tourmaline ...11T £21,950	95M E280 Silver ...9T £28,250	94L E300TD Silver ...23T £26,950	94M C180 Eleg Brilliant Silver ...6T £20,950	95M E200 Smoke Silver ...8T £21,750	94M E220 Cabriolet Azurite Blue ...20T £POA	93K 220E Blue Black, Lthr, A/C ...4T £22,250	92K 230TE White, Lth ...32T £21,500	92K 300SE Brilliant Silver, A/C ...36T £19,950
94M C200 Sport Imperial Red ...14T £23,250	95M E280 Onyx Grey ...11T £28,950	95M E320T Silver, Hi Spec ...2T £44,950	95N C180 Sport Imperial Red ...4T £23,250	95M E200 Estate Onyx Grey ...11T £25,750	95M E320 Coupe Brilliant Silver ...7T £41,950	94L E220 Brilliant Silver ...29T £21,950	95M E300TD Brilliant Silver ...8T £29,950	93J S420L Smoke Silver ...25T £54,950
95M C220 Eleg Almandine Red ...7T £25,750	95M E220 Coupe Blue Black ...10T £32,500	94M S280 Pearl Blue ...8T £41,950	95M C180 Sport Blue Black ...6T £21,950	95N E220 Smoke Silver ...11T £23,950	95M S280 Brilliant Silver ...16T £42,950	94M E220 White, lthr, A/C ...11T £23,950	94M E320T White, A/C ...22T £38,950	92J 500SEL Pearl Blue ...48T £42,950
95M C280 Eleg Blue Black, Lthr 13T £33,950	95M E220 Cabrio Silver ...10T £39,950	95M S280 Azurite, AC ...15T £43,250	95N C220 Eleg Azurite Blue ...10T £31,950	95N E220 Coupe Azurite Blue ...6T £34,950	94M S280 Onyx Grey ...12T £44,950	95N E220SE Brilliant Silver ...3T £24,950	92K 300CE Blue Black, A/C ...40T £27,950	91H 500SEC Blue Black ...45T £28,950
95N C36 Silver, High Spec ...3T P.O.A.	95M E320C Blue Black, AC ...19T £42,950	93L 500SEL B/Black, Hi Spec ...35T £53,950	95M C220 Sport Tourmaline ...9T £24,950	95N E220 Spec Edition Blue Black ...6T £24,950	95M S420L Brilliant Silver ...9T £55,000	92K 230E Almandine Red, Lth ...35T £20,500	94L E320 Cpe Brilliant Silver ...27T £37,950	94L S500 Cpe Blue Black ...22T £57,950
94M E36 Silver, AMG, AC ...19T P.O.A.	95M E320C Tourmaline, Sp Line 12T £44,850		95M C220 Sport Azurite Blue ...9T £24,950	95M E300D Estate Brilliant Silver ...17T £28,950	95M SL320 Brilliant Silver ...10T £54,950	93L 260TE White ...21T £20,950	95M E320 Cab Azurite Blue ...6T £48,950	93K 300SL 24V Nautic Blue ...18T £46,950

0181 560 2151 — AFTER HOURS 0831 812245
0181 205 1212 — OPEN 7 DAYS A WEEK AFTER HOURS 0850 792593
01932 228811 — SUNDAY 0831 162429

J. R. Tagger
Mercedes-Benz in Watford

190E 1.8 92K 5spd Black	£12495
190E 2.0 90G Diamond Blue	£10995
190E 2.0 92K 5sp White	£12995
190E 2.0 92K Pearl Blue A/Con	£12995
190E 2.0 93L Silver 7000 mls	£16995
C180 94L 5spd Pearl Blue	£17995
C180 Sport 93L Blue Black	£17995
C180 94M Ele Auto Azurite Blue	£21495
C180 94M Ele Auto Silver	£21495
C180 94M Ele Auto Pearl Blue	£21495
C280 94M Elegance Auto	£21995
200E 88G Smoke Silver	£13995
E280 95M Hide A/Con	£29995
E320 94L Almandine	£28995
E250D 95M Auto White	£24995
E300D 95M Azurite Blue	£26995
230CE 92J Black	£21995
E200 Est 94L Rear Seat	£21995
E200 Est 95M Met Rear Seat	£23995
600SL 93L Blue Black	£69995

01923 242213 — 0860 679011

88E 300SL. 1 owner. 11,000 miles. fsh. white/blue cloth. 12m warranty - pristine condition. Jacksons 01202 666350.

93K 300CE 24V Signal red/blk lthr. 5 spd auto. c/c. 8ha. esr. olg. pioneer r/cass with cd stack. 22K. fsh. £26,995. 0181 653 7177 Sun 0836 387233.

92K 230TE Malachite green met/mushroom cloth. auto. rfs. esr+windows. walnut wood trim. fca. pioneer r/cass. alarm system. 1 onr. 45K. fsh. £21,500 0181 653 7177 Sun 0836 387233.

92K 260E Pearl blue met/grey lthr. auto. a/c. esr+windows. walnut wood trim. olg. fvm. ods. 1 onr. 38K. fsh. £21,995. 0181 663 7177 Sun 0836 387233.

93L 500SL Blk/mushroom Lthr. climate. 8ha. r/sl. Blaupunkt r/cass. 1 onr. 37K. fsh. £55,000. 0181 653 7177 Sun 0836 387233.

94L C180 Elegance Brilliant silver met/blk cloth. auto. sports alloys. esr+windows. a/b. abs. Blaupunkt r/cass. 24K. fsh. £18,500 0181 653 7177 Sun 0836 387233.

190E 2.0 Auto 92K White. Blue cloth. Air Con. E/Wind. S/Roof. ABS. Airbag. 24K 2 owners FSH £15,695 01256 464050 Tony Purslow Ltd

PENTAGON

600SEC 93L Almandine, extras	16T £75,000
500SL 95N Tourmaline, climate	5T £78,000
S320 95N Azurite, v.high spec	3T £51,000
E280 95 Almandine, 8ha, cd	11T £26,000
E300 93 Rosewood, 8ha, walnut	24T £23,990
280SL 83 Silver blue, abs, alloys	97T £14,990
500SL 85 Willow red, lthr, cruise	49T £19,990
300TD 95M Tourmaline, vh spec	3T £37,990
300TD 93 Nautic, diesel ++ cruise	26T £23,990
220E man 93 Bornite, sfina, AIR	65T £17,990
E320 Cpe 95 Azurite, AIR, sfina	3T £44,990
190E 2.5 16V 89 Blk, 1/2 hide, cc,	61T £14,990
230GES man 89 White, steps	71T £18,900

We will travel and welcome your part exchange
Pentagon Weston super Mare 01934 641616 Sunday 11 - 4pm

FALCON

94 L C220 Elegance, Rosewood/ Med Red Cloth, Automatic, FIL/W/W, Passenger Airbag, OTG, RHR, 12T £21,950
94 L E300 D, Estate, Br Silver/Grey Cloth, Auto, R/FSeat, Alarm, Walnut, 24T £26,950
93 K 230 CE, Pearl Grey/Black Sport Cloth, Auto, 8 Hole Alloys, Walnut, 22T £23,950
90 H SM SL, Almandine Red/Cream Leather, Automatic, Air Conditioning, ASR, Rear Seat, 20T £46,950

01509 211112
BELTON ROAD, LOUGHBOROUGH
(AFTER HOURS 0860 436444)

Jacksons

95N	E280 Blue black, cream lthr, AMG body kit & wheels	P.O.A.
95M	S280 B/black, cream lthr, clim, 5 Spd A, cruise	P.O.A.
95M	E220 Cab Auto Blue black/ cream lthr, air con	£42,950
95M	E220 Coupe Auto Azurite, cream leather, very high spec	£39,950
93L	S500 Coupe Pearl blue/ grey leather	£59,950
93L	E320 Estate Smoke/cream lthr, very high spec	£38,950
92K	500SE Silver/black hide, clim, alloys, mem sts, cld	£49,950
91J	SL 500 Silver/black, leather, very high spec	£49,950

01202 666330

HUGHES OF BEACONSFIELD

92K 500SL Auto, b/black, hide £54,995	92J 300CE Auto, b/black, hide ...£25,995
91H 500SL Auto, b/black, hide £44,995	92K 230CE Anthracite/cream ...£24,995
89F 500SL Auto, silver, hide, 36T £27,995	93K 220CE Silver/grey, 48T ...£22,995
93L S500C Auto, silver, hide, air £57,995	89F 300E Auto, smoke silver ...£14,495
90H 300SE Auto, blue/blue ...£18,995	93K 280E Auto, b/black, grey £22,495
90H 300TE 24V Auto, green/hide £21,495	94L E320 Silver/grey hide 45T £27,995
95N E220L Auto, Azurite, 4T ...£30,995	93L 320E Auto, b/black/hide ...£24,995
94M E220L Auto, b/silver, air £28,995	94L C220 Ele. Auto, pearl ...£21,495
92J 200TE Auto, silver, 39T ...£17,995	94M C200 Ele. Auto, blue ...£22,995
94L E320C Auto, b/black, air ...£36,995	92J 190E 2.6 Auto, silver, air £17,495
94M E320 Coupe Auto, b/silver £47,995	92J 190E 1.8 Auto, blue, lar ...£13,995
90H 300CE Auto, diamond, 44T £19,995	91J 190E 1.8 White, 21T ...£11,995

Quality pre-owned Mercedes urgently required
672141 — 781623

The Mercedes-Benz Experience
ALAN DAY
LONDON

[illegible]

0171-435 1133
Mon-Sat 8-7pm, Sat 10-5pm, Sun 11-4pm

320 SL 94 5-speed auto. Pearl Blue metallic. Blue leather. climate control. alloys. CD cruise control. one owner. only 11,000 miles £54,950. Murray Motor Co. Call today on Glasgow 0141 221 6800. open Sun 1-5pm. Edinburgh 0973 132208.

OVERAGE stock clearance. the following vehicles must be disposed of: C180 Elegance 94L. 190E Auto 93K. 190E 1.8 93K. C200 Elegance 94M. E280 94L. 300 4 Matic Private reg. E220 95M. E320 98M. 300CE 24V 91J. S280 94L. 600SE 93L. SL600 94M. 300SE 90H. All cars fully warranted. 0114 276 3391.

CRUICKSHANK
BRISTOL

95N SL500 'Wild Night' Met. Full Spec 3T £74,500	90H 500SL Met, Ltr, Full Spec, 1 owner 7T £50,000
95N S320 Metallic Leather, Full Spec 7T £49,500	93J 500SL Met, Ltr, A/C, R/Seats 22T £49,000
94M S320L Ltr, Ultimate Spec 33T £48,000	93H 500SL Metallic Leather, AMG 19T £47,750
91J 500SE Met, Ltr, A/C, HFS ++ 69T £23,650	90G 500SL Met, Ltr, A/C, Full Spec 38T £47,500
89G 500SEC Metallic Leather, CC 43T £20,650	94L SL280 Ltr, R/seats, 8Hs 15T £46,000
89G 500SEC Metallic Leather, A/C 25T £26,500	88E 420SL Ltr, A/C, CC, HFS, AM 29T £20,000
93K 220CE Sport 'K' Met, Ltr, CC, +++ 44T £30,750	93L E280 'K' Metallic, leather +++ 22T £23,950
90H 300CE 24v Metallic, Leather, A/C 45T £24,750	94L E280T Metallic, FCA, Walnut 8T £28,750
90G 300CE 24v Met, Ltr, A/C, ASR, CC 68T £24,000	93K 230TE 'K' Met, A/C, 7 sts, 8 Hls 20T £24,750
93K 280CE Metallic, 8 holes, Walnut 22T £24,250	93L 230TE 'K' White, 7 seats, FCA 39T £21,350
94M E220 Coupe 'K' Met, Full Spec 35T £38,000	95N C280 Spt 'K' AMG Met, Full Spec 7T £37,500
93K 220CE Metallic, Alloys++ 27T £22,750	

A Sytner Group Company
TEL: BRISTOL (0117) 966 9331. EVENINGS (0589) 215405

E200 Auto 95M Choice of 3 E/Wind S/Roof Airbags ABS Alarm 4-8K 1 owner FSH £21,495. 01256 464050 Tony Purslow Ltd.

E220 (95)M Auto. Walnut. Stereo. 9,800m. £22,995. Geyfords 0181 767 1422.

SL320 (95)M Leather. Climate. CD. 4,800m. £56,995. Geyfords 0831 159864

500E 93K Brilliant Silver, Black Leather, Total Spec. Inc. Climate Control On This Very Rare Car, One Owner, 21,000 km ... £39995

E36 AMG Coupe, Azurite Metallic, Blue Leather. Full AMG Body Styling with AMG Wheels and Suspension. Total Factory Spec. 9,700 Miles, One Owner ... £55995

Speeds of Stratford
Telephone: (01789) 731188

94 (L) 500SL Pearl Blue	£59,995
95 (M) S500 Azurite	£51,995
95 (M) C280 SPORT Tourmaline	£37,995
95 (M) E320 Silver	£35,995
93 (K) 230 CE Blue Black	£31,995
94 (L) 300 CDS Silver	£24,995
91 (J) 300 CE 24V Pearl Grey	£26,995
95 (M) C180 ELEGANCE Pearl Blue	£20,995
95 (M) C180 ELEGANCE Blue Black	£21,995
94 (M) C220 ELEGANCE Malachite	£21,995
94 (M) C220 ELEGANCE Black	£20,995
91 (J) 300E Smoke Silver	£19,995
95 (K) 190 E 5 Signal Red	£16,995
94 (M) C180 ELEGANCE White	£16,995
93 (J) 190E 2.0 AUTO Silver	£15,995

Vardy Continental
Tel: 01325 481511

E220 Est Auto 95M Onyx Grey. grey cloth 7 seats ABS Airbags HLWW F/Towbar 16K 1 own FSH £27,995 01256 464050 Tony Purslow Ltd.

E200 (95)M Auto. Metallic. 8,000m. £19,995. Geyfords 0181 767 1422.

MERCEDES Benz 200E 16V. 93K. Auto. ESR. EW. Drivers Air Bag. RST. £15,995. 01449 674878.

L 500SL Superb Spec	£65,995
93 300SL Total Spec	£59,995
93 300SE Climate, Hide, Hi Spec	£42,995
92 300SL Good Spec	£42,995
L 320 Cab Total Spec	£43,995
93 300SE (W126) Hide, AMG	£24,995
F 300SE Hide, High Spec	£14,995
95 E300T Total Spec, 8,000mls	P.O.A
93 300TD Auto, High Spec	£24,995
M E300D Auto, Hide, Spec, 12T	£25,995
G 260SEL Hide, Superb Spec	£13,995
95 E320 Coupe High Spec, 15T	P.O.A
M E320 Auto, High Spec	£29,995
93 320E Auto, High Spec	£28,995
95 E320 Total Spec	P.O.A
L 280E Auto Hide, Good Spec	£25,995
K 220E Air Conditioning	£19,995
95 220TE High Spec	P.O.A
L 280TE Auto, High Spec	£28,995
K 200E AMG Styling, 16,000mls	£18,995
M C280 Sport Auto, Hide, Hi Spec	P.O.A
M C280 Elegance Superb Spec	P.O.A
M C280 Eleg Auto, Air Plus 9T	£28,995
M E220 Coupe Auto, Good Spec	£30,995
95 C280 Sport Auto, Good Spec	£28,995
80 Porsche 911 Tn. Cabriolet	Deal
94/95 E200/220 Selection	
94/95 C220/250 Diesel Section	
94/95 E200/220 Selection	
93/93 190E Selection	

Charles Sidney
01274 494122

MACCLESFIELD
MOTORS LIMITED

WE HAVE TO OFFER THREE VERY SPECIAL VEHICLES, ALL IN OUTSTANDING CONDITION AND ALL WITH A FULL MERCEDES-BENZ SERVICE HISTORY.

260SE 1989 Left Hand Drive. Finished in Silver Metallic with Blue Interior. Air Conditioning, Electric Sunroof, Anti-lock Brakes, Rear Headrests, Walnut Wood Trim, Exit Lights, Alloy Wheels, Mercedes-Benz Alarm system & Blaupunkt Radio/Cassette. *19750 Miles* *£14,995*

300E 1992 J Reg.
4Matic Saloon (4 wheel drive) Finished in Blue-Black Metallic with Mushroom Leather, Air Conditioning, Electric Drivers Seat, Cruise Control, Walnut Wood Trim, Rear Headrests, Anti-lock Brakes, Headlamp Wash/Wipe, Alloy Wheels, Radio/Cassette, and Alarm. **48000 Miles** **£21,995**

300SL F Reg
Automatic Finished in Signal Red with Mushroom Interior, Alloy Wheels, Air Conditioning, Rear Child Seats, Anti-Lock Brakes, Headlamp Wash/Wipe, Becker Radio/Cassette, Alarm. **49000 Miles** **£23,995**

01625 423036

Lancaster
Mercedes SL320
94L Metallic, Lthr, 17" Alloys, Air R/Seat, Cruise, CDx6, Twin AB, Alarm, 10T
£499 pcm*
* Business Users Only
0850 716911
0585 653250
01206 855500

PENTAGON
600 SEC 93L
Almandine, black leather, usual full specification, plus adaptive damping, multi contour front seat back rest, rear storage armrest, through load ski flap, sump shield, additional boot security, 16,000 miles only £75,000
Pentagon Weston super Mare 01934 641616

BRADSHAW WEBB
AT ALBERT BRIDGE
MERCEDES E220 SE
Air conditioning, Automatic, Walnut wood trim, Metallic paint, Radio/cassette
£300 PER CALENDER MONTH
0171 352 7392
SUNDAY: 0836 626481

MERCEDES-BENZ IN AYLESBURY

C180 Classic 95(M) Imperial Red, Black Cloth, Auto, ESR, 14T	£18,995
C220 Sport 95(M) Tourmaline, Black Lthr, Auto, AMG Alloys, EWx4, 10T	£28,995
C220D Elegance 95(M) Dark Blue, Grey Tex, Auto, RHR, Alarm, 11T	£22,495
E200 95(M) Azurite, Grey Cloth, Auto, ESR, Walnut, 11T	£20,995
E280 94(L) Nautic Blue, Cream Cloth, Auto, OTG, 27T	£24,995
300E 91(J) Smoke Silver, Cream Cloth, Cruise, Alloys, Walnut, 50T	£19,995
E320 94(L) Blue Black, Grey Cloth, 5-Class Bonnet etc, 15T	£32,995
E320 94(L) Almandine, Cream Leather, Air Con, Sportline, etc, 23T	£29,995
E300D 94(M) Onyx Grey, Black Cloth, Cruise, Walnut, 27T	£23,995
E320 Coupe 94(M) Azurite Blue, Mushroom Leather, A/C, Sport Line, 19T	£42,995
E280 Est 93(L) White, Blue Cloth, ESR, EW x 4, 26T	£22,995
S280 95(L) Silver, Black Leather, 8 Hole Alloys, Cruise, 27T	£34,995
S280 94(M) Blue Black, Mushroom Leather, Climate, 14T	£39,995
SL280 94(M) Blue Black, Grey Lthr, Cruise, 8 Holes, 14T	£49,995
500SL 87(D) White, Black Cloth, Cruise, Rear Seats, 79T	£19,995
600SEL 92(J) Almandine, Cream Leather, Full Spec, 29T	£51,995
E220 Cabriolet 95(M) Blue Black, Mushroom Leather, EDS, OTG, 15T	£38,995

PENTAGON
Tel: 01296 81641 Sun: 0585 226834

GREENOAKS

95M E220 Auto Silver, E/W, ESR, FAR, Info Red, Stereo ...9T	£22,750
92K 200TE Auto Bornite, E/W, ESR, R/Seat, Stereo ...44T	£18,950
92K 280TE Auto Nautic Hide, A/Con, R/Seat, Alloys, Cruise, Walnut ...23T	£27,950
95M E220 Coupe Almandine, Hide, S/Line, 8HAW, RHR, FAR ...12T	£30,950
92K 220CE Blue Black, Hide, A/Con, E.Seats, Tracker, Walnut, Alloys ...47T	£30,950
94L E320 Cabrio Silver Hide, Climate, S/Line, H.Seats ...12T	£44,950
95N SL280 Tourmaline Hide, Climate, R/Seat, 8H Alloys, E.Seats, CD ...4T	£58,950
95M SL320 Blue Hide, Climate, R/Seat, 8HAW, H/Seats ...2T	£58,950

Sunday 0973 442774 Mon-Sat 01753 554444

B & K THOMAS
ESTATES, SLs, HIGH SPECIFICATIONS, M/VALVE SALOONS

94M E300 24V Est Azurite, Grey, 5 Spd 'K', A/Con, Sportline, 8H, EFSts, RFSts, Wal ...17T	£33,995
95M E300 24V Est B/Silver, Blue Hide, 5 Spd 'K', A/C, ABag, OTG, Wal, ESR, Alm, RSt ...3T	£36,995
95M E280 24V Est Tourmaline, M/room Hide, 'K', A/C, C/C, ED/Seat, RRSt, Wal, RSt ...7T	£38,995
95M E280 16V Est Azurite Blue, 'K', ESR, EW x 4, OTG, Cloth Seat, HF/Seats, DD/Bar, RSt ...15T	£24,995
95M E200 16V Est Polar White, Grey, 'K' ESR, EW x 4, OTG, BF/Seat, OTG, FAR, RSt ...15T	£24,995
92K 300SL Signal, M/R Hide, 'K' A/Con, R/Seat, 8 Holes, ABag, CD, 1 Own ...15T	£44,995
88D 420SL B/Black, Hide, 'K' R/Seat, Alloys, C/Con, HLWW, CD, Magnificent ...36T	£22,495
95M E220 16V Cab Tourmaline, M/R Hide, 8H, HF/Seats, FAR, WAL, A/Bags, RSt ...4T	£38,995
94M E280 24V Sal Bornite, M/R Hide, 'K', 8 Holes, WAL, LWWS, RHR, Alm, RSt ...16T	£27,995
95M E220 16V Sal Azurite, M/Room, 'K', 8 Holes, A/Bags, AVM, HLWW, Wal, RSt ...6T	£23,995
95M C180 ELE Rosewood, M/Room, 'K', 8H, IVM, HLWW, RHR, R/Lock, ESR, LWSS, ...5T	£22,995
91J 190E 2.6 AMG B/Black, M/Room, 'K', Alloys, C/C, RHR, FAR, Full AMG Kit ...37T	£17,495

SUNDAY DIRECT 0115 982 2146
Week 0115 982 2333 A/Time 0860 251435

BRADSHAW WEBB
AT ALBERT BRIDGE

90(G) 190E 2.0 ...£10,995	95(M) E220SE Black, Air Con ...£25,495
92(K) 190E 2.0 Black/Cream ...£15,450	93(K) 300SE Saloon Grey/Grey Cth ...£17,995
93(L) 190E 2.0 Blue/Black, Auto ...£14,950	94(M) S320 Limo Silver/Grey Hide ...£49,950
90(G) 190 Red/Cream Cth, Auto, AC £12,950	93(K) 300SL Sport Red/Crm Hide AC £48,995
91(H) 190E Auto, Elec Windows ...£12,450	92(J) 300SL-24 ...£45,995
95(L) 190E 1.8 Blue ...£14,995	91(H) 500SL White, Air Con ...£47,950
95(M) C180 Saloon Dk.Blue/Ll.Maize £19,995	93(L) 320 Cabriolet Silver ...£35,995
94(L) C280 Eleg Blue, Auto ...£22,450	95(M) 320 Cabriolet Silver/Hide ...£P.O.A
95(M) C250D Eleg B/Blue/Grey Cloth £24,995	95(M) 320 Coupe AC, 5Spd, Auto ...£42,995
95(M) E250D Saloon B/Bl/Hide, AC £28,995	95(M) E320 Coupe ...£P.O.A
95(M) E200SE BB S/Roof ...£22,750	95(M) SL60 AMG ...£P.O.A

0171 352 7392
SUNDAY: 0836 626481

Malaya
TRADITION OF EXCELLENCE

98G 500SL Blue Black, Leather, R/Seat, ASR, A/C, AB, CD ...56T £28,950	94M SL500 Blue Black, Cream Hide, R/Sts, Htd Seats ...19T £84,995
95M E220 Cabriolet Tourmaline, Lthr, 8h Alloys, Htd Sts ...1T £39,950	91H 500SL Diamond Blue, Blue Hide, A/Con, R/Seats ...30T £44,995
94L S280 Black, Mushroom Leather, Climate, ESR, Stereo ...23T £36,950	92K 300SE Pearl Grey, Grey Hide, 8 Holes, Alarm ...4T £37,995
92K 230TE Black, Rear Seat, Alloys, Walnut, Auto ...31T £21,950	94M SL320 Silver, Blue Hide, Climate, R/Sts ...7T £57,995
91J 280TE Pearl Blue, Rear Seat, Walnut, FAR, Auto ...64T £16,950	92K 300SL Signal Red, Cream Hide, R/Sts, 8 Hs, Alloys 27T £41,995
95K 300CE Malachite, Lthr, A/C, Sportline, 5 Spd A, EDS, CD .21T £32,950	92K 300TE Almandine, Grey Hide, A/C, R/Seats, Alloys 26T £26,495
90ood 300CE Smoke, Lthr, elec Seats, Wal, Alloys, ASD ...66T £16,950	93L 320CE Pearl Blue, Cream Hide, A/C, 8H ...15T £34,995
95M E220 Coupe Onyx, Lthr Wal, Sptline, 17" AMG Alloys ...3T £36,950	93K 300CE Black, Black Hide Elec Sts, 8 Hole ...20T £27,995
94L E220 Coupe Pearl Blue, Lthr, Sptline, Walnut ...11T £28,950	90G 300CE Nautic, Cream Hide, 8 Holes ...48T £19,995
92K 300E Pearl Blue, 8-Hole Alloys, Wal, RHR, Auto ...42T £20,950	94L E280 Almandine, Cream Hide, 5Spd, Auto, 8Hole ...24T £25,995
95M E280 Azurite, Lthr, air con, 8 hole alloys ...16T £29,950	94M C280 Eleg Blue Black, Grey Cloth, Auto ...7T £25,995
95M C280 Eleg Pearl Blue, Grey Lthr, IVM, S/Seat, Auto ...3T £29,950	94L C280 Elegance Nautic Grey Cloth, Auto, Stereo ...£21,495
95N C220 Eleg Blue/Black, Mushroom Leather, Auto ...2T £27,500	94M C180 Eleg Auto White, Blue Cloth ...7T £20,995
95M C220 Elegance Azurite, AB, RHR, Remote Locking, Auto .2T £25,800	92J 190E 2.0 Auto Midnight Blue, Grey Cloth, ESR ...35T £14,995
95M C180 Eleg Black, M/room Interior, Remote Locks, RHR ...2T £21,950	93K 190E 1.8 Auto, Midnight Blue, Grey Cloth, EPW ...29T £14,495
95R C220 Diesel Elegance Onyx, Stereo, Alarm, Auto ...4T £23,950	91J 190E 1.8 Auto, Midnight Blue, Cream Cloth, ESR ...34T £12,995
93L 190E Limited Edition Azurro Blue, Full LE Spec ...24T £14,950	92K 190E 1.8 Manual, White, Blue Cloth, ESR ...24T £12,995

93 (K) 500SL Black, Cream Hide, AC, RCS, 8HA	27T £56,995
95 (M) SL280 Azurite Blue, Grey Hide, Clim Con, ETS, 8 Hole Alloys, RCS	14T £49,995
94 (L) E300 Nautic Blue, Cream Hide, ESR, 8HA, Stereo	13T £34,995
94 (M) E220 Coupe, Brilliant Silver, Grey Hide, A/C, 8HA, C/C, Alm, Stereo	18T £37,995
95 (M) E220 Cabriolet Tourmaline Green, Cream Hide, CD	1T £38,995
94 (M) E220 Cabriolet Azurite Blue, Cream Hide, FAR, Alarm, Stereo	18T £36,995
95 (M) E220 Coupe Black, Grey Cloth, Auto, Alarm, 15 Hole Alloys	7T £29,995
92 (J) 230 CE Pearl Blue, Cream Hide, WI	57T £18,995
93 (L) 300 E Almandine, Cream Cloth, 15HR, WI	44T £20,995
95 (M) E280 Nautic Blue, Cream Hide, 8HA, WI	29T £24,995
95 (M) E300D Almandine Red, Black Cloth, Auto, 8HA, WI	3T £27,995
95 (M) E250D Polar White, Blue Cloth, Auto, FAR, Stereo	16T £28,995
94 (L) E280D Midnight Blue, Grey Cloth, Auto, FAR, Alarm, Stereo	57T £22,995
95 (M) E220 Blue Black, Cream Hide, Auto, FAR, OTG	11T £25,995
95 (M) E220 SE Blue Black, Grey Cloth, Auto, A/C, WI, OTG, FAR, Stereo	5T £23,995
95 (M) E220 Midnight Blue, Grey Cloth, Auto, Walnut, 8 Hole Alloys	6T £22,995
95 (M) E280 Onyx Grey, Black Cloth, Auto, ESR, EW, Stereo	19T £28,995
95 (M) E200 Polar White, Blue Cloth, Auto, ESR, Stereo	17T £27,995
93 (L) 190E 1.8 LE Azzuro Blue, Grey Cloth, Full SE Spec	20T £12,995
93 (K) 190E 1.8 Brilliant Silver, Grey Cloth, FAR, EWx2, SIH Stereo	20T £13,995
93 (J) 190E 1.8 Arctic White, Grey Cloth, Auto, Stereo	41T £11,495

01372 747000 — 0860 867218
0181 460 8888 — 0378 284967
01293 551733 — 0836 288445

Puttocks
GUILDFORD

[illegible]

WE WANT YOUR CAR
We are probably the best buyers of late low mileage quality used cars
01483 60751 Out of hours 0421 513818 0836 788811
ALDERSHOT ROAD GUILDFORD

Savernake
"Our reputation depends on your satisfaction"

96G E280 Almandine, Cream Cloth, ESR, 8 Holes, Walnut, 1 Owner, 18T	£31,995
94M E280 Smoke Silver, Mushroom Hide, ESR, Walnut, 1 Owner, 15T	£27,995
95M E200T Auto Brilliant Silver, Grey Cloth, ESR, RFS, EW×4, 6T	£25,995
95M E300T Auto Almandine, Black Cloth, ESR, RFS, 4EW, FCA, 13T	£28,995
95M E280 Auto Onyx Grey, Electric Sunroof & Windows, 15T	£22,995
95M E280 Auto Tourmaline, Cream Cloth, ESR, RHR, EW, 11T	£22,995
94L E200 Auto Nautic, Grey Cloth, ESR, RHR, Walnut, Alarm, 17T	£20,995
92K 200E 5 Speed, Mineral White, Electric Windows, Electric Sunroof, 45T	£14,995
93L E220 Coupe Auto Almandine, Cream Cloth, 8 Holes, Walnut, ESR, 2 Own, 29T	£26,995
93K 220CE Auto Blue Black, Sportline Cloth, 8 Holes, Walnut, ESR, Alarm, 1 Own, 34T	£25,995
95M C280 Sport Brilliant Silver, Black Cloth, 4 x EW, ESR, FCA, 1 Owner, 12T	£24,995
95M C250D Elegance Auto Brilliant Silver, Blue Cloth, ESR, OTB, 8 Holes, 9T	£23,995
94L C220 Elegance Auto Imperial Red, Mushroom Cloth, ESR, 1 Own, 17T	£22,995
95E C180 Elegance Auto Brilliant Silver, Blue Cloth, ESR, Air Bag, 10T	£20,995
Stanl 190E 2.0 Manual Black, Cream Hide, Airbag, ABS, ESR, 24T	£15,995
92K 190E 2.0 Auto Malachite, Mushroom Cloth, ESR, ABS, 1 Owner, 36T	£15,495
92K 190E 1.8 White, Blue Cloth, MSR, 1 Owner, 24T	£13,995

123 London Road, Newbury, Berkshire RG14 2BS
Tel: 01635 524444

Lancaster Mercedes-Benz

[illegible]

*VAT RECLAIMABLE ON FINANCE LEASE
PLEASE RING FOR FULL SPECIFICATION DETAILS

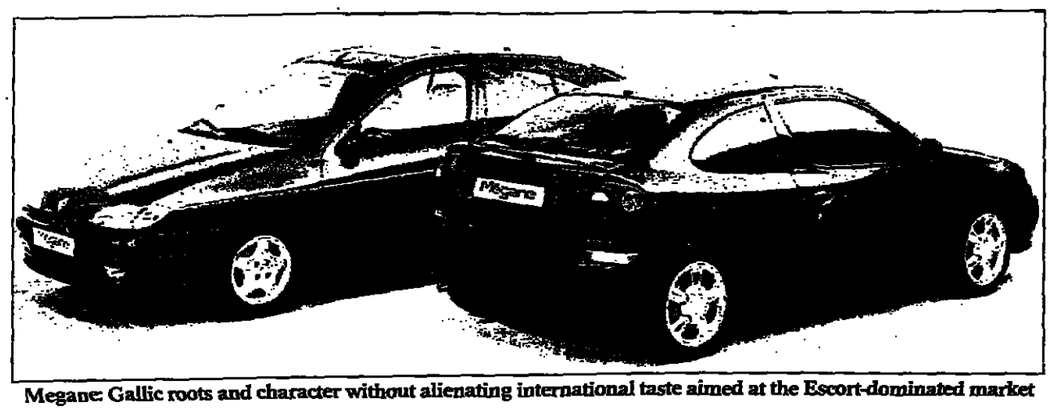
0181 983 4444 — AFTER HOURS TELEPHONE 0831 132955
01473 232232 — AFTER HOURS TELEPHONE 0860 624455
01992 514444 — OPEN SUNDAY — AFTER HOURS TELEPHONE 0374 566633
0114 2753391 — OPEN SUNDAY — AFTER HOURS TELEPHONE 0831 140148

We pay top prices for your quality used Mercedes-Benz. Contact Mike Thompson or Ian Clark on 0860 308 333 or 0831 344705

Normand
Mercedes-Benz

92J 500SEL Blue, Cream Hide ...34T £43,995	*95M E280 Azurite, AT, WV ...5T £22,795
95M S500 Limo Azurite, T. Spec ...9T P.O.A.	*94M C250D Eleg Imperial, AT, FRS 12T £23,995
94L SL320 Almandine, Cr Hide ...14T £49,995	*95M C220 Eleg B/Black, T. Spec 10T P.O.A.
93L SL320 Red, ACC ...19T £48,995	*95M C280 Sport Tourmaline, AT 9T £23,995
93K 300SL Polo Blue, Cr Hide ...10T £44,995	*95M C220 Eleg Black, Grey Cloth 8T £23,995
94M E320C Malachite, Cr Hide ...17T £38,995	*94M C220 Eleg Almandine, Black 19T £21,495
93L 320CE Silver, Total Spec ...14T £34,995	*94M C220 Eleg Azurite, AT, FRS 22T £22,995
90G 300CE Almandine, Cream ...48T £19,995	*95M C280 Eleg Onyx Grey, AT ...5T £22,995
94L E280T White, Black Tex, AT .25T £25,995	*94M C280 Eleg White, AT, CD ...12T £21,995
93L E280T Silver, AT, RFS, WV 29T £23,995	*95M C180 Eleg Silver, AT ...6T £20,995
94L E300D White, Blue, Alarm, WV .7T £23,995	*95M C180 Eleg Silver, AT ...13T £20,995
*95M E220 B/Black, AT, A/C ...7T £24,995	*95M C180 Eleg Azurite, AT ...13T £20,995
*95M E220 Silver, Black, AT, A/C ..5T £24,995	*95M C180 Eleg Almandine, AT .13T £20,995
*95M E220 White, AT, WV, RHR ..6T £22,995	91H 190E 1.8 Smoke, Silver, AW .52T £10,995
*95M E220 Bornite, AT, WV, RHR 11T £22,995	NON MERCEDES BENZ
*95M E220 Almandine, AT, WV ...11T £20,495	92J BMW 535iSE Brocade, AT ...41T £13,995
*95M E220 Azurite, AT, SAW ...13T £20,995	93K BMW 535iSE Tour Laser Blue ...32T £14,995
*94M E280T P. Blue, AT, RFS ...5T £25,450	93L BMW 318iS Cpe White ...37T £14,995
*95M E280 Silver, Black, AT, WV ..5T £22,495	93L BMW 318i SE Black ...22T £14,495
*94M E280 Nautic, AT, WV ...12T £19,995	93L BMW 318i SE Black ...43T £12,995

* Buy now pay later on these cars
0181 965 7757
Sunday only 0831 170190



Megane: Gallic roots and character without alienating international taste aimed at the Escort-dominated market

Une, deux, trois, quatre . . . cinq

Renault has had quins and, says Roger Bell, they are all individuals

Renault has given birth to quins called Megane. The R19's replacement is not so much a model range as a family of concepts, five in all, each with its own style and character. Judging by the hatchback and coupé I drove in Spain, the saloon, monospace and cabriolet that follow will be highly individualistic cars — just as Patrick le Quement, Renault's British-taught design chief, pledged.

The really clever trick, which Renault appears to have pulled off with flair, is to reinforce the Megane's Gallic roots and character without alienating international taste. The Megane is aimed at the Escort-dominated small-to-medium market and is geared for a four-million run.

You can tell from the lip-curling visage — more snarly than on the bland 19 — that the hatchback and coupé are siblings. Although all Meganes are built on the R19 floorpan, differences in tyres, suspension, power and equipment reinforce strong visual identities.

The style-first coupé — short, chunky and very fetching — puts looks before loads, so it's cramped in the back and the boot opening is more slot than cavern. There's no mistaking its rounded rump and distinctive circular rear lights.

The mainstream Megane, the least adventurous visually, has been stretched to create what Renault describes as class-leading roominess. I couldn't argue with that, sitting with kneeroom to spare behind a six-foot driver. Access to the huge boot is through a low-lipped, high-rise tailgate, and the spare wheel is now inside, not slung beneath as bait for thieves.

My first taste of Megane motoring was at the (adjustable) wheel of a five-door 1.6, powered by a new 90bhp variation of Renault's Energy engine. First impressions, usually telling, were favourable, not least because the Megane destroys any lingering doubts about quality. There is nothing remotely tatty, inside or out, about this French car. The fit and finish achieve Japanese benchmarks.

Noise is well suppressed. Although the engine booms a bit when raced, there's little wind whoosh at motorway speeds and the tyres were quiet on the rough roads of southern Spain. To press-launch a car in Andalucia is to have great confidence in its suspension. That of the Megane — R19-based in principle, though entirely new in detail — smooths away surface acne at least as well as any rival family holdall.

The pliant ride is complimented by embracing seats, height adjustable on some models, and an excellent driving position. Comfort is perhaps the Megane's best suit, circles and ovals its strongest design theme: they dominate the impressive dash, polarising opinions aesthetically, if not ergonomically.

Power steering and a smooth, balk-free gearcharge make the Megane light-touch easy to conduct within city limits. Beyond them, it is the fluent and consistent way the car corners that endears it to keen drivers, body lean is well checked, tyre grip tenacious. The Megane is as dynamically forgiving as it is passively safe: apart from dual airbags and weight-increasing body strength (which blunts performance), all Meganes have new "programmed" seat belts with tearaway anchors that cushion the jolt of restraint in a crash. Other novelties include wipers that speed up as the car accelerates, and new fingertip audio controls.

Of the four Meganes I drove, my favourite was the 2.0 litre coupé, which seemed to go almost as well as the flagship 16v — powered by a more muscular version of the Clio Williams' twin-cam 2.0 engine without the hysterics. It also rode the bumps better than the firmly-sprung, handling-biased 16v, which despatched corners like a slot racer. Terrific fun, this 134mph boy racer, but a mite wearing as everyday wheels.

RENAULT MEGANE

Engine: 1598cc, four cylinders, 90bhp.
Transmission: Five-speed manual gearbox, front-wheel drive.
Performance: 0-60mph in 11.3 seconds, top speed 114mph.
Economy: Fuel consumption (UTAC average) 41.5mpg.
Dimensions: Length 162.6ins, width 66.9ins, wheelbase 101.6ins.
Price: To be announced.

Bill Cockburn, new chief executive at W H Smith, talks to **Andrew Pierce**

Post haste from Edinburgh

JULIAN HERBERT



Bill Cockburn and his MGV8: "Unlike me, my daughters look the part to drive it"

Can a postman deliver the goods at W H Smith? Bill Cockburn, chief executive of the Post Office, has accepted one of the most challenging jobs in British retailing. He is to become the chief executive of W H Smith.

Mr Cockburn, 52, has worked for the Post Office since he left Holy Cross Academy Roman Catholic grammar school in Edinburgh in 1961. He has only limited retailing experience, but there are lucrative rewards for his move. His salary will increase by £179,000 to £425,000.

It did not take him long to make his mark at the Post Office. At 28 he became personal assistant to Sir William Ryland, the chairman, and a director 10 years later. The Royal Mail now handles 67 million letters, a 50 per cent rise on 10 years ago, and increased profits by 54 per cent to £472 million.

He has moved a long way from his working-class origins. The son of a hospital porter, Mr Cockburn was brought up in a high-rise flat and then a four-bedroom council house with his five brothers and two sisters.

He has already moved into the Chelsea headquarters of W H Smith and has two months to learn about the business before taking over the hottest seat in retailing.

How did you first learn to drive?

I bought a cut-price package of three lessons, followed by a test three years later. The package was prematurely terminated by a highly stressed examiner. There were two further attempts before I made it. My wife and daughters rubbed salt in to a wounded ego by passing first time.

What was your first car?

A 1964 Vauxhall Viva. It was washed and polished lovingly each week. My unending affection was repaid when it skidded into a garden wall, destroying most of the spotlessly clean body panels. Despite cosmetic surgery to its body, the love affair was over.

What car do you drive now and why?

A Jaguar Sovereign for journeys in suits and a MGV8 for fun and showing off in casual gear with either of my two lovely daughters by my side! The problem is that they want to drive it and, unlike me, they look the part.

Do you like driving?

You bet. And fast when there is the opportunity. Always within the law of course.

What is your dream car?

A sleek McLaren sports car. Watch out Damon!

What is your most hated car?

Competing courier company cars which cut up Royal Mail postal vans and discharge horrible choking fumes into the bargain.

STEERING COLUMN

What is your worst habit in the car?

Giving my elder daughter, Rachel, advice on her driving which, I hate to admit, is much better than mine.

What infuriates you most about other drivers?

When they drive too close for comfort and speed past on the inside lane with two fingers raised.

What is the most unusual thing you have done in your car?

I once got my kilt tangled in the gear stick, which had highly revealing consequences for my passenger. My wife, Susan, thankfully bridged the gap with her handbag.

Have you ever had points on your licence?

Alas, for speeding. We were all doing, it but the coppers picked out my ski rack and that was it, despite politeness, charm, compliments and downright creeping.

What do you listen to in the car?

Eric Clapton, Eric Clapton and Eric Clapton.

If you were Secretary of State for Transport, what is the first thing you would do?

Reduce city centre congestion to enable Royal Mail vans to deliver on time.

What is your favourite car advertisement?

I love Nicole, although I am old enough to be her Papa.

SAAB AUTHORISED DEALERS

SAAB

BUCKINGHAMSHIRE
Squire Furneaux
London Road, Aston Clinton, Aylesbury.
Tel: 01296 630802

95 (M) 9000 CSE 2.3 Eco, Le Mans £21,995
94 (M) 900 SE V6, man. Black £17,995
93 (L) 9000 CD 2.0 Exec, Aubergine, 6K £13,995
93 (L) CS LPT, Le Mans Blue Metallic £12,495
92 (K) 9000 CS Eco, Red. 50K £10,495
92 (K) 9000 CS XS, Scarabe £9,995
92 (J) 900 S Aero LPT, Le Mans £8,995
92 (K) 9000 CS 2.3 Turbo, auto, Le Mans £11,995

CENTRAL BIRMINGHAM
Premier Saab, Digbeth, Birmingham
95 (M) 900 S Turbo Coupe, Black £15,995
95 (M) 900 2.3i Coupe, Le Mans Blue £14,700
95 (M) CD 2.0 Eco, Black, sunroo, alloys £13,995
• 95 CDE 2.0 Eco, manual, Scarabe £19,500
• 95 CSE 2.0 Eco, Sky Blue/Dover leather £19,700
• 95 CD XS 2.0i, man. Silver, alloys, AC £17,950
• 95 9000 Coupe, Red, alarm, sunroo £13,500
93 (L) CSE 2.0 Eco, manual, Ruby £12,495
92 (K) CD 2.3 Turbo Carlsson £12,995
91 (H) 9000 S, manual, Citrin £8,495
* Qualifying vehicles
Tel: 0121 766 6900
Mobile: 0585 229581

DEVON
St Davids Saab, Bonhay Road, Exeter
£27,995 95 (M) CSE 2.0 V6, auto, Ruby, Exeras.
£21,995 95 (M) CSE 2.0 Eco, Silver, leaex spec.
£20,500 94 (M) New 900 SE V6, 5 dr. auto, Citrin.
£19,500 95 (M) CDE 2.0i, Silver, alloys, ACC.
£18,995 95 (M) CD XS 2.0i, Scarabe, AC, AW.
£13,500 94 (L) New 900 S 2.0, 5 dr, Aubergine.
£13,995 93 (L) CSE 2.0 Eco, Le Mans, AC, CD.
£9,995 93 (K) 9000 SE, 3 dr, Ruby, AC.
£12,995 93 (K) CSES, Ruby, AC, CD
£10,750 92 (K) 9000, Aero, White.
SAAB SEARCH SERVICE AVAILABLE
TEL: 01392 216589 FAX: 01392 79591
BSS750 QUALITY ASSURED

MANCHESTER
Manchester Saab
Tel: 0161 832 6566 24 hr: 0836 221678
95 (N) CS 2.3 T, auto, Black, 1K £22,995
93 (L) CS Aero, leads, 33K £22,995
95 (M) 900 SE V6 Coupe, Aubergine, 7K £21,995
95 (M) CDE 2.0 Eco, auto, Exc. AC, 10K £20,995
95 (M) CS XS, Black, ACC, 1K £19,995
95 (M) CSES 2.0, White, CC, 13K £18,995
95 (N) CD XS, White, AC, alloys, 2K £18,995
95 (M) CS XS, leads, AC, AW, 1K £18,995
94 (L) CDE 2.0i, Aubergine, 17K £15,995
94 (L) CS 2.0i, White/Black, 10K £14,995
93 (K) CS Aero, Eucalyptus, 72K £14,995
OVER 40 SAABS IN STOCK

DERBY
Premier Saab, Sir Frank Whittle Road, Derby
Tel: 01332 375378 Fax: 01332 292572
UNREPEATABLE SAVINGS ON PRE REG SAABS
95 (N) 900 S 2.0 T Sensonic, black, matching leather, EW, central locking, AW, audio, ABS, delivery mileage ..... £POA
95 (N) 9000 CDi Ecopower, auto, Silver/Black leather, EW, central locking, ABS, only 100 miles £POA
95 (N) 9000 CS 2.0i XS, as demo, AC, AW, sunroo, ABS, EW, leads Red/Black velour, 4K ..... £POA
PLEASE RING FOR FURTHER DETAILS
OPEN 7 DAYS

LONDON
AFN Chiswick, Chiswick Garage
Great West Road, W4 4LZ. Tel: 0181 742 7000
95 (N) Griffin 2.3i V6, Black, 6T £34,995
93 (L) 9000 Aero, Le Mans, 31T £20,995
94 (M) 9000 CSE 2.0 Eco, auto, 13T £18,995
93 (K) 9001 Conv, Ruby, 25T £17,495
93 (L) 900 SE LPT, 3 dr, Black, 9T £13,995
92 (J) 9000 CS 2.0 Eco, Embassy, 27T £12,995
92 (K) 900 SE LPT, 5 dr, man, Scarabe, 45T £12,995
92 (K) CD XS 2.0i, Int. AC, CD, ABS, 19T £12,495
93 (K) 9001 SE, 3 dr, Eucalyptus, 35T £11,495
92 (J) 900 XS, 3 dr, Pizzazz Grey, 39T £10,995

CROYDON
Dayes Saab — Drive under our wing
95 (N) 900 CS 2.0 Eco, 5 spd, leads, ATA £16,995
95 (M) 900 Turbo Sensonic, 3 dr, Black £17,495
92 (J) 9000 CS 2.0, auto, White, 48K £9,995
95 (M) CDE 2.3 Eco, auto, Silver, ATA £22,995
95 (M) 9000 CSE 2.0 Eco, Green, ATA £21,995
95 (M) 900 XS, Black, AS2 ..... £16,495
95 (M) CDE 2.0i Eco, auto, Eucalyptus £19,995
92 (K) 9000 CSE 2.0, Green, AC £11,995
95 (M) 900 S 2.0 Cabrio, Blue, AS2 ..... £20,995
92 (K) 900 S LPT Cabrio, Red £15,995
111 Brighton Road, South Croydon
Tel: 0181 688 3656
10 minutes from J6 — M25 on the A235
Saabs wanted with PSH

MAIDSTONE
Parkwood Saab for Saab in Kent
2 minutes from J5 off M20. Tel: 01622 690044
95 (M) 900 Sensonic T, Black, alarm £18,995
95 (M) 900 2.0 Coupe, 3 dr, Ruby/Black £15,995
95 (M) 900 S 2.0 Coupe, auto, Citrus, SR £13,995
95 (M) 900 2.3 S Coupe, Scarabe, 7K £18,995
95 (M) 9000 2.3 CDE Eco, auto, Silver £21,995
95 (M) 9000 2.0i, 5 dr, Black, SR £13,995
94 (M) 2.3 SE Conv, leads/Black, CD £22,995
95 (N) 900 S 2.0, auto, sunroo, Eucalyptus £16,995
OPEN SUNDAYS

LEEDS
Robert Bowett Saab, Low Road, Hunsiet
Junction 43, M1. Tel: 0113 2776099
92 (K) CD 2.0 S LPT, White £10,995
93 (L) 900 S, 5 dr, Le Mans, AC £13,995
94 (L) CSE 2.0i, Blue £15,995
94 (M) CD Exec Eco, Ruby £16,995
95 (M) CD XS, Black £17,995
95 (M) 900 S Turbo, 5 dr, leads £18,995
95 (M) CDE 2.0i, Black £17,995
94 (M) 900 SE Turbo Conv, leads £25,995
92 (K) 9000 Convertible, Red/Beige leather £13,995
95 (M) CS 2.0i, Embassy Blue £16,995
NATIONWIDE TEST DRIVES AND DELIVERY OUR PLEASURE

LONDON
Carrie Motors Wimbledon Saab
94 (L) CSE 2.0i, ABS, ACC, Eucalyptus, 23K £15,495
92 (K) CDE 2.0 Eco, auto, ABS, Black, 43K £12,495
92 (K) CS 2.0 S Eco, AW, Nouveau, 35K £11,995
91 (H) 9000 2.0 Lux, BWM, Embassy, 57K £7,695
93 (L) 2.0i Conv, auto, Eucalyptus, 22K £17,495
92 (K) 900 XS 2.0i, 5 dr, auto, Nouveau, 43K £10,995
93 (L) CSE 2.0i, man, ABS, RCD, Black, 43K £13,495
92 (J) CS 2.3i, ABS, SR, Embassy, 42K £10,995
94 (M) CDE 2.0 Eco, AC, Pacific, 15K £15,495
95 (M) 2.0 S Conv, Black/Dover, 7K £19,995
92 (L) CS 2.0i, SR, airbag, White, 18K £14,250
Over 70 Approved Used and ex-management cars available
TEL: 0181 543 4012

Confidence is an Approved Used Saab

If you are looking for complete peace of mind when you buy your next used Saab, look no further than your nearest Approved Used Saab Dealer. Every Approved Used Saab up to 10 years old and 120,000 miles comes with the following customer benefits:

- Multi-point Quality Check and valet.
- Minimum 12 months mechanical and electrical insurance.
- Minimum 12 months Saab Emergency Service.
- Optional 24 and 36 month Safeguard Plus incorporating Saab Emergency Service.

Ask your local Saab dealer for an Approved Used Cars brochure and specification guide or call free on 0800 626556.

SAAB APPROVED USED CARS

SAAB

9000 CDE 2.3 Turbo Griffin Auto 94L, 12,000 miles, Ruby Red Metallic with Tan Leather, all usual extras and balance of warranty. £18,996. 01282 782762/0836 516832.T

9000 CDE turbo auto, M reg. Aug '94, 20,000 mls, LeMans blue, mon leather, PSH, 2 yrs warranty, ex director's. £17,000. Must sell. (01725) 357942 (H) or 0589 427388.

900S Aero Turbo Conv L Reg 25,000 mls 8hr alloys alarm £16,495. 01277 224866 T

900SE Conv. auto, 95 N, 2,600 miles, Met. Blue / leather, alarm, Sonic music. No canvas-ers. £24,550. 0181 499 9873

900SE 2.3 L Conv. Auto, April 95 (M), 4,600 mls, red/black roof, black interior, a/c. £20,600. Tel. 01278 785858

900S 1993(L) Power hood. Red, FSH, leather, all extras. £14,500. 0181 946 6998(H) 0181 295 1890(W)

900 Turbo Convertible met blue 68,000 mls 1 owner FSH elec hood, windows, mirrors, leather, wood, alloys, A/C £15,995. 0118 986 6626.T

9000SE 2.0 TURBO COUPE
94M, (95 Model). Scarabe green metallic with Aspen grey interior. Sports Classic, Viking 5-spoke AWs, remote alarm/immob, AC, CC, FSH, 3yr. warranty, 17,000 miles.
£16,995.
please contact Dr. Norton
Tel: 01202 881118 eves;
01202 881555 days.
(Private sale - no canvassers)

9000 CDE
Griffin 2.3 Turbo 93, Ruby Red, K reg, Auto, PAS, central locking, leather & wood trim, ABS, aircon, elec sunroof, 31,000 miles, SH. £15,500.
Tel: 0181 428 0933 (Office) or Mobile: 0973-550986

PORSCHE

911 CARRERA 4 Cabriolet. 1990, 35,000 miles. Baltic blue/blue hood. Cream leather int. PSH. Immaculate. £33,950. 01732 361669 (Day) 01892 543977 (Eves) Nick.

911 Carrera 2 Tiptronic. July 95 (N). Oak Green. A/C. ESR. FPSH. CD. 25,000 miles. Warranty until July '96. Immac. £39,250. Tel: 01509 880048 (H), or 01468 827200 (M)

928 S4 COUPE
Auto F reg, Diamond Blue / pinstripe, elec. seats & roof, air con, 68k, FSH, lady owner, excellent cond., warranty & immobiliser.
£19,500ono
Tel. 01253 720892.

Broughtons
Porsche 968 Cabriolet 94L
Horizon Blue/Black Leather, 6 Speed Manual, CD, 1 Owner, FSH, 10,000 miles ... £34,995
01242 515574
0831 691336

PORSCHE INSURANCE QUOTES
CALL NOW
GRAHAM SYKES INSURANCE
01395 266621

968 Coupe 93K 22,000 miles, White/Blue leather upholstery £25,995. 0151 630 7300/ 0151 639 7667

911/993 Carrera 4. 4,500 miles, midnight blue/silver grey Uhr. 1995 M reg. £53,500. 01924 458169 or 01924 467040

944 2.7, 1989, guards red, only 54,000 miles, FPSH, ABS, alarm/immob, superb condition, pos PX cheaper car. £9,960. Tel: 01690 622362.

CARRERA 2 Targa 90 Guards Red / linen ltn, piped red, 40k, air con, FSH, recent service, warranty ext available. £26,995. Tel. 01922 414542 or 0850 373905.

CARRERA 4 CAB 1990 Guards red, genuine 4,000 miles, FSH, as new £37,960. Tel: 01772 615114 (T).

RSR CARRERA 3.8L, 92, LHD, Blue, Weiss lightweight, 315 PS, 6,000 mls. Very Rare and fast. £39,500. 0181 340 8647

SELLING or buying, for fast & efficient service use THE REGISTER, 01869 345432 T

LHD 911 Carrera 2
1992 (93 specification, Dark Metallic Blue / Black leather, twin airbags, air conditioning, 16,000km, PSH, as new.
£28,850.
Tel. 0161 773 6544 or 0831 515805.

911
C2 Targa Tiptronic 90H, Green Black/Full Black leather, A/C, 55K mls FSH, CD, Alarm
£27,000
Tel: 0161 926 9177 eves
0161 236 0662 office

PORSCHE WANTED

1ST at buying all late Porsche. Lancaster the ultimate buyers 0831 344705, 0860 308333.

911/ 911/ 911 urgently required. Lancaster. 0831 344705/ 0860 327606

ALL Low mileage Porsche urgently wanted. Don't sell until you phone Stewart Sinclair, Glenvarigill on 01428 724048 or 0860 338590.

BRAILEY require, low mileage, high specification, Porsche. Our buyer's are available 7 days a week. Telephone 01483 898159.

ALL PORSCHE models urgently required. Call Chris Wood. Tel: 01793 618888, 0860 911989.T

WE ARE KEEN TO BUY YOUR CARS. BE WITH FULL SERVICE HISTORY

CARRERA 2
1990 coupe, black/ black leather with red piping, 30,000 mls, FSH, just serviced. Factory immobiliser, PCGB Northwest Concours winner '94/'95. Current owner 3½ years. Absolutely stunning.
£31,995
Tel: 0151 426 1158 (eves).

911 C2 COUPE
June 90, Baltic Blue/linen leather. FPSH, 57,000 miles. Porsche warranty until April 96. Porsche immobilizer / alarm.
£25,000.
Tel: 0131 3346345 H or 0131 3245485 O

PORSCHE WANTED

Tom Hartley
AS SEEN ON TV
U.K.'s No 1 Buyer of all Porsche and Ferrari 1987-95
The Ultimate name dealing in Luxury Cars.
COLLECT ANYWHERE
(01283) 762762 (7 DAYS)

PORSCHE WANTED

ROAD RANGE will buy all quality Porsche, very best prices paid. try me Martin Lucas on 0151 227 4171 / 0860 219801.

WANTED Wanted. All Porsche, any miles / condition. 01895 836446/ 0831 122911 pow. T

RANGE ROVER

2.5 TURBO Diesel M reg. 5 spd manual, FSH. Epsom green, full spec, warranty, 25,000 mls, Mint. £29,950. 01548 550326.

4.6 HSE Auto, 1995 (M), 12,000 miles, green, immac cond £39,000. Tel: office hours 01898 468000/01858 566234

4.6 HSE Full specification, Blarritz blue, June 95, 7,700 miles, tow pack, £58,500 ono. 01423 328039/ 0386 232922

RANGE ROVER 1992 Vogue, 5 gear manual, £9,250. Tel: 01371 850910 or 0850 662210

RANGE ROVER 87 E, 3.5 EFI Auto, Beige, 63,000 miles only, FSH, £8,990. 01666 577900.

VOGUE Auto 92J, Alist Silver, A/C, Tow pack, HFS, FSH, 49T, £13,750, excellent cond 0171 212 6248/W&V 0171 256 8168 (Dan)

VOGUE 3.9 auto, '92 K, Bkgreen, Brooklands spec, A/C, ESR, CD, bodytrim, 38,000 mls, FSH, immac, £18,600. 01734 326056.

VOGUE SE Sept 94, M reg, good condition, 20,500 miles, £28,995. Tel: (H) 01792 360480 or (W) 01792 644868.

VOGUE SE 3.9 92K Westminster grey ultra spec, 40k FSH 1 own £18,980. 01285 762762 TH

A TRULY UNIQUE RANGE ROVER
'95 August N reg S.E. model. Finished in Connaught Green With Saddle Cloth Trim. Exquisite natural hand crafted Burr Elm WoodVeneer interior. Integral digital Cellphone.
Offered at £34,950.
Tel: 01276 24691 or 0860 840000

CLASSIC VOGUE
H reg, auto, cruise, air/con, ESR, FSH, 36,000 mls, Carageora brown, alarm. Beautiful car.
£13,200 ONO
0171 481 9260.

ROLLS-ROYCE & BENTLEY

BROOKLANDS 96 Mdl, Sherwood green, Excellent Saving 0370 473158 T.

BENTLEY Turbo R, 1991 J, Midnight Blue/parchment, VCC, with history, 2 owners, 75,000 miles hence £42,500. Quick sale required. 01273 729148

90H Mulsanne S Graphite, Parchment Hide, 35T, £42,995. 0181 522 0023, 0374 729191.

94L Bentley Continental R Midnight Blue/ Magnolia, 8T £146,995. 0181 522 0023, 0374 729191.

SPIRIT 86D Dark oyster, fsh. Only 38,000 miles. Lancaster 01604 259944.

94M Bentley Continental R, Royal Blue/ Parchment, 10T. £164,995. 0181 522 0023, 0374 729191.

RANGE ROVER 87 E, 3.5 EFI Auto, Beige, 63,000 miles only, FSH, £8,990. 01666 577900.

VOGUE Auto 92J, Alist Silver, A/C, Tow pack, HFS, FSH, 49T, £13,750, excellent cond 0171 212 6248/W&V 0171 256 8168 (Dan)

VOGUE 3.9 auto, '92 K, Bkgreen, Brooklands spec, A/C, ESR, CD, bodytrim, 38,000 mls, FSH, immac, £18,600. 01734 326056.

VOGUE SE Sept 94, M reg, good condition, 20,500 miles, £28,995. Tel: (H) 01792 360480 or (W) 01792 644868.

VOGUE SE 3.9 92K Westminster grey ultra spec, 40k FSH 1 own £18,980. 01285 762762 TH

A TRULY UNIQUE RANGE ROVER
'95 August N reg S.E. model. Finished in Connaught Green With Saddle Cloth Trim. Exquisite natural hand crafted Burr Elm WoodVeneer interior. Integral digital Cellphone.
Offered at £34,950.
Tel: 01276 24691 or 0860 840000

CLASSIC VOGUE
H reg, auto, cruise, air/con, ESR, FSH, 36,000 mls, Carageora brown, alarm. Beautiful car.
£13,200 ONO
0171 481 9260.

ROLLS-ROYCE & BENTLEY

BENTLEY Mulsanne S 91 J, Active ride, Royal Blue, Parchment interior, Blue piping, 20,000 miles, FSH, £49,950. Tel: 01707 667108

BENTLEY Turbo R, (J) reg, Excellent Condition 49,000 miles, British Racing Green, £88,000 for quick sale. 01706 342636.

SILVER SPIRIT
1985 B, Beautiful Magnolia, Brown leather piped Magnolia interior. FSH. Whitewall tyres, colour coded bumpers. 47,000 miles only. 1 owner from new.
£19,950 Private.
0171 537 4200 (W)
0171 790 2445 (H)

Bentley MULSANNE TURBO R
Color Graphite, Upholstery Beige Piped Slate, June 1987, Rolls Royce demonstrator then present owner. Mileage 100K.
£24,750.
Phone 01303 267925

BENTLEY TURBO R
Date of registration 1/12/88. Royal Blue, Blue leather interior. 86,000 miles.
£29,995.
Tel: 01959 572846 (Westerham, Kent)

BENTLEY MULSANNE 1991, Georgian Silver, Magnolia Hide, 44k miles. Pristine condition. £17,950. 01929 463478

BENTLEY TURBO R
Sept '88, Tudor red, 34,000 mls, full service history, cream leather with red piping, absolutely stunning car.
Needs to be seen!
£35,000.
Tel: 01245 227105 (H), 01708 766937 (O) or 0973 223447.

Loncaster CITY
94M Bentley Continental R Royal Blue/Parch ..10T £164,995
94L Bentley Continental R Midnight Blue/Mag ..5T £146,995
92J Bentley Turbo R Balmoral Green, S'stone Hide 35T £86,995
90H Mulsanne S Graphite, Parchment Hide ... 35T £62,995
0181 - 522 0023
0374 729191
SUNDAYS 10am-4pm

ROLLS-ROYCE & BENTLEY AUTHORISED DEALERS

ALL your Rolls-Royce & Bentley requirements whether buying or selling call Richard Sampson now on 0585 229694 Sam. 01222 785766 Open 7 days.

CONTINENTAL 89 Ice green/ beige, mohair hood, only 20K, FSH, unmarked. £69,500. Tel: Hooper Alpe 0171 935 1124.

MULSANNE S 89G Burgundy/ magnolia, 1 own, only 28,000 miles, £34,950. Tel: Hooper Alpe 0171 935 1124.

MULSANNE S 89 Royal blue/magnolia, 62,000mls, fsh, unmarked, £32,300. Tel: Hooper Alpe 0171 935 1124.

SPIRIT 87 Silver/dk blue, 62,000mls, exc cond, FSH, £28,950. Tel: Hooper Alpe 0171 935 1124.

TURBO R 90M(H) Dk oyster/grey, p/w, sr, 9S, features, 70,000mls, FSH, £42,500. Tel: Hooper Alpe 0171 935 1124.

Stratstone of WILMSLOW
Silver Spirit II 1993 Model
Georgian silver, sandstorm hide ppl stain, stainless steel sills, only 18,000 miles. Exceptional condition ... £54,995
Derek Purdy
01625 522222
0585 603135

Broughtons
95M Bentley Continental R £149,950
Peacock Blue/Silverstone Hide, 12k
93L Bentley Continental R £129,950
Racing Green/Magnolia Hide, 26k
94M Bentley Turbo R £94,950
Red Pearl/Sandstone Hide, 7k
92K Bentley Turbo R £74,950
Ebony/Magnolia Hide, 12k
94M Silver Spirit III £74,950
Peacock/Parchment Hide, 9k
93K Bentley Turbo R £69,950
Classic Grey/Magnolia Hide, 28k
92K Silver Spirit II £57,950
Royal Blue/Magnolia Hide, 30k
94M Bentley Turbo R £59,950
Royal Blue/Magnolia Hide, 22k
91H Bentley Turbo R £54,950
Cobalt Blue/Magnolia Hide, 37k
91J Bentley Eight £44,950
Tudor Red/Parchment Hide, 34k
89G Bentley Mulsanne 'S' £38,950
Balmoral Green/Champagne, 33k
90G Silver Spirit II £34,950
Royal Blue/Magnolia Hide
89H Bentley Mulsanne £24,950
Forest Green/S'stone, 50k
Many more cars available. Please call.
All makes of vehicle confidentially taken in part exchange.
Documentation available nationwide.
Contact Roger Smith for details.
(01242) 515574 or (0836) 237873

Stratstone of WILMSLOW
WE WANT YOUR ROLLS ROYCE!
The only dealer that buys consistently, 365 days a year.
• Immediate Decision • Bankers draft
• Collect anywhere
Contact Phil Taylor 0585 229 544 or 01625 522272

Loncaster GUARANTEED MOTOR CARS

93K	Continental R 13T	£119,995	
95M	Turbo S Racing Green, 3T	P.O.A.	
95N	Brooklands 96 Model	P.O.A.	
95M	Spirit III Red Pearl, 9T	£79,995	
94L	Spirit III Graphite, 7T	£69,995	
94L	Brooklands Blue, 16T	£64,995	
91H	Turbo R Graphite, 29T	£59,995	
86D	Spirit Dk Oyster 38T	£25,995	
94M	Bentley Turbo R Wilberry/Light Grey	7T £63,995	
94L	Bentley Cont R Peacock Blue/Parch	8T P.O.A.	
89G	Silver Spirit II Deep Ocean Blue/ Beige	44T £39,995	
94L	Silver Spirit III Diamond Graphite Silver Hide	10T £76,995	
94L	Silver Spirit III Wilberry/Parchment	9T £73,995	
93L	Bentley Turbo R Royal Blue/Magnolia	36T £69,995	
91H	Silver Spirit II Tudor Red/Magnolia	17T £53,995	
94M	Bentley Turbo R Wilberry/Light Grey	7T £63,995	
94L	Bentley Cont R Peacock Blue/Parch	8T P.O.A.	
89G	Silver Spirit II Deep Ocean Blue/ Beige	44T £39,995	

SILVER SPIRIT III, BENTLEY TURBO R, CONTINENTAL R, MULSANNE S
BUSINESS USER FLEXIBLE FUNDING AVAILABLE ON THE ABOVE
Subject to status
Nationwide Demonstrations Available
01604 239944 Sunday 11-2
0370 473155
0114 276 5522 Sunday 10-4
0831 480011

H.R. OWEN TRADITION OF EXCELLENCE
Do you want to buy Rolls-Royce? Don't hesitate, use our
50/50 PACKAGE

96 Model	Silver Spur 12,000 miles	£259,975
92 Model	Silver Spur II 20,000 miles	£223,475
94 Model	Silver Spirit III 21,000 miles	£205,975
93	Silver Spirit II 28,000 miles	£231,975
90H	Silver Spirit II Unique spec, 37,000 miles	£222,995

Typical example based on a car costing £45950
12,000 miles per annum maximum. 50% Deposit - £22,995
Balance to finance - £22,955 Payable in one instalment of £22,995 in month twelve. Total amount payable £45,950 APR 0%
Finance offer subject to status. Full written quotation on request.
Licenced credit brokers.
GUARANTEED MOTOR CARS
0171 590 5900
Sunday 0836 284929

هكذا من الاصل

هكذا من الاصل

OFFICIAL PORSCHE CENTRES

OFFICIAL PORSCHE CENTRES
When buying a legend be sure of its history.
Approved

Stratstone of WILMSLOW
WE WANT YOUR PORSCHE!
The only dealer that buys consistently, 365 days a year.
• Immediate Decision • Bankers draft
• Collect anywhere
Contact Phil Taylor 0585 229 544 or 01625 522222

911 Carrera 4 Coupe 1992J. Horizon blue metallic, cobalt leather interior, 17" wheels, sport seats, sunroof, air cond, sport exhaust. 38,000 miles. Immob, fsh, 12 mth warranty. £34,995. Tel 0151 227 4171.

NICK COLLEY of Road Range is waiting for your call today. Official Porsche centre for Merseyside, North Wales, and Cheshire. 17 used Porsche all with 12 months warranty in stock now. Call on 0831 512348 for more details

PORSCHE 911 (New Shape) Carrera Cabriolet. 94M. Silver, Dk Blue Hide, 10K. Air Cond. W/Defl, 17" Alloys, £57,950. Tel: 0171 225 2007. Mob. 0836 740000.

Merlin

94L	968 Cab Tip Airbag ...8T	P.O.A.
New	Shape 911 C4 Cpe (Special) Tequila Spoilers 900 miles	P.O.A.
New	Shape 911 C4 Cpe A/C 9T	P.O.A.
New	Shape 911 Cab A/C ...9T	P.O.A.
New	Shape 911 Cpe Tip ..18T	P.O.A.
New	Shape 911 Cpe Tip A/C 19T	P.O.A.
New	Shape 911 Cpe A/C ..29T	P.O.A.
87D	911 SE Coupe 53T	P.O.A.
87	Model 911 SE Coupe .51T	P.O.A.
88F	911 SE Coupe 28T	P.O.A.
85M	928 GTS Auto 1T	P.O.A.
93L	911 3.6 Turbo 15T	£59,995
93L	911 3.3 Turbo 20T	£53,995

0115 9424333
0116 2536799
SUNDAY 10am - 3pm

AFN PORSCHE
GUILDFORD
01483 408800
mobile 0850 330353

89F	944 S2 COUPE Guards	36T
90H	944 S2 COUPE Baltic	28T
94L	968 CAB Black	17T
93K	968 COUPE TIP Black	28T
90G	911 C4 COUPE Velvet	45T
91H	911 C2 COUPE Guards Red	29T
92K	911 C2 TGA TIP Guards, A/C	51T
91J	911 C2 TIP COUPE Guards	17T
93J	911 C2 CAB White	48T
90H	911 C2 CAB Baltic, Hide	49T
93K	911 RS L/Wt, Midnight	7T

CHISWICK
0181 742 7000
mobile 0836 659959

90G	944 S2 CPE Guards, A/C, Linen	39T
91J	944 S2 CPE White, Black	31T
90G	944 S2 CAB Red, Black Hide	19T
93K	968 COUPE Slate, A/C, Black Hide	29T
93K	968 COUPE Guards, Black	33T
93L	968 COUPE Cobalt, Grey Hide	22T
89F	911 SPORT TGA White, Black Hide	80T
89G	911 C2 TARGA Guards, Black Hide	27T
90G	911 C2 TARGA Black, Black Hide	31T
90H	911 C2 CAB Guards, Black Hide	44T
92K	911 C4 CAB Midnight, Grey Hide	19T
92K	911 C2 COUPE Cobalt, Grey Hide	28T
93K	911 TURBO 3.6 Mid, Classic Hide	5T
94L	911 COUPE Silver A/C, Black Hide	22T
94L	911 COUPE Aventura, Grey Hide, A/C	11T
94L	911 COUPE Iris, Grey Hide	10T
94M	911 COUPE TIP Silver, A/C, Black Hide	14T
94M	911 COUPE White, Classic Hide, A/C	1T
94L	911 CAB Yellow, Black Hide	12T
94M	911 CAB Midnight, Blue Hide	12T
94M	911 C4 CPE Aventura, Black Hide	6T
94M	911 RSR Amaranth, Black	1T
94M	928GTS Auto Iris, Marble Hide	6T

READING
01734 303911
mobile 0836 792968

91J	944 S2 COUPE Maritime Blue	46T
91J	944 TURBO COUPE Cobalt, A/C	28T
93K	968 TIP CPE Slate Grey	22T
93L	968 TIP CPE Silver	24T
94M	968 SPORT Black	27T
92K	968 CAB TIP Midnight Blue, A/C	24T
93K	968 CAB Amazon Green, 17" Alls	26T
94L	968 CAB Guards Red	7T
89F	911 SPORT COUPE Dark Blue	59T
90H	911 TIP TARGA White	38T
91H	911 C2 TIP COUPE Slate, A/C	36T
91J	911 C4 COUPE Cobalt, A/C	26T
91J	911 RS Guards	15T
93K	911 3.6 TURBO Midnight Blue	27T
94L	911 CARRERA COUPE Guards	14T
95M	911 CARRERA COUPE A/C, Blue	2T
95M	911 CARRERA COUPE Mint Green	5T
95M	911 CARRERA 4 COUPE Iris, A/C	3T
95M	911 CARRERA CAB Aventura	3T
95M	911 CARRERA TIP CAB Midnight AC	4T
90H	928 GT Diamond Blue, A/C	52T

PORSCHE
OPEN SUNDAYS 10am to 2pm
Roger Murphy is keen to buy your quality used Porsche.
Call 0850 376444
AFN

H.R.OWEN
TRADITION OF EXCELLENCE

94M 911 Tip S Cab Silver/Blue	15T	93L 911 3.6 Turbo, Midnight	39T
94M 911 Carrera Cab Black	18T	81W 924 Carrera GT Black	
94L 911 Carrera Cab 17"	21T	92J 928 GTS Manual, Red	39T
94M 911 C4 Coupe Midnight	9T	93K 968 Coupe Metallic Red	23T
94L 911 Tip Coupe Black, 17"	9T	94L 968 Sport Polar Silver	35T
93L 911 C2 Tip Coupe White, A/C	9T	92J 944 S2 Cab Silver	32T
91J 911 C2 Coupe Tip, Air, 17"	58T	89G 944 S2 Cab Black	86T
89G 911 C2 Coupe White	42T	89G 944 S2 Coupe Velvet Red	57T
87D 911 Sport Coupe Blue	59T		

Telephone: 01727 855266
Sunday: 0585 269666

ROAD RANGE

92J Carrera 93M Silver, A/Con	P.O.A.
91J C4 Cpe 90G, Guards, Ltdr, 51k	£29,995
91J C4 Cpe 91J, Horizon, A/C, Ltdr	£34,995
91J C2 Tga 90G, Guards, Ltdr, 47k	£30,995
91J Spt Tga 87E, White, Ltdr, 57k	£22,495
91J Spt Tga 88F Lagoon, Ltdr	£22,995
91J C2 Cpe 93K Cobalt, Ltdr, A/C	£37,995
91J C2 Cab 93K, Silver, Ltdr, 23k	£39,995
968 Sport 94L, Riviera, CD, 12k	£29,995
968 Sport 94L Black	£28,995
968 Cab Tip 93K, Amethyst, 26k	£33,995
968 Cpe 93K Midnight, Ltdr, 23k	£29,995
944 S2 Cpe Black, Ltdr, A/C, 30k	£15,995
944 S2 Cpe 92J Titanium	£20,495
944 S2 Cab 91J, Silver, Ltdr, 34k	£23,995
928 S4 Auto 90G, Guards, Ltdr, a/c, FSH	£22,995
928 S4 Auto 90G, Black, Ltdr, a/c, FSH	£22,995

Official Porsche Centre
Call: MARTIN LUCAS
0151- 227 4171
or NICK COLLEY
0831 512348

JCT600
OFFICIAL PORSCHE CENTRE FOR THE NORTH EAST

89G 944 S2 CPE White, A/C	.81T P.O.A
91J 944 CAB White	.28T P.O.A
92J 911 C4 CAB Guards	.37T P.O.A
90H 911 C4 CPE Guards	.37T P.O.A
91H 911 C4 CPE White	.46T P.O.A
91J 911 C4 TARGA Horizon	.29T P.O.A
94M 911 Carrera CAB Silver	.9T P.O.A
94M 911 Carrera CAB Iris	.11T P.O.A
94M 911 Carrera CAB Black	.16T P.O.A
94L 911 Carrera CPE Midnight	24T P.O.A
94M 911 Carrera CPE Iris	.16T P.O.A
94M 911 Carrera CPE Iris	.8T P.O.A

TEL 0191 295 1234

RIVERVALE
WE ARE CONSISTENTLY THE BEST BUYERS OF VERY LOW MILEAGE PORSCHES
911 Turbo 4 95(M)
Arena Red Metallic/Black, Sports Seats, Remote Alarm, Only 600 miles £P.O.A.

95M 911 Cpe Tech-Art Styling Blue	5,000m	92K 928 GTS Auto Midnight	28,000m
94M 911 Cpe Tech-Art Styling Black	5,000m	94L 968 Club Sport White	25,000m
95M 911 Coupe Blue, A/C	13,000m	94L 968 Sport Yellow	13,000m
90G 911 Tip Cab Blue	25,000m	92J 968 Tip Cabriolet	36,000m
94M 911 Cabriolet Silver A/C	7,000m	89G 944 2.7 Auto	22,000m
89G 911 C2 Cabriolet Red	34,000m	91J 944 Cabriolet Grey	17,000m
89G 911 Speedster Red	6,000m	90G 944 Cabriolet White	43,000m
85C 911 Turbo Black	18,000m	91H 944 S2 Coupe Blue	43,000m

SUNDAY 0850 911911
BRIGHTON 01273 707070

GLENVARIGILL

94L 911 Coupe Iris Blue	5T P.O.A	93K 928 GTS Auto Metallic Black	P.O.A
93L 911 3.6 Turbo Stunning	2T P.O.A	93K 911 Turbo Midnight	£69,950
94M 911 Cabriolet, Afcon	6T P.O.A	92K 911 Turbo Rubystone	£69,950
94L 911 Cabriolet	10T £59,950	88F 911 Turbo Marine Blue	£27,950
94J 911 RS Lweight Rubystone	1T £43,950	94M 911 Carrera Tip S Cab Riviera	P.O.A
90G 928 S4 Auto	22T £25,950	94M 911 Carrera Coupe Polar Silver	P.O.A
93L 968 Cabriolet Tip Midnight	15T £36,950	92J 911 Cab Tho Body Rhodamine	£47,950
93K 968 Cabriolet Tip Guards	21T £33,950	91H 911 C4 Targa Slate Grey	£33,950
91J 944 Cabriolet Guards	36T £21,950	90H 911 C2 Cab Grand Prix White	£33,950
944 Selection of models	P.O.A	89G 911 C4 Cpe Guards	£29,950
No other dealer will try harder or is more competitive		94L 968 Cab Polar	£35,950
		844 Coupe, Cabriolet	Choice

0131 441 1111 | 0141 943 1155
0374 614776 | 0585 401911

Lancaster

CAMBRIDGE

90H	928 S4 Auto Baltic	61T
95M	911 Carrera 4 Cpe Black	4T
95M	911 Carrera Cab Iris	1T
95M	911 Tip 'S' Cpe Silver, A/C	3T
95M	911 Tip 'S' Cpe Silver, A/C	8T
95M	911 Tip 'S' Cab Guards, A/C	5T
94M	911 Carrera Cab Slate, A/C	8T
94M	911 Carrera Cpe Guards	9T
94M	911 Carrera Iris, A/C	3T
94L	911 Carrera Cpe Tip Yellow	16T
94L	911 Carrera Cpe Aventura	12T
94L	911 Carrera Cpe A/C Guards	16T
94L	911 3.6 Speedster Amazon	12T
93L	911 Tga Florio Silver	15T
91J	911 RS Lightweight/Rubystone	30T
91J	911 C2 Cab Guards	9T
94M	968 Club Sport Yellow	9T
93L	968 Club Sport Yellow	30T
93L	968 Club Sport White	21T
93L	968 Club Sport Blue	12T
93L	968 Club Sport Amaranth	13T
93L	968 Club Sport Black	16T
93L	968 Cpe Tip Midnight A/C	30T
93L	968 Cpe Met, 93MY	9T
93L	968 Cpe White, 93MY	25T
92K	968 Cpe Tip Tahoe, A/C	25T
91H	944 S2 Cab Tahoe Blue	44T
94M	SAAB 900 SE Cab V6 A/T	14T
93L	MGR V8 BR Green	14T
92J	Lexus Coupe Green	15T

COMPETITIVE PRICES
01223 872872
0589 911968

LONDON

928 SERIES	
93K GTS Auto Polar Silver	26T
911 SERIES	
95M Cab 6Spd Black Met, Air	7T
95M C4 Cpe Silver, Air	2T
95M Cab Tip S Slate, Air	6T
95M Cpe 6Spd Iris Blue, Air	14T
94M Cpe 6Spd Silver, Air	14T
94L Cpe Tips Black Met, Air	14T
94L Cpe 6Spd Aventura, Air	12T
93K C2 Cpe Guards Red	14T
91J C2 Tga Tip Slate, Air	31T
91H C2 Cab Slate	40T
90H C2 Cpe Tip G.P White	46T
87D Tga SSE Guards Red	39T
968 SERIES	
93L Cab Tip Cobalt Blue	10T
94M Sport Black Met	8T
94M Sport Black	16T
SPECIALIST	
95M Lexus GS300 Silver	13T

0181 983 4444
0850 968911

COLCHESTER

CABRIOLETS	
94M 911 Carrera Iris Blue	6T
93K 911 C2 Cobalt Blue	21T
93L 968 6 Spd Amethyst	24T
COUPES	
928 GTS Manual Midnight	15T
92K 928 GTS Look Guards	41T
91J 928 S4 Auto Midnight	37T
91H 928 S4 Auto Slate	38T
92J 928 GT Guards	40T
94M 911 Carrera 4 Iris Blue	8T
91J 911 Turbo Midnight	21T
92J 911 Turbo Amethyst	53T
94L 911 Carrera Silver, Air	22T
94M 911 Carrera Silver	8T
94M 911 Carrera Midnight	10T
93K 911 C2 Guards	15T
93L 911 C2 Silver, Air	25T
89G 911 Turbo LE Guards, Air	23T
88F 911 SE Black	22T
94M 968 Sport Silver	8T
TARGAS	
88F 911 SE Guards	15T

Too much stock to mention call for more details on late arrivals!!!
01206 855500
0850 716911
0850 715911

Dick Lovett

95M 928 GTS Man. Black	9T P.O.A.
93K 928 GT Red	18T £35,950
90G 928 GT Red	58T £23,950
95M 911 C4 Cpe Yellow	3T P.O.A.
95M 911 Cab White	5T P.O.A.
94M 911 C2 Tip 'S' Black	7T £55,950
94M 911 Cpe Blue	16T £50,950
94M 911 Carrera Yellow	21T P.O.A.
93L 911 Turbo 3.6 Red	24T £59,950
93L 911 C4 Celebration	43T £45,950
90G 911 C4 Cpe Red	55T £30,950
91J 911 C2 Cab Tip Silver	26T £39,950
93K 911 C2 Cpe Blue	34T £39,950
91J 911 C2 Tga Red	45T £33,950
90G 911 C2 Cpe Red	47T £29,950
89G 911 Turbo LE Red	23T £37,950
86D 911 SSE Cpe Blue	76T £22,950
89F 911 Tga White	40T £23,950
94L 968 Cab Blue	10T £33,950
93L 968 Cpe White	30K £29,950
93K 968 Cpe Black	37T £27,950
91J 944 S2 Cpe White	31T £19,950
89F 944 2.7 White	43T £11,950
81X 924 Carrera Red	58T £12,950
93L Lamborghini Diablo VT 20T	P.O.A.
84A Ferrari 308 GTS Red	39T £34,950

Swindon 01793 615888
Sunday 0860 911959

REGISTRATION NUMBERS CNDA MEMBERS

REGISTRATION TRANSFERS
139 HIGH STREET SOUTH
DUNSTABLE, BEDS LU6 3SS
FAX (01582) 607713
TELEPHONE EST 1982
01582 477333
(MON-FRI 8AM-7PM, SAT/SUN 10AM-4PM)

DIAL-A-FAX
TO RECEIVE A MORE COMPREHENSIVE LIST OF OUR REGISTRATIONS DIAL FROM YOUR FAX M/C & PRESS 'START' OR SEND RECEIVE
0336 411479
Calls cost 39p per min. cheap rate, 49p per min. all other times

BUYERS:- OVER 1 MILLION REGISTRATIONS AVAILABLE ON OUR DATABASE RANGING FROM £195-£50,000. TELEPHONE NOW!
SELLERS:- FREE QUOTATIONS & MATCHING SERVICE. TELEPHONE NOW!

[illegible]

PLEASE TELEPHONE FOR THE BEST PRICE OF ANY REGISTRATION IN THIS ADVERT

ALL NUMBERS SUBJECT TO OUR TERMS, CONDITIONS AND AVAILABILITY

ROLLS-ROYCE & BENTLEY

SHADOW II December 78. 64,000 miles. 3 owners, enthusiasts car, excellent condition. Russian blue, stone leather. £12,700. 01425 277367 Dorset

SILVER WRAITH II 1981. Years MOT, exc. mech, good body. Scotspine Green, everflex, no division. 104,000 miles. £12,500. Tel. 0973 284069.

SPIRIT II 90 (G) Graphite grey with light grey leather & red piping. FRRSH, excellent condition. 26,000 miles, sale due to bereavement. £34,995. Tel: 01434 609646 or 0585 108661

SPIRIT III 94L. Graphite met, parchment, 7,000 miles. Excellent Saving £69,900. 0370 473158 T.

CORNICHE 2 88F. College blue/parchment ppd blue hide, special woodwork, 36,000 miles, £64,995. Wheelhouse 0115 970 5555.

TURBO R 86 Royal Blue Met. blue hide guaranteed 38,000 miles from new, 1 owner, Full Main Dealer Service History, finest example in captivity!? Must be seen & driven to be appreciated. £29,995. LSM 0860 535 907/0121 682 6786.

PRIVATE SALE
New Bentley Azure, 1996, fabulous specification, metallic dark blue, blue mohair roof, light grey leather, piped blue, special marketry dashboard, unique one-off opportunity. Treat yourself for Christmas
Tel: 01539 447468 (O) & 01539 444798 (H)

BENTLEY TURBO R
1989, F reg, 64,000 miles. FSH, Royal Blue with Magnolia Hide. Full specification. Immaculate. Chairmans new car forces sale.
Offers around £34,000.
Call office hours 0181 718 7770

CORNICHE Convertible 86, ice green/tan hide ppd green, absolutely fabulous with only 26,000mls. £62,995. Wheelhouse 0115 970 5555.

MK VI 1951 totally restored to pristine condition this summer, black over ivory, very pretty car. £13,000. 0191 361 3936

N REG BENTLEY BROOKLAND. Peacock Blue. Magnolia piped with blue, many extras. £79,500. Tel: 01328 484297 or 0831 879539.

ROLLS-ROYCE & BENTLEY WANTED

WANTED Turbo R 1993/95, private, high mileage considered. Tel: 0151 424 7284 (H) 0181 424 4121 (W)

Tom Hartley
(AS SEEN ON T.V.)
U.K.'s No. 1 Buyer of all Rolls Royce & Bentley Models 1987-95.
Collect Anywhere
(01283) 762762 (7 days)
The ultimate name dealing in Luxury Cars

REGISTRATION NUMBERS

1 CKK £10,000 ono. Tel: 01494 729318

XMAS PRESENT NEW YEAR GIFT
'SAM 96' oiro
£7,500
0802 266017

ARO 5S Xmas present Over £5,000 Call Mr A Ross on 01582 459095

512 FAT Attn Ferrari 512 owners £1,495. 01932 786374/ 0973 240240

ECU 2 Why not you? In touch with tomorrow. Contact 01202 746834

J15 FAB On retention Offers over £2,500

A11 FYN Offers over £800 TEL: 0141 6395300

BT 1
For immediate Transfer
Offers in excess £50,000
Please Reply to Box No 1867

JAMESIGNS BANBURY OX17 1PS
Tel: 01295 758355 Fax: 01295 758479

14 A	£9,950	1 NNS	£4,950
5758 AW	£1,850	6 OCT	£5,950
BHR 12	£2,950	OOM 300	£2,250
CKS 68	£2,450	OTD 24	£950
422 CUT	£1,450	SB37 PH	£1,650
DAW 20	£4,850	PRC 77	£1,950
127 DLD	£950	PSF 201	£1,250
B EE	£4,950	REG 215	£1,450
710 EYE	£1,250	111 RK	£3,950
FAB 444	£1,850	6 RS	£7,950
FKJ 1	£5,950	SAY 2	£3,650
1 FPG	£4,950	236 SFC	£950
883 FS	£1,250	55 TC	£3,950
FSD 501	£950	222 TJ	£2,950
HH 5	£8,950	2 TR	£5,750
1 HHT	£4,950	3029 TR	£1,450
828 HRA	£1,250	TR 16	£6,950
JCT 72	£1,950	1 TUE	£4,500
12 JE	£3,950	TUL 440	£1,250
449 JON	£2,950	WFF 794	£1,250
111 JT	£4,500	WJE 555	£1,850
400 KFK	£1,250	9999 WK	£2,500
2822 MG	£1,850	4 Y	£11,950
6569 MK	£1,450	YBS 1	£4,950
MPW 55	£1,850	1 YYY	£4,950

45 OTB
£4,500
or best offer
Fax on:
0161 790 2828

MARKET RESEARCH

I5 AA	HG I
AM 69	HR 69
80 BAM	JK 780
BOB I9	27 MAY
DB 222	NC I
I9 DL	NI6EL X
I6 EM	I22I PP
25 FH	RB 7I67
I4 GA	884 RH
I3 GC	983 RK

01257 482305

CAR MARKS OF HULL
SUN: 01482 [illegible]
OFFICE: 01482 222 223 4 + VAT

ASH 300W	£495	861 KM	£1,995
1 BBG	£6,500	11 KW	£5,600
1 CCG	£5,995	1 LNC	£3,800
A1 CWT	£1,250	MBC 2	£4,200
DS 8888	£1,350	MBZ 8133	£295
EHW 659	£995	MEL 578W	£450
1 ESD	£4,500	MSK 825	£650
GGL 246	£595	1 NMG	£5,200
19 GH	£4,200	1 OPM	£5,600
11 GT	£5,500	10 PM	£9,995
HKA 313	£650	1 POS	£8,500
11 JGT	£3,495	1 PRY	£8,500
JL 8491	£250	RRW 7529	£120
21 JJ	£3,995	555 RR	£4,500
L6 JON	£695	1 SBP	£5,700
1 JSM	£8,600	1 SDM	£7,995
694 JTE	£895	S232 SUE	£595

F1 VER £5,000. On Retention. Tel: 0181 655 1732.

J44 GUA On retention. £4,400 ono 0161 888 2180 or 0421 625326

N11 ALL
Best offer iro £9,000.
For immediate transfer.
Tel: 0161 4349503 or 0973 428833

H11 UTD
on Retention
OIRO £2,000
A5 PUB
on Retention
OIRO £2,000
Tel: 01457 870046

VOLKSWAGEN

Scotts of Sloane Square
0171-730 2131
0171-737 7133
After Hours:
0850 89 89 89

95N CORRADO VR6 STORM Mystic Blue Leather CD 1,600mls £21,495
95N GOLF VR6 AUTO Mystic Blue Aircon ABS Alarm A/W 2,900mls £18,495
94M CORRADO VR6 Dragon Green Black Lthr ABS CD A/W 7,100mls £18,495
94M CORRADO VR6 Brill Black Black Lthr ABS CD A/W 9,400mls £18,495
95M GOLF VR6 AUTO Chilli Red S/Sts Scrpn Alrm A/W 10,100mls £17,495
94L GOLF VR6 5DR Windsr Blue Blk Lthr A/Bags A/W 16,700mls £16,295
95M GOLF VR6 3DR Dmnd Black S/Sts ABS R/H/Sts AW 9,700mls £15,995
95M GOLF VR6 3DR Mystic Blue S/Sts ABS R/H/Sts AW 6,800mls £15,995
94M GOLF Avantgarde Aqua Blue P/Htd S/Sts A/Bgs AW 9,200mls £14,995
95M GOLF CL AUTO Chilli Red PAS EDM A/Bag CDL 16,800mls £11,495
95M GOLF CL TDI ESTATE Tornado Red PAS CDL EDM 8,400mls £11,495
95M GOLF CL AUTO Pacific Blue PAS EDM A/Bag CDL 7,600mls £11,495
95M VENTO 2.0GL Mystic Blue PAS ESR EWx4 Alarm 8,100mls £10,995
95M GOLF 1.6CL 5DR Mystic Blue PAS A/Bg CDL EDM 11,300mls £10,295
93L GOLF GL 5DR Alpine White Velour PAS ESR EW CDL 42,600mls £8,995
93K PASSAT 2.0GL AUTO Ryl Blue PAS ESR EWx4 EDM 23,600mls £8,495
94M GOLF 1.4L 5DR Chilli Red 5 Speed Removable Stereo 14,200mls £7,995
93K GOLF 1.8CL 5DR Pri Gray PAS CDL EDM Tints Stereo 32,600mls £7,995
92J POLO 1.3CL COUPE Black S/Sts S/R 5 Spd Alarm 16,100mls £5,695

REGISTRATION NUMBERS CNDA MEMBERS

• MIDLAND REGISTRATIONS •
OPEN 7 DAYS SUNDAY 10am-4pm
MIDLAND HOUSE CHESTER ROAD, STREETLY, SUTTON COLDFIELD, B74 3ED
0121-353-3333

£119-£399	£1000-£1499	£1500-£1999	Future Classics No 1's	Classic Investments No 1's	£2000-£2999	£3000-£3999	£4000-£4999	£5000-£5999	£6000-£8000
DAZ 1369	466 AT	AGL 289	BI ARE	1 ANE	774 Snow	7 CXB	5 AA	4 AE	8 AH
GIB 4884	BAB 837	476 AJO	AYD 1B	1 AYS	CFR 33	6 CTW	18 BG	7 AE	2 AR
HB 626	BEU 300	184 AMY	BBD IS	1 DBC	CR 395	15 EH	40 BJ	9 BL	8 AT
JIL 2288	18 BFR	26 BCR	BOX 1M	1 DBS	DRC 48	16 EH	30 CG	9 BT	8 BC
JIW 893	BGM 182	33 CLN	NI CHO	1 DRT	39 DSM	10 EMA	99 CL	38 C	6 BR
JJI 1210	988 BPF	CRM 686	EI DTH	1 EB	8 DUM	35 ER	2 DLS	850 C	6 CR
KIB 179	844 DBC	2 DBU	EPM IC	1 FEB	20 EDD	11 FE	14 GA	15 CB	5 ED
KJI 2200	600 FWJ	8 FCD	JI ERN	1 FJA	EFR 2	25 FH	4 GBS	5 CE	2 ER
LJI 6633	GBE 846	22 FJW			EGM 36	16 GJ	19 GC	8 CN	GEM 4
NIB 899	GJN 687	382 GJB					15 GE	4 DA	4 OAK
PIA 8877	GLG 76	665 GPB					5 GTE	33 DR	7 SA
SIW 2255	37 GNP	HEC 18					8 HA	10 EN	12 SAM
SXI 2929	580 GPE	284 JBH					3 HD	8 FR	2 TP
	HJC 690	5 KBU					7 HE	6 FY	5 TR
	HWC 58						8 HP	HAS 2	10 TR
							JR 135	8 HG	P.O.A.

£400-£999: HI7 BEN, BSV 900, HIB DON, DSK 202, 20 EUY, FBA 454, 73 FYY, MBZ 6866, A40 MEG, L8 MOG, OAB 63, TJN 460, UJL 67

Further columns: 459 JRE, 987 JRT, KJY 12, KMR 585, KPM 272, MMG 735, NTG 333, OCL 666, RRL 282, RSA 848, 998 RU, SPJ 180, TRO 928, WBW 222, YJN 8; 600 KGB, KJT 95, 1422 MG, PMR 858, PPA 100, 44 RPF, 5RM 696, 824 SJH, TBC 668, TTK 84, UDR 6, 7777 WD, 9000 WK; GDD IN, K1 MAX, HI MAY, MEG IW, RAK IR, RCG IM, REX IE, JI RTA, AI SAL, SGM IS, EI TON, HI TVR, MI TVR, VEG IE, LI WBA, HI WOK; 1 FJN, 1 FTS, 1 HOY, 1 JNL, 1 NEW, 1 PCJ, 1 PFR, 1 SLF, SYF 1, 1 TAT, 1 TDN, 1 TEL, 1 URA, 1 YBH, YER 1, YXB 1; 55 EJH, JXS8 B, JTL 28, 4 KPM, KRR 8, LJC 82, 35 MCS, MDH 40, MJC 88, 466 MMA, NGR 80, NMH 8, PAR 800, RCH 808, RSP 888, SPH 77, VLN 2, VPC 9, WBL 333; 5 GLR, 53 JAB, 8 JKR, 12 KAY, 91 KD, 750 L, 21 LA, 18 LR, 27 MAY, 3 OAK, 40 REG, 100 ROY, SEP 4, TAL 9, TSR 4; 9 KR, 3 LK, 2 MDH, 2 PAK, 2 RCD, 10 RE, 2 REC, REX 44, SGR 3, 10 SO, 2 TAP, TEE 2, 40 TM, 9 WD; 2 LW, 35 MR, A147, POT, 10 RN, 58 RS, SB 72, 7 SYD, 2 TEL, 4 TK; A 74, 11 BC, 12 DB, 2 DG, 12 DM, HI PPY, 1 OU, 5 RM, T 89, 5 TAR, 11 U, GI YNS

DVLA AUCTION GLASGOW
IF YOU HAVEN'T MANAGED TO MAKE IT TODAY PHONE US NOW LIVE AT THE AUCTION, HEAR YOUR BIDDING TAKING PLACE. IT'S YOUR LAST CHANCE
TEL: 0141 249 9515 or 0831 480 195
DIRECT INTO THE AUCTION HALL 9AM-5PM

THOUSANDS MORE AVAILABLE - THOUSANDS MORE WANTED
Office premises, visitors welcome (Mon-Sat). All major credit cards accepted. Standard terms apply.

N.E. Numbers CNDA **0191 520 2200**
PO Box 99 Sunderland SR1 1ND OPEN 7 DAYS

[illegible]

NUMBERS WANTED TO BUY FOR CASH OUTRIGHT PURCHASE. 1000s MORE AVAILABLE

SPEEDY REG.
CNDA

AXI 3181—320	LIL 8484—180
BIL 7386—520	XOB 4824—55
BAZ 7758—310	XOB 4825—55
BAZ 8414—290	OIB 3138—320
BJI 8685—360	HUI 4482—60
CAZ 3930—310	HUI 4483—60
CAZ 3927—310	HUI 3053—55
CIL 6511—249	EDZ 779—255
BIA 3730—380	CDZ 980—290
BIB 8420—349	EDZ 1114—349
BIW 1096—325	FIB 9046—195
ROI 8184—280	SIA 8944—350
JIW 6340—189	PJI 1961—289
GAZ 6074—189	PJI 7664—195
GAZ 5599—425	SIB 7718—225
HAZ 6073—110	ROY 11W—680
GIL 7226—220	ROB 10R—920
GIL 1300—310	JIB 504—425
GIL 8181—530	JIB 547—410
JAZ ENQUIRIES	MIB 243—440
BIW 3680—310	RIA 9860—330
GIL 3843—230	SIB 9110—295
FIL 4848—175	LZ 9873—550
FIL 1880—295	NBZ 7941—55
FIL 760—420	NBZ 7943—55
FIL 6009—295	HIL 5817—220
JJI 6965—280	HIL 6195—175
JJI 4790—210	SIW 2236—55
JJI 135—510	SIW 2237—55
JIL 9437—169	SIW 1900—320
DDZ 944—680	NBZ 7458—289
PJI 980—820	NBZ 9890—325
HAZ 1000—880	RIW 4540—75
TDZ 1000—490	RIW 4541—75
DAZ 1000—680	PIB 6558—225
SIW 2000—750	YOI 375—280
MIW 3032—210	FJI 4141—849
DD 648—310	LJI 6544—180
OO 1628—220	MIL ENQUIRIES
HAA 6N—620	XIA 668—210
PIA 777—980	EIW 9100—289
RL 2211—320	FXI 944—620
KJI 860—320	LJI 4414—249
LIL 9369—49	LIW 8881—395
LIL 8369—49	

Tel: 01365 387124
Fax: 01365 387771
Beagho, Lisbellaw, Co Fermanagh BT94 5FY

TIMIAN REGISTRATIONS

50 BC	£6750	1 HEX 1	£9500
8 CO	£4650	1 JOK	£11500

879 CAT (JAGUAR) £1995
A14 HYR (A1 FOR HIRE) £1495
H1 JXT (HAIRDRESSER) £1495
H20 LUV (AQUAPHILE) £1495
HT RVY (HARVEY) £1495
H1 TYR (MONSTER TRUCKER) £1495
A11 WAY (SURFER) £995
J1 WYN (J. WYNN) £1995
A1 XJJ (JAGUAR) £1495

BKK 1Y	£395	J1 DDY	£1695
DS 6640	£1495	48 PK	£6750
HGF 32	£1395	4300 PP	£1595
JTK 883	£1495	RED 218	£2895
JVV 20	£2750	295 RFC	£1495
A37 KAY	£495	958 TOD	£1695
MT 8273	£1595	VJB 14	£1695
NDR 850	£1295	WJL 572	£895

Some plus VAT. All + £80 Transfer. More wanted, more avail.
01509 217105 Anytime
Est 1975 CNDA members

CHOOSE YOUR OWN REGN. NUMBER!
A, H, J, K, L or M - 2-20
PLUS YOUR OWN 3 INITIALS
FROM ONLY £179 PLUS TRANSFER FEE
e.g. A7 MKT - ONLY £179
IDEAL PRESENTS, NO NEED TO SEND V5 DOCUMENTS
100% MORE AVAILABLE
TEL: 01792 792235
Open Sundays

REGISTRATION NUMBERS

H8 MBY On new Peugeot Scooter £1500 Hambleton. Tel 0161 764 8314 day.

177 JH £3,500 Tel: 01734 813815 (day 9-5)

1 JNY On retention. £9,500 ono. Call Jenny 01600 748662

J8 UDD For immed. transfer £1,100 o.n.o. + fee J. Budd 01926 632373 Home

M15 CAR £3000 Suit 007 fan Tel; 01773 828828

OF 1 £13,950 Tel: 01295 758355 T

1 MMT On retention. OIRO £10,000 Tel: 01485 512272

N11 EAL Offers over £1,000 01845 525185

N16 ELJ Offers around £2,500 Tel : Nigel John 01621 851007

N14 TTY Offers over £1,000 01845 525185

1 RAD £14,000 ono Phone 01600 890248

RB 75 On Retention £12,000 (01507) 480308.

429 RFC on retension £1250 Tel: 01273 779998

SAH 163 on 1984 Rover 2.6 Sdl. good M.O.T £1900 ono Tel: 0181 958 9855 after 6pm.

77 SL £6,500 on retention Tel: 01476 66474

11 WE On Retention OIRO £4,000 0191 237 6758/0836 630203

VGG 1 On retention £5,000 01295 690254

3 YHX On retention £1,350 Tel. 01933 229182.

WFH 1 £10,000 ono Telephone: 01179 512232

REGISTRATION NUMBERS WANTED

MM1-9
Either way or interesting number required by private buyer.
Please fax details to: 01623 635356

RENAULT

CLIO WILLIAMS 3 Unregistered P/Ex Welcome. Will deliver. Call Graham. Broadway Garage, 01434 606630.

CHEAP ESPACE...
..95 "N" RT Alize 400 miles, 7 seats, Air/Con imperial blue, New £19345 Now £16495
..94 "M" RT Alize T/D Air/Con. Mandarin blue 17,500 miles
New £20515 This one £15995
01480 411118
John FELTWELL

ESPACE RXE TD Leather, ABS, CD, air/con, Alloys, 3rd sunroof, electric windows, Remote locking/alarm, PAS, 5k mls, £18,250. Tel:01707 276013.

ESPACE Champs Elysee Turbo Diesel 7sts 95 FSH 14kmls man guar £16,965 01308 897788 T

GRAVELLS KIDWELLY RENAULT
CALL US FREE ON 0500 123436
ESPACES GALORE!
New Espace RT 2.2 Auto 7 Seats, Illusion Green
New Espace RT 2.0 Turbo Diesel, 7 Seats, Imperial Blue
New Espace RT 2.0, 7 seats, Sunroofs, in Mandarin Blue.
New Espace Helios 2.1 Turbo Diesel, 7 Seats, Twin Roof, Apache Red.
New Espace Alize 2.0 Illusion Green & Mandarin Blue, Air Conditioning, in either Illusion Green or Mandarin Blue
SUPER DEALS AVAILABLE ON THE FOLLOWING NEW RENAULTS
New Laguna RXE 2.0 Automatic in Brooklands Green
New Safrane 2.5 Turbo Diesel Executive, Alloy Wheels, Adriatic Blue.
New Laguna Bacarra 3.0 V6. Leather seats, Air conditioning, Nordic Green.
New Laguna RTD 2.2 Multivalve Diesel, Iceburg Silver.
New Laguna RT 2.0i, 16V, Pearl Black Metallic, Alloy Wheels.
SPECIAL PRICES available on the above.
Free Delivery Anywhere in UK.
Are you struggling to find the result of your choice? - IF SO TRY US!

VOLKSWAGEN

Volkswagen at Dovercourt.

BATTERSEA
94M POLO 1.6 GLX 3-DOOR, Light Blue Metallic, 7,000 miles, Alloys, Air Con.
93L GOLF VR6 3-DOOR, Dusty Mauve, 22,000 miles, 1 Owner, Alloys, FSH
94M GOLF 1.4 MATCH, Green Metallic, 18,000 miles, CD Player, Alloys, 1 Owner
95M GOLF VR6, Mystic Blue, Automatic, 3,000 miles, Alloys, ESR, 1 Owner
94L CORRADO VR6, Laser Red, 14,000 miles, Alarm, CD Player, FSH
95M CORRADO 16V, Diamond Black, 5,000 miles, Sunroof, Alloys
95M GOLF GTi, 16V, 5 door, Electric Green, 8,000 miles, Air bag, Alloys
94M GOLF GL AUTO, Twilight Metallic, 7,000 miles, 1 Owner, ESR
95M GOLF 1.8 CABRIOLET, Candy White, 11,000 miles, Power Hood, E/W
95M PASSAT 2.0GL ESTATE, Automatic, Windsor Blue, 7,000 miles, ESR, PAS, 1 Owner
95M VW GOLF 1.8 CL ESTATE, Twilight Metallic, 10,000 miles, PAS, C/Lock, 1 Owner
94M PASSAT 2.0 GL, Windsor Blue Metallic, 10,000 miles, Automatic, ABS, 1 Owner
94M VENTO 1.8 GL, Diamond Black, 18,000 miles, Sunroof, C/Lock, PAS, 1 Owner
94M GOLF 1.9 L DIESEL, Steel Blue, 9,000 miles, PAS, 1 Owner

ST. JOHNS WOOD
95M CORRADO 16V, Black, Alloy Wheels, ABS, PAS, E/Windows, Sunroof, 40,000 miles
94M CORRADO VR6, Classic Green, Tan Hide, H/Seats, 11,000 miles
94M CORRADO VR6, Moonlight Blue, Air Con., 14,000 miles
94L CORRADO VR6, Pearl Blue, Black Hide, 11,000 miles
93K CORRADO VR6, Moonlight Blue, Alarm, FSH, 30,000 miles
95M GOLF VR6 5-DOOR, Mystic Blue, ABS, Alarm, Immobiliser, Sunroof, EBS
94M GOLF GTI 16V 5-DOOR, Dusty Mauve, Alarm Tracker, 11,000 miles
95M GOLF GTI 8V 5-DOOR, Tornado Red, Sunroof, 3,600 miles
95M GOLF DRIVER 5-DOOR, Diamond Black, Full Spec, 5,000 miles
94L GOLF DRIVER 3-DOOR, Alpine White, Full Spec, 18,000 miles
92K GOLF 1.4 CL 5-DOOR, Alpine White, 5 Speed, 30,000 miles
93L GOLF 1.4 CL 5-DOOR, Tornado Red, 5 Speed, 21,000 miles
93L GOLF 1.4 RYDER 3/5 DOOR, Choice of Colours
95M POLO 1.6 CL 5-DOOR, PAS, Central Locking, Airbags, Choice of Metallic Paints

Dovercourt
BATTERSEA 95 YORK ROAD, BATTERSEA, LONDON. TEL: 0171 924 5544
ST. JOHNS WOOD 32-34 ST. JOHNS WOOD RD., LONDON. TEL: 0171 286 5500

AMERICAN CARS

CLAREMONT CORVETTE. 1993 Cadillac Seville STS 4.6 Northstar 4-cam V8 polo green beige leather, 1 owner, best 150 mph 4 door 46k £23,995 100% Chevrolet Corvette, new & used parts stockists, new & used Corvettes, all USA 6m parts. The Corvette Centre, Snodland, Kent. ME6 5NA. 01634 244444

AMERICAN CAR IMPORTS
UK MARKET LEADERS IN SUPPLYING ALL MAKES OF NEW AND USED AMERICAN VEHICLES
WE BUY LATE LOW MILEAGE AMERICAN VEHICLES - CALL FOR IMMEDIATE DECISION
Tel: 0181 889 4545
Fax: 0181 889 7500
87-89 Coburg Road, Wood Green, London N22 6UB

1995 Chevrolet Corvette
Polo Green Metallic with Beige Leather Interior, 2,400 miles, Automatic, Fully Loaded + Power Passenger Seat, CD & Glass Targa Roof. Like Brand New. Warranty. Reg. M500 HOT Offers
American Car Imports 0181-889 4545

1995 (M) Chevrolet Camaro Z28
5.7 Litre V8 (LT1)
Black with Flame Red Interior 4,500 miles. 6 Spd Manual
Removable Glass T-Tops
Very Quick & Very High Spec
Warranty £22,500 ono
American Car Imports
0181-889 4545

1995 (N) PONTIAC TRANSPORT
3.8 Litre V6, 4 Spd Auto
Delivery Miles
Grey/ Blue Metallic
Air Conditioning, Airbag, CD
Power Windows, Locks, Mirrors, Cruise, Fully Loaded
£21,995
American Car Imports
0181-889 4545

AMERICAN CARRIAGE COMPANY
U.K.'s largest U.S. car dealers. Never under sold knowingly. Most 1996 makes & models available.
First 96 Camaro Z28 New 285 HP V8 T Roof Auto Loaded
Sales, Service MoT Kingston, Surrey 0181-549 3151

ROVER

620GSi 1994 M, 19k miles, Black, all leather, air con, sun roof, extras, as new. £12,950. 01902 22800 / 331711.

MINI Cabriolet. Nov 91. LAMM Limited Edition. Pearlescent Red. 700 miles. £7,995. Tel: 01492 548365.

TVR

CHIMAERA 4.0. 95 M reg. 2,500 miles. Perfect condition. Cooper Green / Magnolia. PAS. FSH. £27,000 ono. 01225 422489

GRIFFITH 500 94L moonraker black, black interior, superb condition. FSH. 13,000 miles £26,950 0181 940 1688(H) 0171 934 5882(O)

GRIFFITH 4.0 92K Mica Blue Full TVR SH. 12,000 mls O2's Cd Immaculate £21,950 Tel: (0171) 244 7954.

WANTED all low mileage TVR's. Please contact Charles Eyston. Mole Valley. 0181 394 1114.

GRIFFITH 500 Feb 94. 17,500 miles Starmist Blue. FTVRSH. Immobilizer. TVR warranty until Feb 97. £26,000 ono. Tel. 0191 232 0578 (eves & w/ends)

NEWTOWN CWMBRAN TVR
Full range including P.A.S. models for demonstration, earliest delivery on all new TVR's
01633 485251

TOYOTA

CARINA EXPRESS Ltd edition L reg. Elec sunroof, windows, Central locking, alarm, Alloys. Very low mileage. FSH. P.A.S £8,995 01502 513657 eve.

LANDCRUISER VX 7 Seater 1995 M. Maple Red. 1 owner. FSH, 33,000 miles hence excellent value at £27,995. Murley Toyota 01789 298975.

WANTED MR2, celica, Supra, Previa, L/Cruiser, 1988-1994. 50k, Hassop 0181 459 0005 T

MR2 GT 93 K. Argent Silver, 20k miles, 1 owner, FSH, £12,995. Also MRT GT Mk 1 87 D White 1 owner FSH 23k miles, best I've ever seen, £5,995. P/ex, finance, full dealer facilities Tel. 01572 823933/ 0860 625352. (East Midlands)

MR 2 GT T-bar M reg 95, fully loaded, Black, Toyota Wrty 2 1/2 yrs. 6k mls. Lady owner. £17,995. 0181 630 2686

TOYOTA SPORTS/ AUTHORISED

SUPRA Twin Turbo Auto 95M. Ex-Demo. Rosso Red/Cream Leather Interior. FSH 9,000 Miles. Immaculate Condition £34,995 Whichford Toiota Maidenhead 01628 825152

VAUXHALL

SENATOR 24v 3.0 CD 90 silver, auto, beautiful cond. £7,995. 01702 430011/ 0171 5116400

TIGRA 1.6i N reg. Black, alarm/ immobiliser, air bag, sun roof, full electrics, as new, 3,000 mls. £12,000. 0171 924 2068.

VOLKSWAGEN

CARAVELLE GL 93K. Smoke Blue Metallic. 7 Seater 5 Cyl Diesel. PAS, E/W, C/L, E/M 10.5k Miles 1st owner selling. £15,500 Tel/Fax: 01980 610811 (Salisbury)

GOLF VR6 L/93. Oak Green Met. 3 dr. FSH. 30k, A/C, factory fit alm/imm, a/bags, full RAC Rep £13k ono. 01264 781371 x136

95N Golf 'Rolling Stones' Convertible, Mystic Blue Metallic, Alloy Wheels, Powered Roof, Only 300 Miles, CD Player, 3 Weeks Old £15,499
BLADE
Tel: 01452 412000

VW SHOP
Massive stock!!!
Low prices!!!
Open 7 days a week!!!
You just can't top The VW Shop!!!
01789 294477

VOLVO

850 GLT estate. Manual.94 L 2.5 20V (170 bhp) Verdgrif metallic 17,000 miles. £17,250 ono Tel: 0121 4277456

850GLE T5 Automatic. May 95. Deep Blue Met. Dog Guard, rear facing seat, tow bar, 14k mls. £24,000 ono. 0374 783505.

COUNTRY Motors keen buyers. Volvo est & cars 90-95, collect anywhere UK. 01963 363110

MOLE VALLEY pay Premium Prices for Low Mileage Volvo 01372 749090/0831 406172 T

VOLVO 480 ES 2.0 92K Met black FSH 1 owner vgc Stereo/cass. RDS 31,000 mls £7,895 Tel 0181 891 6873.

VOLVO 960 ESTATE
Gun Metallic Grey, auto, lady driver, like new, FSH. Air con, cruise. Volvo Maintained, 50,000 miles. LTC.
£16,950.
Private sale.
Phone 0171 266 4992 anytime.

VOLVO
A small selection from our stock of over 30 Estate cars
[illegible]
Tamplins of Croydon
0181 689 2020

VOLVO
[illegible]
Tamplins of Twickenham
Call Free 0800 614258
Fax 0181 891 4633

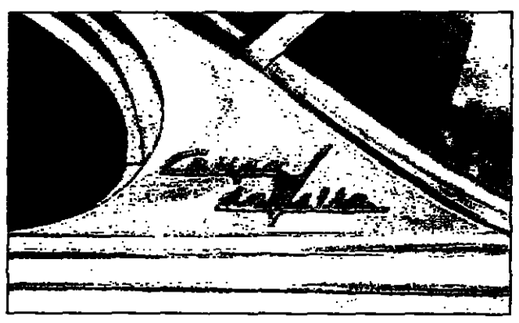
NEWS FLASH
NEW VOLVO 850 R Model £29,675
NEW VOLVO 940 Saloon £15,632
NEW VOLVO 850 Diesel Saloon £19,626
NEW VOLVO 940 Sports Estate £21,490
95 SPEC VOLVO'S
VOLVO 460 1.8 From £10,739
VOLVO 440 and 460 1.8 CD £13,619
VOLVO 850 GLT Saloon with Air/Con £18,495
VOLVO 850 Estate From £17,666
VOLVO 850 SE Estates From £18,979
VOLVO 850 T5 Estates £21,380
VOLVO 850 CD Estates From £21,300
VOLVO 940 Estates From £16,251
VOLVO 960 Saloons From £19,840
VOLVO 960 Estates From £20,495
VOLVO 960 CD Auto Estate £26,862
New Bargains of the Week:
VOLVO GLT EST, Grey Full Lthr, Cruise Control, Loaded Classic £23,780
VOLVO SALOON 850 GLT Air Con Grey Lthr £19,550
VOLVO 940 SE LP Turbo Est, CD Player, Save £2,000. £17,950

INTERNATIONAL IMPORT DIVISION
EURO CONTINENTAL CARS
R.H.D and L.H.D. SUPPLIED
SAAB 9000 CDE 2.3 AUTO £24,950
SAAB 9000 CSE 2.3 AUTO £24,950
NEW NISSAN ALMERA £8936
ROVER 400 5 Door £10,857
DISCOVERY TDIS 5dr, A/C, R/Rls, Twin S/Rfs, Alloys £23,580
BMW 320i Sunroof, ABS, Many Extras £21,485
MAZDA 626 GLX 5 Door £14,371
HONDA ACCORDS From £12,485
MOST MAKES OF CARS SUPPLIED
Tel. No. 01703 470208
Fax No: 01703 471707
PX Welcome

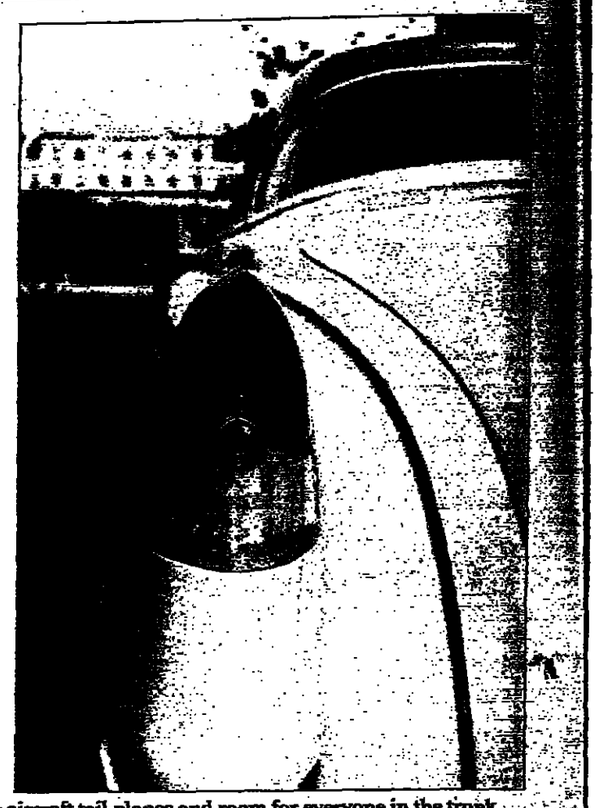
VOLKSWAGEN

Dripping with chrome, the 1950s Cadillac oozed style. **David Thompson** found a survivor in 1990s London

American dream machine







Simon Prentice and his Cadillac Coupé de Ville, equipped by "King of the Fins" Earl Harley with rear wings like aircraft tail-planes and room for everyone in the trunk

Forty-six years ago, on November 25, 1949, the one millionth car rolled off the production lines of The Cadillac Car Company in Detroit. It was the start of the great American postwar car boom.

Harley Earl, one of the greatest car stylists of all time, was in the designer's seat at Cadillac and the postwar American public wanted their luxury cars big, covered in chrome and gleaming like shiny aircraft. They wanted status and respect, and Earl's fabulous creations achieved all this and more.

He became known as the "King of the Fins", as rear wings grew to resemble aircraft tail-planes. Yet he had the gift of fluid streamlining, so his designs never looked out of proportion.

His dislike of rust and a penchant for shine led to a "chrome frenzy" that kept the special metals industry alive. His designs became ever more elegant. He brought the wings closer to the car's bodyline and made bumpers more "wrap-around".

So what a surprise to see a Cadillac from this era in the street the other day, attracting much attention from "Rolfing" shoppers (Rolfing refers to the phenomenon of Rolf Harris jumping around repeating, "Have you giissed what it is yiit?"). "Fifty-seven Chevrolet!", yelled one. "Pontiac ... Chrysler!" shouted others. It was, in fact, a 1953 Series 62 Cadillac Coupé de Ville.

Following this 1950s "automotive-museum" down the road, you half expect it to screech to a halt, with Gene Hackman leaping out, armed to the teeth and yelling at everyone in sight. In reality, one Simon Prentice, a Japanese interpreter, slides from behind the wheel.

"I first became interested in owning a stylish '50s or '60s car when I read a book in Japan, entirely dedicated to gleaming chrome car grilles, especially American ones. What fascinated me was the fact that someone actually designed and *built* something as fantastically outrageous as this," he says, pointing at just over 19 feet (or two tons) of Detroit chrome.

"Returning from Japan two years ago, I found a shop called Dream Cars in Battersea, which had just imported this Cadillac and I thought well, why not?" This particular model — of which 14,550 were built — used to belong to an Elvis impersonator in Palm Springs, California.

The style is set by gleaming "Dagmar" bumpers, gigantic chrome projections designed for "protection". From elephants, perhaps. But it also has some astoundingly advanced features, that match the mood of the styling to a tee. When do you think power windows were invented? 1980? 1970? 1965? This car has all four of its windows hydraulically powered, with a bank of four switches at the driver's left elbow. At a touch, they silently retreat into the body, to make a seamlessly elegant pillar-less coupé.

Even more amazing is the self-tuning radio. At the touch of a button, this valve-operated unit searches for the next strongest station along the dial, just like a modern radio.

The transmission is not just automatic, it's Hydra-Matic. This is a superb velvety smooth gearbox, operated by a lever on the steering column.

Then there's the "E-Z" Eye tinted windscreen, which does an excellent job of reducing the sun's glare. Original cost $46. Don't forget the "Autronic Eye", a little safety device that automatically dipped the headlamps when it detected on-coming traffic at night. Original cost, $53.

Under the bonnet nestles — or rather relaxes — a 210 horsepower 5.4 litre V-8 engine that has its origins in 1914. It is essentially the same engine that powers today's Chevrolet Corvette, albeit in that form with 380bhp on tap. Like most V-8s, this one has a glorious gurgling sound, that's deep enough to set off car alarms. This ultra-reliable unit was used to power the M24 light tank.



Harley Earl's graceful styling is everywhere. The exhaust pipes subtly discharge through the chrome-plated ends of the bumper. The fuel filler cap is discreetly hidden underneath one of the tail-lights, requiring a push on the secret button to reveal it.

Opening the door to go for a spin, you wonder if it's stuck? No, it's just that it weighs about the same as a Nissan Micra — and it still shuts perfectly. Firing up the motor takes two or three attempts, but it rumbles into life like a defibrillated dinosaur.

The thin Bakelite steering wheel takes some getting used to. Though it is a fairly accurate system, with variable power assistance, it responds a bit like the helm of a small yacht, so city navigation needs forward planning. Simon scowls at my boating reference and proudly relates his own scrape-free tours of narrow city streets. But put your foot down and it does feel like a yacht. The Caddy majestically lifts its nose, sniffs the air and thunders down to the next buoy, oops, I mean bend.

My drive is over, all too quickly. Stopping this beautiful machine takes a hefty push on the brake, but is relatively fuss-free. Pity they don't make 'em like that any more.

HALFORDS GARAGES – GREAT SERVICE, GREAT VALUE

MAJOR SERVICE
FREE MOT†
NORMALLY COSTING £27.38
WITH EVERY MAJOR SERVICE

OUR TOP QUALITY SERVICE INCLUDES
- New engine oil, oil filter, air filter, spark plugs, contact breaker points and condenser (where appropriate).
- Crypton checks for exhaust emissions, ignition and electrical systems (where appropriate).
- Steering, suspension and braking systems checked.
- Over 40 other checks and inspections carried out by highly trained technicians – using state of the art tooling.

TOP QUALITY BRAKES
FITTED FRONT BRAKE PADS FROM £21.99

Nova, Astra from	Cavalier, Sierra from	Escort, Fiat Uno from	Fiesta, Golf from
£21.99	£24.99	£26.99	£27.99

TOTAL CAR CARE. TOTAL CONFIDENCE.
GUARANTEED QUALITY
- All work carried out by our fully trained technicians.
- All work and parts fully guaranteed for 12,000 miles or 12 months, whichever comes first.†
- We only use top name brands such as Castrol, Champion, NGK and Ferodo.

EXCELLENT VALUE
- Competitive prices.
- Fixed price quotation – the price we quote is the price you pay, and includes parts, labour and VAT.
- We never carry out additional work without checking with you first.

WHEN YOU NEED US
- Open Monday to Saturday 6 days a week at 130 locations nationwide, many open on Sunday.
- Just phone to book or come in for free advice.

TOP BRAND TYRES
FROM £15.99

FOR EXAMPLE: MODEL	TYRE SIZE	INDIA TYRES	DUNLOP GOODYEAR	MICHELIN
Fiesta 1.0 Pop (90/91) Fiat Panda 1.0 (90/91) Peugeot 205 Style Junior XE (90/93)	135 x 13 (S/T)	£15.99	£25.99	£33.99
Fiesta 1.8 Dsl (90/92) Nova 1.2 (91) Peugeot 205 XL (90)	145 x 13 (S/T)	£17.99	£27.99	£36.99
Astra Merit (90) Maestro 1.3 (90/93) Escort GL (90) Golf 1.3 (90/91)	155 x 13 (S/T)	£17.99	£28.99	£39.99
Golf 1.8 GL (92/93) Peugeot 306 1.6 XL (93) Astra GL (90) Renault 19 GTX (90/93)	175/70 x 13 (S/T)	£24.99	£34.99	£49.99
Escort XR3i (90/91) Golf 1.8 GTi (92) Peugeot 205 GTi (90/93)	185/60 x 14 (H)	£32.99	£49.99	£62.99

ALL PRICES INCLUDE FITTING AND VAT‡

NORMAL OPENING HOURS
Monday–Friday 8am–6.30pm
Saturday 8am – 6pm
Sunday 9am – 6pm.**

M·O·T

HALFORDS
GARAGE SERVICING

AA Appointed

HOW TO FIND US
Just phone 0345 361361 for details of your nearest Halfords Garage (calls charged at local rate) or find us in your local telephone directory under Garage Services.

†Excluding diesel engines and vehicles registered after 31st July 1992. ‡This does not affect your statutory rights. Private vehicles only. #We recommend that new valves are fitted to tubeless tyres and that the wheels are balanced. A small charge will be made for this service. **Opening times and days may vary. Offers subject to availability. Halfords reserve the right to alter services offered. Halfords Limited, Icknield Street Drive, Washford West, Redditch, Worcestershire B98 0DE.

هكذا من الاصل